

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**



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Applications of Pacific Gas and Electric Company for Approval of the 2009-2011 Energy Savings Assistance Program and California Alternate Rates for Energy Programs and Budget (U39M)	Application 08-05-022 (Filed May 15, 2008)
Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.	Application 08-05-024 (Filed May 15, 2008)
Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.	Application 08-05-025 (Filed May 15, 2008)
Application of Southern California Edison Company (U 338-E) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009, 2010 and 2011.	Application 08-05-026 (Filed May 15, 2008)

**MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR DECEMBER 2011**

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January 23, 2012

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**MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR DECEMBER 2011**

This is the twelfth and last monthly report of program year (PY) 2011. The purpose of this report is to consolidate activity for the CARE Program and Energy Savings Assistance Program and provide the Energy Division with all the necessary information to assist in analyzing the low-income programs.

This report presents year-to-date Energy Savings Assistance Program and CARE results and expenditures through December 2011 for Southern California Gas Company (SoCalGas).

Respectfully Submitted

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**Southern California Gas Company
Energy Savings Assistance Program
And
California Alternate Rates for Energy (CARE)
Program Monthly Report**

LOW-INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

TABLE OF CONTENTS

Title	Page
1. ENERGY SAVINGS ASSISTANCE PROGRAM EXECUTIVE SUMMARY	3
1.1. Energy Savings Assistance Program Overview	3
1.2. Whole Neighborhood Approach Evaluation.....	5
1.3. Energy Savings Assistance Program Customer Outreach and Enrollment Update	6
1.4. Leveraging Success Evaluation, Including CSD.....	8
1.5. Workforce Education & Training	9
2. CARE Executive Summary	12
2.1 CARE Program Summary.....	12
2.2. Outreach.....	12
2.3 CARE Recertification Complaints.....	16
3. Appendix: Energy Savings Assistance Program Tables and CARE Tables.....	16

ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

1. Energy Savings Assistance Program Executive Summary

1.1. Energy Savings Assistance Program Overview

1.1.1. Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 08-11-031:

Program Summary through Month 12			
	Authorized / Planning Assumptions	Actual to Date	%
Budget	\$78,256,269	\$102,091,356	130%
Homes Treated	145,874	150,165	103%
kWh Saved	N/A	N/A	N/A
kW Demand Reduced	N/A	N/A	N/A
Therms Saved	3,345,967	4,306,470	129%

During the month of December, SoCalGas and its Energy Savings Assistance Program contractor network continued to work diligently on managing the heightened workflow that the 2009-11 program cycle demands. SoCalGas surpassed the number of homes treated during PY2010 by treating 150,165 homes through December 2011, compared to the 110,296 total homes treated, processed and paid through the end of December 2010. In contrast with 2010, SoCalGas and its Energy Savings Assistance Program contractors increased the number of homes treated, processed and paid in 2011 by 36%.

In December, SoCalGas processed and paid contractor invoices for 16,016 treated homes. SoCalGas also paid for the installation of weatherization measures in 11,778 homes. Energy Savings Assistance Program contractors serviced or replaced 2,030 appliances, which included 1,825 furnace repairs/replacements, 204 water heater replacements, and 1 high efficiency clothes washer.

Current efforts by SoCalGas and its Energy Savings Assistance Program contractor network have resulted in a total homes treated count that is 103% of the 2011 goal.

During December, SoCalGas reached the authorized funding levels for the In-Home Energy Education subcategory and Inspections category (See ESAP Table 1). On November 21, 2011, an Administrative Law Judge's Ruling was issued approving SoCalGas' Motion¹ to shift: 1) \$16.959 million from its prior year's unspent funds to the 2011 weatherization subcategory; 2) \$8.880 million from its 2011 Gas Appliance subcategory to the 2011 weatherization subcategory; and, 3) \$612,466 from the High Efficiency Force-Air Furnace Pilot program to the weatherization subcategory. SoCalGas will also utilize unspent funds from its 2010 ESA Program for the increased costs incurred for the Training Center and Inspections category and the Outreach and Assessment, and In-Home Energy Education subcategories. SoCalGas' ability to utilize unspent funds from previous program years is in compliance with the rules set forth in D.08-11-031 and as modified by D.10-10-008.²

In addition, Ordering Paragraph 2 of a Joint Ruling of Assigned Commissioner and Administrative Law Judge on The Joint Emergency Motion of The East Los Angeles Community Union, Et Al. to Continue The Low Income Energy Savings Assistance Program for Southern California Gas Company, authorized SoCalGas to utilize an amount not to exceed that which is necessary from the bridge funding authorized for January 1, 2012 to June 30, 2012 under D.11-11-010 for any other 2011 program expenditures exceeding the 2011 authorized Energy Savings Assistance Program budget. SoCalGas estimates that it will need to utilize \$2.9 M of its 2012 Bridge Funding for its 2011 program expenditures.

¹ Motion of Southern California Gas Company (U 904G) to Shift Energy Savings Assistance Program Funds, dated October 24, 2011.

² Section 20 and O.P. 85, as modified by D. 10-10-008

1.2 Whole Neighborhood Approach Evaluation

1.2.1 Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment “neighborhoods,” how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

In December, SoCalGas combined efforts to provide its Energy Savings Assistance Program contractor network with an additional 129 canvassing lists using the Whole Neighborhood Approach (WNA) strategy. SoCalGas continues to offer its contractors flexibility in the planning, timing and completion of their WNA efforts. This approach, in conjunction with SoCalGas oversight and guidance, allows contractors to customize their activities to meet the needs of each neighborhood as well as the needs of each customer.

Contractors are asked to document all facets of each WNA effort such as: total number of completed homes, customers not willing to participate, successful canvassing and / or marketing efforts, and any other information that can help increase eligible customer enrollments. This detailed tracking serves to assist both the contractors and SoCalGas with future WNA activities. Additionally, smaller geographic focus of Zip+7 areas, coupled with tracking methods take into account the amount of time contractors spend working in an area and allow SoCalGas to better monitor the success of Energy Savings Assistance Program activities from a whole neighborhood perspective.

The tracking methods include detailed instructions to contractors regarding data entry in the HEAT System³, both pre- and post-canvassing, to ensure specific information is captured. This information will be used to help SoCalGas distinguish WNA efforts from routine canvassing and also capture the disposition

³ The HEAT System is SoCalGas' Energy Savings Assistance Program database used to track program activity and expenditures.

of WNA leads that do not result in an enrollment, (i.e., “unable to contact,” and “customer refused”).

The canvassing lists generated in December were initiated in new Zip+7 areas, not previously targeted for WNA efforts (see table below for areas). Collectively, the canvassing lists identified an additional 28,367 customer addresses, of which 15,154 (53%) are potentially eligible based on Energy Savings Assistance Program income eligibility criteria. Additionally, based on SoCalGas data, 5,999 of the 28,367 (21%) addresses are in targeted self-certification PRIZM codes⁴.

Number of WNA Events per City	Contractor
Ontario – 4; Montclair – 4	Reliable Energy Management Company
Pico Rivera – 2	Richard Heath Associates
Tulare – 31; Visalia – 48; Dinuba – 17	Synergy Companies
Baldwin Park – 12; Ontario – 2; Riverside – 5; Moreno Valley – 2; Corona – 2	The East Los Angeles Community Union

Through December 2011, SoCalGas and its Energy Savings Assistance Program contractors treated 5,261 homes through WNA activities.

1.3. Energy Savings Assistance Program Customer Outreach and Enrollment Update

1.3.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

Ethnic and Mass Media Campaign

⁴ Prizm codes are an area set of customer segmentation data widely used for marketing purposes in the United States. The data consist of demographic clusters that categorize every U.S. household into a segment. These segments were developed in part from the analysis of U.S. census data and categorize U.S. consumers into 14 distinct groups and 66 segments. The segments help marketers tailor content to consumers' needs and look at a variety of factors, including income, likes, dislikes, lifestyles and purchase behaviors.

SoCalGas conducted a month long ethnic and mass media campaign targeting potential eligible low income English, Spanish, African American and Asian customers. The campaign began in November and concluded December 7th. The Asian component of the campaign targeted 104,640 Chinese, Korean, Vietnamese and Filipino customers via direct mail. Over 26,200 emails were delivered to Chinese, Vietnamese and Korean customers through the online channel. The campaign to the Filipino community (in English) was to partner with Seafood City supermarket store which is a popular store that connects with the consumer and is seen as a trustworthy source for ethnically relevant information. There were seven total locations spread out in the Los Angeles County and flyers on the Energy Savings Assistance Program were handed to the consumer by the cashier or included in grocery bag. Each location has an estimated 10,000 consumer foot traffic per week.

Energy Savings Assistance Program Bill inserts/onserts

No bill insert/onsert campaigns were conducted during the month of December.

Energy Savings Assistance Program Direct Mailings

No direct mail campaigns were conducted during the month of December.

