

Application: 24-10-\_\_\_\_\_  
(U 39 M)  
Exhibit No.: \_\_\_\_\_  
Date: October 23, 2024  
Witness(es): Various

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**PACIFIC GAS AND ELECTRIC COMPANY**  
**BILLING MODERNIZATION INITIATIVE**  
**PREPARED TESTIMONY**

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PACIFIC GAS AND ELECTRIC COMPANY  
BILLING MODERNIZATION INITIATIVE  
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**PACIFIC GAS AND ELECTRIC COMPANY**  
**CHAPTER 1**  
**EXECUTIVE SUMMARY AND BACKGROUND**

PACIFIC GAS AND ELECTRIC COMPANY  
CHAPTER 1  
EXECUTIVE SUMMARY AND BACKGROUND

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**PACIFIC GAS AND ELECTRIC COMPANY**  
**CHAPTER 1**  
**EXECUTIVE SUMMARY AND BACKGROUND**

**A. Introduction**

Pacific Gas and Electric Company (PG&E or the Company) respectfully submits, and requests approval to recover, its 2023-2030 forecasted costs for its Billing Modernization Initiative. This Initiative will upgrade and replace PG&E's aging billing systems, which are critical to serving the more than six million<sup>1</sup> PG&E customers in areas of billing, customer service, and customer data management.

PG&E's billing systems are in urgent need of a comprehensive upgrade. Several applications and systems are outdated and unable to keep pace with modern customer, regulatory, and business needs. PG&E first implemented the Advanced Billing System (ABS) in the early 1990s and Customer Care & Billing (CC&B) in 2001. There is an acute need for the Billing Modernization Initiative to address asset failure risks, cyber security vulnerabilities, and the limitations of the legacy billing systems in supporting modern rate structures and programs.

Without the Billing Modernization Initiative, the age of the legacy billing systems and lack of vendor support will disrupt PG&E's ability to interact with customers, impacting services such as customer support, billing and credit services, customer notifications, and timely start/stop/transfer transactions. A disruption caused by asset failure or a cyber intrusion could pose a public safety risk if PG&E was unable to start service before a heatwave or communicate with customers during storms. Simply put, customer needs, regulatory requirements and cyber risk mitigation needs have outgrown the capabilities of the legacy billing systems. It is now critical to modernize these systems, in order for PG&E to continue delivering services which meet customer and regulator expectations, now and into the future.

Billing system upgrades, driven by new technologies, customer expectations and evolving energy policy, have been widespread in recent years. For example, the heavy utilization of interval metering and billing was introduced

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<sup>1</sup> PG&E has 6.3 million accounts and 10.6 million installed meters as of October 2024.

1 after PG&E's billing systems were installed. Both of PG&E's peer California  
2 utilities, SCE and SDG&E, recently launched large billing system upgrades in  
3 2016 and 2017, respectively.<sup>2</sup> More broadly, several major utilities across North  
4 America have completed similar projects.<sup>3</sup> These upgrades are driven by  
5 increasing implementations and changes to Net Energy Metering, Net Billing,  
6 and other complex rate mandates.

7 In June 2021, PG&E initially sought approval for a billing system upgrade  
8 project as part of its 2023 General Rate Case (GRC) Application (A.) 21-06-021  
9 to modernize its billing systems. However, in Decision (D.) 23-11-069, the  
10 California Public Utilities Commission (Commission) found that PG&E's 2023  
11 GRC application lacked sufficient detail to support the forecasted cost of its  
12 billing system upgrade project and authorized PG&E to file a separate  
13 application that includes seven categories of additional information.<sup>4</sup> PG&E  
14 submits its new Application today, which provides the requested detail, and  
15 urges the Commission's prompt reconsideration of this critical infrastructure  
16 need.

17 PG&E's Billing Modernization Initiative will ultimately move customers to a  
18 single unified customer care, service order, metering, and billing system,  
19 designed to handle the complexities and challenges associated with a regulated  
20 utility in the California marketplace, while minimizing disruption and system  
21 instability during the transition.<sup>5</sup> PG&E proposes a three-stage approach, as  
22 shown in Figure 1-1, to stabilize and upgrade the billing systems:

- 23 • The first stage addresses PG&E's electric complex billing customers through  
24 the Billing Cloud Services (BCS) solution and replacement of the ABS. ABS

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2 See A.21-07-009, SCE-01 and SCE-05; A.17-04-027, SDG&E Chapter 4.

3 See, e.g., ComEd and PECO, CC&B Implementation (Sept. 29, 2021), ICC Dockets 22-0486/23-0055, ComEd Ex. 34.11; ConEd, Con Edison Orange and Rockland's Oracle CC&B Implementation Presentation to Vendors (Sept. 13, 2021); Narragansett Electric Company, Information Technology Capital Investment Quarterly Report, Fourth Quarter Attachment 6, RIPUC Docket No. 4770; Virginia Electric and Power Company (Dominion), Final Order (Jan. 7, 2022), Virginia SCC PUR-2021-00127.

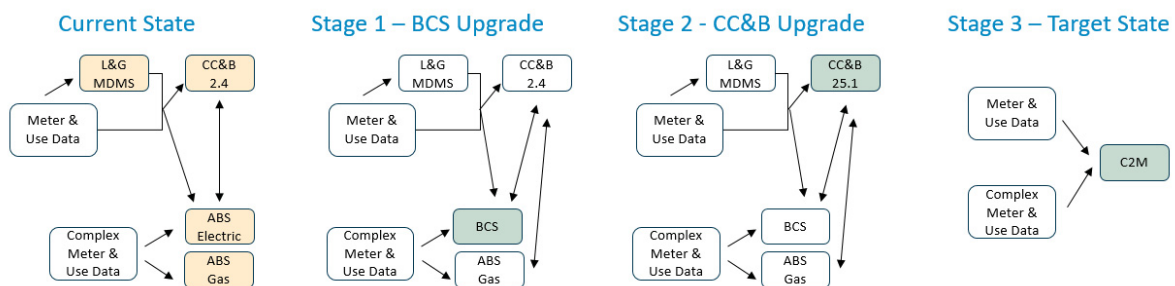
4 D.23-11-069, pp. 546-550.

5 PG&E explains its determination of the appropriate solution to the challenges presented by PG&E's legacy billing systems (including the decision to use a three-stage approach to the Billing Modernization Initiative) and describes the specific features and functionality of the new billing system in Chapter 4.

was developed in-house in the 1990s for a small subset of customers on complex rates such as departed load and standby as well as Net Energy Paired Storage. It relies heavily on customizations and has exceeded its planned capacity of customers.

- The second stage will update the outdated version of Oracle Utilities Customer Care and Billing<sup>6</sup> that PG&E currently uses, version 2.4, to version 25.1 (CC&B 25.1)<sup>7</sup> planned for release in 2025. PG&E is presently four versions behind Oracle’s current release, which leaves PG&E outside standard vendor support and unable to remediate cyber vulnerabilities.
- Finally, the third stage is currently planned to complete the implementation of a modernized billing system by replacing all billing components with Oracle’s more advanced Customer to Meter (C2M) product and consolidating the electric BCS and gas ABS customers into one system. However, at the conclusion of the 2<sup>nd</sup> stage PG&E will reassess the billing system landscape to confirm this is still the optimal path.

**FIGURE 1-1**  
**BILLING MODERNIZATION INITIATIVE DESIGN ROADMAP**



As discussed in Chapter 4, PG&E determined that the proposed three stage approach is necessary in order to first bring CC&B and its integration components into vendor support and to move the complex electric-billed customers out of the aging ABS system before upgrading to C2M. The three-stage approach prioritizes system stability, reduces risks, and improves

<sup>6</sup> CC&B was first implemented in 2001 and has gone through multiple upgrades. The current version is not supported by the vendor.

<sup>7</sup> Oracle has changed their version numbering scheme to align with calendar years. Version 25.1 will be the first release of 2025.

PG&E’s ability to deliver rates and programs in a timely manner while also providing customers improved access to tools, usage and billing data. The specific timeline for each stage, and the phases within each stage are discussed in Chapter 5.

This chapter provides an overview of PG&E’s Application and testimony and summarizes PG&E’s 2023-2030 cost forecasts.

## **B. Summary of Request**

PG&E requests that the Commission adopt its 2023-2030 Operations and Maintenance (O&M) expense forecast of \$92.0 million and its 2023-2030 capital forecast of \$669.2 million, (\$761.3 million, in total).<sup>8</sup> This represents the entire program cost estimate between 2023 and 2030; PG&E will not include any costs for the execution of the Billing Modernization Initiative in the 2027 GRC, to be filed in Q2 2025, or any expense costs therein incurred prior to 2023. The recorded capital expenditures for 2021 and 2022 are included in PG&E’s revenue requirement calculation, which is further described in Chapter 7. Based on the seven focal areas listed below in Table 1-3, it is most practical to deliver the complete Billing Modernization Initiative in a single filing and not spread it out over an off-cycle filing and upcoming GRC.

PG&E’s Billing Modernization Initiative roadmap is presented in Chapter 5. It is important to note that at the end of Stage 2, when PG&E completes the upgrade of CC&B 2.4 to CC&B 25.1, PG&E will take a moment and reassess the billing landscape to reconfirm if the final solution, Oracle’s C2M, is still the most prudent solution. This prudence check is warranted given the pace of technology change in the industry as well as ensuring vendor performance remains on the levels experienced prior to this Initiative commencing.

Tables 1-1 and 1-2, below, summarize PG&E’s 2023-2030 cost forecasts for each stage of the Billing Modernization Initiative.

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<sup>8</sup> For additional cost forecast information, see Chapter 6 and associated workpapers.



**TABLE 1-1**  
**SUMMARY OF FORECASTED CAPITAL AND O&M COSTS (2023-2030)**  
**(MILLIONS OF 2023 NOMINAL DOLLARS)**

Line No.	Stage	Capital Cost	O&M Expense	Total
1	BCS	\$124.6	\$3.4	\$128.0
2	CC&B 25.1	\$119.0	\$8.5	\$127.5
3	C2M	\$425.6	\$80.1	\$505.7
4	Total	\$669.2	\$92.0	\$761.3

**TABLE 1-2**  
**SUMMARY OF CAPITAL AND O&M COST FORECAST BY YEAR**  
**(MILLIONS OF 2023 NOMINAL DOLLARS)**

Line No.	Year	2023 (actual)	2024	2025	2026	2027	2028	2029	2030	Total
1	BCS	\$41.8	\$45.1	\$41.1						\$128.0
2	CC&B 25.1		9.0	64.8	\$53.7					127.6
3	C2M	40.8	39.5	1.9	39.1	\$102.0	\$110.0	\$130.3	\$42.0	505.7
4	Total	\$82.6	\$93.6	\$107.8	\$92.9	\$102.0	\$110.0	\$130.3	\$42.0	\$761.3

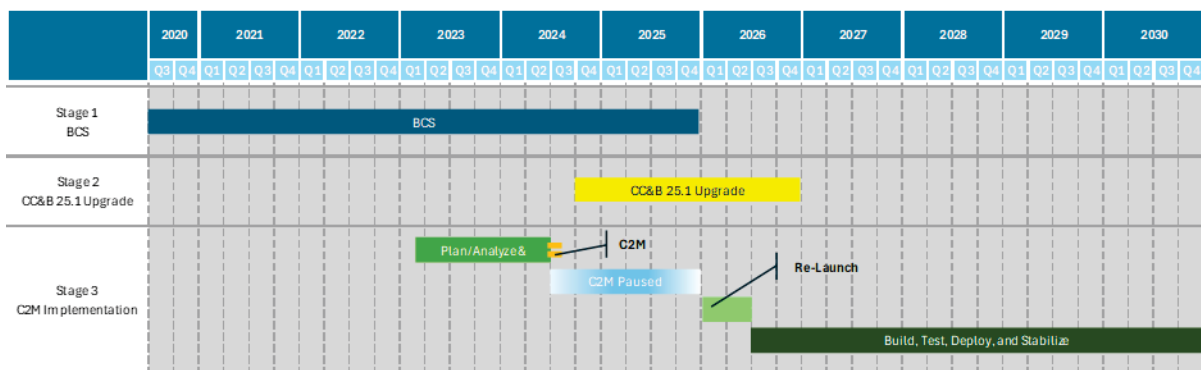
As discussed above, since submitting the 2023 GRC request, PG&E has continued to reassess and refine its plan for the Billing Modernization Initiative. As a part of this continued effort, PG&E has identified that the legacy system's existing integrations and customizations are more complicated than initially estimated due to the decades of functionality additions and enhancements. Additional detail concerning the resulting challenges of this complexity is detailed in Chapter 2.

PG&E also identified that without prompt action its customers would continue to be exposed to system risks until a complete C2M solution was implemented. As a solution, PG&E has added a technical upgrade of CC&B 25.1 (Stage 2) to reinforce the platform stability, security, and supportability during the full implementation timeframe. The BCS and 25.1 steps are necessary to expeditiously reduce system and implementation risk and successfully complete the Billing Modernization journey.

This Initiative is larger in scope than that requested in the 2023 GRC, however PG&E is confident that this implementation plan, detailed in Chapter 5, best delivers the desired target state of modernizing the billing system while

1 more quickly reducing system and implementation risk. PG&E has expanded  
 2 the scope and timeline of the project in an effort to stabilize the platform,  
 3 increase cyber security, and return to vendor supportability while completing the  
 4 Billing Modernization Initiative. As explained further in Chapter 4, the additional  
 5 effort to implement CC&B 25.1 is necessary to continue providing an available  
 6 and reliable platform to customers through implementation of C2M in 2029 and  
 7 the stabilization that will continue into 2030 as shown in Figure 1-2 below.

**FIGURE 1-2**  
**TIMELINE FOR BILLING MODERNIZATION INITIATIVE**



8 With additional complexity, the cost estimates for this implementation have  
 9 increased as PG&E has continued to deliver initial phases of the project. The  
 10 current estimates for the project reflect the necessity to address these  
 11 complexities and risks. In addition, based on the knowledge gained since the  
 12 Initiative began, the effort is a more significant undertaking than proposed in the  
 13 2023 GRC. The cost estimate has increased from an estimate of \$176.8 million  
 14 in the 2023 GRC to \$761.3 million. The cost estimate presented in this  
 15 proceeding covers the full scale of the Initiative (eight years), while the 2023  
 16 GRC filing only addressed the first three years of the upgrade process. This  
 17 increase is the result of a variety of drivers. Factors which have added the  
 18 CC&B 25.1 phase – including additional complexity and increasing risk-require  
 19 additional effort to successfully deliver all stages of the implementation. Since  
 20 the 2023 GRC filing, PG&Es continued work on the Billing Modernization  
 21 Initiative has provided additional information which has been incorporated to  
 22 improve the delivery plan quality and cost estimate precision.

1           The additional stage to implement CC&B 25.1 contributes additional costs  
2 that are necessary to address the instability and risk inherent in the aged,  
3 unsupported CC&B 2.4 platform. As Chapter 3 describes in detail, increasing  
4 risks over the previous years have necessitated the resolution of vulnerabilities  
5 in the legacy system. While this change does add approximately \$128 million to  
6 the overall costs, it is necessary to stabilize PG&E's platform for today's users  
7 as we build for the future.

8           Cost estimates to complete the BCS and C2M stages have similarly  
9 increased as PG&E has reviewed its implementation plan during the  
10 Plan/Analyze, and Design phases of the BCS and C2M stages. PG&E has  
11 identified significantly more complexities than initially anticipated in the legacy  
12 platforms. Lessons learned from these experiences indicated an estimated  
13 need for additional staffing and completion timelines, increasing estimated costs  
14 by \$457 million for existing phases. This increased complexity drives impact on  
15 ancillary systems including Customer Revenue Critical Reporting, bill print, and  
16 middleware and will need to be addressed in this initiative. PG&E has worked to  
17 review the timeline and staffing plans to ensure that the selected plan is the  
18 most prudent one for customers and will efficiently deliver a Customer  
19 Information System (CIS) able to limit cybersecurity and asset failure risk to  
20 customer services while meeting regulatory requirements.

21           Benchmarked CIS projects with complex and customized legacy systems  
22 present significant issues when trying to modernize the CIS and remove those  
23 customizations. In order to ensure safety, customer and regulatory  
24 requirements are met, significant effort is required to deliver a back-to-base  
25 solution which optimizes the features and capabilities of a modern CIS. As an  
26 example, other California utilities have seen an increase in their costs and  
27 timeline of implementation due to similar complexities. While the projected costs  
28 are larger than initially filed due to the broader scope and longer timeline, they  
29 reflect the realities of legacy systems discovered during the initial phases of ABS  
30 and C2M. The proposed Billing Modernization Initiative enables PG&E to plan  
31 and deliver a successful and impactful billing modernization for customers.

### 32 **C. Reasons for Urgency**

33           As PG&E explains in Chapter 2, PG&E's legacy billing systems have aged  
34 beyond their expected service life, with numerous resulting inefficiencies and

1 vulnerabilities. ABS is 30 years old and the core billing system, CC&B, is  
2 20 years old. ABS was originally built and designed in the 1990's to handle up  
3 to 25,000 accounts but currently has more than 150,000 accounts. The current  
4 CC&B version 2.4 has been without standard vendor standard support since  
5 2019.<sup>9</sup> CC&B is currently on extended support, which carries no vendor  
6 guarantees and only provides best-effort service should an issue arise. CC&B's  
7 extended support ended in November 2020; as of this filing date the sustaining  
8 support is expected to end in 2025, leaving CC&B unsupported. Both CC&B  
9 and ABS are written in an outdated programming language, making it  
10 challenging to find coding expertise to support.

11 Over recent decades, PG&E has made significant customizations because  
12 the base applications were not designed to accommodate modern rates and  
13 programs to enhance customer offerings and respond to regulatory  
14 requirements. All customizations are PG&E-specific alterations that introduce  
15 unique code to the base program or application, further discussed in Chapter 2.  
16 While customizations are often necessary to fulfill a specific regulatory or  
17 business need, in the long term, customizations make a product more  
18 challenging to maintain, support, and eventually upgrade or replace. PG&E now  
19 needs to replace these customizations (and limit the number of future  
20 customizations) by implementing a modernized billing system.

21 System age, cybersecurity vulnerabilities, and lack of vendor support drive  
22 the need for a capable, stable, and supported platform. For example, ABS bill  
23 calculations often run into the middle of the workday from the previous evening  
24 to process one day of interval meter usage because the system is  
25 oversubscribed. If there is an issue with the billing process it can take multiple  
26 days to catch back up to the current day's data processing. CC&B 2.4 is equally  
27 in need of an upgrade because it has significant cybersecurity vulnerabilities that  
28 cannot be patched or remediated on the outdated version.

29 Cybersecurity risk has been increasing; attacks have become more frequent  
30 and significant. PG&E provides additional detail in Chapter 3, Billing Systems  
31 and Risk Management, indicating that between Q1 of 2022 and Q1 of 2023,

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<sup>9</sup> Vendor support which includes cybersecurity patches, bug fixes, feature updates, development support, and more.

1 cyber-attacks on the Power and Utility sector increased 300 percent further  
2 driving the urgency to eliminate vulnerabilities in legacy systems.

3 Ensuring vendor support to resolve cybersecurity vulnerabilities is a critical  
4 reason for PG&E upgrading CC&B to version 25.1 as soon as possible. PG&E's  
5 proposed plan addresses this reduction of cyber risk at an earlier stage than the  
6 target state.

#### 7 **D. Overview of Benefits**

8 The overall benefits associated with the Billing Modernization Initiative,  
9 which include both quantified financial benefits and non-quantified benefits (such  
10 as risk reduction), outweigh the costs. Risk reduction is a significant benefit to  
11 customers, and is discussed in detail in Chapter 3. In response to the  
12 Commission's request for a detailed cost-benefit analysis, PG&E led an effort  
13 working with unbiased utility industry experts who are familiar with California's  
14 regulatory environment from Accenture to evaluate the costs and benefits of the  
15 Billing Modernization Initiative. This economic cost-benefit analysis is discussed  
16 in detail in Chapter 6.

17 The Billing Modernization Initiative will result in \$596 million quantifiable  
18 benefits. Business benefits include process efficiencies in billing operations,  
19 customer support, contact center, and credit & collections totaling approximately  
20 \$212 million over the lifetime of the new billing platform. The Billing  
21 Modernization Initiative will also result in quantifiable information technology (IT)  
22 benefits including the elimination of legacy architecture costs, the avoidance of  
23 future cost increases to maintain legacy architecture, the reduction of costs to  
24 implement current project backlogs, the reduction of costs to implement future  
25 new projects, the reduction of managed service provider spending, the reduction  
26 of unplanned CIS downtime, and IT support process efficiencies totaling  
27 approximately \$384 million over the lifetime of the new billing platform. Each of  
28 these categories of benefits is discussed in more detail in Chapter 6.

29 In addition to the \$596 million quantifiable benefits discussed above, the  
30 Billing Modernization Initiative will produce both quantifiable and non-quantifiable  
31 risk reduction benefits, as well as experience improvement benefits. In  
32 accordance with RAMP methodology, PG&E's cybersecurity risk reduction  
33 calculations indicate that \$10 million of PG&E's existing enterprise risk will be  
34 reduced through mitigation efforts including upgrading CC&B and ABS systems.

1 When PG&E quantified financial impacts of a non-catastrophic cyber risk event  
2 scenario, the potential consequence could result in up to \$197 million. These  
3 benefits, as well as non-quantifiable benefits relating to cybersecurity and other  
4 risk calculations, are detailed further in Chapter 3. The Billing Modernization  
5 Initiative will also produce several customer and employee experience benefits  
6 that cannot readily be quantified. These are discussed in Chapters 4 and 6 and  
7 include improving speed of access to new rates, improving PG&E processes,  
8 and empowering customers with timely synchronized data while improving  
9 customer self-service.

10 Accenture's review of the quantifiable benefits and costs found that the  
11 Benefit-Cost ratio for the entire Billing Modernization Initiative is 0.31 when  
12 discounted according to PG&E's weighted average cost of capital and 0.56 in  
13 nominal terms, indicating that quantified benefits represent 31 percent and  
14 56 percent of quantified costs, respectively. These benefits, combined with  
15 non-quantified benefits like risk reduction provide significant net benefits to  
16 customers. This wholistic evaluation of benefits and costs, therefore, support  
17 the business case to replace PG&E's current systems.

#### 18 **E. Response to 2023 General Rate Case Directives**

19 PG&E has used the period since the 2023 GRC to reassess and refine its  
20 Billing Modernization Initiative with additional input from both internal subject  
21 matter experts and external consultants and vendors. Since filing the 2023  
22 GRC, PG&E has continued to implement a replacement for the ABS electric  
23 rates on Oracle's BCS because this solution to calculate complex rates is an  
24 urgent need. PG&E has also completed the "plan" and "analyze" phases of  
25 upgrading the core billing system, Oracle's CC&B, to Oracle's modern billing  
26 platform, C2M.

27 The 2023 GRC Decision identified seven areas where the Commission  
28 directed PG&E to present more specific information regarding billing  
29 modernization. This Application addresses each of these areas in detail. Table  
30 1-3, below, indicates which testimony chapter(s) respond to each of the  
31 Commission's directives in the 2023 GRC Decision.

**TABLE 1-3  
RESPONSE TO THE COMMISSIONS DIRECTIVES IN THE 2023 GRC DECISION**

Line No.	2023 GRC Commission Directives	Location of Response in PG&E's Testimony
1	A showing of the requirements, features, and functionalities of the new proposed system	Chapter 4
2	A more robust showing of PG&E's proposed project, including the implementation plan, phases of the project (e.g., planning, development, testing and others), resources required for each phase, timeline for each phase, costs anticipated for each phase, and other information	Chapter 5
3	A cost-benefit analysis for the project that considers whether the overall benefits of the project outweigh the overall costs	Chapter 6
4	An accounting of the expected cost savings as a result of the new billing system as well as a proposal for crediting the benefits back to ratepayers	Chapter 6
5	Whether the project would result in stranded investments for ratepayers as a result of previous spending on the current billing system and the dollars associated with such stranded investments	Chapters 2 and 5
6	Which components and how much of the forecasted cost are related to cloud-based solutions	Chapter 5
7	Explain how the upgrade project specifically implements new and complex programs that are beyond the capabilities of the current system	Chapters 2 and 4

## **F. Organization of Remainder of Testimony**

The remainder of testimony in support of PG&E's request is organized as follows:

- Chapter 2: Legacy Billing Systems Overview – Provides an overview of CISs and related systems, explains the history of PG&E's legacy systems, describes the current systems supporting PG&E's metering, customer information, and billing functions, and discusses the challenges resulting from the continued use of legacy systems.
- Chapter 3: Billing Systems and Risk Management – Discusses the risks faced by PG&E and its customers if the Billing Modernization Initiative is not implemented.



- 1 • Chapter 4: Target State Billing System – Describes PG&E’s process for  
2 determining what capabilities and features the target state billing system  
3 should provide and how PG&E determined that the proposed Billing  
4 Modernization Initiative is the best approach to reach that target state billing  
5 system.
- 6 • Chapter 5: Billing Modernization Initiative Implementation – Provides a  
7 detailed description of the implementation of PG&E’s proposed Billing  
8 Modernization Initiative, including an explanation of the phases, required  
9 staffing resources, timeline, and anticipated costs for each stage of the  
10 larger initiative.
- 11 • Chapter 6: Description of Cost-Benefit Analysis – Discusses the economic  
12 cost-benefit analysis performed on PG&E’s proposed Billing Modernization  
13 Initiative and provides a detailed description of the costs and benefits  
14 considered in the analysis and the supporting methodology for creating the  
15 analysis.
- 16 • Chapter 7: Results of Operations – Presents PG&E’s 2023-2030 revenue  
17 requirements for the Billing Modernization Initiative.
- 18 • Chapter 8: Cost Recovery – Presents PG&E’s proposal for tracking,  
19 recording, and recovering the costs of the Billing Modernization Initiative.

## 20 **G. Conclusion**

21 The Billing Modernization Initiative proposed in this Application is necessary  
22 to continue to provide reliable and accurate billing, customer service, risk  
23 mitigation, and customer data management services to PG&E’s more than  
24 6 million customers. PG&E submits that its forecast costs presented in this  
25 testimony are reasonable and should be adopted by the Commission.



**PACIFIC GAS AND ELECTRIC COMPANY**  
**CHAPTER 2**  
**LEGACY BILLING SYSTEMS OVERVIEW**

PACIFIC GAS AND ELECTRIC COMPANY  
CHAPTER 2  
LEGACY BILLING SYSTEMS OVERVIEW

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# PACIFIC GAS AND ELECTRIC COMPANY

## CHAPTER 2

### LEGACY BILLING SYSTEMS OVERVIEW

#### A. Introduction

##### 1. Scope and Purpose

On November 16, 2023, the California Public Utilities Commission (CPUC or Commission) issued its decision (the Decision) in Pacific Gas and Electric Company's (PG&E) Test Year 2023 General Rate Case (GRC). The Commission found that PG&E's 2023 GRC application lacked sufficient detail to support the forecasted cost of its Billing Modernization Initiative and directed PG&E to file a separate application that includes additional information.

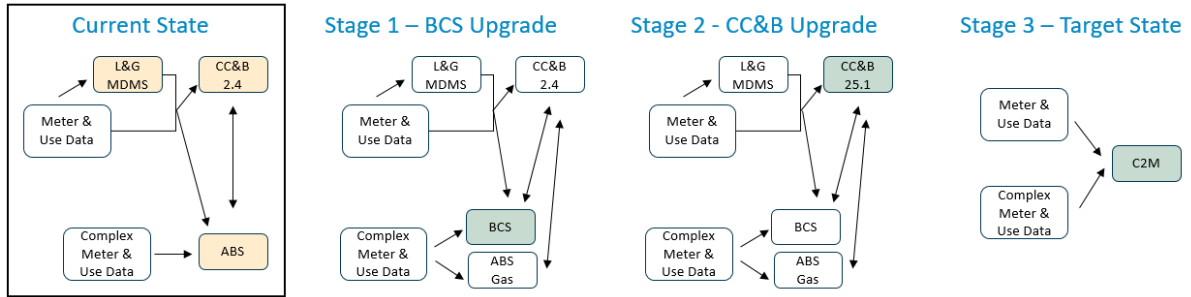
The Decision directed PG&E to "explain how the upgrade project specifically implements new and complex programs that are beyond the capabilities of the current system."<sup>1</sup> This chapter, Chapter 2: Legacy Billing Systems Overview, addresses the Commission's directive by describing capabilities of the current system. It discusses the history of PG&E's legacy systems and describes the current systems supporting PG&E's metering device management, customer information, and billing functions. It also details the challenges resulting from the continued use of legacy systems. The Billing Modernization Initiative is necessary to resolve existing challenges related to rates implementation, aging technology, and cybersecurity vulnerabilities and is an essential step in enabling PG&E's transition to the systems of the future.

The following diagram provides a high-level overview of how the Billing Modernization Initiative will transition PG&E from its current billing platforms (discussed in this chapter) to the new billing system (discussed in Chapters 4 and 5):

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<sup>1</sup> D.23-11-069, p. 550.

**FIGURE 2-1  
BILLING MODERNIZATION INITIATIVE DESIGN ROADMAP**



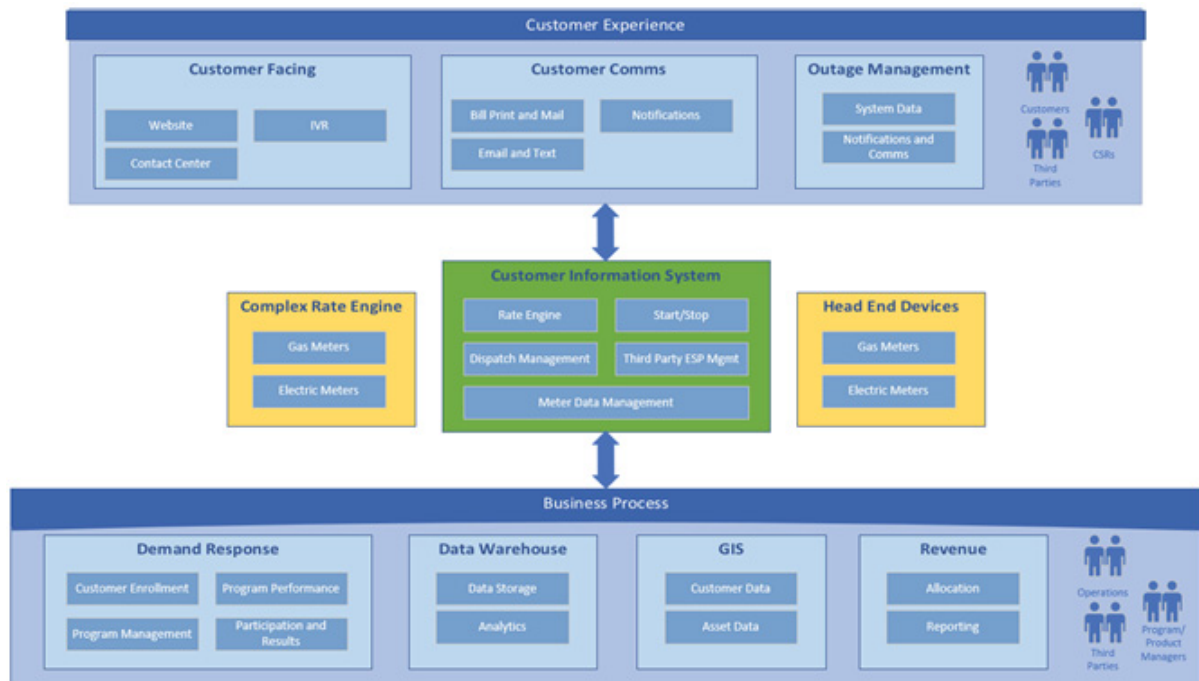
## 2. Overview of Utility Billing Systems

### a. Customer Information Systems and Related Systems

A Customer Information System (CIS) allows a business to store, organize, access, and analyze customer information. CISs are complex and critical to running the business. Any utility function using customer data relies on the CIS. Therefore, implementation of a modern CIS supports not only the billing function, but a variety of other utility functions including safety and improves the customer experience.

CIS applications are often designed and built to serve the specific needs of different industries. For utilities, a CIS is generally used as the system of record for customer information. A CIS is where the customer “record” is first created. That record includes customer information, account history, rates, programs, premise and service location, credit and collections, payment, and other information. The utility leverages this information for device management (i.e., tracking and management of utility devices such as meters), usage management, billing, revenue management, bill presentment and reporting, as well as to share information with external systems (like gas and electric outage management systems or geo-spatial systems, which are used during Public Safety Power Shutoffs and outage restoration). Therefore, customer privacy and data security are necessary features of a CIS to protect customer information like home address, phone numbers, metering identification, customer energy usage data, and other customer identifying information.

**FIGURE 2-2  
COMPONENTS OF A CIS**



Components of a CIS and their related systems include:

- Rate Engine – Utility CISs generally include a “rate engine” which is a computing model used to calculate the billable charges for each customer. Utilities must program rate engines with calculation routines (i.e., all of the calculation steps for a particular rate schedule) for each rate. The capability of the rate engine can vary significantly across CIS products. CIS products without a robust rate engine will require utilities to obtain a secondary rate engine with the capability to handle the billable charge calculation for more complex rates. Rate engines use two main types of calculation routines: linear and modular.
  - Linear vs. Modular Rate Engine<sup>2</sup> – Linear rate engines use a unique, calculation method for each individual rate schedule calculation (i.e., each rate schedule calculation has unique individual steps to determine the cost based on usage and applicable rates). Linear rate engines work well for simple rates

<sup>2</sup> Refer to Chapter 2 Attachment A for technical visual comparison on linear and modular rate engines.

1 with fewer steps in their calculation routines, like implementing a  
2 rate that charges a flat dollar amount per kilowatt hour (kWh) of  
3 electricity. However, for complex rates with many steps in their  
4 calculation routines, like a time-of-use (TOU) rate where the cost  
5 of electricity changes based on the time of day that the customer  
6 uses electricity, modular billing engines are far more efficient.  
7 Modular rate engines use calculation sub-routines called  
8 “modules” that can be used in the calculation process for multiple  
9 rate schedules. Developing new rates and editing existing rates  
10 using a linear rate engine is like writing a physical textbook– to  
11 make any changes, the entire book must be recreated. A  
12 modular rate engine, on the other hand, would be more like  
13 using an online document that allows for editing, copying,  
14 pasting and replacing without recreating the entire document.  
15 California has many rate programs that can be added to the  
16 base rate schedules, making modular rate engines even more  
17 beneficial.

- 18 • Meter Data Management – A Meter Data Management System  
19 (MDMS) is a technology platform that collects, processes, and  
20 stores meter data, serving as the link between smart meters and a  
21 utility's business applications. Modern MDMSs are required to  
22 ingest interval meter reads which became prevalent in 2006 with the  
23 proliferation of SmartMeters. PG&E’s Advanced Billing System  
24 (ABS) and Customer Care and Billing (CC&B) systems were  
25 implemented before interval meter reads capabilities were needed.  
26 The functions that the MDMS performs allow the billing systems to  
27 use meter data to run their billing processes and provide customers  
28 with their usage data. More specifically, the primary function of an  
29 MDMS is to provide validation, estimation, and editing of incoming  
30 meter data for use in bill calculations. An MDMS can be a  
31 stand-alone platform that communicates with the CIS to provide the  
32 meter data used by the CIS (like the MDMS currently used by  
33 PG&E). For more sophisticated systems, the MDMS can be built

1 into the CIS itself (like the Customer-to-Meter (C2M) CIS described  
2 in Chapter 4);

- 3 • Customer Account Start/Stop/Transfer – The CIS is the main  
4 repository for customer information. It provides capabilities to  
5 establish new customer accounts and initiate or transfer service,  
6 triggering service activation and billing. Moreover, when customers  
7 relocate, the system allows for the seamless handling of account  
8 closures, including termination of service, service deactivation in the  
9 field, and final billing up to the end date;
- 10 • Dispatch Management – A utility's CIS also typically integrates with  
11 a dispatch management software that allows for the creation and  
12 management of field work (e.g., restoring service following  
13 customer-reported outages). Synchronization between these  
14 systems provides customers and agencies with real time updates of  
15 service that is being performed at their location;
- 16 • Third-Party Energy Service Provider (ESP) Management – CIS  
17 systems can also support and manage third-party billing for  
18 scenarios where customers purchase their energy from a third-party  
19 provider, and the utility transmits and distributes the energy for the  
20 third party. For PG&E, this includes community choice aggregation  
21 (CCA), core transport agent, and direct access (DA) partners that  
22 act as ESPs for PG&E customers. The CIS logs and has additional  
23 custom logic to support the transition to and from these third parties  
24 as well as billing and customer data exchanges between the utility  
25 and these third parties. California has multiple billing options for  
26 these customers, including ESP consolidated, dual billing, rate  
27 ready, and bill ready. For ESP consolidated billing, the system  
28 calculates PG&E's charges and sends them to the ESP to send a  
29 consolidated bill to the customer. In the dual billing scenario, PG&E  
30 provides the usage to the ESP and the customer receives separate  
31 bills from PG&E and the ESP. With rate ready, PG&E modifies the  
32 system to include the rates from the ESP and calculates a single bill  
33 with both PG&E and ESP charges. For bill ready, PG&E sends  
34 usage data to the ESP, the ESP calculates the charges and sends

1 back to PG&E, then PG&E sends a single bill to the customer with  
2 both PG&E and ESP charges;

- 3 • Customer Data Integration with Other Systems – Because a CIS is  
4 the system of record for customer data, the system needs to  
5 integrate and interface with numerous other systems and processes  
6 within the utility, including, but not limited to:
  - 7 – Head-end systems, which collect data from meters for  
8 processing by the Meter Data Management System;
  - 9 – Revenue allocation, which takes the information from the billing  
10 system and formats it for financial reporting;
  - 11 – Bill print and mail systems, which generate customer bills,  
12 letters, and other notifications;
  - 13 – Customer communications systems, which process digital  
14 communications like emails, text messages, and other digital  
15 communications;
  - 16 – Customer-facing systems, like the utility’s website, Interactive  
17 Voice Response, and contact center platforms;
  - 18 – Demand response and energy efficiency program management  
19 platforms, which manage customer enrollment, performance,  
20 and participation in various programs;
  - 21 – Geographic information systems (GIS), for syncing of customer  
22 and asset locations;
  - 23 – Outage management systems;
  - 24 – Customer data warehouses, for the storage and use of  
25 customer data outside of analytics platforms by billing and  
26 revenue operations teams; and
  - 27 – For utilities that require an additional rate engine to perform the  
28 billable charge calculation for rates and programs too complex  
29 for the main linear CIS to implement, the CIS must interface with  
30 the complex bill calculation systems.

#### 31 **b. Adding Additional Features or Functionality to a CIS**

32 Implementing a CIS is not a one-and-done process; a utility is able  
33 to modify the CIS without replacing the entire system. When a utility  
34 needs additional features or functionality for the CIS (e.g., to respond to



changing regulatory requirements or business needs), they can be added either through configurations (optional features built into the CIS by the vendor) or customizations (utility-specific alterations).

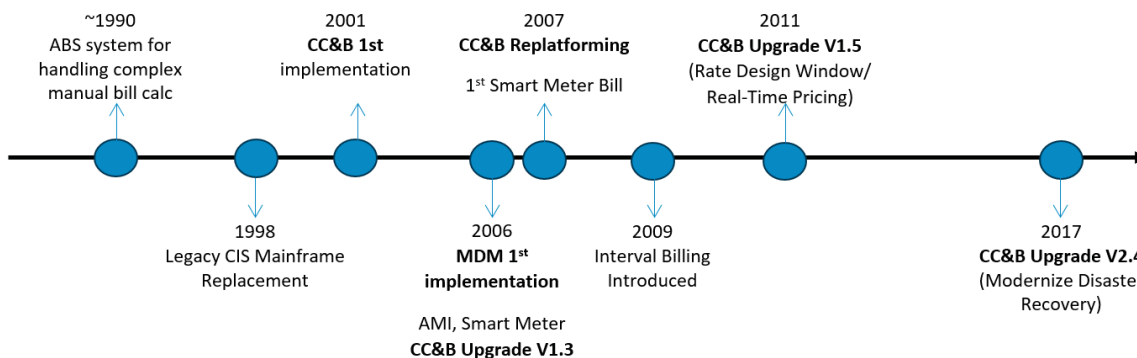
CIS developers and utilities alike prefer using configurations, when possible. The CIS is designed so a foundational process can be replicated and configured to meet multiple business needs. For example, a built-in data sync process can be replicated and configured to (1) sync financial adjustments to customer accounts, and (2) sync payments against a reconciliation file. In both cases the base program is built into the CIS and the utility assigns which data element(s) to sync. Configurations are more cost effective to implement and maintain while enabling functionality to remain aligned with the CIS developer's framework. Additionally, customizations introduce code specific to the utility, which can lead to higher vendor support costs and increased effort to upgrade and remain in support.

However, configurations are not always available to address the utility's specific need, and sometimes customizations are unavoidable in order to support safety, customer, and regulatory requirements. Customizations are necessary when requirements exceed the functionality of the CIS and the business process cannot be augmented. While customizations can often be made more quickly than a vendor adding functionality to their CIS product, they are generally undesirable due to either relatively high development and support costs.

## **B. History of PG&E Billing Systems**

In recent decades, PG&E's Information Technology (IT) and Customer Operations departments have invested in PG&E's CISs regularly to implement new functionality (e.g., smart meter technology, new rates, etc.), but the foundational application has remained the same: Oracle's CC&B system (generally, CC&B, or CC&B 2.4 for PG&E's current version of the system). Investment in customer information and billing systems, including costly customizations, has been necessary each time technology improved or rates became more complex. Below is a high-level summary of the history of PG&E's CC&B systems, ABS, and MDMS.

**FIGURE 2-3  
HISTORY OF PG&E'S CIS**



## 1. CC&B

PG&E uses Oracle's CC&B system, a vendor-created CIS designed for managing customer service, metering, billing and collection processes. CC&B is a "packaged solution," where PG&E owns the system hardware and licenses for the vendor packages, and the vendor maintains and improves the system for the duration that the system is in support.

PG&E first implemented CC&B in 2001. The CIS upgrade was reviewed in Phase 1 of PG&E's 1999 GRC and resolved in Decision (D.) 00-02-046 with the approval of capital additions and expenses for the project.<sup>3</sup> The Commission noted PG&E's testimony that the CIS billing system in place in 1999 was "old and fragile," and bore "the burden of over 30 years of changes to a monolithic system not originally designed for either its current roles or to accommodate such dramatic business changes"<sup>4</sup> which, At that time, were the restructuring and the introduction of competitive electric supply. The solution to those business changes was an early version of CC&B (version 1.3), which included a billing rate engine designed with simple, linear calculations for each tariff rate component. At the time, most bills were calculated based on monthly manual meter reads with few differentiating customer rate programs (e.g., California Alternate Rates for Energy (CARE) and Family Electric Rate Assistance (FERA)). While PG&E

<sup>3</sup> D.00-02-046, 2000 WL 289723 (2000), \*238.

<sup>4</sup> D.99-06-056, p. 4.

1 has performed application version upgrades over the past two decades,  
2 described below, the underlying framework of CC&B remains the same.

3 In 2006, PG&E implemented a significant, Commission-approved  
4 upgrade to CC&B version 1.5 to enable the CC&B system to adapt to the  
5 proliferation of smart meters by implementing Advanced Metering  
6 Infrastructure (AMI).<sup>5</sup> The AMI project aimed to enable PG&E to deliver  
7 better and more cost-effective service to customers by installing AMI  
8 technology on virtually all of its ten million gas and electric meters. The  
9 upgrade to CC&B allowed the system to receive processed data from AMI  
10 meters and use that data, along with new dynamic pricing structures (e.g.,  
11 TOU rates), to print and deliver bills to customers. The CC&B version 1.5  
12 upgrade required upgrading the existing software, re-configuring CC&B and  
13 its surrounding systems, and re-platforming CC&B from the existing  
14 mainframe to a Unix environment. In 2007 the first SmartMeter anchor bill  
15 was introduced, followed by the first interval bill in 2009.

16 In 2011, PG&E upgraded CC&B from version 1.5 to version 2.3,  
17 approved by the Commission as part of the 2009 Rate Design Window.<sup>6</sup>  
18 This upgrade was performed for two reasons. First, the upgrade was  
19 necessary to ensure CC&B remained supported by the vendor (the  
20 version 1.5 support was set to expire in 2011). Second, the 2009 Rate  
21 Design Window proceeding brought forth plans for real-time pricing (RTP)  
22 rates, which could not be supported by version 1.5.

23 Finally, in 2017, PG&E upgraded CC&B from version 2.3 to version 2.4,  
24 which is the version currently in use. This upgrade was necessary because  
25 CC&B version 2.3 was nearing the end of vendor support which ended in  
26 2019. The upgrade was included with a project to modernize the disaster

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<sup>5</sup> The CIS upgrade was approved as part of PG&E's application for authority to increase revenue requirements to recover the costs to deploy an AMI (A.05-06-028), approved in D.06-07-027 on July 20, 2006. Note that CC&B version 1.5 was called "CorDaptix" at that time.

<sup>6</sup> D.10-02-032, pp. 185-186.

recovery functionality for the system<sup>7</sup> and did not change the underlying functionality of CC&B (like the rate engine, dispatch management, customer account management, etc.) nor remove any CC&B customizations. This project moved CC&B into two data centers, allowing a “Mission Critical”<sup>8</sup> disaster recovery platform (which requires return to operation in under four hours). Regular vendor support for version 2.4 ended in 2019, leaving PG&E’s CC&B on extended support until 2020, and then Oracle’s sustaining support<sup>9</sup> ever since.

## 2. ABS

In addition to CC&B, PG&E has employed ABS for the last 30 years as the billing engine for rates with a limited customer base for complex rates that couldn’t be implemented into PG&E’s main customer information system. ABS is a custom-built, small modular rate engine that PG&E developed in-house in the 1990s. As a rate engine, the purpose of ABS is to calculate the bill charges and feed data to CC&B to include on the minimum format statement with a supplemental report. ABS downloads customer information from CC&B for the subset of customers that are billed by the system, then uploads bill charges and cancelations daily.

ABS was originally built for a capacity of 25,000 customers who required more complex rates than the early 1990s CIS could handle. With the introduction of the initial Net Energy Metering tariff, the ABS account number increased rapidly, surpassing 100,000 accounts in 2013. As the popularity

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<sup>7</sup> PG&E included the Disaster Recovery project initially in 2011 GRC, A.09-12-020, Exhibit PG&E-7, Chapter 2. PG&E again included the project in 2014 GRC, A.12-11-009, Hearing Exhibit 30 (Exhibit PG&E-7), Chapter 8, and again in 2017 GRC, A.15-09-001, Exhibit PG&E-7, Chapter 9.

<sup>8</sup> PG&E’s Service Availability Criticality Standard defines a Mission Critical system as one that directly supports the safe and reliable delivery of energy to customers. The Standard includes a variety of elements of reliability, as well as a Recovery Time Objective (time to restore the entire system after a disaster) of 4 hours.

<sup>9</sup> Oracle’s Sustaining Support does include technical support and access to “My Oracle” support, but it does not include any new updates (tax, legal, regulatory, critical patches), fixes (data, security, etc.), certifications with new Oracle or third-party products, greatly limiting the support of the product. Oracle Technical Support Products, Oracle Lifetime Support Policy (Sept. 18, 2024), available at: <https://www.oracle.com/us/assets/lifetime-support-technology-069183.pdf> (accessed Sept. 23, 2024).

1 of net energy metering continued to grow, PG&E made the investment to  
2 develop net energy metering bill calculation in CC&B and migrate accounts  
3 from ABS to CC&B, reducing the total number of accounts in ABS.

4 This relief only lasted for a few years. As the Commission has  
5 implemented more complex rates over time (e.g., Virtual Net Energy  
6 Metering, Net Energy Metering Aggregation, and Net Energy Metering  
7 Paired Storage), PG&E's reliance on the ABS system has increased due to  
8 the inability of CC&B to meet these billing needs. ABS has essentially  
9 becoming a mass rate system because these programs have proven to be  
10 popular with customers. ABS now has far more accounts than it is designed  
11 to accommodate. The ABS account total once again crossed the 100,000  
12 accounts in 2021, and has continued to grow at a rate of two thousand  
13 accounts a month.

14 Because ABS is a modular (as opposed to linear) billing engine, it allows  
15 for more flexibility in rate development than CC&B for a limited customer set.  
16 But this flexibility comes at the expense of performance in ABS. Currently,  
17 ABS has exceeded its planned capacity of customers, which has resulted in  
18 latency in processing and performance issues that impact both PG&E's  
19 complex billing operations and customers. For example, approximately  
20 30 percent of bills generated through ABS require manual intervention to  
21 complete. This manual intervention poses risk of delay for customer bills  
22 and increases operational costs as additional staff are required to process  
23 the manual interventions.

24 Because ABS was custom-built by PG&E personnel using a niche  
25 application and programming language, operating ABS requires highly  
26 specialized skills that are limited to select PG&E employees and a very  
27 small number of vendors. As a result, it is challenging for PG&E to replace  
28 employees who are familiar with ABS as they retire or otherwise leave the  
29 company.

30 Since ABS is a rate engine, multiple integration functionalities have  
31 been implemented to provide the ABS system with the data it needs to  
32 calculate accurate customer charges. CC&B provides customer data via a  
33 set of text files, which ABS must consume daily at the start of the day to stay  
34 in sync. For interval data, ABS requests the usage data from Teradata, a

1 data warehouse that is downstream from MDMS (meaning that the data is  
2 received from MDMS after it is processed). Because the data do not come  
3 directly from MDMS, it takes an additional 24 hours for interval data to be  
4 available in ABS for billing. ABS in turn provides calculated charges back to  
5 CC&B via a text file at the end of the business day. ABS lacks the  
6 computing power to process the volume of interval data for the increased  
7 number of customer accounts.

