

**Table 1A  
2004 WMDVBE Procurement Results for Large Utilities**

	2004 Total Procurement	MBE	WBE	DVBE	Total WMDVBE	
<b>Cingular</b>						
<b>Direct</b>		\$47,965,407 0.00%	\$24,919,552 1.56%	\$178,710 0.01%	\$73,063,669 4.58%	
<b>Subcontracting</b>		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
<b>Combined</b>	\$1,595,218,953 100.00%	\$47,965,407 3.01%	\$24,919,552 1.56%	\$178,710 0.01%	\$73,063,669 4.58%	\$73,063,669
<b>Edison</b>						
<b>Direct</b>		\$258,821,679 14.42%	\$95,848,155 5.34%	\$343,189 0.02%	\$355,013,023 19.78%	
<b>Subcontracting</b>		\$35,101,927 1.96%	\$11,513,018 0.64%	\$1,804,479 0.10%	\$48,419,424 2.70%	
<b>Combined</b>	\$1,794,948,535 100.00%	\$293,923,606 16.38%	\$107,361,173 5.98%	\$2,147,668 0.12%	\$403,432,447 22.48%	\$403,432,447
<b>Nextel</b>						
<b>Direct</b>		\$8,876,530 1.85%	\$8,250,108 1.72%	\$1,455,384 0.30%	\$18,582,022 3.88%	
<b>Subcontracting</b>		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
<b>Combined</b>	\$478,994,355 100.00%	\$8,876,530 1.85%	\$8,250,108 1.72%	\$1,455,384 0.30%	\$18,582,022 3.88%	\$18,582,022
<b>PG&amp;E</b>						
<b>Direct</b>		\$139,519,000 8.73%	\$74,157,000 4.64%	\$16,014,000 1.00%	\$229,690,000 14.37%	
<b>Subcontracting</b>		\$38,497,000 2.41%	\$27,623,000 1.73%	\$444,000 0.03%	\$66,564,000 4.17%	
<b>Combined</b>	\$1,597,945,000 100.00%	\$178,016,000 11.14%	\$101,780,000 6.37%	\$16,458,000 1.03%	\$296,254,000 18.54%	\$296,254,000
<b>SBC</b>						
<b>Direct</b>		\$404,872,701 20.75%	\$149,299,620 7.65%	\$10,672,645 0.55%	\$564,844,966 28.95%	
<b>Subcontracting</b>		\$44,447,093 2.28%	\$15,054,703 0.77%	\$42,650 0.00%	\$59,544,446 3.05%	
<b>Combined</b>	\$1,951,352,783 100.00%	\$449,319,794 23.03%	\$164,354,323 8.42%	\$10,715,295 0.55%	\$624,389,412 32.00%	\$624,389,412
<b>SBC/ASI</b>						
<b>Direct</b>		\$3,725,324 1.39%	\$3,448,490 1.29%	\$611,247 0.23%	\$7,785,061 2.91%	
<b>Subcontracting</b>		\$5,107,221 1.91%	\$969,722 0.36%	\$70,450 0.03%	\$6,147,393 2.30%	
<b>Combined</b>	\$267,853,121 100.00%	\$8,832,545 3.30%	\$4,418,212 1.65%	\$681,697 0.25%	\$13,932,454 5.20%	\$13,932,454
<b>SDG&amp;E</b>						
<b>Direct</b>		\$78,943,349 16.62%	\$14,385,358 3.03%	\$314,969 0.07%	\$93,643,676 19.71%	
<b>Subcontracting</b>		\$3,576,179 0.75%	\$2,921,743 0.62%	\$106,000 0.02%	\$6,603,922 1.39%	
<b>Combined</b>	\$475,049,826 100.00%	\$82,519,528 17.37%	\$17,307,101 3.64%	\$420,969 0.09%	\$100,247,598 21.10%	\$100,247,598
<b>SoCal Gas</b>						
<b>Direct</b>		\$54,768,196 15.84%	\$28,164,215 8.15%	\$672,665 0.19%	\$83,605,076 24.19%	
<b>Subcontracting</b>		\$6,362,445 1.84%	\$3,946,943 1.14%	\$0 0.00%	\$10,309,388 2.98%	
<b>Combined</b>	\$345,654,058 100.00%	\$61,130,641 17.69%	\$32,111,158 9.29%	\$672,665 0.19%	\$93,914,464 27.17%	\$93,914,464
<b>Verizon California</b>						
<b>Direct</b>		\$73,127,605 15.20%	\$30,742,832 6.39%	\$1,200,073 0.25%	\$105,070,510 21.84%	
<b>Subcontracting</b>		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
<b>Combined</b>	\$481,078,763 100.00%	\$73,127,605 15.20%	\$30,742,832 6.39%	\$1,200,073 0.25%	\$105,070,510 21.84%	\$105,070,510
<b>Verizon Wireless</b>						
<b>Direct</b>		\$26,662,818 0.93%	\$77,826,938 2.71%	\$810,105 0.03%	\$105,299,861 3.66%	
<b>Subcontracting</b>		\$2,462,130 0.09%	\$700,521 0.02%	\$0 0.00%	\$3,162,651 0.11%	
<b>Combined</b>	\$2,874,014,699 100.00%	\$29,124,948 1.01%	\$78,527,459 2.73%	\$810,105 0.03%	\$108,462,512 3.77%	\$108,462,512
<b>Total</b>	\$11,862,110,093 100.00%	\$1,232,836,604 10.39%	\$569,771,918 4.80%	\$34,740,566 0.29%	\$1,837,349,088 15.49%	\$1,837,349,088

