

BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA



FILED

06/26/26

04:59 PM

A2606030

Application of Endurance, LLC d/b/a
Endurance Internet, LLC for Registration as
a Telephone Corporation pursuant to
Public Utilities Code Section 1013.

Application No.

APPLICATION OF ENDURANCE, LLC D/B/A ENDURANCE INTERNET, LLC FOR
REGISTRATION AS A TELEPHONE CORPORATION PURSUANT TO PUBLIC
UTILITIES CODE SECTION 1013

Dated: June 25, 2026

Skipper Dean
General Counsel
6849 S 700 W, Ste. 100
Midvale, UT 84047
(801) 790-4245
legal@enduranceinternet.com

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

1013 Registration Form Pursuant to Public Utilities Code Section 1013

1. APPLICANT INFORMATION

Applicant Name: **Endurance, LLC**

Business Address: **6849 S 700 W Ste 100, Midvale, UT 84047**

Telephone No.: **(801) 790-4245**

E-mail Address: **legal@enduranceinternet.com**

1.a. Principal Place of Business: (if different from address above)

1.b. List all fictitious business names under which Applicant has done business in the last five years:

1.c. Applicant is (check one only)

- | | |
|--|---|
| ☐ Corporation (Inc) | ☐ General Partnership |
| ☐ Limited Partnership (LP) | ☐ Sole Proprietor |
| ☒ Limited Liability Company (LLC) | ☐ Trust |
| ☐ Other, specify: | |

Attach **Appendix A** with the following: 1) a copy of the entity's organizing documents; and (2) a copy of its Certificate of Good Standing Status certified by the California Secretary of State and /or additional evidence of the Applicant's qualification to transact business in California.

1.d. FCC Registration No.: **0037516853**

1.e CSOS Entity No.:

1.f. Applicant has a foreign ownership interest

☒ NO ☐ YES, Foreign entity interest:

2. APPLICANT REGISTERED AGENT FOR SERVICE OF PROCESS

Agent Name: **InCorp Services, Inc.**

Address: **5716 CORSA AVE., SUITE 110, WESTLAKE VILLAGE, CA 91362**

Telephone No.:

3. APPLICANT LEGAL DOMICILE (check one only)		
☐ California ☒ Other, specify: Utah		
4. APPLICANT WILL OPERATE AS (check all that apply)		
☒ Competitive Local Exchange Service Provider 4.a. Proposed Facilities ☒ Switchless-Reseller / Non-Facilities-Based 4.d. Service Territories ☒ Within ALL the service territories of uniform regulatory framework incumbent local exchange carriers ☐ Within ALL the service territories of the small incumbent local exchange carriers ☐ In specific portions of the state only (Appendix B)	☒ Interexchange (Intra/Inter-LATA) Service Provider 4.b. Proposed Facilities ☒ Switchless-Reseller / Non-Facilities-Based 4.e. Service Territories ☒ Throughout the state of California. ☐ In specific portions of the state only (Appendix B)	☒ Fixed Interconnected Voice over Internet Protocol (VoIP) Service Provider 4.c. Proposed Facilities ☒ Non-Facilities-Based 4.f. Service Territories ☒ Within the service territories of uniform regulatory framework incumbent local exchange carriers ☐ Within the service territories of small incumbent local exchange carriers ☐ In specific portions of the state only (Appendix B)
Attach Appendix B to include a list of the specific portion(s) or geographical location(s) of the State, and/or ILEC territory(ies); and a copy of the map(s). Applicant seeking to operate in any Small Incumbent Local Exchange Carriers territories must meet the requirements contained in Appendix A of D.20-08-011.		
5. DATE APPLICANT EXPECTS TO BEGIN SERVICE(S) IN CALIFORNIA		
 IMPORTANT NOTICE: If already providing voice services in California, DO NOT USE THIS FORM. The applicant is not qualified to use the 1013 registration process and must obtain an operating authority via CPCN application process pursuant to Pub. Util. Code §1001.		
Date: 01/01/27		

6. APPLICANT WILL PROVIDE THE FOLLOWING SERVICES IN CALIFORNIA

(check all that apply)

- ☒ Provide voice services (traditional wireline and /or Fixed Interconnected VoIP) directly to customers
- ☐ Other (Describe below other services applicant offers, whether or not they are within Commission's jurisdiction.)

7. SWORN AFFIDAVIT

☒ TRUE ☐ NOT TRUE (See important notice below)

Neither Applicant, any of its affiliates, officers, directors, partners, agents, or owners (directly or indirectly) of more than 10% of Applicant, or anyone acting in a management capacity for Applicant: (a) held one of these positions with a company that filed for bankruptcy; (b) been personally found liable, or held one of these positions with a company that has been found liable, for fraud, dishonesty, failure to disclose, or misrepresentations to consumers or others; (c) been convicted of a felony; (d) been (to his /her knowledge) the subject of a criminal referral by judge or public agency; (e) had a telecommunications license or operating authority denied, suspended, revoked, or limited in any jurisdiction; (f) personally entered into a settlement, or held one of these positions with a company that has entered into settlement of criminal or civil claims involving violations of Sections 17000 et seq., 17200 et seq., or 17500 et seq. of the California Business & Professions Code, or of any other statute, regulation, or decisional law relating to fraud, dishonesty, failure to disclose, or misrepresentations to consumers or others; (g) been found to have violated any statute, law, or rule pertaining to public utilities or other regulated industries; and /or (h) entered into any settlement agreements or made any voluntary payments or agreed to any other type of monetary forfeitures in resolution of any action by any regulatory body, agency, or attorney general.