8 Due to these multiple issues, the ABS system must be replaced. The  
9 complexity of rates is increasing, as is the volume of customers that are  
10 choosing to adopt the complex rates. This applies multiple pressures to the  
11 ABS system. There are not enough skilled resources to develop new rates  
12 and the system cannot handle the additional customers, requiring resources  
13 to keep the system functioning, which in turn takes away from the same  
14 resources needed to develop rates. PG&E requires a stable, modern rate  
15 engine to successfully support complex-billing customers.

### 16 **3. MDMS**

17 As discussed above, an MDMS performs data processing and  
18 management for the vast quantities of data delivered by smart metering  
19 systems. The MDMS performs daily validation, estimation and editing (VEE)  
20 of customer usage data<sup>10</sup> and serves as an intermediary between the  
21 head-end systems and back-office billing systems (e.g., CC&B and its  
22 predecessors, the Data Management System, etc.). These functions allow  
23 the billing systems to use meter data to run their billing processes and  
24 provide customers with their usage data. PG&E's current MDMS is external  
25 to the CIS and the vendor is Landis+Gyr.

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<sup>10</sup> The MDMS must perform VEE processing daily for PG&E's approximately 10.4 million gas and electric residential and small/medium/large business customers. The VEE rules ensure accuracy and measurement compliance with associated AMI devices and technology.

1 PG&E uses Commission-established standards<sup>11</sup> for VEE of interval  
2 data to check the data accuracy. This standard was needed for Direct  
3 Access<sup>12</sup> customers in the late 1990's and now applies to all customers  
4 billed on interval data. The legacy systems (CC&B and ABS) cannot  
5 perform the required validation, editing, and estimation of usage data, so  
6 PG&E has used custom software called EVEC for large Commercial and  
7 Industrial customers since the late 1990s. Later, this function moved to the  
8 MV90 system for certain customers. MV90 is a type of interval meter that is  
9 capable of measuring multiple usage channels for large, complex accounts.  
10 These meters were available prior to PG&E's implementation of AMI and  
11 these meters are still used today. The MDMS system performs VEE for all  
12 non-MV90 customers.

13 When a faulty meter causes a bad meter reading or disruption of energy  
14 distribution (e.g., power outages or other distribution problems), an "event  
15 flag" is generated for meter data. The MDMS removes the events that  
16 render the data unsuitable for billing. Then, the MDMS uses estimation  
17 algorithms and historical data to make an estimated value to replace the  
18 invalid data.

19 PG&E first implemented an MDMS in 2006 when PG&E re-platformed  
20 from its mainframe-based system to an Oracle product to enable  
21 SmartMeter technology (which was not compatible with the type of coding  
22 used on the mainframe-based system) and implement interval billing.<sup>13</sup>  
23 PG&E used a separate MDMS to accumulate electric interval usage data  
24 and customized the rate schedule calculation routines in its billing system to  
25 format the interval usage (i.e., by tier, TOU period, or special program usage

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<sup>11</sup> See Standards for Validating, Editing, and Estimating Monthly and Interval Data, available at: <<https://www.sdge.com/sites/default/files/documents/VEE.pdf>> (accessed Sept. 23, 2024). These standards were established by D.98-12-080 and are generally broad in scope in order to allow an open architecture approach to metering and meter data, expand technology choices, and provide opportunities for all market participants on an equal basis.

<sup>12</sup> More information on DA is available at: <<https://www.cpuc.ca.gov/consumer-support/consumer-programs-and-services/electrical-energy-and-energy-efficiency/community-choice-aggregation-and-direct-access/direct-access>> (accessed Sept. 23, 2024).

<sup>13</sup> See CPUC Electric Rule 1, Electric Rule 9, Gas Rule 1, and Gas Rule 9. These provide guidance to obtain intervals and how estimation could be applied.



period).<sup>14</sup> MDMS was a component of the overall SmartMeter architecture that was, at that time, new to PG&E and the largest of its scale in North America.

#### 4. Cost Recovery History of Legacy Billing Systems

The Commission directed PG&E to identify “[w]hether the project would result in stranded investments for ratepayers as a result of previous spending on the current billing system, and the dollars associated with such stranded investments.”<sup>15</sup> Because of how long the legacy billing systems have been in use, these assets are fully depreciated and there is no capital investment remaining to be recovered from customers. Therefore, as described below, there are no stranded investments related to the current billing systems. The asset lives and in-service use of investments for this Billing Modernization Initiative are discussed in Chapter 5.

As discussed in section B.1, the original implementation of CC&B was in 2001, over two decades ago, and the most recent application version update occurred in April 2017. The capitalized investment related to the CC&B upgrades had an asset life of five years, and therefore the capital investment for the 2001 implementation and the upgrades performed in 2006, 2011, and 2017 have all been fully depreciated. Similarly, ABS was first implemented in the 1990s and the MDMS was implemented in 2006. Given these timeframes, the legacy billing systems have more than fulfilled their asset lives and, while they will continue to provide core customer service and billing functionalities until the new system can be deployed and stabilized, they are no longer included in PG&E’s rate base.

While there have been costs to operate the system since the most recent version update for CC&B performed in April 2017, those costs were not capitalized and therefore are not in PG&E’s rate base. The costs of patching and updating these systems over the past five years have all been recorded as operations and maintenance expenses.

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<sup>14</sup> This formatting and grouping of the interval usage is commonly known as “framing” the usage.

<sup>15</sup> D.23-11-069, p. 548.

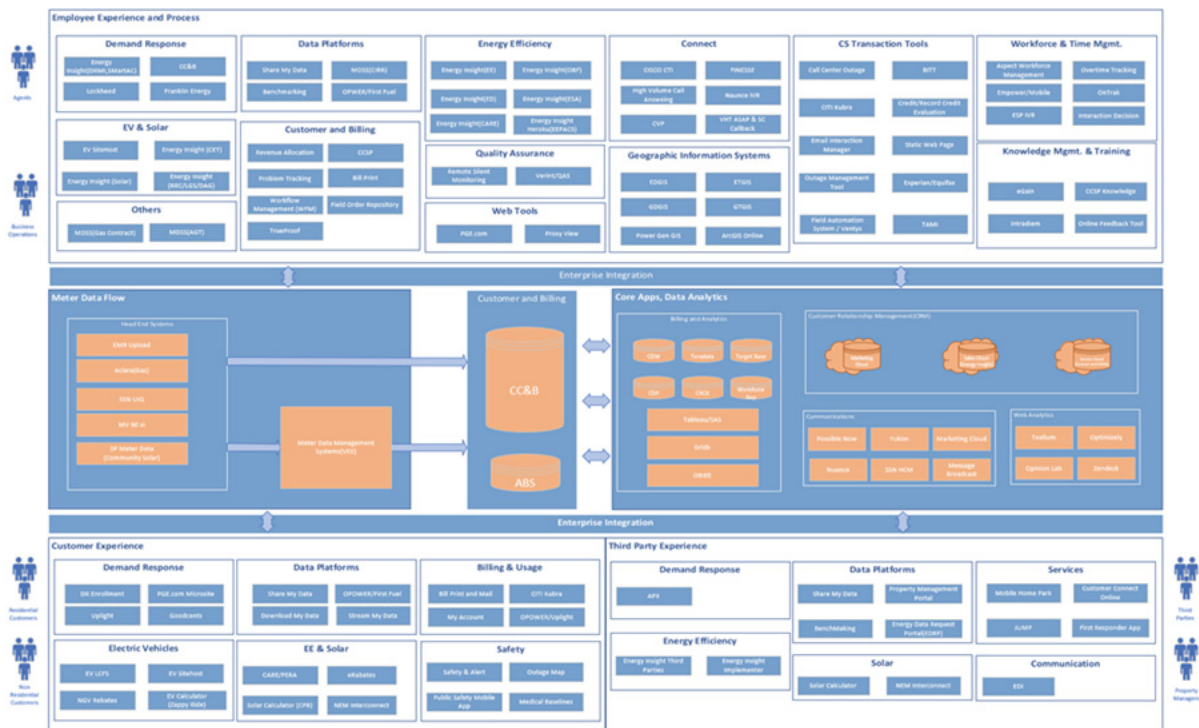


Because the capital costs for the legacy billing systems have all reached the end of their asset lives, there are no stranded costs associated with the legacy billing systems (CC&B, ABS, and MDMS).

### C. Current State CIS Architecture

Currently, PG&E's billing process relies on a number of different systems interfacing, directly or indirectly, with CC&B. This is also the case for many of the processes that would interact with a customer directly. The diagram below presents a simplified view of how these systems interact with each other:<sup>16</sup>

**FIGURE 2-4  
CURRENT STATE CIS ARCHITECTURE DIAGRAM**



Because a CIS is central to any process related to a customer, CC&B 2.4 is an integral part of the operations at PG&E. Operational systems and tools have been developed to enable PG&E to serve customers in an efficient and cost-effective manner, and CC&B 2.4 and its data are used across the business to enable these operations. Customers engage with PG&E for a variety of reasons, and almost all these interactions require multiple steps across multiple

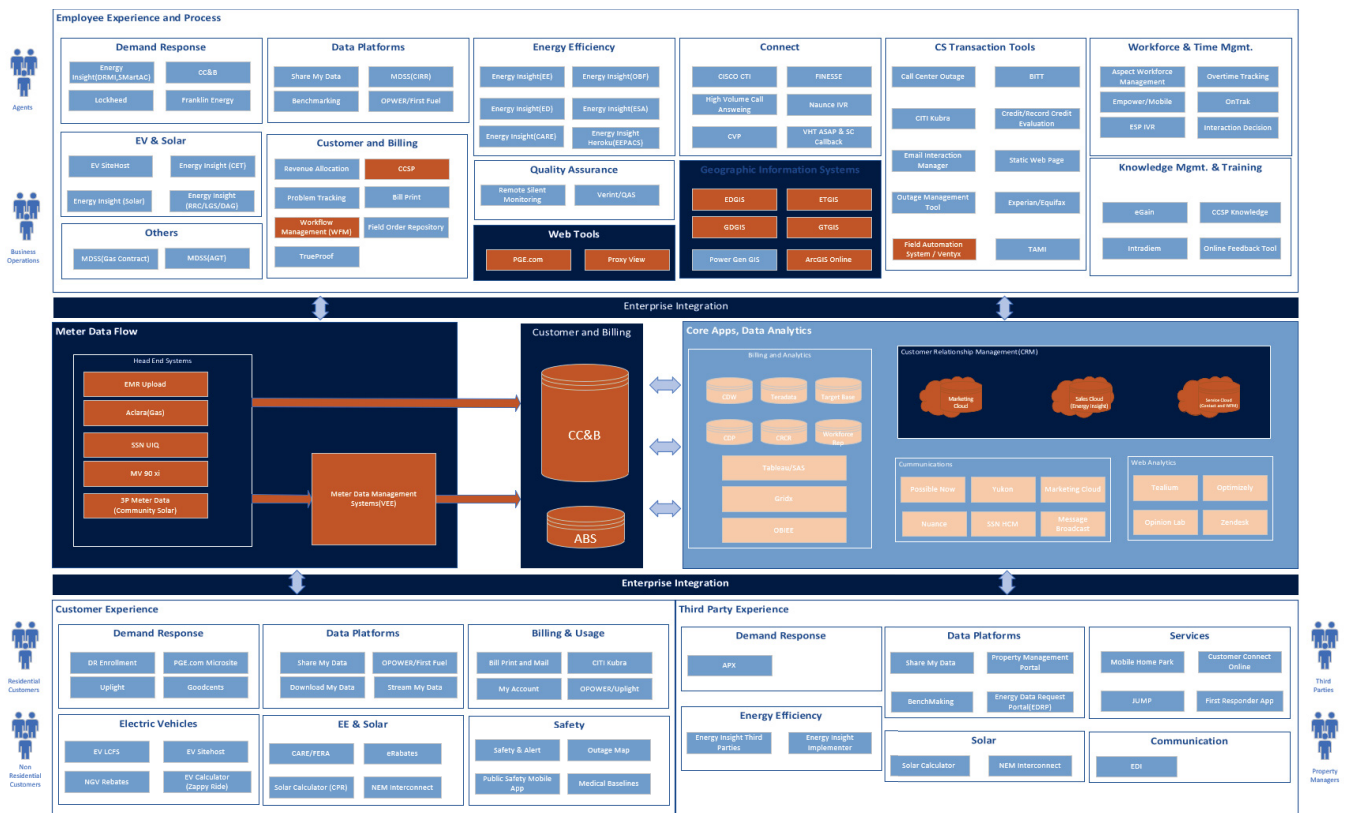
<sup>16</sup> Refer to Chapter 2, Attachment B for a detailed Stage 1 architecture diagram.

1 systems. The following examples demonstrate the complexity of the current  
2 CIS.

### 3 **1. Customer Sign-up**

4 Consider the first interaction that many customers have with PG&E:  
5 signing up for service. The customer would engage with PG&E online (via  
6 PGE.com) or over the phone (via interactive voice response and cloud call  
7 center software). If the customer elects to use the website, they will trigger  
8 the authentication process that ensures web and customer security. These  
9 systems will rely on PG&E's GIS systems for location identification. Other  
10 customer information is gathered and stored in CC&B 2.4 and possibly ABS.  
11 Meter head-end systems will be used to determine if the meters at the  
12 customer location are active and available for service, and the MDMS  
13 system is leveraged to record any meter data at the start of service. PG&E  
14 may need to dispatch a worker to check on the meter and connection, which  
15 would involve the Field Order system and SAP Work Management. Once  
16 service is connected, PG&E would send the customer information  
17 electronically or in the mail (using the Bill Print Mail applications). Enterprise  
18 integration systems are in place to help all of these systems interface with  
19 each other, using a suite of different technology protocols.

**FIGURE 2-5**  
**CUSTOMER SIGN-UP PROCESS SYSTEMS**



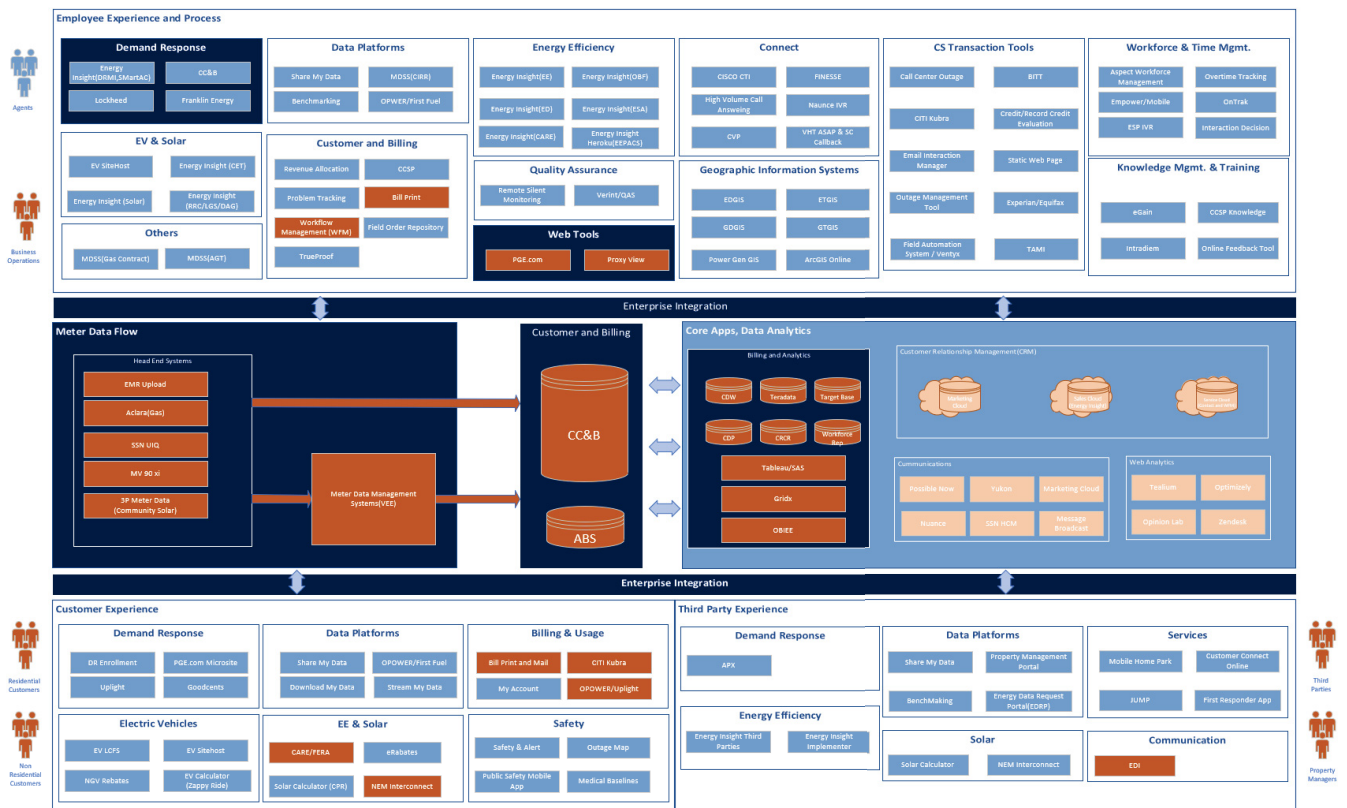
## 2. Customer Billing

Once service is set up, the next major interaction is when the customer receives a bill. It takes many steps and systems to deliver a bill to a customer. Throughout the month, meter head end systems access the meter and retrieve customer meter data, passing them to the MDMS. The MDMS will validate the data, based on the previously discussed Commission thresholds. In these cases, the MDMS will estimate or edit the data to billing quality standard. The resulting data are then passed to CC&B 2.4 and/or ABS for billable charge calculation. The billing systems will frame the usage into TOU, season, tier, and other dimensions for billing. The billing systems then use the framed usage to calculate the charges and make these data available for bill presentment, revenue reporting, and customer data reporting.

For bill presentment, a customer could receive a paper bill or electronic bill. In rare cases, generally with large commercial customers, the customer receives an electric data interchange (EDI) bill, a bill format that the

customer can consume into their systems for processing. For paper bills, bill data are extracted from CC&B and bill messages are added. The bill extract data are sent through the bill print and mail systems, which compose the bill into a printable format and include bill inserts for customer notification. The bill print and mail systems also leverage US Postal Service data to correct customer addresses and to sort the output to simplify delivery by the postal carrier. For electronic bills, the bill print and mail systems also compose the bill and add messages, but the bill file is sent to an external vendor, Kubra (managed by Citibank), to create an online-viewable format of the bill. Kubra also prepares a notification to the customer that the bill is ready for view by using PGE.com. For EDI bills, a third path is leveraged. Once the bill composition is complete, the data is sent through the EDI system. This system is also leveraged to communicate with CCAs.

**FIGURE 2-6  
CUSTOMER BILLING PROCESS SYSTEMS**



### 3. Revenue Reporting and Data Reporting

Revenue reporting is the process of documenting and analyzing PG&E's revenue. PG&E depends on revenue reporting systems to fulfill business-critical processes related to capture, reporting and management of revenue. These reporting systems are necessary for PG&E to meet its obligations to provide accurate revenue information to the Commission and other state agencies, the Federal Energy Regulatory Commission, and its shareholders (via the Securities and Exchange Commission filings). Data are also provided to comply with various requests such as audits of PG&E's revolving credit facility or Receivables Securitization Program.

For revenue reporting, interface logic extracts data from PG&E's billing system of record, CC&B, at the end of each day. The logic collects various billing and customer data to organize the revenue information by various elements, including customer class, rate schedule, special program, and others. Aggregated revenue information flows to PG&E's accounting systems for use in the financial processes.

Customer data reporting is necessary for timely and accurate billing and for many other data uses. Therefore, PG&E implemented the Customer Revenue Critical Reporting (CRCR) platform which runs on Oracle Utility Analytics platform. This platform is an analytics and reporting platform that leverages/consumes large amounts of customer data from CC&B. The system was intended to provide reporting and analytics capabilities without taxing the workload of CC&B. CRCR would allow users to create revenue reporting data while CC&B processed daily billing activities, both requiring heavy system load but on different platforms. Bill calculation is foundational to the CIS; bill calculation and reporting require separate systems because of the calculation workloads associated with each. Doing tax reporting, revenue reporting, and reports on all Service Agreements or meters is also a significant system resource load. To reduce this burden, utilities often separate the CIS from the analytics system. CC&B produces the customer data using Oracle's Golden Gate<sup>17</sup> replication functionality, then CRCR

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<sup>17</sup> Golden Gate is providing a real-time data mesh platform that is used for data replication and integration.

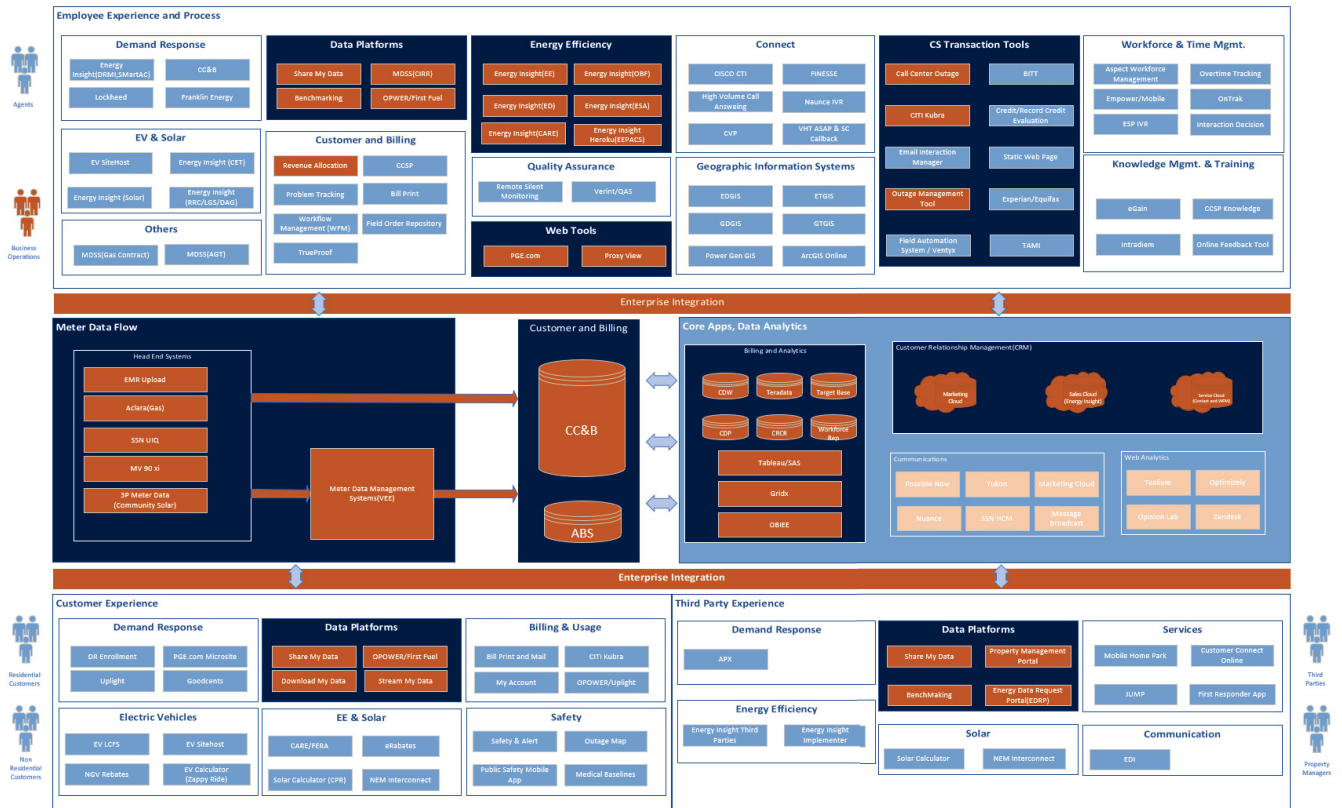
1 uses Oracle Data Integrator to extract, transform, and load the source CC&B  
2 data into CRCR. Oracle Business Intelligence for Enterprise Edition is then  
3 used to generate any necessary reports. Outside of CRCR, customer data  
4 is also transferred to the Customer Data Warehouse and Teradata, enabling  
5 various analytics to be performed.

6 Communication and transmitting information between these systems  
7 requires various integration technologies to keep the systems in sync and up  
8 to date with customer data. CC&B itself uses several integration  
9 technologies. This includes direct interfaces, XAI or webservice calls,  
10 Oracle Golden Gate replication, Informatica, Mulesoft, and others. Direct  
11 interfaces refer to logic that extracts data from one system and passes it to  
12 another for consumption. CC&B is both the recipient and the originator of  
13 these types of interactions. For example, to transfer customer data to ABS,  
14 CC&B extracts customer data for all active ABS accounts and passes a file  
15 to ABS for consumption. XAI and web services refer to the process of  
16 exposing data from a system for use by another.

17 CC&B leverages these services to interact with web, IVR, and Contact  
18 Center Service Platform (CCSP) systems, enabling customer data to be  
19 shared and updated as those systems interact directly with customers.  
20 Oracle's Golden Gate functionality is a replication tool used for large  
21 amounts of data that need to be transmitted to other systems. In this case  
22 Oracle Golden Gate transfers data to CRCR, which consumes large amount  
23 of replicated customer data nightly. Informatica and Mulesoft are examples  
24 of integration technologies that are employed to enable the sharing of data  
25 between systems. Revenue reporting relies on the CIS and will be  
26 negatively impacted by any CIS failures or issues.



**FIGURE 2-7  
REVENUE AND DATA REPORTING PROCESS SYSTEMS**



## D. Current Challenges Resulting from Legacy Systems

Over the decades, PG&E’s billing systems have become incredibly complex, with numerous customizations and workarounds to provide new functionalities as requirements changed. The result is an inefficient and brittle system that imposes costs on customers through the need for manual intervention and creates risks because of the system’s complexity and the age of the systems.

### 1. Rates Implementation

PG&E faces significant challenges implementing new rates because the complexity and volume of new rates requested by customers and the Commission continues to increase beyond the capabilities of PG&E’s current systems. PG&E’s mass billing system, CC&B 2.4, does not enable PG&E to implement rates within regulatory timeliness. Further, the design of the linear rate engine limits the ability to implement multiple rates and programs simultaneously. PG&E’s complex billing system, ABS, is not a viable long-term alternative.

1           When PG&E implemented CC&B in 2001, most bills were calculated  
2 based on monthly manual meter reads. The billing system framework was  
3 designed to suit PG&E's tariffs at the time and featured a linear rate engine,  
4 which calculated charges with individual calculation routines (i.e., all of the  
5 calculation steps for a particular rate schedule) for each rate schedule or  
6 special program.

7           In the two decades since the CC&B system was implemented, there has  
8 been a rapid increase in not only the number of rates and programs  
9 available to any individual customer, but also the complexity of the  
10 calculations required to implement those rate programs. The following table  
11 lists rate implementations for the past ten years:



**TABLE 2-1  
HISTORICAL RATES IMPLEMENTATIONS (2015-2024)**

Rate Implementation Project	Target Completion Year
PG&E Solar Choice (Green Option)	2015
SmartMeter Opt Out	2015
TOU-A and TOUB	2015-16
Net Energy Metering (NEM) 2.0 Phase 1	2016
On-Bill Refinance Phase 2	2016
San Bruno Penalty Refund	2016
Commercial NEM with Peak Day Pricing (PDP)	2016
Zero Minimum Bill for Electric California Alternate Rates for Energy (ECARE)	2017
Rate Mailer Onsert	2017
Greenhouse Gas (GHG) Cost Recovery and Climate Credit	2018
Electric Vehicle Rate A (EVA) Opt-In	2018-19
Lighting Service (LS)-1 Streetlight LED Surcharge	2018-19
Renewable Regional Solar Choice (Residential)	2018-19
E19/E20 Storage Rate – ABS	2019
Disadvantaged Community Green Tariff	2019-20
Solar TOU Period Grandfathering	2019-20
Full Residential TOU Default	2019-20
Commercial EV Rate	2019-20
San Francisco Surcharge Tax	2020
Commercial & Agriculture Rates Default	2020-21
Rate Mailer Process Automation	2020-21

Rate Implementation Project	Target Completion Year
Rate Design Window (RDW) 2012 Smart Rates	2015
LS-1 Streetlight LED Surcharge	2015
Electric Time-of-Use Pricing (ETOUP) 1, ETOUP2, and ETOUP3	2016
Three Tier Collapse and RDW Minimum Charge	2015-16
Three-Tier Structure On-Bill	2016
\$5 Minimum Bill for FERA/ Non-Care Medical	2016
2-Tier Collapse, Super User Electric (SUE) Surcharge, got replaced with High Energy Surcharge (HUS)	2016-17
New Time-of-Use Option C (TOUC) (Multiple Phases)	2017-18
Gas Season Change	2019
Summer Season Change	2018-19
New Set of TOU Commercial Rates	2018-19
CCA Rate Ready Release 1-4 (Residential, Commercial, Agriculture, Streetlight)	2018-19
TOUC Rate with Bill Protection NEM – CC&B Phase 1	2018-19
Add CARE to Electric Vehicle (EV) rate	2019
Agriculture Rates Redesign	2019-20
New TOUD Rate Phase 1	2019-20
B1 Storage Demand Charge Rate	2019-20
TOUC Bill Protection Elimination for Start/Transfer Customers	2020
NEM 1.0 Grandfather Expiration	2020-21
PDP Change	2020-21
Local Green Saver	2020-21

**TABLE 2-1  
HISTORICAL RATES IMPLEMENTATIONS (2015-2024)  
(CONTINUED)**

Rate Implementation Project	Target Completion Year	Rate Implementation Project	Target Completion Year
Medical Baseline Change/Power Charge Indifference Adjustment Exemption Elimination	2020-21	E6 TOU Period and Season Change	2020-22
Non-Residential Flat Rate to TOU Annual Transition	2021-22	Semi-Automation of Food Bank Discount	2021-22
SmartRate™ Redesign	2021-22	PDP Event Hours Change	2021-22
Wildfire Plan of Reorganization (POR) and Capital Securitization Bond	2021-22	Auto Bill Review Rule 17 – Multiple Phases	2021-23
Percentage of Income Payment Pilot (PIPP) Phase 1-2	2022-23	E-Elec – Residential Electrification Rate Phase 1-2	2022-23
Net Billing Tariff (NBT) Phase 1 – Release 1-3	2023-24	NBT Phase 1 – Release 4	2023-25
E-Elec – Residential Electrification Rate Phase 3	2023-25	Dynamic Real Time Pricing	2023-25
Medical Discount on EV TOU Rate Plan 2A (EV2A)	2024	Net Billing Tariff (NBT) Phase 2	2023-26
Income Graduated Fixed Charge – CC&B	2024-26	Income Graduated Fixed Charge – Billing Cloud Service (BCS)	2024-26
Rate Identification Number Code on the Bill Statement (LMS Requirement)	2024	Net Billing Phase 1 Res – simple (exc. SR & SM Opt-Out)	2024

1           The volume and complexity of rates is projected to continue to increase,  
2           as PG&E currently forecasts that approximately 20 new rates will need to be  
3           implemented in the next year (this is separate from the ongoing rate  
4           maintenance and updates for price changes).<sup>18</sup>

5           Most significantly, the adoption of AMI devices has transitioned  
6           California to collect more detailed usage data (in increments of 15 minutes  
7           or hourly rather than just once a month) following the initial design and  
8           implementation of the CC&B system. Before 2006, about 90 percent of  
9           customers' bills were generated from a single monthly meter reading. With  
10          the broad introduction of AMI and smart meters, 99 percent of customers  
11          now receive their electric bills based on interval usage data. When issuing a  
12          bill, PG&E moved from two readings to between 720 and 3,000-meter  
13          intervals and readings per month, varied by rate schedule. This finer usage  
14          data allows for diverse billing options such as TOU rates, net energy

<sup>18</sup> See Chapter 4, Table 4-1, PG&E's Forecasted Rate Implementation Pipeline.

metering for solar and other customer-based generation technologies, as well as commercial and residential EV rates. Consequently, the rise in the quantity of meter readings each month has significantly expanded the number of calculations needed to process each bill.

As California looks to meet or exceed decarbonization goals with transition to electrification and 100 percent renewables, rate design and customer energy use will continue to shift to more granular interval data and real time pricing rate design. PG&E needs a billing system that can meet and maintain the pace and complexity of future rates and programs as PG&E and regulators work to ensure stability, affordability, and prosperity for customers. PG&E's current systems cannot meet this goal today and will miss the mark in the future without replacement.

#### **a. CC&B Drivers of Rates Implementation Challenges**

PG&E's current mass billing system is ill-suited to the implementation of more complex rates and these implementations have become increasingly delayed and more expensive to implement. The complex rate schedules that PG&E maintains and develops in CC&B are difficult and time-consuming to build and maintain on a linear engine. Building these rates also requires extensive customizations, which require additional development time and are costly to maintain. These complex rates, and the customizations built to accommodate them in CC&B, lead to lengthy, complex calculation routines which increase development time, complexity, and costs. A mass billing system with a modular rating engine is required to address these issues.

The linear model implemented in the existing CC&B system is designed to run routines that use a simple set of data and calculations. However, the variety and complexity of today's rate structures do not align with the more simplistic framework technology. As discussed above, linear rating engines use individual, linear calculation methods for each rate schedule calculation (i.e., each residential rate schedule calculation has individual steps to determine the cost based on usage and applicable commodity cost), each of which must be re-written each

1 time there is a new or changed rate.<sup>19</sup> This re-writing process  
2 increases the time and cost required for rate implementation.

3 Implementing new rates requires extensive use of customizations  
4 which are difficult to maintain. Due to CC&B's linear engine, the  
5 addition of any new rate component requires customization to each and  
6 every one of the existing CC&B rate schedule calculation routines,  
7 requiring a significant amount of development time and labor expense.  
8 Since the initial launch of CC&B, PG&E has implemented over 5,700  
9 customizations of code and extensions of its current billing system –  
10 nearly 250 customizations per year over the life of CC&B. Each  
11 customization requires specialized programming skills to support the  
12 vendor software, and each customization requires ongoing maintenance  
13 and, potentially, further customizations. The additional labor and  
14 specialized support required to maintain these customizations leads to  
15 significant extra expense for PG&E.

16 The complexity of PG&E rates and their customizations has also led  
17 to increasingly complex and lengthy rate calculation routines. PG&E  
18 has implemented customized solutions to meet the rapid increase in  
19 demand for rate programs and technologies enabled by AMI devices in  
20 California, such as time varying rate plans, Net Energy Metering and  
21 other customer generation technologies, commercial and residential  
22 electric vehicle rates, and battery storage. The result of two decades of  
23 customized changes is a calculation framework requiring nearly  
24 four times the number of calculation steps to calculate new rates  
25 (compared to older, simpler rates) due to the increased complexity of  
26 rate programs.<sup>20</sup> This increase in calculation steps introduces

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<sup>19</sup> Most rate upgrades are executed as IT projects, as the requirements generally impact multiple processes. IT teams develop functional/technical designs. Changes could be rate calculation, program enrollment, energy statement display, revenue reporting, customer notification, data integration with other systems (Web, CCSP, etc.). As a project, the development of these changes across systems is managed against a timeline to allow the teams to code/test their changes, then perform integration testing between systems, in time for the changes to be deployed to meet regulatory deadlines.

<sup>20</sup> A.21-06-021, Exhibit (PG&E-06-E), p 10-11, Figure 10-3.

1 additional complexity and makes it take longer, as well as much more  
2 difficult and expensive, to implement any changes.

3 While PG&E's current CC&B 2.4 version has modular rate engine  
4 functionality, it is not feasible to develop rate calculations to leverage the  
5 functionality. As noted above, the complexity of the rates that PG&E  
6 maintains requires extensive customization. This complexity is  
7 compounded by the limited meter configuration options in CC&B 2.4,  
8 which requires the creation of separate calculations for EMR, interval,  
9 NEM, and NEM2 versions of the rates. Due to the separation of the  
10 MDM system and rate calculation, the move to the modular rate engine  
11 in CC&B 2.4 would require additional customization to provide the  
12 framed usage for the modular rate engine. Limited meter configuration  
13 options still require the creation of multiple versions of the rate  
14 calculations. Thus, the move to the modular rate engine in CC&B 2.4  
15 would require significant initial implementation investment and  
16 significant ongoing investment to support the customizations with limited  
17 reduction in subsequent implementation costs or timelines. The  
18 resulting solution would not be cost-effective and would not resolve  
19 PG&E's inability to meet the demands and timelines of rate  
20 implementation. Accordingly, modifying the current system to use the  
21 modular rate engine is infeasible and does not resolve the issues related  
22 to the outdated software.

23 **b. ABS and Stop-Gap Drivers of Rates Implementation Challenges**

24 The state of PG&E's current systems does not allow for the  
25 implementation of some rates in CC&B and has caused PG&E to pursue  
26 stop-gap workarounds. For example, on July 14, 2022, the CPUC  
27 released an "Order Instituting Rulemaking [OIR] to Advance Demand  
28 Flexibility through Electric Rates,"<sup>21</sup> citing a whitepaper issued by the  
29 CPUC entitled, "Advanced Strategies for Demand Flexibility  
30 Management and Customer DER Compensation," which envisions  
31 broad implementation of a "unified, universally-accessible, dynamic,

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21 R.22-07-005, [Order Instituting Rulemaking to Advance Demand Flexibility through Electric Rates \(July 14, 2022\)](#).

1 economic retail electricity price signal."<sup>22</sup> This requires a complex rate  
2 structure and certain elements discussed can only be implemented on a  
3 large scale in a modular system. PG&E is currently utilizing a third-party  
4 vendor to “shadow bill” RTP rates until the Billing Modernization Initiative  
5 is complete and they can be built in C2M.<sup>23</sup> For a small customer  
6 population, this is a successful stop-gap strategy. As the customer  
7 adoption grows, and as more rates require shadow billing, this strategy  
8 becomes impractical, as the amount of data that must be exchanged  
9 with the third-party requires significant investment in infrastructure as  
10 well as delays to customer bills.

11 ABS utilizes a more flexible, modular rate engine which allows  
12 PG&E to more efficiently build complex rates. Indeed, the most complex  
13 rate programs, such as Virtual and Aggregated Net Energy Metering  
14 must be built in ABS. But ABS is not a sustainable long-term solution  
15 for three reasons. First, ABS is not able to scale to handle the volume  
16 of rates or associated customers required in California’s energy  
17 environment. Second, using ABS requires that PG&E maintain  
18 customer data in two separate systems, introducing additional risk and  
19 complexity to PG&E’s billing operations. Third, ABS is a niche  
20 application that does not have a common programming language,  
21 resulting in small marketplace of available support resources.

22 The modular framework that exists in the ABS system was designed  
23 with flexibility to handle complexity in rate calculation, resulting in the  
24 ability to meet the complexity of today’s rate structures. But the  
25 framework is not designed for the number of customers that have  
26 broadly adopted the complex rates. As discussed in Section B, ABS  
27 currently serves as the billing system for over 140,000 customers—over  
28 five times its designed capacity. This overcapacity has already led to  
29 latency and performance issues, and performance would further

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**22** [Energy Division, Advanced Strategies for Demand Flexibility Management and Customer DER Compensation](#) (June 22, 2022), p. 103.

**23** The way a shadow bill functions is that the external vendor calculates the customer’s RTP bill, and then PG&E performs a review annually to reconcile the amount billed through the shadow bills to the total energy statement amount and, in the event the shadow bill was lower, refunds the difference to the customer.

1 degrade if more rates and customers were housed on ABS. This  
2 equates to delays in resolving billing issues and delivering bills to  
3 customers.

4 Additionally, maintaining multiple systems for rate calculation  
5 increases cost, risk, and complexity to the implementation and support  
6 of rates. When a new rate is implemented, associated changes must be  
7 made in both ABS and CC&B, which require separate designs as well  
8 as separate development and testing activities. Likewise, maintenance  
9 of the rate calculations is performed by separate teams with expertise in  
10 the separate systems. These duplications increase costs and  
11 complexity. Furthermore, correct billing requires that customer data in  
12 the multiple systems be kept in sync. Out of sync data leads to delays  
13 in system processes at best, and incorrect billing (requiring rebilling) at  
14 worst.

15 PG&E's current billing system cannot continue to support the  
16 implementation of rates to support California's policy goals. The more  
17 than 5,700 customizations of code and extensions in the current billing  
18 system demonstrate that PG&E and the California utility industry have  
19 outgrown the capabilities of CC&B. Scaling the smaller ABS system is  
20 infeasible and PG&E's current state with multiple systems has already  
21 created an environment of increased costs and duration for  
22 implementation of new rates and programs. Therefore, it is critical to  
23 modernize its billing system with a new suite of configurable and  
24 modular-based calculation routines and rating engines that can address  
25 the more complex rates.<sup>24</sup>

## 26 **2. Technology Integration**

27 As described in Section C (Current State CIS Architecture) above,  
28 CC&B is central to PG&E customer operations. Maintaining CC&B, MDMS,  
29 ABS (and soon BCS), described in Chapter 4 separately creates additional

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<sup>24</sup> Note that other large utilities in California have already implemented significant billing system upgrades. See D.18-08-008, granting San Diego Gas & Electric Company authority to implement CIS Replacement Program; D.22-09-015, adopting a settlement agreement addressing Southern California Edison Company's Customer Service Re-Platform.



1 complexity, costs and issues for implementing rates, transferring data  
2 between systems, integrating systems, and data analytics.

3 The separation of MDMS and CC&B requires that PG&E maintain  
4 integrations between the meter head end systems and MDMS, as well as  
5 between MDMS and CC&B. This means that the process to get usage data  
6 from the meter to the billing system must go through multiple steps and  
7 systems. The data from the meter head end systems flows through MDMS,  
8 then on to CC&B, ABS, and some other systems. From CC&B, the data  
9 flows to CRCR and other downstream data warehouses. Because CC&B is  
10 central to most of the customer data processes at PG&E, the integrated  
11 systems must perform many functions within a 24-hour period. A delay in  
12 any of these steps leads to downstream delays, ultimately impacting  
13 PG&E's ability to produce customer bills in a timely manner or perform  
14 business operations utilizing customer data. The issue is further  
15 exacerbated with the ABS system, as the usage data for billing must go  
16 through additional steps to the system.

17 On top of these integration challenges between MDMS and CC&B and  
18 ABS, the current data retention design for MDMS is for 13 months of data  
19 that can be used for VEE. As data age past the 13 months, it is moved to a  
20 separate data warehouse. When operations are needed on data older than  
21 13 months, manual intervention must be performed to restore the archived  
22 data and perform the VEE steps, leading to longer handling time for older  
23 exceptions.

24 The separation of MDMS and the current billing system also plays a  
25 large role in the current impacted rate program delivery. When PG&E  
26 began deploying AMI in 2006,<sup>25</sup> it used a separate MDMS to accumulate  
27 electric interval usage data and customized the rate schedule calculation  
28 routines in its billing system to frame the interval usage (i.e., by tier, TOU  
29 period, or special program usage period). As a result, PG&E must deploy  
30 customized updates to each applicable rate schedule calculation routine in  
31 response to mandated changes to tier calculations or TOU hours to modify  
32 the framed usage.

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**25** D.06-07-027, p. 68, Ordering Paragraph 1.



1           Notably, recent rate program changes have seen revisions to TOU rate  
2 schedules for residential and non-residential customers, such as the  
3 creation of new TOU periods. In the current billing system, these changes  
4 require modifications to rate schedule calculation routines for each impacted  
5 rate schedule, which typically takes about 9 to 12 months (depending on the  
6 rate complexity and other requirements, like enrollment or grandfathering)  
7 from the CPUC decision to implementation.<sup>26</sup> This extensive modification  
8 process of CC&B customization is due to the MDMS's separation from the  
9 billing system, requiring the implementation of customized usage framing  
10 code (code that processes the unique usage intervals and applies them to  
11 the right TOU bucket for each rate schedule) in CC&B and ABS. For  
12 example, the recent implementation of the final step in changing the summer  
13 season TOU periods for rate schedule E-6 shifted the peak summer period  
14 by one hour and modified the partial-peak period. Using the current system  
15 (where CC&B and the MDMS are separate systems), this change took over  
16 six months to implement. With an integrated MDMS, implementing changes  
17 like these would be much more efficient (as further discussed in Chapter 4).  
18 Due to the need for extensive modifications of customizations and the linear  
19 rate engine of the customizations, PG&E will not be able to meet regulatory  
20 obligations for rate implementations.

21           Similarly, PG&E's CC&B framework is now so heavily customized that  
22 PG&E must also customize integrations between CC&B and downstream  
23 systems (e.g., CRCR), rather than being able to use more standard  
24 adaptors and/or integrations. This has a two-fold impact. First, PG&E must  
25 develop a custom, non-standard functionality to extract and transit data to  
26 the downstream systems. Second, the downstream systems must develop  
27 functionality to support the custom data. In the case of CRCR, which is  
28 based on Oracle Utility Analytics, the product is designed to work with base  
29 CC&B data framework. As PG&E has implemented custom data tables,  
30 CRCR application has had to make the same changes, necessitating the  
31 support of multiple systems with the same customization. Another example  
32 is the ABS system. Since ABS is a completely custom system, PG&E had

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<sup>26</sup> A.21-06-021, Exhibit (PG&E-06-E), p. 10-10, lines 4-8.

1 to develop custom interfaces to exchange data between the two systems.  
2 At a high level, PG&E downloads applicable customer data that ABS  
3 consumes, and ABS uploads billable charges that CC&B consumes. When  
4 a new customer data element is added, changes must be made to CC&B,  
5 ABS, as well as the interfaces between the two.

6 Integrations between systems also become more complicated when one  
7 system is out-of-date because compatibility requirements between systems  
8 might prevent PG&E from upgrading systems integrated with one obsolete  
9 system to their most recent versions without upgrading all systems. For  
10 example, an out-of-date version of CC&B is unable to work with the latest  
11 version of middleware (software that different applications use to  
12 communicate with each other), so the middleware must also run on  
13 outdated, out of support versions as well, causing risk for current operations  
14 (risks includes lack of qualified resources, security vulnerabilities,  
15 incompatibility with newer developed technologies, etc.) difficulty getting  
16 support, and more complicated future upgrades. This issue has become  
17 more complex as PG&E has adopted multiple middleware technologies as  
18 newer systems have been developed. The current middleware platforms  
19 include Oracle Fusion Middleware (including Weblogic), Oracle Service Bus,  
20 and J2EE, a JAVA-based platform, Informatica, and Mulesoft. . These  
21 disparate technologies require support staff to develop and maintain the  
22 various interfaces. The support staff require multiple skillsets of familiarity  
23 with outdated coding language and technologies who are often difficult to  
24 find.

25 Having multiple systems also makes data analytics more difficult. For  
26 example, on an up-to-date, unified customer information system, an end  
27 user in Billing Operations could easily visualize data to monitor operational  
28 performance indicators which track the progress of business processes for  
29 both end users and customer care managers (e.g., graphs showing created  
30 bills, pending bills, and completed bill segments with linked data). Instead,  
31 PG&E's current systems require reports and tables to be manually built with  
32 data from multiple systems, a labor-intensive and expensive process to  
33 develop and maintain. The result is a choice between custom,  
34 labor-intensive reporting or no analytics on daily work.

### 3. Risk Due to Lack of System and Vendor Support

PG&E maintains its current architecture through application version upgrades, building functionality (including via customization) and with vendor support for each system. Utilizing current versions of applications enables the most effective vendor support and is a key step in reducing cybersecurity risks. PG&E's CC&B 2.4 is leveraging out of support applications and architecture due to compatibility limitations. With increasing cybersecurity risks and vulnerabilities, the system is susceptible to a high level of risk.<sup>27</sup>

Application version upgrades are standardized software releases from the vendor that provide new features and functionality and modernize the application. As an example, consider the process of upgrading from Microsoft Windows 7 to Windows 10. Microsoft developed the Windows 7 operating system version and released it to the public in October 2009. Microsoft provided regular software updates until January 2020, when extended support ended. Microsoft released the newer Windows 10 version in July 2015. For users on Windows 7, Microsoft provided a software package update that upgraded the underlying operating system to the new version, Windows 10. This update package allowed Windows 7 users to move to a supported version of the operating system without the need for technical support or outside assistance. Examples of past version upgrades for PG&E's systems are discussed in Section B.1., above.

Generally, Oracle wants their clients to avoid being more than three versions behind the most recent application version. Often, version upgrades are optional, but using an outdated version of software will eventually impact the cost and availability of vendor support.

As these applications and infrastructure reach or surpass their useful lives, the risk of failure increases, compatibility issues become more prevalent, and vendor support (which includes cybersecurity patches, bug fixes, feature updates, development support, and more) becomes more costly and eventually unavailable. Once an application version reaches its end-of-life, vendor support that ensures operability both becomes more

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<sup>27</sup> See Chapter 3 for additional information.

1 expensive and decreases while the system experiences increased technical  
2 issues. Most vendors offer extended support, which includes routine failure  
3 analysis for bug fixes, maintenance releases, workarounds, or patches for  
4 critical bugs, but this typically comes at a higher cost. Additionally, most  
5 vendors focus on support of their most recent, in-support products, meaning  
6 resources that can support outdated versions may become scarce.

7 End-of-life applications and infrastructure also become more costly for  
8 internal resources to support as a result of increased troubleshooting and  
9 issue remediation associated with the failing system. After extended  
10 support ends, vendor support for the application becomes unavailable and  
11 security patches are also no longer available, which can create additional  
12 cybersecurity risks. Absent this support, the vendor does not release  
13 standard patches to PG&E. Instead, PG&E must engage the vendor for  
14 custom patching, requiring more time for resolution and at greater expense  
15 than if the application was in support. The cybersecurity risks and attacks  
16 have increased, leaving PG&E in an untenable position due to outdated  
17 systems.

