

BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA



FILED

07/14/26

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Application of Catalina Broadband
Solutions, LLC for a certificate of public
convenience and necessity to provide
full/limited facilities-based and resold
competitive local exchange service and
interexchange services; and Fixed
Interconnected VoIP services

Application No. _____

APPLICATION OF CATALINA BROADBAND SOLUTIONS, LLC FOR
A CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY
PURSUANT TO PUBLIC UTILITIES CODE SECTION 1001

Public Version

Robert M. Steffen
Vice President of Finance
Catalina Broadband Solutions, LLC
222 Metropole Avenue
Avalon, CA 90704
410.727.8250 ext 121
bsteffen@midatlanticbb.com

Dated: July 13, 2026

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

CPCN Application Form Pursuant to Public Utilities Code Section 1001

1. APPLICANT INFORMATION

Applicant Name: Catalina Broadband Solutions, LLC
Business Address: 222 Metropole Avenue, Avalon CA 90704
Telephone No.: 410-727-8250
E-mail Address: bsteffen@midatlanticbb.com

1.a. Principal Place of Business: (if different from address above)
1306 Concourse Dr. Suite 330, Linthicum Heights, MD 21090

1.b. List all fictitious business names under which Applicant has done business in the last five years:

Catalina Broadband Solutions LLC dba yondoo Catalina

1.c. Applicant is (check one only)

- | | |
|--|---|
| ☐ Corporation (Inc) | ☐ General Partnership |
| ☐ Limited Partnership (LP) | ☐ Sole Proprietor |
| ☒ Limited Liability Company (LLC) | ☐ Trust |
| ☐ Other, specify: | |

Attach **Appendix A** with the following: 1) a copy of the entity's organizing documents; and (2) a copy of its Certificate of Good Standing Status certified by the California Secretary of State and/or additional evidence of the Applicant's qualification to transact business in California.

1.d. FCC Registration No.: 0022474799

1.e CSOS Entity No.: 201224010104

1.f. Applicant has a foreign ownership interest

☒ NO ☐ YES, Foreign entity interest:

2. APPLICANT REGISTERED AGENT FOR SERVICE OF PROCESS

Agent Name: CSC-Lawyers Incorporating Service
Address: 2710 Gateway Oaks Drive, Suite 150N. Sacramento, CA 95833
Telephone No.: 888-999-2442

3. APPLICANT LEGAL DOMICILE (check one only)

☒ California ☐ Other, specify:

4. APPLICANT PROPOSED SCHEDULE OF PROCEEDING (check all that apply)

Ratesetting	DATE(s)	Other Proposed Schedule	DATE(s)
☒ Prehearing Conference	08/10/26	☐	
☒ Scoping Memo	09/10/26	☐	
☐ Testimony (Optional)		☐	
☐ Briefing (Optional)		☐	
☐ Evidentiary Hearing (Optional) (Appendix B)		☐	
☒ Proposed Decision	10/10/26	☐	

If Evidentiary Hearing is selected, attach **Appendix B** describing the issues which require hearing and length of hearing needed.

5. WHAT ISSUES ARE THERE TO BE RESOLVED IN THIS APPLICATION?

(check all that apply)

- ☒ Whether this application meets all state and California Public Utilities Commission (Commission) requirements for a certificate of public convenience and necessity (CPCN), including but not limited to financial, technical, and California Environmental Quality Act (CEQA) requirements.
- ☒ Whether the proposed construction is eligible for the Commission's 21 day expedited process for CEQA review.
- ☐ Consideration of a safety issue. (Provide a description of the issue below.)

- ☐ Consideration of an Environmental and Social Justice (ESJ) issue. (Provide a description explaining the ESJ issue for resolution. Otherwise, Applicant attests that there is no ESJ issue for consideration in this Application.)
- ☐ Other (Provide a description of the issue(s) below.)

6. APPLICANT WILL OPERATE AS (check all that apply)		
☐ Competitive Local Exchange Service Provider 6.a. Proposed Facilities ☐ Full Facilities-Based ☐ Limited Facilities-Based ☐ Switchless-Reseller / Non-Facilities-Based 6.d. Service Territories ☐ Within ALL the service territories of uniform regulatory framework incumbent local exchange carrier ☐ Within ALL the service territories of the small incumbent local exchange carrier ☐ In specific portions of the state only (Appendix C)	☐ Interexchange (Intra / Inter-LATA) Service Provider 6.b. Proposed Facilities ☐ Full Facilities-Based ☐ Limited Facilities-Based ☐ Switchless-Reseller / Non-Facilities-Based 6.e. Service Territories ☐ Throughout the state of California. ☐ In specific portions of the state only (Appendix C)	☒ Fixed Interconnected Voice over Internet Protocol (VoIP) Service Provider 6.c. Proposed Facilities ☒ Full Facilities-Based ☐ Limited Facilities-Based ☐ Non-Facilities-Based 6.f. Service Territories ☐ Within the service territories of uniform regulatory framework incumbent local exchange carriers ☐ Within the service territories of small incumbent local exchange carrier ☒ In specific portions of the state only (Appendix C)
Applicant that <i>only</i> selected non-Facilities-based for Proposed Facilities (Section 6.a, 6.b. and 6.c.) is not required to respond to Section 11 and 12 of the CPCN Application form. If no facilities are proposed, Applicant may be eligible to use the 1013 registration process pursuant to Pub. Util. Code Section 1013. Attach Appendix C to include a list of the specific portion(s) or geographical location(s) of the State, and /or ILEC territory(ies); and a copy of the map(s). Applicant seeking to operate in any Small Incumbent Local Exchange Carriers territories must meet the requirements contained in Appendix A of D.20 08 011.		