**Table 1B  
2003 WMDVBE Procurement Results for Large Utilities**

	2003 Total Procurement	MBE	WBE	DVBE	Total WMDVBE	
<b>VERIZON</b>						
Direct		\$36,909,845 11.02%	\$25,867,698 7.72%	\$506,684 0.15%	\$63,284,227 18.90%	
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Combined	\$334,902,797 100.00%	\$36,909,845 11.02%	\$25,867,698 7.72%	\$506,684 0.15%	\$63,284,227 18.90%	\$63,284,227
<b>SBC</b>						
Direct		\$248,161,539 16.08%	\$111,917,880 7.25%	\$5,160,974 0.33%	\$365,240,393 23.67%	
Subcontracting		\$15,990,625 1.04%	\$10,030,455 0.65%	\$467,902 0.03%	\$26,488,982 1.72%	
Combined	\$1,543,304,765 100.00%	\$264,152,164 17.12%	\$121,948,335 7.90%	\$5,628,876 0.36%	\$391,729,375 25.38%	\$391,729,375
<b>PG&amp;E</b>						
Direct		\$143,746,000 9.10%	\$57,535,000 3.64%	\$19,097,000 1.21%	\$220,378,000 13.95%	
Subcontracting		\$28,124,000 1.78%	\$37,041,000 2.35%	\$675,000 0.04%	\$65,840,000 4.17%	
Combined	\$1,579,443,000 100.00%	\$171,870,000 10.88%	\$94,576,000 5.99%	\$19,772,000 1.25%	\$286,218,000 18.12%	\$286,218,000
<b>SDG&amp;E</b>						
Direct		\$65,717,221 13.75%	\$12,946,489 2.71%	\$466,325 0.10%	\$79,130,035 16.55%	
Subcontracting		\$3,057,023 0.64%	\$1,273,337 0.27%	\$142,769 0.03%	\$4,473,129 0.94%	
Combined	\$478,044,507 100.00%	\$68,774,244 14.39%	\$14,219,826 2.97%	\$609,094 0.13%	\$83,603,164 17.49%	\$83,603,164
<b>Edison</b>						
Direct		\$211,291,696 15.05%	\$54,574,792 3.89%	\$296,382 0.02%	\$266,162,870 18.96%	
Subcontracting		\$13,645,152 0.97%	\$13,973,081 1.00%	\$797,962 0.06%	\$28,416,195 2.02%	
Combined	\$1,403,841,527 100.00%	\$224,936,848 16.02%	\$68,547,873 4.88%	\$1,094,344 0.08%	\$294,579,065 20.98%	\$294,579,065
<b>SoCal Gas</b>						
Direct		\$54,408,611 15.98%	\$31,630,026 9.29%	\$406,851 0.12%	\$86,445,488 25.38%	
Subcontracting		\$8,331,923 2.45%	\$2,167,635 0.64%	\$6,120 0.00%	\$10,505,678 3.08%	
Combined	\$340,565,862 100.00%	\$62,740,534 18.42%	\$33,797,661 9.92%	\$412,971 0.12%	\$96,951,166 28.47%	\$96,951,166
<b>SBC/ASI</b>						
Direct		\$5,153,830 2.19%	\$6,031,563 2.56%	\$2,492,925 1.06%	\$13,678,318 5.80%	
Subcontracting		917,449 0.39%	416,737 0.18%	27,668 0.01%	1,361,854 0.58%	
Combined	\$235,856,315 100.00%	\$6,071,279 2.57%	\$6,448,300 2.73%	\$2,520,593 1.07%	\$15,040,172 6.38%	\$15,040,172
<b>Cingular</b>						
Direct		\$51,061,152 9.22%	\$7,859,195 1.42%	\$0 0.00%	\$58,920,347 10.64%	
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Combined	\$553,928,510 100.00%	\$51,061,152 9.22%	\$7,859,195 1.42%	\$0 0.00%	\$58,920,347 10.64%	\$58,920,347
<b>AT&amp;T Wireless</b>						
Direct		\$624,502 0.52%	\$135,065 0.11%	\$237,676 0.20%	\$997,243 0.83%	
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Combined	\$119,568,822 100.00%	\$624,502 0.52%	\$135,065 0.11%	\$237,676 0.20%	\$997,243 0.83%	\$997,243
<b>Nextel</b>						
Direct		\$4,586,109 1.39%	\$5,082,211 1.54%	\$536,275 0.16%	\$10,204,595 3.10%	
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Combined	\$329,218,065 100.00%	\$4,586,109 1.39%	\$5,082,211 1.54%	\$536,275 0.16%	\$10,204,595 3.10%	\$10,204,595
<b>Total</b>	<b>\$6,918,674,170 100.00%</b>	<b>\$891,726,677 12.89%</b>	<b>\$378,482,164 5.47%</b>	<b>\$31,318,513 0.45%</b>	<b>\$1,301,527,354 18.81%</b>	<b>\$1,301,527,354</b>

