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Ratesetting

TO PARTIES OF RECORD IN APPLICATION 08-06-001 ET AL.

This is the proposed decision of Administrative Law Judge (ALJ) Jessica T. Hecht, previously designated as the presiding officer in this proceeding. It will not appear on the Commission's agenda for at least 30 days after the date it is mailed. This matter was categorized as ratesetting and is subject to Pub. Util. Code § 1701.3(c). Upon the request of any Commissioner, a Ratesetting Deliberative Meeting (RDM) may be held. If that occurs, the Commission will prepare and publish an agenda for the RDM 10 days beforehand. When the RDM is held, there is a related ex parte communications prohibition period. (See Rule 8.2(c)(4).)

When the Commission acts on the proposed decision, it may adopt all or part of it as written, amend or modify it, or set it aside and prepare its own decision. Only when the Commission acts does the decision become binding on the parties.

Parties to the proceeding may file comments on the proposed decision as provided in Article 14 of the Commission's Rules of Practice and Procedure (Rules), accessible on the Commission's website at www.cpuc.ca.gov. Pursuant to Rule 14.3, opening comments shall not exceed 15 pages.

Comments must be filed either electronically pursuant to Resolution ALJ-188 or with the Commission's Docket Office. Comments should be served on parties to this proceeding in accordance with Rules 1.9 and 1.10. Electronic and hard copies of comments should be sent to ALJ Hecht at jhe@cpuc.ca.gov and assigned Commissioner. The current service list for this proceeding is available on the Commission's website at www.cpuc.ca.gov.

/s/ KAREN V. CLOPTONKaren V. Clopton, Chief
Administrative Law Judge

KVC:sid

Attachment

Decision PROPOSED DECISION OF ALJ HECHT (Mailed 6/30/2009)

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Application of Southern California Edison Company (U338E) for Approval of Demand Response Programs, Goals and Budgets for 2009-2011.

Application 08-06-001
(Filed June 2, 2008)

And Related Matters.

Application 08-06-002
Application 08-06-003

**DECISION ADOPTING DEMAND RESPONSE ACTIVITIES
AND BUDGETS FOR 2009 THROUGH 2011**

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ATTACHMENT A –Settlement Agreement of DRA, SCE, EnerNOC, and
 Alternative Energy Resources, collectively, the Parties

ATTACHMENT B –Settlement Agreement Between PG&E and SF Power

**DECISION ADOPTING DEMAND RESPONSE ACTIVITIES
AND BUDGETS FOR 2009 THROUGH 2011****1. Summary**

This decision adopts demand response activities and budgets for Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company (collectively, the utilities) to conduct demand response programs and pilots for the remainder of 2009 through December 31, 2011. This decision approves utility demand response programs, some with modifications from previous years, and authorizes several demand response pilot programs to test new demand response-related technologies and integration of demand response with Advanced Metering Infrastructure systems. This decision also provides funding for evaluation, measurement, and verification of demand response activities, and continues existing cost recovery mechanisms for demand response –related funding. In addition, this decision adopts a new methodology for calculating settlement baselines for certain demand response activities, and adopts rules on concurrent customer participation in more than one demand response program.

The total adopted budget for all three utilities' demand response programs for 2009-2011 is \$336,324,491. This decision adopts a budget of \$206,440,202 for SCE, of which \$66,407,177 will support the aggregator contracts adopted in this decision. The total adopted budget for PG&E is \$97,743,000, and the total adopted budget for SDG&E is \$42,141,289. With the adoption of this decision, this proceeding is closed.

2. Procedural Background

In Decision (D.) 06-03-024, the California Public Utilities Commission (Commission) approved Demand Response activities and budgets for Southern

California Edison Company (SCE), San Diego Gas & Electric Company (SDG&E), and Pacific Gas and Electric Company (PG&E) for 2006 through 2008, and required these utilities to file utility-specific demand response program and budget applications by June 1, 2008. On February 27, 2008, a Guidance Ruling provided specific instructions to the utilities on the expected scope and contents of those applications. On April 11, 2008, Commissioner Rachelle B. Chong issued joint guidance with Commissioner Dian M. Grueneich on how joint energy efficiency and demand response programs should be addressed in the demand response and energy efficiency program and budget applications.¹ On June 2, 2008, the utilities filed the applications captioned above, Application (A.) 08-06-001 (by SCE), A.08-06-002 (by SDG&E), and A.08-06-003 (by PG&E).

On July 2, 2008, the Administrative Law Judge (ALJ) assigned to these applications issued a ruling that consolidated the applications and confirmed a due date of July 9, 2008, for protests or responses. Many parties filed protests or responses to these applications,² and all three utilities filed replies on July 21, 2008. In addition, Commission staff performed a review of the applications to determine whether they complied with the requirements of the earlier guidance rulings. Energy Division staff also met with each utility separately between June 27 and July 1, 2008, to describe general deficiencies in each application. The

¹ Joint Assigned Commissioner Ruling Providing Guidance on Integrated Demand Side Management, April 18, 2008.

² The following parties filed protests or responses to applications A.08-06-001 et al.: the Alliance for Retail Energy Markets (AReM), the California Independent System Operator (CAISO), California Large Energy Consumers Association, Chapeau Inc., dba Blue Point Energy (BluePoint), ConsumerPowerline, Inc., the Division of Ratepayer Advocates (DRA), Ice Energy, Inc., Kinder Morgan Energy Partners LP, The Utility Reform Network (TURN), Transphase Inc. (Transphase), and jointly by Comverge Inc., EnerNOC Inc. (EnerNOC), and EnergyConnect, Inc. (EnergyConnect).

utilities were informed at that time that the ALJ would issue a ruling directing the deficiencies to be corrected.

On August 6, 2008, the assigned ALJ issued a ruling requiring the utilities to file amended applications by September 8, 2008, to correct deficiencies in the originally filed applications. That ruling also required protests to those amended applications to be filed by September 18, 2008, and scheduled a prehearing conference (PHC) for September 24, 2008. A later ALJ ruling modified these deadlines, with the amended applications due September 19, 2008, protests and responses due on September 29, 2008, and the PHC on October 1, 2008.

On September 5, 2008, the utilities filed a motion for funding and authorization to operate demand response programs and pilots in 2009 (the Bridge Funding Motion) requesting that the Commission issue a decision in November 2008 approving, among other things, the continuation of existing demand response programs and the implementation of certain demand response pilots in early 2009. At the PHC on October 1, 2008, parties discussed both the Bridge Funding Motion and the scope and schedule for the review of the full applications. The Scoping Memo in this proceeding, issued on November 10, 2008, defined the scope and schedule for resolving both the Bridge Funding Motion and the main portion of the proceeding, among other issues. On December 18, 2008, the Commission issued D.08-12-038, approving the Bridge Funding Motion with modifications; this decision authorized the utilities to continue certain demand response programs through 2009 or until a decision is issued on the programs and budgets for 2009-2011 in the main portion of this proceeding.

Hearings were held January 6-9 and January 20, 2009. Parties filed opening briefs on most issues on January 28, 2009,³ with opening briefs on San Francisco Community Power and Transphase issues filed on February 4, 2009.⁴ Parties filed reply briefs on February 11, 2009.⁵ The assigned ALJ requested additional information on cost effectiveness calculations to be filed February 23, 2009, with party comments March 2, 2009. All three applicants filed additional information, and CLECA filed responses on March 2, 2009. With the permission of the assigned ALJ, all three applications filed replies to the CLECA responses on March 5, 2009.

SCE, DRA, EnerNOC, and Alternative Energy Resources, Inc. (AER) filed a settlement agreement on February 23, 2009, proposing the adoption of certain demand response contracts between SCE and third-party aggregators. The record was closed and the proceeding was submitted on March 5, 2009. Subsequently, PG&E filed two motions on March 25, 2009. The first motion requested adoption of a settlement agreement between PG&E and SF Power resolving issues related to the Small Commercial Aggregation Program and asking for a waiver of the time limit for filing a settlement contained in Rule 12.1(a),⁶ and the second requested that the time for responding to the first

³ The following parties filed opening briefs on January 28, 2009: BluePoint, the California Demand Response Coalition (CDRC), TURN, DRA, CPower, CAISO, Chapeau, CLECA, PG&E, SCE, and SDG&E.

⁴ The following parties filed opening briefs on February 4, 2009: SF Power, Transphase, PG&E (on SF Power issues), and PG&E, SCE, SDG&E (jointly, on Transphase issues).

⁵ The following parties filed reply briefs on February 11, 2009: BluePoint, San Francisco Community Power (SF Power), CAISO, CPower, Energy Curtailment Specialists, Transphase, Chapeau, SDG&E, DRA, TURN, CDRC, PG&E, CLECA, and SCE.

⁶ All references to Rules are to the Commission's Rules of Practice and Procedure.

motion be shortened from 30 days to seven days. ALJ Hecht granted the request to waive the time limit for filing a settlement, and shortened the comment periods on the settlement agreement. No comments were filed on this settlement agreement.

Also on March 25, 2009, Energy Curtailment Specialists (ECS) filed timely comments on the settlement agreement filed on February 23, 2009, related to the SCE demand response contracts. The comments filed by ECS opposed the adoption of the settlement agreement unless certain terms agreed upon in the settlement agreement that are beneficial to the aggregators are adopted for the proposed SCE/ECS contract, also. Both SCE and DRA filed reply comments objecting to the ECS request that the Commission either reject the settlement on aggregator contracts or apply certain terms to the ECS contract, also. SCE and ECS filed a motion asking to withdraw the ECS contract from consideration in this proceeding on April 17, 2009. The record was resubmitted on April 17, 2009.

3. Late-Filed Exhibits

Three exhibits were received from parties after hearings. At hearings, TURN suggested entering a filing from the demand response Rulemaking (R.) 07-01-041 into the record as an exhibit to provide context for understanding the cost effectiveness analyses contained in the applications. In the Guidance Ruling dated February 27, 2009, the applicants were directed to use the cost effectiveness framework filed by parties in R.07-01-041 in November of 2007 as the basis of their cost effectiveness calculations on existing and proposed programs.⁷ No parties objected to the inclusion of this “Consensus Framework”

⁷ Joint Comments Of California Large Energy Consumers Association, Comverge, Inc., Division Of Ratepayer Advocates, Energyconnect, Inc., Enernoc, Inc., Ice Energy, Inc., Pacific Gas And Electric Company (U 39-M), San Diego Gas & Electric Company

Footnote continued on next page

as an exhibit in this proceeding to be served after the end of hearings, and the exhibit was identified as Exhibit 417. TURN served the exhibit on parties to this proceeding, and no parties have subsequently objected to including this exhibit in the record. Exhibit 417 is hereby received.

During a supplemental day of hearings held on San Francisco Community Power and Transphase issues on January 20, 2009, ALJ Hecht requested PG&E and SF Power prepare and enter into the record their own analyses of the demand response provided during 2008 by customers enrolled in PG&E's Capacity Bidding Program through SF Power. No parties at hearings objected to admitting these analyses as exhibits after the end of hearings, and the exhibits were numbered 217 (for the PG&E analysis) and 802 (for the SF Power analysis). No parties have subsequently objected to including these exhibits in the record. Exhibits 217 and 802 are hereby received.

The record is composed of all documents that were filed and served on parties. It also includes all testimony and exhibits received at hearing, and the three exhibits described above that were identified at the hearings and served on all parties in response to direction at the hearing. Also, the ALJ sealed as confidential various exhibits and filings. We affirm all assigned Commissioner and ALJ rulings in this proceeding. All motions not previously ruled upon or addressed in this decision are denied.

(U 902-E), Southern California Edison Company (U 338-E) And The Utility Reform Network Recommending A Demand Response Cost Effectiveness Evaluation Framework," (sometimes known as the Consensus Framework) filed November 19, 2007, in R.07-01-041.

4. Alliance for Retail Energy Market/Electric Service Provider Issues

In its protest and at the PHC, AReM raised several technical issues related to the ability of Electric Service Providers (ESPs) and their customers to participate in Commission-approved Demand Response activities run by the utilities or by aggregators under contract with the utilities. The scoping memo in this proceeding directed the applicants, AReM, and other parties intending to address these issues in testimony, cross-examination at hearings (if necessary), or in briefs to participate in a settlement conference to address the need for improved coordination among ESPs and utilities, and to file a joint status report on aggregator issues by December 22, 2008. A settlement conference to discuss ESP issues was noticed to all parties in A.08-06-001 et al. and held on December 10, 2008. According to the joint status report filed on December 22, 2008, in compliance with the scoping memo, AReM, all three utilities, DRA, the Energy Users Forum, and EnerNOC participated in the settlement conference. As a result of these efforts, AReM and the utilities “informally resolve[d] all the issues raised by AReM in A.08-06-001 *et al.*”⁸

No parties to this proceeding objected to this voluntary agreement, and AReM and the utilities withdrew their previously served testimony relating to these issues, which was not entered into the record. We agree that no further issues related to AReM’s initial protest must be resolved in this proceeding, and so ESP and Direct Access issues are not further addressed in this decision.

⁸ Joint Status Report on Energy Service Provider Issues, filed December 22, 2008, p. 3.

5. Integrated Demand-Side Management Proposals Deferred to A.08-07-021

As required in the April 11, 2008, Joint Assigned Commissioners' Ruling Providing Guidance on Integrated Demand-Side Management,⁹ both the demand response applications filed on June 2, 2008, and the energy efficiency applications filed on July 21, 2008, included proposals for certain pilot programs, marketing, education, and outreach activities, and other activities intended to promote coordination among demand response and energy efficiency activities. These proposals were expected to be included within the scope of both the demand response application proceedings (A.08-06-001 et al.) and the energy efficiency application proceedings (A.08-07-021 et al.).

Consistent with this expectation, the Scoping Memo in this proceeding stated that the IDSM "activities [in these demand response applications] mirror proposals made in the Energy Efficiency Applications proceeding. These proposals are within the scope of both proceedings, and will be reviewed in both."¹⁰

On March 2, 2009, SCE, SDG&E, SoCalGas, and PG&E filed amended applications in A.08-07-021 et al. that included revised proposals on IDSM.

Due to the advanced stage of review on the non-IDSM issues within this proceeding at the time that revised IDSM proposals were filed, the assigned Commissioner and ALJ issued a ruling on March 26, 2009 modifying the scope of

⁹ For the purposes of this decision, Integrated Demand Side Management (IDSM) consists of proposals included in the utilities' applications relating to coordination among energy efficiency, demand response, and other demand-side management activities that are responsive to the April 18, 2008 Joint Assigned Commissioner's Ruling.

this proceeding to defer review of IDSM proposals to the energy efficiency applications proceeding, A.08-07-021 et al.¹¹ That ruling advised parties interested in participating in the review of IDSM activities for 2009-2011 to take part in the energy efficiency portfolio applications, A.08-07-021 et al.

To be consistent with the March 26, 2009, ruling, the April 2008 Guidance Ruling, and D.07-10-032, the Commission will also defer review of the utilities' 2010 and 2011 marketing, education, and outreach proposals in these applications to the energy efficiency applications proceeding. To determine if the utilities' proposals are following this direction, it is appropriate to evaluate the proposals in the context of the energy efficiency marketing proposals. To ensure that the utilities are able to continue these activities until a decision is issued in the energy efficiency proceeding, we will adopt budget for marketing, education, and outreach for 2009 in this decision.

6. Summary of the Applications

The amended demand response applications filed on September 19, 2008, contained descriptions of demand response activities and programs, as well as historical information about programs operating during the 2006-2008 period. Activities described in the applications include proposals to continue (with and without modifications) several programs that existed in previous years, as well as proposals for new programs and pilots. The following sections briefly outline each company's amended application.

¹⁰ A.08-06-001 et al., Assigned Commissioner's and Administrative Law Judge's Scoping Memo and Ruling, November 10, 2008, p. 9.

¹¹ Assigned Commissioner and Administrative Law Judge's Ruling Amending Scoping Memo and Deferring Consideration of Integrated Demand-Side Management Issues to Application 08-07-021 et al., p. 3.

6.1. SCE – A.08-06-001

The total budget for SCE's requested demand response activities is \$234.4 million. Specific requests include the continuation of several existing demand response programs (some with modifications), approval of contracts with third-party demand response aggregators, continuation of existing fund-shifting rules during the 2009-2011 period, and authority for SCE to make certain program modifications via advice letters. SCE also requests approval of its proposed ratemaking treatment; its proposed evaluation, measurement, and verification activities; as well as marketing, education, and outreach activities.

6.2. SDG&E - A.08-06-002

SDG&E proposes to simplify its demand response programs in order to increase customer participation. SDG&E's request also includes funding for evaluation and measurement activities, as well as outreach, education, and marketing. SDG&E requests approval for \$48.535 million in new funds to augment \$12.080 million in previously-authorized funding.¹²

6.3. PG&E - A.08-06-003

PG&E recommends the continuation of several existing demand response activities in their current form, and PG&E requests the authority to continue its existing PeakChoice and Capacity Bidding Programs with modifications. PG&E also requests changes its settlement baseline calculations for most programs, and asks to expand its Business Energy Coalition Program. In addition, PG&E seeks

¹² Unlike SCE and PG&E, SDG&E collects its demand response funding in arrears, after it is spent. For this reason, SDG&E has not yet collected funds approved for 2008-2009 but not yet spent, and it would need to collect not only any newly approved funding authorized in this decision but also the previously authorized funds, for a total budget of \$60.615 million.

authority to hold a competitive solicitation for new aggregator contracts. PG&E also seeks approval for several new pilot programs and studies; its evaluation, measurement, and verification activities; and its proposed marketing, education, and outreach activities. PG&E requests a total budget for all 2009-2011 demand response activities of \$147,223,000. PG&E also requests permission to make changes to the adopted programs during the 2009-2011 period via advice letters, and to shift funds between approved programs within the same budget category.

7. Factor Considered in Review of Proposals

One main criterion for determining whether or not to adopt a particular demand response activity is whether or not that program is cost effective. However, because demand response programs are relatively new compared to other forms of demand-side management such as energy efficiency, there is still a great deal of uncertainty about the best way to measure the cost effectiveness of these programs. The Commission has not yet adopted a standard cost effectiveness methodology, in part because many of the costs and benefits of demand response programs are intrinsically difficult to measure and compare. In part for these reasons, cost effectiveness of an individual program will be one important factor considered in evaluating proposed activities, but it will not be the only criterion relevant to this determination. The following list includes factors that have been considered in evaluating the programs:

1. **Cost effectiveness:** The cost effectiveness analysis contained in these applications is based on a Consensus Framework proposed by most of the parties in R.07-01-041. This framework is not as broad as the subsequent protocols proposed by Commission staff, which required a sensitivity analysis of many inputs rather than a single benefit/cost ratio for each program and test. However, it does provide a useful estimate for examining the cost effectiveness of programs. For a more detailed discussion of the usefulness and limitations of the Consensus Framework cost

effectiveness estimates used in these applications, see Section 7.1 below.

2. **Track record of performance for continuation of existing programs:** This includes, but may not be limited to, actual load drop (especially compared to enrolled load and estimated load drop), target groups and types of participants, actual cost, how often it was called, actual load drop rate, actual load pick-up rate, and other factors as appropriate.
3. **Projected future performance:** Expected performance in the future including, but is not necessarily limited to, estimated participation (customers and enrolled load) and estimated load drop at peak times.
4. **Cost.**
5. **Flexibility or versatility:** Whether a program can be called under a variety of circumstances, or only in very rare or specialized situations. For example, does the program have multiple triggers? Can it be called on a price responsive basis for simple day to day resource dispatch, as well as for contingency matters such as emergencies? Can it be called in non-summer months to respond to generator outages?
6. **Adaptability to changes in the structure of the electricity market:** Ability of a program to adapt to the Market Redesign and Technology Upgrade (MRTU). For example, is a program likely to be able to supply some of the operational characteristics of Proxy Demand Resource or participating load? What interaction or shared dispatch and control could CAISO have with the program?
7. **Locational value:** Whether the program can be called by location. For example, can the program be activated (“called”) by specific location if necessary, particularly in transmission and distribution congestion areas? Does the program help to alleviate a particular geographic challenge? Does it count towards locational resource adequacy or more specific local needs?

8. **Integration with advanced metering infrastructure, smart grid, and emerging technology:** What enabling technologies are required for the program? Would this enabling technology become obsolete or redundant once AMI is installed at the participant customers site? Will the program increase the operational capability of AMI? How might the program contribute to a Smart Grid?
9. **Consistency of offerings throughout the state:** Are equivalent programs available in or appropriate for other parts of the state? Is the program consistent enough across utilities that commercial customers with multiple facilities can participate easily?
10. **Simplicity/Understandability:** Can customers understand how the program operates and what is expected of them?
11. **Customer acceptance and participation:** Are participating customers likely to recognize that the program had been called? Is participation likely to cause customer hardship? Can the customer override an event – if so what does the utility expect will be the rate of customer override?
12. **Environmental benefits:** Does the program have any particular environmental benefits that other programs do not have? Does the program help with firming intermittent renewable energy?
13. **Contribution to existing Commission or state policies and goals:** Is the program consistent with statewide goals or policies? For example, will the program simply shift usage from peak to another time or does the program also reduce overall usage? Is it integrated with other demand-side programs? Does it result in significant greenhouse gas (GHG) reductions?

7.1. Usefulness and Limitations of Cost Effectiveness Analysis

The utilities have provided cost effectiveness estimates, as directed,¹³ based on the Consensus Framework. These estimates consist of benefit/cost ratios calculated using four cost effectiveness tests based on the state's Standard Practice Manual for evaluation of energy efficiency programs – the Total Resource Cost (TRC), Ratepayer Impact Measure (RIM), Participant and Program Administrator Cost (PAC) tests. A motion to adopt the Consensus Framework was filed by most parties to R.07-01-041, including CLECA, the party that raised the most concerns about the implementation of that framework in this proceeding.

Though the Commission has not adopted a demand response cost effectiveness protocol, the Consensus Framework represents the most widely supported option available for estimating demand response cost effectiveness. Nevertheless, we recognize that this method is preliminary and not without problems. Several parties have pointed out what they see as deficiencies, inconsistencies or inaccuracies with the utilities' method of estimating cost effectiveness. Claims made by various parties include:

- The utilities are calculating the Avoided Cost of Capacity using combustion turbine costs which are too low.¹⁴
- PG&E's gross margins are too high.¹⁵
- The utilities used three different discount rates,¹⁶ time horizons and lifecycles to compute the net present value of the benefits and costs.

¹³ Guidance Ruling, February 27, 2008, p. 24.

¹⁴ CDRC Opening Brief, pp. 5; 6-8.

¹⁵ CDRC Opening Brief, pp. 5; 9-10.

¹⁶ CLECA March 2, 2009 comments.

- The three utilities used different input assumptions to compute avoided costs so that it is difficult to compare the cost effectiveness of the same programs across different utilities.¹⁷
- The avoided Transmission and Distribution (T&D) cost for PG&E is calculated incorrectly.¹⁸
- No party has provided a convincing argument for the inclusion of avoided T&D costs.¹⁹
- The Avoided T&D cost is applied incorrectly.²⁰
- PG&E did not provide an appropriate Avoided T&D cost analysis.²¹
- The utilities' assumption that participant benefits are equal to participant costs skews the cost effectiveness results, since participant benefits are actually greater than, not equal to, participant costs for voluntary programs.²²
- The utility's adjustments to the Avoided Capacity Cost based on LOLE/P calculations are inaccurate and inconsistent.²³
- The utility's method exaggerates the benefits and does not include all the costs.²⁴
- The cost effectiveness of statewide programs should not differ that much across the state.²⁵

Some of these criticisms may have merit. We view the utilities' cost effectiveness estimates as, therefore, just that – estimates. SCE notes that “this [demand response] program cycle is the first time the [utilities] have attempted

¹⁷ DRA Opening Brief, p. 33.

¹⁸ TURN Opening Brief, p. 15.

¹⁹ DRA Opening Brief, p. 18; CAISO Opening Brief, p. 11.

²⁰ CLECA March 2, 2009 comments.

²¹ TURN Opening Brief, p. 15; CLECA, CLECA March 2, 2009 Comments.

²² CDRC Opening Brief, pp. 6 and 11-13.

²³ CDRC Opening Brief, pp. 6; 13-16.

²⁴ TURN Opening Brief, pp. 18-25.

²⁵ CLECA, p. 2 and Exhibit 601.

to implement a common framework (the Consensus Framework) for evaluating demand response program cost effectiveness. It is not surprising that the process has revealed quantification differences among the [utilities]."²⁶ We believe that despite the variability in the utilities' calculations, the cost effectiveness analyses contained in these applications represent an improvement over calculations contained in previous demand response applications. We agree with SCE that the differences are unlikely to materially impact the Commission's ability to determine whether the demand response proposals are reasonable and should be authorized for 2009-2011, and should not stand in the way of our review of the application.

We find that the cost effectiveness analyses included in the applications, while somewhat flawed, are sufficient for our purposes in this proceeding. In the long term, we need an improved cost effectiveness methodology that will be implemented consistently by all three utilities in order to accurately measure, compare, and choose among existing and proposed demand response activities. We expect to adopt an improved cost effectiveness method in Phase 1 of R.07-01-041 to get us closer to this goal of a consistent analysis to be used in future demand response applications. It is likely that, as more is learned about the evaluation, measurement, and verification of demand response activities (an area that is not currently well understood), even that methodology can be improved over time. To the extent that there are any deficiencies in the cost effectiveness methodology, parties should raise the concerns in the ongoing Phase 1 of R.07-02-041, and not in this proceeding.

²⁶ SCE Reply to CLECA Comments, March 5, 2009, p. 2.

Nevertheless, we acknowledge the issues raised by parties and recognize the limitation of the provided cost effectiveness analyses as we review and evaluate the many proposals contained in these applications. We note that, in particular, there is a wide variation of benefit/cost ratios among the three utilities, making it difficult to compare the relative cost effectiveness of programs across utilities. Even similar statewide programs show large variations in cost effectiveness across the state. This could be due to a number of factors; for example, it could be a result of variations in resource mix, utility infrastructure, local construction costs, and other factors (as claimed by PG&E,²⁷) or could reflect differences in assumptions and details used in calculations under the consensus framework. Without a more consistent methodology, we cannot be certain that these disparities reflect real differences in program performance and the actual cost effectiveness results of the three utilities' programs. For example, PG&E's benefit/cost ratios are mostly between 0.5 and 1, SCE's are all close to 1, and SDG&E's are all above 1. It is possible that these varying results reflect differences in calculation, rather than differences in program performance. Despite these problems, we believe that the utilities' cost effectiveness estimates are accurate enough to be used in this proceeding. In most cases, this decision cites the results of the Total Resource Cost (TRC) test, though the results of the Participant Test, Ratepayer Impact Test, and Program Administrator Cost Test have also been analyzed by parties and Commission staff. This is not meant to imply that the TRC costs are preferred to, or more important than, the results of the other three tests. All four tests have been considered; for simplicity, the discussion in this decision uses the TRC tests to compare programs among

²⁷ PG&E Reply Brief, p. 8.

utilities. We use the utilities' analysis as provided; however, we do so with the recognition that these benefit/cost ratios are only estimates of Demand Response programs' cost effectiveness.

8. Positions of the Parties

Including the three applicants, 10 parties participated actively in hearings, and several other parties filed briefs. Certain parties, such as BluePoint Energy, Transphase, and SF Community Power limited their participation to relatively narrow areas of interest, while other parties, such as TURN and DRA, conducted reviews of several facets of the applications and made overall recommendations for the handling of the applications. This section contains brief summaries of the positions taken by the main non-applicant parties in this proceeding.

8.1. BluePoint

BluePoint advocated for the Commission to allow certain types of backup generation (BUGs) to receive demand response funds through the Technical Assistance and Technology Incentives program. BluePoint argues that this is appropriate because BUGs are demand-side resources that reside behind the utility electric meter, and can be configured to look like demand response and function as participating load.²⁸ In addition, BluePoint argues that BUGs can use renewable fuels such as biogas, using renewable technology to reduce demand on the grid at peak times. BluePoint also recommends that the Commission allow demand response aggregators to access the energy market through the utility, with the utility acting as scheduling coordinator.²⁹ BluePoint argues that this will benefit both utilities and aggregators.

²⁸ BluePoint Opening Brief, p. 3.

²⁹ BluePoint Opening Brief, p. 5.

8.2. Transphase

Transphase focuses on expanding the availability of permanent load shifting. Transphase proposes that the Commission require the utilities to offer rebates and incentives directly to customers who choose to install thermal energy storage or permanent load shifting. Under the Transphase proposal, utilities would be required to provide a permanent load shifting “standard offer” program that would offer rebates of up to \$1,400 per installed kilowatt of permanent load shifting over the 2009-2011 period.

8.3. SF Power

SF Power makes several proposals related to demand response programs in and around the San Francisco area. In particular, SF Power proposes the continuation of its Small Commercial Aggregation Pilot Program (SCAP) adopted and expanded by the Commission in 2007, and the adoption of a municipal pump load demand response pilot.³⁰ In addition, SF Power requests that the approval of certain PG&E proposals in the San Francisco area be contingent on crediting the energy saved by those programs towards the power otherwise provided by certain generators that operate primarily at peak times (“peakers”) within San Francisco, such as the Bayview/Hunters Point peakers, in order to hasten the retirement of those generators.³¹ SF Power also recommends that the Commission provide incentives to third parties to enroll customers in available demand response programs in lieu of approving PG&E’s proposals for marketing, education, and outreach.³² In addition, SF Power advocates for

³⁰ SF Power Opening Brief, p. 27.

³¹ SF Power Opening Brief, pp. 10-14.

³² SF Power Opening Brief, February 4, 2009, pp. 2-5.

various changes in PG&E's Capacity Bidding Program³³ and Automated Business Energy Coalition program,³⁴ the replacement of APX as the provider of data and Web-based services for demand response programs,³⁵ expansion of access to the technical incentives program, termination of the Peak Student Energy Actions Program,³⁶ and consolidation of multiple meters at a single facility in appropriate situations.³⁷

8.4. CLECA

CLECA advocates for the continuation of the Base Interruptible Program as a separate program rather than as an option under "cafeteria style" programs such as PG&E's Peak Choice program.³⁸ CLECA argues that the structural differences between the Base Interruptible Program and many other programs would cause confusion for customers and reduce the effectiveness of the Base Interruptible Program model if Base Interruptible Program were subsumed in another program. CLECA also argues that customer participation in multiple programs should be allowed as long as customers are not paid more than once for the same load reduction, and advocates for an agreement between SDG&E and CLECA under which SDG&E will track Peak Time Rebate payments to customers also participating in SDG&E's Summer Saver program, in order to allow dual program participation without duplicative payments.³⁹

³³ SF Power Opening Brief, pp. 5-9.

³⁴ SF Power Opening Brief, p. 10.

³⁵ SF Power Opening Brief, p. 9.

³⁶ SF Power Opening Brief, p. 13.

³⁷ SF Power Opening Brief, pp. 29-31.

³⁸ CLECA Closing Brief, p. 6.

³⁹ CLECA Closing Brief, pp. 8-9.

8.5. CDRC

The CDRC, which represents a group of demand response aggregators, argues that the avoided costs used to calculate the cost effectiveness ratios are too low, that the avoided costs of transmission and distribution should be included in the cost effectiveness calculations, and that the utilities have underestimated the customer benefits used in the cost effectiveness analysis. CDRC also advocates for timely approval of third-party aggregator contracts, and for changes in the baseline methodologies used by the utilities for settlement purposes. In addition, CDRC encourages the Commission to expand customer participation in demand response activities by allowing customers to participate in more than one demand response program at a time.⁴⁰

8.6. TURN

TURN argues that the cost effectiveness analyses used in the utilities' applications is flawed, and that the administrative costs associated with many of the proposed programs are excessive. In general, TURN argues for reductions to the funding of many of the utilities' proposed programs and pilots, and especially for the reduction of costs related to administration, education, and marketing.

8.7. DRA

DRA contends that in evaluating demand response proposals, "[c]ost-effectiveness should be considered the most important factor that reveals whether further analysis is warranted."⁴¹ DRA argues that, with few exceptions, the other identified criteria are either taken into account in the cost effectiveness

⁴⁰ CDRC Opening Brief, p. 3 (summary).

⁴¹ DRA Opening Brief, p. 7.

analysis or in the utilities' Load Impact analysis, or cannot be meaningfully evaluated until the Commission more clearly defines certain policies and goals for demand response. One exception, according to DRA, is the criterion requiring adaptability to changes in the structure of the electricity market, which DRA includes in its own proposed ranking system for evaluating the proposals made in this proceeding. DRA's ranking proposal incorporates the utilities' cost effectiveness estimates with their Load Impact analysis and the probability that a program can be integrated into the MRTU. DRA ranks programs as follows:

Rank 1: Programs included in this rank will have a Total Resource Cost Benefit/Cost (TRC B/C) ratio greater than 1.0, and likely to provide *ex-post* load impacts close to the utilities' *ex-ante* estimates used in their cost effectiveness calculations, and are either furthest along or have the greatest potential of being integrated with CAISO's MRTU in a cost effective manner.

Rank 2: Programs included in this rank will have the potential to have a TRC B/C ratio greater than 1.0 and are likely to provide *ex post* load impacts close to the utilities' *ex-ante* estimates used in their cost effectiveness calculations. These programs could be integrated with CAISO's MRTU, but the current estimates of costs of such integration appear to be excessive.

Rank 3: Programs included in this rank will have the potential to have a TRC B/C ratio greater than 1.0 and are likely to provide *ex-post* load impacts close to the utilities' *ex-ante* estimates used in their cost effectiveness calculations, but could not be integrated with CAISO's MRTU because of the specific structure of the programs.

Rank 4: Programs included in this rank will have a TRC B/C ratio extremely low, i.e., less than 0.5. Some of these programs also have a very poor record of providing actual load reduction close to their

contractual commitments. These programs are generally not self sustaining and do not justify continued ratepayer support.⁴²

DRA ranks PG&E's Business Energy Coalition programs as Rank 4, the statewide Base Interruptible Program as Rank 3, and all other programs as Rank 2. DRA recommends:

Ranks 1 and 2: Approve programs for 2009-2011 but require utilities to seek additional approval, as appropriate, through advice letter filing updates to reflect resolution of any major uncertainties.

Rank 3: Approve for 2009, but require new applications for 2010 showing a need for the programs.

Rank 4: Do not approve.⁴³

8.8. CAISO

CAISO focused its attention within this proceeding primarily on the demand response pilots proposed in the utilities' applications. CAISO supports the efforts of the utilities to conduct pilots to test the ability of demand response activities to function under MRTU. In addition, CAISO cautions against counting benefits for avoided transmission and distribution investments in the cost effectiveness analyses of current programs; CAISO argues that these benefits should not be counted until or unless the utilities are able to show how the utilities use demand response savings in their planning to avoid building new transmission and distribution.⁴⁴

8.9. Energy Curtailment Specialists

Energy Curtailment Specialists participated on the limited issues of appropriate baseline methodologies for demand response programs and timely

⁴² Exhibit 314, pp. 13-14.

⁴³ Exhibit 314, p. 15.

⁴⁴ CAISO Opening Brief, p. 10.

approval of aggregator contracts. Energy Curtailment Specialists advocates for the adoption of a 5-in-10 day baseline methodology with an optional day-of adjustment.⁴⁵ Energy Curtailment specialists also initially advocated for the approval of its contract with SCE.

8.10. CPower

CPower (formerly ConsumerPowerline) is concerned about the possibility that later contracts between a utility and a third-party aggregator would undermine aggregators' earlier contracts by offering more attractive or beneficial terms. In order to address this, CPower suggests that the Commission allow the amendment of existing contracts to match the terms of new contracts.⁴⁶

8.11. Ice Energy

Ice Energy advocates for the expansion of Permanent Load Shifting, as a portion of the utilities' demand response activities.

9. Emergency Program Policy

Emergency-triggered demand response activities are programs that are not triggered by the utilities in response to an actual or imminent declaration by CAISO of a system emergency, or during, or in anticipation of, a local transmission or distribution emergency. Historically, emergency-triggered demand response programs have provided load reductions only when CAISO declares a Stage 2 emergency. Emergency-triggered programs have been used to maintain system reliability while avoiding other emergency responses such as rolling blackouts. The Commission has signaled its intention to emphasize price

⁴⁵ Energy Curtailment Specialists Reply Brief, p. 3.

⁴⁶ CPower Opening Brief, p. 2.

responsive programs and dynamic pricing tariffs in the future, in part in an effort to integrate demand response with MRTU.

Currently these programs account for approximately 2,000 megawatts. In this and other recent proceedings, CAISO has sought access to these resources prior to a Stage 2 emergency. In 2008, the Commission initiated Phase 3 of R.07-01-041 to examine more closely the amount and type of emergency-triggered demand response that is needed for system reliability and may appropriately be triggered in response to a system Stage 1, 2, or 3 emergency, and the amount that can or should be transitioned to price-responsive triggers more integrated with MRTU. Phase 3 of R.07-01-041 is intended to determine the direction for emergency-triggered programs, such as the appropriate amount of capacity (in megawatts) to enroll in these programs and how to transition any excess capacity to non-emergency programs with price responsive triggers integrated with MRTU markets.

Since the initiation of Phase 3, the utilities filed advice letters that were approved in Resolution E-4220, modifying the trigger for the statewide the Base Interruptible Program to include a new event trigger. As a result, Base Interruptible Program events may be triggered when CAISO provides notice that a Stage 1 Emergency is imminent. As before, the Base Interruptible Program can still be triggered with Stage 2 alert from CAISO.

In their applications, the utilities propose the expansion of several existing demand response programs, including those that currently can only be triggered in a Stage 2 CAISO Emergency. In response, DRA and CAISO raise concerns regarding the optimal size for the total interruptible programs, and urge the Commission to determine if the emergency interruptible programs should be capped between 500 megawatts and 800 megawatts. We find that reducing the amount of emergency-triggered demand response is currently under

consideration in another proceeding and is beyond the scope of this proceeding, as argued by SCE.

In recognition of the ongoing examination of the appropriate size and role of emergency programs in R.07-01-041 Phase 3, we decline to expand existing emergency-triggered programs or adopt new emergency programs with similarly limited triggers. Instead, we cap these programs at their current enrollment (in megawatts) and funding levels pending the resolution of R.07-01-041 Phase 3. The specific requests are addressed in more detail below. As discussed below, minor changes to ensure consistency in program characteristics (such as settlement baselines) are made here, but expansion or replacement of these programs is postponed until the underlying policy issues are addressed in R.07-01-041.

10. Statewide Emergency and Price Responsive Programs

Several existing demand response programs are available in the territories of all three utilities; some of these programs are emergency-triggered and others are considered price responsive. This section addresses both types of programs that are available through all three utilities.

