BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA

FILED
09/14/26
04:59 PM
A2609005

Application of FeatherShark, LLC for Registration as a Telephone Corporation pursuant to Public Utilities Code Section 1013.	Application No.

APPLICATION OF FEATHERSHARK, LLC FOR REGISTRATION AS A TELEPHONE CORPORATION PURSUANT TO PUBLIC UTILITIES CODE SECTION 1013

PUBLIC

Mark Lammert
Attorney-in-Fact
242 Rangeline Rd.
Longwood, FL 32750
Telephone No. (407) 260-1011
Fax No. (407) 260+-1033
Email: regulatory@csilongwood.com

Dated: 09/14/2026

BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA

1013 Registration Form Pursuant to Public Utilities Code Section 1013

1. APPLICANT INFORMATION

Applicant Name: FeatherShark, LLC

Business Address: 424 South Woods Mill Road - Suite 340, Town and Country, MO 63017

Telephone No.: 314-282-2253

E-mail Address: rob@feathershark.com

1.a. Principal Place of Business: (if different from address above)

Same as above.

1.b. List all fictitious business names under which Applicant has done business in the last five years:

Not applicable

1.c. Applicant is (check one only)

- ○ Corporation (Inc)
- ○ General Partnership
- ○ Limited Partnership (LP)
- ○ Sole Proprietor
- ◉ Limited Liability Company (LLC)
- ○ Trust
- ○ Other, specify:

Attach **Appendix A** with the following: 1) a copy of the entity's organizing documents; and (2) a copy of its Certificate of Good Standing Status certified by the California Secretary of State and/or additional evidence of the Applicant's qualification to transact business in California.

1.d. FCC Registration No.: 0024426058 **1.e CSOS Entity No.:** B20260409700

1.f. Applicant has a foreign ownership interest

◉ NO ○ YES, Foreign entity interest:

2. APPLICANT REGISTERED AGENT FOR SERVICE OF PROCESS

Agent Name: CSC-Lawyers Incorporating Service

Address: 2710 Gateway Oaks Drive, Suite 150N, Sacramento, CA, 95833

Telephone No.: 800-927-9800

3. APPLICANT LEGAL DOMICILE (check one only)

○ California	◉ Other, specify: Missouri

4. APPLICANT WILL OPERATE AS (check all that apply)

☐ Competitive Local Exchange Service Provider	☐ Interexchange (Intra/Inter-LATA) Service Provider	☑ Fixed Interconnected Voice over Internet Protocol (VoIP) Service Provider
4.a. Proposed Facilities	**4.b. Proposed Facilities**	**4.c. Proposed Facilities**
☐ Switchless-Reseller/ Non-Facilities-Based	☐ Switchless-Reseller/ Non-Facilities-Based	☑ Non-Facilities-Based
4.d. Service Territories	**4.e. Service Territories**	**4.f. Service Territories**
☐ Within ALL the service territories of uniform regulatory framework incumbent local exchange carriers	○ Throughout the state of California.	☑ Within the service territories of uniform regulatory framework incumbent local exchange carriers
☐ Within ALL the service territories of the small incumbent local exchange carriers	○ In specific portions of the state only **(Appendix B)**	☑ Within the service territories of small incumbent local exchange carriers
☐ In specific portions of the state only **(Appendix B)**		☐ In specific portions of the state only **(Appendix B)**

Attach **Appendix B** to include a list of the specific portion(s) or geographical location(s) of the State, and/or ILEC territory(ies); and a copy of the map(s).

Applicant seeking to operate in any Small Incumbent Local Exchange Carriers territories must meet the requirements contained in Appendix A of D.20-08-011.

5. DATE APPLICANT EXPECTS TO BEGIN SERVICE(S) IN CALIFORNIA

IMPORTANT NOTICE: **If already providing voice services in California, DO NOT USE THIS FORM.** The applicant is not qualified to use the 1013 registration process and must obtain an operating authority via CPCN application process pursuant to Pub. Util. Code §1001.

