BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA



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A2510002

In the Matter of the Application of Santa Barbara Airbus, Inc. d/b/a Santa Barbara Airbus (PSC-1262) for Authority to Increase Base Fares and Continue to Maintain a Zone of Rate Freedom.

APPLICATION OF SANTA BARBARA AIRBUS, INC. (PSC-1262) FOR AUTHORITY TO INCREASE BASE FARES AND CONTINUE TO MAINTAIN A ZONE OF RATE FREEDOM

Willis Hon Nossaman LLP 50 California Street, 34th Floor San Francisco, CA 94111

Tel: (415) 398-3600 Fax: (415) 398-2438

E-mail: whon@nossaman.com

Attorney for Santa Barbara Airbus, Inc.

October 6, 2025

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I. INTRODUCTION

Pursuant to Sections 454 and 454.2 of the California Public Utilities Code,

Articles 2 and 3 of the California Public Utilities Commission ("Commission") Rules of

Practice and Procedure, and the procedures for passenger stage corporations set forth
in Decision ("D.") 15-05-029, Santa Barbara Airbus, Inc. ("Applicant") files this

Application seeking Commission authorization to increase its base fares and continue to
maintain a Zone of Rate Freedom ("ZORF") around the new proposed base fares. As
explained below, the proposed increases to base fares are justified as Applicant has not
increased its authorized base fares in several years and even with the existing ZORF,
its current fares may need to be increased to meet increasing costs of providing service.

Accordingly, Applicant respectfully urges that the Commission expeditiously grant the
relief requested herein.

II. APPLICANT INFORMATION

The exact legal name of the Applicant is Santa Barbara Airbus, Inc. Applicant's principal place of business is 750 Technology Drive, Goleta, CA 93117. Applicant is a

California Corporation doing business as Santa Barbara Airbus. All notices, correspondence, and communications with respect to this Application should be addressed to:

Samantha Onnen, CEO Santa Barbara Airbus, Inc. 750 Technology Drive Goleta, CA 93117 805-964-7759 sonnen@sbairbus.com Willis Hon Nossaman LLP 50 California Street 34th Floor San Francisco, CA 94111 415-398-3600 whon@nossaman.com

Attached as **Attachment A** are the Applicant's latest available balance sheet and income statement showing financial information for the year ending December 31, 2024.

III. PROPOSED CATEGORIZATION AND SCHEDULE

The categorization for this proceeding should be ratesetting. Hearings are not required for this proceeding. Assuming that this Application is not protested, Applicant requests that the Executive Director of this Commission or her designee expeditiously grant the relief requested in the Application pursuant to the delegation of authority in D.15-05-029 to adjust rates for passenger stage corporations. Issues to be addressed include (1) whether to authorize the proposed increased base fares for Applicant and (2) whether to authorize Applicant to continue to maintain a ZORF around the increased base fare.

IV. BACKGROUND

The predecessor¹ for the Applicant was originally authorized by the Commission in D.82-10-067 to operate as a passenger stage corporation between Isla Vista, Goleta, and Santa Barbara, on the one hand, and Los Angeles International Airport, on the other hand. The certificate of public convenience and necessity ("CPCN") granted to Applicant (PSC-1262) was most recently amended in D.04-04-057, in which the Commission authorized the transfer of the operating authority of the former Great American Stageline, Inc. to Applicant. Accordingly, Applicant is currently authorized to operate as a passenger stage corporation for all of the routes and service areas set forth in the amended CPCN attached to D.04-04-057.

Applicant most recently sought Commission authority to increase its base fares and to continue the ZORF in April 2020 in Application 20-04-016. Based upon that application, the Commission authorized Applicant to implement the new base fares and ZORF so in D.20-06-066. On February 20, 2025, Applicant filed a revised set of tariff sheets making changes to its fares effective March 17, 2025 within the ZORF authorized in D.20-06-066. Attached as <u>Attachment B</u> is a copy of Applicant's current tariff sheets effective as of March 17, 2025.

V. REQUEST TO INCREASE BASE FARE

Applicant seeks Commission authorization pursuant to Public Utilities Code

Section 454 to increase its authorized base fares, as shown in in the proposed fares
included as **Attachment C**. Since Applicant last sought to change its base fares in April

¹ Applicant was originally organized as a partnership entity. Applicant's operating authority was transferred from the original partnership entity to the current Santa Barbara Airbus, Inc. corporate entity in D.86-02-026.

2020, there have been tremendous increases to many aspects of Applicant's operating cost, even beyond the increases previous accounted for in D.20-06-066. These include increased wages to retain skilled commercial drivers, costs to maintain its vehicle fleet (including automobile insurance), and operating expenses. There has also been high inflation during the last five years and major changes in the manner in which people travel and do business due to remote work following the COVID-19 pandemic.

Accordingly, Applicant anticipates that it will need to raise its fares beyond the existing ZORF range authorized (discussed below) in order to offset such costs. Applicant is also seeking to streamline its fares by removing certain discounts for multiple passengers and round-trip fares. Simplifying the fares authorized in the tariff in this manner makes it easier for customers to understand and for Applicant to implement.

Therefore, Applicant respectfully requests that the Commission expressly authorize it to amend its base fares as proposed in **Attachment C** in order to meet today's increased costs of operation and make the changes described above.

