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BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA

Application of Pacific Gas and Electric Company for Approval of Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for 2021-2026 Program Years. (U 39 M)	Application No. 19-11-003 (Filed November 4, 2019)
And Related Matters.	Application No. 19-11-004 Application No. 19-11-005 Application No. 19-11-006 Application No. 19-11-007

MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M)
ON INCOME QUALIFIED ASSISTANCE PROGRAMS FOR APRIL 2024

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Dated: May 21, 2024

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In accordance with Ordering Paragraph 17 of Decision (D.) 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance (ESA) Program, California Alternate Rates for Energy (CARE) Program, and Family Electric Rate Assistance (FERA) Program efforts, showing results through April 2024. Pursuant to D.21-06-015, the new ESA, CARE and FERA Program funding cycle began on July 1, 2021.

Respectfully Submitted,

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Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Energy Rate Assistance (FERA) Programs

Monthly Report for April 2024

Pacific Gas and Electric Company
5/21/2024

PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program,
California Alternate Rates for Energy Program, and
Family Electric Rate Assistance Program
Monthly Report for April 2024

Table of Contents

Title **Page**

Regulatory Update **2**

1. Energy Savings Assistance Program Executive Summary **4**

1.1 Energy Savings Assistance Program Overview 4

1.2 ESA Customer Outreach and Enrollment Update 7

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD) 12

1.4 ESA Workforce Education & Training 13

1.5 ESA Studies and Pilots 14

1.6 Miscellaneous 16

2. California Alternate Rates for Energy Program Executive Summary **17**

2.1 CARE Program Summary 18

2.2 CARE Outreach 19

2.3 CARE Recertification Complaints 22

2.4 CARE Pilots and Studies 22

2.5 Miscellaneous 23

3. Family Electric Rate Assistance Program Executive Summary **25**

3.1 FERA Program Summary 26

3.2 FERA Program Outreach 27

3.3 FERA Recertification Complaints 29

3.4 FERA Studies and Pilots 29

4. Appendix: ESA, CARE and FERA Tables **31**

PACIFIC GAS AND ELECTRIC COMPANY
Energy Savings Assistance Program, California Alternate Rates for Energy Program, and Family Electric Rate Assistance Program
Monthly Report for April 2024

The Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Electric Rate Assistance (FERA) programs are long-standing programs designed to assist income-qualified households in Pacific Gas and Electric (PG&E)'s service territory in reducing their energy usage and monthly utility expenses. Decision (D.) 21-06-015 authorized the ESA, CARE, and FERA program funding cycle beginning July 1, 2021, through December 31, 2026.

PG&E's monthly report for April 2024 complies with the income-qualified programs reporting requirements established in D.21-06-015, and with all reporting and program evaluation requirements previously established for the CARE, FERA, and ESA Programs.[1]

Regulatory Update

Community-Based Organization (CBO) Pilot Implementation Working Group (WG): Pursuant to D.24-02-046,[2] the CBO Pilot Implementation WG Kick-Off meeting was held on April 10, 2024 to convene and facilitate the WG for the CBO Arrears Case Management Pilot. The WG met to discuss the development of standard informational materials about the pilot and standard training materials for providing case management services before the CBO pilot program commences. Charter and WG commitments, an overview of the pilot, a presentation of pilot materials, and future training plans were also included on the agenda. Additional information on this CBO Pilot Implementation WG, including meeting notes, may be found on the CPUC's public document area at https://pda.energydataweb.com/#!/documents/3951/view.[3]

CARE/FERA Annual Eligibility Estimates Report: On April 15, 2024, PG&E, on behalf of itself, San Diego Gas and Electric Company (SDG&E), Southern California Edison Company (SCE) and Southern California Gas Company (SoCalGas) (collectively the Joint IOUs), served a notice to all parties on the service list for Application (A.) 19-11-003, et al. to inform stakeholders of the *Compliance Filing of Pacific Gas and Electric Company, Southern California Gas Company, San Diego Gas and Electric Company, and Southern California Edison Regarding Annual Estimates of CARE and FERA Eligible Customers and Related Information*.[4] In the report, the IOUs submitted tables showing – by county – total households, demographic eligibility rates for 2024, eligible households for 2024, participating CARE and FERA households as of December 31, 2023, and estimated enrollment rates based on the 2024 eligibility estimates.

Cal Advocates Motion to Open Rulemaking: On April 5, 2024, PG&E submitted its response, and submitted its reply to responses on April 15, 2024, to the Public Advocates Office Petition to Open a Rulemaking that was filed on March 6, 2024 Pursuant to Public Utilities Code Section 1708.5[5] that

[1] The IOUs worked with Energy Division (ED) staff to revise reporting tables and formats in compliance with the mandates of D.21-06-015. PG&E is using the most recent monthly reporting template that was approved by ED in December 2023 to provide its monthly updates of the ESA, CARE, and FERA programs.
[2] Conclusions of Law 10: https://docs.cpuc.ca.gov/PublishedDocs/Published/G000/M525/K668/525668769.PDF (Last accessed on May 20, 2024)
[3] Last accessed on May 20, 2024
[4] https://docs.cpuc.ca.gov/PublishedDocs/Efile/G000/M529/K917/529917880.PDF (Last accessed on May 20, 2024)
[5] The Public Advocates Office Petition to Open a Rulemaking Pursuant to Public Utilities Code Section 1708.5 (March 6, 2024).

would seek to combine the applications cycles for Energy Efficiency (EE), Demand Response (DR), and ESA. The scope of this proposed new rulemaking proceeding would allow the Commission to consider the achievement of California's greenhouse gas (GHG) reduction goals alongside concerns over rate affordability, reliability, and equity outcomes for demand side programs associated with DR, and EE, including the ESA program.

Demand Flexibility OIR:
In April 2024, the Proposed Decision was issued for Track A in R.22-07-005. The Proposed Decision, among other things, set three tiers for electric rate fixed charges: CARE, FERA plus residences identified in the California Housing Partnership's database[6], and all other customers.[7] Along with the electric utilities, PG&E filed opening and reply comments to the Proposed Decision.

[6] https://chpc.net/datatools/ (last accessed on April 19, 2024)
[7] On May 9, 2024, the Commission voted to approve the Fixed Charge Decision in Track A of R.22-07-005.

1. Energy Savings Assistance (ESA) Program Executive Summary

The ESA Program provides no-cost home weatherization, energy-efficient appliances, and energy education services to income-qualified customers[8] throughout PG&E's service territory. ESA is a resource program emphasizing long-term energy savings and serves all willing and eligible low-income customers by providing all feasible ESA program measures based on need states, at no cost to the customer through a direct install approach. All housing types are eligible to participate, and the ESA program is available to both homeowners and renters.

D.21-06-015 approved the ESA program budget for Program Years (PYs) 2021-2026. PG&E's total 2024 authorized ESA Program budget is $223,985,307,[9] which covers all programs in the ESA portfolio, including the primary ESA Main program for single-family (SF) housing, the Multifamily Whole Building (MFWB) program for the Multifamily (MF) housing sector, and the Pilot Plus and Pilot Deep programs, as well as any ESA studies. Through April 2024, PG&E expended $41,826,003 in total ESA program costs. Further details of ESA expenses are provided in the ESA Summary Table, and ESA Table 1, in the Appendix.

1.1 Energy Savings Assistance Program Overview

1.1.1 Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 21-06-015.

ESA Table 1.1.1.1
ESA Main (SF, MH) Summary of Expenses for 2024

	2024 Authorized/Planning Assumptions[a]	Actual YTD[b]	% YTD[d]
Budget[c]	$120,139,102	$33,731,324	28%
Homes Treated	56,996	16,653	29%
kWh Saved[d]	34,253,799	7,697,244	22%
kW Demand Reduced[d]	2,941	1,900	65%
Therms Saved[d]	1,393,298	361,345	26%
GHG Emissions Reduced (Tons)[e]	N/A	8,034	

[a] Authorized ESA budget, energy savings goals and household treatment target per D.21-06-015.
[b] As shown in ESA Monthly Report Table 1, and Table 2.
[c] ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1.
[d] Per Table 5 of Attachment 1, D.21-06-015, the 2024 goals for kWh, kW, and therms include ESA Main, MF CAM and MFWB and are reflected in the 2024 Planning Assumptions; however, the above table reports results only from ESA Main, and does not include results from MF CAM or MFWB.
[e] Derived by utilizing the US Environmental Protection Agency Greenhouse Gas Equivalencies Calculator (www.epa.gov/energy/greenhouse-gas-equivalencies-calculator).

[8] To qualify for the ESA Program, a residential customer's household income must be at or below 250 percent of Federal Poverty Level (FPL) Guidelines, as set in Senate Bill 756, and that became effective on July 1, 2022. Formerly, the ESA program eligibility was set at 200 percent of FPL, per D.05-10-044.
[9] Reflects carry forward MFWB, Pilot Plus and Pilot Deep, CSD Leveraging, SPOC, pilots, studies, and SASH/MASH budgets from 2023 to 2024.

Through April 2024, PG&E's ESA Main (SF, Mobile Home [MH]) program treated 16,653 homes, resulting in 7,697,244 kWh saved, 1,900 kW demand reduced, and 361,345 therms saved. In addition, approximately 8,034 tons of GHG emissions were reduced.

ESA Table 1.1.1.2 ESA Main Program Administrative Expenses for 2024		
	April 2024	**YTD**
Administrative Expenses	$811,170	$3,065,592
Total Program Costs	$11,454,689	$41,826,003
% of Administrative Spend	7%	7%

As shown in Table 1.1.1.2 above, through April 2024, PG&E's ESA Main program administrative expenses totaled $3,065,592. In addition, total program costs totaled $41,826,003, of which 7% is the administrative spent.

ESA Table 1.1.1.3 Northern (N.) MFWB (In-Unit, WB)[a] Summary of Expenses for 2024			
	2024 Authorized/Planning Assumptions	**Actual YTD**	**% YTD**
Budget [b]	$72,998,933	$5,768,816	8%
Properties Treated	50	0	0%
MF In-Units Treated	14,572	5,333	37%
kWh Saved	7,587,240	969,340	13%
kW Demand Reduced	N/A	144	N/A
Therms Saved	223,298	53,654	24%
GHG Emissions Reduced (Tons) [b]	N/A	945	N/A

[a] MFWB program budget includes In-Unit, CAM and WB, SPOC, CSD Leveraging and Implementer administrative budget categories as shown on ESA Summary Table in the Appendix.
[b] Derived by utilizing the US Environmental Protection Agency Greenhouse Gas Equivalencies Calculator (www.epa.gov/energy/greenhouse-gas-equivalencies-calculator).

In April 2024, PG&E's Northern Multifamily Whole Building (N. MFWB) program treated 1,582 in-unit projects with 309,057 kWh, 77 kW, and 19,137 therms saved. As of April 2024, the program has enrolled 217 whole building (WB) projects and audited 97 of these. From the audits, the N. MFWB program has scoped and reserved three whole building projects for measure installation– these three reserved projects are expected to deliver 7,378 therms and 1,311 kWh savings after installations are completed, which is expected before the end of the year. The Northern MFWB program currently has 544 whole building projects with 40,605 in-unit projects in the pipeline.

ESA Table 1.1.1.4 Pilot Plus and Pilot Deep Summary of Expenses for 2024			
	2024 Authorized/Planning Assumptions[a]	**Actual YTD[b]**	**% YTD**
Budget[c]	$21,280,857	$2,325,864	11%
Homes Treated	-	55	-
kWh Saved	-	43,868	-
kW Demand Reduced	-	58	-
Therms Saved	-	4,207	-
GHG Emissions Reduced (Tons)	-	58	-

[a] Home treatment, energy savings and GHG emissions reduction targets were not included in D.21-06-015. PG&E will report on actual achievements upon completion of home treatment.
[b] Actual homes treated, savings and GHG emissions reduction values are reported when projects have been fully closed (i.e., inspected, issues resolved, permits closed, as applicable) and reported by Pilot Implementer to PG&E. Energy savings are estimates provided by energy modeling software. PG&E intends to report these estimates as interim savings until meter-based savings estimates are reportable.
[c] Pilot Plus and Pilot Deep budget and expenditures as shown on ESA Monthly Report: ESA Summary Table and ESA Table 2B.

PG&E launched the ESA Pilot Plus and Pilot Deep Program (Pilot Plus/Deep) at the end of June 2022,[10] and began outreach in October 2022, home assessments in November 2022, and installations in December 2022. The first successful home treatment was completed in February 2023. As of April 2024, 236 installation projects have been initiated, of which 111 have been fully completed. Additional information on Pilot Plus/Deep is included in Section 1.5.2, ESA Program Pilots.

ESA Table 1.1.1.5 Single Family Affordable Solar Homes (SASH) and Multifamily Affordable Solar Housing (MASH) Unspent Funds (Electric IOUs Only)[a] for 2024			
	2024 Authorized/Planning Assumptions[a]	**Actual YTD**	**% YTD**
Budget	$9,566,416	$0	0%

[a] PG&E AL 7028-E was disposed and effective on October 20, 2023 as described in text below ESA Table 1.1.1.5.

[10] D.21-06-015 Ordering Paragraph (OP) 42 states "The Pilot Plus and Pilot Deep program must be launched by the beginning of the third quarter of 2022" (p. 480). PG&E in its Pilot Implementation Plan Advice letter defined program launch as beginning with an executed contract. See PG&E Advice Letter 4530-G/6412-E (November 19, 2021), p.4, fn.11.

The SASH and MASH programs both sunset in PG&E's service territory at the end of 2021, pursuant to Assembly Bill (AB) 217 (Bradford, 2013). As directed by D.15-01-027 that implemented AB 217, any unencumbered SASH/MASH program funds at the end of 2021 should be used for energy efficiency measures in low-income residential housing, as defined.[11] On September 20, 2023, SCE and PG&E jointly submitted an AL to recover IOUs administrative costs for SASH/MASH, transfer unspent funds from the SASH and/or MASH programs to the ESA program, and dispose of the remaining funds in the IOUs' California Solar Initiative Balancing Accounts.[12] In the AL, PG&E described the $9,566,416 left in its SASH and MASH Administrative and Incentive Program Funds and proposed transferring these funds to its ESA Core Balancing Account.[13] The AL was disposed by the ED and became effective on October 20, 2023.

1.1.2 Program Measure Changes

There were no program measure changes during this reporting period.

1.2 ESA Customer Outreach and Enrollment Update

1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

ESA Main (SF, MH) Program Contractor Outreach: PG&E's ESA quarterly acquisition campaigns and contractor efforts are complementary in generating qualified leads. In addition to strategic marketing campaigns, contractors rely on a variety of activities to conduct outreach, primarily utilizing outbound calling from assigned lead lists provided to them quarterly after the launch of each acquisition campaign. Contractors also canvas areas with a high propensity for eligible customers, make outbound calls from contractor-generated lists of CARE or Zip-7 customers, and respond to referrals generated by PG&E marketing.

ESA Main Customer Satisfaction Score: In an effort to ensure that customers are highly satisfied and have a positive experience with the ESA program, PG&E conducts robust surveys of participants. Through the month of April 2024, the ESA surveys have yielded an 85% customer satisfaction rating; meaning that 85% of respondents described their experience as "excellent" or "very good." PG&E conducts a detailed analysis of the survey results to identify areas of success, and pinpoint opportunities for improvement, and then shares the results with the ESA

[11] OP 12 of D.15-01-027 states "The Program Administrators shall ensure that program expenditures in each utility's service territory do not exceed the total authorized budget amounts over the duration of the programs. The program incentive budgets will be available until all funds are exhausted or until December 31, 2021, whichever occurs first. Any money unspent and unencumbered on January 1, 2022, shall be used for "cost-effective energy efficiency measures in low-income residential housing that benefit ratepayers," as set forth in Public Utilities Code Section 2852(c)(3).

[12] PG&E Advice Letter 7028-E Closure of the Single-family Affordable Solar Homes (SASH) and Multifamily Affordable Solar Housing (MASH) Programs, submitted on September 20, 2023.

[13] The transferred SASH and MASH funds will be used to primarily support the ESA Main program implementation across the current program cycle. However, PG&E and SCE seek flexibility to utilize the SASH and MASH funds across ESA categories, and for other ESA programs and pilots (e.g., MFWB and Pilot Plus/Deep). This preserves the flexibility to use the funds as program needs change.

contractors to optimize ESA offerings from the customer perspective. These results are also used to identify trends in contractor performance and create opportunities for contractor soft skills training.

ESA Program MFWB: The Northern MFWB program continued outreach efforts in April 2024. The MFWB program has enrolled 217 whole building projects and audited 97 of these properties as of April 2024, and is currently working on enrollment for 171 additional property leads. The program held a public housing authority webinar in April and had 29 attendees from various housing authorities. The attendees offered valuable feedback and insights regarding program content and delivery.

ESA Pilot Plus and Pilot Deep: In April 2024, PG&E launched the Q2 2024 marketing campaign for the ESA Pilot Plus and Pilot Deep program.[14] The campaign consists of email and direct mail delivered in small batches over six consecutive weeks. The campaign is planned to reach approximately 14,000 customers and will span April through May. The Q2 campaign adopts the lessons learned from previous campaigns, including:

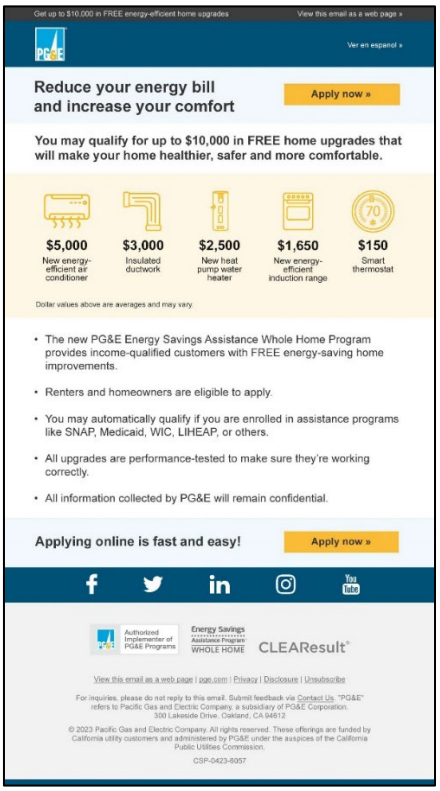
- Adjustments made to the energy consumption-driven targeting methods.
- PG&E email and direct mail are being released in a series of smaller weekly batches, rather than all at once.
- An optional customer pre-screening questionnaire allows customers to provide eligibility information to the Pilot Implementer, which enables both enrollments into the Pilot as well as expedient referrals of Pilot-ineligible customers to the main ESA program.

The Q2 2024 campaign utilizes the same materials as the campaigns in Q2-Q3 of 2023 and Q1 of 2024. This design aligns closely with PG&E branding which has been consistent in driving engagement and enrollment in the ESA Program. Samples of outreach materials are provided below.

[14] The ESA Pilot Plus and Pilot Deep offerings will be referred to as "Energy Savings Assistance Program: Whole Home" (or "ESA Whole Home" for short) in all customer engagement settings, including marketing and outreach materials.

Direct Mail

Email



Language Line: PG&E continues to work with LanguageLine Solutions to provide language translation services for all its customers. During the month of April 2024, three ESA customers required assistance through PG&E's designated language line.

Tribal Outreach: In April 2024, PG&E continued its efforts to support the two tribal grant recipients of the 2023-2024 Tribal Outreach Grants by providing support and referring tribal residents to ESA contractors.

ESA Table 1.2.1
Number of Tribal Members Referred to the ESA Program

Tribe	ESA Referrals	ESA Enrollments	Did not Qualify[a]	Did not respond or did not want to participate [b]
#1	23	Data pending [c]	Data pending [c]	Data pending [c]
#2	16	Data pending [c]	2	8

[a] Tribe members were outside PG&E Service Territory or they had already participated in the ESA program.
[b] Tribal Liaisons will be reaching out to these tribal members to better understand why they did not respond to the ESA contractor and/or did not want to participate.
[c] Once PG&E receives this data, PG&E will include it in future monthly reporting.

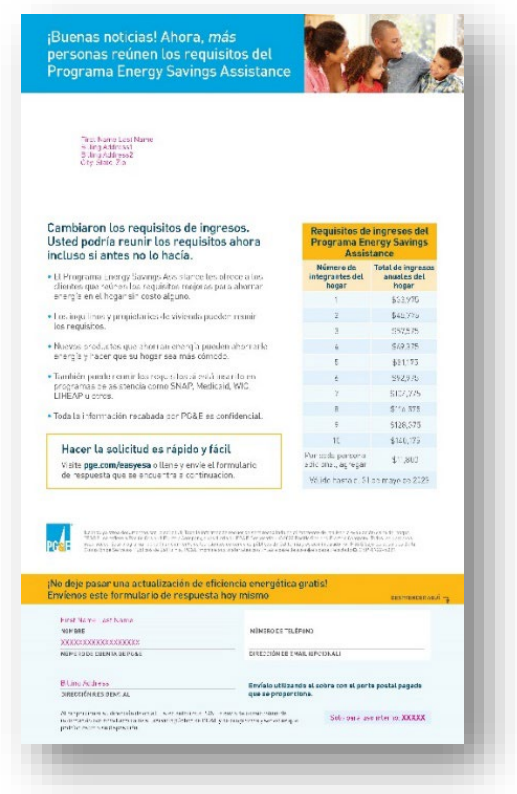
Tribal Grantees continued their outreach efforts by posting information on their websites, sending information via newsletters, tabling at events, and making phone calls to tribal members.

In April, PG&E staff meet with members from the Mariposa, Amador, Calaveras Tuolumne (MACT) Health Board and the North Fork Rancheria Staff. The presentation included information on CARE, FERA, Medical Baseline, ESA, and other assistance programs. PG&E also participated in the North Fork Rancheria Earth Day Celebration Event on April 20th where 150 tribal members participated.

Beyond the ESA program's tribal outreach efforts, PG&E's centralized tribal team, which coordinates all of PG&E's tribal communications, continued their ongoing outreach efforts to tribes on a variety of topics related to energy use, resiliency, safety, and community initiatives.

1.2.2 Customer Assistance Marketing, Education and Outreach for the ESA Program

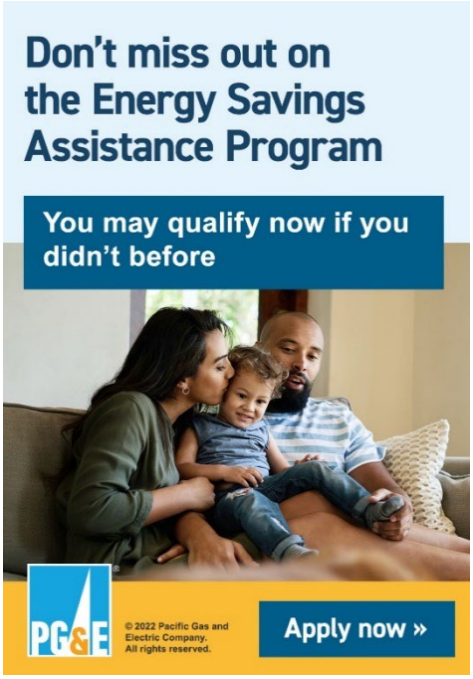
In April 2024, PG&E launched its new cadence of smaller monthly Direct Mail and Email campaigns targeting 20,000 income-qualified customers. Through April 2024, the campaign has generated 1,668 qualified leads from Direct Mail. The campaign continued to use creative developed in 2022, available in English and Spanish. Customers residing in Disadvantaged Communities (DACs) were prioritized for outreach, resulting in 1,100 applications from this segment for a response rate of 14%.



Direct Mail/Email (English/Spanish):

In April 2024, PG&E received 4,045 ESA program applications from online activities via email and digital.

Digital Creative



PG&E promotes ESA to customers who were newly enrolled in the CARE or FERA program through welcome materials delivered either via direct mail or email. Customers may continue to access the ESA application online by scanning a QR code or accessing www.pge.com/esa-welcome.

1.2.3 Managing Energy Use

As part of its energy education, PG&E provides customers with online resources to assist in managing their energy use. From MyAccount, customers can access and perform a Home Energy Checkup. In addition, participants in the ESA program receive collateral "leave behinds" (printed materials) from ESA contractors with tips for managing energy, rate plan choices, and other programs and resources that they may be qualified for, both administered by PG&E and by third parties.

1.2.4 Services to Reduce Energy Bill

PG&E's ESA contractors provide collateral leave behinds that present solutions for saving money and managing energy costs for all ESA participants. PG&E's Universal Brochure provides comprehensive information to ESA customers about bill discount and assistance programs, rate plan choices, energy management and payment support programs in an easy-to-read format. ESA contractors are trained to discuss comprehensive opportunities for bill savings and assist in program enrollment, such as the Arrearage Management Plan (AMP) and referrals to the DAC-SASH and LIHEAP program administrators for qualified and interested households. The ESA Program also has cross referral and direct enrollment processes to auto-enroll eligible income-qualified customers into the CARE or FERA program.

1.2.5 Additional Activities

CARE Discounts Removed: The ESA program systematically removes CARE customers who apply for ESA but are proven to be over income. In April 2024, there were no such customers from CARE.

New Contractors and Community-Based Organizations (CBOs): In April 2024, PG&E had no new Contractors or CBOs join the ESA program.

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What was the result in terms of new enrollments?

