



BEFORE THE PUBLIC UTILITIES COMMISSION OF THE
STATE OF CALIFORNIA

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Order Instituting Rulemaking to Promote Consistency in Methodology and Input Assumptions in Commission Applications of Short-Run and Long-Run Avoided Costs, Including Pricing for Qualifying Facilities.	R.04-04-025 (Filed April 22, 2004)
Pacific Gas and Electric Company (U 39-E), for Approval of the 2006 – 2008 Energy Efficiency Programs and Budget.	Application 05-06-004 (Filed June 1, 2005)
Southern California Gas Company (U 904-G), for Approval of Natural Gas Energy Efficiency Programs and Budgets for Years 2006 through 2008.	Application 05-06-011 (Filed June 1, 2005)
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San Diego Gas & Electric Company (U 902-E), for Approval of Electric and Natural Gas Energy Efficiency Programs and Budgets for Years 2006 through 2008.	Application 05-06-016 (Filed June 2, 2005)

**SOUTHERN CALIFORNIA EDISON COMPANY'S (U 338-E) REPLY COMMENTS ON
THE UTILITIES COMPLIANCE SUBMITTALS**

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**SOUTHERN CALIFORNIA EDISON COMPANY'S (U 338-E) REPLY COMMENTS ON
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I.

INTRODUCTION

Decision 06-06-063, Ordering Paragraph (OP) 17 directed the utilities to submit final E3 Calculator and input revisions no later than September 8, 2006 in the form of a Notice of Availability. In addition, OP 17 requires the Notice of Availability to provide a website address where the revised E3 Calculator and associated inputs can be assessed and include the due date for comments on the E3 revisions and filing service requirement. Subparagraph (a) requires all comments to be filed on the service list in R.06-04-010 and Subparagraph (b) sets forth the dates

of September 22, 2006 and September 29, 2006 for filing comments and reply comments, respectively. SCE's information response in compliance with OP 17 was made available on September 8, 2006 and subsequently revised on September 15, 2006. Parties filed comments on September 22, 2006 and SCE is hereby filing its Reply to the September 22, 2006 comments.

SCE appreciates the opportunity to work with parties in the development of appropriate energy efficiency program impact and cost-effectiveness estimates. Such estimates are important in the use of energy efficiency as a resource and to the development of an appropriate performance incentive mechanism. SCE looks forward to continuing to work with parties to address the many technical issues with the estimation of energy efficiency program impact and cost-effectiveness, including those raised in Decision 06-06-063. SCE provides the following responses to the submittal of TURN/DRA on SCE's compliance filing in this proceeding.

II.

RESPONSE TO PARTY COMMENTS

A. Contrary To DRA/TURN's View SCE Did Comply With The Commission Directive To Re-categorize Costs For Direct Install Programs

DRA/TURN suggest that SCE did not comply with the Commission's directive¹ to re-categorize incentive costs as administrative cost for direct install programs. SCE disagrees. SCE re-categorized incentive costs as administrative costs for SCE's direct install program. This fact was also noted in DRA/TURN's comments.²

However, DRA/TURN also recommend that SCE re-categorize incentive costs for certain strategies within SCE's CPAC program. Specifically, DRA/TURN point out that SCE will begin paying contractors to perform an HVAC tune-up, which will be delivered at no cost to the customers. DRA/TURN's interpretation of the Commission's directive on the application of

¹ Decision 06-06-063, OP 15, pp. 97-8.

² Comments of The Division Of Ratepayer Advocates And The Utility Reform Network On The Utilities' Compliance Submittals, p. 5.

incentive costs in the cost-effectiveness tests bring up an interesting and complicating issue -- namely how to handle incentive payments made to a non-customer program participant (e.g., contractor). DRA/TURN point to a contractor-delivered tune-up strategy within SCE's CPAC program but their interpretation could also apply to many other program offerings such as SCE's Multifamily Energy Efficiency Program or the Upstream Lighting portion of SCE's Residential Energy Efficiency Program, where incentives are paid directly to contractors or manufacturers and such incentives are not passed on to consumers in the form of a cash rebate, but are used to buy down some or all of the cost of the measures. SCE's current calculators show these costs as rebate (incentive) costs, but DRA/TURN's interpretation could lead to such costs being treated as administrative costs if the rebates are utilized to buy down all of the measure costs. Even SCE's Standard Performance Contract Program could be added to this list because customers have an option to assign the program incentive directly to a sponsoring third party (e.g., energy efficiency service company).

