Resolution T-17663
Communications Division
Broadband, Video and Market Branch

RESOLUTION

Resolution T-17663: Approves $2,652,750 from the California Advanced Services Fund for the Broadband Adoption grant applications of the Office of Community and Economic Development at Fresno State in collaboration with the California State University Fresno Foundation, human-I-T, and United Ways of California.

I. Summary

This Resolution approves $2,652,750 in grant funding from the California Advanced Services Fund (CASF) Broadband Adoption Account (Adoption Account) for the applications of the Office of Community and Economic Development at Fresno State in collaboration with the California State University, Fresno Foundation (“Fresno State Call Center – Central California Region” broadband access project), human-I-T (“human-I-T Connect” broadband access project), and United Ways of California (“Connecting California to Affordable High-Speed Internet” broadband access project). Collectively, these projects will enroll 13,702 households to wireline, or fixed-wireless broadband internet services.

II. Background

On October 15, 2017, Governor Brown signed Assembly Bill (AB) 1665 (Garcia) into law. This legislation amended the statutes governing the CASF program, Public Utilities Code, §§ 281, 912.2, and 914.7, and added the Broadband Adoption Account, which provides grants to increase publicly available or after school broadband access and digital inclusion. Eligible applicants include local governments, senior centers, schools, public libraries, non-profit organizations, and community-based organizations with programs to increase publicly available or after-school broadband access and digital inclusion.

Projects eligible for grant funding include digital literacy projects and broadband access projects. Digital literacy projects include digital literacy training programs and public education to communities with limited broadband internet adoption. Broadband access projects include those that offer free broadband internet access in community training rooms or other public spaces. It can also include projects that perform community
outreach and education on internet service plans to the community, and call centers that increase broadband access and adoption to the internet.

On June 21, 2018, the Commission issued Decision (D). 18-06-032 which implemented provisions of AB 1665 and adopted rules and guidelines for the Adoption Account.\(^1\) On February 21, 2019, the Commission issued D.19-02-008 modifying and clarifying these rules and guidelines. These guidelines describe the eligibility and application requirements, types of activities and costs to be funded by CASF, and criteria for staff level expedited review and approval. Thirteen criteria must be met in order to qualify for staff level expedited review, one of which includes a grant request of less than $100,000. Please see Attachment 1 for the full list of expedited review criteria.

On March 1, 2019 the Office of Community and Economic Development at Fresno State (OCED) in collaboration with the California State University, Fresno Foundation (Fresno Foundation) submitted a joint application for CASF funding for their “Fresno State Call Center – Central California Region” project.

The applications for human-I-T and United Ways of California (UWCA) were originally considered in Resolution T-17650. human-I-T’s application for their “human-I-T Connect” project was deferred to allow the applicant to clarify and resubmit their request.\(^2\) UWCA’s application for their “Connecting California to Affordable High-Speed Internet” project was approved. However, UWCA declined the grant because it did not believe that it could achieve the goals as outlined in their application and chose to submit a new application.\(^3\) human-I-T and UWCA resubmitted their applications for consideration on April 12, 2019 and May 17, 2019, respectively.

Because OCED and Fresno Foundation, human-I-T and UWCA are requesting grants greater than $100,000 each, their applications do not qualify for expedited review, and therefore must go through the traditional Commission Resolution approval process.\(^4\)

---

\(^1\) Decision Implementing the California Advanced Services Fund Broadband Adoption, Public Housing and Loan Accounts [D.18-06-032] (2018), Appendix 1.

\(^2\) human-I-T was provided with 30 days to either modify and clarify its project goals or to resubmit a new application for broadband access by July 1, 2019. (See Res. T-17650, Order 10, p. 19.)

\(^3\) See Res. T-17650 pp 13

\(^4\) D.18-06-032, Appendix 1, p. 11.
III. Project Description and Grant Request

A. OCED and Fresno Foundation

OCED is partnering with Fresno Foundation, which is a 501(c)(3), non-profit organization, located in Fresno, CA. OCED and Fresno Foundation are requesting $625,000 to expand their existing “Fresno State Call Center – Central California Region” project to enroll 2,500 households onto low-cost internet plans in unserved and underserved communities over the next two years.

