

**PY 2015-2017 Energy Savings Assistance Program Proposed Electric & Gas Budget**  
**[Utility Name]**

	PY2014 Authorized	PY 2015 Year-End Projected	PY 2016 Year-End Projected	PY 2017 Year-End Projected
<b>Energy Savings Assistance Program</b>				
Energy Efficiency				
<i>Appliances</i>				
<i>Domestic Hot Water</i>				
<i>Enclosure</i>				
<i>HVAC</i>				
<i>Maintenance</i>				
<i>Lighting</i>				
<i>Miscellaneous</i>				
<i>Customer Enrollment</i>				
In Home Education				
Pilot				
<b>Energy Efficiency Total</b>				
<b>Training Center</b>				
Inspections				
Marketing and Outreach				
Statewide Marketing Education and Outreach				
Measurement and Evaluation Studies				
Regulatory Compliance				
General Administration				
CPUC Energy Division				
<b>TOTAL PROGRAM COSTS</b>				
<b>Funded Outside of ESAP Program Budget</b>				
Indirect Costs				
NGAT Costs				

**PY 2015-2017 Energy Savings Assistance Program Proposed Electric Budget**  
**[Utility Name]**

	PY2014 Authorized	PY 2015 Year-End Projected	PY 2016 Year-End Projected	PY 2017 Year-End Projected
<b>Energy Savings Assistance Program</b>				
Energy Efficiency				
<i>Appliances</i>				
<i>Domestic Hot Water</i>				
<i>Enclosure</i>				
<i>HVAC</i>				
<i>Maintenance</i>				
<i>Lighting</i>				
<i>Miscellaneous</i>				
<i>Customer Enrollment</i>				
In Home Education				
Pilot				
<b>Energy Efficiency Total</b>				
<b>Training Center</b>				
Inspections				
Marketing and Outreach				
Statewide Marketing Education and Outreach				
Measurement and Evaluation Studies				
Regulatory Compliance				
General Administration				
CPUC Energy Division				
<b>TOTAL PROGRAM COSTS</b>				
<b>Funded Outside of ESAP Program Budget</b>				
Indirect Costs				
<b>NGAT Costs</b>				

**PY 2015-2017 Energy Savings Assistance Program Proposed Gas Budget**  
**[Utility Name]**

	PY2014 Authorized	PY 2015 Year-End Projected	PY 2016 Year-End Projected	PY 2017 Year-End Projected
<b>Energy Savings Assistance Program</b>				
Energy Efficiency				
<i>Appliances</i>				
<i>Domestic Hot Water</i>				
<i>Enclosure</i>				
<i>HVAC</i>				
<i>Maintenance</i>				
<i>Lighting</i>				
<i>Miscellaneous</i>				
<i>Customer Enrollment</i>				
In Home Education				
Pilot				
<b>Energy Efficiency Total</b>				
<b>Training Center</b>				
Inspections				
Marketing and Outreach				
Statewide Marketing Education and Outreach				
Measurement and Evaluation Studies				
Regulatory Compliance				
General Administration				
CPUC Energy Division				
<b>TOTAL PROGRAM COSTS</b>				
<b>Funded Outside of ESAP Program Budget</b>				
Indirect Costs				
NGAT Costs				

**PY 2015-2017 Energy Savings Assistance Program Planning Assumptions**  
 [Utility Name]

Measures*	Units	PY 2014 Authorized					PY 2015 Planned					PY 2016 Planned					PY 2017 Planned				
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Projected Expenses	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Proposed Expenses	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Proposed Expenses	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Proposed Expenses
<b>Appliances</b>																					
High Efficiency Clothes Washer	Each																				
Refrigerators	Each																				
Microwaves	Each																				
<b>Domestic Hot Water</b>																					
Water Heater Blanket	Home																				
Low Flow Shower Head	Home																				
Water Heater Pipe Insulation	Home																				
Faucet Aerator	Home																				
Water Heater Repair/Replacement	Each																				
Thermostatic Shower Valve	Each																				
<b>Enclosure</b>																					
Caulking	Home																				
Weatherstripping	Home																				
Utility Gaskets	Home																				
Attic Access Weatherstripping	Home																				
Evaporative Cooler Cover	Home																				
AC Vent Cover	Each																				
Attic Insulation	Home																				
<b>HVAC</b>																					
FAU Standing Pilot Light Conversion	Each																				
Furnace Repair/Replacement	Each																				
Room A/C Replacement	Each																				
Central A/C Replacement	Each																				
Heat Pump Replacement	Each																				
Evaporative Coolers (Replacement)	Each																				
Evaporative Coolers (Installation)	Each																				
Duct Testing and Sealing	Home																				
<b>Maintenance</b>																					
Furnace Clean and Tune	Home																				
Central A/C Tune-up	Home																				
Evaporative Cooler Maintenance	Home																				
<b>Lighting</b>																					
Compact Fluorescent Lights (CFLs)	Each																				
Interior Hard wired CFL fixtures	Each																				
Exterior Hard wired CFL fixtures	Each																				
Torchiere	Each																				
Occupancy Sensor	Each																				
LED Night Lights	Each																				
<b>Miscellaneous</b>																					
Pool Pumps	Each																				
<b>Pilots</b>																					
	Each																				
	Each																				
<b>Customer Enrollment</b>																					
In-Home Education	Home																				
<b>Total</b>																					

\* Include all proposed new measures, where appropriate.

