

**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF CALIFORNIA**



**FILED**

07/28/25

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**A2507015**

Application of Axxess Networks, LLC for  
Registration as a Telephone Corporation  
pursuant to Public Utilities Code Section  
1013.

Application No.

**APPLICATION OF AXCESS NETWORKS, LLC FOR REGISTRATION AS A  
TELEPHONE CORPORATION PURSUANT TO PUBLIC UTILITIES CODE  
SECTION 1013**

**(PUBLIC)**

Dated: June 6th, 2025

Mark Lammert  
Attorney-in-Fact  
c/o Compliance Solutions, Inc.  
242 Rangeline Rd.  
Longwood, FL, 32750  
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**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF CALIFORNIA**

**1013 Registration Form Pursuant to Public Utilities Code Section 1013**

|   |   |   |   |  |                                       |  |                             |                                       |  |
|---|---|---|---|--|---------------------------------------|--|-----------------------------|---------------------------------------|--|
| <b>1. APPLICANT INFORMATION</b>   |   |   |   |  |                                       |  |                             |                                       |  |
| Applicant Name: Axxess Networks, LLC  |   |   |   |  |                                       |  |                             |                                       |  |
| Business Address: 670 Sentry Pkwy W, Suite 201, Blue Bell, PA, 19422  |   |   |   |  |                                       |  |                             |                                       |  |
| Telephone No.: (610) 833-9000   |   |   |   |  |                                       |  |                             |                                       |  |
| E-mail Address: jflanigan@axxessnetworks.com  |   |   |   |  |                                       |  |                             |                                       |  |
| <b>1.a. Principal Place of Business:</b> (if different from address above)<br>Same as above.  |   |   |   |  |                                       |  |                             |                                       |  |
| <b>1.b. List all fictitious business names under which Applicant has done business in the last five years:</b><br>Not applicable.   |   |   |   |  |                                       |  |                             |                                       |  |
| <b>1.c. Applicant is</b> (check one only)<br><table style="width:100%;"><tr><td><input type="radio"/> Corporation (Inc)</td><td><input type="radio"/> General Partnership</td></tr><tr><td><input type="radio"/> Limited Partnership (LP)</td><td><input type="radio"/> Sole Proprietor</td></tr><tr><td><input checked="" type="radio"/> Limited Liability Company (LLC)</td><td><input type="radio"/> Trust</td></tr><tr><td colspan="2"><input type="radio"/> Other, specify:</td></tr></table> <p>Attach <b>Appendix A</b> with the following: 1) a copy of the entity's organizing documents; (2) evidence of the Applicant's qualification to transact business in California; and (3) a copy of its Certificate of Good Standing Status certified by the Secretary of State of California.</p> |   | <input type="radio"/> Corporation (Inc) | <input type="radio"/> General Partnership | <input type="radio"/> Limited Partnership (LP) | <input type="radio"/> Sole Proprietor | <input checked="" type="radio"/> Limited Liability Company (LLC) | <input type="radio"/> Trust | <input type="radio"/> Other, specify: |  |
| <input type="radio"/> Corporation (Inc)   | <input type="radio"/> General Partnership                       |   |   |  |                                       |  |                             |                                       |  |
| <input type="radio"/> Limited Partnership (LP)  | <input type="radio"/> Sole Proprietor                           |   |   |  |                                       |  |                             |                                       |  |
| <input checked="" type="radio"/> Limited Liability Company (LLC)  | <input type="radio"/> Trust                                     |   |   |  |                                       |  |                             |                                       |  |
| <input type="radio"/> Other, specify:   |   |   |   |  |                                       |  |                             |                                       |  |
| <b>1.d. Applicant has a foreign ownership interest</b><br><input checked="" type="radio"/> NO <input type="radio"/> YES, Foreign entity interest:   |   |   |   |  |                                       |  |                             |                                       |  |
| <b>2. APPLICANT REGISTERED AGENT FOR SERVICE OF PROCESS</b>   |   |   |   |  |                                       |  |                             |                                       |  |
| Agent Name: Corporation Service Company   |   |   |   |  |                                       |  |                             |                                       |  |
| Address: 2710 Gateway Oaks Drive, Suite 150, NSacramento, CA 95833-3505   |   |   |   |  |                                       |  |                             |                                       |  |
| Telephone No.: (800) 927-9800   |   |   |   |  |                                       |  |                             |                                       |  |
| <b>3. APPLICANT LEGAL DOMICILE</b> (check one only)   |   |   |   |  |                                       |  |                             |                                       |  |
| <input type="radio"/> California  | <input checked="" type="radio"/> Other, specify: DE, 10/24/2013 |   |   |  |                                       |  |                             |                                       |  |

