

BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF CALIFORNIA



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Order Instituting Rulemaking to Develop Additional  
Methods to Implement the California Renewables  
Portfolio Standard Program.

Rulemaking 06-02-012  
(February 16, 2006)

**TURN'S POST-WORKSHOP REPLY COMMENTS ON  
TRADABLE RENEWABLE ENERGY CREDITS (TREC<sub>s</sub>)**



Marcel Hawiger, Staff Attorney

**THE UTILITY REFORM  
NETWORK**

711 Van Ness Avenue, Suite 350  
San Francisco, CA 94102

Phone: (415) 929-8876 ex. 311

Fax: (415) 929-1132

Email: [marcel@turn.org](mailto:marcel@turn.org)

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**TURN'S POST-WORKSHOP REPLY COMMENTS ON TRADABLE  
RENEWABLE ENERGY CREDITS (TRECs)**

In accordance with direction provided by ALJ Simon in her Rulings of October 16, 2007 and November 21, 2007, the Utility Reform Network (TURN) files these replies to post-workshop comments concerning the use of tradable renewable energy credits (TRECs) for compliance with the California Renewable Portfolio Standard (RPS).

**I. Reply concerning TREC prices and Ratepayer Impacts**

Several parties agreed with Dr. Weiss' assertion that the noncompliance penalty (NCP) will set a price cap for tradable REC prices. The Commission has adopted a noncompliance penalty of \$50/MWH in D.03-06-071, subject to potential excuse for non-compliance based on several exonerating factors.

However, both SCE and PG&E challenged the assumption that the NCP will form a cap on prices utilities would be willing to pay for TRECs.

SCE argued that a utility would be willing to pay *any price* for unbundled RECs in order to avoid shareholder penalties.<sup>1</sup> If a REC purchase could achieve compliance, SCE claims that it would obviously spend any amount of ratepayer money on a REC to avoid shareholder penalties. TURN does not disagree with this claim, but notes that such a REC purchase should still meet a reasonableness standard, depending on rules adopted for evaluating short term versus long term REC purchases.

SCE also explained that if the proposed \$35/REC cap on cost recovery was adopted, the utility would pay up to \$84.99 for an unbundled REC to avoid the \$50 shareholder penalty for noncompliance, since this amount would still reduce shareholder

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<sup>1</sup> SCE Post-Workshop Comments, p. 13. See, also, SCE at pp. 13-16.

exposure.<sup>2</sup> SCE thus concludes that “it is therefore reasonable and likely that the price for near-term unbundled RECs could exceed the price for bundled renewable energy and could exceed the \$50 interim penalty rate adopted by the Commission, because, unlike bundled RECs from projects which remain to be developed, RECs can be purchased from existing facilities and used for RPS compliance now.”

SCE lays the blame for this somewhat unexpected outcome on the nature of the shareholder penalty mechanism adopted in D.03-06-071 and suggests that an Alternative Compliance Payment scheme would better align ratepayer and shareholder interests and provide funds to support new renewable procurement. SCE’s assertions and conclusions ignore the mechanisms of excusing noncompliance penalties adopted by the Commission, ignore statutory cost control measures, and ignore the impacts of both SB 107 and SB 1036. Nevertheless, the outcome posited by SCE could occur and is one of the huge drawbacks of authorizing the use of TRECs for RPS compliance.

Consistent with the RPS statute, the Commission early on specified that noncompliance penalties may be excused for several justifiable reasons.<sup>3</sup> When Edison complained that a shortfall should be excused after paying penalties in one year, the Commission stated:

Nonetheless, SCE’s example is incomplete, and thereby not compelling. It fails to address any of the many ways a penalty may be deferred or waived (e.g., insufficient response to a solicitation, earmarking, inadequate public goods funds, seller non-performance, lack of effective competition, promotion of ratepayer/program interests, showing of good cause). That is, upon a convincing

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<sup>2</sup> In other words, shareholders might absorb the 49.99 in above cap costs, while otherwise shareholders would pay \$50 in penalties.

<sup>3</sup> See, D.03-06-071, pp. 50-55; See, also, D.05-07-039, Ordering Paragraph 14; D.06-05-039, p. 28-29; D. 06-10-050, pp. 31, 37, 41. Flexible compliance rules have been adopted for the years prior to 2010.

showing of any of several reasons, neither the \$25 million, nor the \$150 million total, would be assessed.<sup>4</sup>

This same response applies also to Edison's conclusions regarding TREC prices. TURN cannot help but assume that a TREC price of \$84.99, almost the level of the MPR for bundled renewable power, is unreasonable and would reflect a lack of competition and harm to ratepayers.

SCE is also ignoring the impact of both SB 107, which became effective January 1, 2007, and SB 1036, which was signed into law just this past October. The statutory provisions modified by these two pieces of RPS legislation (specifically §399.15(d) and §399.16(a)(8)) provide limits on renewable power costs and REC purchases, and flexible compliance rules could allow the utility to protect ratepayers before paying unreasonable costs for either bundled power or RECs.<sup>5</sup>

Section 399.15(d), as recently modified by SB 1036, defines the cost cap for above market costs as equivalent to the amount that was previously collected for the Supplemental Energy Payment program.<sup>6</sup> Section 399.15(d)(3), as modified by SB 1036, mandates that "the commission shall allow the electrical corporation to limit its procurement to the quantity of eligible renewable energy resources that can be procured

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<sup>4</sup> D.06-10-050, *mimeo* p. 41.