Energy Savings Assistance Program Outbound Dialing

No Automated Voice Messaging Campaign (AVM) was conducted in the month of December.

Energy Savings Assistance Program Web Activities

In December, SoCalGas sent an electronic email to 6,295 customers in which Customer Assistance program information was available to view. 27,933 new customers with an email address were targeted to receive a welcome e-mail from SoCalGas. The email blast to these customers included information about SoCalGas' assistance programs and encouraged customers to apply for CARE and the Energy Savings Assistance Program's no-cost home improvements. For

customer convenience, a direct link to SoCalGas' on-line Energy Savings Assistance Program request (lead) form was imbedded in the e-mail. As of December 31, 1,098 customers completed the on-line English Energy Savings Assistance Program request form.

1.3.2 Customer Assistance Events and Public Affairs/Public Relations Activities for the CARE and Energy Savings Assistance Program.

December 3, 2011 - City of San Fernando Xmas Tree Lighting Ceremony

SoCalGas participated for the first time at San Fernando's Christmas tree lighting ceremony. It was estimated that over 200 people attended the event and were able to walk and enjoy early evening hours. Over 100 Customer Assistance Program and Energy Efficiency brochures were distributed to interested parties that visited SoCalGas' booth.

1.4. Leveraging Success Evaluation, Including CSD

1.4.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

There are no updates from leveraging with CSD for the month of December. SoCalGas will continue to monitor discussions between CSD, CPUC and other utilities for closer collaboration and leveraging with CSD.

SoCalGas continues its efforts to meet with various municipal utilities that provide electric and water services to customers in SoCalGas' service territory to identify opportunities to leverage one another's low-income energy efficiency programs in PY2011.

Imperial Irrigation District (IID) and SoCalGas continue to canvass joint territory for the Energy Savings Assistance Program leveraging agreement. Through

2011, SoCalGas Energy Savings Assistance contractors have treated 98 customer homes with program measures from both low-income programs.

In addition, SoCalGas and Burbank Water and Power (BWP) also continue to canvass joint territory and will report results accordingly.

Lastly, SoCalGas and Eastern Municipal Water District (EMWD) have completed a leveraging agreement where EMWD provides a rebate to SoCalGas for every High Efficiency Clothes Washer installed within the two utilities' joint service territory under SoCalGas' Energy Savings Assistance Program. Initial installations under the signed agreement began in December 2010 and have continued throughout 2011. As a result of this agreement SoCalGas' Energy Savings Assistance Program has received rebates totaling more than \$126,500 for High Efficiency Clothes Washers installed in SoCalGas and EMWD joint service territory through December 2011.

1.5. Workforce Education & Training

1.5.1 Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

SoCalGas continued its internal training programs which contribute to the goals of workforce development. SoCalGas provides two areas of training: 1) Enrollment and Assessment (E&A) and 2) Energy Savings Assistance Program Operations. The Year-to-Date results are shown in the following tables:

SoCalGas Skill-Level Test Results						
	August	September	October	November	December	YTD Total
Attended Testing	41	38	35	16	0	451
Passed Test	40	37	32	14	0	346
Pass Rate	97.6%	97.4%	91.4%	87.5%	0.0%	76.7%

After successful completion of the Skill Level Test, the potential outreach specialist attends a mandatory 5-day class which reviews the requirements for enrollment, assessment and in-home education.

SoCalGas Enrollment and Assessment Training						
	August	September	October	November	December	YTD Total
Attended Class	22	30	34	17	0	286
Passed Class	22	30	32	17	0	279
Badged	22	30	32	17	0	271
Census Attendees	3	3	0	0	0	23
Retention Rate	100%	100%	94.1%	100%	0.0%	94.76%

The 5-day class covers utility-specific items related to policies, security process and overall customer service standards as well as for leveraging opportunities amongst other low-income programs. A final exam must be passed for an outreach specialist to be registered and receive a SoCalGas identification badge. The year-to-date total for badged outreach specialists for SoCalGas is 271. The classes are held at SoCalGas' Energy Resource Center located in Downey, California.

SoCalGas field operations training includes initial training for new participants in weatherization, inspections, HVAC and NGAT. SoCalGas also provides refresher training primarily to address contractor issues and discuss new measures and procedures that have been implemented into the program. The class sizes range from 5 – 35 technicians. The table below shows the number of students that have attended class in 2011.

Class Type	September		October		November		December		YTD Total	
	No of Classes	No of Students								
Initial	4	22	2	8	5	7	1	2	60	234
Refreshers	0	0	0	0	0	0	2	2	12	18
NGAT 5-Day	0	0	2	3	0	0	1	14	14	149
Grand Total	4	22	4	11	5	7	4	18	86	471

2. CARE Executive Summary

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs.

CARE Budget Categories	Authorized Budget	Actual Expenses to Date	% of Budget Spent
Outreach	\$3,785,932	\$2,723,894	72%
Proc., Certification and Verification	\$1,248,928	\$1,240,666	99%
Information Tech./Programming (1)	\$522,554	\$524,622	100%
Pilots (2)	N/A	N/A	N/A
Measurement and Evaluation	\$17,192	0x	0%
Regulatory Compliance	\$236,919	\$241,863	102%
General Administration	\$604,963	\$576,699	95%
CPUC Energy Division Staff	\$171,500	\$43,016	25%
Cooling Centers (3)	N/A	N/A	N/A
Total Expenses	\$6,587,988	\$5,388,649	82%
Subsidies and Benefits (4)	\$135,901,649	\$129,609,418	95%
Total Program Costs and Discounts	\$142,489,637	\$134,956,179	95%

2.1.2. Please provide the CARE program penetration rate to date.

CARE Penetration		
Participants Enrolled	Eligible Participants	Penetration rate
1,716,495	1,847,296	92.9%

2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf. (For additional CARE Outreach see section 1.3.2.)

CARE Telephone Enrollments and Recertification

During the month of December SoCalGas ran a final, year-end campaign to call customers who were not on the CARE program, but who might be eligible. On the weekend of December 3, approximately 65,000 customers were called. By the end of that campaign 1,000 customers enrolled in CARE.

In addition, SoCalGas continued with its monthly campaign to call existing CARE customers who are due to recertify their eligibility. Over 32,000 customers were called, and 5,050 recertified their eligibility. (When possible, SoCalGas also emails customers who need to recertify; this campaign is described in the next section.)

CARE Web Activity & Enrollments

During December approximately 8,732 new customers filled out applications online to enroll in the CARE program; There were 2,777 new enrollments. In addition, 1,463 existing customers re-certified their eligibility through the company website.

SoCalGas references its website in virtually all communications. In addition, because more and more SoCalGas customers have provided the company with an email address, SoCalGas is increasing its email communications. Links to the company website are prominent in these emails. Finally, SoCalGas sent an email to 10,680 customers who were due to recertify their CARE eligibility (and who had previously supplied the company with an email address). This email -- and conventional mail communications to such customers -- provides a link to the company website where the customer can recertify online.

CARE Third-Party Enrollments & Outreach

To reach customers who are “missed” by traditional outreach (bill inserts, phone campaigns, direct mail, etc.), SoCalGas’ employs a third-party contractor to canvass targeted neighborhoods to enroll customers in CARE. The canvassers

are bilingual (English and Spanish.) During the month of December, door-to-door outreach returned applications for 1,745 customers; 1,320 were subsequently enrolled.

Additionally, as a result of an agreement between SoCalGas and 211 LA County, 211 continues to refer interested, potentially eligible callers to SoCalGas' CARE program as well as promote CARE and other SoCalGas assistance programs at select events.

CARE Direct Mail Activity and Enrollments

There were no direct mailings during the month of December. Year-to-date, there have been approximately 600,000 direct mail letters sent to customers who may be eligible for the CARE program. Year to date, there have been 28,518 new enrollments through direct mail campaigns.

CARE Bill Inserts

There was no bill insert in December. Activity from the October bill insert resulted in 2,110 returned applications in December for a total enrollment of 1,258. There were 12,307 enrollments from bill inserts throughout 2011.

Outreach by Field Employees

Beginning with the pilot-lighting season (late October), field employees began distributing to customers a bilingual (English/Spanish) leave-behind pamphlet. The pamphlet describes Customer Assistance Programs, and, thus far, over 100,000 pamphlets have been left with customers. An additional 340,000 pamphlets were delivered to the operating bases in December.

CARE Mass Media Campaign

From November 7 to December 4 SoCalGas ran an Internet-based mass media campaign to create awareness of its Customer Assistance programs. SoCalGas communications worked with its agency to develop a campaign that placed

CARE messages on the “30 second pre-roll” that precedes online viewing of news or entertainment pieces. In certain cases, the agency was able to negotiate a persistent banner that stayed open during the viewing of the video content. The agency was instructed to place messages on websites that would provide the best reach to low-income customers. SoCalGas has not yet received tracking results from the media agencies.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related programs to reach eligible customer.