VI. REQUEST TO MAINTAIN ITS ZORF

Applicant also requests Commission authorization pursuant to Public Utilities

Code Section 454.2 to continue to maintain a ZORF around the proposed new base

fares. In D.88-08-041, the Commission first authorized Applicant to establish a ZORF

pursuant to Public Utilities Code Section 454.2 of \$2 below and \$4 above its base fares

at the time. In D.94-03-061, the Commission authorized Applicant to expand its ZORF

to \$23 above and below its then-current authorized fares, except where application of

ZORF reduces a fare to \$0 or less such fare will be adjusted to a minimum of \$5. In

D.20-06-066, the Commission again authorized a ZORF of 15% above and below the base fares approved in that decision.

Ordering Paragraph 11 of D.15-05-029 permits the Commission to authorize ZORFs of "not more than 15 percent above and below the carrier's initial fares" and states that the "Executive Director or his or her designee is authorized to grant such requests." In order to facilitate an expeditious decision from the Executive Director or her designee, Applicant limits its request here to only seek authorization to maintain a ZORF of 15% above and below the initial base fares proposed above.

In approving the ZORF most recently in D.20-06-066, the Commission found that "Applicant will compete with other PSCs, taxicabs, charter limousines and sedans, public transit, and private automobiles in its operations." This finding is still true today. Existing competitors who offer the same or substantially similar services for travel for the routes that Santa Barbara Airbus operates include Central Coast Shuttle and Ventura County Airporter. Moreover, the proliferation of ridesharing services today further ensures that there will be sufficient competition. Therefore, Applicant respectfully urges the Commission to authorize it to continue to maintain a ZORF in order to maintain the flexibility needed to remain competitive.

VII. CONCLUSION

In conclusion, Applicant respectfully requests that the Commission authorize it to increase its base fares and continue to maintain a ZORF around the increased base fares, as proposed above.

5

² D.20-06-066, p. 3, Finding of Fact 6.

Filed: October 6, 2025 Respectfully submitted,

/s/ Willis Hon

Willis Hon Nossaman LLP 50 California Street 34th Floor San Francisco, CA 94111

Tel: (415) 398-3900 Fax: (415) 398-2438 whon@nossaman.com

Attorney for Applicant Santa Barbara Airbus, Inc.

VERIFICATION

I am an officer of the applicant corporation herein, and am authorized to make this verification on its behalf. The statements in the foregoing document are true of my own knowledge, except as to matters which are therein stated on information or belief, and as to those matters I believe them to be true.

I declare under penalty of perjury that the foregoing is true and correct.

Executed on October 6, 2025 at Goleta, CA.

/s/ Samantha Onnen

Samantha Onnen Chief Executive Officer Santa Barbara Airbus, Inc.

Attachment A

Balance Sheet and Income Statement

Santa Barbara Airbus, Inc. Balance Sheet

As of December 31, 2024

	Dec 31, 24
ASSETS	
Current Assets	
Checking/Savings	440.050.44
004 · Cash - Community West - 1541994	112,859.11
009 · Credit- CWB 1534904	5,587.49
061 · Cash · CWB · 1533924	1,149,869.06
070 · Cash · Chase 2986461347	44,713.05
10950 · Cash in Drawer	969.40
9039 · Capital One-CD Total Checking/Savings	542,508.20 1,856,506.31
	1,000,000.01
Accounts Receivable	
100 · Accounts Receivable	2 500 00
101 · LAX	3,500.00
102 · Charter	109,779.06
105 · Commuter	-135.19
100 · Accounts Receivable - Other	910.46
Total 100 · Accounts Receivable	114,054.33
Total Accounts Receivable	114,054.33
Other Current Assets	
1890 Fuel Rebate Receivable	26,919.82
1800 · Deposit - Lease	26,982.00
1804.1 · Workers Comp Deposit-ICW	12,800.49
1805 Deposits - Bus Purchases	521.12
Total Other Current Assets	67,223.43
Total Current Assets	2,037,784.07
Fixed Assets	
1521 Transportation Vehicles - SBA	10,066,999.31
1541 Building Improvements	152,766.00
1561 · Office Furniture & Equip SBA	41,844.50
1601 Accumulated Depreciation	-10,200,769.99
1700 · Accumulated Amortization	-39,273.00
Total Fixed Assets	21,566.82
TOTAL ASSETS	2,059,350.89
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
10955 · Capital One	37,784.84
·	<u></u>
Total Credit Cards	37,784.84
Other Current Liabilities	E 600 00
2250 · Employee 401K Contributions	5,609.89
2251 · Employee 401K Loan Deductions	246.27
2260 · Profit Sharing Payable	120,000.00
2400 · Current Maturities of LTD	349,361.59
Total Other Current Liabilities	475,217.75
Total Current Liabilities	513,002.59

Santa Barbara Airbus, Inc. Balance Sheet

As of December 31, 2024

	Dec 31, 24
Long Term Liabilities	·
2998.3 · Note - WFB 397169-705	130,246.79
2998.4 · Note WFB 397169 - 707	73,976.44
2998.5 · WFB 397169 - 706	73,976.44
2998.7 · WFB 200-0000928	268,071.06
2998.8 · WFB 200-0000927	268,071.06
2999 · Less Current Maturities of LTD	-349,361.59
Total Long Term Liabilities	464,980.20
Total Liabilities	977,982.79
Equity	
3000 · Capital Stock	16,000.00
3500 Retained Earnings - S Corp.	145,258.74
Net Income	920,109.36
Total Equity	1,081,368.10
TOTAL LIABILITIES & EQUITY	2,059,350.89