<sup>5</sup> SB 107, modifying §399.14(a)(2)(C)(i), mandates that flexible compliance rules shall apply "to all years, including years before and after a retail seller procures at least 20 percent of total retail sales." The Commission stated that it would adopt flexible compliance rules for 2010 and beyond implementing this new language. D.06-10-050, *mimeo* p. 29-30.

<sup>6</sup> See, §399.15(d)(1), codifying provisions of SB 1036 (Perata, Chapter 685, Statutes of 2007).

at or below the market prices” established by the Commission.<sup>7</sup> In other words, if renewable project costs *increase* such that the utility exhausts the above-market costs it may be excused from meeting the 20% target.<sup>8</sup>

Section §399.15(d)(2)(D) stipulates that the costs of renewable energy credits do not count as above-market costs, so that utilities cannot utilize funds available for above-market costs to pay for RECs. Moreover, §399.16(a)(8), originally adopted in SB 107 and modified in SB 1036, mandates that:

No electrical corporation shall be obligated to procure renewable energy credits to satisfy the requirements of this article in the event that the total costs expended above the applicable market prices for the procurement of eligible renewable energy resources exceeds the cost limitation established pursuant to subdivision (d) of Section 399.15.

The effect of §399.16(a)(8) is to excuse the utility’s obligation to meet the 20% RPS requirement through the purchase of RECs if the utility has already exhausted the funds collected to meet above-market costs for long-term bundled renewable power.

It is possible that the LSEs, even including the IOUs, will not meet their 20% by 2010 requirement for actual deliveries due to failure or delay in renewable project development, even though the utilities might have signed sufficient long-term contracts to achieve 20% on paper. The fear of noncompliance penalties could motivate the utilities to

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<sup>7</sup> §399.16(d)(3) codifies provisions of SB 1036, but similar restrictions on spending money on renewable energy after exhaustion of above market funds existed in previous versions of §399.16.

<sup>8</sup> TURN strongly supports measures to meet the 20% target. We note, however, that the renewable industry has long promised *decreasing* prices due to increased renewable generation. The recent evidence of increasing prices (especially for wind) may warrant the use of safety valves to limit ratepayer costs.

pay outrageous prices for RECs (as well as short term bundled contracts). This appears to be the scenario posited by SCE.

However, the Commission need not and should not allow the utilities to pay outrageous prices for RECs that do nothing to support additional renewable energy but simply provide an additional profit stream to “existing facilities.” The combined effect of Sections 399.15(d)(3) and 399.16(a)(8) is to excuse additional purchases of either bundled power or RECs if an IOU has already exhausted its allocation of above-market costs.

PG&E provides a different analysis of the potential cost trajectory of unbundled RECs. PG&E argues that there is little substantive difference between tradable RECs and a bundled power contract, and that the price of each will simply depend on the Commission’s willingness to approve contracts that include “a price premium for renewable power.”<sup>9</sup> PG&E asserts that in order to meet its RPS obligation the utility will purchase either RECs or bundled power (using least cost and best fit principles), and that these two options “will likely become very close, although not perfect, substitutes, which will ensure that the implicit price paid for a REC in a bundled transaction will not deviate much from the price that an unbundled REC commands.” PG&E thus concludes that an IOU “will purchase RECs so long as the price is at or below any Commission-approved price, regardless of the \$50/MWh penalty, provided such a purchase meets the last cost-best fit criteria.”

TURN suggests that PG&E’s conclusion that unbundled and tradable REC prices will converge with the “implicit” REC price included as the renewable power cost

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<sup>9</sup> PG&E Post-Workshop Comments, p. 11.

premium fails to fully consider the legal and factual differences between bundled power contracting and potential tradable REC market transactions through WREGIS, and that in reality TREC prices could spike much higher than bundled power costs.

While there is a safety valve on REC costs *after* above-market funds have been expended, there appears to be no statutory safety valve preventing the utilities from spending any price for RECs if they have not exhausted above-market funds. This is a serious concern for ratepayers. The existing statutory cost control measures and the authorization of flexible compliance after 2010 in SB 107 provide direction to the Commission to ensure that it does not allow developers to fleece ratepayers by allowing TREC purchasing at all costs. But it will be up to the Commission to actively reject high-priced TREC contracts, since the utilities are likely to sign such contracts (assuming any short term TRECs are available) rather than attempt to justify lack of compliance.

The amount of money a utility might pay for a TREC to meet its compliance target is thus difficult to ascertain at this time. Whether a utility will pay more than the noncompliance penalty will depend in large part on its willingness to test existing rules governing penalty payments, on the details of the flexible compliance rules for 2010 and beyond that remain to be decided, and on the willingness of the Commission to protect ratepayers by rejecting unreasonably priced contracts.

Several parties dispute the validity of Dr. Weiss' "boom/bust" analysis by claiming that flexible compliance rules will reduce seller market power, essentially by changing the vertical demand curve. TURN suggests that there is lack of factual clarity concerning the impact of flexible compliance rules on supply and demand, especially given that compliance rules for 2010 and after have not been finalized.

The RPS statute, even as modified by SB 107 and SB 1036, was designed to promote procurement of renewable power but without handing a blank check to any developer or to existing renewable power producers. The Commission should ensure that its policies concerning TRECs do not result in wasteful spending for existing renewable resources. The easiest way to ensure that TRECs do not undermine the development of new resources or harm ratepayers is simply to prohibit the use of TRECs for compliance. The arguments in support of TRECs have not enunciated sufficient benefits that warrant the authorization of TREC trading. The Commission should first adopt flexible compliance rules as promised in D.06-10-059 before embarking with TREC trading.