IMPORTANT NOTICE: If Applicant's response to this section is "Not True", DO NOT USE THIS FORM. The applicant is not qualified to use the 1013 registration process and must obtain an operating authority via CPCN application process pursuant to Pub. Util. Code §1001.

7.a. List of all Affiliated Entities (Attach as Appendix C)

8. APPLICANT HAS THE REQUIRED MANAGERIAL AND TECHNICAL EXPERTISE TO OPERATE AS A SERVICE PROVIDER OF THE TYPE INDICATED IN SECTION 4 OF THIS FORM.☒ TRUE

Attach **Appendix D** with the following: 1) List of the names, titles, and street addresses of all officers, directors, partners, agents, or owners (directly or indirectly) of more than 10% of Applicant, or any person acting in such capacity whether or not formally appointed, and 2) all resumes for each personnel identified listing all employment for each officer, director, partner, agent, or owner (directly or indirectly) of more than 10% of Applicant, or any person acting in such capacity whether or not formally appointed.

8.a. APPLICANT ATTESTATION☒ TRUE ☐ NOT TRUE (See important notice below)

To the best of Applicant's knowledge, neither Applicant, any affiliate, officer, director, partner, nor owner of more than 10% of Applicant, or any person acting in such capacity whether or not formally appointed, is being or has been investigated by the Federal Communications Commission or any law enforcement or regulatory agency for failure to comply with any law, rule or order.



IMPORTANT NOTICE: If Applicant's response to this section is "Not True", DO NOT USE THIS FORM. The applicant is not qualified to use the 1013 registration process and must obtain an operating authority via CPCN application process pursuant to Pub. Util. Code §1001.

9. FINANCIAL REQUIREMENT☒ TRUE

Applicant has a minimum of (a) \$25,000 in the case of a switchless reseller / non-facilities-based, reasonably liquid and available to meet the firm's first year expenses, including an additional \$25,000 for deposits which may be required by local exchange carriers or interexchange carriers; OR (b) has profitable interstate operations to generate the required cash flow.

Attach **Appendix E** containing a financial instrument pursuant to Appendix F of D.24-11-003 that demonstrates the Applicant's financial ability as required above.

10. APPLICANT IS ELIGIBLE AND SEEKS AN EXEMPTION FROM TARIFFING REQUIREMENTS☒ TRUE ☐ NOT TRUE (Attach **Appendix F** with Applicant's Draft Initial Tariff)

11. OTHER LICENSE(S) HELD WITH THE COMMISSION, EITHER CURRENT AND/OR PRIOR *(See important notice below)*

- ☒ NONE
☐ CURRENT AND/OR PRIOR, specify:



IMPORTANT NOTICE: If applicant has previously held a CPUC issued operating authority or registration that was revoked due to a violation of Commission Rules and Requirements, **DO NOT USE THIS FORM.** The applicant is not qualified to use the 1013 registration process and must obtain an operating authority via CPCN application process pursuant to Pub. Util. Code § 1001.

12. PERFORMANCE BOND REQUIREMENT

☒ TRUE

Applicant attests that, upon approval of its request, it will comply with the California Public Utilities Commission's performance bond requirements in accordance with Decision (D.) 10-09-017, D.11-09-026, D.13-05-035 and D.24-11-003.

I hereby declare under penalty of perjury under the laws of the State of California that the forgoing information, and all attachments, are true, correct, and complete to the best of my knowledge and belief after due inquiry, and that I am authorized to make this application on behalf of the Applicant named above.

Signed

 SpD

Name **Skipper Dean**

Title **General Counsel**

Dated **06/25/26**

Address **6849 S 700 W, Ste. 100, Midvale, UT 84047**

Telephone **(801) 790-4245**

Email Address **legal@enduranceinternet.com**

APPENDIX A



Filed in the Office of <i>Adam Watson</i> Director, Division of Corporations and Commercial Code Filed in the State of Utah	Filing Number 250912553385B Filed On September 12, 2025 Entity Number 14609657-0160 Number of Pages 2
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State of Utah
Department of Commerce
Division of Corporations and Commercial Code

Domestic Limited Liability Company - Certificate of Organization

ENTITY INFORMATION

Entity Name: Endurance, LLC
Entity Number: 14609657-0160
Effective Date: September 12, 2025
Effective Time: 07:00 AM

BUSINESS DETAILS

Duration Date: Perpetual

BUSINESS CLASSIFICATION:
A Limited Liability Company

FILING DETAILS

Purpose Statement: Management and Sales telecommunication and network services

PRINCIPAL OFFICE INFORMATION:

Principal Office Address: 6849 S 700 W, Midvale, UT 84047
Mailing Address: 6849 S 700 W, Midvale, UT 84047

