



**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

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Application of Southern California Edison
Company (U 338E) for Approval of its Energy
Savings Assistance and California Alternate Rates
for Energy Programs and Budgets for Program
Years 2015-2017.
And Related Matters.

Application 14-11-007
(Filed November 18, 2014)

Application 14-11-009
Application 14-11-010
Application 14-11-011

**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR JUNE 2021**

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July 21, 2021

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**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON
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This is the sixth monthly report for program year (PY) 2021. The purpose of this report is to consolidate activity for the California Alternate Rates for Energy (CARE) Program and Energy Savings Assistance (ESA) Program and provide the California Public Utilities Commission's Energy Division with information to assist in analyzing the low-income programs.

This report presents year-to-date ESA Program and CARE Program results¹ and expenditures through June 30, 2021, for San Diego Gas & Electric Company.

Respectfully Submitted,

/s/ Rebecca D. Hansson

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¹ Pursuant to Rule 16.6 of the Commission's Rules of Practice and Procedure, on May 12, 2021, SDG&E submitted a request to Rachel Peterson, Executive Director for the California Public Utilities Commission, for an extension of time until July 21, 2021, to provide CARE Program data due to unforeseen issues in relation to the cut over to SDG&E's recently implemented Customer Information System (CIS), also known as Envision. The extension was granted on May 21, 2021. Subsequently, on July 9, 2021, SDG&E submitted a second extension request for an additional two months, with a requested filing date of September 21, 2021. At the time of this filing, SDG&E has not received a response to this request and is continuing to do its best to obtain the required information and provide it as soon as possible.



San Diego Gas & Electric Company

Energy Savings Assistance (ESA) Program

And

California Alternate Rates for Energy (CARE)

Program

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ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

1. ESA PROGRAM EXECUTIVE SUMMARY

1.1. ESA Program Overview

In Guidance Decision (D.) 19-06-022, the California Public Utilities Commission (CPUC or Commission) authorized CARE and ESA Program bridge funding up to 2020 program year (PY) levels for the first six months of 2021 and up to a year if the Commission had not approved applications for PY 2021 by November 16, 2020.¹ Subsequently, the Commission issued D.20-08-033 to modify certain bridge funding requirements. In compliance with D.20-08-033, SDG&E filed Advice Letter 3612-E/2905-G (ESA Bridge Funding AL) with a proposed ESA Program bridge funding budget and retreatment goal for the January 1, 2021, through June 30, 2021 bridge period.² In addition, D.19-06-022 automatically authorizes CARE Program activity for January through June 2021 without the need for prior advice letter approval. On June 3, 2021, the Commission voted and unanimously approved the *Decision on Large Investor-Owned Utilities' and Marin Clean Energy's California Alternate Rates for Energy (CARE), Energy Savings Assistance (ESA), and Family Electric Rates for Energy (FERA) Program Applications for Program Years 2021-2026* (issued as D.21-06-015), which authorized budgets and goals effective July 2021. The authorized program budgets and homes treated goals in this monthly report reflect the six-month bridge period and will be revised for the July 2021 Low Income Monthly Report, to be filed by August 21, 2021, in accordance with D.21-06-015.

¹ D.19-06-022 at 12.

² SDG&E Advice Letter 3612-E/2905-G was approved by the Commission's Energy Division effective September 23, 2020.

COVID-19 Program Impacts

On October 30, 2020, SDG&E notified its ESA contractors and Energy Division that the Pandemic Return to Service (PPRS) credit-earning period would begin on December 1, 2020, and end on May 31, 2021.³ SDG&E is pleased to report that all five ESA contractors who accepted advance payments have earned the full PPRS eligible amounts. Additionally, all but one contractor has repaid the excess amount of the advance payment used for items not eligible for PPRS credits. The contractor continues to make payments and is expected to repay the ineligible amount prior to December 31, 2021.

SDG&E Outreach and Assessment (O&A) contractors continued to provide in-home enrollments and treatments, plus offered virtual enrollments to customers preferring to delay in-home treatment. Contractors are primarily enrolling in person, with less than 1% of enrollments occurring via telephone enrollment efforts. All ESA Program contractors are fully operational.

³ See Resolution E-5074 at 10, which states “The IOUs should provide a 30 day advance notice to contractors of when the six-month PPRS credit-earning period begins.” The IOUs consist of Pacific Gas and Electric Company, SDG&E, Southern California Gas Company, and Southern California Edison Company.

1.1.1. Provide a summary of the ESA Program elements as approved in Decision (D.) 16-11-022.

ESA Program Summary through June 2021			
	2021 Authorized / Planning Assumptions^{4,5}	Actual to Date	%
Budget ⁶	\$ 16,460,022	\$ 7,828,333	48%
Homes Treated ⁷	5,973	5,357	90%
kWh Saved	N/A	606,335	N/A
kW Demand Reduced	N/A	81	N/A
Therms Saved	N/A	10,158	N/A
GHG Emissions Reduced (Tons)	N/A	393	N/A

The above table includes a budget related to the ESA MF CAM initiative but does not include the associated treatment or savings targets. This approach is consistent across the investor-owned utilities (IOUs). To ensure transparency and maintain comparability across IOUs, SDG&E is including the below table with information specific to ESA MF CAM budget, treatments, and savings targets.

⁴ ESA budget and homes treated reflect those authorized in SDG&E ESA Bridge Funding Advice Letter 3612-E/2905-G, effective September 23, 2020. The energy savings and demand reduction goals are not applicable and therefore are reflected as “N/A”.

⁵ The kWh Saved, kW Demand Reduced, and Therms Saved categories do not include the authorized and actual savings or demand reduction for ESA CAM.

⁶ The Budget category reflects the authorized budget and actual expenditures for both the ESA Program and ESA CAM.

⁷ Total homes treated reflects homes that have been invoiced and paid. There was no CSD leveraging.

Energy Savings Assistance Program Summary: Additional ESA Budget Reporting			
	2021 Authorized / Planning Assumptions	Actual to Date	%
MF CAM Budget ⁸	\$ 5,730,943	\$ 644,713	11%
MF CAM Properties Treated ⁹	38	16	42%
kWh Saved	N/A	274,796	N/A
kW Demand Reduced	N/A	54	N/A
Therms Saved	N/A	2,888	N/A

1.2. ESA Program Customer Outreach and Enrollment Update

1.2.1. Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.

Below is a summary of ESA Program specific efforts conducted this month. Joint CARE and ESA Programs marketing, education and outreach efforts are provided in section 1.2.2 below.

ESA Program Contractor Outreach

SDG&E's largest O&A contractor increased targeting efforts toward single-family homes to improve energy savings. Previously, ESA Program installations were heavily focused on enrolling a larger number of eligible customers, which meant that contractors were targeting multifamily units due to ease of enrollment. However, treatment of multifamily units often results in fewer measures installed when compared to those of single-family properties, primarily due to property owner authorization requirements (POA) for the installation of certain measures.

⁸ For the bridge funding period, SDG&E is authorized to carryover MF CAM uncommitted and unspent budget. See D.19-06-022 at 13; SDG&E ESA Bridge Funding Advice Letter 3612-E/2905-G, effective September 23, 2020.

⁹ Per AL 3196-E/2654-G, SDG&E committed to treat 100 MF CAM properties over the cycle. As of December 31, 2020 and consistent with SDG&E's 2020 Low Income Annual Report, SDG&E treated a total of 62 properties over the cycle, which leaves 38 more properties (100 less 62).

During this month, 584 ESA enrollments were received through canvassing efforts, which is a 4% decrease over the prior month activity, which is likely due to the change in the effort to target greater energy savings as opposed to a greater number of overall enrollments. Overall, ESA Program marketing, education, and outreach efforts were successful in creating 6,113 leads and 899 enrollments.