While a couple of parties asserted that TRECs would result in new resources, the only specific comments made clear that TRECs would simply provide an additional value stream for existing resources, such as rooftop solar installed through the California Solar Initiative or wind projects constructed in the Northwest. Those projects would generate energy in any case, and TREC purchasing would simply result in contract shuffling to provide California ESPs with paper RECs. TURN suggests that providing surplus profits to existing renewable producers was not the intent of the RPS legislation.

TURN notes that the Union of Concerned likewise posits that “in the long run, assuming a well-designed and properly functioning RPS market,” REC prices should represent the premium for renewable energy over brown power. However, UCS also notes that the experience in other RPS compliance markets is that “long-term bundled contracts are priced independently of the short-term supply and demand fluctuations that tend to determine price effects in short-term REC markets.”

UCS also notes that while “RECs may help stimulate development of new renewable generation” by merchant developers who are willing to take the risk of developing projects without long-term contracts for the power, this potential may be highly limited in California and should be weighed against the “adverse consequences that a substantial shift from long-term contracts for renewables to shorter-term procurement models would have on cost, rate stability, and the development of new renewable resources.”<sup>10</sup>

For this reason, UCS recommends that instead of a price cap on TRECs, the Commission adopt a stricter condition on the purchase of long-term bundled power before an LSE could use TRECs for compliance. Whereas current rules allow LSEs to use short term bundled contracts to comply with the RPS as long as the LSE signs up at least 0.25% of its IPT with long term contracts, UCS proposes an additional condition requiring a greater percentage of long-term bundled contracting (or contracts with new facilities) prior to allowing the use of TRECs for compliance.

If the CPUC approves the use of TRECs then TURN strongly supports adoption of the additional condition recommended by UCS. TURN identified the potential negative impact on long-term contracting from reliance on TRECs as one of the main drawbacks of authorizing TREC contracting. Adopting a stricter 0.75% limit is a very simple and easy to implement condition that would substantially mitigate this concern. It can easily be incorporate in existing reporting and compliance requirements. While TURN earlier supported the proposed price cap of \$35/MWH, in light of the utility comments concerning their willingness to pay prices above the price cap, TURN agrees

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<sup>10</sup> UCS Post-Workshop Comments, p. 8.

that an 0.75% precondition on long-term contracting together with reasonableness review of TREC prices in comparison to bundled renewable power is a better mechanism for ensuring the benefits of RPS accrue to California ratepayers.

## **II. Reply concerning the impact of TRECs on new renewable project development**

The post-workshop comments of Evolution Markets represent one example of the perspective of parties who completely support the use of TRECs for RPS compliance. These comments contain several errors.

First, Evolution Markets argues that TRECs will alleviate transmission constraints and provides an example of how SDG&E could purchase RECs from Northern California. Even SDG&E correctly points out that under current flexible delivery requirements, TRECs do not avoid the need for generation to access new renewable projects but merely avoid the need to use power swaps or book outs as a means of achieving accessing existing renewable power.

More importantly, Evolution Markets postulates that *after* selling its REC a renewable resource could be developed by selling *the underlying null power* would with a “fixed price” long term contract. Thus, Evolution Markets concludes that “debt investors routinely lend to renewable developers based on the sale of a long term strip of unbundled RECs as well as a long term PPA contract for the underlying null power.”<sup>11</sup>

Perhaps Evolution Markets knows of some examples of such “dual sales” of both a long-term REC and long-term null power, **but no California LSE – whether IOU or**

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<sup>11</sup> Evolution Markets Post-Workshop Comments, p. 3.

**ESP – is signing long term fixed price contracts for null (brown) power!**<sup>12</sup> This is precisely the reason why RECs would not stimulate new renewable power, since it is extremely unlikely that any renewable projects would get developed if the developer had to take on the price risk of the power output (i.e. hoped to make a profit by selling at competitive spot market prices). Evolution Markets’ conclusions about TRECs increasing the number of renewable projects and thus exerting downward pressure on bundled renewable energy prices all flow from this false assumption.

Evolution Markets opines that TREC prices will “follow” long term bundled energy pricing, and notes that an LSE would never buy TRECs if bundled energy was less expensive. As UCS noted, this is not at all the case with short term TREC contracts in other compliance markets. And as explained above, there is a statutory loophole that would motivate IOUs to sign high-priced REC contracts to meet 2010 compliance if not all above-market funds have been expanded and no short term bundled power was available.

Evolution Markets also notes that “almost all REC markets” have lower renewable pricing<sup>13</sup> and claims that there is a causal relationship. This conclusion is not supported by the presentation made by Mr. Ben Rees of Evolution Markets, which concretely described how REC prices correlate with geographic and eligibility limits on qualifying renewable energy. Indeed, the REC market and Alternative Compliance Payment mechanism in Massachusetts have failed to spur much renewable generation, so

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<sup>12</sup> California IOUs can sign long-term PPAs. However, these are all essentially indexed or tolling contracts.

<sup>13</sup> Evolution Markets Post-Workshop Comments, p. 8.



CERTIFICATE OF SERVICE

I, Larry Wong, certify under penalty of perjury under the laws of the State of California that the following is true and correct:

On December 5, 2007 I served the attached:

**TURN'S POST-WORKSHOP REPLY COMMENTS ON  
TRADABLE RENEWABLE ENERGY CREDITS (TRECS)**

on all eligible parties on the attached lists to **R.06-02-012, R.06-05-027, R.06-03-004 and R.06-04-009**, by sending said document by electronic mail to each of the parties via electronic mail, as reflected on the attached Service List.

Executed this December 5, 2007, at San Francisco, California.