The “Fresno State Call Center” project will market low cost internet plan options to low income communities across the fifteen county Central California region and will assist eligible customers in the enrollment process. Grant funds will be utilized to increase the call center hours of operation, hire additional staff to open the center for 5 days a week, and expand services from eight counties to fifteen counties with a goal to enroll 2,500 households into low-cost internet plans over the next two years. The center will also offer bilingual services, provide guidance and technical assistance to the customer, and conduct outreach to promote the importance and availability of affordable internet options in English, Spanish, Hmong and Punjabi.

B. Human-I-T

human-I-T is a 501(c)(3) non-profit organization based in Los Angeles, California. Its core mission is to bridge the digital divide by connecting low-income individuals and non-profits to technology, the internet, and digital training. human-I-T is requesting $750,535 to expand its existing “human-I-T Connect” project with the goal of enrolling 3,947 low income households onto low-cost internet plans over the next two years.

The “human-I-T Connect” project will educate customers about the availability of affordable internet service plans and enroll low income households onto these plans. Since the program’s inception in 2016, human-I-T has enrolled over 4,500 households throughout the state of California. The CASF Adoption grant will allow human-I-T to expand the program to enroll an additional 3,947 households over the next two years. Grant funds will be utilized to spread awareness about the existence of affordable broadband offers, increase

---

5 For this project, the Central California Region is defined by the following counties: Monterey, San Benito, San Luis Obispo, Kern, Kings, Tulare, Inyo, Fresno, Madera, Merced, Mono, Mariposa, Tuolumne, Stanislaus, and San Joaquin.

6 One hundred percent of the people served through human-I-T Connect are low-income. Household income and enrollment in specific government assistance programs (e.g. the Supplemental Nutrition Assistance Program, Supplemental Security Income, and Medicare) are used as indicators of low-income status. Individuals that make 250% of the federal poverty level threshold qualify for program participation.
marketing and outreach efforts (via in-person, online, community referrals, and partnerships), and fund printed and online advertising initiatives to promote the program. The grant will also help fund the enrollment work which includes customer follow up, customer qualification (establishing proof of low-income status and comparison of internet service options available to the customer based on their income and territory), and assistance with the application process.

C. UWCA

UWCA is a 501(c)(3) non-profit association of United Ways organizations and community-based organizations throughout the state of California. Its mission is to improve the health, education and financial results for low-income children and families by enhancing and coordinating the advocacy and community impact work of California’s United Ways. UWCA is requesting $1,451,000 for its “Connecting California to Affordable High-Speed Internet” project with the goal of enrolling 7,255 low income households onto internet plans throughout the state of California.7

UWCA’s “Connecting California to Affordable High-Speed Internet” project will lead a network of 31 local United Way organizations to market low cost internet plan options to low income communities and assist with the enrollment process. Grant funds will be utilized to coordinate a statewide outreach campaign to refer qualifying individuals to UWCA’s enrollment and verification system. Efforts will also include distributing collateral materials, social media posts, targeted ads on Google and social media. The grant will also fund enrollment work which includes qualifying households, providing education on the internet service options available based on the customer’s income and territory, and assistance with the application process itself. Local United Ways partners will be subcontracted through this project to provide enrollment services in over a dozen languages, and their 2-1-1 Centers will provide translation assistance in over one hundred languages.

IV. Project Review

CD Staff evaluated the applications based the requirements specified in D.19-02-008. This process included a review of the below:

A. Completeness

Decision 19-02-008 Appendix 1 requires all applicants to submit a complete application package including, but not limited to a project description, work plan, performance metrics,

7 Counties served will include Madera County, Kern County, Monterey County, Orange County, Inland Empire, Northern Santa Barbara County, Tulare County, Corona-Norco, Yuba-Sutter-Colusa, Bay Area counties, and Greater Los Angeles.
Resolution T-17663
CD/PYC

detailed budget, cover letter, curriculum (if applicable), and a notarized affidavit. Staff reviewed each project’s application to ensure that all the required information was submitted. The applications of OCED and Fresno Foundation, human-I-T, and UWCA were complete.