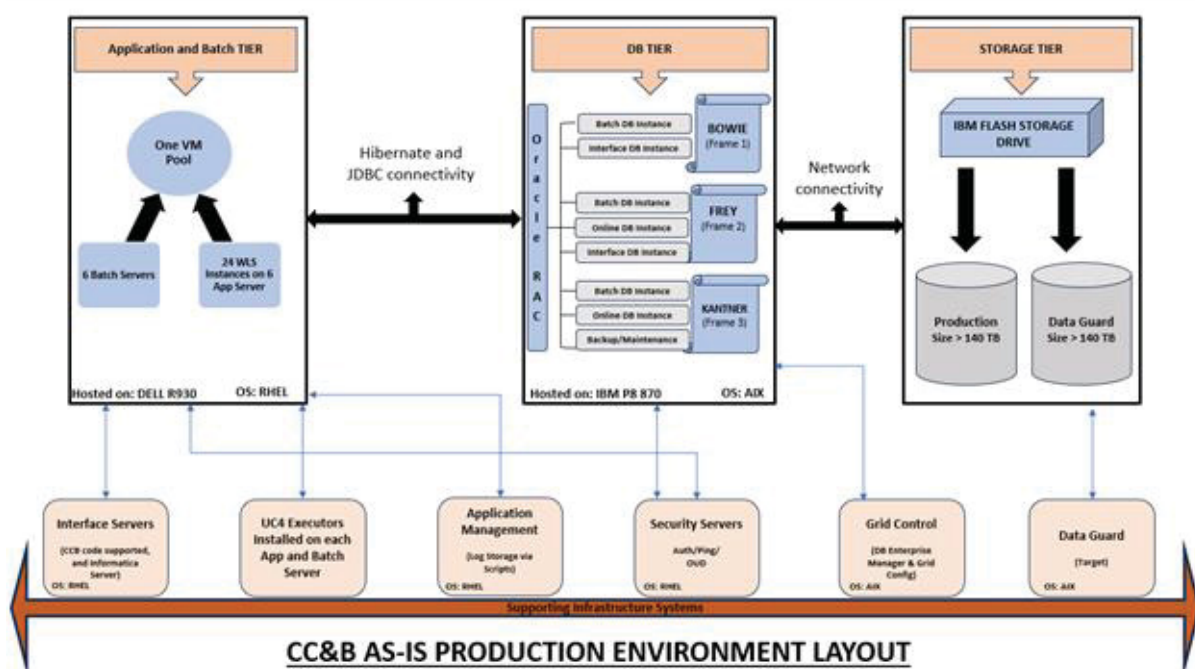
18 PG&E has a large number of customizations, which are programs built  
19 outside of the Oracle framework and require additional support. As  
20 discussed in Section A, above, customizations are built when the underlying  
21 system lacks the functionality to enable the business requirements. In  
22 recent years, PG&E's main areas of customizations include: (i) net energy  
23 metering true-up calculations, (ii) rate program eligibility and enrollment logic  
24 (e.g., special program eligibility, legacy systems, and calculating end dates  
25 of programs), and (iii) credit programs like Arrearage Management Program  
26 (AMP), where eligibility is complicated and the program allows a certain  
27 number of missed payments, which requires a custom monitoring  
28 functionality to keep customers on the payment plans. One of the main  
29 challenges facing the current billing system is the complexity of decades of  
30 customizations that were necessary to implement various rates and features  
31 using the CC&B platform, which was not designed for such tasks. Given the  
32 current support model, it is increasingly difficult to find qualified and  
33 knowledgeable personnel to support and maintain these customizations.

1 Other shortcomings associated with over-customization include the fact  
2 that PG&E cannot simply upgrade the CC&B system when a version is end  
3 of life/end of support. For CC&B, Oracle provides technical upgrade  
4 functionality to move the application from a prior version to new version.  
5 This functionality supports upgrades of base application processes,  
6 database, and application data. Customizations are not supported by the  
7 upgrade functionality, requiring a vendor to build custom upgrade processes  
8 and subsequent additional testing to confirm the customizations work in the  
9 new application version.

10 The same is true for application patches, in the same way Microsoft  
11 releases patches for Windows every couple of months. In the case of  
12 Windows, the user downloads the patch, installs it, and Windows is now up  
13 to date. With PG&E's highly customized CC&B, each patch must be  
14 individually assessed to see if PG&E has implemented a customization for  
15 the target patch functionality. If so, PG&E must engage a vendor to provide  
16 a custom patch and retest the functionality, or delay patching the system  
17 altogether. This makes the system further out-of-date, and further exposes  
18 the system to cyber risk.

19 In addition to CC&B, there are multiple systems required to execute and  
20 operate a CIS. For CC&B, the architecture is divided into application  
21 servers, database servers, interface servers, and some other miscellaneous  
22 servers. The interface and database servers are running on a current,  
23 supported version of AIX, a Unix operating system. CC&B application  
24 servers, on the other hand, are running on Redhat Linux Server 6.10. This  
25 operating system ended support in November 2020. PG&E is also using  
26 VMWare on these servers, which relies on ESXi to manage the VMWare  
27 (VMWare enables multiple application sessions to be run on the server  
28 concurrently). PG&E's version of ESXi ended extended support in  
29 November 2023. PG&E is unable to update these components because of  
30 application compatibility issues. ESXi cannot be updated to a current  
31 version because it won't run on the version of Redhat Linux that PG&E  
32 uses. Similarly, Linux and ESXi cannot be updated since CC&B version 2.4  
33 will not work on future versions. PG&E must update all of these systems to  
34 reduce cyber risk.

**FIGURE 2-8  
PG&E'S CC&B AS-IS PRODUCTION ENVIRONMENT LAYOUT**



#### 4. Technology/Feature Set Obsolescence

As mentioned above, resources that can support application versions start to dwindle as applications age. For application vendors, this makes sense, as their clients start to upgrade to more current versions to stay in support. In PG&E's case, this poses a two-fold challenge. Given the decades of customizations to the system, PG&E has a limited number of personnel that are knowledgeable about the implemented code. New personnel are not able to support the functionality because much was implemented using Common business-oriented language (COBOL), an outdated coding language which few people are learning today. As the knowledgeable personnel leave or retire, there is a challenge to find replacements to appropriately support PG&E. This is true not just for PG&E, but also for the vendors that supply the underlying operating systems and related architecture that CC&B relies on.

Due to the age of PG&E's CC&B version and the high level of customization, PG&E faces challenges with taking advantage of new technology or features. With customizations, any upgrade requires the support from Oracle and personnel knowledgeable with the customizations



1 to identify all of the changes needed to make them work with the new  
2 application version. This becomes a large undertaking due to the scale of  
3 customizations across the application. For example, PG&E calculates a  
4 large number of charges each night due to the size of PG&E's customer  
5 base. Due to the processing power needed to complete this task, PG&E  
6 implemented a customization to split the workload across multiple  
7 application sessions. This customization reduces the strain on an individual  
8 session and reduces the time for completion of the task. Beginning with  
9 CC&B version 2.8 this functionality is included in the base product.

10 In order for PG&E to upgrade to or past version 2.8, analysis must be  
11 performed on the implemented PG&E customization to ensure it aligns with  
12 the functionality of the base product and does not run afoul of any of the  
13 new processing rules. This analysis requires the understanding of both the  
14 current base functionality and detailed knowledge of the customization,  
15 which greatly limits the pool of people that can support the analysis.  
16 Further, this type of analysis is required across all of PG&E's customizations  
17 when doing an upgrade.

18 The age of the current billing system and the underlying technology also  
19 prevent PG&E from being able to respond and react to other vendor  
20 technologies. For example, Adobe ended support for its flash player on  
21 December 31, 2020, and blocked execution of the flash player on  
22 January 12, 2021.<sup>28</sup> The current billing system used the flash player to  
23 display customer information for call center representatives and other  
24 customer service users, necessitating PG&E's customized redevelopment of  
25 customer information portals without flash player capability in order for users  
26 to support customers.

27 This issue also impacted the current billing system when Microsoft  
28 ended support for the Internet Explorer browser in favor of the Edge

---

<sup>28</sup> Adobe, Inc., Adobe Flash Player EOL General Information Page, (Updated Jan. 13, 2021),  
<<https://www.adobe.com/products/flashplayer/end-of-life.html#:~:text=the%20EOL%20Date,-.Adobe%20blocked%20Flash%20content%20from%20running%20in%20Flash%20Player%20beginning,running%20after%20the%20EOL%20Date>>, (accessed Sept. 23, 2024).

1 browser.<sup>29</sup> The current billing system is certified for use with the Internet  
2 Explorer browser and not for the Edge browser. Until PG&E can deploy a  
3 new billing system with the Billing Modernization Initiative, PG&E will need  
4 to maintain a compatibility function so that the current billing system works  
5 with the Edge browser. As other products are removed from market, PG&E  
6 could be required to continue to develop custom patches (at a higher cost  
7 and with more system vulnerability) for its existing billing system.

## 8 **5. Data Privacy**

9 To meet California Consumer Privacy laws, PG&E has developed  
10 custom functionality which uses a set of criteria to identify and remove data  
11 in batches. Under the current system, the batch disposition of personally  
12 identifiable information is not currently available for PG&E. The current  
13 versions of the applications do not have built-in capability to purge data  
14 based upon a specified retention period. Because CC&B is the system of  
15 record for customer information, any record deletion request would flow to  
16 the integrated downstream systems, requiring impact analysis to  
17 downstream systems before batch deletion of data. For example, within the  
18 ABS system, a request requires personnel to manually query data elements  
19 across multiple data tables and manually review to ensure deletion will not  
20 impact system integrity. The current process requires manual processing  
21 and must be performed across multiple systems. It is an inefficient method  
22 and cannot scale for large customer requests. Data privacy improvements  
23 are further discussed in Chapter 4, Section B.1.d.

## 24 **E. Conclusion**

25 For the reasons discussed above, PG&E must upgrade, and ultimately  
26 replace, its legacy CC&B, ABS, and MDMS systems with the solutions  
27 discussed in Chapter 4.

---

29 Microsoft Corporation, Internet Explorer 11 desktop application ended support for certain operating systems (Nov. 3, 2022), <https://docs.microsoft.com/en-us/lifecycle/announcements/internet-explorer-11-end-of-support> (accessed Sept. 23, 2024).



**PACIFIC GAS AND ELECTRIC COMPANY**

**CHAPTER 2**

**ATTACHMENT A**

**LINEAR VS. MODULAR RATE ENGINE VISUAL**

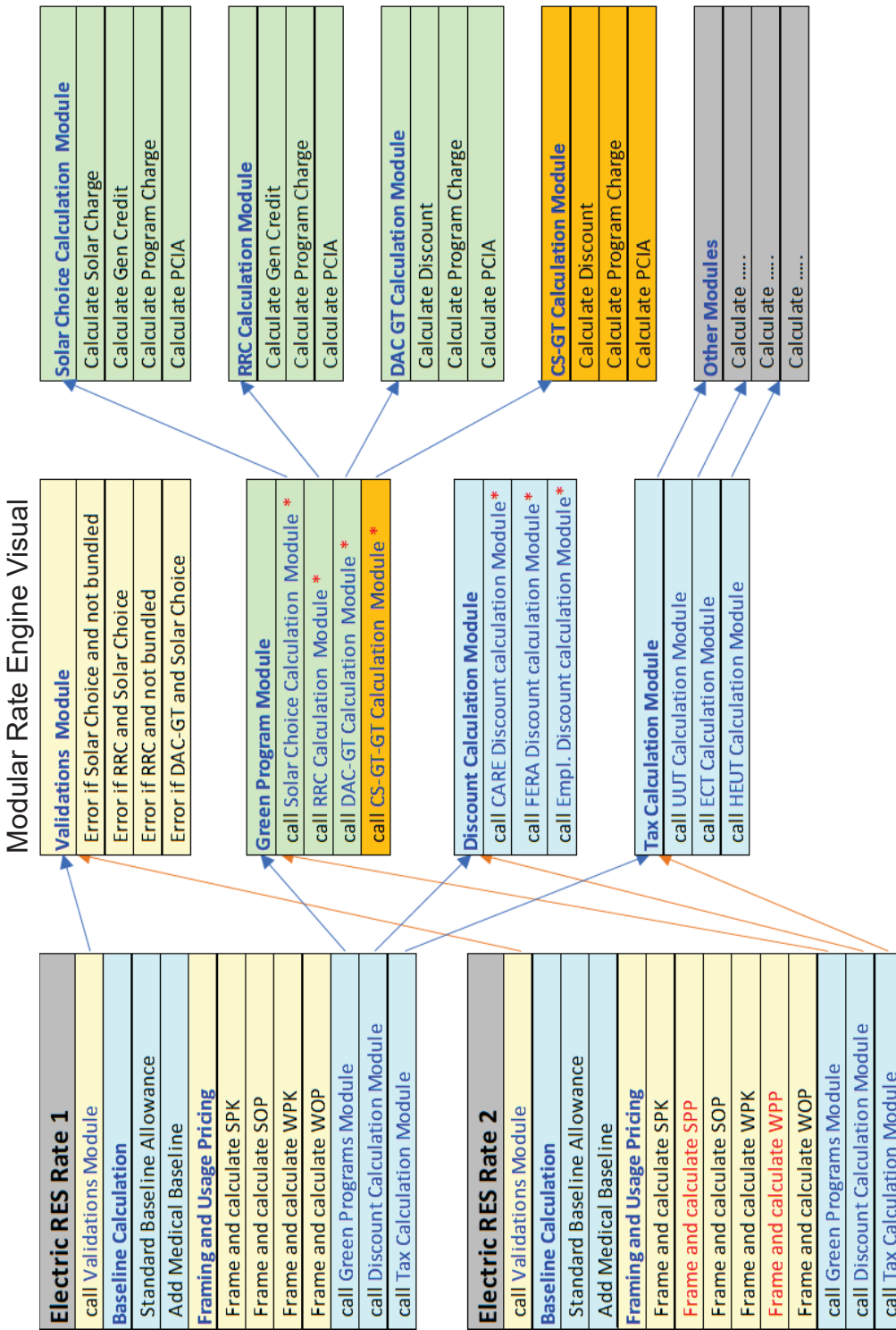
## Linear Rate Engine Visual

Electric RES Rate 1
<b>Validations:</b>
Error if Solar Choice and not bundled
Error if RRC and Solar Choice
Error if RRC and not bundled
Error if DAC-GT and Solar Choice
<b>Baseline Calculation</b>
Standard Baseline Allowance
Add Medical Baseline
<b>Framing and Usage Pricing</b>
Frame and calculate SPK
Frame and calculate SOP
Frame and calculate WPK
Frame and calculate WOP
<b>Solar Choice Calculation</b>
Calculate Solar Charge *
Calculate Gen Credit *
Calculate Program Charge *
Calculate PCIA *
<b>RRC Calculation</b>
Calculate Gen Credit *
Calculate Program Charge *
Calculate PCIA *
<b>DAC GT Calculation</b>
Calculate Discount *
Calculate Program Charge *
Calculate PCIA *
<b>CARE Discount ... */component</b>
<b>FERA Discount ... */component</b>
<b>Employee Discount ... */component</b>
<b>Taxes ...</b>

Electric RES Rate 2
<b>Validations:</b>
Error if Solar Choice and not bundled
Error if RRC and Solar Choice
Error if RRC and not bundled
Error if DAC-GT and Solar Choice
<b>Baseline Calculation</b>
Standard Baseline Allowance
Add Medical Baseline
<b>Framing and Usage Pricing</b>
Frame and calculate SPK
Frame and calculate SPP
Frame and calculate SOP
Frame and calculate WPK
Frame and calculate WPP
Frame and calculate WOP
<b>Solar Choice Calculation</b>
Calculate Solar Charge *
Calculate Gen Credit *
Calculate Program Charge *
Calculate PCIA *
<b>RRC Calculation</b>
Calculate Gen Credit *
Calculate Program Charge *
Calculate PCIA *
<b>DAC GT Calculation</b>
Calculate Discount *
Calculate Program Charge *
Calculate PCIA *
<b>CARE Discount ... */component</b>
<b>FERA Discount ... */component</b>
<b>Employee Discount ... */component</b>
<b>Taxes ...</b>

Electric RES Rate 3
<b>Validations:</b>
Error if Solar Choice and not bundled
Error if RRC and Solar Choice
Error if RRC and not bundled
Error if DAC-GT and Solar Choice
<b>Baseline Calculation</b>
Standard Baseline Allowance
Add Medical Baseline
<b>Framing and Usage Pricing</b>
Frame and calculate SPK
Frame and calculate SPP
Frame and calculate SOP
Frame and calculate WPK
Frame and calculate WPP
Frame and calculate WOP
<b>Solar Choice Calculation</b>
Calculate Solar Charge *
Calculate Gen Credit *
Calculate Program Charge *
Calculate PCIA *
<b>RRC Calculation</b>
Calculate Gen Credit *
Calculate Program Charge *
Calculate PCIA *
<b>DAC GT Calculation</b>
Calculate Discount *
Calculate Program Charge *
Calculate PCIA *
<b>CARE Discount ... */component</b>
<b>FERA Discount ... */component</b>
<b>Employee Discount ... */component</b>
<b>Taxes ...</b>

In a linear rate engine, all individual components are configured on each rate schedule. Common components on similar rates (e.g., interval vs. EMR, Non-NEM vs. NEM) are configured repeatedly on each rate. When a change is required to a component, all rates have to be updated, tested, etc.

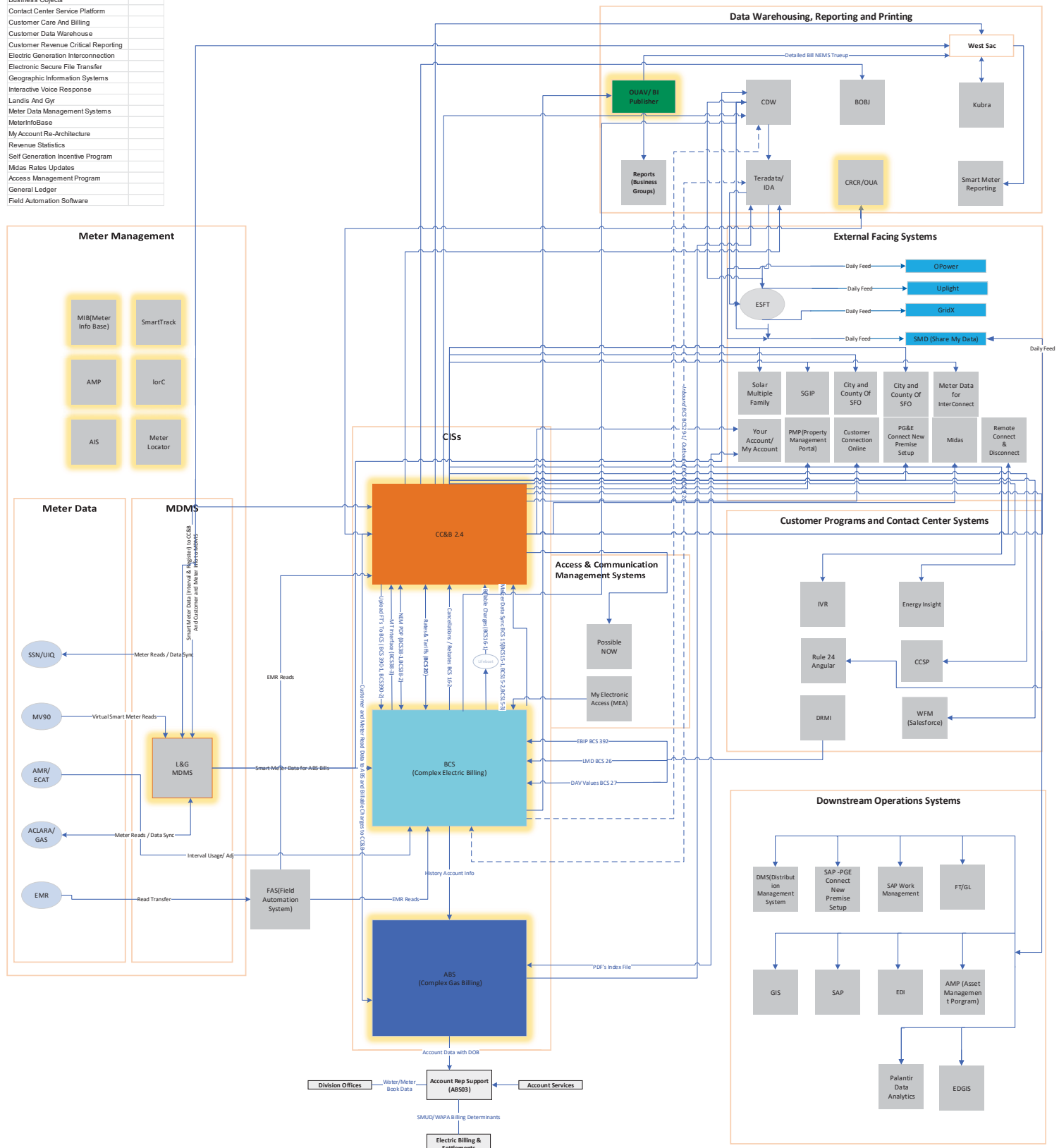


In a modular rate engine, individual components can be configured within modules called Calculation Groups. Calculation groups can be invoked/used by other groups and the configuration is not repeated. When a change is required to a component, only the module with the affected component requires changes.

**PACIFIC GAS AND ELECTRIC COMPANY**  
**CHAPTER 2**  
**ATTACHMENT B**  
**STAGE 1 ARCHITECTURE DIAGRAM**

Appraisal System	
Advanced Billing System	
Automated Rate Analysis Program	
Billing Cloud Service	
Business Objects	
Contact Center Service Platform	
Customer Care And Billing	
Customer Data Warehouse	
Customer Revenue Critical Reporting	
Electric Generation Interconnection	
Electronic Secure File Transfer	
Geographic Information Systems	
Interactive Voice Response	
Landis And Gyr	
Meter Data Management Systems	
MeterInfoBase	
My Account Re-Architecture	
Revenue Statistics	
Self Generation Incentive Program	
Midas Rates Updates	
Access Management Program	
General Ledger	
Field Automation Software	

# Billing Modernization Stage-1 BCS Upgrade



**PACIFIC GAS AND ELECTRIC COMPANY**  
**CHAPTER 3**  
**BILLING SYSTEMS AND RISK MANAGEMENT**

PACIFIC GAS AND ELECTRIC COMPANY  
CHAPTER 3  
BILLING SYSTEMS AND RISK MANAGEMENT

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1 **PACIFIC GAS AND ELECTRIC COMPANY**  
2 **CHAPTER 3**  
3 **BILLING SYSTEMS AND RISK MANAGEMENT**

4 **A. Introduction**

5 This chapter discusses the risk Pacific Gas and Electric Company (PG&E)  
6 faces from its over twenty-year-old billing system and the associated  
7 components and the urgent need to replace them. The systems being replaced  
8 by the Billing Modernization Initiative are Mission Critical systems. Without the  
9 Billing Modernization Initiative, these critical systems are subject to significant  
10 cyber and asset failure risks. PG&E has identified these risks through both  
11 internal and external assessments.

12 **B. Accenture 2018 and 2022 Risk Mitigation Evaluations**

13 PG&E engaged Accenture in 2018, and again in 2022, to evaluate PG&E's  
14 options for mitigating the risks associated with the current billing system. In  
15 2018, through a series of interviews, workshops and blueprint sessions covering  
16 over 100 functional cases, Accenture identified over 80 "pain points" –  
17 unsatisfied customer needs, operational inefficiencies, and compliance,  
18 regulatory, operations, and obsolescence risks.

19 Compliance risks resulted from the inability of the billing system to  
20 implement Commission-mandated rate designs and tariff alternatives.  
21 Regulatory risks were identified because of a three-year back-up of regulatory  
22 work to implement new rate designs. Accenture concluded operational risks  
23 included a lack of vendor support, lack of technical resources, and lack of  
24 interoperability with new technologies, resulting in the use of antiquated  
25 processes to support the legacy CC&B, ABS, and L&G technologies.

26 In 2022, Accenture confirmed these same risks and recommended PG&E  
27 address these risks by implementing BCS and moving to a fully integrated  
28 Customer Information System (CIS) like C2M. As discussed in Chapter 4,  
29 Accenture's 2018 review recommended pivot to a fully integrated, leading CIS  
30 platform in the medium term; its 2022 review recommended that PG&E continue  
31 to pivot to a modern, integrated CIS, and continued use of Oracle products.



1 Accenture noted “PG&E Meter-to-Cash Platform must continually evolve to  
2 address systematic & infrastructure challenges.”<sup>1</sup>

3 Since Accenture’s 2022 refreshed review, and as discussed in Chapter 4,  
4 PG&E continues to consider how its billing system risks have evolved, persisted,  
5 or been mitigated. PG&E has undertaken both quantitative and qualitative risk  
6 analysis.

## 7 **C. PG&E Cyber and Asset Failure Risk Evaluation**

8 PG&E has a comprehensive risk management policy, process and practice  
9 that is reflected in regular Business Impact Analyses (BIA), disaster recovery  
10 testing, and PG&E’s Risk Assessment and Mitigation Phase (RAMP) report, filed  
11 with the Commission on a four-year cycle.

### 12 **1. Business Impact Analysis and Critical Processes**

13 PG&E implemented a BIA process over 20 years ago with the aim of  
14 reducing the risk of critical business systems and processes being  
15 disrupted. The BIA, similar to ISO, is an outside standard. It is an industry  
16 recognized and used methodology for evaluating risks. Scheduling regular  
17 BIA updates allows the business, IT, and cybersecurity to audit risks and  
18 vulnerabilities against critical company processes. A BIA is a best practice  
19 for IT and Business partners to identify critical systems and to assess  
20 whether those identified are mission critical, business critical, or significant.  
21 These terms are defined as follows:

- 22 • Mission Critical: Processes essential to PG&E’s ability to operate in a  
23 safe, reliable, and affordable manner. If the processes fail, there is  
24 immediate catastrophic impact on PG&E’s ability to fulfill its mission.
- 25 • Business Critical: Processes required for PG&E’s long-term survival and  
26 success. If processes fail, it brings into question PG&E’s viability.
- 27 • Significant: Processes whose outcomes affect PG&E’s business  
28 performance. If processes fail, it will be impactful to PG&E’s business  
29 functions.

30 PG&E leadership, using BIA, evaluates four Mission Critical and six as  
31 Business Critical processes. The most recent BIA was in February 2024 for  
32 Customer Care and Billing (CC&B) and July 2024 for Advanced Billing

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1 WP 4-5, Accenture, Meter to Cash Strategy Refresh (Jan. 18, 2022).

System (ABS). Together, the processes that fit into the above categories are:

- Customer Contact Center/Workforce Management: Inbound Call Handling and Routing (Mission Critical);
- Public Safety Power Shutoff (Mission Critical);
- Customer Payment Validation (Business Critical);
- Billing Printing & Bill Presentment (Mission Critical);
- Payment Processing Center and Electronic Payment Processing (Mission Critical);
- Customer Refunds (Business Critical);
- Demand Response Programs (Business Critical);
- Revenue & Statistics (Business Critical);
- Revenue Reporting (Business Critical); and
- Market & Credit Risk Management (Business Critical).

This evaluation focuses on seven categories of risk: safety, seismic, financial, environmental, compliance, reliability, and reputation. In addition, according to PG&E's practice and international standards, each of these processes is to be subject to disaster recovery testing.

By upgrading the billing systems proposed in this filing, PG&E will improve the reliability, supportability and reduce the vulnerabilities in the billing systems increasing PG&E's ability to execute these business processes and reduce the risk of a cyber-attack.

## **2. Disaster Recovery Testing**

PG&E is unable to perform disaster recovery testing for many of its critical billing systems.<sup>2</sup> There is a significant risk that if disaster recovery testing was performed a cascading or catastrophic failure could occur when operators move to bring the platform and the various components back to normal operations. For CC&B and the overall billing process, PG&E's standard is to perform an annual disaster recovery test, but PG&E has identified key risks preventing such a test. To avoid the risk of a restart failure, PG&E has delayed undertaking disaster recovery testing for CC&B

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<sup>2</sup> For the billing process, PG&E is able to perform disaster recovery testing for its bill printing processes; PG&E also completed a disaster recovery test for ABS in June, 2024.

1 and the overall billing process, which means that certain mission- and  
2 business-critical processes identified in the BIA are not subject to disaster  
3 recovery testing.

4 The international standard for business continuity management is ISO  
5 22301:2019, Security and resilience – Business continuity management  
6 systems – Requirements (ISO 22301). This standard, a management  
7 system standard published by International Organization for  
8 Standardization, is a general standard that specifies requirements “to plan,  
9 establish, implement, operate, monitor, review, maintain and continually  
10 improve ... management system[s] to protect against, reduce the likelihood  
11 of” occurrence, prepare for, respond to, and recover from disruptive  
12 incidents when they arise.<sup>3</sup> This standard notes that effective BIA  
13 management recommends companies undertake annual disaster recovery  
14 testing to assist in evaluating future plans for critical activities.

15 Delaying disaster recovery testing creates an additional risk – the  
16 mission critical and business critical systems are not being stress tested to  
17 determine how they will respond during a failure of normal operations. This  
18 means that PG&E’s recovery plans are untested and difficult to maintain to  
19 generally accepted levels of practice. With CC&B being central to so many  
20 processes related to supporting PG&E’s customers, this creates risk for the  
21 integrated systems as well, as the disaster recovery testing for those  
22 systems is incomplete. Additionally, PG&E staff with responsibility for  
23 disaster recovery cannot test their skills and their ability to respond to  
24 failures.

### 25 **3. PG&E’s 2024 RAMP [Witness: David Lo]**

26 To evaluate the quantifiable risks, PG&E built on the foundation  
27 established through PG&E’s 2024 RAMP,<sup>4</sup> with specific focus on PG&E’s  
28 risk “Cyber Risk Event”. PG&E defines a cyber risk event as, “[a]  
29 coordinated malicious attack targeting PG&E’s core business functions  
30 resulting in a disruption or damage of systems used for gas, electric and/or

---

3 See ISO 22301:2019, available at: <https://www.iso.org/standard/75106.html>  
(accessed Oct. 3, 2024).

4 Application 24-05-008, 2024 RAMP Report, Exhibit PG&E-7, Chapter 2.

business operations.”<sup>5</sup> This definition encompasses the five-mission critical and two business critical billing systems components incorporated in PG&E’s BIA.

PG&E’s 2024 RAMP provides a detailed, quantifiable enterprise-level analysis of a cyber risk event. The monetized safety risk value is \$25 million, and the total risk value is \$1.026 billion for a catastrophic cyber risk event. The overall risk value of a cyber risk event is the eighth largest of the 40 risks included in the RAMP with the safety value being eighth and the total risk value being fourth highest. Given the BIA-determined criticality of the PG&E billing systems, the RAMP cyber risk event analysis provides an indication of the exposure PG&E’s billing systems have to cyber-attacks.

As noted within the RAMP, PG&E’s exposure to attacks is not decreasing but rather is increasing in both volume and in sophistication.<sup>6</sup> For example, on October 3rd, American Water, the largest regulated water and wastewater utility company in the United States, which serves over 14 million people in 24 states and 18 military installations had key systems taken offline due to a cybersecurity incident. The suspected ransomware attack targeted American Water’s customer portal including their billing systems. The attack left 14 million customers without access to a service portal and disrupted billing processes.<sup>7</sup>

CC&B 2.4 and ABS are aging systems that subject PG&E to an increasing vulnerability to sophisticated attacks such as malware attacks, ransomware, exploitation of software vulnerabilities, exploitation of unsupported hardware, and Distributed Denial of Service (DDoS).<sup>8</sup> The malware, ransomware, and exploitation consequences of such cyber-attacks could potentially result in data exfiltration and data leakage. These consequences could have reputational, regulatory, customer, and financial

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<sup>5</sup> *Id.*, at p. 2-2, lines 7-10.

<sup>6</sup> *Id.*, at p. 2-7, lines 2-19.

<sup>7</sup> DarkReading, American Water Suffers Network Disruptions After Cyberattack, available at: <https://www.darkreading.com/cyberattacks-data-breaches/american-water-network-disruptions-cyberattack> (accessed Oct. 22, 2024).

<sup>8</sup> DDoS, or Distributed Denial of Service, is a cyberattack that floods a server with internet traffic to make resources unavailable.

1 impacts with an industry average of \$4.88 million per event in 2023 and up  
2 into the billions based on PG&E's 16 million customers PG&E services.  
3 Additionally, a DDOS attack consequence would deny system availability of  
4 the Contact Center's mission and business critical processes that can result  
5 in an additional \$382,000 in overtime cost every 24 hours to the Contact  
6 Centers and \$72,000 every 24 hours in additional Information Technology  
7 operational cost to restore service. A system failure would result in an  
8 inability to process start/stop/transfers and restore/disconnect (e.g., PSPS)  
9 service or communicate to customers during a weather event in a quick and  
10 efficient manner in order to maintain public safety. Further, it would hinder  
11 our ability to efficiently dispatch the appropriate personnel in the event of a  
12 potential hazardous situation.

13 While PG&E has actively sought to mitigate cyber vulnerabilities by  
14 deploying security update patches for internal servers and databases and by  
15 securing its data center facilities with appropriate controls, their ability to  
16 address vulnerabilities within the billing software is limited. The volume  
17 growth of identified internal vulnerability issues requiring patches has  
18 accelerated considerably in recent years. These data, along with further  
19 context on the escalation of cybersecurity threats, is available in workpaper  
20 WP 3-1 (Cyber Threat Landscape).

21 Cybersecurity risk reduction calculations indicate that \$10 million  
22 (calculated using PG&E Cybersecurity Risk Index Methodology calculating  
23 the risk reduction against the 2024 PG&E Cybersecurity Bowtie) of PG&E's  
24 existing enterprise risk will be reduced through risk mitigation efforts  
25 including upgrading CC&B and ABS systems through the Billing  
26 Modernization Initiative. Collateral impacts are difficult to quantify, but would  
27 impact public safety, customer service, and PG&E's ability to deliver  
28 essential services and could impact the reporting of a hazardous event  
29 (e.g., notification of a wildfire event). When PG&E quantified financial  
30 impacts of a non-catastrophic cyber risk event scenario, the potential  
31 consequence could result in up to \$197 million. This includes remediation of  
32 highly vulnerable systems and hardware that could not be mitigated in the  
33 past without a complete lifecycle upgrade of both.

1 **D. Billing Modernization Initiative Cyber Risk Mitigations**

2 The Billing Modernization Initiative will ensure that the lifecycle systems are  
3 built with security best practices and compliance requirements baked into the  
4 design which further reduce cyber risk to PG&E. These lifecycle systems will  
5 enable advance security capabilities that significantly reduce the likelihood, and  
6 impact, of a cyber-attack on PG&E's mission-critical processes. Lastly, the  
7 project, in addition to other investments (controls and mitigations listed in the  
8 RAMP report), would result in a 2.4<sup>9</sup> Cost Benefit Ratio for PG&E's risk  
9 mitigation to demonstrate cost efficiency.

10 The consequence of not funding Billing Modernization Initiative will be  
11 compounding financial, reputational, safety, and reliability impacts. These  
12 consequences will continue to rapidly grow as the threat landscape and  
13 cyber-attacks on the utility industry is out pacing two times PG&E's internal  
14 security controls to protect unsupported systems and hardware. The  
15 compensating controls implemented to reduce the cyber risk to PG&E will  
16 require additional ongoing operations and maintenance that occurs at an annual  
17 cost of \$624,000 in expense dollars (calculated by identifying the per hour labor  
18 costs of IT staff and the vendor support costs added to the existing cybersecurity  
19 compensating control costs).

20 The compounding impact of not funding the project goes beyond the contact  
21 centers' Mission Critical Processes. The vulnerabilities in CC&B 2.4 and ABS  
22 could be exploited as entry points to steal credentials to elevate privileged  
23 access and move lateral to inject malware into additional systems that support  
24 other mission critical processes.

25 In addition to the risk of a cyber-attack on PG&E's billing systems there is a  
26 likelihood of an asset failure which can result in catastrophic consequences for  
27 PG&E's customers and operations. Billing system asset failure risks have not  
28 been quantified in either PG&E's 2024 RAMP or in the CBA but are likely equal  
29 to or greater than the cyber risk. Mitigating the asset failure risks should be  
30 considered a major benefit of the billing systems modernization project. The  
31 table below includes illustrations of which risks will be mitigated by each stage of  
32 the Billing Modernization Initiative:

---

9 *Id.*, at p. 2-25, line 1.

**TABLE 3-1**  
**C&B, BCS, AND C2M ASSET FAILURE RISKS AND MITIGATIONS**

Line No	CC&B, BCS, and C2M Asset Failure Risks and Mitigations			
	Risks and Potential Consequences	BCS	CC&B	C2M
1	<p>Risk: Current systems are out of support from vendors and ineligible for upgrades or patches.</p> <p>Consequence: Failure to address will create exposure to scenarios in which PG&amp;E is left without specialized support to resolve system failures and is ineligible to receive upgrades or patches to their platforms.</p>	<p>Migration of complex electric customers from ABS to Oracle BCS will establish vendor support by moving away from custom-built platform, extend period of vendor support,<sup>(a)</sup> and will reduce volume of estimated bills.</p>	<p>Upgrade to CC&amp;B will re-establish vendor support and eligibility for regular patches and upgrades. It will also accelerate the technical capability to migrate to C2M.</p>	<p>Consolidation to C2M migrates remaining complex gas customers from ABS (reducing volume of estimated bills), provides in-support product for CC&amp;B and MDMS, and extends period of vendor support beyond cutoff point of CC&amp;B 25.1,<sup>(b)</sup> enabling further risk reduction.</p>
2	<p>Risk: Outdated COBOL code base</p> <p>Consequence: Foundation of legacy code language limits the talent pool of specialists who can maintain code, creating supportability risks due to lack of trained resources</p>	<p>Migration of complex electric customers to BCS will include transition of code base to Groovy code language, establishing a foundation rooted in modern code languages.</p>	<p>Migration to CC&amp;B 25.1 will include migration of customizations to Java, establishing a foundation rooted in a modern code language.</p>	<p>Final consolidation to C2M will migrate all customers to modern, Groovy-based platform, establishing a single billing platform with standardized coding language and broad marketplace supportability.</p>
<p>(a) While ABS will undergo an upgrade of its underlying operating system software in 2024, support will expire in January 2029; it is therefore imperative to reach the C2M target state and retire ABS in 2029.</p> <p>(b) Specific vendor support timelines have not been announced by Oracle but are presumed to extend for 5 years, in line with previous CC&amp;B releases.</p>				



**TABLE 3-1**  
**C&B, BCS, AND C2M ASSET FAILURE RISKS AND MITIGATIONS**  
**(CONTINUED)**

Line No.	CC&B, BCS, and C2M Asset Failure Risks and Mitigations			
	Risks and Potential Consequences	BCS	CC&B	C2M
3	<p>Risk: Lack of interoperability between antiquated, COBOL-based systems with out-of-support integration components (e.g., WebLogic, Oracle Service Bus (OSB)) and modern software.</p> <p>Consequence: Failure to update code base from COBOL results in inability to integrate systems and necessitates additional data conversions.</p>	Migration of complex electric customers to BCS will include a transition of code to a Java-like and Groovy code languages, enhancing interoperability with CC&B and other systems.	Upgrade from 2.4 to 25.1 will modernize from COBOL to Java code base and upgrade underlying integration technologies such as WebLogic and OSB into supported versions, improving interoperability.	Final consolidation of all customers into C2M and enablement of Oracle Service Oriented Architecture (SOA) suite will simplify interoperability with major systems (e.g., SAP S/4 <sup>(c)</sup> Geographic Information System (GIS). This will also transition billing systems from a heavily customized current state across multiple logical data models to an improved, centralized logical data model, improving interoperability within CIS domain.
4	<p>Risk: ABS operating beyond intended customer volume.</p> <p>Consequence: System will operate beyond its intended capabilities, leading to degrading performance, delays to billing and rate implementation, impedance of billing processes, and possible system failure.</p>	Upgrade to BCS will transition complex electric customers to a cloud-based service, with inherent ability to accommodate significantly larger customer base, reducing volume of estimated bills.	Not applicable – Upgrade to CC&B 25.1 will not directly impact ABS performance risks.	Final consolidation of ABS and BCS into C2M allows servicing of all complex billing customers in a single platform and reduces volume of estimated bills. Transition of complex electric customers from BCS to C2M moves customer data back into platform housed in PG&E secure data facilities, improving security of customer data.
<p>(c) S/4 HANA is SAP's Enterprise Resource Planning Software.</p>				



**TABLE 3-1  
C&B, BCS, AND C2M ASSET FAILURE RISKS AND MITIGATIONS  
(CONTINUED)**

Line No.	CC&B, BCS, and C2M Asset Failure Risks and Mitigations			
	Risks and Potential Consequences	BCS	CC&B	C2M
5	<p>Risk: Cascading system failure due to interconnected nature of systems.</p> <p>Consequence: Failure of ABS can jeopardize ability to bill ~25% of revenues; failure of CC&amp;B 2.4 can jeopardize billing of ~75% of revenue, trigger cascading failure, and disrupt data synchronization across other platforms.</p>	Migration of complex electric customers will transition ~25% of billed revenue to vendor supported system (as noted in Risk 1), reducing risk of system downtime.	Upgrade to CC&B 25.1 will re-establish vendor support in event of system failure and enable annual disaster recovery for mass-billing platform, reducing risk of system downtime for customers.	Final consolidation to C2M will enable single platform annual disaster recovery testing, which will reduce likelihood of multiple system failure and system downtime for customers.
6	<p>Risk: Inability to intake level of data resulting from interval billing.</p> <p>Consequence: Large volume of additional data from AMI and interval-billing causes performance degradation for billing platforms.</p>	Migration of complex electric customers to BCS improves performance due to ability to accommodate larger volume of data, reducing volume of estimated bills.	Upgrade to CC&B 25.1 will improve ability to intake data from multi-channel meters and to handle volume of data from complex rates, reducing volume of estimated bills.	Final consolidation to C2M will transition remaining complex gas customers into modern platform, implement a modernized integration suite, and transition complex electric customers to PG&E secure data facilities (improving security of customer data). C2M native data storage expansion will also reduce volume of estimated bills and increase capacity to manage meter measurement data, improving speed of rebills.

**TABLE 3-1  
C&B, BCS, AND C2M ASSET FAILURE RISKS AND MITIGATIONS  
(CONTINUED)**

Line No.	CC&B, BCS, and C2M Asset Failure Risks and Mitigations			
	Risks and Potential Consequences	BCS	CC&B	C2M
7	<p>Risk: Incompatibility of billing system with disaster recovery processes creates risk of failure to restart. ABS does not include fail-over protocols between production environments</p> <p>Consequence: Failure of ABS may jeopardize ability to bill ~25% of revenue; failure of CC&amp;B 2.4 can jeopardize billing of ~75% of revenues and could trigger cascading failure and disrupt data synchronization across other Mission Critical platforms.</p>	<p>Transition of complex electric customers to BCS will enable fail-over with two data-center locations, reducing risk of system downtime. This will also enable more rapid upgrades.</p>	<p>Upgrade to CC&amp;B 25.1 will bring mass-billing system into current vendor support and enable annual disaster recovery exercise, reducing risk of system downtime for customers.</p>	<p>Consolidation of platforms allows for disaster recovery to be executed in single exercise. Performance of disaster recovery reduces risk of system downtime for customers and downstream systems.</p>
8	<p>Risk: Inability of mass-billing system to handle increasingly complex rates.</p> <p>Consequence: New rates are forced to be handled by complex billing system, stretching platform beyond intended parameters and degrading performance.</p>	<p>Migration of electric-complex customers to BCS will establish a more robust platform capable of operating with larger customer volumes, reducing operational impacts prior to mass-billing system upgrade, reducing risks of implementing modular rates in mass-billing system, and reducing volume of estimated bills.</p>	<p>PG&amp;E's upgrade to CC&amp;B 25.1 will enable timely implementation of targeted future rate schedules (BCS will be relied upon for electric complex rate implementations prior to C2M go-live).</p>	<p>Upgrade to C2M will enable modular rates for all customer classes, implementation of more complex rates, and integration of configurable MDM, eliminating reliance on complex billing platforms while supporting higher volume of complex billed customers for any service. This will accelerate PG&amp;E's ability to support CPUC strategic decarbonization and electrification objectives by providing customers with faster access to new rates.</p>

**1 E. Conclusion**

2           The implementation of the proposed Billing Modernization Initiative will

3           substantially reduce the consequences of a cyber risk event or an IT asset

4           failure event.

**PACIFIC GAS AND ELECTRIC COMPANY**

**CHAPTER 4**

**TARGET STATE BILLING SYSTEM**

PACIFIC GAS AND ELECTRIC COMPANY  
CHAPTER 4  
TARGET STATE BILLING SYSTEM

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1 **PACIFIC GAS AND ELECTRIC COMPANY**  
2 **CHAPTER 4**  
3 **TARGET STATE BILLING SYSTEM**

4 **A. Introduction**

5 **1. Scope and Purpose**

6 This chapter provides a detailed description of the target state billing  
7 system resulting from Pacific Gas and Electric Company's (PG&E) proposed  
8 Billing Modernization Initiative, in response to the California Public Utilities  
9 Commission's (CPUC or Commission) directive to provide additional detail  
10 about the proposed billing systems. In particular, this chapter makes "[a]  
11 showing of the requirements, features, and functionalities of the new  
12 proposed system," and explains, "how the upgrade project specifically  
13 implements new and complex programs that are beyond the capabilities of  
14 the current system."<sup>1</sup> Further, this chapter describes PG&E's process for  
15 determining what capabilities and features the target state billing system  
16 should provide and how PG&E determined that the proposed Billing  
17 Modernization Initiative is the appropriate approach to reach that target state  
18 billing system.

19 As detailed in Chapter 2, the Billing Modernization Initiative is necessary  
20 to improve and maintain systems that are critical to serving over six million  
21 customers in areas of billing, customer service, and customer data  
22 management. There is an acute need for the Billing Modernization Initiative  
23 to support the development of new rates and programs and existing rate  
24 structure changes, as well as to address limitations brought on by product  
25 obsolescence and a lack of application and customization support. Potential  
26 system issues related to the age of the applications, lack of vendor support,  
27 and cybersecurity vulnerabilities will lead to problems impacting customer  
28 support, billing and credit services, customer notifications, timely  
29 start/stop/transfer transactions, and ultimately disrupt the ability of PG&E to  
30 interact with customers. The Billing Modernization Initiative is essential to  
31 implement a modern, configurable solution that caters not only to the billing

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<sup>1</sup> Decision (D.) 23-11-069, pp.549-550.

1 function but also to additional customer needs. Beyond calculating  
2 customer bills, the upcoming system will enable PG&E to continue  
3 supporting California's policy ambitions for electrification through  
4 sophisticated rate programs. These programs are primarily motivated by the  
5 swift transformation of California's electricity framework towards 100 percent  
6 renewable energy and electrification of the grid. This complexity is  
7 anticipated to continue as California advances its climate policy objectives to  
8 cut Greenhouse Gases (GHG) by encouraging the adoption of emerging  
9 technologies (e.g., Solar, EV, etc.) and innovative load management  
10 strategies. These critical requirements and important objectives necessitate  
11 a transformative upgrade to PG&E's systems.

12 PG&E has operated the legacy billing systems for over 20 years and  
13 has carefully examined all the potential ways that it could manage its billing  
14 system in the future. Through this analysis, as detailed throughout this  
15 chapter, PG&E concluded that modernization of its billing systems is  
16 necessary to ultimately move customers to a unified customer care, service  
17 order, metering, and billing system designed to handle the complexities and  
18 challenges associated with meeting the Commission's expectations for  
19 implementing new rate designs and customer programs. Simply put,  
20 commission mandates and customer needs have outgrown the capabilities  
21 of PG&E's existing versions of billing programs, and it is now critical to  
22 upgrade.

23 This chapter details the appropriate solution to the challenges presented  
24 by PG&E's legacy billing systems and the changing business needs related  
25 to billing, credit, payments, and usage validation. Section B presents  
26 PG&E's desired business outcomes and functional requirements for its  
27 target billing system. Section C outlines the gap analysis performed to  
28 determine which key capabilities were missing or impacted by the limitations  
29 of the legacy billing systems. Section D details the potential paths forward,  
30 including the review of options from different vendors and explains the  
31 rationale behind a three-stage approach to stabilize and upgrade the billing  
32 systems. This three-stage approach, discussed in detail below, includes the  
33 following stages:

- The first stage addresses PG&E's electric complex billing customers through the Billing Cloud Services (BCS) solution and replacement of the Advanced Billing System (ABS) electric functionality. There is a separate instance for ABS Gas which has a stable customer base and will remain until C2M.
- The second stage will update the outdated version of Oracle Utilities Customer Care and Billing (CC&B) that PG&E currently uses, version 2.4, to version 25.1,<sup>2</sup> planned for release in 2025.
- Finally, the third stage will complete the implementation of a modernized billing system by replacing all billing components with Oracle's more advanced Customer to Meter (C2M) product and consolidating the electric BCS and gas ABS customers into one system. Between stages two and three PG&E will reconfirm this plan, ensuring it remains the most prudent approach.

Finally, Section E discusses the solution: detailing the capabilities of the new system, the target state architecture, and how PG&E's business processes will be impacted. Further, it will describe how the Billing Modernization initiative will facilitate many of the functional requirements and business outcomes identified, including addressing the operational and technical issues detailed in Chapter 2.

## **B. Identifying Desired Business Outcomes**

Through the process of determining what steps needed to be taken to address the challenges and limitations of the legacy billing systems detailed in Chapter 2, PG&E identified features and goals for its future-state billing solution. The landscape of Customer Information System (CIS) options and their capabilities has changed significantly, and current CIS options provide a variety of features that were either not available in the past or not incorporated into PG&E's existing billing systems. The desired business outcomes can be categorized as functional requirements that must be satisfied by any potential billing system update or replacement, or non-essential features that would nonetheless be desired in a target billing system. PG&E identified non-essential

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<sup>2</sup> Oracle has changed their version numbering scheme to align with calendar years. Version 25.1 will be the first release of 2025. PG&E is presently 4 versions behind Oracle's current release.



and essential requirements which steered the review of the landscape of potential upgrades or replacements available.

## **1. End State Requirements**

The below requirements are necessary features in a target billing system. A number of these requirements address the challenges resulting from the legacy billing systems detailed in Section D of Chapter 2.