Santa Barbara Airbus, Inc. Profit & Loss

January through December 2024

	Jan - Dec 24
Ordinary Income/Expense	
Income	
1 LAX Revenues	000 005 74
1000 · Local Sales	983,265.74
1001 · Online Sales 1002 · Commuter Sales	4,565,689.00 20,100.00
1002 Committer Sales	2,508.63
1100 Local Refunds	-35,921.00
1101 · Online Refunds	-186,709.00
Total 1 · LAX Revenues	5,348,933.37
2 · Charter Revenue	
2000 · Charter Sales	4,219,639.14
2100 · Charter Refunds	-41,482.50
Total 2 · Charter Revenue	4,178,156.64
3 · Day Trip Revenue	
4003 · Day Trip Sales	51,310.00
4103 · Day Trip Refunds	-2,615.00
Total 3 · Day Trip Revenue	48,695.00
Total Income	9,575,785.01
Cost of Goods Sold	
5050 · Gas & Oil Expense	807,867.25
5100 · Repairs & Maintenance	423,545.86
5150 · DMV- License/Renewals	87,488.73
5200 · Charter Expense	52,120.88
5210 · Day Trip Expense	26,719.90
5215 · LAX - Expense 5260 · Snacks - Honor Bar	1,826.54 3,851.80
5300 · Wages - Drivers	1,670,036.55
5350 · Wages - Mechanic / Maintenance	569,257.22
53501 · Sales Commission	3,846.25
Total COGS	3,646,560.98
Gross Profit	5,929,224.03
Expense	
6000 · Advertising & Promotion Expense	
6002 Sponsorships	7,500.00
6005 · Digital Advertising	64,293.80
6000 · Advertising & Promotion Expense - Other	95,871.52
Total 6000 · Advertising & Promotion Expense	167,665.32
6007 · Donations	6,954.00
6110 · IT Expenses	
6115 · CRM Subscription Fees	68,151.47
6116 · Website Hosting	2,217.97
6119 · Computer Exp (Hrdware-Sftware)	14,636.77
6110 · IT Expenses - Other	64,467.49
Total 6110 · IT Expenses	149,473.70

Santa Barbara Airbus, Inc. Profit & Loss

January through December 2024

6120 · Merchant Fees 216,508.33 6130 · Consulting Fees 4,282.00 6180 · Dues & Subscriptions 29,688.0 6180 · Employee Relations 7,868.18 6185 · Travel Expense 53,68.6 6210 · Safe Harbor 85,108.67 6220 · Insurance-Employee Health/Misc. 248,401.7 6240 · Insurance - Workers Compensatio 241,300.45 6250 · Insurance - Workers Compensatio 241,300.45 6250 · Insurance - Workers Compensatio 29,9659.23 6260 · Bank Charges & Interest 73,541.12 6280 · Legal & Accounting Expense 47,351.31 6310 · Office Repair & Maintenance 31.343.54 Total 6310 · Office Repair & Maintenance 57,849.31 6312 · Building Repair & Maintenance 57,849.31 6320 · Payroll Employer Taxes 268,700.01 6322 · Payroll Employer Taxes 268,700.01 6323 · Payroll Employer Taxes 1,332.77 6340 · Rent 448,650.01 6321 · Building Repair & Maintenance 1,332.77 6322 · Payroll Employer Taxes 1,332.77 6340 · Rent 440.650.01		Jan - Dec 24
6130 · Consulting Fees 4,292.00 6160 · Dues & Subscriptions 29.686.37 6180 · Employee Relations 7,868.18 6185 · Travel Expense 533.63 6210 · Safe Harbor 85,108.67 6220 · Insurance-Employee Health/Misc. 248,401.47 6240 · Insurance - Business 21,782.61 6250 · Insurance - Workers Compensatio 241,300.45 6255 · Transportation Insurance 298,656.23 6260 · Bank Charges & Interest 73,541.12 6280 · Legal & Accounting Expense 23,784.85 6300 · Office Expense 47,351.31 6310 · Office Repair & Maintenance 1,343.54 Total 6310 · Office Repair & Maintenance 57,849.31 6312 · Building Repair & Maintenance 57,849.31 6312 · Building Repair & Maintenance 57,849.31 6322 · Payroll Employer Taxes 268,700.01 6323 · Payroll Processing Fees 12,385.14 6322 · Uniform Expense 12,385.14 6323 · Payroll Traxes & Fees 1,382.77 6340 · Rent 446,850.00 6320 · Taxes, Licenses, & Misc Fees 1,285.07 <tr< th=""><th>6120 · Merchant Fees</th><th>216.508.33</th></tr<>	6120 · Merchant Fees	216.508.33
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6185	6160 · Dues & Subscriptions	29,688.07
6210 - Safe Harbor 85,108,67 6220 - Insurance-Employee Health/Misc. 248,401,47 6240 - Insurance - Business 21,782,61 6250 - Insurance - Workers Compensatio 241,300,45 6255 - Transportation Insurance 299,659,23 6260 - Bank Charges & Interest 73,541,12 6280 - Legal & Accounting Expense 23,784,85 6300 - Office Repair & Maintenance 1,343,54 Total 6310 - Office Repair & Maintenance 1,343,54 Total 6310 - Office Repair & Maintenance 57,849,31 6312 - Building Repair & Maintenance 57,849,31 6312 - Payroll Processing Fees 19,451,11 6323 - Payroll Processing Fees 19,451,11 6324 - Recruiting Expense 6,005,42 6325 - Uniform Expense 1,332,77 6340 - Rent 446,850,00 6380 - Taxes, Licenses, & Misc Fees 9,970,89 6400 - PUC - Transportation Fees 12,850,76 6410 - Wages - Office<		7,868.18
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6311 · Office Renovation 1,343.54 Total 6310 · Office Repair & Maintenance 1,343.54 6312 · Building Repair & Maintenance 57,849.31 6320 · Payroll Employer Taxes 268,700.01 6323 · Payroll Processing Fees 19,495.11 6324 · Recruiting Expense 6,005.42 6325 · Uniform Expense 12,385.14 6330 · Postage Expense 1,332.77 6340 · Rent 446,850.00 6380 · Taxes, Licenses, & Misc Fees 9,970.89 6400 · PUC- Transportation Fees 12,850.74 6420 · Airport Taxes & Fees 8,618.94 6440 · Telephone & Utilities 85,380.78 6600 · Wages - Office 867,986.60 6600 · Wages - Officers 399,999.82 66900 · Reconciliation Discrepancies -2,49 Total Expense Other Income 2,086,602.46 Other Income Expense Other Income Cexpense 36,880.00 8051 · Interest Income - Capital CD 23,786.73 8061 · Interest Income - Chase 1347 4,44 8230 · Fuel Tax Rebates 28,000.00	• • • • • • • • • • • • • • • • • • •	47,001.01
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1230 · Pass Through Tax 290,652.00 6321 · Profit Sharing Expense 120,000.00 6862 · California Franchise Tax Expens 12,540.00 8700 · Depreciation & Amortization 913,786.00 Total Other Expense 1,336,978.00 Net Other Income -1,166,493.10	Total Other Income	170,484.90
1230 · Pass Through Tax 290,652.00 6321 · Profit Sharing Expense 120,000.00 6862 · California Franchise Tax Expens 12,540.00 8700 · Depreciation & Amortization 913,786.00 Total Other Expense 1,336,978.00 Net Other Income -1,166,493.10	Other Expense	
6321 · Profit Sharing Expense 120,000.00 6862 · California Franchise Tax Expens 12,540.00 8700 · Depreciation & Amortization 913,786.00 Total Other Expense 1,336,978.00 Net Other Income -1,166,493.10	1230 Pass Through Tax	290,652.00
8700 · Depreciation & Amortization 913,786.00 Total Other Expense 1,336,978.00 Net Other Income -1,166,493.10	6321 Profit Sharing Expense	
Total Other Expense 1,336,978.00 Net Other Income -1,166,493.10		
Net Other Income -1,166,493.10	8700 · Depreciation & Amortization	913,786.00
	Total Other Expense	1,336,978.00
Net Income 920,109.36	Net Other Income	-1,166,493.10
	Net Income	920,109.36