Currently, SCE's calculators have been modified to utilize the E3 calculator to conform to the revised definition of costs to be utilized in the numerous cost-effectiveness tests. Specifically, as shown in the Decision, SCE's inputs for Direct Installation programs and other programs that provide similar services (e.g., Appliance Recycling) utilized in the revised cost-effectiveness tests mirror the example for a Direct Install program shown on p. 71 in the Decision (emphasis added):

“Now let us look at an example where the direct install program does not bill or collect from the customer for any portion of the costs. Under both the TRC and PAC tests, ***the full \$2,000 measure installation cost should appear as program administrator cost (rather than a participant cost)***, in addition to the \$100 program administration costs. There would be ***no transfer payments or participant costs at all*** based on the SPM definition of these terms.”

Pursuant to the Decision, all of the programs which previously included measure installation costs as incentive costs to the customer will now include such costs as an administrative cost. In addition, pursuant to the Decision, no such measure will have participant costs shown for the measure. The Commission should also be aware that this change to the

treatment of such costs will have impacts in other forums. For example, attached is the most recent table showing the treatment of costs from SCE's low-income energy efficiency programs, which perform direct installation services to qualifying low-income customers. As shown in the table, over \$17 million in measure installation costs were treated as an incentive to customers:

2006 Low Income Energy Efficiency Annual Report
 Table TA 1 (RRM Table TA 7.1)
 LIEE PROGRAM COST ESTIMATES USED FOR COST-EFFECTIVENESS
 SOUTHERN CALIFORNIA EDISON
 (Electric Only)

	UTILITY COSTS						Incremental Measure Costs
	Program Incentives (Recorded) ^[1]		Admin Costs	Shareholder Incentives	Other Costs ^[2]	Total Utility Costs	
	Actual	Committed					
LIEE programs							
Energy Efficiency	\$ 17,897,827	\$ -	\$ 2,053,863	\$ -	\$ 2,668,747	\$ 22,620,436	\$ 17,859,411

^[1] Expenses related to direct installation

^[2] including cost for Outreach & Assessment, Inspection, Energy Education, M&E, Regulatory Support, LIAB and CPUC staffing cost

Since the Commission is now altering the means by which such costs are treated, this table and others like it utilized for reporting the low-income energy efficiency programs should be changed to match the treatment of these costs in all forums. Under such treatment, the table above would reflect approximately \$20 million of the \$22 million in expenditures as administrative costs. There would be no incremental measure costs shown in the table.

This issue should be discussed in a public forum to clarify the proper interpretation of the Commission's directive on re-categorization of selective incentive costs. SCE suggests this item be added to the quality assurance workshop scheduled for October 5, 2006. Based on those discussions, the Commission's Energy Division should update the Standard Practice Manual to clearly and correctly define the Commission's directive on incentive cost categorization.

In addition, DRA/TURN state their preference that the IOUs disaggregate the administrative costs. Although SCE is not opposed to such a disaggregation of direct install incentive costs at the measure level, the E3 model would need to be modified to accommodate such a request. However, SCE would be opposed to the disaggregation of general administrative costs at the measure level since the accounting of such costs is not made at the measure level.

SCE also takes this opportunity to remind DRA/TURN that these sort of recommended improvements to the E3 calculator could have been introduced at the public workshops held on January 24, 2006 and March 14-15, 2006, or at the August 9, 2006 Program Advisory Group meeting to allow the IOUs to incorporate such changes before the compliance filing.

