

Application: 24-06-013  
(U 39 E)  
Exhibit No.: PGE-03  
Date: November 6, 2024  
Witness(es): Various

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**PACIFIC GAS AND ELECTRIC COMPANY**  
**WILDFIRE RATE RELIEF BOND**  
**REBUTTAL TESTIMONY**

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PACIFIC GAS AND ELECTRIC COMPANY  
WILDFIRE RATE RELIEF BOND  
REBUTTAL TESTIMONY

TABLE OF CONTENTS

Chapter	Title	Witness
1	INTRODUCTION	Margaret Becker
4	CUSTOMER BENEFITS	Divya Raman Kamran Rasheed
Attachment K	NET PRESENT VALUE COMPARISON OF TURN PROPOSALS	Divya Raman
Attachment L	RECALCULATION OF TURN WORKPAPER TABLE 4	Divya Raman
Attachment M	NET REDUCTION IN REVENUE REQUIREMENT FOR USE OF SECURITIZED BONDS (25-YEAR TENOR) IN COMPARISON WITH REVENUES AUTHORIZED IN 2023 GR	Divya Raman

**PACIFIC GAS AND ELECTRIC COMPANY**

**CHAPTER 1**

**INTRODUCTION**

PACIFIC GAS AND ELECTRIC COMPANY  
CHAPTER 1  
INTRODUCTION

TABLE OF CONTENTS

A. Introduction.....	1-1
B. The Wildfire Rate Relief Bonds Benefit Customers .....	1-2
C. PG&E’s Credit Proposal Is Structured to Provide Meaningful Relief to Customers, Not to Benefit PG&E .....	1-4
D. TURN’s Hypothetical Amortization Scenarios Are Not Feasible and Cannot Deliver Equivalent Rate Relief to Customers .....	1-6

1                                   **PACIFIC GAS AND ELECTRIC COMPANY**  
2   **CHAPTER 1**  
3   **INTRODUCTION**

4   **A. Introduction**

5           Pacific Gas and Electric Company’s (PG&E) Application and supporting  
6   testimony demonstrate that the Wildfire Rate Relief Bonds are in the public  
7   interest and should be approved. The bonds deliver over \$100 million in positive  
8   net present value (NPV) benefits for customers through significant and  
9   immediate rate relief. The proposed transaction distributes the vegetation  
10   management (VM) expenses over the life of the bonds and aligns with the  
11   duration of the wildfire mitigation benefits associated with those costs, all in a  
12   manner that does not compromise safety or other state policy goals.

13           In opposing PG&E’s proposal, The Utility Reform Network’s (TURN)  
14   testimony raises four main arguments. First, TURN argues that there is a  
15   “conceptual mismatch” between the operational benefit of the underlying VM  
16   expenses—which TURN says is 1-3 years—and the 10-year tenor of the  
17   bonds.<sup>1</sup> But TURN’s criticism focuses on tree trimming only and entirely ignores  
18   tree removals, which are the VM expenses that most significantly and obviously  
19   yield mitigation benefits of permanent or extended duration, as explained in  
20   Chapter 4 of PG&E’s opening testimony and this rebuttal testimony.

21           Second, TURN seeks to downplay the obvious customer benefits of PG&E’s  
22   proposal, pointing to the nominal costs of the bond financing and the rate  
23   “increase” that occurs once the credit has been fully paid to customers and no  
24   longer reduces rates. Yet, as explained below and in more detail in Chapter 4 of  
25   this rebuttal testimony, TURN’s analysis is incorrect and misleading and does  
26   not fully capture the public interest benefits of this transaction.

27           Third, TURN takes issue with how PG&E has proposed to implement the  
28   rate credit for customers and suggests this transaction is somehow about a  
29   purported benefit to PG&E or is a double recovery of VM expenses. Contrary to  
30   TURN’s unsupported assertions, the Wildfire Rate Relief Bonds are a financially  
31   neutral proposal solely aimed at providing a benefit to customers, and not to

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1   TURN Testimony at p. 5.

1 PG&E or its shareholders. Moreover, previously collected VM expenses will be  
2 reimbursed to customers and thus TURN's claim of double recovery is baseless.  
3 PG&E has no direct interest in how the credit is provided to customers, apart  
4 from ensuring that it is administratively feasible for PG&E and avoids  
5 unnecessary rate volatility. The transaction is financially neutral and does not  
6 benefit PG&E.

7 Finally, TURN compares the proposed Wildfire Rate Relief Bonds to  
8 hypothetical extended amortization scenarios. Yet none of these is feasible for  
9 the costs at issue. PG&E's proposal is a unique opportunity to provide  
10 immediate customer bill relief in a manner that is financial neutral to PG&E. The  
11 proceeds from the Wildfire Rate Relief Bonds would fund the credit to customers  
12 without any negative impact on PG&E's ability to make necessary safety and  
13 reliability investments in its system. By contrast, the amortization scenarios  
14 TURN presents would not deliver similar customer affordability benefits and one  
15 would even impose a NPV **cost** on customers. Moreover, because the  
16 amortization scenarios are unfunded, they would not be financially neutral to  
17 PG&E and would harm PG&E's ability to make necessary safety and reliability  
18 investments in the system.

