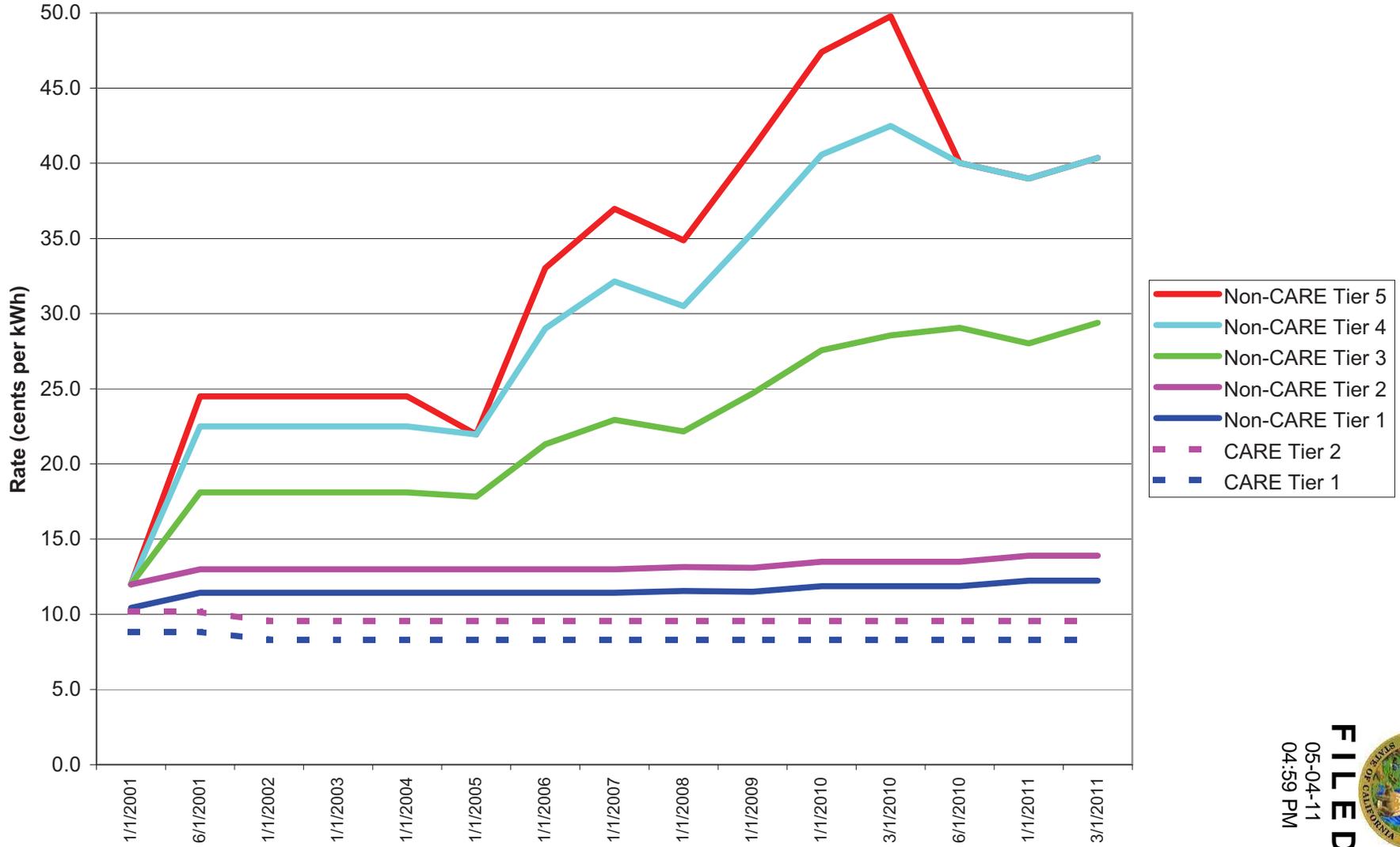


### PG&E Residential Rate Trends -- 2001 Through Present



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## Non-CARE Rates

| Tier                | Current (\$/kWh) | Proposed (\$/kWh) |
|---------------------|------------------|-------------------|
| 1                   | \$0.119          | \$0.119           |
| 2                   | \$0.135          | \$0.135           |
| 3                   | \$0.291          | \$0.276           |
| 4                   | \$0.400          | \$0.276           |
| 5                   | \$0.400          | \$0.276           |
| Cust Charge (\$/mo) |                  | \$3.00            |