CSD Low Income Weatherization Program (LIWP) (MF) Leveraging Projects: PG&E is open to collaborating with CSD to explore potential LIWP-MF leveraging and measure implementation and explore strategies that may be most effective for leveraging the 2024-2026 ESA programs.

There was no CSD-LIWP leveraging activity in April 2024.

Low Income Home Energy Assistance Program (LIHEAP) Energy Star® Refrigerator Installations: There were no refrigerators installed through LIHEAP leveraging in April 2024.

CSD Data Sharing: PG&E continues to share data with CSD on an annual basis and as requests are made.

1.3.2 Please provide a status on coordination with TECH Clean California.

Full & Partial Home Electrification Leveraging (Strategic Early Retirement [SER] Program): The PG&E ESA Program is partnering with TECH Clean California to offer full and partial electrification measures to select ESA customers. This program will efficiently leverage existing ESA customer outreach to layer funding and provide heat pump HVAC, heat pump water heaters, induction cooking appliances, and electric dryer appliances to interested ESA customers. Of the 4 potential measures and other infrastructure/remediation costs, PG&E ESA is authorized to install induction cooking appliances when it enables full home electrification. Among other outcomes, this partnership is expected to provide electrification benefits to ESA customers, decrease new gas appliances being installed in California homes, and provide learnings around electrifying low-income customers.

TECH Clean California is currently ramping up and training contractors, and the partnership expects to begin reaching out to select customers later in Q2 2024.

ESA Heat Pump Measure Support Funding: PG&E ESA has partnered with TECH Clean California to provide additional funding for heat pump water heater (HPWH) measure costs that exceed eligible ESA program costs. Since August 2023, PG&E ESA contractors have utilized this funding to install 26 HPWH and will continue to utilize this funding to install heat pump measure upgrades to more eligible customers.

1.4 ESA Workforce Education & Training

1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

The PG&E Energy Efficiency Workforce Education and Training Program (WE&T) supports ESA contractor training by adopting the Train-the-Trainer Model which provides a combination of on-demand and live (in-person) trainings for Energy Specialists (ES), Weatherization Specialists (WS), and Advanced Weatherization Specialists (AWS) with instructor-led presentations and virtual engagement activities with trainees. Due to the need for hands-on training for Natural Gas Appliance Testing (NGAT), Energy Training Centers (ETC) continued the blended model, which consists of on-demand remote training (self-paced) coupled with one day of in-person practical training. In addition, on-demand training support is available to help students with soft-skill trainings for preparedness prior to the start of web-based courses. The support consists of assistance with navigating the

webinar platforms, technology setup, and expectations of in-person class engagement activities. Additional on-demand courses are offered to students to improve student soft-skills during employment through WE&T's Workplace and Academic skill catalog.

ESA contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained by the ETC in Stockton. Many of these ESA program ES and installation contractors are from the local communities in which they work. ESA Table 7 shows a summary of ESA contractor training provided for April 2024 including ESA onboarding, ES, WS, AWS, and NGAT training.

ESA Table 1.4.1
ESA Contractor Training Summary Through April 2024

	April 2024	YTD
Students	43	272
Student Days	119	322
Training On-Demand Sessions	77	210
Training Live Sessions (In-person classroom)	4	13

[a] ESA Program Onboarding is an On-Demand (online, self-paced) training. Completion times vary by person. Estimated completion time is two to four hours.

1.5 ESA Studies and Pilots

1.5.1 ESA Program Studies

ESA/CARE Study Working Group: D.21-06-015 authorized the formation of a statewide Study Working Group for the ESA and CARE programs.[15] Working Group membership is composed of IOU representatives, ED staff, and no more than two representatives from each segment of the following interest groups: contractors, CBOs, Cal Advocates, consumer protection/advocates, and other special interest groups. Assigned tasks of the Study Working Group include planning and designing statewide studies and related research for the ESA and CARE programs and providing feedback on study deliverables.

No study group meeting took place in April 2024. The next working group meeting is scheduled later in Q2 2024 to discuss scoping and planning for upcoming ESA evaluations.

2025 Low Income Needs Assessment (LINA): The LINA must be updated every three years per State code, and the most recent study was completed in December 2022. The primary objective of the next LINA is to characterize ESA-eligible high and low energy-using households and provide recommendations on how the program can best serve these customers. A draft research plan[16] was shared with

[15] D.21-06-015, OP 176.
[16] 2025 Low Income Needs Assessment (LINA) - Draft Research Plan and Comment Responses. April 2024. https://pda.energydataweb.com/#!/documents/3946/view

the Low-Income Oversight Board (LIOB) LINA Subcommittee and the public on April 12. Feedback was subsequently incorporated into the final research plan[17]. The study is expected to be completed by December 2025.

Non-Energy Impacts (NEIs) Study: D.21-06-015 authorized a NEIs study with a budget of $500,000 and directed the ESA WG to provide inputs on study scope.[18] A Tier 1 AL[19] was subsequently submitted by the Joint IOUs, which informs the Commission of the next steps to be taken to begin the study, and how the recommendations from the ESA WG will be taken into consideration. The primary objective of the NEIs Study is to assess and quantify health, comfort, and safety impacts as a result of ESA program treatments. A draft research plan is currently being put together, and is expected to be shared publicly in Q2 2024 to solicit stakeholder feedback. The study is expected to be completed by June 2025.

1.5.2 ESA Program Pilots

ESA Pilot Plus/Deep Program: D.21-06-015 approved Pilot Plus/Deep (the Pilot) to begin implementation in 2022 with two treatment tiers: the "Pilot Plus" tier, which is intended to achieve five to 15 percent energy savings per household, and the "Pilot Deep" tier, which is intended to achieve 15 to 50 percent energy savings per household. [20] The measure packages will be composed of both basic measures found in the main ESA Program, as well as more advanced measures unique to the Pilot.

The Pilot is designed to gather data on several new or modified approaches to implementing the ESA Program, including strategic measures delivery, electrification, greater measure expenditure per home, greater energy savings and bill impacts per home.[21] The Pilot also offers an opportunity to better understand the long-term benefits of more extensive treatments (including non-energy benefits), and the cost-effectiveness of the interventions.[22] The Pilot is planned to operate through 2026.

In April 2024, PG&E, together with the third-party Pilot Implementer, conducted a workshop focused on enabling Pilot installation subcontractors to incorporate more electrification measures into Pilot projects. The workshop included training on electrification-enabling resources, such as the PG&E Workforce Education and Training (WE&T) online course catalog, which contains multiple electrification and residential energy efficiency training offerings. The WE&T team also instructed contractors how to present the induction cooktop loaner program to customers as an opportunity to test the technology with a portable cooktop and cookware before deciding to receive a more permanent induction cooktop. PG&E also provided contractors an opportunity to speak directly with PG&E staff

[17] 2025 Low Income Needs Assessment (LINA) - Final Research Plan. May 2024. https://pda.energydataweb.com/#!/documents/3966/view
[18] D.21-06-015, OP 172.
[19] SDG&E Advice Letter 4184-E, March 23, 2023.
[20] D.21-06-015, Attachment 2, p. 5.
[21] Ibid, p.1.
[22] Ibid, p.1.

involved in different aspects of building electrification, such as assessing added electric load and navigating PG&E's electric standards.

Other work occurring in April 2024 included processing customer responses from the Q1 and Q2 2024 outreach campaigns (as discussed in Section 1.2.1), and continued installation of pilot treatments. In addition, PG&E is in the process of selecting an evaluation, measurement and verification (EM&V) firm through an open, competitive solicitation, with plans to onboard the firm by Q3.

Throughout April 2024, 36 new installation projects were initiated, and 18 projects initiated in prior months were fully completed by the end of the month.[23] Of the completed projects to date, the Pilot implementer's energy modelling software estimated initial pre-installation energy savings exceeding the minimum energy savings thresholds designated for the Pilot, as shown in ESA Table 1.5.2.[24]

ESA Table 1.5.2
ESA Pilot Plus and Pilot Deep Estimated Energy Savings[25]

Project Tier	Pilot Plus (5-15%)	Pilot Deep (15-50%)
Projects Completed (Launch to-Date)	64	47
Average Savings (Launch to-Date)	10-13%	21-25%

[a] Energy savings are reported based on best available information at the time of reporting. Pre- and post-installation savings are derived from energy modeling software. The energy modeling software estimates savings within +/- 10% certainty. PG&E intends to report the lower value in this range as interim savings until meter-based savings estimates are reportable.

1.6 Miscellaneous

1.6.1 Water-Energy Coordination Program

In April 2024, three water agency contracts were operating and serving qualified homes. Programs in operation include partnerships with Valley Water, Solano County and five districts of California American Water located within PG&E territory: Merced, Monterey, Oakhurst, Sacramento, and Santa Rosa. A pilot program has begun with the City of Sacramento, and they have begun outreach to customers. In April 2024, 42 homes were served through the partnership programs.

[23] Households treated and savings will be reported when projects have been fully closed (i.e., inspected, issues resolved, permits closed, as applicable) and reported by Pilot implementer to PG&E.
[24] D.21-06-015, Attachment 2, p. 5.
[25] See ESA Table 2C, ESA Table 3D-3E, and ESA Table 5D. The energy modeling software estimates savings within +/- 10% certainty. PG&E intends to report the lower value in this range as interim savings until meter-based savings estimates are reportable.

2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.[26] D.21-06-015 approved the CARE Program budget for PYs 2021-2026.[27] PG&E's 2024 authorized CARE Program administrative budget is $14,070,600.[28] Through April 2024, PG&E expended $2,665,643 in CARE program administration costs, of which $1,210,472 supported CARE outreach activities and $618,346 was allocated to recertification and PEV processes. D.21-06-015 also authorized $696,394,000 towards CARE rate discounts for PY 2024.[29] In April 2024, the CARE program provided a total of $76,628,374 in electric and gas bill discounts to 1,391,856 households throughout PG&E's service territory.

At the end of April 2024, the CARE program enrollment rate was 97% of the estimated eligible households.[30] In 2024, PG&E plans to focus on initiatives to ensure program integrity with the goal of identifying over-income customers who should be removed from the program, as well as launching several customer-centric initiatives to support customers throughout the CARE post-enrollment verification (PEV) or recertification processes. Despite the estimated fully enrolled program, PG&E continues to invest in outreach and marketing targeting "hard-to-reach" customers and to increase program awareness in disadvantaged communities.

[26] To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1), or someone in the customer's household is an active participant in other qualifying public assistance programs.
[27] D.21-06-015, Attachment 1, Table 2 CARE Approved Budgets.
[28] Ibid
[29] Ibid
[30] PG&E filed its Annual CARE Eligibility Report on April 15, 2024, the percentage of eligible enrolled population is based on 2024's estimates.

2.1 CARE Program Summary

2.1.1 Please provide CARE Program summary costs.

CARE Table 2.1.1 CARE Program Summary Costs for 2024			
CARE Budget Categories	**2024 Authorized Budget [a]**	**Actual Expenses Year-to-Date**	**% of Budget Spent**
Outreach	$7,947,200	$1,210,472	15%
Processing, Certification, Recertification	$895,500	$193,868	22%
Post Enrollment Verification	$1,551,100	$424,478	27%
IT Programming	$1,157,000	$481,498	42%
CHANGES Program [b]	$525,000	$22,099	4%
Studies and Pilots	$25,000	$0	0%
Measurement and Evaluation [c]	$200,000	$(5,400)	-3%
Regulatory Compliance	$391,900	$114,254	29%
General Administration	$1,199,800	$223,487	19%
CPUC ED Staff	$178,100	$887	0%
Total Expenses	**$14,070,600**	**$2,665,643**	**19%**
Subsidies and Benefits	$696,394,000	$352,912,145	51%
Total Program Costs and Discounts	**$710,464,600**	**$355,577,787**	**50%**

[a] D.21-06-015 approved the CARE program budget for PYs 2021-2026.
[b] The CHANGES Program provides funding to CBOs to assist Limited English Proficient (LEP) customers with energy education and billing issues.
[c] The negative cost was due to accrual reversal.

2.1.2 Please provide the CARE Program enrollment rate to date.

CARE Table 2.1.2 CARE Enrollment		
Participants Enrolled	**Eligible Participants[a]**	**YTD Enrollment Rate**
1,391,856	1,436,346	**97%**

[a] On April 15, 2024, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's CARE Eligible Participants for 2024.

2.2 CARE Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Direct Mail: Not applicable for this reporting period.

Email: PG&E continued the monthly CARE acquisition email campaign, sending a targeted email to 36,678 customers in April 2024.

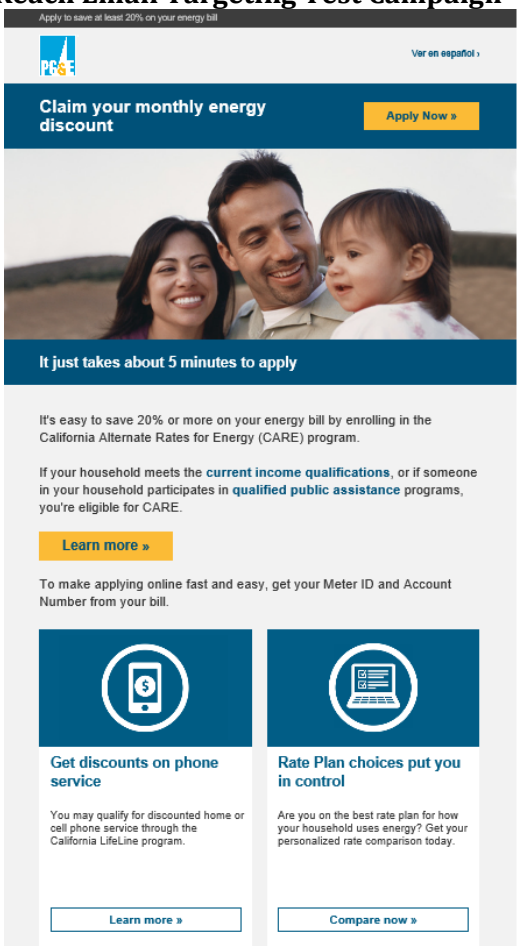
The campaign emails deploy monthly on the second Saturday of each month, targeting customers in Deciles 1-3 of the CARE propensity model who have not previously received CARE/FERA direct marketing.

PG&E reviewed results in late March for the split test that was set up to evaluate the impact of changing the communication timing. Customers included in the campaign received up to three emails. Half of the audience received a monthly email and the other half received emails approximately three months apart. Results for the CARE campaign did not show a statistically significant difference. However, the results for the same testing approach for FERA showed better enrollment rates for the one-month cadence. Based on these results, both campaigns are being re-programmed to use the one-month cadence starting in May.

Testing efforts continued to improve and expand campaign reach to eligible customers for the CARE program. In late April, PG&E deployed an email campaign using a new targeting approach, with the goal of increasing CARE enrollments within the Hard-to-Reach customer segment. The test selected customers with an Eligibility Score of 1-4 layered with Propensity Model Scores 4-10. These customers have not been communicated to previously, or at least in the last 6 months, as they are outside the normal audience targeting criteria.

The test includes two touches, with the second touch deploying the first week of June. The campaign leverages the email creative included in the Never Targeted campaign. Analysis will be conducted after the second touch to determine how layering the Eligibility Score with the Propensity Model changes customer engagement and enrollments in the CARE program.

Hard-to-Reach Email Targeting Test Campaign – Sample



Additionally, monthly auto-recertification email notices were deployed to 4,518 customers in Deciles 1 and 2 of the CARE propensity model to confirm their automatic re-enrollment in CARE.

Tribal Outreach: Refer to Section 1.2.1 - ESA Program Customer Outreach and Enrollment Update - for updates on Tribal Outreach.

Digital Media: The CARE digital media campaign ended on April 28. Campaign reports through March 31 (10 weeks of a 14-week campaign) showed the CARE Digital campaign delivered over 33 million impressions– achieving 86% of campaign Impressions goal against 75% of spend. Tactics drove 302,782 Clicks and 214,222 Total Visits at a Cost-Per-Landing-Page-Visit (CPLPV) of $0.91. Final campaign reporting will be available in late May.

Local Outreach: PG&E's Customer Service Outreach (CSO) team engages in-person with our most vulnerable customers during local community events. PG&E customer service representatives provide real time support to residential customers, which may include assistance with utility billing inquiries and/or enrollment for energy management, financial assistance, and various other customer support programs.

In April, PG&E's CSO team attended 29 local community events to support vulnerable and disadvantaged customers. During these events, CSO engaged customers in more than 700 conversations related to CARE/FERA.

PG&E also engages multicultural communities through local community outreach. PG&E's Integrated Multicultural Communications (IMC) team participates in community outreach events that provide an enhanced customer experience through in-language support related to PG&E's programs and services, billing, and energy management. In April, the IMC team hosted two bill assistance and energy savings focused workshops in San Francisco's Chinatown district, at the community Youth Center.

Outbound Financial Assistance: PG&E continued its case management efforts of past due customer accounts through its outbound calling campaign during April 2024. The outbound calling campaign provides information on payment options available to customers to restore their account status; it also offers information on other income-qualified assistance programs including CARE, FERA, Medical Baseline, LIHEAP, and the Arrearage Management Plan.

During the reporting month, customer service representatives (CSRs) contacted 26,711 customers directly through this campaign. The customers who could not be reached by phone but had access to voicemail received information regarding PG&E's financial assistance programs. The April 2024 campaign was successful in enrolling 927 customers in CARE and/or FERA. Customers with a past-due balance were directed to LIHEAP where they received pledges totaling $56,649.

CBO Outreach and Engagement: In April 2024, PG&E continued utilizing its CARE Capitation (COC) Program, which currently has 26 participating organizations. These include both non-profit and for-profit organizations. PG&E is continuing to expand its COC program in addition to other outreach efforts. In April 2024, there were 66 new CARE enrollments and one new FERA enrollment via the COC program.

Community Outreach Marketing & Engagement Support: PG&E's Solutions Marketing team continues to work closely with community organizations and advocates to amplify messages and increase enrollment in customer assistance and bill savings programs.

PG&E Solutions Marketing team publishes a quarterly community advocate newsletter that is sent to more than 1,000 contacts to help enhance their local outreach & engagement efforts. The newsletter is an effective marketing channel used to disseminate timely, relevant messaging and priority information to community advocates. Community organizations and advocates also have access to self-serve digital resources including marketing materials, outreach guides, and program specific customer applications in multiple languages.

PG&E has an informational pge.com webpage that dedicated is to being a source that informs and connects local community advocates to solutions and resources to help them better serve their communities. In April, the webpage received 2,087 visits/clicks.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low-income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP or REACH payments.[31] CARE Table 3 shows CARE automatic enrollments for April 2024 and year-to-date.

CARE Table 2.2.2 CARE Automatic Enrollment for 2024		
Source	**April 2024**	**YTD**
ESA	626	2,983
LIHEAP	398	2,282
REACH	377	1,444

2.3 CARE Recertification Complaints

2.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

PG&E includes a description of the PEV, recertification, and general CARE complaints here for transparency and stakeholder awareness. In April 2024, PG&E received two customer complaints about CARE post-enrollment verification (PEV) efforts:

- One customer had submitted documents multiple times, however, PG&E confirmed each submittal was incomplete. PG&E worked with the customer to finalize accurate document submittal and the customer was successful in their PEV process.
- Another customer who had been removed from CARE due to non-response to PEV notifications requested re-enrollment. After their PEV documents were submitted and approved, they were re-enrolled into CARE with a retroactive credit issued, and they also enrolled into the AMP.

2.4 CARE Pilots and Studies

2.4.1 CARE Program Studies

Refer to Section 1.5.1 - ESA Program Studies - for updates on the 2025 Low Income Needs Assessment.

[31] Per ESA's expanded eligibility to 250% on July 1, 2022, aligning for some households with FERA eligibility, PG&E began auto enrolling customers into FERA (as well as CARE), please see FERA Section 3.2.1 for FERA Automatic Enrollment.

2.4.2 CARE Program Pilots

PG&E continues to implement its CARE PEV Outbound Calling Pilot, as described in Advice Letter 4730-G/6901-E filed on March 31, 2023 and that became effective on April 30, 2023. Via this Outbound Calling Pilot, PG&E is contacting customers who initiated the PEV process, but were not successful at completing it. Because the outbound calls have proven to be one of the most effective tools in terms of supporting qualified customers to successfully complete the PEV process, PG&E currently plans to continue the outbound calling effort in 2024 for both CARE and FERA PEV customers, provided there are sufficient administrative funds.

2.5 Miscellaneous

2.5.1 CARE Removal and Enrollment in FERA

The CARE program systematically removes CARE customers who are proven to be over income via the PEV process, and enrolls them in the FERA program, if they are qualified for FERA. For the PEV response period ending in April 2024, of the 8,813 PEV requests mailed, PG&E automatically enrolled 82 (1%) of these customers in the FERA program. Another 5,761 (65%) customers were removed from CARE and 2,970 (34%) customers successfully completed the CARE PEV process. Additional PEV results are reported in CARE Tables 3A and 3B.

For the recertification response period ending in April 2024, of the 49,162 recertification requests mailed: PG&E recertified 31,307 (64%) customers and 17,855 (36%) customers were removed from CARE. Additional CARE Recertification results are included in CARE Table 5.

2.5.2 CARE Program PEV Freezes[32]

In compliance with CPUC Res. M-4833 and D.19-07-015, PG&E added the customers impacted by the 2023 Winter Storms Wildfires to PG&E's Emergency Consumer Protection Plan, thereby making these customers eligible for the protection measures under this plan, including exemption from PEV. Table 4 below details the CARE program PEV freezes currently in place as of April 2024.

[32] CPUC Res. M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

CARE Table 2.5.2 CARE Program Post-Enrollment Verification Freezes			
Date of Proclamation	**Disaster Name**	**Affected Areas or ZIP Codes**	**Date when Protection Ends**
March 2023	Winter Storms	Amador, Butte, El Dorado, Fresno, Humboldt, Kern, Kings, Lake, Madera, Mariposa, Mendocino, Merced, Monterey, Napa, Nevada, Placer, Plumas, Sacramento, San Benito, San Francisco, San Luis Obispo, San Mateo, Santa Barbara, Santa Clara, Santa Cruz, Sierra, Sonoma, Stanislaus, Tuolumne, Tulare, and Yuba Counties	April 1, 2024
February 2024	Winter Storms	(Humboldt, San Mateo, San Luis Obispo and Santa Barbara Counties): 95525, 94070, 93254, 93401, 93402, 93420, 93428, 93430, 93444, 93446, 93449, 93452, 93453, 93454, 93455, 93460, and 93465	March 1, 2025

2.5.3 CARE Fixed Income

CARE Table 2.5.3 CARE Fixed Income Household New Enrollments Through April 2024		
	April 2024	**YTD**
Fixed Income Households [a]	3,359	15,997
[a] CARE customers are considered fixed income households if they indicate via the CARE application that they only receive Social Security income (SSI), and/or are on Medicaid and 65 years and over, or self-certify that they are on a fixed income. Customers are also counted who submit a SSI award letter as proof of income.		

3. Family Electric Rate Assistance (FERA) Program Executive Summary

The FERA Program provides a monthly 18 percent discount on electric bills for qualifying households of three or more individuals throughout PG&E's service area.[33]

D.21-06-015 approved the FERA Program budget for PYs 2021-2026.[34] PG&E's 2024 authorized FERA Program administrative budget is $2,929,000, and $18,273,000 for electric rate subsidies.[35] Through April 2024, PG&E expended $6,839,255 in total program costs. Of the total expenditure, $823,421 (12%) was spent on outreach and administrative activities and $6,015,834 (88%) in electricity rate discounts were provided to 38,571 households. The current enrollment of 38, 571 households is a 25% enrollment of the estimated FERA-eligible households[36] in PG&E's service territory.

For 2024, the Commission set a 60% enrollment target by the end of the year. Similar to the missed target in PY 2023, PG&E anticipates not meeting 2024's 60% enrollment goal based on historical outcomes for new enrollment and retention rates. Throughout the current program cycle, PG&E has made significant investments in marketing, education, and outreach, including substantive investments in new CBO contracts, but has only observed incremental improvements, and not results sufficient to meet the enrollment targets. In 2024, PG&E plans to continue organizing FERA quarterly meetings with ED and the other electric IOUs to elevate shortcomings in meeting the FERA enrollment goal, as well as discuss ideas for modifications and new initiatives in the aim of increasing program enrollment and/or retention. In addition, PG&E plans to launch several customer-centric initiatives to support customers in the PEV process, including revising forms/instructions, and creating customer-facing tools such as how-to videos. While PG&E is optimistic its PEV initiatives will increase retention for qualified customers, these initiatives are not realistically expected to drive a substantive increase in overall enrollment. PG&E has set two incremental internal targets for PY 2024: (1) an enrollment target of 25% and (2) an improvement in PEV accuracy, whereby no more than 7% of customers who initiate the PEV process will provide inaccurate or incomplete documentation.

Because PG&E's continued investment in marketing efforts and CBOs are not delivering the desired outcome, PG&E contracted a third-party consultant (Evergreen Economics) to conduct a FERA barriers enrollment study in its service territory. The study commenced in Q4 2023, with the primary activities planned for PY 2024 - Q1 2025, with preliminary findings expected to be available in early 2025. PG&E looks forward to participating in the study and is hopeful the consultant will be able to provide valuable input for stakeholders related to the structural challenges and enrollment barriers PG&E has observed in marketing FERA.

