

**Table 1A
2005 WMDVBE Procurement Results for Large Utilities**

	2005 Total Procurement	MBE	WBE	DVBE	Total WMDVBE	
Cingular						
Direct		\$101,993,599 0.00%	\$4,129,939 0.52%	\$124,777 0.02%	\$106,248,315 13.43%	
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Combined	\$791,146,829 100.00%	\$101,993,599 12.89%	\$4,129,939 0.52%	\$124,777 0.02%	\$106,248,315 13.43%	\$106,248,315
Edison						
Direct		\$281,849,708 15.12%	\$119,777,763 6.43%	\$1,362,687 0.07%	\$402,990,158 21.62%	
Subcontracting		\$26,592,870 1.43%	\$16,336,171 0.88%	\$526,003 0.03%	\$43,455,044 2.33%	
Combined	\$1,863,620,098 100.00%	\$308,442,578 16.55%	\$136,113,934 7.30%	\$1,888,690 0.10%	\$446,445,202 23.96%	\$446,445,202
Nextel/Sprint						
Direct		\$38,280,000 5.02%	\$5,989,000 0.78%	\$491,000 0.06%	\$44,760,000 5.87%	
Subcontracting		\$550,000 0.07%	\$0 0.00%	\$1,000 0.00%	\$551,000 0.07%	
Combined	\$763,160,000 100.00%	\$38,830,000 5.09%	\$5,989,000 0.78%	\$492,000 0.06%	\$45,311,000 5.94%	\$45,311,000
PG&E						
Direct		\$160,978,000 8.73%	\$75,650,000 4.10%	\$16,851,000 0.91%	\$253,479,000 13.75%	
Subcontracting		\$74,618,000 4.05%	\$25,240,000 1.37%	\$4,375,000 0.24%	\$104,233,000 5.65%	
Combined	\$1,843,644,000 100.00%	\$235,596,000 12.78%	\$100,890,000 5.47%	\$21,226,000 1.15%	\$357,712,000 19.40%	\$357,712,000
SBC						
Direct		\$327,477,966 18.18%	\$137,432,012 7.63%	\$3,331,467 0.18%	\$468,241,445 26.00%	
Subcontracting		\$46,619,924 2.59%	\$29,551,780 1.64%	\$634,571 0.04%	\$76,806,275 4.26%	
Combined	\$1,801,115,667 100.00%	\$374,097,890 20.77%	\$166,983,792 9.27%	\$3,966,038 0.22%	\$545,047,720 30.26%	\$545,047,720
SBC/ASI						
Direct		\$6,916,056 2.32%	\$4,616,006 1.55%	\$65,349 0.02%	\$11,597,411 3.90%	
Subcontracting		\$3,930,263 1.32%	\$2,671,349 0.90%	\$90,719 0.03%	\$6,692,331 2.25%	
Combined	\$297,497,131 100.00%	\$10,846,319 3.65%	\$7,287,355 2.45%	\$156,068 0.05%	\$18,289,742 6.15%	\$18,289,742
SDG&E						
Direct		\$80,372,612 15.75%	\$16,860,260 3.30%	\$185,123 0.04%	\$97,417,995 19.09%	
Subcontracting		\$6,617,038 1.30%	\$6,006,691 1.18%	\$296,542 0.06%	\$12,920,271 2.53%	
Combined	\$510,424,587 100.00%	\$86,989,650 17.04%	\$22,866,951 4.48%	\$481,665 0.09%	\$110,338,266 21.62%	\$110,338,266
SoCal Gas						
Direct		\$64,373,386 15.81%	\$25,948,265 6.37%	\$201,994 0.05%	\$90,523,645 22.23%	
Subcontracting		\$9,095,780 2.23%	\$4,813,679 1.18%	\$538 0.00%	\$13,909,997 3.42%	
Combined	\$407,296,857 100.00%	\$73,469,166 18.04%	\$30,761,944 7.55%	\$202,532 0.05%	\$104,433,642 25.64%	\$104,433,642
Verizon California						
Direct		\$87,141,808 15.47%	\$37,508,762 6.66%	\$594,091 0.11%	\$125,244,661 22.23%	
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Combined	\$563,422,375 100.00%	\$87,141,808 15.47%	\$37,508,762 6.66%	\$594,091 0.11%	\$125,244,661 22.23%	\$125,244,661
Verizon Wireless						
Direct		\$32,963,494 0.80%	\$95,447,014 2.32%	\$458,002 0.01%	\$128,868,510 3.13%	
Subcontracting		\$3,019,800 0.07%	\$1,138,234 0.03%	\$921,136 0.02%	\$5,079,170 0.12%	
Combined	\$4,114,865,076 100.00%	\$35,983,294 0.87%	\$96,585,248 2.35%	\$1,379,138 0.03%	\$133,947,680 3.26%	\$133,947,680
Total	\$12,956,192,620 100.00%	\$1,353,390,304 10.45%	\$609,116,925 4.70%	\$30,510,999 0.24%	\$1,993,018,228 15.38%	\$1,993,018,228