10.1. Emergency Programs

Statewide emergency programs include the Base Interruptible Program, the Optional Binding Mandatory Curtailment program, and the Schedule Load Reduction Program. These programs, like the utility-specific emergency-triggered programs discussed in Section 11, below, are evaluated based on the principles articulated in Section 9, above.

10.1.1. Base Interruptible Program

The Base Interruptible Program requires participants to reduce their electricity usage to a pre-determined base level when the program is called. In

Resolution E-4220, the Commission authorized PG&E, SCE, and SDG&E to modify their Base Interruptible Program programs so that the Base Interruptible Program can now be called when CAISO provides notice that either a Stage 1 or Stage 2 Emergency is imminent. The Base Interruptible Program can still be triggered with Stage 1 or 2 alerts from CAISO.

10.1.1.1. Utility Proposals for the Base Interruptible Program

PG&E proposes several changes to its Base Interruptible Program in 2009 through 2011. Specifically, PG&E proposes to realign the current Base Interruptible Program zones to coincide with the CAISO Local Capacity Areas to increase this program's compatibility with MTRU and more easily allow Base Interruptible Program resources to act as Participating Load or Proxy Demand Resource.⁴⁷ PG&E also proposes eliminating Base Interruptible Program Option B, both because no participant has ever enrolled in this option, and because the features of Option B are similar to PG&E's existing PeakChoice program.⁴⁸ PG&E does not plan to expand its Base Interruptible Program, and in fact proposes the possibility of transitioning Base Interruptible Program Option A participants into a similar option under its broader PeakChoice Program in 2011, and discontinuing the Base Interruptible Program as an independent program.⁴⁹ PG&E requests \$1.2 million to fund administration of the Base Interruptible Program; incentives are addressed in another proceeding.

Unlike PG&E, SDG&E does not propose major changes to its Base Interruptible Program in 2009-2011. SDG&E seeks to expand its Base

⁴⁷ Exhibit 201, Chapter 2, pp. 6-7.

⁴⁸ Exhibit 201, Chapter 2, p. 7.

Interruptible Program during this period, and estimates that Base Interruptible Program will have 5 megawatts of capacity in 2010.⁵⁰ SDG&E requests a budget of \$1,657,067, a slight increase over 2008.

SCE is not proposing any modifications to its current Base Interruptible Program (formerly its I-6 tariff). SCE expects approximately 10% growth for this program and is requesting \$5,068,756 in funding for the 2009-2011 period.⁵¹

10.1.1.2. Party Positions

DRA recommends that the Commission limit the Base Interruptible Program for all three utilities to one year of funding, and freeze enrollment at current levels.⁵² DRA also questions the PG&E claim that it can transition most of its Base Interruptible Program customers to PeakChoice; DRA notes a lack of evidence that PG&E has worked with its customers to educate them about this possible change or show them that customers are willing to make such changes.⁵³

CAISO supports the DRA proposal to approve and fund the Base Interruptible Program for one year only.⁵⁴ Additionally, CAISO urges the Commission to not approve any additional enrollment or recruitment into this program until the Commission makes a decision on how the Base Interruptible Program will be treated under the Commission's Resource Adequacy program.⁵⁵

⁴⁹ Exhibit 201, Chapter 2, p. 3.

⁵⁰ SDG&E Exhibit 102A, p. 31.

⁵¹ SCE Amended Testimony, p. 35.

⁵² DRA Opening Brief, p. 30.

⁵³ DRA Protest, September 29, 2008, p. 8.

⁵⁴ CAISO Reply Brief February 11, 2009, p. 2.

⁵⁵ CAISO Comments to Utility Applications, July 9, 2008, p. 5.

In response to DRA and CAISO, SCE states that “there is no legitimate support in the record of this proceeding for limiting Base Interruptible Program to only one year in duration or freezing current participation levels.”⁵⁶

CLECA expresses concerns about the PG&E proposal to transition participants in the Base Interruptible Program to a similar option as the PeakChoice program. Generally, participants in PeakChoice or a similar “cafeteria-style program” may choose to change certain terms of their demand response participation at intervals, sometimes as often as monthly. CLECA contends that PG&E’s attempt to subsume Base Interruptible Program into PeakChoice will create customer confusion and “water down those elements of the [Base Interruptible] program which are its strength.”⁵⁷ CLECA argues that the Commission should not evaluate the Base Interruptible Program on the basis of its ability to be integrated into MRTU.⁵⁸ CLECA asserts that there are good reasons to maintain emergency programs such as the Base Interruptible Program and that the Commission should “resist the temptation to attempt a force fit of [the Base Interruptible Program] into MRTU.”⁵⁹ In support of its recommendation that the Commission maintain the Base Interruptible Program as a reliability program triggered by system emergencies, CLECA asserts that many of its members “are not particularly interested in tracking market prices for electricity or placing energy procurement above producing their product,”⁶⁰

⁵⁶ SCE Reply Brief, p. 22.

⁵⁷ CLECA Opening Brief, p. 5.

⁵⁸ CLECA Reply Brief, p. 4.

⁵⁹ CLECA Opening Brief,, p. 6.

⁶⁰ CLECA Opening Brief, p. 7.

and might discontinue participation in demand response programs if the program requirements change.

TURN notes the low enrollment in SDG&E's Base Interruptible Program, and recommends maintaining the SDG&E program at its current level with a reduced budget of \$993,000.

10.1.1.3. Discussion

According to the cost effectiveness numbers provided by the utilities, the Total Resource Cost test results for the Base Interruptible Program are greater than one for all three companies.⁶¹ Based on these estimates, the Base Interruptible Program appears to be cost effective statewide. We decline to approve the expansion of the SCE and SDG&E Base Interruptible Programs, as requested. Because we are capping the enrollment of these programs at their current megawatt level, it is not necessary to include budget amounts for program-specific marketing. This is also consistent with our direction to the utilities not to market these programs.

PG&E's proposed transition of Base Interruptible Program participants into PeakChoice does not appear to be fully developed at this time. As noted by DRA, it is not clear whether PG&E has studied the willingness of its customers to enroll in PeakChoice. PG&E states that it will transition Base Interruptible Program resources "into the PeakChoice program (with similar options)."⁶² However, it is unclear from this statement if PG&E would transition Base Interruptible Program into a PeakChoice program in which the Base Interruptible Program would be triggered by non-emergency conditions, or

⁶¹ Base Interruptible Program TRC results -- SCE: 1.11; PG&E: 1.03; SDG&E: 1.48.

⁶² Exhibit 201, Chapter 2, p. 7.

whether Peak Choice would have a Base Interruptible Program option that retains its emergency-only trigger. For these reasons, we deny PG&E's request to transition Base Interruptible Program customers to PeakChoice, and we also deny the PG&E request to be allowed to terminate the Base Interruptible Program via advice letter in the future. Given the significant size and importance of the Base Interruptible Program, any significant changes should be carefully reviewed through a formal Commission proceeding.

The Base Interruptible Program is not well integrated with MRTU, though the recent change that allows it to be called in advance of a Stage 1 emergency does increase the flexibility of the program. Given that information on the optimal design of demand response programs under MRTU is likely to develop gradually over the next several years, and that the amount of emergency demand response needed to ensure reliability has not yet been determined in Phase 3 of the demand response OIR, we see no benefit to requiring an additional review of Base Interruptible Program before approving the program for years beyond 2009; it is reasonable to approve a three-year budget for this program for the complete 2009-2011 period. We establish the following budget amounts based on the lower of 2008 actual spending or 2009 proposed funding, and reduced by amounts for marketing, education, and outreach. We order PG&E to end its Base Interruptibles Program Option B within 30 days of the effective date of this decision. The following total budgets for 2009-2011 are approved for the utilities' Base Interruptible Programs:

	2009-2011 Requested Budget	2009-2011 Authorized Budget
PG&E	\$1,242,000	\$880,000
SDG&E	\$1,657,067	\$1,416,399
SCE	\$5,068,756	4,069,374 ⁶³

These budgets and total budgets for 2009-2011 throughout this decision include the amounts authorized in the Bridge Funding decision and already spent during 2009.

10.1.2. Optional Binding Mandatory Curtailment Program

The Optional Binding Mandatory Curtailment Program is a voluntary program that exempts participating customers from rotating outages if they commit to reducing power on a particular distribution circuit by at least 15% upon notification of a local or statewide electrical emergency. No financial incentives are paid to program participants

10.1.2.1. Utility Proposals

PG&E's requests that its Optional Binding Mandatory Curtailment Program and Pilot Optional Binding Mandatory Curtailment Program be consolidated into a single program, with a total budget of \$138,000.

SCE proposes to maintain its current level of customer enrollment in the Optional Binding Mandatory Curtailment Program (currently 12 customers with an associated reduction of approximately 9 megawatts) and its current budget level for this program, \$197,994.

⁶³ This number is based on the SCE 2008 total program expenditures included in the January 2009 monthly spending reports, with marketing costs removed.

SDG&E maintains an Optional Binding Mandatory Curtailment Program which currently has no participants enrolled. For this reason, SDG&E does not request a budget for the Optional Binding Mandatory Curtailment Program.

No other parties took a position on the Optional Binding Mandatory Curtailment Program for any utility.

10.1.2.2. Discussion

All three utilities propose maintaining their Optional Binding Mandatory Curtailment Programs at their current, relatively low levels. There are no objections to continuing this program, and we authorize its continuation at the requested funding levels. We also authorize PG&E to combine its Optional Binding Mandatory Curtailment Program and Pilot Optional Binding Mandatory Curtailment Program, as requested. The authorized budgets are as follows:

	2008-2009 Requested Budget	2008-2009 Authorized Budget
PG&E	\$138,000	\$138,000
SDG&E	\$0	\$0
SCE	\$197,994	\$197,994

10.1.3. Scheduled Load Reduction Program

The Scheduled Load Reduction Program was established in January 2001, pursuant to legislation adopted by the state during the energy crisis. Program participants are allowed to choose time periods during which they will reduce their load by at least 100 kilowatts or 1%, and are paid an incentive for these reductions. This program is legislatively mandated and so cannot be discontinued.

10.1.4. Utility Proposals

PG&E includes the Scheduled Load Reduction Program with its Optional Binding Mandatory Curtailment Program, and does not request a separate budget for this program.

SCE and SDG&E list their Scheduled Load Reduction Program separately, but both state that they do not have participants currently enrolled in this program. SDG&E does not request funding for the Scheduled Load Reduction Program in this proceeding; a minimal budget for this program was approved in an earlier SDG&E rate case (see D.08-02-034). SDG&E also notes its intention to minimize expenditures while maintaining this program in the 2009-2011 period. SCE requests a minimal budget in this proceeding to continue to support the availability of this program in case there is future interest by customers.

No other parties took a position on the Scheduled Load Reduction Program for any utility.

10.1.4.1. Discussion

All three utilities propose maintaining the availability of their Scheduled Load Reduction Program, in compliance with the legislative mandate for this program. There are no objections to continuing this program, and only SCE requests funding in this proceeding. We authorize the continuation of the Scheduled Load Reduction Program at the requested funding levels, as follows:

	2008-2009 Requested Budget	2008-2009 Authorized Budget
PG&E	\$0	\$0
SDG&E	\$0	\$0
SCE	\$52,995	\$52,995

10.2. Price Responsive Programs

Price responsive programs are generally triggered by high temperatures or the wholesale market price of electricity. The utilities may notify customers that a program is being triggered one day in advance of the event day (day-ahead), or on the same day as the event (day-of). These programs include the Demand Bidding Program, the Capacity Bidding Program, the Critical Peak Pricing tariffs, and the Real Time Pricing tariffs. The Peak Time Rebate tariffs do not require funding in this proceeding and so are not discussed here.

10.2.1. Demand Bidding Program

Under the Demand Bidding Program, participating customers may submit bids to voluntarily reduce load when a Demand Bidding Program event is called, in return for payments if their bid is accepted and the load reduction is delivered.

10.2.1.1. Utility Proposals

PG&E proposes to end its Demand Bidding Program after 2009, and transition participating customers into a similar option under its PeakChoice Program. For this reason, PG&E requests a total of \$1 million in funding for this program, for 2009 only. PG&E estimates the cost effectiveness of this program in its service territory using the Total Resource Cost test as being over 2, suggesting that the program is cost effective for PG&E.

SDG&E seeks to eliminate this program, which it finds to be duplicative and ineffective.⁶⁴ SDG&E has 366 accounts enrolled in its Demand Bidding Program for a total load of approximately 11.5 megawatts as of December 2008. SDG&E plans to transition its Demand Bidding Program participants onto its

⁶⁴ SDG&E Opening Brief, p. 53.

default Critical Peak Pricing, and to hold a workshop for these customers to explain the transition. Because SDG&E requests to discontinue this program, it does not request funding for it during 2009-2011.

SCE proposes to continue its Demand Bidding Program through 2009 and into early 2010, and to then transition Demand Bidding Program customers to its Energy Options Program. SCE estimates that in 2009-2011, it will have over 1,000 customers enrolled in the Demand Bidding Program, for approximately 35 megawatts of load. SCE estimates the cost effectiveness of the Total Resource Cost test at approximately 0.81; this suggests that the program is close to being cost effective, but may not be at this time. To support the Demand Bidding Program, SCE asks for a total of \$259,939 for 2009-2011, with \$254,939 for 2009 and \$5,000 for early 2010. After this, SCE does not anticipate the need to fund this program separately from Energy Options, to which former Demand Bidding Program participants would be transitioned.

10.2.1.2. Other Party Positions on the Demand Bidding Program

In its testimony and briefs, DRA assigns the Demand Bidding Program Rank 2 in its ranking system described in Section 8.7, above. DRA suggests that the Commission approve the Demand Bidding Program for 2009-2011, but require all three utilities to file advice letters during this period to make it more uniformly cost effective across the state.⁶⁵

10.2.1.3. Discussion

PG&E's Demand Bidding Program has one of the highest estimated cost effectiveness ratios of any price responsive programs. In addition, the proposed

⁶⁵ DRA Opening Brief, pp. 31-32.

transition of Demand Bidding Program customers into PeakChoice raises some concerns with tracking the load impact and cost of each option. Because PeakChoice is a relatively new program and offers extensive flexibility by allowing customers to select from dozens of option bundles, it is complicated to analyze the program. Until more historical data are available for use in developing load impact estimates for PeakChoice, it is premature to transition Demand Bidding Program customers into PeakChoice. PG&E also has not provided a detailed plan for transitioning customers from Demand Bidding Program to PeakChoice, so it is unclear whether such a transition would be successful in maintaining the Demand Bidding Program's load impact. For these reasons, we do not authorize PG&E to discontinue this program at the beginning of 2010. The budget requested by PG&E for 2009 is comparable to the reported expenditures for 2008, and provides a reasonable annual amount for PG&E's Demand Bidding Program during 2009-2011. We adopt a three-year budget of approximately \$3 million for this program, as specified below.

SDG&E seeks to eliminate this program, and has provided a plan for transitioning its participants to another demand response program, Default Critical Peak Pricing, in order to retain the load reduction currently available through the Demand Bidding Program. It is reasonable to approve the requested transition to take place on or before January 1, 2010. Because SDG&E's program is currently funded through D.08-12-038 on a month-to-month basis, some budget for this program will be necessary until the transition is completed, but funding will not be necessary during 2010 and 2011.

Unlike PG&E, the cost effectiveness estimate for SCE's Demand Bidding Program is less than one, implying that the program may not be cost effective in its current form. In addition, SCE has provided a plan for transitioning its

participants into its Energy Options Program in order to retain the load reductions currently available through this program.

The proposed Energy Options Program is new and, like PG&E's cafeteria-style demand response program, it offers customer multiple options for certain terms. However, Energy Options has fewer possible options than PeakChoice, and appears easier to analyze. Given that we have fewer concerns about analysis of this program than PeakChoice, that SCE's Demand Bidding Program may not be cost effective in its current form, and that SCE has a plan for transitioning its customers into a new program while retaining their load reduction, it is reasonable to approve SCE's proposal to discontinue its Demand Bidding Program in early 2010. For this reason, we approve SCE's proposed budget for 2009 and 2010, and its proposal to transition participants into the Energy Options Program in early 2010.

DRA raises a concern that the cost effectiveness results for the Demand Bidding Program vary in different utility service territories. As DRA notes, this may be due to differences in cost effectiveness methodologies or in program design (such as differences in incentive levels) and administration, and could be addressed through increased reporting requirements and program improvements during the 2009-2011 period. We decline to adopt the DRA recommendation to require all three utilities to file advice letters detailing their progress in increasing the cost effectiveness of these programs and transitioning them to perform within MRTU. This is unnecessary given that we are approving the SDG&E and SCE requests to transition their participants to other programs, and that the PG&E Demand Bidding Program appears to be cost effective based on current estimates.

We approve the following budgets for the Demand Bidding Program in 2009-2011:

	2009-2011 Requested Budget	2009-2011 Authorized Budget
PG&E	\$1,072,000	\$3,216,000
SDG&E	\$0	\$0
SCE	\$259,939	\$259,939

10.2.2. Capacity Bidding Program

Under the Capacity Bidding Program, participating customers commit to providing a particular amount of load reduction, which may vary each month, and receive capacity payments for the elected amount of load reduction. Participants also receive an energy payment based on the kilowatt-hour reduction during a called event. The capacity bidding program contains a day-ahead option, through which participants may nominate their load reduction for the next day, and a same day (referred to as “day-of”) option, in which load is called the day of the event. Parties that do not deliver at least 50% of their elected load reduction under this program are subject to penalties, and participants must have appropriate metering to enroll.⁶⁶

10.2.2.1. Utility Proposals

Currently, PG&E allows direct customer enrollment in its Capacity Bidding Program, in addition to customer participation through its aggregator managed contracts. PG&E proposes to discontinue direct customer enrollment in its Capacity Bidding Program, and continue this program only through its

⁶⁶ D.08-12-038 provides \$128,000 for PG&E, \$89,500 for SCE, and \$77,000 for SDG&E for per month the Capacity Bidding Program until the end of 2009 or until a subsequent decision provides funding for the remainder of 2009-2011.

aggregator contracts. PG&E requests a total of \$6.6 million for the Capacity Bidding Program during 2009-2011.⁶⁷ PG&E currently has no participants enrolled in this program directly through the utility; all existing participants have been enrolled through aggregators. PG&E estimates the cost effectiveness ratio of the day-ahead Capacity Bidding Program option as 0.50 and of the same-day notification option as 0.77, for an overall cost effectiveness ratio of 0.61. By PG&E's report, this program provided approximately 18 megawatts of load reduction in 2008.

Like PG&E, SDG&E currently allows direct customer participation in its Capacity Bidding Program, as well as participation through a third-party aggregator. SDG&E recommends expansion of its Capacity Bidding Program during the 2009-2011 period. SDG&E estimates that the Capacity Bidding Program has a load reduction potential of approximately 21 megawatts, and requests approximately \$6.8 million over the three-year cycle. SDG&E estimates the cost effectiveness ratio of the day-ahead Capacity Bidding Program option as 1.45 and of the same-day notification option as 1.26.

SCE proposes to continue its Capacity Bidding Program through 2009 and into early 2010, and to then transition participating customers to its cafeteria-style program, the Energy Options Program. SCE asserts that combining this program into the Energy Options Program along with the Demand Bidding Program, described above, would provide customers with more flexibility and increase the program's compatibility with MRTU. SCE requests a budget of \$812,299 for 2009 and early 2010, with \$638,299 for 2009 and \$174,000 for 2010. SCE estimates the overall cost effectiveness of its Capacity Bidding Program is

⁶⁷ Aggregator managed portfolio contracts were approved in previous proceedings.

0.86; SCE did not initially provide separate cost effectiveness analysis for its day-ahead and day-of options. After early 2010, SCE does not anticipate the need to fund this program separately from Energy Options, to which former Demand Bidding Program participants will be transitioned.

10.2.2.2. Party Positions on the Capacity Bidding Program

TURN argues that the Capacity Bidding Program should be discontinued for both SDG&E and PG&E. TURN notes the relatively low cost effectiveness ratio of for PG&E (0.61 overall) in recommending that PG&E's Capacity Bidding Program funding request be denied. Both DRA and TURN suggest that the SDG&E estimate of potential load reduction through the Capacity Bidding Program is unrealistically high, and TURN recommends that we deny funding for SDG&E's program.

10.2.2.3. Discussion

Like the Demand Bidding Program, the Capacity Bidding Program is currently offered statewide, and its enrollment, funding, and estimated cost effectiveness vary by utility service territory.

PG&E requests approval to cease enrolling customers directly in the Capacity Bidding Program, and to allow third-party aggregators to manage its Capacity Bidding Program in 2009-2011. Given that all PG&E customers currently enrolled in this program have been enrolled through aggregators, it is reasonable to continue this program under the management of aggregators. As noted by TURN and DRA, the cost effectiveness ratio of this program, and especially the day-ahead option, are far below one, so it does not appear that this program is cost effective for PG&E at this time. However, there is value to having this program or a similar option operate statewide, and we hope that the cost effectiveness ratio may be improved in the future. Given the relatively low

cost effectiveness ratio of PG&E's program, however, it would not be reasonable to fully fund this program as requested by PG&E. Specifically, it is reasonable to expect that the funding spent on administrative expenses for a program should not be greater than the amount spent on incentives. For this reason, we will continue the PG&E program as an aggregator-managed program, but with a lower budget than proposed by PG&E. PG&E requests \$4,623,609 for administrative activities, and \$1,564,685 for incentives. We authorize a total funding of \$3,058,924 for PG&E's Capacity Bidding Program for 2009-2011, as noted below.

SDG&E seeks to expand this program, and the cost effectiveness ratios for both its day ahead and day of options are above one. It is not clear whether the estimates of program potential load impact for this program provided by SDG&E are realistic, but it is clear that both enrollment in this program and the load drop associated with it have increased in the recent past, and it appears that there is interest in this program among customers in the SDG&E service territory. Given that this program appears to be cost effective, it is reasonable to approve the SDG&E request to expand this program. We authorize total funding of \$6.8 million for this program during 2009-2011, as noted below.

SCE proposes to retain its Capacity Bidding Program only through early 2010, when it expects to transition its participating customers to its Energy Options Program. The cost effectiveness estimates for SCE's Demand Bidding Program are less than one, though they appear to be slightly higher than the ratios for PG&E's program. In addition, SCE has provided a plan for transitioning its participants into its Energy Options Program in order to retain the load reductions currently available through this program. As discussed above, the Energy Options Program is new but appears relatively easy to analyze. Given that the Capacity Bidding Program may not be cost effective in

its current form, and that SCE has a plan for transitioning its customers into a new program while retaining their load reduction, it is reasonable to approve SCE's proposal to discontinue its Capacity Bidding Program in early 2010. For this reason, we approve SCE's proposed budget of \$612,299 for 2009 and early 2010, and its proposal to transition participants into the Energy Options Program in early 2010.

In the future, all three utilities are required to report results separately for their day-ahead and day-of Capacity Bidding Program options. We approve the following budgets for the Capacity Bidding Program in 2009-2011:

	2009-2011 Requested Budget	2009-2011 Authorized Budget
PG&E	\$6,600,000	\$3,058,924
SDG&E	\$6.8 million	\$6.8 million
SCE	\$812,299	\$812,299

10.2.3. Critical Peak Pricing

Critical Peak Pricing Programs, variations of which are available through all three utilities, applies an increased rate to electricity consumption during certain high usage period in which program events are called. During non-event periods, participants in Critical Peak Pricing receive a lower rate to offset the increased rate during events.⁶⁸ Events may be called on summer weekdays, and last from noon to 6:00 p.m. The higher event rate is intended to induce customers to lower their electricity use during these critical peak events. There is no penalty for failure to reduce usage during peak times other than the

⁶⁸ D.08-12-038, the Bridge Funding Decision in this proceeding, provides \$102,000 for PG&E, \$12,500 for SCE, and \$15,000 for SDG&E for the existing Critical Peak Pricing programs per month until the end of 2009 or until a decision is reached providing funding for the remainder of 2009-2011.

application of the high peak rate for the electricity used. Unlike some other demand response programs, customers receive the benefits of program participation directly through the tariffed rate applied during non-peak hours; for this reason, the Critical Peak Pricing Program does not require calculation of an estimated baseline and associated load drop during events for customer settlement purposes.⁶⁹

10.2.3.1. Utility Proposals

PG&E's Critical Peak Pricing Program applies a high premium rate for energy usage from 3:00 p.m. to 6:00 p.m. on event days, and a slightly lower premium rate from noon to 3:00 p.m. on those days. PG&E may call a maximum of 12 events per year. In D.08-07-045, the Commission ordered PG&E to propose a default Critical Peak Pricing Tariff (the existing tariff is voluntary) to be in place by May 2010. In its application, A.08-06-001, PG&E proposes to continue this program with a budget of \$3.5 million during 2009-2011. PG&E estimates the TRC Test cost effectiveness ratio of its Critical Peak Pricing Program at approximately 1.31.

SDG&E has two Critical Peak Pricing Tariffs, its Default Critical Peak Pricing (CPP-D) and its Emergency Critical Peak Pricing (CPP-E). The Emergency Critical Peak Pricing program is discussed in Section 11.3.1, below. SDG&E expects participation in its CPP-D tariff to expand during 2009-2011, but does not request funding for this activity in this proceeding because its CPP-D is funded through the company's General Rate Case. SDG&E estimates that its

⁶⁹ Load Impact calculations for resource adequacy and other purposes are still required.

CPP-D tariff will have a load reduction potential of approximately 60 megawatts in 2010, and reports the tariff's TRC cost effectiveness ratio as 2.8.

SCE currently has two Critical Peak Pricing tariffs, one for customers with a demand between 200 kilowatts and 500 kilowatts (the CPP-Volumetric Charge Discount (VCD) tariff), and another for customers with demands of over 500 kilowatts (CPP-Generation Capacity Charge Discount (GCCD) tariff). In its recent general rate case, SCE requests to create a default Critical Peak Pricing tariff that would apply to all commercial and industrial customers with a demand of 200 kilowatts or more. In this proceeding, SCE requests \$2,641,460 to cover expenses related to its Critical Peak Pricing tariffs during 2009-2011. SCE estimates the cost effectiveness ratio of this program at 0.69.

10.2.3.2. Other Party Positions

TURN questions the need for PG&E to receive Critical Peak Pricing funding in this proceeding, because PG&E has authority to record incremental costs associated with the implementation of dynamic pricing rates, including Critical Peak Pricing, in a memorandum account. If the Commission decides to authorize funding in this proceeding, TURN recommends authorizing a budget of \$2.124 million for 2009-2011 to reflect the 2006-2008 recorded costs. PG&E did not address TURN's concerns related to Critical Peak Pricing funding in its briefs. No parties oppose the Critical Peak Pricing proposals of SCE and SDG&E, though CAISO suggests that the Critical Peak Pricing tariff should be transitioned from the current weather-sensitive design to a more price responsive design that varies prices based on electricity costs at different times.

10.2.3.3. Discussion

Similar versions of Critical Peak Pricing are available statewide to customers of all three utilities. All three utilities propose to transition from

offering these tariffs on a voluntary basis to making them the default for certain groups of customers, who could then opt out of the tariff if they choose to do so. The utilities in general propose making their Critical Peak Pricing tariffs more consistent with MRTU. According to the cost effectiveness estimates, this tariff is cost effective for PG&E and SDG&E, though apparently not for SCE.

The Commission has expressed its support and preference for dynamic pricing in several decisions in the past four years. Based on the fact that default Critical Peak Pricing has already been ordered for PG&E, and appears to be cost effective for at least two of the utilities, it is reasonable to continue this program statewide. It is likely that enrollment in these programs will increase as they become default tariffs for certain groups of customers. It is not necessary to approve funding for SDG&E in this proceeding, so we approve the continuation of its Critical Peak Pricing Program with funding authorized in its General Rate Case Decision, D.08-02-034. TURN's argument that funding for PG&E should not be authorized here for PG&E because it already has the ability to record costs for this program in a memorandum account is not persuasive; funding for Critical Peak Pricing has been authorized in the demand response-related proceeding in the past and is reasonably requested and authorized here for 2009-2011. This program appears to be cost effective for PG&E, and it is reasonable to avoid the funding uncertainty that would be created by deferring the decision on funding to another proceeding. At the same time, we recognize that the funding for Critical Peak Pricing authorized in this decision should be discontinued if a new default Critical Peak Pricing program is adopted in A.09-02-022. Until such changes may be made, however, we approve PG&E's request for \$3.5 million for its Critical Peak Pricing tariff in 2009-2011; this funding will end if funding for Critical Peak Pricing is approved in A.09-02-022. The only Critical Peak Pricing Tariff that does not appear to be cost effective

based on the information contained in these applications is that of SCE, but no parties have objected to the continuation of SCE's Critical Peak Pricing program or to the company's proposal to transition the program to a default tariff. We expect that this activity may become more cost effective for SCE as it becomes a default rate for many customers, and we approve the requested budget of \$2.2 million for 2009-2011.

We approve the following budgets in this proceeding for Critical Peak Pricing in 2009-2011:

	2008-2009 Requested Budget	2008-2009 Authorized Budget
PG&E	\$3.5 million	\$3.5 million
SDG&E	\$0	\$0
SCE	\$2.641 million	\$2.641 million

10.2.4. Real Time Pricing

SCE offers a program that it refers to as "Real Time Pricing." Under SCE's Real Time Pricing program, the price of electricity for specific times of day is set based on the maximum temperature recorded the previous day. The prices are not based on wholesale market prices. SCE requests approximately \$70,000 in this proceeding to administer Real Time Pricing. SCE estimates the TRC cost effectiveness ratio of its Real Time Pricing Program at 1.08, meaning that this program may be cost effective in the SCE service territory. PG&E and SDG&E do not request funding for a similar program.

10.2.4.1. Other Party Positions

DRA suggests that the SCE Real Time Pricing tariff is not cost effective, though it appears from the SCE analysis that it is cost effective under the

analytical scenarios provided in the utility's testimony.⁷⁰ As in the case of Critical Peak Pricing, CAISO suggests that the Real Time Pricing tariff should be transitioned from the current weather-sensitive design to a more price responsive design that varies based on electricity costs at different times.

10.2.4.2. Discussion

Real Time Pricing has already been adopted by this Commission for SCE's service territory, and only SCE requests administrative funding within this proceeding. Real Time Pricing appears to be cost effective for SCE. It is reasonable to provide administrative support for Real Time Pricing as requested by SCE, and we approve the company's request for \$70,000, as specified below:

	2008-2009 Requested Budget	2008-2009 Authorized Budget
PG&E	\$0	\$0
SDG&E	\$0	\$0
SCE	\$70,419	\$70,419

11. Individual Utility Programs

In addition to the statewide programs discussed in Section 10, each utility has both emergency-triggered programs and price responsive programs that are approved to operate solely in their own service territory. Those programs are discussed below.

11.1. PG&E

11.1.1. SmartAC

SmartAC is an emergency-triggered program specific to PG&E; this program was formerly the Air Conditioning Direct Load Control Program. The

⁷⁰ SCE Exhibit 1, pp. 219-220.

SmartAC Program provides residential and small business customers with an incentive for temporary disconnection of their air conditioner's electrical load during peak periods. The SmartAC program and budget were approved by the Commission on February 14, 2008, in D.08-02-009. The estimated TRC cost effectiveness ratio for this program is 1.53, implying the program may be cost effective. PG&E does not request program changes or budget for this program in this application.

11.1.2. SmartRate

The SmartRate Program is a price-responsive program similar in structure to the Critical Peak Pricing tariffs. SmartRate offers discounts to residential and small commercial customers during non-SmartRate event days in exchange for higher on-peak energy charges during the SmartRate high-price hours. PG&E may recruit SmartAC customers for the SmartRate program because the enabling technology used in SmartAC can be used as a tool to automate customers' participation in SmartRate events. The SmartRate program and budget were approved in July 2006 in D.06-07-027. The estimated TRC cost effectiveness ratio for this program is 0.63, well below the cost effective level, but it is possible that enrollment of SmartAC customers in the SmartRate program may increase the load reductions due to the program along with the program's cost effectiveness. PG&E does not request program changes or funding for SmartRate in this application.

11.1.3. PeakChoice

PG&E's PeakChoice program, formerly called the PG&E Cafeteria-style Menu Program, allows customers to choose from several program characteristics such as amount of load reduction, event window and duration, notification time, and number of consecutive events that may be called for the customer. This

flexibility is intended to allow individual customers to tailor their demand response commitments to meet their own needs. In this application, PG&E proposes to modify event notification time of non-day-of options from 12 noon to no later than 2:00 p.m., the day preceding an event, one hour after the expected 1:00 p.m., CAISO price posting time, to align with CAISO markets.⁷¹ PG&E estimates the cost effectiveness ratio of PeakChoice at 1.39. PG&E requests a total of \$16.9 million for this program for 2009-2011.

11.1.3.1. Other Party Positions on PeakChoice

TURN objects to the large increase in funding for this program compared to its funding in previous years, and particularly objects to the large amount of funding requested for administrative purposes.⁷² DRA classifies PeakChoice in its Rank 2 category, supporting its continuation with some restrictions. SF Power recommends that the Commission require PG&E to allow aggregators to enroll customers in PeakChoice, in order to provide customers with more flexibility than is currently offered in the main PG&E program open to aggregators, the Capacity Bidding Program.⁷³

11.1.3.2. Discussion

PG&E's PeakChoice program is quite complex to analyze, given the many options available to customers, and it is also fairly new, having been approved in Resolution E-4127 on February 28, 2008. Based on the preliminary estimates of cost effectiveness, it appears that PeakChoice may be cost effective, and PG&E is

⁷¹ Under the new market rules, the CAISO will be posting the day-ahead prices by 1:00 p.m.

⁷² TURN Opening Brief, p. 73.

⁷³ SF Power Opening Brief, pp. 5-9.

making changes to the program to enable it to function better within MRTU. By design, different options under PeakChoice have different program characteristics, making the program fairly flexible and able to be called under a variety of circumstances. It is reasonable to continue the PeakChoice program for these reasons. We also approve PG&E's request to modify event notification time from 12 noon to no later than 2:00 p.m. the day preceding an event to align with CAISO markets.

The forecasted expenditures for PeakChoice in 2008 were approximately \$2.8 million; as noted by TURN, total estimated costs of this program from its adoption in 2007 through the end of 2008 were approximately \$4 million. These numbers are much lower than the \$16.9 million requested by PG&E for this program in its application. PG&E does not provide sufficient rationale for such a large budget request.

Part of PG&E's planned expansion of this program was to transition participants in the Base Interruptible Program and the Demand Bidding Program into PeakChoice starting in 2010. In Section 10.2.1.3, we reject the requested transition, and increase the budget for the Demand Bidding Program by \$2 million to reflect the ongoing costs of the Demand Bidding Program. It is reasonable to reduce the proposed PeakChoice budget by at least a commensurate amount.

In addition, as TURN notes, PG&E's proposed administrative costs for this program are extremely high compared to the estimated costs of incentives under the program. As discussed above with respect to PG&E's Capacity Bidding Program, it is reasonable to expect that administrative expenses for a program should not be greater than the amount spent on incentives. On this basis, we approve a total budget of \$11 million, twice PG&E's estimate of incentive costs for PeakChoice. This budget may be slightly higher than warranted, considering

that PG&E's estimated budget for incentives assumed the transition of its Base Interruptible Program and Demand Bidding Program participants into PeakChoice, but it more closely reflects the amount of funding requested by SCE for its similar Energy Options Program, and allows room for growth in this program over the 2009-2011 period.

In its application, PG&E does not suggest opening the PeakChoice program to aggregators. This is not consistent with SCE's request to open its Energy Options Program, and is not consistent with the current Commission policy decision allowing aggregators to participate in SCE's Capacity Bidding Program. It seems likely on the basis of the results of other programs that opening PeakChoice to aggregators could increase participation in this program and the amount of demand response available at peak times. PG&E is directed to open its PeakChoice program to aggregators; PG&E shall apply all the rules that are applicable to direct enrolled customers in PeakChoice to the aggregators, except that, consistent with existing SCE terms for aggregator participation, directly enrolled customers will receive 80% of earned incentives, and customers enrolled through an aggregator will receive 100% of the earned incentives. In the future, we can review whether this advantage for customers of aggregators is still necessary, but we will retain it for the 2009-2011 period.

11.1.4. Business Energy Coalition/ABEC

The Business Energy Coalition Program is targeted to so-called "hard to reach" customers thought to be unlikely to enroll in other demand response activities. Consistent with past Commission guidance, PG&E is required to transition participants in the Business Energy Coalition Program to programs in which incentives are tied to performance, and recent changes in the Business Energy Coalition require that incentive payments made through this program are based on performance relative to the current program baseline. In the 2006-

2008 time period, PG&E spent approximately \$13 million on the Business Energy Coalition.

In the 2009-2011 time period, PG&E proposes splitting the Business Energy Coalition into two related programs. Under this proposal, PG&E would maintain the Business Energy Coalition outside of San Francisco with some minor modifications, and transition Business Energy Coalition participants within San Francisco into an Auto Business Energy Coalition (ABEC) program utilizing automated demand response capabilities to enable the program to provide immediate load reduction in response to localized system emergencies. The goal for ABEC is to gain an automated demand response capability to curtail 20 megawatts when the program is called in times of high temperatures within San Francisco. PG&E recommends the following modifications to the Business Energy Coalition and ABEC: the option of a different baseline for settlement, the option of a two-tiered load reduction commitment under ABEC (lower for mild event days, higher for severe weather days), the addition of a price trigger to both the Business Energy Coalition and the ABEC, and the ability to call the ABEC by local curtailment area. PG&E requests a budget of approximately \$15 million for both the Business Energy Coalition (\$5 million) and ABEC (\$10 million) in 2009-2011.

PG&E estimates a cost effectiveness ratio for Business Energy Coalition at 0.17 and for ABEC at 0.1, meaning that approximately \$10 is spent for every dollar of benefits returned under this program. PG&E states that the Business Energy Coalition programs are worth continuing despite their low cost effectiveness estimates because they meet several of the other factors for program acceptance listed above, such as the programs' flexibility, locational value, customer acceptance, and environmental benefits.

11.1.4.1. Other Party Positions

DRA and TURN oppose the Business Energy Coalition and ABEC programs, largely due to their low cost effectiveness ratios.⁷⁴ DRA asserts that the Business Energy Coalition and ABEC provide few benefits beyond those captured in the cost effectiveness analysis ratios.⁷⁵ TURN argues that any additional benefits “are not specific to the BEC program,”⁷⁶ in other words, that other Demand Response programs offer the same advantages without the high costs.

SF Power argues that funding for the ABEC program should be conditioned on the load reduction for that program fully or partially replacing the generation capacity that would otherwise be needed from the Potrero Power Plant.⁷⁷ Through this requirement, SF Power hopes to hasten the closure of that power plant.