          /S/          

Larry Wong

**Service List for R.06-02-012, R.06-05-027, R.06-03-004 and R.06-04-009**

abb@eslawfirm.com  
abiecunasjp@bv.com  
abonds@thelen.com  
ACRoma@hhlaw.com  
ahendrickson@commerceenergy.com  
aimee.barnes@ecosecurities.com  
alhj@pge.com  
amoore@ci.chula-vista.ca.us  
amsmith@sempra.com  
andy.vanhorn@vhcenergy.com  
arno@recurrentenergy.com  
bbaker@summitblue.com  
bcragg@goodinmacbride.com  
bepstein@fablaw.com  
bernardo@braunlegal.com  
bfinkelstein@turn.org  
bill.chen@constellation.com  
billm@enxco.com  
bknox@energy.state.ca.us  
blaising@braunlegal.com  
bobgex@dwt.com  
brad@mp2capital.com  
brbarkovich@earthlink.net  
BRBc@pge.com  
brenda.lemay@horizonwind.com  
brian@banyansec.com  
bshort@ridgewoodpower.com  
californiadockets@pacificcorp.com  
case.admin@sce.com  
castille@landsenergy.com  
cathy.karlstad@sce.com  
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cmkehrlein@ems-ca.com  
cpuccases@pge.com  
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crmd@pge.com  
csmoots@perkinscoie.com  
csteen@bakerlaw.com  
cswollums@midamerican.com  
customerrelations@sel.com  
cwooten@lumenxconsulting.com  
Cynthia.A.Fonner@constellation.com  
daking@sempra.com  
Dan.adler@calcef.org  
Dan@EnergySmartHomes.net  
david.oliver@navigantconsulting.com  
David.Townley@townleytech.com  
aabed@navigantconsulting.com  
abcstatelobbyist@sbcglobal.net  
achang@nrdc.org  
adamb@greenlining.org  
agrimaldi@mckennalong.com  
ajkatz@mwe.com  
akawnov@yahoo.com  
akbar.jazayeri@sce.com  
akelly@climatetrust.org  
alan.comnes@nrgenergy.com  
aldyn.hoekstra@paceglobal.com  
alho@pge.com  
amber.dean@sce.com  
amber@ethree.com  
andrew.bradford@constellation.com  
andrew.mcallister@energycenter.org  
anewman@solarcity.com  
anita.hart@swgas.com  
annabelle.malins@fco.gov.uk  
Anne-Marie\_Madison@TransAlta.com  
annette.gilliam@sce.com  
apak@sempraglobal.com  
arno@recurrentenergy.com  
atrial@sempra.com  
atrowbridge@daycartermurphy.com  
Audra.Hartmann@Dynergy.com  
aweller@sel.com  
barbara@earthskysolar.com  
bbeebe@smud.org  
bblevins@energy.state.ca.us  
bdicapo@caiso.com  
ben@solarcity.com  
bernadette@environmentcalifornia.org  
beth@beth411.com  
Betty.Seto@kema.com  
bill.schrand@swgas.com  
bills@clearEdgepower.com  
bjeider@ci.burbank.ca.us  
bjl@bry.com  
bjones@mjbradley.com  
bkc7@pge.com  
bmcc@mccarthyllaw.com  
bmcquown@reliant.com  
Bob.lucas@calobby.com  
bob.ramirez@itron.com  
bob@energydynamix.net  
bobakr@greenlining.org  
bpotts@foley.com  
bpurewal@water.ca.gov  
brabe@umich.edu  
bruce.foster@sce.com  
burtraw@rff.org  
ab1@cpuc.ca.gov  
aeg@cpuc.ca.gov  
aes@cpuc.ca.gov  
as2@cpuc.ca.gov  
bds@cpuc.ca.gov  
blm@cpuc.ca.gov  
bwm@cpuc.ca.gov  
cf1@cpuc.ca.gov  
cni@cpuc.ca.gov  
dot@cpuc.ca.gov  
dsh@cpuc.ca.gov  
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jf2@cpuc.ca.gov  
jm3@cpuc.ca.gov  
jmh@cpuc.ca.gov  
lmi@cpuc.ca.gov  
mrl@cpuc.ca.gov  
psd@cpuc.ca.gov  
smk@cpuc.ca.gov  
svn@cpuc.ca.gov  
agc@cpuc.ca.gov  
arr@cpuc.ca.gov  
brd@cpuc.ca.gov  
cft@cpuc.ca.gov  
cln@cpuc.ca.gov  
cpe@cpuc.ca.gov  
ctd@cpuc.ca.gov  
dil@cpuc.ca.gov  
dil@cpuc.ca.gov  
dks@cpuc.ca.gov  
edm@cpuc.ca.gov  
fjs@cpuc.ca.gov  
gtd@cpuc.ca.gov  
hs1@cpuc.ca.gov  
hym@cpuc.ca.gov  
jbf@cpuc.ca.gov  
jci@cpuc.ca.gov  
jjw@cpuc.ca.gov  
jk1@cpuc.ca.gov  
jmh@cpuc.ca.gov  
jnm@cpuc.ca.gov  
jol@cpuc.ca.gov  
jst@cpuc.ca.gov  
jtp@cpuc.ca.gov  
jxm@cpuc.ca.gov  
krd@cpuc.ca.gov  
lp1@cpuc.ca.gov  
lrm@cpuc.ca.gov  
ltd@cpuc.ca.gov  
mcb@cpuc.ca.gov  
mjd@cpuc.ca.gov