7. DATE APPLICANT EXPECTS TO BEGIN OR HAS BEGUN OFFERING SERVICE(S) IN CALIFORNIA (If already operating in California, attach **Appendix D**)

07/01/26

8. APPLICANT WILL PROVIDE THE FOLLOWING SERVICES IN CALIFORNIA
(check all that apply)

- ☒ Provide voice services (traditional wireline and/or Fixed Interconnected VoIP) directly to customers
- ☐ Build facilities which will transmit or facilitate voice services (traditional wireline and/or Interconnected VoIP) through third parties.
- ☐ Other (Describe below other services applicant offers, whether or not they are within Commission's jurisdiction.)

9. SWORN AFFIDAVIT

☒ TRUE ☐ NOT TRUE (**Appendix E**)

Neither Applicant, any of its affiliates, officers, directors, partners, agents, or owners (directly or indirectly) of more than 10% of Applicant, or anyone acting in a management capacity for Applicant: (a) held one of these positions with a company that filed for bankruptcy; (b) been personally found liable, or held one of these positions with a company that has been found liable, for fraud, dishonesty, failure to disclose, or misrepresentations to consumers or others; (c) been convicted of a felony; (d) been (to his/her knowledge) the subject of a criminal referral by judge or public agency; (e) had a telecommunications license or operating authority denied, suspended, revoked, or limited in any jurisdiction; (f) personally entered into a settlement, or held one of these positions with a company that has entered into settlement of criminal or civil claims involving violations of Sections 17000 et seq., 17200 et seq., or 17500 et seq. of the California Business & Professions Code, or of any other statute, regulation, or decisional law relating to fraud, dishonesty, failure to disclose, or misrepresentations to consumers or others; (g) been found to have violated any statute, law, or rule pertaining to public utilities or other regulated industries; and/or (h) entered into any settlement agreements or made any voluntary payments or agreed to any other type of monetary forfeitures in resolution of any action by any regulatory body, agency, or attorney general.

Attach **Appendix E** if Applicant's response to this section is anything other than an unqualified "True." Applicant must declare exceptions by attaching documentation and describing any such bankruptcies, findings, judgments, convictions, referrals, denials, suspensions, revocations, limitations, settlements, voluntary payments or any other type of monetary forfeitures.

9.a. List of all affiliated entities (Attach **Appendix F**)

10. APPLICANT HAS THE REQUIRED MANAGERIAL AND TECHNICAL EXPERTISE TO OPERATE AS A SERVICE PROVIDER OF THE TYPE INDICATED IN SECTION 6 OF THIS FORM.

☒ TRUE

Attach **Appendix G** with the following: 1) List of the names, titles, and street addresses of all officers, directors, partners, agents, or owners (directly or indirectly) of more than 10% of Applicant, or any person acting in such capacity whether or not formally appointed, and 2) all resumes for each personnel identified listing all employment for each officer, director, partner, agent, or owner (directly or indirectly) of more than 10% of Applicant, or any person acting in such capacity whether or not formally appointed.

10.a. APPLICANT ATTESTATION

☒ TRUE ☐ NOT TRUE (**Appendix H**)

To the best of Applicant's knowledge, neither Applicant, any affiliate, officer, director, partner, nor owner of more than 10% of Applicant, or any person acting in such capacity whether or not formally appointed, is being or has been investigated by the Federal Communications Commission or any law enforcement or regulatory agency for failure to comply with any law, rule or order.

Attach **Appendix H** if Applicant's response to this section is anything other than an unqualified "True." Applicant must declare exceptions by attaching documentation and describing all such investigations, whether pending, settled voluntarily or resolved in another manner.

11. CONSTRUCTION OR EXTENSION OF FACILITIES FOR LIMITED AND FULL FACILITIES-BASED APPLICANTS ONLY.

☐ YES. Attach **Appendix I** that includes all responses to 11.a. thru 11.j.

11.a. Description of proposed construction activities, documentation attached.

11.b. List of competing entities

11.c. Map showing proposed construction

11.d. Statement of franchises and health and safety permits

11.e. Facts showing public convenience and necessity requiring the proposed construction.

11.f. Statement showing cost of construction.

11.g. Statement showing financial ability to render service.

11.h. Statement showing proposed rates.

11.i. Annual Report Statement.

11.j. Estimated number of customers in the first and fifth years in the future

12. APPLICANT'S PROPOSED FULL FACILITIES ARE LIKELY ELIGIBLE FOR A CATEGORICAL EXEMPTION FROM CEQA AND APPLICANT REQUESTS TO UTILIZE THE ENERGY DIVISION'S 21-DAY EXPEDITED CEQA REVIEW PROCESS.

☒ YES. Attach **Appendix J** with list of categorical exemptions and briefly explain the applicability of each exemption to the proposed construction.

☐ NO. Attach **Appendix J** with Preliminary Environmental Assessment.

13. FINANCIAL REQUIREMENT

☒ TRUE

Applicant has a minimum of (a) \$25,000 in the case of a switchless reseller/ non facilities based OR (b) \$100,000 in the case of a Facilities-Based (Full and/or Limited), in each case reasonably liquid and available to meet the firm's first year expenses, including an additional \$25,000 for deposits which may be required by local exchange carriers or interexchange carriers; OR (c) has profitable interstate operations to generate the required cash flow.

Attach **Appendix K** containing a financial instrument pursuant to Appendix F of D.24-11-003 that demonstrates the Applicant's financial ability as required above.

14. APPLICANT IS ELIGIBLE AND SEEKS AN EXEMPTION FROM TARIFFING REQUIREMENTS

☒ TRUE ☐ NOT TRUE (Attach **Appendix L** with Applicant's Draft Initial Tariff)

15. OTHER LICENSE(S) HELD WITH THE COMMISSION, EITHER CURRENT AND/OR PRIOR

☐ NONE

☒ CURRENT AND/OR PRIOR, specify:

California Video Franchise Certificate-Franchise Number 0056--Catalina Broadband Solutions dba yondoo Catalina-current

16. PERFORMANCE BOND REQUIREMENT

☒ TRUE

Applicant attests that, upon approval of its request, it will comply with the California Public Utilities Commission's performance bond requirements in accordance with Decision (D.) 10-09-017, D.11-09-026, D.13-05-035 and D.24-11-003.