Attachment B

Current Fares (Effective March 17, 2025)

Santa Barbara Airbus, Inc. PSC-1262

Passenger Tariff of
Rates and Rules for Transportation
of Passengers between Santa Barbara,
San Luis, Ventura Counties and LAX/SBA



Insued: July 9, 2020 Effective: August 1, 2020

Issued pursuant to Decision 20-06-066 of the California Public Utilities Commission

ROUTE 1: TO/FROM LOS ANGELES INTERNATIONAL AIRPORT (LAX)

San Luis Obispo, Pismo Beach, and Nipomo

Passengers	Prepaid Fares each way per person	Non-Prepaid Fare each way per person	Authorized ZORF Range for Prepaid Fares (One-Way / Round Trip) Per Person	Authorized ZORF Range for Non- Prepaid Fares (One-Way / Round Trip) Per Person	
1	\$80	\$86	\$59.50 - \$80.50 / \$110.50 - \$149.50	\$63.75 - \$86.25 / \$114.75 - \$155.25	i (a)
2	\$74	\$80	\$55.25 - \$74.75 / \$110.50 - \$149.50	\$59.50 - \$80.50 / \$119.00 - \$161.00	(a)
3	\$69	\$74	\$51.00 - \$69.00 / \$102.00 - \$138.00	\$55.25 - \$74.75 / \$110.50 - \$149.50	(a)

Santa Maria, Lompoc, and Buellton

Passengers	Prepaid Fares each way per person	Non-Prepaid Fare each way per person	Authorized ZORF Range for Prepaid Fares (One-Way / Round Trip) Per Person	Authorized ZORF Range for Non- Prepaid Fares (One-Way / Round Trip) Per Person	
1	\$74	\$80	\$55.25 - \$74.75 / \$102.00 - \$138.00	\$59.50 - \$80.50 / \$110.50 - \$149.50	1 (a)
2	\$69	\$74	\$51.00 - \$69.00 / \$102.00 - \$138.00	\$55.25 - \$74.75 / \$110.50 - \$149.50	(a)
3	\$63	\$69	\$46.75 - \$63.25 / \$93.50 - \$ 126.50	\$51.00 - \$69.00 / \$102.00 - \$138.00	(a)

Issued: February 20, 2025

Effective: March 17, 2025

Issued pursuant to Decision 20-06-066 of the California Public Utilities Commission



ROUTE 1: TO/FROM LOS ANGELES INTERNATIONAL AIRPORT (LAX) (Con't)

