



**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

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Order Instituting Rulemaking Regarding Policies,
Procedures and Rules for the California Solar Initiative,
the Self-Generation Incentive Program and Other
Distributed Generation Issues.

Rulemaking R.10-05-004
(Filed May 6, 2010)

**OPENING COMMENTS OF RECOLTE ENERGY ON PHASE 1 ISSUES
REGARDING CSI MODIFICATIONS**

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Date: December 6, 2010

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Pursuant to *Scoping Memo and Ruling of Assigned Commissioner and Administrative Law Judge, and Request for Comment on Phase 1 Issues* (“Scoping Memo”), Récolte Energy hereby submits these Opening Comments. Récolte Energy’s comments pertain to Sections 2.2, 2.3, 2.4, and 2.5 in the Staff Proposal for Program Modifications to the California Solar Initiative (CSI) Program (“CSI Staff Proposal”) and address expanding virtual net metering (VNM) to all customers.

I. BACKGROUND ON RECOLTE ENERGY

Récolte Energy is a Napa Valley based energy consultancy that helps its clients become more economically, socially, and environmentally sustainable, by developing energy conservation, energy efficiency, and renewable energy (primarily solar and fuel cell) generation projects. Its clients include *wineries* such as Chateau Montelena, Far Niente, and Sutter Home; *wine industry suppliers* like M.A. Silva Corks USA; *non-profits* including the Gasser Foundation, Del Mesa Carmel, Napa Valley Vintners Community Health Center, and Transitional Housing; *school districts* in Napa,

Sonoma, and Contra Costa counties; and *municipalities* like the City of Calistoga.

Because VNM is not available to them, these clients listed above

1. have not been able to develop renewable energy projects (Del Mesa Carmel and the City of Calistoga), or
2. have had to incur hundreds of thousands (Far Niente Winery) or tens of thousands (The Gasser Foundation) of additional dollars while developing their solar projects, or
3. will have to incur hundreds of thousands (Sonoma Valley Unified School District) or tens of thousands (Transitional Housing and Napa Valley Vintners Community Health Center) of additional dollars, when they develop their solar projects

II. RECOLTE ENERGY RECOMMENDATIONS

Récolte Energy's recommendations are to

1. abandon the Bill Credit Transfer (BCT) tariff
2. expand VNM to all customer classes
3. make an Investor Owned Utility's (IOU) entire territory, not just behind a service delivery point, the proper boundary for VNM
4. avoid any cost shifting by creating a tariff that enables the IOU to charge its customers a fee per linear foot from the point of generation to the service delivery points of the various accounts being offset. *The fee should be based*

only on the costs of operating and maintaining the most direct lines between the points of generation and service delivery.

5. allow all renewable energy generating technologies, not just solar, to be eligible for VNM.

Récolte Energy's recommendations are based on its experience developing projects for different categories of customers (non-profits, agricultural, commercial, and government), but who usually have multiple meters to offset. Sometimes these meters are in one electrical closet, sometimes they are in multiple locations on the same parcel, sometimes on contiguous parcels, and sometimes on non-contiguous parcels.

Without exception, the customers have to stretch to make the case for "going renewable". The additional costs and complexities around interconnecting and billing test the fortitude of the most resilient of my clients, and make their projects additionally and unnecessarily expensive or prevent their development entirely.

I will pigeon-hole the reasons for my recommendations into the relevant sections (2.2, 2.3, 2.4, and 2.5) of the CSI Staff Proposal below.

III. SECTION 2.2 - SERVICE DELIVERY POINT AS THE BOUNDARY OF ELIGIBILITY FOR VNM SERVICE

The boundary for eligibility for VNM service should be the IOU's entire geographic territory. Giving customers the ability to interconnect their renewable energy solution where it makes most technical sense (for the customer and the IOU) is far more cost effective than forcing the interconnection of these systems where it makes the most

regulatory sense. The former will expand the deployment of renewables using VNM, a software solution, whereas the latter will constrain the deployment of renewables because it is dependent on a hardware solution. In terms of installation, replicability, and maintenance, software solutions are usually more cost-effective than hardware solutions. These benefits will flow to all rate payers, not just the ones installing the renewable solution, particularly if the generator pays the IOU for “renting” its lines from the point of generation to the service delivery point(s) of the accounts being offset.

Here are examples from Far Niente Winery, the Gasser Foundation (Gasser), and Del Mesa Carmel, to justify my recommendations.