Table 2 A 2004 WMDVBE Procurement Results for Small Utilities						
	2004 Total Procurement	MBE	WBE	DVBE	Total WMDVBE	
<b>AT&amp;T</b>						
Direct		\$6,688,101 17.17%	\$4,020,465 10.32%	\$619,746 1.59%	\$11,328,312 29.08%	
Subcontracting		\$2,167 0.01%	\$987 0.00%	\$0 0.00%	\$3,154 0.01%	
<b>Combined</b>	<b>\$38,960,242</b> 100.00%	<b>\$6,690,268</b> 17.17%	<b>\$4,021,452</b> 10.32%	<b>\$619,746</b> 1.59%	<b>\$11,331,466</b> 29.08%	<b>\$11,331,466</b>
<b>Citizens</b>						
Direct		\$7,480 0.02%	\$1,515,672 4.94%	\$1,770 0.00%	\$1,524,922 4.97%	
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
<b>Combined</b>	<b>\$30,671,868</b> 100.00%	<b>\$7,480</b> 0.02%	<b>\$1,515,672</b> 4.94%	<b>\$1,770</b> 0.00%	<b>\$1,524,922</b> 4.97%	<b>\$1,524,922</b>
<b>Lodi Gas &amp; Stg</b>						
Direct		\$133,957 1.47%	\$130,314 1.43%	\$1,457 0.02%	\$265,728 2.92%	
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
<b>Combined</b>	<b>\$9,087,912</b>	<b>\$133,957</b> 1.47%	<b>\$130,314</b> 1.43%	<b>\$1,457</b> 0.02%	<b>\$265,728</b> 2.92%	<b>\$265,728</b>
<b>MCI Worldcom</b>						
Direct		\$733,417 6.23%	\$1,326,636 11.27%	\$192,710 1.64%	\$2,252,763 19.13%	
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
<b>Combined</b>	<b>\$11,776,365</b> 100.00%	<b>\$733,417</b> 6.23%	<b>\$1,326,636</b> 11.27%	<b>\$192,710</b> 1.64%	<b>\$2,252,763</b> 19.13%	<b>\$2,252,763</b>
<b>PP&amp;L</b>						
Direct		\$0 0.00%	\$1,744 0.07%	\$0 0.00%	\$1,744 0.07%	
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
<b>Combined</b>	<b>\$2,673,831</b> 100.00%	<b>\$0</b> 0.00%	<b>\$1,744</b> 0.07%	<b>\$0</b> 0.00%	<b>\$1,744</b> 0.07%	<b>\$1,744</b>
<b>Qwest</b>						
Direct		\$4,232,586 20.45%	\$1,120 0.01%	\$0 0.00%	\$4,233,706 20.45%	
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
<b>Combined</b>	<b>\$20,697,991</b> 100.00%	<b>\$4,232,586</b> 20.45%	<b>\$1,120</b> 0.01%	<b>\$0</b> 0.00%	<b>\$4,233,706</b> 20.45%	<b>\$4,233,706</b>
<b>SBC L D</b>						
Direct		\$1,632,396 3.91%	\$1,038,498 2.49%	\$37,067 0.09%	\$2,707,961 6.49%	
Subcontracting		\$1,202,624 2.88%	\$109,350 0.26%	\$0 0.00%	\$1,311,974 3.14%	
<b>Combined</b>	<b>\$41,718,296</b> 100.00%	<b>\$2,835,020</b> 6.80%	<b>\$1,147,848</b> 2.75%	<b>\$37,067</b> 0.09%	<b>\$4,019,935</b> 9.64%	<b>\$4,019,935</b>
<b>Sierra Pacific</b>						
Direct		\$1,710,479 13.79%	\$1,182,755 9.53%	\$11,294 0.09%	\$2,904,528 23.41%	
Subcontracting		\$773 0.01%	\$9,350 0.08%	\$0 0.00%	\$10,123 0.08%	
<b>Combined</b>	<b>\$12,407,209</b> 100.00%	<b>\$1,711,252</b> 13.79%	<b>\$1,192,105</b> 9.61%	<b>\$11,294</b> 0.09%	<b>\$2,914,651</b> 23.49%	<b>\$2,914,651</b>
<b>SouthWest Gas</b>						
Direct		\$454,702 2.17%	\$726,200 3.47%	\$9,152 0.04%	\$1,190,054 5.68%	
Subcontracting		\$0 0.00%	\$5,401 0.03%	\$0 0.00%	\$5,401 0.03%	
<b>Combined</b>	<b>\$20,942,497</b> 100.00%	<b>\$454,702</b> 2.17%	<b>\$731,601</b> 3.49%	<b>\$9,152</b> 0.04%	<b>\$1,195,455</b> 5.71%	<b>\$1,195,455</b>
<b>Sprint</b>						
Direct		\$17,460,000 6.29%	\$2,404,000 0.87%	\$1,000 0.00%	\$19,865,000 7.16%	
Subcontracting		\$0 0.00%	\$1,279,000 0.46%	\$0 0.00%	\$1,279,000 0.46%	
<b>Combined</b>	<b>\$277,604,000</b> 100.00%	<b>\$17,460,000</b> 6.29%	<b>\$3,683,000</b> 1.33%	<b>\$1,000</b> 0.00%	<b>\$21,144,000</b> 7.62%	<b>\$21,144,000</b>
<b>SureWest</b>						
Direct		\$754,422 4.46%	\$520,625 3.08%	\$312,526 1.85%	\$1,587,573 9.39%	
Subcontracting		\$1,669 0.01%	\$33,386 0.20%	\$0 0.00%	\$35,055 0.21%	
<b>Combined</b>	<b>\$16,910,691</b> 100.00%	<b>\$756,091</b> 4.47%	<b>\$554,011</b> 3.28%	<b>\$312,526</b> 1.85%	<b>\$1,622,628</b> 9.60%	<b>\$1,622,628</b>
<b>SureWest Wrless</b>						
Direct		\$11,831	\$11,384	\$0	\$23,215	

Table 2 B						
2003 WMDVBE Procurement Results for Small Utilities						
	2003 Total Procurement	MBE	WBE	DVBE	Total WMDVBE	
<b>AT&amp;T</b>						
Direct		\$6,395,195	\$6,139,377	\$0	\$12,534,572	
		11.77%	11.30%	0.00%	23.07%	
Subcontracting		\$3,376,875	\$225,276	\$14,994	\$3,617,145	
		6.22%	0.41%	0.03%	6.66%	
Combined	\$54,322,408	\$9,772,070	\$6,364,653	\$14,994	\$16,151,717	
	100.00%	17.99%	11.72%	0.03%	29.73%	
<b>Citizens</b>						
Direct		\$4,769	\$1,188,100	\$0	\$1,192,869	
		0.02%	4.83%	0.00%	4.85%	
Subcontracting		\$0	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	0.00%	
Combined	\$24,581,619	\$4,769	\$1,188,100	\$0	\$1,192,869	\$1,192,869
	100.00%	0.02%	4.83%	0.00%	4.85%	
<b>Lodi Gas &amp; Stg</b>						
Direct		227,146	198,611	418	426,175	
		2.67%	2.33%	0.00%	5.00%	
Subcontracting		\$0	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	0.00%	
Combined	\$8,522,159	\$227,146	\$198,611	\$418	\$426,175	\$426,175
		2.67%	2.33%	0.00%	5.00%	
<b>MCI Worldcom</b>						
Direct		\$1,063,850	\$1,273,502	\$343,233	\$2,680,585	
		6.71%	8.03%	2.16%	16.90%	
Subcontracting		\$0	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	0.00%	
Combined	\$15,863,912	\$1,063,850	\$1,273,502	\$343,233	\$2,680,585	\$2,680,585
	100.00%	6.71%	8.03%	2.16%	16.90%	
<b>PP&amp;L</b>						
Direct		\$0	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	0.00%	
Subcontracting		\$0	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	0.00%	
Combined	\$1,662,673	\$0	\$0	\$0	\$0	
	100.00%	0.00%	0.00%	0.00%	0.00%	
<b>SBC L D</b>						
Direct		\$2,690,835	\$1,880,235	\$53,361	\$4,624,431	
		4.60%	3.21%	0.09%	7.90%	
Subcontracting		\$455,942	\$184,685	\$2,793	\$643,420	
		0.78%	0.32%	0.00%	1.10%	
Combined	\$58,515,821	\$3,146,777	\$2,064,920	\$56,154	\$5,267,851	\$5,267,851
	100.00%	5.38%	3.53%	0.10%	9.00%	
<b>Sierra Pacific</b>						
Direct		\$1,476,867	\$707,223	\$2,123	\$2,186,213	
		11.58%	5.54%	0.02%	17.14%	
Subcontracting		\$31,029	\$0	\$0	\$31,029	
		0.24%	0.00%	0.00%	0.24%	
Combined	\$12,757,318	\$1,507,896	\$707,223	\$2,123	\$2,217,242	\$2,217,242
	100.00%	11.82%	5.54%	0.02%	17.38%	
<b>SouthWest Gas</b>						
Direct		\$336,946	\$197,331	\$2,929	\$537,206	
		1.53%	0.90%	0.01%	2.44%	
Subcontracting		\$0	\$8,645	\$0	\$8,645	
		0.00%	0.04%	0.00%	0.04%	
Combined	\$22,015,599	\$336,946	\$205,976	\$2,929	\$545,851	\$545,851
	100.00%	1.53%	0.94%	0.01%	2.48%	
<b>SureWest</b>						
Direct		\$899,711	\$663,003	\$451,539	\$2,014,253	
		4.97%	3.67%	2.50%	11.14%	
Subcontracting		\$5,585	\$72,200	\$0	\$77,795	
		0.03%	0.40%	0.00%	0.43%	
Combined	\$18,086,063	\$905,306	\$735,203	\$451,539	\$2,092,048	\$2,092,048
	100.00%	5.01%	4.07%	2.50%	11.57%	
<b>XO California</b>						
Direct		\$204,385	\$424,244	\$0	\$628,629	
		2.43%	5.05%	0.00%	7.48%	
Subcontracting		\$0	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	0.00%	
Combined	\$8,399,345	\$204,385	\$424,244	\$0	\$628,629	\$628,629
	100.00%	2.43%	5.05%	0.00%	7.48%	
<b>Total</b>	<b>\$224,726,917</b>	<b>\$17,169,145</b>	<b>\$13,162,432</b>	<b>\$871,390</b>	<b>\$31,202,967</b>	<b>\$31,202,967</b>
	<b>100.00%</b>	<b>7.64%</b>	<b>5.86%</b>	<b>0.39%</b>	<b>13.88%</b>	
<b>Sprint</b>						
Direct		\$11,648,000	\$7,788,000	\$0	\$19,436,000	
		3.45%	2.31%	0.00%	5.75%	
Subcontracting		\$224,000	\$0	\$1,000	\$225,000	
		0.07%	0.00%	0.00%	0.07%	
Combined	\$337,822,000	\$11,872,000	\$7,788,000	\$1,000	\$19,661,000	\$19,661,000
	100.00%	3.51%	2.31%	0.00%	5.82%	