Table 1B
2004 WMDVBE Procurement Results for Large Utilities

		2004 Total Procurement	MBE	WBE	DVBE	Total WMDVBE	
Cingular							
Direct			\$47,965,407 0.00%	\$24,919,552 1.56%	\$178,710 0.01%	\$73,063,669 4.58%	
Subcontracting			\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Combined	\$1,595,218,953 100.00%	\$47,965,407 3.01%	\$24,919,552 1.56%	\$178,710 0.01%	\$73,063,669 4.58%	\$73,063,669	
Edison							
Direct			\$258,821,679 14.42%	\$95,848,155 5.34%	\$343,189 0.02%	\$355,013,023 19.78%	
Subcontracting			\$35,101,927 1.96%	\$11,513,018 0.64%	\$1,804,479 0.10%	\$48,419,424 2.70%	
Combined	\$1,794,948,535 100.00%	\$293,923,606 16.38%	\$107,361,173 5.98%	\$2,147,668 0.12%	\$403,432,447 22.48%	\$403,432,447	
Nextel							
Direct			\$8,876,530 1.85%	\$8,250,108 1.72%	\$1,455,384 0.30%	\$18,582,022 3.88%	
Subcontracting			\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Combined	\$478,994,355 100.00%	\$8,876,530 1.85%	\$8,250,108 1.72%	\$1,455,384 0.30%	\$18,582,022 3.88%	\$18,582,022	
PG&E							
Direct			\$139,519,000 8.73%	\$74,157,000 4.64%	\$16,014,000 1.00%	\$229,690,000 14.37%	
Subcontracting			\$38,497,000 2.41%	\$27,623,000 1.73%	\$444,000 0.03%	\$66,564,000 4.17%	
Combined	\$1,597,945,000 100.00%	\$178,016,000 11.14%	\$101,780,000 6.37%	\$16,458,000 1.03%	\$296,254,000 18.54%	\$296,254,000	
SBC							
Direct			\$404,872,701 20.75%	\$149,299,620 7.65%	\$10,672,645 0.55%	\$564,844,966 28.95%	
Subcontracting			\$44,447,093 2.28%	\$15,054,703 0.77%	\$42,650 0.00%	\$59,544,446 3.05%	
Combined	\$1,951,352,783 100.00%	\$449,319,794 23.03%	\$164,354,323 8.42%	\$10,715,295 0.55%	\$624,389,412 32.00%	\$624,389,412	
SBC/ASI							
Direct			\$3,725,324 1.39%	\$3,448,490 1.29%	\$611,247 0.23%	\$7,785,061 2.91%	
Subcontracting			\$5,107,221 1.91%	\$969,722 0.36%	\$70,450 0.03%	\$6,147,393 2.30%	
Combined	\$267,853,121 100.00%	\$8,832,545 3.30%	\$4,418,212 1.65%	\$681,697 0.25%	\$13,932,454 5.20%	\$13,932,454	
SDG&E							
Direct			\$78,943,349 16.62%	\$14,385,358 3.03%	\$314,969 0.07%	\$93,643,676 19.71%	
Subcontracting			\$3,576,179 0.75%	\$2,921,743 0.62%	\$106,000 0.02%	\$6,603,922 1.39%	
Combined	\$475,049,826 100.00%	\$82,519,528 17.37%	\$17,307,101 3.64%	\$420,969 0.09%	\$100,247,598 21.10%	\$100,247,598	
SoCal Gas							
Direct			\$54,768,196 15.84%	\$28,164,215 8.15%	\$672,665 0.19%	\$83,605,076 24.19%	
Subcontracting			\$6,362,445 1.84%	\$3,946,943 1.14%	\$0 0.00%	\$10,309,388 2.98%	
Combined	\$345,654,058 100.00%	\$61,130,641 17.69%	\$32,111,158 9.29%	\$672,665 0.19%	\$93,914,464 27.17%	\$93,914,464	
Verizon California							
Direct			\$73,127,605 15.20%	\$30,742,832 6.39%	\$1,200,073 0.25%	\$105,070,510 21.84%	
Subcontracting			\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Combined	\$481,078,763 100.00%	\$73,127,605 15.20%	\$30,742,832 6.39%	\$1,200,073 0.25%	\$105,070,510 21.84%	\$105,070,510	
Verizon Wireless							
Direct			\$26,662,818 0.93%	\$77,826,938 2.71%	\$810,105 0.03%	\$105,299,861 3.66%	
Subcontracting			\$2,462,130 0.09%	\$700,521 0.02%	\$0 0.00%	\$3,162,651 0.11%	
Combined	\$2,874,014,699 100.00%	\$29,124,948 1.01%	\$78,527,459 2.73%	\$810,105 0.03%	\$108,462,512 3.77%	\$108,462,512	
Total	\$11,862,110,093 100.00%	\$1,232,836,604 10.39%	\$569,771,918 4.80%	\$34,740,566 0.29%	\$1,837,349,088 15.49%	\$1,837,349,088	