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[33] To qualify for the FERA discount, a residential customer's household income must be at 200 percent plus $1 to 250 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.12.

[34] D.21-06-015, Attachment 1, Table 4 FERA Approved Budgets.

[35] Ibid

[36] PG&E filed the Annual CARE Eligibility Report on April 15, 2024. FERA's enrollment percentage is based on the 2024 estimated eligible population.

3.1 FERA Program Summary

3.1.1 Please provide FERA Program summary costs.

FERA Table 3.1.1 FERA Program Summary Costs for 2024			
FERA Budget Categories	**2024 Authorized Budget[a]**	**Actual Expenses Year-to-Date**	**% of Budget Spent**
Outreach	$2,696,400	$807,714	30%
Processing, Certification, Recertification	$58,800	$2,748	5%
Post Enrollment Verification	$86,500	$0	0%
IT Programming	$0	$0	0%
Pilots	$0	$0	0%
Studies	$0	$0	0%
Regulatory Compliance	$30,400	$0	0%
General Administration	$56,900	$12,959	23%
CPUC Energy Division Staff	$0	$0	0%
Total Expenses	**$2,929,000**	**$823,421**	**28%**
Subsidies and Benefits	$18,273,000	$6,015,834	33%
Total Program Costs and Discounts	**$21,202,000**	**$6,839,255**	**32%**

[a] D.21-06-015 approved the FERA program budget for PYs 2021-2026.

3.1.2 Please provide FERA Program enrollment rate to date.

FERA Table 3.1.2 FERA Enrollment		
Participants Enrolled	**Eligible Participants[a]**	**YTD Enrollment Rate**
38,571	156,547	25%

[a] PG&E filed the 2024 Annual Estimates of CARE Eligible Customers and Related Information on April 15, 2024.

3.2 FERA Program Outreach

3.2.1 Please discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Direct Mail: In April, PG&E continued the monthly FERA acquisition direct mail campaign, sending targeted direct mail to approximately 69,000 customers.

The monthly campaign sends direct mail on the third Friday of the month targeting customers in Deciles 1-3 of the FERA propensity model who have not previously received CARE/FERA direct marketing.

In late March, PG&E reviewed results for a split test to evaluate the impact of changing the communication timing. Half of the target audience received a monthly mailer and the other half received mailers approximately three months apart. Customers who received the communications through the campaign had statistically significant higher CARE and FERA enrollment rates than the No Mail Control (NMC) group. The one-month cadence test group generated higher FERA and CARE enrollment rates over the three-month cadence group. An 8% lift was achieved in FERA enrollments and 4% lift was achieved in CARE enrollments. After four months into the journey, the lift over NMC decreases significantly. Based on these results, PG&E plans to implement the one-month cadence approach for the Never Targeted campaign starting in May.

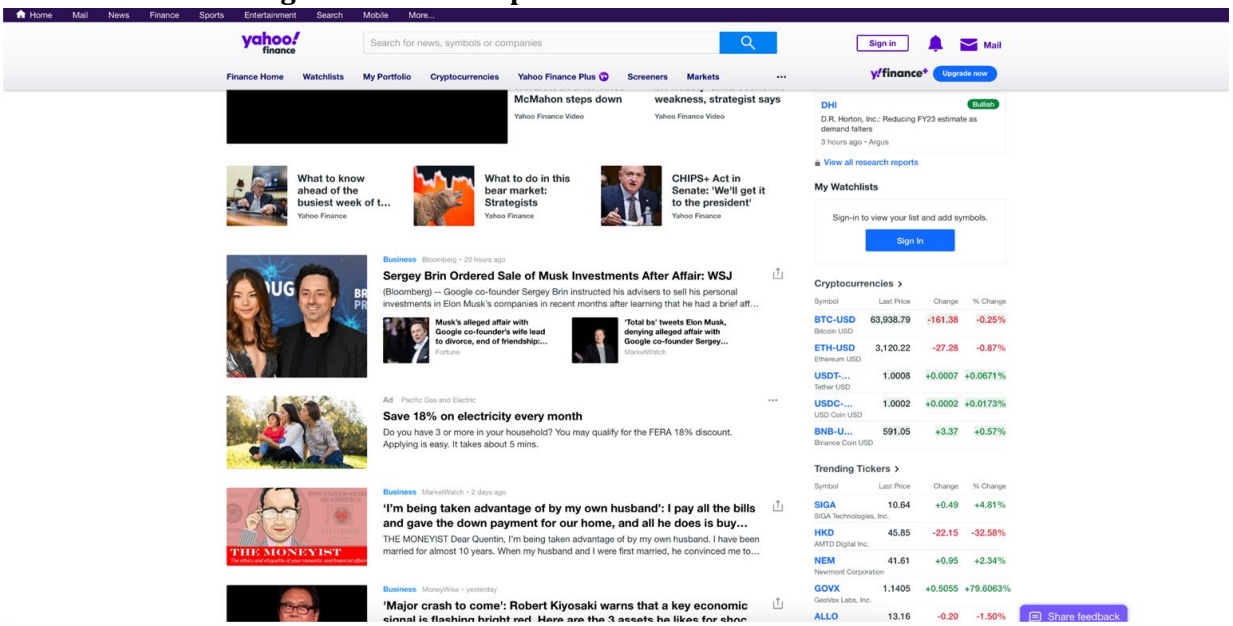
Additionally, in an effort to improve targeting efficiency to reach customers more likely to be eligible for FERA, PG&E will shift the Never Targeted campaign audience selection strategy. Starting in June 2024, audience selection criteria for FERA will leverage the Eligibility Score and the Acquisition Propensity Deciles. Direct mail audiences will select customers in Deciles 1-3 plus Eligibility Score of 1-3.

Email: PG&E continued the monthly FERA acquisition email campaign, sending targeted email to 77,776 customers in April 2024. As noted in the section above, PG&E will implement cadence changes to the email timing aligned with the one-month cadence test results starting in May, and to the audience selection criteria in June.

Additionally, monthly auto-recertification email notices were deployed to 445 customers in Deciles 1 and 2 of the FERA propensity model to confirm their automatic re-enrollment in FERA.

Digital Media: The FERA digital media campaign launched on April 29. The strategy for the 2024 campaign scheduled the flight across Q2 and Q3 to provide coverage during the hotter weather months, ending prior to Election demand in early September to provide greater affordability and higher share of voice. Media tactics include Google paid search, Discovery ads and Performance Max, as well as FERA display ads and native advertising. These tactics provide a foundational layer of spend targeting the entirety of PG&E's territory, with additional spend levels in 161 Zip codes with under-enrollment. The campaign is scheduled to run for approximately 19 weeks.

FERA Digital Media - Samples



Local Outreach: Refer to Section 2.2.2 – CARE Local Outreach, for a description of PG&E's activities sponsoring local outreach events and promoting FERA, CARE and ESA along with other programs.

Media Coverage: PG&E continues to participate in media interviews and press releases to promote CARE, FERA and other assistance programs. In April, PG&E issued a press release for the REACH Triple Match program which provides energy bill assistance to income-eligible customers. The article highlighted other assistance programs available to help customers behind on their energy bills, including FERA.

Tribal Outreach: Refer to Section 1.2.1 - ESA Program Customer Outreach and Enrollment Update - for updates on Tribal Outreach.

FERA Partners (Capitation Agencies): In April 2024, there was one FERA enrollment via FERA Capitation Agencies (COCs). There have been three enrollments YTD from this channel.

CBO Outreach: Refer to the FERA Executive Summary and Section 3.4.2 – FERA Program Pilots – for updates on CBO Outreach.

Partnerships with other Program Administrators: PG&E and the DAC-SASH program administrator, GRID Alternatives, have developed a process that allows for GRID's referrals to PG&E to be directly enrolled into either CARE or FERA. GRID has verified the actual household income of the customers through their DAC-SASH application process, allowing PG&E to determine if they are CARE or FERA eligible and directly enroll them. Results from this effort for 2024 are shown in Table 3.2.1, below.

Automatic Enrollment from ESA: PG&E automatically enrolls customers in FERA who participate in ESA and also meet the FERA household requirements. Table 3.2.1 below shows FERA automatic enrollments for April 2024 and year-to-date.

FERA Table 3.2.1 FERA Automatic Enrollment for 2024		
Source	**April 2024**	**YTD**
DAC-SASH	9	11
ESA	28	138

3.3 FERA Recertification Complaints

3.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.

No FERA Recertification complaints were received in April 2024.

3.4 FERA Studies and Pilots

3.4.1 FERA Program Studies

FERA Barriers Study: In November 2023, PG&E commenced a FERA Barriers Study with Evergreen Economics to explore the different dimensions and corresponding solutions to FERA enrollment barriers, through qualitative and quantitative analyses and customer focused research, as appropriate. The study will also evaluate several hypotheses that may be linked to current enrollment challenges, and potentially, devise program and outreach recommendations to increase

program enrollment. In April 2024, the consultant is in the process of developing customer awareness research to be integrated with upcoming FERA marketing campaigns. The study is expected to be completed by mid-2025.

3.4.2 FERA Program Pilots

There are no active FERA Pilots, as PG&E ended its CBO FERA Pilot at the end of April 2023, due to low enrollments and limited success. As described in CARE Section 2.4.2, CARE Program Pilots, PG&E has expanded the CARE PEV Outbound Calling Pilot to also include FERA customers in the PEV process.

4. Appendix: ESA, CARE and FERA Tables

ESA Program Summary	ESA Program Summary Expenses
ESA Program – Table 1	ESA Main Program (SF, MH) Expenses
ESA Program – Table 2	ESA Main (SF, MH) Summary
ESA Program – Table 2A	ESA MFWB Summary
ESA Program – Table 2B	ESA Pilot Plus and Pilot Deep Program Expenses & Energy Savings by Measures Installed
ESA Program – Table 2C	ESA Building Electrification Retrofit Pilot (SCE only)
ESA Program – Table 2D	ESA Clean Energy Homes New Construction Pilot (SCE only)
ESA Program – Table 2E	CSD Leveraging
ESA Program – Tables 3A, 3B, 3C, 3D,3F, 3G, 3H	ESA Average Bill Savings per Treated Home/Common Area
ESA Program – Tables 4A, 4B, 4C, 4D, & 4E	ESA Homes/Buildings Treated
ESA Program – Tables 5A, 5B, 5C, 5D, 5E, & 5F	ESA Program Customer Summary
ESA Program – Table 6	ESA Expenditures for Pilots and Studies
ESA Program – Table 7	ESA Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions
ESA Program – Table 8	Clean Energy Referral, Leveraging, and Coordination
ESA Program – Table 9	ESA Tribal Outreach
CARE Program – Table 1	CARE Program Expenses
CARE Program – Table 2	CARE Enrollment, Recertification, Attrition, and Enrollment Rate
CARE Program – Tables 3A & 3B	CARE Post-Enrollment Verification Results (Model & High Usage)
CARE Program – Table 4	CARE Enrollment by County
CARE Program – Table 5	CARE Recertification Results
CARE Program – Table 6	CARE Capitation Contractors
CARE Program – Table 7	CARE Expenditures for Pilots and Studies
CARE Program – Table 8	CARE and Disadvantaged Communities Enrollment Rate
CARE Program – Table 8A	CARE Top 10 Lowest Enrollment Rates
FERA Program – Table 1	FERA Program Expenses
FERA Program – Table 2	FERA Enrollment, Recertification, Attrition, and Enrollment Rate
FERA Program – Table 3A & 3B	FERA Post-Enrollment Verification Results (Model & High Usage)
FERA Program – Table 4	FERA Enrollment by County
FERA Program – Table 5	FERA Recertification Results
FERA Program – Table 6	FERA Capitation Contractors

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table - Summary Expenses**												
2	**Pacific Gas and Electric Company**												
3	**Through April 30, 2024**												
4		**Authorized Budget**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**ESA Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**		**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6													
7	ESA Main Program (SF and MH)	$62,850,941	$57,288,160	$120,139,102	$4,458,010	$4,601,521	$9,059,531	$15,636,178	$18,095,146	$33,731,324	25%	32%	28%
8	ESA Multifamily Whole Building[1]	$37,724,366	$32,608,480	$70,332,846	$714,399	$883,477	$1,597,876	$2,485,234	$3,169,424	$5,654,658	7%	10%	8%
9	ESA Pilot Plus and Pilot Deep[2]	$11,278,854	$10,002,002	$21,280,857	$408,540	$362,290	$770,831	$1,232,708	$1,093,156	$2,325,864	11%	11%	11%
10	Building Electrification Retrofit Pilot	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
11	Clean Energy Homes New Construction Pilot	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
12	CSD Leveraging[3]	$1,179,953	$1,046,283	$2,226,236	$0	$0	$0	$1,183	$1,050	$2,233	0%	0%	0%
13	MCE Pilot	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
14	SPOC[4]	$233,121	$206,730	$439,851	$14,019	$12,432	$26,451	$59,320	$52,605	$111,925	25%	25%	25%
15	SASH/MASH Unspent Funds[5]	$9,566,416	$0	$9,566,416	$0	$0	$0	$0	$0	$0	0%	0%	0%
16	**ESA Program TOTAL**	**$122,833,651**	**$101,151,656**	**$223,985,307**	**$5,594,969**	**$5,859,721**	**$11,454,689**	**$19,414,623**	**$22,411,380**	**$41,826,003**	**16%**	**22%**	**19%**
17													
18	[1] Reflects carry forward MFWB budget from 2023 to 2024 E $14,942,061 / G $12,405,304 total $27,347,365												
19	[2] Reflects carry forward Pilot Plus and Pilot Deep budget from 2023 to 2024 E $6,624,072 / G $5,874,177 total $12,498,249												
20	[3] Reflects carry forward CSD Leveraging budget from 2023 to 2024 E $558,610 / G $495,280 total $1,053,890												
21	[4] Reflects carry forward SPOC budget from 2023 to 2024 E $45,366 / G $40,230 total $85,595												
22	[5] OP 12 of D.15-01-027 states "The Program Administrators shall ensure that program expenditures in each utility's service territory do not exceed the total authorized budget amounts over the duration of the programs. The program incentive budgets will be available until all funds are exhausted or until December 31, 2021, whichever occurs first. Any money unspent and unencumbered on January 1, 2022, shall be used for "cost-effective energy efficiency measures in low-income residential housing that benefit ratepayers," as set forth in Public Utilities Code Section 2852(c)(3)." On September 20, 2023, SCE and PG&E jointly submitted an AL 7028-E to recover IOUs administrative costs for SASH/MASH, transfer unspent funds from the SASH and/or MASH programs to the ESA program, and dispose of the remaining funds in the IOUs' California Solar Initiative Balancing Accounts. AL 7028-E was disposed and effective on October 20, 2023.												
23													
24	NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 1 - Main (SF, MH) Expenses**												
2	**Pacific Gas and Electric Company**												
3	**Through April 30, 2024**												
4	**Appliances**	**Authorized Budget [1]**			**Current Month Expenses [4]**			**Year to Date Expenses [4]**			**% of Budget Spent YTD**		
5	**ESA Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Energy Efficiency**												
7	Appliances	$10,141,084	$0	$10,141,084	$1,664,302	$0	$1,664,302	$6,015,381	$0	$6,015,381	59%	0%	59%
8	Domestic Hot Water	$1,222,706	$6,071,833	$7,294,539	$21,670	$499,019	$520,689	$61,385	$1,996,198	$2,057,584	5%	33%	28%
9	Enclosure	$243,691	$24,125,160	$24,368,851	$16,509	$1,635,960	$1,652,469	$67,597	$6,685,112	$6,752,709	28%	28%	28%
10	HVAC	$11,661,706	$7,340,431	$19,002,136	$972,123	$1,232,325	$2,204,449	$3,674,341	$5,667,161	$9,341,502	32%	77%	49%
11	Maintenance	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
12	Lighting	$5,348,189	$0	$5,348,189	$258,341	$0	$258,341	$1,042,155	$0	$1,042,155	19%	0%	19%
13	Miscellaneous	$11,892,131	$0	$11,892,131	$133,287	$0	$133,287	$550,344	$0	$550,344	5%	0%	5%
14	Customer Enrollment	$8,704,353	$7,718,955	$16,423,308	$318,587	$282,520	$601,107	$750,397	$665,446	$1,415,843	9%	9%	9%
15	In Home Education	$2,608,604	$2,313,290	$4,921,894	$160,480	$142,313	$302,793	$362,366	$321,343	$683,709	14%	14%	14%
16	Pilot [2]	$689,298	$611,265	$1,300,563	$0	$0	$0	$0	$0	$0	0%	0%	0%
17	Implementation	$2,445,498	$2,168,649	$4,614,147	$482,790	$428,135	$910,925	$1,487,447	$1,319,057	$2,806,504	61%	61%	61%
18	Safety - Unexpected overhead costs	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
19	**Energy Efficiency TOTAL**	**$54,957,259**	**$50,349,583**	**$105,306,841**	**$4,028,090**	**$4,220,272**	**$8,248,362**	**$14,011,414**	**$16,654,318**	**$30,665,732**	**25%**	**33%**	**29%**
20													
21	Training Center	$226,150	$200,548	$426,698	$25,208	$22,354	$47,561	$93,764	$83,149	$176,913	41%	41%	41%
22	Workforce Education and Training	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
23	Inspections	$2,037,330	$1,806,689	$3,844,018	$70,878	$62,854	$133,732	$274,319	$243,264	$517,584	13%	13%	13%
24	Marketing and Outreach	$920,244	$816,065	$1,736,309	$85,919	$76,192	$162,111	$308,455	$273,536	$581,991	34%	34%	34%
25	Studies [3]	$571,085	$444,954	$1,016,039	$20,940	$18,570	$39,510	$22,928	$20,332	$43,260	4%	5%	4%
26	Regulatory Compliance	$325,651	$288,785	$614,436	$20,979	$18,604	$39,584	$71,344	$63,267	$134,611	22%	22%	22%
27	General Administration	$3,778,429	$3,350,683	$7,129,112	$205,996	$182,676	$388,672	$853,753	$757,101	$1,610,854	23%	23%	23%
28	CPUC Energy Division	$34,794	$30,855	$65,649	$0	$0	$0	$201	$179	$380	1%	1%	1%
29													
30													
31	**TOTAL PROGRAM COSTS**	**$62,850,941**	**$57,288,160**	**$120,139,102**	**$4,458,010**	**$4,601,521**	**$9,059,531**	**$15,636,178**	**$18,095,146**	**$33,731,324**	**25%**	**32%**	**28%**
32													
33	**Funded Outside of ESA Program Budget**												
34	Indirect Costs												
35	NGAT Costs					$460,407	$460,407		$1,815,434	$1,815,434			
36													
37	**ESA Program Administrative Expenses[5]**												
38	Administrative Expenses				$429,920	$381,250	$811,170	$1,624,764	$1,440,828	$3,065,592			
39	Total Program Costs				$5,594,969	$5,859,721	$11,454,689	$19,414,623	$22,411,380	$41,826,003			
40	% of Administrative Spend				8%	7%	7%	8%	6%	7%			
41													
42	[1] Authorized Budget: Approved for PY 2024 in D.21-06-015, Attachment 1, Table 8.												
43	[2] Reflects carry forward VEC Pilot budget from 2023 to 2024 E $517,048 / G $458,515 total $975,563												
44	[3] Reflects carry forward Studies budget from 2023 to 2024 E $404,135 / G $296,904 total $701,039												
45	[4] Negative expenses may be due to accrual reversal as part of normal accounting process.												
46	[5] OP 112 - Pacific Gas and Electric Company, Southern California Edison Company, Southern California Gas Company and San Diego Gas & Electric Company's Energy Savings Assistance (ESA) program administrative expenses are capped at either 10 percent of total program costs, or the Utility's historical five-year average spend on administrative costs as a percentage of total program costs, whichever is greater. The use of the historical five-year average spend will be phased out such that the Utilities must propose to spend no more than 10 percent of total program costs on administrative costs starting in program year 2024. The definition and categorization of administrative cost for the ESA program will be consistent with that of the main energy efficiency program.												
47													
48	NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

Energy Savings Assistance Program Table 2 - Main (SF, MH) Summary
Pacific Gas and Electric Company
Through April 30, 2024

	A	B	C	D	E	F	G	H	I	J
5				**ESA Main Program (Summary)Total**						
6					**Year-To-Date Completed & Expensed Installation**					
7	**Measures**	**Basic**	**Plus**	**Units**	**Quantity Installed**	**kWh [2] (Annual)**	**kW [2] (Annual)**	**Therms [2] (Annual)**	**Expenses ($)**	**% of Expenditure**
8	**Appliances**									
9	High Efficiency Clothes Washer		x	Each	1,226	224,960	40	23,205	1,180,119	4.0%
10	Refrigerator		x	Each	4,134	2,367,145	331	-	4,861,476	16.4%
11	New - Clothes Dryer			Each	-	-	-	-	-	0.0%
12	New - Dishwasher			Each	-	-	-	-	-	0.0%
13	Freezers			Each	-	-	-	-	-	0.0%
14	**Domestic Hot Water**									
15	Faucet Aerator			Each	-	-	-	-	-	0.0%
16	Other Domestic Hot Water	x		Home	10,047	60,163	8	48,351	912,814	3.1%
17	Water Heater Tank and Pipe Insulation	x		Home	921	2,673	-	3,575	76,879	0.3%
18	Water Heater Repair/Replacement		x	Home	578	-	-	4,517	1,209,922	4.1%
19	Low-Flow Showerhead			Home	-	-	-	-	-	0.0%
20	Combined Showerhead/TSV			Home	-	-	-	-	-	0.0%
21	Heat Pump Water Heater - Electric			Each	-	-	-	-	-	0.0%
22	Heat Pump Water Heater - Gas			Each	-	-	-	-	-	0.0%
23	Heat Pump Water Heater - Propane			Each	-	-	-	-	-	0.0%
24	Heat Pump Water Heater [3]		x	Each	32	54,123	24	-	124,719	0.4%
25	Thermostatic Tub Spout/Diverter	x		Each	383	-	-	500	38,931	0.1%
26	Thermostatic Shower Valve			Each	-	-	-	-	-	0.0%
27	Thermostatic Shower Valve Combined Showerhead			Each	-	-	-	-	-	0.0%
28	New - Solar Water Heating			Home	-	-	-	-	-	0.0%
29	**Enclosure**									
30	Air Sealing		x	Home	11,771	490,620	45	45,775	6,254,177	21.1%
31	Caulking			Home	-	-	-	-	-	0.0%
32	New - Diagnostic Air Sealing			Home	-	-	-	-	-	0.0%
33	Attic Insulation		x	Home	239	51,086	9	10,706	381,161	1.3%
34	New - Attic Insulation CAC NonElect Heat[6]			Home	-	-	-	-	-	0.0%
35	New - Floor Insulation			Home	-	-	-	-	-	0.0%
36	**HVAC**									
37	Removed - FAU Standing Pilot Conversion			Each	-	-	-	-	-	0.0%
38	Furnace Repair/Replacement		x	Each	769	-	-	(18,778)	3,312,665	11.2%
39	Room A/C Replacement			Each	-	-	-	-	-	0.0%
40	Central A/C replacement		x	Each	23	6,872	1	-	86,449	0.3%
41	Heat Pump Replacement			Each	-	-	-	-	-	0.0%
42	New - Heat Pump Replacement - CAC Gas			Each	-	-	-	-	-	0.0%
43	New - Heat Pump Replacement - CAC Propane			Each	-	-	-	-	-	0.0%
44	Evaporative Cooler (Replacement)			Each	-	-	-	-	-	0.0%
45	Evaporative Cooler (Installation)			Each	-	-	-	-	-	0.0%
46	Duct Test and Seal		x	Home	61	3,611	2	1,391	26,571	0.1%
47	Energy Efficient Fan Control			Home	1,720	263,712	374	31,274	356,177	1.2%
48	New - Prescriptive Duct Sealing		x	Home	9,207	1,162,039	840	89,420	4,536,983	15.3%
49	High Efficiency Forced Air Unit (HE FAU)		x	Home	9	-	-	327	100,777	0.3%
50	Removed - A/C Time Delay [3]			Home	-	-	-	-	-	0.0%
51	Smart Thermostat		x	Home	4,658	904,621	163	123,815	1,144,102	3.9%
52	New - Portable A/C			Each	4	-	-	-	2,034	0.0%
53	New - Central Heat Pump-FS (propane or gas space)			Home	-	-	-	-	-	0.0%
54	New - Wholehouse Fan		x	Each	-	-	-	-	-	0.0%
55	**Maintenance**									
56	Furnace Clean and Tune			Home	-	-	-	-	-	0.0%
57	Central A/C Tune up [3]		x	Home	34	4,626	5	(6)	14,562	0.0%
58	New - Condenser Coil Cleaning			Each	-	-	-	-	-	0.0%
59	New - Fan Control Adjust			Each	-	-	-	-	-	0.0%
60	New - Refrigerant Charge Adjustment			Each	-	-	-	-	-	0.0%
61	New - Evaporator Coil			Each	-	-	-	-	-	0.0%
62	HVAC Air Filter Service			Each	-	-	-	-	-	0.0%
63	New - Evaporative Cooler - Maint Functioning			Each	-	-	-	-	-	0.0%
64	New - Evaporative Cooler - Maint Non-Functioning			Each	-	-	-	-	-	0.0%
65	New - Evaporative Cooler Maintenance			Home	-	-	-	-	-	0.0%
66	**Lighting**									
67	Removed - Interior Hard wired LED fixtures		x	Each	-	-	-	-	-	0.0%
68	Exterior Hard wired LED fixtures		x	Each	-	-	-	-	-	0.0%
69	Removed - LED Torchiere		x	Each	-	-	-	-	-	0.0%
70	Removed - Occupancy Sensor			Each	-	-	-	-	-	0.0%
71	Removed - LED Night Light			Each	-	-	-	-	-	0.0%
72	LED Reflector Bulbs	x		Each	12,472	141,694	3	(297)	105,329	0.4%
73	LED A-Lamps	x		Each	106,552	1,023,551	25	(2,430)	912,403	3.1%
74	**Miscellaneous**									
75	Pool Pumps		x	Each	64	69,948	10	-	119,111	0.4%
76	Power Strip			Each	-	-	-	-	-	0.0%
77	Power Strip Tier II	x		Each	4,810	865,800	18	-	411,279	1.4%
78	New - Air Purifier		x	Home	145	-	-	-	35,737	0.1%
79	Cold Storage		x	Each	2	-	-	-	657	0.0%
80	New - Comprehensive Home Health and Safety Check-up			Home	-	-	-	-	-	0.0%
81	New - CO and Smoke Alarm			Each	-	-	-	-	-	0.0%
82	**Pilots**									
83										
84	**Customer Enrollment**									
85	ESA Outreach & Assessment			Home	16,653				$ 2,297,137	7.8%
86	ESA In-Home Energy Education			Home	16,653				$ 1,136,332	3.8%
87										
88	**Total Savings/Expenditures**					7,697,244	1,900	361,345	$ 29,638,502	
89										
90	Total Households Weatherized [1]				12,557					
91										
92	**Households Treated**			Total						
93	- Single Family Households Treated			Home	14,915					
94	- Multi-family Households Treated (In-unit)			Home	11					
95	- Mobile Homes Treated			Home	1,727					
96	**Total Number of Households Treated**			Home	16,653					
97	**# Eligible Households to be Treated for PY**			Home	56,996					
98	**% of Households Treated**			%	29.22%					
99	- Master-Meter Households Treated			Home	518					