I hereby declare under penalty of perjury under the laws of the State of California that the forgoing information, and all attachments, are true, correct, and complete to the best of my knowledge and belief after due inquiry, and that I am authorized to make this application on behalf of the Applicant named above.

Signed Robert M. Steffen

Digitally signed by Robert M. Steffen
Date: 2026.06.30 10:19:10 -04'00'

Name Robert M. Steffen

Title Vice President of Finance

Dated 06/30/26

Address 222 Metropole Avenue,
Avalon, CA 90704

Telephone 410.727.8250 ext 121

Email Address bsteffen@midatlanticbb.com

List of Attachments, Appendices and Statement of Confidentiality

Attachment A	Sworn Affidavit
Appendix A	Catalina Broadband Solutions, LLC Organizing Documents
Appendix B	Evidentiary Hearing Issues – Not Applicable
Appendix C	Service Territories - Specific Portions of the State
Appendix D	Service Start Date
Appendix E	Sworn Affidavit Exceptions – Not Applicable
Appendix F	List of Affiliated Entities of Catalina Broadband Solutions, LLC
Appendix G	List of Officers, Directors, Partners, Agents, and Owners of More Than 10% of Applicant and Resumes
Appendix H	Applicant Attestations Exceptions – Not Applicable
Appendix I	Construction or Extension of Facilities For Full-Facilities Based Applicant – Not Applicable
Appendix J	CEQA Exemptions
Appendix K	Financial Information – Confidential and Public Versions
Appendix L	Applicant is Eligible For and Elects Detariffing – Not Applicable
Appendix M	Proof of Payment
Statement of Confidentiality – filed with Confidential Appendix K	

ATTACHMENT A

SWORN AFFIDAVIT

CATALINA BROADBAND SOLUTIONS, LLC.

My name is Robert M. Steffen. I am the Vice President of Finance of Catalina Broadband Solutions, LLC. My personal knowledge of the facts stated herein has been derived from my employment with Catalina Broadband Solutions, LLC.

I affirm that Catalina Broadband Solutions, LLC.

- Agrees to comply with all federal and state statutes, rules, and regulations, Commission requirements as a Telephone Corporation, and state contractual rules and regulations, if granted the request as stated in this application;
- Certifies that all responses to the attached Application for CPCN are true and correct; and

I affirm and declare under penalty of perjury under the laws of the State of California, including Rule 1.1 of the California Public Utilities Commission's Rules of Practice and Procedure, that, to the best of my knowledge, all of the statements and representations made in this Application are true and correct.

A handwritten signature in black ink, appearing to read 'R M Steffen', is written over a horizontal line.

Signature

Robert M. Steffen, Vice President Finance
Name and Title

Appendix A

Catalina Broadband Solutions, LLC Organizing Documents



BA20241236200



STATE OF CALIFORNIA
Office of the Secretary of State
STATEMENT OF INFORMATION
LIMITED LIABILITY COMPANY

California Secretary of State
1500 11th Street
Sacramento, California 95814
(916) 657-5448

For Office Use Only

-FILED-

File No.: BA20241236200

Date Filed: 7/1/2024

B2857-9648 07/01/2024 10:24 PM Received by California Secretary of State

Entity Details	
Limited Liability Company Name	CATALINA BROADBAND SOLUTIONS, LLC
Entity No.	201224010104
Formed In	CALIFORNIA
Street Address of Principal Office of LLC	
Principal Address	401 EAST PRATT STREET SUITE 351 BALTIMORE, MD 21202
Mailing Address of LLC	
Mailing Address	401 EAST PRATT STREET SUITE 351 BALTIMORE, MD 21202
Attention	
Street Address of California Office of LLC	
Street Address of California Office	None
Manager(s) or Member(s)	
Manager or Member Name	Manager or Member Address
■ Robert Steffen	401 EAST PRATT STREET SUITE 351 BALTIMORE, MD 21202
■ MidAtlanticBroadband, Inc.	401 EAST PRATT STREET SUITE 351 BALTIMORE, MD 21202
Agent for Service of Process	
California Registered Corporate Agent (1505)	CSC - LAWYERS INCORPORATING SERVICE Registered Corporate 1505 Agent
Type of Business	
Type of Business	PROVIDE CABLE TV/INTERNET/INTERNET MEDIA
Email Notifications	
Opt-in Email Notifications	Yes, I opt-in to receive entity notifications via email.
Chief Executive Officer (CEO)	
CEO Name	CEO Address
None Entered	
Labor Judgment	
No Manager or Member, as further defined by California Corporations Code section 17702.09(a)(8), has an outstanding final judgment issued by the Division of Labor Standards Enforcement or a court of law, for which no appeal is pending, for the violation of any wage order or provision of the Labor Code.	

Electronic Signature

☒ By signing, I affirm under penalty of perjury that the information herein is true and correct and that I am authorized by California law to sign.

Robert Steffen

Signature

07/01/2024

Date



Secretary of State

Certificate of Status

I, SHIRLEY N. WEBER, PH.D., California Secretary of State, hereby certify:

Entity Name: CATALINA BROADBAND SOLUTIONS, LLC
Entity No.: 201224010104
Registration Date: 08/24/2012
Entity Type: Limited Liability Company - CA
Formed In: CALIFORNIA
Status: Active

The above referenced entity is active on the Secretary of State's records and is authorized to exercise all its powers, rights and privileges in California.

This certificate relates to the status of the entity on the Secretary of State's records as of the date of this certificate and does not reflect documents that are pending review or other events that may impact status.

No information is available from this office regarding the financial condition, status of licenses, if any, business activities or practices of the entity.



IN WITNESS WHEREOF, I execute this certificate and affix the Great Seal of the State of California this day of June 11, 2026.

SHIRLEY N. WEBER, PH.D.
Secretary of State

Certificate No.: 468689035

To verify the issuance of this Certificate, use the Certificate No. above with the Secretary of State Certification Verification Search available at bizfileOnline.sos.ca.gov.