Goleta, Santa Barbara, Carpinteria

Passengers	Prepaid Fares each way per person	Non-Prepaid Fare each way per person	Authorized ZORF Range for Prepaid Fares (One-Way / Round Trip) Per Person	Authorized ZORF Range for Non- Prepaid Fares (One-Way / Round Trip) Per Person	
1	\$60	\$69	\$46.75 - \$63.25 / \$85.00 - \$115.00	\$51.00 - \$69.00 / \$93.50 - \$126.50	(a)
2	\$55	\$63	\$42.50 - \$57.50 / \$85.00 - \$115.00	\$46.75 - \$63.25 / \$93.50 - \$126.50	(a)
3.	\$50	\$57	\$38.25 - \$51.75 / \$76.50 - \$103.50	\$42.50 - \$57.50 / \$85.00 - \$115.00	(a)

Ventura and Oxnard

Passengers	Prepaid Fares each way per person	Non-Prepaid Fare each way per person	Authorized ZORF Range for Prepaid Fares (One-Way / Round Trip) Per Person	Authorized ZORF Range for Non- Prepaid Fares (One-Way / Round Trip) Per Person
1	\$51	\$63	\$38.25 - \$51.75 / \$68.00 - \$92.00	\$46.75 - \$63.25 / \$85.00 - \$115.00
2	\$46	\$57	\$34.00 - \$46.00 / \$68.00 - \$92.00	\$42.50 - \$57.50 / \$85.00 - \$115.00
3	\$40	\$51	\$29.75 - \$40.25 / \$59.50 - \$80.50	\$38.25 - \$51.75 / \$76.50 - \$80.50

Issued: February 20, 2025

Effective: March 17, 2025

Issued pursuant to Decision 20-06-066 of the California Public Utilities Commission

Issued by: Samantha Onnen, CEO Santa Barbara Airbus, Inc. 750 Technology Drive Goleta, CA 93117 (805) 964-7759 sonnen@sbairbus.com PUBLIC UTILITIES C. MENER

ROUTE 1: TO/FROM LOS ANGELES INTERNATIONAL AIRPORT (LAX) (Con't)

Camarillo and Thousand Oaks

Passengers	Prepaid Fares each way per person	Non-Prepaid Fare each way per person	Authorized ZORF Range for Prepaid Fares (One-Way / Round Trip) Per Person	Authorized ZORF Range for Non- Prepaid Fares (One-Way / Round Trip) Per Person
1	\$46	\$51	\$34.00 - \$46.00 / \$59.50 - \$80.50	\$38.25 - \$51.75/ \$68.00 - \$92.00
2	\$40	\$46	\$29.75 - \$40.25 / \$59.50 - \$80.50	\$34.00 - \$46.00 / \$68.00 - \$92.00
3	\$34	\$40	\$25.50 - \$34.50 / \$51.00 - \$69.00	\$29.75 - \$40.25 / \$59.50 - \$80.50

PUBLIC UTILITIES CONTROL NO. 18 SE

Issued: February 20, 2025 Effective: March 17, 2025

Issued pursuant to Decision 20-06-066 of the California Public Utilities Commission

ROUTE 2: TO/FROM SANTA BARBARA MUNICIPAL AIRPORT (SBA)

SLO-SBA

Passengers	Prepaid Fares each way per person	Non-Prepaid Fare each way per person	Authorized ZORF Range for Prepaid Fares (One-Way / Round Trip) Per Person	Authorized ZORF Range for Non- Prepaid Fares (One-Way / Round Trip) Per Person	
1	\$51	\$57	\$38.25 - \$51.757 \$68.00 - \$92.00	\$42.50 - \$57.50 / \$76.50 - \$103.50	1 (a
2	\$46	\$51	\$34.00 - \$46.00 / \$68.00 - \$92.00	\$38.25 - \$51.75 / \$76.50 - \$103.50	(a
3	\$40	\$46	\$29.75 - \$40.25 / \$59.50 - \$80.50	\$34.00 - \$46.00 / \$68.00 - \$92.00	₹ (a

Pismo Beach and Nipomo

Passengers	Prepaid Fares each way per person	Non-Prepaid Fare each way per person	Authorized ZORF Range for Prepaid Fares (One-Way / Round Trip) Per Person	Authorized ZORF Range for Non- Prepaid Fares (One-Way / Round Trip) Per Person
1	\$46	\$51	\$34.00 - \$46.00 / \$59.50 - \$80.50	\$38.25 - \$51.75 / \$68.00 - \$92.00
2	\$40	\$46	\$29.75 - \$40.25 / \$59.50 - \$80.50	\$34.00 - \$46.00 / \$68.00 - \$92.00
3	\$34	\$40	\$25.50 - \$34.50 / \$51.00 - \$69.00	\$29.75 - \$40.25 / \$59.50 - \$80.50

Issued: February 20, 2025

Effective: March 17, 2025

Issued pursuant to Decision 20-06-066 of the California Public Utilities Commission

Issued by: Samantha Onnen, CEO Santa Barbara Airbus, Inc. 750 Technology Drive Goleta, CA 93117 (805) 964-7759 sonnen@sbairbus.com



17

C0 C.D

ROUTE 2: TO/FROM SANTA BARBARA MUNICIPAL AIRPORT (SBA) (Con't)

Santa Maria, Lompoc, and Buellton

Presenting	Fenes per	Fare each way person	Authorized ZORF for Fares (One-Way Round Trip) Per Person	Authorized ZORF Range for Non- Prepaid Fares (One-Way Round Trip) Per Person	(c)
1	\$40	\$45	\$29.75 - \$40.25 / \$51.00 - \$69.00	\$34.00 - \$46.00 / \$58.50 - \$80.50	(a)
2	\$35	\$40	\$25.50 - \$34.56 / \$51.00 - \$69.00	\$29.75 - \$40.25 / \$59.50 - \$80.50	(a)
3	\$30	895	\$21,26 - \$26,75 / \$42,60 - \$57,50	\$25.50 - \$34,50 / \$61.00 - \$69.00	1 (m)