davido@mid.org  
dcarroll@downeybrand.com  
dcover@esassoc.com  
demorse@omsoft.com  
dennis@ddecuir.com  
dgulino@ridgewoodpower.com  
dhecht@sempratrading.com  
dhuard@manatt.com  
diane\_fellman@fpl.com  
diarmuid@greenwoodenv.com  
dietrichlaw2@earthlink.net  
dkk@eslawfirm.com  
dniehaus@semprautilities.com  
dorth@krcd.org  
dougdpucmail@yahoo.com  
douglass@energyattorney.com  
downen@ma.org  
dsaul@pacificsolar.net  
dseperas@calpine.com  
duggank@calpine.com  
dwang@nrdc.org  
dws@r-c-s-inc.com  
ECL8@pge.com  
ej\_wright@oxy.com  
ek@a-klaw.com  
elarsen@rcmdigesters.com  
elizabeth.douglass@latimes.com  
ELL5@pge.com  
email@semprasolutions.com  
emello@sppc.com  
energy@3phases.com  
e-recipient@caiso.com  
evk1@pge.com  
filings@a-klaw.com  
fortlieb@sandiego.gov  
frank.w.harris@sce.com  
garson\_knapp@fpl.com  
gary.allen@sce.com  
gcooper@cpv.com  
GloriaB@anzaelectric.org  
glw@eslawfirm.com  
gmorris@emf.net  
gpetlin@3degreesinc.com  
grosenblum@caiso.com  
gtd@cpuc.ca.gov  
gxl2@pge.com  
hal@rwitz.net  
harveyederpspc.org@hotmail.com  
hcronin@water.ca.gov  
hharris@coral-energy.com  
hrait@energy.state.ca.us  
jackmack@suesec.com  
jamesstack@fscgroup.com

bushinskyj@pewclimate.org  
bwallerstein@aqmd.gov  
C\_Marnay@lbl.gov  
cadams@covantaenergy.com  
carla.peterman@gmail.com  
carter@ieta.org  
case.admin@sce.com  
cbaskette@enernoc.com  
cbressanitanko@rsgrp.com  
cdickason@solarcraft.com  
cfaber@semprautilities.com  
charlie.blair@delta-ee.com  
chilen@sppc.com  
ciece@ucop.edu  
cju5@pge.com  
ckmitchell1@sbcglobal.net  
ckrupka@mwe.com  
clarence.binninger@doj.ca.gov  
clark.bernier@rlw.com  
cleni@energy.state.ca.us  
CManson@semprautilities.com  
cmanzuk@semprautilities.com  
cmb3@pge.com  
cmkehrein@ems-ca.com  
colin.petheram@att.com  
cpechman@powereconomics.com  
cpucrulings@navigantconsulting.com  
cpucsolar@rahus.org  
craig.lewis@greenvolts.com  
cswollums@midamerican.com  
cte@eslawfirm.com  
curt.barry@iwpnews.com  
curtis.kebler@gs.com  
cynthia.schultz@pacificcorp.com  
d.miller@suntechnics.com  
Dan.Thompson@SPGsolar.com  
Dan@EnergySmartHomes.net  
danskopec@gmail.com  
dansvec@hdo.net  
darmanino@co.marin.ca.us  
dave@ppallc.com  
david.felix@mmarenew.com  
david.kopans@fatspaniel.com  
david.zonana@doj.ca.gov  
david@branchcomb.com  
david@nemtzw.com  
david@pvnow.com  
davidb@cwo.com  
davidreynolds@ncpa.com  
dbrooks@nevpc.com  
DCDG@pge.com  
deb@a-klaw.com  
deborah.slone@doj.ca.gov

mts@cpuc.ca.gov  
mvc@cpuc.ca.gov  
nao@cpuc.ca.gov  
ner@cpuc.ca.gov  
nil@cpuc.ca.gov  
nlc@cpuc.ca.gov  
pw1@cpuc.ca.gov  
pzs@cpuc.ca.gov  
ram@cpuc.ca.gov  
rmm@cpuc.ca.gov  
scr@cpuc.ca.gov  
sgm@cpuc.ca.gov  
tam@cpuc.ca.gov  
tbo@cpuc.ca.gov  
tcx@cpuc.ca.gov  
tdp@cpuc.ca.gov  
trf@cpuc.ca.gov  
wsm@cpuc.ca.gov  
zca@cpuc.ca.gov

janice@strategenconsulting.com  
janmcfar@sonic.net  
janreid@coastecon.com  
jaternbu@ix.netcom.com  
jchamberlin@strategicenergy.com  
jdalessi@navigantconsulting.com  
jeffgray@dwt.com  
jenine.schenk@apses.com  
jeremy.weinstein@pacificcorp.com  
jgreco@caithnessenergy.com  
jhamrin@resource-solutions.org  
jjg@eslawfirm.com  
jkarp@winston.com  
jleblanc@bakerlaw.com  
jleslie@luce.com  
JMcMahon@navigantconsulting.com  
jody\_london\_consulting@earthlink.net  
Joe.Langenberg@gmail.com  
johnredding@earthlink.net  
joyw@mid.org  
jpigott@optisolar.com  
jpross@sungevity.com  
jsanders@caiso.com  
jscancarelli@flk.com  
jsniffen@elementmarkets.com  
jsqueri@goodinmacbride.com  
judypau@dwt.com  
jweil@aglet.org  
jwiedman@goodinmacbride.com  
karen@klindh.com  
kdusel@navigantconsulting.com  
KEBD@pge.com  
keith.mccrea@sablau.com  
keithwhite@earthlink.net  
kerry.eden@ci.corona.ca.us  
kevin@solardevelop.com  
kjsimonsen@ems-ca.com  
klatt@energyattorney.com  
kowalewska@calpine.com  
kswitzer@gswater.com  
kyle.l.davis@pacificcorp.com  
kzocchet@energy.state.ca.us  
lalehs101@hotmail.com  
lawcpucases@pge.com  
lennyh@evomarkets.com  
liddell@energyattorney.com  
lisa\_weinzimer@platts.com  
lizbeth.mcdannel@sce.com  
lmh@eslawfirm.com  
lpark@navigantconsulting.com  
lwrazen@sempraglobal.com  
lynn@lmaconsulting.com  
MAFv@pge.com