### **a. Ability to Implement Complex Rate Programs**

One of the main challenges facing the current billing system is the need to implement various complex rates and features using the CC&B platform, which was not designed for modern bill components and calculations. As described in Chapter 2, this results in a complex system with decades of customizations necessary to implement rates in the CC&B platform, and the need to use a separate rate engine to manage complex billing. As a result, one of the principal features PG&E identified as a requirement for a target billing system was the ability to implement complex rate programs within the main CIS without the need for an additional rate engine. For example, a modern modular rate engine will allow PG&E to more efficiently implement existing complex rate programs. These include solar billing (Net Energy Metering (NEM), Net Billing Tariff (NBT)) and new and emerging rate programs such as Real-Time Pricing (RTP), and other rate programs which may be approved in the future.

PG&E must be able to keep pace with the rapid increase in demand for rate programs and technologies enabled by Advanced Metering Infrastructure (AMI) devices in California, such as Time-of-Use (TOU), NEM and other customer generation technologies, commercial and residential electric vehicle rates, and battery storage. The result of two decades of customized changes is a calculation framework that quadruples the steps to calculate newer, more complex rates. It is anticipated that C2M will significantly reduce the required number of steps in its more modern calculation framework. These complex rate programs are mainly driven by the rapid transformation of California's electricity system on the pathway to 100 percent renewable power and

1 this complexity is expected to continue as California continues to  
2 address climate policy goals to reduce GHGs by driving the adoption of  
3 emerging technologies and flexible load management approaches.

4 Specifically, California has developed energy markets that are  
5 dynamic and continue to evolve. Senate Bill (SB) No. 100 (2017-2018  
6 Reg. Sess.) requires that renewable and GHG-free resources supply  
7 100 percent of electric retail sales in California by 2045. The CPUC and  
8 the California Energy Commission are working in tandem to meet the  
9 State's building decarbonization goals established pursuant to  
10 Assembly Bill (AB) No. 3232.<sup>3</sup> In addition, state policies such as the  
11 Governor's Executive Order No. B-48-18<sup>4</sup> and Public Utilities Code  
12 (Pub. Util. Code) § 740.12(a)(1)(H)<sup>5</sup> are advancing decarbonization of  
13 the transportation sector through electrification, since transportation is  
14 the largest source of GHG emissions in California.<sup>6</sup>

15 PG&E's billing system must be able to manage the anticipated  
16 continued addition of new and more complex rates to support other  
17 California policy goals such as customer choice (e.g., facilitating  
18 Community Choice Aggregation(CCA) rate-ready and bill-ready  
19 options), affordability (e.g., Percentage of Income Payment Plan (PIPP)  
20 and Fixed Charge), and sustainability (e.g., electrification rates, adoption  
21 of renewables through improvements of interconnection and NEM rates  
22 and programs). A modern system designed for the type of complexity  
23 seen in modern bill components and calculations will support the type of  
24 rates PG&E must implement and expects to implement in the future.

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3 Public Resources Code, § 25403.

4 Governor's Executive Order No. B-48-18 (Jan. 26, 2018) calls for at least 250,000 EV charging stations by 2025, and 5 million zero-emission vehicles by 2030, available at: <https://www.library.ca.gov/wp-content/uploads/GovernmentPublications/executive-order-proclamation/39-B-48-18.pdf>, (accessed Oct. 2, 2024).

5 SB 676 (2019-2020 Reg. Sess.) enacted Pub. Util. Code Section 740.16, which requires the CPUC to establish strategies and quantifiable metrics to maximize the use of feasible and cost-effective EV integration into the electrical grid by January 1, 2030.

6 California Air Resources Board, California GHG Emissions for 2000 to 2020; Trends of Emissions and Other Indicators (Oct. 26, 2022), p. 8, Figure 3, available at: [https://ww2.arb.ca.gov/sites/default/files/classic/cc/inventory/2000-2020\\_ghg\\_inventory\\_trends.pdf](https://ww2.arb.ca.gov/sites/default/files/classic/cc/inventory/2000-2020_ghg_inventory_trends.pdf), (accessed Oct. 2, 2024).

1 To support these efforts, PG&E needs a billing system that allows  
2 for implementation of rate programs based on increasingly complex and  
3 dynamic rate components. For example, on July 1, 2022, the CPUC  
4 released an "Order Instituting Rulemaking [OIR] to Advance Demand  
5 Flexibility through Electric Rates,"<sup>7</sup> which cites a whitepaper issued by  
6 the CPUC entitled, "Advanced Strategies for Demand Flexibility  
7 Management and Customer DER Compensation," which envisions  
8 broad implementation of a "unified, universally-accessible, dynamic,  
9 economic retail electricity price signal."<sup>8</sup>

10 This requires a complex rate structure and certain elements  
11 discussed can only be implemented on a large scale in a modular  
12 system. PG&E is currently utilizing a third-party vendor to "shadow bill"  
13 the Dynamic Rates approved in the Expanded Pilots D.24-01-032 until  
14 the Billing Modernization Initiative is complete and can be built in  
15 C2M. The way a shadow bill functions is that the customer is billed by  
16 PG&E on their Otherwise Applicable Tariff (OAT) while an  
17 external system also calculates the customer's shadow bill. PG&E then  
18 performs a review annually to reconcile the amount billed to the amount  
19 calculated by the shadow billing platform and refunds the difference if  
20 the customer was billed an amount higher than their performance on the  
21 shadow bill. This works as a stop-gap solution but creates a confusing  
22 customer experience, since they are receiving two bills at the same time  
23 and delays the financial benefit to the customer since they are still  
24 responsible for their PG&E (OAT) bill until the annual reconciliation  
25 occurs.

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7 Rulemaking 22-07-005, Order Instituting Rulemaking to Advance Demand Flexibility through Electric Rates, available at: <https://docs.cpuc.ca.gov/PublishedDocs/Published/G000/M496/K285/496285639.PDF> > (accessed Oct. 2, 2024).

8 Energy Division, Advanced Strategies for Demand Flexibility Management and Customer DER Compensation (June 22, 2022), p. 103, available at: [ed-white-paper---advanced-strategies-for-demand-flexibility-management.pdf \(ca.gov\)](https://www.cpuc.ca.gov/-/media/Files/Advanced-Strategies-for-Demand-Flexibility-Management.pdf) > (accessed Oct. 2., 2024).

1           **b. Modular Rate Engine**

2           The target billing solution must allow PG&E to calculate new rates  
3           for complex rate programs without requiring added steps or third-party  
4           contracting. While the current CC&B system uses separate, linear  
5           calculation methods for each rate schedule calculation (i.e., each  
6           residential rate schedule calculation has separate steps to determine the  
7           cost based on usage and applicable rate value), a modular rate engine  
8           uses calculation sub-routines or “modules” that can be used in the  
9           calculation process for multiple rate schedules. A modular structure will  
10          simplify the calculation design by using shared modules and performing  
11          the calculation using the applicable rate schedule rate value, without any  
12          customization. Additionally, common calculation rules can be applied  
13          across rate schedules which will significantly lower ongoing  
14          maintenance and testing efforts. Modularity greatly lowers the barrier to  
15          implement and update rates/programs, including complex rates, to meet  
16          regulatory compliance. Currently, PG&E is only able to utilize modular  
17          rates for limited customers on complex rates and programs which are  
18          billed through ABS.

19          In a modular framework, the rate schedule calculation routines will  
20          use an energy charge module with configured rate values (such as  
21          prices (\$/kwh), tax rates, baseline quantities (kwh/day), etc.). The  
22          calculation routines are configured based on effective dates and can be  
23          updated relatively easily. Any energy charge calculation changes would  
24          then only need to be applied to the module and would only impact rate  
25          schedules that call upon that module.

26          Modular rating engines are now the industry standard. With the  
27          exception of modular rates utilized in ABS for certain customers, PG&E  
28          has been using the linear rates model in CC&B for over 20 years, which  
29          requires each rate calculation, eligibility check, program discount  
30          application, or other feature to be built into each rate schedule in a  
31          specific sequential order. Any variation of the rate schedules, such as  
32          NEM, interval vs. subtractive (anchor) billed, requires a different version  
33          of the rate, resulting in over 1,200 rate schedule permutations in PG&E’s

1 billing system built around repetitive streams of code.<sup>9</sup> A modular rate  
2 model would allow common calculation rules which can be built once  
3 and then used across rate schedules, creating a flexible and efficient  
4 rate engine with far fewer rate versions to maintain. Changes to a  
5 specific program and/or calculation would only need updates to that  
6 particular module without having to update it across all rate variations.  
7 CISs with a modular rate engine can also provide data synchronization  
8 across calculation modules within a single system (replacing several  
9 major, separate systems that duplicate and transmit data between  
10 themselves). For the reasons stated above, PG&E has identified this as  
11 a requirement of the target billing solution.

### 12 **c. Integrated Meter Data Management**

13 The target billing solution must also leverage integrated Meter Data  
14 Management (MDM) to complement a modular rate engine. The legacy  
15 billing systems require PG&E to maintain MDM in a separate system,  
16 alongside the CC&B system, which results in data latency and data  
17 synchronization issues requiring manual intervention. MDM integration  
18 would result in PG&E having both CC&B and MDM functionality on a  
19 single platform and therefore significantly reduce or eliminate  
20 synchronization issues. Additionally, due to the proliferation of  
21 SmartMeter interval data collected and required for billing, as described  
22 in Chapter 2, an integrated MDM will eliminate data replication and  
23 storage in the two separate systems: the MDM and the CIS.

24 MDM carries out a suite of functions that encompass handling meter  
25 data measurements on energy utilization from Head End Systems  
26 (HES),<sup>10</sup> conducting validations, and applying estimation rules to these  
27 readings (corresponding with the registered devices). MDM also  
28 delivers crucial usage data to the rate engine for the creation of all  
29 customer bills for PG&E within one unified platform.

30 The incorporation of MDM will help to reduce the volume of  
31 estimated bills as a result of fewer data synchronization discrepancies.

---

<sup>9</sup> For example, the TOU-C rate schedule is built as four rate schedules in CC&B.

<sup>10</sup> See Chapter 2 Attachment B for a diagram of these systems.

1 Moreover, it enables the detection of estimation stemming from  
2 incomplete field work uploads rather than issues tied to communication  
3 or the operating environment, which in turn reduces superfluous service  
4 vehicle dispatches.

5 Furthermore, with MDM integration, PG&E could implement tariff  
6 adjustments simply by tweaking the usage configuration settings,  
7 bypassing any need for alterations, including custom ones, to the core  
8 rate schedule computation modules. For instance, PG&E's current  
9 approach requires manual changes to each residential rate calculation  
10 when updating tier computations or TOU periods in existing billing  
11 infrastructures. However, with MDM integration, these adjustments  
12 across different rate schedules can be swiftly achieved through changes  
13 in the usage setup. Thus, contemplating these benefits, the integration  
14 of MDM is a pivotal component for an optimally functioning target billing  
15 system, allowing for the advantageous use of integrated MDM features  
16 alongside the modular rate engine.

#### 17 **d. Data Privacy Improvements**

18 PG&E is required to comply with the California Consumer Privacy  
19 Act (CCPA) and California Privacy Rights Act (CPRA), which impose  
20 data protection obligations. The target billing solution must provide  
21 features/functionalities to support improved data privacy for customers.  
22 Specifically, PG&E identified supporting batch disposition of personal  
23 customer data as a requirement. Currently, customers can request  
24 de-identification of their data. However, efficient batch disposition of  
25 personally identifiable information is not currently in place for PG&E  
26 because this functionality is not available in CC&B 2.4 or ABS. At a high  
27 level, CCPA allows customers to request information that is collected,  
28 deny the sale of information, and request deletion. CPRA extended  
29 these rights to include the restriction of use of sensitive information, right  
30 to correct information, and the right to prevent the collection of more  
31 information than necessary. PG&E is not currently able to efficiently  
32 implement automated large-scale disposition of data, but this feature is  
33 available in more modern billing systems.

Protection of personally identifiable information is foundational to PG&E, and it is important that PG&E is able to address data protection requirements and privacy concerns quickly and efficiently. For these reasons, improvements in the ability to facilitate data privacy was identified as a requirement of a target billing solution.

**e. Improved System Uptime**

The target billing solution must be able to support system uptime in line with reliability requirements. Despite its criticality to PG&E operations, the current CC&B system faces system downtime in excess of the system reliability standard for Mission Critical reliability.<sup>11</sup> PG&E's average system uptime for 2022 to 2023 was 99.68 percent (monthly downtime of 139.6 minutes), which falls short of the current Mission Critical standard of 99.95 percent system uptime (monthly downtime of 21.4 minutes).

System availability is vital to customers' access to all the features on PGE.com and, during system downtime, customers experience diminished functionality across all customer service channels including the web, Interactive Voice Response (IVR) and contact center. For example, customers would be unable to initiate start/stop/transfer of service requests, or even check the current balance of their account. Because of the importance of system reliability, PG&E identified improved system uptime as a requirement and set a target of 99.99 system uptime (monthly downtime of 4.21 minutes) for the target billing system.

**f. Third Party Energy Provider Functionality**

To build a more robust and efficient system for PG&E and its third-party Energy Service Providers (ESP), Community Choice Aggregators (CCA), Core Transport Agents (CTA), and Direct Access (DA) partners, several end-state requirements must be met to ensure

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<sup>11</sup> PG&E's Service Availability Criticality Standard defines a Mission Critical system as one that directly supports the safe and reliable delivery of energy to customers. The Standard includes a variety of elements of reliability, as well as a Recovery Time Objective (time to restore the entire system after a disaster) of 4 hours.



consistency, standardization, and process simplification. Some of these requirements include:

- The consolidation of the MDM into one integrated platform will enable PG&E to send more interval data to third-party ESPs. This will allow ESPs to run and support their own demand response programs, hourly and future NEM rates.
- Close to real time processing of inbound and outbound transactions between PG&E and ESPs. In today's world, there are batch processes that only run once a day to process inbound and outbound transactions. The new functionality will allow a full data cycle exchange (usage to billing) to go from 2 to 3 days to as quick as a few hours.
- Single Touch Exceptions - Currently, any billing exception that involves a third-party ESP involves a biller<sup>12</sup> to work the exception. Some of these exceptions are multi-day efforts, after which a biller will have to manually follow up again once data has been sent and received from ESPs to complete the exception. The target state billing system functionality should allow a biller to work the exception and have the system automatically complete the transaction without manual follow up.

## **2. Non-Essential Beneficial Features**

The below features were identified as desired outcomes, but PG&E did not identify them as necessary components of a target billing system. While these features were considered as something to look for in the process of examining options for the target state billing system, they are not considered requirements because they are not necessary to meet PG&E's objectives of the Billing Modernization Initiative.

### **a. Self-Healing Feature**

PG&E identified a "self-healing" feature as a non-essential feature that it would like to see in the target billing solution. Developments in technology have enabled billing systems to incorporate automatic retry for failures (e.g., failed reads, commands, bill determinant calculations, device event failures), also referred to as a "self-healing" feature. A

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<sup>12</sup> A position within the Complex Billing group who is responsible for working billing exceptions on large complex accounts, currently billed in ABS.



self-healing feature would be able to automatically close any open exception it resolves thus reducing manual work.

#### **b. Automation Capabilities**

PG&E identified developments in automation and machine learning as a non-essential feature that it would like to see in a target billing solution. When a new residential subdivision or apartment complex comes online, the setup work is repetitive in nature. The ability to automate the repetitive routine work like this type of setup is an example of the type of work these technologies can assist with. External applications exist which can integrate with a modern CIS to assist with work management and exception handling.

Currently, one of PG&E's main automation software tools, which operates on top of CC&B, is at its end of life. The software has been acquired by another company, and this company has started decommissioning the software. In 2023, the existing automation software completed approximately 576,000 transactions, resulting in approximately \$4 million in cost avoidance due to work avoided due to internal automation tools.

PG&E looked at additional automation tools/software to replace the current version and ran into issues with compatibility due to the outdated build/language in CC&B 2.4. It may be possible that a modern CIS has this functionality embedded in its base capabilities. Whether embedded or integrated from an external application, these emerging technologies are a desired outcome of the target CIS system.

#### **c. Reporting**

PG&E identified improvements in reporting, ideally a self-service platform which enables individual business units to design and develop their own reports, as a non-essential feature that it would like to see in a target billing solution. As detailed in Chapter 2, customer data reporting is necessary for timely and accurate billing, as well as many other data uses, including: tax, revenue reporting, device management, and field work purposes. Currently, CIS reports are designed and produced based on individual business needs by a team of IT professionals in a

1 separate reporting platform. Developing new reports, or enhancing  
2 existing reports requires use of these limited IT resources and takes  
3 time.

#### 4 **C. Legacy System Assessment and Horizon Scanning**

5 PG&E sponsored an external assessment by Accenture to evaluate its CIS  
6 platform, focusing on affordability, reliability, and adaptability to meet future  
7 business needs. The following is a summary of the engagement, with additional  
8 details later in this section.

- 9 • PG&E engaged Accenture in 2018 to assess its CIS system, identifying  
10 current and future business priorities, evaluating the legacy system, and  
11 performing a gap analysis to address challenges while prioritizing  
12 affordability and customer experience.
- 13 • Accenture evaluated scenarios such as maintaining legacy systems,  
14 upgrading/consolidating systems, in-house solutions, and total system  
15 replacement, aiming to improve regulatory response time, simplify billing  
16 architecture, and reduce costs.
- 17 • Accenture concluded that PG&E's legacy systems were insufficient to meet  
18 its needs due to inflexibility, high operational efforts, technical debt, and  
19 obsolescence risks, including lack of vendor support and integration issues.
- 20 • Accenture's recommendation was to pivot to a fully integrated,  
21 best-in-industry CIS cloud-first platform, evaluating between SAP and  
22 Oracle based on integration, partnership model, buying power, and Total  
23 Cost of Ownership (TCO).
- 24 • A 2022 refresh confirmed the initial drivers for change and identified an  
25 additional driver, operational efficiency risk, recommending PG&E continue  
26 with Oracle due to its commitment to utilities products and interoperability  
27 benefits.

28 To inform the best path forward for its billing systems, PG&E sponsored an  
29 external assessment of its CIS platform health, capabilities, and ability to meet  
30 projected future business needs. The analysis largely reinforced PG&E's view  
31 of the challenges associated with the legacy billing systems based on its own  
32 experience, which are further detailed in Chapter 2. PG&E engaged Accenture,  
33 an independent consultancy expert familiar with California regulatory landscape,  
34 in 2018 to assess its overall CIS system status and strategy. This included

1 identification of current and future business priorities, evaluation of the current  
2 state (legacy) CIS system, and a gap analysis to identify and summarize  
3 challenges to achieving business priorities with the current technology, while  
4 keeping affordability and customer experience at the forefront. Accenture's track  
5 record includes over 250 CIS implementations for utilities worldwide staffed by a  
6 robust team of 3,000 utility-consulting specialists and 75,000 SAP and Oracle  
7 practitioners. They have conducted similar strategic assessments and provided  
8 regulatory support to PG&E's utility peers across the United States, including  
9 those within the CPUC's jurisdiction.

10 Accenture worked with PG&E to identify and define three PG&E business  
11 priorities – Affordability, Reliability, and Adaptability – and four key forces  
12 challenging achievement of these priorities – Policy & Regulatory Factors,  
13 Disruptors, Internal Systemic Challenges, and Velocity of  
14 Innovation/Obsolescence. For each of the four forces, Accenture evaluated the  
15 technical capabilities of the existing billing system and their capacity to respond  
16 to future developments, as well as how this would impact each of the  
17 three business priorities.

18 Accenture's analysis concluded that the legacy system was insufficient in  
19 meeting PG&E's need for a reliable and cost-effective CIS in a rapidly changing  
20 ecosystem with new market entrants such as CCAs, MDM companies and  
21 application service providers. Additionally, inflexibility of the billing system  
22 architecture drove up operational business efforts and technical debt, as  
23 workarounds were often employed to keep up with regulatory demands.  
24 Accenture also reviewed the risk of obsolescence related to PG&E's legacy  
25 billing systems, including PG&E's core billing system, Oracle CC&B (currently  
26 20 years old), and its MDM system, Landis+Gyr (L&G) MDMS, which was  
27 implemented in 2006. While upgrades have been performed, the pace of  
28 technology innovation requires companies to frequently ascertain obsolescence  
29 risk, which can manifest itself in a variety of ways.

30 Obsolescence risk can involve lack of support from product vendors, lack of  
31 integration and interoperability with new technologies, and inability to attract or  
32 retain skilled resources due to competition for talent. Further, large systems like  
33 a CIS have certified compatible technology versions for servers, middleware,  
34 and related applications. An obsolete or out-of-support CIS is incompatible with

1 current generation supporting systems. This incompatibility prevents the  
2 upgrade of any one of these supporting systems and causes their own  
3 performance to suffer and for these systems to fall out of vendor support, as  
4 well. A CIS, middleware, and database ecosystem running on outdated  
5 hardware without vendor support presents a cyber risk and perpetuates and  
6 proliferates the risks of obsolescence.

7 Accenture considered various scenarios to close identified functional gaps  
8 and risks, including continued investment in the maintenance of legacy systems  
9 to address shortcomings, upgrading and/or consolidating systems, in house  
10 solution build out, and total system replacement. Its evaluation of these  
11 scenarios was anchored on PG&E achieving three primary goals:

- 12 1) Significantly improve (reduce) the time to respond to regulatory  
13 requirements and eliminate the rates backlog;
- 14 2) Simplify the billing system architecture to improve operational and capital  
15 efficiency in customer experience; and
- 16 3) Reduce costs to run billing systems and processes across business and IT.

17 After completing analyses on gap identification, scenario feasibility, and  
18 obsolescence risk, Accenture worked with PG&E to develop a proposal to  
19 respond to evolving demands and better position PG&E for the future. Its  
20 short-term recommendations included the following:

- 21 • Replace Landis & Gyr MDMS with Oracle MDMS;
- 22 • Re-architect rates (using modular rates) and remove framing within Oracle  
23 CC&B;
- 24 • Consolidate and simplify rating engines/pricing products to either Oracle or  
25 GridX, to be chosen via a proof of value exercise;
- 26 • Implement a staging tool to shorten the cycles of development and test  
27 comparative validating of rates, accelerating promotion of rates through the  
28 system;
- 29 • Consolidate ABS into Oracle MDM with a corresponding effort to correct  
30 master data, enabling data flow between Oracle and MDM without  
31 circumvention to ABS and its subsequent processes; and
- 32 • Adopt an agile methodology to manage these efforts.

33 Accenture's mid-term recommendation was to select and pivot to a fully  
34 integrated, best-in-industry CIS cloud-first platform. The recommendation

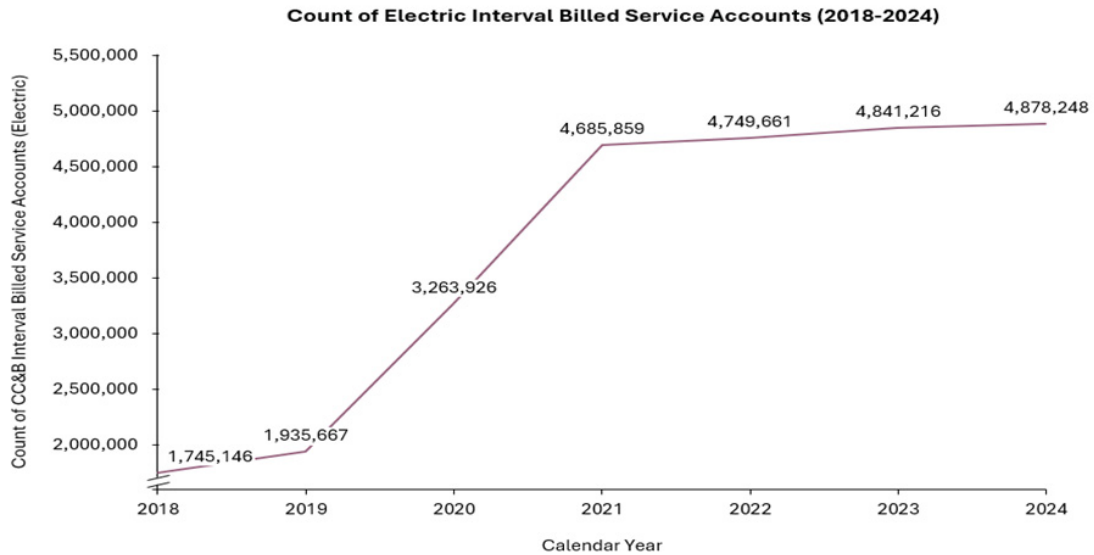
1 outlined a series of considerations for PG&E to evaluate when deciding between  
2 SAP and Oracle, including integration with the enterprise, overall partnership  
3 model outlook, company buying power, and TCO for implementation and  
4 sustainment.

5 From December 2021 to January 2022, Accenture conducted a rapid refresh  
6 on the product considerations component of its 2018 assessment to consider  
7 evolutions in customer and regulatory expectations as well as technology  
8 innovations. The refresh confirmed the case for change identified in 2018 not  
9 only remained valid, but initially identified drivers for change (compliance and  
10 reliability risk, economics, and obsolescence) were amplified, based on  
11 interviews with billing operations stakeholders and market research. It also  
12 identified an additional fourth driver, operational efficiency risk.

13 The growing volume and complexity of operational pain points was  
14 attributed to significant growth in the interval billed customer population, meter  
15 failure rates, and external forces such as wildfire risks, Public Safety Power  
16 Shutoff (PSPS) events, and third party/CCA scenarios. Additionally, this refresh  
17 noted the 2020 start of the Billocity Project to move ABS functions for electric  
18 complex billing to Oracle BCS. Taking into consideration both the ecosystem  
19 evolutions summarized in this analysis and PG&E's Oracle BCS investment,  
20 Accenture's refresh concluded that PG&E should continue its momentum to  
21 pivot to a modernized CIS to address the operational pain points reported in  
22 2018 which maintain their validity and continue to grow in impact on the  
23 business. Unlike the 2018 assessment, which remained product agnostic and  
24 simply outlined considerations for PG&E's selection process, the 2022 refresh  
25 recommended PG&E stay the course with Oracle, relying on Oracle's  
26 commitment to PG&E to continue investing in its utilities products while  
27 recognizing efficiencies in implementation and adoption stemming from  
28 interoperability with existing and proposed future Oracle investments.

29 Assumptions in Accenture's analysis around continually increasing volume  
30 and complexity of bills proved to be accurate, demonstrated by the below  
31 graphic showing a 19 percent cumulative annual growth rate in number of  
32 electric customer interval billed service accounts from 2018 to present.

**FIGURE 4-1**  
**COUNT OF ELECTRIC INTERVAL BILLED SERVICE ACCOUNTS (2018-2024)**



Note: PG&E anticipates trends in billing complexity and rate project requirements to continue on this growth trajectory as they continue to support various goals set by the CPUC such as promotion of customer choice (e.g., facilitating CCA rate ready and bill ready options and CCA rate comparisons), affordability and arrearage management (e.g., PIPP and Fixed Charge), and sustainability improvements (e.g., adoption of zero emission vehicles, adoption of renewables through improvements of interconnection and NEM rates and programs). Growing demands to maintain compliance are evident in PG&E's historical and forecasted rates implementation pipeline shown below.

**TABLE 4-1  
PG&E'S FORECASTED RATE IMPLEMENTATION PIPELINE**

Line No.	Rate Implementation Project	Planned Completion Year
1	Residential Net Billing for Paired Storage, SmartMeter Opt-out and MV-90 customers in ABS	2025 (in BCS)
2	E-ELEC Standard NEM 1.0, 2.0 and Paired Storage customers in ABS	2025 (in BCS)
3	Residential Fixed Charge	2026 (in BCS and CC&B)
4	Non-Residential Net Billing Simple NEM, Paired Storage, and Medical Discount	2026 (in BCS and CC&B)
5	E-ELEC Complex NEM 1.0 and 2.0 for Virtual NEM, NEM Aggregation and NEM Multi-Tariff in ABS	2027 (in BCS)
7	Net Billing for Complex NEM Aggregation and Virtual NEM	2027 (in BCS)
8	New Agricultural Rates (AG-A3 and AG-B2)	2027 (in BCS)
9	Including a breakout of PCIA on bundled customers billing statements	2028 (in BCS and CC&B)
10	B-20R Solar Rate	2028 (in BCS)
11	EV Submetering	Not Yet Planned – Manual Process in Place - Current Compliance 12/31/24
12	Commercial Electric Vehicle Opt-in RTP rate	Not Yet Planned - Current Compliance 2/28/25
13	Commercial Electric Vehicle Non-NEM Export Rate Pilot	Not Yet Planned - Current Compliance 2/28/25
14	Modified Cost Allocation Methodology for Resource Adequacy for other Load Serving Entities (CCAs, ESPs)	Not Yet Planned – Commitment 2027
15	Load Management Standard Compliant RTP Rates for all customer classes	Not Yet Planned – Expected 2030 or later

**TABLE 4-1  
PG&E'S FORECASTED RATE IMPLEMENTATION PIPELINE  
(CONTINUED)**

Line No.	Rate Implementation Project	Planned Completion Year
16	Disadvantaged Communities San Joaquin Valley Electrification Pilot Bill Protection	Not Yet Planned – Workaround in Place
17	Food Bank Discount – Automated Monthly	Not Yet Planned – Workaround in Place
18	Standby Reservation Charge Exemption	Not Yet Planned – Workaround in Place
19	Small and Medium Business GHG Credit	Not Yet Planned – Workaround in Place
20	Decorative Streetlight Rate	Not Yet Planned – Workaround in Place
21	Medical Discount for EV2-A and E-TOU-D customers in ABS	Not Yet Planned – Workaround in Place
22	PCIA Pre-Payment	Not Yet Planned
23	Credits for CCA Customers on Demand Response Programs Duplicative with IOUs Programs	Not Yet Planned
24	PURPA rate for Net Billing Customers whose Solar Contractor did not meet requirements for employees	Not Yet Planned
25	Provider of Last Resort on the Billing Statement	Not Yet Planned
26	NEM and NBT Bill Re-design	Not Yet Planned

#### **D. Determining a Path Forward**

PG&E considered several options for the future of its billing system to address its desired business outcomes and the capability gaps in the current system, including whether a billing modernization initiative was necessary to best serve customers, whether an upgrade or overhaul was necessary, what form that should take and what vendors should be utilized. Ultimately, PG&E decided the target solution would be C2M, due to improved integrated architecture, modular rate engine capabilities (including MDM usage framing), along with reduced complexity of data migration and conversion activities due to the current system using similar data model. The C2M product is expected to significantly reduce errors needing manual intervention and enhance the overall customer experience.

Furthermore, PG&E determined that the best approach would be to first upgrade to the most current CC&B version (25.1) to re-establish vendor support



1 and move complex electric-billed customers out of the aging ABS system, into  
2 Oracle's BCS, before completing the modernization by implementing C2M. This  
3 determination was made after a full review of all potential options, with a focus  
4 on which option best serves customers in both the short- and long-term.

#### 5 **1. Whether to Maintain the Current Billing System or Upgrade/Modernize**

6 First, PG&E evaluated the viability of maintaining the legacy billing  
7 systems to determine whether it was preferable to maintain these billing  
8 systems as currently structured or to maintain these systems with moderate  
9 upgrades that did not amount to a full "modernization." Through a full review  
10 of these systems, assisted by Accenture, PG&E identified issues that could  
11 not be fixed through piecemeal updates or patches and, as a result,  
12 necessitated modernization of the billing systems.

13 The most significant issue PG&E identified with maintaining its legacy  
14 billing system is its code foundation. If PG&E was to keep CC&B 2.4, which  
15 is already out of support, it would be continuing to run an antiquated system  
16 with a foundation in code that was built in 2002. Due to the advanced age of  
17 the system, CC&B 2.4 struggles to be compatible with necessary third-party  
18 systems which results in difficulties maintaining compliance with regulatory  
19 mandates like rate program implementation as well as addressing  
20 cybersecurity vulnerabilities. This creates issues that cannot be resolved  
21 without transitioning away from CC&B 2.4.

22 Many of the issues identified in Chapter 2 and in the legacy system  
23 assessment cannot be resolved in the legacy systems because the  
24 obsolescence of CC&B 2.4. CC&B 2.4 is written in COBOL, an increasingly  
25 out-of-date programming language. It is difficult to identify resources who  
26 are skilled in developing and maintaining this code base, and it will become  
27 more difficult as time passes and programmers trained in COBOL leave the  
28 workforce, forcing PG&E to delay work due to lack of developers. With  
29 CC&B 2.4 out-of-support by Oracle, there is no guarantee future issues  
30 found with CC&B 2.4 (including in critical areas such as security,  
31 compatibility, functionality, and compliance) will be addressed by Oracle.

32 The linear rate development structure and the customizations required  
33 for complex rate calculation in the existing CC&B 2.4 make implementing  
34 complex rates, such as NEMA, not possible within this system. The

1 calculation customizations would overload the bill calculation routines,  
2 impacting the ability to calculate charges in a timely fashion. The linear rate  
3 engine is increasingly untenable to maintain as new rates with complex  
4 program riders are increasingly difficult to deliver on time and within  
5 regulatory expectations. In the future, this will pose a barrier to PG&E's  
6 ability to comply with CPUC requirements and assist California's policy  
7 goals.

8 Implementing rates in ABS, the workaround PG&E relies on to maintain  
9 complex rates due to these shortcomings in CC&B 2.4, is also reaching an  
10 unmanageable state. Due to CC&B 2.4's linear rate development structure  
11 and lack of modular rates, PG&E has increasingly relied on its internally  
12 developed complex billing system, ABS. ABS's modular rating engine is  
13 inherently superior to CC&B 2.4's linear rating engine in flexibility, causing  
14 PG&E to increasingly rely on ABS to perform certain mass billing functions.  
15 However, ABS was not designed to handle mass billing functions; ABS was  
16 originally developed as a small modular rating engine built for a capacity of  
17 up to 25,000 customers. As PG&E adopted increasingly complex rates that  
18 were incompatible with CC&B 2.4 or that would be unfeasible to develop in  
19 CC&B 2.4, PG&E has increasingly relied on ABS to bill more complex  
20 customer accounts and the number of ABS customers is now more than  
21 150,000, with roughly 2,000 new customers added per month. As described  
22 in Chapter 2, ABS is simply unable to efficiently process the current volume  
23 of customer bills per month, leading to a degradation in system  
24 performance, and continuing to utilize ABS for this large (and increasing)  
25 number of customers would grow these problems.

26 The legacy billing systems also experience system availability issues  
27 that negatively impact customers' experience. The current CC&B system  
28 falls short of the Mission Critical standard of 99.95 percent system uptime  
29 and future state target of 99.99 percent system uptime. System availability  
30 is vital to customers' access to customer service channels and, during  
31 system downtime, customers experience diminished functionality across all  
32 channels including the web, IVR, and contact centers. For example,  
33 customers would be unable to initiate start/stop/transfer of service requests,

1 or even check the current balance of their account. There is no intermediate  
2 fix or patch that can improve these availability issues.

3 Given these factors, staying on PG&E's current billing systems of ABS  
4 and CC&B 2.4 is increasingly untenable and poses risks to PG&E's ability to  
5 deliver on new rates, issue customer bills on time, advance the CPUC's  
6 future goals, and provide PG&E customers with full access to their customer  
7 account. Further, CC&B 2.4's lack of support and performance failing to  
8 achieve Mission Critical standards poses a future risk for PG&E's billing  
9 system stability and inaction may result in system failure. A system failure  
10 would result in an inability to process start/stop/transfers and  
11 restore/disconnect (e.g., PSPS) service or communicate to customers  
12 during a weather event in a quick and efficient manner in order to maintain  
13 public safety. In addition, a system failure would prevent the ability to issue  
14 customer bills. As confirmed in Accenture's 2022 system review  
15 assessment, PG&E concluded that the existing systems cannot be  
16 sustained without substantial risk and need to be modernized immediately.

## 17 **2. Available Upgrade/Modernization Options**

18 Because of the age of the legacy billing systems, PG&E has evaluated  
19 the landscape of upgrade and modernization options from time-to-time,  
20 including retaining outside consultants to provide insight into whether, and  
21 how, PG&E should modify its billing system. Through these analyses,  
22 PG&E determined that there were two areas where significant upgrades or  
23 improvement were necessary: (1) PG&E's ABS system, and (2) PG&E's  
24 outdated CC&B system.

25 As referenced above, in 2018 Accenture reviewed the system health of  
26 PG&E's legacy billing system landscape and concluded that improvements  
27 and upgrades were required. Accenture recommended that PG&E should  
28 re-platform to a next generation CIS by no later than 2023/2024, and while it  
29 reviewed the landscape of available options it did not make an affirmative  
30 recommendation about what PG&E's end-state system should be.

31 In 2020, PG&E solicited a second opinion and hired an outside  
32 consultant, Utilligent,<sup>13</sup> to consider potential solutions to PG&E's aging

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<sup>13</sup> Utilligent was acquired by eSource in 2023.

1 billing system. Utilligent reviewed PG&E's existing systems, as well as the  
2 landscape of solution options, and concluded that PG&E's legacy billing  
3 systems did not meet the business' current or future needs, and  
4 recommended replacement of both ABS and CC&B 2.4. Utilligent's  
5 recommendation for a target billing system that met PG&E's needs was  
6 Oracle C2M with the integrated MDM System because it resolves capability  
7 gaps, improves the customer experience and further eliminates significant  
8 technical debt.

9 Accenture's 2022 refresh of its analysis confirmed that PG&E needed to  
10 re-platform to a new CIS and evaluated Oracle's C2M and SAP's S4/HANA  
11 as end-stage CIS options. As discussed in more detail below, Accenture  
12 concluded that C2M better aligned with PG&E's priorities and the economic  
13 value of the C2M solution was greater.

14 **a. Replace ABS System for Complex Electric-Billing Customers**

15 As described above and detailed in Chapter 2, ABS simply was not  
16 built to scale to the volume of complex billing customers that PG&E has  
17 added (and continues to add) over the years. This 30-year-old billing  
18 system that was intended to be used for a limited number of complex  
19 accounts (25,000) now is responsible for ~150,000 services accounting  
20 for approximately 25 percent of revenue. These services are on the  
21 most complex electric rates and programs, including NEM Paired  
22 Storage (onsite batteries), Virtual NEM and Departed Load, etc.  
23 Because the system is significantly over its designed capacity,  
24 stabilization of this system is necessary. However, any stabilization  
25 actions to preserve ABS rather than replace it would necessarily be  
26 short-term solutions due to the age of the system. Neither Utilligent nor  
27 Accenture identified any feasible billing system solutions that involved  
28 maintaining ABS for all complex customers.

29 To address the unsustainably large number of complex customers  
30 billed through ABS, PG&E identified moving electric-billed customers out  
31 of ABS as a priority. This is due to the rate complexity and the interval  
32 measurement data of the electric-billed customers, and the rate of  
33 growth in electric complex-billed customers. In contrast, complex  
34 gas-billed customers have a stable market share that is not expected to

grow. In other words, PG&E prioritized moving out faster growing customer groups to stay within range of ABS's 25,000 account capacity.

PG&E ran a competitive bid process, issuing a Request for Proposals to solicit bids for a new application to replace the existing ABS system. The process included reaching out to the marketplace to request proposals from application vendors. Provided materials included application functionality presentations, proof of concepts for rate calculation Q/A series, and internal PG&E vendor scoring. The potential applications were scored across 14 categories:

- Business Capabilities;
- Customizations;
- Product Maturity;
- Integration Capabilities;
- Cost to Deploy;
- O&M Cost;
- Scalability;
- Performance;
- User Friendliness;
- Support Model;
- Reporting Capabilities;
- Automation and AI Capabilities;
- PG&E Vendor Investment Strategy; and
- Customer Feedback.

The final two candidates were Salesforce and the Oracle BCS product. Workshops were held to allow the vendors to demonstrate their product and ask questions about specific PG&E requirements. This included explanation of complex scenarios (i.e., NEM Aggregation) followed by the vendors demonstrating their ability to perform those type of calculations. Further, the vendors created a supplemental detail of a bill to demonstrate that the products included functionality in addition to bill calculation. Participants then scored the applications across the 14 categories. Based on the scoring, the Oracle Product was selected, in part due to higher scores for product cost, integration with PG&E systems, and support model.

1           The BCS solution that PG&E selected—and has begun to  
2           implement—is a new modular rate engine that will replace the outdated,  
3           overburdened ABS Electric application. BCS will solve many of the  
4           problems of the existing ABS system and will bring stability that the  
5           outdated infrastructure of ABS lacks. It will be able to handle the bill  
6           calculation for over 150,000 accounts with the most complex electric  
7           rates. PG&E will be able to more easily train new hires to use BCS  
8           because it is built on a more common application language, JAVA, so  
9           the skills needed to maintain it are more readily available in the labor  
10          market. BCS will have enhanced, more efficient processing, improving  
11          data synchronization between BCS and CC&B, as well as reducing data  
12          latency of customer and usage data. Automated workflows and  
13          additional data validations in BCS will reduce the amount of manual  
14          interventions. BCS also offers additional significant improvements for  
15          PG&E and for customers, detailed in Section E. In sum, BCS offered a  
16          solution to PG&E's issues with ABS at a competitive price, from a  
17          vendor that PG&E had experience working with in the past. In addition,  
18          BCS offered efficiencies due to the integration of Oracle's systems.  
19          BCS's modular rates are based on Oracle's CIS framework and can be  
20          used in the target C2M platform, which will make future rate  
21          development more efficient.

22          **b. Replace CC&B 2.4 System**

23               As CC&B 2.4 aged, PG&E identified the need to update the system  
24               and regularly analyzed replacement options; most recently through the  
25               analyses assisted by Uilligent and Accenture. These studies provided  
26               PG&E with valuable insight regarding the landscape of potential  
27               solutions, as well as the benefits and drawbacks and relative cost of  
28               each solution. Ultimately, Uilligent and Accenture each concluded that  
29               the appropriate end-state billing system for PG&E's core CIS was  
30               Oracle's C2M product.

31               Uilligent's 2020 analysis considered alternatives including:

32               (i) reconfiguring the current CC&B system (Version 2.4) and adding a  
33               modular rate engine, (ii) upgrading to CC&B Version 2.7, (iii) upgrading  
34               to C2M, (iv) replacing Oracle with SAP and Siemens products, and

(v) building a “best of breed” solution using a combination of programs from Oracle, L&G, and Siemens. While some of these alternatives included transitioning ABS to BCS, others included transitioning ABS to the core CIS. Ulligent eliminated the SAP/Siemens and “best of breed” solution based on prohibitive cost and unacceptable risk, respectively. After considering the costs, benefits, and strategic alignment of the remaining options, Ulligent recommended C2M, finding that it optimizes costs, benefits, and strategic alignment. In particular, Ulligent found that C2M would significantly reduce technical debt, eliminate the data latency between the separate CC&B and MDM systems, make data centrally available, reduce operational maintenance costs, reduce billing exception handling costs, and reduce IT support costs. Ulligent noted that the alternatives, while cheaper to complete, would not deliver comparable levels of benefits.

The Accenture refresh in 2022 further evaluated potential vendors for the billing system upgrade. Accenture compared two available alternatives, Oracle’s C2M and SAP’s S4/HANA, and concluded that C2M better aligned with PG&E’s priorities. Specifically, Accenture found that the product capabilities of C2M and S4/HANA were similar, but the economic value of the C2M solution was greater given PG&E’s historical investments in Oracle systems over more than 15 years. Accenture also noted that switching from Oracle to SAP would require significant re-training for all users of the billing system.

While PG&E determined that CC&B 2.4 should ultimately be replaced with C2M, this presented the question of how that replacement should be implemented. The following options were considered, whether to: (i) upgrade directly from CC&B 2.4 to C2M, or (ii) implement a stabilizing upgrade to move from CC&B 2.4 to CC&B 25.1, followed by an upgrade from CC&B 25.1 to C2M.

#### **1) Direct Upgrade to C2M**

When PG&E initially proposed upgrading to C2M in the 2023 GRC, it proposed going directly from the outdated CC&B 2.4 to C2M. At that time, the C2M implementation schedule would allow C2M to go live in 2024. Under current timelines, C2M will resume



1 implementation in 2026, which would result in CC&B 2.4 being in  
2 place for years longer than anticipated.

3 Under PG&E's current timelines, as further described in  
4 Chapter 5, BCS is anticipated to go-live in the middle of 2025.  
5 PG&E recently completed the Plan, Analyze, and Design phase of  
6 C2M with their implementation partner, Infosys. During this process,  
7 additional complexities in the move from CC&B 2.4 to C2M were  
8 found. Examples of additional complexities include:

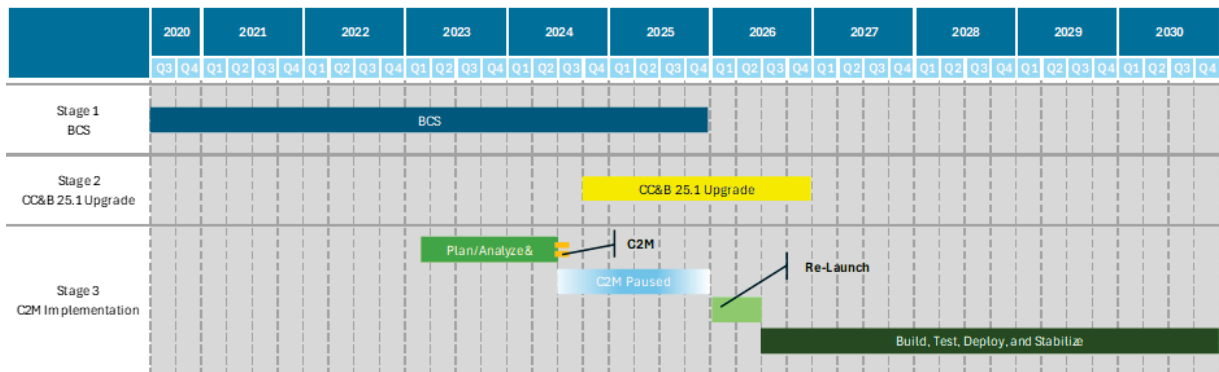
- 9 • Peak Day Pricing User Interface (known as a portal in  
10 CC&B) -- The requirements for the portal included the ability for  
11 system users to support customer enrollment and program  
12 management, customer event participation, and annual default  
13 processing. As the project team evaluated the options to  
14 remove customizations, the broad requirements for this portal  
15 necessitated changes to multiple functional areas in C2M.
- 16 • Bill Print Extract Functionality -- The current system creates  
17 informational indicators as part of the bill calculation process  
18 that allows the bill print extract process (a customized, COBOL  
19 interface process) to consume and perform logic on the  
20 resulting bill data. The plan was to utilize the C2M native,  
21 configurable extract process instead of the custom process. As  
22 the team looked through the technical documents and  
23 programs, it became evident that the process contained much  
24 more logic than simply formatting the bill for printing, resulting in  
25 the need for additional, unplanned analysis.
- 26 • Payment Plans – PG&E can set up a customer to pay an  
27 average monthly fee instead of a fluctuating energy bill. C2M  
28 has the ability to set up these plans with variables for length,  
29 credit rating, and other customer features. California has  
30 programs that add complications to this functionality, like the  
31 Arrearage Management Program which sets up a payment plan  
32 to provide customers with debt relief, provided they meet the  
33 payments. One important detail of this program is the  
34 allowance for a customer to miss a payment but stay on the



plan. This feature requires custom monitoring to be built on top of the base payment plan functionality, increasing the complexity of the solution.

With the delay to the implementation of BCS and the additional complexities found during plan/analyze of C2M, the schedule to implement C2M has been extended. During this period, PG&E would need to rely on an increasingly out-of-date, out-of-support billing system which is both vulnerable to outside cybersecurity threats and faces internal stability issues as it fails to meet current Mission Critical standards for billing system reliability.

**FIGURE 4-2  
TIMELINE FOR BILLING MODERNIZATION INITIATIVE**



Note: It is untenable to stay on CC&B 2.4 for two or more years than expected, due to cybersecurity and system stability concerns. As described in chapter 2, staying on CC&B 2.4 requires multiple applications to stay on out-of-date versions, with either no vendor support or very costly support models. As a result, PG&E determined that a direct upgrade to C2M was no longer a prudent approach under the circumstances.

CC&B has deteriorated, and the C2M timeline has been extended due to previously mentioned complexities. Incorporating the 25.1 upgrade in this trajectory facilitates a smoother transition to C2M by substituting COBOL with Java. Upgrading from 2.4 to 25.1 expedites risk mitigation, supports disaster recovery and enhances platform supportability.

## 2) Stabilizing Upgrade to CC&B 25.1, Followed by Upgrade to C2M

Rather than upgrade directly to C2M, PG&E evaluated (and ultimately selected) an option to perform an intermediate upgrade to

1 stabilize PG&E's CC&B system by upgrading to the most up-to-date  
2 version of Oracle's CC&B program, CC&B 25.1. This stabilization  
3 upgrade will address the existing issues that PG&E is facing and the  
4 increased issues that are expected if PG&E were to maintain CC&B  
5 2.4 for two or more years while waiting for C2M to go-live. This  
6 ensures that PG&E's Billing Modernization Initiative reaches the end  
7 goal of C2M while addressing the following issues:

8 *First*, it would allow PG&E to remedy the cybersecurity  
9 vulnerabilities that are currently open and Oracle's lack of support  
10 for the system. The implementation of the newer, supported CC&B  
11 and the underlying servers, operating systems, and related  
12 technology would allow PG&E to resolve all identified vulnerabilities  
13 by either upgrading to newer versions of software or applying  
14 current patches. PG&E would subsequently be on a supported  
15 version of CC&B and would receive regular security updates as  
16 required to ensure the security of the CIS.

17 *Second*, due to CC&B 2.4's age, it is incompatible with current  
18 versions of Red Hat and VMWare that are integral to its stable  
19 functioning. This has led to difficulties in performing disaster  
20 recovery exercises. The move to CC&B 25.1 would allow PG&E to  
21 integrate with the up-to-date version of Red Hat and VMWare. As  
22 CC&B and related applications are brought into support, PG&E  
23 would be aligned with Mission Critical availability standards for CIS  
24 systems with improved system availability time of 99.99 percent (as  
25 with C2M in the future), allowing customers full access to all  
26 features virtually all the time.