ESA Program Multifamily Common Area Measure (MF CAM) Initiative

In June 2021, SDG&E’s ESA Program MF CAM implementer continued targeted marketing to potential ESA MF CAM properties, including re-syndication projects in SDG&E’s service territory. Two properties were treated this month for a total of 16 properties in 2021. In addition, six properties are currently receiving measure installations, and there are a total of six properties pending energy assessments/audits.

Language Line

Language Line® is utilized to make sure customers with limited English proficiency (LEP) have a channel in which to communicate with ESA Program contractors in the language of their preference. As detailed in the table below, seven customers were served by the Language Line this month.

Language	Calls
Arabic	4
Mandarin	1
Spanish	1
Vietnamese	1
TOTAL	7

1.2.2. Customer Assistance Marketing, Education and Outreach for the CARE and ESA Programs.

Marketing, Education and Outreach (ME&O) activities summarized below represent joint efforts on behalf of the CARE and ESA Programs. SDG&E utilizes an integrated ME&O strategy by connecting with customers using general awareness marketing, direct marketing, and community outreach and engagement. The intent of the 2021 campaign is to make a connection with customers in order to drive conservation and provide monthly savings on their energy bill. The campaign will run in English, Spanish, and Asian languages and may include television, streaming radio, outdoor, print, digital (including paid search), email, direct mail, and bill inserts, as well as a robust outreach program. SDG&E will continue to monitor the status of the COVID-19 pandemic and adjust ME&O efforts accordingly.

General Awareness Marketing

General awareness marketing allows SDG&E to connect with its customers through mass media efforts reaching both mass audiences and hard-to-reach populations, including customers in rural areas, seniors, customers with special needs, and multilingual/multicultural customers. The tactics leveraged this month are summarized in the following sections:

Online Advertising

SDG&E started a planned digital advertising campaign. Paid Search continued to run and garnered 20,081 impressions with a click-through-rate (CTR) of 19.4%. Display ads for June received 3,220,908 impressions with a CTR of 0.5%. Native online advertising had 785,225 impressions with a CTR of 0.4%.

Social Media

Using e-newsletters, website posts, and social media channels, the Energy Solutions Partner Network shared over 170 customer assistance messages to an audience of more than 390,000 followers. SDG&E's social media profile also posts messaging to an audience of more than 40,000 followers. These messages are then able to be redistributed to other networks on social media.





Direct Marketing

In June 2021, direct marketing efforts included the following tactics:

Email

SDG&E sent an email to promote the ESA Program to potential customers, which was sent to 75,517 customers with a 30% Open Rate and 2% CTR.

Direct Mail

SDG&E sent out 4,444 direct mail pieces to promote the ESA Program to potential customers.

Live CARE Call Campaign

SDG&E's third-party contractor, The Harris Group (THG), called targeted customers to enroll in the CARE Program.¹⁰ The campaign provides SDG&E with a way to directly connect with customers in low-income and hard-to-reach areas. THG provides education about the

¹⁰ THG is a Diverse Business Enterprise (DBE) vendor and a woman-owned business.

CARE and ESA Programs and assists customers in completing program application forms.

Outbound call activities generated the following numbers this month:

The Harris Group¹¹	
ESA Leads	0
CARE Enrollments	N/A
CARE Recertifications ¹²	N/A

Community Outreach & Engagement

Energy Solutions Partner Network

SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with programs and solutions related to Customer Assistance, Energy Efficiency and Conservation, SDG&E's COVID-19 response, Public Safety Power Shutoff (PSPS) resiliency, and wildfire preparedness. These organizations represent the diversity of SDG&E's customers within its service territory. A majority of these CBOs are small, grassroots agencies serving customers with access and functional needs, including those that are multicultural, multilingual, low income, seniors, and LEP audiences in communities of concern. These partners help educate and enroll customers in low-income programs utilizing a variety of tactics, including messaging through email and social media channels such as

¹¹ Pursuant to Rule 16.6, on May 12, 2021, SDG&E submitted a request for extension of time to comply for certain CARE data in the April 2021 and May 2021 Low Income Monthly Reports (A.14-11-007 et al) due to SDG&E's recent Customer Information System (Envision) upgrade on April 5, 2021. The request for extension was approved on May 21, 2021. Subsequently, on July 9, 2021, SDG&E submitted a second extension request for an additional two months, with a requested filing date of September 21, 2021. At the time of this filing, SDG&E has not received a response to this request and is continuing to do its best to obtain the required information and provide it as soon as possible.

¹² Since March 4, 2020, no customers are required to recertify due to customer protections established in Resolutions M-4842 and M-4849. Accordingly, SDG&E has not removed any customers from the CARE program resulting from recertification/failure to recertify. Customers can manually request to recertify but are automatically placed in the COVID protection category.

Facebook, Twitter, and Instagram, posting information on their websites, providing booth space at events, and hosting enrollment day fairs at their locations. SDG&E’s partner outreach activities resulted in the following activities this month:

Energy Solutions Partner Network¹³	
ESA Leads	0
CARE Enrollments	N/A
CARE Recertifications ¹⁴	N/A

Partner Spotlight

SDG&E's Customer Outreach and Engagement team participated in 20 virtual events, presentations, trainings, and workshops that featured information and enrollment in energy solutions programs, services, and tools. Many of these activities were hosted by SDG&E’s partner network and included drive-through events, such as food drives, where information was shared in a safe manner while following COVID-19 social distancing guidelines. Outreach activities were focused on engaging customers with programs and solutions such as CARE and ESA and reached over 3,800 people.

¹³ Pursuant to Rule 16.6, on May 12, 2021, SDG&E submitted a request for extension of time to comply for certain CARE data in the April 2021 and May 2021 Low Income Monthly Reports (A.14-11-007 et al) due to SDG&E’s recent Customer Information System (Envision) upgrade on April 5, 2021. The request for extension was approved on May 21, 2021. Subsequently, on July 9, 2021, SDG&E submitted a second extension request for an additional two months, with a requested filing date of September 21, 2021. At the time of this filing, SDG&E has not received a response to this request and is continuing to do its best to obtain the required information and provide it as soon as possible.

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San Diego Oasis

On June 15, SDG&E Outreach presented to the San Diego Oasis. San Diego Oasis is a local organization that works to ensure adults age 50+ have opportunities to pursue vibrant, healthy, productive, and meaningful lives. The presentation included information on SDG&E’s COVID-19 response, bill assistance programs, and understanding rates.

San Diego State University Women Infants & Children (SDSU WIC)

On June 23, the SDG&E Outreach team presented to SDSU WIC staff. Topics presented included various customer assistance programs such as CARE, ESA, Medical Baseline, and the Arrearage Management Payment (AMP) Plan, as well as a refresher course on the CARE portal for CARE applications.¹⁵

Multicultural Outreach

To continue efforts to reduce potential barriers and increase education and program enrollments for customers in the rural, multicultural/multilingual, and access and functional needs segments, SDG&E pairs multicultural contractors with employees that are fluent in various languages to help staff events and presentations. These contractors are fluent in the following languages: Spanish, Chinese, Aramaic/Arabic, and other languages as requested. During this reporting month, SDG&E participated in the following two multicultural community outreach events:

Date	Event Name	Partner/Host	Location
6/17/2021	Emergency Rental Assistance Program Sign-Up	SD Labor Council	Skyline Library
6/25/2021	Emergency Rental Assistance Program Sign-Up	SD Labor Council	Sons and Daughters of Guam

¹⁵ See Resolution E-5114, establishing the AMP.

Other Customer Engagement Efforts

Subject to SDG&E's COVID-19 pandemic response addressed above in section 1.2.2, SDG&E has several other customer engagement efforts to educate, enroll, and provide direct service to its low-income customers. These efforts include direct service from SDG&E's Customer Contact Center (CCC) and Payment Offices, as well as the distribution of materials through other SDG&E customer-facing groups/programs and field services teams. Updated information, as it relates to ongoing customer engagement and the impacts of the COVID-19 pandemic, will continue to be provided in subsequent monthly reports.