dehling@klng.com  
demorse@omsoft.com  
derek@climateregistry.org  
dfield@openenergycorp.com  
dgeis@dolphingroup.org  
Diane\_Fellman@fpl.com  
dks@cpuc.ca.gov  
dmacmull@water.ca.gov  
dmetz@energy.state.ca.us  
douglass@energyattorney.com  
dprall@solarpowerinc.net  
dsoyars@sppc.com  
dtibbs@aes4u.com  
dwood8@cox.net  
echiang@elementmarkets.com  
edward.randolph@asm.ca.gov  
egw@a-klaw.com  
ehadley@reupower.com  
ekgrubaug@iid.com  
Elizabeth.Ferris@spgsolar.com  
elvine@lbl.gov  
emackie@gridalternative.org  
emahlon@ecoact.org  
enriqueg@lif.org  
epoole@adplaw.com  
eric.carlson@spgsolar.com  
eshafner@solel.com  
etiedemann@kmtg.com  
ewolfe@resero.com  
ez@pointcarbon.com  
farrokh.albuyeh@oati.net  
felazzouzi@gridalternatives.org  
fiji.george@elpaso.com  
fsmith@swater.org  
fstern@summitblue.com  
fwmonier@tid.org  
gary@sunlightandpower.com  
gbarch@knowledgeinenergy.com  
gbass@semprasolutions.com  
gbeck@etfinancial.com  
gblue@enxco.com  
general@dralegal.org  
george.hopley@barcap.com  
George.Simons@itron.com  
george@utilityconservationservices.com  
ghinners@reliant.com  
GLBarbose@LBL.gov  
gopal@recolteenergy.com  
gpickering@navigantconsulting.com  
grant.kolling@cityofpaloalto.org  
gregory.koiser@constellation.com  
gsmith@adamsbroadwell.com  
gwiltsee@dricompanies.com

marcel@turn.org  
marcie.milner@shell.com  
MASullivan@hhlaw.com  
mclaughlin@braunlegal.com  
mday@goodinmacbride.com  
mdeange@smud.org  
mdjoseph@adamsbroadwell.com  
mfalls@cpv.com  
mhyams@sflower.org  
michael@mp2capital.com  
michaelgillmore@inlandenergy.com  
mlemes@smud.org  
mmazur@3phasesRenewables.com  
MMCL@pge.com  
mrw@mrwassoc.com  
mshames@ucan.org  
nao@cpuc.ca.gov  
ndesnoo@ci.berkeley.ca.us  
nellie.tong@us.kema.com  
nrader@calwea.org  
nsuetake@turn.org  
nxk2@pge.com  
obrienc@sharpsec.com  
paulfenn@local.org  
pbrehm@infiniacorp.com  
pdh9@columbia.edu  
pepper@cleanpowermarkets.com  
phanschen@mofo.com  
philha@astound.net  
pletkarj@bv.com  
porter@exeterassociates.com  
pssed@adelphia.net  
pstoner@lgc.org  
pthompson@summitblue.com  
pvallen@thelen.com  
ralf1241a@cs.com  
ralph.dennis@constellation.com  
ramonag@ebmud.com  
rhwiser@lbl.gov  
rick\_noger@praxair.com  
rkeen@manatt.com  
rkmoore@gswater.com  
rlauckhart@globalenergy.com  
rmccann@umich.edu  
rmccoy@ercot.com  
rmiller@energy.state.ca.us  
rprince@semprautilities.com  
rreinhard@mofo.com  
rresch@seia.org  
rroth@smud.org  
rsa@a-klaw.com  
rschmidt@bartlewells.com  
rsnichol@srpnet.com

gyee@arb.ca.gov  
h.dowling@suntechnics.com  
hayley@turn.org  
hchoy@isd.co.la.ca.us  
hfhunt@optonline.net  
hgolub@nixonpeabody.com  
hoerner@redefiningprogress.org  
hurlock@water.ca.gov  
HYao@SempraUtilities.com  
info@calseia.org  
info@solarpathfinder.com  
irene.stillings@energycenter.org  
iris.chan@spgsolar.com  
j.marston@suntechnics.com  
jack.burke@energycenter.org  
Jacques@cerox.com  
james.keating@bp.com  
james.lehrer@sce.com  
janh@pacpower.biz  
janill.richards@doj.ca.gov  
jarmstrong@goodinmacbride.com  
jason.dubchak@niskags.com  
jay2@pge.com  
jbw@slwplc.com  
jcluboff@lmi.net  
JDF1@PGE.COM  
jdh@eslawfirm.com  
jdoll@arb.ca.gov  
jeanne.sole@sfgov.org  
jeff@grosolar.com  
jen@cnt.org  
jennifer.porter@energycenter.org  
JerryL@abag.ca.gov  
jesser@greenlining.org  
jesus.arredondo@nrgenergy.com  
jgill@caiso.com  
jhahn@covantaenergy.com  
jharris@volkerlaw.com  
jhofmann@rcrcnet.org  
jim@dshsolar.com  
jimross@r-c-s-inc.com  
jj.prucnal@swgas.com  
jjensen@kirkwood.com  
jkarp@winston.com  
jkloberdanz@semprautilities.com  
jlanderos@proteusinc.org  
jlaun@apogee.net  
jluckhardt@downeybrand.com  
jmaskrey@sopogy.com  
Joe.paul@dynegy.com  
joel.davidson@sbcglobal.net  
joelene.monestier@spgsolar.com  
john.hughes@sce.com