**Table 3**  
**2004 & 2003 Summary of Large, Small, and Combined**  
**Utility MBE/WBE/DVBE and Total WMDVBE Procurement**  
**(In Dollars and as a Percentage of Total Corporate Procurement)**

	<b>Total Procurement</b>	<b>MBE</b>	<b>WBE</b>	<b>DVBE</b>	<b>Total WMDVBE</b>	
<b>2004</b>						
<b>Total</b>						
<b>Large Utilities</b>	\$11,862,110,093 100.00%	\$1,232,836,604 10.39%	\$569,771,918 4.80%	\$34,740,566 0.29%	\$1,837,349,088 15.49%	
<b>Total</b>						
<b>Small Utilities</b>	\$515,532,135 100.00%	\$35,309,051 6.85%	\$14,326,728 2.78%	\$1,186,722 0.23%	\$50,822,501 9.86%	
<b>Total</b>						
<b>Combined</b>	<b>\$12,377,642,228</b> <b>100.00%</b>	<b>\$1,268,145,655</b> <b>10.25%</b>	<b>\$584,098,646</b> <b>4.72%</b>	<b>\$35,927,288</b> <b>0.29%</b>	<b>\$1,888,171,589</b> <b>15.25%</b>	\$1,888,171,589
<b>2003</b>						
<b>Total</b>						
<b>Large Utilities</b>	\$6,918,674,170 100.00%	\$891,726,677 12.89%	\$378,482,164 5.47%	\$31,318,513 0.45%	\$1,301,527,354 18.81%	
<b>Total</b>						
<b>Small Utilities</b>	\$224,726,917 100.00%	\$17,169,145 7.64%	\$13,162,432 5.86%	\$871,390 0.39%	\$31,202,967 13.88%	
<b>Total</b>						
<b>Combined Utilities</b>	<b>\$7,143,401,087</b> <b>100.00%</b>	<b>\$908,895,822</b> <b>12.72%</b>	<b>\$391,644,596</b> <b>5.48%</b>	<b>\$32,189,903</b> <b>0.45%</b>	<b>\$1,332,730,321</b> <b>18.66%</b>	\$1,332,730,321



**Table 4b**  
**2003 Summary of Large Utility Ethnic Procurement**  
**(in Dollars and as Percentage of Total MBE Procurement)**