11.1.4.2. Discussion

The Business Energy Coalition and ABEC programs have the lowest cost effectiveness ratios, by far, of any programs requested in these applications. The modifications to these programs proposed by PG&E are likely to increase load impacts from these programs and, through these increased load impacts, also the programs’ cost effectiveness. If PG&E’s modifications can double (or triple) the load impact without increasing the incentives paid, the benefits of the program would approximately double (or triple), thus improving the benefit/cost ratio to

⁷⁴ DRA Ex. 314; TURN Ex. 418, pp. 11-12.

⁷⁵ DRA Reply Brief, p. 12.

⁷⁶ TURN Reply Brief, p. 12.

⁷⁷ SF Power Opening Brief, pp. 10-13.

0.20 (or 0.30). PG&E believes that in 2008 the program had load impacts that were four to five times greater than in 2007.⁷⁸ Even if those vastly greater load impacts are being achieved with no increase in administrative, marketing or equipment costs (which is not clear in the record), or in incentives paid (which is unlikely if incentives are now tied to performance), the program benefit/cost ratio would still only be somewhere between 0.40 and 0.50 – at best, the program’s costs would still be twice its benefits.

PG&E asserts that its proposed program modifications will increase the cost effectiveness of the program. The locational benefit of the ABEC program can be at least partially estimated by including the avoided T&D cost that PG&E provides as part of its sensitivity analysis. Inclusion of this benefit would increase the ABEC program’s benefit/cost ratio from 0.10 to 0.15. Including the avoided T&D Cost in the non-San Francisco Business Energy Coalition program’s analysis would change the program’s benefit/cost ratio from 0.17 to 0.25. However, PG&E does not provide any indication that there are locational benefits of the Business Energy Coalition program outside of San Francisco. Inclusion of the Avoided Greenhouse Gas Emission Cost that PG&E provides as part of its sensitivity analysis would only increase either program’s benefit/cost ratio by a very small amount.

Overall, it appears that the Business Energy Coalition and ABEC programs do provide some benefits, but they do so at a very high cost. Even using very favorable assumptions for improved performance in 2009-2011, it is extremely unlikely that these programs would become cost effective over the next several years. The non-cost effectiveness benefits cited by PG&E in support of this

⁷⁸ PG&E Reply Brief, p. 9.

program, such as locational value and flexibility, are not unique to the Business Energy Coalition programs, and are not sufficient to support continuation of these programs, which have had ample time to demonstrate their ability to provide benefits at a reasonable cost, and have failed to do so. PG&E's request to continue the Business Energy Coalition and ABEC programs is denied, along with all funding requested to support these programs, including their \$15 million budgets and associated funding for evaluation, measurement, and verification of the programs beyond 2009. We direct PG&E to end this program 30 days from the effective date of this decision, and to provide notice to its customers of the program's ending. This notice should include information about other demand response programs and aggregator contracts for which the customer may be eligible. PG&E should work directly with affected customers to help them understand their options to continue in other programs or contracts with aggregators.

11.2. SCE

11.2.1. Summer Discount Plan

SCE's Summer Discount Plan is an emergency-triggered program formerly called the Air Conditioning Cycling Program, which is similar to PG&E's SmartAC program (discussed above) and SDG&E's Summer Saver Program (discussed below). Under this program, SCE installs radio-controlled switches in participants' central air conditioners, allowing SCE to interrupt the customer's air conditioning to drop load during times of peak electricity demand. As an incentive, participants receive credits on their summer electricity bills. In recent years, the Summer Discount Program has had a load impact of approximately 500 megawatts. SCE forecasts a budget of close to \$41 million, excluding customer incentives, which are funded through the SCE General Rate Case, and

proposes maintaining the program while transitioning the program to take advantage of Programmable Communicating Thermostats utilizing the two-way communications capabilities of the SCE advanced metering infrastructure system, SmartConnect. After this transition, the Summer Discount Program would utilize price responsive triggers for cycling, rather than the current emergency triggers utilizing one-way radio switches. SCE also requests some growth in this program between 2009 and 2011, with the addition of approximately 4 megawatts per year. The estimated cost effectiveness of this program is 1.03, meaning it may be marginally cost effective. Party positions on the Summer Discount Program largely reflect parties' positions on emergency-triggered programs in general.

11.2.1.1. Discussion

Consistent with our treatment of other emergency-triggered demand response activities considered in these applications, we do not envision expanding the Summer Discount Program at this time, pending the outcome of Phase 3 of the Demand Response OIR. For this reason, we do not increase funding, nor do we to approve a market and outreach budget of over \$3 million per year, as requested by SCE. In addition, the apparently marginal cost effectiveness of this program does not argue for expansion, and may be improved if SCE is able to maintain enrollment in the program with a decreased budget for marketing. We adopt total funding for this program of \$9,778,000 per year, the amount requested for 2009 less the requested marketing and outreach. This results in total funding for the Summer Discount Program from 2009-2011 of \$29,334,000.

11.2.2. Agricultural Pumping – Interruptible

The Agricultural Pumping – Interruptible (AP-I) program is another emergency-triggered program specific to SCE. Through the AP-I program, SCE offers monthly energy credits for eligible agricultural pumping customers who allow the utility to interrupt their load during CAISO or local emergencies. The program has existed since the 1970s. It was closed to new enrollments in 1998 and reopened in 2001. In D.06-03-024, SCE was authorized to expand the marketing of the program during the 2006-2008 period. SCE proposes to further expand marketing of the program in 2009-2011; the utility estimates 57 megawatts of potential load reductions for this program by the end of 2011. SCE requests a total of \$1,529,464 million for AP-I.⁷⁹ Like the Summer Discount Program, the estimated cost effectiveness ratio is 1.03. Party positions on the AP-I program reflect their general positions on emergency-triggered programs.

11.2.2.1. Discussion

Consistent with treatment of other emergency-triggered demand response programs in this proceeding, we freeze the size and budget of the program for 2009-2011, pending a decision on the optimal load needed from emergency-triggered programs. In addition, as in the case of the Summer Discount Program, we exclude the requested marketing costs from this program's budget to discourage enrollment of additional customers into the program. We approve annual costs of \$400,000 for 2009 through 2011; this equals the average SCE funding request for 2009-2011, excluding marketing costs for those years. We adopt total funding for this program of \$1.2 million for 2009-2011.

⁷⁹ SCE Amended Testimony, Volume 1, pp. 31-32.

11.2.3. Rotating Outage Program

SCE's Rotating Outage Program generally supports communications to customers about policies and procedures related to rotating outages during declared electric emergency situations. SCE explains that the program has continued in "active maintenance mode," and proposes no changes for the 2009-2011 period. The utility forecasts expenditures of \$408,738 for 2009-2011 for labor and communications.⁸⁰

The communications supported by the Rotating Outage Program include both Commission-mandated notices and courtesy notifications intended to facilitate the administration of emergency rotating outages. No parties object to the continuation of these activities at the requested funding level, and we approve funding of \$408,738 to support this program during 2009-2011.

11.2.4. Agricultural Pump Timer Program

SCE's Agricultural Pump Timer Program utilizes Time Management Load Control devices to allow customers to interrupt their equipment at peak times, in order to take advantage of low off-peak utility rates. Customers enrolling in this program pay for the initial installation of timer equipment, and any savings realized by customers are captured through lower utility bills due to enrollment in a tariff that rewards shifting of pumping away from higher-priced peak electricity hours. SCE requests \$42,000 per year for this program over the 2009-2011 period, for a total budget of \$126,019; this covers communications and general administration of the Agricultural Pump Timer Program only. Initial equipment costs under the program are paid by customers, and replacement equipment, when needed, is paid for out of general rate case funds. No parties

⁸⁰ SCE Exhibit 1, p. 43.

object to the continuation of these activities at the requested funding level, and we approve funding of \$126,019 to support this program during 2009-2011.

11.2.5. Energy Options Program

Energy Options is a new program SCE proposes to combine and replace its Capacity Bidding Program and Demand Bidding Program beginning in 2010. SCE's Energy Options Program would allow customers to choose among six existing Capacity Bidding Program options and an option similar to the Demand Bidding Program. The demand bidding option would utilize monthly load nominations rather than daily bids, and incentives would be calculated as they are currently, based on actual load drop.⁸¹ Energy Options would allow customers to switch among different options each month to allow customers to tailor their demand response commitments to meet their individual needs. Additionally, SCE intends the products to be scalable so that customers under 200 kilowatts who receive an Edison SmartConnect meter can also participate.

SCE expects minimal losses of Capacity Bidding Program and Demand Bidding Program customers during the transition to Energy Options, and expects an increase in the number of customers enrolled in Capacity Bidding products. SCE proposes that aggregators be able to participate in Energy Options and receive 100% of the capacity payment for Capacity Bidding Program type options, whereas directly enrolled customers would receive 80% capacity payment for Capacity Bidding Program options, as is currently the case in the capacity bidding program. The utility requests \$5,703,864 for program development, administration, evaluation, measurement, and verification,

⁸¹ SCE Exhibit 1, p. 21.

information technology costs, marketing and meters.⁸² The estimated cost effectiveness ratio for this program is not reported.

11.2.5.1. Other Party Positions

DRA supports the SCE proposal to transition Capacity Bidding Program and Demand Bidding Program into a new Energy Options Program starting in 2010. No party objects to this proposal.

11.2.5.2. Discussion

SCE's Energy Options Program is likely to prove complex to analyze, and it is not clear whether the resulting program will be cost effective. As discussed above, the underlying programs (Capacity Bidding Program and Demand Bidding Program) do not appear to be cost effective in their current form. The availability of a program that offers more flexibility to customers may be more acceptable to customers and may both increase enrollment in demand response activities and make the program more cost effective. We approve the creation of this program and fund it at the requested level for the 2009-2011 period.

SCE's suggestion that aggregators be allowed to participate in the Energy Options program may increase participation in this program and the amount of demand response available at peak times. We approve this request. To ensure that we are able to evaluate and compare the different participation options available under this program, we require SCE to continue to report each type of notification (day ahead and day of) separately in its monthly report, as well as in its load impact and cost effectiveness analyses. Like other programs utilizing baselines approved in this proceeding, the Energy Options program will use the baseline described in Section 17, below.

⁸² SCE Exhibit 1, p. 23.

11.3. SDG&E

11.3.1. Critical Peak Pricing -- Emergency

SDG&E's Emergency Critical Peak Pricing program (CPP-E) is a voluntary program in which participants may be called on 30 minutes' notice when an immediate load reduction is necessary. SDG&E's CPP-E program is structured similarly to the price-responsive Critical Peak Pricing Tariffs of the three utilities, with higher rates during called event hours in return for lower rates during non-event hours. CPP-E events are called primarily when there is a statewide Stage 1 or 2 system emergency or a local system emergency. CPP-E events may be as much as six hours long on a particular day and may not exceed 80 event hours per year or 40 hours per month. SDG&E does not propose changes to this program. SDG&E requests a budget of \$328,541 for CPP-E in 2009-2011, and the estimated TRC cost effectiveness ratio is 2.8. SDG&E estimates the load reduction potential for this program at 2 megawatts. No parties object to the continuation of this program.

It is reasonable to continue this program pending the Commission's decision in Phase 3 of R.07-01-041 on the overall level of emergency-triggered demand response needed in the state and the potential need for changes to those programs. We approve SDG&E's request to continue the CPP-E program with total funding of \$328,541.

11.3.2. Summer Saver

SDG&E's Summer Saver Program (formerly its Air Conditioner Cycling Program) is a voluntary direct load control air conditioner cycling program available to residential, small business and other customers with central air conditioners. As a direct load control program, participants' air conditioning equipment is automatically controlled when necessary to reduce high electricity

usage. Like the CPP-E program, SDG&E's Summer Saver may be triggered in a statewide Stage 1 or 2 system emergency or a local system emergency. Summer Saver is currently administered through a third-party aggregator under a contract approved by this Commission, and has a target load reduction of 42.2 megawatts. The estimated TRC cost effectiveness ratio for residential customers enrolled in this program is 1.14, and for commercial customers the estimated ratio is 1.48; these results imply that the program may be cost effective in its current form. SDG&E does not request program changes or funding for SmartRate in this application. SDG&E asserts that sufficient funding for the program to operate in 2009-2011 has already been authorized. We authorize the continuation of SDG&E's summer saver program, as requested.

11.3.3. Peak Day Credit Program

SDG&E seeks to eliminate its existing Peak Day Credit Program, which offers customers a bill credit ranging between 10% and 20% for load reduction during events called under the program. D.08-12-029 approved a budget of approximately \$300,000 for this program in 2009. SDG&E asserts that, like its Demand Bidding Program, the Peak Day Credit Program is no longer needed. No parties object to the elimination of this program. Given the relatively small size of the Peak Day Credit Program and the availability of other options for customer enrollment in demand response activities, we approve SDG&E's request to discontinue this program SDG&E's request to discontinue this program within 30 days of this decision. SDG&E will provide enrolled customers with reasonable notice of the program's discontinuation and information on other demand response activity options.

11.4. Miscellaneous Supportive Activities

All three utilities propose additional demand response-related activities. PG&E requests a total of \$29,483,000 for an InterAct/Demand Response Forecasting Tool, Demand Response On-Line Enrollment, a Legacy Demand Response Conversion, a Marketing Decision Support System upgrade, and Interval Meters; SCE requests \$13,258,420 for a Demand Response Forecasting System, a Demand Response Resource Portal, and Demand Response System Infrastructure; and SDG&E requests \$600,000 for development of Demand Response Codes and Standards.

Several of these items, including PG&E's Legacy Demand Response Conversion, a Marketing Decision Support System upgrade, and Interval Meters and SDG&E's Codes and Standards appear to be duplicative of activities already funded in these utilities' AMI, energy efficiency or other proceedings. We do not approve additional funding for these duplicative efforts. We approve the following selected projects supportive of demand response at the requested budgets:

	2008-2009 Requested Budget	2008-2009 Authorized Budget
PG&E InterAct/Demand Response Forecasting Tool	\$10,413,000	\$10,413,000
PG&E Demand Response On-Line Enrollment	\$ 6,489,000	\$ 6,489,000
PG&E Legacy Demand Response Conversion	\$ 4,828,000	\$ 4,828,000
SCE Demand Response Forecasting System	\$ 1,102,453	\$ 1,102,453
SCE Demand Response Resource Portal	\$ 2,535,000	\$ 2,535,000
SCE Demand Response System Infrastructure	\$ 9,520,967	\$ 9,520,967

12. Enabling Technologies, Automated Demand Response, and Related Activities

Several utility programs support demand response through the development, application, and funding of services or technologies that make

demand response easier for program participants. Such services may include audits of demand response or energy saving potential, recommendation of appropriate processes and technologies to facilitate demand response, and funding of process improvements and equipment upgrades. The three main utility activities in this area are the Technical Assistance and Technology Incentives programs, the Emerging Market and Technology Projects, and automated demand response programs and services. These activities, and some related activities conducted by single utilities, are described in this section.

12.1. Technical Assistance and Technology Incentives Programs

The Technical Assistance and Technology Incentives Programs were first authorized in D.05-01-056. The Technical Assistance and Technology Incentives programs of the three utilities differ somewhat in participation requirements, incentive payments, and other structural aspects, but all support the installation of technologies to facilitate customer peak load reduction and demand response. In general, these programs provide large commercial customers with site assessments and technical audits to determine demand response potential, followed by rebates or incentives for the installation of recommended enabling technology to support demand response or related activities such as thermal energy storage or permanent load shifting.

12.1.1. Utility Technical Assistance and Technology Incentives Proposals

12.1.1.1. SCE

For 2009-2011, SCE proposes to continue to integrate demand response and other demand-side management audits by incorporating both demand response and energy efficiency recommendations into its audits. SCE currently requires customers receiving Technical Assistance and Technology Incentives

services to be enrolled in a qualifying demand response program at the time of participation. SCE's program provides incentives upon installation of technology by the customer. SCE proposes that in 2009-2011, customers that receive an incentive payment under Technical Assistance and Technology Incentives should be required to enter a bi-lateral participation schedule agreement with SCE to ensure the customer uses the technology in accordance with their stated intent for participating in the program. Based on SCE's proposal, such an agreement would require those receiving large payments under this program to participate in a qualifying demand response program, with a financial penalty if the customer does not perform under that program. SCE requests \$50,262,525 including incentives for this program.⁸³

12.1.1.2. PG&E Proposals

PG&E has a description of its Technical Assistance Program, and a separate description of its Technology Incentives Program. Through its demand response Technical Assistance program, PG&E offers customers free audits of their facilities. During 2009-2011, PG&E proposes to integrate the Technical Assistance program with its Integrated Energy Audits Program, funded through its energy efficiency budget. Through the resulting combined program, PG&E proposes to conduct detailed energy audits that will include consideration of energy efficiency, demand response, and Distributed Generation options. In addition, PG&E proposes creating an enhanced web-based audit tool, called the Universal Energy Audit Tool, to allow customers to generate reports that include specific information on the costs and benefits of energy efficiency, energy conservation, demand response, and distributed generation, customized for their

⁸³ Exhibit 201, p. 54.

particular circumstances. PG&E requests a total of \$2.9 million for the demand response activities associated with the Technical Assistance portion of its Integrated Energy Audits program.

Similar to its plan for Technical Assistance, PG&E proposes to integrate its Technology Incentives program with its energy efficiency incentives, to better coordinate these activities and make the incentive programs more convenient. PG&E intends to evaluate all Technology Incentives projects for Auto demand response potential. PG&E also proposes expanding its Technology Incentives program to new construction projects in 2009-2011; in 2006-2008, this program only funded projects to retrofit existing construction. PG&E's program provides incentives of 50% of the cost of technical incentives project with a maximum rebate of \$125 per kilowatt of expected demand response.⁸⁴ PG&E proposes to require customers receiving Technology Incentives rebates of more than \$50 per kilowatts to participate for at least three years in PeakChoice options with committed load reduction, Critical Peak Pricing, the Capacity Bidding Program, the Base Interruptible Program, or a program under PG&E's aggregator managed portfolio. Customers receiving a rebate of less than \$50 per kilowatts could participate in its Demand Bidding Program or a PeakChoice "best efforts" option. PG&E also requests authority to lower the maximum incentive it pays for retrofit projects from the current level of \$250 per kilowatts to \$125 per kilowatts, and to offer the same \$125 per kilowatts incentive to new construction projects. PG&E requests a total budget of \$10.3 million for the Technical

⁸⁴ PG&E requests authority to unilaterally lower the percentage it pays in order to serve more customers with the same funding.

Incentives program for 2009-2011. About \$3 million is requested for new construction projects, with the remaining \$7.3 million for retrofit projects.

12.1.1.3. SDG&E Proposals

Like PG&E, SDG&E separates the descriptions of its Technical Assistance Program and its Technology Incentives programs. SDG&E's Technical Assistance program provides audits to help customers participate in demand response activities and reduce energy costs. Customers with a demand of 20 kilowatts or greater are eligible for the program and receive an incentive to offset the cost of the audit.⁸⁵ Like PG&E, in 2009-2011 SDG&E proposes offering customers a fully integrated audit service that will include energy efficiency and demand response.⁸⁶ SDG&E requests \$10 million for its Technical Assistance program during 2009-2011.⁸⁷

SDG&E's Technology Incentive program provides an incentive that offsets the cost of purchase and installation of demand response measures. Non-residential customers with an energy demand greater than 20 kilowatts are eligible to participate in the program. SDG&E proposes an incentive level of \$100 per kilowatt for non-automated demand response technologies customers receiving 60% of their incentive after completing a load shed test, and the remaining 40% only if they enroll in a demand response program with a one-year commitment.⁸⁸ SDG&E proposes a higher per-kilowatt rebate for installation of automated demand response technologies; this is discussed along

⁸⁵ Exhibit 103B, Appendix B Program Concept Papers, p. 54.

⁸⁶ Exhibit 103B, Appendix B Program Concept Papers, p. 58.

⁸⁷ Exhibit 103B, Appendix B Program Concept Papers, p. 56.

⁸⁸ Exhibit 103B, Appendix B Program Concept Papers, p. 61.

with auto demand response proposals, below. The utility proposes funding of approximately \$12,762,841 for the 2009-2011 time period; this includes the utility's requested budget for automated demand response.

12.1.2. Other Party Positions

TURN recommends cuts to the proposed Technical Assistance and Technology Incentives budgets for all three utilities. TURN suggests a Technical Assistance and Technology Incentives budget for SCE of \$15.159 million, \$35.113 million less than the SCE proposal.⁸⁹ TURN argues that SCE's requested funding is inflated relative to its recorded costs, and contends that the administrative costs are high compared to the incentives paid under the program. Specifically, TURN asserts that SCE spent \$5.885 million on Technical Assistance and Technology Incentives in 2007, of which TURN asserts that only \$1.043 million went towards incentives compared to \$4.842 million on program administration. TURN further notes that SCE projected to spend \$12.824 million on incentives and \$2.195 million on administration in 2008, but notes that as of its September 2008 report, SCE had only recorded \$2.451 million in total costs for that year total.⁹⁰ SCE responds to this assertion by noting that not all funds committed under this program in 2008 were actually paid within that year, and that the amounts committed are being paid over time.

TURN counters that SCE should have a line in its monthly report for total commitments, so that committed funds are not recorded as "unspent" on SCE

⁸⁹ TURN Opening Brief, pp. 7 & 8: This revision is based first on prorating SCE's costs for 2008, which TURN projects to be \$2.85 million. TURN then increased this figure by 60% to account for increased customer participation and administration costs. Finally that figure was increased by 5% per year to reach TURN's proposed total of \$15.159 million

reports. Additionally, TURN argues that SCE's recent monthly reports not reflect a dramatic change in recorded costs, which one might expect would occur consistent with SCE's claim that it has an additional \$12.1 million committed through this program in addition to the amounts already paid.

TURN objects to PG&E's high administration costs for the Technical Assistance and Technology Incentives programs, and recommends that the Commission reduce the combined budget for these programs by \$2.22 million.⁹¹ In its reply brief, PG&E responds that its Technology Incentives proposal includes services such as technical consulting, design, and verification, which are not appropriately classified as administrative costs, and making the administrative costs appear high relative to incentives.

TURN also objects to PG&E's request for authority to unilaterally change the 50% customer contribution to qualify for a 50% payment for new construction under Technology Incentives.⁹² TURN asserts that the current requirement is consistent with existing Line Extension rules applicable to new construction. TURN suggests that a decision on this proposal should be made in the context of a review of the utilities' rules for connecting new residential and non-residential customers (Rules 15 and 16 Electric Line and Service Extension rules), rather than in this proceeding, to ensure that all parties and the Commission understand the ramifications of the proposed changes.

With reference to SDG&E's Technical Assistance and Technology Incentives request, TURN notes that in SDG&E's AMI application approved in

⁹⁰ TURN Opening Brief, p. 77.

⁹¹ TURN Opening Brief, pp. 74-75.

⁹² TURN Opening Brief, pp. 75-76.

D.07-04-043, SDG&E claimed that AMI deployment would enable the company to reduce or eliminate the Technical Assistance and Technology Incentives funding and services, beginning in 2009. TURN highlights the fact that SDG&E's proposed budget is 97% of the authorized budget for 2006-2008, which does not appear to be a significant reduction.⁹³ TURN further recommends that if the Commission decides to approve any SDG&E Technical Assistance and Technology Incentives funding, that the proposed budget should be adjusted downward to reflect recorded expenditures for 2006-2008.

DRA comments only on the SDG&E Technical Assistance and Technology Incentives proposal, and not on those of SCE or PG&E. DRA objects to SDG&E's treatment of its Technical Assistance and Technology Incentives activities as a stand-alone program for reporting and analysis. DRA argues that, like the other utilities, participants in SDG&E's Technical Assistance and Technology Incentives programs should be categorized and their load impacts analyzed according to the Demand Response program in which they ultimately enroll after receiving program services. To accomplish this, DRA recommends that SDG&E change several aspects of its program, specifically its reporting, analysis, and cost allocation, to be more consistent with the other utilities' treatment of their comparable programs.

12.1.3. Discussion

Technical Assistance and Technology Incentives activities facilitate peak load reduction and demand response by utility customers, and in many cases lead directly to customer enrollment in utility demand response programs. By increasing the effectiveness of other demand response programs, and supporting

⁹³ TURN Opening Brief, pp. 79-80.

demand side management in general, Technical Assistance and Technology Incentives support is consistent with state policy goals including reduction of peak electricity demand and promoting energy efficiency.

As SCE notes, TURN objects to SCE's proposed budget for Technical Assistance and Technology Incentives but does not object to the objectives; or costs related to benefits of the program.⁹⁴ In fact, no party argues against retention of Technical Assistance and Technology Incentives activities; TURN and DRA raise questions about the appropriate funding levels and specific program design issues. It is reasonable for Technical Assistance and Technology Incentives activities to be available to customers statewide, and we will retain this program for all three utilities.

TURN argues in part that the utilities' administrative costs for this program are too high compared to the program incentives. While it is desirable in general for the administrative costs of a demand response program to be less than the program's incentives. This principle is not applicable to Technical Assistance and Technology Incentives activities, which include many activities that do not result in the payment of financial incentives. These services, such as conducting audits, developing company-specific demand response plans, and recommending equipment and strategies to improve load reduction, are not true program administration activities (such as data collection or processing), and should not be considered program administration in the determination of program budgets. As a result, it would not be appropriate to limit the budget for such services to twice the financial incentives paid to customers.

⁹⁴ SCE Exhibit 7, p. 44.

TURN objects to the SCE budget request on the additional grounds that SCE's application and program reports show spending for 2006-2008 well below the level requested for 2009-2011. SCE notes that the application and reports cited by TURN do not show money that has been committed under the program, which allows customers to "reserve" funds for up to 18 months while they make recommended improvements and upgrades to facilitate demand response. When the improvements are made, SCE pays the "reserved" money to the customer in the form of a rebate. In addition, SCE notes that the spending data provided for all three utilities in their applications is not current.

SCE's method of reporting money spent under its Technical Assistance and Technology Incentives program makes it difficult to determine the demand for this program or the budget required to sustain it through 2011. To address this, we require SCE to add a line to all future reports on this program to show the funds committed under this program in a given month and year. This will make it possible to develop better budget forecasts for future funding cycles.

TURN further objects to SDG&E's request for Technical Assistance and Technology Incentives because in the company's AMI application in A.05-03-015, SDG&E estimated that it would be able to reduce budgets for these programs after AMI deployment, with decreases in funding starting in 2009. This objection is similar to TURN's objection to funding of certain pilot programs proposed by SDG&E and SCE, and are discussed further in that context. In summary, we do not reduce the utility's proposed budgets in conformance with estimates the company provided in that earlier proceeding.

As described above, DRA objects to several aspects of the design and analysis of SDG&E's Technical Assistance and Technology Incentives activities. We share many of DRA's concerns. We adopt the Technical Assistance and Technology Incentives budget requested by SDG&E, but we also require SDG&E

to make its activities more consistent with the Technical Assistance and Technology Incentives activities of the other utilities. Specifically, in future reports, SDG&E will no longer consider its Technical Assistance and Technology Incentives activities as a stand-alone program for the purposes of reporting and analysis. SDG&E will classify participants by the demand response program in which they ultimately enroll, and will report load impacts of those customers by the program in which they are enrolled. SDG&E shall work with Energy Division staff to ensure that the Technical Assistance and Technology Incentives sections of its monthly reports are designed appropriately and include sufficient information.

We allow PG&E to extend its Technical Assistance and Technology Incentives activities to new construction, but the company's request for authority to unilaterally change the required customer contribution towards Technical Assistance and Technology Incentives funding for new construction is denied. There is not sufficient information in the record on the desirability of making this change or the possible implications on PG&E's line extension rules.

The Technical Assistance and Technology Incentives activities and participation requirements of the three utilities vary widely; it is not reasonable for customers in different utility service territories to be subject to very different requirements and program rules for similar services. It would be difficult to require completely uniform requirements; the utilities already have outstanding commitments based on their current program designs, and some differences between utility operations may justify some level of variation across the state, as is the case for other demand response programs. Still, to ensure equal treatment and access to customers throughout the state, we require all three utilities to make their programs more consistent in several ways, as follows:

- The maximum rebate or incentive will be \$125 per kilowatt for all utilities.
- Customers receiving the maximum incentive will be required to make a minimum one-year commitment to a demand response program or Critical Peak Pricing tariff.
- SCE and SDG&E will follow PG&E's lead to develop proposals for integrating their Technical Incentives programs with other, similar demand side management incentive or rebate programs; They should submit detailed proposals consistent with ongoing work through the Energy Efficiency Strategic Plan workgroups as part of their next demand response program applications.

These rules will apply to customers receiving services under these programs beginning January 1, 2010. We approve the following budgets for the utilities' Technical Assistance and Technology Incentives Activities:

	2009-2011 Requested Budget	2009-2011 Authorized Budget
PG&E Technical Assistance	\$2,942,000	\$2,942,000
PG&E Technology Incentives	\$10,310,000	\$10,310,000
SDG&E Technical Assistance	\$10,011,326	\$10,011,326
SDG&E Technology Incentives	\$12,662,841	\$12,662,841
SCE Technical Assistance and Technology Incentives	\$50,262,525	\$50,262,525

Because the Technical Assistance and Technology Incentives activities will interact with other demand-side management programs, and are likely to be affected by further developments in Commission proceedings related to Energy Efficiency in particular, we approve these budgets here, but will reevaluate the activities and budgets, and change them if appropriate, in the utilities' ongoing Energy Efficiency Applications proceedings.

12.2. Emerging Markets and Technologies

The Emerging Markets and Technologies Programs fund research projects for technologies and equipment, processes, and products. Currently, there are no statewide standards that specify what types of technologies or projects are appropriate for funding through Emerging Markets and Technologies, but past projects have included research into energy storage technologies, the potential of AMI systems to influence demand response, and coordination between demand response and energy efficiency.

12.2.1. Utility Emerging Markets and Technologies Proposals

12.2.1.1. SCE Proposal

SCE notes that during 2006-2008, it funded on three main types of projects through Emerging Markets and Technologies: including development of technologies, codes and standards, and innovative technologies. SCE requests a budget of \$9,244,405 for Emerging Markets and Technology for 2009-2011. Proposed projects include energy storage projects, integrated demand side management activities, and projects to expand demand response to residential customers. In addition, SCE describes projects that would integrate with its AMI system, such as development of customer interfaces and displays, intelligent circuit breakers, smart appliances and communication tools for pool pump cycling.⁹⁵ SCE also notes that research is done in collaboration with other institutions and agencies in order to facilitate identification of new technologies and participation in research and experiments. Additionally, SCE requests that funding for a given project be allowed to continue for 48 months after the initiation of a project, and not be limited to the 2009-2011 period.⁹⁶

12.2.1.2. PG&E Proposal

PG&E's Emerging Markets and Technology program focuses on research and development into improving processes, developing resources, and increasing the attractiveness of demand response technology. PG&E provides a general description of its contemplated activities in the 2009-2011 period, stating that it intends to emphasize projects which integrate energy efficiency and

⁹⁵ SCE Exhibit 1, pp. 97-100.

⁹⁶ SCE Exhibit 1, p. 100.

demand response, and, like SCE, plans to continue to work with the Demand Response Research Center and other research organizations. Specific areas of focus mentioned by PG&E for 2009-2011 include: energy storage, smart thermostats and smart appliances, technologies compatible with AMI, advanced lighting systems and energy management systems. PG&E forecasts \$2,421,000 for this program in the 2009-2011 cycle.

12.2.1.3. SDG&E Proposal

SDG&E's Emerging Technologies program was previously called the Emerging Markets Program. The program evaluates and develops technologies to be installed at customer sites to maximize demand response potential. The program also provides technical support related to statewide codes and standards for demand response. In 2009-2011, SDG&E proposes to pursue technologies that emphasize demand response, energy efficiency, and renewables. SDG&E proposes \$2,142,495 for this program in 2009-2011.

12.2.2. Party Positions on Emerging Markets and Technology Funding

TURN objects to the funding requests of both SCE and SDG&E. TURN notes that both of these utilities intend to use Emerging Markets and Technology funding at least in part for projects that will utilize or integrate with the utility's AMI system.⁹⁷ As in its discussion of Technical Assistance and Technology Incentives, TURN argues that the Commission should not fund AMI efforts beyond what was already adopted in the utility's AMI budget.⁹⁸ TURN recommends that the Commission deny all requested funding for SDG&E's

⁹⁷ TURN Opening Brief, p. 54.

⁹⁸ TURN Opening Brief, p. 36.

Emerging Markets and Technology projects because of their connection to SDG&E's AMI system. As an alternative, TURN proposes that if the Commission does not reject SDG&E's program, it should reduce funding to the level spent in 2006-2008. Similarly, TURN recommends that the Commission authorize no more than SCE's 2008 spending level annually for Emerging Markets and Technology projects in 2009-2011. SCE spent \$1,818,879 in 2008, which TURN argues would support a three-year budget of \$5,456,637.

12.2.3. Discussion

Given the rapid evolution in demand response techniques, enabling technologies, and evaluation methods, and the desirability of increasing the availability of cost effective demand response, there is a clear benefit to investing in research and development that will encourage the adoption and growth of demand response. It is reasonable to continue funding Emerging Markets and Technology projects for all three utilities. As discussed elsewhere in this decision, we support activities that will leverage the utilities' AMI investments to increase demand response. For these reasons, we do not adopt TURN's proposal to discontinue funding for Emerging Markets and Technology.

Similarly, while the utilities, particularly SCE, took several years to ramp up their Emerging Markets and Technology activities to current funding levels, the expansion of availability of and participation in demand response programs and dynamic pricing tariffs support the utility requests for maintaining or increasing budget in this area for 2009-2011. For this reason, we approve the requested utility budgets for Emerging Markets and Technology.

At the same time, it is important to ensure that the research and development undertaken is understood by this Commission and can be shared with other research entities. We require SCE, SDG&E, and PG&E to provide annual reports on their Emerging Markets and Technology projects to the

Commission's Energy Division. These reports shall summarize the projects the utility is supporting with Emerging Markets and Technology funds, including the potential benefits of the technology or technique, the types of activities undertaken as part of the project, and any results that are available. The utilities will work with Energy Division staff to develop a reporting format, and will provide reports on the previous year's Emerging Markets and Technology activities to the Director of the Energy Division by March 31 of each year.

We decline to approve SCE's proposal that specific projects retain their funding for 48 months after they are initiated. We recognize that some projects might continue for several years, and that it may be appropriate for particular projects to go beyond the end of the 2011. Rather than giving blanket approval for unidentified long-term projects, we require utilities to include discussions of the expected term of each project in the project annual reports. Utilities also may either file a Tier 2 advice letter to request funding from within their existing budget for specific projects that need to go beyond the end of 2011, or may include a request to continue these projects in their next demand response funding application.

It may be helpful to develop guidance on the use of demand response-related research and development funds. Such guidance could define the types of projects that are appropriately funded under the Emerging Markets and Technology program and reasonable ranges for future funding, as well as helping to ensure that utilities do not duplicate one another's projects. If possible, we hope to develop such guidance before the next set of demand response portfolio applications are filed for a future budget cycle.

	2009-2011 Requested Budget	2009-2011 Authorized Budget
PG&E Emerging Markets and Technology	\$2,421,000	\$2,421,000
SDG&E Emerging Markets and Technology	\$2,142,495	\$2,142,495
SCE Emerging Markets and Technology	\$9,244,405	\$9,244,405

12.3. Automated Demand Response

Automated demand response, also known as “auto demand response,” or “Auto demand response,” refers to automated enabling technologies that allow a customer’s equipment or facilities to reduce electricity usage automatically in response to peak load conditions or high prices without the customer needing to take a specific action. In D.06-11-049, the Commission directed the utilities to establish pilots for automated demand response, and all three utilities propose maintaining or expanding their automated demand response activities in 2009-2011.

12.3.1. SCE Proposal

For 2006-2008, the Commission authorized SCE to conduct an automated demand response pilot with a budget of \$1,790,000. SCE’s program was expected to generate as much as 10 MW of load reduction from more than 20 large commercial customers enrolled in either the Demand Bidding Program or a Critical Peak Pricing tariff.⁹⁹

SCE suggests that its automated demand response program is now starting to generate customer interest.¹⁰⁰ SCE proposes transitioning its existing

⁹⁹ SCE Exhibit 1, p. 60.

¹⁰⁰ SCE Exhibit 1, p. 62.

pilot into a broader program in order to accommodate more participants in 2009-2011. Along with this change, the utility proposes enhancing customer outreach and changing some aspects of program implementation, for example by allowing automated demand response customers to participate in the Energy Options Program when it replaces the Demand Bidding Program in 2010.¹⁰¹ SCE estimates that these program enhancements will result in an additional 30-35 megawatts in estimated load reduction by the end of 2011.¹⁰² SCE requests \$4,302,881 for this proposed automated demand response program in 2009-2011.¹⁰³

12.3.2. PG&E Proposal

PG&E conducted automated demand response programs in 2006-2008 that were expected to generate about 30 megawatts in estimated load reduction by end of 2008 through participants' enrollment in Critical Peak Pricing and the Demand Bidding Program.¹⁰⁴ PG&E proposes to expand the Automated Demand Response program, make certain enhancements, and offer more demand response program enrollment choices (ABEC, Capacity Bidding Program, and PeakChoice) to customers implementing the automated demand response program.¹⁰⁵ PG&E requests a budget of \$16,117,000, with an estimated demand response capability of 45 megawatts by the end of the 2009-2011 cycle.¹⁰⁶

¹⁰¹ SCE Exhibit 1.

¹⁰² SCE Exhibit 1.

¹⁰³ SCE Exhibit 1, p. 63.

¹⁰⁴ PG&E Exhibit 201, Chapter 2, p. 36.

¹⁰⁵ PG&E Exhibit 201, Chapter 2, p. 39.

¹⁰⁶ PG&E Exhibit 201, Chapter 2, p. 39.

12.3.3. SDG&E Proposal

SDG&E's existing automated demand response pilot offers customers a rebate of the lesser of the cost of automated demand response equipment and installation or \$300 per kilowatt. SDG&E administers these rebates through its Technical Incentives program, described above. Unlike PG&E and SCE, SDG&E did not report any estimated load reduction associated with this program to date, nor did it provide any estimated load reduction for the 2009-2011 cycle. SDG&E suggests that because its automated demand response program is "just beginning to produce results [in 2008], SDG&E does not believe further modifications are warranted at this time." Based on this assessment, SDG&E does not propose any specific augmentations to its Automated demand response program other than a slight modification to the incentive payment.¹⁰⁷

12.3.4. Discussion

No parties objected to the automated demand response requests of the utilities. The automated demand response program appears to result in some load reduction, through participant enrollment in other demand response programs. The utilities have not submitted any analysis of whether automated demand response programs are cost effective on their own, separate from the underlying programs in which participants ultimately enroll. Nor have they provided data on actual past performance of Automated Demand Response customers or data to indicate the portion of load reduction attributable to Automated Demand Response on an individual program basis. As a result, it is not clear whether similar load reductions could have been achieved if participants had enrolled directly in the underlying demand response program

¹⁰⁷ SDG&E Exhibit 102A, p. 54.

without first receiving services and rebates through automated demand response. Without knowing whether these programs are cost effective, it is difficult to evaluate the reasonableness of the utilities' proposals the funding and growth targets set by all three utilities.