27 *Third*, the move to CC&B 25.1 would also mean a move away  
28 from COBOL and on to Java, the language that C2M uses as well.  
29 The move away from COBOL would greatly expand the pool of  
30 people capable of working on PG&E's billing system, allowing for  
31 greater support and improved PG&E efficiency.

32 *Fourth*, the move to CC&B 25.1 would bring the associated  
33 applications into support along with the CC&B system. The first  
34 phase of migrating to CC&B 25.1 will allow PG&E to get the

1 technical components into support prior to migration to C2M  
2 (e.g., hardware, databases, integration components such as  
3 WebLogic, upgrading coding languages from COBOL to supported  
4 languages such as Java, Groovy, etc.). This has a two-fold benefit.  
5 The integrated applications and technical components would move  
6 to vendor supported versions thereby reducing risk by operating on  
7 modern versions, and the ability to call on vendor support. This  
8 effort also makes the move to C2M easier, as this final move would  
9 be moving from more recent technology/versions that the  
10 marketplace has experience working with. For additional  
11 information about the challenges associated with operating  
12 out-of-support versions, please refer to Chapter 2.

13 While the stabilizing upgrade provides a solution to several of  
14 the issues with the legacy billing systems, the proposed upgrade to  
15 CC&B 25.1 is not the target-state solution because it does not  
16 enable multiple critical business outcomes that PG&E has identified.  
17 For example, the upgrade to CC&B 25.1 will not move from linear  
18 rates to modular rates or reduce the number of customizations the  
19 way the upgrade to C2M will. CC&B 25.1 would not be integrated  
20 with an MDMS solution, nor would it move PG&E to a single  
21 modular rate engine as PG&E would still have ABS for gas and BCS  
22 for complex electric rates. The CC&B 25.1 upgrade is a stability  
23 enhancement, where PG&E is seeking to update its code, patch  
24 cybersecurity vulnerabilities, integrate with critical third-party  
25 solutions, and reduce technical debt as quickly as possible. The  
26 goal of this intermediate step is to keep PG&E's customer data safe  
27 and maintain system stability while modernizing the billing systems  
28 as quickly as is prudent.

29 PG&E is cognizant of the extended timeline of this billing  
30 modernization process and will continue to monitor technological  
31 developments in this space to identify any potential implementation  
32 efficiencies that could be passed along to customers. While PG&E  
33 is currently confident that C2M is the optimal CIS to satisfy its target  
34 state billing needs and is the prudent approach, C2M will not be

1 implemented until after BCS goes live in 2025 and the CC&B  
2 upgrade goes live in 2026. While PG&E does not anticipate that this  
3 will change, the technology landscape is very dynamic, and should a  
4 more cost-effective path emerge, PG&E would seek the  
5 Commission's approval to utilize that option and pass the savings on  
6 to customers. For example, if one of the options that is currently  
7 cost-prohibitive for PG&E, like the SAP CIS, developed in a way that  
8 it could meet PG&E's future state billing needs at a materially lower  
9 cost than C2M, PG&E would not pass over that option because it  
10 was "locked in" to C2M. Having a cost-efficient solution with a  
11 high-performing vendor support structure are important objectives  
12 for PG&E, its customers, and the CPUC. PG&E will continue to  
13 monitor for technological developments or opportunities to obtain  
14 these benefits for customers at a lower cost.

15 **c. PG&E's Decision and Rationale**

16 PG&E's proposal for the Billing Modernization Initiative is a  
17 three-stage approach: (1) move electric customers from ABS to BCS,  
18 (2) upgrade CC&B 2.4 to CC&B 25.1, and finally, (3) implement C2M  
19 (the three-stage process is referred to in short as "BCS + CC&B 25.1 +  
20 C2M"). As can be seen in Table 4-2, PG&E determined that C2M is the  
21 optimal billing system to implement for PG&E's needs, and PG&E's  
22 detailed analysis on the risks of moving directly from the current  
23 unsupported versions of CC&B 2.4 and ABS with unsupported  
24 integration components indicated that an intermediate stabilization  
25 upgrade is prudent in order to maintain critical infrastructure and to  
26 reduce risk associated with implementing multiple transformation  
27 processes at once.

**TABLE 4-2  
DECISION CRITERIA OPTIONS COMPARISON**

Line No.	Decision Criteria	Option 1 – Maintain Legacy Billing Systems	Option 2 – BCS + C2M	Option 3 – BCS + CC&B 25.1 + C2M
1	Stability	<p>ABS continues to run above scoped capacity, further performance degradation likely</p> <p>CC&amp;B 2.4 continues to run unsupported, raising risk of issues that vendor does not guarantee support for</p>	<p>Improved stability from ABS to BCS upgrade in short-term (2025)</p> <p>Improvements to CC&amp;B stability are delayed due to implementation timeline for C2M (2028)</p>	<p>Complex electric billing stabilization in BCS</p> <p>Improved stability of CC&amp;B from 25.1 upgrade in short term (2026)</p> <p>All mass-billing and complex billing is stabilized on one platform</p>
2	Maintenance	<p>CC&amp;B 2.4 is written in COBOL, reducing pool of resources who can maintain</p> <p>Environments are not all the same, causing testing and integration issues.</p>	<p>Delayed transition to Java due to implementation timeline for C2M (2028)</p> <p>Consolidated system will require single rate implementation pathway (2028)</p>	<p>Accelerated transition to Java in CC&amp;B 25.1 (2026)</p> <p>Cloud Maintenance is eliminated and consolidated into C2M, reducing storage costs.</p> <p>All CIS environments will be on same version of Oracle.</p>
3	Vendor Support	<p>No vendor support for ABS or CC&amp;B 2.4</p> <p>No vendor support on current version of L&amp;G MDMS. End of life is 2024.</p>	<p>Vendor support established for BCS (2025) and C2M (2028)</p>	<p>Vendor support established for BCS (2025), CC&amp;B 25.1 (2026), and C2M (2029)</p>
4	Cybersecurity	<p>Unable to patch cybersecurity vulnerabilities in CC&amp;B 2.4.</p>	<p>Delayed improvement in ability to patch cybersecurity threats due to implementation timeline for C2M (2028)</p>	<p>Ability to accept scheduled and unscheduled cybersecurity patches beginning with CC&amp;B 25.1 (2026) and continuing with C2M (2029)</p>
5	Cost	<p>Ongoing O&amp;M work, but many issues cannot be patched or fixed</p> <p>Not possible to continue to operate regardless of O&amp;M funding</p>	<p>Upgrade costs for BCS + C2M</p>	<p>Upgrade costs for BCS + CC&amp;B 25.1</p> <p>Cost to migrate from CC&amp;B 25.1 to C2M (with integrated MDM)</p>

**TABLE 4-2  
DECISION CRITERIA OPTIONS COMPARISON  
(CONTINUED)**

Line No.	Decision Criteria	Option 1 – Maintain Legacy Billing Systems	Option 2 – BCS + C2M	Option 3 – BCS + CC&B 25.1 + C2M
6	Operational Benefits	No additional operational benefits  Significant operational risks/challenges	Some operational efficiencies gained from BCS (2025)  Full benefits realization gained from C2M (2028)	Some operational efficiencies gained from BCS (2025)  Additional stability benefits gained from CC&B 25.1 (2026)  Full benefits realization gained from C2M (2029) with integrated Customer and Metering solutions
7	Customer Experience Impacts	System downtime exceeds Mission Critical standards, resulting in impaired PGE.com functionality  Possible failure of systems may disrupt billing	Delay in improvement to system uptime due to implementation timeline for C2M (2028)  Improved access to new rate programs (2028)	Accelerated improvement to system uptime in CC&B 25.1 (2026)  Improved access to new rate programs (2029)
8	Rate Implementation Impacts	Reliance on linear rate development creates bottleneck for new rate implementation	Scalable modular rates deployment with BCS for complex electric (2025)  Deployment of modular rates improves ability to advance CPUC goals (2028)	Scalable modular rates deployment with BCS for complex electric (2025)  Deployment of modular rates improves ability to advance CPUC goals (2029)

1                    PG&E determined that the proposed multi-step approach is  
2                    necessary in order to first bring CC&B and its integration components  
3                    into vendor support and to move the complex electric-billed customers  
4                    out of the aging ABS system before upgrading to C2M. Upgrading from  
5                    the outdated and unsupported CC&B 2.4 system will improve the  
6                    efficiency, accuracy, and rate change responsiveness of PG&E's billing  
7                    system, among other benefits. C2M is a unified customer care, service  
8                    order, metering, and billing system designed to handle the complexities  
9                    and challenges associated with PG&E's business processes. Given the

complexity of energy policy and the utilization of new rate structures in California, having one C2M system will allow PG&E to provide customer service to all customers with any rate structure and any device type from one platform. This will reduce maintenance costs, improve live agent calls and simplify data provided to customers from the consolidated C2M system instead of the fragmented approach used today.

By implementing Option 3 including BCS, CC&B 25.1, and C2M, PG&E will move to its target state CIS in a manner that prioritizes system stability, customer safety, cost prudence, operational efficiency, and the ability for PG&E to continue to respond to an ever-changing energy policy landscape. By upgrading to a stable platform prior to the upgrade to C2M, PG&E will ensure that its CIS' stability is not at odds with internal, customer, and regulatory goals for a clean energy future.

## **E. Solution**

### **1. Resolving Challenges Presented by Legacy Billing Systems**

PG&E's upgrade to C2M, achieved through the three-stage process discussed above, solves the most significant and pressing challenges presented by the legacy billing systems, and satisfies the end state requirements identified by PG&E, described in Section B.

#### **a. Rates Implementation**

##### **1) BCS Improvements for Complex Customers**

Some of the rate implementation issues related to complex customers will be temporarily resolved with the transition of electric complex customers to BCS, and then remaining critical issues resolved by the implementation of C2M. Currently, complex customers that are billed through ABS receive a different bill format than customers billed through CC&B 2.4. The upgrade to BCS enables a bill format that is more consistent with the bill that CC&B 2.4 customers receive currently. Due to limitations in the data integration between ABS and CC&B 2.4, many customers that are billed in ABS get an "Energy Statement" with minimal detail and total bill values, as well as a secondary statement that shows the full calculation detail. BCS will add a significant number of billing



determinants to PG&E's standard energy statement to improve NEM customers' experience. Further, BCS will generate supplemental reports for Standby<sup>14</sup> customers for additional billing information. This standardization will reduce customization and support from PG&E resources to populate this information and will move complex customers closer to the billing experience other customers receive. While customers' bills will be more uniform once C2M is implemented, BCS provides billing benefits to customers before C2M is in place.

The upgrade to BCS will deliver additional improvements to customers' experiences. First, more employees will have access to the data to support issue resolution for customers. Second, the PG&E employees that manage complex customer bills will receive proactive notifications on anticipated billing exceptions for complex customers, enabling faster resolution of issues before bills are delayed. Complex customers will experience fewer issues and a better support experience if issues do arise.

The upgrade to BCS will reduce the time it takes to see data changes, which currently take 24 hours for customers billed through ABS. With BCS, PG&E employees will have the ability to upload information from CC&B to BCS throughout the day. For example, they could update a rate, make the change in CC&B, upload that information to BCS and have it available almost real-time (new information that is flagged in CC&B will be picked up every 10 minutes).

The upgrade to BCS also enables a number of technical improvements, such as enhancing the data synchronization between CIS (CC&B) and the rate engine by automating the process and identifying only those exceptions that need manual intervention in BCS; enabling integrations with customer self-service

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<sup>14</sup> Standby customers are those where PG&E will supply electricity and capacity on a standby [noncontinuous] basis under the terms of applicable Tariffs. See Electric Schedule SB, available at: [https://www.pge.com/tariffs/assets/pdf/tariffbook/ELEC\\_SCHEDS\\_SB.pdf](https://www.pge.com/tariffs/assets/pdf/tariffbook/ELEC_SCHEDS_SB.pdf) (accessed Oct. 2, 2024).



1 tools for automated rate enrollments (which is currently only  
2 available to CC&B customers); moving rate design to meet  
3 end-state requirements for all complex rates and programs such as  
4 Solar Paired with Storage, Standby, Demand Response programs  
5 such as Electric Base Interruptible Program (EBIP),<sup>15</sup> and billing  
6 and related reporting requirements will be met via Oracle Utilities  
7 Analytics (OUA) Visualization with BCS implementation.

## 8 **2) Modular Rate Engine**

9 The Billing Modernization Initiative will introduce a new, modular  
10 billing structure for rate calculations. PG&E will start by building  
11 modular calculation routines for all existing charges across its  
12 electric and gas rate schedules. In addition to minimum, energy,  
13 and demand charges mentioned previously, PG&E proposes to  
14 rebuild all existing calculation routines, such as California Alternative  
15 Rates for Energy and Family Electric Rate Assistance Program  
16 discounts, the Medical Baseline Program, TOU bill protection,  
17 reservation charge, gas transportation and storage charge,  
18 Franchise Fee surcharge, Utility Users and Energy Commission  
19 taxes, and many others. PG&E intends to rebuild the existing rate  
20 schedule calculation routines using the modules in the new billing  
21 structure and rate value configurations. By rebuilding the existing  
22 calculation routines in a modular fashion, PG&E will enable  
23 subsequent rapid rate change implementation and responsiveness.

### 24 **b. Technology Integration**

25 The Billing Modernization Initiative will implement a single billing  
26 system with an integrated MDM, rather than maintaining multiple billing  
27 systems and separate MDM. Because a CIS is so central to the  
28 business processes related to the customer, the new system will still  
29 require integration with multiple systems. The new system improves or

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<sup>15</sup> The EBIP is intended to provide load reductions on PG&E system. Customers enrolled in the program will be required to reduce their load down to their Firm Service Level. See Electric Schedule E-BIP, available at: [https://www.pge.com/tariffs/assets/pdf/tariffbook/ELEC\\_SCHEDS\\_E-BIP.pdf](https://www.pge.com/tariffs/assets/pdf/tariffbook/ELEC_SCHEDS_E-BIP.pdf) (accessed Oct. 2, 2024).

1 resolves many of the technology integration and data synchronization  
2 challenges discussed in Chapter 2, and PG&E proposes to leverage  
3 integrated MDM functionality to complement the modular billing  
4 framework.

5 The C2M system will simplify PG&E's customer technology  
6 landscape by providing data synchronization across modules within a  
7 single system (replacing several major systems with data currently  
8 transmitted and duplicated between systems). The C2M modules that  
9 PG&E plans to implement include:

- 10 • CC&B Module<sup>16</sup> – The CC&B module manages CIS data for persons,  
11 contacts, accounts, gas and electric service agreements and their  
12 service points for their gas and electric services. Note that, while  
13 similarly named, the CC&B Module replaces the features of the prior  
14 CC&B platform with a modernized data model within the larger C2M  
15 platform. This modernized data model includes what are now common  
16 data elements that are not available in the base product for CC&B 2.4,  
17 like interval meters, interval service measurements, meter firmware  
18 versions, solar panels, backup generators, electric vehicles, demand  
19 response programs, two-way energy exchanges and measurements  
20 (e.g., solar) and the rating and/or refunds/rebates for these customer  
21 energy programs. Many of these systems and devices were not in  
22 existence when CC&B 2.4 was built, and as a result PG&E manages  
23 these devices, service measurements, etc. via custom solutions, rather  
24 than a part of the base product as they are in C2M.
- 25 • MDM Module – MDM receives the device/meter interval data from the  
26 HESs via Smart Grid Gateway (SGG) and registers the raw meter  
27 reads, applies the Validated, Edited, and Estimated (VEE) rules and  
28 frames the usage to calculate the customer bills for services used  
29 (e.g., amount of electricity consumed or generated, etc.). Consolidating  
30 usage and billing data into the C2M platform eliminates the need for  
31 systems integration while providing more timely and more consistent  
32 usage data for billing.

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<sup>16</sup> Please see Chapter 4, Attachment A for a diagram of the target state system.

- 1       • Operational Device Management (ODM) Module – ODM manages the  
2       service point and out of service assets, inventory tracking, quality  
3       assurance, device testing, orchestrates which devices are available for  
4       field deployment, and maintains the registry of firmware on each  
5       deployed device. C2M will replace over a dozen home-grown asset  
6       management systems (e.g., MIB, SmartTrack, Meter Locator, Meter  
7       Tracker, AMP, IorC, AIS) that PG&E currently uses to manage metering  
8       information, service point assets, device inventory and tracking, device  
9       testing, field deployment availability, and the registry of firmware on  
10      each deployed device. Many of these asset management systems were  
11      developed by PG&E over a decade ago as part of the initial SmartMeter  
12      Project. CC&B (versions 2.4 and 25.1) are not asset management  
13      systems, whereas the ODM module in C2M is a complete asset  
14      management solution. Streamlined systems and consolidated data sets  
15      will allow PG&E's field and back-office teams to provide timely, safe,  
16      and efficient customer service. The elimination of these home-grown  
17      solutions further eliminates technical debt and improves data  
18      governance.
- 19     • Service Order Management (SOM) Module – The SOM manages field  
20     activities and service orders for customer's start/stop/transfer services  
21     and sends the remediation request to the appropriate field or back-office  
22     team. This module implements real-time validations on field work  
23     entries to reduce billing exceptions, reduce customer impacts, and  
24     minimize field truck rolls. It incorporates current edge systems into the  
25     module, allowing for greater visibility into the work in queue and  
26     bundling of field activities by a single field resource when possible.
- 27     • Smart Grid Gateway (SGG) Module – SGG communicates with HESs  
28     and the C2M platform with pre-built integration adapters. These  
29     adapters are components designed to connect with multiple HESs  
30     available on the market, rather than a custom adapter for each vendor.  
31     HESs are systems that collect measurement data and meter events for  
32     eventual submission to the MDM module. These systems automatically  
33     collect daily reads, usage in intervals (e.g., hour, 15 or 5 minute, etc.)  
34     and meter events, which eliminates the need to dispatch a manual

meter reader to collect this information on a monthly basis. PG&E has multiple HES (e.g., Aclara/Hex for gas & Itron/UIQ for electric SmartMeters). A single gateway standardizes and simplifies operational device commands and device communications with the billing system.

- Market Transaction Management (MTM) Module – MTM centrally manages how PG&E's billing system/CIS interacts with third-party (ESPs, CTAs, CCA, and third-party vendor services) providers. MTM introduces configurable business rules for enrollments/de-enrollments, usage, and/ billing transactions which will improve responsiveness and reducing the risk of errors. Additionally, PG&E will substantially reduce the customizations to support third-party ESPs.
- OUA – A mostly base C2M implementation will allow PG&E to leverage Oracle's Utilities Analytics Warehouse. This is a pre-built data warehouse offering that includes C2M data integration, tables, metrics, reports, and dashboards. Using this off the shelf solution will reduce operational costs, reduce CRCR customizations and enable real-time analytics for better informed business decisions. Additionally, OUA can ingest and analyze data sets residing outside of the C2M platform. For example, the Field Automation System (FAS) orchestrates field activities from C2M to SAP, and OUA can be used to analyze subsets of FAS data against SOM data to determine completion of field work required for a customer.

These modules, and the availability of this data synchronization and adapters in general, improves the function of the CIS within the context of the broader support of PG&E's customer. For example, housing both CC&B and MDM functionality on a single platform will allow PG&E to process meter data measurements of energy consumption from the HESs, apply validating and estimating rules on those initial measurement reads (against the registered devices), and provide the usage calculations to the CC&B rate engine in order to calculate all of PG&E's customer bills—all within a single platform. Additionally, this would allow PG&E to move away from read cycles (which are derived from old meter reading routes based on a premise geographical location and only currently used for subtractive billing), leveraging only the bill

1 cycle for both gas and electric service agreements, which would align  
2 the bill to/from dates based off when the bill is generated for both  
3 commodities.

4 Under the current systems, data would need to move from the HESs  
5 to the external MDM, be processed through VEE, then transferred to two  
6 separate billing systems. The integration will eliminate data latency and  
7 significantly minimize data duplication and synchronization issues  
8 reducing manual intervention and improve the customer experience.

9 The integrated MDM will also allow the system to identify whether  
10 estimation is occurring due to field work which failed to properly upload  
11 into the system, or due to a communication or environment issue on AMI  
12 preventing the system from having good reads. The resulting business  
13 benefits include reduced VEE exceptions which in turn decreases  
14 manual intervention and lowers unbilled revenue.

15 In addition, the integration will enable PG&E to implement rate  
16 changes by modifying the usage configuration without any changes,  
17 custom or otherwise, to the underlying rate schedule calculation  
18 modules. For the previously described E-6 summer season TOU period  
19 change implementation (in Chapter 2), had a modular framework been  
20 in place, PG&E could have modified the usage framing configuration for  
21 all rate schedules, instead of individually modifying each residential rate  
22 schedule calculation routine.

23 Integrations between C2M and other customer data and customer  
24 facing systems will also be improved. PG&E will leverage base  
25 functionality of C2M, reducing the number of customizations in the  
26 system. With reduced customizations, PG&E can take advantage of  
27 built-in Application Program Interfaces (API) to make information and  
28 processes available to external systems. In this case, the built-in APIs  
29 set the definition for how other systems will send requests to interact  
30 with C2M. This is especially important for integrated systems that rely  
31 on customer information, like Web, IVR, and contact center systems. In  
32 general, these systems are accessing the information for a single  
33 account. By utilizing the built-in APIs, the request/response time for  
34 these interactions is reduced, allowing PG&E to serve customers more

1 quickly. These modernized APIs also come with greater monitoring and  
2 security functionality. Since APIs allow access to and from systems  
3 outside of the CIS, monitoring and security are important to ensure the  
4 safety and privacy of customer data.

5 For situations where systems need access to larger quantities of  
6 customer data, the modern C2M application also provides many  
7 benefits. Since the system will reduce the customizations, Oracle's  
8 Golden Gate replication functionality will be implemented with less  
9 customization and complexity. This in turn applies to the downstream  
10 systems that consume the output of the replication.

### 11 **c. System and Vendor Support**

12 The Billing Modernization Initiative will resolve PG&E's system and  
13 vendor support challenges by bringing application and system  
14 technology and architecture into the current, supported, modern state.  
15 This will allow for more cost-efficient support from vendors, as well as a  
16 robust and competitive marketplace for in-house resources.

17 By moving from CC&B 2.4 to the future supported version of 25.1  
18 and then to C2M with reduced customizations, PG&E achieves two big  
19 benefits. First, PG&E can leverage the standard,<sup>17</sup> multi-year support  
20 model from Oracle for product support and assistance. In the current  
21 system, PG&E must pay a heavy premium for customizations and to  
22 continue vendor support for the system. Second, due to the reduction in  
23 customizations, PG&E can take advantage of application patches  
24 Oracle releases to reduce cyber and asset failure risks, improve  
25 operations, and maximize functionality. Oracle releases patches for a  
26 variety of reasons, such as resolving security vulnerabilities, fixing  
27 product defects, or releasing new functionality. In addition, Oracle  
28 releases three code versions per year for its cloud version. While these

---

17 Oracle notes that their Sustaining Support model provides "maintenance for as long as you use your Oracle software." While the support continues access to service request platform and the Oracle knowledge base, Oracle will only provide pre-existing fixes. PG&E must pay a premium for Oracle to develop new fixes. Oracle, Lifetime Support for your software, available at: <https://www.oracle.com/support/lifetime-support/software.html> (accessed Oct. 2, 2024).

are different than patches, Oracle could leverage the same code lines to release functionality to PG&E.

Likewise, PG&E would consolidate various applications into C2M, including ABS Gas (which will remain in use for complex gas customers until the transition to C2M), BCS, and the MDMS. This consolidation means that PG&E needs to engage and contract with fewer support suppliers. Given the complicated nature of CIS systems, having fewer support teams enables broader understanding of the ecosystem and increased issue response and decreased resolution time.

PG&E would also realize the benefits of support for current generation technology beyond its applications. Concurrent to PG&E's upgrade to C2M, the underlying technology—servers, operating systems, virtual machines, etc.—will also be upgraded to current versions which were previously incompatible with CC&B 2.4. This benefit further reduces PG&E's risk exposure to vulnerabilities by bringing multiple technologies back into current versions and allows PG&E to keep up with updates. Further, with these technologies updated, PG&E will be able to utilize the deployed architecture for disaster recovery. This will allow PG&E to restore C2M in case of a disaster in less than four hours, allowing PG&E to quickly restore the central system of customer data.<sup>18</sup>

#### **d. Technology/Future Set Obsolescence**

The impact of technology obsolescence is mitigated by the simple fact that PG&E's outdated CIS will be replaced with a new version that is in support. While many of these improvements will be obtained through transitioning to C2M, the three-stage approach for the implementation of the Billing Modernization Initiative enables the realization of some of this modernization earlier with the implementation of BCS for certain complex customers and the upgrade of CC&B into a supported version.

---

<sup>18</sup> PG&E's Service Availability Criticality Standard defines a Mission Critical system as one that directly supports the safe and reliable delivery of energy to customers. The Standard includes a variety of elements of reliability, as well as a Recovery Time Objective (time to restore the entire system after a disaster) of four hours.



1           The upgrade from CC&B 2.4 to 25.1 will lead to a host of technology  
2 modernization results. This stage will focus on bringing CC&B to a  
3 current, supported version, and it will also upgrade underlying and  
4 related technologies, like Redhat Linux, VMWare, Unix, etc. Similarly,  
5 CC&B 25.1 no longer accepts COBOL customizations, so PG&E will  
6 update their customization code to a programming language that has a  
7 wider resource marketplace for support and maintenance. Further, the  
8 integration APIs for CC&B 25.1 have moved to Inbound Webservices, a  
9 more modern version. This enables the system to make more data  
10 available to integrated systems. As PG&E continues to modernize its  
11 Web and customer-facing systems, the applications can take advantage  
12 of the new integration technology.

13           As mentioned previously, BCS is a cloud-based application. Oracle  
14 releases three updates annually for its cloud-based CIS and billing  
15 products. PG&E will be regularly upgrading the complex billing system  
16 to a current version, with the ability to leverage new functionality that is  
17 included in the upgrade.

18           The move to C2M has a goal of significantly reducing  
19 customizations. This reduction of customizations will also streamline  
20 analysis required to implement patches, rendering this implementation  
21 more cost-effective. Additionally, the reduced customizations would  
22 allow PG&E to align with Oracle's roadmap of features and capabilities.

#### 23   **e. Data Governance and Data Privacy**

24           The Billing Modernization Initiative includes data privacy  
25 improvements, which PG&E identified as a required outcome. In  
26 particular, C2M includes functions called Information Lifecycle  
27 Management (ILM), and Object Erasure. ILM identifies transactional  
28 information in a database by usage frequency and assigns different  
29 types of storage and data compression levels. ILM enables two primary  
30 benefits. First, ILM facilitates PG&E compliance with data retention and  
31 deletion policies. Second, ILM enables PG&E to reduce storage costs  
32 and query times. Object Erasure enables the configuration of master  
33 customer data erasure using business rules while also keeping data  
34 integrity. In many cases, certain customer identifiers, like an account



number, cannot be removed from the system, but the Object Erasure rules can remove the related customer identification information.

With ILM and Object Erasure implemented, PG&E would be able to develop processes to identify data across the system which meets retention period standards, based on usage frequency. This most commonly occurs when the information is no longer necessary for the original purposes for which it was collected and processed. This is usually the case when a customer's accounts have been closed for some time and there is no other activity for that customer.

The implementation of ILM and retention-identification processes will enable PG&E to meet the CCPA/CPRA requirements discussed in Section B, on a broad scale with cost-efficient, automated processes. ILM enables the automated selection of data based on customer and retention criteria, then data deletion without customized programming. When PG&E moves from CC&B to C2M in stage three of the project, PG&E will only convert data still required for its business operations, proactively reducing the amount of data it retains before the implementation of ILM.

#### **f. Improved System Uptime**

PG&E's current Mission Critical system uptime target is 99.95 percent, meaning that the system can meet its reliability goal with unplanned outage of 4.38 hours per year, or 21.92 seconds per month. The 2025 target increases to 99.97 percent and the 2026 target increases to 99.99 percent.

With the upgrade to CC&B 25.1, PG&E will be implementing modern, current hardware and software to support CC&B. By moving to modern architecture for the application and database servers, current functionality includes the ability to better handle processing load, error handling, and other issues that lead to server disruption. In addition to CC&B, the project will include integration hardening, which involves bringing the integration systems up to date as well as adding redundancy and recoverability functionality to these systems. While this will not directly improve CC&B servers uptime, it will provide an overall increase to usability of the system.

1 Implementing C2M will further support the improved uptime. By  
2 resolving the separate MDM and billing systems, performing usage and  
3 billing processes requires less disparate servers and systems, reducing  
4 the likelihood of issues. C2M will be implemented across multiple  
5 servers that allows for the spread of processing so as to not overload  
6 any one server. This is advantageous over the current system with  
7 processing across multiple systems to enable PG&E to support  
8 customers whenever they need assistance.

9 **g. Third-Party Energy Provider Functionality**

10 The Billing Modernization Initiative will enhance PG&E's ability to  
11 support third-party energy providers with the MTM module introduced  
12 above. The MTM streamlines the entire lifecycle (from mass customer  
13 enrollment, rate change notifications to exiting the energy markets) of  
14 third-party energy providers, including CCAs and CTAs throughout their  
15 lifecycle. This ensures smoother integration, better end-to-end visibility,  
16 and greater flexibility for PG&E. MTM will enable customers to  
17 seamlessly transition to bundled services if a third-party provider  
18 voluntarily or involuntarily leaves the market, minimizing service  
19 disruptions and maintaining reliable customer experiences. MTM  
20 introduces functionality that is expected to allow PG&E to return an  
21 entire CCA population to bundled service next day with minimal impacts  
22 on billing and the customer experience.<sup>19</sup>

23 The transition to C2M represents a significant reduction in data  
24 complexity. Currently, PG&E manages data through multiple systems,  
25 including the MV90 system which has a usage stream sent to CCAs for  
26 large and complex customers. This multi-system implementation  
27 requires a complex, multi-step process to integrate data from the  
28 head-end system with customer data from the CIS to create usage files  
29 for CCAs/ESPs. The transition to C2M consolidates all customer,

---

<sup>19</sup> In April 2024, the Commission directed PG&E to “describe whether the [Billing Modernization Initiative] would increase the level of automation associated with CCA and ESP customers returning to PG&E’s bundled service.” D.24-04-009, p. 43. PG&E provides its best current estimate here, noting that PG&E expects to re-start the C2M project in Q3 2026, with a go-live date in Q4 of 2029.

1 billing, and usage data into a unified system, allowing for a single source  
2 of information. This simplifies data retrieval and ensures accuracy,  
3 creating a more agile, efficient operation that supports data integrity.

4 This unified MDM and billing system consolidates previously  
5 fragmented data sources, eliminating inefficiencies and costly data silos.  
6 By maintaining one integrated system, PG&E can reduce technical debt  
7 and provide third-party ESPs with more interval usage data. This not  
8 only enables CCAs to offer their own TOU rates and demand response  
9 programs, but it also expands the range of services available to  
10 customers, providing greater choice and flexibility.

## 11 **2. Desired Business Outcomes and Additional Benefits**

12 In addition to the functional requirements that are achieved by  
13 addressing the issues with the legacy billing systems, the Billing  
14 Modernization Initiative provides some of the non-essential beneficial  
15 features PG&E identified, described in Section B.

### 16 **a. Self-Healing Feature**

17 The Billing Modernization Initiative includes the implementation of a  
18 self-healing feature within C2M that PG&E identified as a desired  
19 business outcome. The self-healing feature involves automatic retry for  
20 failures, such as failed reads, commands, bill determinant calculations,  
21 or device event failures. This self-healing feature automatically closes  
22 any open exception it resolves and reduces manual work and, in some  
23 cases, will improve the customer experience by mitigating billing  
24 exceptions.

### 25 **b. Customer 360**

26 Within C2M, Customer 360 exists as a portal to provide customer  
27 service agents with a single view of all CIS functions. In addition to  
28 standard customer and account information, agents will have a timeline  
29 feed of all previous customer interactions from fieldwork to billing and  
30 payment events, customer calls, and collections events. This portal will  
31 help agents by displaying usage and cost trends for the customer, and  
32 present relevant customer insights tailored to address the customer's  
33 situation. These customer insights are generally customer programs,

such as payment arrangements, arrearage management programs, customer assistance programs, and demand response programs.

**c. Bill Format & Self Service**

BCS will allow for all electric customers across both billing platforms to receive a standardized Energy Statement, as opposed to receiving a minimum format statement lacking usage and charges detail found on the cumbersome Detail of Bill. Additionally, C2M will allow for service parity among all self-service channels (e.g., IVR and PGE.COM) as complex billing customers will have access to self-service features that are currently only available to CC&B customers.

**d. Real-Time Payments**

The C2M deployment will realize a real-time payment functionality for select payment channels. Connecting vendor supported payment channels with a near real-time payment interface would allow for streamlined restoration of service following a disconnection for non-payment. Once C2M recognizes a payment (of sufficient value), it can begin a restoration process which calls the customer to read the safety message and then executes the SmartMeter turn-on command.

**e. Payment Arrangement Improvements**

Payment arrangements, instead of pay plans, will be the default offering for past-due amortization agreements within C2M, which will provide an improved customer experience. Pay plans allow for a past due balance to be spread into multiple future periods but the amount of pay each period and the due date of each period are not printed on the energy statement. Therefore, customers must remember the terms of the pay plan or call PG&E's IVR to obtain this information. Payment arrangements will also spread a past due balance into multiple future bills, but these payments will be included as a printed line item on energy statement indicating the amount due for the arrangement. The due date of a payment arrangement is also aligned with the due date of the energy statement, eliminating the need to remember the date or call in to obtain this information. Adoption of payment arrangements will allow customers to opt for the convenience of recurring payments

1 offered on the PG&E website. Additionally, payment arrangements will  
2 allow customers to enroll in Budget Billing to secure greater bill stability.

### 3 **f. Outage Management**

4 Integration of outage data and demand response programs will  
5 result in better accuracy of estimates during both planned and  
6 unplanned outages and demand response events. This will provide a  
7 better experience for customers, emergency response partners, and  
8 regulatory agencies who rely on timely updates.

## 9 **3. Target State Architecture**

10 When the Billing Modernization Initiative is complete, the complex  
11 current state architecture, described in Chapter 2 Section C, will be  
12 simplified significantly while reducing technical debt. C2M will integrate  
13 numerous processes, as described below, to remove or streamline the  
14 process of transferring data out of the CIS to related systems. This  
15 simplification can be seen in the comparison of the current state architecture  
16 for the legacy billing systems, described in Chapter 2 and provided as  
17 Attachment B, and the target state architecture, provided as Attachment A to  
18 this chapter.

19 PG&E will implement C2M at the center of PG&E's customer data  
20 ecosystem, and C2M will simplify the integrations to other internal PG&E  
21 systems as well as external systems. In particular, there will be  
22 simplification as it relates to the need to transmit data to other customer data  
23 systems like those used for reporting—in this case OUA and data  
24 warehouses. This is in addition to the fact that C2M removes the  
25 integrations necessary for separate MDMS and multiple billing systems, as  
26 the current separated state of these systems will be consolidated into the  
27 single C2M system.

28 One important note to consider is that PG&E will be implementing the  
29 “on-premise” C2M solution rather than Oracle's cloud version. Cloud  
30 solutions can offer advantages, including the reduction of hardware in data  
31 centers and reduction in technical operating costs; however, PG&E made  
32 the decision to stay with the on-premise solution for several reasons. First,  
33 Oracle has limited experience operating a system of the size and complexity

1 of PG&E in the cloud environment. This poses operational risks given the  
2 scale of processing that occurs on a daily basis. The cloud solution does  
3 not allow PG&E to create database tables in any environment. This also  
4 poses operational challenges, as PG&E uses system data to monitor system  
5 operations, customer data, and improve processing efficiency. Further,  
6 Oracle's Golden Gate product is not available with the cloud products.  
7 Golden Gate is a critical functionality to extract, replicate, and transform data  
8 for other systems that need customer data. Without Golden Gate, PG&E  
9 would need to develop and maintain dozens of custom interfaces that  
10 process large amounts of customer data, which would increase future  
11 operational support costs.

## 12 **F. Conclusion**

13 For the reasons discussed above, PG&E must upgrade, and ultimately  
14 replace, its legacy CC&B, ABS, and MDMS systems through the three-stage  
15 approach presented herein.

**PACIFIC GAS AND ELECTRIC COMPANY**

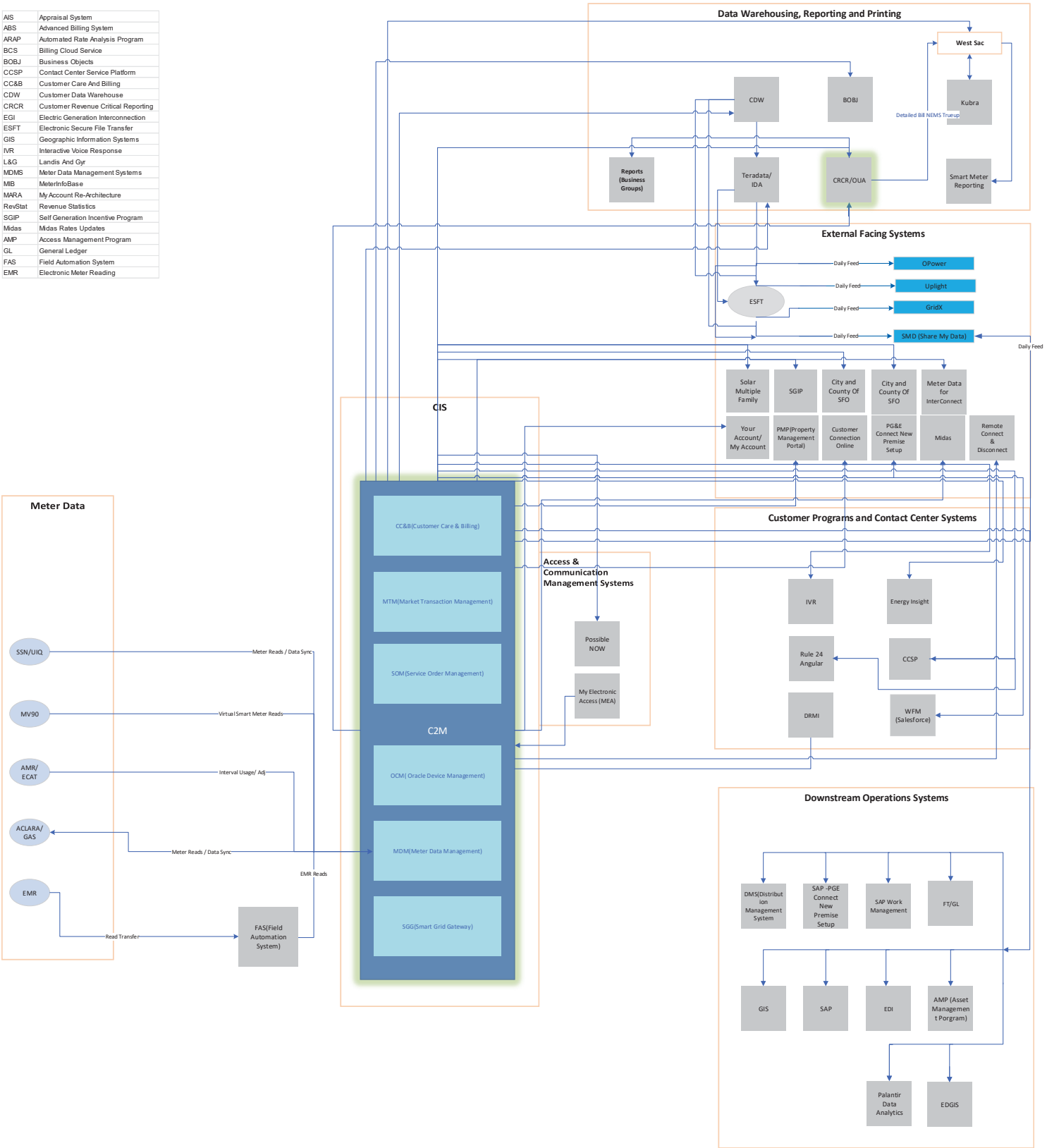
**CHAPTER 4**

**ATTACHMENT A**

**STAGE 3 ARCHITECTURE DIAGRAM**

# Billing Modernization Stage-3 Target State

AIS	Appraisal System
ABS	Advanced Billing System
ARAP	Automated Rate Analysis Program
BCS	Billing Cloud Service
BOBJ	Business Objects
CCSP	Contact Center Service Platform
CC&B	Customer Care And Billing
CDW	Customer Data Warehouse
CRCR	Customer Revenue Critical Reporting
EGI	Electric Generation Interconnection
ESFT	Electronic Secure File Transfer
GIS	Geographic Information Systems
IVR	Interactive Voice Response
L&G	Landis And Gyr
MDMS	Meter Data Management Systems
MB	MeterInfoBase
MARA	My Account Re-Architecture
RevStat	Revenue Statistics
SGIP	Self Generation Incentive Program
Midas	Midas Rates Updates
AMP	Access Management Program
GL	General Ledger
FAS	Field Automation System
EMR	Electronic Meter Reading





**PACIFIC GAS AND ELECTRIC COMPANY**

**CHAPTER 5**

**BILLING MODERNIZATION INITIATIVE IMPLEMENTATION**

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**BILLING MODERNIZATION INITIATIVE IMPLEMENTATION**

**A. Introduction**

This chapter provides a detailed description of the implementation of Pacific Gas and Electric Company's (PG&E) proposed Billing Modernization Initiative, including the stages of the project, implementation plan, resources required, a timeline, and the costs anticipated for each stage. The California Public Utilities Commission's (Commission) November 16, 2023 General Rate Case (GRC) Order directed PG&E to provide additional detail about the implementation plan for the proposed billing systems, including:

[A] more robust showing of PG&E's proposed project, including the implementation plan, phases of the project (e.g., planning, development, testing, or others), resources required for each phase, timeline for each phase, costs anticipated for each phase, and other information.<sup>1</sup>

This chapter addresses the directive by providing a detailed roadmap of the Billing Modernization Initiative.

As detailed in Chapter 4, PG&E proposes a three-stage approach to stabilize and upgrade the billing systems through three projects:

- The first stage, which began in 2020 and is currently in progress, moves PG&E's electric customers with complex billing (referred to as "electric complex billing customers") that are currently billed in the Advanced Billing System Electric (ABS Electric) to a new system, Oracle's Billing Cloud Services (BCS). The BCS implementation is scheduled to be deployed (referred to as "go live") in Q2 of 2025.
- The second stage will update the outdated version of Oracle Utilities Customer Care and Billing (CC&B) Version 2.4 (CC&B 2.4), to the current Version 25.1 (CC&B 25.1).<sup>2</sup> The CC&B 25.1 upgrade is scheduled to begin in Q3 2024 and scheduled to go live in Q3 of 2026.

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<sup>1</sup> Decision (D.) 23-11-069, p. 549.

<sup>2</sup> Oracle recently updated its CC&B version numbering system to align with that of C2M, and Oracle's next version is CC&B 25.1 (to be released in 2025).

- Finally, the third stage will complete the implementation of a modernized billing system by upgrading from CC&B to Oracle’s more advanced Customer-to-Meter (C2M) product and consolidating all customers to one system, including the electric complex-billing customers that were moved to BCS and the gas complex-billing customers that remained in ABS. PG&E will also integrate the Meter Data Management System (MDMS) into C2M. The C2M implementation began in 2021 and paused in Q2 2024. The project is scheduled to resume in Q3 2026 and go live is expected in Q4 of 2029.

The original Billing Modernization Initiative submitted in the 2023 GRC included only two of these stages: replacing ABS with BCS and moving everything to C2M. The BCS project was originally planned to go live at the beginning of 2023 but has faced a number of challenges due to the complexity of California’s rates and programs, as well as the complexity of moving from a custom-built data model (ABS data architecture) to a standard Customer Information System (CIS) data model (Oracle data architecture). Throughout the execution of the project, PG&E has made prudent decisions to overcome the challenges and made directional changes to deliver a correct solution for customers. PG&E recognizes that the current timeline is longer than what was initially planned. This chapter will describe challenges faced during the execution of various Billing Modernization Initiative stages, prudent decisions and lessons applied to future activities and plans, and changes to the delivery operating model that conveys confidence in the plans and enables consistent delivery of the Billing Modernization Initiative.

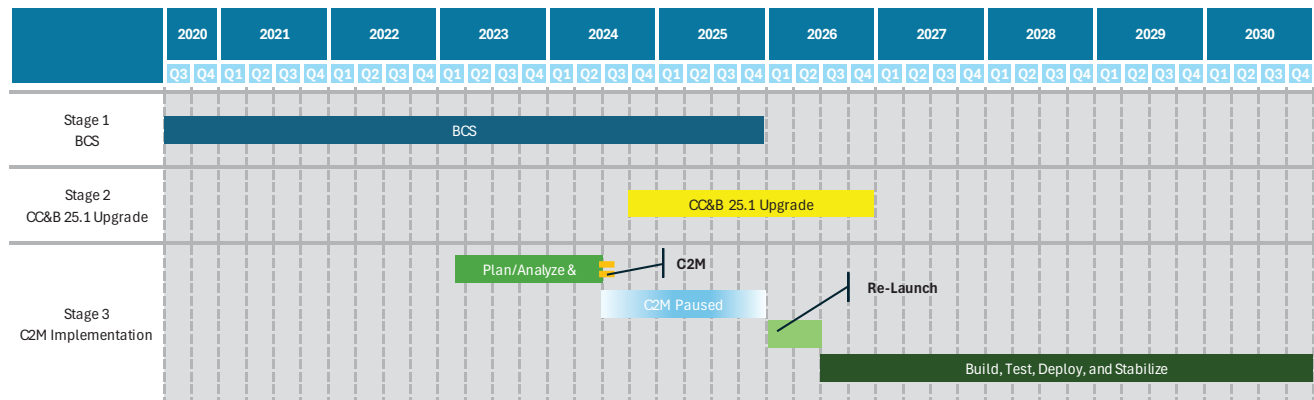
Although the stages of the Billing Modernization Initiative overlap in time—and will inevitably have certain interdependencies—PG&E has elected to organize the staffing, vendor partners, and performance of related activities into individual, independent projects to better manage contracting, finances, execution, communication, and risk. This approach is prudent due to the complexity of the projects and scope, multiple vendors and future solutions involved, and scale of resources and activities for each project. PG&E has developed initial implementation plans and timelines for each project and combined these into a single delivery roadmap presented in this chapter (discussed in Section B, below). Each project is divided into phases, with

1 distinct sets of activities and specific timelines unique to each system (discussed  
 2 in Section D, below). PG&E has also prepared detailed plans for addressing the  
 3 internal and external staffing needs to complete each project (discussed in  
 4 Section E below).

## 5 **B. Billing Modernization Initiative Overview**

6 PG&E estimates that the Billing Modernization Initiative will take a total of  
 7 123 months, beginning August 2020 with launch of the BCS project through the  
 8 support phase of the C2M implementation (ending in November 2030), as  
 9 shown in Figure 5-1 below.

**FIGURE 5-1**  
**TIMELINE FOR BILLING MODERNIZATION INITIATIVE**



10 PG&E worked with Information Technology (IT) consultants from utility  
 11 industry vendors to develop the implementation schedule for each of the  
 12 projects. For the BCS project, Oracle was the primary vendor supporting the  
 13 creation of the schedule and deliverables, with recent project management  
 14 support from Ulligent resources. For the CC&B 25.1 upgrade project, PG&E  
 15 again worked with Oracle and Ulligent resources for planning, albeit different  
 16 resources from those that supported the BCS project. For the C2M  
 17 implementation project, PG&E worked with Infosys. Infosys provided  
 18 recommendations based on their extensive experience implementing similar  
 19 customer system upgrades and the specific scope of the Billing Modernization  
 20 Initiative. PG&E has used different planning and organizational approaches for  
 21 the CC&B 25.1 and C2M projects compared to the BCS project, in large part due

to lessons learned from the execution of the early phases of the BCS project. These approaches are explained in more detail in the sections below.

### C. Overview of PG&E IT Implementation Framework

All three projects will be deployed utilizing PG&E's standard IT Methodology,<sup>3</sup> which organizes the seven project phases into a 5-step governance process. PG&E's IT Methodology combines the Build and Test project phases into a single governance step called "Execute/Construct." The project activities are the same for these two project phases. Similarly, the IT Methodology "Closeout" governance step combines the Deploy and Support project phases. Each phase aims to achieve a specific objective, as listed below:

- 1) Pre-Planning: Lay the groundwork for the entire project by understanding the objectives of the project, establishing key delivery parameters and implementing the governance model and operating infrastructure;
- 2) Plan/Analyze: Identify and document the functional and technical requirements of the final solution. This includes defining both the current-state and target-state business processes;
- 3) Design: Create and document a design of the overall structure as well as individual components of the system to address the functional and technical requirements, operating specifications, and architectural considerations;
- 4) Execute/Construct: Develop and test the solution.
  - Build (also referred to as Development): Translate the design specifications into working software components for the final solution to meet the stated requirements. This also includes early-stage unit test activities to ensure development is meeting quality objectives;
  - Test: Validate the system's performance—both functional and technical—against the stated requirements and documented designs. Testing is performed in multiple stages with varying purposes and approaches to ensure the quality of all aspects of the implemented system. This phase allows PG&E to identify and address any issues

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<sup>3</sup> PG&E's IT Methodology is based on PG&E Utility Standard PM-1010S: Project Management Governance Standard document. The document can be made available upon request.



1 with new technology before they impact customers—a critical step for  
2 complex systems like PG&E’s billing systems;

3 5) Closeout: Deploy the solution and support it until stabilized.