100							
101				**Year to Date Expenses[4]**			
102	**ESA Program - Main**			**Electric**	**Gas**	**Total**	
103	**Administration [5]**			$1,624,764	$1,440,828	$3,065,592	
104	**Direct Implementation (Non-Incentive) [6]**			$1,487,447	$1,319,057	$2,806,504	
105	**Direct Implementation [7]**			$12,523,967	$15,335,261	$27,859,228	*<<Includes measures costs*
106							
107	**TOTAL ESA Main COSTS**			$15,636,178	$18,095,146	$33,731,324	

108
109 [1] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, and minor home repairs.
110 [2] All savings are calculated based on the following sources: DNV/GL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers.
111 [3] Savings values updated in July 2022 based on workpaper updates
112 [4] Total ESA Main YTD expenses are reported in ESA Table 1.
113 [5] Administrative includes expenses from Training Center, Inspections, Marketing and Outreach, Studies, Regulatory Compliance, General Administrative, and CPUC Energy Division categories.
114 [6] Direct Implementation (Non-Incentive) includes expenses from Implementation category.
115 [7] Direct Implementation includes expenses from Appliances, Domestic Hot Water, Enclosure, HVAC, Lighting, Miscellaneous, Customer Enrollment, In-Home Education, Safety Unexpected Overhead Costs,
116 and VEC Pilot.
117
118 NOTE: Any measures noted as 'New' have been added during the course of this program year.
119 NOTE: Any measures noted as 'Removed', are no longer offered by the program but have been kept for tracking purposes.
120 NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A - Multifamily Whole Building (MF CAM, MF In-Unit, WFWB) Summary
Pacific Gas and Electric Company
Through April 30, 2024

	A	B	C	D	E	F	G	H	I	J
5		**Table 2A ESA Program - Multifamily Whole Building[5]**								
6			**Year-To-Date Completed & Expensed Installation**							
7	**Measures[1]**	**Units (of Measure such as "each")**	**Measure Type (In-unit vs Common Area)[6]**	**Quantity Installed**	**Number of Units for Cap-kBTUh and Cap-Tons**	**kWh (Annual)**	**kW (Annual)**	**Therms (Annual)**	**Expenses ($)**	**% of Expenditure**
8	**Appliances**									
9	High Efficiency Clothes Washer	Each	In-Unit	9		370	0.07	161.00	$ 8,830	0.25%
10	Refrigerator	Each	In-Unit	666		144,631	20.25	-	$ 329,590	9.46%
11	**Domestic Hot Water**									
12	New: Non-Condensing Domestic Hot Water Boiler	Cap-kBtuh	CAM/WB	-		-	-	-	$ -	0.00%
13	New: Condensing Domestic Hot Water Boiler	Cap-kBtuh	CAM/WB	-		-	-	-	$ -	0.00%
14	Storage Water Heater	Cap-kBtuh	CAM/WB	-		-	-	-	$ -	0.00%
15	Tankless Water Heater	Cap-kBtuh	CAM/WB	-		-	-	-	$ -	0.00%
16	Heat Pump Water Heater	kW	CAM/WB	-		-	-	-	$ -	0.00%
17	Demand Control DHW Recirculation Pump	Each	CAM/WB	-		-	-	-	$ -	0.00%
18	Low flow Showerhead	Each	CAM/WB	-		-	-	-	$ -	0.00%
19	Faucet Aerator	Each	CAM/WB	-		-	-	-	$ -	0.00%
20	Other Domestic Hot Water	Household	In-Unit	14,949		18,774	3	24,339	$ 237,991	6.83%
21	Thermostatic Tub Spout/Diverter	Each	In-Unit	100		-	-	53	$ 8,847	0.25%
22	Water Heater Tank and Pipe Insulation	Household	In-Unit	813		4,698	-	1,326	$ 14,234	0.41%
23	Water Heater Repair/Replacement	Household	In-Unit	139		-	-	148	$ 44,160	1.27%
24	Heat Pump Water Heater	Each	In-Unit	-		-	-	-	$ -	0.00%
25	Hot Water Pipe Insulation	Each	CAM/WB	-		-	-	-	$ -	0.00%
26	Boiler Controls	Each	CAM/WB	-		-	-	-	$ -	0.00%
27	**Envelope**									
28	Attic Insulation	Sq Ft	CAM/WB	-		-	-	-	$ -	0.00%
29	Wall Insulation Blow-in	Sq Ft	CAM/WB	-		-	-	-	$ -	0.00%
30	Windows	Sq Ft	CAM/WB	-		-	-	-	$ -	0.00%
31	Window Film	Sq Ft	CAM/WB	-		-	-	-	$ -	0.00%
32	Air Sealing	Household	In-Unit	99,250		185,748	17	12,352	$ 1,300,721	37.33%
33	Attic Insulation	Household	In-Unit	12,768		11,190	2.01	999.20	$ 19,957	0.57%
34	**HVAC**									
35	Air Conditioners Split System	Cap-Tons	CAM/WB	-		-	-	-	$ -	0.00%
36	Heat Pump Split System	Cap-Tons	CAM/WB	-		-	-	-	$ -	0.00%
37	New: Packaged Air Conditioner	Cap-Tons	CAM/WB	-		-	-	-	$ -	0.00%
38	Package Terminal A/C	Cap-Tons	CAM/WB	-		-	-	-	$ -	0.00%
39	Package Terminal Heat Pump	Cap-Tons	CAM/WB	-		-	-	-	$ -	0.00%
40	Furnace Replacement	Cap-kBtuh	CAM/WB	-		-	-	-	$ -	0.00%
41	Space Heating Boiler	Cap-kBtuh	CAM/WB	-		-	-	-	$ -	0.00%
42	Smart Thermostats	Each	In-Unit	510		82,989	15	10,973	$ 122,154	3.51%
43	Furnace Repair/Replacement	Each	In-Unit	730		-	-	(609.00)	$ 97,892	2.81%
44	Central A/C Replacement	Each	In-Unit	-		-	-	-	$ -	0.00%
45	High Efficiency Forced Air Unit (HE FAU)	Each	In-Unit	-		-	-	-	$ -	0.00%
46	Portable A/C	Each	In-Unit	-		-	-	-	$ -	0.00%
47	Central A/C Tune up	Each	In-Unit	6		336	0.21	(0.14)	$ 915	0.03%
48	Smart Efficient Fan Control	Each	In-Unit	147		27,851	33.81	652.36	$ 26,938	0.77%
49	Prescriptive Duct Sealing	Each	In-Unit	377		48,119	34.80	3,794.32	$ 202,960	5.82%
50	Blower Motor Retrofit	Each	CAM/WB	-		-	-	-	$ -	0.00%
51	Efficient Fan Controller	Each	CAM/WB	-		-	-	-	$ -	0.00%
52	**Lighting**									
53	Interior LED Lighting	Each	CAM/WB	-		-	-	-	$ -	0.00%
54	Interior TLED Type A Lamps	Each	CAM/WB	-		-	-	-	$ -	0.00%
55	Interior TLED Type C Lamps	Each	CAM/WB	-		-	-	-	$ -	0.00%
56	New: LED T8 Lamp - Interior	Each	CAM/WB	-		-	-	-	$ -	0.00%
57	New: LED T8 Lamp - Exterior	Each	CAM/WB	-		-	-	-	$ -	0.00%
58	Interior LED Fixture	Each	CAM/WB	-		-	-	-	$ -	0.00%
59	Interior LED Screw-in	Each	CAM/WB	-		-	-	-	$ -	0.00%
60	Interior LED Exit Sign	Each	CAM/WB	-		-	-	-	$ -	0.00%
61	Exterior LED Lighting	Each	CAM/WB	-		-	-	-	$ -	0.00%
62	New: LED Parking Garage Fixtures	Each	CAM/WB	-		-	-	-	$ -	0.00%
63	LED Exterior Wall or Pole Mounted Fixture	Each	CAM/WB	-		-	-	-	$ -	0.00%
64	LED Corn Lamp for Exterior Wall or Pole Mounted	Each	CAM/WB	-		-	-	-	$ -	0.00%
65	Exterior LED Lighting - Pool	Each	CAM/WB	-		-	-	-	$ -	0.00%
66	Wall or Ceiling Mounted Occupancy Sensor	Each	CAM/WB	-		-	-	-	$ -	0.00%
67	LED Diffuse A-Lamps	Each	In-Unit	23,251		221,877	5	(524)	$ 185,666	5.33%
68	LED Reflector Bulbs	Each	In-Unit	448		5,033	0	(11)	$ 3,786	0.11%
69	**Miscellaneous**									
70	Tier-2 Smart Power Strip	Each	In-Unit	1,529		217,724	13	-	$ 115,969	3.33%
71	Variable Speed Pool Pump	Each	CAM/WB	-		-	-	-	$ -	0.00%
72	Smart Power Strip Tier II	Each	CAM/WB	-		-	-	-	$ -	0.00%
73	Cold Storage	Each	In-Unit	-		-	-	-	$ -	0.00%
74	Air Purifier	Home	In-Unit	32		-	-	-	$ 8,362	0.24%
75	CO and Smoke Alarm	Each	In-Unit	-		-	-	-	$ -	0.00%
76	CO and Smoke Alarm	Each	CAM/WB	-		-	-	-	$ -	0.00%
77	Minor Repair	Each	CAM/WB	-		-	-	-	$ -	0.00%
78	**Electrification**									
79	New - Central Heat Pump-FS (propane or gas space)	Each	In-Unit	-		-	-	-	$ -	0.00%
80	Heat Pump Clothes Dryer - FS	Each	In-Unit	-		-	-	-	$ -	0.00%
81	Induction Cooktop - FS	Each	In-Unit	-		-	-	-	$ -	0.00%
82	Ductless Mini-split Heat Pump - FS	Each	In-Unit	-		-	-	-	$ -	0.00%
83	Heat Pump Water Heater - FS	Each	In-Unit	-		-	-	-	$ -	0.00%
84	Heat Pump Pool Heater - FS	Each	CAM/WB	-		-	-	-	$ -	0.00%
85	Ductless Mini Split - FS	Each	CAM/WB	-		-	-	-	$ -	0.00%
86	Heat Pump Water Heater - FS	Each	CAM/WB	-		-	-	-	$ -	0.00%
87	**Customer Enrollment - In Unit**									
88	ESA Outreach & Assessment	Household	In-Unit	10,886					$ 552,142	15.85%
89	ESA In-Home Energy Education	Household	In-Unit	8,523					$ 203,497	5.84%
90	**Ancillary Services**									
91	Audit4	-	-							-
92										
93	**Total**	-		175,133	-	969,340	144	53,654	$ 3,484,611	100.00%

95	**Multifamily Properties Treated**	**Number**
96	**Total Number of Multifamily Properties Treated[2]**	0
97	**Subtotal of Master-metered Multifamily Properties Treated**	0
98	**Total Number of Multifamily Tenant Units w/in Properties Treated[3]**	0
99	**Total Number of buildings w/in Properties Treated**	0

101	**Multifamily Properties Treated (In-Unit)**	**Number**
102	**Total Number of households individually treated (in-unit)**	5,333

104		**Year to Date Expenses**			
105	**ESA Program - MFWB**	**Electric**	**Gas**	**Total**	
106	**Administration**	$603,460	$535,144	$1,138,605	
107	**Direct Implementation (Non-Incentive)**	$754,110	$668,752	$1,422,861	
108	**Direct Implementation**	$1,127,664	$1,965,528	$3,093,192	*<<Includes measures costs*
109	**SPOC**	$59,320	$52,605	$111,925	
110					
111	**TOTAL MFWB COSTS**	$2,544,554	$3,222,028	$5,766,583	

112

113 [1] Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (kBtu) for DHW and Furance, and in sqft sizes for Windows. These totals have been corrected in this month's report.
Highlighted in red are the in-unit measure types that were not included in the previous version of the table. Add two new measure categoties "Smart Efficient Fan Control" and "Prescriptive Duct Sealing" that were not included in the preivous tables.

114 [2] Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.

115 [3] Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

116 [4] Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

117 [5] Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

118 [6] Measure type column added to identify if a measure is for in-unit or common area/whole building because they use different workpaper savings.

119 NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

120 NOTE: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

121 NOTE: "Quantity Installed" values highlighted in red were entered incorrectly in previous monthly reports. The quantity should reflect the number of households received the corrsponding measures, the quantities reported in the previous monthly reports were for the number of individual measures installed which are incorrect.

Energy Savings Assistance Program Table 2B - Pilot Plus and Pilot Deep
Pacific Gas and Electric Company
Through April 30, 2024

	ESA Program - Pilot Plus							
			Year-To-Date Completed & Expensed Installation [1]					
	Measures[2]	Units	Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses ($)[6]	% of Expenditure
	Appliances							
	Efficient Electric Dryer	Each	3	1,137	-	(3)	$ 3,600	0.8%
	Heat Pump Dryer	Each	-	-	-	-	$ -	0.0%
	High Efficiency Clothes Washers	Each	3	(104)	0.2	(5)	$ 3,700	0.8%
	Induction Cooktop/Range	Each	3	269	0.0	(1)	$ 4,188	0.9%
	Pool Pump Retrocommissioning (RCx)	Each	-	-	-	-	$ -	0.0%
	Pool Pump Replacement	Each	1	715	0.0	-	$ 1,613	0.4%
	Refrigerator	Each	9	1,870	0.7	(35)	$ 15,246	3.4%
	Standard Electrc Range	Each	-	-	-	-	$ -	0.0%
	Tier 2 Adv Power Strip w Bluetooth	Each	5	810	-	-	$ 70	0.0%
	Domestic Hot Water							
	Combined Showerhead/TSV	Each	-	-	-	-	$ -	0.0%
	Heat Pump Water Heater	Each	-	-	-	-	$ -	0.0%
	Heat Pump Water Heater - Fuel Sub	Each	-	-	-	-	$ -	0.0%
	Heat Pump Water Heater - Fuel Sub (120V)	Each	-	-	-	-	$ -	0.0%
	Low Flow Faucet Aerator	Each	6	39	-	28	$ 79	0.0%
	Low Flow Showerhead	Each	5	32	-	23	$ 119	0.0%
	Storage Water Heater	Each	14	-	-	380	$ 32,698	7.4%
	Tankless On-Demand	Each	-	-	-	-	$ -	0.0%
	Thermostat-controlled Shower Valve	Each	2	-	-	-	$ 80	0.0%
	Tub Diverter/ Tub Spout	Each	-	-	-	-	$ -	0.0%
	Water Heater Blanket	Each	2	-	0.1	(3)	$ 263	0.1%
	Water Heater Pipe Insulation	Len. Ft	-	-	-	-	$ -	0.0%
	Enclosure[10]							
	Attic Insulation	Home	18	2,037	18.2	437	$ 36,262	8.2%
	Diagnostic Air Sealing	Home	8	(30)	1.0	94	$ 4,344	1.0%
	Exterior Wall Insulation	Home	-	-	-	-	$ -	0.0%
	Floor Insulation	Home	1	(14)	-	15	$ 3,615	0.8%
	HVAC							
	Central Air Conditioner (A/C)	Each	29	10,033	9.4	-	$ 168,511	37.9%
	Fan Controller for A/C	Each	-	-	-	-	$ -	0.0%
	New Portable A/C	Each	-	-	-	-	$ -	0.0%
	High Efficiency Furnace	Each	24	1,204	0.2	728	$ 118,928	26.8%
	Diagnostic Duct Sealing	Each	32	1,250	3.2	207	$ 5,805	1.3%
	Duct Replacement	Each	31	1,182	0.0	82	$ 10,624	2.4%
	Duct Sealing with Equipment Upgrade	Each	-	-	-	-	$ -	0.0%
	Ducted Heat Pump	Each	-	-	-	-	$ -	0.0%
	Ducted Heat Pump - Fuel Substitution	Each	-	-	-	-	$ -	0.0%
	Ductless Heat Pump	Each	-	-	-	-	$ -	0.0%
	Ductless Heat Pump - Fuel Substitution	Each	-	-	-	-	$ -	0.0%
	Smart Thermostat	Each	5	-	0.1	-	$ 1,295	0.3%
	Whole House Fan	Each	-	-	-	-	$ -	0.0%
	Packaged HVAC	Each	3	643	-	62	$ 14,944	3.4%
	Maintenance							
	Minor Home Repair	Home	22	-	-	-	$ 9,171	2.1%
	Lighting							
	A-Lamp LED	Each	51	441	0.0	(10)	$ 372	0.1%
	Reflector Lamp LED	Each	-	-	-	-	$ -	0.0%
	Miscellaneous							
	Cold Storage	Each	-	-	-	-	$ -	0.0%
	New Air Purifier	Each	-	-	-	-	$ -	0.0%
	Customer Enrollment [4]							
	ESA Outreach & Assessment	Home	34				$ 8,905	2.0%
	ESA In-Home Energy Education	Home	34				$ -	0.0%
	Total Savings/Expenditures			21,513	33.2	1,998	$ 444,430	100.0%

	Households Treated		Total
	- Single Family Households Treated	Home	34
	- Mobile Homes Treated	Home	-
	Total Number of Households Treated	Home	**34**

	ESA Program - Pilot Deep							
			Year-To-Date Completed & Expensed Installation [1]					
	Measures[2]	Units	Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses ($)[6]	% of Expenditure
	Appliances							
	Efficient Electric Dryer	Each	1	465	-	(2)	$ 1,200	0.4%
	Heat Pump Dryer	Each	-	-	-	-	$ -	0.0%
	High Efficiency Clothes Washers	Each	1	(37)	0.0	4	$ 1,200	0.4%
	Induction Cooktop/Range	Each	-	-	-	-	$ -	0.0%
	Pool Pump RCx	Each	-	-	-	-	$ -	0.0%
	Pool Pump Replacement	Each	2	1,047	0.0	-	$ 4,037	1.2%
	Refrigerator	Each	7	4,288	0.4	(79)	$ 9,901	2.9%
	Standard Electrc Range	Each	-	-	-	-	$ -	0.0%
	Tier 2 Adv Power Strip w Bluetooth	Each	4	648	-	-	$ 56	0.0%
	Domestic Hot Water							
	Combined Showerhead/TSV	Each	-	-	-	-	$ -	0.0%
	Heat Pump Water Heater	Each	-	-	-	-	$ -	0.0%
	Heat Pump Water Heater - Fuel Sub	Each	-	-	-	-	$ -	0.0%
	Heat Pump Water Heater - Fuel Sub (120V	Each	-	-	-	-	$ -	0.0%
	Low Flow Faucet Aerator	Each	1	6	-	5	$ 11	0.0%
	Low Flow Showerhead	Each	3	19	-	14	$ 110	0.0%
	Storage Water Heater	Each	19	14	-	664	$ 45,622	13.5%
	Tankless On-Demand	Each	-	-	-	-	$ -	0.0%
	Thermostat-controlled Shower Valve	Each	2	-	-	-	$ 89	0.0%
	Tub Diverter/ Tub Spout	Each	-	-	-	-	$ -	0.0%
	Water Heater Blanket	Each	-	-	-	-	$ -	0.0%
	Water Heater Pipe Insulation	Len. Ft	-	-	-	-	$ -	0.0%
	Enclosure[10]							
	Attic Insulation	Home	13	1,527	17.3	345	$ 23,778	7.0%
	Diagnostic Air Sealing	Home	7	(14)	0.4	74	$ 4,259	1.3%
	Exterior Wall Insulation	Home	-	-	-	-	$ -	0.0%
	Floor Insulation	Home	2	(252)	-	91	$ 5,518	1.6%
	HVAC							
	Central A/C	Each	17	11,176	4.3	-	$ 104,419	31.0%
	Fan Controller for A/C	Each	-	-	-	-	$ -	0.0%
	New Portable A/C	Each	-	-	-	-	$ -	0.0%
	High Efficiency Furnace	Each	18	(39)	0.1	755	$ 87,769	26.0%
	Diagnostic Duct Sealing	Each	37	1,460	2.7	242	$ 6,577	1.9%
	Duct Replacement	Each	9	372	0.0	37	$ 5,395	1.6%
	Duct Sealing with Equipment Upgrade	Each	-	-	-	-	$ -	0.0%
	Ducted Heat Pump	Each	-	-	-	-	$ -	0.0%
	Ducted Heat Pump - Fuel Substitution	Each	-	-	-	-	$ -	0.0%
	Ductless Heat Pump	Each	-	-	-	-	$ -	0.0%
	Ductless Heat Pump - Fuel Substitution	Each	-	-	-	-	$ -	0.0%
	Smart Thermostat	Each	4	-	0.1	-	$ 1,351	0.4%
	Whole House Fan	Each	-	-	-	-	$ -	0.0%
	Packaged HVAC	Each	5	1,189	-	72	$ 21,161	6.3%
	Maintenance							
	Minor Home Repair	Home	35	-	-	-	$ 8,749	2.6%
	Lighting							
	A-Lamp LED	Each	56	484	0.0	(11)	$ 671	0.2%
	Reflector Lamp LED	Each	-	-	-	-	$ -	0.0%
	Miscellaneous							
	Cold Storage	Each	-	-	-	-	$ -	0.0%
	New Air Purifier	Each	-	-	-	-	$ -	0.0%
	Customer Enrollment [4]							
	ESA Outreach & Assessment	Home	21				$ 5,500	1.6%
	ESA In-Home Energy Education	Home	21					0.0%
	Total Savings/Expenditures			22,355	25.3	2,209	$ 337,373	100.0%

	Households Treated		Total
	- Single Family Households Treated	Home	21
	- Mobile Homes Treated	Home	-
	Total Number of Households Treated	Home	**21**

	Year to Date Expenses[6]		
ESA Program - Pilot Plus and Pilot Deep	**Electric**	**Gas**	**Total**
Administration [7]	$91,788	$81,397	$173,184
Direct Implementation (Non-Incentive) [8]	$376,825	$334,166	$710,992
Direct Implementation [9]	$764,094	$677,593	$1,441,688
TOTAL Pilot Plus and Pilot Deep COSTS	$1,232,707	$1,093,156	$2,325,864

<<Includes measures costs

	Year to Date Expenses[6]		
ESA Program - Pilot Plus and Pilot Deep	**Electric**	**Gas**	**Total**
Inspections	$9,715	$8,615	$18,329
Marketing and Outreach	$9,960	$8,833	$18,793
General (PG&E) Administration	$50,576	$44,851	$95,427
Direct Implementer -- ADMIN	$376,825	$334,166	$710,992
EM&V Studies	$21,537	$19,098	$40,635
Direct Installation -- Materials	$746,962	$662,400	$1,409,363
Performance Incentive	$0	$0	$0
Home Audit; Test-In Test-Out	$7,635	$6,771	$14,406
Remediation & Mitigation	$9,497	$8,422	$17,920
WE&T	$0	$0	$0

[1] "Completed and Expensed Installation" project savings and expenses will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits closed as applicable) and reported by Pilot Implementer to PG&E. All measures and savings from a project will be reported as either Pilot Plus or Pilot Deep. Savings from a single project will not span both tables.

[2] The measure list for PG&E Pilot Plus and Deep is unique to the pilot and differs from Main ESA. Some measures were recategorized in May 2023 to better align with Main ESA categorization.