19 **B. The Wildfire Rate Relief Bonds Benefit Customers**

20 TURN's focus on the overall nominal costs of the bond financing does not  
21 undermine the positive benefits of the Wildfire Rate Relief Bonds for customers.  
22 The fundamental premise of PG&E's proposal is that it is in the public interest  
23 and beneficial to customers to finance a near-term credit through a bond  
24 financing that is repaid over time. This financing allows the costs to be spread  
25 out to better align with the underlying VM mitigation benefits and enables PG&E  
26 to provide an immediate financial benefit to customers in the form of a near-term  
27 rate credit. Consistent with PG&E's Initial, Second, and Third AB 1054  
28 Securitizations, costs approved for securitization would be credited to customers  
29 to ensure no double recovery from customers. As described in Chapter 6 of  
30 PG&E's opening testimony, PG&E would refund the 2023 and 2024 VM  
31 expenses included in the Wildfire Rate Relief Bonds that had been collected in  
32 customer rates through a credit entry recorded to the Distribution Revenue  
33 Adjustment Mechanism (DRAM). The increase in rates as a result of operations  
34 and maintenance securitization is outweighed by the near-term bill relief

1 delivered to customers to ensure the transaction serves the public interest.  
2 Thus, the question before the California Public Utilities Commission  
3 (Commission) is not whether the Wildfire Rate Relief Bonds involve higher  
4 nominal costs over time, but whether the customer rate credit and improved  
5 alignment between the cost incidence on customers and the associated  
6 real-world mitigation and cost reduction benefits of the VM expenses is  
7 reasonable and in the public interest.

8 To answer that question, the Commission must assess the overall impact of  
9 the proposal, accounting for the time value of money over this period—  
10 i.e., evaluating the proposal on the basis of its NPV for customers, and the value  
11 of delivering an immediate near-term bill relief for customers. Contrary to  
12 TURN’s suggestion, this is not “magic” or a “trick of math.”<sup>2</sup> It is consistent with  
13 routine financial analysis and how the Commission has evaluated prior  
14 securitization proposals. PG&E’s Application properly assessed the immediate  
15 and significant value delivered to customers, together with a reasonable  
16 estimate of the costs associated with the transaction, by applying a discount rate  
17 to future cash flows. The Application conservatively discounted the credit and  
18 rate increases at PG&E’s weighted average cost of capital, similar to prior  
19 securitization transactions and other NPV analyses. As explained in Chapter 4  
20 of PG&E’s opening testimony and Chapter 4 of this rebuttal testimony, that  
21 analysis yields a positive NPV for customers that totals over \$100 million relative  
22 to a scenario in which no such bond financing takes place. Indeed, the full  
23 range of NPV benefits spans \$139 million to \$923 million when using estimates  
24 closer to the cost of capital faced by customers, as opposed to PG&E, as the  
25 discount rate. In this way, the overall transaction is beneficial to customers and  
26 also provides the immediate, near-term benefit of a rate credit. Moreover, TURN  
27 does not dispute that the proceeds from the Wildfire Rate Relief Bonds would  
28 deliver immediate bill relief to customers in the form of a rate reduction of  
29 approximately 7 percent for 12 months. For a typical non-California Alternate  
30 Rates for Energy (CARE) residential customer, this rate reduction would result in

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**2** TURN Testimony at p. 3.

1 an average bill credit of approximately \$15.75 per month for the 12-month  
2 period.<sup>3</sup>

3 As explained further in Chapter 4 of this rebuttal testimony, TURN's  
4 estimated negative NPV in Table 1 is incorrect and misleading. In particular,  
5 estimating future bill impacts rather than modeling the specific revenue  
6 requirement impact introduces significant imprecision, and there are other  
7 calculation errors in TURN's Table 1.

8 **C. PG&E's Credit Proposal Is Structured to Provide Meaningful Relief to**  
9 **Customers, Not to Benefit PG&E**

10 This transaction is about customers—not PG&E or PG&E's shareholders.  
11 The Wildfire Rate Relief Bonds will deliver critical rate relief to customers and  
12 the transaction is cash neutral to PG&E because PG&E will credit the full net  
13 bond proceeds to customers over a 12-month period, including accrued interest,  
14 rendering any double recovery argument baseless and without merit. PG&E  
15 selected this proposed 12-month period for the credit because it is consistent  
16 with the initial collection of the Authorized VM Expenses in rates and optimizes  
17 the impact of the customer credit on bills. PG&E's interest in this respect is to  
18 ensure meaningful rate relief for customers and to reduce rate volatility at the  
19 end of the credit period.

20 TURN argues that PG&E "likely" benefits from this transaction, suggesting  
21 that PG&E gets a "float" from the bond proceeds and that this somehow saves  
22 shareholders money.<sup>4</sup> TURN then proposes that PG&E be required "to escrow  
23 the funds into a trust account or similar vehicle," presumably with monthly  
24 disbursements to fund the credit provided to customers.<sup>5</sup> TURN's concerns are  
25 unfounded and its proposal is misguided. The transaction is financially neutral  
26 and does not benefit PG&E. Indeed, immediately following the bond issuance,  
27 PG&E would record the full net bond proceeds to PG&E's DRAM, which ensures  
28 that interest will accrue on that amount and be reflected in the rate credit for

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3 Even if the credit no longer addresses the summer 2025 seasonal peak due to the current proceeding schedule, the credit period would still overlap with a period in which rates have increased due to increased expenses. In doing so, it would provide critical, near-term bill relief to customers.