Table 2 A
2005 WMDVBE Procurement Results for Small Utilities

		2005 Total Procurement	MBE	WBE	DVBE	Total WMDVBE	
AT&T							
	Direct		\$2,377,437 6.10%	\$2,749,228 7.06%	\$709,335 1.82%	\$5,836,000 14.98%	
	Subcontracting		\$1,883,221 4.83%	\$748,049 1.92%	\$16,925 0.04%	\$2,648,195 6.80%	
	Combined	\$38,954,584 100.00%	\$4,260,658 10.94%	\$3,497,277 8.98%	\$726,260 1.86%	\$8,484,195 21.78%	\$8,484,195
Citizens							
	Direct		\$4,691 0.01%	\$1,234,610 2.68%	\$845 0.00%	\$1,240,146 2.70%	
	Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
	Combined	\$45,995,848 100.00%	\$4,691 0.01%	\$1,234,610 2.68%	\$845 0.00%	\$1,240,146 2.70%	\$1,240,146
Lodi Gas & Storage							
	Direct		\$166,803 2.39%	\$646,679 9.28%	\$2,912 0.04%	\$816,394 11.72%	
	Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
	Combined	\$6,968,652	\$166,803 2.39%	\$646,679 9.28%	\$2,912 0.04%	\$816,394 11.72%	\$816,394
MCI Worldcom							
	Direct		\$1,287,462 9.89%	\$1,281,836 9.85%	\$557,471 4.28%	\$3,126,769 24.02%	
	Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
	Combined	\$13,019,764 100.00%	\$1,287,462 9.89%	\$1,281,836 9.85%	\$557,471 4.28%	\$3,126,769 24.02%	\$3,126,769
PP&L							
	Direct		\$0 0.00%	\$640 0.01%	\$0 0.00%	\$640 0.01%	
	Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
	Combined	\$5,013,184 100.00%	\$0 0.00%	\$640 0.01%	\$0 0.00%	\$640 0.01%	\$640
Qwest							
	Direct		\$10,248,704 23.36%	\$96,405 0.22%	\$0 0.00%	\$10,345,109 23.58%	
	Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
	Combined	\$43,870,839 100.00%	\$10,248,704 23.36%	\$96,405 0.22%	\$0 0.00%	\$10,345,109 23.58%	\$10,345,109
SBC L D							
	Direct		\$2,775,789 4.24%	\$1,765,312 2.70%	\$56,159 0.09%	\$4,597,260 7.02%	
	Subcontracting		\$1,798,722 2.75%	\$1,259,916 1.93%	\$15,932 0.02%	\$3,074,570 4.70%	
	Combined	\$65,445,887 100.00%	\$4,574,511 6.99%	\$3,025,228 4.62%	\$72,091 0.11%	\$7,671,830 11.72%	\$7,671,830

Wild Goose Storage						
Direct		\$0	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	0.00%	
Subcontracting		\$0	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	0.00%	
Combined	\$8,498,561	\$0	\$0	\$0	\$0	\$0
	100.00%	0.00%	0.00%	0.00%	0.00%	
XO California						
Direct		\$11,134	\$53,897	\$0	\$65,031	
		0.25%	1.23%	0.00%	1.48%	
Subcontracting		\$0	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	0.00%	
Combined	\$4,383,693	\$11,134	\$53,897	\$0	\$65,031	\$65,031
	100.00%	0.25%	1.23%	0.00%	1.48%	
Total	\$304,067,035	\$25,079,336	\$11,362,049	\$1,384,311	\$37,825,696	\$37,825,696
	100.00%	8.25%	3.74%	0.46%	12.44%	