Santa Barbera and Carpinteria

	Fares way par	Non-PrepabliFare each way par person	Authorized ZORF Range for Prepaid Fales (One-Way Round Trip) Par Person	Authorizad ZORF Range Non- Prepaid Fares (One-Way Round Trip) Per Person	(c)
1	\$20	\$19	\$12,75 - \$17.25 / \$25.50 - \$34.50	\$14.45 - \$19.56 / \$28.90 - \$39.10	1 (a)
2	\$15	\$17	\$8,56 • \$11.50 / \$17.00 • \$23.00	\$10.20 - \$13.80 / \$20.40 - \$27.60	1 (a)
3	\$12	\$14	\$5.95 - \$2.05 / \$11.96 - \$16.10	37.65 - \$10.35 / \$15.30 - \$20.70	1 (22)

issued: March 22, 2022 Effective: April 1, 2022

issued pursuant to Decision 20-08-066 of the California Public Utilities Commission

Iseued by: Eric Onnen, CEO Santa Barbara Airbus, Inc. 750 Technology Drive Goleta, CA 93117 (805): 964-7759 eo@abairbus.com



ROUTE 2: TO/FROM SANTA BARBARA MUNICIPAL AIRPORT (SBA) (Con't)

Ventura and Oxnard

Passengers	Prepaid Fares each way per person	Non-Prepaid Fare each way per person	Authorized ZORF Range for Prepaid Fares (One-Way / Round Trip) Per Person	Authorized ZORF Range for Non- Prepaid Fares (One-Way / Round Trip) Per Person	(c)
1	\$40	\$45	\$29.75 - \$40.25 / \$51.00 - \$69.00	\$34.00 - \$46.00 / \$59.50 - \$80.50	(a)
2	\$35	\$40	\$25.50 - \$34.50 / \$51.00 - \$69.00	\$29.75 - \$40.25 / \$59.50 - \$80.50	(a)
3	\$30	\$35	\$21.25 - \$28.75 / \$42.50 - \$57.50	\$25.50 - \$34.50 / \$51.00 - \$69.00	(a)

Camarillo and Thousand Oaks

Passengers	Prepaid Fares each way per person	Non-Prepaid Fare each way per person	Authorized ZORF Range for Prepaid Fares (One-Way / Round Trip) Per Person	Authorized ZORF Range for Non- Prepaid Fares (One-Way / Round Trip) Per Person	(c)
1	\$45	\$50	\$34.00 - \$46.00 / \$59.50 - \$80.50	\$38.25 - \$51.75 / \$68.00 - \$92.00	1 (a)
2	\$40	\$45	\$29.75 - \$40.25 / \$59.50 - \$80.50	\$34.00 - \$46.00 / \$68.00 - \$92.00	(a)
3	\$35	\$40	\$25.50 - \$34.50 / \$51.00 - \$69.00	\$29.75 - \$40.25 / \$59.50 - \$80.50	(a)

Issued: March 22, 2022 Effective: April 1, 2022

Issued pursuant to Decision 20-06-066 of the California Public Utilities Commission

Issued by: Eric Onnen, CEO Santa Barbara Airbus, Inc. 750 Technology Drive Goleta, CA 93117 (805) 964-7759 eo@sbairbus.com EIGENSC SECTION

Commuter Program Fares

Description: Santa Barbara Alribus's Commuter Program offers the following discounted fares for travel to both SBA and LAX with payment of the monthly fee:

E		Price per one-way	per person	
	20+	\$10		(a)
	10+	\$15		(2)
Ī	8+	\$20		(a)

Monthly Fee for Commuter Program: \$50 per month

Issued: March 22, 2022 Effective: April 1, 2022

Issued pursuant to Decision 20-06-066 of the California Public Utilities Commission

Bulli Purchase Discount

Passengers	ROUTE (One-Way Pr	ke per Ticket)		'o/From SBA ice per Ticket)	
Route	6 Tickets	10 Tickets	6 Tickets	10 Tickets	1
San Luis Okispo	967	\$65	\$45	840	•
Planus Bench	\$67	906	943	\$40	_
Nijomo	967	865	\$57	\$36	*
Sente Narie	\$82	\$60	_ \$33	\$30	-
Lampac	\$62	\$60	\$83	220	- -
Sustion	\$82	\$200	\$33	\$30	•
Galeta.	882	8.50	•	•	•
Santa Barbara	\$62	\$90	\$12	\$16·	- ,
Carpinieria	\$52	\$50	314	. 912	_ _,•
Vertille	842	840	\$32	\$30	
Canard	\$42	\$40·	\$32	\$30	- •
Camarile	897	\$36	\$37	* \$35	
Througeand Cales	837	*686	\$37	925	-



Issued: July 8, 2020 Effective: August 1, 2020

Issued pursuant to Decision 20-06-066 of the California Public Utilities Commission

Additional Fare Provisions

Physical Distancing Fere Provision - If operations require physical distancing of passengers on the buses, then Santa Barbara Airbus may enact an increase to fares that is universal to all routes, up to 1.5 times of the standard passenger base fare.