REGISTERED AGENT

Agent Type: Individual
Name: Nicholas Fuoco
Address: 6849 S 700 W, Midvale, UT 84047

ACTIVE PRINCIPAL INFORMATION

Title: Manager
Name: Nicholas Fuoco
Address: UT

REQUIRED SIGNATURES

- I declare that the information contained in this electronic submission is true and accurate.
- I affirm that I am legally authorized to sign this document.
- I acknowledge receipt of the below information:
 - The information provided in this form will be used by the Division to evaluate and complete your request. Failure to provide complete information as requested will result in the denial of your request as incomplete.
 - Information provided in this form is retained in accordance with state record retention laws. For specific information about the records retention for this form, please visit <https://corporations.utah.gov/records/>.
 - In order to comply with legal and regulatory requirements, we may share information provided in this form with authorized parties such as other government agencies, national licensing databases, contracted vendors, etc. Additionally, many items collected by the Division are classified as “public” under the Government Records Access and Management Act, Utah Code § 63G-2-101 et seq.
 - For more information on how the information you provide is shared, please refer to <https://corporations.utah.gov/records/>.
- **Electronic Signature:** Nicholas Fuoco
Title/Capacity: Organizer



SPENCER J. COX
Governor

DEIDRE M. HENDERSON
Lieutenant Governor

UTAH DEPARTMENT OF COMMERCE

Division of Corporations and Commercial Code

MARGARET W. BUSSE
Executive Director

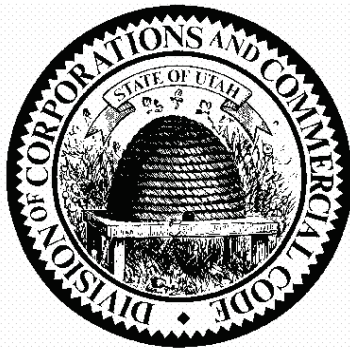
G. SCOTT WHITTAKER
Division Director

June 09, 2026

CERTIFICATE OF EXISTENCE

Registration Number: 14609657-0160
Business Name: ENDURANCE, LLC
Principal Office Address: 6849 S 700 W, MIDVALE, UT 84047
Registered Date: 09/11/2025
Entity Type: DOMESTIC LIMITED LIABILITY COMPANY
Current Status: ACTIVE - CURRENT

The Division of Corporations and Commercial Code of the State of Utah, custodian of the records of business registrations, certifies that the business entity on this certificate is authorized to transact business and was duly registered under the laws of the State of Utah. The Division also certifies that this entity has paid all fees and penalties owed to this state; its most recent annual report has been filed by the Division unless the status above is delinquent; and, that Articles of Dissolution have not been filed.



G. Scott Whittaker
Director
Division of Corporations and Commercial Code

Certificate Number: 202606091514497

Enter the certificate number at <https://businessregistration.utah.gov/> to verify this certification.



Filed in the Office of <i>Scott Whitaker</i> Director, Division of Corporations and Commercial Code Filed in the State of Utah	Filing Number 2606091040817B Effective On June 09, 2026 Entity Number 14703605-0151 Number of Pages 2
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State of Utah
Department of Commerce
Division of Corporations and Commercial Code

Assumed Name (DBA) - Certificate of Assumed and of True Name

ENTITY INFORMATION

Entity Name: Endurance Internet, LLC
Entity Number: 14703605-0151
Effective Date: June 09, 2026
Effective Time: 03:05 PM

BUSINESS DETAILS

ACTIVE OWNER/APPLICANT INFORMATION

Name: Endurance, LLC
Address: 6849 S 700 W, Midvale, UT 84047

Duration Date: Perpetual

FILING DETAILS

Purpose Statement: Telecommunications and other services

PRINCIPAL OFFICE INFORMATION:

Principal Office Address: 6849 S 700 W, Midvale, UT 84047
Mailing Address: 6849 S 700 W, Midvale, UT 84047

REGISTERED AGENT

Agent Type: Individual
Name: Nicolas J Fuoco
Address: 6849 S 700 W, Midvale, UT 84047

REQUIRED SIGNATURES

- I declare that the information contained in this electronic submission is true and accurate.
- I affirm that I am legally authorized to sign this document.
- I acknowledge receipt of the below information:
 - The information provided in this form will be used by the Division to evaluate and complete your request. Failure to provide complete information as requested will result in the denial of your request as incomplete.
 - Information provided in this form is retained in accordance with state record retention laws. For specific information about the records retention for this form, please visit <https://corporations.utah.gov/records/>.
 - In order to comply with legal and regulatory requirements, we may share information provided in this form with authorized parties such as other government agencies, national licensing databases, contracted vendors, etc. Additionally, many items collected by the Division are classified as “public” under the Government Records Access and Management Act, Utah Code § 63G-2-101 et seq.
 - For more information on how the information you provide is shared, please refer to <https://corporations.utah.gov/records/>.
- I acknowledge that the filing of this application and its approval by the division of corporations and commercial code does not authorize the use in the state of Utah of an assumed name in violation of the rights of another under federal, state, or common law (see Utah code § 42-2-5 et seq.).