## Non-CARE Proposals

- Lower RRQ
- Decrease BQs\*
- Introduce \$3.00 Customer Charge
- Collapse Tiers 3 and 4

## CARE Rates

| Tier                | Current (\$/kWh) | Proposed (\$/kWh) |
|---------------------|------------------|-------------------|
| 1                   | \$0.083          | \$0.083           |
| 2                   | \$0.096          | \$0.096           |
| 3                   | NA               | \$0.125           |
| Cust Charge (\$/mo) |                  | \$2.40            |

## CARE Proposals

- Decrease BQs
- Introduce Tier 3 Rate
- Introduce \$2.40 Customer Charge

\* BQs reduced from top end of statutory range (60% of average usage in a climate zone) to mid-point of the range (55% of average usage)

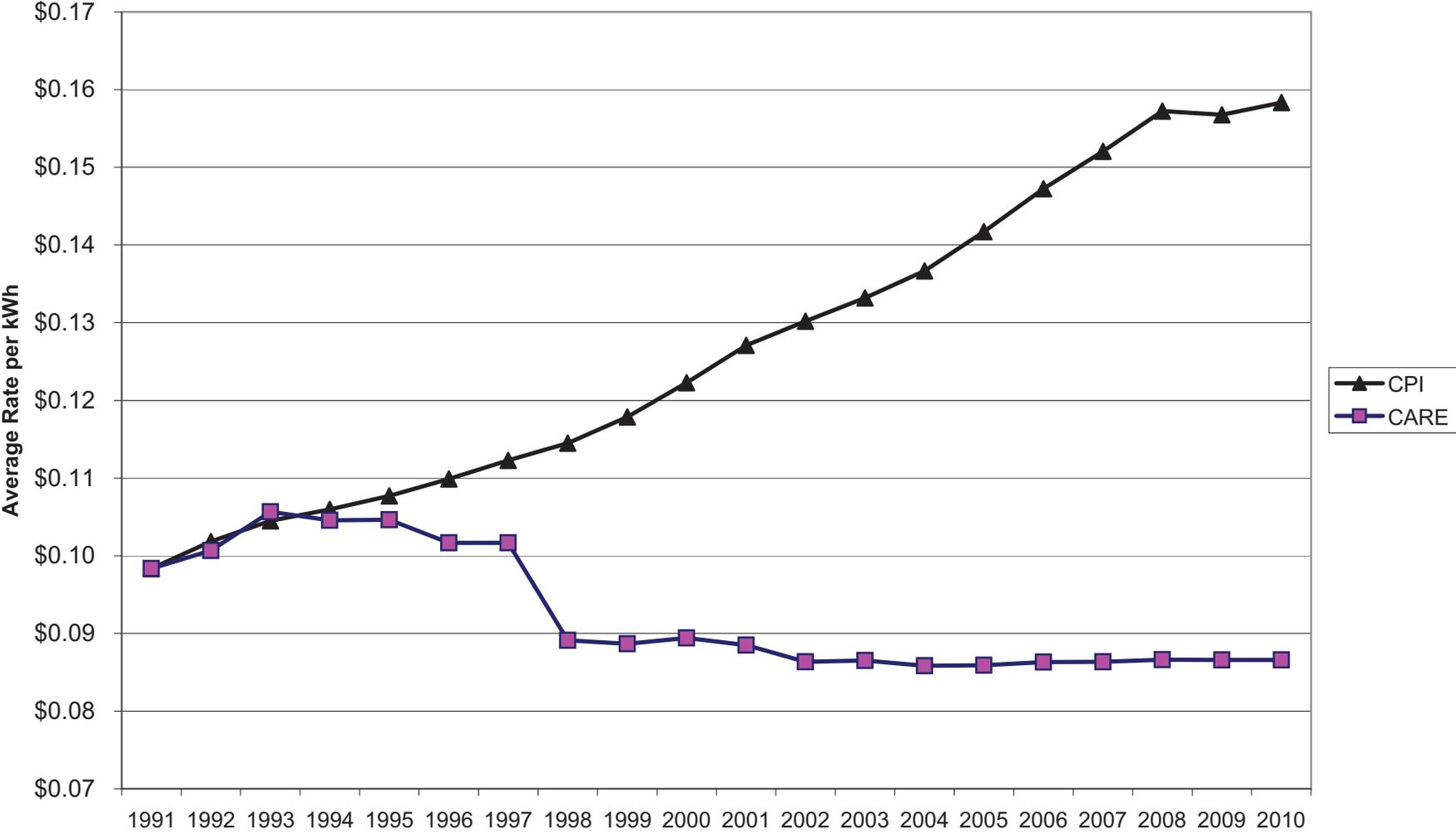
Rates based on 3/1/11 RRQ

## Comparison of PG&E's Current and Proposed Residential Rates to SCE's and SDG&E's Current Rates

| Non-CARE<br>Schedule E-1<br>Tier | PG&E<br>Current | PG&E<br>Proposed | SCE<br>Current | SDG&E<br>Current<br>(Summer) | SDG&E<br>Current<br>(Winter) |
|----------------------------------|-----------------|------------------|----------------|------------------------------|------------------------------|
| 1                                | \$0.119         | \$0.119          | \$0.125        | \$0.134                      | \$0.134                      |
| 2                                | \$0.135         | \$0.135          | \$0.145        | \$0.155                      | \$0.155                      |
| 3                                | \$0.291         | \$0.276          | \$0.236        | \$0.282                      | \$0.266                      |
| 4                                | \$0.400         | \$0.276          | \$0.271        | \$0.302                      | \$0.286                      |
| 5                                | \$0.400         | \$0.276          | \$0.306        | \$0.302                      | \$0.286                      |