	Verizon	SBC	PG&E	SDG&E	Edison	SoCalGas	SBC/ASI	Cingular	ATT Wireless	Nextel
<b>Black</b>										
<b>direct</b>	\$3,577,416	\$93,811,973	\$57,562,000	\$16,334,953	\$22,941,190	\$10,471,639	\$1,144,069	\$1,548,947	\$0	\$94,651
	9.69%	35.51%	33.49%	23.75%	10.20%	16.69%	18.84%	3.03%	0.00%	2.06%
<b>sub</b>	\$0	\$728,337	\$4,364,000	\$770,401	\$2,363,628	\$677,540	\$227,218	\$0	\$0	\$0
	0.00%	0.28%	2.54%	1.12%	1.05%	1.08%	3.74%	0.00%	0.00%	0.00%
<b>combined</b>	\$3,577,416	\$94,540,310	\$61,926,000	\$17,105,354	\$25,304,818	\$11,149,179	\$1,371,287	\$1,548,947	\$0	\$94,651
	9.69%	35.79%	36.03%	24.87%	11.25%	17.77%	22.59%	3.03%	0.00%	2.06%
<b>Hispanic</b>										
<b>direct</b>	\$21,671,944	\$86,748,569	\$41,796,000	\$15,874,672	\$91,056,587	\$39,139,234	\$2,618,356	\$13,728,533	\$0	\$1,726,354
	58.72%	32.84%	24.32%	23.08%	40.48%	62.38%	43.13%	26.89%	0.00%	37.64%
<b>sub</b>	\$0	\$6,494,393	\$11,267,000	\$714,098	\$5,857,653	\$5,954,498	\$387,563	\$0	\$0	\$0
	0.00%	2.46%	6.56%	1.04%	2.60%	9.49%	6.38%	0.00%	0.00%	0.00%
<b>combined</b>	\$21,671,944	\$93,242,962	\$53,063,000	\$16,588,770	\$96,914,240	\$45,093,732	\$3,005,919	\$13,728,533	\$0	\$1,726,354
	58.72%	35.30%	30.87%	24.12%	43.09%	71.87%	49.51%	26.89%	0.00%	37.64%
<b>Asian-Pacific</b>										
<b>direct</b>	\$11,523,525	\$66,302,918	\$24,504,000	\$24,788,975	\$68,346,407	\$3,327,686	\$1,336,714	\$35,755,459	\$624,502	\$1,898,426
	31.22%	25.10%	14.26%	36.04%	30.38%	5.30%	22.02%	70.02%	100.00%	41.40%
<b>sub</b>	\$0	\$5,908,890	\$8,547,000	\$1,572,524	\$5,129,839	\$1,695,477	\$162,495	\$0	\$0	\$0
	0.00%	2.24%	4.97%	2.29%	2.28%	2.70%	2.68%	0.00%	0.00%	0.00%
<b>combined</b>	\$11,523,525	\$72,211,808	\$33,051,000	\$26,361,499	\$73,476,246	\$5,023,163	\$1,499,209	\$35,755,459	\$624,502	\$1,898,426
	31.22%	27.34%	19.23%	38.33%	32.67%	8.01%	24.69%	70.02%	100.00%	41.40%
<b>Native American</b>										
<b>direct</b>	\$136,960	\$1,056,099	\$3,834,000	\$8,718,620	\$26,522,340	\$1,470,052	\$54,623	\$28,213	\$0	\$142,132
	0.37%	0.40%	2.23%	12.68%	11.79%	2.34%	0.90%	0.06%	0.00%	3.10%
<b>sub</b>	\$0	\$878,082	\$1,926,000	\$0	\$294,032	\$4,408	\$9,455	\$0	\$0	\$0
	0.00%	0.33%	1.12%	0.00%	0.13%	0.01%	0.16%	0.00%	0.00%	0.00%
<b>combined</b>	\$136,960	\$1,934,181	\$5,760,000	\$8,718,620	\$26,816,372	\$1,474,460	\$64,078	\$28,213	\$0	\$142,132
	0.37%	0.40%	3.35%	12.68%	11.92%	2.35%	1.06%	0.06%	0.00%	3.10%
<b>Other</b>										
<b>direct</b>	\$0	\$241,981	\$16,050,000	\$0	\$2,425,172	\$0	\$68	\$0	\$0	\$724,546
	0.00%	0.09%	9.34%	0.00%	1.08%	0.00%	0.00%	0.00%	0.00%	15.80%
<b>sub</b>	\$0	\$1,980,923	\$2,019,000	\$0	\$0	\$0	\$130,719	\$0	\$0	\$0
	0.00%	0.75%	1.17%	0.00%	0.00%	0.00%	2.15%	0.00%	0.00%	0.00%
<b>combined</b>	\$0	\$2,222,904	\$18,069,000	\$0	\$2,425,172	\$0	\$130,787	\$0	\$0	\$724,546
	0.00%	0.84%	10.51%	0.00%	1.08%	0.00%	2.15%	0.00%	0.00%	15.80%
<b>Ethnically Unspecified Minority Subcontractors</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total MBE Procurement</b>	<b>\$36,909,845</b> 100.00%	<b>\$264,152,165</b> 100.00%	<b>\$171,869,000</b> 100.00%	<b>\$68,774,243</b> 100.00%	<b>\$224,936,848</b> 100.00%	<b>\$62,740,534</b> 100.00%	<b>\$6,071,280</b> 100.00%	<b>\$51,061,152</b> 100.00%	<b>\$624,502</b> 100.00%	<b>\$4,586,109</b> 100.00%



**Table 5b**  
**2003 Summary of Large Utility Ethnic Procurement**  
**(in Dollars and as a Percentage of Total Corporate Procurement)**

	Verizon	SBC	PG&E	SDG&E	Edison	SoCalGas	SBC/ASI	Cingular	AT&T Wireless	Nextel
<b>Black</b>										
<b>direct</b>	\$3,577,416	\$93,811,973	\$57,562,000	\$16,334,953	\$22,941,190	\$10,471,639	\$1,144,069	\$1,548,947	\$0	\$94,651
	1.07%	6.08%	3.64%	3.42%	1.63%	3.07%	0.49%	0.28%	0.00%	0.03%
<b>sub</b>	\$0	\$0	\$4,364,000	\$770,401	\$2,363,628	\$677,540	\$227,218	\$0	\$0	\$0
	0.00%	0.00%	0.28%	0.16%	0.17%	0.20%	0.10%	0.00%	0.00%	0.00%
<b>combined</b>	\$3,577,416	\$93,811,973	\$61,926,000	\$17,105,354	\$25,304,818	\$11,149,179	\$1,371,287	\$1,548,947	\$0	\$94,651
	1.07%	6.08%	3.92%	3.58%	1.80%	3.27%	0.58%	0.28%	0.00%	0.03%
<b>Hispanic</b>										
<b>direct</b>	\$21,671,944	\$86,748,569	\$41,796,000	\$15,874,672	\$91,056,587	\$39,139,234	\$2,618,356	\$13,728,533	\$0	\$1,726,354
	6.47%	5.62%	2.65%	3.32%	6.49%	11.49%	1.11%	2.48%	0.00%	0.52%
<b>sub</b>	\$0	\$6,494,393	\$11,267,000	\$714,098	\$5,857,653	\$5,954,498	\$387,563	\$0	\$0	\$0
	0.00%	0.42%	0.71%	0.15%	0.42%	1.75%	0.16%	0.00%	0.00%	0.00%
<b>combined</b>	\$21,671,944	\$93,242,962	\$53,063,000	\$16,588,770	\$96,914,240	\$45,093,732	\$3,005,919	\$13,728,533	\$0	\$1,726,354
	6.47%	6.04%	3.36%	3.47%	6.90%	13.24%	1.27%	2.48%	0.00%	0.52%
<b>Asian-Pacific</b>										
<b>direct</b>	\$11,523,525	\$66,302,918	\$24,504,000	\$24,788,975	\$68,346,407	\$3,327,686	\$1,336,714	\$35,755,459	\$624,502	\$1,898,426
	3.44%	4.30%	1.55%	5.19%	4.87%	0.98%	0.57%	6.45%	0.52%	0.58%
<b>sub</b>	\$0	\$5,908,890	\$8,547,000	\$1,572,524	\$1,129,839	\$1,695,477	\$162,495	\$0	\$0	\$0
	0.00%	0.38%	0.54%	0.33%	0.37%	0.50%	0.07%	0.00%	0.00%	0.00%
<b>combined</b>	\$11,523,525	\$72,211,808	\$33,051,000	\$26,361,499	\$73,476,246	\$5,023,163	\$1,499,209	\$35,755,459	\$624,502	\$1,898,426
	3.44%	4.68%	2.09%	5.51%	5.23%	1.47%	0.64%	6.45%	0.52%	0.58%
<b>Native American</b>										
<b>direct</b>	\$136,960	\$1,056,099	\$3,834,000	\$8,718,620	\$26,522,340	\$1,470,052	\$54,623	\$28,213	\$0	\$142,132
	0.04%	0.07%	0.24%	1.82%	1.89%	0.43%	0.02%	0.01%	0.00%	0.04%
<b>sub</b>	\$0	\$0	\$1,926,000	\$0	\$294,032	\$4,408	\$9,455	\$0	\$0	\$0
	0.00%	0.00%	1.12%	0.00%	0.02%	0.01%	0.00%	0.00%	0.00%	0.00%
<b>combined</b>	\$136,960	\$1,056,099	\$5,760,000	\$8,718,620	\$26,816,372	\$1,474,460	\$64,078	\$28,213	\$0	\$142,132
	0.04%	0.07%	0.36%	1.82%	1.91%	0.43%	0.03%	0.01%	0.00%	0.04%
<b>Other</b>										
<b>direct</b>	\$0	\$241,981	\$16,050,000	0	\$2,425,172	\$0	\$68	\$0	\$0	\$724,546
	0.00%	0.02%	1.02%	0.00%	0.17%	0.00%	0.00%	0.00%	0.00%	0.22%
<b>sub</b>	\$0	\$1,980,923	\$2,019,000	\$0	\$0	\$0	\$130,719	\$0	\$0	\$0
	0.00%	0.13%	0.13%	0.00%	0.00%	0.00%	0.06%	0.00%	0.00%	0.00%
<b>combined</b>	\$0	\$2,222,904	\$18,069,000	\$0	\$2,425,172	\$0	\$130,787	\$0	\$0	\$724,546
	0.00%	0.14%	1.14%	0.00%	0.17%	0.00%	0.06%	0.00%	0.00%	0.22%
<b>Ethnically Unspecified Minority Subcontractors</b>	N/A	N/A	\$0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total MBE Procurement</b>	<b>\$36,909,845</b> 11.02%	<b>\$262,545,746</b> 17.01%	<b>\$171,869,000</b> 10.88%	<b>\$68,774,243</b> 14.39%	<b>\$224,936,848</b> 16.02%	<b>\$62,740,534</b> 18.42%	<b>\$6,071,280</b> 2.57%	<b>\$51,061,152</b> 9.22%	<b>\$624,502</b> 0.52%	<b>\$4,586,109</b> 1.39%
<b>Total Corporate Procurement</b>	<b>\$334,902,797</b> 100.00%	<b>\$1,543,304,765</b> 100.00%	<b>\$1,579,443,000</b> 100.00%	<b>\$478,044,507</b> 100.00%	<b>\$1,403,841,527</b> 100.00%	<b>\$340,565,862</b> 100.00%	<b>\$235,856,315</b> 100.00%	<b>\$553,928,510</b> 100.00%	<b>\$119,568,822</b> 100.00%	<b>\$329,218,065</b> 100.00%