- **Electronic Signature:** Skipper Dean
Title/Capacity: Applicant/Owner

LLC
Certificate of Organization
OF
Endurance, LLC

The undersigned person(s) do hereby adopt the following Certificate of Organization for the purpose of forming a Utah Limited Liability Company.

Article I

The name of the limited liability company is to be Endurance, LLC

Article II

The purpose or purposes for which the company is organized is to engage in:
Telecommunications and other services

The Company shall further have unlimited power to engage in or to perform any and all lawful acts pertaining to the management of any lawful business as well as to engage in and to do any lawful act concerning any and all lawful business for which a Limited Liability Company may be organized under the Utah Limited Liability Company Act and any amendments thereto.

Article III

The Company shall continuously maintain an agent in the State of Utah for service of process who is an individual residing in said state. The name and address of the initial registered agent shall be:

(Registered Agent Name & Address)
Nicholas J Fuoco
6849 S 700 W
Midvale, UT 84047

Article IV

Name, Street address & Signature of all members/managers

Member #1

Lance Platt

10747 S Firefly Forest

Cir.

Sandy, UT 84092

Lance Platt

Signature

Member #2

Nicholas J Fuoco

1744 E Rosecrest Dr

Salt Lake City, UT 84108

Nicholas J Fuoco

Signature

DATED 12 September, 2025.

Article V

Management statement

This limited liability company will be managed by its Members

Article VI

Records required to be kept at the principal office include, but are not limited to the following:

Article VI.1

A current list in alphabetical order of the full name and address of each member and each manager.

Article VI.2

A copy of the stamped certificate of Organization and all *certificates of amendments thereto*.

Article VI.3

Copies of all tax returns and financial statements of the company for the three most recent years.

Article VI.4

A copy of the company's operating agreement and minutes of each meeting of members.

Article VII

The street address of the principal place of business is:

6849 S 700 W

Midvale, UT 84047

Article VIII

The duration of the company shall be perpetual

Under GRAMA {63-2-201}, all registration information maintained by the Division is classified as public record. For confidentiality purposes, the business entity physical address may be provided rather than the residential or private address of any individual affiliated with the entity.

APPENDIX D

Name: Lance Platt

Title: Chief Executive Officer

Address: 6849 S 700 W Ste 100, Midvale, UT 84047

Phone: (801) 790-4245

Name: Nicholas Fuoco

Title: Chief Financial Officer

Address: 6849 S 700 W Ste 100, Midvale, UT 84047

Phone: (801) 790-4245

Name: Ryan Friesenhahn

Title: Chief Technology Officer

Address: 6849 S 700 W Ste 100, Midvale, UT 84047

Phone: (801) 790-4245

Email: legal@enduranceinternet.com

Name: Mike Murfin

Title: Vice President of Operations

Address: 6849 S 700 W Ste 100, Midvale, UT 84047

Phone: (801) 790-4245

Name: Skipper Dean

Title: General Counsel

Address: 6849 S 700 W Ste 100, Midvale, UT 84047

Phone: (801) 790-4245

Email: legal@enduranceinternet.com

Lance Platt
10747 S Firefly Forest Circle, Sandy, Utah 84092
801-455-3337/lance@getgrooven.com

Professional Summary

Dynamic executive leader with over 25 years of experience in the technology industry, specializing in innovative solutions for hospitality, healthcare, multifamily residential (smart buildings), long-haul trucking, and related sectors. As President and CEO of Groove Technology Solutions and Endurance, LLC, drive vision, operational excellence, team culture, and growth in property technology, connectivity, in-room entertainment, and full-service tech partnerships. Proven track record of building high-performance cultures, empowering teams, strategic innovation, and community leadership. Recognized for calm, visionary leadership under pressure and mentorship.

Professional Experience

President & CEO Endurance, LLC Salt Lake City, Utah 2025 June 2025 – Present

- Lead company as President and CEO, guiding innovation and operational excellence in connectivity solutions for the hospitality, multi-family, and commercial sectors
- Spearhead strategic direction for founding of company and continued growth, including rollout in multiple jurisdictions
- Create and cultivate a high-performance company culture rooted in employee empowerment and support leading to results-driven outcomes

President & CEO Groove Technology Solutions Salt Lake City, Utah ~2008 – Present (17+ years)

- Lead company as President and CEO, guiding innovation and operational excellence in technology solutions for hospitality, healthcare, and multifamily industries.
- Evolved business from TV provider to full-service tech partner, delivering connectivity, smart building technologies, and integrated property systems.
- Built exceptional company culture focused on trust, empowerment, and high-impact results; recognized as a top workplace (e.g., 2025 Utah Business Best Companies to Work For Award).
- Spearheaded strategic initiatives, including partnerships (e.g., DIRECTV solutions), multifamily summits, and industry advancements in 2025–2026.
- Oversaw growth and positioning for continued leadership in property technology.

CEO EpicVue ~2013 – Present (or overlapping leadership role)

- Founded and lead as CEO, providing the first and only live television services packaged exclusively for long-haul trucking companies, enhancing driver comfort and communications.