[3] Energy savings are reported based on best available information at the time. Pre- and post-installation savings are derived from energy modeling software. The energy modeling software estimates savings within +/- 10% certainty. PG&E intends to report the lower value in this range as interim savings until meter-based savings estimates are reportable (typically 12 months post installation).

[4] In the PG&E Pilot Plus and Deep delivery model, the home assessment, enrollment, and customer energy education occur at the same visit. Cost tracking between "ESA Outreach & Assessment" and "ESA In-Home Energy Education" cannot be precisely tracked. Rather, the full cost of the visit will be tracked as ESA Outreach & Assessment.

[5] Final, disaggregated costs for measure installations will be reported in Table 2C once projects are fully completed and billed to PG&E by the Pilot Implementer.

[6] Total ESA Pilot Plus and Pilot Deep YTD expenses may contain a combination of expenses and accrued expenses as reported in ESA Table Summary.

[7] Administration includes expenses from the following categories: General Administration, Regulatory Compliance, Training, Inspections, Marketing and Outreach, and Evaluation.

[8] Direct Implementation (Non-Incentive) includes expenses for Implementer Administration and Marketing.

[9] Direct Implementation includes expenses for measures delivery.

[10] Enclosure: Attic Insulation, Floor Insulation and Wall Insulation units change from square feet to per home, to align with Main ESA (December 2023).

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H
1	**Energy Savings Assistance Program Table 2C - Building Electrification Retrofit Pilot (SCE only) Summary**							
2	**Pacific Gas and Electric Company**							
3	**Through April 30, 2024**							
4								
5			**ESA Program - Building Electrification Retrofit Pilot**[1][4]					
6			**Year-To-Date Completed & Expensed Installation**					
7	**Measures**	**Units**	**Quantity Installed**	**kWh (Annual)**	**kW (Annual)**	**Therms (Annual)**	**Expenses ($)**	**% of Expenditure**
8	**Appliances**							
9	Electric Dryer	Each						
10	Heat Pump Dryer	Each						
11	Induction Cooktop	Each						
12	Induction Range	Each						
13	**Domestic Hot Water**							
14	Heat Pump Water Heater	Each						
15	**Enclosure**							
16	Attic Insulation	Home						
17	**HVAC**							
18	Heat Pump HVAC	Each						
19	Duct Seal	Each						
20	Smart Thermostat	Each						
21	**Miscellaneous**[2]							
22	Minor Home Repair	Home						
23	Carbon Monoxide/Smoke Alarm	Each						
24	Electric Panel	Each						
25	Electric Sub-Panel	Each						
26	Electrical Circuit Run	Each						
27	Induction Cookware	Home						
28	**Customer Enrollment**							
29	Energy Assessment	Home						
30								
31	**Total Savings/Expenditures**							
32								
33	**Households Treated**		**Total**					
34	Single Family Households Treated	Home						
35	Estimated Avg. Annual Bill SavingsTreated[3]	Home						
36								
37								
38		**Year to Date Expenses**						
39	**ESA Program - Building Electrification**	**Electric**	**Gas**	**Total**				
40	**Administration**							
41	**Direct Implementation (Non-Incentive)**							
42	**Direct Implementation**				*<<Includes measures costs*			
43								
44	**TOTAL Building Electrification COSTS**							
45								
46	[1] The costs for the following measures are included in the overall expenditures of the BE Pilot: additional line set for ductless mini-splits and building permits.							
47	[2] These measures do not have any savings associated and may be required to complete the installation to electrify the residential end-uses of participating households.							
48	[3] Estimated average annual bill savings will be calculated prior to participation and must not increase total energy costs.							
49	[4] No installation data to report as of October 2023.							

Energy Savings Assistance Program Table 2D - Clean Energy Homes New Construction Pilot (SCE ONLY[1])
Pacific Gas and Electric Company
Through April 30, 2024

	A	B	C	D	E	F	G	H
5			ESA Program - Clean Energy Homes New Construction Pilot [1]					
6	**ESA CEH Program Offerings**	**Units**	**Monthly Total**	**Monthly Total Units (Living Units)**	**YTD Total**	**YTD Total Units (Living Units)**	**Estimated Incentive Expenses ($)**	**% Incentive Budget**
7	Interest form submitted	Homes						
8	Interest form denied	Homes						
9	Application for direct design assistance **(in progres**	Homes						
10	Applications for design incentive **(in progress)**	Homes						
11	Application for direct design assistance **(completed**	Homes						
12	Applications for design incentive **(completed)**	Homes						
13	Applications for tenant education incentive **(in prog**	Homes						
14	Applications for tenant education incentive **(comple**	Homes						
15	**Total Savings/Expenditures**							
16	-							
17								
18	**ESA CEH Outreach and Education**	**Units**	**Monthly Total**	**YTD Total**				
19	Webinars	Number of webinars						
20	Active leads	Unique developer						
21								
22								
23	**Design Assistance Completed Applications**	**Units**	**Quantity**	**Compliance Margin Designed kWh (Annual)***	**Compliance Margin Designed BTU (Annual)***	**Avoided CO2 Emissions**	**Estimated Incentive Expenses ($)**	**% Incentive Budget**
24		Homes					$ -	0.00%
25		Homes					$ -	0.00%
26	**Total Savings/Expenditures**						$ -	0.00%
27								
28		**Year to Date Expenses**						
29	**ESA Program - Clean Energy Homes**	**Electric**	**Gas**	**Total**				
30	**Administration**	$ -	$ -	$ -				
31	**Direct Implementation (Non-Incentive)**	$ -		$ -				
32	**Direct Implementation**	$ -		$ -	*<<Includes measures costs*			
33								
34	**TOTAL Clean Energy Homes COSTS**	$ -	$ -	$ -				

	A	B	C	D	E	F	G	H	I	J
1	**Energy Savings Assistance Program Table 2E - CSD Leveraging**									
2	**Pacific Gas and Electric Company**									
3	**Through April 30, 2024**									
4										
5				**ESA Program - CSD Leveraging**						
6					**Year-To-Date Completed & Expensed Installation**					
7	**Measures**	**Basic**	**Plus**	**Units**	**Quantity Installed**	**kWh (Annual)**	**kW (Annual)**	**Therms (Annual)**	**Expenses ($)**	**% of Expenditure**
8	**Appliances**									
9	High Efficiency Clothes Washer			Each	-	-	-	-	-	-
10	Refrigerator			Each	-	-	-	-	-	-
11	New - Clothes Dryer [1]			Each	-	-	-	-	-	-
12	New - Dishwasher [1]			Each	-	-	-	-	-	-
13	Freezers [1]			Each	-	-	-	-	-	-
14	**Domestic Hot Water**									
15	Faucet Aerator			Home	-	-	-	-	-	-
16	Water Heater Tank and Pipe Insulation			Home	-	-	-	-	-	-
17	Water Heater Repair/Replacement			Each	-	-	-	-	-	-
18	Low-Flow Showerhead / Combined Showerhead/TSV			Home	-	-	-	-	-	-
19	Heat Pump Water Heater			Each	-	-	-	-	-	-
20	Thermostatic Tub Spout/Diverter			Home	-	-	-	-	-	-
21	Thermostatic Shower Valve			Home	-	-	-	-	-	-
22	New - Solar Water Heating [1]					-	-	-	-	-
23	**Enclosure**									
24	Air Sealing			Home	-	-	-	-	-	-
25	Caulking			Home	-	-	-	-	-	-
26	New - Diagnostic Air Sealing [1]			Home	-	-	-	-	-	-
27	Attic Insulation			Home	-	-	-	-	-	-
28	New - Floor Insulation [1]			Home	-	-	-	-	-	-
29	**HVAC**									
30	Removed - FAU Standing Pilot Conversion [1]			Each	-	-	-	-	-	-
31	Furnace Repair/Replacement			Each	-	-	-	-	-	-
32	Room A/C Replacement [1]			Each	-	-	-	-	-	-
33	Central A/C replacement			Each	-	-	-	-	-	-
34	Heat Pump A/C Replacement			Each	-	-	-	-	-	-
35	Evaporative Cooler (Replacement) [1]			Each	-	-	-	-	-	-
36	Evaporative Cooler (Installation) [1]			Each	-	-	-	-	-	-
37	Duct Test and Seal [1]			Home	-	-	-	-	-	-
38	Energy Efficient Fan Control [1]			Home	-	-	-	-	-	-
39	New - Prescriptive Duct Sealing			Home	-	-	-	-	-	-
40	High Efficiency Forced Air Unit (HE FAU) [1]			Home	-	-	-	-	-	-
41	Removed - A/C Time Delay [1]			Home	-	-	-	-	-	-
42	Smart Thermostat			Home	-	-	-	-	-	-
43	New - Portable A/C [1]			Each	-	-	-	-	-	-
44	New - Central Heat Pump-FS (propane or gas space) [1]			Each	-	-	-	-	-	-
45	New - Wholehouse Fan [1]			Each	-	-	-	-	-	-
46	**Maintenance**									
47	Furnace Clean and Tune [1]			Home	-	-	-	-	-	-
48	Central A/C Tune up [1]			Home	-	-	-	-	-	-
49	New - Evaporative Cooler Maintenance [1]			Home	-	-	-	-	-	-
50	**Lighting**									
51	Removed - Interior Hard wired LED fixtures [1]			Each	-	-	-	-	-	-
52	Exterior Hard wired LED fixtures			Each	-	-	-	-	-	-
53	Removed - LED Torchiere [1]			Each	-	-	-	-	-	-
54	Removed - Occupancy Sensor [1]			Each	-	-	-	-	-	-
55	Removed - LED Night Light [1]			Each	-	-	-	-	-	-
56	LED Reflector Bulbs			Each	-	-	-	-	-	-
57	LED A-Lamps			Each	-	-	-	-	-	-
58	**Miscellaneous**									
59	Pool Pumps [1]			Each	-	-	-	-	-	-
60	Power Strip [1]			Each	-	-	-	-	-	-
61	Power Strip Tier II			Each	-	-	-	-	-	-
62	NEW - Air Purifier [1]			Home	-	-	-	-	-	-
63	Cold Storage [1]			Each	-	-	-	-	-	-
64	New - Comprehensive Home Health and Safety Check-up [1]			Home	-	-	-	-	-	-
65	New - CO and Smoke Alarm [1]			Each	-	-	-	-	-	-
66	**Pilots**									
67	-			-	-	-	-	-	-	-
68	**Customer Enrollment**									
69	ESA Outreach & Assessment			Home	-				-	-
70	ESA In-Home Energy Education			Home	-				-	-
71										
72	**Total Savings/Expenditures**			-	-	-	-	-	-	
73						-	-	-	-	-
74	Total Households Weatherized			-	-	-	-	-	-	-
75										
76	**CSD MF Tenant Units Treated**					**Total**				
77	-			-	-	-				
78	-			-	-	-				
79										
80										
81				**Year to Date Expenses[2]**						
82	**ESA Program - CSD Leveraging**			**Electric**	**Gas**	**Total**				
83	**Administration [3]**			$1,183	$1,050	$2,233				
84	**Direct Implementation (Non-Incentive) [4]**			$0	$0	$0				
85	**Direct Implementation [5]**			$0	$0	$0				
86										
87	**TOTAL CSD Leveraging COSTS**			$1,183	$1,050	$2,233				
88										
89										
90	[1] Measures not available to CSD for leaveraging.									
91	[2] Total CSD YTD expenses are reported in ESA Table Summary.									
92	[3] Administration includes administration labor expenses.									
93	[4] Direct Implementation (Non-Incentive) includes Implementer expenses.									
94	[5] Direct Implementation includes expenses for installation of measures.									
95	NOTE: Any measures noted as 'NEW' have been added during the course of this program year.									
96	NOTE: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.									
97	NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

	A	B
1	**Energy Savings Assistance Program Tables 3A-H - Energy Savings and Average Bill Savings per Treated Home/Common Area**	
2	**Pacific Gas and Electric Company**	
3	**Through April 30, 2024**	
4		
5	**Table 3A, ESA Program (SF, MH)**	
6	Annual kWh Savings	7,697,244
7	Annual Therm Savings	361,345
8	Lifecycle kWh Savings	97,645,582
9	Lifecycle Therm Savings	4,061,004
10	Current kWh Rate	$0.20
11	Current Therm Rate	$1.44
12	Average 1st Year Bill Savings / Treated households	$125.32
13	Average Lifecycle Bill Savings / Treated Household	$1,188.96
14		
15	**Table 3B, ESA Program - Multifamily Whole Building (MF In-Unit) [4]**	
16	Annual kWh Savings	969,340
17	Annual Therm Savings	53,654
18	Lifecycle kWh Savings	10,723,952
19	Lifecycle Therm Savings	495,126
20	Current kWh Rate	$ 0.13
21	Current Therm Rate	$ 1.68
22	Average 1st Year Bill Savings / Treated Property	$ 41.16
23	Average Lifecycle Bill Savings / Treated Property	$ 339.46
24		
25	**Table 3C, ESA Program - Multifamily Whole Building (MFWB)**	
26	Annual kWh Savings	-
27	Annual Therm Savings	-
28	Lifecycle kWh Savings	-
29	Lifecycle Therm Savings	-
30	Current kWh Rate	$ -
31	Current Therm Rate	$ -
32	Average 1st Year Bill Savings / Treated Property	$ -
33	Average Lifecycle Bill Savings / Treated Property	$ -
34		
35	**Table 3D, ESA Program - Pilot Plus [2]**	
36	Annual kWh Savings	21,513
37	Annual Therm Savings	1,998
38	Lifecycle kWh Savings	365,509
39	Lifecycle Therm Savings	38,033
40	Current kWh Rate	$ 0.24
41	Current Therm Rate	$ 1.66
42	Average 1st Year Bill Savings / Treated Property	$ 243.04
43	Average Lifecycle Bill Savings / Treated Property	$ 3,076.62
44		
45	**Table 3E, ESA Program - Pilot Deep [2]**	
46	Annual kWh Savings	22,355
47	Annual Therm Savings	2,209
48	Lifecycle kWh Savings	358,492
49	Lifecycle Therm Savings	41,094
50	Current kWh Rate	$ 0.24
51	Current Therm Rate	$ 1.64
52	Average 1st Year Bill Savings / Treated Property	$ 408.27
53	Average Lifecycle Bill Savings / Treated Property	$ 4,708.70
54		
55	**Table 3F, ESA Program - Building Electrification (SCE Only)**	
56	Annual kWh Savings	-
57	Annual Therm Savings	-
58	Lifecycle kWh Savings	-
59	Lifecycle Therm Savings	-
60	Current kWh Rate	$ -
61	Current Therm Rate	$ -
62	Average 1st Year Bill Savings / Treated Households	$ -
63	Average Lifecycle Bill Savings / Treated Households	$ -
64		
65	**Table 3G, ESA Program - CSD Leveraging**	
66	Annual kWh Savings	-
67	Annual Therm Savings	-
68	Lifecycle kWh Savings	-
69	Lifecycle Therm Savings	-
70	Current kWh Rate	$ -
71	Current Therm Rate	$ -
72	Average 1st Year Bill Savings / Treated Households	$ -
73	Average Lifecycle Bill Savings / Treated Households	$ -
74		
75	**Table 3H, Summary - ESA Program (SF, MH), MFWB, CSD Leveraging, Pilot Plus and Pilot Deep [3]**	
76	Annual kWh Savings	8,710,452
77	Annual Therm Savings	419,206
78	Lifecycle kWh Savings	109,093,535
79	Lifecycle Therm Savings	4,635,257
80	Current kWh Rate	N/A
81	Current Therm Rate	N/A
82	Average 1st Year Bill Savings / Treated Households	TBD [5]
83	Average Lifecycle Bill Savings / Treated Households	TBD [5]
84		
85	[1] Data reported in this table is cumulative since program inception.	
86	[2] ESA Pilot Plus and Pilot Deep uses the same formulas to calculate values as Main ESA, but the variables such as measure savings and expected useful life may differ. The pilot will initially estimate energy savings with energy modeling software.	
87	[3] Summary is the sum of ESA Main, MF CAM, MFWB, Pilot Plus Pilot Deep, BE, CSD Leveraging.	
88	[4] Separating MFWB in-unit savings summary from the CAM and Whole Building meausures savings because they are calculated using different residential rates.	
89	[5] PG&E is in the process of determining how to report this metric with the summary of programs and expects to complete in future monthly reports	

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated
Pacific Gas and Electric Company
Through April 30, 2024

Table 4A, ESA Program (SF, MH)

	Eligible Households			Households Treated YTD		
County	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
ALAMEDA	0	154,887	**154,887**	0	1,336	**1,336**
AMADOR	6004	0	**6,004**	35	0	**35**
BUTTE	14249	25,652	**39,901**	75	179	**254**
CALAVERAS	8911	0	**8,911**	59	0	**59**
COLUSA	2983	0	**2,983**	21	0	**21**
CONTRA COSTA	0	99,488	**99,488**	0	1,384	**1,384**
EL DORADO	7312	8,876	**16,188**	26	19	**45**
FRESNO	0	150,170	**150,170**	0	1,875	**1,875**
GLENN	4613	0	**4,613**	51	0	**51**
HUMBOLDT	23768	0	**23,768**	0	0	**0**
INYO	2	0	**2**	0	0	**0**
KERN	70676	47,310	**117,986**	1,501	697	**2,198**
KINGS	9515	0	**9,515**	46	0	**46**
LAKE	16084	0	**16,084**	19	0	**19**
LASSEN	1230	0	**1,230**	0	0	**0**
MADERA	5989	15,459	**21,448**	83	310	**393**
MARIN	0	21,371	**21,371**	1	36	**37**
MARIPOSA	3837	0	**3,837**	5	0	**5**
MENDOCINO	16803	0	**16,803**	97	0	**97**
MERCED	22869	21,826	**44,695**	383	370	**753**
MONTEREY	6093	45,812	**51,905**	252	565	**817**
NAPA	0	14,895	**14,895**	0	131	**131**
NEVADA	11828	0	**11,828**	82	0	**82**
PLACER	11038	23,106	**34,144**	36	36	**72**
PLUMAS	2171	0	**2,171**	0	0	**0**
SACRAMENTO	0	172,676	**172,676**	0	549	**549**
SAN BENITO	5765	0	**5,765**	29	0	**29**
SAN BERNARDINO	293	5	**298**	0	0	**0**
SAN FRANCISCO	0	101,956	**101,956**	0	338	**338**
SAN JOAQUIN	10244	95,221	**105,465**	67	893	**960**
SAN LUIS OBISPO	19511	12,989	**32,500**	79	23	**102**
SAN MATEO	0	53,554	**53,554**	0	283	**283**
SANTA BARBARA	1412	19,866	**21,278**	1	156	**157**
SANTA CLARA	4655	133,864	**138,519**	28	1,442	**1,470**
SANTA CRUZ	0	27,710	**27,710**	0	115	**115**
SHASTA	13713	12,948	**26,661**	98	113	**211**
SIERRA	339	0	**339**	0	0	**0**
SISKIYOU	18	0	**18**	0	0	**0**
SOLANO	0	48,495	**48,495**	0	758	**758**
SONOMA	3264	53,267	**56,531**	24	591	**615**
STANISLAUS	33706	37,960	**71,666**	275	228	**503**
SUTTER	0	15,139	**15,139**	0	191	**191**
TEHAMA	10144	0	**10,144**	154	0	**154**
TRINITY	505	0	**505**	0	0	**0**
TULARE	8208	245	**8,453**	30	1	**31**
TUOLUMNE	10030	0	**10,030**	21	0	**21**
YOLO	0	27,550	**27,550**	0	258	**258**
YUBA	0	12,242	**12,242**	0	198	**198**
Total	**367,782**	**1,454,539**	**1,822,321**	**3,578**	**13,075**	**16,653**

Table 4B, ESA Program - Multifamily Whole Building (In-Unit)

	Households Treated YTD		
County[1]	**Rural**	**Urban**	**Total**
Alameda	0	460	460
Butte	0	0	0
Colusa	0	0	0
Contra Costa	0	56	56
El Dorado	132	55	187
Fresno	0	564	564
Humbolt	31	0	31
Kern	390	113	503
Kings	0	0	0
Lake	0	0	0
Madera	18	31	49
Marin	0	165	165
Mendocino	1	0	1
Merced	78	105	183
Monterey	19	394	413
Napa	0	0	0
Nevada	111	0	111
Placer	0	186	186
Sacramento	0	232	232
San Benito	11	0	11
San Francisco	0	868	868
San Joaquin	5	176	181
San Luis Obispo	2	4	6
San Mateo	0	5	5
Santa Barbara	0	0	0
Santa Clara	0	475	475
Santa Cruz	0	87	87
Shasta	0	83	83
Solano	0	87	87
Sonoma	0	52	52
Stanislaus	77	32	109
Sutter	0	21	21
Tehama	113	0	113
Tuolumne	24	0	24
Yolo	0	38	38
Yuba	0	32	32
Total	**1012**	**4321**	**5,333**

[1] Added "San Benito" county.

Table 4C, ESA Program - Multifamily Whole Building (MFWB)

	Eligible Properties [2]			Properties Treated YTD		
County	**Rural [1]**	**Urban**	**Total**	Rural	Urban	**Total**
Alameda				-	-	-
Butte				-	-	-
Colusa				-	-	-
Contra Costa				-	-	-
Fresno				-	-	-
Humbolt				-	-	-
Kern				-	-	-
Kings				-	-	-
Lake				-	-	-
Madera				-	-	-
Marin				-	-	-
Mendocino				-	-	-
Merced				-	-	-
Monterey				-	-	-
Napa				-	-	-
Nevada				-	-	-
Placer				-	-	-
Sacramento				-	-	-
San Francisco				-	-	-
San Joaquin				-	-	-
San Luis Obispo				-	-	-
San Mateo				-	-	-
Santa Barbara				-	-	-
Santa Clara				-	-	-
Santa Cruz				-	-	-
Shasta				-	-	-
Solano				-	-	-
Sonoma				-	-	-
Stanislaus				-	-	-
Sutter				-	-	-
Tehama				-	-	-
Tuolumne						
Yolo						
Yuba						
Total				**0**	**0**	**0**

Table 4D, ESA Program - Pilot Plus and Pilot Deep

	Eligible Households[4]			Households Treated YTD		
County [3]	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
Alameda	-	248	**248**	-	1	1
Amador	34	-	**34**	-	-	-
Butte	-	-	**-**	-	-	-
Calaveras	7	-	**7**	-	-	-
Colusa	142	-	**142**	-	-	-
Contra Costa	-	3,607	**3,607**	-	10	10
El Dorado	-	76	**76**	-	-	-
Fresno	1	-	**1**	-	1	1
Glenn	-	-	**-**	-	-	-
Humboldt	-	-	**-**	-	-	-
Madera	-	-	**-**	-	-	-
Mariposa	-	-	**-**	-	-	-
Mendocino	-	-	**-**	-	-	-
Merced	1,342	1,328	**2,670**	4	4	8
Monterey	-	-	**-**	-	-	-
Napa	-	-	**-**	-	-	-
Nevada	315	-	**315**	-	-	-
Placer	216	529	**745**	-	-	-
Sacramento	2	1	**3**	-	-	-
San Benito	-	-	**-**	-	-	-
San Francisco	-	-	**-**	-	-	-
San Joaquin	683	5,228	**5,911**	-	20	20
San Mateo	-	-	**-**	-	-	-
Santa Clara	-	-	**-**	-	-	-
Shasta	-	-	**-**	-	-	-
Solano	-	2,479	**2,479**	-	7	7
Sonoma	-	-	**-**	-	-	-
Stanislaus	793	-	**793**	3	-	3
Sutter	-	869	**869**	-	2	2
Tehama	-	-	**-**	-	-	-
Tuolumne	-	-	**-**	-	-	-
Yolo	-	1,208	**1,208**	-	2	2
Yuba	-	800	**800**	-	1	1
Other	-	1	**1**	-	-	-
Total	**3,535**	**16,374**	**19,909**	**7**	**48**	**55**

Table 4E, ESA Program - CSD Leveraging

	Households Treated YTD		
County	**Rural**	**Urban**	**Total**
	0	0	**0**
	0	0	**0**
Total	**0**	**0**	**0**

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.
[2] Do not currently have Eligible Properties for ESA CAM.
[3] ESA Pilot Plus/Deep will initially target participants from climate zones 11 and 12. Incidental outreach may occur outside these areas, and unsolicited customer contacts may originate across PG&E territory.
[4] "Eligible Households" is comprised of customers targeted for Pilot Plus/Deep outreach, whether contacted or not. "Eligible Households" in Table 4D is not the same population as Table 7 "# of Households Eligible." In January 2024, contractor-driven outreach occurred in targeted communities within San Joaquin County. The Q1-2024 marketing campaign had not been released by end of month.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
Pacific Gas and Electric Company
Through April 30, 2024

Table 5A, ESA Program (SF, MH)

Month	Gas & Electric # of Household Treated by Month	Gas & Electric (Annual) Therm	Gas & Electric (Annual) kWh	Gas & Electric (Annual) kW	Gas Only # of Household Treated by Month	Gas Only (Annual) Therm	Gas Only (Annual) kWh	Gas Only (Annual) kW	Electric Only # of Household Treated by Month	Electric Only (Annual) Therm	Electric Only (Annual) kWh	Electric Only (Annual) kW	Total # of Household Treated by Month	Total (Annual) Therm	Total (Annual) kWh	Total (Annual) kW
January	2,285	44,725	454,658	182	166	6,405	817	0	347	(472)	892,262	89	2,798	50,658	1,347,737	272
February	3,473	76,383	747,775	327	283	10,403	1,034	1	453	(711)	1,020,603	84	4,209	86,076	1,769,413	412
March	4,246	111,811	1,032,432	509	470	11,819	1,644	1	408	(817)	1,395,513	128	5,124	122,814	2,429,589	638
April	3,760	91,229	866,436	459	299	11,296	478	0	463	(727)	1,283,593	120	4,522	101,798	2,150,506	579
May																
June																
July																
August																
September																
October [4]																
November																
December																
YTD	**13,764**	**324,149**	**3,101,300**	**1,477**	**1,218**	**39,923**	**3,974**	**2**	**1,671**	**(2,727)**	**4,591,970**	**421**	**16,653**	**361,345**	**7,697,244**	**1,900**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - MFWB In-Unit

Month	Gas & Electric # of Household Treated by Month	Gas & Electric (Annual) Therm	Gas & Electric (Annual) kWh	Gas & Electric (Annual) kW	Gas Only # of Household Treated by Month	Gas Only (Annual) Therm	Gas Only (Annual) kWh	Gas Only (Annual) kW	Electric Only # of Household Treated by Month	Electric Only (Annual) Therm	Electric Only (Annual) kWh	Electric Only (Annual) kW	Total # of Household Treated by Month	Total (Annual) Therm	Total (Annual) kWh	Total (Annual) kW
January	1190	13,275	203,862	17	138	3,019	-	-	321	(43)	81,369	5	1649	16,251	285,230	22
February	676	7,880	126,761	11	82	1,022	-	-	213	(27)	76,252	7	971	8,875	203,014	18
March	807	8,533	125,140	23.7	67	895	-	-	257	(36)	46,899	3.7	1131	9,392	172,039	27.35
April	1409	18,657	277,773	72.4	24	498	-	-	149	(19)	31,285	4.1	1582	19,137	309,057	76.54
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**4,082**	**48,345**	**733,535**	**124**	**311**	**5,435**	**-**	**-**	**940**	**(126)**	**235,805**	**20**	**5,333**	**53,654**	**969,340**	**144**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Footnote: November units treated is corrected from 780 to 781. No correction to the energy savings.