4 TURN Testimony at p. 7.

5 TURN Testimony at p. 3.



1 customers. The transaction does not raise any capital for PG&E since the effect  
2 of the rate credit is a reduction in revenue that PG&E otherwise would collect  
3 from customers. In fact, in the quarter following the bond issuance, PG&E would  
4 recognize on its accounting books the obligation to provide the *full* 12-month  
5 credit to customers and the decreased revenues as a result; this would not be  
6 recognized in monthly installments as TURN's proposal seems to suggest.

7 As noted in Chapter 6 of PG&E's opening testimony, bond proceeds will be  
8 recorded as a credit to the DRAM at the time of issuance. This will ensure all  
9 accrued interest on the bond proceeds will be included in the rate credit to  
10 customers. To the extent TURN takes issue with the standard interest rate  
11 (commercial paper) that accrues in DRAM, PG&E is willing to ensure that  
12 customers benefit from *the higher of* either (a) the DRAM's commercial paper  
13 interest rate; or (b) the actual rate of interest PG&E pays on the bonds  
14 themselves.

15 To create a new accounting structure merely to hold the proceeds in trust for  
16 a period of no more than 12 months would be redundant, administratively  
17 burdensome, and inefficient. TURN provides no rationale for why incurring the  
18 administrative burden and additional expense of segregating funds in a separate  
19 account would be in the interest of customers, especially for such a short period  
20 of time. Requiring funds to be segregated is impractical and results in  
21 unnecessary inefficiencies in cash management, especially where there is no  
22 overriding purpose or benefit to customers for such an arrangement.<sup>6</sup> Indeed,  
23 doing so would increase administrative costs and reduce the customer benefit  
24 from the transaction. That said, if the Commission finds that it is in customers'  
25 interest to incur the additional expense of depositing the net bond proceeds into  
26 a segregated account, PG&E is willing to consider such a structure. This would  
27 mean that (1) the administrative costs of using a segregated account would be  
28 funded by the bond proceeds; (2) each month PG&E would use one twelfth of  
29 the net bond proceeds (together with any actual accrued interest on that  
30 one-twelfth amount) in order to pay for the credit provided to customers; and

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<sup>6</sup> This transaction is fundamentally different in scope, purpose and duration than PG&E's rate-neutral securitization, for example, where establishing the Customer Credit Trust was critical for the overall transaction structure and managing investments over an extended period of time.

1 (3) customers would receive only the actual interest that accrues on the balance  
2 in the segregated account.

3 TURN also confusingly suggests that *decreasing* customer rates by  
4 providing a rate credit actually increases the “potential” for *higher* rates for  
5 customers due to “an offsetting level of capital costs.”<sup>7</sup> This makes no sense  
6 and runs contrary to the very rationale for the Wildfire Rate Relief Bonds—which  
7 is to provide meaningful relief to customers. TURN also provides no explanation  
8 of how this hypothetical would even be feasible since the proposed credit and  
9 associated reduction in rates would be provided over a 12-month period  
10 following a decision on this Application and the bond issuance, and any new  
11 requests for capital expenditures would likely take at least 12 to 18 months for  
12 the Commission to resolve in the first instance.

13 **D. TURN’s Hypothetical Amortization Scenarios Are Not Feasible and Cannot**  
14 **Deliver Equivalent Rate Relief to Customers**

15 TURN presents various hypothetical scenarios involving extended  
16 amortization schedules.<sup>8</sup> However, none of these scenarios is feasible. There  
17 will not be a significant unrecovered portion of the Authorized VM Expenses that  
18 could be subjected to TURN’s proposal in 2025 or 2026.<sup>9</sup> And TURN provides  
19 no explanation of how it believes a bill credit could be provided absent a bond  
20 issuance to provide the funds for that credit. Moreover, TURN’s suggestions  
21 would not deliver meaningful rate relief to customers and would harm PG&E  
22 rather than be financially neutral like the Wildfire Rate Relief Bonds. In fact,  
23 based on PG&E’s corrections to TURN’s calculations shown in Chapter 4 of this  
24 rebuttal testimony, TURN’s amortization scenarios would either be a NPV **cost**  
25 to customers or provide essentially no customer benefit at all compared to the  
26 status quo.

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7 TURN Testimony at p. 10.

8 TURN Testimony at pp. 12–13 (“PG&E should propose to amortize the remaining unamortized balances associated with electric distribution[.]”).

9 See PG&E Supplemental Testimony, Table 6-2 (estimating that only \$259 million of the 2.356 billion in Authorized VM Expenses will be remain unrecovered at the end of 2024). Moreover, a portion of this \$259 million would be collected in 2025 prior to a Commission decision on this Application, which is scheduled for Q1 2025 per the September 11, 2024 Assigned Commissioner’s Scoping Memo and Ruling at p. 7.