rwalther@pacbell.net  
rwinthrop@pilotpowergroup.com  
ryan.flynn@pacificorp.com  
S1L7@pge.com  
saeed.farokhpay@ferc.gov  
sberlin@mccarthy.com  
scottanders@sandiego.edu  
sdhilton@stoel.com  
sfinnerty@cpv.com  
sherifl@calpine.com  
sho@ogrady.us  
skorosec@energy.state.ca.us  
sls@a-klaw.com  
smindel@knowledgeinenergy.com  
snuller@ethree.com  
spauker@wsgr.com  
ssiegel@biologicaldiversity.org  
ssmyers@worldnet.att.net  
stacy.aguayo@apses.com  
stephen.morrison@sfgov.org  
steve@energyinnovations.com  
steven.schleimer@barclayscapital.com  
steven@iepa.com  
susan.munves@smgov.net  
tcorr@sempra.com  
tdarton@pilotpowergroup.com  
tdillard@sierrapacific.com  
thamilton@qualitybuilt.com  
theresa.mueller@sfgov.org  
thunt@cecmail.org  
tjaffe@energybusinessconsultants.com  
Tom.Elgie@powerex.com  
tomb@crossborderenergy.com  
tomk@mid.org  
troberts@sempra.com  
vjw3@pge.com  
vsuravarapu@cera.com  
vwood@smud.org  
wblattner@semprautilities.com  
wbooth@booth-law.com  
whgolove@chevron.com  
whitney@mp2capital.com  
william.v.walsh@sce.com  
woodrujb@sce.com  
wplaxico@heliosenergy.us  
www@eslawfirm.com  
ygross@sempraglobal.com

john.schuster@utcpower.com  
john.supp@energycenter.org  
johnperlin@physics.ucsb.edu  
jon.bonk-vasko@energycenter.org  
jon.jacobs@paconsulting.com  
josephhenri@hotmail.com  
joshdavidson@dwt.com  
jrichman@bloomenergy.com  
jsp5@pge.com  
julie.blunden@sunpowercorp.com  
julie.martin@bp.com  
juliettea7@aol.com  
jwimbley@csd.ca.gov  
jwmctarnaghan@duanemorris.com  
jwwd@pge.com  
jxa2@pge.com  
jyamagata@semprautilities.com  
karin.corfee@kema.com  
karla.dailey@cityofpaloalto.org  
karly@solardevelop.com  
kate@sunlightandpower.com  
Kathryn.Wig@nrgenergy.com  
kbowen@winston.com  
kcolburn@symbioticstrategies.com  
kdw@woodruff-expert-services.com  
kellie.smith@sen.ca.gov  
kelly.barr@srpnet.com  
ken.alex@doj.ca.gov  
ken.krich@ucop.edu  
kenneth.swain@navigantconsulting.com  
kennyk@solel.com  
kerry.hattevik@mirant.com  
kevin.boudreaux@calpine.com  
kfox@wsgr.com  
kgough@calpine.com  
kgrenfell@nrdc.org  
kgriffin@energy.state.ca.us  
kjinovation@earthlink.net  
kkhoja@thelenreid.com  
klatt@energyattorney.com  
kmccrea@sablaw.com  
kmills@cbbf.com  
kmkiener@fox.net  
knotsund@berkeley.edu  
koconnor@winston.com  
ksheldon@sma-america.com  
ksmith@powerlight.com  
ksoares@usc.edu  
kstokes@solarpowerinc.net  
kyle.silon@ecosecurities.com  
kyle\_boudreaux@fpl.com  
l\_brown246@hotmail.com  
lars@resource-solutions.org

LATc@pge.com  
Laura.Genao@sce.com  
lauren.purnell@pge-corp.com  
lcottle@winston.com  
ldecarlo@energy.state.ca.us  
legislative@recsolar.com  
leilani.johnson@ladwp.com  
lex@consumercal.org  
lfultz@sbcglobal.net  
lglover@solidsolar.com  
lisa.c.schwartz@state.or.us  
llorenz@semprautilities.com  
llund@commerceenergy.com  
lmerry@norcalsolar.org  
Lorraine.Paskett@ladwp.com  
LowryD@sharpsec.com  
lrdevanna-rf@cleanenergysystems.com  
lschavrien@semprautilities.com  
ltenhope@energy.state.ca.us  
lterry@water.ca.gov  
lwrazen@sempraglobal.com  
MABolinger@lbl.gov  
manjusuri@yahoo.com  
marcie.milner@shell.com  
marigruner@yahoo.com  
mark.mah@glunetworks.com  
markgsp@sbcglobal.net  
Marshall.Taylor@dlapiper.com  
mary.lynch@constellation.com  
matt.golden@sustainablespaces.com  
matt.scullin@newresourcebank.com  
mclaughlin@braunlegal.com  
meganmmyers@yahoo.com  
mflorio@turn.org  
mgarcia@arb.ca.gov  
mhyams@sfwater.org  
michaelkyes@sbcglobal.net  
michaely@sepcor.net  
michelle.breyer@gs.com  
mike.montoya@sce.com  
Mike@alpinenaturalgas.com  
mkay@aqmd.gov  
mluevano@globalgreen.org  
mmattes@nossaman.com  
monica.schwebs@bingham.com  
MoniqueStevenson@SeaBreezePower.com  
mpa@a-klaw.com  
mponceatty@aol.com  
mpryor@energy.state.ca.us  
mrawson@smud.org  
mreicher@evomarkets.com  
mscheibl@arb.ca.gov  
mstout@unlimited-energy.com