SDG&E Customer Contact Center (CCC), Branch Offices, and Payment Offices

SDG&E's CCC, Branch Offices, and Payment Offices promote and offer the CARE and ESA Programs to potentially eligible customers. SDG&E also promotes these customer assistance solutions at its Authorized Payment Locations (APLs). Additionally, the Outreach team assists at Branch Office locations on a seasonal basis to help enroll customers. On March 20, 2020, SDG&E closed the branch offices to the public due to the COVID-19 pandemic. Branch offices are still accepting CARE applications at the building dropbox but have yet to reopen in 2021. Customers were urged to contact SDG&E's CCC or go online to resolve utility issues.

In D.16-06-054, SDG&E received Commission authorization for its CCC Energy Service Specialists to enroll customers directly into the CARE Program over the telephone. During this

reporting month, SDG&E’s CCC and Branch Office generated the following applications and leads over the telephone:¹⁶

	CCC	Branch Office
ESA Leads	174	1
CARE Enrollments	N/A	N/A
CARE	N/A	N/A

1.3. Leveraging Success Evaluation, Including CSD

Single-Family Affordable Solar Housing (SASH) Program

SDG&E works with GRID Alternatives (GRID) to enroll customers in the ESA Program based on participation in the SASH Program. Once approved, contractors install all feasible ESA Program measures in the home prior to the SASH Program’s installation of a solar system. There was no activity for this leveraging effort in June.

Additionally, SDG&E and GRID have finalized a Non-Disclosure Agreement (NDA) for annual data-sharing efforts to be conducted for the DAC-SASH program in compliance with D.20-12-003. In February, SDG&E completed and submitted the initial data request to GRID in compliance with the decision directive. The next data-sharing effort will be conducted in 2022.

Furthermore, D.16-11-022 required the utilities to provide GRID with information on CARE High Energy Usage (HEU) customers who have participated in the ESA Program.¹⁷ The NDA for this effort expired on December 31, 2020. To continue compliance with this directive,

¹⁶ Pursuant to Rule 16.6, on May 12, 2021, SDG&E submitted a request for extension of time to comply for certain CARE data in the April 2021 and May 2021 Low Income Monthly Reports (A.14-11-007 *et al.*) due to SDG&E’s recent Customer Information System (Envision) upgrade on April 5, 2021. The request for extension was approved on May 21, 2021. Subsequently, on July 9, 2021, SDG&E submitted a second extension request for an additional two months, with a requested filing date of September 21, 2021. At the time of this filing, SDG&E has not received a response to this request and is continuing to do its best to obtain the required information and provide it as soon as possible.

¹⁷ D.16-11-022 at 471 (Ordering Paragraph 84).

SDG&E has updated and finalized the NDA and has provided it to GRID for review. However, GRID has indicated that due to the new annual data sharing directive establish for DAC-SASH in D.20-12-003 and the sunseting of the SASH program, the monthly SASH data share process may not be necessary. SDG&E and GRID continue to evaluate the necessity for the data ordered in D.16-11-022 and will determine if the monthly process can be replaced by the new annual process.

As part of SDG&E's leveraging agreement with San Diego County Water Authority (SDCWA), SDCWA reimburses SDG&E for water measures installed as part of the ESA Program in homes where customers have an active SDCWA account. During this reporting month, SDG&E did not submit any invoices to SDCWA for water savings measures.

1.3.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What were the results in terms of new enrollments?

SDG&E continues to partner closely with local Low-Income Home Energy Assistance Program (LIHEAP) agencies to improve leveraging opportunities between CSD's LIHEAP and the ESA Program. Both San Diego LIHEAP contractors, MAAC and Campesinos Unidos, continued enrollment efforts. LIHEAP agencies have also received additional payment assistance funding, which is expected to increase the leveraging opportunities between the two programs. During this reporting month, LIHEAP organizations generated 221 leads and enrolled 63 customers for the ESA Program.

1.4. Workforce Education & Training (WE&T)

1.4.1. Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

SDG&E did not conduct any in-person training in conjunction with WE&T efforts this month. WE&T online courses are available for contractors via SDG&E's website and email distributions, of which contractors are informed.

SDG&E continues to make progress in the development of an online training platform for ESA Program contractor education which will provide consistent outreach and assessment training. SDG&E is currently reviewing the contractor training modules and is on target to have the platform available for initial contractor training by the third quarter of 2021.

1.5. Miscellaneous

1.5.1. ESA Program Studies

2022 Low Income Needs Assessment (LINA) Study

Southern California Edison Company (SCE) is managing the contract for the next statewide LINA study. The selected consultant for the 2022 LINA is Evergreen Economics. The project commenced in January 2021 and will be completed by December 2022. The study team is currently focused on data collection efforts involving customer surveys and in-depth interviews with key program stakeholders.

ESA CAM Process Evaluation

PG&E is leading a statewide process evaluation of the ESA CAM program. PG&E administered a quick bid solicitation and received three proposals in June. The statewide study team reviewed and scored the proposals. The contract will be awarded in July.

1.5.2. ESA Program Pilot

SDG&E is not currently conducting any pilots.

2. CARE EXECUTIVE SUMMARY

2.1. CARE Program Summary

Pursuant to Rule 16.6 of the Commission's Rules of Practice and Procedure, on May 12, 2021, SDG&E submitted a request to Rachel Peterson, Executive Director for the California Public Utilities Commission, for an extension of time to provide CARE Program data due to unforeseen issues in relation to the cut over to SDG&E's recently implemented Customer Information System (CIS), also known as Envision. SDG&E requested approval for an extension on the CARE data portion of the April and May Monthly Activity Reports to be filed July 21, 2021 (due May 21 and June 21, respectively). The extension was granted on May 21, 2021. Subsequently, on July 9, 2021, SDG&E submitted a second extension request on the CARE Program data portion of the April through July Monthly Activity Reports. At the time of this filing, SDG&E has not received a response to this request and is continuing to do its best to obtain the required information and provide it as soon as possible.

3. CHANGES REPORTING

In compliance with requirements outlined in D.12-12-011, SDG&E has updated CARE Table 10 information for the month of May 2021 and CARE Table 11 activity for Q4 (March-May 2021). As of June 1, 2020, CARE Table 11 reports have moved from monthly to quarterly for the 2020-2021 CHANGES Program contract year, which does not align with a traditional calendar year and starts in June of each year and ends in May. Accordingly, CARE Table 10 activity for June 2021 and CARE Table 11 activity for Q1 (June-August 2021) will be sent by CHANGES and reported in a subsequent report.¹⁸

¹⁸ SDG&E provides data from the previous month due to reporting delays from CHANGES which prevents SDG&E from reporting current month activity.