**PACIFIC GAS AND ELECTRIC COMPANY**

**CHAPTER 4**

**CUSTOMER BENEFITS**

PACIFIC GAS AND ELECTRIC COMPANY  
CHAPTER 4  
CUSTOMER BENEFITS

TABLE OF CONTENTS

A. The Net Present Value of the Wildfire Rate Relief Bonds Transaction Is Over \$100 million [D. Raman] ..... 4-1

    1. The Net Present Value Bill Impact for Customers Is Positive, Not Negative as TURN Suggests ..... 4-1

    2. TURN’s Hypothetical Amortization Scenarios Are Not Feasible and Cannot Deliver Equivalent Rate Relief to Customers..... 4-3

    3. PG&E’s WACC Is the Appropriate Discount Rate and Underestimates the Benefit for Customers ..... 4-7

B. Vegetation Management Provides Long-Term Benefits [K. Rasheed]..... 4-8

1 **PACIFIC GAS AND ELECTRIC COMPANY**  
2 **CHAPTER 4**  
3 **CUSTOMER BENEFITS**

4 **A. The Net Present Value of the Wildfire Rate Relief Bonds Transaction Is**  
5 **Over \$100 million [D. Raman]**

6 As detailed in Chapter 4 of Pacific Gas and Electric Company's (PG&E)  
7 opening testimony, the Wildfire Rate Relief Bonds would provide a positive net  
8 present value (NPV) benefit to customers estimated at over \$100 million, relative  
9 to a scenario in which no Wildfire Rate Relief Bonds are issued. The Utility  
10 Reform Network (TURN) does not dispute this calculation or that the bond  
11 proceeds would deliver immediate bill relief to customers.<sup>1</sup>

12 TURN, however, presents different calculations to suggest that these  
13 benefits are not worth pursuing. First, TURN uses inaccurate bill amounts to  
14 suggest that "PG&E's proposal would result in a slightly negative present value  
15 of ratepayer benefits,"<sup>2</sup> when the accurate calculation shows a positive present  
16 value. Second, TURN argues that the NPV of Wildfire Rate Relief Bonds is  
17 lower than prior Assembly Bill (AB) 1054 securitizations involving capital  
18 expenditures,<sup>3</sup> without taking into account the different purposes and interest  
19 rates and bond tenors involved. Third, TURN presents calculations using  
20 different discount rates than PG&E's authorized weighted average cost of capital  
21 (WACC), which are not applicable to the present proposed bond issuance.  
22 Therefore, none of these criticisms have merit.

23 **1. The Net Present Value Bill Impact for Customers Is Positive, Not**  
24 **Negative as TURN Suggests**

25 TURN's suggestion that the present value of "Non-Care Bill Impacts  
26 With and Without Securitization" is negative is rooted in faulty assumptions  
27 and methodology. TURN calculates the "[Present Value] of Securitization  
28 Average Bill Cost Difference" as negative \$3.87 based on the difference  
29 between monthly bills without bonds and monthly bills with bonds. TURN's

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1 TURN Testimony at p. 17.

2 TURN Testimony at p. 6.

3 TURN Testimony at p. 14.

1 use of an estimated bill impact rather than the direct estimate of the required  
2 monthly revenue requirements for the Wildfire Rate Relief Bonds and the  
3 associated credit to customers is inaccurate and based on flawed analysis.  
4 TURN relies on PG&E's response to TURN's question 16<sup>4</sup> in its first set of  
5 data requests, but that response is based on the Electric Cost and Rate  
6 Tracking Tool, which as noted in the model itself, only performs high-level  
7 rate and bill calculation estimates and does not produce rate or bill impacts  
8 that match the granularity of PG&E's filing-quality models. While the Electric  
9 Cost and Rate Tracking Tool is useful to provide total bill estimates which  
10 consider pending and approved revenue requirements as TURN requested,  
11 the data should not be used to supersede the filing-quality rate impacts  
12 provided in PG&E's testimony in this proceeding which utilize a more  
13 detailed rate calculation model, which produced an NPV benefit of over  
14 \$100 million that TURN does not dispute is calculated correctly.<sup>5</sup>

15 In addition, TURN's Table 1 calculation has errors—(1) the calculation  
16 should not include a bill impact for the Wildfire Rate Relief Bonds in 2035,  
17 which would be the eleventh year; and (2) the calculation uses rounded bills  
18 which lack the precision provided in PG&E's testimony and materially  
19 impacts the NPV result. Indeed, as noted in Chapter 1 (M. Becker) and  
20 Chapter 7 (B. Kolnowski) of PG&E's opening testimony, the bill increase  
21 following the expiration of the credit is on average \$2.40 per month, based  
22 on PG&E's model. If the calculations are corrected to utilize the calculations  
23 from PG&E's model, the present value of the bill cost difference is a savings  
24 of \$0.63 using a discount rate of 7.8 percent. The present value of the bill  
25 cost difference is a savings of \$0.54 using the updated WACC of  
26 7.66 percent.<sup>6</sup> As discussed further below, because of the difference  
27 between PG&E's WACC and the estimated borrowing rates for customers in  
28 the current market, the benefit of this credit for customers is likely higher  
29 than what is shown in Table 4-1.

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4 TURN Testimony Attachment 2 (PG&E response to Data Request\_TURN\_001-Q016).

5 TURN Testimony at p. 17.

6 Cost of Capital Phase II Decision (D.) 24-10-008, Pending PG&E  
Advice Letter 4996-G/7423-E.

**TABLE 4-1  
NON-CARE BILL IMPACTS FROM SECURITIZATION**

Line No.		NPV of Monthly Customer Bills									
		2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
1	Bill Changes <sup>(a)</sup>	15.75	(2.40)	(2.40)	(2.40)	(2.40)	(2.40)	(2.40)	(2.40)	(2.40)	(2.40)
2	Present Value of Bill Savings at 7.8 Percent Discount Rate	\$0.63									
3	Present Value of Bill Savings at 7.66 Percent Discount Rate	\$0.54									

(a) Positive numbers reflect bill savings. Bill changes source – PG&E Opening testimony Table 1-1.