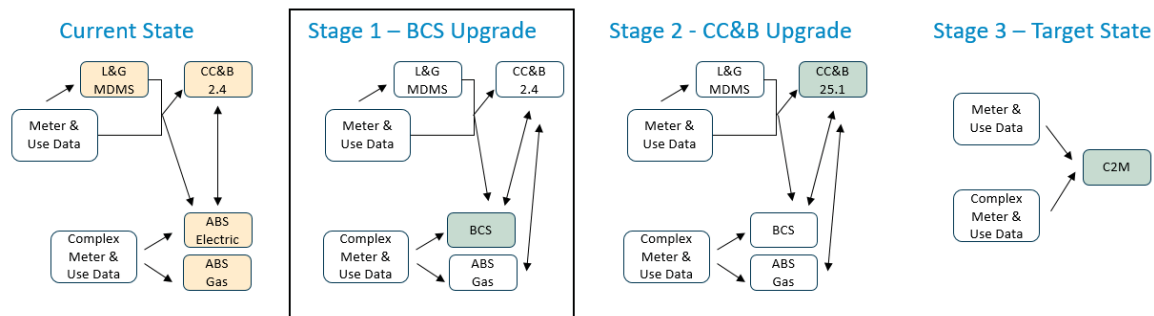
- 4 • Deploy: Prepare all aspects of the system (software, data,  
5 infrastructure, resources) from deployment to production (an  
6 environment where the application and data are operationalized for  
7 end-user usage). The phase ends with the production deployment, and  
8 includes activities such as mock migrations, infrastructure preparations,  
9 end-user training, and operational readiness evaluations; and
- 10 • Support (also referred to as Stabilization): Ensure the system is  
11 operating within the defined functional and technical performance  
12 parameters (which includes defect resolution and data repairs as  
13 necessary) and transition ownership of the system and all related  
14 components from the project team (which includes selected vendors and  
15 PG&E business and IT staff responsible for implementing the project) to  
16 PG&E’s business and IT operations teams.

17 While the objectives and outcomes of each phase are defined by PG&E’s  
18 standard process, the activities and deliverables within each phase are specific  
19 to the respective project. Phases are generally sequential, but, depending on  
20 the needs of the project, some phases may overlap or be repeated as part of an  
21 iterative process. If significant issues are identified in the Test phase, additional  
22 phases may be added to the process to resolve the issues before deploying new  
23 technology (e.g., the BCS project, described below, had several phases added  
24 to resolve issues identified in testing). The next section outlines – for each  
25 project – the major phase-based activities, deliverables, outcomes, and prudent  
26 execution adjustments as they apply to the respective project.

## D. Project-Specific Implementation Plans

### 1. BCS – ABS Electric Replacement

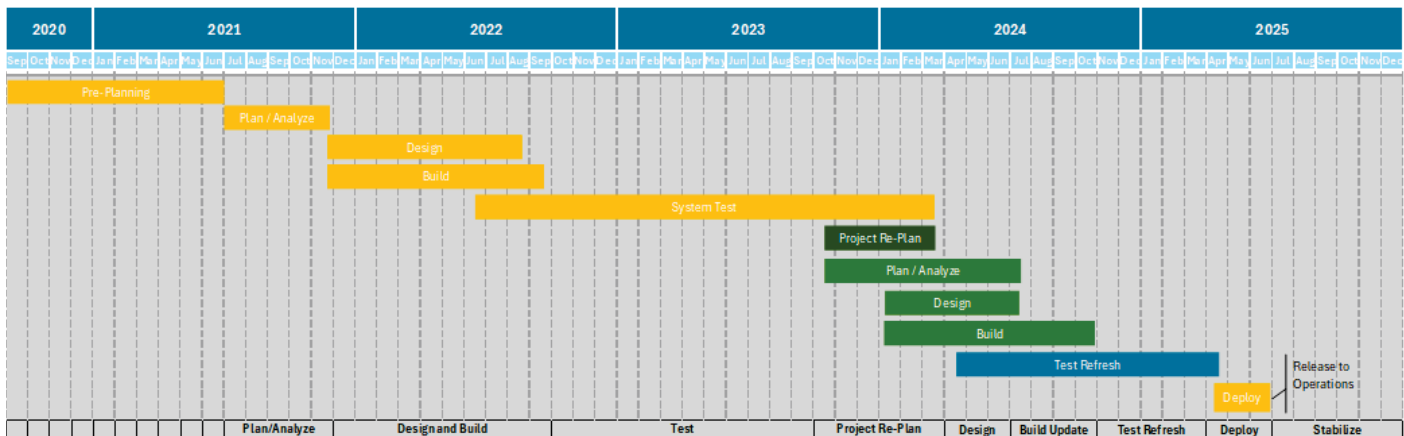
**FIGURE 5-2  
BCS UPGRADE**



BCS is a new modular rate engine that will replace the outdated, overburdened ABS application (described in detail in Chapter 2) for electric complex billing customers. The BCS project is in progress and is currently expected to be deployed by Q2 of 2025. The project began in 2020 as PG&E identified the risks of continuing on the ABS system were too great.

As described in Chapter 2, the ABS system is home to the most complex rate programs (e.g., Virtual Net Energy Metering (NEM), NEM Aggregation, NEM Paired Storage). PG&E's base rate schedules generally follow industry rate design practices, but the complex programs in the California marketplace are different than industry standards. This complexity caused misunderstandings in the early stages of the project, leading to gaps in designs and other challenges. As detailed in Section D.1.e, the challenges became great enough that the project needed to reevaluate and initiate prudent changes to be successful. These challenges were an unavoidable outcome from unwinding three decades of technology implementations in ABS. The project phases, both before and after the replanning effort, are described below:

**FIGURE 5-3  
BCS UPGRADE PROJECT PHASES**



**a. Pre-Planning**

In the Pre-Planning phase, which has already been completed, the BCS project team aimed to select a product to replace the ABS system, select a system integrator to manage and execute many of the project activities, and develop business requirements. The pre-planning phase lasted from September 2020 to June 2021.

The first major activity in the Pre-Planning phase was the selection of a new product for PG&E's complex billing system. PG&E performed a competitive Request for Proposal (RFP) process to select the product. First, PG&E began by documenting the business requirements, focusing on PG&E's rate tariffs and the integration needs with CC&B and other systems. Next, PG&E created selection criteria for the new product. Finally, PG&E released the RFP to the marketplace.

A cross-functional team of IT, business, and technical operations personnel evaluated the vendors and products as part of the RFP process. Initially, five vendor products were considered, but the PG&E team reduced the potential vendors to two based on review of product maturity and each product's ability to meet a majority of PG&E's requirements. Finalist vendors performed multiple presentations demonstrating their product's ability to meet the rate schedule calculation requirements and special program requirements. Ultimately, the Oracle BCS product was selected, in large part due to its

1 cost-effectiveness, ability to integrate with PG&E systems, and product  
2 support model.

3 With the product selected, PG&E turned its attention to selecting the  
4 system integrator. PG&E decided to work with Oracle Consulting  
5 Services (OCS), a team from the same vendor as the BCS product.  
6 OCS was selected due to the newness of the BCS product, lack of other  
7 vendors experienced with its implementation, and PG&E's previous  
8 positive experience working with OCS. PG&E contracted OCS to lead  
9 the project management, design, build, and test functions for the  
10 remainder of the project. This initial contracting strategy has been  
11 modified for future projects due to challenges experienced during the  
12 BCS project (detailed more in Section D.1.f).

### 13 **b. Plan/Analyze**

14 The Plan/Analyze phase of the BCS project began in July 2021 and  
15 was completed in November 2021. The project kickoff was held in  
16 July 2021 to establish the context for the project and inform project team  
17 members of the upcoming plan. In the Plan/Analyze phase, PG&E  
18 provided the full suite of its business requirements, including an  
19 inventory of rates and charges and a detailed view of PG&E's tariffs, to  
20 Oracle. PG&E agreed with Oracle's recommendation to produce a  
21 "MoSCoW" list, (an acronym short for "Must have Should have Could  
22 have Won't Have" in the context of requirements development) a  
23 document used during configuration workshops that contained itemized  
24 business requirements from PG&E and the resulting disposition. The  
25 MoSCoW list was developed in place of functional requirements  
26 (a decision that was later reversed). The project team organized  
27 workshops across workstreams for billing and usage, rates, and system  
28 interfaces with Oracle as the delivery vendor and PG&E resources with  
29 requirements expertise. Retrospectives on the workshop execution  
30 indicated that workshops could have been executed in a more effective  
31 manner by presenting the scope and desired outcomes of the  
32 workshops, allowing for the right participants and successful execution.

33 For the rates workstream, the rates development was planned into  
34 eight iterations per Oracle guidance, with the simplest rates in the first

1 iteration and future iteration groups expected to build upon the initial set.  
2 The billing/usage and system interface workstreams were not iterative in  
3 this manner, as the functionality had less overlapping development. The  
4 workshops focused on reviewing the requirements documents and  
5 knowledge transfer to the Oracle personnel.

6 Parallel to the workshops, the project team worked on delivering  
7 various project strategy documents, including the rates configuration  
8 strategy, testing strategy, and integrated project plan.

9 During the Plan/Analyze phase, the project witnessed internal  
10 under-resourcing and Oracle resource turnover in the area of project  
11 management, technical and functional architects, and designers. This  
12 caused delays in the execution of certain project activities and  
13 deliverables as the new members had to get up to speed. Project  
14 leadership took steps to adjust resource commitments and reduce  
15 resource transition impacts, including contract modification to enforce  
16 commitments.

### 17 **c. Design**

18 The Design phase began in December 2021 and was completed in  
19 August 2022. For the Design phase, the project team created design  
20 documents for the different workstreams. For the rates workstream, this  
21 included design documents for shared rates modules. Since the project  
22 was developing the rate calculation in the modular rate engine, certain  
23 modules (like the delivery charge calculation, for example) would be  
24 used in multiple rate calculations, and thus shared across development  
25 efforts. Shared modules built in to the initial development iterations  
26 would be modified and updated during the development in later  
27 iterations.

28 The BCS project was the first project to be executed with resources  
29 mainly working remotely due to the Covid-19 pandemic. During the  
30 Design phase, the project team identified that the lack of in-person  
31 interaction was leading to challenges collaborating, especially for scope  
32 like shared modules. Project leadership agreed to pivot to more  
33 in-person working days to enable better cooperative outcomes as the  
34 pandemic working conditions eased.

Based on the iterative rates implementation strategy, the rate calculation development was executed using iterative design, build, and unit test activities. When the design of the first iteration was complete, the design team moved onto Iteration 2 rates while the build team worked on the development for Iteration 1 rates. Because of the iterative execution plan and the nature of shared rate engine modules, the project plan included multiple rates development activities modifying the same shared modules. The plan did not include proper organization and management for the design and development of the shared modules, leading to gaps in the solutions across rates. The project team would later adjust plans to ensure all rates development was completed before moving to subsequent iteration development.

**d. Build**

As noted above in the Design phase section, the Build phase was part of an iterative development process. The Build phase began in December 2021 and was completed in September 2022. The Build phase was characterized by the creation of configuration and code for the BCS system and pre-release testing by the development team. During the Build phase, the project team developed calculations for combinations of 68 rates and 34 programs, as well as over 30 interfaces between BCS and CC&B. The project team further modified existing downstream interfaces that use the data from the complex billing system (e.g., Bill Print and Revenue Reporting). The Build phase also saw the preparation for the Test phase with the creation of test plans and test cases.

**e. Test**

The Test phase began in June 2022, about four months before the Design and Build phases were completed. Due to the iterative nature of the Build phase, some system functionality was ready for testing before the Build phase was completed. The Test phase lasted through September 2023.

In the Test phase, the project team performed several types of testing activities. The development team performed pre-release testing

1 on the code that they created. This type of testing is also known as “unit  
2 testing” and was performed by testing individual components of the  
3 broader system functionality to ensure that each unit works properly.  
4 For example, this testing would execute a single module calculation as  
5 opposed to an entire rate calculation.

6 The Test phase also included functional and end-to-end integration  
7 testing. Functional testing used an Oracle rate check functionality to  
8 confirm rate calculations were correct. This was supplemented with  
9 tests that executed the batch billing function of the BCS system. As  
10 noted previously, the Oracle contract assigned Oracle the responsibility  
11 for designing and executing the Test phase. PG&E made the sensible  
12 decision to supplement the Oracle testing activities with independent  
13 PG&E testing to ensure a complete and correct solution.

14 The initial testing plan included the use of converted customer data  
15 for test execution, but the complexity of the conversion process to move  
16 from the ABS data model to the Oracle data model was under-estimated  
17 and the conversion workstream was behind schedule. The project team  
18 and leadership considered various options, including delaying the  
19 project, as potential solutions. The team ultimately decided to use  
20 manually created data (referred to as contrived data) in lieu of the  
21 converted data. At the time, the team recognized that this added risk to  
22 the project, so the team made the decision to add additional rounds of  
23 testing to re-execute the contrived data test cases using converted data  
24 as a risk mitigation.

25 The contrived test data was created based on the project designs.  
26 Due to the lack of documented functional requirements, the project  
27 designs did not adequately reflect the needs of the system. Initially, the  
28 testing was successful because the contrived data matched the  
29 calculation scenarios from the designs. However, once the converted  
30 data became available to use in the testing, the project team identified  
31 gaps in the designs, leading to scenarios that were not covered and an  
32 unacceptable level of defects for the test cases.

33 End-to-end integration testing ensures that all the components of  
34 the billing system work together as designed. For this type of testing,

1 data was created in the test CC&B environment. The interface code  
2 was executed to extract and transfer the data to the test BCS system  
3 where billing was performed. The resulting charges were then uploaded  
4 to CC&B for inclusion in Bill Print, Revenue Reporting, and other billing  
5 processes. As described above, the designs did not account for all  
6 customer and billing scenarios present in the current system. The  
7 integration testing further revealed issues with the solution because  
8 gaps existed in the interfacing code as well, exacerbating the  
9 unacceptable frequency of defects.

10 By September 2023, the project team had identified over 200 high  
11 severity (fatal execution errors) defects and many test cases that could  
12 not be executed because defects prevented them from completing.  
13 Further, as defects were resolved with changes to the developed code,  
14 new defects were found. This increasing frequency of defects meant  
15 that the number of defects continued to grow even as defects were  
16 being fixed. The team also identified a significant flaw in the NEM  
17 true-up functionality that prevented correct calculation. While the  
18 defects impacted many of the rates, the root cause of the defects was  
19 the inability for the project to correctly document and develop the  
20 complexity of the rates and programs in the BCS system.

21 Many of the base rate schedules have been developed in CC&B,  
22 but the complex rate programs (e.g., Virtual NEM, NEM Aggregation,  
23 NEM Paired Storage) have not because of the complexity and level of  
24 customization required to implement in the CC&B linear rate engine.  
25 These complex rate programs were developed in ABS Electric instead.  
26 The ultimate complexity of the rates and programs was a key driver of  
27 the gaps in the solution and resulting high frequency of defects. The  
28 base rate schedules generally follow industry rate design practices, but  
29 the complex programs in the California marketplace are different than  
30 industry standards. For programs like NEM, monthly rate calculation  
31 follows industry norms, but the annual bill true-up process is more  
32 complicated. Further, certain NEM programs require monthly  
33 reconciliation (essentially a monthly true-up process), adding complexity  
34 to the monthly calculation. Other complex programs, like NEM



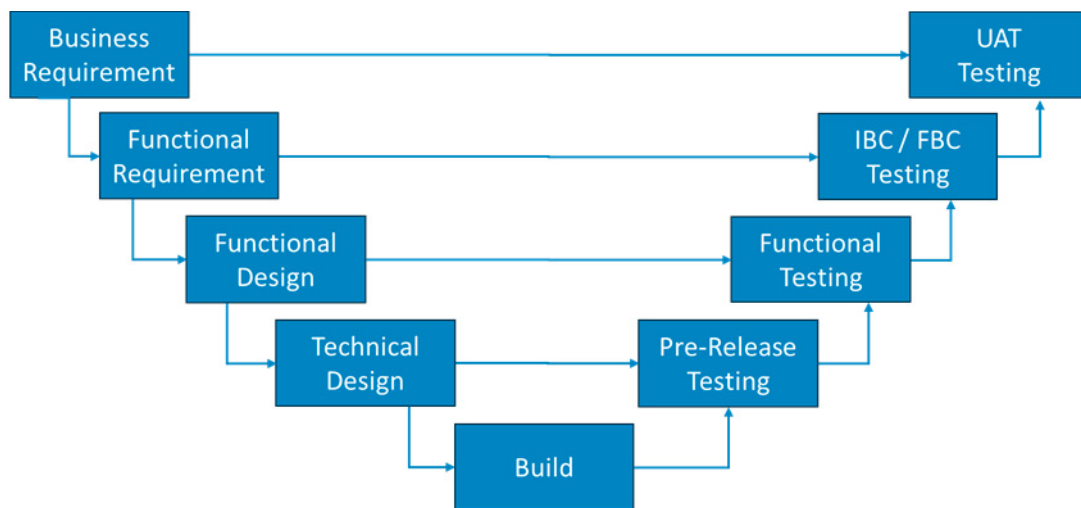
1 Aggregation, perform a number of usage reconciliations across related  
2 customer accounts prior to rate calculation. This process is unique and  
3 undefined in existing meter and usage framing functionality.

4 Without a complete understanding of all aspects of the rates and  
5 programs, the initial plans and designs that leveraged the modular rate  
6 engine did not adequately account for the complexity of these types of  
7 programs, which resulted in developed code with large gaps in  
8 functionality. In order to resolve these issues before deploying BCS,  
9 PG&E added a Re-Evaluation and Re-Plan phase to the BCS  
10 implementation process.

11 **f. Project Re-Evaluation and Re-Plan**

12 In October 2023, PG&E began a Re-Evaluation and Re-Plan effort  
13 to resolve the issues identified in the Test phase of the BCS project,  
14 which concluded in March 2024. The first step was to identify all of the  
15 gaps in the requirements and designs. Assigning dedicated project  
16 resources, without responsibilities for other projects or operations, was a  
17 key lesson learned in earlier phases of the BCS project. PG&E created  
18 a new dedicated team with a broad understanding of the requirements  
19 and functionality of complex billing, as well as CC&B billing and data.  
20 The team analyzed the defects and gaps identified during the Test  
21 phase to identify the root cause of the problem. Ultimately, the team  
22 identified issues in three major areas—requirements, data, and testing.

**FIGURE 5-4**  
**PROJECT TRACEABILITY ILLUSTRATION**



For requirements, the team identified that there was a lack of traceability from the business requirements to the designs and ultimately the developed solutions. Traceability is important because it enables validation at every step in the project. Functional requirements can be traced back to business requirements to ensure requirements completeness. Similarly, Individual Bill Compare and Financial Bill Compare (see Section D.1.i which explains in more depth how these tests are used to confirm application functionality) test cases are mapped back to the functional requirements, ensuring the solution works for all requirements. The project had created business requirements, designs, and test cases, but lacked functional requirements and the traceability between individual functional requirements, designs, and test cases. This resulted in the subsequent deliverables (designs, developed code, and functional test plans) to be incomplete because they were related to each other instead of traced back to the individual functional requirements. A Requirements Traceability Matrix (RTM) is a common tool used to connect the high-level business requirements to functional requirements and provide the ability to trace back to these functional requirements in the Design, Build, and Test phases. PG&E determined that the existing MoSCoW list was insufficient for the project needs and adding an RTM to the BCS project would allow PG&E to better resolve gaps in requirements,

1 designs, or developed code and reduce the number of defects and  
2 blocked test cases. Further, the team identified that test cases should  
3 be built using more detailed functional requirements and include  
4 additional testing scenarios.

5 In the data workstream, the project team identified discrepancies in  
6 the data mapping between BCS, ABS Electric, and CC&B. The CC&B  
7 and BCS data models are similar owing to both being Oracle products.  
8 The ABS data model was completely custom and developed in-house at  
9 PG&E over the last three decades. The differences in data models  
10 between the systems and complexity of data in ABS (due to complex  
11 rates and programs) led to the mapping discrepancies. This was further  
12 complicated by data discrepancies identified between the ABS and  
13 CC&B systems. It was discovered that users in ABS have occasionally  
14 created or edited information without updating CC&B, the system of  
15 record for the information (this is possible due to the separate systems  
16 but will be mitigated with access restrictions in BCS and eliminated with  
17 the single C2M system). Customer bills would be calculated correctly,  
18 but data would not match between the two systems. The resulting scale  
19 of production data discrepancy issues required modifications to the  
20 conversion tools to ensure proper validations were in place for  
21 successful data conversion. The additional validations were another  
22 root cause for the complexity in data conversion processes, and a key  
23 area where dedicated resources would be beneficial. Finally, the project  
24 team identified the need for additional resources with ABS expertise and  
25 CC&B data structure expertise to resolve data issues as they surfaced.

26 For the testing workstream, gaps were identified related to the lack  
27 of requirements traceability and the use of contrived data as described  
28 above. It was determined that converted data should be used for all  
29 testing activities, and contrived data used only in exception cases  
30 (for example, NEM bills with a minimum average rate limiter triggered, a  
31 very uncommon scenario). In addition, the project had created separate  
32 testing strategies for functional, system integration, and financial bill  
33 compare testing, rather than a unified testing strategy. Without the  
34 unified strategy, duplicate test cases were being executed in the various

1 testing cycles. If these testing gaps could be remediated, PG&E would  
2 be able to map the defects to the problem code, allowing PG&E to  
3 resolve test cases that could not be executed due to the mass defects.

4 With this information in hand, PG&E evaluated the current strategy  
5 for the Billing Modernization Initiative, including the feasibility of  
6 re-planning and continuing the BCS project. PG&E reviewed several  
7 data points in this analysis. The BCS project would be implementing a  
8 modular rate engine, which PG&E would leverage for other regulatory  
9 rate programs in the future. As such, regulatory commitments were  
10 already dependent on the completion of BCS. Further, the modular rate  
11 engine in BCS would be the foundation for the later C2M project.  
12 Implementing a sub-par foundation would potentially delay the C2M  
13 project in later years. PG&E also identified major resource constraints  
14 with executing two major billing transformational projects (ABS to BCS,  
15 BCS and CC&B to C2M) concurrently, as both projects had need for the  
16 same expert resources. Along with other risk and financial  
17 considerations, PG&E decided to pause the C2M project (covered in  
18 Section D.3.d) and complete the BCS project with some key changes.

19 PG&E changed the project responsibilities for the Oracle team.  
20 Previously, Oracle had been responsible for project management,  
21 requirements, designs, development, testing—essentially all project  
22 responsibilities. PG&E has a long, successful history of Oracle  
23 providing complex designs and solutions to PG&E, so PG&E decided to  
24 focus their responsibilities on design and development activities. PG&E  
25 turned the testing responsibility to PG&E's internal Testing Center of  
26 Excellence (TCOE) organization. The TCOE team uses standard  
27 industry methodology and already has experience creating and  
28 executing test cases for PG&E rates and programs. PG&E also  
29 changed the project management team from Oracle to Utiligent, a  
30 vendor with demonstrated success managing projects at PG&E.

31 With the pause of the C2M project, PG&E moved additional  
32 personnel from C2M to BCS to support the data and rates workstreams.  
33 The new team members have experience with CC&B rates development  
34 as well as data and integration, which is helpful because the BCS

1 system is similar in construct to CC&B. These new team members  
2 helped bridge the gap between the vendor developers (who know the  
3 Oracle BCS product) and the PG&E team members (who know the ABS  
4 Electric system).

5 To correct the gaps in requirements, data, and testing, the project  
6 team started by reviewing all requirements documentation and creating  
7 functional requirements, ultimately developing over 800 detailed  
8 functional requirements and creating the RTM. With the RTM in place,  
9 the team mapped subsequent deliverables and activities to each item in  
10 the RTM (e.g., mapping each test case to a specific requirement). The  
11 team updated test plans and implemented daily defect triage working  
12 sessions. For data, the additional personnel enabled a detailed review  
13 of the data model components, bolstering the data conversion process  
14 and completeness of data. The team also reviewed the entire data  
15 design to make sure all components matched across systems, which led  
16 to the creation of additional data validation routines to identify data  
17 issues and support remediation. The data team also made sure that the  
18 testing strategies would use real, converted data instead of contrived  
19 data.

20 In addition to previously identified gaps, the project team  
21 accelerated activities that normally occur in the later stages of the  
22 project, such as organization readiness planning, deployment and  
23 cutover planning, and business process documentation. By starting  
24 these activities early, PG&E could leverage the additional Subject Matter  
25 Experts (SME) and expertise to ensure future project activities and  
26 deliverables would meet the timelines and quality metrics, as well as  
27 uncover additional challenges earlier than normal.

28 The Re-Plan phase was completed in March of 2024. The project  
29 exited this phase with a revised project plan and activities, as well as  
30 additional confidence in the plan based on the RTM creation, use of  
31 real, converted data, and a revised integrated testing strategy.  
32 Ultimately, the project implemented a revised project execution  
33 operating model, creating detailed plans to enable daily, weekly, and  
34 monthly operating reviews with data-driven metrics to identify any

activities that were off-track and enable the team to take immediate corrective actions before impacts to project cost and timelines.

As part of the Re-Evaluation and Re-Plan efforts detailed above, the project team prepared schedules and milestones to measure project progress along a critical path to the target deployment date. This critical path analysis had been done previously, but the revised schedules were based on estimates and timelines developed from the detailed deliverables discussed in Section D.1.g. The more granular level of detail in the deliverables enabled higher quality estimates, and an updated execution operating model provided visual representation of interim checkpoints and catch-back opportunities to ensure the project stays on course to the deployment date. The revised plans support a higher level of confidence in the schedule.

#### **g. Design Update**

The second Design phase started in April 2024 and was completed in June 2024. With the Re-Evaluation and Re-Plan activities complete, PG&E needed to either update existing designs or create new ones for the revised functional requirements. Like the original plan, the revised plan included iterative design and build activities, but the revised plan was split into three waves, each traceable to specific requirements in the RTM. The first wave included additional requirements for NEM (including NEM Paired Storage and monthly reconciliation calculations), revenue reporting, Peak Day Pricing, Utility Users Tax, and manual billing. The second wave included requirements for RES-BCT (Local Government Renewable Energy Self-Generation Bill Credit Transfer), generation billing, usage calculation and framing, Standby Rate Option 4, NEM portal, and Electric Base Interruptible Program. The third wave included requirements for other variations of the Standby Rate, Energy Statement changes, and special contract billing (26 existing contracts, including special contracts for water, Sacramento Municipal Utilities District, Placer County Water Agency, and Western Area Power Administration). These waves occurred sequentially (i.e., the first wave was completed before the second wave began, a lesson learned from the previous Design phase) to allow PG&E to make

1 additional code changes for the downstream systems like Bill Print and  
2 Revenue Reporting prior to the next wave beginning, ensuring that the  
3 overall solution was complete. Further, the second Design phase  
4 incorporated the development of additional deliverables—high-level  
5 designs, functional designs, and detailed designs. Each of these design  
6 documents has an increasing level of detail. Since these design  
7 documents can all trace back to the RTM and functional requirements,  
8 the result is a highly detailed design that can be built and tested to  
9 enable a high level of certainty that the BCS solution will function as  
10 planned. With the additional detail for deliverables, the project is able to  
11 formulate higher detailed plans and estimates, enabling greater  
12 predictability of future project activities and overall project success. This  
13 additional detail is already paying off, as revised test execution activities  
14 are passing at a higher rate and revised timelines are being met.

#### 15 **h. Build Update**

16 The second Build phase started April 2024 and will complete in  
17 October 2024. The activities of the second Build phase are similar to  
18 the prior Build phase but were guided by a much higher level of  
19 requirement and design clarity as a result of the Re-Plan and second  
20 Design phases. For example, one of the primary issues driving the  
21 Re-Plan was the Net Energy Metering true up calculation issue. PG&E  
22 determined that the ultimate root cause of this issue was a mixture of  
23 incorrect and missing calculations. The updated, more detailed  
24 functional requirements and designs enabled the developers to build  
25 complete solutions to address the issue. Furthermore, the updated  
26 project execution operating model included visual representation of the  
27 rate development and testing. Known as the “Bingo Card,” the project  
28 team developed a matrix view of every rate schedule and program  
29 combination, with indicators to represent when certain combinations  
30 were starting to deviate from plan.

31 Data conversion development and execution was another major  
32 focus of the updated Build phase. The data conversion team created a  
33 data dashboard with specific information on data conversion execution  
34 targets, dependencies, and metrics related to conversion defects, errors,



1 and conversion population. The added resources and metrics have  
2 already started to pay off, reducing the defect count by over 50 percent  
3 in the first two months.

#### 4 **i. Test Refresh**

5 The refreshed second Test phase is scheduled to begin at the  
6 completion of the second Build phase in October 2024 and be  
7 completed in March 2025. As noted in the Re-Plan phase, PG&E  
8 switched responsibility for testing to the TCOE team. The team brings  
9 industry standard testing practices to the project, in addition to  
10 PG&E-specific knowledge related to rates and system integrations. The  
11 second Test phase will leverage the refreshed and integrated functional,  
12 integration, and Performance Testing (PT) strategies, as well as  
13 individual bill and financial comparison. This phase will include updating  
14 existing test cases, creating new test cases, mapping all back to the  
15 RTM, and executing all test cases. In this Test phase, the project will  
16 use real, converted data for the testing efforts. Converted data will  
17 enable compliance with traceability requirements and the execution of  
18 code leveraging production scenarios and data to facilitate improved test  
19 coverage across scenarios.

20 The Test phase will involve the comparison of bills generated in  
21 ABS and BCS to verify that BCS is functioning properly (commonly  
22 known as “Individual Bill Compare” testing). PG&E will use accounts  
23 that passed functional testing again for end-to-end integration testing, in  
24 accordance with the integrated testing strategy. In this test execution,  
25 the resulting BCS charges are compared to the ABS charges. In the  
26 initial testing scenarios, this will be done with a selection of accounts  
27 and test cases. In the later stage of the Test phase, the financial  
28 comparison effort will do this comparison on a broad, production scale  
29 level (commonly known as Financial Bill Compare testing). This testing  
30 will ensure that the new BCS system is operating correctly, delivering  
31 accurate charges.



1           **j. Deploy**

2           The Deploy phase will start in April 2025 and last until the BCS  
3 go-live date (the date on which the BCS system is live and operational in  
4 the production environment) in Q2 2025 pending coordination with  
5 end-of-quarter activities. The end result of this phase will be a  
6 successful go-live of the new system, which includes ensuring that the  
7 system is ready to be deployed and rehearsing deployment. During the  
8 Deploy phase, the project team will execute the deployment plan (as  
9 noted earlier, the development of the plan has been accelerated and will  
10 complete before needed in the Deploy phase) that documents the steps  
11 and timing of activities to cutover to the new system. The deployment  
12 plan will include criteria for a final “go/no-go” decision (defined metrics  
13 that the project team will review to ensure the system is ready to  
14 perform at a satisfactory level for production execution).

15           In the Deploy phase, the team will need to rehearse deployment  
16 activities to ensure that the system and team are able to perform the  
17 deployment during the cutover window (scheduled for approximately  
18 4 days during Q2 2025). In preparation for the deployment, the project  
19 team will execute full scale PT in the BCS environment.

20           After PT, the project team will perform Operational Readiness  
21 Testing (ORT). During cutover, the project plan requires PG&E to shut  
22 down the ABS system for approximately one week. ORT activities will  
23 verify that the cutover period is sufficient to complete all activities  
24 needed for go live. The goal of ORT is to run data conversion, BCS  
25 batch billing, upload to CC&B, and CC&B batch billing, all within the  
26 normal 24-hour daily window.

27           In order to prepare for full-scale ORT execution, the team will  
28 practice the steps during Full-Scale Test Environment (FSTE) refreshes.  
29 First, CC&B will download data to BCS and the team will validate the  
30 data. Then, the BCS system will process 12 months of usage data from  
31 ABS and the team will validate. These activities require executing the  
32 new interfaces and data conversion processes at a production scale.  
33 A snapshot of CC&B data is taken and moved to FSTE. The project will  
34 then extract data from ABS for the same period, validate the data,

import into the FSTE environment, validate the data there, and then download from FSTE to BCS and execute billing. The project plans to leverage four refresh efforts prior to go live in Q2 2025 to ensure accuracy, quality, and completeness.

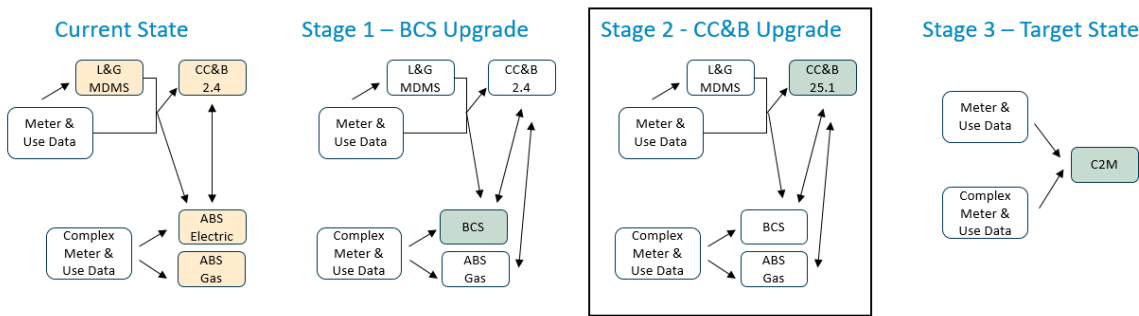
The project team will evaluate the project readiness throughout the Deploy phase. Once all criteria for a final go/no-go decision are met (as defined in the project deployment plan), the project team and related operations teams will execute the go-live cutover and complete the deployment.

**k. Support**

PG&E plans for a 3-month Stabilization and Support phase for the BCS project after the go-live in mid-2025, which is scheduled to be completed in Q4 2025. During the Support phase, the project will leverage a service introduction plan, which details the production support staff and roles and responsibilities post go-live. The development vendor will provide resources to quickly resolve issues found in production. As the production issues decrease, the vendor will perform handoff to the production operations teams.

**2. CC&B 2.4 Upgrade to CC&B 25.1**

**FIGURE 5-5  
CUSTOMER CARE & BILLING UPGRADE**



As discussed in Chapter 4, PG&E determined that, in order to achieve a fully modernized billing solution and minimize the risks of utilizing an outdated CC&B version for two or more additional years, it is necessary to first upgrade CC&B, its infrastructure and the ecosystem of integrated

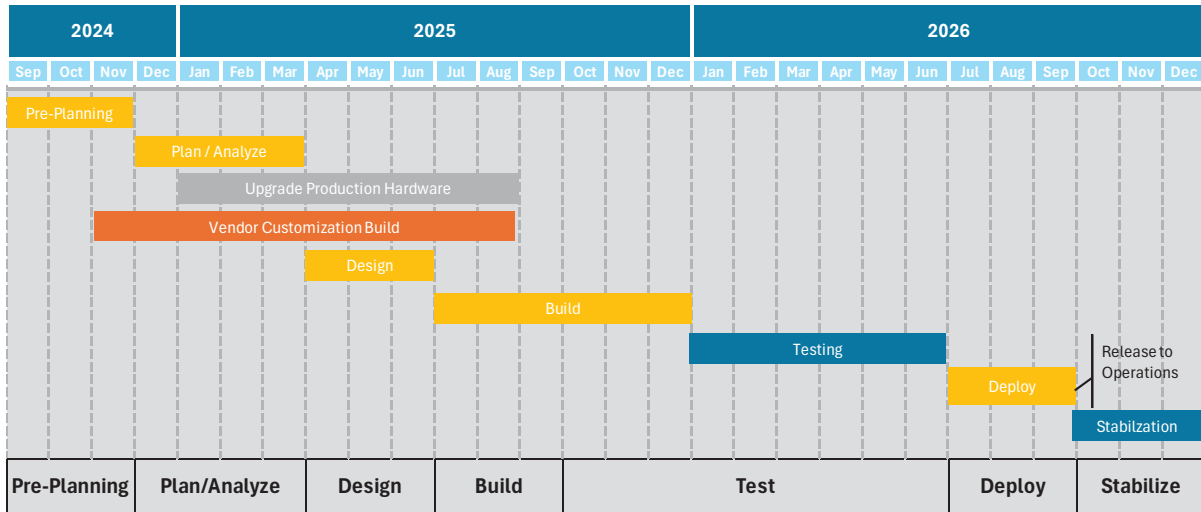
1 components to the vendor-supported version. Oracle recently updated its  
2 CC&B version numbering system to align with that of C2M, and Oracle's  
3 next version is CC&B 25.1 (to be released in 2025). PG&E has elected to  
4 perform a technical stabilizing upgrade of CC&B to Version 25.1 to reduce  
5 risks caused by the existing system and underlying technologies being  
6 outdated and lacking support.

7 Multiple activities must be performed to CC&B to move to the new  
8 version. The CC&B application and underlying databases will be upgraded  
9 to the newer version. Any customizations or underlying components relying  
10 on incompatible coding languages will be converted to modern, compatible  
11 languages. The project will also resolve any framework changes to the data  
12 structure or functionality, modifying the new system to perform as CC&B 2.4  
13 does today. Further, the version upgrades for other related components  
14 (i.e., hardware, middle-ware platforms, related applications, etc.) will be  
15 determined based on compatibility requirements of CC&B 25.1.<sup>4</sup> The CC&B  
16 25.1 upgrade plan was developed in partnership between PG&E SMEs, the  
17 Oracle product team, and other external consultants with technical upgrade  
18 experience. This upgrade is expected to take approximately 28 months  
19 beginning in Q3 2024 with the Pre-Planning effort—and concluding by Q4 of  
20 2026. While the project will be executed using the standard seven phases  
21 of the PG&E IT methodology, as an upgrade effort, the activities in each  
22 phase will be tailored to more technical development and testing outcomes.  
23 The project phases are described below:

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<sup>4</sup> Currently, CC&B 2.4 is compatible with AIX 7.1 and WebLogic Server 10.3.6, while CC&B 2.9 is compatible with AIX 8.x and WebLogic Server 12.2.1.4; the project will review compatibility versions once Oracle releases them in Q1 2025.

**FIGURE 5-6  
EXPECTED CC&B UPGRADE PROJECT PHASES AND TIMELINE**



**a. Pre-Planning**

The Pre-Planning activities of the effort to upgrade to CC&B 25.1 will start with PG&E conducting a full review of the base capability enhancements available with CC&B 25.1. This review will identify all business or technical functions which are expected to work differently in the new system. As this project is a technical stabilizing upgrade, the identification and documentation of these changes to business or technical functionality is critical to developing the proper project scope and plan. The identification will enable further analysis and design early in the project, enabling a more detailed level of build, testing, and change management review for more defined project success. The outputs of this Pre-Planning phase analysis will define the scope of the 25.1 upgrade effort. The Pre-Planning phase of the CC&B 25.1 project began in Q3 2024 and will be completed in Q4 2024. Building on lessons learned from the BCS project, PG&E will assign dedicated resources at this stage of the project, enabling the early allocation of SMEs and resource consistency throughout the rest of the project.

In addition, more typical Project Management Office (PMO)-related pre-planning activities (such as developing a project plan, establishing project delivery infrastructure, and gaining approval of the governance model) will be performed as part of this Pre-planning phase. The

1 following key deliverables will be produced as outcomes of the  
2 Pre-Planning phase:

- 3 • High-Level Fit/Gap Analysis;
- 4 • Detailed Project Plan (DPP);
- 5 • Risks, Actions, Issues, and Decisions Log;
- 6 • Governance Model; and
- 7 • Organization Chart and Baseline Staffing Plan.

## 8 **b. Plan/Analyze**

9 In the Plan/Analyze phase, PG&E will evaluate required  
10 customizations and analyze functionality and design changes. PG&E  
11 will work with Oracle product development team to download upgrade  
12 scripts and protocols to move from CC&B 2.4 to 25.1. PG&E considers  
13 the scope of the CC&B upgrade project (Version 2.4 to 25.1) as  
14 primarily technical—customized improvements are out-of-scope.  
15 However, some data tables and new features in CC&B 25.1 will require  
16 PG&E to change or remove some customizations. PG&E will evaluate  
17 required customization changes during the Plan/Analyze phase. PG&E  
18 will select and engage a vendor to complete any identified customization  
19 changes. Additionally, PG&E will analyze potential changes to the  
20 functionality and/or designs of existing integrations to downstream  
21 applications. The Plan/Analyze phase of the CC&B 25.1 project is  
22 anticipated to begin in Q4 2024 and will be completed in Q1 2025.

23 The following key deliverables will be produced as outcomes of the  
24 Plan/Analyze phase activities:

- 25 • Detailed Fit/Gap Analysis;
- 26 • Data Migration Strategy;
- 27 • Environment Requirements; and
- 28 • Change Readiness Assessment.

29 In addition, the long duration between upgrades will require that  
30 PG&E undertake three efforts to clear the way for future phase activities:  
31 (1) upgrade existing hardware, (2) upgrade the production database,  
32 and (3) COBOL-to-JAVA translations. Although there are aspects of the  
33 Build phase in each of these endeavors, the duration required and

down-stream activities' dependency on these efforts necessitates that they are initiated and executed in line with the Plan/Analyze Phase.

### **1) Upgrade Existing Production Hardware**

The CC&B 25.1 project requires a hardware upgrade because PG&E's current production hardware (including servers and related operating and application software) is out of support and CC&B 25.1 compatibility specifications require newer hardware versions. PG&E's current hardware is incompatible with the software PG&E is seeking to implement; therefore, PG&E must upgrade its hardware early in the project.

Changing production application hardware requires significant due diligence to ensure that the new hardware will be compatible with PG&E's systems. This will be a multistep process to provision, install, and test the production version under the new architecture. PG&E will provision additional servers to hold the full capacity of the production server and run PT on the full-scale test environment along with a disaster recovery test to ensure that the system is stable and operating within expected parameters.

### **2) Upgrade CC&B Production Database**

A database upgrade is a necessary component of the overall application upgrade project. CC&B is built upon the Oracle database, and the current CC&B 2.4 is on database Version 12c. PG&E must upgrade its database ecosystem to meet the compatibility requirements of CC&B 25.1. Initially, PG&E will upgrade the current database to Version 19c, since it is compatible with the current CC&B 2.4. During the subsequent phases of the project where CC&B is upgraded to 25.1, the project team will upgrade to the vendor-recommended compatible version as newer stable versions are released.

Additionally, the Customer Revenue Critical Reporting (CRCR) system discussed in Chapter 2 depends on an independent Oracle database, which must be separately upgraded in a standalone environment to enable compatibility. The CRCR database will also

1 be upgraded to Version 19c, and will be kept in sync with the CC&B  
2 database version throughout the project.

3 Similar to the hardware upgrade effort above, the database  
4 upgrade will include a comprehensive set of tests to ensure  
5 complete compatibility with any/all dependent applications. This  
6 effort will need to begin in conjunction with the Plan/Analyze phase  
7 and continue in parallel with other upgrade activities.

8 PG&E will leverage the TCOE team in the planning and  
9 execution of the testing activities for this project. PG&E will apply  
10 lessons learned from the BCS project related to testing and leverage  
11 the TCOE team for the industry best practices and demonstrated  
12 ability to support PG&E's CIS System Testing (ST).

### 13 **3) Translate Customizations From COBOL to JAVA**

14 One significant change Oracle made to CC&B since Version 2.4  
15 was to phase out compatibility with customizations written in  
16 COBOL, an outdated computer programming language. CC&B  
17 Version 2.5 and subsequent releases have all used the more  
18 common Java programming language. In order for PG&E's  
19 customizations (currently written in COBOL) to be compatible with  
20 Version 25.1, and subsequently with C2M, they will need to be  
21 translated to Java. To do this, PG&E will engage a vendor to  
22 perform the COBOL-to-Java translations. This is projected to be a  
23 multi-month effort up to 12 months, necessitating the start of  
24 execution in parallel with the Plan/Analyze phase to conform to the  
25 proposed schedule. At the conclusion of the conversion timeline,  
26 the vendor will deliver a completed code package to PG&E with all  
27 customizations ready to be added to PG&E's CC&B 25.1 application  
28 prior to testing and go-live.

### 29 **c. Design**

30 The Design phase of the CC&B 25.1 project will focus on three  
31 areas: (1) customization changes driven by base code functionality and  
32 compatibility requirements, (2) downstream applications and their  
33 integrations, and (3) data enhancements (i.e., table changes,

1 added/deleted fields, source cleansing, etc.). In each case, the team  
2 will progress from high-level designs to detailed application designs that  
3 are sufficient for developers to construct the necessary code. Working  
4 through functional requirements, PG&E will produce detailed design  
5 documents as the key deliverable of this phase.

6 While normally considered Build activities, PG&E will engage a  
7 vendor to develop data scripts focused on importing/transforming  
8 necessary data into the CC&B 25.1 system during the Design phase.  
9 PG&E expects that the vendor will build on experience with other  
10 investor-owned utilities that have successfully completed similar data  
11 transformations. The project plans to have infrastructure available at the  
12 end of Plan/Analyze to enable the data activities to be executed during  
13 the Design phase. It is important to complete this work during the  
14 Design phase so the output can be used during the overlapping Build  
15 and Test phases to confirm the functionality of the system on realistic  
16 data.

17 During the Design phase, the Organizational Readiness team will  
18 conduct an analysis of the potential change impacts of the project on  
19 PG&E and its customers. This early activity is a lesson learned from the  
20 BCS project, where there was less focus on change impacts early in the  
21 project. This analysis will inform both PG&E stakeholders and  
22 subsequent training activities to ensure the necessary preparatory work  
23 is performed to affect a smooth transition to the new product version.  
24 The Design phase of the CC&B 25.1 project will begin at the conclusion  
25 of the Plan/Analyze phase in Q1 2025 and will be completed in at the  
26 end of Q2 2025.

27 Since this will be a technical stabilizing upgrade, the following key  
28 deliverables will be produced in this Design phase:

- 29 • Functional Specification Documents (FSD);
- 30 • Updated Master Configuration Workbook (MCW);
- 31 • RTM;
- 32 • Master Data Alterations;
- 33 • Updated Application Architecture; and
- 34 • Organizational Change Impact Analysis.



#### d. Build

Since the CC&B 25.1 upgrade is considered a technical stabilizing upgrade, the Build phase will not be as extensive as Build phases for other projects that introduce or update processes and functionality. The intent is not to develop new functionality; rather, only rebuild key items that have been deprecated (i.e., removed from the system and no longer supported) or that need adjustment to make work with the new system.<sup>5</sup> The Build phase of the CC&B 25.1 project will begin in Q3 2025 and will be completed in Q4 2025.

There are two major development activities that will be delivered as part of the CC&B 25.1 upgrade: (1) remediation of existing capabilities to meet 25.1 updates; and (2) migration of eXtended Application Interface (XAI) functionality to Inbound Web Services (IWS).

##### 1) Existing Capability Remediation

Beyond required changes to various customizations, there are several changes in CC&B 25.1 that will drive remediation of PG&E developed interfaces, extensions and tables. There are new tables embedded in CC&B 25.1 that do not exist in version 2.4, which will need to be populated. Some new features included in CC&B 25.1 will require minor adjustments to existing, PG&E-developed extensions to enable these features. Additionally, existing integrations with Bill Print, the Financial Transaction General Ledger, and Contact Center Service Platform (CCSP) integration layer will need to be modified to work with the latest version of MuleSoft (a software PG&E uses to enable integration between systems). Finally, PG&E will modify some reporting structures during this phase to align with the underlying components that have

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<sup>5</sup> While it is recognized that the Oracle COBOL-to-JAVA translation is inherently a software “effort” and will likely require modifications to specific customizations, the intent is neither to develop new functionality nor re-platform existing functionality requiring significant new code development. Additionally, as stated earlier, due to timeline dependencies, the COBOL-to-JAVA translation effort will begin in conjunction with the Plan/Analyze phase and be delivered as an independent set of work. Thus, the COBOL-to-JAVA translation effort is not considered in scope of the Build phase.

1           been altered by Oracle since CC&B Version 2.4. This work will be  
2           completed as needed by the PG&E development teams.

## 3           **2) XAI to IWS Migration**

4           With Version 2.6 of CC&B, Oracle changed its integration  
5           technology from XAI to IWS. XAI and IWS are Application  
6           Programming Interfaces (APIs), a set of rules and protocols that  
7           allow different applications to communicate with each other. The  
8           replacement of XAI with the newer IWS APIs will involve  
9           transitioning from a decentralized, API-based communication model  
10          to a more centralized, inbound web service that offers improved  
11          efficiency, management, and automation capabilities.

12          In order to meet the CC&B 25.1 project timeline, PG&E expects  
13          to begin early test cycles of specific system components as the  
14          Build phase progresses. While there is no current plan to execute  
15          Build in specific cycles, the development activities will be planned  
16          and managed to ensure the necessary testing sequences of  
17          functionality, compatibility and performance can be successfully  
18          executed.

19          Additionally, PG&E will develop test scenarios, scripts and  
20          cases in parallel with technical development activities. This, too, will  
21          be planned, prioritized and managed to ensure that—along with the  
22          necessary system components—the testing infrastructure is in place  
23          to support testing of functionality, compatibility and system  
24          performance in parallel with on-going development activities.

25          The following key deliverables will be produced as outcomes of  
26          the Build Phase activities:

- 27          • System Configuration Modifications;
- 28          • Updated Software Components (i.e., extensions, IWS,  
29          populated tables);
- 30          • Unit Test Results;
- 31          • Data Transformation Scripts;
- 32          • Data Cleansing Report;
- 33          • Test Scenarios, Cases and Scripts; and
- 34          • Training Need Analysis Report.

1           **e. Test**

2           The Test phase for the CC&B 25.1 project will deploy the same  
3           model of testing PG&E uses in other large-scale software  
4           implementations, but with a focus on the nuances of a technical  
5           upgrade. The Test phase of the CC&B 25.1 project will begin in Q4  
6           2025 and will be completed in Q2 2026. This phase will include  
7           functional, integration, technical, and compatibility testing.

8           Functional testing (including unit, string, and system tests) will be an  
9           important part of ensuring all solution changes perform as required and  
10          designed without defects. However, the scope and emphasis of this  
11          functional testing will be focused on any new CC&B 25.1 features,  
12          necessary customization alterations, and data/table changes driven by  
13          the new CC&B framework. The primary purpose of functional testing  
14          will be to ensure that all rates continue to calculate as expected and that  
15          the new system will be capable of reliably supporting the business and  
16          our customers in the same way that CC&B 2.4 does now. Key  
17          components of functional testing include regression testing to verify that  
18          existing functionality—features and processes working prior to the  
19          upgrade—still work after the upgrade. This ensures that the upgrade  
20          has not introduced any unintended changes or issues.