To ensure continued increases in CARE enrollments and to retain customers already participating in CARE, SoCalGas shares customer enrollment information with other utilities such as Southern California Edison, San Diego Gas & Electric, Pacific Gas and Electric, and the Los Angeles Department of Water and Power. During the month of December, 9,371 customers were enrolled in SoCalGas’ CARE program as a result of inter-utility data sharing activities. Additionally, CARE shares data with internal programs such as SoCalGas’ Energy Savings Assistance Program and the Gas Assistance Fund. Intra-utility efforts in December generated 2,173 CARE enrollments.

Coordinating the CARE program with other related low-income programs not only results in higher program participation rates, it also helps increase Post Enrollment Verification (“PEV”) activities when customer information is shared with programs such as LIHEAP. Since LIHEAP requires upfront proof of income and is a qualifying Categorically Eligible program, once CARE receives LIHEAP customer data, those customers are considered automatically eligible and their “pre enrollment verification“ is used by SoCalGas to meet CARE’s PEV requirements. As a result of leveraging activities during December 2011, 1,380 LIHEAP customers were enrolled in SoCalGas’ CARE program.

2.3 CARE Recertification Complaints

There were no recertification complaints during the month of December.

3. Appendix Energy Savings Assistance Program Tables and CARE Tables

Energy Savings Assistance Program - Table 1- Energy Savings Assistance Program Expenses

Energy Savings Assistance Program - Table 2- Energy Savings Assistance Program Expenses & Energy Savings by Measures Installed

Energy Savings Assistance Program - Table 3- Energy Savings Assistance Program Average Bill Savings per Treated Home

Energy Savings Assistance Program - Table 4- Energy Savings Assistance Program Homes Treated

Energy Savings Assistance Program - Table 5- Energy Savings Assistance Program Customer Summary

Energy Savings Assistance Program - Table 6- Energy Savings Assistance Program Expenditures for Pilots and Studies

Energy Savings Assistance Program - Table 7- Whole Neighborhood Approach

CARE- Table 1- CARE Overall Program Expenses

CARE- Table 2- CARE Enrollment, Recertification, Attrition, and Penetration

CARE- Table 3- CARE Verification

CARE- Table 4- Self Certification and Re-Certification

CARE- Table 5- Enrollment by County

CARE- Table 6- Recertification Results

CARE- Table 7- Capitation Contractors

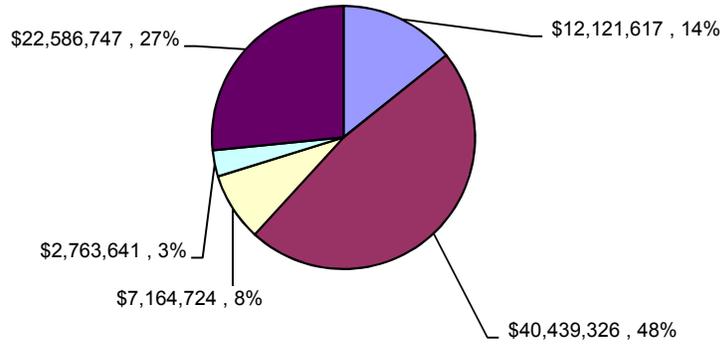
CARE- Table 8- Participants as of Month End

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 1 - Energy Savings Assistance Program Expenses												
2	Southern California Gas Company												
3	December 2011												
4		Authorized Budget¹			Current Month Expenses			Year-To-Date Expenses			% of Budget Spent Year-To-Date		
5	Energy Savings	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Energy Efficiency												
7	- Gas Appliances	\$ -	\$ 24,497,547	\$ 24,497,547	\$ -	\$ 3,975,949	\$ 3,975,949	\$ -	\$ 17,236,329	\$ 17,236,329	0%	70%	70%
8	- Electric Appliances	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
9	- Weatherization ³	\$ -	\$ 25,635,480	\$ 25,635,480	\$ -	\$ 9,089,816	\$ 9,089,816	\$ -	\$ 51,778,351	\$ 51,778,351	0%	202%	202%
10	- Outreach and Assessment	\$ -	\$ 17,211,246	\$ 17,211,246	\$ -	\$ 3,831,831	\$ 3,831,831	\$ -	\$ 22,363,741	\$ 22,363,741	0%	130%	130%
11	- In Home Energy Education	\$ -	\$ 2,188,110	\$ 2,188,110	\$ -	\$ 578,251	\$ 578,251	\$ -	\$ 2,292,721	\$ 2,292,721	0%	105%	105%
12	- Education Workshops	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
13	- Pilot	\$ -	\$ 28,127	\$ 28,127	\$ -	\$ -	\$ -	\$ -	\$ 57,932	\$ 57,932	0%	206%	206%
14	- Cool Centers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Energy Efficiency TOTAL	\$ -	\$ 69,560,510	\$ 69,560,510	\$ -	\$ 17,475,847	\$ 17,475,847	\$ -	\$ 93,729,074	\$ 93,729,074	0%	135%	135%
16													
17	Training Center	\$ -	\$ 320,587	\$ 320,587	\$ -	\$ 20,702	\$ 20,702	\$ -	\$ 381,093	\$ 381,093	0%	119%	119%
18	Inspections	\$ -	\$ 1,701,533	\$ 1,701,533	\$ -	\$ 202,873	\$ 202,873	\$ -	\$ 1,834,609	\$ 1,834,609	0%	108%	108%
19	Marketing	\$ -	\$ 1,050,293	\$ 1,050,293	\$ -	\$ 52,930	\$ 52,930	\$ -	\$ 763,824	\$ 763,824	0%	73%	73%
20	M&E Studies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 30,704	\$ 30,704	0%	0%	0%
21	Regulatory Compliance	\$ -	\$ 272,837	\$ 272,837	\$ -	\$ 73,626	\$ 73,626	\$ -	\$ 263,091	\$ 263,091	0%	96%	96%
22	General Administration	\$ -	\$ 5,264,735	\$ 5,264,735	\$ -	\$ 78,300	\$ 78,300	\$ -	\$ 5,070,525	\$ 5,070,525	0%	96%	96%
23	CPUC Energy Division	\$ -	\$ 85,774	\$ 85,774	\$ -	\$ 2,436	\$ 2,436	\$ -	\$ 18,435	\$ 18,435	0%	21%	21%
24													
25	TOTAL PROGRAM COSTS⁴	\$ -	\$ 78,256,269	\$ 78,256,269	\$ -	\$ 17,906,714	\$ 17,906,714	\$ -	\$ 102,091,355	\$ 102,091,355	0%	130%	130%
26	Funded Outside of Energy Savings Assistance Program Budget												
27	Indirect Costs ²				\$ -	\$ 280,077	\$ 280,077		\$ 3,436,495	\$ 3,436,495			
28													
29	NGAT Costs				\$ 564,598	\$ 564,598		\$ 3,217,456	\$ 3,217,456				
30	¹ Base Budget reflects PY2009 Annual Base and does not include Carry-Over funds.												
31	² The Indirect Costs included in this category (Pension & Benefits, Workmans Comp, Public Liability & Property Damage, Fleet, Purchasing & Warehouse) are included in base margin												
32	and therefore are not included in the Energy Savings Assistance Program Total Program Costs.												
33	³ SoCalGas reached the authorized funding levels for the Weatherization subcategory. Carry-over funds will be used to cover over expenditures in the Weatherization budget subcategory.												
34	⁴ SoCalGas filed a Motion to request authorization to Shift Funds in October to address any over-expenditures.												
35	⁴ SoCalGas has been directed by e-mail ruling dated 11-30-2011 to continue funding the ESA Program.												
36	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E	F	G	H
	Energy Savings Assistance Program Table 2							
	Program Expenses and Energy Savings by Measures Installed							
	Southern California Gas Company							
	December 2011							
1								
2			Year-To-Date Completed & Expensed Installations					
3	Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)¹	Therms (Annual)	Expenses	% of Expenditure
4	Heating Systems							
5	Furnaces	Each	17,270			44,834	\$12,121,617	14%
6	Cooling Measures							
7	A/C Replacement - Room	Each						
8	A/C Replacement - Central	Each						
9	A/C Tune-up - Central	Each						
10	A/C Services - Central	Each						
11	Heat Pump	Each						
12	Evaporative Coolers	Each						
13	Evaporative Cooler Maintenance	Each						
14	Infiltration & Space Conditioning							
15	Envelope and Air Sealing Measures	Home	77,573			616,388	\$30,142,754	35%
16	Duct Sealing	Home	2,164			46,359	\$2,829,039	3%
17	Attic Insulation	Home	7,086			311,695	\$7,467,533	9%
18	Water Heating Measures							
19	Water Heater Conservation Measures	Home	116,905			3,185,847	\$5,694,489	7%
20	Water Heater Replacement - Gas	Each	1,450			17,521	\$1,470,235	2%
21	Water Heater Replacement - Electric	Each						
22	Tankless Water Heater - Gas	Each						
23	Tankless Water Heater - Electric	Each						
24	Lighting Measures							
25	CFLs	Each						
26	Interior Hard wired CFL fixtures	Each						
27	Exterior Hard wired CFL fixtures	Each						
28	Torchiere	Each						
29	Refrigerators							
30	Refrigerators -Primary	Each						
31	Refrigerators - Secondary	Each						
32	Pool Pumps							
33	Pool Pumps	Each						
34	New Measures							
35	Forced Air Unit Standing Pilot Change Out	Each	126			5,544	\$35,641	0%
36	Furnace Clean and Tune	Each	14,171			40,691	\$1,189,470	1%
37	High Efficiency Clothes Washer	Each	1,015			37,592	\$1,538,531	2%
38	Microwave	Each						
39	Thermostatic Shower Valve	Each						
40	LED Night Lights	Each						
41	Occupancy Sensor							
42	Pilots							
43	A/C Tune-up Central	Home						
44	Interior Hard wired CFL fixtures	Each						
45	Ceiling Fans	Each						
46	In-Home Display	Each						
47	Programmable Controllable Thermostat	Each						
48	Forced Air Unit	Each						
49	Microwave							
50	High Efficiency Clothes Washer							
51								
52	Customer Enrollment							
53	Outreach & Assessment	Home	150,165				\$20,674,314	24%
54	In-Home Education	Home	151,154				\$1,912,433	2%
55	Education Workshops	Participant						
56								
57								
58	Total Savings/Expenditures					4,306,470	\$ 85,076,054	100%
59								
60	Homes Weatherized	Home	121,343					
61								
62	Homes Treated							
63	- Single Family Homes Treated	Home	113,417					
64	- Multi-family Homes Treated	Home	26,424					
65	- Mobile Homes Treated	Home	10,324					
66	- Total Number of Homes Treated	Home	150,165					
67	# Eligible Homes to be Treated for PY²	Home	145,874					
68	% OF Homes Treated	%	103%					
69								
70	- Total Master-Metered Homes Treated	Home	15,648					
71	The Total Savings/Expenditures amount does not include a credit of \$116,362.50 from EMWD.							
72	¹ Energy savings is based on the 2005 Load Impact Evaluation.							
73	² Based on Attachment H of D. 08-11-031							
74								
75	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