1           **2. TURN’s Hypothetical Amortization Scenarios Are Not Feasible and**  
2           **Cannot Deliver Equivalent Rate Relief to Customers**

3           TURN presents NPV comparisons of the Wildfire Rate Relief Bonds and  
4           two hypothetical scenarios, neither of which is financially viable nor  
5           beneficial for customers. As noted in Chapter 1 of this rebuttal testimony,  
6           there will not be a significant unrecovered portion of the Authorized  
7           Vegetation Management (VM) Expenses that could be subjected to TURN’s  
8           amortization proposals and TURN provides no explanation of how it believes  
9           a bill credit could be provided absent a bond issuance to provide the funds  
10          for that credit. Indeed, if TURN means to suggest that PG&E could  
11          hypothetically finance the bill credit through regular debt, that would cost  
12          significantly more than the Wildfire Rate Relief Bonds and increase the debt  
13          burden on PG&E’s balance sheet, putting pressure on PG&E’s credit  
14          strength and in turn further increasing customer costs.

15          Moreover, in addition to being financially unviable, neither of TURN’s  
16          hypothetical amortization scenarios would yield a present value benefit for  
17          customers and one would be affirmatively detrimental to customers,  
18          compared to the over \$100 million present value benefit for customers  
19          provided by PG&E’s proposed Wildfire Rate Relief Bonds. As shown below  
20          in Table 4-2, the 24-month amortization scenario would increase customer  
21          **cost** by an estimated 30 million on a present value basis and the 36-month  
22          amortization essentially provides no customer benefit at all compared to the

1 status quo. The present value benefit for PG&E’s proposed Wildfire Rate  
 2 Relief Bonds is over \$100 million even if the calculations were updated for  
 3 the most recent WACC of 7.66 percent. The 24- and 36-month amortization  
 4 proposal will add incremental cost on a present value basis for customers  
 5 with the updated WACC of 7.66 percent.

**TABLE 4-2  
 COMPARISON OF CUSTOMER BENEFITS**

Line No.		Present Value of Savings at 7.8 Percent in millions <sup>(a)</sup>	Present Value of Savings at 7.66 Percent in millions <sup>(a)</sup>
1	10-Year Securitization	\$121.9	\$110
2	24-Month Amortization	\$(30.1)	\$(31.6)
3	36-Month Amortization	\$0.5	\$(2.4)

Note: 24 month and 36 month amortization uses commercial paper interest rates of 4.8 percent.  
 Positive numbers reflect bill savings and negative value reflect incremental cost to customers.

(a) Attachment K.

6 Attachment L to this rebuttal testimony shows a corrected version of  
 7 TURN’s table 4, which has data calculation errors for the 24-month  
 8 amortization scenario that PG&E has corrected.<sup>7</sup>

9 Further, TURN argues that the Wildfire Rate Relief Bonds offer a lower  
 10 NPV as compared to the total transaction value relative to prior AB 1054  
 11 securitizations involving capital expenditures because, according to TURN,  
 12 securitizing operations and maintenance does not provide any “structural  
 13 cost reductions.”<sup>8</sup> PG&E recognizes that the customer affordability goals of  
 14 this transaction involving securitizing VM expenses and providing a credit to  
 15 customers are different from prior capital expenditure securitizations. TURN  
 16 points to purportedly higher NPV calculations, as shown in Table 4-3,  
 17 however those capital expenditure securitizations did not involve significant  
 18 and immediate rate relief for customers, as that was not their purpose.

<sup>7</sup> Attachment L, Updated TURN Table 4.

<sup>8</sup> TURN Testimony at p. 16.



1           Moreover, TURN's analysis is comparing apples and oranges. For  
2 instance, TURN suggests that the NPV figure in D.20-11-007 was  
3 \$173.5 million, but that was the statutorily required comparison under  
4 Section 850.1(a)(1)(A)(ii)(III) between securitization and traditional utility  
5 financing at a utility's WACC.<sup>9</sup> The equivalent statutorily required  
6 comparison for the Wildfire Rate Relief Bonds here delivers a NPV of  
7 \$452.6 million.<sup>10</sup> D.20-11-007 even notes "some uncertainties" regarding  
8 "the precise amount to be saved by Consumers" because:

9           [T]he Initial AB 1054 Cap Ex capital expenditure costs are subject to a  
10 non-equity rate of return pursuant to § 8386.3(e), and given SCE's  
11 current 4.84 percent Commission-approved non-equity rate of return,  
12 using that reduced return yields savings of approximately \$81.8 million  
13 on a nominal basis and \$52.5 million on a present value basis[.]<sup>11</sup>

14           In other words, \$52.5 million—not \$173.5 million as TURN suggests—is  
15 the equivalent apples-to-apples comparison for the \$122 million NPV benefit  
16 for customers from the Wildfire Rate Relief Bonds.