4. APPENDIX A – ESA AND CARE PROGRAM TABLES

ESA Program - Table 1 - Program Expenses

ESA Program - Table 1A – Program Expenses Funded from 2009-2016 “Unspent ESA Program Funds”

ESA Program - Table 2 - Program Expenses & Energy Savings by Measures Installed

ESA Program - Table 2A - Program Expenses & Energy Savings by Measures Installed (CSD Leveraging)

ESA Program - Table 2B - Program Expenses & Energy Savings by Measures Installed (Multifamily Common Area Measures)

ESA Program – Table 2B-1 – Eligible Common Area Measures List

ESA Program - Table 3A & 3B - Average Bill Savings per Treated Home/Common Area

ESA Program - Table 4A-1, 4B & 4C– Homes/Buildings Treated

ESA Program - Table 4A-2 - Homes Unwilling/Unable to Participate

ESA Program - Table 5A, 5B & 5C - Program Customer Summary

ESA Program - Table 6 - Expenditures for Pilots and Studies

ESA Program – Table 7 - Second Refrigerator, In-Home Education, MyEnergy/MyAccount Platform

ESA Program – Table 8 – Contractor Advanced Funding and Repayment

CARE Program - Table 9 - Expenditures for the CHANGES Pilot

CARE Program - Table 10 - CHANGES One-On-One Customer Assistance Sessions

CARE Program - Table 11 - CHANGES Group Customer Assistance Sessions

**Energy Savings Assistance Program Table 1 - Expenses
SDG&E
June 2021**

Appliances ESA Program:	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Energy Efficiency												
Appliances	\$ 591,000	\$ 143,000	\$ 734,000	\$ 46,312	\$ 15,803	\$ 62,114	\$ 232,568	\$ 41,857	\$ 274,425	39%	29%	37%
Domestic Hot Water	\$ 21,750	\$ 703,250	\$ 725,000	\$ 3,129	\$ 101,159	\$ 104,287	\$ 17,597	\$ 568,963	\$ 586,560	81%	81%	81%
Enclosure	\$ 879,780	\$ 1,166,220	\$ 2,046,000	\$ 89,901	\$ 119,170	\$ 209,071	\$ 512,675	\$ 679,593	\$ 1,192,268	58%	58%	58%
HVAC	\$ 256,000	\$ 1,000,000	\$ 1,256,000	\$ 5,867	\$ 88,624	\$ 94,490	\$ 117,209	\$ 1,097,870	\$ 1,215,079	46%	110%	97%
Maintenance	\$ 7,845	\$ 110,000	\$ 117,845	\$ -	\$ 7,846	\$ 7,846	\$ 4,911	\$ 54,384	\$ 59,295	63%	49%	50%
Lighting	\$ 1,800,000	\$ -	\$ 1,800,000	\$ 231,156	\$ -	\$ 231,156	\$ 1,266,041	\$ -	\$ 1,266,041	70%	0%	70%
Miscellaneous	\$ 259,000	\$ -	\$ 259,000	\$ 25,913	\$ -	\$ 25,913	\$ 238,823	\$ -	\$ 238,823	92%	0%	92%
Customer Enrollment	\$ 785,000	\$ 785,000	\$ 1,570,000	\$ 88,366	\$ 88,366	\$ 176,731	\$ 525,941	\$ 525,941	\$ 1,051,883	67%	67%	67%
In Home Education	\$ 145,000	\$ 145,000	\$ 290,000	\$ 12,886	\$ 12,886	\$ 25,773	\$ 117,174	\$ 117,174	\$ 234,348	81%	81%	81%
Contractor Advanced Funds [3]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (188,280)	\$ (188,280)	\$ (376,560)	0%	0%	0%
Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Energy Efficiency TOTAL [4]	\$ 4,745,375	\$ 4,052,470	\$ 8,797,845	\$ 503,528	\$ 433,853	\$ 937,381	\$ 2,844,658	\$ 2,897,503	\$ 5,742,161	60%	71%	65%
Training Center	\$ 42,500	\$ 42,500	\$ 85,000	\$ 4,174	\$ 4,174	\$ 8,348	\$ 13,503	\$ 13,503	\$ 27,006	32%	32%	32%
Inspections	\$ 40,000	\$ 40,000	\$ 80,000	\$ 7,163	\$ 7,163	\$ 14,326	\$ 36,838	\$ 36,837	\$ 73,675	92%	92%	92%
Marketing and Outreach	\$ 235,000	\$ 235,000	\$ 470,000	\$ 45,978	\$ 45,978	\$ 91,957	\$ 93,694	\$ 93,694	\$ 187,388	40%	40%	40%
Statewide Marketing Education and Outreach	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Studies	\$ -	\$ -	\$ -	\$ 5,536	\$ 5,536	\$ 11,072	\$ 5,536	\$ 5,536	\$ 11,072	0%	0%	0%
Regulatory Compliance	\$ 77,250	\$ 77,250	\$ 154,500	\$ 4,481	\$ 4,481	\$ 8,962	\$ 11,337	\$ 11,337	\$ 22,674	15%	15%	15%
General Administration	\$ 558,367	\$ 558,367	\$ 1,116,734	\$ 50,666	\$ 50,666	\$ 101,333	\$ 542,354	\$ 542,353	\$ 1,084,707	97%	97%	97%
CPUC Energy Division	\$ 12,500	\$ 12,500	\$ 25,000	\$ -	\$ -	\$ -	\$ 7,685	\$ 7,685	\$ 15,369	61%	61%	61%
Reallocation (ME&O budget reduced from \$1.2M)			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
TOTAL PROGRAM COSTS	\$ 5,710,992	\$ 5,018,087	\$ 10,729,079	\$ 621,527	\$ 551,852	\$ 1,173,378	\$ 3,555,604	\$ 3,608,448	\$ 7,164,052	62%	72%	67%
Funded Outside of ESA Program Budget												
Indirect Costs				\$ 39,505	\$ 39,144	\$ 78,649	\$ 235,291	\$ 232,948	\$ 468,239			
NGAT Costs		\$ 144,000	\$ 144,000		\$ 7,727	\$ 7,727		\$ 80,888	\$ 80,888		56%	56%

[1] Authorized budget does not include shifted funds from previous years and/or program cycles. Shifted funds, referred to as "2009-2016 Unspent ESA Program Funds", are reflected in ESA Table 1A.

[2] Reflects authorized funding approved in the CPUC Energy Division Disposition Letter dated 12/27/2018 approving SDG&E Advice Letter 3250-E/2688-G, and updated for bridge funding under Advice Letter 3620-E/2323-G.

[3] Negative amounts are a result of Advanced Funds credited back to SDG&E.

[4] Current Month Expenses for Energy Efficiency Total includes May accruals and/or re-accruals of \$803,264 in the following reporting categories: Appliances \$0; Domestic Hot Water \$48,415; Enclosure \$15,130; HVAC \$105,651; Maintenance \$22,741; Lighting \$199,843; Miscellaneous \$55,463; Customer Enrollment \$293,255; In Home Energy Education \$62,766.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds"
SDG&E
June 2021

ESA Program [1]:	Authorized Budget [2]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Energy Efficiency												
Multi-Family Common Area Measures	\$ 2,811,132	\$ 2,811,132	\$ 5,622,263	\$ 39,834	\$ 39,834	\$ 79,667	\$ 454,957	\$ 189,756	\$ 644,713	16%	7%	11%
In-Home Education	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Leveraging - CSD [3]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Pilot [4]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Studies [5]	\$ 54,340	\$ 54,340	\$ 108,680	\$ 1,548	\$ 1,548	\$ 3,095	\$ 9,784	\$ 9,784	\$ 19,569	18%	18%	18%
Regulatory Compliance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
General Administration	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
TOTAL PROGRAM BUDGET/EXPENSES	\$ 2,865,472	\$ 2,865,472	\$ 5,730,943	\$ 41,381	\$ 41,381	\$ 82,762	\$ 464,741	\$ 199,540	\$ 664,281	16%	7%	12%

[1] Add additional categories if relevant to your utility

[2] Reflects unspent funds remaining from 2017-2020 cycle.

[3] Refers to budget supporting CSD's LIWP program.

[4] Funding authorized for Programmable Communicating Thermostat (PCT) Pilot.