PIE CHART 1- Expenses by Measures Category For December 2011

**ESAP Table 2
Southern California Gas Company
YTD ESAP Expenses
thru December 2011**



■ Heating Systems ■ Infiltration & Space Conditioning ■ Water Heating Measures ■ New Measures ■ Customer Enrollment

	A	B
1	Energy Savings Assistance Program Table 3 - Average Bill Savings per Treated Home Southern California Gas Company December 2011	
2	Year-to-date Installations - Expensed	
3		
4	Annual kWh Savings	n/a
5	Annual Therm Savings	4,306,470
6	Lifecycle kWh Savings	n/a
7	Lifecycle Therm Savings	1,631,365
8	Current kWh Rate	\$ 0.11
9	Current Therm Rate	\$ 1.01
10	Number of Treated Homes	150,165
11	Average 1st Year Bill Savings / Treated Home	\$ 29.74
12	Average Lifecycle Bill Savings / Treated Home	\$ 226.02
13	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	

	A	B	C	D	E	F	G
1	Energy Savings Assistance Program Table 4 - Energy Savings Assistance Program Homes Treated Southern California Gas Company December 2011						
2	County	Eligible Customers			Homes Treated Year-To-Date		
3		Rural	Urban	Total	Rural	Urban	Total
4	Fresno	24	11,599	11,624	90	2,765	2,855
5	Imperial	18,907	1	18,908	159	152	311
6	Kern	30,123	13,419	43,542	2,541	3,653	6,194
7	Kings	13,789	12	13,801	1,573	1296	2,869
8	Los Angeles	2,053	1,170,328	1,172,381	283	75,781	76,064
9	Orange	30	248,061	248,091		13,235	13,235
10	Riverside	127,637	107,852	235,489	907	11,309	12,216
11	San Bernardino	1,172	168,113	169,285	102	19,844	19,946
12	San Luis Obispo	18,776	10,691	29,467	659	453	1,112
13	Santa Barbara	1,303	42,480	43,783	401	921	1,322
14	Tulare	44,833	11,247	56,080	5,410	8,125	13,535
15	Ventura	2,178	62,128	64,307	24	482	506
16							
17	Total	260,826	1,845,932	2,106,758	12,149	138,016	150,165
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
1	Energy Savings Assistance Program Table 5 - Program Customer Summary Southern California Gas Company December 2011																
2		Gas & Electric				Gas Only				Electric Only				Total			
3		# of YTD Homes Treated				# of YTD Homes Treated				# of YTD Homes Treated				# of YTD Homes Treated			
4	Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
5	Jan-11	0	0	0	0	0	-	0	0	0	0	0	0	0	-	0	0
6	Feb-11	0	0	0	0	13,378	331,990	0	0	0	0	0	0	13,378	331,990	0	0
7	Mar-11	0	0	0	0	29,905	755,753	0	0	0	0	0	0	29,905	755,753	0	0
8	Apr-11	0	0	0	0	45,318	1,227,056	0	0	0	0	0	0	45,318	1,227,056	0	0
9	May-11	0	0	0	0	57,293	1,575,700	0	0	0	0	0	0	57,293	1,575,700	0	0
10	Jun-11	0	0	0	0	67,513	1,871,564	0	0	0	0	0	0	67,513	1,871,564	0	0
11	Jul-11	0	0	0	0	81,518	2,233,850	0	0	0	0	0	0	81,518	2,233,850	0	0
12	Aug-11	0	0	0	0	92,833	2,623,617	0	0	0	0	0	0	92,833	2,623,617	0	0
13	Sep-11	0	0	0	0	106,506	3,013,235	0	0	0	0	0	0	106,506	3,013,235	0	0
14	Oct-11	0	0	0	0	120,437	3,451,305	0	0	0	0	0	0	120,437	3,451,305	0	0
15	Nov-11	0	0	0	0	134,185	3,874,725	0	0	0	0	0	0	134,185	3,874,725	0	0
16	Dec-11	0	0	0	0	150,165	4,306,470	0	0	0	0	0	0	150,165	4,306,470	0	0
17	Figures for each month are YTD. December results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2L.																
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies												
2	Southern California Gas Company												
3	December 2011												
4		Authorized 3-Year Budget			Current Month Expenses			Expenses Since January 1, 2009			% of 3-Year Budget Spent		
5		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Pilots:												
7	FAU Pilot	\$ -	\$ 725,000	\$ 725,000	\$ -	\$ -	\$ -	\$ -	\$ 112,534	\$ 112,534	0%	16%	16%
8	Wet Pilot	\$ -	\$ 63,275	\$ 63,275	\$ -		\$ -	\$ -	\$ 57,932	\$ 57,932	0%	92%	92%
9													
10	Total Pilots	\$ -	\$ 788,275	\$ 788,275	\$ -	\$ -	\$ -	\$ -	\$ 170,466	\$ 170,466	0%	22%	22%
11													
12	Studies:												
13	Non-Energy Benefits	\$ -	\$ 90,000	\$ 90,000		\$ -	\$ -	\$ -	\$ 37,156	\$ 37,156	0%	41%	41%
14	Process Evaluation	\$ -	\$ 62,500	\$ 62,500	\$ -		\$ -	\$ -	\$ 30,704	\$ 30,704	0%	49%	49%
15	Impact Evaluation ¹	\$ -	\$ 150,000	\$ 150,000	\$ -	\$ -	\$ -	\$ -	\$ 76,450	\$ 76,450	0%	51%	51%
16													
17													
18	Total Studies	\$ -	\$ 302,500	\$ 302,500	\$ -	\$ -	\$ -	\$ -	\$ 144,310	\$ 144,310	0%	48%	48%
19	1 Budget funds are carried over from the 2007-2008 Energy Savings Assistance Program Funding Cycle												
20	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	December 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
7	91723-14 - Richard Heath Associates	130	69	18	4
8	91723-23 - Richard Heath Associates	270	144	87	6
9	91723-27 - Richard Heath Associates	311	111	37	4
10	91723-30 - Richard Heath Associates	279	139	9	4
11	91723-31 - Richard Heath Associates	273	142	13	1
12	91767-21 - Richard Heath Associates	211	63	54	0
13	91767-23 - Richard Heath Associates	458	155	122	1
14	91767-25 - Richard Heath Associates	485	215	182	3
15	91767-26 - Richard Heath Associates	359	211	188	1
16	91767-27 - Richard Heath Associates	198	70	46	0
17	91767-31 - Richard Heath Associates	234	58	35	0
18	91767-32 - Richard Heath Associates	263	127	71	0
19	91767-33 - Richard Heath Associates	351	158	134	4
20	91767-34 - Richard Heath Associates	258	115	81	2
21	91767-35 - Richard Heath Associates	521	262	103	0
22	91767-38 - Richard Heath Associates	100	35	7	0
23	91767-39 - Richard Heath Associates	236	69	24	1
24	91767-41 - Richard Heath Associates	313	127	91	1
25	91767-42 - Richard Heath Associates	332	139	118	0
26	91767-43 - Richard Heath Associates	223	82	88	0
27	91767-44 - Richard Heath Associates	215	82	54	0
28	93203-14 - Staples and Associates	131	105	74	1
29	93203-19 - Staples and Associates	138	105	59	0
30	93280-16 - Staples and Associates	147	87	31	3
31	93280-18 - Staples and Associates	141	86	79	1
32	93280-33 - Staples and Associates	119	59	69	2
33	91791-18 - The East Los Angeles Community Union	350	83	28	1
34	91791-25 - The East Los Angeles Community Union	267	63	17	0
35	91791-26 - The East Los Angeles Community Union	239	59	44	0
36	92335-12 - The East Los Angeles Community Union	103	57	26	3
37	92335-24 - The East Los Angeles Community Union	201	148	71	0
38	92335-27 - The East Los Angeles Community Union	17	8	2	0
39	92335-34 - The East Los Angeles Community Union	306	170	133	4
40	92335-41 - The East Los Angeles Community Union	469	266	167	0
41	92335-60 - The East Los Angeles Community Union	368	146	74	2
42	92335-62 - The East Los Angeles Community Union	384	211	137	2
43	92335-63 - The East Los Angeles Community Union	417	204	140	10
44	92586-34 - The East Los Angeles Community Union	428	79	26	0
45	92586-35 - The East Los Angeles Community Union	419	122	26	1
46	92586-44 - The East Los Angeles Community Union	195	36	11	1
47	92586-48 - The East Los Angeles Community Union	215	59	0	0
48	92586-65 - The East Los Angeles Community Union	76	22	6	0
49	93277-16 - Garcia & Sons	196	117	61	10
50	93501-12 - Garcia & Sons	8	5	1	3
51	93501-13 - Garcia & Sons	195	111	38	9
52	93505-18 - Garcia & Sons	139	62	31	2
53	90003-10 - Reliable Energy Management	346	232	69	23

