



ISCO, CA

EXPERIENCE

2015 – Present

ENVIRONMENTAL DEFENSE FUND

California Clean Energy Director & Director of Partnerships

- Direct and lead team that is advancing innovative, market-oriented environmental and clean energy policy reform in state regulatory and legislative forums. Oversee policy and stakeholder position development for engagements in public utility proceedings, oversee state-wide legislative and outreach campaigns mobilizing EDF membership and other constituencies, and oversee community partnerships and demonstrations with partner organizations and local governments in Southern and Central California.
- Set strategic vision for advocacy and policy priorities, manage performance, operations and budget, build and grow strategic partnerships with government, clean tech, financial, nonprofit organizations in clean energy space; maintain strong working knowledge of various aspects of California state and local climate and energy policy and regulation, political landscape, and implementation processes.
- Cultivate relationships with funders, craft funding proposals and reports, donor presentations, and assisted in raising five figure grant support.
- Develop and deliver overall message and communications platform for California and national partnerships agenda, manage media engagement, develop media collateral, blogs and white papers and presentations at industry and stakeholder conferences
- Research, write and deliver testimony and comments at state and local regulatory and legislative hearings, community meetings and other official policy forums
- Oversee and provide strategic direction and vision for program positions on energy equity, access and poverty reduction and guide national partnerships thought leadership with staff operating and leading pilot projects in CA, TX and NC.

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2014 – 2015

Director of Operations, US Climate and Energy Program

AUSTIN, TX

- Oversee day-to-day operations, fiscal, performance and administrative functions of \$25 million, 70-person program that is operated in 10 states across the country. Manage and oversee operations of program leadership team and serve as primary liaison to EDF's executives in development, finance, HR, IT and program strategy.
- Direct reporting to crucial six-figure donors, including proposal development, financial and interim reporting, and work closely with program leadership and EDF development resources in aggressive donor outreach and planning to ensure out-year funding.
- Direct human resources strategy for program in coordination with program leadership and execute recruitment and hiring plans, performance review plan, and craft objectives for improving diversity of program staff; have successfully brought on 4 senior managers.

2012 - 2014

BUSINESS INTEGRITY COMMISSION, NEW YORK CITY

NEW YORK, NY

Chief Operating Officer

- Developed regulatory and environmental policy platform and conducted overall policy and financial analysis for innovative cost-of-service rate system for the 200 firm, hundred-million dollar commercial waste sector aimed at maintaining strong customer protections against predatory practices and collusion. Lead architect of agency's legislative strategy and successfully orchestrated passage of Local Law 145 to reduce emissions impact of commercial waste fleet and result in air quality improvements equivalent to the removal of 27,000 delivery trucks from NYC streets. Conducted sectoral economic cost analysis and oversaw work of consulting analyzing age-out provisions.
- Managed external relationships with state and local sister agencies, trade groups, community and business groups, and environmental NGOs and organized a conference and tradeshow on policies impacting the trade waste sector attended by over 140 participants.
- Oversaw day-to-day operations of administrative units and crafted strategic objectives that resulted in processing reductions of 12 - 32%, and case backlog by 9% between FY11 – FY13.
- Served as main spokesman and provided testimony before City Council on legislative efforts and agency budget and developed agency's communications strategy and served as primary media liaison. Oversaw production of 2012 Annual Report and website upgrade.

- Crafted strategic vision and management of agency's \$7 million budget. Developed strategies to meet city-mandated "Program to Eliminate Gaps" in successive fiscal years through enterprise cost-saving measures and targeted enforcement-driven revenue projects.
- Secured \$2 million in capital funding for a new enterprise content management system and records digitization project. Played a lead strategy, governance and visioning role in system design, which represented the first cloud-based system deployed by a city agency.

2010 - 2012

OFFICE OF THE MAYOR, NEW YORK CITY

NEW YORK, NY

Senior Policy Advisor, Deputy Mayor for Operations

- Provided policy guidance on sustainability and real estate management initiatives, including efforts related to solar energy promotion and office consolidation. Coordinated executive staff, organized legislative briefings and facilitated communications framing.
- Served as liaison to NYC Fire Department, handled day-to-day communications between agency and City Hall, and monitored budgetary, legislative, and constituent issues.
- Oversaw Mayoral projects related to digital policy and enterprise cost savings, including crafting the City's "Dot NYC" strategy, which establish launch and oversight of the .nyc domain.
- Prepared briefings and testimony for Deputy Mayor and other City Hall Executive Staff.

2006 – 2008

NEW YORK INDUSTRIAL RETENTION NETWORK (NYIRN)

NEW YORK, NY

Project Manager

- Managed portfolio of 50 companies, providing technical, strategic, and leadership assistance to increase competitiveness and create jobs
- Lead author of report on local industrial real estate market and development needs. Produced report for large-scale developer and planning firm.

2004 – 2006

UNITED STATES PEACE CORPS

CAPE VERDE

Community Development Volunteer

- Established and directed village-based microfinance operation that distributed low-interest loans to local female entrepreneurs using a cooperative savings model.
- Oversaw partnerships with local government to establish income- generating initiatives and health insurance program.

EDUCATION

Harvard University, JFK School of Government

CAMBRIDGE, MA

2008 – 2010

Masters of Public Policy, Housing, Urban Development, and Transportation Concentration

- Schepp Foundation Fellow
- Ash Institute Summer Fellow – Mayor's Office, Louisville Metro
- Graduate Teaching Fellow, Budgeting & Financial Management & Social Policy

1999 – 2003

Vassar College

POUGHKEEPSIE, NY

Bachelor of Arts, cum laude

AFFILIATIONS

Urban Co-Lab, Austin Urban Innovation Incubator

AUSTIN, TX

2015 - 2016

Advisory Board

2014 - 2016

Net Impact, Austin Chapter

AUSTIN, TX

Board of Directors

2013 - 2014

Coro Leadership New York

NEW YORK, NY

Participant – Coro is a selective leadership development program for mid-career professionals

2013 – 2014

Brooklyn Public Library – Brooklyn Eagles

NEW YORK, NY

Founding Member – Young Professionals board to raise funds and community engagement