**Table 6a**  
**Summary of Procurement from Women: 2004**  
**Minority and Caucasian Women (in Dollars and as a Percentage of**  
**Large Utilities' Total Corporate Expenditures)**

		Minority Women	Caucasian Women	Combined Women	Total Corporate
Cingular	direct	\$13,694,469	\$24,919,552	\$38,614,021	
		0.86%	1.56%	2.42%	
	subcontracting	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	
	combined	\$13,694,469	\$24,919,552	\$38,614,021	\$1,595,218,953
		0.86%	1.56%	2.42%	100.00%
Edison	direct	\$44,257,218	\$95,848,155	\$140,105,373	
		2.47%	5.34%	7.81%	
	subcontracting	\$2,633,261	\$11,513,018	\$14,146,279	
		0.15%	0.64%	0.79%	
	combined	\$46,890,479	\$107,361,173	\$154,251,652	\$1,794,948,535
		2.61%	5.98%	8.59%	100.00%
Nextel	direct	\$0	\$8,250,108	\$8,250,108	
		0.00%	1.72%	1.72%	
	subcontracting	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	
	combined	\$0	\$8,250,108	\$8,250,108	\$478,994,355
		0.00%	1.72%	1.72%	100.00%
PG&E	direct	\$15,194,000	\$74,157,000	\$89,351,000	
		0.95%	4.64%	5.59%	
	subcontracting	\$13,990,000	\$27,623,000	\$41,613,000	
		0.88%	1.73%	2.60%	
	combined	\$29,184,000	\$101,780,000	\$130,964,000	\$1,597,945,000
		1.83%	6.37%	8.20%	100.00%
SBC	direct	\$65,931,559	\$149,299,620	\$215,231,179	
		7.65%	7.65%	11.03%	
	subcontracting	\$5,803,912	\$15,054,703	\$20,858,615	
		0.30%	0.77%	1.07%	
	combined	\$71,735,471	\$164,354,323	\$236,089,794	\$1,951,352,783
		3.68%	8.42%	12.10%	100.00%
SBC/ASI	direct	\$995,054	\$3,448,490	\$4,443,544	
		0.37%	1.29%	1.66%	
	subcontracting	\$437,621	\$969,722	\$1,407,343	
		0.16%	0.36%	0.53%	
	combined	\$1,432,675	\$4,418,212	\$5,850,887	\$267,853,121
		0.53%	1.65%	2.18%	100.00%
SDG&E	direct	\$16,649,020	\$14,385,358	\$31,034,378	
		3.50%	3.03%	6.53%	
	subcontracting	\$2,069,998	\$2,921,743	\$4,991,741	
		0.44%	0.62%	1.05%	
	combined	\$18,719,018	\$17,307,101	\$36,026,119	\$475,049,826
		3.94%	3.64%	7.58%	100.00%
SoCalGas	direct	\$6,834,387	\$28,164,215	\$34,998,602	
		1.98%	8.15%	10.13%	
	subcontracting	\$2,152,561	\$3,946,943	\$6,099,504	
		0.62%	1.14%	1.76%	
	combined	\$8,986,948	\$32,111,158	\$41,098,106	\$345,654,058
		2.60%	9.29%	11.89%	100.00%
Verizon	direct	\$3,221,533	\$30,742,832	\$33,964,365	
		0.67%	6.39%	7.06%	
	subcontracting	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	
	combined	\$3,221,533	\$30,742,832	\$33,964,365	\$481,078,763
		0.67%	6.39%	7.06%	100.00%
Verizon Wireless	direct	\$0	\$77,826,938	\$77,826,938	
		0.00%	2.71%	2.71%	
	subcontracting	\$0	\$700,521	\$700,521	
		0.00%	0.02%	0.02%	
	combined	\$0	\$78,527,459	\$78,527,459	\$2,874,014,699
		0.00%	2.73%	2.73%	100.00%
<b>Total</b>		\$193,864,593	\$569,771,918	\$763,636,511	\$11,862,110,093
		1.63%	4.80%	6.44%	100.00%

**Table 6b**  
**Summary of Procurement from Women: 2003**  
**Minority and Caucasian Women (in Dollars and as a Percentage of**  
**Large Utilities' Total Corporate Expenditures)**