- Innovated solutions to improve quality of life for drivers, including connectivity and entertainment tailored to the trucking industry.
- Represented company in industry events and awards (e.g., TCA Highway Angel recognition).

CEO (or Chief Executive Officer) Della Connect ~2022 – 2025 (approximate based on available records)

- Led innovative software solutions company advancing smart building technologies for the multi-dwelling (multifamily) residential industry.
- Drove development and deployment of cutting-edge connectivity and property tech solutions.

Leadership & Board Roles

President of the Board Lighthouse Sanctuary July 2016 – Present (9+ years)

- Serve as board president for nonprofit providing a safe haven for children rescued from exploitation and abuse in the Philippines.
- Oversee strategy, operations, and support for safety, protection, education, and skills training programs.

Member, Advisory Board (Dealer Advisory Council – Lodging and Institution Industry)
DIRECTV December 2011 – Present (14+ years)

- Provide industry guidance on technology distribution, solutions, and strategies for hospitality and lodging sectors.

President / Board Member Hidden Valley Country Club December 2019 – December 2022 (3 years)

- Led board governance, operations, and strategic direction for private country club.

Education

PhD, Organization & Management. Capella University

MBA. University of Phoenix

Nick Fuoco, CPA

Mobile: (801) 597-9098 | nfuoco@gmail.com | Salt Lake City, Utah

Not just a finance executive but a strategic partner who truly understands business and can help foster good business decisions & execution through financial reporting, data, business acumen, and leadership. As a dynamic business and community leader have led cross-functional teams to drive results.

- Financial Reporting, Planning, & Analysis
- M&A, Vendor, & Contract Negotiations
- Technology Change Leader & Execution
- Build & Retain High Performing Teams
- Tax and Legal Expertise
- Project Management, Planning & Execution
- Strategic Business Planning
- Human Resource & Culture Champion
- Political & Community Outreach
- Turnaround and Change Management

PROFESSIONAL EXPERIENCE

Endurance, LLC

Chief Financial Officer

June 2025 – present

Executive team member managing connectivity solutions for the hospitality, multi-family, and commercial sectors. Provided strategic direction and oversight for creation and founding of entity and roll out into multiples states.

- Oversee Compliance efforts across many jurisdictions
- Operational rollout and negotiations with customers and providers
- Responsible for financials, capital allocation, and financial stability

Groove Technology Solutions, EpicVue, and Della

Chief Financial Officer

October 2017 – present

Executive team member over three high-growth technology companies focused in the transportation, hospitality, and multi-family industries. Provided strategic direction and oversight for all operating companies overseeing Shared Services including Accounting & Finance, In-House Legal, Human Resources, Supply Chain Management and Information Technology & Business Systems

- Oversaw financial performance and strategic direction for three high-growth technology companies
- Led Business transformation efforts to drive value and profitability through operational efficiencies and consistent monitoring and benchmarks
- Scaled Business for tremendous growth growing from \$20 mil in sales to over \$80 million
- Led all strategic planning for short-term and long-term goals and operational targets
- Created debt raising package and negotiation to buy out former financing partner which led to successful re-finance with banking partner generating \$1 mil of free cash flow annually
- Responsibility for Human Resources including building out processes and policies to facilitate growth
- Lead organization to focus on corporate culture and maintaining identity throughout growth culminating in an award-winning culture leading to dozens of local and national awards for best places to work
- Negotiated with financing partners to drive down net costs and create redundancies in financing partners
- Led IT Business transformation within Salesforce environment including new ERP adoption of FinancialForce

Nicholas and Company, Inc.

Vice President Finance (Chief Finance & Accounting Officer)

May 2010 – September 2017

Executive team member driving high growth, M&A, building expansion, and ERP implementation for \$700+ million leading distributor of food service products to over 4,000 customers in 7 states. Provided company-wide strategic direction and led 30+ team members in accounting, financial planning & analysis, corporate finance, tax, inventory control, and risk management & compliance.

- Oversaw financial performance for large company with revenues in excess of \$700 million and 700 team members

- Worked with senior team to grow revenue \$300+ million over 7 years and adding over 200 team members
- Developed and built out Corporate Finance vision and team focused on 4 pillars: Financial Reporting, Financial Planning & Analysis, Treasury, and Compliance & Risk Management.
- Led Financial Planning and Analysis overseeing weekly and monthly operational and sales metrics to drive visibility into margins, costs, and expected results.
- Served on Las Vegas expansion committee which successfully led to new Distribution Center including negotiating government incentives and leases on 220,000 square foot facility
- Directly responsible for management and accounting of company and owner's real estate holdings
- Lead architect of M&A activity including successfully leading company's first acquisition in more than two decades, negotiating and completing acquisition of \$12 mil foodservice distributor in Reno, NV
- Lead negotiator and liaison on securing debt financing and routine credit approval updates
- Appointed as Chief Information Security Officer overseeing cyber and information security
- Served on IT Steering committee breaking down technological issues and the intersection with business and operations
- Reported to corporate board and outside advisory board on regular basis
- Successfully led ERP conversion from legacy system to Microsoft Dynamics AX with \$6+ mil budget
- Oversaw and coordinated full scale year-end audit with external auditors, produced year-end audited financial report and management discussion & analysis including all consolidations
- Directed all income, payroll, sales and property tax filings for multiple states
- Created short and long term rolling forecasts and budgets to drive better decision making and accountability around growth