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	December 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
54	90003-11 - Reliable Energy Management	481	308	116	11
55	90003-12 - Reliable Energy Management	467	348	93	18
56	90003-13 - Reliable Energy Management	291	200	75	1
57	90011-46 - Reliable Energy Management	561	409	186	32
58	90011-47 - Reliable Energy Management	445	323	127	17
59	90011-48 - Reliable Energy Management	418	286	129	11
60	90011-49 - Reliable Energy Management	493	348	139	15
61	90011-51 - Reliable Energy Management	450	322	148	13
62	90011-52 - Reliable Energy Management	316	232	89	21
63	90011-53 - Reliable Energy Management	99	67	40	3
64	90301-13 - Reliable Energy Management	189	87	14	0
65	90301-14 - Reliable Energy Management	101	42	3	0
66	90301-19 - Reliable Energy Management	131	71	5	0
67	90301-48 - Reliable Energy Management	88	58	19	2
68	90301-92 - Reliable Energy Management	215	138	36	0
69	90502-14 - Reliable Energy Management	329	136	48	11
70	90502-15 - Reliable Energy Management	177	74	9	1
71	91706-32 - Reliable Energy Management	373	208	115	15
72	91706-67 - Reliable Energy Management	48	27	2	1
73	91731-23 - Richard Heath Associates	361	262	124	0
74	91731-24 - Richard Heath Associates	124	76	73	0
75	91731-31 - Richard Heath Associates	343	194	130	0
76	91731-32 - Richard Heath Associates	150	98	86	0
77	91731-33 - Richard Heath Associates	320	144	98	6
78	91731-34 - Richard Heath Associates	170	100	119	1
79	91731-45 - Richard Heath Associates	53	42	47	2
80	91803-32 - Richard Heath Associates	161	88	13	0
81	91803-33 - Richard Heath Associates	206	111	12	1
82	93206-97 - Staples and Associates	270	168	89	5
83	93215-18 - Staples and Associates	297	194	181	0
84	93215-19 - Staples and Associates	151	104	51	0
85	93215-30 - Staples and Associates	299	143	63	2
86	93250-13 - Staples and Associates	342	242	152	0
87	93250-15 - Staples and Associates	140	99	66	4
88	93250-16 - Staples and Associates	332	237	116	0
89	93280-28 - Staples and Associates	172	84	113	1
90	92879-14 - Synergy	50	28	23	0
91	92879-15 - Synergy	196	117	66	1
92	92879-16 - Synergy	215	134	96	1
93	92879-18 - Synergy	389	226	155	0
94	92879-20 - Synergy	164	82	69	0
95	92879-21 - Synergy	158	95	24	0
96	92879-22 - Synergy	221	143	46	0
97	92879-23 - Synergy	453	226	150	1
98	92879-57 - Synergy	243	142	45	0
99	92882-12 - Synergy	45	29	0	0
100	92882-16 - Synergy	31	20	3	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	December 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
101	92882-17 - Synergy	73	53	35	0
102	92882-18 - Synergy	196	110	63	0
103	92882-19 - Synergy	311	196	121	0
104	92882-20 - Synergy	26	17	4	0
105	92882-21 - Synergy	191	121	28	0
106	92882-22 - Synergy	119	71	37	0
107	92882-24 - Synergy	30	18	5	0
108	92882-27 - Synergy	166	61	2	0
109	92882-30 - Synergy	392	238	53	0
110	92882-31 - Synergy	188	128	78	1
111	92882-32 - Synergy	356	231	152	1
112	92882-35 - Synergy	202	133	9	0
113	92882-65 - Synergy	48	32	1	0
114	92882-71 - Synergy	13	3	0	0
115	92882-72 - Synergy	197	101	4	0
116	92882-78 - Synergy	144	44	1	0
117	90650-16 - The East Los Angeles Community Union	54	39	0	0
118	90650-17 - The East Los Angeles Community Union	504	189	108	2
119	90650-18 - The East Los Angeles Community Union	352	129	177	3
120	90650-19 - The East Los Angeles Community Union	578	194	194	2
121	90650-20 - The East Los Angeles Community Union	442	116	128	7
122	90650-23 - The East Los Angeles Community Union	392	104	77	4
123	90650-24 - The East Los Angeles Community Union	477	124	84	2
124	90650-26 - The East Los Angeles Community Union	342	108	78	3
125	90650-27 - The East Los Angeles Community Union	466	172	125	0
126	90650-28 - The East Los Angeles Community Union	660	272	265	0
127	90650-29 - The East Los Angeles Community Union	197	80	94	0
128	90650-30 - The East Los Angeles Community Union	295	160	107	1
129	90650-31 - The East Los Angeles Community Union	336	183	81	0
130	90650-32 - The East Los Angeles Community Union	192	44	49	0
131	90650-43 - The East Los Angeles Community Union	274	56	63	0
132	90650-76 - The East Los Angeles Community Union	161	70	55	1
133	90650-77 - The East Los Angeles Community Union	424	136	84	0
134	90650-78 - The East Los Angeles Community Union	444	99	88	1
135	90650-79 - The East Los Angeles Community Union	411	138	92	2
136	90650-83 - The East Los Angeles Community Union	384	112	113	0
137	91761-16 - The East Los Angeles Community Union	303	62	7	0
138	91761-18 - The East Los Angeles Community Union	22	15	9	0
139	91761-19 - The East Los Angeles Community Union	98	66	22	1
140	91761-25 - The East Los Angeles Community Union	40	28	22	0
141	91761-33 - The East Los Angeles Community Union	255	173	96	1
142	91761-34 - The East Los Angeles Community Union	308	207	121	9
143	91761-42 - The East Los Angeles Community Union	335	213	138	2
144	91761-43 - The East Los Angeles Community Union	457	300	206	4
145	91761-44 - The East Los Angeles Community Union	479	262	247	6
146	91761-53 - The East Los Angeles Community Union	85	49	25	2
147	91761-54 - The East Los Angeles Community Union	240	126	66	6