Appendix B

Evidentiary Hearing Issues – Not Applicable

Appendix C

Service Territories - Specific Portions of the State

Service Territory: Catalina Island, CA

Appendix D

Service Start Date – Not Applicable

Catalina Broadband Solutions, LLC provides high-speed internet, and television services pursuant to its California Video Franchise Certificate. The company will provide VoIP services immediately upon grant of the CPCN application by the California Public Utilities Commission.

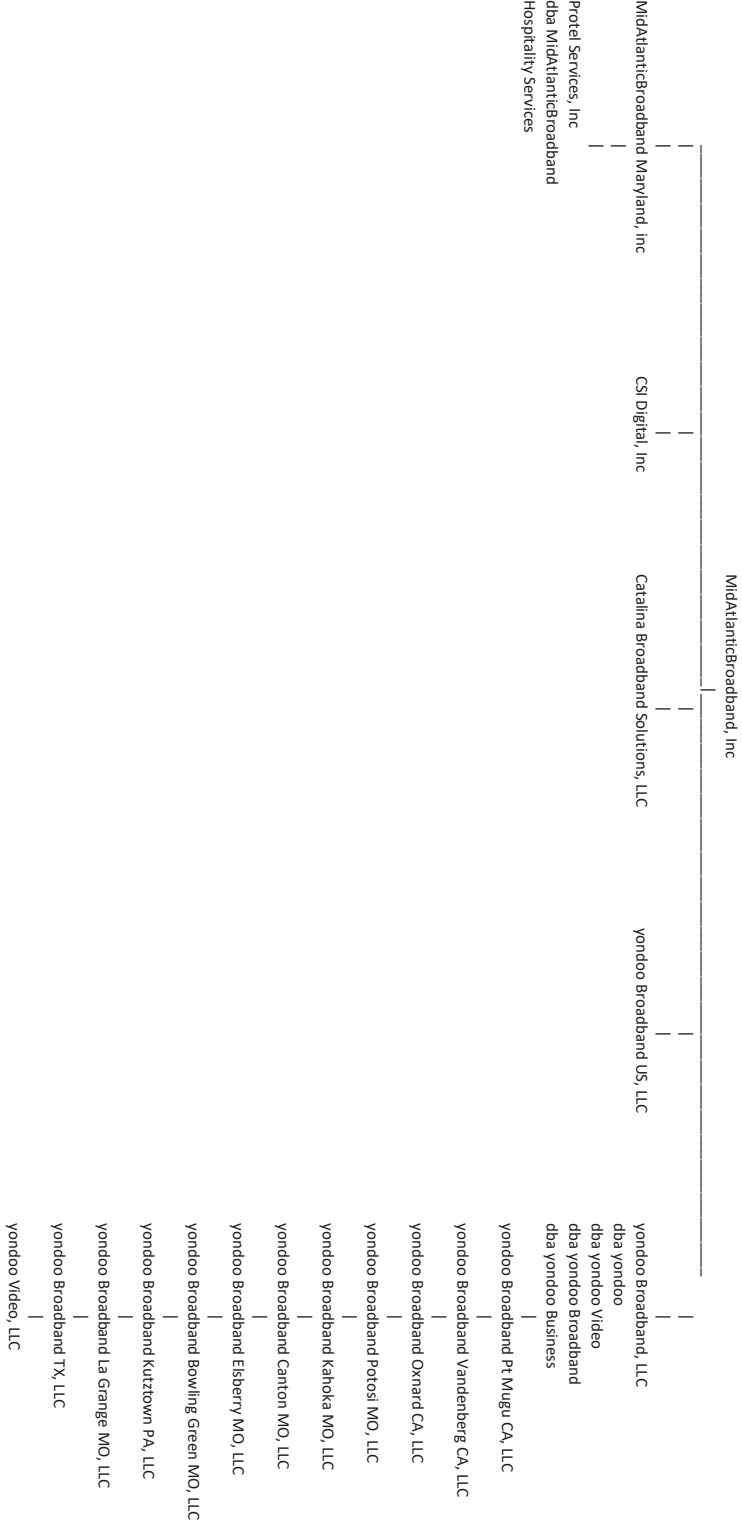
Appendix E

Sworn Affidavit Exceptions – Not Applicable

Appendix F

List of Affiliated Entities of Catalina Broadband Solutions, LLC

MidAtlanticBroadband Corporate Family Structure



Appendix G

List of Officers, Directors, Partners, Agents, and Owners of More Than 10% of
Applicant and Resumes

APPENDIX G

Willie Vereen – President- 1306 Concourse Dr. Suite 330, Linthicum Heights, MD 21090

Robert Steffen – VP Finance/Manager-1306 Concourse Dr. Suite 330, Linthicum Heights, MD 21090

John Long – COO/CFO/Manager 1306 Concourse Dr. Suite 330, Linthicum Heights, MD 21090

Keith Scarzafava – VP Network Operations 1306 Concourse Dr. Suite 330, Linthicum Heights, MD 21090

BIO

Willie Vereen, Jr.

MidAtlanticBroadband

Chief Executive Officer and President

Overview

Mr. Vereen's telecommunications experience spans twenty-five (25) years including leadership positions in multiple divisions of a Fortune 100 company; as well as successful start-up experience. As a seasoned senior manager in telecommunications operations, Mr. Vereen has a proven track record of successful strategic business development and implementation. He has held senior field, operations and marketing positions with Time Warner Cable, HBO and Cox Communications.

Summary

Since January 2000, Mr. Vereen has lead MidAtlanticBroadband from a local Internet Service Provider (ISP) to a multi-million dollar national and international provider of a broad range of telecommunications services.

From October 1996 to December 1999, Mr. Vereen was President & CEO of the consulting firm Strategic Distribution Partners, Inc. (SDP). SDP managed affiliate marketing and sales for Classic Sports Network (currently ESPN Classics) in a seven state region. Additionally, SDP managed strategic marketing for E-Cable Systems, Inc. a distributor of voice, video and data services to multi-dwelling units in the U.S.