B. Quality Control Is The Responsibility Of The Administrator, Implementer And Commission Alike

DRA/TURN suggests that the Joint Staff (i.e., Energy Division and California Energy Commission) take on the responsibility for future refinements to the E3 calculator that includes quality control over the calculator inputs. SCE disagrees. Quality control is the responsibility of all who are involved with the delivery, management and oversight of energy efficiency. This includes the utilities, implementers and Joint Staff, alike. In compliance with Commission direction,³ the IOUs have made development of the E3 calculator, and the continuing enhancements, open to public input and review. For example, the IOUs have announced a public workshop for October 5, 2006 on quality control covering identification of a quality control process for current and future planning cycles. Any concerns or suggestions regarding quality control should be discussed at the workshop. This type of open cooperation and coordination is more effective than relying on one entity to perform quality checks.

In addition, DRA/TURN mentioned an error in SCE's input assumption to one its programs. SCE identified this issue in its compliance submission of its E3 calculators filed on September 8, 2006 and subsequently revised on September 15, 2006. As mentioned in its compliance filing, SCE has embarked on a complete quality review of its program measure assumptions to ensure the accuracy of all the program data in the portfolio including the program identified by both SCE, in its September 15, 2006 NOA, and DRA/TURN. SCE expects this

³ Decision 06-06-063, Ordering Paragraph 18, p. 102.

work to be completed by early November and will provide updated E3 calculators to the Commission to correct for any data errors found.

C. DRA/TURN's Recommendation To Have Only The Commission Calculate Net Benefits And Shareholder Performance Earnings Basis Is Contrary To Role Of The Program Administrator

DRA/TURN suggests that there may be the possibility of “tweaking” the data input by the IOUs to inflate shareholder incentives so the responsibility of calculating net benefits and shareholder performance earnings basis earnings should be conducted only by the Commission.⁴ SCE disagrees with DRA/TURN. The utilities have the responsibility of assembling a cost effective program portfolio and the key tool to accomplish this task is the calculation of benefits and costs using the Commission’s adopted avoided costs and cost-effective methodologies. To remove this responsibility from the utilities would significantly change the program administrator role. It is the role of the utilities to calculate net benefits to not only assemble a cost effective program portfolio but to administer the proper implementation of the portfolio. Additionally, if the Commission adopts an earnings mechanism for energy efficiency, it makes sense for the utilities to have the ability to make an earnings claim based on its own calculations program net benefits in support of such a claim. The Commission already has the responsibility to review the utilities calculation of net benefits and, if adopted, the utilities’ calculation of a performance earnings basis. Thus, there already exists a more substantial structure which relies on both the Commission and the program administrator to ensure the accuracy of these calculations.

⁴ Comments Of The Division Of Ratepayer Advocates And The Utility Reform Network On The Utilities’ Compliance Submittals, pp. 9-11.

III.

CONCLUSION

SCE submits these comments to assist the Commission in its effort to ensure the accurate and appropriate provision of energy efficiency program impact and cost-effectiveness estimates. Such estimates are important in the use of energy efficiency as a resource and to the development of an appropriate performance incentive mechanism. SCE looks forward to continuing to work with the Commission, Joint Staff, the assigned ALJ and all other interested parties to address the technical issues identified in Decision 06-06-063 and any others that arise.

Respectfully submitted,

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September 29, 2006

CERTIFICATE OF SERVICE

I hereby certify that, pursuant to the Commission's Rules of Practice and Procedure, I have this day served a true copy of SOUTHERN CALIFORNIA EDISON COMPANY'S (U 338-E) REPLY COMMENTS ON THE UTILITIES COMPLIANCE SUBMITTALS on all parties identified on the attached service list(s). Service was effected by one or more means indicated below:

Transmitting the copies via e-mail to all parties who have provided an e-mail address. First class mail will be used if electronic service cannot be effectuated.

Executed this **29th day of September, 2006**, at Rosemead, California.

/s/ CHRISTINA SANCHEZ
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