Date: 12/31/26

6. APPLICANT WILL PROVIDE THE FOLLOWING SERVICES IN CALIFORNIA

(check all that apply)

☑ Provide voice services (traditional wireline and/or Fixed Interconnected VoIP) directly to customers

☐ Other (Describe below other services applicant offers, whether or not they are within Commission's jurisdiction.)

7. SWORN AFFIDAVIT

◉ TRUE ○ NOT TRUE *(See important notice below)*

Neither Applicant, any of its affiliates, officers, directors, partners, agents, or owners (directly or indirectly) of more than 10% of Applicant, or anyone acting in a management capacity for Applicant: (a) held one of these positions with a company that filed for bankruptcy; (b) been personally found liable, or held one of these positions with a company that has been found liable, for fraud, dishonesty, failure to disclose, or misrepresentations to consumers or others; (c) been convicted of a felony; (d) been (to his/her knowledge) the subject of a criminal referral by judge or public agency; (e) had a telecommunications license or operating authority denied, suspended, revoked, or limited in any jurisdiction; (f) personally entered into a settlement, or held one of these positions with a company that has entered into settlement of criminal or civil claims involving violations of Sections 17000 et seq., 17200 et seq., or 17500 et seq. of the California Business & Professions Code, or of any other statute, regulation, or decisional law relating to fraud, dishonesty, failure to disclose, or misrepresentations to consumers or others; (g) been found to have violated any statute, law, or rule pertaining to public utilities or other regulated industries; and/or (h) entered into any settlement agreements or made any voluntary payments or agreed to any other type of monetary forfeitures in resolution of any action by any regulatory body, agency, or attorney general.

IMPORTANT NOTICE: **If Applicant's response to this section is "Not True", DO NOT USE THIS FORM.** The applicant is not qualified to use the 1013 registration process and must obtain an operating authority via CPCN application process pursuant to Pub. Util. Code §1001.

7.a. List of all Affiliated Entities (Attach as **Appendix C**)

8. APPLICANT HAS THE REQUIRED MANAGERIAL AND TECHNICAL EXPERTISE TO OPERATE AS A SERVICE PROVIDER OF THE TYPE INDICATED IN SECTION 4 OF THIS FORM.

☑ TRUE

Attach **Appendix D** with the following: 1) List of the names, titles, and street addresses of all officers, directors, partners, agents, or owners (directly or indirectly) of more than 10% of Applicant, or any person acting in such capacity whether or not formally appointed, and 2) all resumes for each personnel identified listing all employment for each officer, director, partner, agent, or owner (directly or indirectly) of more than 10% of Applicant, or any person acting in such capacity whether or not formally appointed.

8.a. APPLICANT ATTESTATION

◉ TRUE ○ NOT TRUE *(See important notice below)*

To the best of Applicant's knowledge, neither Applicant, any affiliate, officer, director, partner, nor owner of more than 10% of Applicant, or any person acting in such capacity whether or not formally appointed, is being or has been investigated by the Federal Communications Commission or any law enforcement or regulatory agency for failure to comply with any law, rule or order.

IMPORTANT NOTICE: **If Applicant's response to this section is "Not True", DO NOT USE THIS FORM.** The applicant is not qualified to use the 1013 registration process and must obtain an operating authority via CPCN application process pursuant to Pub. Util. Code §1001.

9. FINANCIAL REQUIREMENT

☑ TRUE

Applicant has a minimum of (a) $25,000 in the case of a switchless reseller/non-facilities-based, reasonably liquid and available to meet the firm's first year expenses, including an additional $25,000 for deposits which may be required by local exchange carriers or interexchange carriers; OR (b) has profitable interstate operations to generate the required cash flow.

Attach **Appendix E** containing a financial instrument pursuant to Appendix F of D.24-11-003 that demonstrates the Applicant's financial ability as required above.