17           Furthermore, TURN's analysis ignores entirely the impacts of bond tenor  
18 on the present value calculation as well as the historically low-interest rate  
19 environment in 2020-2022. Generally, a longer bond tenor yields greater  
20 present value benefits than shorter bond tenors, all else equal. The 10-year  
21 bond tenor here was selected based on the benefits of underlying  
22 Authorized VM Expenses, but it is significantly shorter than the tenors for the  
23 transaction noted in TURN's testimony and the indicative interest rate on the  
24 bonds is likewise higher than what was used in those proceedings. The  
25 following table shows a true apples-to-apples comparison to past PG&E  
26 securitizations, with the statutorily required comparison under  
27 Section 850.1(a)(1)(A)(ii)(III), an equivalent bond tenor, and an additional  
28 column showing the immediate rate reduction impact. PG&E proposed the  
29 10 year tenor in this securitization application as it better aligns with the  
30 benefit period of the vegetation management program.

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<sup>9</sup> D.20-11-007 at p. 43 and fn.28.

<sup>10</sup> See Chapter 4, 4-3 to 4-4, Attachment C.

<sup>11</sup> D.20-11-007 at p. 43 and fn. 28.

**TABLE 4-3  
COMPARISON OF BILL IMPACT AND NPV WITH AB1054 SECURITIZATION**

Line No.	Securitization Application/Tranche	Application/ Decision	Authorized Securitization Amount (\$MM)	Securitization Tenor	Present Value of Ratepayer Savings (\$MM)	Estimated Annual Bill impact <sup>(a)</sup>
1	AB 1054 Tranche 1	PG&E – D.21-06-030 (p. 1)	\$1,190	25 years	\$633	\$0.8 savings to \$0.03 cost
2	AB 1054 Tranche 2	PG&E – D.22-08-004 (p. 1)	\$1,400	25 years	\$659	\$0.96 savings to \$0.08 cost
3	AB 1054 Tranche 3	PG&E – D.24.02.011 (p. 1)	\$1,412	25 years	\$465	\$1 savings to \$0.2 cost
4	Current Proposal	PG&E A-24-06-013	\$2,358	10 years	\$122	\$15.75 saving to \$2.40 cost
5	Hypothetical with 25-Year Bond Tenor	Attachment M	\$2,358	25 years	\$313	\$15.75 saving to \$1.40 cost

(a) Represents non-CARE Bundled Residential Customer Bill impact.

1           **3. PG&E’s WACC Is the Appropriate Discount Rate and Underestimates**  
2           **the Benefit for Customers**

3           Finally, TURN challenges the use of PG&E’s WACC as the discount rate  
4           and presents various calculations using other discount rates.<sup>12</sup> Yet, as  
5           TURN concedes:

6                     [T]ypically, ratepayer benefits are measured by discounting the relevant  
7                     cashflows at the utility’s weighted average cost of capital” because the  
8                     “WACC reflects the relative risk of the business.”<sup>13</sup>

9           Indeed, PG&E’s use of the WACC as the discount rate is consistent with  
10           prior securitizations and this also is standard for calculating NPVs outside of  
11           the securitization context. Moreover, independent of the discount rate,  
12           TURN also concedes that it “does not dispute the math of PG&E’s of  
13           ratepayer benefits relative to the status quo case.”<sup>14</sup>

14           NPV calculations properly account for the time value of money and  
15           accurately compare the value of a dollar in customers’ wallets today versus  
16           the same dollar in the future. In this context, the discount rate represents  
17           the opportunity cost for customers of having an additional \$15.75 in Year 1,  
18           compared to borrowing that same amount today. In the current interest rate  
19           environment, typical customer borrowing rates range from 8 percent to  
20           25 percent.<sup>15</sup> Since PG&E has used its currently authorized WACC for the  
21           calculation of NPV, that is in fact an *underestimation* of the true benefit for  
22           customers, who typically face a higher cost of capital than PG&E. There are  
23           a variety of potential estimations for consumer cost of capital, ranging from  
24           home equity loans, credit card rates, and the prime rate. As shown in  
25           Table 4-4 below, even the lowest of those rates yields a NPV even greater  
26           than \$122 million, with the full range of NPVs spanning \$139 million to  
27           \$923 million when using these different customer costs of capital as the

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12   TURN Testimony at pp. 16-17. TURN also assumes a declining commercial paper rate over time, with commercial paper rates reaching 2.6 percent in 2027, “assuming a return to the 5-year average from January 1, 2018 to October 10, 2024.” *Id.* at p. 18 fn.49. TURN offers no basis for this assumption.

13   TURN Testimony at p. 16.

14   TURN Testimony at p. 17.

15   Federal Reserve Board – Consumer Credit G19, August 2024 Release.

1 discount rate. Thus, over \$100 million is a conservative estimate of the NPV  
 2 benefit for customers. TURN's use of discount rates such as 90 day  
 3 commercial paper rate and securitization rates are unrealistic and illogical as  
 4 PG&E and its customers do not have access to commercial paper rates, and  
 5 securitization is not available without some cost or expenses to finance.

**TABLE 4-4  
 NPV SAVINGS FOR VARIOUS DISCOUNT RATE OPTIONS**

Line No.	Discount rate options	Rate <sup>(a)</sup>	NPV
1	PG&E – 2024 Authorized WACC	7.8%	\$121.9
2	PG&E – 2025 Updated WACC	7.66%	\$110.0
3	Prime Rate	8.0%	\$138.8
4	72-Month Car Loan	8.8%	\$201.0
5	Personal Loan	12.3%	\$456.6
6	Credit Card Rates	21.8%	\$922.6

(a) Federal Reserve Board – Consumer Credit G19, August 2024 Release.