Tiber Consulting Group

March 2010 - present

Owner/President

- Sole practitioner providing business and individual services focused on accounting, mergers & acquisitions, business consulting, and tax
- Prepared more than 600 tax returns for both individuals and businesses
- Ranked top-10 individually nationwide in Intuit's Personal Pro/CPA Select network of professional tax preparers
- Quickbooks Pro Advisor "Diamond Level," the highest rated advisor accreditation
- Helped key clients grow year-over-year adding additional revenue and locations through organic growth and merger & acquisitions

Jack Johnson Company

September 2005 – May 2010

Controller

- Oversaw revenues of \$16+ million for full-service professional design firm (Architecture, Engineering, Land Planning, and Surveying)
- Managed budgets, costs, and profits for multi-million dollar construction projects for Fortune 500 clients
- Prepared Monthly/Annual financial statements for both external and internal users
- Negotiated financing and communicated with lenders
- Maintained and analyzed comparative monthly financials and budgets with key metrics and benchmarking tools to examine profitability and performance
- Created billing and collection system reducing Average Days of Receivables from 86 to 44 days
- Directed yearly & quarterly business plans

Spring Communications (AT&T)

June 2004 – September 2005

Sales Representative

Smith Barney

August 2004 – December 2004

Intern

COMMUNITY SERVICE & ORGANIZATION

Consulate of Italy San Francisco General Consul

Honorary Consul of Italy in Utah

- Nominated by Italian Consulate in San Francisco to serve as representative of Italians in Utah
- Voted and confirmed by Italian Senate, Secretary of State approval as a diplomat
- Responsible for Passport renewals for Italian citizens in Utah
- Liaison of Italian Government to local and state government overseeing economic and cultural affairs

Urban Food Connections of Utah (Salt Lake City Farmers Market)

Board Member

- Board member serving on board which oversees Salt Lake City Farmers Market and proposed permanent farmers market

Festa Italiana

Serve as Current Executive Director & Founder of City-wide festival

- Founder and first Executive Director of Salt Lake City's own Italian Festival
- Raised excess of \$80,000 annually in funds to put on festival
- Led organizing committee resulting in annual festival which drew 40,000+ attendees annually

Italian American Civic League

Served as President and Vice President as well as various other roles

- Elected in Spring 2007 – youngest President in Organization's 80+ year history
- Public Relations and overseeing and planning grand-scale events and fundraisers
- Successfully led conversion from 501(c)4 to 501(c)3 tax status with IRS

Rep. Lynn Hemingway Re-Election for Utah House District 40

Campaign Manager June 2010 – November 2010

- Coordinated winning campaign for State House of Representatives in unique district in Salt Lake Co.
- Led publicity for campaign including mailers and walking pieces
- Was chief policy advisor to Rep. Hemingway on issues pertinent to upcoming election

Utah Association of CPAs

Served on executive board of Business and Management Council & Leadership Council

EDUCATION & CREDENTIALS

Certified Public Accountant, State of Utah

Master of Business Administration, University of Utah (Salt Lake City, UT)

Top 15% of class

Bachelor of Science in Accounting, Westminster College (Salt Lake City, UT)

Graduated with Honors, Cum Laude

Exchange Program Study Abroad, John Cabot University (Rome, Italy)

OTHER

- Conversationally fluent in Italian
- Dual National – Full Italian (EU) citizen with all citizenship rights including right to work within EU
- Awarded Outstanding Member & Community Leader award from Italian American Civic League
- Selected to ProNet Leadership academy in 2015 by the UACPA which is awarded to top-25 young CPAs across the State of Utah
- Featured as cover story with self-authored article for the July 2016 issue of "The Journal Entry" which is Utah Association of CPAs monthly publication

Ryan D. Friesenhahn

E: ryanfri@gmail.com * M: 214-250-3807 *

San Antonio, TX 78004

<https://www.linkedin.com/pub/ryan-friesenhahn/0/63/534>

Technology Management and Business Dev

Strategic Executive with a deep understanding of how to **leverage technology to drive business growth, optimize operations, and maximize efficiency**. Adept at integrating **emerging and legacy technologies** into business processes to **reduce costs, enhance productivity, and streamline workflows**. Known for a **results-driven, forward-thinking approach** and the ability to **execute projects with precision, urgency, and organization**.

Core Competencies:

- Financial Planning & Corporate Governance
 - Strategic Growth & Market Expansion
 - Project & Program Management (Agile, PMP)
 - Team Building, Mentoring, and Strengthening Employee Growth
 - Technology Strategy & Digital Transformation
 - Business Process Optimization & Automation
 - IT Infrastructure & Cloud Solutions
 - AI & Emerging Technology Integration
 - Enterprise Architecture & Scalable Systems
 - Operational Efficiency & Cost Reduction
 - Cross-Functional Team Leadership & Development
 - Vendor & Stakeholder Management
 - Cybersecurity & Risk Management
-

Laredo Internet, Inc. – Laredo, Texas – 2017 – Present

President

Visionary leader who **designed and built a full-scale ISP business** from the ground up, overseeing operations, technology strategy, and financial growth. Spearheaded **fiber installation, wireless solutions, and infrastructure expansion**, ensuring high-quality service delivery.