Issued: July 6, 2020 Effective: August 1, 2020

Issued pursuant to Decision 20-06-066 of the California Public Utilities Commission

Issued by: Eric Onnen, CEO Santa Barbara Airbus, Inc. 790 Technology Orive Golete, CA 93117 (805) 964-7759 eo@ebairbus.com

Santa Barbera Airbus, Inc. PSC-1262

Additional Terms:

- Prepaid fame must be purchased at least 46 hours prior to travel date and time.
- Children under 2 years old traval no charge if seat not required.
- The following baggage fees below are charged per trip. Normal size luggage is madruum 50 itee
 and 62 linear inches (linear means height + length + whith). Baggage over those parameters may
 incur a \$10 oversize tea. Loss luggage thibitily is \$350 per bag. Normal arear and tear of luggage
 and bage is not covered by this policy and Santa Garbara Arbus is not responsible for lost, ctolen
 or damaged carry-on thems of any line. If bringing a large number of flame, and for epace
 availability.

Saggage	Wary
1 bag/box & 1 carry-on	free
Becond bag	\$5 each way
Third beg	\$20 each very
Four beg	\$36 epok way
Golf Clubs	\$10 each trey
Surfboards, blisse, involo, large bas	\$20 each tray

- You will be charged the difference in face if your travel does not match the face brooked. Relimits
 require 48-hour advance concellation. No refunds on second half of round trip. Non-refundable
 fares are still valid for one year and are transferable. Confirmation numbers must be retained for
 future use. In order to request a refund, call our office with your bentimation number.
- Customer completels may be made to Barta Barbara Airbus et 760 Technology Drive, Octols, CA 83117 or 1-908-984-7789; or to the California Poblic Utilitée Commission Safety and Enfatéament Division: Transportation Enfanciement Section at 505 Van Ness Avenue, Sun Francisco, CA 94102 or 1-800-894-9446.

leaved: July 6, 2020

Effective: August 1, 2020

Issued pursuant to Decision 20-06-066 of the California Public Litilities Commission

Issued by: Erio Danea, CEO Serte Berbare Airbus, Inc. 750 Technology Drive Galeta, CA 93117 (805) 964-7759 eo@sbairbus.com

Attachment C Proposed New Fares

Santa Barbara Airbus, Inc. PSC-1262

Passenger Tariff of
Rates and Rules for Transportation
of Passengers between Santa Barbara,
San Luis Obispo, Ventura Counties and LAX/SBA

Issued pursuant to Decision 25- - of the California Public Utilities Commission

Santa Barbara Airbus, Inc. PSC-1262 TARIFF

ROUTE 1: TO/FROM LOS ANGELES INTERNATIONAL AIRPORT (LAX)

San Luis Obispo, Pismo Beach, and Nipomo

Passengers	Prepaid Fares each way	Non-Prepaid Fare each way	Authorized ZORF Range for Prepaid Fares	Authorized ZORF Range for Non- Prepaid Fares
1	\$95.00	\$105.00	\$80.75 - \$109.25	\$89.25 - \$120.75

Santa Maria, Lompoc, and Buellton

Passengers	Prepaid Fares each way	Non-Prepaid Fare each way	Authorized ZORF Range for Prepaid Fares	Authorized ZORF Range for Non- Prepaid Fares
1	\$85	\$95	\$72.25 - \$97.75	\$80.75 - \$109.25

Issued:	, 2025	Effective:	, 2025

Issued pursuant to Decision 25- - of the California Public Utilities Commission

Santa Barbara Airbus, Inc. PSC-1262 TARIFF

ROUTE 1: TO/FROM LOS ANGELES INTERNATIONAL AIRPORT (LAX)

Goleta, Santa Barbara, Carpinteria

Passengers	Prepaid Fares each way	Non-Prepaid Fare each way	Authorized ZORF Range for Prepaid Fares	Authorized ZORF Range for Non- Prepaid Fares
1	\$70.00	\$81.00	\$59.50 - \$80.50	\$68.85 - \$93.15

Ventura and Oxnard

Passengers	Prepaid Fares each way	Non-Prepaid Fare each way	Authorized ZORF Range for Prepaid Fares	Authorized ZORF Range for Non- Prepaid Fares
1	\$60.00	\$70.00	\$51.00 - \$69.00	\$59.50 - \$80.50

lssued:	. 2025	Effective:	, 2025

Issued pursuant to Decision 25- - of the California Public Utilities Commission

Santa Barbara Airbus, Inc. PSC-1262 TARIFF

ROUTE 1: TO/FROM LOS ANGELES INTERNATIONAL AIRPORT (LAX)

Camarillo and Thousand Oaks

Passengers	Prepaid Fares each way	Non-Prepaid Fare each way	Authorized ZORF Range for Prepaid Fares	Authorized ZORF Range for Non- Prepaid Fares
1	\$52.00	\$58.00	\$44.20 - \$59.80	\$49.30 - \$66.70

Issued: , 2025 Effective: , 2025

Issued pursuant to Decision 25-__- of the California Public Utilities Commission

Santa Barbara Airbus, Inc. PSC-1262 TARIFF

ROUTE 2: TO/FROM SANTA BARBARA MUNICIPAL AIRPORT (SBA)

SLO-SBA

Passengers	Prepaid Fares each way	Non-Prepaid Fare each way	Authorized ZORF Range for Prepaid Fares	Authorized ZORF Range for Non- Prepaid Fares
1	\$65.00	\$75.00	\$55.25 - \$74.75	\$63.75 - \$86.25