**6 B. Vegetation Management Provides Long-Term Benefits [K. Rasheed]**

7 TURN argues that vegetation management activities yield benefits of only  
 8 1-3 years, and thus, do not align with the proposed bond tenor.<sup>16</sup> For reasons  
 9 explained in Chapter 4 (K. Rasheed) and its attachments, and PG&E's response  
 10 to Data Request TURN-02, Question 4, TURN is incorrect. TURN focuses on  
 11 tree trimming only and entirely ignores tree removals, which are the VM  
 12 expenses that most obviously yield mitigation benefits of permanent or extended  
 13 duration. PG&E has expanded its focus on tree removal, including in 2023 and  
 14 year-to-date 2024. Table 4-1 in Chapter 4 of the opening testimony  
 15 demonstrates an increasing ratio of removal to trims, compared to previous  
 16 years and a total 2 million trees removed since 2020, with much of this work  
 17 concentrated in High Fire Threat Districts.

18 PG&E also performs these vegetation management activities in accordance  
 19 with best management practices standards and guidelines to produce benefits  
 20 that range from at least a year to permanent duration. In addition to removals,  
 21 pruning and trimming performed in accordance with these standards and

<sup>16</sup> TURN Testimony at p. 5.

1 guidelines also yields benefits beyond one year and potentially multiple years,  
2 depending on the tree species and growth pattern of the tree.<sup>17</sup> When pruning  
3 would necessitate repeated efforts on an annual or biannual basis, PG&E  
4 utilizes removal as the preferred option.

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<sup>17</sup> Chapter 4 (K. Rasheed), at pp. 4-6.

**PACIFIC GAS AND ELECTRIC COMPANY**  
**CHAPTER 4**  
**ATTACHMENT K**  
**NET PRESENT VALUE COMPARISON OF TURN PROPOSALS**

Chapter 4, Attachment K

Net Reduction in RRQ for use of Securitized Bonds in comparison with Revenues authorized in 2023 GRC

	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10	Yr 11
10 Year Securitization											
2 RRQ: GRC Authorized Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
3 RRQ: Securitized Debt Financing	\$ 239.4	\$ 319.0	\$ 319.0	\$ 319.0	\$ 319.0	\$ 319.0	\$ 319.0	\$ 319.0	\$ 319.0	\$ 319.0	\$ 23.9
4 RRQ: Rate Reduction	\$ (2,382.2)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5 Annual Savings v Conventional Financing	\$ 2,142.8	\$ (319.0)	\$ (319.0)	\$ (319.0)	\$ (319.0)	\$ (319.0)	\$ (319.0)	\$ (319.0)	\$ (319.0)	\$ (319.0)	\$ (23.9)
6 Cumulative Annual Savings v Conventional Financing	\$ 2,142.8	\$ 1,823.8	\$ 1,504.8	\$ 1,185.8	\$ 866.7	\$ 547.7	\$ 228.7	\$ (90.4)	\$ (409.4)	\$ (728.5)	\$ (752.4)
7											
8 Present Value of Annual Savings v GRC Authorized Revenues	\$ 121.9										
9											
10 Discount Rate <sup>1</sup> :	7.8%										
<sup>1</sup> PG&E Return on Ratebase											

RRQ Savings for customers with 36 month amortization

	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10	Yr 11
2 RRQ: GRC Authorized Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
3 RRQ: 36 month amortization	\$ 844.8	\$ 844.8	\$ 844.8	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4 RRQ: Rate Reduction	\$ (2,356.0)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5 Annual Savings v Conventional Financing	\$ 1,511.2	\$ (844.8)	\$ (844.8)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6 Cumulative Annual Savings v Conventional Financing	\$ 1,511.2	\$ 666.3	\$ (178.5)								
7											
8 Present Value of Annual Savings v GRC Authorized Revenues	\$ 0.5										
9											
10 Discount Rate <sup>1</sup> :	7.8%										
<sup>1</sup> PG&E Return on Ratebase											

RRQ Savings for customers with 24 month amortization

	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10	Yr 11
2 RRQ: GRC Authorized Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
3 RRQ: 24 month amortization	\$ 1,237.8	\$ 1,237.8	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4 RRQ: Rate Reduction	\$ (2,356.0)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5 Annual Savings v Conventional Financing	\$ 1,118.2	\$ (1,237.8)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6 Cumulative Annual Savings v Conventional Financing	\$ 1,118.2	\$ (119.7)									
7											
8 Present Value of Annual Savings v GRC Authorized Revenues	\$ (30.1)										
9											
10 Discount Rate <sup>1</sup> :	7.8%										
<sup>1</sup> PG&E Return on Ratebase											

	Present value of savings at 7.8%
10 Year securitization	\$ 121.9
24 month amortization	\$ (30.1)
36 month amortization	\$ 0.5

Chapter 4, Attachment K

Net Reduction in RRQ for use of Securitized Bonds in comparison with Revenues authorized in 2023 GRC