		Minority Women	Caucasian Women	Combined Women	Total Corporate
<b>Verizon</b>					
	direct	\$3,221,533	\$25,867,698	\$29,089,231	
		0.67%	5.38%	6.05%	
	subcontracting	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	
	combined	\$3,221,533	\$25,867,698	\$29,089,231	\$481,078,763
		0.67%	5.38%	6.05%	100.00%
<b>SBC</b>					
	direct	\$65,931,559	\$111,917,880	\$177,849,439	
		5.74%	5.74%	9.11%	
	subcontracting	\$5,803,912	\$10,030,455	\$15,834,367	
		0.30%	0.51%	0.81%	
	combined	\$71,735,471	\$121,948,335	\$193,683,806	\$1,951,352,783
		3.68%	6.25%	9.93%	100.00%
<b>PG&amp;E</b>					
	direct	\$15,194,000	\$57,535,000	\$72,729,000	
		0.95%	3.60%	4.55%	
	subcontracting	\$13,990,000	\$37,041,000	\$51,031,000	
		0.88%	2.32%	3.19%	
	combined	\$29,184,000	\$94,576,000	\$123,760,000	\$1,597,945,000
		1.83%	5.92%	7.74%	100.00%
<b>SDG&amp;E</b>					
	direct	\$16,649,020	\$12,946,489	\$29,595,509	
		3.50%	2.73%	6.23%	
	subcontracting	\$2,069,998	\$1,273,337	\$3,343,335	
		0.44%	0.27%	0.70%	
	combined	\$18,719,018	\$14,219,826	\$32,938,844	\$475,049,826
		3.94%	2.99%	6.93%	100.00%
<b>Edison</b>					
	direct	\$44,257,218	\$54,574,792	\$98,832,010	
		2.47%	3.04%	5.51%	
	subcontracting	\$2,633,261	\$13,973,081	\$16,606,342	
		0.15%	0.78%	0.93%	
	combined	\$46,890,479	\$68,547,873	\$115,438,352	\$1,794,948,535
		2.61%	3.82%	6.43%	100.00%
<b>SoCalGas</b>					
	direct	\$6,834,387	\$31,630,026	\$38,464,413	
		1.98%	9.15%	11.13%	
	subcontracting	\$2,152,561	\$2,167,635	\$4,320,196	
		0.62%	0.63%	1.25%	
	combined	\$8,986,948	\$33,797,661	\$42,784,609	\$345,654,058
		2.60%	9.78%	12.38%	100.00%
<b>SBC/ASI</b>					
	direct	\$995,054	\$6,031,563	\$7,026,617	
		0.37%	2.25%	2.62%	
	subcontracting	\$437,621	\$416,737	\$854,358	
		0.16%	0.16%	0.32%	
	combined	\$1,432,675	\$6,448,300	\$7,880,975	\$267,853,121
		0.53%	2.41%	2.94%	100.00%
<b>Cingular</b>					
	direct	\$13,694,469	\$7,859,195	\$21,553,664	
		0.86%	0.49%	1.35%	
	subcontracting	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	
	combined	\$13,694,469	\$7,859,195	\$21,553,664	\$1,595,218,953
		0.86%	0.49%	1.35%	100.00%
<b>AT&amp;T Wireless</b>					
	direct	\$395	\$135,065	\$135,460	
		0.00%	0.00%	0.00%	
	subcontracting	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	
	combined	\$395	\$135,065	\$135,460	\$2,874,014,699
		0.00%	0.00%	0.00%	100.00%
<b>Nextel</b>					
	direct	\$0	\$5,082,211	\$5,082,211	
		0.00%	1.06%	1.06%	
	subcontracting	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	
	combined	\$0	\$5,082,211	\$5,082,211	\$478,994,355
		0.00%	1.06%	1.06%	100.00%
<b>Total</b>		\$193,864,988	\$378,482,164	\$572,347,152	\$11,862,110,093
		1.63%	3.19%	4.83%	100.00%

**Table 7a**  
**2004 DVBE Procurement for Large and Small Utilities**  
**(in Dollars and as Percentage of Total Corporate Procurement)**

	2004 DVBE Procurement		2004 Total Procurement
<b>Cingular</b>	\$178,710	0.01%	\$1,595,218,953
<b>Edison</b>	\$2,147,668	0.12%	\$1,794,948,535
<b>Nextel</b>	\$1,455,384	0.30%	\$478,994,355
<b>PG&amp;E</b>	\$16,458,000	1.03%	\$1,597,945,000
<b>SBC</b>	\$10,715,295	0.55%	\$1,951,352,783
<b>SBC/ASI</b>	\$681,697	0.25%	\$267,853,121
<b>SDG&amp;E</b>	\$420,969	0.09%	\$475,049,826
<b>SoCal Gas</b>	\$672,665	0.19%	\$345,654,058
<b>Verizon California</b>	\$1,200,073	0.25%	\$481,078,763
<b>Verizon Wireless</b>	\$810,105	0.03%	\$2,874,014,699
<b>Total</b>	<b>\$34,740,566</b>	<b>0.29%</b>	<b>\$11,862,110,093</b>
<b>AT&amp;T</b>	\$619,746	1.59%	\$38,960,242
<b>Citizens</b>	\$1,770	0.01%	\$30,671,868
<b>Lodi Gas</b>	\$1,457	0.02%	\$9,087,912
<b>MCI</b>	\$192,710	1.64%	\$11,776,365
<b>PP&amp;L</b>	\$0	0.00%	\$2,673,831
<b>Qwest</b>	\$0	0.00%	\$20,697,991
<b>SBC L D</b>	\$37,067	0.09%	\$41,718,296
<b>Sierra Pacific</b>	\$11,294	0.09%	\$12,407,209
<b>SouthWest Gas</b>	\$9,152	0.04%	\$20,942,497
<b>Sprint</b>	\$1,000	0.00%	\$277,604,000
<b>SureWest</b>	\$312,526	1.85%	\$16,910,691
<b>SureWest Wireless</b>	\$0	0.00%	\$14,781,208
<b>Wild Goose Stg</b>	\$0	0.00%	\$8,767,386
<b>XO California</b>	\$0	0.00%	\$8,532,639
<b>Total</b>	<b>\$1,186,722</b>	<b>0.23%</b>	<b>\$515,532,135</b>
<b>GRAND TOTAL</b>	<b>\$35,927,288</b>	<b>0.29%</b>	<b>\$12,377,642,228</b>

**Table 7b**  
**2003 DVBE Procurement for Large and Small Utilities**  
**(in Dollars and as Percentage of Total Corporate Procurement)**