From 1993 to 1996, Mr. Vereen was Director of Marketing for Cox Communications in West Texas and TCI Communications of Baltimore respectively. From 1983 to 1991 Mr. Vereen worked with Time Warner/HBO as Projects Manager and Account Manager.

Mr. Vereen is a graduate of Fredonia State University. He also earned an MBA in Management from Centenary College of Louisiana.

BIO
WILLIE VEREEN, JR.

CAREER SUMMARY:

- Over twenty-five (25) years experience in local, regional, national and international telecommunications services.
- Annual revenue responsibilities exceeding \$100MM.
- Extensive experience in business startup and entrepreneurial environments.
- Repositioned MidAtlanticBroadband from a local Internet Service Provider (ISP) to a multi-million dollar national and international provider of a broad range of telecommunications services.
- Lead multiple telecommunications acquisitions; and four (4) instructional funding rounds.

EXPERIENCE:

MidAtlanticBroadband, Baltimore, MD
January 2000-Present
Chief Executive Officer/President

Managed all operations of a telecommunications service provider. Repositioned the company from a local Internet Service Provider to a facilities-based integrated service provider. Developed and implemented strategic direction and plan for the company.

- Increased annual sales from \$750,000 in 2001 to over \$30MM 2012.
- Developed and implemented internal tracking and operational controls.
- Developed and implemented successful pricing & packaging strategies.
- Established business relationships with key community and business leaders in the Company's target markets.

Strategic Distribution Partners, Inc., Washington, D.C.
October 1996-December 1999
Chief Executive Officer/President

Founded and managed a strategic planning, sales and marketing consultant firm to voice, video and data service providers in the U.S. and Canada. Was responsible for company's overall financial, operational and sales performance. Strategic Distribution Partners, Inc. (SDP).

- Exceeded annual profit projections over 20% each year of operations.
- SDP managed affiliate marketing and sales for Classic Sports Network (currently ESPN Classics) in a seven state region.
- Managed marketing and sales for E-Cable Systems (E-Cable). E-Cable was a distributor of voice, video and data services to multi-dwelling units in the U.S.

TCI Communications, Inc. Baltimore, Maryland
March 1996 - October 1996
Director of Marketing & Sales

Managed the sales and marketing for video/information provider of cable television products. Developed marketing/sales strategy for subscriber acquisition, retention and creation of new revenue sources. The organization generated divisional revenues exceeding \$100MM annually.

- Managed annual market budget of \$4MM.
- Developed and implemented department standards/procedures resulting in improved operational efficiencies.

Cox Communications, Inc., Lubbock, Texas
November 1993-February 1996
Director of Marketing

Managed the marketing department of cable television region. The organization generated divisional revenues exceeding \$ 36 million annually. Managed annual marketing budget \$1MM. Exceeded budgeted revenue over 5% each calendar year, exceeded customer growth over 5% each calendar year (exceeding company and industry averages). Increased premium service over 7% each calendar year (exceeding company and industry averages).

Cable Satellite Public Affairs Network (CSPAN), Washington, DC
January 1992-October 1993
National Accounts Manager

Maintained business/senior executive relations with the corporate offices of seventeen (17) of the top fifty cable companies in the U.S. Identified and investigated the feasibility of alternate distribution and revenue sources. Achieved the following:

- Led the department in all sales categories; accomplished or exceeded all goals in 1993.
- Within 90 days, negotiated terms and conditions for two national affiliate relation's contracts.

Time Warner Inc., Overland Park, Kansas/Shreveport, Louisiana
March 1983 - September 1991

Worked with Time Warner/HBO as Account Manager and Projects Manager respectively.

EDUCATION:

Centenary College of Louisiana, Shreveport, LA
MBA - Management, 1988,

Fredonia State University, Fredonia, NY
Bachelor of Arts - Communications Management, 1981

Robert M. Steffen
104 S. Prospect Ave
Catonsville, MD 21228
410 782-1081
Email steffenrm@yahoo.com

Employment

ACCOUNTING AND HUMAN RESOURCE MANAGEMENT SERVICES, LLC ACCOUNTING AND HR CONSULTING FIRM
Partner May 2003 – current.

Providing outsourced accounting and human resource management services to various companies. Specializing in small / medium size companies and start-ups. Accounting services provided to clients include general data entry, bookkeeping, accounting manager and controller services. The firm also provides tax prep, analysis and business planning services. The Human Resource services provided to clients includes, payroll, monitoring payroll files and policies to ensure federal and state compliance, employee handbooks, employee benefit packages and 401(k)s

THE DEI GROUP INC A SOFTWARE CONSULTING FIRM
Controller, Dec 2002 – July 2003.

Manage the operations of the Accounting Department. Insured that all transactions were posted daily and ledgers reconciled. Responsible for interfacing with outside accountants for year end reviews. Process month end close and prepared financial statements for management, outside lenders and accountants. Worked closely with vendors and professional groups to reduce company overhead costs. Handled the conversion of the accounting package Deltek System 1 to a Deltek Advantage.

TECTONIC DISTRIBUTING, INC. A SMALL DISTRIBUTING COMPANY
Controller, Jan 2001 – Dec 2002.

Manage the Accounting and Human Resource departments. Prepare and review company financial statement for reporting to outside lenders and auditors. Monitored revenues and expenses to allow for discounts and savings where applicable. Supervising the day to day processing of A/P, A/R and Payroll. Created budgets for departments, a procedure manual for daily processing and worked with vendors to reduce overhead expenses by \$20,000 per year in the first 6 months. Created the company Human Resource manual and job descriptions. Administered all health benefits. Managed accounting staff, receptionist and physical plant manager. Implemented the software package change for the General Ledger from Accpac to Mas90.

DAFT MCCUNE WALKER, INC AN ENGINEERING FIRM
Administrative and Accounting Manager, Sept 1998 – Dec 2000.