Rather than discontinuing these promising activities because insufficient information is available on their results, we adopt the activity and funding proposals of the utilities and require them to collect more detailed information in order to facilitate a more complete analysis of these programs. The utilities will work with Energy Division to develop methods to measure and report the contribution of automated demand response program activities to actual load reductions of participating customers. Utilities will report these results annually to the Energy Division Director, along with reports on their Emerging Markets and Technology projects.

	2009-2011 Requested Budget	2009-2011 Authorized Budget
PG&E Automated Demand Response	\$16,117,000	\$16,117,000
SDG&E Automated Demand Response	(included with Technical Assistance and Technology Incentives)	
SCE Automated Demand Response	\$4,302,881	\$4,302,881

13. Marketing, Education, and Outreach

California has one statewide education and awareness program focused on demand response, which is called Flex Alert or the Statewide Demand Response Awareness Campaign (formerly referred to as Flex Your Power Now). Through the use of mass media such as TV commercials, radio advertisements, billboards, newspapers, and other communication avenues, Flex Alert is intended to

educate the general public about the need to reduce electricity during times of peak electricity demand.

PG&E proposes to continue its Flex Alert program in 2009-2011, and requests a total of \$6,405,000 for this campaign. SCE forecasts expenditures under this program of \$4,947,991 for 2009-2011, and SDG&E requests a total of \$1,250,000 for its Flex Alert campaign.

TURN argues that much of the funding requested by PG&E will provide a “slush fund” for activities that do little more than generate public relations benefits for the utilities.¹⁰⁸ In particular, TURN asserts that it is irrational to spend money educating customers and conducting marketing for programs when those programs may change dramatically once demand response can be bid into MRTU markets as Proxy Demand Resource or as fully dispatchable demand response. TURN recommends the utilities focus on the transition into MRTU instead of on marketing existing demand response activities.¹⁰⁹

SF Power objects to several elements of PG&E’s marketing, education, and outreach funding requests. SF Power suggests that “funding associated with demand-response marketing, education, and outreach should be limited to supporting broadcast alerts during specific periods in which electricity demand is straining the grid.”¹¹⁰ SF Power also recommends that the utilities should pay financial incentives to nonprofits and other third parties to enroll participants in demand response programs. We decline to adopt this SF Power

¹⁰⁸ TURN Opening Brief, p. 2.

¹⁰⁹ TURN Opening Brief, p. 10.

¹¹⁰ SF Power Opening Brief, pp. 2-3.

recommendation; as PG&E notes, there is insufficient information in the record of this proceeding to support this request.

A working group related to the California Energy Efficiency Strategic Plan is exploring alternatives for statewide coordination and branding for demand side awareness. In the future, this group may recommend changes to the current Statewide Demand Response Awareness Campaign to coordinate it with outreach and education related to other utility demand-side management efforts. It is reasonable to continue the Flex Alert Campaign in its current form at the requested funding levels pending final recommendations of the California Energy Efficiency Strategic Plan on coordination of statewide education efforts. If that working group recommends changes to this campaign, or to combine or coordinate it with related demand-side management education efforts, it may be appropriate to reevaluate the structure and funding of this program before the end of the 2009-2011 period. We adopt the following budgets for the Flex Alert Program:

	2009-2011 Requested Budget	2009-2011 Authorized Budget
PG&E Flex Alert	\$6,405,000	\$4,947,991
SDG&E Flex Alert	\$1,253,886	\$1,253,886
SCE Flex Alert	\$4,947,991	\$4,947,991

In some cases, the utilities have also requested funding for marketing and outreach as part of the budget of specific programs. Consistent with state policy to move towards more coordinated marketing, education, and outreach, we reduce program budgets to exclude funding associated with program-specific marketing when possible and appropriate, as noted in Sections 10 and 11 above.

In addition to the statewide Flex Alert Campaign, the utilities request funding for several utility-specific marketing programs, including PG&E's DR

Core Outreach and Education and Training programs, and SCE's Circuit Savers, Flex Alert Network, Agriculture and Water Outreach, Federal Power Reserve Partnership. Energy Leaders Partnership, Income Qualified Customers Outreach Pilot and Integrated Demand-Side Management Marketing. PG&E requests \$10,707,000 for its specialized marketing programs, SDG&E requests \$1,800,754, and SCE requests \$14,329,454 for these programs.¹¹¹ These programs are more appropriately reviewed in the context of the utilities' energy efficiency application proceedings, in order to facilitate coordination among demand-side management activities. We defer review of the utilities' requested budgets for these specialized marketing programs for 2010 and 2011 to A.08-07-021 et al. In order to ensure that these programs can operate until they are reviewed in that proceeding, we approve the utilities requested funding for these programs for 2009 only, as follows:

	2009-2011 Requested Budget	2009 Authorized Budget
PG&E Specialized Marketing Programs	\$10,707,000	\$3,569,000
SD&E Specialized Marketing Programs	\$1,800,754	\$1,800,754
SCE Specialized Marketing Programs	\$14,329,454	\$4,776,485

¹¹¹ SCE Exhibit 1, pp. 66-84.

14. Proposed Pilot Programs for 2010-2011

In the utilities' were directed to develop and propose pilot programs to explore several possible uses of demand response and permanent load shifting. Some pilot proposals to provide Participating Load/Dispatchable Demand Response under CAISO's MRTU were approved in D.08-12-039; the pilots not approved in that decision are addressed here.

14.1. PG&E

In addition to the pilots approve in D.08-12-039 PG&E proposed three pilots for 2009-2011: a Small Customer Load Aggregation Pilot, the Commercial and Industrial (C&I) Base Intermittent Resource Management Pilot, and the Plug-in Hybrid Electric Vehicle/Electric Vehicle (PHEV/EV) Smart Charging Pilot. The objective of the first pilot is to assess the load reduction potential of small customers provided with enabling technologies. The goal of the other two pilots is to understand the Demand Response storage capabilities of different technologies, including thermal energy storage and batteries, in order to provide demand response products that can vary with load (so-called "load following" and "ramping" products) that may assist n managing expected future increases in the amount of electricity provided by renewables that provide energy on a variable or intermittent basis, such as wind turbines.¹¹²

¹¹² PG&E Exhibit 201, Chapter 2, pp. 51 and 55.

14.1.1. Commercial and Industrial Intermittent Resource Management Pilot

Under the C&I Base Intermittent Resource Management Pilot proposal, PG&E would work with the Demand Response Resource Committee to conduct a two-phase pilot. Phase 1 would consist of a scoping study that would examine the potential for use of thermal storage systems to assist with the integration of intermittent load from renewable sources. This phase would examine requirements for communication, automation, and other issues, and the development of a plan for conducting a field study. The second phase of this pilot would consist of field testing; during Phase 2, PG&E would install energy storage equipment in actual sites and evaluate the equipment's potential to assist CAISO in balancing energy supply and demand in order to safely integrate intermittent resources into the state's power grid.

14.1.1.1. Party Positions

TURN, Ice Energy and CAISO made comments on PG&E's C&I Intermittent Resource Pilot. Ice Energy suggests that PG&E should provide greater specificity in how it will integrate permanent load shifting with its renewable resources pilot.

TURN objects to this PG&E pilot proposal, arguing that the Commission should not authorize funding for PG&E's C&I Intermittent Resource Pilot because the utility has been integrating its existing resources into the grid for decades without demand response.¹¹³ In addition, TURN argues that the utilities do not yet know how to integrate demand response with CAISO markets while

¹¹³ TURN Exhibit 418, p. 18.

ensuring ratepayers do not pay twice for the same megawatts, once as demand response and a second time as load to meet resource adequacy requirements.¹¹⁴

CAISO supports this pilot, asserting that efforts to understand how to integrate intermittent renewable energy sources using load shifting and storage should be expanded in anticipation of the possibility of increasing the state goal for energy from renewable sources to 33% of all energy by 2020. CAISO further suggests that as the amount of wind generation increases, the variability of wind turbine output could become greater than the variability of the load to be served, compounding costs and problems associated with integrating this load into the power grid. Finally, CAISO argues that it would cost less to investigate these issues now rather than to wait and attempt to address them through a later pilot.¹¹⁵

14.1.1.2. Discussion

Ice Energy raises concerns about the lack of specificity on the uses of thermal energy storage technologies in the proposal for this pilot. The proposal does provide for a scoping study as a key element of Phase One, and notes specifically that the scoping study will include an examination of thermal energy storage features.¹¹⁶ TURN objects to the study on the grounds that renewables that provide variable or intermittent load have been operating for years without creating difficulties for the power grid. CAISO disagrees with this statement, pointing out that the proportion of electricity provided by renewables is increasing rapidly, and that as the amount of power provided through

¹¹⁴ TURN Opening Brief, p. 34.

¹¹⁵ CAISO Opening Brief, pp. 2-3.

¹¹⁶ Exhibit 205, Appendix 2C, p. 1 of Pilot 2a – C&I Based Intermittent Resource.

renewables rises, the challenges of balancing supply with demand increase. We are persuaded that the challenge of keeping the power grid in balance grows as the amount of intermittent resources grows, and that it is advisable to study technologies and strategies that may assist with this integration before the electricity provided by intermittent resources increases enough to threaten the reliability of the grid.

To address the Ice Energy concern about the lack of specificity for this pilot, we direct the utility to use the planned scoping study as an opportunity to provide a greater level of specificity to demonstrate how it will integrate permanent load shifting technologies with the renewables pilot. PG&E shall include a full discussion of permanent load shifting technologies and their potential for assisting with the integration of intermittent resources in the study to be prepared after the first phase of the pilot. With this requirement, we approve the C&I Intermittent Resources Pilot at the requested funding level of \$1,764,000.

14.1.2. PHEV/EV Smart Charging Pilot

The PHEV/EV Smart Charging Pilot proposed by PG&E would test “Smart Charging” technology to charge electric vehicles without using electricity at times of peak demand or high energy prices. According to PG&E, the Smart Charging Technology integrates dedicated-electric or hybrid electric vehicles with their chargers, Advanced Metering Infrastructure networks, and Home Area Network Communications systems to determine when to charge vehicles. This so-called “intelligent charging system” would determine when to charge based on price signals or grid load requirements. This will help to ensure that such vehicles are charged efficiently and at relatively low cost, without increasing burdens on the power grid at peak times. PG&E requests \$1,010,000 for this pilot.

14.1.2.1. Party Positions on the PHEV/EV Smart Charging Pilot

TURN's and CAISO's comments on this pilot largely echo those made by the same parties on the C&I Intermittent Resources Pilot.

14.1.2.2. Discussion

As discussed in Section 14.2.1.1.2, above, we are persuaded that the challenge of keeping the power grid in balance grows as the amount of intermittent resources grows, and that it is advisable to study technologies and strategies that may assist with this integration before the electricity provided by intermittent resources increases enough to threaten the reliability of the grid. Smart Charging technology that could assist customers in keeping efficient electric or hybrid electric vehicles charged without increasing peak system load is a promising method for moving electricity demand away from peak times, without creating inconvenience for customers. We approve the PHEV/EV Smart Charging Pilot with the requested funding of \$1,010,000.

14.1.3. Small Customer Load Aggregation Pilot

The purpose of PG&E's proposed Small Customer Load Aggregation Pilot is to promote demand response enabling technologies for small customers in the commercial mass market sector. Specifically, PG&E proposes to equip small customers with switches and other controllable devices that can be triggered through a communication system in order to reduce load in end use devices. Although the project will not require customers to have interval meters, the utility explains that results gathered from the pilot will advance small customer participation in demand response after the utility's advanced meters,

SmartMeters, are rolled out.¹¹⁷ PG&E proposes to begin the pilot in 2009 with a request for proposals (RFP) to identify implementation and marketing vendors, and select technology. In 2010, the pilot will continue with customer acquisition, device installation, scheduled curtailments and monitoring. Following the pilot, PG&E intends to evaluate load drop and customer satisfaction of customers enrolled in the Pilot. The utility forecasts a total of \$2.595 million for this pilot during the 2009-2011 budget cycle.¹¹⁸

PG&E emphasizes that its proposed Small Customer Load Aggregation Pilot focuses on enabling technologies. This is unlike a previous load aggregation pilot focusing on small customers, which concentrated on outreach and understanding the needs and behavior of smaller customers. The utility notes that the budget for the pilot includes funding for the acquisition and installation of the enabling technologies to be tested in the pilot. PG&E also asserts that its pilot will prepare small commercial customers to move to dynamic pricing.¹¹⁹

14.1.3.1. Party Positions

SF Power originally argued that this pilot is unnecessary, and proposed that as an alternative, the Commission should authorize \$675,000 for SF Power to extend its existing Small Customer Aggregation Pilot.¹²⁰ As discussed in Section 22, below, on March 25, 2009, PG&E and SF Power filed a motion for approval of a Settlement Agreement requesting that the Commission approve a

¹¹⁷ PG&E Exhibit 201, Chapter 2, p. 2-58.

¹¹⁸ PG&E Exhibit 201, Chapter 2, pp. 58-60, and budget on p. 1-13 listed as Small Customer Enabling Technology Pilot.

¹¹⁹ SF Power Reply Brief, p. 38.

¹²⁰ SF Power Reply Brief, p. 23.

continuation of the existing PG&E/SF Power Small Commercial Aggregation Pilot. In accordance with the terms of this settlement agreement, SF Power withdrew its opposition to PG&E's Small Load Aggregation pilot.¹²¹

14.1.3.2. Discussion

This proposal by PG&E is consistent with direction provided in the Guidance Ruling, which recommended that the utilities consider or propose a small load aggregation pilot in their 2009-2011 Demand Response applications. However, the Small Customer Load Aggregation Pilot, as proposed, is duplicative of two other proposals in PG&E's 2009-2011 demand response application, and therefore does not appear to offer additional value sufficient to justify the large expenditures requested. Specifically, PG&E proposes funding for enabling technologies similar to those used in this pilot in two other programs: Emerging Technologies and Automated Demand Response. The Emerging Technology proposal focuses on assessing hardware, software, design tools, strategies and services that may support demand response, including smart thermostats, smart appliances, energy storage, advanced lighting, advanced energy management systems, and technologies compatible with advanced metering infrastructure and home area networks (AMI/HAN). This list is substantially similar to the enabling technologies that PG&E proposes testing in this pilot.

Similarly, the Auto Demand Response Program (discussed in Section 12, above) is described as providing program participants with electronic, internet-based price and reliability signals that are linked to facilities' energy

¹²¹ Settlement Agreement Between PG&E and SF Power, (see Attachment B for this decision) p. 9.

management control systems. Signals can be used to automate the response to dynamic pricing (such as the Critical Peak Pricing program) or demand bid options. Many of these technologies are appropriate for use by small commercial customers. The utility explained that in 2006-2008, only 10% of the Automated Demand Response came from the commercial sector. Though neither of Emerging Technology nor Automated Demand Response is specifically targeted to small commercial customers, the funding available through these programs could be available to such customers.

PG&E raises an important point that it may be beneficial to provide small commercial customers with opportunities and education to assist them in taking advantage of automated technologies;¹²² this element of the pilot could be what sets it apart from the utility's Enabling Technology and Auto Demand Response proposals. Such a pilot could help prepare this customer class prepare for SmartMeter implementation, so that these customers will have the competence to choose to participate in a demand response program. However, in its proposal features section, the utility does not mention how it will provide education or technical help to customers and instead focuses on end use devices, control of devices and enrollment of customers. Further, the utility lists education as one element that bidders for RFPs should address, but provides no guidance.¹²³

Based on PG&E's description included in the application, it is not clear that this pilot could meet the utility's objective to educate customers. It is also unclear whether or how this pilot would leverage information gathered from SF Power's final report on the existing Small Commercial Aggregation Pilot. PG&E

¹²² PG&E Exhibit 201, Chapter 2, p. 58.

also does not provide an explanation of why the activities contemplated for this pilot should not be funded through another source, perhaps the utility's budget for AMI deployment or the funds requested for Enabling Technologies or Automated Demand Response. For these reasons, we are not persuaded that PG&E should receive additional funding at this time for the proposed Small Commercial Load Aggregation Program, and the request for \$2.595 million is denied. PG&E may conduct the activities described here through its approved Enabling Technology or Automated Demand Response budgets. PG&E and the other utilities are encouraged to submit a more specific proposal for a small load aggregation pilot addressing issues such as education and outreach, if appropriate after the results of the ongoing Small Commercial Aggregation Pilot are finalized.

14.2. SCE

D.08-12-039 approved one Participating Load Pilot program proposed by SCE. This decision considers three additional proposals that would leverage the company's AMI system, Edison SmartConnect, "to enhance customer experience."¹²⁴ These three proposals are the Smart Thermostat Customer Experience Pilot, the Tier Alert Program, and the Optional Programmable Communicating Thermostat Program. SCE requests a total of \$4,810,273 for these programs in 2009-2011.

¹²³ PG&E Exhibit 205, Appendix 2D, pp. 1-3, Draft RFP Specifics for the Small Customer Load Aggregation Pilot.

¹²⁴ SCE Amended Testimony Volume 1, p. 120.

14.2.1. SCE Proposals**14.2.1.1. Smart Thermostat Customer Experience Pilot**

SCE proposes a Smart Thermostat Customer Experience Pilot to assist with the planned transition of its Summer Discount Program from an air conditioning direct load control program, utilizing one-way communication to activate simple on-off switches in return for a monthly credit, to a program that achieves load reduction through use of two-way communication with a smart thermostat, and pays participants for their actual load reductions. SCE intends to gather information from this pilot to prepare the utility for roll out of its advanced meters, Programmable Communicating Thermostats and default Peak Time Rebate tariff for residential customers. SCE proposes this pilot to help gain an understanding of program structure and operation issues such as customer Programmable Communicating Thermostat installation that could impact demand response or cause unnecessary program spending. The utility explains that 450 of the 500 customers needed for the pilot were already recruited prior to Resolution E-4169¹²⁵ and therefore many already have a Programmable Communicating Thermostat, and that some already have an interval meter. SCE forecasts spending \$549,750 on this pilot for 2009 and 2010.

¹²⁵ Resolution E-4169 is the resolution prepared to address SCE Advice Letter 2233-E, in which SCE had first proposed a similar pilot. In the original Advice Letter, SCE focused on conducting a behavioral study of its customers. The Advice Letter was rejected in this resolution because the Commission believed the proposal as designed would not provide the desired information. In addition, the advice letter was submitted too late for timely approval of the pilot for summer 2008.

14.2.1.2. Proactive Residential Tier Alert

SCE explains that the SmartConnect infrastructure will include a web portal that uses data from meters to inform customers of their electricity usage, including the rate tier¹²⁶ applicable to the customer's usage at a given time. The utility proposes the Tier Alert program to notify customers up to three times per billing cycle when their level of usage is about to move the customer into the next rate tier for that month. SCE argues that this program will increase customers' awareness of energy usage and, as a consequence, energy conservation efforts.¹²⁷ The total forecast cost of this program is \$3,459,849.

14.2.1.3. Optional Programmable Communicating Thermostats

Through its Optional Programmable Communicating Thermostat Proposal, SCE intends to assess the impact of use of a Programmable Communicating Thermostat on the load reductions of residential and small commercial customers enrolled in Critical Peak Pricing. SCE explains that it will use usage data to compare load reductions of these two customer groups during Critical Peak Pricing events. It appears that program activities would include solicitations, working with focus groups, and developing and evaluating survey instruments to evaluate and compare usage with and without Programmable Communicating Thermostats. SCE forecasts \$780,674 for this activity in 2010 and 2011.¹²⁸

¹²⁶ Utility electricity rates are structured in "tiers," with rates per unit increasing as the amount of electricity used per month increase. SCE has five rate tiers.

¹²⁷ SCE Exhibit 1, p. 121.

¹²⁸ SCE Exhibit 1, p. 124.

14.2.2. Party Positions

TURN argues that the Commission should reject all three of the SmartConnect Enabled programs “based on the fact that Edison’s AMI project has already been fully vetted and authorized through the AMI proceeding [A.07-07-026].”¹²⁹ TURN asserts that SCE’s SmartConnect enabled programs should be reviewed in the context of the funding and programs that were already approved through D.08-09-039, which authorized activities and funding related to SCE’s AMI deployment proposal. TURN contends that funding for SmartConnect was authorized based on an analysis of its estimated costs and benefits, and that authorizing additional money, would inappropriately undermine the earlier analysis by adding costs and benefits that have not been analyzed within the original business case framework.

TURN argues that the Optional Programmable Communicating Thermostat Proposal should be rejected because SCE did not meet the requirement in Resolution E-4169 that SCE present a well-designed research plan for this pilot.¹³⁰

In addition to a similar objection to any program utilizing SmartConnect (or any other already-approved AMI system), CLECA expresses concerns about SCE’s Tier Alert program. CLECA asserts that the goal of Tier Alert is to increase energy conservation, not to reduce peak energy usage, meaning that it is not a true demand response program. CLECA also objects to the Tier Alert

¹²⁹ TURN Opening Brief, p. 40.

¹³⁰ TURN opening brief, p. 41

program because it is targeted at residential customers only, arguing that the program should be funded by residential customers.¹³¹

14.2.3. Discussion

TURN suggests that these three SCE proposals should have been reviewed in the AMI proceedings. In D.08-09-039, which adopted the SmartConnect system, the Commission recognized that additional programs and services may be made possible by AMI in the future and may revisit future Commission policy decisions.¹³² We anticipated that additional programs made possible by SCE's AMI might be proposed and approved in future Commission proceedings. It is not reasonable to deny funding to this pilot because it was not anticipated during a past proceeding. Instead, it is not only reasonable but in fact desirable to explore ways to leverage the ratepayers' investment that may provide additional benefits beyond those foreseen when the AMI project was approved. Therefore, we review the merits of each proposal individually.

14.2.3.1. Discussion of Smart Thermostat Customer Experience Pilot

TURN asserts that this proposal should be rejected due to the lack of an adequate research plan. However, SCE has improved its Programmable Communicating Thermostat proposal since it was initially submitted in SCE Advice Letter 2233. Appendix L of SCE's Amended Testimony includes a research plan for this proposal, and the current proposal reduces the cost of the program significantly. It is likely that information from this pilot will enable the utility to more effectively and efficiently provide customers with Programmable

¹³¹ Testimony of Barbara Barkovich, p. 53.

¹³² D.08-09-039, Decision Approving Settlement on SCE's AMI Deployment, September 22, 2008, p. 18.

Communicating Thermostats and information needed to utilize that equipment more effectively. We approve this pilot at the requested funding level of \$549,750 for 2009 and 2010.

14.2.3.2. Discussion of Residential Tier Alert

As noted by CLECA, the Proactive Residential Tier Alert proposal focuses solely on energy conservation, and is unlikely to result in any actual demand response. SCE has not made a persuasive argument that this program should be funded as a demand response program, and it is unclear whether the program would be cost effective. For these reasons, we deny SCE's request for approval and funding of its Tier Alert proposal. SCE may resubmit this proposal in a more appropriate proceeding, such as an application related to energy efficiency activities.

14.2.3.3. Discussion of Optional Programmable Communicating Thermostats

D.08-09-039 authorizing SCE's SmartConnect deployment approved \$58.1 million for Programmable Communicating Thermostats.¹³³ This application requests an additional \$780,674 for related activities in 2010 and 2011 to assess the effectiveness of Programmable Communicating Thermostats in increasing demand response. This program appears to be, essentially, a pilot to improve understanding of how customers that takes advantage of enabling technology, such as a Programmable Communicating Thermostat, perform on a Critical Peak Pricing rate. The requested funding is intended to support activities such as outreach and enrollment in the program, work with focus groups, and the development and evaluation of survey instruments to evaluate

¹³³ D.08-09-039, p. 51.

and compare usage with and without Programmable Communicating Thermostats. This proposal will leverage the \$58.1 million already approved for Programmable Communicating Thermostats in order to improve understanding of customers' behavior. The information gained from this program may assist utilities in targeting distribution of Programmable Communicating Thermostats and improving consumer education related to use of Programmable Communicating Thermostats. This pilot should also improve understanding of customer behavior, and improve understanding of customer behavior.

We approve this proposal at the requested funding level of \$780,674 as a pilot for the purpose of improving understanding of the impact of customer acceptance and behavior when given access to enabling technology such as Programmable Communicating Thermostats. In order to ensure that this information becomes publicly available, we require SCE to file a report on the pilot results with Energy Division not later than January 21, 2011.

14.3. SDG&E Residential Automated Controls Technology Pilot

SDG&E proposes a single pilot, the Residential Automated Controls Technology Pilot to test, implement, and evaluate enabling technologies that may assist in achieving load reduction during periods of peak energy use. The utility proposes testing energy management systems, programmable communicating thermostats, online curtailment tools, smart appliances and load control devices in conjunction with the deployment of the SDG&E Smart Meter (AMI) system. In order to enroll, customers will be required to have Smart Meters and electric appliances that may be curtailed in times of high use, and an

average summer electricity usage of 700 kilowatt-hours per month.¹³⁴ SDG&E proposes to enroll up to 1,500 residential customers in this pilot,¹³⁵ focusing primarily on those with residences built before 1987. Participants will receive real-time energy usage information, as well as information on demand response events, and may participate in periodic surveys. Enrolled customers that maintain enabling technologies tested in this pilot will receive a bill credit of \$1.25 per kilowatt-hour reduction achieved during SDG&E Peak Time Rebate events. SDG&E proposes a budget of \$1,689,671 for the 2009-2011 budget cycle.¹³⁶

According to SDG&E, the Residential Automated Controls Technology pilot differs from existing enabling technology pilots in that it focuses on commercially available technologies (not testing of newly developed technologies). In addition, SDG&E suggests that the Residential Automated Controls Technology pilot will be larger than many previous pilots, and it will continue for a longer period of time, which SDG&E suggests will enable it to better evaluate customer acceptance, customer persistence, and customer preferences.¹³⁷

14.3.1. Party Positions

TURN opposes the Residential Automated Controls Technology pilot, asserting that SDG&E already received funding for “all of its AMI- related

¹³⁴ SDG&E Exhibit 102A, p. 37.

¹³⁵ SDG&E Exhibit 102A, p. 35.

¹³⁶ SDG&E Exhibit 102A, pp. 37-43.

¹³⁷ SDG&E Exhibit 102A, p. 41.

programs, tariffs, and outreach programs.”¹³⁸ TURN argues that “much of SDG&E’s request [in this application] is inappropriate because it apparently seeks funding for programs that were, or should have been, authorized in SDG&E’s AMI application.”¹³⁹ TURN asserts that it is inappropriate for SDG&E to seek additional funds for its AMI project when that project’s reasonableness was determined based on the costs and benefits submitted in A.05-03-015, and further, that SDG&E should be held to its claim made in testimony in that proceeding that AMI would result in lower spending on demand response programs beginning in 2009. In response, SDG&E argues that the savings estimates given in the earlier AMI proceedings are no longer relevant due to delays in both its Smart Meter deployment and the implementation of its Peak Time Rebate tariff.

14.3.2. Discussion

The Residential Automated Controls Technology pilot, as described, is designed to answer specific questions related to the willingness of residential customers to install enabling technologies that facilitate load reduction, as well as curtailment devices that allow the utility to control certain appliances. The pilot should also provide SDG&E with information that will allow the company to understand the information and support needs of customers, and evaluate how access to enabling technologies and increased information will affect residential customers’ behavior, and the persistence of any behavioral changes and associated load reductions over time. Little information is currently available on which technologies best enable and encourage residential customers to engage in

¹³⁸ Turn Opening Brief, p. 49.

¹³⁹ Turn Opening Brief, p. 47.

load reductions during demand response events, and the Residential Automated Controls Technology pilot could help provide this information.

We approved the settlement agreement in A.05-03-015 based on the best information available at that time. It is not reasonable to deny funding to this pilot because it was not anticipated during a proceeding that concluded two years ago, or because experience has shown that the reality of deployment does not perfectly match the estimates used in the approving decision. The Commission used the best information available in making that decision, and should not or summarily dismiss new proposals that may build on the approved investment; new proposals should be judged on their own merits.

In D.07-04-043, which approved the Settlement for SDG&E's AMI application, the Commission recognized that AMI will support future technological advances. It would be misguided to limit the application of an investment to activities that were foreseen at the time the investment was approved. Instead, it is not only reasonable but in fact desirable to explore ways to leverage the ratepayers' investment in infrastructure such as the Smart Meter program, in an attempt to provide additional benefits beyond those foreseen when the project was approved.

The Residential Automated Controls Technology pilot is expected to provide information about residential customers' behavior, use of load control technologies, and willingness to participate in load management programs. For this reason, we approve the Residential Automated Controls Technology pilot and its associated budget of \$1.7 million.

15. PG&E's Aggregator Managed Portfolio

PG&E's Aggregator Managed Portfolio program allows demand response aggregators who enter contracts with PG&E resulting from a competitive solicitation to establish their own aggregated demand response programs.

PG&E currently has five contracts with aggregators. Approved in D.07-05-029, these contracts began in 2007, and require the aggregators to provide up to about 150 megawatts of demand response by 2011. These contracts act as nonparticipating load in the current CAISO market, since the contracts do not allow demand response events to be called by local capacity area.¹⁴⁰ These contracts are already approved by the Commission and in operation. No action on these contracts by the Commission is required in this decision.¹⁴¹

Like PG&E, SCE has several ongoing contracts with third-party demand response aggregators, which do not need to be addressed in this decision. SCE also requests approval of new contracts in its 2009-2011 application; these contracts are discussed in Section 19, below. SDG&E does not have similar aggregator contracts, and does not request authority in this proceeding to enter into any in this proceeding.

In the current application, PG&E proposes to issue a Request for Proposal (RFP) in late 2010 to replace its current aggregator contracts, which expire at the end of 2011. The purpose of such an RFP would be to replace the current contracts with contracts that could be more coordinated with CAISO's MRTU, possibly providing Proxy Demand Resource and/or Participating Load/Dispatchable Demand Response. PG&E states "The replacement RFP and resulting contracts will incorporate CAISO's current MRTU phase requirements and will be callable within the Proxy Demand Resource (PDR) or Participating

¹⁴⁰ PG&E, Exhibit 201 at 2-15.

¹⁴¹ In March 2009, PG&E filed a Petition to Modify D.07-05-029 seeking authorization to modify the terms of one of the five contracts. DRA has protested PG&E's petition.

Load (PL) guidelines.”¹⁴² An RFP could also be used to solicit additional demand response capacity.

It is not yet certain how demand response should be structured to participate most efficiently in California’s future electricity market under MRTU, to provide the greatest benefits to ratepayers in 2012 and beyond. One uncertainty is whether it will be necessary for aggregators to enter into contracts with utilities in order to provide demand response services to California customers. As directed by FERC in its Order 719,¹⁴³ CAISO is currently in the process of designing wholesale markets in which third-party demand response aggregators would be able to bid their clients’ demand reductions directly into the markets, rather than providing this load reduction to the utilities, who would then bid the demand response into the markets themselves. This capability, often referred to as “direct bid-in,” could be available as early as 2010. Under direct bid-in, aggregators would receive payments through the CAISO for the demand response reductions they provide, rather than receiving payment through a utility.

If direct bid-in becomes available, it is unclear whether it would still be necessary or desirable for utilities to enter into contracts with third-party aggregators. In any case, it is possible that contracts of the type PG&E requests approval to solicit in 2011 will no longer be appropriate at that time.

The existing aggregator contracts (those previously approved by the Commission and those approved for SCE in this decision) will present a layer of

¹⁴² PG&E Exhibit 201.

¹⁴³ If such direct bidding is allowed by state and local market rules.

complexity for both the CAISO and the Commission in terms of ensuring that the market functions properly and is competitive to the benefit of customers.

It is not necessary to determine at this time whether an RFP will be appropriate in 2011. There are reasons to believe that changes in the energy market over the next two years may affect the desirability of entering into new contracts for 2012 and beyond. It is reasonable to await additional information before approving the RFP request. PG&E's request to issue an RFP to enter into new demand response contracts is denied without prejudice; PG&E may propose a similar RFP in the future, if appropriate based on market conditions.

16. Program Transition to Function Under MRTU

16.1. Background

MRTU is the CAISO's new design for wholesale electricity markets, which commenced on March 31, 2009. Through these markets, CAISO ensures that there is sufficient energy to meet electricity demand in California at any given time and maintain the stability of the electrical system. Initially, CAISO will recognize two types of demand response in MRTU: Non-Participating Load and Participating Load. These demand response resources each have different levels of functionality and interaction in the CAISO markets. Non-participating load has very limited functionality and will only be permitted to participate in the Day-Ahead Energy Market. Demand Response resources acting as Non-Participating Load can only mitigate scarcity prices indirectly by lowering load, which would then lower the reserve requirement. On the other hand, to qualify as Participating Load, a demand response provider must have signed a Participating Load Agreement with CAISO for a particular activity or program, and must abide by stringent telemetry and metering requirements. Participating Load/Dispatchable Demand Response can participate in both the day-ahead

market and the real time market, including as ancillary services, and so will be able to address scarcity pricing directly.

One year after MRTU was implemented, CAISO will introduce additional functions to MRTU in an update called Markets and Performance. One of the enhancements that will be added is Scarcity Pricing, a mechanism that raises certain prices to extremely high, predetermined levels when electricity reserve margins for a particular time fall below certain limits (in other words, when there is an increased possibility of shortage of electricity compared to demand). The reserve margins are calculated as a percentage of load. So, if the reserve margin is 7% and load is 10,000 megawatts, then CAISO would need to procure 700 megawatts for its reserve margin. After the Markets and Performance update, participating load will be split into two products: Dispatchable Demand Resource, which will be essentially the same as participating load, and Proxy Demand Resource, which the CAISO is currently developing through its stakeholder process. Proxy Demand Resources are intended to be a compromise between Non-Participating Load and Participating Load. It will have reduced telemetry and metering requirements relative to those needed to qualify for Participating Load/Dispatchable Demand Response status, but more stringent metering requirements than Non-Participating Load. In exchange for the increased requirements, there will be the ability to mitigate scarcity prices by providing more energy services on shorter notice.

Currently, the utilities' demand response programs provide load drops based on triggers that either are internal to the utility and not necessarily tied to market prices, or are connected to emergency conditions as declared by CAISO. In other words, existing utility retail programs do not incorporate market signals under MRTU, and so are not fully integrated with the anticipated wholesale markets: they can only qualify for the CAISO market as Non-Participating Load.

This lack of integration lessens the ability of demand response to reduce electricity prices in the market because demand response cannot necessarily be called upon to reduce load at times of high prices or low reserve margins that do not result in an actual CAISO electricity emergency.

Recognizing this disconnect and the important role demand response can play in MRTU, the Guidance Ruling directed the utilities to submit plans in this proceeding outlining their strategies on how and when they will integrate their demand response retail programs with MRTU. In particular, the ruling emphasized the importance of positioning demand response resources as a tool to mitigate scarcity prices.¹⁴⁴

In D.08-12-038, the Bridge Funding Decision in this proceeding, the Commission authorized four utility Participating Load Pilots, which are intended to enable the utilities to take existing retail demand response resources and dispatch these resources in the electric wholesale market in summer 2009. The Commission expects much will be learned through these pilots to further shape the utilities' plans to integrate their programs with MRTU. This decision includes discussion of other participating-load related pilots, as well as the utility plans for transition existing programs away from non-participating load to either Proxy Demand Resource or Participating Load.

16.2. Utility Proposals for Transition of Demand Response Activities under MRTU

In these applications, the utilities suggest that full integration of demand response programs into MRTU is not possible until more information on the market's operation becomes available and further technical changes to utility

¹⁴⁴ Guidance Ruling, pp. 16-17.

systems can be implemented. SCE states that the utilities are unable to fully identify all of the technical and operational issues that must be addressed under MRTU.¹⁴⁵ For example, SCE states that it is limited in redesigning programs for MRTU until a comprehensive user guide for CAISO's demand response products that provides complete understanding of how demand response resources will be bid, dispatched, and settled in the CAISO's market, is made available.¹⁴⁶ Similarly, PG&E notes that CAISO's Scarcity Pricing design is still ongoing, meaning that how demand response resources will mitigate scarcity prices is still unknown. PG&E also discusses the need for enhanced communications,¹⁴⁷ and SCE and SDG&E express a need to complete installation of interval metering and telemetry in order to support Participating Load.^{148,149} SDG&E also argues that issues such as direct access load forecasting, bidding into MRTU, and methods for settlement still need resolution.¹⁵⁰ For these reasons, all three utilities propose a gradual transition of demand response activities to greater functionality within MRTU.

PG&E asserts that Proxy Demand Resource can be implemented sooner and at a lower cost than Participating Load/Dispatchable Demand Resource, because the technical requirements for Proxy Demand Resource are much simpler. Proxy Demand Resource only requires the submission of a load drop whereas Dispatchable Demand Response will require forecasting of a specific

¹⁴⁵ SCE Exhibit 2, p. 19.

¹⁴⁶ SCE Exhibit 2, p. 37.

¹⁴⁷ PG&E Exhibit 201, Chapter 3, p. 32.

¹⁴⁸ SCE Exhibit 2, p. 7.

¹⁴⁹ SDG&E Exhibit 101, p. 10.

total load as well as the load drop, which will require increased planning time and forecasting effort.¹⁵¹ Given the relative effort involved in transitioning programs from Non-Participating Load to Proxy Demand Resource or Participating Load, all three utilities focus their transition plans for 2010-2011 on evaluating their programs for transition to Proxy Demand Resource.

In its application, PG&E notes that, other than the Participating Load pilots approved in D.08-12-038, most of its demand response programs will participate as Non-Participating Load at the start of MRTU,¹⁵² and proposes to phase some of its programs into greater alignment with the CAISO markets gradually, to allow for the development of the MRTU market rules and PG&E procedures and infrastructure.¹⁵³ PG&E describes a plan to transition many of its current programs, as appropriate, from Non-Participating Load to Proxy Demand Resource beginning in 2010.¹⁵⁴ PG&E intends to transition its demand response programs to Proxy Demand Resource or Participating Load only after all changes to CAISO tariffs and procedures have been made and the necessary infrastructure is in place,¹⁵⁵ and when “the benefits justify the costs.”¹⁵⁶ Because of this, PG&E’s timeline for transition is not yet fully defined and is partially dependent on outside factors and uncertain future analysis.