Pismo Beach and Nipomo

Passengers	Prepaid Fares each way	Non-Prepaid Fare each way	Authorized ZORF Range for Prepaid Fares	Authorized ZORF Range for Non- Prepaid Fares
1	\$55.00	\$65.00	\$46.75 - \$63.25	\$55.25 - \$74.75

Issued:	, 2025	Effective:	, 2025

Issued pursuant to Decision 25- - of the California Public Utilities Commission

Santa Barbara Airbus, Inc. PSC-1262 TARIFF

ROUTE 2: TO/FROM SANTA BARBARA MUNICIPAL AIRPORT (SBA)

Santa Maria, Lompoc, and Buellton

Passengers	Prepaid Fares each way	Non-Prepaid Fare each way	Authorized ZORF Range for Prepaid Fares	Authorized ZORF Range for Non- Prepaid Fares
1	\$50.00	\$60.00	\$42.50 - \$57.50	\$51.00 - \$69.00

Santa Barbara and Carpinteria

Passengers	Prepaid Fares each way	Non-Prepaid Fare each way	Authorized ZORF Range for Prepaid Fares	Authorized ZORF Range for Non- Prepaid Fares
1	\$20.00	\$30.00	\$17.00 - \$23.00	\$25.50 - \$34.50

Issued:	, 2025	Effective:	, 2025

Issued pursuant to Decision 25- - of the California Public Utilities Commission

Santa Barbara Airbus, Inc. PSC-1262 TARIFF

ROUTE 2: TO/FROM SANTA BARBARA MUNICIPAL AIRPORT (SBA)

Ventura and Oxnard

Passengers	Prepaid Fares each way	Non-Prepaid Fare each way	Authorized ZORF Range for Prepaid Fares	Authorized ZORF Range for Non- Prepaid Fares
1	\$45.00	\$55.00	\$38.25 - \$51.75	\$46.75 - \$63.25

Camarillo and Thousand Oaks

Passengers	Prepaid Fares each way	Non-Prepaid Fare each way	Authorized ZORF Range for Prepaid Fares	Authorized ZORF Range for Non- Prepaid Fares
1	\$45.00	\$55.00	\$38.25 - \$51.75	\$46.75 - \$63.25

lssued:	, 2025	Effective:	, 2025

Issued pursuant to Decision 25-__- of the California Public Utilities Commission

Santa Barbara Airbus, Inc. PSC-1262 TARIFF

Commuter Program Fares

Description: Santa Barbara Airbus's Commuter Program offers the following discounted fares for travel to both SBA and LAX with payment of the monthly fee:

Passengers	Monthly Fee for Commuter Program	Fare Each Way Per Ride for Commuter Program	Authorized ZORF Range for Commuter Program Monthly Fee	Authorized ZORF Range for Commuter Program Fares
1	\$88.00	\$29.00	\$74.80 - \$101.20	\$24.65 - \$33.35

	2025	=cc (:	
Issued:	, 2025	Effective:	, 2025

Issued pursuant to Decision 25-__- of the California Public Utilities Commission

Santa Barbara Airbus, Inc. PSC-1262 TARIFF

Bulk Purchase Discount

Bulk purchase discounts are available with purchasing multiple tickets at the same time. A discount of 5% per ticket may be applied when purchasing 6 to 9 tickets at the same time. A discount of 8% per ticket may be applied when purchasing 10 or more tickets at the same time.

Issued: ˌ	, 2025	ľ	Effective:	, 2025

Issued pursuant to Decision 25-__- of the California Public Utilities Commission

Santa Barbara Airbus, Inc. PSC-1262 TARIFF

Additional Fare Provisions

Physical Distancing Fare Provision - If operations require physical distancing of passengers on the buses, then Santa Barbara Airbus may enact an increase to fares that is universal to all routes, up to 1.5 times of the standard passenger base fare.



Issued pursuant to Decision 25- - of the California Public Utilities Commission

Santa Barbara Airbus, Inc. PSC-1262 TARIFF

Additional Terms:

- Prepaid fares must be purchased at least 48 hours prior to travel date and time.
- Children under 2 years old travel no charge if seat not required.
- The following baggage fees below are charged per trip. Normal size luggage is maximum 50 lbs and 62 linear inches (linear means height + length + width). Baggage over those parameters may incur a \$10 oversize fee. Loss luggage liability is \$350 per bag. Normal wear and tear of luggage and bags is not covered by this policy and Santa Barbara Airbus is not responsible for lost, stolen or damaged carry-on items of any kind. If bringing a large number of items, call for space availability.

Baggage Item	Fee Each Way	
1 bag/box & 1 carry-on	free	
Second bag	\$5 each way	
Third bag	\$20 each way	
Four bag	\$25 each way	
Golf Clubs	\$10 each way	
Surfboards, bikes, trunk, large box	\$20 each way	

- You will be charged the difference in fare if your travel does not match the fare booked. Refunds
 require 48-hour advance cancellation. No refunds on second half of round trip. Non-refundable
 fares are still valid for one year and are transferable. Confirmation numbers must be retained for
 future use. In order to request a refund, call our office with your confirmation number.
- Customer complaints may be made to Santa Barbara Airbus at 750 Technology Drive, Goleta, CA 93117 or 1-808-964-7759, or to the California Public Utilities Commission Safety and Enforcement Division: Transportation Enforcement Section at 505 Van Ness Avenue, San Francisco, CA 94102 or 1-800-894-9444

lssued:, 2025	Effective:, 2025
Issued pursuant to Decision 25-	of the California Public Utilities Commission