Far Niente Winery installed, on its winery waste water pond, the world’s first “floatovoltaic” system. The pond was on a property contiguous to the winery property, which had the meter with the load. There was/is a meter within 100 feet of the array, but Far Niente wasn’t allowed to interconnect to it. Instead they had to trench approximately one mile from the array to the meter at the winery, install step up and step down transformers, install an upgraded (later found not to have been necessary) utility transformer on the neighbor’s property, underground the neighbor’s overhead lines in exchange, and get approval from the Department of Fish and Game because a seasonal creek from the neighbor’s property to theirs was now being crossed. This exercise cost Far Niente approximately \$650,000 on a \$4 million installation of a 400 kW system.

Before the project started, a meeting was organized between PG&E and Far Niente to create a more reasonable solution. Far Niente specifically asked if they could pay to “rent” PG&E’s lines from the meter by the array to the meter at the winery. PG&E’s response then was that they were prohibited by law from allowing Far Niente to

implement such a solution. Far Niente incurred an additional \$650,000 of expense, which extended their payback period by more than 6 years. VNM would have saved Far Niente these unnecessary costs and aggravation, and the ratepayers would have received some “rental income”.

The ***Gasser Foundation*** is a private (non-profit) foundation that funds non-profits in Napa County. Gasser led a countywide initiative to make Napa County more sustainable. This initiative metamorphosed into Sustainable Napa County. Gasser wanted to offset the electricity it and its tenants used in a building it owns. Gasser implemented aggressive energy efficiency measures and installed a 112 kW solar photovoltaic (PV).

VNM would have been ideal for Gasser. We asked, but were told it wasn't available to us. Instead, Gasser was given two options. One was to apply for rebates for 11 separate PV systems because there are 11 meters in one closet in the building. This option would have been administratively, technologically, and economically burdensome and would have made it impossible to offset usage on individual meters, because usage changes as tenants move in and out.

The second option, which Gasser chose, was to have one PV system for the entire building, interconnected to one consolidated meter. This option required Gasser (to remain eligible for the CSI rebate) to renegotiate leases with its tenants, so their utilities are included in their lease payments. This option forced Gasser to remove the incentive that its tenants currently have to use their energy wisely, and consequently made Gasser's goal of zeroing out its building's energy usage more difficult to achieve.

Gasser was additionally required to remove the switchgear belonging to individual tenants in the electrical closet, replace it with new switchgear that did

essentially the same thing. As if this wasn't enough, PG&E had a faulty meter installed for a few months which resulted in a billing error of \$20,000. The billing error was resolved in Gasser's favor. The combination of replacing perfectly functioning switchgear unnecessarily, shutting off power for a long weekend to replace it, renegotiating leases, tenants no longer being directly responsible for the electricity they use, and the billing errors have cost Gasser more than \$70,000 thus far. All these costs and inconveniences could have been avoided had VNM been made available to Gasser.

Del Mesa Carmel is an adult community located in Carmel. This community has 289 units, built on 70 acres out of a total of 340 acres. It is served by 13 PG&E transformers and 154 meters, all served through a single service delivery point.

To reduce its electricity costs and environmental impacts, Del Mesa considered various onsite renewable energy generating technologies, including solar, wind, biomass, and fuel cells. The former three technologies were ruled out because of the current technology-company landscape, Del Mesa's location, and its usage profile.

Only fuel cells remain viable and only if Del Mesa's aggregated load is offset using VNM. Without VNM, Del Mesa simply cannot move ahead with its cost reduction and climate protection efforts.

The renewable energy development projects of every one of Récolte Energy's customers have been similarly constrained because VNM is not available to them.

III. SECTION 2.3 - EXPANSION OF VNM TO ALL CUSTOMERS

For the reasons described above, there is no reason for VNM to be limited to a

single customer class. If all customers are burdened with the costs of developing and deploying VNM, the unit costs will be less than if only one segment of customers is burdened with these costs.

**IV. SECTION 2.5 – CREATE BILL CREDIT TRANSFER (BCT) TARIFF
OPTION FOR ALL MULTITENANT BUILDINGS AND MODIFY CSI SIZED TO
LOAD RESTRICTIONS**

The RES-BCT tariff is fundamentally flawed in that it provides the customer compensation based on the time-of-use generation rate, rather than at full retail. It is additionally handicapped because only on-site load is eligible for CSI rebates. It should be abandoned, because it is unlikely to be used by many, if any, customers.

V. CONCLUSION

To increase market penetration of renewables, especially with rebates declining more rapidly than anticipated, VNM, an elegant software solution, should be expanded to all customer classes.

Respectfully submitted this 6th day of December, 2010 at San Francisco, California.

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Certificate of Service

I hereby certify that I have this day served a copy of the:

**COMMENTS OF RECOLTE ENERGY ON STAFF PROPOSAL PHASE 1
ISSUES FOR CALIFORNIA SOLAR INITIATIVE PROGRAM
MODIFICATIONS**

on all known parties to R.10-05-004 by sending a copy via electronic mail.

Executed on December 6, 2010, at San Francisco, California.

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