¹⁵⁰ SDG&E Exhibit 101, p. 8.

¹⁵¹ PG&E Exhibit 201, Chapter 3, p. 19.

¹⁵² PG&E Exhibit 201, Chapter 3, pp. 35-52.

¹⁵³ PG&E Exhibit 201, Chapter 3, pp. 1-2.

¹⁵⁴ PG&E Exhibit 201, Chapter 3, pp. 35-52.

¹⁵⁵ PG&E Exhibit 201, Chapter 3, p. 10.

¹⁵⁶ PG&E Exhibit 201, Chapter 3, p. 5.

Like PG&E, SCE states that its demand response programs are currently limited to Non-Participating Load, with the exception of its previously approved Participating Load pilot programs. SCE expects that the Participating Load pilots taking place in 2009 will assist in resolving technical and operational issues and developing more detailed plans for transitioning demand response to provide more benefits under MRTU.¹⁵⁷ SCE proposes to begin bidding some of its demand response programs as Proxy Demand Resource as they conform to appropriate requirements over time.¹⁵⁸ SCE argues that it is not appropriate to take more immediate action until there is time to research customer needs, prepare internal systems and operations for MRTU compatibility, and if necessary, obtain Commission approval for its plans.¹⁵⁹ SCE also recommends that all investments made by SCE, the other utilities, and the CAISO should consider the optimal mix of demand response products. Like PG&E's transition plan, SCE's proposal is not yet very detailed, but moves in the direction of better integrating its demand response programs into MRTU.

Similarly, SDG&E states that it will redesign proposed programs as needed to enable participation in MRTU. Additionally SDG&E states it will submit new programs for Commission approval during the 2009-2011 cycle if the opportunity to improve MRTU integration arises.¹⁶⁰

Each utility will run at least one pilot during the summer of 2009 to test the ability to use various demand response resources as Participating

¹⁵⁷ SCE Exhibit 2, p. 13.

¹⁵⁸ SCE Volume II, p. 10.

¹⁵⁹ SCE Volume II, p. 13.

¹⁶⁰ SDG&E Prepared Testimony of Mark Gaines, Volume I of VI, p. 6.

Load/Dispatchable Demand Response, and the results of these pilots are expected to provide information that can be used to transition programs to Proxy Demand Resource or Participating Load/Dispatchable Demand Response starting 2010. PG&E and SCE both suggest that the transition of programs to Proxy Demand Resource or Participating Load/Dispatchable Demand Response will require additional funding beyond the amounts requested in this proceeding.

16.3. Party Positions

Very few parties provided detailed responses to the utilities' MRTU transition proposals. TURN takes the position that the time and expense required to transition programs to function as Participating and may not be cost effective, and proposes that the Commission minimize expenditures on MRTU and focus on simpler ways of integrating demand response into MRTU in the short run, while delaying the transition of utility programs to operate as Participating Load.¹⁶¹ CAISO, on the other hand, generally supports the transition of programs to operate as Proxy Demand Resource or Participating Load, asserting that demand response that can participate in the real time market would be extremely valuable.¹⁶² CAISO also offers a few specific responses to utility assertions on the amount of information available or needed to transition certain programs, suggesting that much information about MRTU and scarcity pricing is already available to be used in planning program transitions.¹⁶³

¹⁶¹ TURN Exhibit 420, pp. 5-6.

¹⁶² CAISO comments on amended application, September 29, 2008, p. 14.

¹⁶³ CAISO comments on amended application, September 29, 2008, p. 10.

16.4. Discussion

It appears that it is not feasible at this time to install the infrastructure and processes needed for anything more complicated than Non-Participating Load. Given this, a gradual transition of some programs from Non-Participating Load to Proxy Demand Resource and a few ultimately to Participating Load/Dispatchable Demand Response, as outlined by the utilities, is reasonable. This will allow the development of additional information on the operation of Proxy Demand Resource and Participating Load/Dispatchable Demand Response, along with the implementation of technical changes and education programs that will facilitate the transition. Still, these transition plans are vague and raise several issues and barriers that should be explored while the transition is ongoing.

The barriers and uncertainties raised by the utilities in support of their proposals for a gradual transition to Proxy Demand Resource and Participating Load/Dispatchable Demand Response include: CAISO's final design of Scarcity Pricing, CAISO's completion of comprehensive User's Guides for Proxy Demand Resource and Participating Load/Dispatchable Demand Response, and more information on demand response aggregators' role in MRTU. We agree that it is difficult for the IOUs to create the necessary infrastructure and communications networks without knowing the final market designs. These concerns all support the need to continue information gathering and analyses on the expected place of demand response programs within MRTU. For example, the Participating Load Pilots approved for 2009 are expected to provide a great deal of relevant information. Because the Participating Load Pilots are designed to test Participating Load/Dispatchable Demand Response, the most complex demand response product, these pilots should provide the utilities with opportunities to design and test networks that are able to integrate demand response resources

into MRTU as Non-Participating Load, Proxy Demand Resource, and Participating Load/Dispatchable Demand Response.

It appears that several significant milestones will be reached over the next two years. The first milestone is the completion of the Participating Load Pilots during the summer of 2009. As noted earlier, these pilots will provide information regarding the needed infrastructure, communications, and metering technologies required for Participating Load/Dispatchable Demand Response. The second milestone is CAISO's completion of its market designs and user guides for Proxy Demand Resource and Participating Load/Dispatchable Demand Response, expected sometime in the fall of 2009. The third milestone is the participation of utility demand response programs as Proxy Demand Resource in summer 2010. As noted earlier, the CAISO is projecting that it will have a Proxy Demand Resource product in place for use during the summer 2010, and that the utilities will transition some demand response programs to Proxy Demand Resource for 2010 participation.

We agree that it would be best to wait to make major changes to programs until the benefits of those changes are found to outweigh the costs. We believe that this determination is best made by the Commission after the demand response opportunities and their costs and benefits under MRTU can be better defined. These gaps in our knowledge may be addressed through the results of the Participating Load Pilots, which are expected to provide a great deal of information regarding the costs of such changes. The final designs for Proxy Demand Resource and Dispatchable Demand Response will affect the implementation costs for the utilities, as will the utilities' experience with Proxy Demand Resource in 2010.

We approve the utilities existing MRTU transition plans for 2009-2011, with the following additional requirements. As noted earlier, the utilities

integration plans indicate that moving demand response programs to Participating Load/Dispatchable Demand Response will be more complex and difficult than transitioning them to Proxy Demand Resource. In order to address these difficulties and ensure that programs are transitioned in a thoughtful way when such changes are deemed to be cost effective, we require the utilities to prepare two reports over the next two years. First, the utilities shall file an evaluation of the Participating Load pilots in 2009. The evaluation will provide an assessment of what was learned through the pilots, areas that need further exploration (if any), and potential next steps for 2010 and beyond. This evaluation will be due by December 1, 2009.

In addition, the utilities will prepare and submit detailed reports on the transition of demand response programs into MRTU by January 31, 2011. These plans shall include lessons learned from the utilities' 2009 pilots and their 2010 Proxy Demand Resource experience, including performance assessments as well as an evaluation of expected costs and benefits of integrating all programs into Proxy Demand Resource (if such programs have not already been integrated) and Participating Load/Dispatchable Demand Response (for all programs). As part of each transition plan, the utility should also include a description of its analysis in determining the appropriate level of integration into MRTU (Non-Participating Load, Proxy Demand Resource, or Dispatchable Demand Response) for each of their demand response programs, and the rationale for their recommendations. These reports should also include an assessment of the probable effect of each program on Scarcity Pricing. The plans should also provide information on any barriers that still exist for integration to Proxy Demand Resource and Participating Load/Dispatchable Demand Response, and suggest next steps as to how to address those barriers.

17. Settlement Baseline for Utility Programs

17.1. Current Baseline for Settlement and Studies

Some demand response programs pay a customer for reducing its usage during demand response events. A customer's meter only measures how much energy a customer actually used. The reduction in energy use must be estimated by estimating how much energy the customer would have used in the absence of the demand response event. The estimate of energy use in the absence of a demand response event is referred to as the "baseline."¹⁶⁴ An important issue in this proceeding is determining whether the existing baseline methodology for utility programs should be changed, and, if so, to what alternative baseline method.

The utilities currently use a "3-in-10 unadjusted baseline" method for calculating payments to large commercial and industrial customers for their responses to events called in most demand response programs. This method takes the average from the three highest days out of the last 10 business days to estimate the load of a customer in absence of an event. The 10 business days exclude any event days and holidays; the baseline is unadjusted in that the calculated average is not adjusted up or down based on the usage the morning of the event. In these applications, the utilities offer various proposals for changing the settlement baseline in the 2009-2011 period.

17.2. Utilities' Baseline Proposals

For customers with loads greater than 200 kilowatts enrolled in most of its demand response programs, PG&E proposes to replace the 3 in 10 unadjusted

baseline with a “10 in 10 adjusted baseline,” under which a customer’s baseline would be calculated as the average of that customer’s 10 previous non-event business days, adjusted up or down based on the customer’s usage in the four hours immediately before the event, a so-called “default morning-of adjustment.”¹⁶⁵ PG&E proposes allowing customers to opt out of the adjustment, in which case the baseline would be the average of the 10 previous non-event business days. PG&E proposes that customers with loads under 200 kilowatts should not be offered the morning-of adjustment, stating that it would not be feasible to develop, administer, and implement for mass market customers during 2009 through 2011.¹⁶⁶ PG&E proposes this new 10-day baseline approach be phased-in starting in 2009, applied first to its PeakChoice program, Optional Binding Mandatory Curtailment Program, Capacity Bidding Program, and Business Energy Coalition Program; PG&E would maintain the current 3-in-10 baseline for ABEC and Demand Bidding Program.¹⁶⁷

In contrast, SCE proposes to retain the current 3-in-10 day baseline as a default baseline for its Energy Option program, but provide customers with the ability to choose the average of the 10 days with a day-of adjustment.¹⁶⁸ SCE does not specify how it would calculate its day-of adjustment used with its

¹⁶⁴ In contrast, a baseline is not necessary for dynamic pricing rates, which generally charge a customer variable prices for the energy that the customer actually uses.

¹⁶⁵ Exhibit 201, pp. 2-29.

¹⁶⁶ PG&E 2009-2011 Demand Response Programs and Budgets Amended Prepared Testimony, September 19, 2008, p. 2-30.

¹⁶⁷ Demand Bidding Program will be phased out at the end of 2009.

¹⁶⁸ SCE Volume I, Amended Testimony in Support of SCE’s Amended Application for Approval of demand response Programs, Goals, and Budgets for 2009-2011, September 19, 2008, p. 21.

10 in 10 baseline, or whether SCE intends to extend this baseline option to other programs. SDG&E does not propose changes to its existing baseline methodology.

17.3. Party Positions on Appropriate Settlement Baselines

TURN and CDRC disagree with some or all of the utilities' baseline proposals in these applications.¹⁶⁹ TURN objects to SCE's proposal to retain the current 3-in-10 day baseline as a default, and urges the Commission to require ongoing monitoring of baseline accuracy. TURN notes that the 2008 study by Christensen Associates finds that the unadjusted 3-in-10 baseline tends to overstate actual loads on event days for many SCE customers, thereby promoting free ridership and resulting in higher payments than appropriate to some customers.¹⁷⁰ TURN proposes that the Commission implement the finding of the Christensen study¹⁷¹ that recommends customers with high load-variability in all utilities should be guided toward demand response programs that do not require baseline calculations, such as Critical Peak Pricing.

CDRC objects to the 3-in-10 baseline currently in use for many SCE and PG&E programs. CDRC instead recommends that most programs use a 5-in-10 day baseline (taking the average of the highest 5 of the last 10 non-event business days) with an optional upward only day-of adjustment capped at 20%.

¹⁶⁹ Exhibit 705 and Exhibit 420, p. 10.

¹⁷⁰ Christensen Associates Energy Consulting, LLC, S. Braithwait, M. Welsh, D. Hansen, and D. Armstrong, "California Day-Ahead demand response Program Baseline Load Analysis and PY-2006 Impact Evaluation – Final Report," June 6, 2008, pp. 8-12.

¹⁷¹ Exhibit 420, p. 10.

Under the CDRC proposal, the optional day-of adjustment would be based on the first three hours of the five hours directly preceding the event (for example, for an event starting at 1:00 p.m., the adjustment would be based on usage between 8:00 a.m. and 11:00 a.m. CDRC also objects to the utilities' current use of an aggregated baseline for aggregator programs, under which the utility uses the three highest days of usage of all aggregated customers combined to determine the baseline. CDRC suggests that it would be more accurate, better for customers, and easier for aggregators for the utilities to use individual baselines for each customer, measuring the highest usage days for each customer, rather than the entire portfolio overall, to determine a baseline for each customer. Currently, customers enrolled in a demand response program directly through the utility are subject to an individual baseline, whereas customers enrolled through a third-party aggregator are subject to an aggregated baseline along with other customers of that aggregator. CDRC believes that providing participants with the ability to calculate their own baseline allows them to make more informed decisions regarding the amount of load they need to shed to meet promised load reduction or the load reduction they should deliver to optimize their benefits. CDRC further believes that customers enrolled through a utility and through an aggregator should be subject to the same type of baseline: individual. In addition, CDRC argues that the aggregated baseline methodology is not the industry standard in the United States and is not used in any of the studies cited by any witness in this proceeding. The differences between individual and aggregated baselines are discussed in more detail in Section 17.4.1 below.

17.4. Discussion of Possible Baselines

A properly designed baseline calculation methodology is important for the success of any demand response program as it provides the benchmark by which

performance is measured. A methodology that systematically over-estimates “business as usual” loads will over-value the contribution of a demand response resource and pay a customer for demand reductions that did not actually occur. Conversely, a baseline methodology that under-estimates the “business as usual” loads will under-value the demand response reduction provided by a customer and not provide the appropriate compensation.

17.4.1. Individual vs. Aggregated Baselines for Aggregator-Managed Customers

CDRC proposes to use an individual baseline for aggregated programs. In this method, the hourly loads for each of an aggregator’s customers are used separately to identify that customer’s highest 3-in-10 days (or 5-in-10, or 10-in-10, depending on the methodology). The average loads over those three days (or five or ten) are calculated, and then the individual customer baseline loads are summed up to produce the total aggregator baseline load for each event-type day. The resulting sum of individual baselines is then compared to the actual sum of the usage of those same customers. Nonetheless, CDRC argues that no party has argued that individual baselines are not preferable for customers.

In contrast, utilities use an “aggregated baseline” for all customers enrolled in a demand response program through a third-party aggregator. This allows the utilities to compensate the performance of the aggregated resource as a whole. Under the “aggregated baseline” method, the hourly load for all of an aggregator’s nominated customers are summed, and the resulting aggregator loads are used to identify the three days in the past 10 (or 5-in-10, or 10-in-10) in which total usage of all customers enrolled through that aggregator was highest. The average loads over those three days (or five or ten) are calculated. The resulting aggregator baselines are then compared to the actual aggregator load for each of the event days.

In its opening brief, SCE asserts that the use of individual baselines for aggregated programs would overstate load reduction and, in some scenarios, could result in a payment for a load reduction that did not occur. SCE claims, “Unbundling the estimation of baseline through the individualized approach recommended by the CDRC distorts the impact of the aggregated resource by ‘cherry picking’ individual customers for the usage on different peak days that maximizes their individual contribution, not the coincident contribution of the aggregated resource. This unbundling effect would relieve the aggregator of its responsibility to manage the aggregated resource for the coincident impact and unfairly reward passive resources.”¹⁷² PG&E agrees with SCE, and argues that aggregators have access to PG&E’s meter data and can use it to verify each customer’s individual performance. Both PG&E and SCE argue that aggregators have the ability to provide individual customer baselines to assist these customers, if appropriate.¹⁷³ PG&E and SCE state that aggregators are compensated to manage the customers they enrolled, and that utilities do not know how the aggregators compensate their individual customers.¹⁷⁴ PG&E does acknowledge an ongoing study by Christensen Associates that examines the issue of individual baseline versus aggregated baseline, and suggests that any decision in favor of an individual baseline should be deferred until the outcome of the study.¹⁷⁵ This study, which was filed with the Commission in

¹⁷² Opening Brief of Southern California Edison Company in A.08-06-001 et al., January 28, 2009, p. 33.

¹⁷³ SCE Reply Brief, p. 9. PG&E Reply Brief, p. 30.

¹⁷⁴ SCE Reply Brief, p. 10. PG&E Reply Brief, p. 31.

¹⁷⁵ PG&E Opening Brief, p. 21.

April 2009, has not been entered into the proceeding record, and therefore is not considered here.

17.4.2. Average Day Calculation

CDRC proposes a 5-in-10 baseline with an asymmetrical (upward only) day-of adjustment capped at 20%. PG&E argues that the 5-in-10 baseline is not recommended by any studies. CDRC acknowledges that research does not indicate that one methodology is superior, but proposes a 5-in-10 baseline as a “compromise” between the 3-in-10 baseline currently used and the 10-in-10 baseline proposed by PG&E. In a reply brief, PG&E acknowledges that the 5-in-10 (adjusted) method has its own merits under certain situations, but the KEMA report cited by CDRC recommends overall that the adjusted 10-day model with a two-way adjustment be used in most situations. Both SCE and PG&E assert that the consideration of this should await the results of PG&E’s baseline pilot, which tested a temperature-sensitive baseline using a “morning of” adjustment to the current “3-of-10” baseline methodology, capped at 20%, similar (though not identical) to the baseline adjustment CDRC proposed in this proceeding.

17.4.3. Adjustment

PG&E proposes to adjust the 10-in-10 baseline based on customer usage during the four hours prior to the beginning of an event. PG&E argues that the hours immediate preceding the event should be used (and not hours further removed from the event start time) in order to avoid gaming. Gaming of a baseline that allows adjustment of a calculated daily average for usage before an event can occur if a customer deliberately increases its load in the morning before the event to inflate the baseline. PG&E believes that using a relatively large period of time (e.g., four hour) to calculate the adjustment discourages

gaming by making gaming more costly to participants, whose electric bill would increase during the whole adjustment period.

CDRC proposes to use a five-hour window prior to the event start time, and to use only the first three hours of that window to determine the adjustment. CDRC asserts that some customers are penalized under PG&E's suggested four-hour adjustment because they begin curtailment actions before the beginning of an event, for example ramping down manufacturing or lighting to ensure load drop at the very beginning of an event.¹⁷⁶ PG&E argues that this window period used to calculate the adjustment is too far from the event window, and will lead to a less accurate adjustment.¹⁷⁷ PG&E does not oppose CDRC's proposal in concept, but believes there should be a shorter gap between the adjustment calculation window and the event window, such as using the first three hours of a four-hour window prior to the event.¹⁷⁸ In its reply brief, CDRC believes that PG&E's recommendation to measure the morning-of adjustment period using the first three of the four hours prior to the event is reasonable.¹⁷⁹

¹⁷⁶ CDRC Opening Brief, p. 39.

¹⁷⁷ PG&E Opening Brief, p. 22.

¹⁷⁸ PG&E Opening Brief, p. 22.

¹⁷⁹ CDRC Reply Brief, p. 13.

17.4.4. Baseline Recommendations

Two studies¹⁸⁰ have examined the performance of various baselines in recent years. The studies uniformly suggest there are better baselines than the current three-day unadjusted baseline for the large commercial and industrial customers. The studies also conclude that a day-of adjustment based on usage data from the morning before an event can significantly reduce the bias and improve the accuracy of this type of baseline. The regression methodology used by SDG&E is generally accepted to be reasonably accurate, but has the disadvantage of being complex and costly to calculate, and difficult for participants to understand.

Based on the record of this proceeding, including various studies, there is no one single baseline that will provide accurate settlement calculations for all customers. The KEMA 2003¹⁸¹ study suggested that a good baseline for settlement should be simple to calculate, unbiased, predictable to customers prior to an event, and minimize the possibility of gaming. Both KEMA 2003 and Quantum 2006 studies recommend a 10-day baseline with a day-of adjustment. This approach calculates an average for each hour, using the last 10 weekdays prior to an event, excluding any event days and holidays prior to the event. The day-of adjustment is a ratio of (a) the average load of certain hours before the event to (b) the average load of the same hours from the last 10 weekdays,

¹⁸⁰ Exhibit 210 - Protocols Development for Demand – Response calculations: Findings and Recommendations, Prepared for the CEC by KEMA-Energy. CEC 400-02-017F; Exhibit 211 - Evaluation of 2005 Statewide Large Nonresidential Day-ahead and Reliability Demand Response Programs. Prepared for Working Group 2 Measurement and Evaluation Committee, by Quantum Consulting Inc. and Summit Blue Consulting, LLC 2006.

¹⁸¹ Exhibit 705, Attachment 15.

excluding event days and holidays. KEMA suggests that this method performs well for both weather-sensitive and non-weather sensitive customers in its sample.

Based on the record presented in this proceeding, we adopt a 10-in-10 baseline with a day-of adjustment, and require that an individual baseline be used for customers enrolled in a utility demand response program directly through a utility and for customers enrolled in these same programs by an aggregator.¹⁸² The adjustment will be symmetrical (upward or downward, as indicated by usage in the window time period), is capped at 20%, and will be based on the first three of the four hours prior to the event. Utilities shall offer customers the opportunity to opt in to the adjustment. This change in the baseline should be applied to Capacity Bidding Program, Demand Bidding Program, Optional Binding Mandatory Curtailment Program, PG&E Peak Choice, and SCE's Energy Options program.

The adopted approach will provide customers with a relatively simple and understandable baseline that minimizes bias and the possibility of gaming by participants. It is reasonable for customers to have their baselines calculated in the same way, whether they enroll in a program through an aggregator or through a utility. Similarly, it is reasonable for customers of SCE, SDG&E, and PG&E to be subject to the same baseline. This will make the baseline methodology more consistent and transparent to customers.

The baseline should be consistent across all utilities and programs. Therefore the Commission requires that PG&E, SCE and SDG&E change their

¹⁸² This requirement does not apply to demand response contracts between a utility and an aggregator approved by this Commission that specify a baseline as part of a contract.

current baseline to an individual 10-day baseline with symmetrical (upward and downward) day-of adjustment capped at 20%. The morning adjustment should be the first three of four hours prior to event. This change in the baseline should be applied to Capacity Bidding Program, Demand Bidding Program, Optional Bindings Mandatory Curtailment Program, PG&E Peak Choice, and SCE's Energy Option program.

The Commission agrees with TURN's recommendation that in the long term, utilities should attempt to steer customers with highly variable loads away from demand response programs that require baselines, and towards programs that do not require baseline calculation such as Critical Peak Pricing. To facilitate this, we direct the utilities to work with parties for an agreement on the definition of highly variable load customers, and to prepare and file a report in R.07-01-041 or a successor proceeding by September 1, 2010, on the definition of highly variable load customers along with an estimate of the number of highly variable load customers that are currently in its baseline demand response programs, and the number of megawatts contributed to the programs by those customers. The report should propose a plan for steering highly variable load customers towards demand response programs that do not require baseline calculation.

18. Concurrent Customer Participation in Multiple Demand Response Programs

In the past, customers have generally been able to participate in only one demand response program or dynamic pricing tariff at one time. As dynamic tariffs become more common and the utilities implement default Critical Peak Pricing, current rules against participation in more than one demand response program or tariff may limit the amount of peak load reduction that can be achieved through demand response. For this reason, several parties to this

proceeding advocate for new rules that would allow customers to participate in more than one demand response program, in an effort to capture more peak load reduction when it is needed.

18.1. Utility Proposals for Concurrent Customer Participation in Two Demand Response Programs

SCE advocates for maintaining rules against allowing an individual customer to participate in more than one program, arguing that allowing dual program participation could potentially lead to double payment to customers for a single load drop.¹⁸³ SCE's application states, "... SCE's [demand response] programs and dynamic tariffs should encourage customers to select the single program or tariff that is best suited to each particular customer's situation."¹⁸⁴ Still, SCE acknowledges that it may be useful to allow dual participation in certain limited situations or between specific programs in which the risk of double payment is minimal or can be avoided, and suggests a few situations in which dual participation may be possible. SCE also recommends reevaluating participation requirements in 2012.¹⁸⁵

SDG&E currently allows individual customers to participate in certain combinations of existing demand response programs, and supports increasing the opportunities for a customer to simultaneously participate in two demand response programs.¹⁸⁶ SDG&E reasons that, "... permitting multiple program participation will allow customers to respond more effectively to the need for

¹⁸³ Ibid.

¹⁸⁴ Exhibit 2, p. 14.

¹⁸⁵ Exhibit 2.

¹⁸⁶ Exhibit 7, pp. 72-73.

load reduction under a mix of differing circumstances; restricting customers' participation to just a single program limits this flexibility to respond under a variety of circumstances."¹⁸⁷ SDG&E anticipates that allowing customers greater flexibility to participate in a mix of programs will ultimately lead to the availability of more demand response in the state. SDG&E agrees with SCE that it is important to avoid duplicative incentive payments for the same load reduction.¹⁸⁸ In order to accomplish this while facilitating participation in two programs, SDG&E proposes establishing processes and safeguards so that customers do not receive multiple or duplicative incentives for the same load reduction, and to ensure that load reductions are credited to the appropriate program(s) through a program hierarchy mechanism.¹⁸⁹

SDG&E envisions rules for demand response programs that would permit customers to enroll in more than one program if the programs have differing triggers, and advocates for establishing a system to measure load reductions in order to allocate the load drop appropriately among the programs responsible for producing them.¹⁹⁰ In those instances in which the load reduction cannot be measured for specific program allocation, SDG&E describes a possible program hierarchy that would determine which program gets credit for the load reduction, and what incentive payment the customer should receive.¹⁹¹ Like

¹⁸⁷ Exhibit 7, pp. 72-73.

¹⁸⁸ Exhibit 7, p. 76.

¹⁸⁹ Exhibit 7, p. 76.

¹⁹⁰ Exhibit 7, p. 75.

¹⁹¹ Exhibit 7, p. 75.

SCE, SDG&E provides a matrix outlining dual program participation guidelines in an appendix of its testimony.¹⁹²

Like SCE and SDG&E, PG&E states that its current demand response dual program participation rules are based on the premise that a customer should not be paid twice for the same load reduction.¹⁹³ PG&E explains that its demand response program portfolio allows concurrent participation in specific combinations of demand response programs', and advocates for limiting customers' ability to enroll in two programs.¹⁹⁴ PG&E suggests that utilities should be allowed to request authority to modify the dual program participation rules ultimately approved in this proceeding if they find that they are unable to make reliable demand response load reduction forecasts for the CAISO. PG&E also points out that the outcome of the 2008 Rate Design Window and Phase 2 of the 2011 General Rate Case may necessitate a change in the ability of Real Time Pricing customers to participate in additional demand response programs. Like SCE and SDG&E, PG&E provides a chart outlining dual program participation guidelines.¹⁹⁵

SCE, SDG&E and PG&E all support the idea that a customer should not be paid twice for the same load reduction. Still, based on their discussions and lists of possible program combinations, it appears that SCE and PG&E have a much narrower view of how much dual program participation is appropriate. SDG&E

¹⁹² Exhibit 7, Appendix C.

¹⁹³ Exhibit 201, Chapter 2, p. 23.

¹⁹⁴ Exhibit 201, Chapter 2, p. 23.

¹⁹⁵ Exhibit 201, Chapter 2, p. 25.

seems to offer the broadest support for dual program participation by proposing processes and safeguards to facilitate smooth operation and implementation.

18.2. Party Positions on Dual Program Participation

Parties offer varying opinions about the appropriateness of allowing customers to participate concurrently in two demand response programs. DRA asserts that SDG&E does not explain how it evaluates programs when a customer participates in two programs.¹⁹⁶ DRA also questions the SDG&E proposal for allocating load reductions to specific programs, how incentives for avoided capacity costs can be calculated for each program when a customer participates in two programs, and how SDG&E will avoid paying duplicative incentives. DRA also expresses concern that barriers to customer participation in more than one demand response program may result in loss of potential load reductions from demand response.¹⁹⁷

Consumer Powerline expresses strong support for equal treatment among third party and utility demand response programs.¹⁹⁸ Consumer Powerline also asserts that the utilities should allow customers to participate concurrently in more than one demand response program, including programs run by third-party demand response aggregators, “unless this can be shown to be

¹⁹⁶ Protest of The Division of Ratepayer Advocates, filed July 9, 2008 in A.08-06-001 et al., p. 6.

¹⁹⁷ DRA Protest of Amended Applications, filed September 29, 2008 in A.08-06-001 et al., p. 4.

¹⁹⁸ Response of Consumer Power Line (“CPLN”) to Applications, filed July 9, 2008 in A.08-06-001 et al., p. 2.

infeasible.”¹⁹⁹ Similarly, the Joint Parties recommend that the utilities should allow commercial and industrial customers to simultaneously participate in two demand response programs, including offerings from aggregators.²⁰⁰ The CLECA also supports dual program participation, specifically “that there should be provision for dual program participation and... that customers participating in PG&E’s RTP should be allowed to participate in any other [demand response] program(s).”²⁰¹

CDRC specifically identifies SCE’s Default Critical Peak Pricing Program as a program that should be modified to allow customers to also participate in day-of options of programs, such as the bilateral contracts and Capacity Bidding Program. The CDRC supports SDG&E’s determination that it is appropriate to establish a framework for dual program participation that permits customers to enroll in programs with different trigger events.²⁰² According to the Coalition, utility proposed commercial and industrial demand response programs should be open to Demand Response Providers including access to incentives.²⁰³

On October 9, 2008, SCE filed reply comments stating that, “... it is open to the idea of providing customers additional program choices as long as double dipping and double payments are avoided.”²⁰⁴

¹⁹⁹ Response of Consumer Power Line (“CPLN”) to Applications, filed July 9, 2008 in A.08-06-001 et al., p. 5.

²⁰⁰ Comments of the Joint Parties, filed July 9, 2008 in A.08-06-001 et al., p. 2.

²⁰¹ Comments of CLECA, July 9, 2008, p. 6.

²⁰² Comments of CDRC on Amended Applications, filed September 29, 2008 in A.08-06-001 et al., p. 13.

²⁰³ CDRC Opening Brief, pp. 11, 12.

²⁰⁴ CDRC Opening Brief, pp. 8.

PG&E contends that allowing customers to participate concurrently in demand response programs run by aggregators and utilities would complicate load drop forecasts and lead to other problems. PG&E suggests if multiple programs called events at the same time, “[s]uch a situation would result in an inaccurate forecast to the CAISO and possible double counting and double-payments in dual participation situations.”²⁰⁵ PG&E maintains that demand response program forecasts are used for resource adequacy consideration and load forecasting accuracy is diminished by mixing day-ahead programs and day of programs between aggregators and utilities.²⁰⁶ PG&E argues that allowing participation in multiple demand response programs could cause resource planning and system reliability problems.²⁰⁷ PG&E notes that its current rules allow a customer to participate in a capacity-payment program and an energy-payment program, but not in two capacity payment programs or two energy payment programs.²⁰⁸ According to PG&E, this minimizes the possibility of double payments for a single load drop. PG&E states that its approach to dual program participation balances the need to give flexibility to customers, obtain maximum load impacts, and provide an accurate demand response forecast to the CAISO.²⁰⁹ SCE contends that there are “...administrative complexities

²⁰⁵ Reply of Pacific Gas and Electric Company (U 39-E) To Protests and Responses to Amended Application For Approval of 2009-2011 Demand Response Programs and Budgets pp. 6-7.

²⁰⁶ Ibid, p. 34.

²⁰⁷ Reply Brief of Pacific Gas and Electric Company, February 11, 2009, p. 33.

²⁰⁸ Reply Brief of Pacific Gas and Electric Company, February 11, 2009, p. 33.

²⁰⁹ Opening Brief of Pacific Gas and Electric Company (U 39-E), January 28, 2009, p. 25.

related to adjusting incentive payments for dual participation customers [raising the possibility of] increased administrative costs and customer confusion.”²¹⁰

SCE considers Critical Peak Pricing to be a capacity-based program, and would permit dual participation in Critical Peak Pricing and energy-based programs only. CRDC argues that Critical Peak Pricing is an energy-based program, because it provides incentives in the form of lower energy rates during off-peak hours.²¹¹ SDG&E and CLECA reached an agreement regarding the interaction of the summer saver program and peak time rebate programs. The settlement incorporates different triggers for each program and establishes a tracking system for Peak Time Rebate payments to identify any possible instances of an overlap in payments between the two programs. The settlement recognizes the SDG&E General Rate Case Phase 2 proceeding as the place to adjust incentives and decide cost allocation issues.²¹²

18.3. Discussion of Dual Program Participation

Current Commission policy supports increasing the amount of cost effective demand response available and the flexibility of demand response programs to reduce electricity load during declared energy emergencies or at times of high electricity prices. It is reasonable to evaluate the possibility of concurrent participation in dual programs to determine whether it has the

²¹⁰ Ibid., p. 15.

²¹¹ Opening Brief of Southern California Edison Company (U 338-E), January 28, 2009, p. 14.

²¹² Exhibit 131, January 7, 2009, Agreement Regarding Interaction of Summer Saver and Peak Time Rebate Programs.

potential to expand the current level of demand response while minimizing ratepayer costs.

Participation in more than one demand response program may provide flexibility to customers and expand their ability to respond to the varying conditions that trigger demand response. However, guidelines must be adopted that prevent double payment for a single load drop, even when that load drop is made by a customer enrolled in two programs with simultaneously called events.

These guidelines will also prevent double counting of load drop for participants in multiple programs, in order to maintain accurate load drop estimates for resource adequacy purposes. As the utilities implement dynamic pricing tariffs and further develop the CAISO's MRTU mechanisms, additional opportunities may emerge for dual demand response program participation. This is an appropriate time to establish guidelines to facilitate growth in demand response through dual program participation while safeguarding ratepayers from excessive or duplicative payments.

Parties agree in theory that dual program participation may further the goal of increasing both customer choice and potential for demand reductions, but many disagree on how dual program participation should be implemented. Most parties distinguish between programs which offer capacity payments and those which offer energy payments. There seems to be broad agreement among parties on the following points:

- Customers should not be allowed to participate in more than one program that offers capacity payments. No utilities permit concurrent participation in more than one program that provides capacity payments, such as the Base Interruptible Program, Capacity Bidding Program and the various air conditioner cycling programs.

- It may be reasonable to permit customers to participate in more than one program that offers energy payments, as long as a customer only receives payment through one program for a given load drop. This allows for the possibility that a customer could enroll in and be paid under two energy payment programs, as long as those programs do not have a simultaneous events or the customer receives payment under only one program if simultaneous events do occur.
- It may be reasonable to permit customers to participate concurrently in a program that offers capacity payments and a program that offers energy payments. However, in the case of simultaneous events, customers should receive payment from only one program.

Parties disagree on the following issues:

- If customers are enrolled in two programs, one of which provides energy payments and the other capacity payments, and these programs have simultaneous events, should the customer receive the payment for the energy program or the capacity program? PG&E and SCE allow Demand Bidding Program (which pays only energy incentives) customers to participate in capacity payment programs and in the case of simultaneous events customers do not receive the Demand Bidding Program energy payment. However, the recent settlement agreement discussed in Section 19, below, among DRA, SCE, and aggregators EnerNoc and AER, allows dual participation by taking the opposite approach. The settlement states that in the case of simultaneous events, customers who participate in these aggregator contracts (which are capacity payment programs) and the Demand Bidding Program would receive Demand Bidding Program energy payments, but their load drop would not be counted towards the aggregator's load reductions.
- Which programs should be considered energy payment programs, and which programs should be considered capacity payment programs? For some programs, the classification is fairly clear: all parties agree that the air conditioner cycling programs, and the Base Interruptible Program, which offer

customers monthly incentives based on a willingness to reduce load if called upon, offer only capacity payments. However, PG&E and SCE consider Critical Peak Pricing programs, which are dynamic rate programs, to be capacity payment programs, whereas SDG&E and the various aggregators suggest that Critical Peak Pricing should be considered an energy payment program. As a result, PG&E and SCE do not allow dual participation in Critical Peak Pricing and programs such as air conditioner cycling, the Base Interruptible Program, or the Capacity Bidding Program, whereas SDG&E does allow Critical Peak Pricing customers to participate in capacity payment programs.

- Should customers be allowed to participate concurrently in both a utility-administered program and one run by an aggregator? PG&E and SCE do not allow customers enrolled in their programs to also participate in the aggregator contracts, with the exception of the recent SCE settlement agreement mentioned above. SDG&E allows dual participation of customers on Capacity Bidding Program, a program in which the all customers are enrolled through aggregators, and in certain other programs.

One last concern raised by the possibility of concurrent customer participation in dual demand response programs is that customers could attempt to “game” the system if the energy use charges associated with some events are less than the penalties associated with failure to perform under another program; this could be the case for Critical Peak Pricing when combined with the Base Interruptible Program. A customer could, with careful planning and a lot of luck, avoid reducing demand to the Firm Service Level during a simultaneous Base Interruptible Program/Critical Peak Pricing event and avoid the usual penalty.

18.4. Requirements for Dual Program Participation

We conclude that it is reasonable and consistent with the Commission's policy of encouraging cost effective demand response activities to allow customers to participate concurrently in two demand response activities and programs, as long as duplicative payments for a single instance of load drop can be avoided. One way to accomplish this that is supported by most parties to this proceeding is to allow customers to participate concurrently in one program that provides an energy payment and one that provides a capacity payment. This also appears to be a relatively simple way to categorize programs to maintain consistent rules across the different utilities' service territories. We direct that the utilities develop rules and procedures allowing customers in two programs, one providing capacity payments and one providing energy payments. In addition, we direct that these rules will prohibit participation in two programs that are both either day-ahead or day-of; a participant may participate in one day-ahead and one day-of program.

Critical Peak Pricing has elements of both a capacity payment program and an energy payment program. Critical Peak Pricing acts as an energy payment program to the extent that the financial incentive is based on the amount by which customers reduce their peak electricity consumption. At the same time, Critical Peak Pricing acts as a capacity program in that it rewards customers all the time for their willingness and readiness to reduce demand when an event is called. In order to further our goal of increasing the amount of demand response available at times of peak load, it is reasonable to consider Critical Peak Pricing to be an energy payment program. It is not consistent with Commission priorities to limit customers' ability to reduce peak demand simply because it *might* result in some customer overpayment in certain rare

circumstances. For the purpose of demand response dual participation rules in 2009-2011, we will consider Critical Peak Pricing to be an energy payment program in which customers may participate concurrently with capacity payment programs such as Capacity Bidding Program.