Directed the day to day operations of the Accounting and Human Resource departments. Insured that all transactions were posted daily and ledgers reconciled. Responsible for interfacing with outside accountants for year end reviews. Processed month end close and prepared financial statements for management, outside lenders and accountants. Handled all payroll processing and government filings. Worked closely with vendors and professional groups to reduce company overhead costs. Oversaw the accounting of the holding company that owned the building. Administered the company benefits package. Managed accounting staff, administrative assistants, receptionists and physical plant manager. Handled the conversion of the accounting package Deltek from a UNIX platform to a Windows platform.

PRIVATE CONSULTANT
private consultant, May 1998 - Sept 1998

Performed private accounting, human resource and computer consulting.

THE SECURITY TITLE GUARANTEE CORPORATION OF BALTIMORE A FAMILY OWNED TITLE INSURANCE UNDERWRITER.

OTHER COMPANIES OWNED BY SAME GROUP

- MARYLAND MORTGAGE COMPANY
- ROGERS, MOORE AND ROGERS, ATTY AT LAW
- SECURITY HOLDING COMPANY
- MORELAND MEMORIAL PARK

Vice president and Treasurerr, May 1989 - June 1998

Managed the day to day operations of the Accounting, Human Resource and Information Technology departments. The accounting functions included A/P, A/R, G/L entries and payroll. Insured that all transactions were posted daily and ledgers reconciled. Managed all accounting functions for sister companies and the holding company. (the sister companies included a mortgage servicing company, a law firm, and a cemetery) Responsible for interfacing with outside accountants and banking officials regarding the financial and statutory filings with state regulators. Processed month end close and prepared financial statements and analysis for management and board members. Handled conversion of accounting software packages and oversight of new program integrations. Handled all processing and filings for multi-state payroll and government regulators regarding all human resource issues. Oversaw the hiring and terminations of employees. Benefits administrator including 401k trustee. Created Policy and Procedure Manual. Implemented office automation products for more efficient processing.

Notary for the State of Maryland – Commission expires 9/1/2010

Education

COLUMBIA UNION COLLEGE

MBA Program , graduation Jan 2004

UNIVERSITY OF MARYLAND, UNIVERSITY COLLEGE

Bachelor of Science, Information Systems Management 1988

CATONSVILLE COMMUNITY COLLEGE

Associate of Arts, Business Administration 1986

UNIVERSITY OF MARYLAND BALTIMORE COUNTY

Human Resource certification class 1999

Software Used

Word Perfect v 4.2 – 7

Word v 5,97, 2000

Lotus 1-2-3 v 3 – 5

Excel v97 – 2000

Access v 95,97,2000

Powerpoint 2000

Outlook

Paychex

AccPac Accounting Software

Champion Business Systems Accounting

DelteK Advantage Accounting Software

Peachtree Accounting Software

MAS90

Quickbooks

ADP

References available upon request

John H. Long

394 Patowmack Court ▪ Great Falls, Virginia 22066 ▪ (H) 703-421-8065 (C) 703-819 1522 ▪ (e-mail) jlong@longviewcomm.com

BUSINESS SUMMARY

Senior Executive with over 25 years of demonstrated success in building businesses and creating shareholder value. Experience includes banking, investment banking, restructuring of troubled companies, working with private equity, mergers and acquisitions, investor and lender relations, and advisory work within corporate environments. Accomplishments reflect resourceful problem solving skills, expertise in planning and implementation, and successful hands on leadership. Distributions to investors have exceeded \$100,000,000.

EXECUTIVE EXPERIENCE

ANNE ARUNDEL BROADBAND LLC MILLERSVILLE, MD

Chief Financial Officer

2012-2014

- Member of the Senior Management Team that acquired this company in 2012.
- Integral part of transition process to separate the company's systems and processes from its predecessor company
- Created, staffed and trained a new call center in Maryland
- Moved the call center from Michigan to Maryland
- Created, staffed and trained an independent billing department
- Created strategies to stop revenue declines and start company on a path to growth
- Returned initial investment to investors within 12 months
- Funded expansion and upgrade capital from internally generated funds
- Grew customers for first time in over 10 years
- Grew revenue for first time in over 10 years
- Had six consecutive quarters of EBITDA growth
- Sold the company for a multi-million dollar profit for investors

LONGVIEW COMMUNICATIONS LLC RESTON, VIRGINIA.

President and CEO

2003 to 2012

LongView Communications was a management company formed to operate troubled investments for banks and investors

- Worked with bankruptcy counsel to create the bankruptcy strategies, maximizing the benefits for the Company
- Renegotiated Contracts, negotiated settlements with critical vendors saving the companies \$4 to \$5 Million
- Re-established critical relationships with vendors
- Created post bankruptcy operating strategies to upgrade and expand in core markets
- Stemmed losses, and expanded product offerings in core markets
- Moved corporate office from Missouri to Virginia, shut down and consolidated call centers at Indianapolis location
- Upgraded 15 systems launching advanced services in these markets
- Completed a \$7,000,000 acquisition in company's major market

- Grew revenue 300% in core markets
- Grew Average revenue per subscriber in upgraded markets from \$380 per year to \$736 per year
- Completed divestiture of the companies through 15 transactions, returning millions to investors

TRACERNET CORPORATION CHANTILLY, VIRGINIA
Chief Financial Officer

2001 - 2002

Recruited by investors as an initial member of the senior management team of an early stage software and hardware solution provider that launched its product in 2000

- Worked to secure additional investor funding of \$5,800,000 of equity and debt
- Secured \$600,000 of short-term receivable financing
- Established a \$1.5 million dollar bank operating line of credit.
- Enabled accelerated business growth by securing extended credit agreements with suppliers. Available cash was being reinvested to support unprecedented growth, limiting availability of funds. Negotiated with suppliers for a continuous flow of supplies via a credit arrangement, with the understanding the company would continue purchasing quantities of product.
- Organized and staffed the Accounting, Human Resources and Purchasing departments to support internal growth activities.
- Developed Financial, Inventory Control and Management reporting system that highlighted operating problems and provided performance measurements.
- Managed the order to delivery process of production to meet customer demands with limited resources
- Maintained control on spending to reduce and minimize burn rate

MID-ATLANTIC COMMUNICATIONS WASHINGTON, DC
Executive Vice President and Chief Financial Officer

1996 – 2000

Joined the Company as part of a 3 member senior management team, establishing the Company's strategic plans, developing both short-term and long term business plans, acquisition plans and marketing strategy. Mid-Atlantic Communications became the third largest Private Cable Operator in the United States.