Table 5C, ESA Program - Multifamily Whole Building (MF In-unit, MFWB)

Month	Gas & Electric # of Properties Treated by Month	Gas & Electric (Annual) Therm	Gas & Electric (Annual) kWh	Gas & Electric (Annual) kW	Gas Only # of Properties Treated by Month	Gas Only (Annual) Therm	Gas Only (Annual) kWh	Gas Only (Annual) kW	Electric Only # of Properties Treated by Month	Electric Only (Annual) Therm	Electric Only (Annual) kWh	Electric Only (Annual) kW	Total # of Properties Treated by Month	Total (Annual) Therm	Total (Annual) kWh	Total (Annual) kW
January	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
February	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
March	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
April	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

Table 5D, ESA Program - Pilot Plus and Pilot Deep [2][3]

Month	Gas & Electric # of Household Treated by Month	Gas & Electric (Annual) Therm	Gas & Electric (Annual) kWh	Gas & Electric (Annual) kW	Gas Only [1] # of Household Treated by Month	Gas Only (Annual) Therm	Gas Only (Annual) kWh	Gas Only (Annual) kW	Electric Only [1] # of Household Treated by Month	Electric Only (Annual) Therm	Electric Only (Annual) kWh	Electric Only (Annual) kW	Total # of Household Treated by Month	Total (Annual) Therm	Total (Annual) kWh	Total (Annual) kW
January	5	288	4,398	4	-	-	-	-	-	-	-	-	5	288	4,398	4
February	9	781	7,322	7	-	-	-	-	-	-	-	-	9	781	7,322	7
March	23	1,611	19,995	30	-	-	-	-	-	-	-	-	23	1,611	19,995	30
April	18	1,527	12,153	17.5	-	-	-	-	-	-	-	-	18	1,527	12,153	17
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**55**	**4,207**	**43,868**	**58**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**55**	**4,207**	**43,868**	**58**

Table 5E, ESA Program - Building Electrification (SCE Only)

Month	Gas & Electric # of Household Treated by	Gas & Electric (Annual) Therm	Gas & Electric (Annual) kWh	Gas & Electric (Annual) kW	Gas Only # of Household Treated by	Gas Only (Annual) Therm	Gas Only (Annual) kWh	Gas Only (Annual) kW	Electric Only # of Household Treated by	Electric Only (Annual) Therm	Electric Only (Annual) kWh	Electric Only (Annual) kW	Total # of Household Treated by	Total (Annual) Therm	Total (Annual) kWh	Total (Annual) kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

Table 5F, ESA Program - CSD Leveraging

Month	Gas & Electric # of Household Treated by	Gas & Electric (Annual) Therm	Gas & Electric (Annual) kWh	Gas & Electric (Annual) kW	Gas Only # of Household Treated by	Gas Only (Annual) Therm	Gas Only (Annual) kWh	Gas Only (Annual) kW	Electric Only # of Household Treated by	Electric Only (Annual) Therm	Electric Only (Annual) kWh	Electric Only (Annual) kW	Total # of Household Treated by	Total (Annual) Therm	Total (Annual) kWh	Total (Annual) kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

[1] PG&E is primarily treating dual-fuel (gas and electric) customers through ESA Pilot Plus and Deep. Limited home treatment is anticipated at electric-only and gas-only properties.
[2] Pilot Plus/Deep energy savings are reported based on best available information at the time. Pre- and post-installation savings are derived from energy modeling software. The energy modeling software estimates savings within +/- 10% certainty. PG&E intends to report the lower value in this range as interim savings until meter-based savings estimates are reportable (typically 12 months post installation).
[3] Pilot Plus/Deep project savings will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits closed as applicable) and reported by Pilot Implementer to PG&E.

Note: YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
1	**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1]**															
2	**Pacific Gas and Electric Company**															
3	**Through April 30, 2024**															
4		**Authorized 2021-26 Funding**			**Current Month Expenses [8]**			**Year to Date Expenses [8]**			**Cycle to Date Expenses [8]**			**% of Budget Expensed**		
5		**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Pilots**															
7	Virtual Energy Coach	$689,000	$611,000	$1,300,000	$0	$0	$0	$0	$0	$0	($298)	($265)	($563)	0%	0%	0%
8	ESA Pilot Plus and Pilot Deep	$23,273,909	$20,639,127	$43,913,036	$408,540	$362,290	$770,831	$1,232,708	$1,093,156	$2,325,864	$3,918,199	$3,474,630	$7,392,829	17%	17%	17%
9																
10	**Total Pilots**	**$23,962,909**	**$21,250,127**	**$45,213,036**	**$408,540**	**$362,290**	**$770,831**	**$1,232,708**	**$1,093,156**	**$2,325,864**	**$3,917,901**	**$3,474,365**	**$7,392,266**	**16%**	**16%**	**16%**
11																
12	**Studies [2]**															
13	Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [3]	$52,125	$22,875	$75,000	$0	$0	$0	$0	$0	$0	$42,169	$32,720	$74,890	81%	143%	100%
14	Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [4]	$39,750	$35,250	$75,000	($1,988)	($1,763)	($3,750)	$0	$0	$0	$0	$0	$0	0%	0%	0%
15	Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [4]	$39,750	$35,250	$75,000	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
16	Joint IOU - Statewide CARE-ESA Categorical Study [5]	$11,925	$10,575	$22,500	$0	$0	$0	$0	$0	$0	$11,922	$10,572	$22,494	100%	100%	100%
17	Load Impact Evaluation Study [6]	$238,500	$211,500	$450,000	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
18	Equity Criteria and Non Energy Benefits Evaluation (NEB's) [6]	$79,500	$70,500	$150,000	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
19	Rapid Feedback Research and Analysis [7]	$159,000	$141,000	$300,000	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
20	Joint IOU - Process Evaluation Studies (1-4 Studies) [6]	$79,500	$70,500	$150,000	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
21																
22	**Total Studies**	**$700,050**	**$597,450**	**$1,297,500**	**($1,988)**	**($1,763)**	**($3,750)**	**$0**	**$0**	**$0**	**$54,091**	**$43,293**	**$97,384**	**8%**	**7%**	**8%**
23																
24	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.															
25																
26	[1] Funding for studies is not solely supported via the ESA program budget; some studies are jointly supported via the CARE budget.															
27	[2] Authorized per D.21-06-015. Funds for pilots and studies may be rolled over to the next program year or borrowed from a future program year within the cycle, to allow for flexibility in scheduling changes with these efforts. Funding amounts listed reflect PG&E's 30% allocation among the IOUs, except for PG&E-only studies including the "Rapid Feedback Research and Analysis". Final authorized budgets may be adjusted by the ESA/CARE Studies Working Group per D.21-06-015.															
28	[3] PG&E's Advice Letter 4193-G/5718-E approved Joint Utilities' 2022 LINA Study for $500,000. SCE holds the statewide contract for this co-funded study. PG&E's 30% allocation is $150,000, funded 50/50 via the ESA and CARE budgets. The 2022 LINA commenced in January 2021. The Joint Utilities would carry over committed, unspent 2021 LINA funding forward to 2022 and until the study is completed.															
29	[4] Authorized per D.21-06-015, the 2025 and 2028 Low Income Needs Assessment (LINA) are required to be completed by Dec 2025 and Dec 2028, respectively.															
30	[5] Authorized per D.21-06-015, the Categorical Study is funded 50/50 via the ESA and CARE budgets.															
31	[6] Authorized per D.21-06-015, to be conducted during PY 2023-26.															
32	[7] Authorized per D.21-06-015, for each IOU to use for IOU-specific studies as needed. Unused annual budget may be carried forward until the end of the cycle.															
33	[8] Negative cost was due to accrual reversal.															

Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions *

Pacific Gas and Electric Company

Through April 30, 2024

ESA Main (SF, MH)

Customer Segments	# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B)	# of Households Contacted [3]	Rate of Uptake = (C/E) [19]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) [4][21]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) [5][21]	Avg. Peak Demand Savings (kW) Per Treated Household [21]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) [4][21]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) [5][21]	Avg. Cost Per Treated Households [21]
Demographic											
Housing Type											
SF	1,246,501	14,915	1%	36,786	41%	464.28	464.28	0.13	22.38	23.61	$ 1,565
MH	119,108	1,727	1%	3,826	45%	366.50	366.50	0.10	15.68	16.40	$ 1,368
MF In-Unit	521,795	11	0%	12,638	0%	1150.83	1150.83	0.14	19.03	21.66	$ 3,501
Rent vs. Own											
Own	727,713	12,650	2%	28,669	44%	464.58	464.58	0.13	23.19	24.56	$ 1,642
Rent	1,159,697	3,973	0%	25,105	16%	422.39	422.39	0.07	16.99	17.40	$ 1,204
Previous vs. New Participant											
New	1,630,205	3,309	0%	4,359	76%	351.45	351.45	0.08	19.39	19.67	$ 1,074
Previous	257,202	13,344	5%	17,053	78%	333.81	333.81	0.08	18.67	18.95	$ 1,052
Seniors[6]	810,013	7,829	1%	9,744	80%	461.30	461.30	0.14	22.72	23.36	$ 1,557
Veterans [18]	149,639	375	0%	464	81%	415.65	415.65	0.10	19.56	20.73	$ 1,489
Hard-to-Reach [7]	815,135	5,730	0%	14,016	27%	483.45	483.45	0.08	22.22	21.78	$ 1,548
Vulnerable [8]	686,713	7,622	1%	7,376	103%	333.49	333.49	0.08	19.49	19.81	$ 1,123
Location											
DAC	560,253	3,215	1%	4,178	77%	455.57	455.57	0.10	29.49	31.34	$ 1,782
Rural	370,236	3,378	1%	16,331	22%	440.80	440.80	0.09	17.14	18.07	$ 1,373
Tribal [20]	1,911	36	2%	46	83%	568.14	568.14	0	21.12	22.41	$ 1,738
PSPS Zone	216,596	1,662	1%	1,347	123%	319.97	319.97	0.07	13.99	14.12	$ 862
Wildfire Zone [9]	22,385	94	0%	50	188%	343.06	343.06	0.05	4.51	4.51	$ 632
Climate Zone 1 (PG&E)	31,326	28	0%	608	5%	541.61	541.61	0.08	-0.21	0.65	$ 1,368
Climate Zone 2 (PG&E)	117,989	893	1%	2,891	31%	306.27	306.27	0.06	15.31	15.97	$ 1,088
Climate Zone 3 (PG&E)	464,181	3,227	1%	13,015	25%	426.82	426.82	0.07	16.35	17.21	$ 1,267
Climate Zone 4 (PG&E)	162,846	1,769	1%	6,648	27%	406.54	406.54	0.06	21.37	21.88	$ 1,297
Climate Zone 5 (PG&E)	47,268	230	0%	528	44%	535.99	535.99	0.04	-0.29	-0.26	$ 877
Climate Zone 11 (PG&E)	159,246	1,226	1%	8,627	14%	397.88	397.88	0.10	14.33	14.67	$ 1,322
Climate Zone 12 (PG&E)	576,729	4,710	1%	38,834	12%	474.88	474.88	0.18	29.28	30.26	$ 1,634
Climate Zone 13 (PG&E)	312,356	4,526	1%	12,951	35%	510.59	510.59	0.11	22.48	24.56	$ 1,917
Climate Zone 14 (PG&E)	5,555	12	0%	65	18%	32	32	0	8	8	$ 863
Climate Zone 16 (PG&E)	19,898	30	0%	275	11%	793.84	793.84	0.15	4.22	4.22	$ 1,712
CARB Communities[10]	169,353	2,015	1%	1,997	101%	284.78	284.78	0.06	15.64	16.04	$ 925
Financial											
CARE	1,401,702	15,882	1%	15,913	100%	454.88	454.88	0.11	21.75	22.91	$ 1,533
FERA	174,219	169	0%	288	59%	556.50	556.50	0.12	22.88	24.33	$ 1,758
Disconnected [11]	3,555	135	0%	194	70%	295.26	295.26	0.06	17.14	17.33	$ 854
Arrearages[12]	511,423	3,707	1%	4,651	76%	337.35	337.35	0.08	18.60	18.95	$ 1,068
High Usage [13]	27,866	3,492	13%	4,178	84%	487.63	487.63	0.10	20.38	21.87	$ 1,669
High Energy Burden [14]	1,106,459	9,709	1%	9,398	103%	346.56	346.56	0.08	19.52	19.78	$ 1,122
SEVI [15]											
H	598,064	7,174	1%	7,134	101%	324.82	324.82	0.08	18.93	19.24	$ 1,081
M	866,513	7,169	1%	7,170	100%	345.82	345.82	0.08	18.90	19.11	$ 1,055
L	421,456	2,083	0%	2,020	103%	373.01	373.01	0.08	18.50	18.69	$ 1,044
Affordability Ratio [16]	239,985	16,442	7%	15,107	109%	337.97	337.97	0.08	18.64	19.08	$ 1,057
Health Condition											
Medical Baseline	125,858	2,330	2%	2,568	91%	479.95	479.95	0.11	19.72	20.86	$ 1,627
Respiratory (Asthma) [17]											
H	960,000	10,152	1%	10,011	101%	342.02	342.02	0.08	19.86	20.18	$ 1,125
M	557,567	4,939	1%	5,001	99%	332.39	332.39	0.08	17.51	17.66	$ 984
L	369,809	1,335	0%	1,312	102%	353.99	353.99	0.07	16.29	16.37	$ 950
Disabled	658,570	4,649	1%	6,064	76%	496.90	496.90	0.11	19.63	20.99	$ 1,696

[1] PG&E is reporting on these customer segments at the direction of the ED with the caveat that estimates/numbers may be compiled from multiple sources, based on available estimates, and/or self-reported data. The numbers may not be additive.

[1] 2023 eligibility estimates provided by Athens Research, except as otherwise noted. PG&E will update the customer segments in alignment with the 2024 eligibility estimates for the May 2024 monthly report.

[2] Households treated data is not additive because customers may be represented in multiple categories. Data is compiled based on ESA measures received YTD, and may include enrollments from prior years

[3] The number of household contacted includes YTD leads and enrollments.

[4] PG&E has considered the energy savings associated with all ESA measures installed for this entry, regardless of whether the savings have a negative or positive value for kW, kWh, and/or Therms. Many measures offered in ESA provide Non-Energy Benefits (including Health, Comfort, and Safety

[5] PG&E has considered only the energy savings associated with the ESA measures installed for this entry that have a positive value for kWh and/or Therms. Installed ESA measures with a negative savings value for both kWh and Therms were excluded.

[6] This represents the number of households with at least one member who is at least 60 years old at the time of data collection.

[7] "Hard-to-reach" residential customers include "those customers who do not have easy access to program information or generally do not participate in energy efficiency programs due to a language, income, housing type, geographic, or home ownership (split incentives) barrier" (Advice Letter 4482-G/5314-E dated September 1, 2021). For the purpose of this reporting, PG&E is defining "hard-to-reach" as those residential customer self-identified as not preferring or speaking English as the primary language because income, housing type, geographic, and homeownership information is reported elsewhere on this table.

[8] Vulnerable refers to Disadvantaged Vulnerable Communities (DVC) which consist consists of communities in the 25% highest scoring census tracts according to the most current versions of the California Communities Environmental Health Screening Tool (CalEnviroScreen), as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income.

[9] Includes Zone 3 (Tier 3) of the CPUC Fire-Threat Map

[10] This reflects communities within PG&E's service territory that are identified by the California Air Resources Board (CARB) Community Air Protection Program as communities continue to experience environmental and health inequities from air pollution.

[11] Rates are based on the previous year. PG&E began issuing disconnection notices in Q3 2022, and will use the static data set of FY 2022 disconnections processed for this customer segment reporting in 2023.

[12] PG&E defines arrearages as overdue balance greater than 30 days. Estimated eligibility is based on CARE/FERA households with arrearages in the prior year as reported in PG&E's R.18-07-015 Monthly Disconnection Report through December 2022.

[13] PG&E defines high usage as at least 400% of baseline at least three times in 12-month period.

[14] PG&E utilizes the Low-Income Energy Affordability Data (LEAD) Tool developed DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poverty Level (FPL) that are in PG&E's service territory. The 2016 Needs Assessment for the Energy Savings Assistance and the California Alternate Rates for Energy Programs describes households that spent more 6.3% of their annual income on energy bills as having high energy burden (p.47).

[15] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing. PG&E utilizes the SEVI data provided by the CPUC to map its service territory by SEVI scores (L: 0 to 33; M: >33 to 66; H: >66).

[16] The Affordability Ratio (AR) metric quantifies the percentage of a representative household's income that would be used to pay for an essential utility service after non-discretionary expenses such as housing and other essential utility service charges are deducted from the household's income. Using Gas AR20 and Electric AR20 data for 2023 (using 2019 base year) provided by the CPUC, PG&E selects census tracts with Electric AR20 at above 15% or Gas AR20 above 10% to identify areas within its service territory as having high affordability ratio (CPUC 2019 Annual Affordability Report, pp 34, 44).

[17] PG&E utilizes the 'Asthmaz' indicator in CalEnviroScreen 4.0 (published by the California Office of Environmental Health Hazard Assessment) as a proxy to identify locations with varying levels of respiratory conditions within its service territory. L: 0-33 percentile; M: >33-66 percentile; L: >66-100 percentile.

[18] February 2023 was PG&E's first month reporting this data, after incorporating changes into its enrollment forms.

[19] Rate of Uptake may be slighter greater than 100% as homes that have received treatment this year may have been enrolled/contacted in the prior year.

[20] This data captures tribal households located on federally-recognized tribes whose trust lands are identified in the Bureau of Indian Affairs, and also includes ESA participants from non federally-recognized tribes or households that self-identified as Native American.

[21] May include both completed and in-progress projects and averages may be different from the average for only the completed projects in Column C.

Multifamily Whole Building (MFWB)

Customer Segments	# of Properties Eligible [1]	# of Properties Treated [2]	Enrollment Rate = (C/B)	# of Properties Contacted [3]	Rate of Uptake = (C/E) [19]	Avg. Energy Savings (kWh) Per Treated Properties (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kWh) Per Treated Properties (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Property	Avg. Energy Savings (Therms) Per Treated Properties (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Properties (Energy Saving Measures only) [5]	Avg. Cost Per Treated Properties
Location											
DAC	1038	0	0	0	0	0	0	0	0	0	0
Rural	487	0	0	0	0	0	0	0	0	0	0
Tribal [20]	5	0	0	0	0	0	0	0	0	0	0
PSPS Zone	5547	0	0	0	0	0	0	0	0	0	0
Wildfire Zone [9]	55	0	0	0	0	0	0	0	0	0	0
Climate Zone 1 (PG&E)	47	0	0	0	0	0	0	0	0	0	0
Climate Zone 2 (PG&E)	174	0	0	0	0	0	0	0	0	0	0
Climate Zone 3 (PG&E)	2499	0	0	0	0	0	0	0	0	0	0
Climate Zone 4 (PG&E)	748	0	0	0	0	0	0	0	0	0	0
Climate Zone 5 (PG&E)	59	0	0	0	0	0	0	0	0	0	0
Climate Zone 11 (PG&E)	246	0	0	0	0	0	0	0	0	0	0
Climate Zone 12 (PG&E)	1124	0	0	0	0	0	0	0	0	0	0
Climate Zone 13 (PG&E)	1169	0	0	0	0	0	0	0	0	0	0
Climate Zone 14 (PG&E)	2	0	0	0	0	0	0	0	0	0	0
Climate Zone 16 (PG&E)	1	0	0	0	0	0	0	0	0	0	0
CARB Communities[10]	1039	0	0	0	0	0	0	0	0	0	0
Other											
Vulnerable [8]	2735	0	0	0	0	0	0	0	0	0	0
High Energy Burden [14]	2584	0	0	0	0	0	0	0	0	0	0
SEVI [15]											
H	2959	0	0	0	0	0	0	0	0	0	0
M	2654	0	0	0	0	0	0	0	0	0	0
L	475	0	0	0	0	0	0	0	0	0	0
Affordability Ratio [16]	6008	0	0	0	0	0	0	0	0	0	0
Respiratory (Asthma) [17]											
H	4113	0	0	0	0	0	0	0	0	0	0
M	1249	0	0	0	0	0	0	0	0	0	0
L	726	0	0	0	0	0	0	0	0	0	0

[1] Eligibility estimates provided by ResiAnt.

[2] Households treated data is not additive because customers may be represented in multiple categories. Data is compiled based on ESA measures received YTD, and may include enrollments from prior years.

[3] The number of household contacted includes YTD leads and enrollments.

[4] PG&E has considered the energy savings associated with all ESA measures installed for this entry, regardless of whether the savings have a negative or positive value for kW, kWh, and/or Therms. Many measures offered in ESA provide Non-Energy Benefits (including Health, Comfort, and Safety

[5] PG&E has considered only the energy savings associated with the ESA measures installed for this entry that have a positive value for kWh and/or Therms. Installed ESA measures with a negative savings value for both kWh and Therms were excluded.

[6] This represents the number of households with at least one member who is at least 60 years old at the time of data collection.

[7] "Hard-to-reach" residential customers include "those customers who do not have easy access to program information or generally do not participate in energy efficiency programs due to a language, income, housing type, geographic, or home ownership (split incentives) barrier" (Advice Letter 4482-G/5314-E dated September 1, 2021). For the purpose of this reporting, PG&E is defining "hard-to-reach" as those residential customer self-identified as not preferring or speaking English as the primary language because income, housing type, geographic, and homeownership information is reported elsewhere on this table.

[8] Vulnerable refers to Disadvantaged Vulnerable Communities (DVC) which consist consists of communities in the 25% highest scoring census tracts according to the most current versions of the California Communities Environmental Health Screening Tool (CalEnviroScreen), as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income.

[9] Includes Zone 3 (Tier 3) of the CPUC Fire-Threat Map

[10] This reflects communities within PG&E's service territory that are identified by the California Air Resources Board (CARB) Community Air Protection Program as communities continue to experience environmental and health inequities from air pollution.

[11] Rates are based on the previous year. PG&E began issuing disconnection notices in Q3 2022, and will use the static data set of FY 2022 disconnections processed for this customer segment reporting in 2023.

[12] PG&E defines arrearages as overdue balance greater than 30 days. Estimated eligibility is based on CARE/FERA households with arrearages in the prior year as reported in PG&E's R.18-07-015 Monthly Disconnection Report through December 2022.

[13] PG&E defines high usage as at least 400% of baseline at least three times in 12-month period.

[14] PG&E utilizes the Low-Income Energy Affordability Data (LEAD) Tool developed DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poverty Level (FPL) that are in PG&E's service territory. The 2016 Needs Assessment for the Energy Savings Assistance and the California Alternate Rates for Energy Programs describes households that spent more 6.3% of their annual income on energy bills as having high energy burden (p.47).

[15] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing. PG&E utilizes the SEVI data provided by the CPUC to map its service territory by SEVI scores (L: 0 to 33; M: >33 to 66; H: >66).