21          Integration testing will focus on two areas: ensuring any integrations  
22          impacted by alterations to customizations or data/tables are functioning  
23          properly and ensuring previously existing applications integrated with  
24          CC&B continue to function as before. This is especially important due to  
25          the previously mentioned XAI to IWS conversion. The IWS technology  
26          can perform the same or better than the current XAI APIs, with  
27          additional monitoring and security functionality. The integration testing  
28          will ensure that the integrated applications (e.g., the web, Interactive  
29          Voice Response, and CCSP) work as good or better than current  
30          performance.

31          Technical testing will be of particular focus because migrating from  
32          CC&B 2.4 to Version 25.1 is intended to be a technical upgrade. PT,  
33          security testing, disaster recovery testing and ORT will all be performed  
34          as part of the overall technical testing strategy.

Compatibility testing will be particularly important to the CC&B 25.1 upgrade project. As described in earlier sections, this project will also include version upgrades to hardware, middleware, the database and other ecosystem applications. Compatibility testing will ensure that all updated components are version compatible, any protocol enhancements have been addressed, and all components of the solution work in harmony.

#### **f. Deploy**

The Deploy phase will prepare the system for deployment to production and concludes with the production system cutover. The Deploy phase of the CC&B 25.1 project will begin in Q3 2026 and will be completed in Q3 2026. This phase will include mock migrations, infrastructure preparations, end-user training, and operational readiness evaluations.

Mock migrations are essentially practice production migrations to ensure the transition to the production system is well understood by all involved parties, and PG&E will conduct several rehearsals of the migration process. Each migration will leverage the implemented infrastructure to also ensure preparations are complete for full production processing. PG&E will thoroughly evaluate the outcome of each mock migration to ensure any challenges are understood and addressed in advance of the next mock migration.

PG&E will also conduct training and proficiency evaluations to ensure the PG&E workforce is ready for cutover and post-go-live support. Key deliverables of this phase include:

- Multiple mock migrations (Go-Live practice);
- Well-defined Go-live and Stabilization Plan;
- Actively engaged and involved stakeholders; and
- Go-live Readiness Criteria Met.

#### **g. Support**

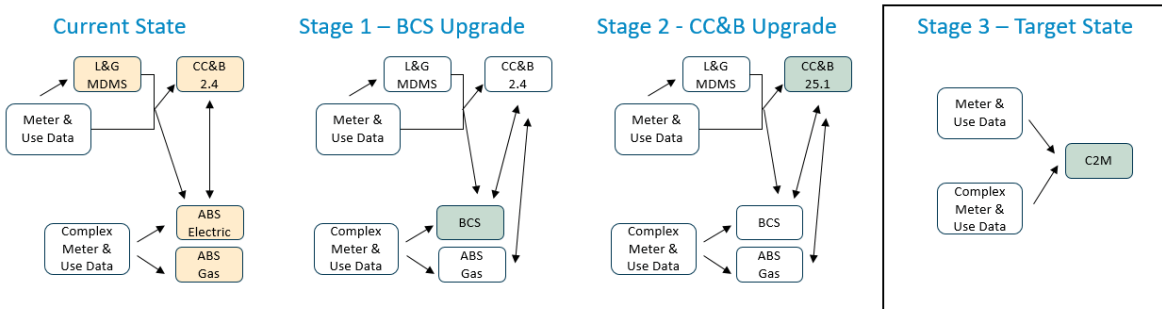
The Support phase of the CC&B 25.1 upgrade will accomplish two objectives: (1) ensure the system is stable and operating properly in production, and (2) transition system ownership from the project team to

PG&E business and IT resources. The Support phase is projected to last three months following go-live (from about Q3 2026 to Q4 2026) and will include hyper care and stabilization.

The initial period will be hyper care where Oracle product team, vendor developers, and technical staff will work with the project team to resolve system issues, defects, and ultimately ensure the system meets agreed-upon performance criteria. Hyper care will generally focus on high impact defects with short turn-around timeframes. Stabilization activities will immediately follow, where the project team continues to resolve system issues and defects, but will shift focus to include lower impact issues.

### 3. C2M Implementation Project

**FIGURE 5-7**  
**BILLING MODERNIZATION INITIATIVE TARGET STATE**



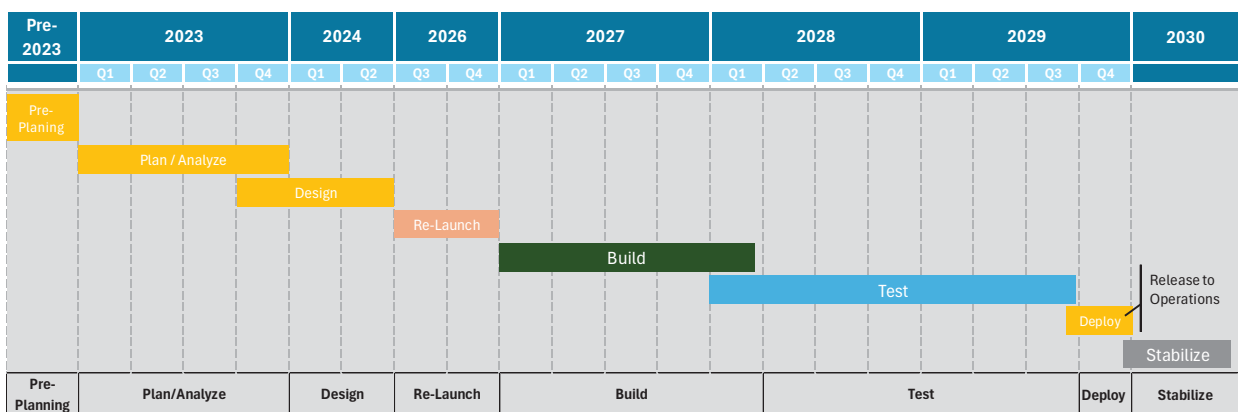
The C2M implementation project is the culmination of the Billing Modernization Initiative and will combine the modular rate enhancements of the BCS project and technical platform upgrades of the CC&B 25.1 project with the integrated Meter Data Management System and dispatch capabilities of the C2M platform as well as the remaining ABS Gas platform. The end result will be a single, modernized CIS solution (the specific features and functionalities of the final C2M product are discussed in more detail in Chapter 4).

The phases of the C2M implementation will be slightly different than PG&E's standard implementation process because of the history of this project. Prior to the 2024 Billing Modernization Initiative strategy change, which put the original C2M implementation on hold, PG&E had already

completed the Pre-Planning phase of the project and looked to complete the Plan/Analyze and Design phases of the project.

As a result, the C2M project will restart by reassessing the CIS landscape, ensuring the C2M product is still the most relevant for PG&E's goals, followed with a Re-Launch phase to revisit and build upon PG&E's prior C2M-related work (described in more detail below). This includes a process to confirm that the planned C2M solution is still the correct final solution for the Billing Modernization Initiative. PG&E expects to re-start the C2M project in Q3 2026, with a go-live date in Q4 of 2029. The project phases are described below:

**FIGURE 5-8  
TARGET STATE PROJECT PHASES**



#### a. Pre-Planning

The Pre-Planning phase of the C2M project began in November 2021 and ended in December 2022. During the Pre-Planning phase, PG&E selected and onboarded a system integrator to lead the Plan/Analyze and Design phases.

For the C2M project, PG&E initially considered six potential suppliers. Of those, three had existing master service agreements with PG&E and all had confirmed experience implementing CC&B and C2M systems. PG&E conducted a multi-phase RFP for system integration in Q1 2022, including initial questions, scoring, shortlisted suppliers, and contract negotiation, and identified the top two preferred suppliers based on all responses. PG&E then engaged West Monroe, a consulting firm,

1 to evaluate the two preferred suppliers and support negotiations with the  
2 selected vendor.

3 PG&E ultimately selected Infosys (with Ernst and Young providing  
4 subcontractor expertise) based on their superior performance in several  
5 key factors:

- 6 1) Milestone-Based Payments: Infosys was able to commit to  
7 milestone-based payments during the award negotiation phase, with  
8 holdbacks for milestone delays and missed deliverable criteria,  
9 which were designed to protect PG&E from delays in delivery and  
10 associated increases in total project costs.
- 11 2) Increased Resource Commitment: Infosys committed approximately  
12 523,900 person-hours to the C2M project, including 87 percent  
13 senior team members using a largely onshore mix for initial phase  
14 and then more heavily leveraging offshore talent in future phases.
- 15 3) Advantageous Pricing: Infosys was the lowest cost bidder, with a  
16 blended rate for resources significantly lower than competing offers.
- 17 4) PG&E Resource Requirements: Infosys built a plan which required  
18 less PG&E resource commitments, reducing the financial and  
19 managerial requirements that would be needed to successfully  
20 complete the application upgrade.

21 PG&E chose to use an external system integrator in order to  
22 minimize uncertainty and inefficiency in the Plan/Analyze and Design  
23 phases. While not required for all IT implementation projects, the use of  
24 a system integrator is appropriate here because the extensive level of  
25 customization in the current CC&B 2.4 system<sup>6</sup> would otherwise create  
26 an unacceptable amount of uncertainty in the scope, timeline, and cost  
27 of the implementation. To reduce this cost and timeline uncertainty risk,  
28 PG&E chose to implement a two-stage strategy: (1) leverage the  
29 experience of a system integrator to lead the Plan/Analyze and Design  
30 phase activities—with the additional objective of producing a refined

---

6 The decision to change the Billing Modernization Initiative to a three-stage approach occurred during the Design phase of the C2M Implementation project. As such, Plan/Analyze and Design activities focused on changes to CC&B 2.4 functionality instead of CC&B 25.1.



1 cost and timeline estimate for the remainder of the project, and  
2 (2) contract and execute the Build, Test, Deploy and Support phase  
3 activities as a separate effort based on this more definitive data from the  
4 first stage. This contracting strategy was based on lessons learned on  
5 the BCS project and other large-scale implementations at PG&E.

6 **b. Plan/Analyze**

7 The Plan/Analyze phase of the C2M project began in January 2023  
8 and was closed in December 2023. During the Plan/Analyze phase, the  
9 system integrator, Infosys, facilitated over 200 functional, technical, and  
10 RICEFW-focused (i.e., reports, interfaces, conversions, enhancements,  
11 forms, and workflows) workshops. The work products produced as a  
12 result of the workshops and ancillary activities included a full list of  
13 functional and technical requirements, a fit-gap analysis of the product's  
14 ability to address PG&E business needs, and a change readiness  
15 assessment of the organization.

16 Prior to the commencement of workshops, PG&E team members  
17 participated in C2M training and demonstrations by Oracle. PG&E  
18 reviewed proposed starter requirements from Infosys to ensure they  
19 aligned with PG&E requirements and business processes. By engaging  
20 with business SMEs, these were refined multiple times to ensure both  
21 pain points of the current system and processes and desired process  
22 improvements were documented.

23 The system integrator facilitated workshops over many months with  
24 engagement by SMEs (both internal and external) and members of  
25 PG&E's various lines of business and IT organizations to confirm and  
26 document functional and technical requirements and review or update  
27 business processes in light of C2M functionality. Through process  
28 mapping, cross project impacts were identified which necessitated  
29 additional deep dive working sessions. Separate breakout sessions  
30 were held with smaller teams to document RICEFW items (reporting,  
31 integrations, configurations, customizations).

32 In parallel, the Organizational Readiness teams were conducting  
33 change impact analyses to ensure all impacts on PG&E co-workers and  
34 contractors were being appropriately considered in the Plan/Analyze



1 phase while the PMO was developing the necessary governance  
2 infrastructure and deliverables to support the project execution. Overall  
3 project governance, in addition to the defined PMO, was a prudent  
4 addition to the C2M Program, based on experience on other programs,  
5 including BCS. When a vendor is performing a large amount of the  
6 project work on a new system, additional governance processes need to  
7 be in place to ensure success.

8 From there, PG&E reviewed the edge systems (systems outside of  
9 the current CIS systems that will interface with the target C2M system)  
10 that could be impacted through C2M implementation and what process  
11 improvements or updates were in flight prior to go live to remove  
12 redundancies.

13 The following key deliverables were produced as outcomes of the  
14 Plan/Analyze Phase activities:

- 15 • Integrated Project Plan;
- 16 • Risks, Actions, Issues, and Decisions Log;
- 17 • Governance Model;
- 18 • Organization Chart and Baseline Staffing Plan;
- 19 • Facilitated Workshop Schedule;
- 20 • Business Process Hierarchies;
- 21 • Process Design Documents;
- 22 • Fit/Gap Analysis;
- 23 • Data Conversion Strategy;
- 24 • Environment Requirements; and
- 25 • Change Readiness Assessment.

### 26 **c. Design**

27 The Design phase of the C2M project began in January 2024 and  
28 was closed in May 2024. During the Design phase, Infosys translated  
29 the requirements from Plan/Analyze into functional design specifications  
30 (i.e., FSDs) and produced numerous other design related work products  
31 to support subsequent development activities.

32 Amongst the functional workstreams, requirements were organized  
33 into configurations, extensions, interfaces, reports/letters and—where  
34 applicable—customizations. The two key technical workstreams,

1 conversion and integration, translated both functional and technical  
2 requirements into the designs for their related work. As PG&E and  
3 Infosys produced FSDs, the conversion team reviewed the FSDs for  
4 potential data impacts and, in parallel, developed data mappings  
5 between the CC&B, ABS, BCS, and C2M data models. Resources  
6 knowledgeable with the data structures were added to the set of  
7 activities due to the challenges experienced on the BCS project. The  
8 integration workstream focused on creating FSDs for both new and  
9 modified interfaces.

10 Another key activity of the Design phase was the deployment of the  
11 Design Authority. The Design Authority is a governing body responsible  
12 for evaluating and rejecting or approving key design options (or  
13 decisions) produced by the project team as they relate to PG&E's needs  
14 and application capabilities. While the use of a project Design Authority  
15 is a normal component of the IT process, there were three key drivers to  
16 its deployment in the C2M project: (1) PG&E's goal to use as much  
17 base C2M functionality as possible, (2) the sunseting and integration of  
18 various CIS edge system applications, and (3) PG&E's relationship and  
19 influence with Oracle as the product vendor.

20 First, emphasis on base functionality (i.e., reducing the number of  
21 custom and non-industry standard components) supports future  
22 application maintenance updates enabling a variety of cost and effort  
23 saving opportunities. Therefore, unless California regulatory rate or  
24 operational expectations require a customization, PG&E will endeavor to  
25 use C2M's base functionality.

26 Second, as discussed in Chapter 4, C2M will replace a number of  
27 edge-system applications (applications that interface with the CIS and  
28 provide functionality or data that the CIS does not) with applications that  
29 are integrated into C2M. As a result, PG&E must sunset  
30 (i.e., decommission) a number of the existing applications. Due to the  
31 complexity of PG&E's existing CIS ecosystem, ancillary application  
32 changes, such as the sunseting and integrations, were inevitable.

33 Finally, PG&E engaged with the Oracle product team to understand  
34 the product development roadmap and attempt to align Oracle's

1 roadmap with PG&E's broader technology roadmap related to  
2 transitioning to the energy systems of the future. As a major Oracle  
3 customer, PG&E was able to negotiate for enhancements to the product  
4 roadmap based on a design review process.

5 With these goals in mind, the project employed a Design Authority  
6 Review (DAR) process in which proposed changes were reviewed by a  
7 leadership advisory panel for validation and confirmation. The DAR  
8 process brought together project SMEs, project leaders, Oracle C2M  
9 product team experts, and business SMEs to review the business need  
10 or drivers, potential solutions, and decide on the best fit solution for  
11 PG&E and its customers.

12 The Design phase also included a re-estimation of project costs. In  
13 order to have an auditable understanding of the cost and timeline  
14 estimate, during the RFP process to select the system integrator, PG&E  
15 produced a baseline model of costs per estimated system changes for  
16 the overall program. At the conclusion of the Design phase, PG&E  
17 re-estimated costs using the same model while including changes in  
18 system build components and any related cost deltas. The costs,  
19 timeline and staffing plan presented in this filing are a direct reflection of  
20 the information developed in the re-estimation effort. It represents an  
21 effort and timeline focused on the Build, Test, Deploy and Support  
22 phase activities based on the requirements and designs developed  
23 during the Plan/Analyze and Design phases.

24 The following key deliverables were produced as outcomes of the  
25 Design phase activities:

- 26 • FSDs;
- 27 • Development Object Inventory;
- 28 • Master Configuration Workbook;
- 29 • RTM;
- 30 • Master Data Design;
- 31 • To-Be Application Architecture; and
- 32 • Organizational Change Impact Analysis.

**d. Pause and Re-Launch**

When PG&E made the decision to change the Billing Modernization Initiative strategy to three stages, it was prudent to pause the work on the C2M project. Due to the complexity of the projects and the high number of resources for each project, executing these projects concurrently introduces an unacceptable level of risk. Thus, the C2M project was paused in Q2 2024. This involved the completion of deliverables in the Design phase, saving project documentation for use during Re-Launch, and resource reallocation to other efforts.

During the Re-Launch phase, PG&E will evaluate the Plan/Analyze and Design work performed to date against the outcomes and lessons learned from the BCS and 25.1 upgrade projects and familiarize the project team and vendor with the objectives and outcomes of the project. Specifically, the team will analyze the electric rate calculation from BCS and integrations from 25.1 for changes needed in the C2M system. As discussed in Chapter 4, PG&E decided to delay the C2M project—prioritizing instead the delivery of the modular rate capability (through the BCS project) and upgraded infrastructure (through the CC&B 25.1 project). As a result, it is prudent to perform a re-launch effort prior to resuming C2M-focused work. The Re-Launch phase is scheduled to begin in Q3 2026.

There are five key objectives of the Re-Launch phase: (1) evaluate and confirm that the C2M product is still the correct end solution for the Billing Modernization Initiative; (2) review and incorporate any design changes or new gaps identified since the completion of the Design phase; (3) evaluate the existing system integrator and vendor partner relationships and select, negotiate and contract with additional vendors as necessary; (4) mobilize PG&E personnel to support the project and backfill operational roles as necessary; and (5) re-familiarize the project teams with the decisions, supporting material and the design specifications produced in the original Plan/Analyze and Design phase activities.

1           **e. Build**

2           The development activities in the Build phase will be executed in  
3           three progressive cycles, each lasting approximately four months. The  
4           cycles will build upon prior cycles and target a specific subset of the  
5           overall functional and technical solution requirements. Each  
6           development cycle will include the creation of detailed design  
7           documents to guide configuration and component development, system  
8           configuration and component development, and unit testing of the built  
9           components. The Build phase will also include data conversion  
10          scripting, integration construction, and report/letter creation. The Build  
11          phase is scheduled to begin in Q4 2026 and conclude in Q1 2028.

12          In parallel with these three development cycles, PG&E will proceed  
13          with test script generation to support the planned execution of each of  
14          the various segments of the Test phase, outlined in the next section.  
15          Test scenarios will be developed to match the business processes  
16          defined in Plan/Analyze with respective scripts formulated to address  
17          the various conditions that can occur within a given scenario.

18          Additionally, the Organizational Readiness Training teams will begin  
19          developing training material during the Build phase. Training material  
20          will combine information regarding system functionality with  
21          PG&E-specific configuration based on the outcome of the fit/gap  
22          analysis to best develop a training curriculum that matches content with  
23          need.

24          Mid-way through the second build cycle, the project will begin  
25          independent ST, verifying that the functionality defined by the business  
26          requirements works as intended. Unit testing will validate that individual  
27          configuration elements, development objects, and process workflows  
28          accurately reflect the intended outcomes of the detailed designs.

29          The following key deliverables will be produced as outcomes of the  
30          Build phase activities:

- 31          • System Configuration;
- 32          • Software Components (i.e., Code);
- 33          • Unit Test Results;
- 34          • Data Conversion/Migration Scripts;

- Integrations;
- Reports/Letters;
- Test Scenarios, Cases and Scripts;
- System Integration Testing (SIT) Scenarios;
- Training Need Analysis Report; and
- Training Materials.

**f. Test**

The Test phase will confirm that the system performs the functional and technical requirements reflected in the RTM and FSDs and is satisfactory to enable PG&E to deploy C2M. The Test phase is scheduled to begin in Q2 2028 and complete in Q3 2029.

Testing scenarios will encompass both business processes and requirements. The Test phase will include the following 12 forms of testing:

- String Testing;
- ST (three cycles);
- SIT, including End-to-End Testing and Report Testing (three cycles);
- Smoke Testing;
- Regression Testing (Automation);
- Parallel Bill Testing (two full monthly cycles);
- PT;
- Disaster Recovery Testing;
- Security/Controls/Segregation Of Duties Testing;
- ORT (two cycles); and
- User Acceptance Testing (UAT) (two cycles).

Starting with SIT, all test processes will use full volume converted data (real-world data that has been converted from CC&B 25.1, ABS Gas, BCS Electric and Landis+Gyr MDMS to C2M for testing purposes). This recognizes that—just as in system components—defects are expected to occur in the conversion process and must also be thoroughly tested and remedied. As a result, the data conversion process—legacy-to-target—must be developed and tested prior to the start of SIT and executed at the beginning of each SIT cycle. As described in the BCS section, the use of converted data is vitally

1 important to ensuring that test execution is covering the full gamut of  
2 use cases for the production system. While converted data will be  
3 tested as part of all the other test activities, data testing alone is  
4 insufficient to ensure the quality of the conversion process. As such,  
5 numerous comparative reports will be run as part of each conversion to  
6 assess the accuracy of all aspects of the data (i.e., financial transactions  
7 and summaries, account and record counts, etc.), reconciled and  
8 remediated, as necessary.

9 The test categories will be organized to build upon one another.  
10 Unit and string testing of the individual components and modules will  
11 ensure the success of the broader ST. Comprehensive ST of all  
12 aspects of the CIS ecosystem will ensure smooth SIT. Smoke and  
13 regression testing will be leveraged to ensure all defect resolutions are  
14 properly deployed in the system. Parallel bill, performance, disaster  
15 recovery, and security testing will all be performed to ensure ORT  
16 accurately reflects the readiness of the system to support PG&E's  
17 operational/production needs and those of our customers.

18 During the Test phase, PG&E will also conduct extensive end-user  
19 training. This will include developing training material, proficiency and  
20 reference guides. PG&E will also educate trainers to prepare them to  
21 successfully deliver training to a large/diverse PG&E end-user  
22 population.

23 The following key deliverables will be produced as outcomes of the  
24 Test phase activities:

- 25 • Daily and Weekly Test Execution and Defect Remediation Reports;
- 26 • System and SIT Test Closure Reports;
- 27 • Data Conversion Reconciliation Report;
- 28 • Data Cleansing Report;
- 29 • UAT Execution and Closure Reports;
- 30 • End-User Training Materials;
- 31 • Train the Trainer Training Materials;
- 32 • End-User Course and Proficiency Materials; and
- 33 • User Group Reference Guide.

## g. Deploy

The objective of the C2M Deploy phase will be to prepare all aspects of the system (e.g., software, data, infrastructure, and personnel) for deployment and ultimately deploy the new system. These activities will include mock migrations, infrastructure preparations, end-user training, and operational readiness evaluations. The Deploy phase is scheduled to begin in Q3 2029 and be completed in Q4 of 2029.

PG&E will perform several iterations of cut-over process rehearsals with increasing fidelity to ensure the transition to production is well understood by involved stakeholders. The outcome of each rehearsal will be thoroughly evaluated and reviewed to ensure any and all challenges are understood and addressed in advance of the next rehearsal. This will include various forms of regression testing, execution of certain operational processes, catch-up activities and reconciliation reports.

PG&E will also conduct training and proficiency evaluations to ensure the PG&E workforce is ready for cutover and post go live support. Key success factors of this phase include:

- Multiple Dress Rehearsals (Go-Live Practice);
- Well-defined Go-live and Stabilization Plan;
- Actively engage and involve stakeholders;
- Practice, Practice and Practice some more; and
- Go-live Readiness Criteria Met.

## h. Support

The Support phase of the C2M project will accomplish two objectives: (1) ensure the system—and related ecosystem applications/integrations—is stable and operating properly in production, and (2) affect a transition of system ownership from the project team to PG&E business and IT resources. The Support phase is scheduled to begin in Q4 2029 and be completed in Q4 2030.

During the first three months after C2M goes live, the system integrator and project team members will provide hyper care support, where the system integrator developers and technical consultants



1 resolve system issues, defects, and ultimately ensure the system meets  
2 agreed-upon success criteria. The project will exit from hyper-care once  
3 it meets system performance criteria related to the volume and severity  
4 of defects, system exception volume, and other operational criteria.

5 Immediately after the hyper care period ends, approximately three  
6 months of stabilization activities will begin. In general, high impact  
7 defects will be resolved during the hyper care phase. Lower impact  
8 defects, usually with manual workarounds, will be fixed during the  
9 stabilization phase.

10 To ensure the system is working as intended, the system integrator  
11 and PG&E will complete specific project close-out activities to transition  
12 support of the system to PG&E. This will include the turn-over of  
13 technical and functional knowledge, documentation, operational metric  
14 processing, and other service introduction activities.

15 Following the planned six months of hyper care and stabilization, the  
16 project plans to continue surge staffing support (see Section E below).  
17 During the Test phase, additional resources will be brought in to learn  
18 the new system and supplement existing business and system  
19 operations staff during the Deploy and Support phases. It is anticipated  
20 that PG&E will need up to 12 months of surge staffing following the  
21 deployment and cutover to the new C2M system in Q4 2029.

#### 22 **4. Change Management**

23 Change management—coordinating the people, processes, and  
24 systems to achieve a desired outcome—will be a key component of the  
25 transition to BCS, CC&B 25.1, and C2M. Many of PG&E's business and  
26 operations organizations regularly interact with the CIS to perform or support  
27 specific business operations. These organizations will all be impacted by  
28 each new component of the Billing Modernization Initiative. For example,  
29 users of the current ABS Electric complex billing application will now use  
30 BCS, a significantly different system. Application and infrastructure support  
31 staff will need to adjust to the nuances of updated hardware, databases, and  
32 middleware with the CC&B 25.1 Upgrade. In addition, many billing and call  
33 center end-users will need to learn to interact with a significantly different  
34 interface, new functionality, and enhanced automation and business

1 processes after the C2M Implementation. PG&E has worked with its  
2 implementation vendors to develop a change management plan to ensure a  
3 smooth launch of all three systems. This plan includes strategies to  
4 socialize coming changes across the PG&E organization, train impacted  
5 team members and ensure that the organization is prepared for the  
6 transition to each of the three new systems prior to go-live.

7 The training program for impacted PG&E team members will be a  
8 collaboration between PG&E, its implementation vendor, and Oracle. BCS,  
9 CC&B Version 2.4 (PG&E's current billing system), CC&B 25.1, and C2M  
10 are all Oracle products. As a result, the amount of training required to  
11 transition to 25.1 and C2M will be lower than the amount required for a net  
12 new system because both are Oracle products with operational and  
13 technical similarities to CC&B 2.4. The training program will consist of  
14 overviews of business processes and hands-on trainings with PG&E team  
15 members to ensure they are comfortable with the system at go-live.

16 To ensure that customers are aware of the changes that the Billing  
17 Modernization Initiative will create, PG&E will include a coordinated change  
18 management strategy for the entire initiative focusing on the unique needs  
19 of each stage. These plans will include internal and external  
20 communications strategies to complement the Billing Modernization Initiative  
21 implementation plans.

22 The three project stages will have varying effects to PG&E operations  
23 staff and customers, so each project will need to adjust their approach and  
24 depth of communication appropriately to reach the target stakeholders, with  
25 primary focus on noticeable improvements customers will experience. The  
26 BCS project will impact a small portion of PG&E's customers, including  
27 many large companies. For this audience, PG&E will leverage the existing  
28 customer account representatives to engage and educate the customers on  
29 upcoming changes. However, most PG&E customers do not have account  
30 representatives, so the C2M project will need to differentiate its approach to  
31 communicate the changes to customers. PG&E's goal is to make the  
32 modernization effort transparent to customers and ensure customers do not  
33 have negative safety and customer service experiences as a result of the  
34 Billing Modernization Initiative.

## **E. Project Staffing Plans and Costs**

PG&E will utilize both internal PG&E personnel and external contractors (from vendors and system integrators) to execute the Billing Modernization Initiative. PG&E team members will serve as business and IT SMEs, as well as technical developers. External contractors will provide in-depth functional and technical expertise and implementation experience. The staffing resources and costs discussed below reflect the internal and external labor required to facilitate the development, implementation and production migration of each project.

PG&E has conducted two vendor selections to date and will conduct another, competitively sourcing the work to ensure selection of the partner with the best possible pricing, contractual terms, and capabilities.

Two RFPs Conducted:

- 1) BCS product selection; and
- 2) C2M system integrator for Plan, Analyze, and Design phases.

Still to be accomplished:

- 1) C2M Implementation Phases (Planned for 2026).

The following sections present detailed staffing plans and cost projections for internal and external labor for each project in the Billing Modernization Initiative.

### **1. BCS – ABS Electric Replacement**

The following table reflects the detailed labor Full-Time Equivalent Employees (FTE) and costs by phase for the BCS project (to replace ABS for electric complex billing customers). Labor is further detailed into external labor (i.e., all contracted labor—system integrator, staff augmentation, SMEs, etc.—to support both business and IT workstreams), internal labor (i.e., all PG&E personnel either assigned to the project or tasked with specific support activities), and surge staffing (i.e., additional staff temporarily contracted to support business or IT functions during post-go-live stabilization).

**TABLE 5-1  
LABOR COST ESTIMATES FOR BCS PROJECT**

	Pre-Planning	Plan/Analyze	Design/Build	Test	Replan	Design Upd.	Build Upd.	Test Refresh	Deploy	Support
External Labor *										
Avg. FTE	1.5	8.0	31.8	40.3	45.7	90.3	99.7	74.2	73.2	71.5
Peak FTE	3.8	13.5	43.6	56.9	85.1	95.9	110.9	83.3	79.3	74.3
Internal Labor										
Avg. FTE	1.5	8.0	8.5	11.0	9.4	14.5	25.2	18.7	15.6	15.4
Peak FTE	3.6	7.8	11.9	16.4	10.2	19.5	28.4	25.2	15.8	15.4
Surge Staffing										
Avg. FTE								10	10	10
Peak FTE								10	10	10
Phase Cost (,000s)										
Cap	\$ -	\$ 6,448	\$ 11,066	\$ 21,439	\$ 10,835	\$ 11,678	\$ 17,075	\$ 20,317	\$ 13,928	\$ 11,840
Exp	\$ 1,165	\$ 8	\$ 557	\$ 649	\$ -	\$ 89	\$ 313	\$ 838	\$ 240	\$ 1,920

(\*) The External Labor total for the Plan/Analyze and Design/Build phases do not include the count of Oracle resources due to the nature of the contract. The contract agreement changed during the Test phase, resulting in Oracle resources being included in the labor count from that point forward.

The total projected cost of the BCS project is expected to be \$130,400,000. Of that, \$124,624,000 will be capitalized and \$5,778,000 will be expensed. Project staffing will gradually increase through the replan and updated design activities, peaking at 139.3 total FTEs during the Build phase. An additional 10 surge staff resources will be required to support post-go-live activities.

Note that, as described in Section D.1 above, the BCS project has completed the replan effort to reassess the timeline, costs, and expectations to complete the remainder of the BCS project. As such, Table 5-1 (above) reflects actual labor capacity and costs through the original Pre-Planning, Plan/Analyze, Design/Build and Test Phases. Labor capacity and costs for the remaining phases are based on the current project plan.

#### **a. Systems Integrator/Vendor Resources**

Oracle will remain in place as the development vendor for the BCS project given their unique knowledge of the BCS system architecture. As they have already been engaged in the project to date, their staffing profile is projected to remain as is—with minor adjustments for specific technical expertise—through deployment with a continued level of support post-go-live. PG&E also leverages various vendor resources for project management, change management, and overall governance support.

**b. PG&E Resources**

PG&E forecasts the need for a functional team of product owners and business SMEs, as well as a technical team of: architects, developers, Database Administrators (DBA), technical support, and IT SMEs of up to 28.4 FTEs to support the project.

**2. CC&B Upgrade to Version 25.1**

The following table reflects the detailed labor FTEs and costs by phase for the CC&B 25.1 Upgrade project, broken down by external and internal labor.

**TABLE 5-2  
LABOR COST ESTIMATES FOR CC&B 25.1**

	Pre-Planning	Plan/Analyze	Design	Build	Test	Deploy	Support
External Labor							
Avg. FTE	1.3	14.8	19.2	36.0	59.1	59.1	59.1
Peak FTE	2.5	24.5	21.5	59.1	59.1	59.1	59.1
Internal Labor							
Avg. FTE	16.8	41.0	58.3	75.7	81.3	81.3	79.3
Peak FTE	18.3	58.3	58.3	83.8	81.3	81.3	79.3
Phase Cost (,000s)							
Cap	\$ 2,323	\$ 30,750	\$ 10,612	\$ 26,670	\$ 29,572	\$ 14,532	\$ 4,532
Exp	\$ -	\$ 771	\$ 880	\$ 1,802	\$ 3,824	\$ 943	\$ 314

The total projected cost of the CC&B 25.1 Upgrade project is \$127,525,000. Of that, \$118,992,000 will be capitalized and \$8,522,000 will be expensed. Project staffing will gradually increase from as few as 5 FTEs during the Pre-Planning Phase to a peak of 143 total FTEs during the last months of the Build Phase; and carrying into the Test and Deploy phases. Staffing will gradually decline through the Support Phase based on how quickly stabilization is achieved.

**a. Systems Integrator/Vendor Resources**

As stated in the project description, a vendor will be selected to perform the COBOL-to-JAVA translation. To match delivery obligations to the task duration and project timeline, significant vendor staffing is expected to begin early in the Plan/Analyze Phase and staff will continue to support activities well into the Support Phase. In addition to

the customization conversion resources, PG&E will rely on other technical SMEs to support the project, including change management, DBAs, testing, integration, and project management.

#### b. PG&E Resources

PG&E forecasts the need for a functional team of product owners and business SMEs as well as a technical team of architects, developers, DBAs, technical support and IT SMEs of up to 59.1 FTEs to support the project. The project will leverage a higher percentage of PG&E resources compared to the other projects because PG&E has experience executing this type of project, the target solution (CC&B 25.1) is similar to the existing CC&B, and many of the technical resource skill sets already exist at PG&E.

### 3. C2M Implementation Project

The following table reflects the detailed labor FTEs and costs by phase for the C2M Implementation project, broken down by external and internal labor.

**TABLE 5-3  
LABOR COST ESTIMATES FOR C2M PROJECT**

	Pre-Planning	Plan/Analyze	Design	Build	Test	Deploy	Support	Ext. Support
External Labor *								
Avg. FTE	1.4	4.9	10.6	26.9	30.7	23.1	11.7	-
Peak FTE	4.0	9.5	15.3	31.3	31.8	23.3	18.8	-
Internal Labor								
Avg. FTE	0.7	37.9	46.5	78.8	85.0	87.7	65.3	-
Peak FTE	3.1	46.9	67.8	79.6	90.2	87.9	86.7	-
Surge Staffing								
Avg. FTE	-	-	-	-	82.9	335.3	298.8	240.0
Peak FTE	-	-	-	-	298.0	354.0	299.0	240.0
Phase Cost (,000s)								
Cap	\$ 7,626	\$ 32,244	\$67,446	\$ 130,004	\$ 141,827	\$26,949	\$19,494	\$ -
Exp	\$ 2,025	\$ 890	\$11,470	\$ 15,086	\$ 19,668	\$ 9,111	\$15,051	\$ 8,837

(\*) The External Labor total does not include the system integrator resources due to the nature of the contract.

The total projected cost of the C2M Implementation project is \$507,727,000. Of that, \$425,589,000 will be capitalized and \$82,137,000 will be expensed. Project staffing will gradually increase from as few as

7 FTEs during the Pre-Planning Phase to a peak of 129 total FTEs in the early months of the Build Phase; and carrying into the Test and Deploy phases. Implementation staffing will gradually decline through the Support Phase based on how quickly stabilization is achieved. One unique aspect of the C2M Implementation plan is the projected need to extend billing and call center operations surge support beyond the typical stabilization period; this will average approximately 300 temporary resources during that time.

As discussed in Section D.3, above, the Plan/Analyze and Design phases were completed in May 2024, therefore Table 5-3 reflects actual labor capacity and costs through the original Pre-Planning, Plan/Analyze, and Design phases. Labor capacity and costs for the remaining phases are based on the current detailed plan.

#### **a. Systems Integrator/Vendor Resources**

PG&E chose to engage Infosys for only the Plan/Analyze and Design phases to optimize vendor costs and reduce delivery risk. PG&E will separately evaluate potential vendors for future Build/Test/Deploy/Support activities after the successful completion of the Plan/Analyze and Design Phase. PG&E also leveraged various vendor resources to support project management, technical SMEs, and governance support.

#### **b. PG&E Resources**

##### **1) Project Delivery Resources**

PG&E forecasts the need for a functional team of product owners and business SMEs, as well as a technical team of architects, developers, DBAs, technical support and IT SMEs of up to 90.15 FTEs to support Build, Test, and Deploy activities. This capacity will be maintained into the early stage of Support before scaling back to 65 FTEs in the latter stage of stabilization.

##### **2) Surge Staffing Resources**

PG&E plans to use surge staffing for the C2M Implementation project to ensure a seamless migration and a successful transition of business operations to the new platform, particularly from the customer perspective. To migrate the new solution into PG&E's



production environment and subsequently maintain the continuity of business operations and customer service at (or near) current service levels, PG&E will use surge staff support in three key areas:

- Technical Operations and Database Support;
- Billing Operations; and
- Call Center Operations.

Surge staffing for all three areas will begin approximately half-way through the test phase (in about Q1 2029). For Billing Operations and Call Center support, this coincides with the early stages of end-user training delivery and is intended to ensure the teams are properly trained/prepared with sufficient time to transition into the new roles. In contrast, while the initiation of the Technical Operations surge staffing begins at roughly the same time, it will extend through the Deployment and post-go-live Support phases (expected to conclude in Q2 2030).

With the exception of Call Center customer service representatives, the onboarding profile for each of the surge staff teams will reach planned capacity very quickly once staffing begins. Call Center customer service representatives will take slightly longer to ramp up because: (1) it will be administratively difficult to recruit and onboard the number of people needed to fill these roles, and (2) the requirements and capacity of PG&E's training program for customer service representatives will impose constraints on how quickly new hires can begin work.

#### **4. Depreciated Costs of the Billing Modernization Initiative**

As stated in Chapter 2 Section B.4, the costs of implementation of the legacy systems of the Billing Modernization Initiative have been fully depreciated.

The total capital cost of the BCS project is forecasted to be \$124,624,000. Based on an operative date of July 2025 and asset lifetime retirement in July 2030, greater than 75 percent of the costs will be depreciated at the time of December 2029 (C2M implementation target). The net book value is \$30,000,000 by 2029 and 40 percent of the software



cost would not be utilized by C2M. This results in forecasted stranded cost of \$12,000,000.

The total capital cost of the CC&B 25.1 project is forecasted to be \$118,992,000. The project will have two operative dates: December 2024 (initial hardware deployment) and October 2026 (full project deployment). The initial hardware deployed for the project at a cost of \$4,700,000 will not have stranded costs as it will be fully depreciated before C2M goes live. The amount included in the subsequent stranded costs analysis is \$114,292,000.

The CC&B 25.1 project is forecast to have costs with a book value of \$10,980,000 in the CMP30304 13-year software asset class and \$4,480,000 in the CMP39101 5-year hardware asset class in 2029. All of these assets will be utilized by C2M, resulting in no forecasted stranded costs.

The CC&B 25.1 project is forecasted to have capital costs of \$98,825,000 in the CMP30302 5-year software asset class. Net book value is forecast to be \$43,600,00 by 2029 and 25 percent of the software asset cost would not be utilized by C2M, resulting in forecasted stranded costs of \$10,900,000.

See Chapter 5 workpapers for additional detail on stranded cost analysis.

## **F. Conclusion**

This chapter details the implementation plan for the billing Modernization Initiative, including providing the specific additional detail about the implementation plan for the proposed billing systems upgrade requested by the Commission in the 2023 GRC Decision. In particular, it provides a more robust showing of PG&E's proposed project, including the implementation plan, phases of the project (e.g., planning, development, testing, or others), resources required for each phase, timeline for each phase, costs anticipated for each phase, and other information.<sup>7</sup>

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<sup>7</sup> D.23-11-069, p. 549.

**PACIFIC GAS AND ELECTRIC COMPANY**  
**CHAPTER 6**  
**DESCRIPTION OF COST-BENEFIT ANALYSIS**

PACIFIC GAS AND ELECTRIC COMPANY  
CHAPTER 6  
DESCRIPTION OF COST-BENEFIT ANALYSIS

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PACIFIC GAS AND ELECTRIC COMPANY  
CHAPTER 6  
DESCRIPTION OF COST-BENEFIT ANALYSIS

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**PACIFIC GAS AND ELECTRIC COMPANY**  
**CHAPTER 6**  
**DESCRIPTION OF COST-BENEFIT ANALYSIS**

**A. Introduction**

This chapter provides a discussion of the cost-benefit analysis performed on Pacific Gas and Electric Company's (PG&E) implementation of three Oracle-based Customer Information System (CIS) platforms and their related subsystems as part of its Billing Modernization Initiative: Billing Cloud Services (BCS), Customer Care and Billing v 25.1 (CC&B 25.1), and Customer-to-Meter (C2M).<sup>1</sup> This chapter will address the California Public Utilities Commission's (CPUC or Commission) directive to provide a discussion of: (1) the risks associated with the continued use of the CIS platforms, and the rationale for upgrade, which were previously described in detail in Chapter 3, (2) an overview of the Cost-Benefit Analysis (CBA), including objectives and methodology, (3) a summary of the benefits and costs identified throughout the CBA process, and (4) a discussion on the final results of the CBA analysis and the impacts of discount rates applied.

The wholistic benefits associated with the Billing Modernization Initiative, including quantified financial benefits and non-quantified benefits such as risk reduction and customer benefits, outweigh the costs. As described in Chapters 2 and 3, PG&E's current billing systems are obsolete and the risks of not upgrading these systems are substantial. These unquantified risk and experience benefits warrant PG&E's Billing Modernization investment. Additionally, as discussed in further detail below, PG&E and Accenture conducted a thorough and rigorous review of potential benefits associated with the Billing Modernization Initiative and found that additional quantifiable benefits represent 31 percent of costs when discounted according to PG&E's weighted average cost of capital and, and 56 percent in nominal terms, leading to a Benefit-Cost Ratio (BCR) of 0.31 and 0.56, respectively. A BCR of 1.00 would

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<sup>1</sup> The Commission's November 16, 2023, General Rate Case Decision specifically directed PG&E to provide additional detail about the proposed billing systems, including "[a] cost benefit analysis for the project that considers whether the overall benefits of the project outweigh the overall costs." D.23-11-069, p. 549, No. 3.

1 indicate that these quantifiable benefits exactly offset costs. See Table 6-1 for a  
 2 comprehensive summary of benefits considered:

**TABLE 6-1  
SUMMARY OF BENEFITS CONSIDERED**

Line No	Benefit	Quantification Status
1	B.1: Billing Operations Process Efficiencies	Quantified
2	B.2: Customer Support Operations Process Efficiencies	Quantified
3	B.3: Contact Center Operations Process Efficiencies	Quantified
4	B.4: Credit & Collections Process Efficiencies	Quantified
5	IT.1: Eliminate Legacy Architecture Costs	Quantified
6	IT.2: Avoid Future Increased Cost to Maintain Legacy Architecture	Quantified
7	IT.3: Reduce Cost to Implement Current Project Backlog	Quantified
8	IT.4: Reduce Cost to Implement Future New Projects	Quantified
9	IT.5: Reduce Managed Service Provider (MSP) Spend	Quantified
10	IT.6: Reduce Unplanned CIS System Downtime	Quantified
11	IT.7: IT Support Process Efficiencies	Quantified
12	IT.8: Smart Meter Operations Center Process Efficiencies	Quantified
13	Cybersecurity Risk Reduction	Not Quantified
14	Asset Failure Risk Reduction	Not Quantified
15	Support California policy goals through improved speed to test and program new rates	Not Quantified
16	Improved speed of customer bill issuance	Not Quantified
17	Improved tracking of assets and customer service	Not Quantified
18	Improved customer self-service capabilities	Not Quantified
19	Reduced delays to account updates	Not Quantified
20	Reduced meter verification costs	Not Quantified

3 The combination of risks associated with PG&E's current CIS platforms and  
 4 financial benefits associated with the Billing Modernization Initiative support the  
 5 business case to replace PG&E's current systems.

## 6 **B. Cost-Benefit Analysis Scope**

7 The scope of the CBA covers two parts: (1) the costs of implementing and  
 8 operating each upgrade; and (2) the financial benefits enabled by each system  
 9 upgrade. As discussed in more detail in Chapter 4, the Billing Modernization  
 10 Initiative includes three platform upgrades, including: (1) an upgrade from  
 11 Advanced Billing System (ABS) to Oracle BCS, (2) upgrade from Oracle

1 CC&B 2.4 to Oracle CC&B 25.1, and (3) consolidation of ABS Gas, BCS,  
2 C&B 25.1 and L&G Meter Data Management Systems (MDMS) into C2M. The  
3 cost-benefit analysis includes all costs associated with the implementation and  
4 ongoing operation of each of the three systems. As outlined in Section D, the  
5 analysis considers financial benefits enabled by each system across both  
6 business and Information Technology (IT) functions. Unless otherwise noted,  
7 any benefits enabled by BCS or CC&B 25.1 are presumed to be subsumed into  
8 C2M after the final upgrade is completed.

9 An important consideration that is outside the scope of this CBA is the  
10 quantification of the risks posed by PG&E not upgrading its current billing  
11 systems and the benefits of the risk reduction and system stabilization of the first  
12 two upgrades. As discussed in more detail in Chapter 3, PG&E faces numerous  
13 risks if it does not upgrade its current billing systems, including risk of  
14 catastrophic mission failure. The primary objective of the first two projects, the  
15 BCS and CC&B 25.1 upgrades, is to address and reduce these risks, especially  
16 IT asset failure and cybersecurity risks. These risk-reduction and system  
17 stabilization initiatives are required to maintain the overall health of PG&E's  
18 billing platform resulting in a lower financial benefit-cost ratio associated with  
19 both of these systems as the risk reduction benefits associated with them are  
20 not quantified by the CBA. Risk quantification is possible in some  
21 circumstances, but the methodology of assigning a financial value to risk  
22 reduction does not always fully capture the benefit of avoiding a potentially  
23 catastrophic cybersecurity or IT asset failure risk. CIS are core to business  
24 operations and a CIS system failure would have cascading impacts across  
25 PG&E's operations, impacting PG&E's ability to serve customers.<sup>2</sup>

## 26 **C. Cost-Benefit Analysis Overview and Methodology**

### 27 **1. What is a CBA?**

28 The Cost-Benefit Analysis is a tool to compare the projected costs of  
29 implementing and maintaining PG&E's proposed systems with the benefits  
30 associated with their implementation. Cost and benefit analyses are used  
31 within and beyond the utility industry to evaluate the prudence of an

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2 See Chapter 3 for additional detail regarding potential risks associated with PG&E's current billing systems.

investment decision on its financial merits. The analysis discussed in this chapter uncovers the quantitative net financial impact of pursuing the Billing Modernization Initiative on PG&E's operations. This analysis is designed to function as one input among several to enable PG&E, the Commission, and additional stakeholders to make informed, evidence-based decisions relating to this investment.

It is important to note that the CBA can only compare *quantifiable* benefits and costs. The CBA provides one objective measure of the prudence of the investment and the due diligence behind the proposal and serves as a quantified input summarizing the impact of the initiative; the CBA does not capture the non-quantifiable benefits which the Billing Modernization Initiative will provide. As discussed in Chapter 3, PG&E faces significant obstacles and risks if it maintains its legacy systems—such risks are the primary drivers for PG&E's pursuit of the initiative. Therefore, future-proofing PG&E's existing architecture to avoid system outages represents a significant benefit of the initiative that is not quantified in the CBA. The initiative will also drive reductions in cyber-related risks and reduce the possibility of IT asset life failure. Additionally, the initiative will lead to significant non-quantifiable benefits, including improved customer experience and improved compatibility with third-party applications.

## **2. CBA Methodology**

PG&E partnered with third-party industry experts familiar with the California regulatory environment from Accenture to develop a robust, evidence-based Cost-Benefit Analysis model. Accenture worked with PG&E to identify key gaps in its existing CIS infrastructure, map these gaps to novel capabilities of the planned platforms to surface benefits, and develop quantification methodologies and estimates for each benefit identified.

Accenture and PG&E teams worked with vendors and internal resources to gather cost estimates for all three systems. The CBA considers all implementation and ongoing costs associated with each system throughout each system's projected lifetime. PG&E developed cost estimates for the implementation and ongoing maintenance of each of the billing system upgrades that are part of the Billing Modernization Initiative by utilizing its internal cost estimation tools and working with its implementation and



1 system vendors.<sup>3</sup> PG&E projects that BCS will go-live in 2025, CC&B 25.1  
2 will go-live in 2026 and C2M will go-live in 2029.

3 Similarly, Accenture and PG&E projected the value of each benefit  
4 throughout the same period. The methodology for calculating the value of  
5 each benefit varied according to the specific characteristics of each benefit.  
6 For benefits associated with the complete elimination of a cost, the value of  
7 the benefit was considered to be the value of that avoided cost in each year.  
8 For benefits derived from a business process efficiency, benefit values are  
9 generally derived by estimating the costs of performing the process on the  
10 current system and estimating the reduction in time under the target system.  
11 Note that the specific calculations to estimate the value of each benefit vary  
12 according to the characteristics of the benefit.