- Grew the Company 300% from 23,000 homes passed to 100,000 homes passed.
- Provided full assessments and analysis of acquisitions, as well as leading negotiations and the post closing operating transition for the acquired companies. Completed 10 acquisitions totaling 61,000 homes passed. The highlight of the acquisitions was the purchase of the assets of the wireless video provider in Philadelphia which made Mid-Atlantic the largest alternative cable TV provider in the Philadelphia market.
- Managed the conversion of the systems from a wireless technology to a CATV technology
- Originated, expanded and maintained funding relationships. Expanded funding relationships with senior lenders and subordinated lenders to finance the acquisitions and meet internal construction capital needs.
- Oversaw finance, including cost cutting measures to maintain margins. Proposed the elimination of the direct sales force and replaced them with an inexpensive third party solution, which was immensely successful. This decision kept the Company from violating its leverage covenants with its lenders

- Crafted and proposed to the management team the strategy to sell the Company. Implemented the strategy and successfully negotiated and closed the sale to Comcast in 2000 for \$150,000,000.

COMMUNICATIONS EQUITY ASSOCIATES BERWYN, PENNSYLVANIA
Senior Vice President

1983 – 1996

A NASD-member investment bank specializing in the Telecommunications, Media and Entertainment industries. Worked primarily with middle market entrepreneurial clients providing growth capital, and acquisition and divestiture assistance.

Investment Banking and Mergers Acquisitions

- Raised Senior and Subordinated Debt through private placement with Banks, Insurance Companies, Finance Companies and Venture Firms; Raised Equity Capital from Venture Funds, Strategic Investors and Individuals; Represented buyers or sellers seeking to acquire or divest of operating companies
- In total, completed 60 transactions ranging from \$1,000,000 to \$300,000,000
- Completed aggregate transactions in excess of \$1.0 billion

CHASE MANHATTAN BANK, NEW YORK, NEW YORK
Vice President

1981-1983

- Developed and maintained borrowing relationships with major U.S. Companies, including Telecommunications, Inc. and Time Warner
- Financed the construction of the cable systems serving Kansas City, MO and Denver, CO

FIDELITY BANK, PHILADELPHIA, PENNSYLVANIA
Assistant Vice President

1976 -1981

- Developed and maintained borrowing relationships with Corporate Clients
- Managed the Corporate Credit Department

EDUCATION

Lehigh University, Bachelor of Science, Accounting and Finance, Bethlehem, Pa
NASD, Series7, NASD Series 63, NASD Series 24

AFFILIATIONS AND ACTIVITIES

Started and ran an AAU Girls Basketball team that placed 5 girls into Division 1 college basketball programs	2008-2012
Board of Directors Great Falls Little League Baseball	2000- 2004
Board of Directors Historic Yellow Springs: A historical preservation non-profit organization	1995-1999
Board of Directors Beta Chi Association—Phi Gamma Delta, Lehigh University	1992--1995

EXPERIENCE

Vice President Operations and Engineering

CSI Digital Inc. | yondoo Broadband | Catalina Broadband (December 2008 – Present)

- Serves as the Company's Vice President of Operations and Engineering with overall responsibility for the operations, engineering and research and design of current and future deployments of Internet, IPTV Gateways, local off-air head ends, and VoIP throughout the U.S. and its territories. Includes evaluation/implementation of new products, system documentation and oversight of the integration and sales team to accommodate the Company's national and international sales effort.
- Extensive and thorough knowledge with trend setting technologies for delivering "over the top" (OTT) content, digital rights management (DRM), IPTV ECO and middleware systems, Early Warning Alert (EAS) and video on demand (VOD) systems and IP to QAM systems.
- Worked directly with hardware vendors to engineer and manufacture hardware to transcode various content sources delivered to multi-viewing platforms such as set top boxes, PC's, hand held devices and mobile telephones.

Chief Technical Officer / Director of Operations

Microwave Satellite Technologies / NuVisions (August 2006 – Dec. 2008) Hawthorne New Jersey

- Responsible for organizing, planning, directing, and controlling all of the Company's engineering functions, including systems and programming, computer operations, and related vendor relationships. Establishes, implements, and administers IT divisional policies and procedures as well as those systems required for existing and future product offerings. Acts as senior manager over all hardware, software, and equipment purchases and maintenance. Responsible for future technological innovations and the development and implementation of the Company's IT strategic plan. Responsible for disaster recovery planning and mitigation strategies. Continually monitors technical and processing priorities and methods. Trains, directs, and supervises department managers.
- Responsible for the all daily operations and ensuring the proper operational status, maintenance and repairs of those systems utilized to deliver MST/NuVision services. Evaluates plans and creates procedures for starting and completion times, and staffing requirements for day to day operations of Installation and Repair technicians.

Director of Technology & Research and Design

WARWICK VALLEY TELEPHONE COMPANY

Warwick, New York

- As Director of Technology, (June 2000- July2006) responsible for all aspects of corporate technology systems used to deliver end user products for parent and subsidiary companies. Create and administer Technology policies and procedures, and coordinate related Sarbanes-Oxley remediation efforts. Manage and direct the operations of multiple departments including: Video, Central Office, Internet, Technical Assistance Center and Network Operations. My duties included the supervision, planning, scheduling, and prioritizing of work performed. Implement solutions for strategic objectives related to the companies product offerings and industry driven mandates in the communications industry. Develop and administer capital and expense budgets. Recommend and procure any hardware or systems needed to achieve the goals of the Company.