10. APPLICANT IS ELIGIBLE AND SEEKS AN EXEMPTION FROM TARIFFING REQUIREMENTS

◉ TRUE ○ NOT TRUE (Attach **Appendix F** with Applicant's Draft Initial Tariff)

11. OTHER LICENSE(S) HELD WITH THE COMMISSION, EITHER CURRENT AND/OR PRIOR *(See important notice below)*

◉ NONE

○ CURRENT AND/OR PRIOR, specify:

IMPORTANT NOTICE: **If applicant has previously held a CPUC issued operating authority or registration that was revoked due to a violation of Commission Rules and Requirements, DO NOT USE THIS FORM.** The applicant is not qualified to use the 1013 registration process and must obtain an operating authority via CPCN application process pursuant to Pub. Util. Code § 1001.

12. PERFORMANCE BOND REQUIREMENT

☑ TRUE

Applicant attests that, upon approval of its request, it will comply with the California Public Utilities Commission's performance bond requirements in accordance with Decision (D.) 10-09-017, D.11-09-026, D.13-05-035 and D.24-11-003.

I hereby declare under penalty of perjury under the laws of the State of California that the forgoing information, and all attachments, are true, correct, and complete to the best of my knowledge and belief after due inquiry, and that I am authorized to make this application on behalf of the Applicant named above.

Signed Rob Cima

Name Rob Cima

Title CEO

Dated 9/14/2024

Address 4245 Woods Mill Rd
Chesterfield, MO 63017

Telephone 314-282-2253

Email Address
rob@feathersham.com

ATTACHMENT A

SWORN AFFIDAVIT

Name of Applicant/Company FeatherShark, LLC

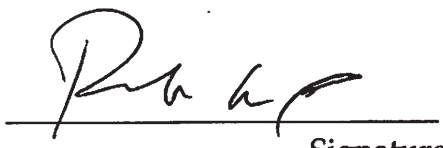
My name is Robert Cima. I am President [Title] of FeatherShark, LLC (Applicant). My personal knowledge of the facts stated herein has been derived from my employment with FeatherShark, LLC (Applicant)

I affirm that FeatherShark, LLC [Name of Applicant]:

- Agrees to comply with all federal and state statutes, rules, and regulations, Commission requirements as a Telephone Corporation, and state contractual rules and regulations, if granted the request as stated in this application;

- Certifies that all responses to the attached 1013 Registration for CPCN are true and correct; and

I affirm and declare under penalty of perjury under the laws of the State of California, including Rule 1.1 of the California Public Utilities Commission's Rules of Practice and Procedure, that, to the best of my knowledge, all of the statements and representations made in this Application are true and correct.



Signature

Robert Cima/President

Name and Title

LIST OF APPENDIXES

APPENDIX A – INCORPORATION AND CURRENT STANDING DOCUMENTATION

APPENDIX B – SERVICE AREA

APPENDIX F – LIST OF OFFICERS

APPENDIX G – RESUMES

APPENDIX I – FINANCIALS – CONFIDENTIAL
SUBMITTED UNDER SEAL PURSUANT TO DECSISION D.24-11-003

APPENDIX A –
INCORPORATION AND CURRENT STANDING DOCUMENTATION

See Attached

Secretary of State
Certificate of Qualification / Registration

I, SHIRLEY N. WEBER, PH.D., California Secretary of State, hereby certify:

Entity Name:	FeatherShark, LLC
Entity No.:	B20260409700
Registration Date:	09/09/2026
Filing Type:	Limited Liability Company - Out of State
Formed In:	MISSOURI

The above referenced entity complied with the requirements of California law in effect on the Registration Date for the purpose of qualifying to transact intrastate business in the State of California, and that as of the Registration Date, said entity became and now is duly registered, qualified and authorized to transact intrastate business in the State of California, subject however, to any licensing requirements otherwise imposed by the laws of this State and that the entity shall transact all intrastate business within California under the Entity Name as set forth above.

No information is available from this office regarding the financial condition, status of licenses, if any, business activities or practices of the entity.

IN WITNESS WHEREOF, I execute this certificate and affix the Great Seal of the State of California this day of September 11, 2026.

SHIRLEY N. WEBER, PH.D.
Secretary of State

Certificate No.: 497939748

To verify the issuance of this Certificate, use the Certificate No. above with the Secretary of State Certification Verification Search available at **biz**fileOnline.sos.ca.gov.