[5] Funding authorized for Rapid Feedback Research and Analysis and Potential and Goals Study. Current Month negative amount due to reimbursements received from other IOU's related to Non-Energy Benefits Impact

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2

SDG&E

June 2021

ESA Program (Summary) Total							ESA Program (First Touch Homes Treated)						ESA Program (Re-Treated Homes/Go Backs)						ESA Program (Aliso Canyon - SCG & SCE) [6]										
Measures	Units	Year-To-Date Completed & Expensed Installation					% of Expenditure	Units	Year-To-Date Completed & Expensed Installation					% of Expenditure	Units	Year-To-Date Completed & Expensed Installation					% of Expenditure	Units	Year-To-Date Completed & Expensed Installation						
		Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)	Expenses (\$) [7]			Quantity Installed	kWh[4] (Annual)	kW[4] (Annual)	Therms[4] (Annual)	Expenses (\$)			Quantity Installed	kWh[4] (Annual)	kW[4] (Annual)	Therms[4] (Annual)	Expenses (\$)			Quantity Installed	kWh[4] (Annual)	kW[4] (Annual)	Therms[4] (Annual)	Expenses (\$)		
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)																							
High Efficiency Clothes Washer	Each	65	489	0	1,178	62,718	1.3%	Each	14	185	0	250	\$ 13,657	0.7%	Each	51	304	0	928	\$ 49,061	1.6%	Each							
Refrigerator	Each	224	135,199	16	-	202,820	4.1%	Each	64	39,760	5	-	\$ 58,997	3.2%	Each	160	95,439	11	-	\$ 143,823	4.6%	Each							
Microwave [5]	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each							
Domestic Hot Water																													
Other Domestic Hot Water[3]	Home	2,074	11,880	2	6,243	171,671	3.5%	Home	779	4,772	1	2,377	\$ 67,315	3.6%	Home	1,295	7,108	1	3,866	\$ 104,356	3.4%	Home							
Water Heater Tank and Pipe Insulation	Home	265	-	-	228	16,805	0.3%	Home	124	-	-	88	\$ 8,098	0.4%	Home	141	-	-	140	\$ 8,708	0.3%	Home							
Water Heater Repair/Replacement	Home	668	-	-	15,946	343,605	6.9%	Home	307	-	-	6,816	\$ 119,906	6.4%	Home	361	-	-	9,130	\$ 223,699	7.2%	Home							
Combined Showerhead/TSV	Home	21	130	0	121	2,048	0.0%	Home	3	130	0	12	\$ 341	0.0%	Home	18	-	-	109	\$ 1,706	0.1%	Home							
New - Heat Pump Water Heater	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each							
New - Tub Diverter/ Tub Spout	Each	14	-	-	28	1,474	0.0%	Each	7	-	-	14	\$ 737	0.0%	Each	7	-	-	14	\$ 737	0.0%	Each							
New - Thermostat-controlled Shower Valve	Each	-	-	-	-	-	0.0%	Each	0	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each							
Enclosure[1]																													
Air Sealing	Home	2,367	46,592	10	1,175	983,557	19.8%	Home	944	26,104	5	553	\$ 405,750	21.8%	Home	1,423	20,488	4	622	\$ 577,807	18.6%	Home							
Caulking	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home							
Attic Insulation	Home	63	3,010	1	1,995	81,744	1.6%	Home	25	1,290	0	805	\$ 35,349	1.9%	Home	38	1,720	0	1,190	\$ 46,395	1.5%	Home							
HVAC																													
FAU Standing Pilot Conversion	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each							
Furnace Repair/Replacement	Each	770	-	-	(14,580)	859,447	17.3%	Each	302	-	-	(5,894)	\$ 212,559	11.4%	Each	468	-	-	(8,686)	\$ 646,888	20.8%	Each							
Room A/C Replacement	Each	62	(3,720)	(1)	-	67,472	1.4%	Each	11	(1,116)	(0)	-	\$ 12,058	0.6%	Each	51	(2,604)	(0)	-	\$ 55,415	1.8%	Each							
Central A/C replacement	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each							
Heat Pump Replacement	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each							
Evaporative Cooler (Replacement)	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each							
Evaporative Cooler (Installation)	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each							
Duct Test and Seal	Home	66	-	-	324	9,849	0.2%	Home	32	-	-	156	\$ 4,972	0.3%	Home	34	-	-	168	\$ 4,877	0.2%	Home							
New - Energy Efficient Fan Control	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home							
New - Prescriptive Duct Sealing	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home							
New - High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home							
New - A/C Time Delay	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home							
New - Smart Thermostat	Home	125	16,680	-	788	52,220	1.0%	Home	71	8,828	-	459	\$ 29,560	1.6%	Home	54	7,852	-	328	\$ 22,660	0.7%	Home							
Maintenance																													
Furnace Clean and Tune	Home	872	-	-	(1,689)	71,061	1.4%	Home	390	-	-	(831)	\$ 32,539	1.7%	Home	482	-	-	(858)	\$ 38,522	1.2%	Home							
Central A/C Tune up	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home							
Lighting																													
Interior Hard wired LED fixtures	Each	2,211	9,353	1	(167)	185,636	3.7%	Each	849	3,591	0	(64)	\$ 71,282	3.8%	Each	1,362	5,761	1	(103)	\$ 114,354	3.7%	Each							
Exterior Hard wired LED fixtures	Each	1,126	5,788	1	-	81,579	1.6%	Each	497	2,555	0	-	\$ 36,008	1.9%	Each	629	3,233	0	-	\$ 45,571	1.5%	Each							
LED Torchiere	Each	2,617	11,070	1	(199)	241,770	4.9%	Each	1,008	4,264	1	(77)	\$ 92,498	5.0%	Each	1,609	6,806	1	(122)	\$ 149,272	4.8%	Each							
Occupancy Sensor	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each							
LED Night Light	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each							
New - LED R/BR Lamps	Each	2,667	8,054	1	(140)	43,221	0.9%	Each	1,712	5,170	1	(88)	\$ 27,749	1.5%	Each	955	2,884	0	(52)	\$ 15,472	0.5%	Each							
New - LED A-Lamps	Each	29,741	63,051	8	(1,093)	439,063	8.8%	Each	14,282	30,278	4	(509)	\$ 210,763	11.3%	Each	15,459	32,773	4	(584)	\$ 228,300	7.3%	Each							
Miscellaneous																													
Pool Pumps	Each	1	-	-	-	1,937	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	1	-	-	-	\$ 1,937	0.1%	Each							
Smart Strip	Each	553	77,420	11	-	28,324	0.6%	Each	274	38,360	5	-	\$ 14,774	0.8%	Each	279	39,060	5	-	\$ 13,549	0.4%	Each							
Smart Strip Tier II	Each	1,581	221,340	31	-	138,376	2.8%	Each	724	101,360	14	-	\$ 65,766	3.5%	Each	857	119,980	17	-	\$ 72,610	2.3%	Each							
Pilots																													
Customer Enrollment																													
ESA Outreach & Assessment	Home	5,544				\$ 719,818	14.5%	Home	2,308				\$ 274,512	14.7%	Home	3,236				\$ 445,307	14.3%	Home							
ESA In-Home Energy Education	Home	5,550				\$ 168,020	3.4%	Home	2,308				\$ 69,736	3.7%	Home	3,242				\$ 98,285	3.2%	Home							
Total Savings/Expenditures			606,335	81	10,158	\$ 4,974,234				265,530	36	4,067	\$ 1,864,925.89				340,805	45	6,091	\$ 3,109,308									
Total Households Weatherized [2]		2,383						949							1,434														
Households Treated	Total (K+S)							First Touches							Re-treated Homes/Go-Backs														
- Single Family Households Treated	Home	1,914						Home	1,077					Home	837														
- Multi-family Households Treated	Home	2,823						Home	844					Home	1,979														
- Mobile Homes Treated	Home	620						Home	323					Home	297														
Total Number of Households Treated																													