| 4. APPLICANT WILL OPERATE AS (check all that apply)  |   |  |
|--|---|--|
| <input type="checkbox"/> Competitive Local Exchange Service Provider<br><br><b>4. a. Proposed Facilities</b><br><input checked="" type="checkbox"/> Switchless Reseller / Non-facilities-based<br><br><b>4.d. Service Territories</b><br><input checked="" type="checkbox"/> Within ALL the Service Territories of Uniform Regulatory Framework Incumbent Local Exchange Carriers<br><input type="checkbox"/> Within ALL the Service Territories of the Small Incumbent Local Exchange Carriers<br><input type="checkbox"/> In specific portions of the State only ( <b>Appendix B</b> ) | <input type="checkbox"/> Interexchange (Intra/Inter-LATA) Service Provider<br><br><b>4. b. Proposed Facilities</b><br><input checked="" type="checkbox"/> Switchless Reseller / Non-facilities-based<br><br><b>4.e. Service Territories</b><br><input checked="" type="radio"/> Throughout the State of California.<br><input type="radio"/> In specific portions of the State only ( <b>Appendix B</b> ) | <input checked="" type="checkbox"/> Fixed Interconnected Voice over Internet Protocol (VoIP) Service Provider<br><br><b>4. c. Proposed Facilities</b><br><input checked="" type="checkbox"/> Non-facilities-based<br><br><b>4.f. Service Territories</b><br><input checked="" type="checkbox"/> Within the Service Territories of Uniform Regulatory Framework Incumbent Local Exchange Carriers<br><input checked="" type="checkbox"/> Within the Service Territories of Small Incumbent Local Exchange Carriers<br><input type="checkbox"/> In specific portions of the State only ( <b>Appendix B</b> ) |
| Attach <b>Appendix B</b> to include a list of the specific portion(s) or geographical location(s) of the State, and/or ILEC territory(ies); and a copy of the map(s).<br><br>Applicant seeking to operate in any Small Incumbent Local Exchange Carriers territories must meet the requirements contained in Appendix A of D.20-08-011.  |   |  |
| 5. DATE APPLICANT EXPECTS TO BEGIN OR HAS BEGUN OFFERING SERVICE(S) IN CALIFORNIA (If already operating in California, attach <b>Appendix C</b> )  |   |  |
| 08/01/2025   |   |  |

**6. APPLICANT WILL PROVIDE THE FOLLOWING SERVICES IN CALIFORNIA**

(check all that apply)

- ☒ Provide voice services (traditional wireline and/or Fixed Interconnected VoIP) directly to customers
- ☐ Other (Describe below other services applicant offers, whether or not they are within Commission's jurisdiction.)

**7. SWORN AFFIDAVIT**

☒ TRUE      ☐ NOT TRUE (Appendix D)

Neither Applicant, any of its affiliates, officers, directors, partners, agents, or owners (directly or indirectly) of more than 10% of Applicant, or anyone acting in a management capacity for Applicant: (a) held one of these positions with a company that filed for bankruptcy; (b) been personally found liable, or held one of these positions with a company that has been found liable, for fraud, dishonesty, failure to disclose, or misrepresentations to consumers or others; (c) been convicted of a felony; (d) been (to his/her knowledge) the subject of a criminal referral by judge or public agency; (e) had a telecommunications license or operating authority denied, suspended, revoked, or limited in any jurisdiction; (f) personally entered into a settlement, or held one of these positions with a company that has entered into settlement of criminal or civil claims involving violations of Sections 17000 et seq., 17200 et seq., or 17500 et seq. of the California Business & Professions Code, or of any other statute, regulation, or decisional law relating to fraud, dishonesty, failure to disclose, or misrepresentations to consumers or others; (g) been found to have violated any statute, law, or rule pertaining to public utilities or other regulated industries; and/or (h) entered into any settlement agreements or made any voluntary payments or agreed to any other type of monetary forfeitures in resolution of any action by any regulatory body, agency, or attorney general.