Keith V. Scarzafava

57 Scott Drive - Middletown, NY 10941 – (845) 281-7059

- As Director of Research and Design (June 2000 – Present) Analyze industry trends and directions while making recommendations to the executive level for product direction. Expert in the design, development and delivery of cost-effective, high-performance technology and communications solutions to meet challenging business demands. Extensive experience in all facets of projects from initial feasibility analysis and conceptual design through implementation, training and enhancements. Excellent organizational, budget management, leadership, team building, negotiation and project management skills. Developed and engineered complete infrastructures to deliver broadband services such as aDSL, Triple Play services (voice, video and data) over vDSL and FTTH. Reengineered the Company's existing TDM network to a converged network with seamless integration between packet and TDM networks.
- In July of 2005 named Corporate Security Officer where my responsibilities are to manage and direct those efforts related to **Sarbanes-Oxley** and security. Created and administer the corporate security policies for the protection of company data, personal computer use and access to all corporate resources. Designed and reengineered processes to ensure efficiencies and eliminate any control gaps. Worked directly with both internal and external auditors to satisfy the appropriate remediation efforts.
- At the corporate level, I served on multiple company wide special projects and process reengineering initiatives. Influential as a key member of the Company's Strategic Planning Committee. Influential as a key participant with negotiations between the Company and the IBEW. Served as the Company Representative to attend board meetings for Independent Optical Networks (ION). Lead position on the Technical Committee for ION to design a statewide Dense Wave Division Multiplex (DWDM) Network.

WARWICK VALLEY TELEPHONE COMPANY

Warwick, New York

Director of Technology & Research and Design, June 2000 – July 2006

- Internet Manager March 2000 – June 2002
- Warwick Online Systems Manager. June 95 – March 2000
- Systems Operations Support Technician, July 94 – June 95

In July of 95, I was directly responsible for the creation and deployment of the Company's Internet division. This was during a time period where providers were scarce and many of the methods and technologies were undeveloped. In addition my responsibilities included the creation and maintenance of the Companies Intranet as well as multiple interactive websites for the various service divisions of the Company.

EDUCATION

ORANGE COUNTY COMMUNITY COLLEGE

Middletown, New York

Degree: Associate in Applied Science in Computer Information Systems, December 2002

Honors: Orange County Community College Certificate of Merit for Outstanding
Achievement in CIS, Deans List Honors Graduate

CERTIFICATIONS

Verimatrix

VCAS Muti-Rights OTT
VCAS for IPTV

August 2017

BCNE (Certified Network Engineer)

August 2001

Nortel Networks
Complete Advanced IP Routing Course (Certificate Program)

December 1998

Data-Tech Institute
Completed Wide Area Networking Course (Certificate Program)

B.O.C.E.S – Certificate in electronics

June 1982

BOARDS and AFFILIATIONS

Warwick Day Care

Independent Optical Networks
New York State Telephone Association
OPASTCO
New Jersey Public Utilities
Town Of Wallkill Little League

Chairman of the Board
Technical Committee Lead – Board Representative
Networking / Competitive Local Exchange / Internet

Advisory Panel for 211 and Homeland Security
V.P of girls Softball / Chief Umpire

REFERENCES Furnished upon request.

Appendix H

Applicant Attestations Exceptions – Not Applicable

Appendix I

Construction or Extension of Facilities For Full-Facilities Based Applicant –

Not Applicable

Appendix J
CEQA Exemptions

Appendix J

CEQA Exemption

Catalina Broadband Solutions seeks to provide interconnected Voice Over Internet Protocol (“iVoIP”) services over its existing facilities in the designated service territory on Catalina Island. Catalina Broadband Solutions currently provides broadband internet access services and cable TV services over the facilities consistent with its California Video Franchise Certificate. The provision of the iVoIP services will not involve any physical change to the existing facilities or the addition of any equipment, structures, or other material in the public right-of-way. Accordingly, the introduction of iVoIP services through Catalina Broadband’s existing facilities falls within the Class 1 exemption listed below.

Class 1 Exemption: operation, repair, maintenance, permitting, leasing, licensing, or minor alteration of existing public or private structures, facilities, mechanical equipment, or topographical features, involving negligible or no expansion of existing or former use. This includes existing facilities used to provide public utility services. (California Code of Regulations, Title 14, Section 15301.)

Appendix K

Financial Information –Protected from Public Disclosure

Pursuant to Decision 24-11-003

Document Is Confidential In Its Entirety

Appendix L

Applicant is Eligible For and Elects Detariffing – Not Applicable

Appendix M

Proof of Payment



July 2, 2026

Via Federal Express

California Public Utilities Commission
Attention Fiscal Office
505 Van Ness Avenue
San Francisco, CA 94102

Subject: Catalina Broadband Solutions, LLC/Fee for CPCN Application

Dear Sir or Madam:

Enclosed please find a check for \$680 for Catalina Broadband Solutions, LLC's filing fee for the CPCN Application filed on June 30, 2026, with the Communications Division.

If you have any questions, please contact the undersigned at 410.727.8250 ext 121 or our outside counsel, Bruce Beard, at 314-462-9000 or bbeard@cinnamonmueller.com.

Sincerely,

A handwritten signature in black ink, appearing to read "R. Steffen", is written over a horizontal line.

Robert M. Steffen

Enclosure



M&T Bank

7-11/520

7/3/2026

7571

PAY TO THE
ORDER OF

California Public Utilities Commission

\$ **680.00

Six Hundred Eighty and 00/100*****

DOLLARS

California Public Utilities Commission
505 Van Ness Avenue
San Francisco, CA 94102



[Signature]
AUTHORIZED SIGNATURE

MEMO

CPCN Application Filing Fee 2026 Catalina Broadba

⑈007571⑈ ⑆052000113⑆ 9853039577⑈

CATALINA BROADBAND SOLUTIONS, LLC

7571

California Public Utilities Commission

Date	Type	Reference	Original Amt.	Balance Due	7/3/2026 Discount	Payment
6/30/2026	Bill	CPCN App 2026	680.00	680.00		680.00
					Check Amount	680.00

M&T Operating

CPCN Application Filing Fee 2026 Catalina Broa

680.00