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	December 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
148	91761-55 - The East Los Angeles Community Union	496	215	281	4
149	91761-77 - The East Los Angeles Community Union	204	44	14	8
150	91764-24 - The East Los Angeles Community Union	31	18	8	0
151	91764-26 - The East Los Angeles Community Union	326	161	77	4
152	91764-27 - The East Los Angeles Community Union	236	96	139	2
153	91764-28 - The East Los Angeles Community Union	210	77	17	0
154	91764-29 - The East Los Angeles Community Union	298	113	30	0
155	91764-31 - The East Los Angeles Community Union	157	62	61	2
156	91764-33 - The East Los Angeles Community Union	314	164	104	4
157	91764-36 - The East Los Angeles Community Union	243	112	61	3
158	91764-37 - The East Los Angeles Community Union	342	136	119	3
159	91764-38 - The East Los Angeles Community Union	231	167	35	0
160	91764-39 - The East Los Angeles Community Union	411	249	199	3
161	91764-40 - The East Los Angeles Community Union	357	187	181	13
162	91764-41 - The East Los Angeles Community Union	334	193	128	2
163	91764-42 - The East Los Angeles Community Union	117	90	11	0
164	91764-43 - The East Los Angeles Community Union	361	227	170	0
165	91764-44 - The East Los Angeles Community Union	397	265	194	4
166	91764-67 - The East Los Angeles Community Union	357	174	28	0
167	92316-12 - The East Los Angeles Community Union	197	131	144	0
168	92316-13 - The East Los Angeles Community Union	247	102	55	2
169	92316-14 - The East Los Angeles Community Union	264	81	37	3
170	92316-15 - The East Los Angeles Community Union	355	123	92	4
171	92316-16 - The East Los Angeles Community Union	458	132	110	5
172	92316-17 - The East Los Angeles Community Union	294	151	70	4
173	92316-18 - The East Los Angeles Community Union	334	190	69	3
174	92316-19 - The East Los Angeles Community Union	317	149	83	2
175	92316-20 - The East Los Angeles Community Union	316	195	82	4
176	92316-21 - The East Los Angeles Community Union	312	137	102	2
177	92316-22 - The East Los Angeles Community Union	382	127	91	2
178	92316-23 - The East Los Angeles Community Union	39	18	11	0
179	92316-24 - The East Los Angeles Community Union	113	52	28	1
180	92316-25 - The East Los Angeles Community Union	33	14	9	0
181	92316-26 - The East Los Angeles Community Union	196	90	28	2
182	92316-27 - The East Los Angeles Community Union	392	188	86	7
183	92316-28 - The East Los Angeles Community Union	189	82	19	5
184	92316-29 - The East Los Angeles Community Union	227	101	52	3
185	92316-30 - The East Los Angeles Community Union	11	5	1	0
186	92316-31 - The East Los Angeles Community Union	154	65	19	3
187	92316-32 - The East Los Angeles Community Union	106	59	26	0
188	92316-35 - The East Los Angeles Community Union	171	109	30	4
189	92316-38 - The East Los Angeles Community Union	31	16	6	0
190	92316-39 - The East Los Angeles Community Union	61	28	10	2
191	92316-41 - The East Los Angeles Community Union	23	13	3	0
192	92335-11 - The East Los Angeles Community Union	237	70	21	2
193	92335-17 - The East Los Angeles Community Union	7	5	2	0
194	92335-19 - The East Los Angeles Community Union	42	26	3	3

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	December 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
195	92335-20 - The East Los Angeles Community Union	182	94	5	0
196	92335-21 - The East Los Angeles Community Union	213	98	55	7
197	92335-22 - The East Los Angeles Community Union	19	0	2	0
198	92335-23 - The East Los Angeles Community Union	53	0	7	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	December 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
199	92335-25 - The East Los Angeles Community Union	181	119	99	0
200	92335-26 - The East Los Angeles Community Union	428	186	117	10
201	92335-28 - The East Los Angeles Community Union	53	0	15	0
202	92335-29 - The East Los Angeles Community Union	30	0	2	1
203	92335-30 - The East Los Angeles Community Union	210	103	33	0
204	92335-31 - The East Los Angeles Community Union	193	92	53	6
205	92335-32 - The East Los Angeles Community Union	269	147	84	3
206	92335-33 - The East Los Angeles Community Union	264	147	147	4
207	92335-35 - The East Los Angeles Community Union	459	189	134	15
208	92335-36 - The East Los Angeles Community Union	219	126	58	5
209	92335-37 - The East Los Angeles Community Union	238	144	65	7
210	92335-38 - The East Los Angeles Community Union	526	234	139	7
211	92335-39 - The East Los Angeles Community Union	238	136	115	0
212	92335-40 - The East Los Angeles Community Union	404	198	161	2
213	92335-42 - The East Los Angeles Community Union	187	84	56	1
214	92335-43 - The East Los Angeles Community Union	574	241	212	8
215	92335-44 - The East Los Angeles Community Union	560	260	208	11
216	92335-45 - The East Los Angeles Community Union	673	316	258	7
217	92335-46 - The East Los Angeles Community Union	318	193	159	0
218	92335-47 - The East Los Angeles Community Union	478	320	259	9
219	92335-48 - The East Los Angeles Community Union	225	103	59	6
220	92335-49 - The East Los Angeles Community Union	337	138	99	5
221	92335-50 - The East Los Angeles Community Union	322	118	72	6
222	92335-51 - The East Los Angeles Community Union	468	145	108	9
223	92335-52 - The East Los Angeles Community Union	497	221	109	12
224	92335-53 - The East Los Angeles Community Union	106	62	24	3
225	92335-54 - The East Los Angeles Community Union	551	270	142	10
226	92335-55 - The East Los Angeles Community Union	488	177	144	10
227	92335-56 - The East Los Angeles Community Union	490	195	174	8
228	92335-57 - The East Los Angeles Community Union	574	293	185	11
229	92335-58 - The East Los Angeles Community Union	459	306	192	6
230	92335-59 - The East Los Angeles Community Union	584	213	135	11
231	92335-61 - The East Los Angeles Community Union	500	149	111	4
232	92335-64 - The East Los Angeles Community Union	542	264	172	1
233	92335-65 - The East Los Angeles Community Union	299	172	104	6
234	92335-66 - The East Los Angeles Community Union	329	152	88	8
235	92335-67 - The East Los Angeles Community Union	632	360	253	4
236	92335-70 - The East Los Angeles Community Union	185	114	26	4
237	92335-71 - The East Los Angeles Community Union	233	98	119	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	December 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
238	92335-72 - The East Los Angeles Community Union	117	65	23	1
239	92335-73 - The East Los Angeles Community Union	97	54	32	5
240	92335-77 - The East Los Angeles Community Union	39	13	7	1
241	92335-78 - The East Los Angeles Community Union	310	203	146	4
242	92335-80 - The East Los Angeles Community Union	224	104	73	4
243	92335-81 - The East Los Angeles Community Union	274	139	101	1
244	92335-85 - The East Los Angeles Community Union	62	21	14	0
245	92335-86 - The East Los Angeles Community Union	83	55	23	0
246	92335-87 - The East Los Angeles Community Union	234	128	71	3
247	92335-88 - The East Los Angeles Community Union	106	68	43	1
248	92335-89 - The East Los Angeles Community Union	318	191	211	1
249	92335-90 - The East Los Angeles Community Union	131	86	40	5
250	92335-91 - The East Los Angeles Community Union	14	5	1	0
251	92335-92 - The East Los Angeles Community Union	75	40	20	2
252	92337-68 - The East Los Angeles Community Union	761	309	20	8
253	92337-70 - The East Los Angeles Community Union	142	54	14	2
254	92337-71 - The East Los Angeles Community Union	126	55	9	0
255	92337-72 - The East Los Angeles Community Union	217	101	31	0
256	92337-73 - The East Los Angeles Community Union	178	100	27	0
257	92337-74 - The East Los Angeles Community Union	217	97	29	0
258	92337-75 - The East Los Angeles Community Union	172	68	15	0
259	92337-90 - The East Los Angeles Community Union	455	89	37	0
260	92337-93 - The East Los Angeles Community Union	83	27	10	0
261	92553-12 - The East Los Angeles Community Union	92	26	19	1
262	92553-23 - The East Los Angeles Community Union	132	84	40	2
263	92553-29 - The East Los Angeles Community Union	222	95	78	0
264	92553-41 - The East Los Angeles Community Union	397	250	116	6
265	92553-42 - The East Los Angeles Community Union	325	194	153	2
266	92553-43 - The East Los Angeles Community Union	444	197	196	5
267	92553-44 - The East Los Angeles Community Union	402	130	147	2
268	92553-47 - The East Los Angeles Community Union	543	172	134	11
269	92553-48 - The East Los Angeles Community Union	442	161	123	2
270	92553-49 - The East Los Angeles Community Union	492	176	179	5
271	92553-68 - The East Los Angeles Community Union	407	117	86	4
272	92555-23 - The East Los Angeles Community Union	296	100	68	4
273	92555-24 - The East Los Angeles Community Union	442	158	138	4
274	92555-25 - The East Los Angeles Community Union	228	79	21	7
275	92555-35 - The East Los Angeles Community Union	164	54	0	0
276	92555-37 - The East Los Angeles Community Union	132	47	1	1
277	92555-38 - The East Los Angeles Community Union	207	0	2	0
278	92845-26 - The East Los Angeles Community Union	340	53	3	0
279	92845-27 - The East Los Angeles Community Union	284	51	6	0