	2002 DVBE Procurement		2002 Total Procurement
<b>Verizon</b>	\$1,200,073	0.25%	\$481,078,763
<b>SBC</b>	\$10,715,295	0.55%	\$1,951,352,783
<b>PG&amp;E</b>	\$16,458,000	1.03%	\$1,597,945,000
<b>SDG&amp;E</b>	\$420,969	0.09%	\$475,049,826
<b>Edison</b>	\$2,147,668	0.12%	\$1,794,948,535
<b>SoCal Gas</b>	\$672,665	0.19%	\$345,654,058
<b>SBC/ASI</b>	\$681,697	0.25%	\$267,853,121
<b>Cingular</b>	\$178,710	0.01%	\$1,595,218,953
<b>AT&amp;T Wireless</b>	\$810,105	0.03%	\$2,874,014,699
<b>Nextel</b>	\$1,455,384	0.30%	\$478,994,355
<b>Total</b>	<b>\$34,740,566</b>	<b>0.29%</b>	<b>\$11,862,110,093</b>
<b>AT&amp;T</b>	\$619,746	1.59%	\$38,960,242
<b>Citizens</b>	\$1,770	0.01%	\$30,671,868
<b>Lodi Gas</b>	\$1,457	0.02%	\$9,087,912
<b>MCI</b>	\$192,710	1.64%	\$11,776,365
<b>PP&amp;L</b>	\$0	0.00%	\$2,673,831
<b>SBC L D</b>	\$37,067	0.09%	\$41,718,296
<b>Sierra Pacific</b>	\$11,294	0.09%	\$12,407,209
<b>SouthWest Gas</b>	\$9,152	0.04%	\$20,942,497
<b>SureWest</b>	\$312,526	1.85%	\$16,910,691
<b>XO California</b>	\$0	0.00%	\$8,532,639
<b>Total</b>	<b>\$1,185,722</b>	<b>0.61%</b>	<b>\$193,681,550</b>
<b>GRAND TOTAL</b>	<b>\$35,926,288</b>	<b>0.30%</b>	<b>\$12,055,791,643</b>

**Table 8a**  
**2004 Fuel Procurement**

	<b>Total Procurement</b>	<b>MBE</b>	<b>WBE</b>	<b>DVBE</b>	<b>WMDVBE</b>
<b>Edison</b>					
Natural Gas	\$217,311,000	\$3,984,000	\$0	\$0	\$3,984,000
	100.00%	1.83%	0.00%	0.00%	1.83%
Fuels	\$223,094,000	\$0	\$581,000	\$0	\$581,000
	100.00%	0.00%	0.26%	0.00%	0.26%
<b>Combined</b>	<b>\$440,405,000</b>	<b>\$3,984,000</b>	<b>\$581,000</b>	<b>\$0</b>	<b>\$4,565,000</b>
	<b>100.00%</b>	<b>0.90%</b>	<b>0.13%</b>	<b>0.00%</b>	<b>1.04%</b>
<b>PG&amp;E</b>					
Natural Gas	\$653,230,507	\$60,467,994	\$0	\$0	\$60,467,994
	100.00%	9.26%	0.00%	0.00%	9.26%
<b>SDG&amp;E</b>					
Natural Gas	\$346,979,231	\$24,218,881	\$7,692,628	\$0	\$31,911,509
	100%	6.98%	2.22%	0.00%	9.20%
Uranium	\$0	\$0	\$0	\$0	\$0
	100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Fuel Oil/Distillates	\$0	\$0	\$0	\$0	\$0
	100.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
<b>Combined</b>	<b>\$346,979,231</b>	<b>\$24,218,881</b>	<b>\$7,692,628</b>	<b>\$0</b>	<b>\$31,911,509</b>
	<b>100.00%</b>	<b>6.98%</b>	<b>2.22%</b>	<b>0.00%</b>	<b>9.20%</b>
<b>SoCal Gas</b>					
Natural Gas	\$2,290,092,298	\$329,235,333	\$39,614,618	\$0	\$368,849,951
	100.00%	14.38%	1.73%	0.00%	16.11%
<b>SW Gas</b>					
Natural Gas	\$50,935,406	\$1,668,002	\$0	\$0	\$1,668,002
	100.00%	3.27%	0.00%	0.00%	3.27%
<b>Total</b>	<b>\$3,781,642,442</b>	<b>\$419,574,210</b>	<b>\$47,888,246</b>	<b>\$0</b>	<b>\$467,462,456</b>
	<b>100.00%</b>	<b>11.10%</b>	<b>1.27%</b>	<b>0.00%</b>	<b>12.36%</b>

**Table 8b**  
**2003 Fuel Procurement**

	Total Procurement	MBE	WBE	DVBE	WMDVBE
<b>PG&amp;E</b>					
Natural Gas	\$618,093,709	\$52,325,326	\$0	\$0	\$52,325,326
	100.00%	8.47%	0.00%	0.00%	8.47%
<b>Combined</b>	<b>\$618,093,709</b>	<b>\$52,325,326</b>	<b>\$0</b>	<b>\$0</b>	<b>\$52,325,326</b>
	<b>100.00%</b>	<b>8.47%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>8.47%</b>
<b>SDG&amp;E</b>					
Natural Gas	\$189,497,189	\$20,138,939	\$0	\$0	\$20,138,939
	100%	10.63%	0.00%	0.00%	10.63%
Uranium	\$0	\$0	\$0	\$0	\$0
	100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Fuel Oil/Distillates	\$0	\$0	\$0	\$0	\$0
	100.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
<b>Combined</b>	<b>\$189,497,189</b>	<b>\$20,138,939</b>	<b>\$0</b>	<b>\$0</b>	<b>\$20,138,939</b>
	<b>100.00%</b>	<b>10.63%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>10.63%</b>
<b>Edison</b>					
Natural Gas	\$78,936,000	\$1,856,000	\$0	\$0	\$1,856,000
	100.00%	2.35%	0.00%	0.00%	2.35%
Other Generation Fuels, Jet Fuel	\$224,218,000	\$0	\$0	\$0	\$0
	100.00%	0.00%	0.00%	0.00%	0.00%
<b>Combined</b>	<b>\$303,154,000</b>	<b>\$1,856,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,856,000</b>
	<b>100.00%</b>	<b>0.61%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.61%</b>
<b>SoCal Gas</b>					
Natural Gas	\$1,951,164,190	\$226,346,626	\$0	\$0	\$226,346,626
	100.00%	11.60%	0.00%	0.00%	11.60%
<b>SW Gas</b>					
Natural Gas	\$35,654,062	\$410,216	\$0	\$0	\$410,216
	100.00%	1.15%	0.00%	0.00%	1.15%
<b>Total</b>	<b>\$3,097,563,150</b>	<b>\$301,077,107</b>	<b>\$0</b>	<b>\$0</b>	<b>\$301,077,107</b>
	<b>100.00%</b>	<b>9.72%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>9.72%</b>