These decisions introduce a small possibility of double payment for load drop under particular circumstances, and rules are necessary to minimize this undesirable outcome. Towards that end, we require that in the case of simultaneous or overlapping events called in two programs, a single customer enrolled in two programs will receive payment only under the capacity program, not for the simultaneous event for the energy program. Crediting the capacity program with participants' load drop during any called events. This is consistent with the principle of a capacity program, under which customers are rewarded for their constant readiness to reduce load. In addition, the customer's baseline for both programs will be calculated based on days in which no events are called in either program in which the customer participates. These rules will be applied statewide in order ensure that customers throughout the state are treated similarly and fairly. These rules will also apply regardless of whether the customer is enrolled in a utility-administered program or one administered by a third-party aggregator. To implement these rules, each utility is ordered to file a Tier 2 advice letter within 90 days of this decision, specifying which programs it considers to be energy programs and capacity payment programs, and describing its plan for educating customers on the interactions of various programs to ensure that participants can make informed choices about program enrollment. This Tier 2 advice letter will also state the specific permissible combinations of programs, with critical peak pricing programs generally compatible with programs offering capacity payments. By delaying the implementation of these new rules until January 2010, we expect utilities will

have sufficient time to determine any challenges they may face in tracking and billing or crediting customers enrolled concurrently in more than one demand response activity, and find ways to accommodate those customers' choices consistent with these new requirements.

We recognize that some contracts that have already been approved by this Commission, or are being approved in this decision, have concurrent program participation requirements that are not consistent with the rules adopted here. We do not require the alteration of existing contracts to make them consistent with these rules; however, we do encourage utilities and aggregators to consider these rules when negotiating new contracts or modifying contracts that have been previously approved.

While we share parties' concerns over the possibility of customer gaming, it is unlikely that many customers have the ability and the desire to enroll in two programs with the intention of underperforming in one while making up for the program penalties through participation in another. Simultaneous events in two programs such as the Base Interruptible Program and Critical Peak Pricing are rare, and that the total amount of money saved by a customer even if such an event occurs is unlikely to be large. Knowing this, it is reasonable to adopt the concurrent program participation rules described above. Still we expect utilities to be vigilant in watching for possible instances of gaming through 2010 and 2011, especially as some programs increase in size.

If necessary, the rules established here can be reassessed as programs develop and utilities gain experience with new programs and program interactions. We will reevaluate these rules to determine their effectiveness in promoting program participation, increasing available demand response load reductions, and avoiding instances of duplicative payments and gaming.

19. SCE Contracts with Demand Response Aggregators

19.1. Procedural Background

In A.08-06-001, SCE asks approval of four contracts with four different demand response aggregators, Energy Curtailment Specialists (ECS), EnerNOC, AER, and ECI. The Commission previously rejected contracts with these providers in D.08-03-017, in which four other aggregator contracts were adopted. That decision suggested that SCE could renegotiate the rejected contracts and request approval of the modified contracts in this application, which SCE subsequently did.

All four contracts originally included provisions that they would terminate if not approved by the Commission by February 28, 2009. Three of the aggregators amended their contracts to extend the approval deadline to June 30, 2009; ECI did not approve an extension, and allowed its contract to terminate under this provision. The ECI contract is therefore no longer under consideration in this proceeding.

On February 23, 2009, SCE filed a motion for approval of a settlement agreement the contracts between SCE and EnerNOC, and between SCE and AER. The Settlement Agreement is between DRA, SCE, and these two contractors; the redacted public version of this settlement agreements are included with this decision as Attachment A.²¹³ ECS, which was not a party to this settlement, filed comments on March 25, 2009, opposing the settlement unless several modifications in the settlement were also applied to ECS's own

²¹³ The Settlement Agreement is Exhibit A of Joint Motion of Division of Ratepayer Advocates, Southern California Edison Company, EnerNOC, Inc., and Alternative Energy Resources, Inc., for Adoption of Settlement Agreement, filed February 18, 2009.

contract with SCE. Both DRA and SCE filed comments opposing the request to apply some (but not all) modifications made to the AER and EnerNOC contracts to the ECS contract.

On April 17, 2009, SCE and ECS filed a joint motion to withdraw the ECS contract from consideration in this proceeding. No parties filed responses to this motion, which remains unopposed. The motion to withdraw the ECS contract is granted, and only the EnerNOC and AER contracts as modified in the February 23, 2009, proposed settlement remain at issue in this proceeding.

19.2. DRA Analysis of the Proposed Contracts

The only party in this proceeding that provided detailed independent analysis of these proposed aggregator contracts is DRA. Based on its analysis, DRA asserts that the four aggregator contracts as originally proposed in SCE's application are substantially similar to the contracts rejected by the Commission in D.08-03-017. DRA argues that these contracts are poorly structured, not cost effective, and do not include substantially better ratepayer protections than the four aggregator contracts that the Commission rejected in D.08-03-017.²¹⁴ DRA also states that the payment and penalty history of the current SCE contracts shows that in the months an event is not called, the aggregator is paid for capacity it has not shown it can deliver,²¹⁵ and that the penalty structure and the basic capacity and energy payment structure in the proposed contracts are identical to the ones in the existing contracts, as well as the rejected contracts.²¹⁶ DRA also states that the Commission should direct the utilities to require that all

²¹⁴ DRA, Exhibit 316 at 8.

²¹⁵ DRA, Exhibit 316 at 10.

²¹⁶ DRA, Exhibit 316 at 12.

proposed third-party contracts contain provisions that adjust capacity payments based on an aggregator's most recent performance in a Test, Re-Test, or dispatch event to ensure that payments during the ramp-up period and beyond are commensurate with actual performance.²¹⁷ DRA alleges that the four contracts as originally submitted have significant potential to overpay aggregators for demand reductions rarely if ever delivered.

19.3. Discussion

In order to adopt the settlement agreement, it is necessary to find that "the settlement is reasonable in light of the whole record, consistent with law, and in the public interest."²¹⁸ The settlement of the EnerNOC and AER contracts in this case is essentially uncontested. The only objection to the settlement was from ECS, which objected to certain provisions unless they could also be applied to the ECS contract. Because the ECS contract has been withdrawn, this issue is no longer relevant. To determine the reasonableness of this uncontested settlement, we analyze it within the context of the initial litigation positions of the parties.

We find the settlement reasonable in light of the whole record, consistent with the law, and in the public interest. The terms of the contracts under the proposed settlement are significantly improved from the originally proposed terms: they are likely to be less susceptible to gaming by the contractors, and more likely to deliver the promised capacity when called. The prices to be paid by SCE have also been lowered.

²¹⁷ DRA, Opening Brief at 23.

²¹⁸ Commission Rules of Practice and Procedure, Rule 12.1(d).

In its application, SCE initially estimated the cost effectiveness ratios of these two contracts to be close to or exceeding 1.0, depending on the amount of transmission and distribution benefits included in the analysis.

By lowering the costs to be paid by SCE while not reducing the benefits under the contracts, the modifications made in the settlement are likely to improve the cost effectiveness ratios of these two contracts, which were already close to (or exceeding) one. Because the settlement effectively addresses the gaming concerns of DRA and is likely to improve the contracts' cost effectiveness, it is reasonable to approve the settlement, and approve the contracts between SCE and AER, and SCE and EnerNOC as modified under that settlement.

We note that the baseline and multi-program participation rules agreed upon in these contracts are not consistent with the rules adopted for other programs elsewhere in this decision. We adopt the settlement and approve the contracts as proposed, but in the future we expect parties to comply with the principles for baseline calculation and the multi-program participation rules established in this decision.

20. BluePoint Proposal: Backup Generation

In its initial comments²¹⁹ on the utilities' applications, BluePoint introduces the concept of "backup generation with enhanced controls" (BWEC). According to BluePoint, BWEC involves the use of proprietary enabling technology to harness a certain type of mandated test generation from some backup generators. In its testimony, BluePoint asserts that its BWEC technology meters, monitors,

²¹⁹ Response of BluePoint Energy, filed July 9, 2008, in A.08-06-001 et al. (BluePoint July response).

and dispatches backup generation from meter tests that is currently wasted, and allows this generation to be dispatched from a central location, making that energy available during peak demand.²²⁰ By enabling the use of this energy, and dispatching it at peak times, BluePoint argues that properly configured backup generation such as BWEC has characteristics of demand response in that it can decrease net load on demand, allowing it to function as participating load, and can respond to price signals, scarcity pricing, and variability of production by renewable energy sources.²²¹ BluePoint further advocates for the Commission to allow cost effective backup generation resources to receive technical assistance and technology incentives funding as a demand response resource. Specifically, BluePoint considers backup generation to be a demand-side resource because it is typically owned by a customer, not a utility or other load-serving entity, and is operated for that customer's own benefit.²²²

BluePoint argues that backup generation, as a demand-side resource that has the characteristics of demand response, should be considered a valid demand response option that is eligible to receive demand response funding, including Technical Assistance and Technology Incentives funds. BluePoint further argues that the technology used to reduce load is less important than the load reduction itself, and that when load curtailment is present with behind the meter generation that uses clean and efficient use of fuels for load reductions, as it contends is the case for BWEC, it is reasonable to make such activities eligible for TA/TI funds.

²²⁰ BluePoint July Response, pp. 2-3.

²²¹ BluePoint Opening Brief, filed January 28, 2009, p. 3 (BluePoint Reply Brief).

²²² BluePoint Opening Brief, p. 3.

BluePoint further contends that BWEC is environmentally friendly, both because it does not increase greenhouse gases or other harmful emissions if the generators use renewable energy or otherwise minimize emissions, but also because BWEC captures energy from required generator tests that would be run in the absence of BWEC, converting wasted energy into a useable resource.

All three utilities and TURN oppose the BluePoint proposal. TURN asserts that BWEC is not a demand response proposal, but a proposal that would use demand response funds to subsidize generation.²²³ TURN also disputes the contention by BluePoint that BWEC is “green” or environmentally friendly, noting that an early study of demand response suggested that demand response programs could actually increase net emissions by encouraging the use of diesel-fueled backup generators.²²⁴ In addition, TURN disputes the assumptions made by BluePoint about the number of hours in which BWEC from generator tests could be available up to 250 hours per year, saying that a much lower number is more likely.²²⁵ TURN suggests that the Commission require the collection of this information as part of the 2009-2011 program evaluation activities.²²⁶

SDG&E asserts that BluePoint failed to meet its burden of proof that the BWEC proposal addresses the Commission’s concerns about backup generation, and that BluePoint has failed to meet this burden through its testimony in this proceeding.²²⁷ SDG&E states that if the Commission believes that BluePoint has

²²³ Exhibit 421, p. 7.

²²⁴ TURN Opening Brief, p. 13.

²²⁵ Exhibit 421, p. 7.

²²⁶ Ibid.

²²⁷ SDG&E Reply Brief, p. 73 and Exhibit 122, p. 8. SDG&E does not specifically describe the Commission concerns about backup generation to which it refers.

met its burden of proof, BWEC related projects that meet all other program requirements could be eligible to receive Technical Assistance and Technology Incentives funding. PG&E notes that the Commission has rejected previous proposals to use demand response funds on backup generation on the grounds that backup generation is not true demand response, and encourages the Commission to reject the BluePoint proposal in this proceeding on the same basis.

20.1. Discussion

In at least two previous decisions, the Commission has stated it does not consider backup generation to be a type of demand response, and has rejected requests to use demand response funds to support backup generation. In D.06-11-049, the Commission considered and rejected a PG&E proposal to add emissions control technologies to diesel engines. The Commission stated that, "... Our objective in funding demand response programs is to reduce system demand, not to substitute system electricity with electricity generated by off-grid facilities. We previously found in D.05-01-056 that backup generation is not a true demand response resource."²²⁸ Similarly, in D.05-01-056, the Commission found that backup generation is not a demand response resource, and expressly stated that, "... in future years, [backup generation demand response programs] should not be funded through the demand response program budgets."²²⁹ The Commission has also expressed concern that backup generation, such as diesel

²²⁸ D.06-11-049, p. 58.

²²⁹ *Ibid.*

generators, contradicts the Energy Action Plan's loading order preference and represents one of the dirtiest generation sources available.²³⁰

BluePoint has not provided sufficient new information to persuade us that backup generation actually provides demand response by reducing load, rather than substituting energy from a different source. As TURN notes, we do not have information on the frequency with which participants in demand response programs use backup generation to meet their energy needs when called upon to reduce load as part of a demand response program, and it is possible that this is occurring on a regular basis. The issues here are not whether this should happen or how often it happens, but whether the Commission should encourage this substitution by facilitating the substitution with demand response funding. As a policy matter, we have already found that subsidizing backup generation with demand response funds is not appropriate; we prefer to reserve these funds for activities that reduce total energy use. Consistent with this policy, we are not persuaded that it is appropriate to use demand response funds on backup generation, and we will not adopt the BluePoint proposal to recognize backup generation as demand response nor use technical assistance and technology incentives information for BWEC.

The Commission has never fully evaluated the extent to which participants in current demand response activities may be using backup generation to meet their demand response commitments. Gathering information on this issue would enable us to gauge whether demand response load impacts represent energy that is truly saved or shifted to off peak hours, or whether it is merely supplied by unregulated sources, and whether demand response has an

²³⁰ Ibid.

inadvertent negative environmental impact. While we decline to require utilities to gather information from participants in demand response activities during 2009-2011, we encourage the Demand Response Measurement and Evaluation Committee to study this issue.

21. Permanent Load Shifting

The phrase “permanent load shifting” refers to the shifting of energy usage by one or more customers from one-time period to another on a recurring basis. Permanent load shifting often involves storing electricity produced during off peak hours and then using the stored energy to support load during periods when peak energy use is typically high. Examples of permanent load shifting technologies include battery storage and thermal energy storage. Thermal energy storage draws electricity during off-peak hours, which it stores in the form of thermal energy in ice, chilled water or a eutectic salt solution. That stored energy can be used during peak hours, generally to cool buildings without drawing additional electricity from the power grid during the day.

In D.06-11-049, the Commission noted that permanent load shifting may not fit within the definition of energy efficiency if the technology used does not reduce overall energy consumption. Similarly, permanent load shifting is not like most demand response programs in that it is not usually dispatched on a day-ahead or day-of basis, nor does it respond to short-term price fluctuations. Still, permanent load shifting, like demand response, can reduce summer peak demand and is reasonably considered in the context of demand response programs that produce a similar end result. The Commission recognizes that permanent load shifting could “reduce the likelihood of shortages during peak

periods and lower system costs overall by reducing the need for peaking units.”²³¹

Further, in D.06-11-049, the Commission directed the utilities to pursue a Request for Proposal (RFP) and bilateral arrangements to solicit five-year commitments with third parties for permanent load shifting projects that would conserve or reduce energy during critical peak periods starting in the summer of 2007. In response to D.06-11-049 all three utilities, PG&E, SCE and SDG&E, issued RFPs and now have ongoing permanent load shifting programs through 2011. SCE has three contracts, and PG&E and SDG&E each have two contracts. SCE’s and PG&E’s programs use thermal energy storage technologies to create permanent load shifting.

In various filings and discussions, the utilities refer to their permanent load shifting programs as pilots. Pilot programs are generally designed to test technologies or answer questions about the uses and applications of those technologies. In the case of the permanent load shifting activities, however, it is not clear what aspects of the technologies are being tested or what questions are being explored. For this reason, we consider the permanent load shifting activities discussed in this section to be programs, not pilots. Actual pilots, including some involving permanent load shifting, are discussed in Section 11 (for most pilots) and Section 22.1 (for the Small Commercial Aggregation Pilot) of this decision.

²³¹ Order Adopting Changes To 2007 Utility Demand Response Programs, D.06-11-049, November 30, 2006, p. 49.

21.1. Utility Permanent Load Shifting Proposals

The utilities' applications focus on existing rather than new permanent load shifting activities. Most existing permanent load shifting activities were approved by the Commission in previous decisions and resolutions. In order to maintain existing permanent load shifting contracts and activities, PG&E requests \$138,000 for additional administrative costs related to its already-approved permanent load shifting activities;²³² SCE requests approval to carry forward \$4.4 million in unspent funds approved for permanent load shifting contracts;²³³ and SDG&E requests an additional \$300,000 for administer its ongoing programs.²³⁴ The only utility that proposes to go beyond its already approved permanent load shifting activities is PG&E, which asks for authority to issue an RFP in 2011 in order to ensure new permanent load shifting is in place when the utility's current permanent load shifting contracts expire on December 31, 2011.²³⁵

21.1.1. Party Positions and Proposals

Two parties, Ice Energy and Transphase, submitted comments on the utilities' permanent load shifting proposals. Neither of these parties oppose the continuation of existing permanent load shifting activities or argue against permanent load shifting in general; in fact, both recommend that the Commission expand the availability of permanent load shifting through the

²³² PG&E Exhibit 201, Chapter 1, p. 13.

²³³ SCE Exhibit 1, pp. 53-54.

²³⁴ SDG&E Exhibit 102, p. 64.

²³⁵ PG&E Exhibit 201, Chapter 1, p. 40.

approval of additional activities and funding beyond that requested by the utilities. Their proposals are addressed in Sections 21.2 and 21.3, below.

21.1.2. Discussion on Utilities' Requests

Benefits of permanent load shifting highlighted in the record include its ability to reliably and persistently lower on peak demand,²³⁶ to reduce carbon dioxide and nitrous oxide emissions²³⁷ to the extent fossil fuel plants are displaced during peak hours, and to utilize energy generated during off peak hours by wind resources.²³⁸ The attributes of thermal energy storage not disputed in the record are the reliability of these technologies, which have been operational for up to 20 years,²³⁹ and the ability to effectively measure equipment performance.²⁴⁰

Cost effectiveness results for permanent load shifting activities provided by PG&E estimate that PG&E's existing Shift and Save program is cost effective.²⁴¹ SCE does not include detailed cost effectiveness analyses of its permanent load shifting activities in these applications, presumably because the activities and funding have already been approved. Like SCE, SDG&E notes that it provided cost effectiveness analyses of its permanent load shifting activities when it requested approval of its existing permanent load shifting activities. Still, permanent load shifting has many benefits enumerated in the testimony,

²³⁶ Transphase Exhibit 1025, p. 18 and p. 20.

²³⁷ Transphase Exhibit 1025, Chapter 2, p. 31.

²³⁸ PG&E Exhibit 201, Chapter 2, p. 33.

²³⁹ References to lifetime of technologies: Transphase Exhibit 1025, pp. 21, 28, 29, 46, 75, 76, and 78.

²⁴⁰ Transphase Exhibit 1025, p. 72.

²⁴¹ PG&E Exhibit 205 (Tables 6-4 and 6-5 in Appendix 6-A).

and the funding requested in these applications to support permanent load shifting is relatively minor and in most cases is intended to support internal administration of permanent load shifting contracts that have already been approved. Though permanent load shifting is not currently integrated with MRTU and does not have flexible trigger mechanisms, it does provide a reliable load drop at peak times, and some permanent load shifting technologies have been proven to provide benefits for years, or in some cases decades, after initial installation.

The contracts under which the utilities are providing permanent load shifting have already been approved by the Commission, and it is logical to continue these permanent load shifting activities for the terms of their existing contracts. We approve the funding requested by the utilities to maintain their existing contracts in these applications. Specifically, PG&E is authorized to spend an additional \$138,000 beyond its existing funding for permanent load shifting, SDG&E is authorized to spend an additional \$308,371 beyond its existing funding, and SCE is authorized to carry forward \$4.4 million in unspent funding that was approved for SCE's permanent load shifting contracts.

We do not approve PG&E's proposal to issue a further permanent load shifting RFP in 2011. Many circumstances relevant to the expansion of permanent load shifting are likely to change by 2011. For example, it is likely that AMI meters and dynamic rates will be in broader use by 2011 and 2012, and the utilities are expected to be preparing their next demand response applications to cover the 2012-2014 period. In addition, it is not clear whether an RFP process will be appropriate in the future whether a permanent load shifting standard offer should be considered. It is reasonable to defer decisions on the place of permanent load shifting in future years until more information is available.

21.2. Ice Energy Proposal

Ice Energy supports the current efforts of each utility, but requests that the Commission encourage the utilities to expand the scope of permanent load shifting as a component of demand response.²⁴² Ice Energy supports PG&E's request to issue a new RFP on permanent load shifting in 2011, and recommends that SDG&E follow PG&E's example by issuing an additional RFP, and integrating permanent load shifting with renewable technology.²⁴³ Ice Energy also recommends that SCE expand its current permanent load shifting activities beyond 2011. In general, Ice Energy encourages utilities to open permanent load shifting tariffs and activities to direct access customers, increase rebate levels for installation of permanent load shifting, and undertake more pilots on integrating permanent load shifting with sources of renewable energy.²⁴⁴

21.2.1. Party Positions on Ice Proposals

SDG&E characterizes Ice Energy's proposal as a "set aside," and asserts that the Ice Energy proposal would not apply neutrally to different sorts of permanent load shifting technologies, and amounts to "a request for the Commission to direct ratepayer support for 'a specific company or technology.'"²⁴⁵ All three utilities assert that the Commission should not direct

²⁴² Ice Energy, Inc. Exhibit 901, p. 10.

²⁴³ Comments of Ice Energy Inc. on the Application of San Diego Gas & Electric Company for approval of Demand Response Programs, Goals and Budgets for 2009-2011, July 9, 2008, p. 2; and Comments of Ice Energy Inc. on the Application of Southern California Edison Company for approval of Demand Response Programs, Goals and Budgets for 2009-2011, July 9, 2008, p. 2.

²⁴⁴ Ice Energy Exhibit 901, pp. 9-10.

²⁴⁵ SDG&E Opening Brief, pp. 69-70.

the utilities to expand permanent load shifting until the existing permanent load shifting activities approved in 2007 are complete.

21.2.2. Discussion on Ice Energy Proposals

The proposals made by Ice Energy generally support expanding permanent load shifting through additional RFPs, pilot programs, and tariff changes. Few parties commented on these proposals, and SDG&E's specific comments about "set asides" do not seem to directly respond to the specifics of the proposals. Most of Ice Energy's proposals for expanding permanent load shifting are general statements of directions or principles, and are not supported by detailed implementation plans. Given this, it is not possible to evaluate the cost effectiveness or quantify the other benefits of Ice Energy's proposals. While we support the expansion of permanent load shifting, the particular strategies offered by Ice Energy are not sufficiently supported by analysis and details to evaluate here. For the same reasons that we deny the PG&E request to issue an additional RFP on permanent load shifting in 2011, we reject the Ice Energy request to require SCE and SDG&E to issue their own similar RFPs. Issues related to tariff development should be addressed in appropriate rate design proceedings.

21.3. Transphase Proposal: Thermal Energy Storage Standard Offer

Like Ice Energy, Transphase supports the continuation and expansion of permanent load shifting as a portion of the utilities' demand response portfolios. Unlike Ice Energy, Transphase does not support the RFP process used by the utilities to procure permanent load shifting in the past, and instead proposes an alternative that it hopes would encourage customers to purchase permanent load shifting systems directly. Transphase proposes a Thermal Energy Storage

Standard Offer that would provide incentive payments to any utility customer that purchases a Thermal Energy Storage system.²⁴⁶

Under the Standard Offer proposal described by Transphase, each utility would offer a payment of \$800 per kilowatt to the vendor of an installed Thermal Energy Storage system, in addition to \$300 per kilowatt to be paid from the customer to the vendor.²⁴⁷ In addition, the company proposes a \$200 per kilowatt incentive for each of the first three years after the technology is installed, contingent on the installed system providing verified savings at an agreed-upon level.²⁴⁸ Combined, the \$800 per kilowatt installation payment and three years of \$200 per kilowatt incentive payments total \$1,400 per kilowatt. Based on current time of use rates in each service territory, Transphase estimates a one to three year payback for customers;²⁴⁹ Transphase asserted at hearings that, in order for the Standard Offer to be successful at encouraging the level of expansion of Thermal Energy Storage that Transphase hopes for, the Standard Offer “would... give the customer a tremendous payback.”²⁵⁰

Transphase estimates that under the standard offer new Thermal Energy Storage projects would ramp up over the next several years, and could provide a total of 65 megawatts of peak demand reduction statewide by 2011. The company used the 1996 California Energy Commission report, “Source Energy and Environmental Impacts of Thermal Energy Storage,” which estimated

²⁴⁶ Transphase Sponsored Testimony, Exhibit A, p. 7.

²⁴⁷ Transcript from hearing, Day 5, Volume 5, p. 651.

²⁴⁸ Opening Brief, p. 41.

²⁴⁹ Transphase Exhibit 1025, p. 12.

²⁵⁰ RT Day 5, p. 678.

2,500 megawatts of Thermal Energy Storage were available in California by 2005, to estimate 65 megawatts of load could be shifted from thermal energy storage by 2011.²⁵¹ If the 65 megawatts goal were reached by 2011, the funding needed to support the standard offer, including administrative costs for the utilities, would be approximately \$111 million.²⁵²

If the Commission does not adopt the Thermal Energy Storage Standard Offer, Transphase proposes that customers with Thermal Energy Storage be eligible for funding through the technical incentives programs if they also participate in the Capacity Bidding Program or the Base Interruptible Program. Like the Thermal Energy Storage Standard Offer, this Transphase proposal focuses specifically on Thermal Energy Storage technologies rather than all forms of permanent load shifting.

21.3.1. Party Positions on Transphase Proposals

The utilities focus on two problems with the standard offer proposal made by Transphase. First, they and TURN argue that the \$1,400 total incentive amount proposed in this standard offer is simply too high. The utilities argue that the proposed standard offer would not ensure procurement at the lowest possible cost, because there are a variety of technologies even within the thermal energy storage industry with different features and capital costs, many of which cost less than \$1,400 per kilowatt.²⁵³ Transphase estimates the costs of various

²⁵¹ Transphase Exhibit 1025, p. 671.

²⁵² Transphase Exhibit 1025, p. 9.

²⁵³ Joint Opening Brief of Pacific Gas and Electric Company, San Diego Gas & Electric Company and Southern California Edison Company on Proposal of Transphase, February 4, 2009.

types of Thermal Energy Storage technologies at between \$200 and \$800 per kilowatt, though costs may vary more widely.²⁵⁴ Transphase proposes an initial incentive of \$800 per kilowatt, equal to the maximum estimated cost of the technology, with an opportunity for additional payments of up to \$600. Based on this comparison, the utilities and TURN both assert the proposed standard offer of \$1,400 per kilowatt is not competitively priced. PG&E further argues that vendors will propose different price levels through an RFP process, possibly enabling utilities to procure permanent load shifting at a lower price.²⁵⁵ PG&E acknowledged in hearings that a standard offer would allow a customer to solicit competitive offers from a variety of vendors; however, PG&E argued that a competitive solicitation will yield a lower price.²⁵⁶ The utilities jointly argue that the proposed standard offer would not ensure procurement at the lowest possible cost, because there are a variety of technologies even within the thermal energy storage industry with different features and capital costs, some of which cost less than the \$1,400 per kilowatt. However, PG&E also acknowledges that a standard offer would allow customers to solicit competitive offers from a variety of vendors.²⁵⁷

The utilities also note that the cost effectiveness used by Transphase does not conform to the Consensus Framework used by the utilities and accepted in this decision for estimating cost effectiveness of programs, and makes several

²⁵⁴ Transphase Exhibit 1025, p. 75.

²⁵⁵ RT Volume 4, p. 518.

²⁵⁶ RT Volume 4, p. 518.

²⁵⁷ RT Volume 4, p. 518.

other non-standard choices in its analysis.²⁵⁸ Because of these differences, the utilities argue that it is not possible to know if Transphase's standard offer proposal is actually cost effective.

21.3.2. Discussion of Transphase Thermal Energy Storage Standard Offer Proposal

At this point, it is not clear whether the standard offer proposal as described by Transphase is cost effective or in the public interest. On the one hand, PG&E found its own ongoing permanent load shifting pilot (Shift and Save) to be cost effective, despite the fact that the program has an incentive of up to \$1,950 per kilowatt, which is higher than the \$1,400 per kilowatt proposed by Transphase.²⁵⁹ Ice Energy also argues that its units are cost effective because they deliver load shifting over the 15-year life of the equipment, helping to offset the initial cost.²⁶⁰ These points suggest that even if the proposed \$1,400 per kilowatt standard offer is unnecessarily high, a program with this incentive level can still be cost effective. In order to be in the public interest, however, cost effectiveness of a program may not be enough. For this proposed expenditure of ratepayer money, the incentive should be set at the lowest level possible that will stimulate investment in the technology. If a standard offer is set too high, the utilities assert that the availability of the incentive payment could insulate permanent load shifting providers from competition with other technologies with a result that is not in the best interest of ratepayers.

²⁵⁸ Joint Opening Brief of Pacific Gas & Electric Company, San Diego Gas & Electric Company and Southern California Edison Company on Proposal of Transphase, February 4, 2009, pp. 8-10.

²⁵⁹ PG&E Amended Testimony, Exhibit 205, Appendix 6A, p. 3.

²⁶⁰ Ice Energy, Inc. Exhibit 902, p. 10.

In the case of permanent load shifting, as in many demand response activities, it is not always clear what is the lowest incentive that will be effective in motivating participation or stimulating investment, and this complicates the review of many activities. In this proceeding, for example, some parties argue that incentive levels on some programs are unnecessarily high, while other parties argue that they may be too low to attract continuing participation.

By Transphase's own estimate, the \$800 initial payment to a vendor in many cases will cover (or more than cover) the cost of the equipment installation, meaning that many Thermal Energy Storage providers will receive more from the incentive payment than they would charge a private customer for the same system. Transphase further proposes that the customer will pay the Thermal Energy Storage vendor an additional \$300 beyond the \$800 utility incentive payment, meaning that the vendor will receive at least \$300 more than the installed cost of the system itself. Beyond this, the customer and/or vendor would be eligible to receive an additional \$600 over three years if the system functions as intended, beyond any savings the customer would accrue from shifting its load to an off peak time. It would not be correct to describe the benefits to the customer as a return on the customer's investment, because the full cost of the system installation would be paid by the utility incentive (and therefore, the ratepayers). Regardless of the cost effectiveness of this proposal, a standard offer set too high essentially amounts to a transfer of funds beyond the cost of the actual installed system from ratepayers to vendors. Setting the maximum payment too high could encourage Thermal Energy Storage vendors to overcharge for their systems, which would not be in the public interest. In the case of the Transphase proposal, a comparison of the incentive amount with objective measures such as the cost of the initial investment in Thermal Energy Storage equipment makes a compelling case that the incentive may be too high.

The RFP process conducted by the utilities in 2007 did not result in rapid installation of permanent load shifting projects in time for the summer of 2007 or in subsequent years. For example, PG&E proposed 3.9 megawatts of demand response for its permanent load shifting programs during the time period covered by the permanent load shifting contracts, but as of January 2009, only 40 kilowatts were installed and operational.²⁶¹ Given these lower-than-expected results, it is possible that, as Transphase argues, a standard offer will promote competition at the customer level that will result in operational permanent load shifting sooner than if the utilities go through an RFP process. In addition, a standard offer would enable customers to choose from any vendor that offers thermal energy storage technologies, rather than from the one to three vendors that the utility selects through an RFP, and having more options to choose the technology and vendor that best suits the needs of their facility may encourage more customers to participate in permanent load shifting.

Unfortunately, no party to this proceeding proposed an alternative (lower) standard offer, and the record in this case does not contain sufficient information to determine an appropriate or optimum level of incentives for a Thermal Energy Storage-specific or a more general permanent load shifting standard offer, or to determine if any incentive for Permanent Load Shifting is necessary or appropriate.

Based on information provided by parties in this proceeding we do not have enough information to make decide whether a RFP process to solicit contracts with third parties or a standard offer eligible to all types of permanent load shifting vendors is the best answer going forward for permanent load

²⁶¹ RT 4, p. 498.

shifting. Additionally, no parties addressed whether a standard offer could be effective for all types of permanent load shifting or if it would need to be limited to thermal energy storage. Because the concept of a standard offer may be promising, we order the utilities to work with parties to develop a permanent load shifting standard offer proposal that could apply generally to any permanent load shifting technologies including, but possibly not limited to, thermal energy storage. The utilities should prepare and serve on the service list for this proceeding a report exploring the possibility of a standard offer program. This report should contain a summary of permanent load shifting standard offers available throughout the United States, as well as an evaluation of what incentive payment would be appropriate for a future standard offer. This report shall be served on the most recent service list for this proceeding, and provided to the director of the Commission's Energy Division not later than December 1, 2010. The utilities could then be directed to seek authorization to implement either a general permanent load shifting or Thermal Energy Storage standard offer programs or additional permanent load shifting RFPs as part of their 2012-2014 applications. Otherwise, this report shall inform proposals to expand the use of permanent load shifting in the 2012-2014 applications.

22. SF Community Power Issues

22.1. Small Commercial Aggregation Pilot

22.1.1. Pilot Background

In D.06-03-024, the Commission adopted a settlement that included approval of the Small Commercial Aggregation Pilot. The Settlement authorized SF Power to receive \$500,000 in funds to cover marketing and expenses for

enrolling small and medium commercial customers in the San Francisco Bay Area in the Demand Reserves Partnership Program.²⁶² The original goal of the Small Commercial Aggregation Pilot was to shift 2 megawatts of load by the end of 2008. In D.06-11-049, SF Power was authorized to increase participation for the program to 5 megawatts of load reduction; this decision did not authorize an increase in the pilot's budget. Under this pilot, SF Power enrolled small and medium commercial customers into the Capacity Bidding Program. Based on a single 2008 test event conducted by PG&E, participants in the SCAP achieved a load reduction of approximately 1.4 megawatts.²⁶³ In A.08-06-003, PG&E proposed to discontinue the Small Commercial Aggregation Pilot on December 31, 2008. At the same time, the utility proposed its own Small Customer Load Aggregation Pilot, discussed in Section 11 above.

22.1.2. SF Power Litigation Position on Small Commercial Aggregation Pilot

SF Power protested the PG&E application on September 29, 2008, and filed written testimony on November 24, 2008. In its protest and its testimony, SF Power asserted that PG&E had not appropriately supported the Small Commercial Aggregation Pilot as ordered by the Commission in D.06-03-024 and D.06-11-049. Specifically, SF Power alleged that a quarter of the customers enrolled in the Small Commercial Aggregation Pilot by SF Power in 2006-2008 had not received meters from PG&E and so were unable to participate in the Small Commercial Aggregation Pilot. SF Power argued that the pilot should not

²⁶² D.06-03-024, Decision Adopting Settlement of the IOUs Applications for Approval of Demand Response Programs for 2006-2008, March 15, 2006, p. 14.

²⁶³ Settlement Agreement Between Pacific Gas and Electric Company and San Francisco Community Power, March 25, 2009, pp. 1-2.

be discontinued because PG&E's lack of support had kept the pilot from meeting its potential. The organization argued that despite this fact, depending on the baseline used, customers met the megawatt goals for the pilot during the one event that was called.²⁶⁴ In particular, SF Power argued that it was not able to fully investigate demand response issues related to small load aggregation because all meters were not timely installed and activated. To remedy its past behavior and allow the Small Commercial Aggregation Pilot an opportunity to complete its work, SF Power argued that PG&E should not be allowed to discontinue the Small Commercial Aggregation Pilot, and should be required to provide Smart Meters by April 1, 2009 to all customers that had been enrolled in the Small Commercial Aggregation Pilot prior to January 1, 2009. SF Power also requested that the utility provide the organization with real-time data to make program adjustments.²⁶⁵

As an alternative to PG&E's proposal for a new Small Commercial Load Aggregation Pilot, SF Power proposed that the Commission should authorize \$675,000 for SF Power to extend the Small Commercial Aggregation Pilot, and should authorize it to supplement or replace PG&E's proposal for a new Small Commercial Load Aggregation Pilot.²⁶⁶ SF Power would use the funds for recruitment, customer care, enabling technology, and analysis of participants' usage, and proposed that results of the Small Commercial Aggregation Pilot

²⁶⁴ SP Power Exhibit 801, p. 17.

²⁶⁵ SP Power Exhibit 801, pp. 17-20.

²⁶⁶ SP Power Exhibit 801, p. 23.

could be available by 2010 (in contrast to 2011 for results of the PG&E proposed pilot).²⁶⁷

22.1.3. PG&E Litigation Position on Small Commercial Aggregation Pilot

In response to SF Power's claims about the Small Commercial Aggregation Pilot, PG&E asserted that it met its obligations to support the Small Commercial Aggregation Pilot under the decisions adopting and modifying the pilot. PG&E further contended that despite this support, the Small Commercial Aggregation Pilot was unsuccessful in that it did not meet its goals and was not cost effective. PG&E acknowledged that it did not install any additional meters after September 2008, noting that the pilot was scheduled to end in December 2008, and stating that meters installed after September 2008 were unlikely to be available to provide load reduction during an event called in the approved term of the pilot.²⁶⁸ The utility recommended that the Commission deny SF Power's request for installation of AMI meters in early 2009 because it would require the utility to revise its current AMI meter installation schedule.²⁶⁹

PG&E also argued that SF Power's proposal to extend the Small Commercial Aggregation Pilot instead of approving PG&E's Small Customer Aggregation Pilot should not be approved because the two pilots are not comparable. Specifically, PG&E argued that the PG&E pilot focuses on

²⁶⁷ SP Power Exhibit, p. 24.

²⁶⁸ Opening Brief of Pacific Gas and Electric Company Regarding San Francisco Community Power Proposals, February 4, 2009, p. 6.

²⁶⁹ PG&E Opening Brief on SF Power, p. 9.

automated approaches that leverage AMI and enabling technologies whereas the Small Commercial Aggregation Pilot focuses on non-automated approach.²⁷⁰

22.1.4. Proposed Settlement Agreement on Small Commercial Aggregation Pilot

SF Power filed Case (C.) 08-10-015 on October 23, 2008. In that complaint, SF Power alleged that PG&E violated Commission orders by failing to adequately support the Small Commercial Aggregation Pilot. Both parties attended a Commission sponsored mediation of that case on March 10, 2009. At that mediation, parties agreed on a possible approach to resolve both C.08-10-015 and the issues in this proceeding related to the Small Commercial Aggregation Pilot. PG&E notified parties of a settlement conference to focus on the Small Commercial Aggregation Pilot in this proceeding, A.08-06-003. On March 25, 2009, the two parties to the Settlement Agreement filed a motion for approval of the Small Commercial Aggregation Pilot Settlement Agreement dated March 25, 2009, included with this decision as Attachment B.

PG&E and SF Power state that the settlement is intended to resolve all issues raised in the SF Power complaint proceeding A.08-10-015 (which are not addressed in this decision), and the issues specific to the Small Commercial Aggregation Pilot in the demand response applications proceeding.²⁷¹ Among other terms, the proposed settlement provides the following:

- The Small Commercial Aggregation Pilot will continue through November 30, 2009.

²⁷⁰ PG&E Opening Brief on SF Power, p. 10.

²⁷¹ Motion to adopt settlement agreement on Small Commercial Aggregation Pilot March 25, 2009.