[16] The Affordability Ratio (AR) metric quantifies the percentage of a representative household's income that would be used to pay for an essential utility service after non-discretionary expenses such as housing and other essential utility service charges are deducted from the household's income. Using Gas AR20 and Electric AR20 data for 2023 (using 2019 base year) provided by the CPUC, PG&E selects census tracts with Electric AR20 at above 15% or Gas AR20 above 10% to identify areas within its service territory as having high affordability ratio (CPUC 2019 Annual Affordability Report, pp 34, 44).

[17] PG&E utilizes the 'Asthmaz' indicator in CalEnviroScreen 4.0 (published by the California Office of Environmental Health Hazard Assessment) as a proxy to identify locations with varying levels of respiratory conditions within its service territory. L: 0-33 percentile; M: >33-66 percentile; L: >66-100 percentile.

MFWB (individual in-unit treatment)

Customer Segments	# of Units Eligible [1]	# of Units Treated [2]	Enrollment Rate = (C/B)	# of Units Contacted [3]	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Unit (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kWh) Per Treated Unit (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Unit	Avg. Energy Savings (Therms) Per Treated Unit (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Unit (Energy Saving Measures only) [5]	Avg. Cost Per Treated Unit
Rent vs. Own											
Own		260				859.12	147.44	0.05	8.01	1.77	$ 530.29
Rent		5,600				526.76	127.29	0.03	8.33	3.07	$ 598.38
Previous vs. New Participant											
New		5,792				547.98	129.74	0.04	8.42	3.05	$ 602.71
Previous		-				-	-	-	-	-	$ -
Seniors [6]		2,436				420.11	128.34	0.03	7.41	3.80	$ 396.48
Veterans [18]		114				429.05	118.78	0.03	7.28	2.65	$ 471.69
Hard-to-Reach [7]		2,244				655.80	129.58	0.04	8.22	2.81	$ 548.52
Vulnerable [8]		3,394				556.00	113.73	0.04	8.06	2.27	$ 646.89
Location											
DAC		1,309				534.58	112.32	0.05	8.32	1.49	$ 740.39
Rural		1,083				622.79	217.37	0.04	9.27	2.32	$ 642.48
Tribal [20]		-				-	-	-	-	-	$ -
PSPS Zone		675				575.51	208.39	0.03	5.39	1.77	$ 604.52
Wildfire Zone [9]		33				598.54	598.54	0.06	(0.93)	(0.93)	$ 268.84
Climate Zone 1 (PG&E)		31				167.89	-	0.01	16.07	-	$ 697.00
Climate Zone 2 (PG&E)		57				353.44	300.54	0.02	14.34	14.89	$ 584.66
Climate Zone 3 (PG&E)		1,868				628.73	179.32	0.02	5.89	3.63	$ 515.22
Climate Zone 4 (PG&E)		564				971.48	43.73	0.03	7.97	1.05	$ 677.35
Climate Zone 5 (PG&E)		6				772.88	-	0.02	1.95	-	$ 320.37
Climate Zone 11 (PG&E)		561				229.62	79.30	0.04	11.38	2.76	$ 589.12
Climate Zone 12 (PG&E)		1,239				329.17	107.38	0.03	9.09	4.28	$ 583.93
Climate Zone 13 (PG&E)		1,336				608.63	131.47	0.05	10.12	1.62	$ 732.64
Climate Zone 14 (PG&E)		-				-	-	-	-	-	$ -
Climate Zone 16 (PG&E)		-				-	-	-	-	-	$ -
CARB Communities [10]		741				726.24	140.93	0.05	6.15	1.69	$ 693.55
Financial											
CARE		5,356				522.78	121.43	0.03	8.67	3.12	$ 600.93
FERA		30				1,257.64	28.50	0.05	13.62	1.94	$ 715.75
Disconnected [11]		68				842.95	112.82	0.05	8.41	1.42	$ 642.43
Arrearages [12]		1,343				607.13	126.57	0.04	9.06	2.58	$ 666.96
High Usage [13]		966				365.52	103.95	0.02	7.26	4.87	$ 453.34
High Energy Burden [14]		2,597				456.07	130.24	0.04	9.42	2.31	$ 667.41
SEVI [15]											
H		3,288				581.38	111.76	0.04	9.28	2.32	$ 685.88
M		1,279				581.76	187.94	0.03	6.89	3.01	$ 546.05
L		1,145				450.81	125.42	0.02	8.12	5.41	$ 470.11
Affordability Ratio [16]		5,712				555.29	131.56	0.04	8.51	3.09	$ 611.30
Health Condition											
Medical Baseline		391				545.71	145.87	0.04	9.03	2.98	$ 664.70
Respiratory (Asthma) [17]		-				-	-	-	-	-	$ -
H		3,288				581.38	111.76	0.04	9.28	2.32	$ 685.88
M		1,279				581.76	187.94	0.03	6.89	3.01	$ 546.05
L		1,145				450.81	125.42	0.02	8.12	5.41	$ 470.11
Disabled		1,782				492.60	149.27	0.03	7.01	3.00	$ 450.58

[1] PG&E is currently in the process of identifying method and updating its system/process to report on this customer segment.

[1] 2023 eligibility estimates provided by Athens Research, except as otherwise noted.

[2] Households treated data is not additive because customers may be represented in multiple categories. Data is compiled based on ESA measures received YTD, and may include enrollments from prior years.

[3] The number of household contacted includes YTD leads and enrollments.

[4] PG&E has considered the energy savings associated with all ESA measures installed for this entry, regardless of whether the savings have a negative or positive value for kW, kWh, and/or Therms. Many measures offered in ESA provide Non-Energy Benefits (including Health, Comfort, and Safety

[5] PG&E has considered only the energy savings associated with the ESA measures installed for this entry that have a positive value for kWh and/or Therms. Installed ESA measures with a negative savings value for both kWh and Therms were excluded.

[6] This represents the number of households with at least one member who is at least 60 years old at the time of data collection.

[7] "Hard-to-reach" residential customers include "those customers who do not have easy access to program information or generally do not participate in energy efficiency programs due to a language, income, housing type, geographic, or home ownership (split incentives) barrier" (Advice Letter 4482-G/5314-E dated September 1, 2021). For the purpose of this reporting, PG&E is defining "hard-to-reach" as those residential customer self-identified as not preferring or speaking English as the primary language because income, housing type, geographic, and homeownership information is reported elsewhere on this table.

[8] Vulnerable refers to Disadvantaged Vulnerable Communities (DVC) which consist consists of communities in the 25% highest scoring census tracts according to the most current versions of the California Communities Environmental Health Screening Tool (CalEnviroScreen), as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income.

[9] Includes Zone 3 (Tier 3) of the CPUC Fire-Threat Map

[10] This reflects communities within PG&E's service territory that are identified by the California Air Resources Board (CARB) Community Air Protection Program as communities continue to experience environmental and health inequities from air pollution.

[11] Rates are based on the previous year. PG&E began issuing disconnection notices in Q3 2022, and will use the static data set of FY 2022 disconnections processed for this customer segment reporting in 2023.

[12] PG&E defines arrearages as overdue balance greater than 30 days. Estimated eligibility is based on CARE/FERA households with arrearages in the prior year as reported in PG&E's R.18-07-015 Monthly Disconnection Report through December 2022.

[13] PG&E defines high usage as at least 400% of baseline at least three times in 12-month period.

[14] PG&E utilizes the Low-Income Energy Affordability Data (LEAD) Tool developed DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poverty Level (FPL) that are in PG&E's service territory. The 2016 Needs Assessment for the Energy Savings Assistance and the California Alternate Rates for Energy Programs describes households that spent more 6.3% of their annual income on energy bills as having high energy burden (p.47).

[15] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing. PG&E utilizes the SEVI data provided by the CPUC to map its service territory by SEVI scores (L: 0 to 33; M: >33 to 66; H: >66).

[16] The Affordability Ratio (AR) metric quantifies the percentage of a representative household's income that would be used to pay for an essential utility service after non-discretionary expenses such as housing and other essential utility service charges are deducted from the household's income. Using Gas AR20 and Electric AR20 data for 2023 (using 2019 base year) provided by the CPUC, PG&E selects census tracts with Electric AR20 at above 15% or Gas AR20 above 10% to identify areas within its service territory as having high affordability ratio (CPUC 2019 Annual Affordability Report, pp 34, 44).

[17] PG&E utilizes the 'Asthmaz' indicator in CalEnviroScreen 4.0 (published by the California Office of Environmental Health Hazard Assessment) as a proxy to identify locations with varying levels of respiratory conditions within its service territory. L: 0-33 percentile; M: >33-66 percentile; L: >66-100 percentile.

Pilot Plus and Pilot Deep

Customer Segments	# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B)	# of Households Contacted [3]	Rate of Uptake = (C/E) [19]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) [5]	Avg. Cost Per Treated Households
Demographic											
Housing Type [23]											
SF	1,246,501	55	0%	19,909	0%	798	798	1.1	76	76	$ 14,992
MH	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MF In-Unit	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Rent vs. Own [22]	1,887,410	55	0%	19,772	0%	798	798	1.1	76	76	$ 14,992
Own	727,713	52	0%	18,206	0%	769	769	1.0	73	73	$ 14,919
Rent	1,159,697	3	0%	1,566	0%	922	922	0.8	102	102	$ 12,036
Previous vs. New Participant	1,887,407	55	0%	19,909	0%	798	798	1.1	76	76	$ 14,992
New	1,630,205	9	0%	11,727	0%	233	233	0.4	38	38	$ 6,291
Previous	257,202	46	0%	8,182	1%	908	908	1.2	84	84	$ 18,695
Seniors[6]	810,013	3	0%	5,060	0%	980	980	1.5	94	94	$ 16,034
Veterans [18]*	149,639	-	-	7	0%	-	-	-	-	-	-
Hard-to-Reach [7]*	815,135	4	0%	256	2%	865	865	1.0	82	82	$ 16,741
Vulnerable [8]	686,713	3	0%	149	1%	1,082	1,082	1.1	103	103	$ 12,918
Location											
DAC	560,253	20	0%	6,991	0%	835	835	1.0	71	71	$ 13,521
Rural	370,236	7	0%	3,535	0%	940	940	0.9	87	87	$ 13,991
Tribal [20]	1,911	-	-	-	-	-	-	-	-	-	-
PSPS Zone	216,596	-	-	1,140	0%	-	-	-	-	-	-
Wildfire Zone [9]	22,385	-	-	179	0%	-	-	-	-	-	-
Climate Zone 1 (PG&E) [21]	193,248	3	0%	2,871	0%	526	526	1.2	86	86	16,755.3
Climate Zone 12 (PG&E) [21]	576,729	51	0%	16,951	0%	810	810	1.1	78	78	$ 14,924
Climate Zone 13 (PG&E) [21]	312,356	1	0%	2	50%	881	881	0.8	60	60	$ 13,153
CARB Communities [10]	169,353	5	0%	952	1%	1,200	1,200	1.3	51	51	$ 11,944
Financial											
CARE	1,401,702	20	0%	14,097	0%	752	752	0.9	80	80	$ 14,493
FERA	174,219	-	-	425	0%	-	-	-	-	-	-
Disconnected [11]	3,555	-	-	-	-	-	-	-	-	-	-
Arrearages[12]	511,423	8	0%	3,306	0%	846	846	1.1	75	75	$ 13,313
High Usage [13]	27,866	4	0%	3,621	0%	1,090	1,090	1.5	96	96	$ 13,420
High Energy Burden [14]	1,106,459	-	-	-	-	-	-	-	-	-	-
SEVI [15]	1,886,033	55	0%	19,909	0%	798	798	1.1	76	76	$ 14,992
H	598,064	16	0%	6,861	0%	1,045	1,045	1.1	71	71	$ 13,433
M	866,513	20	0%	9,033	0%	645	645	0.9	79	79	$ 16,079
L	421,456	16	0%	4,015	0%	694	694	1.3	80	80	$ 15,485
Affordability Ratio [16]	239,985	8	0%	2,036	0%	1,153	1,153	1.3	53	53	$ 12,980
Health Condition											
Medical Baseline	125,858	-	-	2,303	0%	-	-	-	-	-	-
Respiratory (Asthma) [17]	1,887,375	55	0%	19,909	0%	798	798	1.1	76	76	$ 14,992
H	960,000	37	0%	13,575	0%	853	853	1.0	83	83	$ 14,799

Energy Savings Assistance Program Table 8 - Clean Energy Referral, Leveraging, and Coordination
Pacific Gas and Electric Company
Through April 30, 2024

Partner	Brief Description of Effort	# of Referral [1]	# of Leveraging [2]	# of Coordination Efforts [3]	# of Leads [4]	# of Enrollments [5]
LIHEAP	When a home does not qualify for R&R measures in ESA, contractors connect the customer to LIHEAP contractors.	836	66	206	23	188
CSD	Coordination and collaboration with SPOC to support multifamily customers to learn about program opportunities applicable to multifamily properties.	61	0	N/A	6	0
DAC-SASH	Coordination with the DAC Single-family Affordable Solar Homes Program Administrator, GRID Alternatives, on referrals and homes treated.	N/A	N/A	N/A	204	N/A*
ESA Water-Energy Coordination Program	Allows ESA contractors to offer water conservation measures while they treat ESA customers. Water Agencies select from a standardized menu of options that can include replacing toilets, leak detection, meter checks, etc. Water offerings are paid by each participating Water Agency.	N/A	84	N/A	N/A	N/A
SMUD	ESA Subcontractor provides customer with contact information for SMUD for possible assistance.	0	0	0	0	0

[*] Enrollment data processed biannually.
[1] # of referral includes leads provided to a Partner Program by ESA.
[2] # of leveraging accounts for households that have received treatments by both ESA and the Partner Program where there were shared resources/cost, such as Direct Tech, CSD, Water Energy, Refrigerator, etc.
[3] # of coordination efforts include joint marketing activities by ESA and its Partner Program. These joint marketing activities may include social media, leave behinds, customer outreach events and activities.
[4] # of customer leads provided to ESA by Partner Program.
[5] This includes customer leads that result in actual ESA enrollments/treatment. It does not include leads that are in the intake process or have been treated in prior years.

	A	B	C
1	**Energy Savings Assistance Program Table 9 - Tribal Outreach**		
2	**Pacific Gas and Electric Company**		
3	**Through April 30, 2024**		
4			
5	**OUTREACH STATUS**	**Quantity (Includes CARE, FERA, and ESA)**	**List of Participating Tribes**
6	Tribes completed the ESA Meet & Confer	5	North Fork Rancheria, Mariposa MACT Health Org, Amador MACT Health Org., Calaveras MACT Health Org., Tuolumne MACT Health Org.
7	Tribes requested outreach materials or applications	1	North Fork Rancheria Emergency Management and Public Safety
8	Federally Recognized Tribes who have not accepted an offer to Meet and Confer	0	N/A
9	Non-Federally Recognized Tribes who participated in Meet & Confer	0	N/A
10	Tribes and Housing Authority sites involved in Focused Project/ESA	2	North Fork Rancheria and Trinidad Rancheria
11	Partnership offers on Tribal Lands	102	**(Federally-Recognized Tribes)** Bear River Band of the Rohnerville Rancheria, Big Lagoon Rancheria, Big Sandy Rancheria, Big Valley Band Rancheria, Blue Lake Rancheria, Buena Vista Rancheria of Mi-Wuk Indians, Cachil DeHe Band of Wintun Indians of the Colusa Indian Community, Cahto Tribe (Laytonville), California Valley Miwok Tribe, Chicken Ranch Rancheria, Cloverdale Rancheria of Pomo Indians of California, Cold Springs Rancheria, Cortina Rancheria, Coyote Valley Band of Pomo Indians, Dry Creek Rancheria of Pomo Indians, Elem Indian Colony, Enterprise Rancheria, Federated Indians of Graton Rancheria, Greenville Rancheria, Grindstone Indian Rancheria, Guidiville Indian Rancheria, Habematolel Pomo of Upper Lake, Hoopa Valley Tribe, Hopland Band of Pomo Indians, Ione Band of Miwok Indians of California, Jackson band of Mi-Wuk Indians, Kashia Band of Pomo Indians of the Stewart's Point Rancheria, Karuk Tribe, Lower Lake (Koi Tribe), Lytton Rancheria of California, Manchester Band of Pomo Indians, Mechoopda Indian Tribe, Middletown Rancheria of Pomo Indians, Mooretown Rancheria, North Fork Rancheria, Paskenta Band of Nomlaki Indians, Picayune Rancheria of Chukchansi Indians, Pinoleville Pomo Nation, Pit River Tribe, Potter Valley Tribe, Redding Rancheria, Redwood Valley, Little River Band of Rancheria of Pomo, Robinson Rancheria, Round Valley Reservation, Santa Ynez Band of Chumash Mission Indians, Scotts Valley Band of Pomo Indians, Sherwood Valley Rancheria, Shingle Springs Band of Miwok Indians, Susanville Indian Rancheria, Table Mountain Rancheria, Tachi-Yokut Tribe (Santa Rosa Rancheria, Leemore, CA), Tejon Indian Tribe, Trinidad Rancheria, Tule River Indian Reservation, Tuolumne Band of Me-Wuk Indians, Tyme Maidu Tribe-Berry Creek Reservation, United Auburn Indian Community, Wilton Rancheria, Wiyot Tribe, Washoe Tribe of CA and NV, Yocha Dehe Wintun Nation, Yurok Tribe. **(Non-Federally Recognized Tribes):** Amah Mutsun Tribal Band, American Indian Council of Mariposa County (Southern Sierra Miwuk Nation), Butte Tribal Council, Calaveras Band of Mi-Wuk Indians, California Choinumni Tribal Project, Chaushila Yokuts, Coastal Band of the Chumash Nation, Coastanoan Ohlone Rumsen-Mutsen Tribe, Dumna Wo-Wah Tribal Government, Dunlap Band of Mono Indians, Dunlap Band of Mono Indians Historical Preservation Society, Haslett Basin Traditional Committee, Honey Lake Maidu, Indian Canyon Mutsun Band of Costanoan, Kern Valley Indian Council, Kawaiisu Tribe. Kings River Choinumni Farm Tribe, Mishewal-Wappo Tribe of Alexander Valley, Muwekma Ohlone Indian Tribe, Nor-Rel-Muk Nation, North Fork Mono Tribe, Northern Band of Mono Yokuts, Noyo River Indian Community, Ohlone Indian Tribe, Salinan Tribe of Monterey San Luis Obispo and San Benito Counties, San Luis Obispo County Chumash Council, Shelbelna Band of Mendocino Coast Pomo Indians, Sierra Mono Museum, Strawberry Valley Rancheria, The Mono Nation, Traditional Choinumni Tribe (East of Kings River), Trina Marine Ruano Family, Tsungwe Council, Tubatulabal Tribe, Wailaki Tribe, Winnemem Wintu Tribe, Wintu Tribe of Northern California, Wukchumni Tribal Council, Wuksachi Indian Tribe, Xolon Salinan Tribe.
12	Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	38	**Housing Authority Offices:** Bear River Band of Rohnerville Rancheria, Berry Creek Rancheria, Big Sandy Rancheria, Big Valley Rancheria, Cher-Ae Heights Indian Community of The Trinidad Rancheria, Cloverdale Rancheria, Dry Creek Rancheria, Elem Indian Colony, Enterprise Rancheria of Maidu Indians, Federated Indians of Graton Rancheria, Fort Independence Reservation, Greenville Rancheria, Hoopa Valley Tribe, Ione Band of Miwok Indians, Karuk Tribe, Laytonville Rancheria, North Fork Rancheria, Picayune Rancheria, Pinoleville Reservation, Pit River Tribes, Round Valley Reservation, Santa Rosa Rancheria Tachi-Yokut, Stewarts Point Rancheria (Kashaya Pomo), Susanville Indian Rancheria, Tejon Indian Tribe, Tule River Indian Tribe, Upper Lake Rancheria, Washoe Tribe, Wilton Rancheria, and Yurok Tribe. **TANF Offices:** California Department of Social Services CALWORKS and Family Resilience Branch, Federated Indians of Graton Rancheria, Hoopa Valley Tribe, Karuk Tribe, North Fork Rancheria, Susanville Indian Rancheria, Tuolumne Rancheria, and Owens Valley Career Development Center.
13	Housing Authority and TANF offices who participated in Meet and Confer	0	N/A

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**CARE Program Table 1 - Program Expenses**												
2	**Pacific Gas and Electric Company**												
3	**Through April 30, 2024**												
4		**Authorized Budget [1]**			**Current Month Expenses [7]**			**Year to Date Expenses [7]**			**% of Budget Spent YTD**		
5	**CARE Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	Outreach	$6,357,760	$1,589,440	$7,947,200	$175,270	$43,818	$219,088	$968,377	$242,094	$1,210,472	15%	15%	15%
7	Processing / Certification Re-certification	$716,400	$179,100	$895,500	$41,218	$10,305	$51,523	$155,095	$38,774	$193,868	22%	22%	22%
8	Post Enrollment Verification	$1,240,880	$310,220	$1,551,100	$85,134	$21,283	$106,417	$339,582	$84,896	$424,478	27%	27%	27%
9	IT Programming	$925,600	$231,400	$1,157,000	$101,164	$25,291	$126,455	$385,198	$96,300	$481,498	42%	42%	42%
10	CHANGES Program [2]	$420,000	$105,000	$525,000	($76,662)	($19,165)	($95,827)	$17,679	$4,420	$22,099	4%	4%	4%
11	Studies and Pilots [3]	$20,000	$5,000	$25,000	($3,000)	($750)	($3,750)	$0	$0	$0	0%	0%	0%
12	Measurement and Evaluation [4]	$160,000	$40,000	$200,000	$0	$0	$0	($4,320)	($1,080)	($5,400)	-3%	-3%	-3%
13	Regulatory Compliance	$313,520	$78,380	$391,900	$21,986	$5,497	$27,483	$91,403	$22,851	$114,254	29%	29%	29%
14	General Administration	$959,840	$239,960	$1,199,800	$39,168	$9,792	$48,960	$178,790	$44,697	$223,487	19%	19%	19%
15	CPUC Energy Division	$142,480	$35,620	$178,100	$0	$0	$0	$710	$177	$887	0%	0%	0%
16													
17	**SUBTOTAL MANAGEMENT COSTS**	**$11,256,480**	**$2,814,120**	**$14,070,600**	**$384,279**	**$96,070**	**$480,349**	**$2,132,514**	**$533,129**	**$2,665,643**	**19%**	**19%**	**19%**
18													
19	CARE Rate Discount [6]	$557,115,200	$139,278,800	$696,394,000	$62,650,094	$13,978,280	$76,628,374	$269,250,811	$83,661,334	$352,912,145	48%	60%	51%
20													
21	**TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS**	**$568,371,680**	**$142,092,920**	**$710,464,600**	**$63,034,373**	**$14,074,350**	**$77,108,723**	**$271,383,325**	**$84,194,463**	**$355,577,787**	**48%**	**59%**	**50%**
22													
23	Other CARE Rate Benefits												
24	- DWR Bond Charge Exemption				$1,541,256		$1,541,256	$6,819,751		$6,819,751			
25	- CARE Surcharge Exemption [7]				$8,586,846	$1,522,261	$10,109,107	$36,773,572	$8,540,926	$45,314,498			
26	- kWh Surcharge Exemption												
27	- Vehicle Grid Integration Exemption												
28	Total Other CARE Rate Benefits				**$10,128,102**	**$1,522,261**	**$11,650,363**	**$43,593,323**	**$8,540,926**	**$52,134,249**			
29													
30	Indirect Costs												
31													
32	[1] Authorized Budget: Approved for PY 2024 in D.21-06-015, Attachment 1, Table 2.												
33	[2] D.15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026. YTD negative balance is due to accrual reversal and reimbursement credit for CHANGES Evaluation.												
34	[3] Reflects the budget and expenses for LINA study.												
35	[4] Reflects the budget and expenses for Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities.												
36	[5] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.												
37	[6] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.												
38	[7] Negative cost was due to accrual reversal.												
39													
40	NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

CARE Program Table 2 - Enrollment, Recertification, Attrition, and Enrollment Rate
Pacific Gas and Electric Company
Through April 30, 2024

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment								
	Automatic Enrollment				Self-Certification (Income or Categorical)																							
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled	Non-Scheduled	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other[5]	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	Total CARE Participants	Estimated CARE Eligible [7]	Enrollment Rate % (W/X)	Total Residential Accounts[6]	Gas and Electric	Electric Only	Gas Only
January	0	955	0	955	18,708	3,834	1,990	82	24,614	25,569	21,094	12,604	9,296	42,994	n/a	1,909	4,543	9,624	16,076	68,563	9,493	1,412,435	1,436,346	98%	5,703,458	882,660	347,969	181,806
February	0	2,271	0	2,271	19,198	3,273	1,047	97	23,615	25,886	22,305	24,275	11,290	57,870	n/a	1,763	6,641	9,148	17,552	83,756	8,334	1,420,769	1,436,346	101%	5,703,458	887,928	350,166	182,675
March	0	2,119	0	2,119	19,220	3,709	881	100	23,910	26,029	27,385	29,382	7,422	64,189	n/a	5,850	26,889	11,316	44,055	90,218	-18,026	1,402,743	1,436,346	98%	5,703,458	874,608	347,702	180,433
April	0	1,401	0	1,401	16,985	3,782	673	66	21,506	22,907	27,037	25,897	6,203	59,137	n/a	5,306	17,855	10,633	33,794	82,044	-10,887	1,391,856	1,436,346	97%	5,703,458	873,636	345,271	172,949
May																												
June																												
July																												
August																												
September																												
October																												
November																												
December																												
YTD Total	**0**	**6,746**	**0**	**6,746**	**74,111**	**14,598**	**4,591**	**345**	**93,645**	**100,391**	**97,821**	**92,158**	**34,211**	**224,190**	**0**	**14,828**	**55,928**	**40,721**	**111,477**	**324,581**	**-11,086**	**1,391,856**	**1,436,346**	**97%**	**5,703,458**	**873,636**	**345,271**	**172,949**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
[5] Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.
[6] Data represents total residential households.
[7] In accordance with Ordering Paragraph 189 of D.21-06-015, the estimated CARE eligible is based on 2024's estimate.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 3A - Post-Enrollment Verification Results (Model)
Pacific Gas and Electric Company
Through April 30, 2024