STATE OF MISSOURI

Denny Hoskins
Secretary of State

CORPORATION DIVISION
CERTIFICATE OF GOOD STANDING

I, DENNY HOSKINS, Secretary of State of the STATE OF MISSOURI, do hereby certify that the records in my office and in my care and custody reveal that

FeatherShark, LLC
LC1105143

was created under the laws of this State on the 15th day of December, 2010, and is active, having fully complied with all requirements of this office.

IN TESTIMONY WHEREOF, I hereunto set my hand and cause to be affixed the GREAT SEAL of the State of Missouri. Done at the City of Jefferson, this 9th day of September, 2026.

Denny Hoskins
Secretary of State

Certification Number: CERT-09092026-0005

APPENDIX B – SERVICE AREA

See Attached

Incumbent Local Exchange Carriers (ILECs) in California 2023



Source: FCC Study Area Boundaries through April 19, 2022
Map created by the CPUC, Communications Division, CASF Infrastructure Group, GIS Team, MHB, April 12, 2023.
Study Area Boundaries (fcc.gov)

APPENDIX E – AFFILIATED ENTITIES

FeatherShark, LLC has no affiliated entities.

APPENDIX F – OFFICERS

Officers

Robert Cima, President (rob@feathershark.com)

Todd Bromfman, CFO (todd@feathershark.com)

Matt Rankey, Vice President (matt@feathershark.com)

Phone: 314-282-2253

Address: 424 South Woods Mill Road, Suite 340, Town and Country, MO, 63017

APPENDIX G – MANAGEMENT EXPERIENCE

Contact

www.linkedin.com/in/rob-cima-1861862 (LinkedIn)
www.mstoner.com (Company)
www.feathershark.com (Company)

Top Skills

Marketing Strategy
Entrepreneurship
Strategic Planning

Rob Cima

President at FeatherShark
Chesterfield, Missouri, United States

Summary

CEO & Founder of FeatherShark, a specialized IT Managed Service Provider serving Fire and EMS agencies. Serial technology entrepreneur, Entrepreneurs Organization (EO) member, fireworks enthusiast.

Experience

FeatherShark
President
January 2011 - Present (15 years 9 months)
St. Louis, Mo

FeatherShark is a specialized IT Managed Service Provider serving Fire and EMS agencies with a deep understanding of their unique operational needs and offering a true "one-stop shop" for all their technology.
We deliver rock-solid support for mission-critical technology, ensuring our clients experience minimal downtime and maximum performance.
Our proprietary “Stabilize, Secure, Modernize” process brings clarity and confidence to technology planning, while our team’s commitment to fast response, clear communication, and zero excuses helps our clients stay focused on protecting their communities.

mStoner
Co-Founder
November 2001 - April 2019 (17 years 6 months)
Chicago, IL

Global Image, Inc.
President
May 1995 - May 2010 (15 years 1 month)

Education

University of Missouri-Columbia

Bachelor of Arts (B.A.) · (1987 - 1991)

St. John Vianney High School

Contact

www.linkedin.com/in/matt-rankey-90232312 (LinkedIn)

Top Skills

Team Leadership
Cross-functional Team Leadership
Strategic Planning

Matt Rankey

Vice President Sales and Distribution at FeatherShark
Earth City, Missouri, United States

Summary

Leader dedicated to achieving success and building teams in fast paced work environments. Over 15 years of experience in distribution, managing strategic partnerships and wireless communications. Regarded as a superior communicator with an ability to maintain strong relationships with a diverse group of individuals at all levels of organization. Considered by management and peers as an analytical problem solver with a strong work ethic and a proven record of success in achieving the organization's goals and objectives.

Experience

FeatherShark

Vice President Sales and Distribution
February 2013 - Present (13 years 8 months)

We help you ditch your existing servers and IT structure and start working in the cloud. Your staff will have access to all their data and applications anywhere they have internet access, so they can work from home, on business trips, even in the field from any device. You'll get things done faster – storage upgrades, employee additions, even switching service plans or providers can all be done in minutes through a simple web interface. And you'll only pay for the services you use, giving you lower and more predictable costs.