Attach **Appendix D** if Applicant's response to this section is anything other than an unqualified "True." Applicant must declare exceptions by attaching documentation and describing any such bankruptcies, findings, judgments, convictions, referrals, denials, suspensions, revocations, limitations, settlements, voluntary payments or any other type of monetary forfeitures.

**7.a. List of all affiliated entities** (Attach Appendix E)

**8. APPLICANT HAS THE REQUIRED EXPERTISE TO OPERATE AS A SERVICE PROVIDER OF THE TYPE INDICATED IN SECTION 4 OF THIS FORM.**

☒ TRUE    ☐ NOT TRUE

**8.a.** Attach **Appendix F** with List of the names, titles, and street addresses of all officers, directors, partners, agents, or owners (directly or indirectly) of more than 10% of Applicant, or any person acting in such capacity whether or not formally appointed.

**8.b.** Attach **Appendix G** with Resumes for each personnel identified in Section 8.a. List all employment for each officer, director, partner, agent, or owner (directly or indirectly) of more than 10% of Applicant, or any person acting in such capacity whether or not formally appointed.

**8.c. Applicant Attestation to the Statement Below**    ☒ TRUE    ☐ NOT TRUE (**Appendix H**)

To the best of Applicant's knowledge, neither Applicant, any affiliate, officer, director, partner, nor owner of more than 10% of Applicant, or any person acting in such capacity whether or not formally appointed, is being or has been investigated by the Federal Communications Commission or any law enforcement or regulatory agency for failure to comply with any law, rule or order.

Attach **Appendix H** if Applicant's response to this section is anything other than an unqualified "True." Applicant must declare exceptions by attaching documentation and describing all such investigations, whether pending, settled voluntarily or resolved in another manner.

**9. FINANCIAL REQUIREMENT**

☒ TRUE    ☐ NOT TRUE

Applicant has a minimum of (a) \$25,000 in the case of a switchless reseller/ non-facilities-based, reasonably liquid and available to meet the firm's first year expenses OR (b) has profitable interstate operations to generate the required cash flow.

Attach **Appendix I** with financial instrument that demonstrates the Applicant meets financial requirements.

**10. APPLICANT IS ELIGIBLE AND SEEKS AN EXEMPTION FROM TARIFFING REQUIREMENTS**

☒ TRUE    ☐ NOT TRUE (Attach **Appendix J**)

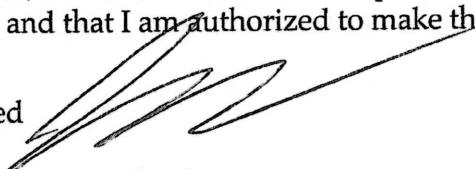
**11. OTHER LICENSE(S) HELD WITH THE COMMISSION, EITHER CURRENT AND/OR PRIOR**

☒ NONE

☐ CURRENT AND/OR PRIOR, specify:

California Public Utilities Commission  
Page 5 of 5 1013 Registration Form – Telephone Corporation

I hereby declare under penalty of perjury under the laws of the State of California that the forgoing information, and all attachments, are true, correct, and complete to the best of my knowledge and belief after due inquiry, and that I am authorized to make this application on behalf of the Applicant named above.

Signed 

Name Jason Flanigan

Title COO

Dated 7/23/25

Address 670 Sentry Parkway, Suite 201, Blue Bell, PA 19422

Telephone (610) 490-8043

Email Address jflanigan@axxessnetworks.com

**ATTACHMENT A**

**SWORN AFFIDAVIT**

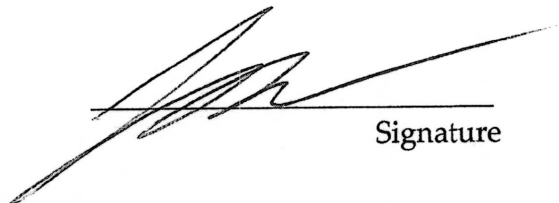
Name of Applicant/Company Axxess Networks, LLC

My name is Jason Flanigan. I am COO [Title] of Axxess Networks, LLC (Applicant). My personal knowledge of the facts stated herein has been derived from my employment with Axxess Networks, LLC (Applicant)

I affirm that Axxess Networks, LLC [Name of Applicant]:

- Agrees to comply with all federal and state statutes, rules, and regulations, Commission requirements as a Telephone Corporation, and state contractual rules and regulations, if granted the request as stated in this application;
- Certifies that all responses to the attached 1013 Registration for CPCN are true and correct; and

I affirm and declare under penalty of perjury under the laws of the State of California, including Rule 1.1 of the California Public Utilities Commission's Rules of Practice and Procedure, that, to the best of my knowledge, all of the statements and representations made in this Application are true and correct.