**Energy Savings Assistance Program Table 2A
SDG&E
June 2021**

Measures	Units	ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
Appliances							
High Efficiency Clothes Washer	Each	-	-	-	-	\$ -	0.0%
Refrigerators	Each	-	-	-	-	\$ -	0.0%
Microwaves [4]	Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water							
Water Heater Blanket	Home	-	-	-	-	\$ -	0.0%
Low Flow Shower Head	Home	-	-	-	-	\$ -	0.0%
Water Heater Pipe Insulation	Home	-	-	-	-	\$ -	0.0%
Faucet Aerator	Home	-	-	-	-	\$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-	-	\$ -	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	\$ -	0.0%
Combined Showerhead/TSV	Each	-	-	-	-	\$ -	0.0%
Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%
Tub Diverter/ Tub Spout	Each	-	-	-	-	\$ -	0.0%
Thermostat-controlled Shower Valve	Each	-	-	-	-	\$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	\$ -	0.0%
Caulking	Home	-	-	-	-	\$ -	0.0%
Attic Insulation	Home	-	-	-	-	\$ -	0.0%
HVAC							
FAU Standing Pilot Conversion	Each	-	-	-	-	\$ -	0.0%
Furnace Repair/Replacement	Each	-	-	-	-	\$ -	0.0%
Room A/C Replacement	Each	-	-	-	-	\$ -	0.0%
Central A/C replacement	Each	-	-	-	-	\$ -	0.0%
Heat Pump Replacement	Each	-	-	-	-	\$ -	0.0%
Evaporative Cooler (Replacement)	Each	-	-	-	-	\$ -	0.0%
Evaporative Cooler (Installation)	Each	-	-	-	-	\$ -	0.0%
Duct Testing and Sealing	Home	-	-	-	-	\$ -	0.0%
Energy Efficient Fan Control	Home	-	-	-	-	\$ -	0.0%
Prescriptive Duct Sealing	Home	-	-	-	-	\$ -	0.0%
High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	\$ -	0.0%
A/C Time Delay	Home	-	-	-	-	\$ -	0.0%
Maintenance							
Furnace Clean and Tune	Home	-	-	-	-	\$ -	0.0%
Central A/C Tune up	Home	-	-	-	-	\$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	-	-	-	-	\$ -	0.0%
Exterior Hard wired LED fixtures	Each	-	-	-	-	\$ -	0.0%
Torchiere LED	Each	-	-	-	-	\$ -	0.0%
Occupancy Sensor	Each	-	-	-	-	\$ -	0.0%
LED Night Lights	Each	-	-	-	-	\$ -	0.0%
LED Diffuse Bulb (60W Replacement)	Each	-	-	-	-	\$ -	0.0%
LED Reflector Bulb	Each	-	-	-	-	\$ -	0.0%
LED Reflector Downlight Retrofit Kits	Each	-	-	-	-	\$ -	0.0%
LED A-Lamps	Each	-	-	-	-	\$ -	0.0%
Miscellaneous							
Pool Pumps	Each	-	-	-	-	\$ -	0.0%
Smart Power Strips - Tier 1	Each	-	-	-	-	\$ -	0.0%
Smart Power Strips - Tier 2	Each	-	-	-	-	\$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%
In-Home Education	Home	-	-	-	-	\$ -	0.0%
Total Savings/Expenditures							
						\$ -	0.0%
Total Households Weatherized [2]							
CSD MF Tenant Units Treated			Total				

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect [1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:

Savings estimates are sourced from the PY2015 to 2017 ESA Impact Evaluation; Energy Division instructed the IOUs to use these results for 2019 and 2020 savings estimates.

[4] Microwaves are no longer part of SDG&E's program measure offerings.

Energy Savings Assistance Common Area Measures Program Table 2B

SDG&E

June 2021

Table 2B ESA Program - Multifamily Common Area Measures ⁵								
ESA CAM Measures[1]	Units (of Measure such as "each")	Year-To-Date Completed & Expensed Installation						% of Expenditure
		Quantity Installed	Number of Units for Cap-kBTUh and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	
Appliances								
Domestic Hot Water								
Central Boiler**	Cap-kBTUh	1,100	2	-	-	3,408	\$ 54,581	
Faucet Aerator	Each	15	-	347	0	19	\$ 117	
Pipe Insulation	Home	1	-	-	-	8	\$ 286	
Envelope								
HVAC								
AC Tune-up**	Cap-Tons	5	-	72	0	-	\$ 619	
Furnace Replacement**	Cap-kBTUh	-	-	-	-	-	\$ -	
HEAT Pump Split System**	Cap-Tons	-	-	-	-	-	\$ -	
HEAT Pump Split System	Each	4	-	162	0	(0)	\$ 14,105	
Programmable Thermostat	Each	-	-	-	-	-	\$ -	
Lighting								
Exterior LED Lighting	Fixture	775	-	51,779	-	-	\$ 140,925	
Exterior LED Lighting - Pool	Lamp	-	-	-	-	-	\$ -	
Interior LED Exit Sign	Fixture	-	-	-	-	-	\$ -	
Interior LED Fixture	Fixture	940	-	176,832	43	(323)	\$ 110,603	
Interior LED Lighting	KiloLumen	329	-	7,667	2	(1)	\$ 32,986	
Interior LED Screw-in	Lamp	213	-	3,953	1	(14)	\$ 2,413	
Interior TLED Type A Lamps	Lamp	330	-	12,406	3	(60)	\$ 4,290	
Interior TLED Type C Lamps	Lamp	574	-	21,579	5	(149)	\$ 15,986	
Miscellaneous								
Tier-2 Smart Power Strip	Each							
Variable Speed Pool Pump	Each							
Ancillary Services								
Audit ⁴		-					\$ -	
Total		4,286		274,796	54	2,888	\$ 376,910	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated ²	16
Subtotal of Master-metered Multifamily Properties Treated	5
Total Number of Multifamily Tenant Units w/in Properties Treated ³	1263
Total Number of buildings w/in Properties Treated	100

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:

Savings estimates are sourced from the PY2015 to 2017 ESA Impact Evaluation; Energy Division instructed the IOUs to use these results for 2019 and 2020 savings estimates.

[4] Per D.16-11-022 at p.210, the CPUC imposes a cap of 10% on ESA CAM Initiative funds for administrative activities and a ceiling of 20% for direct implementation non-incentive costs.

[5] Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.

* Note: Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Implementation of the MF CAM Initiative AL 3196-E-A_2654-G-A was approved effective 5/30/2018.

** Note: This represents the unit of measure such as Cap Tons and Cap kBTUh. It is not a count of each measure installed or each home the measure was intalled in.

**Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List
SDG&E
June 2021**

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
Domestic Hot Water			
Pipe Insulation	18-May		6, 7, 8, 10, 14, 15
Faucet Aerator	18-May		6, 7, 8, 10, 14, 15
Central Boiler	18-May		6, 7, 8, 10, 14, 16
Envelope			
HVAC			
AC Tune-up	18-May		6, 7, 8, 10, 14, 15
Furnace Replacement	18-May		6, 7, 8, 10, 14, 15
HEAT Pump Split System	18-May		6, 7, 8, 10, 14, 15
HEAT Pump Split System	18-May		6, 7, 8, 10, 14, 15
Programmable Thermostat	18-May		6, 7, 8, 10, 14, 15
Lighting			
Exterior LED Lighting	18-May		6, 7, 8, 10, 14, 15
Interior LED Lighting	18-May		6, 7, 8, 10, 14, 15
Interior TLED Type A Lamps	18-May		6, 7, 8, 10, 14, 15
Interior TLED Type C Lamps	18-May		6, 7, 8, 10, 14, 15
Interior LED Exit Sign	18-May		6, 7, 8, 10, 14, 15
Interior LED Fixture	18-May		6, 7, 8, 10, 14, 15
Interior LED Screw-in	18-May		6, 7, 8, 10, 14, 15
Exterior LED Lighting - Pool	18-May		6, 7, 8, 10, 14, 15
Miscellaneous			
Tier-2 Smart Power Strip	18-May		6, 7, 8, 10, 14, 15
Variable Speed Pool Pump	18-May		6, 7, 8, 10, 14, 15

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued

3. Defined as CEC California Building Climate Zones

https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

**Energy Savings Assistance Program Tables 3A-B - Energy Savings and
Average Bill Savings per Treated Home/Common Area
SDG&E
June 2021**