- SF Power will not request Commission approval to extend Small Commercial Aggregation Pilot beyond November 30, 2009.
- PG&E will not install any additional meters for Small Commercial Aggregation Pilot participants beyond those in place when the settlement agreement was signed.
- PG&E will ensure that all meters already installed for Small Commercial Aggregation Pilot participants are activated by May 1, 2009.
- SF Power will withdraw its opposition to PG&E's Small Customer Load Aggregation Pilot described in PG&E's demand response application.
- PG&E will pay SF Power up to \$12,500 per month from April 2009 through November 2009 for approved education and outreach activities for currently enrolled customers. The settlement contains a list of approved education and outreach activities. The \$12,500 per month (for education and outreach to existing participants to study effective strategies for eliciting greater participation in demand response programs); this amount includes \$3,000 per month that has already been authorized for SF Power's Small Commercial Aggregation Pilot program by the Commission through the 2008 Bridge Funding Decision (D.08-12-048), and is in addition to payments that SF Power and participants will receive under the Capacity Bidding Program rate schedule.²⁷²
- The parties agree to sign a contract that establishes a scope of work and terms of conditions, as well as appropriate education and outreach activities.

²⁷² Motion of PG&E and SF Power for Approval of Settlement Agreement, March 25, 2009, p. 6.

- During Capacity Bidding Program events called in 2009, PG&E will pay SF Power \$16 per kilowatt for load reductions above 1.4 megawatts, up to 5 megawatts. The settlement describes the details of how the load reduction will be measured.
- The settlement further states that if no Capacity Bidding Program events or test events are called in 2009 then PG&E will call an event only for participants in the Small Commercial Aggregation Pilot to calculate a per kilowatt payment for SF Power. The maximum payment under this circumstance will be \$60,000.
- SF Power will draft a report on Small Commercial Aggregation Pilot by December 31, 2009. The report will include, among other things, an overview of program performance with a description of activities used by the organization to improve customer performance. Additionally, the report will describe outreach methods and response to and success from different methods. Finally, the report will describe the practices employed for each market segment and recommendations to maximize participation during events. The settlement includes a list of additional aspects of the program that SF Power should attempt to evaluate.
- After November 30, 2009, the parties agree that SF Power shall continue to serve as an aggregator for Small Commercial Aggregation Pilot customers under the Capacity Bidding Program. PG&E will include Small Commercial Aggregation Pilot participant load reductions in its 2009 evaluation, measurement, and verification of Capacity Bidding Program.
- There are 72 customers identified by SF Power that qualify for Capacity Bidding Program, but are not equipped with an interval meter. PG&E agrees to allow qualified customers to enroll in its AC Cycling program, SmartAC. The utility also agrees to provide SF Power with information on energy efficiency programs and rebates for which Small Commercial Aggregation Pilot participants may be eligible.

22.1.5. Discussion of Settlement Agreement

As discussed in Section 16, above, in order to adopt a proposed settlement agreement, it is necessary to find that “the settlement is reasonable in light of the whole record, consistent with law, and in the public interest.”²⁷³ No party filed any comments on or protests to the settlement. To determine the reasonableness of this uncontested settlement, we analyze it within the context of the initial litigation positions of the parties.

We find the settlement reasonable in light of the whole record, consistent with the law, and in the public interest. Small commercial customers have not traditionally been able to participate in demand response programs, and may require additional education and technical assistance to participate in order to do so.²⁷⁴ The Settlement Agreement proposes a total of \$109,000 for education and outreach activities from January 2009 to November 2009, including the \$3,000 per month already authorized in the Bridge Funding Decision.²⁷⁵ The alternative of continuing the SCAP program during the 2009-2011 period as originally proposed represents over \$2 million in expenses.²⁷⁶ The settlement agreement provides a less expensive opportunity to gain knowledge that may help the utilities expand the demand response options available for small customers in the future.²⁷⁷ Moreover, based on the Settlement Agreement, SF Power will

²⁷³ Commission Rules of Practice and Procedure, Rule 12.1(d).

²⁷⁴ PG&E Exhibit 201, Chapter 2, p. 58 and February 2008 Guidance Ruling in R.07-01-041, p. 22.

²⁷⁵ Settlement Agreement Between PG&E and SF Power, March 25, 2009, p. 4 and February 2008 Guidance Ruling in R.07-01-041, p. 24.

²⁷⁶ Motion of PG&E and SF Power for Approval of Settlement Agreement, March 25, 2009, p. 4.

²⁷⁷ February 2008 Guidance Ruling in R.07-01-041, p. 22.

provide PG&E with a report that will describe which marketing methods are most effective in recruiting small customers, activities to improve customer performance, whether such activities should be market segmented, and SF Power's recommendations to maximize customer participation. The report will also provide the utilities with a greater level of detail about customer curtailment and the costs of education efforts in relation to curtailment performance.

One provision of the settlement is not entirely clear, and in order to avoid future confusion, we state our interpretation of that provision. Specifically the provision requiring a test event if no events are called before November 2009, does not fully explain the calculation of payments for that test event.

Specifically, the proposed settlement states:

"If no [Capacity Bidding Program] events (or test events) are called during 2009 PG&E will call a SCAP specific test event to calculate the payment due under this section. The maximum payment under this section will be \$60,000."²⁷⁸

The implication of this term is that the payment would be calculated in the same way that payments would be calculated for an actual event (\$16 per kilowatt that PG&E will pay to SF Power for load reductions between 1.4 megawatts and 5 megawatts during actual events), but this is not clearly stated.²⁷⁹ Given that these parties have struggled with the meaning of the language in previous decisions, we require that the calculation of payment for a pilot-specific test event under this provision, if one is needed, shall be calculated

²⁷⁸ Settlement Agreement Between Pacific Gas and Electric Company and San Francisco Community Power, March 25, 2009, p. 5.

²⁷⁹ $\$60,000 / \$16/\text{kW} = 3,750 \text{ kW}$ or 3.75 MW . $3.75 \text{ MW} + 1.4 \text{ MW} = 5.15 \text{ MW}$

in the same way as payment for a test event. With this clarification, we find the settlement reasonable and adopt it.

22.2. Additional SF Power Issues

In addition to its proposal to continue the Small Commercial Aggregation Pilot and its comments on various demand response programs considered in the discussions of these programs, SF Power also makes several other proposals. SF Power suggestions include advocating adoption of a demand response pilot program focused on municipal water pumping, providing access to the Technical Incentives program to participants in this pump load pilot, and allowing commercial customers to consolidate multiple meters at a single facility into one meter. SF Power also advocates for the replacement of APX as the provider of Web-based services to demand response participants and aggregators; this proposal is not sufficiently described and supported and will not be adopted.

22.2.1. Municipal Water Pumping

SF Power requests approval for a pilot to examine the potential to obtain demand response by automating certain water pumps of municipalities and water districts. SF Power argues that water pumps are well suited to installation of automated demand response technologies, and could be a source of peak load savings.²⁸⁰ SF Power requests \$400,000 to support this pilot.

PG&E argues that a pilot focusing on the application of automated demand response to water pumps, or any single end use, is premature.²⁸¹ PG&E also asserts that because water pumps are already subject to time of use rates that discourage use at peak times, “electric pumps typically do not operate during

²⁸⁰ SF Power Opening Brief, p. 27.

²⁸¹ PG&E Opening Brief on SF Power, p. 11.

peak hours.”²⁸² Because of this, PG&E states that a pilot of the design proposed by SF Power is unlikely to show a significant amount of demand response.²⁸³

The water pumping pilot proposed by SF Power is designed to focus on a very narrow subset of customers, and the pilot proposal is not detailed. Given the narrow focus of the proposed pilot and the fact that customers eligible for the pilot are already subject to time of use rates that encourage off-peak use, it is unlikely that this pilot would show significant savings, and we decline to adopt it at this time.

22.2.2. Meter Consolidation

SF Power proposes that, as PG&E installs advanced meters within its service territory, commercial customers that have more than one meter at a single facility should be allowed to consolidate those meters into a single meter that serves the entire facility. SF Power further suggests that customers electing to consolidate meters should be paid an incentive related to the amount saved on the installation of additional AMI meters. SF Power argues that this would save ratepayers from financing the potentially substantial costs of replacing “unnecessary” meters throughout the PG&E service territory, and would save individual customers that currently have multiple meters any costs associated with the operation of those meters, potentially including extra customer charges. SF Power also asserts that having a single meter for all load at a given facility would simplify participation in demand response programs for some customers,

²⁸² PG&E Opening Brief on SF Power, p. 12.

²⁸³ PG&E Opening Brief on SF Power, p. 12.

leading to increased demand response and lower energy charges for those customers, among other possible positive effects.²⁸⁴

PG&E objects to this proposal, asserting that the cost of an advanced meter is fairly low, so the cost savings from meter consolidation would not be high. PG&E also contends that the work required to upgrade wiring and electrical panels to accommodate a larger, single meter for a facility that currently has two or more smaller meters is potentially expensive. For these reasons, PG&E asserts that an incentive of half of the cost of the meter savings would be insufficient to encourage customers to pay for the necessary rewiring to make consolidation possible.²⁸⁵

This is an interesting proposal, however, there is little information available at this time on either the costs or the benefits of this program. In addition, no party has offered specific information to show that customers are interested in consolidating their meters, and it is not clear whether doing so would actually encourage demand response. We decline to adopt this proposal at this time. If SF Power or another party makes a similar proposal in the future, it should be supported by additional information on costs, benefits, and levels of customer interest.

23. Evaluation, Measurement and Verification Activities

Evaluation, measurement and verifications (EM&V) studies provide information about demand response program attributes, customer acceptance, load impact, and evaluation techniques. The utilities conduct joint evaluations of several statewide demand response activities, such as the Demand Bidding

²⁸⁴ SF Power Opening Brief, pp. 30-31.

²⁸⁵ Opening Brief on SF Power proposals, February 4, 2009, pp. 13-14.

Program, the Base Interruptible Program, Marketing and Outreach, the Demand Response Statewide Awareness Campaign, and for dynamic tariffs available throughout the state, such as Critical Peak Pricing, Real Time Pricing, and Peak Time Rebates. Evaluations of statewide programs are overseen by the DRMEC. In addition to joint studies of statewide activities, the utilities request funding in this application to evaluate their individual demand response activities and dynamic pricing tariffs, some of which receive administration or incentives funding in other proceedings.

PG&E proposes to conduct its own evaluations of activities that include the PeakChoice, SmartAC, SmartRate, Business Energy Coalition, ABEC, Emerging Markets and Pilot Programs during 2009-2011. PG&E requests a total of \$9.5 million for these EM&V studies. SCE requests \$6,912,899 for 2009-2011 for demand response-related evaluation, measurement, and verification activities.²⁸⁶ SDG&E requests \$4.1 million for evaluation, measurement, and verification of its Demand Response programs.

23.1. Party Positions on EM&V Funding

TURN suggests that SDG&E's EM&V funding request is inflated compared to that company's previously recorded costs, which indicate that SDG&E spent only 43% of its 2006-2008 evaluation, measurement, and verification budget. TURN proposes reducing SDG&E's evaluation, measurement, and verification budget to \$0.616 million.²⁸⁷ SDG&E responds that TURN misunderstands the nature of SDG&E's cost recovery mechanism, which differs from that of SCE and PG&E. Unlike SCE and PG&E, SDG&E

²⁸⁶ SCE Opening Brief, p. 27.

²⁸⁷ TURN Opening Brief, p. 51.

collects its demand response funds through rates after the money has been spent.²⁸⁸ Because of this, SDG&E will only collect the amount actually spent on evaluation, measurement, and verification, not the full amount approved if it exceeds the amount spent.

TURN recommends reducing SCE's evaluation, measurement, and verification budget to \$1,500,000 in total for 2009-2011 based on historical authorization and spending for EM&V by SCE. TURN also specifically argues that no money should be authorized for AMI related evaluations.²⁸⁹ SCE explains in its amended testimony that it proposes to evaluate time differentiated rates and tariffs that will be introduced as meters are replaced.²⁹⁰ The utility also proposes to submit a formal evaluation plan to describe the approaches to estimate load impacts of these AMI related tariffs or programs. SCE argues that it also has additional compliance requirements since the 2006-2008 funding was authorized, such as the ex ante and ex post load impact studies. The utility also suggested that if the EM&V budget is reduced to the level proposed by TURN, it would limit the number of programs the utility is able to evaluate and increase the financial burden of statewide evaluation on the other utilities.²⁹¹

23.1.1.1. Discussion

EM&V activities, which include program evaluation, load impact evaluation, and demand response research projects, are essential to the development of effective, and cost effective, demand response programs in

²⁸⁸ SDG&E Reply Brief, pp. 3-4.

²⁸⁹ TURN Opening Brief, p. 43.

²⁹⁰ SCE Exhibit 1, p. 225.

²⁹¹ SCE Opening Brief, p. 26.

California. Ratepayer funds are limited and should be spent wisely, and EM&V activities help the Commission determine what activities should continue and how to improve those activities. It is reasonable to approve EM&V funding associated with approved demand response programs, pilots, and related activities. The funding levels proposed by the utilities appear generally to be reasonable compared the past EM&V funding to the extent that the underlying programs to be evaluated are approved.

As noted by TURN, the SCE and SDG&E funding requests seem large in comparison to the amounts SDG&E has reported spending on related activities during 2006-2008. TURN fails to acknowledge that the Bridge Funding decision, D.08-12-038, requires the utilities to use unspent 2006-08 EM&V funds to continue EM&V activities related to the 2006-2008 programs, meaning that there may be additional evaluation costs for 2006-2008 that have not yet been recorded. Also, in D.08-04-050, the Commission approved protocols for estimating demand response load impacts and increasing the EM&V requirements on the utilities over the requirements in place earlier in 2006-2008. In addition, SDG&E's cost recovery mechanism provides a safeguard, ensuring that only the amounts actually spent are recovered. To further ensure that EM&V funds are well spent, we note that the utilities are already required to evaluate the statewide programs under the oversight of the DRMEC, and we extend this oversight requirement to all of the utilities' EM&V activities, including those related to utility-specific programs.

The EM&V budgets requested by the utilities appear reasonable, with some changes to reflect other aspects of this decision. Specifically, it is not necessary to provide funding for evaluation of activities that we are denying or discontinuing in this application, so we reduce the PG&E's EM&V budget to remove costs associated with evaluation of the Business Energy

Coalition/Automated Business Energy Coalition. Evaluation costs associated with pilots proposed by the utilities appear to be included in the budgets of the specific pilot programs and so are approved or denied along with the pilots themselves, discussed in Section 14, above.

We approve the following EM&V budgets for the three utilities:

	2008-2009 Requested Budget	2008-2009 Authorized Budget
PG&E	\$9,562,000	\$9,062,000
SDG&E	\$4,100,000	\$4,100,000
SCE	\$6,913,000	\$6,913,000

24. Approved Budgets and Revenue Requirements

We approve the following budgets for the utilities' demand response programs:

Table 24-1: SCE

SCE 2006-2008 Demand Response Programs Recorded & Forecast Budgets	Budget Request				Total Authorized Budget 2009-2011
	2009 Budget	2010 Budget	2011 Budget	Total Budget Request	
Category 1 - Emergency Response Programs					
Agriculture & Pumping Interruptible	641,676	453,058	434,730	1,529,464	1,200,000
BIP	2,140,352	1,680,752	1,247,652	5,068,756	4,069,374
OBMC	65,998	65,998	65,998	197,994	197,994
Rotating Outages	136,246	136,246	136,246	408,738	408,738
SLRP	17,665	17,665	17,665	52,995	\$52,995
Summer Discount Plan	12,878,224	13,948,224	14,108,224	40,934,672	29,334,000
Category 1 Total	15,880,161	16,301,943	16,010,515	48,192,619	35,263,101
Category 2 - Price Responsive Programs					
Capacity Bidding Program	638,299	174,000	0	812,299	812,299
Critical Peak Pricing (VCD &GCCD)	1,715,153	598,153	328,153	2,641,459	2,641,459
Demand Bidding Program	254,939	5,000	0	259,939	259,939
Energy Options Program	2,317,633	1,947,367	1,438,863	5,703,863	5,703,863
Real Time Pricing	23,473	23,463	23,473	70,409	70,409
Category 2 Total	4,949,497	2,747,983	1,790,489	9,487,969	9,687,969

Category 3 - DR Aggregator Managed Programs					
Proposed Contracts	9,117,646	16,152,646	21,394,896	66,407,177*	66,407,177*
Category 3 Total	9,117,646	16,152,646	21,394,896	66,407,177	66,407,177
Category 4 - DR Enabled Programs					
Automated Demand Response	1,377,627	1,702,627	1,222,627	4,302,881	4,302,881
Agriculture Pump Timer Program	42,006	42,006	42,006	126,018	126,018
Emerging Markets & Technologies	2,971,085	3,196,085	3,077,235	9,244,405	9,244,405
Technical Assistance/Technical Incentives	19,549,175	15,379,175	15,334,175	50,262,525	50,262,525
Category 4 Total	23,939,893	20,319,893	19,676,043	63,935,829	63,935,829
Category 5 - Pilots & Smart Connect Enabled Programs					
SmartConnect Thermostats for CPP	0	465,710	314,964	780,674	780,674
Smart Thermostat Customer Experience Pilot	416,005	153,745	0	569,750	569,750
Tier Alert	577,555	1,267,657	1,614,637	3,459,849	0
Category 5 Total	2,846,427	3,157,579	2,825,068	8,829,074	1,350,424
Category 6 - Statewide Marketing Program					
Flex Alert Network	1,649,303	1,649,303	1,649,303	4,947,991	4,947,909
Category 6 Total	1,649,303	1,649,303	1,649,303	4,947,991	4,947,909

Category 7 - Measurement & Evaluation					
Measurement & Evaluation*	2,287,663	2,337,663	2,287,663	6,912,989	6,912,989
Category 7 Total	2,287,663	2,337,663	2,287,663	6,912,989	6,912,989
Category 8 - System Support Activities					
DR Forecasting*	634,151	234,151	234,151	1,102,453	1,102,453
DR Resource Portal	1,410,000	675,000	450,000	2,535,000	2,535,000
DR System Infrastructure	4,456,989	2,856,989	2,206,989	9,520,967	9,520,967
Category 8 Total	6,501,140	3,766,140	2,891,140	13,158,420	13,158,420
Category 9 - Marketing Education & Outreach					
SCE Speialized Marketing Programs (2009 only)				\$14,329,454	\$4,776,485
Category 9 Total				\$14,329,454	\$4,776,485
Category 10 - Integrated Programs	n/a	n/a	n/a	n/a	
Overall Total	71,499,063	69,521,583	72,564,450	233,327,085	206,440,202

- Includes \$19,741,989 for Aggregator contracts in 2012.

Table 24-2: PG&E

PG&E Table X	Budget Request				Total authorized for 2009-2011
2009-2011 Demand Response	2009	2010	2011	Total	
Authorized Budget (\$1000s)	2009	2010	2011	Total	
<u>Category 1 - Emergency Programs</u>					
BIP	\$365,000	\$472,000,000	\$406,000	\$1,242,000	\$880,000
OBMC/SLRP	\$40,000	\$42,000,000	\$56,000	\$138,000	\$138,000
Smart AC	-	-	-	-	-
Category 1 Total	\$405,000	\$514,000	\$462,000	\$1,381,000	\$1,018,000
<u>Category 2 - Price Response Programs</u>					
DBP	\$1,072,000	****	****	\$1,072,000	\$3,216,000
CPP	\$1,222,000	\$1,165,000	\$1,126,000	\$3,514,000	\$3,514,000
CBP	\$1,537,000	\$2,589,000	\$2,548,000	\$6,674,000	\$3,059,000
Peak Choice	\$4,801,000	\$5,703,000	\$6,450,000	\$16,953,000	\$11,000,000
DWR	-	-	-	-	
Category 2 Total	\$8,632,000	\$9,457,000	\$10,124,000	\$28,213,000	\$20,789,000
<u>Category 3 - DR Service Provider (Aggregators) Managed Programs</u>					
Aggregator Managed Portfolio	\$925,000	\$1,008,000	\$1,178,000	\$3,111,000	\$0
BEC	\$1,741,000	\$1,694,000	\$1,799,000	\$5,233,000	\$0
Auto BEC (ABEC)	\$3,381,000	\$3,328,000	\$3,441,000	\$10,149,000	\$0
Category 3 Total	\$6,047,000	\$6,030,000	\$6,418,000	\$18,493,000	\$0
<u>Category 4 - DR Enabling Programs</u>					
Integrated Energy Audits	\$975,000	\$994,000	\$973,000	\$2,942,000	\$2,942,000

TI	\$2,944,000	\$3,350,000	\$4,016,000	\$10,310,000	\$10,310,000
Auto DR	\$4,888,000	\$5,254,000	\$5,975,000	\$16,117,000	\$16,117,000
PLS	\$40,000	\$42,000	\$56,000	\$138,000	\$138,000
DR Emerging Technology	\$790,000	\$810,000	\$820,000	\$2,421,000	\$2,421,000
Category 4 Total	\$9,637,000	\$10,450,000	\$11,840,000	\$31,928,000	\$31,928,000
Category 5 – Pilots					
PHEV/EV Pilot and				\$1,010,000	\$1,010,000
C&I Intermittent Resources Pilot				\$1,764,000	\$1,764,000
Small Customer Load Aggregation Pilot	\$853,000	\$861,000	\$881,000	\$2,595,000	\$0
SF Power Small Load Aggregation Pilot	\$109,000			\$109,000	\$109,000
Category 5 Total	\$2,451,000	\$2,477,000	\$2,536,000	\$7,464,000	\$2,883,000
Category 6 - Flex Your Power Now					
Statewide DR Awareness Campaign	\$3,201,000	\$2,133,000	\$1,071,000	\$6,405,000	\$6,405,000
Category 7 - Measurement and Evaluation					
Measurement and Evaluation	\$3,557,000	\$3,105,000	\$2,900,000	\$9,561,000	\$9,061,000
Category 8 - System Support Activities					
InterAct/DR Forecasting Tool	\$3,437,000	\$3,469,000	\$3,506,000	\$10,413,000	\$10,413,000
DR On-Line Enrollment	\$2,394,000	\$2,106,000	\$1,989,000	\$6,489,000	\$6,489,000
Legacy DR Conversion	\$1,581,000	\$1,600,000	\$1,647,000	\$4,828,000	\$4,828,000
Marketing Decision Support System (MDSS) Upgrade	\$1,242,000	\$1,180,000	\$678,000	\$3,100,000	0
Capital - MDSS Upgrade	\$1,608,000	\$1,061,000	\$185,000	\$2,854,000	0
Capital – Interval Meters	\$800,000	\$500,000	\$500,000	\$1,800,000	0
Category 8 Total	\$11,062,000	\$9,916,000	\$8,505,000	\$29,483,000	\$22,090,000
Category 9 - DR Core Marketing and Outreach					
PG&E-specific Marketing Programs (2009 only)				\$10,707,000	\$3,569,000
Category 9 Total	\$			\$10,707,000	\$3,569,000
Category 10 Integrated Programs					
Overall TOTAL	\$49,896,000	\$48,918,000	\$48,413,000	\$147,223,000	\$97,743,000

Table 24-3: SDG&E

Demand Response Program	Requested Budget			Authorized Budget	
	2009	2009	2010	Total	Total
<i>Category 1: Emergency Programs</i>					
Base Interruptible Program	\$559,804	\$554,642	\$542,621	\$1,657,067	\$1,416,399
Summer Saver Program	\$0	\$0	\$0	\$0	\$0
Optional Binding Mandatory Curtailment	\$0	\$0	\$0	\$0	\$0
Scheduled Load Reduction Program	\$0	\$0	\$0	\$0	\$0
<i>Category 2: Price-Responsive Programs</i>					
Default Critical Peak Pricing	\$0	\$0	\$0	\$0	\$0
Emergency Critical Peak Pricing	\$126,985	\$106,867	\$94,689	\$328,541	\$328,541
Peak Time Rebate Program	\$0	\$0	\$0	\$0	\$0
Capacity Bidding Program	\$1,998,657	\$2,232,147	\$2,601,179	\$6,831,983	\$6,426,173
<i>Category 3: Aggregator Programs (none)</i>					
<i>Category 4: DR Enabling Programs</i>					
Technical Assistance	\$3,322,805	\$3,337,097	\$3,351,424	\$10,011,326	\$10,011,326
Technology Incentives	\$4,353,880	\$4,274,764	\$4,034,197	\$12,662,841	\$12,662,841
Demand Response--Emerging Technologies	\$717,743	\$708,148	\$716,604	\$2,142,495	\$2,142,495
<i>Permanent Load Shifting</i>				\$303,371	\$303,371
<i>Category 5: Pilot Programs</i>					
Residential Automated Controls Technology	\$551,217	\$544,415	\$594,039	\$1,689,671	\$1,689,671
<i>Category 6: Statewide Marketing Program</i>					
Flex Alert	\$626,943	\$417,962	\$208,981	\$1,253,886	\$1,253,886

Network					
<i>Category 7: Measurement & Evaluation</i>					
Measurement & Evaluation	\$1,167,100	\$1,585,166	\$1,352,559	\$4,104,825	\$4,105,832
<i>Category 8: System Support Activities</i>					
Codes & Standards	\$200,000	\$200,000	\$200,000	\$600,000	0
<i>Category 9: Marketing, Education and Outreach</i>					
Customer Education, Awareness & Outreach	\$1,800,754	\$2,009,733	\$2,218,722	\$6,029,209	\$1,800,754
	\$15,525,87	\$16,073,72	\$16,020,61		
TOTAL	2	9	3	\$47,620,214	\$42,141,289

The approved budget for SCE is significantly larger than the approved budget for PG&E, despite the fact that these utilities are of relatively comparable size. There are two main reasons for this. First, SCE requests and receives funding for two aggregator contracts with a total funding of approximately \$66,000,000 through 2012. Second, SCE requests (and receives) significantly higher budgets for Technical Assistance and Technology Incentives. These two budget categories account for most of the difference between the approved budgets of PG&E and SCE.

25. Program and Budget Changes During 2010 and 2011

The February 2008 Guidance Ruling directs that future program development or modifications to existing demand response programs should be made through new applications to the Commission or petitions to modify the decision(s) in which a program was adopted.²⁹² Several parties, including the applicants and the CAISO, suggest that it would be faster and more efficient for

²⁹² Guidance Ruling February 2008, p. 10.

some program modifications or budget increase requests to be evaluated through the advice letter process.

25.1. Utility Proposals on Program and Budget Changes During 2010 and 2011

In its application, PG&E asserts that its demand response programs are likely to require revision during the 2009-2011 period to account for changes in the CAISO markets, among other possible developments.²⁹³ According to PG&E, changes to program tariffs and contracts to align them with CAISO user guides and tariffs should not go through the formal application process due to the length of time that process can take. PG&E recommends that the Commission allow the utilities to use an advice letter process to request program modifications. PG&E does not limit its request to changes needed to streamline programs and increase their consistency with MRTU processes as they evolve, recommending that the Advice Letter process be available to change more than “unexpected features” of MRTU. Specifically, PG&E requests that the Commission permit the utilities to request changes to demand response programs and aggregator contracts through Advice Letter filings.²⁹⁴ SCE generally supports this PG&E request.

PG&E asserts that the application process is time-consuming and if the changes being requested are within the overall funding approved for each specific category of programs and would not require an overall budget increase, the advice letter process should be used.²⁹⁵ PG&E also argues that the utilities

²⁹³ PG&E Exhibit 201, Chapter 3, pp. 16-17.

²⁹⁴ PG&E Exhibit 201, Chapter 3, pp. 16-17.

²⁹⁵ Opening Brief of Pacific Gas and Electric Company (U 39-E), January 28, 2009, at p. 15.

need to retain the ability to revise programs by advice letter to reflect the operational changes required to coordinate with MRTU, and later with MRTU Release 1 or MAP (Market and Performance), without procedural delays.²⁹⁶ PG&E emphasizes its position that the advice letter review process used for past program modifications was not put in place to circumvent review; it was intended to expedite review to keep the programs current.

SDG&E offers extensive supporting arguments in support of its proposal to establish an annual process to modify demand response programs.²⁹⁷ SDG&E believes that the demand response portfolio, and customer acceptance and participation these programs, can be enhanced by the establishment of an annual advice letter process to request and approve program modifications.²⁹⁸ SDG&E proposes that the Commission authorize utilities to file an annual Advice Letter, no later than October 15 of each year during the 2009-2011 program cycle. The primary purpose of these annual Advice Letters would be to propose specific program changes, based on the utility's ongoing experience and customer feedback regarding demand response program operations, designed to enhance the portfolio of authorized demand response programs for succeeding years within the 2009-2011 program cycle.²⁹⁹ SDG&E recommends that the Commission issue a resolution or otherwise address the annual Advice Letter filings by January 1 of each year during the 2009-2011 program cycle. According to SDG&E, approval by January 1 of each year would enable SDG&E to maintain

²⁹⁶ PG&E Opening Brief.

²⁹⁷ SDG&E Exhibit 102A, pp. 66-72.

²⁹⁸ SDG&E Exhibit 102A, p. 68.

²⁹⁹ SDG&E Exhibit 102A, p. 70.

the continuity of its demand response program portfolio, incorporate any proposed and approved program changes, and communicate with its potential program participants with a lead time sufficient to allow those customers to address their internal issues and processes in advance of the summer demand response season.³⁰⁰

25.2. Party Positions on Methods for Program Modification

CAISO supports the utilities' request to use the advice letter process to expedite changes to utility programs, stating that "the Commission should support and allow the utilities to make adjustments to new demand response programs, or apply for new programs, via Advice letters."³⁰¹ The CAISO contends that the utilities will need flexibility to adjust their programs as the CAISO adds additional functionality and enhancements for demand response resources as MRTU develops.

25.3. Discussion

As described in General Order (GO) 96-B, the advice letter process provides an expedited process for review of utility requests that are expected to be neither controversial nor likely to raise important policy questions. GO 96-B explains further that the primary use of the advice letter process is to review a utility's request to change its tariffs in a manner previously authorized by statute or Commission order, to conform the tariffs to the requirements of a statute or

³⁰⁰ SDG&E Exhibit 102A, p. 72.

³⁰¹ CAISO Opening Brief.

Commission order, or to get Commission authorization to deviate from a utility tariff.³⁰²

This current applications proceeding provides the opportunity for utilities to present their demand response programs for the next three year cycle. The application process ensures appropriate review of the utilities' many demand response proposals, and provides an opportunity for interested parties and members of the public to provide input and make alternative proposals. The application process also allows the Commission to build an adequate record on which to determine what programs and related policies should be adopted for the next several years.

As the utilities propose changes to existing programs during the next program cycle it is important to preserve the ability to examine and receive party input on changes that would affect the total budget adopted in this decision, or would create new programs or program components (such as the creation or elimination of a new option under PG&E's PeakChoice or SCE's Energy Options Program) that have not been publicly evaluated. The advice letter process, which is intended for non-controversial updates or changes to existing programs, is not appropriate for the review of new programs or an increase in the total budget for a program area adopted in a decision. Such changes should be requested through a petition for modification of the decision adopting the program, for modifications to existing programs, or through a new application, for a new program. Changes to policies specifically adopted in this or another decision, such as the calculation of a settlement baseline for an existing program or rules for concurrent participation in multiple programs, should also be made

³⁰² GO 96-B at Part 5.

through an application or petition for modification. Modifications of existing aggregator contracts should also be requested through a new application or petition for modification.

Rules for shifting of funds approved in this decision among already-approved programs are discussed in Section 26, below. In order to facilitate changes to streamline existing programs and improve their ability to function within MRTU, we authorize the utilities to request other changes, including non-controversial changes to program tariffs and implementation procedures, via a Type 2 advice letter. If uncertain whether a particular change is appropriate for review through the advice letter process, utilities are encouraged to consult with Energy Division staff (and interested parties, if appropriate) before submitting an advice letter.

26. Fund Shifting Rules

In D.06-03-024, the Commission approved fund shifting rules to be used throughout the 2006-2008 period. These rules provide the following:

- Utilities may shift up to 50% of funds of a program's funds to another program within the same budget category without filing an advice letter, as long as no program is eliminated without prior authorization from the Commission.
- Motions or advice letters are necessary for fund shifting that exceeds the 50% threshold, or to propose new programs to be implemented within the 2006-2008 funding level.
- Unused funds from one year may be carried over to the subsequent year, and the utilities may file requests for incremental funding for new or existing programs by advice letter or application.

- For SCE's Technical Assistance and Technology Incentives program only, fund shifting is limited to 25% of program funds.³⁰³

26.1. Utility Proposals for Fund-Shifting Rules

SCE proposes to continue the fund-shifting flexibility authorized in D.06-03-024, in an effort to ensure that funds are deployed efficiently and focused on programs it views to be successful.³⁰⁴ According to SCE, no party has made any showing that the existing fund shifting rules should not continue into the 2009-2011 program cycle.³⁰⁵

PG&E urges the Commission to provide the utilities with broader authority to shift funds among programs without advance Commission approval. SDG&E provides the most detailed proposals, contending that in order to maintain fund-shifting flexibility comparable to that authorized during the 2006-2008 period, the Commission should authorize the following rules for 2009-2011:³⁰⁶

- Retain for the 2009-2011 program cycle the existing flexibility to reallocate up to 50% of authorized budget funds between programs within each of four budget categories. SDG&E proposes that these categories should be (1) specified programs, (2) statewide informational, educational, and developmental programs, (3) Technical Assistance/Technical Incentives/automated demand response, and (4) other programs. As is currently the case, no program authorized and funded by the

³⁰³ D.06-03-024, March 15, 2006. Decision Adopting Settlement, pp. 13-15.

³⁰⁴ PG&E Exhibit 201, p. 13.

³⁰⁵ SCE Opening Brief, p. 51.

³⁰⁶ SDG&E, Exhibit 102, pp. 69-70.

Commission would be terminated without prior Commission authorization.

- Up to 25% of authorized budget funding for a category may be shifted to programs in a different category.
 - a. Proposals to shift program budget funding within authorized budgets but *exceeding* these 25% or 50% guidelines may be requested by Advice Letter.
 - b. Retain the existing ability to carry unspent funds into subsequent years within the 2009-2011 program cycle.

SDG&E also proposes that it retain the right to file any proposals or requests for incremental funding for new or existing programs by Advice Letter; as discussed in Section 25, above, we do not approve this request, and require utilities to submit an application to request funding beyond the total budget approved in this decision.

26.2. Discussion

There were no significant party concerns about the utilities' fund shifting proposals. In their applications, the utilities assert that the flexibility to shift funds between program categories is essential to operating their demand response programs. The costs to operate effective demand response programs do vary over time and from year to year, along with weather conditions within the state and changes in enrollment. It is apparent from the utilities' applications, and especially from their proposals to transition demand response programs to function within MRTU, that some program changes and budget flexibility will be needed during the 2009-2011 period to enable the utilities to adjust their programs for changes in electricity markets and other conditions.

The purpose of this application is to build a record on which to determine reasonable design characteristics and funding levels for demand response in

2009-2011. This proceeding has considered the factors that may lead to the need for flexibility in funding. Many parties have provided input during this proceeding, and these factors have been taken into consideration in determining the total funding level for the utilities' programs. While it is clear that good estimates are not yet available for some of the developments expected over the next two years, the budgets authorized in this decision take those developments into account, and Section 25, above, outlines a process for utilities to request additional funding through an application or petition for modification of a previous decision, if necessary.

It is reasonable to provide the utilities with some flexibility to shift funds among demand response programs, in order to provide the utilities with the ability to respond effectively to unforeseen developments that may occur, or to respond to changing conditions. As in the discussion of the appropriate process for requesting new demand response programs or additional funding beyond the total allocated in this decision, it is appropriate that major changes to the relative funding of specific programs be subject to thorough review and party comment. Providing utilities with broad authority to shift funds among programs without prior notification or approval of this Commission undermines the regulatory process through which this decision was developed. The program budgets adopted here become meaningless if large portions can be shifted to different programs or budget categories. We adopt the following rules for fund shifting in 2009-2011:

- The utilities may shift up to 50% of a program's funds to another program within the same budget category. Utilities will document the amount of and reason for each shift in their monthly demand response reports.

- The utilities must file an advice letter to eliminate a program. No program can be eliminated through multiple fund shifting events or for any other reason without prior authorization from the Commission.
- The utilities must file a Tier 2 advice letter before shifting more than 50% of a program’s funds to a different program within the same budget category. If shift of more then 50% of a program’s funds is necessary as part of the implementation of a new program, the fund shift should be included in application for approval for the new program.
- The following lists contain the ten program categories for fund shifting purposes, along with various programs authorized within each category. Utilities shall not shift funds between these ten categories:

SCE 2009-2011 Demand Response Program Categories	SDG&E 2009-2011 Demand Response Program Categories	PG&E 2009-2011 Demand Response Program Categories
<i>Category 1 - Emergency Programs</i>		
Base Interruptible Program	Base Interruptible Program	Base Interruptible Program
Summer Discount Plan	Summer Saver Program	Smart AC
Optional Binding Mandatory Curtailment Program	Optional Binding Mandatory Curtailment Program	Optional Binding Mandatory Curtailment Program
Scheduled Load Reduction Program	Scheduled Load Reduction Program	Scheduled Load Reduction Program
Rotating Outages		DWR contract
Agriculture & Pumping Interruptible		
<i>Category 2 - Price Responsive Programs</i>		
Capacity Bidding Program	Capacity Bidding Program	Capacity Bidding Program
Critical Peak Pricing	Default Critical Peak Pricing	Critical Peak Pricing
Demand Bidding Program	Emergency Critical Peak Pricing	Demand Bidding Program
Energy Options Program	Peak Time Rebate Program	Peak Choice
<i>Category 3 - DR Aggregator Managed Programs</i>		
Proposed Contracts	(none)	AMP
<i>Category 4 - DR Enabled Programs</i>		
Automated Demand Response	Technical Assistance	Integrated Energy Audits
Agriculture Pump Timer Program	Technology Incentives	Technology Incentives
Emerging Markets & Technologies	Demand Response--Emerging Technologies	Auto DR

SCE 2009-2011 Demand Response Program Categories	SDG&E 2009-2011 Demand Response Program Categories	PG&E 2009-2011 Demand Response Program Categories
Technical Assistance	Gas A/C--Cypress	Permanent Load Shifting
Technical Incentives	Refrigerated Zone Modules--EPS	DR Emergency Technology
<i>Category 5 - Pilots & Smart Connect Enabled Programs</i>		
Participating Load Pilot	Residential Automated Controls Technology	Renewable Pilot
SmartConnect Thermostats for CPP		Small Customer Load Aggregation Pilot
Smart Thermostat Customer Experience Pilot		Ancillary Service Pilots
<i>Category 6 - Statewide Marketing Program</i>		
Flex Alert Network	Flex Alert Network	Flex Alert Network (Statewide DR Awareness Campaign)
<i>Category 7 - Evaluation & Measurement</i>		
Evaluation & Measurement	Evaluation & Measurement	Evaluation & Measurement
<i>Category 8 - System Support Activities</i>		
DR Forecasting		InterAct/DR Forecasting Tool
DR Resource Portal		DR On-Line Enrollment
DR System Infrastructure		Legacy DR Conversion
		Marketing Decision Support System (MDSS) Upgrade
		Capital - MDSS Upgrade
		Capital - Interval Meters
<i>Category 9 - Marketing Education & Outreach</i>		
Agriculture and Water Outreach	Customer Education, Awareness & Outreach	DR Core Marketing and Outreach
Circuit Savers		Education and Training
Federal Power Reserve Partnership		
Income Qualified Customer Outreach		
<i>Category 10 - Integrated Programs</i>		
Commercial New Construction Integrated Delivery		PEAK
DR Energy Leadership Partnership		Integrated Marketing and Training
Earth/Smart Student Program		Integrated Education and Training
Innovative Designs for EE Activities		Integrated Sales Training
Institutional Partnership Program		IDSMS Clearinghouse

SCE 2009-2011 Demand Response Program Categories	SDG&E 2009-2011 Demand Response Program Categories	PG&E 2009-2011 Demand Response Program Categories
Integrated DSM Marketing		
IDSMPilot for Food Processing		
Residential New Construction Integrated Delivery		
Technology Resource Incubator Outreach		

27. Cost Recovery Mechanisms

The majority of the utilities' requests for cost recovery of demand response program funding are unopposed by parties. These requests largely continue cost recovery approaches adopted during previous demand response budget cycles. This section discusses the utility cost recovery requests, other party positions when appropriate, and the revenue requirements and funding mechanisms adopted for 2009-2011.