We help you run your business on today's best web applications and enjoy a leaner, lighter, simpler way of doing business with more freedom – freedom to grow, freedom to focus on the things that really matter in your business.

www.FeatherShark.com

Currently Seeking: Distribution Partners, Affiliates and always looking to create more Satisfied Customers.

US Cellular

8 years 3 months

Area Sales Manager
March 2008 - May 2013 (5 years 3 months)
St. Louis Market

Responsible for building relationships with Business Sales, Indirect Sales, Vendors and Marketing to create cohesive market plans for driving sales.
> Budget creation and implementation
> Recruiting retail associates and leaders
> Coaching, teaching and motivating the sales team to achieve budgeted goals.
> Plan and execute weekly leadership calls
> Plan and execute monthly and quarterly market meetings
> Actively manage brand strategy expectations and ensure alignment with organizational expectations.
> Act as a brand ambassador including media point of contact.

Agent Manager
March 2005 - March 2008 (3 years 1 month)

Helped successfully launch the Agent/Franchise distrubition channel for the U.S. Cellular St. Louis Market in 2005. Lead a team of six Agent Account Executives that helped ensure we generated Superior Results from our Agent Locations in the St Louis Market.
> Responsiblities included working with Agent Partners to secure retail sites.
> Identifying training needs and creating training to impact those areas of opportunity.
> Maintain productive working relationships with partners even when faced with challenging circumstances.
> Developing business plans and marketing efforts to help support Agent Partners and drive sales.
> Consult with Agent Partners to help identifiy neesds of the business and create solutions.

QDI
Northeastern United States District Manager
September 2002 - March 2005 (2 years 7 months)
Northeast United States - Based in St Louis, Missouri

Responsible for QDI/T-Mobile Agent Retail Distribution in 11 states throughout the Northeastern United States.

> Lead a team of 8 Territory Managers.
> Responsbilities included soliciting agent owners.
> Negotiating terms of agent agreements.
> Site selection and support of T-Mobile approval process.
> Long term management and support of agent relationships.
> Recruiting and hiring local Territory Managers to support Agent Partnersand T-Mobile .

QDI
Territory Manager
September 1999 - June 2002 (2 years 10 months)

Hired to help Launch Voicestream/T-Mobile Agents Distribution in the St Louis Market.
> Partnered with T-Mobile Account Executive to gain approval and launch 48 points of distribution generating 2000 gross activations per month.
>Actively sought new ways to create revenue for dealer base through utilization of advertising, promotions and product knowledge.
> Maintained and developed existing dealer base while vigorously pusuing new dealer leads in order to grow market share.
> Negotiated contracts between QDI, T-Mobile and Agent Partners.

Six Flags St Louis
Supervisor
1990 - 1996 (6 years)

Education

Missouri State University
Bachelors of Science, Communications Management

St Francis Borgia

Contact

www.linkedin.com/in/todd-bromfman-b07514 (LinkedIn)
www.sotelsystems.com/ (Company)

Top Skills

Mergers
Business Analysis
Business Planning

Todd Bromfman

CFO, FeatherShark
St Louis, Missouri, United States

Experience

FeatherShark
CFO
June 2024 - Present (2 years 4 months)
Chesterfield, Missouri, United States

NUSO
Chief Financial Officer
January 2019 - April 2024 (5 years 4 months)
University City, MO

NUSO is an innovative communication focused Cloud services company selling Unified Communications (UCaaS), Collaboration, and SIP Trunking through channel partners in the US and Canada.

SoTel Systems
Chief Operating Officer
December 2011 - December 2018 (7 years 1 month)
Maryland Heights, MO

Inflexion, LLC
Director Business Development & Strategic Services
January 2009 - December 2011 (3 years)

Education

Washington University in St. Louis - Olin Business School
MBA, Finance & Accounting · (1996 - 1997)

Saint Louis University
BSBA, Economics · (1988 - 1993)

APPENDIX I
CONFIDENTIAL FINANCIAL INFORMATION
SUBMITTED UNDER SEAL PURSUANT TO DECISION D.24-11-003