Table 3A-1, ESA Program	
Annual kWh Savings	606,335
Annual Therm Savings	10,158
Lifecycle kWh Savings	5,385,722
Lifecycle Therm Savings	-16,431
Current kWh Rate	\$0.19
Current Therm Rate	\$1.12
Average 1st Year Bill Savings / Treated households	\$22.39
Average Lifecycle Bill Savings / Treated Household	\$177.41

Table 3A-2, ESA Program - CSD Leveraging	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Household	\$ -

Table 3A-3, Summary - ESA Program/CSD Leveraging	
Annual kWh Savings	606,335
Annual Therm Savings	10,158
Lifecycle kWh Savings	5,385,722
Lifecycle Therm Savings	(16,431)
Current kWh Rate	\$ 0.19
Current Therm Rate	\$ 1.12
Average 1st Year Bill Savings / Treated Households	\$ 22.39
Average Lifecycle Bill Savings / Treated Households	\$ 177.41

[1] Summary is the sum of ESA Program + CSD Leveraging

Table 3B, ESA Program - Multifamily Common Area	
Annual kWh Savings	274,796
Annual Therm Savings	2,888
Lifecycle kWh Savings	2,479,602
Lifecycle Therm Savings	63,029
Current kWh Rate	\$0.19
Current Therm Rate	\$1.12
Average 1st Year Bill Savings / Treated Property	\$3,399.80
Average Lifecycle Bill Savings / Treated Property	\$33,256.44

**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated
SDG&E
June 2021**

Table 4A-1, ESA Program						
County	Eligible Households			Households Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
Orange	0	19	19	0	24	24
San Diego	226	4,221	4,447	263	5,069	5,332
Total	226	4,240	4,466	263	5,093	5,356

Table 4B, ESA Program - CSD Leveraging						
County				Households Treated YTD		
				Rural	Urban	Total
Orange						0
San Diego					0	0
Total				0	0	0

Table 4C, ESA Program - Multifamily Common Area						
	*			Properties Treated YTD		
						Total
-				-	-	-
Orange	-	-	-	-	-	-
San Diego	-	-	-	-	16	16
Total					16	16

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

*Do not currently have Eligible Properties for ESA CAM.

**Energy Savings Assistance Program Table 4A-2, Homes Unwilling / Unable to Participate
SDG&E
June 2021**

ESA Program		Reason Provided					
County	Customer Unwilling/Declined Program Measures	Customer Unavailable - Scheduling Conflicts	Hazardous Environment (unsafe/unclean)	Landlord Refused to Authorize Participation	Household Exceeds Allowable Limits	Unable to Provide Required Documentation	Other Infeasible/ Ineligible
Orange	78	35	1	0	62	16	14
San Diego	4,231	5,739	7	0	2,048	215	542
Total	4,309	5,774	8	0	2,110	231	556

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
SDG&E
June 2021**

Table 5A, ESA Program																		
Month	Gas & Electric				Gas Only			Electric Only			Total							
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Household Count)		(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		# of First-Touch	# of Re-treatment	Therm	kWh	kW
January	57	244	21,476	3	-	-	-	-	1	-	1,734	0	58	30	28	244	23,209	3
February	515	1,781	81,842	11	-	-	-	-	28	-	8,279	1	543	242	301	1,781	90,121	12
March	1,618	1,796	153,039	20	-	-	-	-	108	-	15,526	2	1,726	851	874	1,796	168,565	22
April	1,064	678	94,750	13	-	-	-	-	78	-	8,030	1	1,142	475	662	678	102,780	14
May	926	2,659	99,773	13	-	-	-	-	85	-	10,939	1	1,011	376	627	2,659	110,711	15
June	824	3,000	99,684	13	-	-	-	-	53	-	11,264	1	877			3,000	110,948	15
July					-	-	-	-								-	-	-
August					-	-	-	-								-	-	-
September					-	-	-	-								-	-	-
October					-	-	-	-								-	-	-
November					-	-	-	-								-	-	-
December					-	-	-	-								-	-	-
YTD	5,004	10,158	550,563	74	-	-	-	-	353	-	55,772	7	5,357	1,974	2,492	10,158	606,335	81

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: SDG&E tracks the measure savings based on the month and year of install. Households treated can have a value of zero, meaning the treated date is from a previous year but the measure install and savings were tracked in a new Program Year.

Table 5B, ESA Program - CSD Leveraging																		
Month	Gas & Electric				Gas Only			Electric Only			Total							
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)				
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		
January																		
February																		
March																		
April																		
May																		
June																		
July																		
August																		
September																		
October																		
November																		
December																		
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area																	
Month	Gas & Electric				Gas Only			Electric Only			Total						
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW	
January	1	(130)	13,195	3	-	-	-	-	3	-	55,395	9	4	(130)	68,590	12	
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	5	3,113.48	111,305.54	23.99	-	-	-	-	-	-	0	0	5	3,113	111,306	24	
April[1]	1	-	221.40	-	-	-	-	-	3	-	21,040.51	2.22	4	-	21,262	2	
May	1	(95.65)	30,980.11	5.44	-	-	-	-	1	-	35,095.08	8.55	2	(96)	66,075	14	
June	-	-	-	-	-	-	-	-	2	-	7,563.58	1.77	2	-	7,564	2	
July					-	-	-	-									
August					-	-	-	-									
September					-	-	-	-									
October					-	-	-	-									
November					-	-	-	-									
December					-	-	-	-									
YTD	8	2,888	155,703	33	-	-	-	-	9	-	119,094	21	17	2,888	274,796	54	

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] April expenses for Gas & Electric CAM participant(s) are for a March treated property

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies
SDG&E
June 2021

	Authorized 2021 Funding [1]			Current Month Expenses			Year to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots												
Programmable Communicating Thermostat (PCT)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Total Pilots	\$ -	\$ -	\$ -			\$ -			\$ -	0%	0%	0%
Studies												
Low Income Needs Assessment Study	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Load Impact Evaluation Study	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's)	\$ -	\$ -	\$ -	\$ 5,536	\$ 5,536	\$ 11,072	\$ 5,536	\$ 5,536	\$ 11,072	0%	0%	0%
Unallocated Funds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
2017 Potential and Goals Study	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Rapid Feedback Research and Analysis	\$ 54,340	\$ 54,340	\$ 108,680	\$ 1,548	\$ 1,548	\$ 3,095	\$ 9,784	\$ 9,784	\$ 19,569	18%	18%	18%
Total Studies	\$ 54,340	\$ 54,340	\$ 108,680	\$ 7,083	\$ 7,083	\$ 14,167	\$ 15,320	\$ 15,320	\$ 30,640	28%	28%	28%

[1] Reflects unspent funds remaining from 2017-2020 cycle. [Table 1A].