27.1. SCE

SCE's total requested funding level of \$291.4 million would represent an increase of approximately \$93.8 million over the budget for demand response activities for the 2006-2008. SCE is proposing to apply \$56.6 million in revenue requirement over four years to recover its projected \$291.4 million in demand response program costs. SCE proposes to divide its annual \$56.6 million revenue requirement in the following manner:³⁰⁷

- \$0.890 million would be allocated to the Critical Peak Pricing program and associated with 2009 generation revenue requirement and included in distribution rate levels beginning in 2009.³⁰⁸

³⁰⁷ SCE Exhibit 201, p. 233.

³⁰⁸ SCE Exhibit 201, p. 234.

- \$55.7 million would be allocated to SCE's distribution revenue requirement and included in distribution rate levels beginning in 2009.³⁰⁹

SCE does not request changes to the currently authorized ratemaking treatment for its demand response programs. Specifically, SCE recovers authorized demand response funding on an annualized basis through the Base Revenue Requirement Balancing Account (BRRBA). Year-end overcollections recorded in the BRRBA are refunded to customers and undercollections are recovered from customers in the subsequent year. SCE proposes to include the 2009 demand response funding level authorized in this proceeding in rate levels as part of its next Energy Resource Recovery Account (ERRA) Forecast proceeding.

SCE records the difference between the authorized demand response funding and the actually incurred demand response program expenses in the Demand Response Program Balancing Account (DRPBA), which includes distribution and generation sub-accounts. Consistent with past practice, SCE proposes including the three year operation (i.e., 2009 through 2011) of the DRPBA in its April 2012 ERRA Reasonableness application for Commission approval.

SCE's proposed demand response budget would also include \$16.8 million in Demand Response Purchase Agreements, which would be allocated to its generation revenue requirement and included in distribution rate levels beginning in 2009.³¹⁰

³⁰⁹ SCE Exhibit 201.

³¹⁰ SCE Exhibit 201.

SCE proposes no change to its currently authorized ratemaking for its demand response purchase agreements. The current ratemaking approach includes recovery of the actual capacity payments associated with purchase agreements (aggregator contracts) and recovery of the annualized demand response purchase agreement administration funding. SCE records the difference between the authorized and actual administration levels in the Purchase Agreement Administrative Cost Balancing Account (PAACBA). SCE reports on the four-year operation of the PAACBA in its 2013 ERRA Reasonableness application for Commission approval. No parties objected to the SCE request to retain its existing cost recovery mechanisms.

Consistent with the determinations made in this decision, we approve a total revenue requirement of \$206,440,202, of which \$66,407,177 is for its purchase agreements, to be collected consistent with SCE's existing cost recovery mechanisms, described in this section.

27.2. SDG&E

SDG&E requests approval of \$19.591 million, \$20.068 million and \$20.956 million in budgeted funds for 2009, 2010 and 2011, respectively, a total of \$60.615 million, to fund its Demand Response programs. SDG&E's funding request updates an original request for \$48.535 million to include \$12.080 million from previously-authorized 2006-2008 Demand Response program budgets to fund its Commission-required Participating Load Pilot program.³¹¹

SDG&E's regulatory accounting and cost recovery treatment is outlined in D.03-03-036 and D.05-06-017. In its application, SDG&E states that it currently

³¹¹ Amended Application of San Diego Gas and Electric Company (U 902-M) For Approval of Demand Response Programs and Budget For Years 2009 Through 2011, Application 08-06-002, September 19, 2008, p. 8.

records all program costs associated with its existing Demand Response programs in its Advanced Metering and Demand Response Memorandum Account (AMDRMA). SDG&E records the energy component of the customer incentive payments to its ERRA.

SDG&E is requesting that authorized demand response program costs related to Operation and Maintenance (O&M) expenses, capital related costs (i.e., depreciation, return and taxes), customer capacity incentive payments, participating load pilot costs and all other costs, not recovered through SDG&E's 2008 General Rate Case (GRC), be recorded in AMDRMA.

SDG&E is proposing no change in the disposition of AMDRMA balances; namely, that the balances are transferred to the Rewards and Penalties Balancing Account (RPBA) on an annual basis for amortization in SDG&E's electric distribution rates over 12 months, effective January 1 of each year, consistent with its adopted tariffs. No parties objected to the SDG&E request to retain its existing cost recovery mechanisms.

Consistent with the determinations made in this decision, we approve a revenue requirement of \$42,141,289 for SDG&E's 2009-2011 programs, to be collected consistent with SDG&E's existing cost recovery mechanisms, described in this section.

27.3. PG&E

PG&E requests an annual revenue requirement of \$148.44 million for its 2009-2011 demand response activities, to be collected from all distribution service customers.³¹² In D.06-03-024, the Commission established the Demand Response Revenue Balancing Account (DRRBA) and the Demand Response Expense

³¹² PG&E Exhibit 201, Chapter 8, p. 1.

Balancing Account (DREBA) to track and recover costs of most of PG&E's demand response activities. In addition to these balancing accounts, PG&E is authorized to recover funding for certain specific demand activities through other mechanisms, including the following:

- Costs associated with the Base Interruptible Program (E-Base Interruptible Program) are recovered through PG&E's Distribution Revenue Adjustment Mechanism (DRAM).
- Costs associated with the California Department of Water Resources (CDWR) and the Aggregator Managed Portfolio (AMP) incentives are recovered through the EERA.
- Costs associated with Air Conditioning Program expenses are recovered through the Air Conditioning Expense Balancing Account (ACEBA) and DRRBA.
- PG&E will record its MRTU-related information system costs in the MRTU Memorandum Account (MRTUMA) approved by the Commission in Resolution E-4093.

PG&E's DRRBA is a two-way balancing account with a separate rate sub-component that records the actual revenues from customer sales and tracks these revenues against PG&E's authorized revenue requirement. DRRBA is adjusted on an annual basis through the Annual Electric True-Up advice letter filing.

DREBA is a one-way balancing account that tracks actual demand response portfolio expenses against the authorized revenue requirement. Year-end overcollections recorded in the DREBA are refunded to customers, and under-collections are absorbed by PG&E shareholders.

PG&E requests approve to revise its current DREBA mechanism to create a two-way balancing account for event-based demand response program incentive

costs. This revision would affect the cost recovery for the Capacity Bidding program, the Demand Bidding Program, and the Peak Choice program.³¹³ According to PG&E, without a two-way balancing account mechanism, it is possible that the utility might have insufficient funds for certain incentive-based demand response programs if actual events exceed forecasted events. PG&E asserts that such a situation could shut down the affected programs before the end of the current program cycle, or could lead to the dispatch of more costly peak generation resources in the absence of the ability to call on demand response.³¹⁴ PG&E explains that its forecast for incentives is not based on extreme conditions such as those that occurred during the 2006 heat storms, and that a two-way balancing would ensure that it is prepared for such dramatic events that may increase demand response program enrollment such as the 2006 heat storms.

27.3.1. Party Comments on PG&E Proposal

TURN recommends that the Commission reject PG&E's request for two-way balancing account treatment. According to TURN, PG&E's request could lead the utility to invest in programs that may not be cost effective.³¹⁵ TURN asserts that even during 2006, PG&E spent only a fraction of its authorized incentive budget. This low level of actual incentive deployment occurred during the very conditions that PG&E uses to justify its request for two-way balancing account treatment.

³¹³ PG&E Exhibit 201, Chapter 8, p. 4.

³¹⁴ Ibid.

³¹⁵ Opening Brief of The Utility Reform Network on the Demand Response for 2009-2011: The \$360 Million Utility Slush Fund, January 28, 2009 at p. 88.

27.3.2. Discussion

PG&E's request for two-way balancing account treatment for the DREBA departs from the cost recovery rules in place for that utility in 2006-2008. The purpose of this proceeding is to estimate the likely level of future activity based on many factors, including past activity, program changes, and forecast growth. PG&E, like the other utilities, has provided budget estimates that have been reviewed thoroughly in this proceeding. Extreme conditions can occur at any time, but it is not reasonable to set budgets based on such extreme conditions. Based on past program performance, it is extremely unlikely that the incentive budgets authorized in this decision will exceed the approved amounts. PG&E has not provided weather data that would indicate that a heat storm is likely during the next three-year demand response program cycle. Neither did PG&E present information about its current level of incentive deployment for the current demand response programs with scenarios indicating that an increase in enrollment is likely during the upcoming demand response program cycle.

The current one-way balancing account treatment in DREBA allows tracking of actual expenses and recovery of those expenses up to the authorized budget level. If one or more dramatic events such as a heat storm occur during 2009-2011, PG&E can request expedited treatment of a request for additional funding. Current conditions however, do not warrant a change in the existing DREBA mechanism.

The PG&E request to change the DREBA from a one-way to a two-way balancing account is not adopted. Consistent with the determinations made in this decision, we approve a revenue requirement of \$97,743,000 for PG&E's 2009-2011 programs, to be collected consistent with PG&E's existing cost recovery mechanisms, described in this section.

28. Modification of Reporting Requirements

The scoping memo in this proceeding required SCE, SDG&E, and PG&E to file their previously defined monthly reports on interruptible load and demand response in this consolidated proceeding. These reports contain a variety of information relevant to the understanding and evaluation of the utilities' demand response activities, and are valuable to the Commission and parties because they allow tracking of changes in program participation. For this reason, we require the utilities to continue preparing these monthly reports.

In order to ensure that the information provided in these reports remains useful, however, we require the utilities to work with Energy Division staff to revise the format and content of the existing report. Starting with the year-end report for 2009, and continuing at least through the end of the current budget period, all three utilities will use a consistent monthly report format approved by Energy Division staff. The new reporting format will include the information currently required in these reports, along with some additional information, including (but not necessarily limited to) the following:

- The total number of customers eligible for each program, by customer class. This will provide some context for understanding programs' overall potential.
- For programs that allow customers to choose among different trigger options or notification times, all participation, load impact, and other data will be reported separately for each combination of trigger options and notification times.

After the adoption of this decision, however, it will no longer be necessary for the utilities to file their monthly reports in what will be a closed docket. Instead, we require the utilities to serve their monthly reports on the director of the Commission's Energy Division, and to provide copies to the most recent

service list in this proceeding. In addition, the utilities shall post their monthly reports on a publicly available web site.

28.1. Authority to Continue the Demand Response Measurement and Evaluation Committee

Evaluation, measurement, and verification activities of the utilities are generally overseen by the Demand Response Measurement and Evaluation Committee (DRMEC), which is composed of members from the California Public Utilities Commission, the California Energy Commission, and each of the three utilities. Previous Commission decisions created the DRMEC and authorized it to oversee the evaluation of statewide demand response activities; this authority was confirmed most recently in D.06-11-049. We authorize the DRMEC to continue its oversight of demand response EM&V activities. Specifically, we require that beginning with the evaluations of 2009 demand response programs, the DRMEC will oversee not only the evaluation of statewide demand response activities, but also the evaluation of activities conducted by the individual utilities.

In addition, we require the DRMEC to conduct an annual public workshop presenting the results of demand response evaluations conducted under the DRMEC's oversight. This annual workshop will be noticed to the most recent service list of this proceeding.

29. Transition Period

In D.08-12-039, we approved monthly budgets for existing demand response activities, and made provision for those activities to continue through the end of 2009, if necessary. That decision provided that bridge funding would end no later than three months after the effective date of a final decision in this docket, or on December 31, 2009, whichever comes first.

Many demand response programs are seasonal, with participation either limited to or concentrated in the summer months. This decision is being approved in midsummer of 2009, meaning that new programs or significant program changes cannot be implemented before midsummer 2009. Based on the three-month transition period allowed in the Bridge Funding decision, it is very possible that some programs will not be implemented or modified based on this decision until fall 2009, when some demand response activities may no longer be operating, and others may technically be operational but expect few if any events before the end of the year. Also, customers participate in demand response activities based on an understanding of the specific program's requirements or characteristics, and may wish to discontinue their participation or change to a different activity if the requirements or characteristics change.

In order to minimize administrative difficulties and avoid customer confusion, we authorize the utilities to implement the modifications to policies and program rules affecting existing programs adopted in this decision not later than January 2010. New programs and pilots shall be implemented in 2010, unless otherwise noted in this decision. SCE, SDG&E, and PG&E shall each file one or more Tier 1 compliance advice letters within 90 days of the date of this decision updating their tariffs to be consistent with the requirements of this decision and noting the date on which those changes will take effect.

30. Comments on Proposed Decision

The proposed decision of the ALJ in this matter was mailed to the parties in accordance with Section 311 of the Public Utilities Code and comments were allowed under Rule 14.3 of the Commission's Rules of Practice and Procedure. Comments were filed by _____, on _____, and reply comments were filed on _____ by _____.

31. Categorization and Assignment of Proceeding

This proceeding is categorized as ratesetting. Rachelle B. Chong is the assigned Commissioner and Jessica T. Hecht is the assigned Administrative Law Judge in this proceeding.

Findings of Fact

1. The cost effectiveness estimates included in the applications are sufficient to support our review in this proceeding.
2. Emergency-triggered demand response activities are programs that are not triggered by the IOUs in response to wholesale energy market prices, but are instead triggered in response to an actual or imminent declaration by CAISO of a system emergency, or during, or in anticipation of, a local transmission or distribution emergency.
3. Price responsive demand response programs generally have triggers other than a called CAISO emergency, such as weather conditions or the market cost of electricity.
4. The following existing demand response programs are cost effective or meet other criteria for continuation during the 2009-2011 period, and should be continued: the Base Interruptible Program, the Optional Binding Mandatory Curtailment Program, the Scheduled Load Reduction Program, the Capacity Bidding Program, Critical Peak Pricing, Real Time Pricing, Technical Assistance and Technology Incentives, Emerging Markets and Technology, Automated Demand Response; SCE's Summer Discount Plan, Agricultural Pumping – Interruptible, Rotating Outage Program, and Agricultural Pump Timer Program; SDG&E's Critical Peak Pricing – Emergency, and Summer Saver programs; and PG&E's SmartAC, SmartRate, Demand Bidding Program, and PeakChoice.
5. PG&E's proposed transition of Base Interruptible Program participants into its PeakChoice does not appear to be fully developed at this time.

6. It is unclear whether PG&E can maintain the Demand Bidding Program's load impact if the Demand Bidding Program is discontinued and participants are asked to transition to PeakChoice.

7. It is likely that enrollment in and load impacts of Critical Peak Pricing tariffs will increase as they become default tariffs for certain groups of customers.

8. PG&E's PeakChoice program is new and complex, and its impacts may be difficult to analyze.

9. PG&E's administrative costs for PeakChoice program are extremely high compared to the estimated costs of incentives under the program.

10. PG&E's Business Energy Coalition Program is not cost effective, and it is extremely unlikely that this program or the proposed Automated Business Energy Coalition Program will become cost effective over the next several years. The non-cost effectiveness criteria cited by PG&E in support of this program, such as locational value and flexibility, are not unique to the Business Energy Coalition programs, and are not sufficient to support continuation of these programs.

11. Current estimates show that the SCE Summer Discount Program is only marginally cost effective; the cost effectiveness may be improved if SCE is able to maintain enrollment in the program with a decreased budget for marketing.

12. The communications supported by the Rotating Outage Program include both Commission-mandated notices and courtesy notifications intended to facilitate the administration of emergency rotating outages.

13. SCE's Agricultural Pump Timer Program utilizes Time Management Load Control devices to allow customers to interrupt their equipment at peak times, in order to take advantage of low off-peak utility rates.

14. Critical Peak Pricing programs overall have high estimated cost effectiveness ratios based on the Total Resource Cost Test.

15. Technical Assistance and Technology Incentives activities differ somewhat in participation requirements, incentive payments, and other structural aspects, but all support the installation of technologies to facilitate customer peak load reduction and demand response.

16. Technical Assistance and Technology Incentives activities facilitate peak load reduction and demand response by utility customers, and in many cases lead directly to customer enrollment in utility demand response programs.

17. Technical Assistance and Technology Incentives activities include many activities that do not result in the payment of financial incentives, but provide valuable services to customers. These services, such as conducting audits, developing company-specific demand response plans, and recommending equipment and strategies to improve load reduction, are not true program administration activities (such as data collection or processing), and should not be considered program administration in the determination of program budgets.

18. SCE's method of reporting money spent under its Technical Assistance and Technology Incentives program makes it difficult to determine the demand for this program or the budget required to sustain it through 2011.

19. Because the Technical Assistance and Technology Incentives programs provide services to customers beyond financial incentives, such as audits, it is not appropriate to limit the budget for Technical Assistance and Technology Incentives activities to twice the financial incentives paid to customers.

20. The Emerging Markets and Technologies Programs fund research projects intended to further develop technologies and equipment, processes, and products to make demand response easier or more effective in the future.

21. It is not appropriate to give blanket approval now for long-term emerging technologies projects that cannot yet be identified.

22. Automated demand response refers to automated enabling technologies that allow a customer to reduce electricity usage in response to peak load conditions or high prices without needing to take a specific action.

23. Automated demand response activities appear to result in some load reduction, through participant enrollment in other demand response programs.

24. The utilities have not submitted any analysis of whether automated demand response programs are cost-effective on their own, separate from the underlying programs in which participants ultimately enroll.

25. Through the use of mass media such as TV commercials, radio advertisements, billboards, newspapers, and other communication avenues, Flex Alert is intended to educate the general public about the need to reduce electricity during times of peak electricity demand.

26. It is not necessary to include funding for program-specific marketing in the budgets of specific programs, because utilities are in the process of streamlining marketing and outreach and coordinating these activities with other demand side management efforts, such as energy efficiency.

27. A working group related to the California Energy Efficiency Strategic Plan is exploring alternatives for statewide coordination and branding for demand side awareness.

28. The challenge of keeping the power grid in balance grows as the amount of intermittent resources grows.

29. Smart Charging technology that could assist customers in keeping efficient electric or hybrid electric vehicles charged without increasing peak system load may move electricity demand away from peak times, without creating inconvenience for customers.

30. The Small Customer Load Aggregation Pilot, as proposed, is duplicative of two other proposals in PG&E's 2009-2011 demand response application.

31. It is likely that information from this pilot will enable the utility to more effectively and efficiently provide customers with Programmable Communicating Thermostats and information needed to utilize that equipment more effectively.

32. The proposed Tier Alert Pilot is designed to achieve energy conservation, and is unlikely to result in any actual demand response.

33. SDG&E's proposed residential automated controls pilot is designed to answer specific questions related to the willingness of residential customers to install enabling technologies that facilitate load reduction, as well as curtailment devices that allow the utility to control certain appliances.

34. Changes in the energy market over the next two years may affect the desirability of entering into new contracts for 2012 and beyond.

35. A properly designed baseline calculation methodology is important for the success of any demand response program as it provides the benchmark by which performance is measured.

36. Existing studies suggest there are more accurate baselines than the current three-day unadjusted baseline for the large commercial and industrial customers. The studies also conclude that a day-of adjustment based on usage data from the morning before an event can significantly reduce the bias and improve the accuracy of this type of baseline.

37. Existing studies recommend a 10-day baseline with a day-of adjustment.

38. The settlement baseline for demand response activities should be consistent across utilities and programs.

39. As dynamic tariffs become more common and the utilities implement default Critical Peak Pricing, current rules against participation in more than one demand response program or tariff may limit the amount of peak load reduction that can be achieved through demand response.

40. It is consistent with the Commission's policy of encouraging cost effective demand response activities to allow customers to participate concurrently in two demand response activities and programs, as long as duplicative payments for a single instance of load drop can be avoided.

41. Participation in more than one demand response program may provide flexibility to customers and expand their ability to respond to the varying conditions that trigger demand response.

42. It is logical to continue existing permanent load shifting activities for the terms of their existing contracts.

43. Circumstances relevant to the expansion of permanent load shifting are likely to change by 2011.

44. A standard offer would enable customers to choose from any vendor that offers thermal energy storage technologies.

45. EM&V activities, which include program evaluation, load impact evaluation, and demand response research projects, are essential to the development of effective, and cost effective, demand response programs in California.

46. PG&E's request for two-way balancing account treatment for the DREBA departs from the cost recovery rules in place for that utility in 2006-2008.

47. PG&E's current one-way balancing account treatment for certain demand response expenses in DREBA allows tracking of actual expenses and recovery of those expenses up to the authorized budget level.

48. If an event such as a heat storm occurs during 2009-2011 and depletes the adopted funding for demand response activities, PG&E can request expedited treatment of a request for additional funding.

Conclusions of Law

1. It is reasonable to continue existing demand response programs that are estimated to be cost effective, or that serve the public interest in other ways.

2. It is reasonable to approve the discontinuation of a demand response activity if it does not provide actual demand response, or if the program's participants will be transitioned to an equally effective demand response program, while maintaining their load reduction efforts.

3. It is reasonable to deny PG&E's request to transition the Base Interruptible Program customers to PeakChoice because PeakChoice is unproven.

4. For most demand response activities, administrative expenses should not be greater than customer incentives paid under the program.

5. It is reasonable to approve PG&E's request to modify event notification time from 12 noon to no later than 2:00 p.m. the day preceding an event to align with CAISO markets.

6. Consistent with current Commission policy, for programs that allow customer enrollment directly through the utility as well as through a demand response aggregator, it is reasonable for directly enrolled customers to receive 80% of earned incentives, and customers enrolled through an aggregator to receive 100% of the earned incentives.

7. It is reasonable to increase tracking requirements for certain demand response activities in order to monitor performance under these programs and develop better budget forecasts for future funding cycles.

8. It is reasonable for programs available through more than one utility to have similar requirements throughout the state, including the following:

- a. The maximum rebate or incentive should be \$125 per kilowatt for all utilities.

- b. Customers receiving the maximum incentive should be required to make a minimum one year commitment to a demand response program or Critical Peak Pricing tariff.
- c. SCE and SDG&E should develop proposals for integrating their Technical Incentives programs with other, similar demand side management incentive or rebate programs and should submit detailed proposals consistent with ongoing work through the Energy Efficiency Strategic Plan workgroups as part of their next demand response program applications.

9. It is reasonable to approve activities that may be affected by ongoing working groups on coordination and integration of demand side management activities for 2009, and to defer the review of these activities for 2010 and 2011 to A.08-07-021 et al., so they can be reviewed in the context of those coordination efforts.

10. It is reasonable to use demand response funding to support activities that will leverage the utilities' AMI investments to increase demand response.

11. It is reasonable to ensure that the research and development undertaken with ratepayer funds are understood by this Commission and can be shared with other research entities as appropriate to serve as the basis for future developments.

12. It is advisable to study technologies and strategies that may assist with integration of intermittent renewables into the power grid before the electricity provided by intermittent resources increases.

13. It is reasonable to explore ways to leverage the ratepayers' investment in infrastructure such as the Smart Meter program, in an attempt to provide additional benefits beyond those foreseen when the project was approved.

14. Because it is not necessary to determine at this time whether an RFP for additional demand response contracts will be appropriate in 2011, it is reasonable to await additional information before approving an RFP request.

15. In the long term, utilities should attempt to steer customers with highly variable loads away from demand response programs that require baselines, and towards programs that do not require baseline calculation such as Critical Peak Pricing.

16. It is reasonable to consider Critical Peak Pricing to be an energy payment program for the purposes of dual program participation.

17. It is reasonable and consistent with the Commission's policy of encouraging cost effective demand response activities to allow customers to participate concurrently in two demand response activities and programs, as long as duplicative payments for a single instance of load drop can be avoided.

18. It is reasonable to approve the settlement proposed on February 23, 2009, and adopt the contracts between SCE and AER, and SCE and EnerNOC as modified under that settlement.

19. The settlement agreement between PG&E and SF Power on the Small Commercial Aggregation Pilot is reasonable in light of the whole record, consistent with the law, and in the public interest.

20. It is reasonable to defer decisions on the best method for expanding the availability of permanent load shifting until more information is available.

21. It is reasonable to approve EM&V funding associated with approved demand response programs, pilots, and related activities.

22. Because it is intended for non-controversial updates or changes to existing programs, the advice letter process is not appropriate for the review of new programs or an increase in the total budget for a program area adopted in a decision.

23. It is reasonable to provide the utilities with some flexibility to shift funds among demand response programs, in order to provide the utilities with the ability to respond effectively to unforeseen developments that may occur and to respond to changing conditions.

O R D E R

IT IS ORDERED that:

1. Southern California Edison Company shall continue the following existing demand response programs, as described in this decision: the Base Interruptible Program, the Optional Binding Mandatory Curtailment Program, the Scheduled Load Reduction Program, the Demand Bidding Program, the Capacity Bidding Program, Critical Peak Pricing, Real Time Pricing, Technical Assistance and Technology Incentives, Emerging Markets and Technology, Automated Demand Response, the Summer Discount Plan, Agricultural Pumping – Interruptible, Rotating Outage Program, and the Agricultural Pump Timer Program.

2. Southern California Edison Company’s proposal to implement an Energy Options program is approved. Southern California Edison Company shall transition participants in its Demand Bidding Program and Capacity Bidding Program into this program, as proposed, and shall discontinue those programs when the transition is complete.

3. Pacific Gas and Electric Company shall continue the following existing demand response programs, as described in this decision: the Base Interruptible Program, the Optional Binding Mandatory Curtailment Program, the Scheduled Load Reduction Program, the Demand Bidding Program, the Capacity Bidding Program, Critical Peak Pricing, Real Time Pricing, Technical Assistance and Technology Incentives, Emerging Markets and Technology, Automated Demand Response, SmartAC, SmartRate, and PeakChoice.

4. San Diego Gas & Electric Company shall continue the following existing demand response programs, as described in this decision: the Base Interruptible Program, the Optional Binding Mandatory Curtailment Program, the Scheduled Load Reduction Program, the Demand Bidding Program, the Capacity Bidding Program, Critical Peak Pricing, Real Time Pricing, Technical Assistance and Technology Incentives, Emerging Markets and Technology, Automated Demand Response, Critical Peak Pricing – Emergency, and Summer Saver programs.

5. San Diego Gas & Electric Company shall transition its Demand Bidding Program participants onto its Critical Peak Pricing Tariff, as proposed, and shall discontinue the Demand Bidding Program when the transition is complete.

6. Pacific Gas and Electric Company shall discontinue the following programs within 30 days of the effective date of this decision: the Base Interruptibles Program Option B, the Business Energy Coalition, and the Automated Business Energy Coalition.

7. San Diego Gas & Electric Company shall discontinue its Peak Day Credit Program within 30 days of the effective date of this decision.

8. Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company shall provide customers currently enrolled in discontinued programs with timely notice of the programs' cancellation, as well as information on other demand response program options for which the customer may be eligible.

9. The demand response budgets for Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company enumerated in Section 24 of this decision are adopted for 2009-2011.

10. All emergency-triggered demand response programs of Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas &

Electric Company are capped at their current level of enrolled megawatts, and shall not be expanded, pending a decision in Phase 3 of Rulemaking 07-01-041.

11. Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company shall modify their Technical Assistance and Technology Incentives programs as follows. These rules shall apply to customers receiving services under these programs beginning January 1, 2010:

- a. The maximum rebate or incentive shall be \$125 per kilowatt.
- b. Customers receiving the maximum incentive shall be required to make a minimum one year commitment to a demand response program or Critical Peak Pricing tariff.

12. Southern California Edison Company, San Diego Gas & Electric Company, and Pacific Gas and Electric Company shall develop proposals for integrating their Technical Incentives programs with other, similar demand side management incentive or rebate programs, consistent with the discussion in Section 12 of this decision. Each utility shall submit a report on how to integrate these activities, consistent with the results of the Energy Efficiency Strategic Plan workgroups as part of their next demand response program applications.

13. Southern California Edison Company, San Diego Gas & Electric Company, and Pacific Gas and Electric Company shall each provide annual reports on their Emerging Markets and Technology projects, including estimates of the expected term of each project, to Energy Division as described in Section 12 of this decision. These utilities shall work with Energy Division staff to develop a reporting format, and shall provide reports on the previous year's Emerging Markets and Technology activities reports on the director of the Commission's Energy Division, and to provide copies to the most recent service list in this proceeding. In addition, the utilities shall post their monthly reports on a publicly available web site.

14. To continue an Emerging Markets and Technology Project funded through the 2009-2011 budgets adopted in this decision beyond December 31, 2011, Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company shall each request permission either through a Tier 2 advice letter describing specific projects and the reason for the project to continue beyond the end of the funding period, or by including a request to continue these projects in their next demand response funding application.

15. The Flex Alert Campaign shall continue at the requested funding levels, as set forth in Section 13, above, pending final recommendations of the California Energy Efficiency Strategic Plan on coordination of statewide education efforts.

16. The following specialized marketing activities are approved for 2009: Pacific Gas and Electric Company's Demand Response Core Outreach and Education and Training programs, and Southern California Edison Company's Circuit Savers, Flex Alert Network, Agriculture and Water Outreach, Federal Power Reserve Partnership, Energy Leaders Partnership, Income Qualified Customers Outreach Pilot and Integrated Demand-Side Management Marketing. Continuation of these programs for 2010 and 2011 shall be considered in Application 08-07-021 et al., the ongoing energy efficiency applications proceeding.

17. Pacific Gas and Electric Company's requests to issue a Request for Proposal in 2011 to solicit more demand response contracts for the 2012-2014 period are denied.

18. The settlement on Southern California Edison Company's proposed aggregator contracts with Alternative Energy Resources, Inc. and EnerNOC Inc., contained in Attachment A of this decision, is approved.

19. The settlement between Pacific Gas and Electric Company and SF Power on the Small Commercial Aggregation Pilot, contained in Attachment B of this decision, is approved.

20. The following demand response pilots are approved to operate during 2010 and 2011:

- a. For Pacific Gas and Electric Company: the Commercial and Industrial Intermittent Resource Pilot and the Hybrid Electric Vehicle/Electric Vehicle Smart Charging Pilot.
- b. For Southern California Edison Company: the Smart Thermostat Customer Experience Pilot and the Optional Programmable Communicating Thermostat Pilot.
- c. For San Diego Gas & Electric Company: the Residential Automated Controls Pilot.

21. The Tier Alert Pilot proposed by Southern California Edison Company and the Small Customer Load Aggregation Pilot proposed by Pacific Gas and Electric Company are rejected.

22. The plans proposed by Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company to transition demand response activities to integrate into MRTU during 2009-2011 are approved. Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company shall each prepare two related reports over the next two years. Each company shall serve each report on the director of the Commission's Energy Division, and to provide copies to the most recent service list in this proceeding. In addition, the utilities shall post these reports on a publicly available web site by the date indicated. These required reports are:

- a. An evaluation of the Participating Load pilots in 2009. This report shall assess what was learned through the pilots, areas that need further exploration (if any), and potential next steps for 2010 and beyond. Each of the utilities shall provide this report by December 1, 2009.
- b. A report on the transition of demand response programs into Market Redesign and Technology Upgrade. This report shall include lessons learned from the utilities' 2009 pilots and their 2010 Proxy Demand Resource experience, including performance assessments as well as an evaluation of expected costs and benefits of integrating of all programs into Proxy Demand Resource (if such programs have not already been integrated) and Participating Load/Dispatchable Demand Response (for all programs). Each of the utilities shall provide this report by January 31, 2011.

23. All demand response programs of Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company utilizing a baseline for settlement purposes shall use a 10-day individual customer baseline with a day-of adjustment, as described in Section 17 of this decision. The adjustment shall be symmetrical (upward or downward, as indicated by usage in the window time period), shall be capped at 20% of the calculated average usage, and shall be based on the first three of the four hours prior to the event. Each of these utilities shall offer customers the opportunity to opt into the adjustment.

24. Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company shall each work with parties to develop a definition of highly variable load customers, and to prepare a report containing that definition along with an estimate of the number of highly variable load customers currently in its baseline demand response programs, and the number of megawatts contributed to the programs by those customers. The report shall

propose a plan for steering highly variable load customers towards demand response programs that do not require baseline calculations for settlement purposes. Each of the utilities shall submit its report to the Director of the Energy Division no later than September 1, 2010 and provide the most recent service in these proceedings.

25. Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company shall each file Tier Two advice letters within 90 days of the effective date of this decision specifying dual program participation rules consistent with the discussion in Section 18 of this decision. These rules shall allow customers to participate concurrently in up to two demand response activities, if one provides energy payments and the other provides capacity payments. These rules shall prohibit concurrent participation in programs with the same trigger (day-ahead or day-of); however, a participant may participate in one day-ahead and one day-of program. In the case of simultaneous or overlapping events called in two programs, a single customer enrolled those two programs shall receive payment only under the capacity program, not for the simultaneous event for the energy payment program. Critical Peak Pricing shall be considered to provide an energy payment for the purposes of these dual program participation rules. These rules shall also apply to customers enrolled in a utility-administered program and customers administered by a third-party aggregator.

26. Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company shall work with parties to develop a permanent load shifting standard offer proposal that would apply generally to any permanent load shifting technologies including, but not limited to, thermal energy storage. Each of the utilities shall prepare a report exploring the possibility of a standard offer program. This report shall contain a summary of

permanent load shifting standard offers available throughout the United States, as well as an evaluation of what incentive payment would be appropriate for a future standard offer. Each of the utilities shall provide its report to the Director of the Energy Division no later than December 1, 2010, and shall provide copies to the most recent service list in this proceeding. In addition, the utilities shall post these reports on a publicly available web site.

27. During the 2009-2011 period, Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company may file a petition for modification of this decision to request to develop new demand response programs or program options, or to request additional funding beyond the total amount approved in this decision. During this period, these utilities may request new demand response programs only through a new application. During this period, these utilities may request changes to policies specifically adopted in this decision, such as the calculation of a settlement baseline for an existing program or rules for concurrent participation in multiple programs, and modifications to existing aggregator contracts through either an application or a petition for modification of this decision.

28. During the 2009-2011 period, Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company may request to change program terms and conditions via a Tier 2 advice letter.

29. The following rules for fund shifting are adopted for the 2009-2011 demand response programs of Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company:

- a. The utilities may shift up to 50% of a program's funds to another program within the same budget category. The utilities shall document the amount of and reason for each shift in their monthly demand response reports.

- b. The utilities may file a Tier 2 advice letter to request elimination of a program. No program may be eliminated through multiple fund shifting events or for any other reason without prior authorization from the Commission.
- c. The utilities shall file a Type 2 advice letter to request authorization to shift more than 50% of a program's funds to a different program within the same budget category. If a shift of more than 50% of a program's funds is proposed as part of the implementation of a new program, the utility shall include the proposed fund shift in its application for approval for the new program, described in Ordering Paragraph 27.
- d. The utilities shall not shift funds among the 10 categories defined in the table in Section 26 of this decision.

30. Consistent with the determinations made in this decision, the budgets specified in Section 24 of this decision are adopted for the demand response activities for 2009-2011 of Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company. These budgets include the amounts adopted for bridge funding for 2009 in Decision 08-12-038.

31. The Demand Response Measurement and Evaluation Committee shall continue its oversight of demand response evaluation, measurement and verifications activities. Beginning with the evaluation of 2009 demand response programs, the Demand Response Measurement and Evaluation Committee shall oversee not only the evaluation of statewide demand response activities, but also the evaluation of activities conducted by Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company. In addition, the Demand Response Measurement and Evaluation Committee shall conduct an annual public workshop presenting the results of demand response evaluations conducted under the Demand Response Measurement and

Evaluation Committee's oversight. This annual workshop shall be noticed to the most recent service list of this proceeding.

32. Starting with a year-end report for 2009, and continuing through the end of the current budget period, Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company shall prepare and provide monthly reports consistent with the discussion in Section 28 of this decision. The utilities shall use a consistent monthly report format approved by Energy Division staff, and shall provide these monthly reports to the Director of the Commission's Energy Division, with service on and the most recent service list in this proceeding. In addition, the utilities shall post their monthly reports on a publicly available web site. The year-end report for 2009 shall be provided no later than January 21, 2010, with subsequent reports provided monthly thereafter.

33. Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company shall implement the modifications to policies and program rules affecting existing demand response programs adopted in this decision no later than January 1, 2010. The utilities shall implement the new programs and pilots authorized in Sections 10, 11, 12, and 14 of this decision in 2010, unless otherwise noted in this decision. Southern California Edison Company, San Diego Gas & Electric Company, and Pacific Gas and Electric Company shall each file one or more Tier 1 compliance advice letters within 90 days of the date of the effective date of this decision updating its tariffs to be consistent with the requirements of this decision and specifying the date on which those changes will take effect.

34. The utilities' applications for the 2012-2014 period shall be filed by January 30, 2011.

35. Application (A.) 08-06-001, A.08-06-002 and A.08-06-003 are closed.

This order is effective today.

Dated _____, at San Francisco, California.

INFORMATION REGARDING SERVICE

I have provided notification of filing to the electronic mail addresses on the attached service list.

Upon confirmation of this document's acceptance for filing, I will cause a Notice of Availability of the filed document to be served upon the service list to this proceeding by U.S. mail. The service list I will use to serve the Notice of Availability of the filed document is current as of today's date.

Dated June 30, 2009, at San Francisco, California.

/s/ FANNIE SID

Fannie Sid

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