| Customer Charge                  | NA              | \$3.00           | \$0.88         | NA                           | NA                           |
| Minimum Bill                     | \$4.50          | \$0.00           | \$0.67         | \$5.17                       | \$5.17                       |

| CARE<br>Schedule EL-1<br>Tier | PG&E<br>Current | PG&E<br>Proposed | SCE<br>Current | SDG&E<br>Current<br>(Summer) | SDG&E<br>Current<br>(Winter) |
|-------------------------------|-----------------|------------------|----------------|------------------------------|------------------------------|
| 1                             | \$0.083         | \$0.083          | \$0.086        | \$0.100                      | \$0.100                      |
| 2                             | \$0.096         | \$0.096          | \$0.108        | \$0.117                      | \$0.117                      |
| 3                             | NA              | \$0.125          | \$0.181        | \$0.176                      | \$0.165                      |
| Customer Charge               | NA              | \$2.40           | \$0.70         | NA                           | NA                           |
| Minimum Bill                  | \$3.60          | \$0.00           | \$0.52         | \$5.17                       | \$5.17                       |

Average CARE Rate vs. CPI  
1991 to 2011 (Proposed)



## Current Level of CARE Discounts

| Tier | Non-CARE<br>(\$/kWh) | CARE<br>(\$/kWh) | Discount<br>(\$/kWh) | Discount<br>(%) |
|------|----------------------|------------------|----------------------|-----------------|
| 1    | \$0.12233            | \$0.08316        | -\$0.03917           | -32%            |
| 2    | \$0.13907            | \$0.09563        | -\$0.04344           | -31%            |
| 3    | \$0.29385            | \$0.09563        | -\$0.19822           | -67%            |
| 4    | \$0.40352            | \$0.09563        | -\$0.30789           | -76%            |