B. Expedited Review Criteria

Decision 19-02-008 Appendix 1 assigns to staff the task of approving applications that meet all the expedited review criteria. Projects not meeting all the expedited review requirements may still be considered through the Commission’s Resolution process. Staff reviewed each project to see if it met all the expedited review criteria. (See Attachment 1 for expedited review criteria). OCED and Fresno Foundation, human-I-T, and UWCA did not meet the expedited review criteria because each grant request exceeds $100,000.

C. Preference Criteria

AB 1665 requires the Commission to give preference to programs in communities with demonstrated low broadband access, including low-income communities, senior communities, and communities facing socioeconomic barriers to broadband adoption. Decision 19-02-008 also included a preference checklist to assist the Commission in the evaluation and prioritization of applications. Staff reviewed each project to see how many of the preference criteria were met and prioritized projects accordingly. (See Attachment 2 for preference checklist). The applications of OCED and Fresno Foundation, human-I-T, and UWCA met most of the preference checklist criteria.

D. Budget

Decision 19-02-008 Appendix 1 states the Commission may fund up to 85 percent of the program costs for each project including education and outreach efforts, travel, computing devices, printers, routers, staffing for instruction and technical support, desks, chairs, and the gathering, preparing, creating and distribution of digital literacy curriculum. Any remaining program costs shall be provided by non-CASF funds. Staff reviewed each project’s budget as presented in the applications to ensure that no more than 85 percent of eligible program costs were included and adjusted the final budgets, removing any ineligible expenses including, but not limited to, reimbursement for rent, utilities, internet service, lodging, and snacks.

---

8 D.19-02-008 Appendix 1, pp. 9-11.
10 D.19-02-008, Appendix 1, Attachment 1.
11 See D.19-02-008, Appendix 1, p.5.
Resolution T-17663
CD/PYC

Staff further reviewed project cost by category based on the applicants’ proposed budgets, in addition to an evaluation of overall cost per participant. Staff compared budget line items among projects and found large variations in expenses requested for similar items. Staff evaluated the mean, median, minimum, and maximum request amount for each of the expense categories and determined a reasonable cost for expenses. Staff also reviewed all expenses to ensure budgeted items were attributable to a required activity. OCED and Fresno Foundation, human-I-T, and UWCA’s budgets were adjusted accordingly.

E. Overall Quality

All projects were reviewed based on how well they meet the requirements and goals set out in D.19-02-008 to increase publicly available or after-school broadband access and digital inclusion in communities with limited broadband adoption.

V. Grant Award

Staff finds that these projects align with the CASF goal of increasing publicly available or after-school broadband internet access to serve communities with limited broadband adoption. Staff recommends approval of these projects with the following budget adjustments to the requested grant amount.

A. OCED and Fresno Foundation: “Fresno State Call Center,” Grant Award, $487,500

OCED and Fresno Foundation’s “Fresno State Call Center” broadband access project meets the needs of the community by expanding its services from 8 counties to 15 counties, offering bilingual call center services, and providing the right amount of guidance and technical assistance to fully assist customers in the enrollment process. The project will serve a community that is low income and has an adoption rate below that of the statewide average. Staff recommends awarding CASF funding in the amount of $487,500 with a goal to enroll 2,500 households to broadband internet services over two years, resulting in a CASF investment of $195/subscription.