Table 2 B 2004 WMDVBE Procurement Results for Small Utilities						
		2004 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T						
	Direct		\$6,688,101	\$4,020,465	\$619,746	\$11,328,312
			17.17%	10.32%	1.59%	29.08%
	Subcontracting		\$2,167	\$987	\$0	\$3,154
			0.01%	0.00%	0.00%	0.01%
	Combined	\$38,960,242	\$6,690,268	\$4,021,452	\$619,746	\$11,331,466
		100.00%	17.17%	10.32%	1.59%	29.08%
Citizens						
	Direct		\$7,480	\$1,515,672	\$1,770	\$1,524,922
			0.02%	4.94%	0.00%	4.97%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$30,671,868	\$7,480	\$1,515,672	\$1,770	\$1,524,922
		100.00%	0.02%	4.94%	0.00%	4.97%
Lodi Gas & Stg						
	Direct		133,957	130,314	1,457	265,728
			1.47%	1.43%	0.02%	2.92%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$9,087,912	\$133,957	\$130,314	\$1,457	\$265,728
			1.47%	1.43%	0.02%	2.92%
MCI Worldcom						
	Direct		\$733,417	\$1,326,636	\$192,710	\$2,252,763
			6.23%	11.27%	1.64%	19.13%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$11,776,365	\$733,417	\$1,326,636	\$192,710	\$2,252,763
		100.00%	6.23%	11.27%	1.64%	19.13%
PP&L						
	Direct		\$0	\$1,744	\$0	\$1,744
			0.00%	0.07%	0.00%	0.07%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$2,673,831	\$0	\$1,744	\$0	\$1,744
		100.00%	0.00%	0.07%	0.00%	0.07%
Qwest						
	Direct		\$4,232,586	\$1,120	\$0	\$4,233,706
			20.45%	0.01%	0.00%	20.45%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$20,697,991	\$4,232,586	\$1,120	\$0	\$4,233,706
		100.00%	20.45%	0.01%	0.00%	20.45%
SBC L D						
	Direct		\$1,632,396	\$1,038,498	\$37,067	\$2,707,961
			3.91%	2.49%	0.09%	6.49%
	Subcontracting		\$1,202,624	\$109,350	\$0	\$1,311,974
			2.88%	0.26%	0.00%	3.14%
	Combined	\$41,718,296	\$2,835,020	\$1,147,848	\$37,067	\$4,019,935
		100.00%	6.80%	2.75%	0.09%	9.64%
Sierra Pacific						
	Direct		\$1,710,479	\$1,182,755	\$11,294	\$2,904,528
			13.79%	9.53%	0.09%	23.41%
	Subcontracting		\$773	\$9,350	\$0	\$10,123
			0.01%	0.08%	0.00%	0.08%
	Combined	\$12,407,209	\$1,711,252	\$1,192,105	\$11,294	\$2,914,651
		100.00%	13.79%	9.61%	0.09%	23.49%
SouthWest Gas						
	Direct		\$454,702	\$726,200	\$9,152	\$1,190,054
			2.17%	3.47%	0.04%	5.68%
	Subcontracting		\$0	\$5,401	\$0	\$5,401
			0.00%	0.03%	0.00%	0.03%
	Combined	\$20,942,497	\$454,702	\$731,601	\$9,152	\$1,195,455
		100.00%	2.17%	3.49%	0.04%	5.71%
Sprint						
	Direct		\$17,460,000	\$2,404,000	\$1,000	\$19,865,000
			6.29%	0.87%	0.00%	7.16%
	Subcontracting		\$0	\$1,279,000	\$0	\$1,279,000
			0.00%	0.46%	0.00%	0.46%
	Combined	\$277,604,000	\$17,460,000	\$3,683,000	\$1,000	\$21,144,000
		100.00%	6.29%	1.33%	0.00%	7.62%
SureWest						
	Direct		\$754,422	\$520,625	\$312,526	\$1,587,573
			4.46%	3.08%	1.85%	9.39%
	Subcontracting		\$1,669	\$33,386	\$0	\$35,055