Signature

Jason Flanigan, COO

Name and Title

## **List of Appendixes**

Appendix A – Secretary of State

Appendix B- Service Area

Appendix E – Affiliated Entities

Appendix F – List of Officers

Appendix G - Resumes

Appendix I – Financial Information

**Appendix A**  
**Secretary of State**

**State of California**  
**Secretary of State**  
**Certificate of Registration**

I, JAMES SCHWAB, Acting Secretary of State of the State of California, hereby certify:

Entity Name:           AXXESS NETWORKS, LLC

California Name:       AXXESS NETWORKS, LLC

File Number:           202107510700

Registration Date:     03/02/2021

Entity Type:           FOREIGN LIMITED LIABILITY COMPANY

Jurisdiction:           DELAWARE

The above referenced entity complied with the requirements of California law in effect on the Registration Date for the purpose of qualifying to transact intrastate business in the State of California, and that as of the Registration Date, said entity became and now is duly registered and authorized to transact intrastate business in the State of California, subject however, to any licensing requirements otherwise imposed by the laws of this State and that the entity shall transact all intrastate business within California under the California Name as set forth above.



**IN WITNESS WHEREOF**, I execute this certificate and affix the Great Seal of the State of California this day of March 16, 2021.

**JAMES SCHWAB**  
Acting Secretary of State

**Appendix B**  
**Service Area**

Axxess Networks, LLC will provide VoIP services as a non-facilities-based provider statewide.

**Appendix E**  
**Affiliated Entities**

Axxess Networks, LLC does not have any affiliated entities.

**Appendix F**  
**List of Officers**

**Company Officers:**

Sam Sklaroff, CEO

Jason Flanigan, COO ([jflanigan@axxessnetworks.com](mailto:jflanigan@axxessnetworks.com))

Address: 650 Sentry Parkway, Suite 1, Blue Bell, PA, 19422

Phone: 610-833-9000

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## **Appendix G**

### **Resumes**

## Contact

[www.linkedin.com/in/samsklaroff](http://www.linkedin.com/in/samsklaroff)  
(LinkedIn)

## Top Skills

Start-ups  
Strategic Planning  
Team Building

# Sam Sklaroff

Revenue Growth Expert | Business Visionary | Unique "Go To Market" Program  
Greater Philadelphia

## Summary

25+ years building and leading successful companies. Specializing in creating the corporate vision and building accountable cultures focused on execution, revenue growth, empowered employees, customer loyalty and bottom line profit. Enjoy overcoming difficult competitive challenges and prevailing over unforeseen obstacles. Founded, built and successfully exited from 7 businesses.

Specialties: Enthusiastic Leader, Creative "Out-of-the-Box" Thinker, Building People and Organizations into Market Leading Businesses,  
Start-Up, Turn Around, Fast Growth and Mergers & Acquisitions  
Industry Focus: Telecom, UCaaS, CCaaS, Omni-Channel, VoIP, Hosted PBX, SIP, IT Networking, AI

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## Experience

### Axxess Networks

CEO

February 2016 - Present (9 years)

Philadelphia

Axxess Networks offers our proprietary geo-redundant VoIP platform for businesses that was founded in 2009 and currently has over 40,000 seats deployed. We market exclusively through Channel Partners.

What separates Axxess from other Hosted PBX and SIP providers is our distribution model and our customer care model. While most others in the VoIP industry are similar, Axxess created a new model focusing on the Customer and the Channel.

Axxess offers a Channel Partner friendly program including: full sales support, "upfront" commission payments and we keep our Channel Partners fully engaged with their customers.