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	CARE Table 1 - CARE Program Expenses												
2	Southern California Gas Company												
3	December 2011												
4		Authorized Budget			Current Month Expenses			Year-To-Date Expenses			% of Budget Spent Year-To-Date		
5	CARE Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Outreach ^[1]	\$ -	\$3,785,932	\$3,785,932		\$429,944	\$429,944		\$2,723,894	\$2,723,894	0%	72%	72%
7	Automatic Enrollment	\$ -	\$0	\$0	\$ -	\$0	\$0	\$ -	\$0	\$0	0%	0%	0%
8	Processing/ Certification/Verification	\$ -	\$1,248,928	\$1,248,928	\$ -	\$87,359	\$87,359	\$ -	\$1,240,666	\$1,240,666	0%	99%	99%
9	Information Technology / Programming	\$ -	\$522,554	\$522,554	\$ -	\$49,715	\$49,715	\$ -	\$524,622	\$524,622	0%	100%	100%
10													
11	Pilots												
12	- Pilot SB 580	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
13	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
14	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Total Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
16													
17	Measurement & Evaluation ^[2]	\$ -	\$17,192	\$17,192	\$ -	\$0	\$0	\$ -	\$ -	\$ -	0%	0%	0%
18	Regulatory Compliance	\$ -	\$236,919	\$236,919	\$ -	\$16,917	\$16,917	\$ -	\$241,863	\$241,863	0%	102%	102%
19	General Administration	\$ -	\$604,963	\$604,963	\$ -	\$42,069	\$42,069	\$ -	\$572,699	\$572,699	0%	95%	95%
20	CPUC Energy Division	\$ -	\$171,500	\$171,500		\$0	\$0	\$ -	\$43,016	\$43,016	0%	25%	25%
21													
22	SUBTOTAL MANAGEMENT COSTS	\$ -	\$ 6,587,988	\$ 6,587,988	\$ -	\$626,004	\$626,004	\$ -	\$5,346,760	\$5,346,760	0%	81%	81%
23													
24	CARE Rate Discount	\$ -	\$132,712,188	\$132,712,188	\$ -	\$17,480,270	\$17,480,270	\$ -	\$125,815,123	\$125,815,123	0%	95%	95%
25	Service Establishment Charge Discount	\$ -	\$3,189,461	\$3,189,461	\$ -	\$294,360	\$294,360	\$ -	\$3,794,295	\$3,794,295	0%	119%	119%
26													
27	TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ -	\$ 142,489,637	\$ 142,489,637	\$ -	\$18,400,634	\$18,400,634	\$ -	\$134,956,178	\$134,956,178	0%	95%	95%
28													
29	Other CARE Rate Benefits												
30	DWR Bond Charge Exemption												
31	CARE PPP Exemption				\$ -	\$2,619,711	\$2,619,711		\$19,851,583	\$19,851,583			
32	California Solar Initiative Exemption ^[3]												
33	kWh Surcharge Exemption												
34	TOTAL - OTHER CARE RATE BENEFITS				\$ -	\$2,619,711	\$2,619,711	\$ -	\$19,851,583	\$19,851,583			
35													
36	Indirect Costs					\$97,873	\$97,873	\$ -	\$1,228,059	\$1,228,059			
37	¹ Outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media												
38	² Measurement and Evaluation consists of Needs Assessment costs												
39	³ DWR Bond Charge, CARE PPP, California Solar Initiative and kWh Exemptions have been included to reflect discounts received by CARE customers not charged to the CARE balancing account.												
40	⁴ The indirects included in this category (Pension & Benefits, Workmans Comp, Public Liability & Property Damage, Fleet, Purchasing & Warehouse) are included in the base rate and therefore are not included in the CARE Total Program Costs.												
41													

	A	B	C	D	E	F	G	H	I	J	K	L	M
42	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	
1	CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration																		
2	Southern California Gas Company																		
3	December 2011																		
4		Gross Enrollment												Enrollment					
5		Automatic Enrollment																	
6	2011	Inter-Utility ¹	Intra-Utility ²	Leveraging ³	One-e-App ⁴	SB580	Combined (B+C+D+E+F)	Capitation	Other Sources ⁵	Total (G+H+I)	Recertification ⁶	Total Adjusted (J+K)	Attrition (Drop Offs) ⁷	Net (L-M)	Net Adjusted (N-K)	Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (P/Q)	
7	January	6,068	1,679	75	0	0	7,822	24	15,055	22,901	45,730	68,631	16,928	51,703	5,973	1,720,017	1,842,984	93.3%	
8	February	7,086	196	94	0	0	7,376	33	18,393	25,802	40,802	66,604	38,145	28,459	-12,343	1,707,674	1,842,984	92.7%	
9	March	7,237	3,172	45	0	0	10,454	16	32,652	43,122	52,037	95,159	29,582	65,577	13,540	1,721,214	1,842,984	93.4%	
10	April	7,883	2,312	161	0	0	10,356	29	19,571	29,956	53,772	83,728	14,344	69,384	15,612	1,736,826	1,847,383	94.0%	
11	May	7,418	2,382	93	0	0	9,893	32	13,159	23,084	47,545	70,629	17,690	52,939	5,394	1,742,220	1,847,383	94.3%	
12	June	5,628	1,844	166	0	0	7,638	29	13,082	20,749	48,765	69,514	24,412	45,102	-3,663	1,738,557	1,847,383	94.1%	
13	July	8,672	2,676	178	0	0	11,526	41	8,632	20,199	51,237	71,436	43,582	27,854	-23,383	1,715,174	1,845,587	92.9%	
14	August	7,446	1,981	125	0	0	9,552	7	12,660	22,219	50,103	72,322	18,369	53,953	3,850	1,719,024	1,845,587	93.1%	
15	September	10,415	2,253	59	0	0	12,727	42	15,076	27,845	52,573	80,418	33,914	46,504	-6,069	1,712,955	1,845,587	92.8%	
16	October	7,673	2,040	225	0	0	9,938	51	11,304	21,293	40,964	62,257	16,157	46,100	5,136	1,718,091	1,847,296	93.0%	
17	November	5,767	2,154	146	0	0	8,067	17	14,180	22,264	46,082	68,346	31,820	36,526	-9,556	1,708,535	1,847,296	92.5%	
18	December	9,371	2,173	1,380	0	0	12,924	34	12,306	25,264	45,120	70,384	17,304	53,080	7,960	1,716,495	1,847,296	92.9%	
19	Total for 2011	90,664	24,862	2,747	0	0	118,273	355	186,070	304,698	574,730	879,428	302,247	577,181	2,451				
20	¹ Enrollments via data sharing between the IOUs.																		
21	² Enrollments via data sharing between departments and/or programs within the utility.																		
22	³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.																		
23	⁴ One-E-App is a pilot program set up by The Center to Promote Healthcare Access (the Center) and PG&E. The pilot will occur within two PG&E counties and looks to implement a strategy of automatic enrollment for low-income customers into the CARE program based on the customers' applications or reapplications for related low-income health and social welfare services. (e.g. MediCAL, Healthy Families, CALKids, etc.) The goal is to develop another means by which low income families can be introduced into the CARE program and, depending on the success of the pilot, possibly expand this pilot to other counties within PG&E's territory as well as to the other IOUs.																		
24	⁵ Not including Recertification.																		
25	⁶ Recertifications completed regardless of month requested.																		
26	⁷ The drop offs include self-declined applications, ineligible applications and closed CARE accounts.																		
27	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																		

	A	B	C	D	E	F	G	H	I
1	CARE Table 3 - Standard Random Verification Results								
2	Southern California Gas Company								
3	December 2011								
4	2011	Total CARE Population	Participants Requested to Verify	% of Population Total	Participants Dropped (Due to no response)	Participants Dropped (Verified as Ineligible)	Total Dropped	% Dropped through Random Verification	% of Total Population Dropped
5	January	1,720,017	4,278	0.25%	2,200	163	2,363	55%	0.14%
6	February	1,707,674	4,419	0.26%	2,289	136	2,425	55%	0.14%
7	March	1,721,214	6,763	0.39%	3,272	234	3,506	52%	0.20%
8	April	1,736,826	6,041	0.35%	3,038	238	3,276	54%	0.19%
9	May	1,742,220	5,570	0.32%	2,820	171	2,991	54%	0.17%
10	June	1,738,557	5,551	0.32%	2,972	174	3,146	57%	0.18%
11	July	1,715,174	4,842	0.28%	2,465	153	2,618	54%	0.15%
12	August	1,719,024	5,328	0.31%	2,737	170	2,907	55%	0.17%
13	September	1,712,955	5,180	0.30%	1,791	224	2,015	39%	0.12%
14	October	1,718,091	5,105	0.30%	7	188	195	4%	0.01%
15	November	1,708,535	4,415	0.26%	1	73	74	2%	0.00%
16	December	1,716,495	4,793	0.28%	3	11	14	0%	0.00%
17	Total for 2011	1,716,495	62,285	3.63%	23,595	1,935	25,530	41%	1.49%
18	SoCalGas' random verification process allows customers 90 days to respond to the verification request. Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.								
19	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