		0.01%	0.20%	0.00%	0.21%
Combined	\$16,910,691	\$756,091	\$554,011	\$312,526	\$1,622,628
	100.00%	4.47%	3.28%	1.85%	9.60%
SureWest Wrlss					
Direct		\$11,831	\$11,384	\$0	\$23,215
		0.08%	0.08%	0.00%	0.16%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$14,781,208	\$11,831	\$11,384	\$0	\$23,215
	100.00%	0.08%	0.08%	0.00%	0.16%
Wild Goose Stg					
Direct		\$20,000	\$0	\$0	\$20,000
		0.23%	0.00%	0.00%	0.23%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$8,767,386	\$20,000	\$0	\$0	\$20,000
	100.00%	0.23%	0.00%	0.00%	0.23%
XO California					
Direct		\$262,447	\$9,841	\$0	\$272,288
		3.08%	0.12%	0.00%	3.19%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$8,532,639	\$262,447	\$9,841	\$0	\$272,288
	100.00%	3.08%	0.12%	0.00%	3.19%
Total	\$515,532,135	\$35,309,051	\$14,326,728	\$1,186,722	\$50,822,501
	100.00%	6.85%	2.78%	0.23%	9.86%

Table 3
2005 & 2004 Summary of Large, Small, and Combined
Utility MBE/WBE/DVBE and Total WMDVBE Procurement
(In Dollars and as a Percentage of Total Corporate Procurement)

	Total Procurement	MBE	WBE	DVBE	Total WMDVBE
2005					
Total					
Large Utilities	\$12,956,192,620	\$1,353,390,304	\$609,116,925	\$30,510,999	\$1,993,018,228
	100.00%	10.45%	4.70%	0.24%	15.38%
Total					
Small Utilities	\$304,067,035	\$25,079,336	\$11,362,049	\$1,384,311	\$37,825,696
	100.00%	8.25%	3.74%	0.46%	12.44%
Total					
Combined	\$13,260,259,655	\$1,378,469,640	\$620,478,974	\$31,895,310	\$2,030,843,924
	100.00%	10.40%	4.68%	0.24%	15.32%
2004					
Total					
Large Utilities	\$11,862,110,093	\$1,232,836,604	\$569,771,918	\$34,740,566	\$1,837,349,088
	100.00%	10.39%	4.80%	0.29%	15.49%
Total					
Small Utilities	\$515,532,135	\$35,309,051	\$14,326,728	\$1,186,722	\$50,822,501
	100.00%	6.85%	2.78%	0.23%	9.86%
Total					
Combined	\$12,377,642,228	\$1,268,145,655	\$584,098,646	\$35,927,288	\$1,888,171,589
	100.00%	10.25%	4.72%	0.29%	15.25%

Table 6a
Summary of Procurement from Women: 2005
Minority and Caucasian Women (in Dollars and as a Percentage of
Large Utilities' Total Corporate Expenditures)