B. human-I-T: “human-I-T Connect,” Grant Award, $750,525

human-I-T’s “human-I-T Connect” broadband access project meets the needs of the community by connecting the poor and underserved communities of Los Angeles, Commerce and Long Beach to affordable broadband internet services while also providing the necessary digital literacy training. The project will serve a community that is low income and has an adoption rate below that of the statewide average. Staff recommends awarding CASF funding in the amount of $750,525 with a goal to enroll 3,947 households to broadband internet services over two years, resulting in a CASF investment of $190/subscription.
C. UWCA: “Connecting Californians to Affordable, High-Speed Internet,” Grant Award, $1,414,725

UWCA’s “Connecting Californians to Affordable, High-Speed Internet” broadband access project meets the needs of low-income families and households across the state by helping them find and enroll in affordable broadband internet services. The project will serve communities that are low income and have an adoption rate below that of the statewide average. Staff recommends awarding CASF funding in the amount of $1,414,725 with a goal to enroll 7,255 households to broadband internet services over two years, resulting in a CASF investment of $195/subscription.

VI. Compliance Requirements

All grantees are required to comply with all guidelines, requirements, and conditions associated with the grant of CASF funds as specified in D.19-02-008. Such compliance includes but is not limited to specific reporting requirements, expectations of project execution and performance, as well as terms for accepting the award. Compliance requirements are detailed in Attachment 3.

VII. Payments and Audits

The Commission has the right to conduct any necessary audit, verification, and discovery during project implementation to ensure that CASF funds are spent in accordance with Commission requirements. OCED and Fresno Foundation, human-I-T, and UWCA invoices are subject to a financial audit by the Commission at any time within three years of completion of the project. Grantees must certify that each report and payment request submitted is true and correct under penalty of perjury. Payment submission and reimbursement processes are detailed in Attachment 4.

VIII. Comments

In compliance with Public Utilities Code, §311(g), a notice letter was emailed on August 8, 2019, informing all parties on the CASF Distribution List of the availability of the Resolution at the Commission’s documents website at http://www.cpuc.ca.gov/documents/. This letter also informed parties that the final conformed Resolution adopted by the Commission will be posted and available at the same website. No comments were received.
IX. Findings

1. On March 1, 2019, the Office of Community and Economic Development at Fresno State in collaboration with the California State University, Fresno Foundation submitted a joint application for its broadband access project “Fresno State Call Center” to the CASF Broadband Adoption Account.

2. On March 14, 2019, Resolution T-17650 deferred action on human-I-T’s “human-I-T Connect” broadband access project and provided the opportunity for human-I-T to either provide further clarification or resubmit their application.

3. On April 12, 2019, human-I-T resubmitted an application for its broadband access project “human-I-T connect” to the CASF Broadband Adoption Account.

4. On March 14, 2019, Resolution T-17650 approved United Ways of California’s “Connecting California to Affordable High-Speed Internet” broadband access project. However, UWCA chose to decline the grant because it did not believe that it could achieve the goals as outlined in the application and chose to submit a new application.

5. On May 17, 2019, United Ways of California resubmitted an application for its broadband access project “Connecting California to Affordable High-Speed Internet” to the CASF Broadband Adoption Account.

6. These applications do not meet the expedited review criteria because each grant request exceeds $100,000.

7. Based on its review, staff has determined that these projects meet the eligibility requirements and align with CASF’s goal to increase publicly available or after-school broadband internet access to serve communities with limited broadband adoption and therefore recommends Commission approval of CASF funding for the OCED and Fresno Foundation, human-I-T, and UWCA projects.

8. Some expenses submitted in the budget may not have been reasonable and staff reduced the budget expenses accordingly based on a reasonableness review described in Section IV.

9. The Commission published the Draft Resolution on August 8, 2019 and no comments were received.
THEREFORE, IT IS ORDERED THAT:

1. The Commission shall award:
   i. $487,500 to the Office of Community and Economic Development at Fresno State in collaboration with the California State University, Fresno Foundation for the “Fresno State Call Center” broadband access project;
   ii. $750,525 to human-I-T’s “human-I-T Connect” broadband access project; and
   iii. $1,414,725 to United Ways of California “Connecting Californians to Affordable, High-Speed Internet” broadband access project.

2. A total of $2,652,750 for these projects shall be paid out of the CASF Broadband Adoption Account in accordance with the guidelines adopted in D.19-02-008.