Key Achievements & Leadership Impact:

- **Built and implemented complete business processes** to launch and operate a successful ISP.
- **Developed leadership teams and mid-level management** to manage our FTE's and contractors.
- **Lead a team of 28 employees and managed 75+ contractors** across multiple locations.
- **Negotiated critical agreements with the City of Laredo and legal teams** to secure Right-of-Way contracts and unlimited annual permitting.

- **Expanded infrastructure with two data centers (Laredo & San Antonio) and two offices.**
- **Scaled customer base to 8,200+ subscribers**, ensuring high-quality service and customer retention.
- **Developed and deployed wireless solutions** for both long-term and short-term connectivity needs.
- **Drove business growth to \$2.2 million in annual revenue**, optimizing profitability and long-term sustainability.

The Virtual IT Department, Inc. – San Antonio, Texas – 2013 – 2017
CTO

Initiated from the ground up complete business processes to operate three service departments:

- Managed Services
- Cloud Application Hosting
- Government Contracting

Company Statistics

- 32 Employees
- \$3.2 Million Annual Revenue
- 2 Datacenters (Dallas and San Antonio)
- 2 offices (Dallas and San Antonio)
- 200 Medical Customers
- Received and completed the largest IT Cisco contract for Fort Sam Houston (\$2.2 Million over 14 months)

SBS Medical, LLC – Dallas, Texas 2011- 2013

V. President

Created a new business model based off of medical based services driven by medical technology:

- Medical Practice Management
- Process Automation
- HIPAA training
- Cloud Hosting
- PM/EMR Hosting
- Custom Reporting
- Established a complete IT department from ex-coworkers.
- Development services
- Hosting Department
- Onsite managed services
- 3 locations
- Serviced 500 Doctors with 5 technicians

Education

Bachelor of Science in Mechanical Engineering – UT San Antonio

Bachelor of Arts in Aeronautical Engineering – U. South Carolina

Master of Business Administration – Texas A&M

PhD of Physics M Massachusetts Institute of Technology

11 years – US Air Force

Technical Skills

Vmware Certified – Microsoft Certified – Cisco Certified – Microsoft Server –
Microsoft Exchange – Microsoft HV - C++ - Java - .Net – ASP.NET – Network Design –
Cloud Designer – Linux Specialist – Security Specialist – Medical IT Specialist - Sage
– Quickbooks – EMR/PM – Network Engineer – Security Specialist

Michael Murfin

Director, Engineering

Over a decade of experience working directly with customers to ensure the delivery of services meets their standards. I am pursuing a position that will allow me to create and foster company loyalty through a combination of experience and customer service skills.

✉ mbmurfin@gmail.com

📞 919-6108265

📍 Garner, NC

🌐 [linkedin.com/in/MichaelMurfin](https://www.linkedin.com/in/MichaelMurfin)

WORK EXPERIENCE

Director, Engineering/Video Operations Allbridge

2018 - Present

Raleigh, NC

Achievements/Tasks

- Responsible for the success of 16 project management team members through technical trainings, budget guidelines and workload management.
- Maintain and foster relationships with major hotel brands and key healthcare groups for installations.
- Handle escalations and coordinate internal department team members to aid in discovery of root causes and provide resolutions.

Director, Engineering BulkTV & Internet

2016 - 2018

Raleigh, NC

Achievements/Tasks

- Worked closely with strategic partners on go to market services/solutions.
- Provided Executive team with monthly installation forecast
- Established department procedures to maximize productivity resulting in the highest record of deployments.

Sales Engineer/Project Manager BulkTV & Internet

2012 - 2016

Raleigh, NC

Achievements/Tasks

- Collaborated with sales reps on best solutions for potential customers
- Provide technical training to sales team on full list of systems and service offerings
- Coordinate system delivery and cutover with field engineers and ensure customer satisfaction at every level.

Radio Frequency Engineer Cymtech Solutions

2009 - 2012

Holly Springs, NC

Achievements/Tasks

- Installation of CATV distribution systems in NC, SC, GA, VA MD.
- On site coordination with customers to minimize service interruption
- Educate patients and healthcare professionals on system use

SKILLS

Customer Satisfaction

Project Management

Troubleshooting

Problem Solving

Strategic Planning

Customer Relations

Team Building

Team Management

EDUCATION

Study Program

Wake Technical Community College

2001 - 2002

Raleigh, NC

Courses

- Business Focused Courses

SUPPORTED CAUSES

Meals on Wheels

Quest Fellowship Church - Feed the Hunger

UNC Health Foundation

Antioch Baptist Church

INTERESTS

Family

Boating

Movies

Traveling

Games

DIY projects

Carpentry

Grilling

Skipper Dean, Esq.