	Minority Women	Caucasian Women	Combined Women	Total Corporate
Cingular				
direct	\$13,694,469 1.73%	\$4,129,939 0.52%	\$17,824,408 2.25%	
subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
combined	\$13,694,469 1.73%	\$4,129,939 0.52%	\$17,824,408 2.25%	\$791,146,829 100.00%
Edison				
direct	\$44,257,218 2.37%	\$119,777,763 6.43%	\$164,034,981 8.80%	
subcontracting	\$2,633,261 0.14%	\$16,336,171 0.88%	\$18,969,432 1.02%	
combined	\$46,890,479 2.52%	\$136,113,934 7.30%	\$183,004,413 9.82%	\$1,863,620,098 100.00%
Nextel				
direct	\$0 0.00%	\$5,989,000 0.78%	\$5,989,000 0.78%	
subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
combined	\$0 0.00%	\$5,989,000 0.78%	\$5,989,000 0.78%	\$763,160,000 100.00%
PG&E				
direct	\$15,194,000 0.82%	\$75,650,000 4.10%	\$90,844,000 4.93%	
subcontracting	\$13,990,000 0.76%	\$25,240,000 1.37%	\$39,230,000 2.13%	
combined	\$29,184,000 1.58%	\$100,890,000 5.47%	\$130,074,000 7.06%	\$1,843,644,000 100.00%
SBC				
direct	\$65,931,559 7.63%	\$137,432,012 7.63%	\$203,363,571 11.29%	
subcontracting	\$5,803,912 0.32%	\$29,551,780 1.64%	\$35,355,692 1.96%	
combined	\$71,735,471 3.98%	\$166,983,792 9.27%	\$238,719,263 13.25%	\$1,801,115,667 100.00%
SBC/ASI				
direct	\$995,054 0.33%	\$4,616,006 1.55%	\$5,611,060 1.89%	
subcontracting	\$437,621 0.15%	\$2,671,349 0.90%	\$3,108,970 1.05%	
combined	\$1,432,675 0.48%	\$7,287,355 2.45%	\$8,720,030 2.93%	\$297,497,131 100.00%
SDG&E				
direct	\$16,649,020 3.26%	\$16,860,260 3.30%	\$33,509,280 6.56%	
subcontracting	\$2,069,998 0.41%	\$6,006,691 1.18%	\$8,076,689 1.58%	
combined	\$18,719,018 3.67%	\$22,866,951 4.48%	\$41,585,969 8.15%	\$510,424,587 100.00%
SoCalGas				
direct	\$6,834,387 1.68%	\$25,948,265 6.37%	\$32,782,652 8.05%	
subcontracting	\$2,152,561 0.53%	\$4,813,679 1.18%	\$6,966,240 1.71%	
combined	\$8,986,948 2.21%	\$30,761,944 7.55%	\$39,748,892 9.76%	\$407,296,857 100.00%
Verizon				
direct	\$3,221,533 0.57%	\$37,508,762 6.66%	\$40,730,295 7.23%	
subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
combined	\$3,221,533 0.57%	\$37,508,762 6.66%	\$40,730,295 7.23%	\$563,422,375 100.00%
Verizon Wireless				
direct	\$0 0.00%	\$95,447,014 2.32%	\$95,447,014 2.32%	
subcontracting	\$0 0.00%	\$1,138,234 0.03%	\$1,138,234 0.03%	
combined	\$0 0.00%	\$96,585,248 2.35%	\$96,585,248 2.35%	\$4,114,865,076 100.00%
Total	\$193,864,593 1.50%	\$609,116,925 4.70%	\$802,981,518 6.20%	\$12,956,192,620 100.00%

Table 6b
Summary of Procurement from Women: 2004
Minority and Caucasian Women (in Dollars and as a Percentage of
Large Utilities' Total Corporate Expenditures)

	Minority Women	Caucasian Women	Combined Women	Total Corporate
Cingular				
direct	\$13,694,469 0.86%	\$4,129,939 0.26%	\$17,824,408 1.12%	
subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
combined	\$13,694,469 0.86%	\$4,129,939 0.26%	\$17,824,408 1.12%	\$1,595,218,953 100.00%
Edison				
direct	\$44,257,218 2.47%	\$119,777,763 6.67%	\$164,034,981 9.14%	
subcontracting	\$2,633,261 0.15%	\$16,336,171 0.91%	\$18,969,432 1.06%	
combined	\$46,890,479 2.61%	\$136,113,934 7.58%	\$183,004,413 10.20%	\$1,794,948,535 100.00%
Nextel				
direct	\$0 0.00%	\$5,989,000 1.25%	\$5,989,000 1.25%	
subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
combined	\$0 0.00%	\$5,989,000 1.25%	\$5,989,000 1.25%	\$478,994,355 100.00%
PG&E				
direct	\$15,194,000 0.95%	\$75,650,000 4.73%	\$90,844,000 5.69%	
subcontracting	\$13,990,000 0.88%	\$25,240,000 1.58%	\$39,230,000 2.46%	
combined	\$29,184,000 1.83%	\$100,890,000 6.31%	\$130,074,000 8.14%	\$1,597,945,000 100.00%
SBC				
direct	\$65,931,559 7.04%	\$137,432,012 7.04%	\$203,363,571 10.42%	
subcontracting	\$5,803,912 0.30%	\$29,551,780 1.51%	\$35,355,692 1.81%	
combined	\$71,735,471 3.68%	\$166,983,792 8.56%	\$238,719,263 12.23%	\$1,951,352,783 100.00%
SBC/ASI				
direct	\$995,054 0.37%	\$4,616,006 1.72%	\$5,611,060 2.09%	
subcontracting	\$437,621 0.16%	\$2,671,349 1.00%	\$3,108,970 1.16%	
combined	\$1,432,675 0.53%	\$7,287,355 2.72%	\$8,720,030 3.26%	\$267,853,121 100.00%
SDG&E				
direct	\$16,649,020 3.50%	\$16,860,260 3.55%	\$33,509,280 7.05%	
subcontracting	\$2,069,998 0.44%	\$6,006,691 1.26%	\$8,076,689 1.70%	
combined	\$18,719,018 3.94%	\$22,866,951 4.81%	\$41,585,969 8.75%	\$475,049,826 100.00%
SoCalGas				
direct	\$6,834,387 1.98%	\$25,948,265 7.51%	\$32,782,652 9.48%	
subcontracting	\$2,152,561 0.62%	\$4,813,679 1.39%	\$6,966,240 2.02%	
combined	\$8,986,948 2.60%	\$30,761,944 8.90%	\$39,748,892 11.50%	\$345,654,058 100.00%
Verizon				
direct	\$3,221,533 0.67%	\$37,508,762 7.80%	\$40,730,295 8.47%	
subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
combined	\$3,221,533 0.67%	\$37,508,762 7.80%	\$40,730,295 8.47%	\$481,078,763 100.00%
Verizon Wireless				
direct	\$0 0.00%	\$95,447,014 3.32%	\$95,447,014 3.32%	
subcontracting	\$0 0.00%	\$1,138,234 0.04%	\$1,138,234 0.04%	
combined	\$0 0.00%	\$96,585,248 3.36%	\$96,585,248 3.36%	\$2,874,014,699 100.00%
Total	\$193,864,593 1.63%	\$609,116,925 5.13%	\$802,981,518 6.77%	\$11,862,110,093 100.00%