3. Grantees must complete and execute the consent form (to be sent to the Grantee after this Resolution is adopted) agreeing to the conditions set forth in this Resolution and email it to CASF_Adoption@cpuc.ca.gov within 30 calendar days from the date of the adoption of this Resolution. Failure to submit the consent form within 30 calendar days from the adoption date of this Resolution will deem the grant null and void.

4. Payments to the CASF grantee shall be in accordance with Appendix 1 of D.19-02-008 and in accordance with the process defined in Attachment 4 of this Resolution, “Payments to CASF Recipients.”

5. OCED and Fresno Foundation, human-I-T, and UWCA agree to comply with all guidelines, requirements and conditions associated with CASF awards as specified in D.19-02-008 and this Resolution.

6. By receiving a CASF grant, OCED and Fresno Foundation, human-I-T, and UWCA agree to comply with the terms, conditions and requirements of the grant and thus submits to the jurisdiction of the Commission with regard to disbursement and administration of the grant.

7. OCED and Fresno Foundation, human-I-T, and UWCA must complete all work and achieve all performance metrics identified in Attachment 3 of this Resolution and in their workplans filed with their applications.

8. If OCED and Fresno Foundation, human-I-T, and UWCA fail to complete the projects in accordance with the terms outlined in D.19-02-008 and this Resolution, they must reimburse some or all the CASF funds they have received.
Resolution T-17663  
CD/PYC  

9. OCED and Fresno Foundation, human-I-T, and UWCA shall submit final requests for payment no later than three months after completion of the projects.

This Resolution is effective today.

I hereby certify that this Resolution was adopted by the California Public Utilities Commission at its regular meeting on September 12, 2019. The following Commissioners approved it:

/s/ ALICE STEBBINS  
Alice Stebbins  
Executive Director

MARYBEL BATJER  
President  
LIANE M. RANDOLPH  
MARTHA GUZMAN ACEVES  
CLIFFORD RECHTSCHAFFEN  
GENEVIEVE SHIROMA  
Commissioners
The Commission assigns to staff the task of approving applications that meet all the following expedited review criteria:

1. Applicant is proposing to serve a low-income population;
2. Applicant is a local government, senior center, school, public library, non-profit organization, or community-based organization with programs to increase publicly available or after-school broadband access and digital inclusion, such as digital literacy training programs;
3. Applicant requests a grant of $100,000 or less;
4. Applicant agrees to perform education and outreach to educate the community of available broadband Internet services;
5. Applicant’s requested reimbursement for computing devices for community training rooms or other public space, is no more than $750 per device, with a maximum of 15 devices per location;
6. Project provides device technical support responses within 24 hours.
7. Device technical support (not network), either by phone or in person, will be able to respond within 24 hours. Refurbished devices will have at least a six-month warranty. New devices will have at least a 30-day warranty.
8. Applicant has identified a designated space for digital literacy training or broadband access;
9. Applicants must be ready to provide classes within six months of being selected for a CASF grant and must submit a work plan with major milestones showing how they propose to meet this deadline; and
10. Applicants must complete the adoption project within 24 months from the ramp up period, or earlier if work plan milestones/deliverables have been accomplished.

Additional Criteria for Digital Literacy Projects only

11. Applicant or partner organization possesses at least one-year experience in digital literacy training or has previously carried out at least one digital literacy project;
12. Applicant must provide at least eight hours of digital literacy training to each participant, through digital literacy classes, one on one tutoring or self-paced instruction; and
13. Applicant’s requested reimbursement for take-home computing devices is no more than $150 per device, limited to one computing device per eligible household, and no more than $10,000 per application/project location.
ATTACHMENT 2

Preference Checklist

1. Project is serving a low-income community (where the community has a median household income at or below the CARE income limits for a household of four).

2. Project is serving a community with a high percentage of residents with limited English proficiency (where more than 50 percent of residents have limited English proficiency).

3. Project is serving a community with a high percentage of residents with limited educational attainment (where more than 50 percent of residents have only a high school diploma or less).