	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10	Yr 11
10 Year Securitization											
2 RRQ: GRC Authorized Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
3 RRQ: Securitized Debt Financing	\$ 239.4	\$ 319.0	\$ 319.0	\$ 319.0	\$ 319.0	\$ 319.0	\$ 319.0	\$ 319.0	\$ 319.0	\$ 319.0	\$ 23.9
4 RRQ: Rate Reduction	\$ (2,382.2)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5 Annual Savings v Conventional Financing	\$ 2,142.8	\$ (319.0)	\$ (319.0)	\$ (319.0)	\$ (319.0)	\$ (319.0)	\$ (319.0)	\$ (319.0)	\$ (319.0)	\$ (319.0)	\$ (23.9)
6 Cumulative Annual Savings v Conventional Financing	\$ 2,142.8	\$ 1,823.8	\$ 1,504.8	\$ 1,185.8	\$ 866.7	\$ 547.7	\$ 228.7	\$ (90.4)	\$ (409.4)	\$ (728.5)	\$ (752.4)
7											
8 Present Value of Annual Savings v GRC Authorized Revenues	\$ 110.0										
9											
10 Discount Rate <sup>1</sup> :	7.66%										
<sup>1</sup> PG&E 2025 Return on Ratebase											

RRQ Savings for customers with 36 month amortization

	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10	Yr 11
2 RRQ: GRC Authorized Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
3 RRQ: 36 month amortization	\$ 844.8	\$ 844.8	\$ 844.8	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4 RRQ: Rate Reduction	\$ (2,356.0)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5 Annual Savings v Conventional Financing	\$ 1,511.2	\$ (844.8)	\$ (844.8)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6 Cumulative Annual Savings v Conventional Financing	\$ 1,511.2	\$ 666.3	\$ (178.5)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
7											
8 Present Value of Annual Savings v GRC Authorized Revenues	\$ (2.4)										
9											
10 Discount Rate <sup>1</sup> :	7.66%										
<sup>1</sup> PG&E 2025 Return on Ratebase											

RRQ Savings for customers with 24 month amortization

	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10	Yr 11
2 RRQ: GRC Authorized Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
3 RRQ: 24 month amortization	\$ 1,237.8	\$ 1,237.8	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4 RRQ: Rate Reduction	\$ (2,356.0)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5 Annual Savings v Conventional Financing	\$ 1,118.2	\$ (1,237.8)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6 Cumulative Annual Savings v Conventional Financing	\$ 1,118.2	\$ (119.7)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
7											
8 Present Value of Annual Savings v GRC Authorized Revenues	\$ (31.6)										
9											
10 Discount Rate <sup>1</sup> :	7.66%										
<sup>1</sup> PG&E 2025 Return on Ratebase											

Present value of savings at 7.58%

10 Year securitization	\$ 110.0
24 month amortization	\$ (31.6)
36 month amortization	\$ (2.4)



**PACIFIC GAS AND ELECTRIC COMPANY**

**CHAPTER 4**

**ATTACHMENT L**

**RECALCULATION OF TURN WORKPAPER TABLE 4**

Updated Table 4: Potential Customer Ratemaking Benefits at Various Discounts (in \$000)

Summary Comparison of Ratemaking Alternatives				(in \$000)				Ratemaking (in \$000)			
Ratemaking Alternatives	Total Wildfire O&M For Recovery	Total Paid	Fees and Interest (% of O&M Recovery)	(in \$000)				Ratemaking (in \$000)			
				@7.8% WACC	@7.58% WACC	@Bond Rate (5.3%)	@Comm. Paper Rate (4.8%)	@7.8% WACC	@7.58% WACC	@Bond Rate (5.3%)	@Comm. Paper Rate (4.8%)
Status Quo Ratemaking for Remaining 2025 RRQ	\$ 259,362	\$ 259,362	-	\$ 250,345	\$ 250,593	\$ 253,146	\$ 253,754	\$ -	\$ -	\$ -	\$ -
10-Year Securitization	\$ 2,356,090	\$ 3,106,176	31.8%	\$ 121,938	\$ 140,042	\$ 342,806	\$ 395,605	\$ 128,407	\$ 110,551	\$ (89,660)	\$ (141,851)
24-Month Amorization of \$2.35 B in Wildfire O&M	\$ 2,356,090	\$ 2,467,095	4.7%	\$ 268,079	\$ 270,722	\$ 298,526	\$ 305,286	\$ (17,734)	\$ (20,129)	\$ (45,380)	\$ (51,533)
36-Month Amorization of \$2.35 B in Wildfire O&M	\$ 2,356,090	\$ 2,508,123	6.5%	\$ 221,092	\$ 225,872	\$ 276,621	\$ 289,083	\$ 29,253	\$ 24,721	\$ (23,475)	\$ (35,329)

**PACIFIC GAS AND ELECTRIC COMPANY**

**CHAPTER 4**

**ATTACHMENT M**

**NET REDUCTION IN REVENUE REQUIREMENT FOR USE OF  
SECURITIZED BONDS (25-YEAR TENOR) IN COMPARISON  
WITH REVENUES AUTHORIZED IN 2023 GR**

Line No.	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040
1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2	\$ 176.4	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8
3	\$ (2,382.2)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4	\$ 2,205.8	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)
1	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2055
2	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8	\$ 176.8
3	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)
4	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)	\$ (176.8)
5	<b>Present Value of Annual Savings v GRC Authorized Revenues</b>															
6	Discount Rate: <sup>(a)</sup>	7.8%														

(a) PG&E 2024 Return on Ratebase.