Table 7a
2005 DVBE Procurement for Large and Small Utilities
(in Dollars and as Percentage of Total Corporate Procurement)

	2005 DVBE Procurement		2005 Total Procurement
Cingular	\$124,777	0.02%	\$791,146,829
Edison	\$1,888,690	0.10%	\$1,863,620,098
Nextel	\$492,000	0.06%	\$763,160,000
PG&E	\$21,226,000	1.15%	\$1,843,644,000
SBC	\$3,966,038	0.22%	\$1,801,115,667
SBC/ASI	\$156,068	0.05%	\$297,497,131
SDG&E	\$481,665	0.09%	\$510,424,587
SoCal Gas	\$202,532	0.05%	\$407,296,857
Verizon California	\$594,091	0.11%	\$563,422,375
Verizon Wireless	\$1,379,138	0.03%	\$4,114,865,076
Total	\$30,510,999	0.24%	\$12,956,192,620
AT&T	\$726,260	1.86%	\$38,954,584
Citizens	\$845	0.00%	\$45,995,848
Lodi Gas	\$2,912	0.04%	\$6,968,652
MCI	\$557,471	4.28%	\$13,019,764
PP&L	\$0	0.00%	\$5,013,184
Qwest	\$0	0.00%	\$43,870,839
SBC L D	\$72,091	0.11%	\$65,445,887
Sierra Pacific	\$15,019	0.11%	\$14,094,182
SouthWest Gas	\$6,335	0.03%	\$20,607,483
SureWest	\$3,378	0.02%	\$17,767,386
SureWest Wireless	\$0	0.00%	\$19,446,972
Wild Goose Stg	\$0	0.00%	\$8,498,561
XO California	\$0	0.00%	\$4,383,693
Total	\$1,384,311	0.46%	\$304,067,035
GRAND TOTAL	\$31,895,310	0.24%	\$13,260,259,655

Table 7b
2004 DVBE Procurement for Large and Small Utilities
(in Dollars and as Percentage of Total Corporate Procurement)

	2004 DVBE Procurement		2004 Total Procurement
Cingular	\$178,710	0.01%	\$1,595,218,953
Edison	\$2,147,668	0.12%	\$1,794,948,535
Nextel	\$1,455,384	0.30%	\$478,994,355
PG&E	\$16,458,000	1.03%	\$1,597,945,000
SBC	\$10,715,295	0.55%	\$1,951,352,783
SBC/ASI	\$681,697	0.25%	\$267,853,121
SDG&E	\$420,969	0.09%	\$475,049,826
SoCal Gas	\$672,665	0.19%	\$345,654,058
Verizon California	\$1,200,073	0.25%	\$481,078,763
Verizon Wireless	\$810,105	0.03%	\$2,874,014,699
Total	\$34,740,566	0.29%	\$11,862,110,093
AT&T	\$619,746	1.59%	\$38,960,242
Citizens	\$1,770	0.01%	\$30,671,868
Lodi Gas	\$1,457	0.02%	\$9,087,912
MCI	\$192,710	1.64%	\$11,776,365
PP&L	\$0	0.00%	\$2,673,831
Qwest	\$0	0.00%	\$20,697,991
SBC L D	\$37,067	0.09%	\$41,718,296
Sierra Pacific	\$11,294	0.09%	\$12,407,209
SouthWest Gas	\$9,152	0.04%	\$20,942,497
Sprint	\$1,000	0.00%	\$277,604,000
SureWest	\$312,526	1.85%	\$16,910,691
SureWest Wireless	\$0	0.00%	\$14,781,208
Wild Goose Stg	\$0	0.00%	\$8,767,386
XO California	\$0	0.00%	\$8,532,639
Total	\$1,186,722	0.23%	\$515,532,135
GRAND TOTAL	\$35,927,288	0.29%	\$12,377,642,228