4. Project is serving a rural community. A project is located in a "rural" area if it meets one of the following criteria:
   a. It is in area that is eligible for federal program under the United States Department of Agriculture (USDA) Section 515 program;
   b. It is in a city with a population of 40,000 or less or in a non-urbanized area; or
   c. It is in an unincorporated area of a county and is not in an urbanized area.

5. Project has community support, endorsements and/or partnerships.

6. Project is serving a community with some other demonstrated disadvantage which affects broadband adoption, documented by applicant.

7. Project considers coordination with other public purpose programs and funding sources.
ATTACHMENT 3

Compliance Requirements

All grantees are required to comply with all guidelines, requirements, and conditions associated with the grant of CASF funds as specified in D.19-02-008. Such compliance includes but is not limited to:

1. Reporting Requirements

The grant award is contingent upon fulfilling reporting requirements during and after project completion as specified in D.19-02-008, Appendix 1.

A template for all necessary reports is provided in the CASF Adoption Program Administrative Manual which is posted on the Commission’s CASF website, along with the Adoption Account Instructions and Application forms. Up to three reports will be required throughout the course of the project:

   a. Ramp-up period report

A “ramp-up period report” is required after completion of the ramp up activities and when deployment is set to begin (if applicable). This report must be submitted by no later than 3 months after the completion of the ramp up activities. In this report, recipients will report on the completion of the ramp up activities per the work plan, milestones met, as well as request payment for relevant expenses to date. The ramp up period may not exceed 6 months from the time the application is approved.

   b. Year 1 Progress Report

The Year 1 progress report is required at the end of the first year of deployment. This report must be submitted by no later than 3 months after the end of the first year of deployment. In this report, recipients will report on the status of Year 1 milestones per the work plan, as well as request payment for relevant expenses to date.

   c. Year 2 Completion Report

The Year 2 completion report is required at the end of the 24-month period, or after the work plan milestones/deliverables have been accomplished if earlier than the 24-month period. This report must be submitted by no later than 3 months after completion of the project. In this report, recipients will report on the completion of the overall project, milestones met per the work plan, as well as request payment for final and remaining relevant expenses.
2. Execution and Performance

OCED and Fresno Foundation, human-I-T, and UWCA must start the project within six months after the grant approval (after the ramp up time) and complete the project within a 24-month time frame or earlier. The Commission may withhold or terminate grant payments if the grantee does not comply with any of the requirements set forth in its application and compliance with CASF rules. In the event the grantee fails to complete the project in accordance with the terms of approval granted by the Commission, the grantee will be required to reimburse some or all the CASF funds it has received.

OCED and Fresno Foundation, human-I-T, and UWCA must complete all performance metrics under the award on or before the termination date of the award.

OCED and Fresno Foundation, human-I-T, and UWCA must maintain files, invoices and other related documentation for three years after final payment. OCED and Fresno Foundation, human-I-T, and UWCA shall make these records available to the Commission upon request and agree that these records are subject to audit and review by the Commission at any time within three years after the Grantee incurred the expense being audited.

Material changes in the entries shown in the application, such as discontinuing operation or bankruptcy, or change of name (including DBA), change of address, telephone, fax number or E-mail address must be reported immediately by a letter to the Commission Director of the Communications Division, 505 Van Ness Avenue, San Francisco, CA 94102.

3. Award Acceptance

Upon adoption of this Resolution, the Grantees will receive an award acceptance letter and consent form requiring agreement to the terms set herein. A completed and executed consent form shall be emailed to CASF_Adoption@cpuc.ca.gov within 30 calendar days from the date of the adoption of this Resolution. Failure to submit the consent form within 30 calendar days from the date of this Resolution’s adoption will deem the grant null and void.
ATTACHMENT 4

Payment and Audit Process

All grantees are required to comply with the following payment process:

1. Grantees may submit payment requests at 3 points throughout the project period. Payment requests will accompany the 3 reports required above (Ramp Up Period, Year 1, Year 2).
2. The relevant project report must be submitted in order for a payment request to be granted.
3. Payment request for the ramp-up period may not exceed 25% of grant amount.
4. All payments requests require documentation of outcomes of “milestone” in the reports.
5. Grantees shall submit final requests for payment no later than 3 months after completion of the project.
6. Payment will be based upon receipt and approval of invoices and other supporting documents showing the expenditures incurred for the project are in accordance with their application.
7. Grantees must notify the Commission as soon as they become aware that they may not be able to meet project deadlines.
8. Payment will be made in accordance with, and within the time specified in California Government Code § 927 et seq.
9. The Commission has the right to conduct any necessary audit, verification, and discovery during project implementation to ensure that CASF funds are spent in accordance with the terms of approval granted by the Commission.
10. The recipient’s invoices will be subject to audit by the Commission at any time within three years of final payment.

Audits: The Commission has the right to conduct any necessary audit, verification, and discovery during project implementation to ensure that CASF funds are spent in accordance with Commission requirements. Grantee invoices are subject to a financial audit by the Commission at any time within three years of completion of the project. Grantees must certify that each report and payment request submitted is true and correct under penalty of perjury.

All required reports and payment requests, including invoices and other supporting documents should be submitted via email to: CASF_Adoption@cpuc.ca.gov.
1. The Office of Community and Economic Development at Fresno State (OCED) and the California State University, Fresno Foundation (Fresno Foundation).  
4910 N Chestnut Avenue, MS OF123, Fresno CA 93726

<table>
<thead>
<tr>
<th>Category</th>
<th>Grant Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>In-Classroom Computing Devices</td>
<td>$0</td>
</tr>
<tr>
<td>Take Home Computing Devices</td>
<td>$0</td>
</tr>
<tr>
<td>General Program Implementation</td>
<td>$487,500</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$487,500</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Performance &amp; Goals</th>
<th>Metric</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grantee will perform the following education and</td>
<td>Activities as stated per Application</td>
</tr>
<tr>
<td>outreach to educate the community of available</td>
<td></td>
</tr>
<tr>
<td>broadband internet services</td>
<td></td>
</tr>
<tr>
<td>Grantee shall enroll the following number of</td>
<td>2,500</td>
</tr>
<tr>
<td>households to broadband internet services</td>
<td></td>
</tr>
</tbody>
</table>
2. human-I-T  
   130 Pine Avenue #200, Los Angeles, CA 90802

<table>
<thead>
<tr>
<th>Category</th>
<th>Grant Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>In-Classroom Computing Devices</td>
<td>$0</td>
</tr>
<tr>
<td>Take Home Computing Devices</td>
<td>$0</td>
</tr>
<tr>
<td>General Program Implementation</td>
<td>$750,525</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$750,525</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Performance &amp; Goals</th>
<th>Metric</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grantee will perform the following education and outreach to</td>
<td>Activities as stated</td>
</tr>
<tr>
<td>educate the community of available broadband internet services</td>
<td>per Application</td>
</tr>
<tr>
<td>Grantee shall enroll the following number of households to</td>
<td>3,947</td>
</tr>
<tr>
<td>broadband internet services</td>
<td></td>
</tr>
</tbody>
</table>
3. United Ways of California  
   1107 Fair Oaks Ave #12, South Pasadena, CA 91030

<table>
<thead>
<tr>
<th>United Ways of California</th>
<th>Grant Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>In-Classroom Computing Devices</td>
<td>$0</td>
</tr>
<tr>
<td>Take Home Computing Devices</td>
<td>$0</td>
</tr>
<tr>
<td>General Program Implementation</td>
<td>$1,414,725</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$1,414,725</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>United Ways of California</th>
<th>Metric</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grantee will perform the following education and outreach to educate the community of available broadband internet services</td>
<td>Activities as stated per Application</td>
</tr>
<tr>
<td>Grantee shall enroll the following number of households to broadband internet services</td>
<td>7,255</td>
</tr>
</tbody>
</table>

End