## Ecomm Networks LLC

### CEO

January 2016 - Present (9 years 1 month)

Blue Bell, Lancaster & Pittsburgh

EComm Networks has a long history in the business telecom marketplace. Starting 30 years ago as Executone, becoming Ecomm then PremierComm and now back to EComm Networks. Although ownership has changed, the people are the same great people with many enjoying over 20 years of tenure.

In addition to our strong Mitel relationship we will be adding Axxess Networks market leading Hosted PBX (VoIP) and SIP trunk offering, as well as other telecom and IT related services.

I will look to lead EComm Networks through a culture of WOW! customer care, consistent lead gen marketing and leading edge products and services; generating significant sales increases . . . powered by happy employees . . . resulting in happy customers.

## 3LC Business Improvement

### CEO

May 2014 - December 2015 (1 year 8 months)

Cherry Hill, NJ

Utilizing my 30 years of successful entrepreneurial experience, ranging from start-up to large corporate, to assist business owners and company management to realize their company vision by focusing on 3 elements critical to the success of all businesses:

- Accelerated Sales
- Improved Profit Margins
- WOW! Customer Service

A focus in these three areas can provide a solid foundation to develop and grow a successful business.

Missing on any one or more of these functional areas can be an impediment to achieving the company's vision and in many cases results in poor performance or even leading to the failure of the business.

Besides those three core areas an important question to be answered if you are seeking accelerated growth for your business is what makes you different/special? Or are you following the herd of other competitors in your industry.

Working with entrepreneurs and management teams we develop strategies together to address profitable business growth and monitor execution.

#### ComTec Systems, Inc.

COO

October 2012 - April 2014 (1 year 7 months)

New Jersey

- Created the strategic plan resulting in a shift away from legacy products/ services to cloud opportunities
- Worked with the existing management team and transitioned new management into key positions to implement the strategic plan
- Increased ComTec Cloud's portfolio by starting a captive CLEC, a Hosted PBX platform, a Managed Services platform and a NOC to oversee it all
- Drove the implementation of a lead generation campaign that has led to significant opportunities

#### Whitemarsh Villas

CEO/President, Developer

January 2008 - August 2013 (5 years 8 months)

Whitemarsh Villas is soon to be a 42 Unit Luxury Active Adult Community. The 3 story building with underground parking will be a groundbreaking project.

It will be the first "Green" multi-family building in Montgomery County.

Featuring Solar, Geo-Thermal Heat/AC, Tankless Hot Water Heaters, Energy Star Appliances, Fluorescent Lighting, etc.; creating an "Energy Neutral" building!

#### Expert Technology Associates

CEO/President

2004 - 2008 (4 years)

Led ETA to substantial growth highlighted by winning the Philly Top 100 Growth Companies award. Also achieved significant EBITDA annually, funded growth internally with zero debt and created a work environment that employees and customers were proud to be part of.

#### Expanets

2 years

Vice President

June 1999 - October 2001 (2 years 5 months)

Led large division employing 250 +/- people.

Revenue approaching \$100mil.

Achieved highest EBITDA attainment and lowest turnover company-wide.

Vice President Carrier Services

1999 - 2001 (2 years)

Took over a struggling division that was not achieving growth objectives or EBITDA targets.

Quickly developed a vision & strategy and formed the leadership team that successfully built the national carrier resale initiative.

This division utilized our direct sales force of 2,000+ salespeople and rapidly became the highest growth and EBITDA producing division in the company.

Computer Telephony Integrators

CEO/President

1996 - 2000 (4 years)

CTI achieved annual growth in excess of 50% while achieving double digit EBITDA in a crowded LAN/WAN market; while others were struggling for survival in the late 90's.

Dispatch Central, Inc.

CEO/President

1990 - 2000 (10 years)

Founded a niche software company that developed a leading edge software package sold nationally to Telecom companies providing full functionality and workflow across the organizations.

The company received many awards for "Best Software Package".

American Communication Systems, Inc

Founder & CEO/President

1981 - 1999 (18 years)

Created the vision, strategy and execution to build ACS to become recognized as the Philly areas largest regional telephone company serving over 2,500 companies.

Our employee environment was positive, empowering and involved; leading to high customer satisfaction ratings, low turnover, consistent execution, growth and profits.

A focus on innovation and BPM led to steady process improvement resulting in greater employee and customer satisfaction and industry leading bottom-line profits. Consistently recognized for overachieving performance.