Table 8a
2005 Fuel Procurement

	Total Procurement	MBE	WBE	DVBE	WMDVBE
Edison					
Natural Gas	\$352,624,000	\$755,000	\$0	\$0	\$755,000
	100.00%	0.21%	0.00%	0.00%	0.21%
Fuels	\$256,831,000	\$0	\$763,000	\$0	\$763,000
	100.00%	0.00%	0.30%	0.00%	0.30%
Combined	\$609,455,000	\$755,000	\$763,000	\$0	\$1,518,000
	100.00%	0.12%	0.13%	0.00%	0.25%
PG&E					
Natural Gas	\$2,358,459,841	\$49,253,914	\$0	\$0	\$49,253,914
	100.00%	2.09%	0.00%	0.00%	2.09%
SDG&E					
Natural Gas	\$448,786,267	\$31,844,932	\$2,206,973	\$0	\$34,051,905
	100%	7.10%	0.49%	0.00%	7.59%
Uranium	\$0	\$0	\$0	\$0	\$0
	100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Fuel Oil/Distillates	\$0	\$0	\$0	\$0	\$0
	100.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Combined	\$448,786,267	\$31,844,932	\$2,206,973	\$0	\$34,051,905
	100.00%	7.10%	0.49%	0.00%	7.59%
SoCal Gas					
Natural Gas	\$2,997,167,640	\$385,402,546	\$39,019,433	\$0	\$424,421,979
	100.00%	12.86%	1.30%	0.00%	14.16%
SW Gas					
Natural Gas	\$73,598,777	\$35,505	\$0	\$0	\$35,505
	100.00%	0.05%	0.00%	0.00%	0.05%
Total	\$6,487,467,525	\$467,291,897	\$41,989,406	\$0	\$509,281,303
	100.00%	7.20%	0.65%	0.00%	7.85%

Table 8b
2004 Fuel Procurement

	Total Procurement	MBE	WBE	DVBE	WMDVBE
Edison					
Natural Gas	\$217,311,000	\$3,984,000	\$0	\$0	\$3,984,000
	100.00%	1.83%	0.00%	0.00%	1.83%
Other Generation Fuels	\$223,094,000	\$0	\$581,000	\$0	\$581,000
	100.00%	0.00%	0.26%	0.00%	0.26%
Combined	\$440,405,000	\$3,984,000	\$581,000	\$0	\$4,565,000
	100.00%	0.90%	0.13%	0.00%	1.04%
PG&E					
Natural Gas	\$653,230,507	\$60,467,994	\$0	\$0	\$60,467,994
	100.00%	9.26%	0.00%	0.00%	9.26%
SDG&E					
Natural Gas	\$346,979,231	\$24,218,881	\$7,692,628	\$0	\$31,911,509
	100%	6.98%	2.22%	0.00%	9.20%
Uranium	\$0	\$0	\$0	\$0	\$0
	100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Fuel Oil/Distillates	\$0	\$0	\$0	\$0	\$0
	100.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Combined	\$346,979,231	\$24,218,881	\$7,692,628	\$0	\$31,911,509
	100.00%	6.98%	2.22%	0.00%	9.20%
SoCal Gas					
Natural Gas	\$2,290,092,298	\$329,235,333	\$39,614,618	\$0	\$368,849,951
	100.00%	14.38%	1.73%	0.00%	16.11%
SW Gas					
Natural Gas	\$50,935,406	\$1,668,002	\$0	\$0	\$1,668,002
	100.00%	3.27%	0.00%	0.00%	3.27%
Total	\$3,781,642,442	\$419,574,210	\$47,888,246	\$0	\$467,462,456
	100.00%	11.10%	1.27%	0.00%	12.36%