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 7 (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)

**SDG&E
June 2021**

7A - Households Receiving Second Refrigerators - YTD			
Measures	Units	Received Refrigerator	Not eligible for Refrigerator due to Less than Six Occupants
Second Refrigerators	Each	0	0

7B - Households Receiving In- Home Energy Education Only		
Measures	Units	Households that Only Received Energy Education
In-Home Education	Home	193

7C - Households for My Energy/My Account Platform - YTD		
Opt-Out	Already Enrolled	Opt-In
5,059	2,756	218

Energy Savings Assistance Program Table 8 - Contractor Advanced Funding and Repayment
SDG&E
June 2021

		B-C			E x F				(B)-(cumulative H + cumulative I)
	Total Advance Eligible for PPRS Credit [1]	Total Advance Not Eligible for PPRS Credit	Percentage for PPRS Credit Calculation [2]	Total Contractor Invoices each month[3,8]	Total PPRS Credit Earned each month[4]	PPRS Credits Applied each month [5]	Non PPRS Payments Applied each month[6]	Total Advances Outstanding	
Jan-20	\$0			\$ -	\$ -	\$ -	\$ -	\$ -	
Feb-20	\$0			\$ -	\$ -	\$ -	\$ -	\$ -	
Mar-20	\$0			\$ -	\$ -	\$ -	\$ -	\$ -	
Apr-20	\$ 552,731			\$ -	\$ -	\$ -	\$ -	\$ 552,731	
May-20	\$ 411,190			\$ -	\$ -	\$ -	\$ 87,672	\$ 876,249	
Jun-20	\$ 205,120			\$ -	\$ -	\$ -	\$ 53,278	\$ 1,028,091	
Jul-20	\$ -			\$ -	\$ -	\$ -	\$ 33,550	\$ 994,541	
Aug-20	\$ -			\$ -	\$ -	\$ -	\$ 86,720	\$ 907,821	
Sep-20	\$ -			\$ -	\$ -	\$ -	\$ -	\$ 907,821	
Oct-20	\$ -			\$ -	\$ -	\$ -	\$ -	\$ 907,821	
Nov-20	\$ -			\$ -	\$ -	\$ -	\$ -	\$ 907,821	
Dec-20	\$ -			\$ 116,756	\$ 44,731	\$ -	\$ -	\$ 907,821	
Jan-21	\$ -			\$ 268,150	\$ 107,260	\$ -	\$ 20,001	\$ 887,820	
Feb-21	\$ -			\$ 657,155	\$ 204,811	\$ -	\$ 345,244	\$ 542,577	
Mar-21	\$ -			\$ 420,113	\$ 110,655	\$ 48,888	\$ 7,647.01	\$ 486,042	
Apr-21	\$ -			\$ 97,454	\$ 38,982	\$ 10,331	\$ 2,668.48	\$ 473,043	
May-21	\$ -			\$ 159,178	\$ 38,339	\$ -	\$ 1,000.00	\$ 472,043	
Jun-21	\$ -			\$ -	\$ -	\$ 205,120	\$ -	\$ 266,922	
Jul-21	\$ -			\$ -	\$ -	\$ -	\$ -	\$ 266,922	
Aug-21	\$ -			\$ -	\$ -	\$ -	\$ -	\$ 266,922	
Sep-21	\$ -			\$ -	\$ -	\$ -	\$ -	\$ 266,922	
Oct-21	\$ -			\$ -	\$ -	\$ -	\$ -	\$ 266,922	
Nov-21	\$ -			\$ -	\$ -	\$ -	\$ -	\$ 266,922	
Dec-21	\$ -	\$528,535	\$640,506	40%	\$ -	\$ -	\$ -	\$ 266,922	
Total	\$1,169,041	\$528,535	\$640,506	40%	\$ 1,718,806	\$ 544,778	\$ -	\$ 637,780	\$ 531,261

IOUs - Do not delete footnotes 1-6 below.

- [1] Contractor labor and labor-related costs. Post-Pandemic Return to Service (PPRS) credit eligible.
- [2] 40% for PPRS credit calculation from Joint Tier 2 Advice Letter 5654-G filed on June 29, 2020.
- [3] For work performed during PPRS credit-earning period for contractors receiving advances. SDG&E PPRS earning period began December 1, 2020.
- [4] Based on total monthly contractor invoices, up to maximum allowable for each contractor. Results may be less than 40% of invoiced due to contractors reaching maximum credit earned.
- [5] Credits may be applied at a later date than earned depending on the contractor repayment schedule. This value should not exceed column G.
- [6] Includes repayments processed for which PPRS credits were not applied, including contractor payments returned unused due to agreement termination or duplicate payments received from other funding sources.
- [7] Advance funding provided to contractors in month occurred.
- [8] Excludes invoices for contractors previously earning full PPRS Credit Eligible amount.

Note: This table created pursuant to section 1.2.3 in Commission Resolution E-5074. This report covers the period from the issuance of advances until the last day of the month reported. Any required corrections/adjustments are reported herein and supersede results reported in prior months.

CARE Program Table 9 - Expenditures for Pilots/CHANGES Program¹
SDG&E
June 2021

2021	Authorized 2021 Budget ²	Current Month Expenses	Expenses Since Jan. 1, 2021	% of 2021 Budget Expended
	Total	Total	Total	Total
CHANGES Program	\$ 133,866	\$ -	\$ -	0%
Total	\$ 133,866	\$ -	\$ -	0%

1. Decision 15-12-047 transitioned CHANGES pilot to CHANGES program and funding for the effort is captured herein.
2. Budget authorized by the Commission in Decision 19-06-022.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 10 CHANGES One-On-One Customer Assistance Sessions San Diego Gas & Electric	
Reporting Period May 2021[1]	
No. of attendees at education sessions	224
Disputes	
Add Level Pay Plan	0
Arrearage Management Plan (AMP)	1
Assisted with CARE Re-Certification/Audit	0
Changed 3rd party Company/Gas Aggregation	0
Changed 3rd Party Electricity Aggregation	0
Enroll in Energy Assistance Programs	3
High Energy CARE User	0
Medical Baseline Application	0
Payment Extension	0
Payment Plan	0
Request Bill Adjustment	0
Request Customer Service Visit	0
Request Meter Service or Testing	0
Schedule Energy Audit	0
Solar	0
Stop Disconnection	0
Time of Use	0
Wildfire Related Issue	0
Total disputes [3]	4

Needs Assistance	
Add/Remove Level Pay Plan	0
Arrearage Management Plan (AMP)	34
Assisted with CARE Re-Certification/Audit	0
Assisted with Changes to Account	2
Assisted High Energy User with CARE Doc Submission	0
Assisted with Reconnection	0
Billing Language Changed	0
CARE Enrollment	0
COVID-19 Emergency Utility Assistance	20
Consumer Education Only	0
Electricity Aggregation	0
Energy Alerts	0
Energy Efficiency Tool	0
Enrolled in Demand Response Programs	0
ESAP	0
HEAP/LiHEAP	0
Medical Baseline	2
Neighbor to Neighbor	23
Payment Extension	0
Payment Plan	1
Rate Plan Selection Assistance	0
REACH	0
Reported Safety Problem	0
Reported Scam	0
Set Up 3rd Party Notification	0
Set Up New Account	0
Wildfire Related Issue	0
Total Needs Assistance [2]	82

Education: Education sessions were held in a mix of one on one, and group sessions. Education materials are available as fact sheets on the CPUC Website: http://consumers.cpuc.ca.gov/team_and_changes/

Disputes & Needs Assistance -Support was provided in the following languages: Arabic, English, Spanish

[1] There is a one-month lag behind the current reporting month. The data for June 2021 will be reported once received.

[2] Contractor is in the process of validating the total. If there is a discrepancy in the numbers reported, the numbers will be corrected in the July 2021 report.

[3] Per CHANGES Vendor: The total number of services may exceed the total number of cases because some cases will include more than one service provided.

* Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 11 CHANGES Group Customer Assistance Sessions

SDG&E

Q4 March 1 - May 31, 2021 [1,2]

Date ³	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	Session Logistics			
			# of Sessions	Length (Hours) ⁴	Number of Attendees	Description of Information / Literature Provided
N/A	Spanish	Avoiding Disconnection	1	N/A	7	CHANGES Ed Handout
N/A	Spanish	CARE/FERA and Other Assistance Programs	2	N/A	42	CHANGES Ed Handout
N/A	Arabic	Understanding Your Bill	48	N/A	468	CHANGES Ed Handout
N/A	English	Understanding Your Bill	36	N/A	337	CHANGES Ed Handout
Current Month			87		854	
Year-to-Date			120		1202	

[1] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SDG&E tables.

[2] As of June 1st, 2020, CHANGES one-on-one data reports have moved from monthly to quarterly for the 2020-2021 program contract year. The data for Q1 June 1, 2021 through August 31, 2021 will be reported once received.

[3] Date of the workshops not available.

[4] Contractor states all sessions last at least 30 minutes.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.