**Energy Savings Assistance Program Penetration**  
**[Utility Name]**

	Number of Customers in Utility Service Area	Number of Eligible Low Income Customers*	Number of Customers Served by ESAP in Past 10 Years	Number of Customers Enrolled in CARE	Number of Eligible and Willing ESAP Customers**	Customers to be Treated by ESAP Program	Percent of ESAP Programmatic Initiative Achieved
PY 2007							
PY 2008							
PY 2009							
PY 2010							
PY 2011							
PY 2012							
PY 2013							
PY 2014							
PY 2015							
PY 2016							
PY 2017							

\* Number of eligible low income customers to be based on customers at or below 200 percent of the Federal Poverty Line.

\*\* Number of eligible and willing ESAP customers based on utility's proposed "standard means of deriving the number of LIEE customers on which to reaching 1/2 of the Commission's programmatic initiative," as discussed in Section III.



**Summary of Energy Savings Assistance Program Cost Effectiveness  
[Utility Name]**

	Ratio of Program Benefits over Program Costs		
	Utility Cost Test	Modified Participant Test	Total Resource Cost Test
PY 2008			
PY 2009			
PY 2010			
PY 2011			
PY 2012			
PY 2013			
PY 2014			
PY 2015			
PY 2016			
PY 2017			

**Energy Savings Assistance Program Cost-Effectiveness - Weather Sensitive Measures**  
**[Utility Name]**

Measure*	Measure Group	Type of Home (SF, MH, MF)	Electric or Gas (E,G)	Climate Zone** (Number)	Ratio of Benefits Over Costs***		
					Utility Cost Test	Modified Participant Test	Total Resource Cost Test
	<i>Appliances</i>						
	<i>Domestic Hot Water</i>						
	<i>Enclosure</i>						
	<i>HVAC</i>						
	<i>Maintenance</i>						
	<i>Lighting</i>						
	<i>Miscellaneous</i>						

\* Include chart pertaining to each proposed measure, with information included on type of home (ie. Single Family, Multi Family, Mobile Home) and electric or gas (if applicable).

\*\* Charts to include information on each climate zone in utility service area.

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**Energy Savings Assistance Program Cost-Effectiveness - Non Weather Sensitive Measures**  
**[Utility Name]**

Measure*	Measure Group	Type of Home (SF,MH,MF)	Electric or Gas (E,G)	Ratio of Benefits Over Costs***		
				Utility Cost Test	Modified Participant Test	Total Resource Cost Test
	<i>Appliances</i>					
	<i>Domestic Hot Water</i>					
	<i>Enclosure</i>					
	<i>HVAC</i>					
	<i>Maintenance</i>					
	<i>Lighting</i>					
	<i>Miscellaneous</i>					

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**PY 2015 - 2017 Energy Savings Assistance Program Pilots and Studies**  
**[Utility Name]**

<b>Line No.</b>	<b>Statewide Study</b>	<b>Total Cost</b>	<b>Percent paid by Utility</b>	<b>Total Cost paid by Utility</b>
<b>Total</b>				

**PY 2015 - 2017 Energy Savings Assistance Program Summary of Proposed Changes**  
**[Utility Name]**

Proposed Program Change	Notes

**PY 2015 - 2017 CARE Proposed Program Budget**  
**[Utility Name]**

<b>CARE Budget Categories</b>	<b>2014 Authorized</b>	<b>2015 Planned</b>	<b>2016 Planned</b>	<b>2017 Planned</b>
Outreach				
Processing, Certification, Recertification				
Post Enrollment Verification				
IT Programming				
Cool Centers				
Pilots				
Measurement and Evaluation				
Regulatory Compliance				
General Administration				
CPUC Energy Division Staff				
<b>SUBTOTAL MANAGEMENT COSTS</b>				
Subsidies and Benefits				
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>				

**PY 2015 - 2017 CARE and ESAP Rate Impacts - Gas**  
**[Utility Name]**

<b>PY 2015</b>	<b>Average Rate Excluding CARE/ESA Surcharge</b>	<b>CARE Subsidy Portion of Rate</b>	<b>CARE Administration Portion of Rate</b>	<b>ESA Program Portion of Rate</b>	<b>ESA Program Administration Portion of Rate</b>	<b>Total CARE/ESA Surcharge</b>	<b>Average Rate Including CARE/ESA Surcharge</b>
<b>Customer Type</b>							
Residential							
Commercial							
Industrial							
Agricultural							
Lighting							
System							

<b>PY 2016</b>	<b>Average Rate Excluding CARE/ESA Surcharge</b>	<b>CARE Subsidy Portion of Rate</b>	<b>CARE Administration Portion of Rate</b>	<b>ESA Program Portion of Rate</b>	<b>ESA Program Administration Portion of Rate</b>	<b>Total CARE/ESA Surcharge</b>	<b>Average Rate Including CARE/ESA Surcharge</b>
<b>Customer Type</b>							
Residential							
Commercial							
Industrial							
Agricultural							
Lighting							
System							