mwaugh@arb.ca.gov  
mwbeck@lbl.gov  
nathalie.osborn@energycenter.org  
nehemiah.stone@kema.com  
nenbar@energy-insights.com  
nes@a-klaw.com  
nick@npcsolar.com  
njfolly@tid.org  
NJPadgett@lbl.gov  
nlenssen@energy-insights.com  
nonyac@greenlining.org  
norman.furuta@navy.mil  
notice@psrec.coop  
npedersen@hanmor.com  
nwhang@manatt.com  
obartho@smud.org  
obystrom@cera.com  
ofoote@hkcflaw.com  
olivia.samad@sce.com  
patrick.lilly@itron.com  
paul.kubasek@sce.com  
paul@tiogaenergy.com  
pbarthol@energy.state.ca.us  
pburmich@arb.ca.gov  
pduvair@energy.state.ca.us  
ph@phatmedia.com  
phil@reesechambers.com  
Philip.H.Carver@state.or.us  
phillip\_mcleod@lecg.com  
philm@scdenergy.com  
pjazayeri@stroock.com  
placourciere@thelen.com  
pnarvand@energy.state.ca.us  
ppettingill@caiso.com  
pseby@mckennalong.com  
rachel@ceert.org  
randy.howard@ladwp.com  
randy.sable@swgas.com  
rapcowart@aol.com  
rb@greenrockcapital.com  
rbelur@enphaseenergy.com  
rberke@csd.ca.gov  
rdennis@knowledgeinenergy.com  
rgunnin@commerceenergy.com  
rhelgeson@scppa.org  
RHHJ@pge.com  
richards@mid.org  
rishii@aesc-inc.com  
rita@ritanortonconsulting.com  
rjl9@pge.com  
rliebert@cxbf.com  
rmorillo@ci.burbank.ca.us  
rob@consol.ws

rob@dcpower-systems.com  
rob@teamryno.com  
robert.boyd@ps.ge.com  
Robert.F.LeMoine@sce.com  
robert.pettinato@ladwp.com  
Robert.Rozanski@ladwp.com  
robertg@greenlining.org  
rod.larson@sbcglobal.net  
roger.montgomery@swgas.com  
roger.pelote@williams.com  
rogerlaubacher@pvpowered.com  
rogerv@mid.org  
ron.deaton@ladwp.com  
ron@reenergy.com  
ronnie@energyrecommerce.com  
rrtaylor@srpnet.com  
rsmutny-jones@caiso.com  
samuel.r.sadler@state.or.us  
sandra.carolina@swgas.com  
Sandra.ely@state.nm.us  
sara@solaralliance.org  
Sarah@sunlightandpower.com  
sarahtuntland@yahoo.com  
sas@a-klaw.com  
sasteriadis@apx.com  
sbeatty@cwclaw.com  
sbeserra@sbcglobal.net  
scarter@nrdc.org  
schohn@smud.org  
scott.son@newresourcebank.com  
scott.tomashefsky@ncpa.com  
sebesq@comcast.net  
sellis@fypower.org  
sendo@ci.pasadena.ca.us  
sephra.ninow@energycenter.org  
sewayland@comcast.net  
sfrantz@smud.org  
Sgupta@energy.state.ca.us  
shallin@recsolar.com  
slins@ci.glendale.ca.us  
smichel@westernresources.org  
smiller@energy.state.ca.us  
snewsom@semprautilities.com  
sobrien@mccarthylaw.com  
spatrick@sempra.com  
sscb@pge.com  
stephaniec@greenlining.org  
stephen@seiinc.org  
steve.koerner@elpaso.com  
steve@schiller.com  
steveb@cwo.com  
stevek@kromer.com  
steven.huhman@morganstanley.com

steven@lipmanconsulting.com  
steven@moss.net  
susan.freedman@sdenenergy.org  
susan.munves@smgov.net  
svongdeuane@semprasolutions.com  
svs6@pge.com  
sww9@pge.com  
tbardacke@globalgreen.org  
tburke@sflower.org  
tcarlson@reliant.com  
tdr-hmw@sbcglobal.net  
ted@energy-solution.com  
Tenorio@sunset.net  
TFlanigan@EcoMotion.us  
thaliag@greenlining.org  
THAMILTON5@CHARTER.NET  
tiffany.rau@bp.com  
tim.hemig@nrgenergy.com  
tim@marinemt.org  
timmason@comcast.net  
tmacbride@goodinmacbride.com  
todil@mckennalong.com  
Tom.Elgie@powerex.com  
tomhoff@clean-power.com  
traceydrabant@bves.com  
trdill@westernhubs.com  
UHelman@caiso.com  
usdepic@gmail.com  
vb@pointcarbon.com  
vincent@vincentbattaglia.com  
vitaly.lee@aes.com  
vprabhakaran@goodinmacbride.com  
vschwent@sbcglobal.net  
vwelch@environmentaldefense.org  
wbooth@booth-law.com  
westgas@aol.com  
william.tomlinson@el Paso.com  
wtasat@arb.ca.gov  
wynne@braunlegal.com  
yonah@powerbreathing.com  
zaiontj@bp.com  
zfranklin@gridalternatives.org  
zingher@ieee.org