Attorney | Utah State Bar Member (Bar No. 14968)

Endurance Internet — 6849 S 700 W, Ste 100, Midvale, UT 84047

Skipper@enduranceinternet.com | 801-396-6592

Professional Summary:

Experienced in-house counsel and director of legal operations with 10+ years advising technology and service companies on corporate governance, regulatory compliance, contracts, and litigation management. Proven ability to manage multi-state regulatory approvals (including CLEC certifications), negotiate commercial agreements, and implement legal processes to support growth.

Experience

General Counsel — Endurance, LLC Salt Lake City, UT | Jun 2025 – Present

- Direct all legal and general counsel functions across the company.
- Manage state CLEC approval and certification processes and ongoing regulatory compliance.
- Advise executive leadership on corporate governance, risk mitigation, and strategic transactions.

Director, General Counsel — EpicVue & Groove Technology Solutions, Inc. | Aug 2023 – Present

- Lead legal strategy and counsel for two technology-focused subsidiaries.
- Oversee contract negotiation, vendor relationships, IP matters, and compliance programs.
- Coordinate with operations and product teams to align legal requirements with business objectives.

Legal Counsel — EpicVue & Groove Technology Solutions, Inc. | Mar 2017 – Aug 2023

- Drafted and negotiated commercial contracts, service agreements, and licensing arrangements.
- Provided counsel on regulatory matters, dispute resolution, and employment issues.
- Supported corporate transactions, policy development, and risk assessments.

Associate Counsel — John D. Hancock Law Group, PLLC Roosevelt, UT | Sep 2015 – Mar 2017

- Represented clients in civil contract disputes, property matters, family law, probate, wills & trusts, and criminal defense.
- Managed client intake, case strategy, pleadings, and courtroom representation.

Education

J.D., Penn State Dickinson Law — May 2013

B.A., Communications, Utah Valley University

Key Skills

- Corporate governance & general counsel duties
- Regulatory compliance (CLEC approvals & certifications)
- Contract drafting & negotiation
- Risk management & policy development
- Litigation management & dispute resolution
- Cross-functional collaboration with product, operations, and executive teams

Additional

- References and writing samples available upon request.

APPENDIX E



Commercial Banking
36 S. State Street, Suite 2600
Salt Lake City, UT 84111

June 16, 2026

RE: Endurance, LLC dba Endurance Internet

To Whom It May Concern,

It is my pleasure to submit this letter of reference on behalf of Endurance, LLC dba Endurance Internet ("Endurance"). As of today, Endurance has \$25,000 available funds in their account with KeyBank.

Please let me know if you any questions or would like to further discuss.

Sincerely,

A handwritten signature in black ink that reads "Mont K. James". The signature is stylized, with the first name "Mont" and last name "James" clearly legible, and the middle initial "K." in the center.

Mont James
Sr. Vice President, Commercial Banking
KeyBank National Association
801.721.6323 mobile
mont_k_james@keybank.com

Endurance, LLC

Balance Sheet

As of Jun 16, 2026

		TOTAL
Assets		
Current Assets		
Bank Accounts		
COMMERCIAL TRANSACTION ACCOUNT (7770) - 1	25,000.00	
Total for Bank Accounts	\$25,000.00	
Total for Current Assets	\$25,000.00	
Total for Assets	\$25,000.00	
Liabilities and Equity		
Liabilities		
Total for Liabilities		
Equity		
Opening Balance Equity	25,000.00	
Retained Earnings		
Net Income		
Total for Equity	\$25,000.00	
Total for Liabilities and Equity	\$25,000.00	


NICHOLAS FUZIO, CFO
6/16/2026

ATTACHMENT A

SWORN AFFIDAVIT

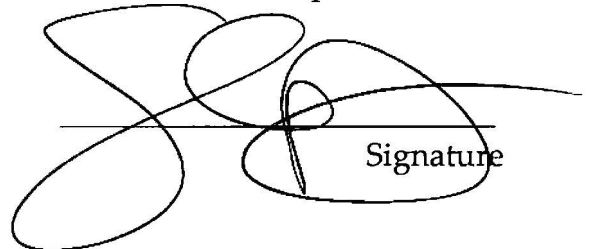
Name of Applicant/Company Endurance, LLC d/b/a Endurance Internet, LLC

My name is Skipper Dean. I am General Counsel of Endurance, LLC d/b/a Endurance Internet, LLC (Applicant). My personal knowledge of the facts stated herein has been derived from my employment with Endurance, LLC d/b/a Endurance Internet, LLC (Applicant)

I affirm that Endurance, LLC d/b/a Endurance Internet, LLC:

- Agrees to comply with all federal and state statutes, rules, and regulations, Commission requirements as a Telephone Corporation, and state contractual rules and regulations, if granted the request as stated in this application;
- Certifies that all responses to the attached 1013 Registration for CPCN are true and correct; and

I affirm and declare under penalty of perjury under the laws of the State of California, including Rule 1.1 of the California Public Utilities Commission's Rules of Practice and Procedure, that, to the best of my knowledge, all of the statements and representations made in this Application are true and correct.

A handwritten signature in black ink, appearing to read 'Skipper Dean', written over a horizontal line. The signature is stylized with large loops.

Skipper Dean, General Counsel
6/25/20 Name and Title