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[1]	Total Households De-enrolled[2]	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,412,435	8,140	0.6%	5,172	412	5,584	68.6%	0.4%
February	1,420,769	8,088	0.6%	4,736	533	5,269	65.1%	0.4%
March	1,402,743	7,937	0.6%	-	-	-	-	-
April	1,391,856	7,890	0.6%	-	-	-	-	-
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**1,391,856**	**32,055**	**2.3%**	**9,908**	**945**	**10,853**	**66.9%**	**0.8%**

[1] Includes customers verified as over income or who requested to be de-enrolled.
[2] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Pacific Gas and Electric Company
Through April 30, 2024

Month	Total CARE Households Enrolled	Households Requested to Verify[1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,412,435	781	0.1%	568	35	603	77.2%	0.0%
February	1,420,769	725	0.1%	550	24	574	79.2%	0.0%
March	1,402,743	1,331	0.1%	-	-	-	-	-
April	1,391,856	1,880	0.1%	-	-	-	-	-
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**1,391,856**	**4,717**	**0.3%**	**1,118**	**59**	**1,177**	**78.2%**	**0.1%**

[1] Includes all participants who were selected for high usage verification process.
[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.
[3] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I	J
1	**CARE Program Table 4 - Enrollment by County**									
2	**Pacific Gas and Electric Company**									
3	**Through April 30, 2024**									
4	**County**	**Estimated Eligible Households[1]**			**Total Households Enrolled[2]**			**Enrollment Rate[3]**		
5		**Urban**	**Rural**	**Total**	**Urban**	**Rural**	**Total**	**Urban**	**Rural**	**Total**
6	ALAMEDA	125,767	9	125,775	120,034	1	120,035	95%	11%	95%
7	ALPINE	0	111	111	0	12	12	n/a	11%	11%
8	AMADOR	0	5,091	5,091	0	4,146	4,146	0%	81%	81%
9	BUTTE	20,022	10,891	30,913	18,822	11,026	29,848	94%	101%	97%
10	CALAVERAS	17	7,552	7,569	16	4,991	5,007	93%	66%	66%
11	COLUSA	12	2,671	2,683	4	3,221	3,225	33%	121%	120%
12	CONTRA COSTA	85,115	1	85,116	90,390	0	90,390	106%	0%	106%
13	EL DORADO	5,945	4,474	10,420	5,857	5,507	11,364	99%	123%	109%
14	FRESNO	128,037	148	128,185	146,865	79	146,944	115%	53%	115%
15	GLENN	0	3,707	3,707	0	4,404	4,404	0%	119%	119%
16	HUMBOLDT	0	22,296	22,296	0	17,702	17,702	n/a	79%	79%
17	KERN	38,306	55,246	93,553	48,152	65,786	113,938	126%	119%	122%
18	KINGS	124	7,779	7,903	116	9,403	9,519	93%	121%	120%
19	LAKE	0	14,507	14,507	0	12,390	12,390	n/a	85%	85%
20	LASSEN	0	245	245	0	166	166	n/a	68%	68%
21	MADERA	12,974	5,305	18,279	16,961	5,259	22,220	131%	99%	122%
22	MARIN	16,420	0	16,420	13,829	0	13,829	84%	n/a	84%
23	MARIPOSA	25	3,721	3,746	16	2,146	2,162	64%	58%	58%
24	MENDOCINO	9	15,382	15,391	1	10,180	10,181	11%	66%	66%
25	MERCED	16,222	18,037	34,259	18,905	20,780	39,685	117%	115%	116%
26	MONTEREY	33,811	4,314	38,125	32,899	5,401	38,300	97%	125%	100%
27	NAPA	12,618	1	12,618	10,317	0	10,317	82%	0%	82%
28	NEVADA	7	10,929	10,936	1	8,909	8,910	15%	82%	81%
29	PLACER	18,982	10,918	29,900	14,489	7,316	21,805	76%	67%	73%
30	PLUMAS	52	2,747	2,799	10	1,452	1,462	19%	53%	52%
31	SACRAMENTO	120,007	0	120,007	92,838	0	92,838	77%	n/a	77%
32	SAN BENITO	86	3,834	3,920	79	5,332	5,411	92%	139%	138%
33	SAN BERNARDINO	50	300	350	19	248	267	38%	83%	76%
34	SAN FRANCISCO	67,749	0	67,749	52,162	0	52,162	77%	n/a	77%
35	SAN JOAQUIN	65,273	8,711	73,984	76,464	9,165	85,629	117%	105%	116%
36	SAN LUIS OBISPO	11,682	17,419	29,102	6,013	14,971	20,984	51%	86%	72%
37	SAN MATEO	41,211	0	41,211	36,502	0	36,502	89%	n/a	89%
38	SANTA BARBARA	17,109	1,177	18,286	20,146	878	21,024	118%	75%	115%
39	SANTA CLARA	97,423	2,445	99,867	101,771	3,085	104,856	104%	126%	105%
40	SANTA CRUZ	24,783	8	24,790	16,914	1	16,915	68%	13%	68%
41	SHASTA	12,171	11,742	23,913	9,216	8,311	17,527	76%	71%	73%
42	SIERRA	5	327	333	1	116	117	19%	35%	35%
43	SISKIYOU	0	20	20	0	6	6	n/a	30%	30%
44	SOLANO	41,028	0	41,028	43,105	0	43,105	105%	n/a	105%
45	SONOMA	40,308	2,595	42,902	37,967	2,569	40,536	94%	99%	94%
46	STANISLAUS	29,225	24,947	54,172	23,294	21,933	45,227	80%	88%	83%
47	SUTTER	10,903	0	10,903	12,387	0	12,387	114%	0%	114%
48	TEHAMA	8	9,613	9,621	5	10,478	10,483	63%	109%	109%
49	TRINITY	0	503	503	0	276	276	n/a	55%	55%
50	TULARE	656	7,065	7,721	340	9,385	9,725	52%	133%	126%
51	TUOLUMNE	0	8,813	8,813	0	6,535	6,535	n/a	74%	74%
52	YOLO	25,883	1	25,884	20,361	0	20,361	79%	0%	79%
53	YUBA	10,593	124	10,717	10,929	93	11,022	103%	75%	103%
54	**Total**	**1,130,619**	**305,727**	**1,436,346**	**1,098,197**	**293,659**	**1,391,856**	**97%**	**96%**	**97%**
55										
56	[1]In accordance with Ordering Paragraph 189 of D.21-06-015, the estimated CARE eligible is based on 2024's estimate									
57	[2] Total Households Enrolled includes submeter tenants.									
58	[3] Penetration Rate and Enrollment Rate are the same value.									
59										
60	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

	A	B	C	D	E	F	G	H
1	**CARE Program Table 5 - Recertification Results**							
2	**Pacific Gas and Electric Company**							
3	**Through April 30, 2024**							
4	**Month**	**Total CARE Households**	**Households Requested to Recertify [3]**	**% of Households Total (C/B)**	**Households Recertified[1]**	**Households De-enrolled[2]**	**Recertification Rate % (E/C)**	**% of Total Households De-enrolled (F/B)**
5	January	1,412,435	49,162	3.5%	31,307	17,855	63.7%	1.3%
6	February	1,420,769	46,689	3.3%	-	-	-	-
7	March	1,402,743	42,531	3.0%	-	-	-	-
8	April	1,391,856	28,647	2.1%	-	-	-	-
9	May							
10	June							
11	July							
12	August							
13	September							
14	October							
15	November							
16	December							
17	**YTD**	**1,391,856**	**167,029**	**12.0%**	**31,307**	**17,855**	**63.7%**	**1.3%**
18								
19	[1] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.							
20	[2] Includes customers who did not respond or who requested to be de-enrolled.							
21	[3] Excludes count of customers automatically recertified through the probability model.							
22	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G
1	**CARE Program Table 6 - Capitation Contractors[1]**						
2	**Pacific Gas and Electric Company**						
3	**Through April 30, 2024**						
4	**Contractor**	**Contractor Type (Check one or more if applicable)**				**Total Enrollments**	
5							
6		**Private**	**CBO**	**WMDVBE**	**LIHEAP**	**Current Month**	**Year-to-Date**
7	AAPI		x			0	0
8	Amador-Tuolumne Community Action Agency		x		x	0	2
9	American GI Forum		x			0	3
10	Arriba Juntos		x			0	0
11	Breathe California		x			0	0
12	Catholic Charities of the East Bay		x			1	1
13	Catholic Daisies of Fresno		x			2	2
14	Central Coast Energy Services Inc		x		x	15	129
15	Cesar A Moncada DBA Moncada Outreach		x			4	25
16	Child Abuse Prevention Council of San Joaquin County		x			0	1
17	Community Action Marin		x		x	0	0
18	Community Action Partnership of Madera County		x		x	3	11
19	Community Resource Project Inc		x		x	11	91
20	Dignity Health		x			1	2
21	Eden I & R		x			0	3
22	El Puente Comunitario		x			0	0
23	Human Investment Project Housing Inc (HIP)		x			0	0
24	Independent Living Center of Kern County Inc		x			0	1
25	Interfaith Food Bank & Thrift Store of Amador County		x			0	0
26	KidsFirst		x			0	0
27	Kings Community Action Organization Inc		x		x	0	0
28	Merced County Community Action Agency		x		x	9	10
29	Monument Crisis Center		x			1	1
30	National Asian American Coalition		x			0	0
31	National Diversity Coalition (NDC)		x			0	0
32	North Coast Energy Services, Inc		x			10	40
33	Resources for Independence Central Valley		x			0	0
34	Sacred Heart Community Service		x		x	3	11
35	UpValley Family Centers		x			0	0
36	Valley Clean Air		x			0	0
37	Welcome Tech	x				6	12
38	West Valley Community Services		x			0	0
39	**Total Enrollments**					**66**	**345**
40							
41	[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.						
42							
43	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
1	**CARE Program Table 7 - Expenditures for Pilots and Studies**															
2	**Pacific Gas and Electric Company**															
3	**Through April 30, 2024**															
4	**2024**	**Authorized 2021-2026 Budget**			**Current Month Expenses [1]**			**Year to Date Expenses [1]**			**Cycle to Date Expenses [1]**			**% of Budget Expensed**		
5		**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6																
7	**Studies**															
8	Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	$60,000	$15,000	$ 75,000	$0	$0	$ -	$0	$0	$ -	$59,929	$14,982	$74,911	100%	100%	100%
9	Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	$60,000	$15,000	$ 75,000	($3,000)	($750)	$ (3,750)	$0	$0	$ -	$0	$0	$ -	0%	0%	0%
10	Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	$60,000	$15,000	$ 75,000	$0	$0	$ -	$0	$0	$ -	$0	$0	$ -	0%	0%	0%
11	Joint IOU - Statewide CARE-ESA Categorical Study	$18,000	$4,500	$ 22,500	$0	$0	$ -	$0	$0	$ -	$17,995	$4,499	$ 22,494	100%	100%	100%
12	**Total Studies**	**$198,000**	**$49,500**	**$247,500**	**($3,000)**	**($750)**	**($3,750)**	**$0**	**$0**	**$0**	**$77,924**	**$19,481**	**$97,405**	**39%**	**39%**	**39%**
13																
14	**NOTE**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.															
15																
16	[1] Negative cost was due to accrual reversal.															

	A	B	C	D	E
1	**CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes**				
2	**Pacific Gas and Electric Company**				
3	**Through April 30, 2024**				
4					
5	**Total CARE Households Enrolled**				
6	**Month**	**CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [1]**	**CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]**	**CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)**	**CARE Enrollment Rate for DAC (Zip/Census Track) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) [3]**
7	January	98%	100%	48%	62%
8	February	98%	100%	51%	64%
9	March	105%	103%	41%	49%
10	April	105%	103%	40%	48%
11	May				
12	June				
13	July				
14	August				
15	September				
16	October				
17	November				
18	December				
19					
20	**Note:**				
21	[1] Disconnection Rates are based on the previous year.				
22	[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.				
23	[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.				
24	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.				

CARE Program Table 8A - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by Zip Code
Pacific Gas and Electric Company
Through April 30, 2024

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections [1]	ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]	ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC [3]
94535	1%	95364	7%	95814	41%
95703	59%	95375	8%	93721	56%
94517	60%	94720	10%	93608	83%
93442	66%	95335	15%	93206	84%
95934	71%	96125	19%	95652	88%
95945	95%	95113	26%	95422	89%
95252	96%	93405	28%	93301	90%
94602	100%	94704	31%	93710	91%
95665	101%	95488	35%	93701	91%
95966	106%	95064	36%	93219	93%

Notes:
Zip codes with fewer than 100 customers are excluded for privacy reasons.
[1] Disconnection Rates are based on the previous year.
[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.
[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

	A	B	C	D	E
1	**FERA Program Table 1 - Program Expenses**				
2	**Pacific Gas and Electric Company**				
3	**Through April 30, 2024**				
4		**Authorized Budget [1]**	**Current Month Expenses**	**Year to Date Expenses**	**% of Budget Spent YTD**
5	**FERA Program:**	**Electric**	**Electric**	**Electric**	**Electric**
6	Outreach	$2,696,400	$248,539	$807,714	30%
7	Processing / Certification Re-certification	$58,800	$940	$2,748	5%
8	Post Enrollment Verification	$86,500	$0	$0	0%
9	IT Programming	$0	$0	$0	0%
10	Pilot(s)	$0	$0	$0	0%
11	Studies	$0	$0	$0	0%
12	Regulatory Compliance	$30,400	$0	$0	0%
13	General Administration	$56,900	$2,842	$12,959	23%
14	CPUC Energy Division	$0	$0	$0	0%
15	**SUBTOTAL MANAGEMENT COSTS**	**$2,929,000**	**$252,321**	**$823,421**	**28%**
16	FERA Rate Discount	$18,273,000	$1,418,707	$6,015,834	33%
17	**TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS**	**$21,202,000**	**$1,671,028**	**$6,839,255**	**32%**
18	Indirect Costs				
19					
20	[1] Authorized Budget: Approved for PY 2024 in D.21-06-015, Attachment 1, Table 4.				
21					
22	NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.				

FERA Program Table 2 - Enrollment, Recertification, Attrition, and Enrollment Rate
Pacific Gas and Electric Company
Through April 30, 2024

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment				
	Automatic Enrollment				Self-Certification (Income or Categorical)																			
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled	Non-Scheduled	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	Total FERA Participants	Estimated FERA Eligible[5]	Enrollment[6] Rate % (W/X)
January	0	38	0	38	593	263	56	0	912	950	1,136	181	0	1,317	n/a	179	444	191	814	2,267	136	38,431	156,547	25%
February	0	35	0	35	650	168	31	2	851	886	926	168	0	1,094	n/a	100	692	174	966	1,980	-80	38,351	156,547	24%
March	0	39	0	39	621	257	35	0	913	952	732	172	0	904	0	83	1,010	197	1,290	1,856	-338	38,013	156,547	24%
April	0	37	0	37	734	537	31	1	1,303	1,340	792	162	0	954	0	126	932	-276	782	2,294	558	38,571	156,547	25%
May																								
June																								
July																								
August																								
September																								
October																								
November																								
December																								
YTD Total	**0**	**149**	**0**	**149**	**2,598**	**1,225**	**153**	**3**	**3,979**	**4,128**	**3,586**	**683**	**0**	**4,269**	**0**	**488**	**3,078**	**286**	**3,852**	**8,397**	**276**	**38,571**	**156,547**	**25%**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
[5] In accordance with Ordering Paragraph 189 of D.21-06-015, the estimated FERA eligible is based on 2024's estimate

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 3A - Post-Enrollment Verification Results (Model)
Pacific Gas and Electric Company
Through April 30, 2024

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)[1]	Total Households De-enrolled[2]	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	38,431	30	0.1%	25	2	27	90.0%	0.1%
February	38,351	30	0.1%	21	3	24	80.0%	0.1%
March	38,013	30	0.1%	-	-	-	-	-
April	38,571	30	0.1%	-	-	-	-	-
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**38,571**	**120**	**0.3%**	**46**	**5**	**51**	**85.0%**	**0.1%**

[1] Includes customers verified as over income or who requested to be de-enrolled.
[2] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Pacific Gas and Electric Company
Through April 30, 2024

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)[1]	Total Households De-enrolled[2]	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	38,431	74	0.2%	51	5	56	75.7%	0.1%
February	38,351	124	0.3%	98	8	106	85.5%	0.3%
March	38,013	98	0.3%	-	-	-	-	-
April	38,571	121	0.3%	-	-	-	-	-
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**38,571**	**417**	**1.1%**	**149**	**13**	**162**	**81.8%**	**0.4%**

[1] Includes customers verified as over income or who requested to be de-enrolled.
[2] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I	J
1	**FERA Program Table 4 - Enrollment by County**									
2	**Pacific Gas and Electric Company**									
3	**Through April 30, 2024**									
4	**County**	**Estimated Eligible Households[1]**			**Total Households Enrolled[2]**			**Enrollment Rate**		
5		**Urban**	**Rural**	**Total**	**Urban**	**Rural**	**Total**	**Urban**	**Rural**	**Total**
6	ALAMEDA	13,029	1	13,030	3,332	0	3,332	26%	0%	26%
7	ALPINE	0	11	11	0	0	0	n/a	0%	0%
8	AMADOR	0	466	466	0	134	134	0%	29%	29%
9	BUTTE	2,145	1,050	3,194	481	244	725	22%	23%	23%
10	CALAVERAS	2	677	678	0	180	180	0%	27%	27%
11	COLUSA	1	465	467	0	82	82	0%	18%	18%
12	CONTRA COSTA	10,134	0	10,134	3,539	0	3,539	35%	0%	35%
13	EL DORADO	993	691	1,684	322	244	566	32%	35%	34%
14	FRESNO	16,448	21	16,469	4,095	4	4,099	25%	19%	25%
15	GLENN	0	586	586	0	116	116	0%	20%	20%
16	HUMBOLDT	0	1,697	1,697	0	293	293	n/a	17%	17%
17	KERN	5,422	8,486	13,908	1,484	1,016	2,500	27%	12%	18%
18	KINGS	23	1,415	1,438	3	253	256	13%	18%	18%
19	LAKE	0	1,035	1,035	0	274	274	n/a	26%	26%
20	LASSEN	0	7	7	0	1	1	n/a	15%	15%
21	MADERA	2,342	951	3,293	492	155	647	21%	16%	20%
22	MARIN	1,897	0	1,897	302	0	302	16%	n/a	16%
23	MARIPOSA	2	323	326	1	51	52	46%	16%	16%
24	MENDOCINO	1	1,012	1,013	0	234	234	0%	23%	23%
25	MERCED	2,139	2,248	4,387	498	642	1,140	23%	29%	26%
26	MONTEREY	6,590	844	7,435	929	145	1,074	14%	17%	14%
27	NAPA	1,847	0	1,847	354	0	354	19%	0%	19%
28	NEVADA	1	1,095	1,096	0	304	304	0%	28%	28%
29	PLACER	1,038	1,279	2,317	498	269	767	48%	21%	33%
30	PLUMAS	3	182	185	0	42	42	0%	23%	23%
31	SACRAMENTO	35	0	35	11	0	11	32%	n/a	32%
32	SAN BENITO	21	1,075	1,096	7	313	320	33%	29%	29%
33	SAN BERNARDINO	0	0	0	0	0	0	n/a	n/a	n/a
34	SAN FRANCISCO	4,789	0	4,789	935	0	935	20%	n/a	20%
35	SAN JOAQUIN	9,479	1,101	10,580	3,118	414	3,532	33%	38%	33%
36	SAN LUIS OBISPO	1,054	1,563	2,617	125	313	438	12%	20%	17%
37	SAN MATEO	6,369	0	6,369	1,246	0	1,246	20%	n/a	20%
38	SANTA BARBARA	3,035	209	3,244	266	19	285	9%	9%	9%
39	SANTA CLARA	14,672	393	15,065	3,788	142	3,930	26%	36%	26%
40	SANTA CRUZ	1,825	1	1,826	449	0	449	25%	0%	25%
41	SHASTA	650	698	1,348	175	193	368	27%	28%	27%
42	SIERRA	0	14	15	0	1	1	0%	7%	7%
43	SISKIYOU	0	0	0	0	0	0	n/a	0%	0%
44	SOLANO	5,371	0	5,371	1,993	0	1,993	37%	n/a	37%
45	SONOMA	4,945	338	5,283	1,203	90	1,293	24%	27%	24%
46	STANISLAUS	3	803	806	4	366	370	116%	46%	46%
47	SUTTER	1,945	0	1,945	529	0	529	27%	0%	27%
48	TEHAMA	1	1,174	1,175	0	275	275	0%	23%	23%
49	TRINITY	0	30	30	0	1	1	n/a	3%	3%
50	TULARE	99	1,066	1,165	12	127	139	12%	12%	12%
51	TUOLUMNE	0	867	867	0	216	216	n/a	25%	25%
52	YOLO	2,627	0	2,627	772	1	773	29%	944%	29%
53	YUBA	1,684	14	1,699	444	10	454	26%	71%	27%
54	**Total**	**122,661**	**33,886**	**156,547**	**31,407**	**7,164**	**38,571**	**26%**	**21%**	**25%**
55										
56	[1] In accordance with Ordering Paragraph 189 of D.21-06-015, the estimated FERA eligible is based on 2024's estimate									
57	[2] Total Households Enrolled does not include submeter tenants.									
58										
59	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

	A	B	C	D	E	F	G	H
1	**FERA Program Table 5 - Recertification Results**							
2	**Pacific Gas and Electric Company**							
3	**Through April 30, 2024**							
4	**Month**	**Total FERA Households**	**Households Requested to Recertify [2]**	**% of Households Total (C/B)**	**Households Recertified[1]**	**Households De-enrolled**	**Recertification Rate % (E/C)**	**% of Total Households De-enrolled (F/B)**
5	January	38,431	1,023	2.7%	89	934	9%	2%
6	February	38,351	1,886	4.9%	-	-	-	-
7	March	38,013	1,615	4.2%	-	-	-	-
8	April	38,571	815	2.1%	-	-	-	-
9	May							
10	June							
11	July							
12	August							
13	September							
14	October							
15	November							
16	December							
17	**YTD**	**38,571**	**5,339**	**13.8%**	**89**	**934**	**9%**	**2%**
18								
19	[1] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.							
20	[2] Excludes count of customers recertified through the probability model.							
21	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G
1	**FERA Program Table 6 - Capitation Contractors[1]**						
2	**Pacific Gas and Electric Company**						
3	**Through April 30, 2024**						
4	**Contractor**	**Contractor Type (Check one or more if applicable)**				**Total Enrollments**	
5							
6		**Private**	**CBO**	**WMDVBE**	**LIHEAP**	**Current Month**	**Year-to-Date**
7	AAPI		x			0	0
8	Amador-Tuolumne Community Action Agency		x		x	0	0
9	American GI Forum		x			0	0
10	Arriba Juntos		x			0	0
11	Breathe California		x			0	0
12	Catholic Daisies of Fresno		x			0	0
13	Central Coast Energy Services Inc		x		x	0	0
14	Cesar A Moncada DBA Moncada Outreach		x			0	0
15	Child Abuse Prevention Council of San Joaquin County		x			0	0
16	Community Action Marin		x		x	0	0
17	Community Action Partnership of Madera County		x		x	0	0
18	Community Resource Project Inc		x		x	0	0
19	Eden I & R		x			0	0
20	El Puente Comunitario		x			0	0
21	Human Investment Project Housing Inc (HIP)		x			0	0
22	Independent Living Center of Kern County Inc		x			0	0
23	Interfaith Food Bank & Thrift Store of Amador County		x			0	0
24	KidsFirst		x			0	0
25	Kings Community Action Organization Inc		x		x	0	0
26	Merced County Community Action Agency		x		x	0	0
27	Monument Crisis Center		x			0	0
28	National Asian American Coalition		x			0	0
29	National Diversity Coalition (NDC)		x			0	0
30	North Coast Energy Services, Inc		x			1	3
31	Resources for Independence Central Valley		x			0	0
32	Sacred Heart Community Service		x		x	0	0
33	UpValley Family Centers		x			0	0
34	Valley Clean Air		x			0	0
35	Welcome Tech	x				0	0
36	West Valley Community Services		x			0	0
37	**Total Enrollments**					**1**	**3**
38							
39	[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.						
40							
41	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						