<b>PY 2017</b>	<b>Average Rate Excluding CARE/ESA Surcharge</b>	<b>CARE Subsidy Portion of Rate</b>	<b>CARE Administration Portion of Rate</b>	<b>ESA Program Portion of Rate</b>	<b>ESA Program Administration Portion of Rate</b>	<b>Total CARE/ESA Surcharge</b>	<b>Average Rate Including CARE/ESA Surcharge</b>
<b>Customer Type</b>							
Residential							
Commercial							
Industrial							
Agricultural							
Lighting							
System							

**PY 2015 - 2017 CARE and ESAP Rate Impacts - Electric**  
**[Utility Name]**

PY 2015					
Customer Type	Average Rate (cents/kWh)	Portion for CARE surcharge and administration (cents/kWh)	Portion for CARE rate exemptions (cents/kWh)	Portion for ESA (cents/kWh)	Average Rate (cents/kWh) including surcharge
Residential					
Commercial					
Industrial					
Agricultural					
Lighting					
System					

PY 2016					
Customer Type	Average Rate (cents/kWh)	Portion for CARE surcharge and administration (cents/kWh)	Portion for CARE rate exemptions (cents/kWh)	Portion for ESA (cents/kWh)	Average Rate (cents/kWh) including surcharge
Residential					
Commercial					
Industrial					
Agricultural					
Lighting					
System					

PY 2017					
Customer Type	Average Rate (cents/kWh)	Portion for CARE surcharge and administration (cents/kWh)	Portion for CARE rate exemptions (cents/kWh)	Portion for ESA (cents/kWh)	Average Rate (cents/kWh) including surcharge
Residential					
Commercial					
Industrial					
Agricultural					
Lighting					
System					

**PY 2013-2014 CARE Outreach and Penetration Information  
[Utility Name]**

<b>CARE PY 2013</b>				
<b>Outreach Method</b>	<b>Total Cost</b>	<b>Estimated # of Customers</b>	<b>Estimated # of Customers</b>	<b>Percent of Net Enrollment</b>

<b>CARE PY 2014</b>				
<b>Outreach Method</b>	<b>Total Cost</b>	<b>Estimated # of Customers</b>	<b>Estimated # of Customers</b>	<b>Percent of Net Enrollment</b>

**PY 2015 - 2017 CARE Estimated Participation**  
**[Utility Name]**

	Total Enrolled 12-31-13	Total Enrolled Through June 2014	PY 2014 Estimated Eligible	Estimated Net PY 2014 Enrollments	Estimated Year End PY 2014 Participation	Estimated PY 2014 Goal Rate	Estimated PY 2015 Net Enrollments	Estimated Year End PY 2015 Participation	Estimated PY 2015 Goal Rate (a)	Estimated PY 2016 Net Enrollments	Estimated Year End PY 2016 Participation	Estimated PY 2016 Goal Rate (a)	Estimated PY 2017 Net Enrollments	Estimated Year End PY 2017 Participation	Estimated PY 2017 Goal Rate (a)
(Source)	(1)	(2)	(3)	(Col. B+E)	(Col. F/D)	(2)	(Col. F+H)	(Col. I/D)	(2)	(Col. I+K)	(Col. L/D)	(2)	(Col. L+N)	(Col. O/D)	
	0	0	0	0	0%	0	0	0%	0	0	0%	0	0	0%	

(a) Estimated PY2015, PY2016 and PY2017 Goal Rate will fluctuate based on updated CARE Eligibility information to be filed December 2015, December 2016 and December 2017.

(1) CARE Annual Reports, dated 5/1/14

(2) Each utility's estimate based on eligibility rates filed.

(3) Most recent estimates of net enrollments.

**Low Income Customer Usage Levels**  
**[Utility Name]**

		PY 2013		PY 2014 (Projected)		PY 2015 (Projected)		PY 2016 (Projected)		PY 2017 (Projected)	
		Number of CARE Customers	Number of Customers Treated by ESAP	Number of CARE Customers	Number of Customers Treated by ESAP	Number of CARE Customers	Number of Customers Treated by ESAP	Number of CARE Customers	Number of Customers Treated by ESAP	Number of CARE Customers	Number of Customers Treated by ESAP
<b>Electric</b>	<b>Total</b>										
	Tier 1*										
	Tier 2*										
	Tier 3*										
	Tier 4*										
	Tier 5*										
<b>Gas</b>	<b>Total</b>										
	Below Baseline*										
	Above Baseline*										

\* Utility may include a more detailed breakdown of gas customers' usage level and an explanation of measurement breakdown employed. The usage tier should be reported as the tier the customer was on, the maximum number of months, in the reported year.

**PY 2015 - 2017 CARE Pilots and Studies**  
**[Utility Name]**

Line No.	Statewide Study	Total Cost	Percent paid by Utility	Total Cost paid by Utility
<b>Total</b>				

**PY 2015 - 2017 CARE Program Summary of Proposed Changes**  
**[Utility Name]**

Proposed Program Change	Notes