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## Education

Pennsylvania State University

BS, Management & Marketing · (1975 - 1979)

## Contact

[www.linkedin.com/in/jasonflanigan](http://www.linkedin.com/in/jasonflanigan)  
(LinkedIn)  
[www.pmright.com](http://www.pmright.com) (Company)

## Top Skills

Project Management  
Business Process Improvement  
Business Process Management

# Jason Flanigan

Chief Operating Officer at Axxess Networks LLC  
Blue Bell, Pennsylvania, United States

## Summary

I am focused on process efficiency and automation through the use of any technology. My accomplishments are a reflection on the the teams I am able to successfully align.

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## Experience

**Axxess Networks**  
Chief Operating Officer  
September 2016 - Present (8 years 5 months)  
Blue Bell

I have the privilege of building the core foundation for Axxess Networks who is disrupting a saturated hosted PBX market by transforming the approach, implementation and sustainability of a high end phone system. We have a highly experienced team working towards providing the best customer experience while continually reevaluating our products and services to align ourselves with technology and methodology trends. Success story after another we have found the right combination of customization, automation and timely deliverance to serve the ever demanding needs of all communication requirements.

**Ecomm Networks LLC**  
Chief Operating Officer  
September 2017 - Present (7 years 5 months)  
Blue Bell, PA

**Hirtle, Callaghan & Co.**  
Senior Manager  
July 2011 - September 2016 (5 years 3 months)  
Conshohocken

I've lead the Business Process Management Department at Hirtle Callaghan. The team is focused on increasing process efficiency and quality so we can serve our clients with the highest level of service possible. I believe that a software solution should compliment the business processes, not drive them. With that in mind we've put together a suite of tools so my team can not only

meet what the business needs today but the what the company vision is for tomorrow.

#### AI Soft

##### VP Operations

May 2009 - May 2011 (2 years 1 month)

Wilmington, Delaware

Founding Member.

Lead the organization by creating an innovative software application for automating all processes within secondary schools. From initial applicants through post graduation processes, the software managed the full life cycle of a student.

Provided all process mappings of all processes.

Lead teams consisting of US and overseas project managers, business analysts, trainers and developers.

Networked with local schools and created partnerships for beta sites.

Organized a nationwide sales force consisting of regional managers and sales representatives.

Successfully implemented beta sites.

#### Expert Technology Associates

##### Business Process Manager

June 2005 - April 2011 (5 years 11 months)

Ran a Siebel Implementation project which replaced all legacy systems currently being used. In between major releases automation opportunities are identified and implemented as software enhancements. Onsite teams from Oracle are directly involved as well as 3rd party offshore development teams to complete requirements created by the various subject matter experts. My highest priority is to constantly evaluate business processes, continue to measure their effectiveness and find ways to automate them. Implemented software acts as a tool and complements ETA's business processes, it doesn't not change them.

#### ARC Group Associates

##### Senior Developer / Business Processes Management

June 2004 - June 2005 (1 year 1 month)

I worked directly with the operations department to help evaluate their business through the use of building analytical reports. The reports helped

show where the company needed to focus their efforts and with the help of a small team we were able to evaluate the business processes and find ways to enhance them for better productivity.

### Genesis Health Ventures

Developer

June 2002 - June 2004 (2 years 1 month)

Worked with a team of developers, business analysts, project leaders, and DBAs completing various projects for assistant living facilities. Development applications included Oracle DB, .NET, Crystal, and Cold Fusion.

### Dispatch Central

Developer/Project Manager

1997 - 2000 (3 years)

Built a full end to end IVR solution that integrated into a ERP system (Dispatch Central). It allowed all technicians to call in to complete work orders and fax a completed invoice to the customer site for signature.

### American Communications

Developer

1996 - 2000 (4 years)

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## Education

Villanova University

Six Sigma Certification, BPM · (2007 - 2007)

Siebel University

Certification 7.8, CRM · (2006 - 2006)

Shippensburg University of Pennsylvania

Bachelor's degree, Computer Science · (1997 - 2002)

**APPENDIX I**  
**CONFIDENTIAL FINANCIAL INFORMATION**  
**SUBMITTED UNDER SEAL PURSUANT TO DECISION D.24-11-003**