	A	B	C	D	E	F	G
1	CARE Table 4 - CARE Self-Certification and Self-Recertification Applications¹						
2	Southern California Gas Company						
3	December 2011						
4		Provided²	Received	Approved³	Denied⁴	Pending/ Never Completed⁵	Duplicates⁶
5	YTD Total	7,862,835	1,153,704	879,428	35,638	238,638	
6	Percentage		100.00%	76.23%	3.09%	20.68%	0.00%
7	¹ Includes sub-metered customers.						
8	² An estimated number that includes customers whom were provided with CARE self-certification and self-recertification application via direct mail, email, phone, bill insert, door-to-door delivery, utility personnel, and through outreach events.						
9	³ Approved includes customers who are approved through SoCalGas' CARE eligible probability model, data exchange, mail-in, via web, by phone, and through duplicated applications.						
10	⁴ Customers are denied due to not being CARE eligible, not customer of record, or not the customer's primary residence.						
11	⁵ Pending/Never Completed includes closed accounts, incomplete applications, and customers of other utilities who are not SoCalGas customers.						
12	⁶ SoCalGas treats duplicated applications as recertification applications. Duplicates are customers who are already enrolled in CARE and mail in another CARE application.						
13	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J
1	CARE Table 5 - Enrollment by County									
2	Southern California Gas Company									
3	December 2011									
4	County	Estimated Eligible			Total Participants			Penetration Rate		
5		Urban ¹	Rural ¹	Total	Urban	Rural	Total	Urban	Rural	Total
6	Fresno	11,156	24	11,180	12,119	15	12,134	109%	63%	109%
7	Imperial	33	17,241	17,274	23	13,905	13,928	69%	81%	81%
8	Kern	12,669	29,058	41,727	11,226	28,522	39,748	89%	98%	95%
9	Kings	13	13,571	13,584	17	14,905	14,922	133%	110%	110%
10	Los Angeles	997,882	2,019	999,901	925,697	1,191	926,888	93%	59%	93%
11	Orange	203,559	30	203,589	170,961	20	170,981	84%	0%	84%
12	Riverside	102,399	121,060	223,459	93,826	116,469	210,295	92%	96%	94%
13	San Bernardino	154,929	1,109	156,038	166,311	872	167,183	107%	79%	107%
14	San Luis Obispo	9,445	17,935	27,379	5,388	14,249	19,637	57%	79%	72%
15	Santa Barbara	37,423	1,238	38,661	30,658	755	31,413	82%	61%	81%
16	Tulare	11,055	43,987	55,041	11,359	48,032	59,391	103%	109%	108%
17	Ventura	57,594	1,869	59,463	48,517	1,458	49,975	84%	78%	84%
18										
19	Total	1,598,157	249,139	1,847,296	1,476,102	240,393	1,716,495	92%	96%	92.9%
20	¹ Define Urban vs Rural									
21	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

	A	B	C	D	E	F	G	H
1	CARE Table 6 - Recertification Results							
2	Southern California Gas Company							
3	December 2011							
4	2011	Total CARE Population	Participants Requested to Recertify ¹	% of Population Total	Participants Recertified ^{2, 3}	Participants Dropped ³	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)
5	January	1,720,017	18,700	1.09%	14,791	6,692	79%	0.39%
6	February	1,707,674	20,779	1.22%	17,303	6,986	83%	0.41%
7	March	1,721,214	31,482	1.83%	26,589	10,899	84%	0.63%
8	April	1,736,826	32,027	1.84%	25,756	12,286	80%	0.71%
9	May	1,742,220	29,200	1.68%	24,605	10,823	84%	0.62%
10	June	1,738,557	35,594	2.05%	28,289	14,195	79%	0.82%
11	July	1,715,174	26,601	1.55%	21,510	9,505	81%	0.55%
12	August	1,719,024	32,272	1.88%	23,138	13,333	72%	0.78%
13	September	1,712,955	23,455	1.37%	15,888	7,094	68%	0.41%
14	October	1,718,091	24,569	1.43%	17,605	581	72%	0.03%
15	November	1,708,535	30,028	1.76%	11,055	395	37%	0.02%
16	December	1,716,495	23,607	1.38%	1,480	63	6%	0.00%
17	Total for 2011	1,716,495	328,314	19.13%	228,009	92,852	69%	5.41%
18	¹ Participants requested to recertify.							
19	² Participants recertified number does not include the customers who are recertified through SoCalGas' CARE eligible probability model .							
20	³ Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to							
21								
22	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G	H
1	CARE Table 7 - Capitation Contractors							
2	Southern California Gas Company							
3	December 2011							
4		Contractor Type				Year-to-Date		
5	Contractor Name ¹	Private	CBO	WMDVBE	LIHEAP	Rural	Urban	Total
6	Community Action Partnership of Orange County		X	X	X	0	0	0
7	ELA Communications Energy ED Program		X			0	0	0
8	PACE – Pacific Asian Consortium in Employment		X	X	X	0	1	1
9	Proteus, Inc.		X			0	11	11
10	Community Pantry of Hemet		X			0	4	4
11	Community Action Partnership of San Bernardino		X		X	1	103	104
12	LA Works		X			0	0	0
13	Children’s Hospital of Orange County		X			0	0	0
14	The Companion Line		X			0	2	2
15	Across Amer Foundation		X			0	0	0
16	All Peoples Christian Center		X			0	0	0
17	LA County 211		X			0	34	34
18	Sr. Citizens Emergency Fund I.V., Inc.		X			0	0	0
19	Coachella Valley Housing Coalition		X			0	0	0
20	HABBM		X			0	0	0
21	Second Harvest Food Bank of Orange County		X			0	0	0
22	Southeast Community Development Corp.		X			0	2	2
23	Latino Resource Organization		X			0	0	0
24	Independent Living Center of Southern California		X			0	0	0
25	Community Action Partnership - Kern County		X			0	0	0
26	El Concilio del Condado de Ventura		X			0	1	1
27	Blessed Sacrament Church		X			0	0	0
28	Starbright Management Services		X			0	0	0
29	Hermanidad Mexicana		X			0	0	0
30	CSET		X			0	17	17
31	Crest Forest Family and Community Service		X			0	0	0
32	CUI – Campesinos Unidos, Inc.		X	X	X	0	0	0
33	Veterans in Community Service		X	X	X	0	0	0
34	Chinatown Service Center		X			0	21	21
35	Koreatown Youth and Community Center		X			0	2	2
36	MEND		X			0	0	0
37	Armenian Relief Society		X			0	0	0
38	Catholic Charities of LA – Brownson House		X			0	0	0
39	BroadSpectrum		X			0	0	0
40	OCCC, Inc. (Orange County Community Center)		X			0	9	9
41	Green Light Shipping	X				0	0	0
42	APAC Service Center		X			0	146	146
43	Visalia Emergency Aid Council		X			0	0	0
44	Total Enrollments					1	353	354
45	¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or							
46	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G	H
1	CARE Table 8 - Participants as of Month-End							
2	Southern California Gas Company							
3	December 2011							
4	2011	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration	% Change¹
5	January	n/a	1,720,017	n/a	1,720,017	1,842,984	93.3%	10.2%
6	February	n/a	1,707,674	n/a	1,707,674	1,842,984	92.7%	-0.7%
7	March	n/a	1,721,214	n/a	1,721,214	1,842,984	93.4%	0.8%
8	April	n/a	1,736,826	n/a	1,736,826	1,847,383	94.0%	0.9%
9	May	n/a	1,742,220	n/a	1,742,220	1,847,383	94.3%	0.3%
10	June	n/a	1,738,557	n/a	1,738,557	1,847,383	94.1%	-0.2%
11	July	n/a	1,715,174	n/a	1,715,174	1,845,587	92.9%	-1.3%
12	August	n/a	1,719,024	n/a	1,719,024	1,845,587	93.1%	0.2%
13	September	n/a	1,712,955	n/a	1,712,955	1,845,587	92.8%	-0.4%
14	October	n/a	1,718,091	n/a	1,718,091	1,847,296	93.0%	0.3%
15	November	n/a	1,708,535	n/a	1,708,535	1,847,296	92.5%	-0.6%
16	December	n/a	1,716,495	n/a	1,716,495	1,847,296	92.9%	0.5%
17	Total for 2011							
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							