13 Benefits associated with each of these platforms are recognized as early  
14 as the launch of the corresponding platform, though some benefits are  
15 recognized gradually to reflect time required for PG&E team members to  
16 learn elements of the target system and fully integrate and realize the  
17 benefits of new business processes. ABS Gas, BCS, CC&B 25.1 and L&G  
18 MDMS will be replaced by C2M in 2029. Any benefits associated with BCS  
19 and CC&B 25.1 continue to be realized throughout the anticipated life of  
20 C2M—through 2042<sup>4</sup>—because the functionality triggering those benefits in  
21 BCS and CC&B 25.1 remains in C2M.

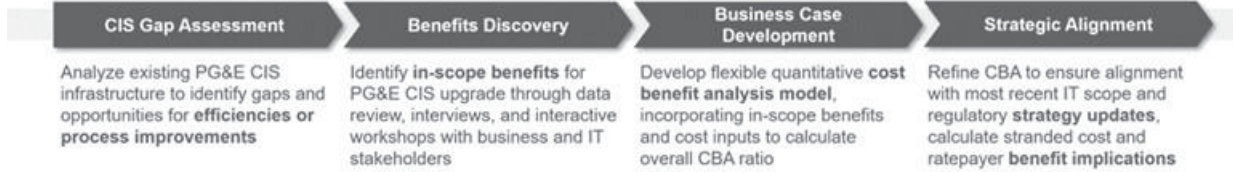
22 These benefit and cost projections were then used to develop a ratio for  
23 all quantifiable costs and benefits realized through the pursuit of the Billing  
24 Modernization Initiative. Benefits and costs are provided throughout this  
25 chapter in 2023 dollars. Inflation rates are projected through the lifetime of  
26 C2M (2042) and applied to both costs and benefits, before being discounted  
27 to a base year of 2023.

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<sup>3</sup> PG&E generally follows a standard procedure for estimating the costs of large-scale implementations like those discussed in this chapter. This process involves first developing a staffing plan that forecasts resources required to complete the implementation, then estimates the costs associated with that staffing plan. This process is described in more detail in section E.1.

<sup>4</sup> Note that this analysis assumes a 13-year asset life. Benefits are realized through the end of C2M's asset life, which is on November 30, 2042.

**FIGURE 6-1**  
**CBA CREATION PROCESS FLOW**



## **D. Overview of Benefits:**

### **1. Overall Approach to Benefits Discovery and Quantification**

Accenture and PG&E stakeholders worked together to identify, refine, and quantify potential benefits. The benefit identification process began with a thorough analysis of the incremental capabilities of the platforms that PG&E had planned to implement. Accenture and PG&E then conducted interviews with internal experts to understand gaps in current billing system capabilities and how the new platforms would address those gaps. Accenture worked with PG&E teams to develop methodologies for quantifying each of the benefits identified and gather inputs to develop initial value estimates. PG&E and Accenture regularly pressure-tested and refined the set of benefits it considered and their quantification methodologies by socializing benefits and processes with PG&E stakeholders—surfacing new benefits, removing non-applicable benefits, and updating the calculation methodology for each benefit.

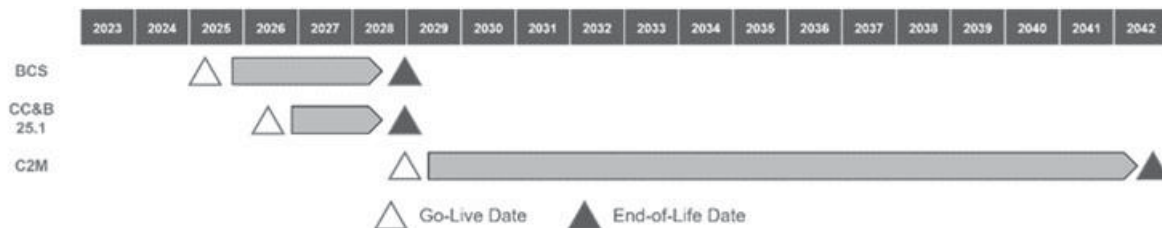
In addition to the process outlined for quantifying the annual value of each benefit, PG&E and Accenture projected the evolution of input values that underlie benefit calculations to capture the full value of each benefit across the lifetime of the system. Accenture also worked with PG&E to develop benefit realization “ramp curves” to capture the portion of each benefit realized in each year and account for any delays between the implementation of a capability and the full realization of benefits.

The quantifiable benefits identified through the process described above are the result of extensive diligence and analysis. They are well-supported and appropriately tailored. Along with the risk reduction benefits discussed in Chapter 3, they comprehensively represent the impacts of the Billing Modernization Initiative.

## 2. Core Assumptions Underlying Estimation

When providing discounted values, all benefits and costs are discounted to 2023 as the base year. Discounting these values allows the CBA to reflect the relative value of benefits and costs realized in the future to PG&E and its customers today, accounting for the time value of money and its potential to earn a return when invested elsewhere. PG&E's Weighted Average Cost of Capital (WACC) and the Social Rate of Time Preference both serve as the discount rates in this analysis and are presumed to remain constant throughout the forecast period, as are inflation and overall electric customer growth rates.<sup>5</sup> Benefits are calculated either using a three-year rolling average of relevant inputs or single-year annual values, according to which is the most representative baseline for projected volumes based on input from PG&E stakeholders. As discussed in section C.2, these inputs are projected over the lifetime of the platforms. The realization of benefits is discounted in the go-live year according to the portion of the year that the benefit is realized.

**FIGURE 6-2  
ANTICIPATED ASSET LIFE TIMELINES**



## 3. Business Benefits

The CBA considers four key categories of quantifiable business benefits:

<sup>5</sup> In R.20-07-013, the S-MAP Order Instituting Rulemaking (OIR) Phase 3 Decision, the CPUC considered the value of utilizing multiple discount rates to evaluate programs (in that specific case, mitigations). The Commission noted that the appropriate discount rate may differ according to the program evaluated; discount rates considered include the social rate of time preference and utility financial metrics such as the weighted average cost of capital (D.24-05-064, pp. 102-103). The CBA uses 7.8 percent for WACC. PG&E Advice Letter (AL) 4813-G/7046-E, p. 3.

- 1       • **B.1 - Billing Operations Process Efficiencies:** This category includes  
2       benefits resulting from automated or streamlined processing of delayed  
3       bills, errors, complex rates, and other complex billing processes. These  
4       benefits are driven partially by the transition from a billing system  
5       designed to support subtractive billing (using monthly meter reads), to  
6       one optimized for interval billing enabled by advanced metering  
7       infrastructure. This category also includes benefits from increased  
8       automation to reduce risk of manual error and reduce effort to resolve  
9       exceptions and process delayed bills, as well as reduction in redundant  
10      processes from consolidation of billing platforms;
- 11     • **B.2 - Customer Support Operations Process Efficiencies:** This  
12      category includes benefits resulting from automation of Medical Baseline  
13      application processing. Under PG&E's current CIS infrastructure,  
14      Medical Baseline applications, recertifications, and self-certifications are  
15      manually processed. The Billing Modernization Initiative will automate  
16      these processes leading to significant reductions in manual labor over  
17      the lifetime of the systems;
- 18     • **B.3 - Contact Center Operations Process Efficiencies:** This category  
19      includes benefits resulting from reductions in call volume to the PG&E  
20      contact center due to the billing system upgrade. A portion of calls  
21      currently received by the PG&E contact center is driven by billing  
22      system anomalies, such as delayed bills. The CIS upgrade will  
23      decrease the delays driving these calls, leading to reductions in labor  
24      costs to support this call volume; and
- 25     • **B.4 - Credit & Collections Process Efficiencies:** This category  
26      includes benefits resulting from reductions in volume of write-off process  
27      errors and debit or credit adjustments. The CIS upgrade will reduce  
28      errors among written off accounts receiving service from third-party  
29      providers and enable improved distribution of credits, reducing the  
30      degree of manual intervention required under the current billing  
31      platforms.

32       The total nominal estimated value of business benefits to be realized  
33      through the Billing Modernization Initiative is \$212 million.

**TABLE 6-2**  
**FORECASTED BUSINESS BENEFITS – NOMINAL AND WACC DISCOUNTED**  
**(CONSTANT 2023 MILLIONS OF DOLLARS)**

Line No.	Benefits Category	BCS Benefits (Millions of Dollars)	CC&B 25.1 Benefits (Millions of Dollars)	C2M Benefits (Millions of Dollars)	Total Nominal Benefits (Millions of Dollars)	Total WACC Discounted Benefits (Millions of Dollars)
1	B.1	3.9	3.4	178.3	185.6	73.0
2	B.2	—	—	14.7	14.7	5.6
3	B.3	—	—	5.3	5.3	2.0
4	B.4	—	—	6.3	6.3	2.4
5	Total Business Benefits	3.9	3.4	204.6	211.9	83.0

#### 4. IT Benefits

The CBA includes seven key categories of quantifiable IT benefits resulting from the CIS upgrade:

- **IT.1 - Eliminate Legacy Architecture Costs:** This category includes benefits resulting from the elimination of IT support costs and licensure costs to support legacy systems. With the implementation of a single integrated CIS platform, PG&E will no longer pay for individual licenses for customer care and billing and MDMS and the ancillary applications that support them. This category includes gross reductions in internal application support, capital expenditures associated with the systems, and licensure costs.
- **IT.2 - Avoid Future Increased Cost to Maintain Legacy Architecture:** This category includes benefits from eliminating the growing costs of continuing to maintain obsolete legacy technologies. PG&E's system will become more expensive to operate and maintain as it continues to age due to the complexity associated with maintaining an out-of-date, unsupported technology languages, features and capabilities. Replacing PG&E's legacy systems eliminates these costs.
- **IT.3 - Reduce Cost to Implement Current Project Backlog:** This category includes benefits resulting from increased labor efficiency and decreased capital costs required to implement planned rates currently in the PG&E backlog. The Billing Modernization Initiative will allow for a new, more efficient method of rate development: PG&E will only need to develop, code, and test rates in a single system rather than in multiple

and will be further enabled by the move to modular rates and the elimination of customizations for rate developments. By enabling a singular modular rating engine, PG&E will be able to implement the 16 projects that are not currently planned for either BCS or CC&B, as detailed in Table 4-1 of Chapter 4, in its current and projected backlog more efficiently than it would without the Billing Modernization Initiative.

- **IT.4 - Reduce Cost to Implement Future New Projects:** This category includes benefits resulting from increased labor efficiency and decreased capital costs to implement *future* projects, enabled by the same improved rate development processes that enable PG&E to address its project backlog. This benefit category includes both capital and expense spend.
- **IT.5 - Reduce Managed Service Provider Spend:** This category includes reductions in managed service provider spend to support legacy systems. PG&E's current legacy customer care and billing system relies on several thousand customizations that require extensive vendor support. The Billing Modernization Initiative will integrate PG&E's customer care and billing system with its meter data management system. The Billing Modernization Initiative will allow for the retirement of PG&E's architecture and the managed service provider spend associated with its support.
- **IT.6 - Reduce Unplanned CIS System Downtime:** This category includes benefits resulting from a reduction in annual unplanned CIS system downtime and the costs associated with addressing outages. PG&E's current system is not fully supported by its vendor due to its age. This lack of support has led system downtime to extend beyond Mission Critical reliability standards.<sup>6</sup> The Billing Modernization Initiative will move PG&E to a modern, vendor-supported CIS, reducing total system downtime each year in line with Mission Critical reliability standards.

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<sup>6</sup> PG&E's 2026 target for Mission Critical applications is a 99.99 percent reliability/uptime standard. C2M is expected to meet this application standard for reliability and this has been scoped into C2M's design.

- **IT.7 - IT Support Process Efficiencies:** This category includes reductions in training costs and IT systems access reviews for PG&E's current systems. Since PG&E will be staying within the Oracle billing ecosystem and CC&B and C2M are built off similar foundations, there will be less of a need to perform introductory training days. System access reviews will decrease because PG&E is moving the capabilities of 11 different systems to one, leading to less time required to grant resources access to appropriate systems. PG&E will also realize benefits from only needing to grant new hires access to one system rather than to 11.
  - **IT.8 - SmartMeter™ Operations Center (SMOC) Process Efficiencies:** This category includes benefits from SMOC labor efficiencies associated with reductions in Data Correction Routines (DCR). Current native data storage in billing systems is restricted to 13 months, limiting the ability of the billing teams to perform actions such as retroactive start / stops and requiring DCRs to be performed by the SMOC team. The Billing Modernization Initiative will expand native storage to 37 months, reducing the need for DCRs
- The total nominal estimated value of IT benefits to be realized through the Billing Modernization Initiative is \$384 million.

**TABLE 6-3  
FORECASTED IT BENEFITS – NOMINAL AND WACC DISCOUNTED  
(CONSTANT 2023 MILLIONS OF DOLLARS)**

Line No.	Benefits Category	Nominal BCS Benefits (Millions of Dollars)	Nominal CC&B 25.1 Benefits (Millions of Dollars)	Nominal C2M Benefits (Millions of Dollars)	Total Nominal Benefits (Millions of Dollars)	Total WACC Discounted Benefits (Millions of Dollars)
1	IT.1	–	–	206.7	206.7	79.3
2	IT.2	–	–	2.8	2.8	1.1
3	IT.3	–	–	10.9	10.9	5.8
4	IT.4	–	–	55.0	55.0	20.9
5	IT.5	–	–	93.8	93.8	36.0
6	IT.6	–	0.2	0.9	1.1	0.5
7	IT.7	–	–	6.2	6.2	2.5
8	IT.8	–	1.1	6.8	7.9	3.4
9	Total IT Benefits	–	1.3	383.2	384.4	149.4



## 5. Total System Benefits

Through the projected life of these three systems, between 2024 and 2042, the total nominal value of the benefits realized is \$596.4 million.<sup>7</sup>

These benefits are driven primarily by reductions in manual operations to address exceptions or errors, by reductions in costs to support complex legacy systems, and by reductions in legacy CIS system licensures.

The primary objective of implementing BCS and CC&B 25.1 is to enhance system stability and protect against a potential system failure which would lead to an inability to bill customers. These implementations provide a subset of total financial benefits realized throughout the forecast period.

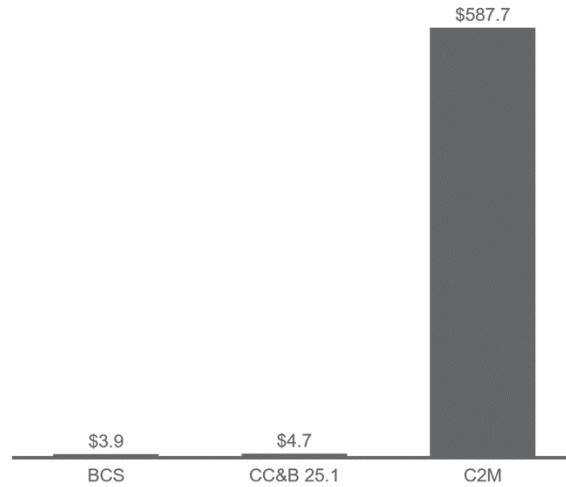
The total nominal value of financial benefits associated with BCS is \$3.9 million. The total nominal value of financial benefits associated with CC&B 25.1 is \$4.7 million. The majority of quantified benefits, and their corresponding financial value, is realized by the upgrade to C2M, which integrates customer billing with MDMS. The total nominal value of benefits associated with C2M is \$587.7 million. These values (and the values in Tables 6-2 and 6-3, above) reflect the attribution to C2M of benefit values realized in time periods after its go-live date. Therefore, the benefits attributed to BCS and CC&B 25.1 are realized from 2025 to 2029 and 2026 to 2029, respectively, before being attributed to C2M beginning in 2029. The distribution of lifetime benefit values is shown in Figure 6-3, below.

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<sup>7</sup> See Figure 6-2 above.



**FIGURE 6-3  
FORECASTED BENEFITS BY SYSTEM  
(CONSTANT 2023 MILLIONS OF DOLLARS)**

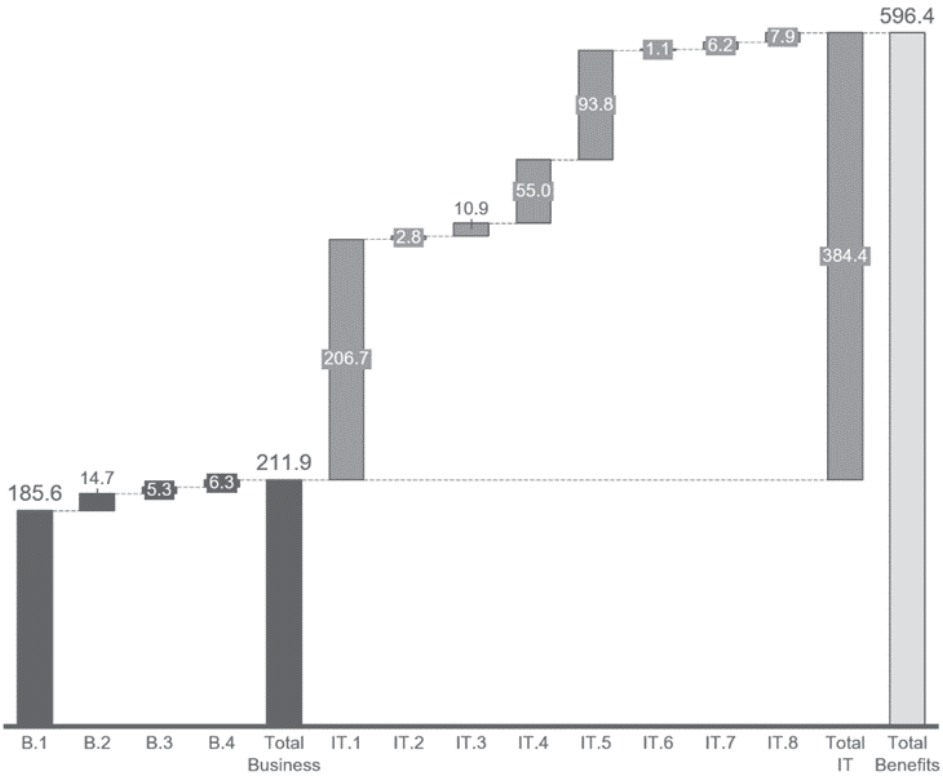


1           As discussed, the BCS and CC&B 25.1 upgrades are driven by the need  
2 to address some of the non-quantifiable benefits such as the need to reduce  
3 cybersecurity and asset failure risk and the majority of quantified benefits  
4 associated with the Billing Modernization Initiative are concentrated after the  
5 go-live of C2M, in 2029. Therefore, the discount rate used to calculate the  
6 present value of benefits over the lifetime of the initiative impacts the total  
7 benefits estimated. The total nominal (*non-discounted*) value of benefits  
8 across the three systems is \$596.4 million. The value of these benefits  
9 *discounted* according to PG&E's Weighted Average Cost of Capital is  
10 \$232.4 million.

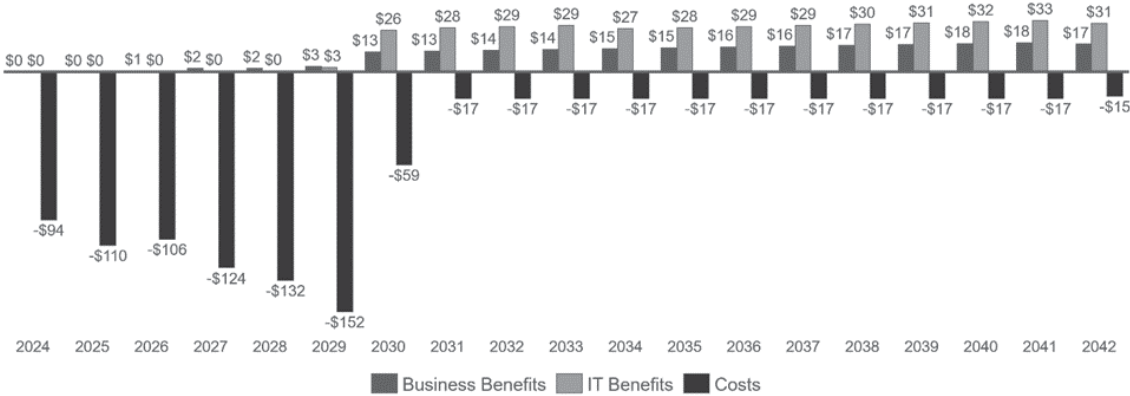
**TABLE 6-4  
FORECASTED BENEFITS – NOMINAL AND WACC DISCOUNTED  
(CONSTANT 2023 MILLIONS OF DOLLARS)**

Line No.	Benefits Category	BCS Benefits (Millions of Dollars)	CC&B 25.1 Benefits (Millions of Dollars)	C2M Benefits (Millions of Dollars)	Total Nominal Benefits (Millions of Dollars)	Total WACC Discounted Benefits (Millions of Dollars)
1	Total Business Benefits	3.9	3.4	204.6	211.9	83.0
2	Total IT Benefits	–	1.3	383.1	384.4	149.4
3	Total Benefits	3.9	4.7	587.7	596.4	232.4

**FIGURE 6-4**  
**FORECASTED BENEFITS – BUSINESS AND IT BENEFIT DECOMPOSITION**  
**(CONSTANT 2023 MILLIONS OF DOLLARS)**



**FIGURE 6-5**  
**FORECASTED NOMINAL CASH FLOWS**  
**(CONSTANT 2023 MILLIONS OF DOLLARS)**



1

2

3

**6. Risk Reduction Benefits**

In addition to the quantifiable benefits discussed above, the Billing Modernization Initiative will produce benefits relating to cybersecurity and IT

asset failure risk reduction. These and other risks are further detailed in Chapter 3 – Billing Systems and Risk Management.

## **7. Experience Improvements**

The Billing Modernization Initiative will produce several customer and employee experience benefits by improving speed of access to new rates, improving PG&E processes, and empowering customers with better tools and access to information.

The upgrade from ABS Electric to BCS will enable improved rate change value testing capabilities that will enable the complex billing team to more quickly test and program new rates. The current billing systems require new rates to be programmed into both CC&B 2.4 and ABS independently. Consolidation of systems through the C2M upgrade will reduce these duplicative rate programming requirements. C2M will also enable a modular rate engine, which will reduce the time and effort required to implement new rate designs. Through these upgrades, PG&E will be better positioned to support the policy goals of the CPUC and enable faster customer access to new rate designs and customer programs.

Billing Modernization upgrades will also improve several PG&E processes. C2M will integrate billing and MDMS, which will reduce the volume of interval billing exceptions, improved data synchronization and reduce delayed bills post stabilization. Improved native data storage will decrease the requirement for requests of data to complete retroactive corrections, improving PG&E's ability to quickly correct customer bills. C2M will also enhance data transfers with GIS systems to better help transformer mappings and outage management teams, allowing for improved tracking of assets and customer service in the event of both planned and unplanned outages.

Finally, the Billing Modernization Initiative will enable digital strategies to improve customer experiences and PG&E processes. C2M includes improved self-service capabilities, allowing customers to engage on-demand and enabling easier account management, service requests, and access to information. These benefits will reduce the need for customers to engage with service channels, which will remove a pain point for these customers while freeing service representatives to focus on remaining customer calls.

1 Finally, C2M will enable customer service representatives to process various  
2 account changes for complex billing customers, which previously required  
3 generation of a request to be handled by complex billing operations staff.  
4 This previous process introduced delays to account updates which will now  
5 be resolved by allowing immediate changes to be implemented, increasing  
6 customer faith in PG&E's responsiveness to their needs and reducing  
7 frustration.

## 8 **8. Additional Benefits Not Quantified**

9 Throughout the CBA process, several benefits were identified across  
10 business groups that could not be directly quantified due to lack of available  
11 data. These include meter verification, where the requisite data to calculate  
12 benefits to an appropriate degree of certainty are not tracked, and select risk  
13 reductions. In addition, there are benefits described in Chapter 4 that will  
14 provide benefits to customers that cannot be quantified and are therefore  
15 not reflected in this CBA.

16 PG&E will realize meter verification benefits due to reductions in truck  
17 rolls—dispatches of PG&E technicians or crews—required to verify meter  
18 data. The billing operations group bears budgetary impacts from truck rolls  
19 sent to verify meter information. Although data is available reflecting the  
20 volume of dispatches, assumptions would have to be made to gauge the  
21 proportion of dispatches that could be prevented by the upgrades to the CIS  
22 platform to quantify this benefit. While there will be a financial benefit tied to  
23 this activity, it is not quantified in this analysis.

24 The Billing Modernization Initiative will also address the cyber  
25 vulnerabilities and IT asset life failure risks associated with the existing  
26 systems. Upgrades to CC&B 25.1 will address the security vulnerabilities on  
27 the CC&B 2.4 system and bring PG&E systems back into vendor support.  
28 The risks of existing systems are described in more detail in Chapter 3.

## 29 **E. Overview of Costs**

### 30 **1. Cost Methodology**

31 PG&E has used multiple robust forecasting methodologies to develop  
32 cost projections for the Billing Modernization Initiative, utilizing its internal  
33 proprietary tools and input from its partners and implementation vendors to

1 develop a granular resource forecast and inform its estimates for costs to  
2 implement and maintain all three new systems. In the Plan/Analyze phases  
3 of its implementations for each system, PG&E and its partners develop cost  
4 estimates for each proceeding phase based on PG&E-specific inputs, and  
5 extensive vendor industry knowledge and experience in implementing  
6 similar CIS upgrades at other large North American utilities.<sup>8</sup> This  
7 experience and understanding has informed PG&E's staffing plan detailed in  
8 Chapter 5, which is the basis for its cost estimates for each project.

9 PG&E followed its standard procedure for estimating the costs of  
10 implementations to develop its cost estimates for the C2M and BCS  
11 implementations. PG&E first developed a concept estimate, based on  
12 forecasts of users impacted by the implementation, the number of teams  
13 involved, and projected complexity. PG&E then worked with project  
14 management subject matter experts from its vendors and third-party system  
15 integrators to develop a robust staffing and resource plan, including  
16 forecasts of internal and external resources required, and to refine the initial  
17 concept estimate. This staffing and resources plan served as an input to  
18 PG&E's forecasting tool, which applied forecasted resource and overhead  
19 costs to inform PG&E's final cost estimate, which is reflected in this  
20 application.

21 PG&E followed a similar procedure for developing cost estimates for  
22 CC&B 25.1. However, the 25.1 project has not yet completed its  
23 plan/analyze phase. The 25.1 cost estimate accordingly has a higher  
24 contingency associated with it than the other projects to account for potential  
25 project developments and new functionality associated with 25.1. PG&E  
26 has augmented its cost estimation process for 25.1 by drawing on its  
27 experience implementing Oracle CC&B version upgrades in the past. PG&E  
28 has implemented multiple versions of Oracle CC&B systems, and thus was  
29 able to leverage internal expertise that had worked on the upgrade

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<sup>8</sup> Note that PG&E's cost estimates used for its cost-benefit analysis include Allowance for Funds Used During Construction (AFUDC) costs for all programs; this inclusion may differ from the CBA methodology utilized by other California utilities for the evaluation of their billing system upgrades.

1 previously in tandem with Oracle and other external expertise to develop its  
2 labor forecasts.

3 For each project, PG&E estimated a high and expected cost by using  
4 their internal American Association of Cost Engineering tool, which  
5 calculates the expected value of identified and future risks. For all three  
6 projects, PG&E seeks recovery for the expected value. For each potential  
7 risk identified, PG&E estimates the impact of the realization of the risk on  
8 the project's budget and the probability of realization. PG&E calculates the  
9 estimated budget impact of the realization of the risk by calculating the run  
10 rate cost of the project and estimating the delay in the project schedule  
11 caused by the realization of that risk, informed by prior implementation  
12 experience. PG&E multiplies the project's run rate by this estimated delay  
13 to calculate the budget impact of the risk. Similarly, PG&E determines the  
14 probability of the realization of a risk by evaluating the project and assigning  
15 it a "high", "medium", or "low" likelihood of occurring and applying a  
16 corresponding probability value. The impact of a risk and the likelihood of  
17 the risk occurring produce an expected value for each risk. High and  
18 expected cost values differ by the different probabilities assigned to the  
19 realization of each risk identified.

## 20 **2. Nominal Project Implementation Costs**

21 The total costs of the implementation of BCS, CC&B 25.1, and C2M is  
22 \$765.7 million, of which PG&E is seeking to recover \$761.3 million.<sup>9</sup> This  
23 estimate includes capital costs associated with building and implementing all  
24 three systems, along with one-time expense costs associated with the  
25 Initiative, which include change management costs, training, surge staffing,  
26 or similar activities. Core activities will be consistent across the three  
27 systems, with some differences according to the scale of the implementation  
28 and the resources available and required to execute key activities. The  
29 distinction between costs associated with Capital and Expense is in line with  
30 generally accepted accounting principles.

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<sup>9</sup> PG&E is not seeking recovery for \$4.4 million of expense costs incurred in 2020-2022. Throughout Section E, PG&E provides total project implementation costs, inclusive of 2020-2022 expense costs.

**TABLE 6-5**  
**NOMINAL IMPLEMENTATION CAPITAL AND O&M COST FORECAST**  
**(CONSTANT 2023 MILLIONS OF DOLLARS)**

Line No.	Year	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	Total
1	Capital	–	\$8.8	\$25.6	\$47.3	\$89.3	\$77.0	\$66.7	\$83.9	\$83.5	\$86.8	\$15.7	\$584.5
2	Expense	\$0.2	\$1.8	\$2.4	\$0.9	\$4.3	\$7.8	\$13.6	\$8.0	\$9.2	\$26.2	\$22.0	\$96.4
3	Contingency	–	–	–	–	–	\$23.1	\$12.6	\$10.1	\$17.3	\$17.3	\$4.3	\$84.7

- 1                    Some of the key drivers of costs across the three system  
2                    implementations include:
- 3                    • Costs of 3rd Parties to support the integration of the new system;
  - 4                    • Costs of PG&E Labor required to support the implementation;
  - 5                    • Costs of temporary staffing increases (Surge Staffing)<sup>10</sup> to support the  
6                    Customer Contact Center, Billing Operations, and IT teams around the  
7                    go-live of C2M;
  - 8                    • Allowance for Funds Used During Construction;
  - 9                    • Licensing costs; and
  - 10                  • Contract costs, inclusive of consulting services.

### 11                  **3. Billing Cloud Services – ABS Electric Replacement**

12                    BCS is expected to cost a total of \$130.4 million to implement between  
13                    2020 and 2025.<sup>11</sup> This includes a projected \$116.7 million in capital costs,  
14                    \$5.8 million in expense, and \$7.9 million in forecast contingency.<sup>12</sup>

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<sup>10</sup> As noted in Chapter 5, surge staffing resources are additional resources brought in to learn the new system and supplement existing operations resources during the Deploy and Support phases.

<sup>11</sup> While the expected cost for BCS is \$130.4 million, PG&E calculated the high-cost value as \$157.9 million.

<sup>12</sup> PG&E is not seeking to recover \$2.4 million in expense incurred in 2020-2022.

**TABLE 6-6**  
**NOMINAL COST FORECAST – BCS**  
**(CONSTANT 2023 MILLIONS OF DOLLARS)**

Line No.	Year	2020	2021	2022	2023	2024	2025	Total
1	Capital	–	\$8.0	\$18.8	\$15.0	\$44.1	\$30.8	\$116.7
2	Expense	\$0.2	\$1.0	\$1.2	–	\$1.0	\$2.4	\$5.8
3	Contingency	–	–	–	–	–	\$7.9	\$7.9

**a. Nominal Capital Costs Forecast**

BCS capital costs are expected to total \$116.7 million, incurred between 2021 and 2025. These costs include PG&E labor costs, third party contractor labor costs, and non-labor costs, which include costs of financing, license, materials, and other costs.

**TABLE 6-7**  
**CAPITAL COST FORECAST – BCS**  
**(CONSTANT 2023 MILLIONS OF DOLLARS)**

Line No.	Year	2021	2022	2023	2024	2025	Total
1	PG&E Labor Costs	\$1.14	\$2.85	\$3.08	\$6.63	\$5.26	\$18.97
2	Non-Labor Costs	\$6.86	\$15.97	\$11.92	\$37.47	\$25.54	\$97.76
3	Contractor Costs	\$6.72	\$14.97	\$8.85	\$30.25	\$22.36	\$83.15
4	Hardware/Software/Financing/Other	\$0.14	\$1.01	\$3.07	\$7.22	\$3.18	\$14.62
5	PG&E Labor Costs	\$1.14	\$2.85	\$3.08	\$6.63	\$5.26	\$18.97

Both PG&E internal resources and external system implementation contractors and other labor augmentation will be required to successfully design, build, and implement BCS. PG&E resources will fill many roles throughout the implementation of BCS, including project management, software development, and application development and enhancement, among others. Additional information regarding the staffing plan and the specific activities performed during the implementation of BCS, and of all programs, can be found in Chapter 5. Beyond labor, the BCS project will incur financing, licensing, and contract capital costs.

**b. Nominal Expense Forecast**

The one-time expense costs associated with the implementation of BCS total \$5.8 million between 2020 and 2025. These include PG&E



labor costs to support the program's implementation, as well as non-labor costs such as material, and other costs.

**TABLE 6-8  
EXPENSE COST FORECAST – BCS  
(CONSTANT 2023 MILLIONS OF DOLLARS)**

Line No.	Year	2020	2021	2022	2023	2024	2025	Total
1	PG&E Labor Costs	\$0.10	\$0.34	–	–	–	\$0.13	\$0.57
2	Non-Labor Costs	\$0.10	\$0.68	\$1.16	–	\$1.00	\$2.27	\$5.21
3	Contractor Costs	\$0.10	\$0.69	–	–	\$0.54	\$1.54	\$4.02
4	Material/Other	–	– <sup>(a)</sup>	–	–	\$0.46	\$0.73	\$1.19

(a) PG&E realized a small cash discount in 2021, reducing total non-labor expense costs.

Expense costs for BCS are driven in particular by labor costs to execute data conversion and data clean-up. Third party resources will also support non-capitalized activities in earlier phases of the project.

#### **c. Contingency**

PG&E estimated contingency for CC&B 25.1 in accordance with the process described in section E.1. The estimated contingency associated with the BCS implementation is \$7.9 million. This contingency is derived from four primary identified risks: (1) Unknown Requirements and Design Gaps; (2) Data Conversion Issues; (3) Resource constraints/Attrition; (4) General Project Uncertainty. PG&E will make every effort to mitigate the impact and likelihood of any of these risks, but each risk will remain present due to the nature of a technical implementation of this size.

#### **4. Upgrade CC&B 2.4 to CC&B 25.1**

The total cost to implement CC&B 25.1 is forecast to be \$127.5 million, inclusive of \$91.2 million in capital costs, \$8.5 million in expense costs, and \$27.8 million in contingency.<sup>13</sup> These costs are incurred between 2024 and 2026, and represent the costs of building, customizing, and integrating the

<sup>13</sup> PG&E calculated the high-cost value for CC&B 25.1 as \$192.5 million.

new system, as well as any additional project management costs associated with the implementation.

**TABLE 6-9  
CC&B 25.1 COST FORECAST  
(CONSTANT 2023 MILLIONS OF DOLLARS)**

Line No.	Year	2024	2025	2026	Total
1	Capital Cost	\$9.0	\$46.2	\$36.0	\$91.2
2	Expense	–	\$3.5	\$5.1	\$8.5
3	Contingency	–	\$15.2	\$12.6	\$27.8

**a. Nominal Capital Costs Forecast**

Capital costs to implement CC&B 25.1 are projected to total \$91.2 million between 2024 and 2026. These costs include PG&E internal labor and non-labor costs, which include contractor labor, and additional non-labor costs like financing and material costs.

**TABLE 6-10  
CAPITAL COST FORECAST – CC&B 25.1  
(CONSTANT 2023 MILLIONS OF DOLLARS)**

Line No.	Year	2024	2025	2026	Total
1	PG&E Labor Costs	\$1.38	\$23.88	\$25.47	\$50.73
2	Non-Labor Costs	\$2.93	\$22.28	\$10.53	\$35.74
3	Contractor Costs	\$2.92	\$16.21	\$8.08	\$27.20
4	Financing/Material	\$0.01	\$6.07	\$2.45	\$8.54
5	DR Mitigation	\$4.71	–	–	\$4.71

As with the BCS implementation, PG&E internal and external resources will be integral to the successful implementation of CC&B 25.1. PG&E plans to lean more heavily on internal resources for customizing and integrating 25.1 compared with BCS and C2M. As detailed in Chapter 5, key activities performed for the implementation of CC&B will involve translating existing code to a new language, integrating 25.1 with other PG&E systems, and testing the new system to ensure a successful go-live. Capital costs also include non-labor costs associated with the implementation, including, material, AFUDC, and contractor labor costs. Disaster Recovery mitigation costs

1 associated with the 25.1 Upgrade are also a capital cost incurred in  
2 2024.

3 **b. Nominal Expense Forecast**

4 The one-time expense costs associated with the implementation of  
5 CC&B 25.1 total \$8.5 million between 2024 and 2026. These include  
6 both labor costs to support the program’s implementation, as well as  
7 non-labor costs such as material costs.

TABLE 6-11  
EXPENSE COST FORECAST – CC&B 25.1  
(CONSTANT 2023 MILLIONS OF DOLLARS)

Line No.	Year	2024	2025	2026	Total
1	PG&E Labor Costs	–	\$2.05	\$1.95	\$4.01
2	Non-Labor Costs	–	\$1.40	\$3.13	\$4.53
3	Contractor Costs	–	\$1.40	\$1.19	\$2.59
4	Material Costs	–	–	\$1.94	\$1.94

8 CC&B 25.1 will not incur significant expense costs related to change  
9 management and organizational readiness because of the similarity in  
10 processes and interface between CC&B 25.1 and the existing  
11 CC&B 2.4. CC&B 25.1 will also not require significant data conversion  
12 execution and clean up. CC&B expense costs are driven largely by  
13 business and IT process expert costs to inform the execution of the  
14 upgrade in the Build and Test phases.

15 **c. Contingency**

16 PG&E estimated contingency for CC&B 25.1 is in accordance with  
17 the process described in section E.1. The estimated contingency  
18 associated with the CC&B implementation is \$27.8 million. PG&E  
19 teams identified three primary execution risks driving this contingency  
20 estimate: (1) risk of extension of the design phase; (2) risk of the  
21 extension of the Build/ Test Defects phase; and (3) risk associated with  
22 a change of scope of the project. All three would increase resource  
23 costs required to successfully complete the upgrade.

## 5. Customer-to-Meter Implementation Project

The total cost to implement C2M is forecast to be \$507.7 million, inclusive of capital, expense, and contingency costs.<sup>14</sup> These costs are incurred between 2021 and 2030, and represent the costs of building and integrating the new system, as well as change management or project management costs associated with the implementation.

**TABLE 6-12**  
**C2M NOMINAL COST FORECAST**  
**(CONSTANT 2023 MILLIONS OF DOLLARS)<sup>15</sup>**

Line No.	Year	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	Total
1	Capital	\$0.8	\$6.8	\$32.2	\$36.2	—	\$30.7	\$83.9	\$83.5	\$86.8	\$15.7	\$376.6
2	Expense	\$0.8	\$1.2	\$0.9	\$3.3	\$1.9	\$8.5	\$8.0	\$9.2	\$26.2	\$22.0	\$82.1
3	Contingency	—	—	—	—	—	—	\$10.1	\$17.3	\$17.3	\$4.3	\$49.0

### a. Nominal Capital Costs Forecast

Capital costs to implement C2M are projected to total \$377 million between 2021 and 2029. These costs include PG&E labor and non-labor costs, which includes external labor, and other non-labor costs – including material, licensing, and AFUDC.

**TABLE 6-13**  
**CAPITAL NOMINAL COST FORECAST – C2M**  
**(CONSTANT 2023 MILLIONS OF DOLLARS)**

Line No.	Year	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	Total
1	PG&E Labor Costs	\$0.11	\$0.53	\$7.11	\$2.78	—	\$5.65	\$17.92	\$17.20	\$20.80	\$6.24	\$78.32
2	Non-Labor Costs	\$0.73	\$6.26	\$25.14	\$33.40	—	\$25.02	\$66.01	\$66.32	\$65.96	\$9.43	\$298.27
3	Contractor Costs	\$0.73	\$1.03	\$17.38	\$18.73	—	\$23.11	\$58.14	\$52.46	\$48.83	\$9.43	\$229.83
4	License/Material/AFUDC/Other	\$0.01	\$5.23	\$7.76	\$14.67	—	\$1.91	\$7.87	\$13.87	\$17.13	—	\$68.44

The implementation of C2M is an exceptionally large and complex undertaking—larger than both the BCS and CC&B 25.1

<sup>14</sup> PG&E estimated the high cost for C2M at \$664.1 million.

<sup>15</sup> PG&E is not seeking to recover \$2 million in expenses incurred in 2020-2022.

implementations—and will require support from internal PG&E resources as well as external partner resources, including system implementation contractors, to achieve a successful implementation. The majority of both PG&E and vendor resources will be concentrated in the Build and Test phases of the C2M project, which will involve developing the system to suit PG&E's specific needs and facilitating its successful integration with PG&E's existing environments. Additional costs associated with the C2M implementation include materials, contracts, and licensing costs associated with the initiative.

**b. Nominal Expense Forecast**

The one-time expense costs associated with the implementation of C2M total \$82.1 million between 2021 and 2030. These include both labor costs to support the program's implementation, as well as non-labor costs such as material and licenses.

**TABLE 6-14**  
**NOMINAL EXPENSE COST FORECAST – C2M**  
**(CONSTANT 2023 MILLIONS OF DOLLARS)**

Line No.	Year	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	Total
1	PG&E Labor Costs	\$0.22	\$0.05	\$0.09	–	–	\$0.35	\$1.51	\$1.67	\$16.94	\$18.27	\$39.11
2	Non-Labor Costs	\$0.60	\$1.15	\$0.80	\$3.34	\$1.95	\$8.12	\$6.48	\$7.55	\$9.29	\$3.75	\$43.03
3	Contractor Costs	\$0.60	\$1.15	\$0.04	\$2.92	–	\$4.37	\$2.68	\$3.74	\$5.49	–	\$21.00
4	License/Material/ Other	–	–	\$0.76	\$0.42	\$1.95	\$3.75	\$3.81	\$3.81	\$3.80	\$3.75	\$22.04

As discussed in Chapter 5, C2M is an umbrella project that consolidates PG&E's existing customer care and billing systems, and meter data management system, ABS Gas, and BCS Electric. The scale and scope of this transition inform PG&E's projections for expense costs, which include costs of change management, training, cut-over execution, and project management. Change management and organizational readiness costs, in particular, drive C2M expense costs, due to the high number of users and processes impacted by the new system. C2M expense costs also include costs to execute data conversion and clean-up. PG&E will utilize additional resources in its

Billing Operations, Customer Contact, and IT organizations to supplement its teams in the Test, Deploy, and Stabilize phases. Non-labor expense costs include many of the same categories as capital expenses, and also include support activities that aren't associated with capitalized costs. Expense costs will include costs incurred during the transition and stabilization periods of the initiative, in particular.

**c. Contingency**

PG&E estimated contingency for C2M using the same process as BCS and CC&B 25.1, as described above. The estimated contingency associated with the C2M implementation is \$49 million, which represents 13 percent of total forecasted capital costs. This contingency is derived from execution risks associated with the initiative's implementation schedule, specifically the costs associated with the extension of several different phases of implementation. These are the costs of the expected value of the extension or delay to various phases of PG&E's implementation plan. These include the costs of a Build or Test phase extension, a delay to the start of the build phase, or a delay to any other part of the critical path of the implementation.

**6. Ongoing Costs**

To comprehensively evaluate the lifetime benefit-cost ratio of the Billing Modernization Initiative, costs associated with operating and maintaining each of the three systems must also be incorporated. PG&E derived the BCS ongoing costs from estimates for the costs to license the system, in addition to labor costs required to support and maintain it. Ongoing costs for BCS are forecast to be \$4 million per year and are applied in each year of BCS's anticipated useful life, which includes 2025-2029. In 2025 and 2029, ongoing costs are prorated according to the planned BCS go-live month in 2025 and retirement month in 2029, which aligns with C2M's planned go-live. The CC&B 25.1 and C2M ongoing costs are forecast to be \$17.97 million per year and \$16.85 million per year, respectively. CC&B 25.1 ongoing costs are more expensive than C2M ongoing costs because of the costs to maintain customizations in 25.1 and are incurred

between 2026 and 2029. Both estimates were derived by extrapolating from current ongoing costs associated with CC&B 2.4, and they include costs to maintain and support hardware, software, and integrations, as well as licensing costs. C2M ongoing costs begin in 2029 and end in 2042. Ongoing costs are pro-rated in beginning and ending years to reflect partial year operation.

## **F. Benefits Cost Ratio and Discussion**

### **1. Final Benefit-Cost Ratio**

The business case to modernize PG&E's billing systems is urgent and the risks to operations from inaction are substantial. The age of the current CC&B system places it outside of support from Oracle and the complex billing system, ABS, is operating far beyond its intended boundaries. With increasingly complex rates and increasing cybersecurity threats, the risks posed by remaining on these systems grow with each passing year.

By conducting a rigorous cost-benefit analysis and targeting only the most defensible benefits with clear supporting data, PG&E has sought to develop a prudent technology strategy. The Cost-Benefit Analysis comprehensively evaluates all benefits associated with the Initiative and maintains a high level of analytical rigor. CIS upgrades like the Billing Modernization Initiative often primarily aim to address technology obsolescence, system instability, and business process risks. Therefore, CIS upgrades may not always require a benefit to cost ratio equal to or greater than 1.0 to be justified as a prudent investment.<sup>16</sup> The CBA and the ratios it produces only include implementation costs for which PG&E is seeking recovery.

The cost-benefit analysis for the whole Billing Modernization Initiative results in a benefit-cost ratio of 0.31 when discounted at PG&E's WACC of 7.8 percent.<sup>17</sup> Discounting at the Social Rate of Time Preference (SRTF) of 2 percent yields a benefit-cost ratio of 0.48.

The third (final) upgrade, C2M, yields a benefit-cost ratio of 0.50 when discounted at the PG&E WACC and a ratio of 0.71 when discounted at the

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<sup>16</sup> See, e.g., A.16-09-001, Exhibit SCE-04, Vol. 3, p. 48, lines 4-26.

<sup>17</sup> PG&E AL 4813-G/7046-E, p. 3.

S RTP. This result reflects that the majority of the distribution of financial benefits across systems are realized by the C2M upgrade. This result best represents the financial benefit cost ratio of PG&E’s moving to a current generation billing system, because it does not take into account the costs or benefits of the separate but necessary stabilization upgrades.

The upgrades from ABS Electric to BCS, and CC&B 2.4 to CC&B 25.1, both result in a benefit-cost ratio of 0.02 when discounted at PG&E’s WACC, and discounting at the social rate of time preference also yields a benefit-cost ratio of 0.03 for the BCS upgrade and 0.02 for the CC&B 25.1 upgrade. While both upgrades carry relatively lower financial benefits, both upgrades are required for stabilization and risk mitigation relating to the billing systems.

As discussed in Chapter 4, PG&E chose to pursue the three-stage Billing Modernization project because it best reduces risk to PG&E operations while enabling financial benefits that represent a significant portion of project costs. In doing so, PG&E has identified a cost-effective strategy that stabilizes its systems in the near term and realizes operational efficiencies and real savings in the intermediate to long term.

**TABLE 6-15**  
**FORECASTED BENEFIT-COST-RATIO – BY SYSTEM**  
**(MILLIONS OF DOLLARS, NOMINAL)<sup>(a)</sup>**

Line No.		Billing Modernization	BCS	CC&B 25.1	C2M
1	Total Nominal Project Capital Costs	\$584	\$117	\$91	\$377
2	Total Nominal Project Expense Costs	92	3	9	80
3	Nominal Project Contingency	85	8	28	49
4	Total Nominal Project Costs	\$761	\$128	\$128	\$506
5	Nominal Ongoing Costs	\$298	\$18	\$61	\$219
6	Total Nominal Project Benefits	\$596	\$4	\$5	\$588
7	Project Benefit-Cost Ratio (Nominal) <sup>(b)</sup>	0.56	0.03	0.02	0.81
8	Project Benefit-Cost Ratio (WACC-Discounted)	0.31	0.02	0.02	0.50

(a) Note that cost figures in this table only reflect costs for which PG&E is seeking (or is planning to seek) recovery; they do not include 2020-2022 expense costs.

(b) Row 7 is calculated with the following equation: row 7 = row 6 / (row 4+row 5).



## 2. Discount Rates Applied

A recent decision in Rulemaking (R.) 20-07-013 considered the value of utilizing multiple discount rates to evaluate programs (in that specific case, mitigations). The Commission noted that it is difficult to determine which discount rates are most appropriate for a given program, such as a social rate of time preference vs utility financial metrics such as the weighted average cost of capital.<sup>18</sup>

By considering multiple discount rates, PG&E acknowledges that the present value of a program's future benefits may be different when evaluated from a lens of customer time preference versus traditional utility financials. Especially in the case of this program where the impact of the Billing Modernization Initiative will deliver benefits to customers by decreasing the issues with complex bills and delayed bills through moving to a new supported CIS and the future move to C2M (which will integrate an MDM). Therefore, PG&E has evaluated the program both in line with the CPUC's chosen rate of the Social Rate of Time Preference (as defined by the United States Office of Management and Budget (OMB))<sup>19</sup> to represent customer preferences and then PG&E's pre-tax WACC to represent traditional utility financial preferences and also aligns with the discount rate used by PG&E for its 2024 RAMP filing.<sup>20</sup>

## 3. Sensitivity Analysis to Discount Rates

As part of the cost-benefit analysis efforts undertaken, PG&E has performed an additional sensitivity analysis to demonstrate the relationship between discount rates applied and the resulting benefit-cost ratio. This sensitivity analysis aids in examining the potential risks associated with the

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<sup>18</sup> D.24-05-064, pp. 102-103. The CPUC decision also references a hybrid discount rate however this hybrid discount rate is contextualized in part to the value of traditional utility infrastructure projects such as grid reliability and would apply different discount rates to the numerator and denominator. Given this program's focus is not that of a traditional grid program we do not feel that this discount rate makes sense to apply.

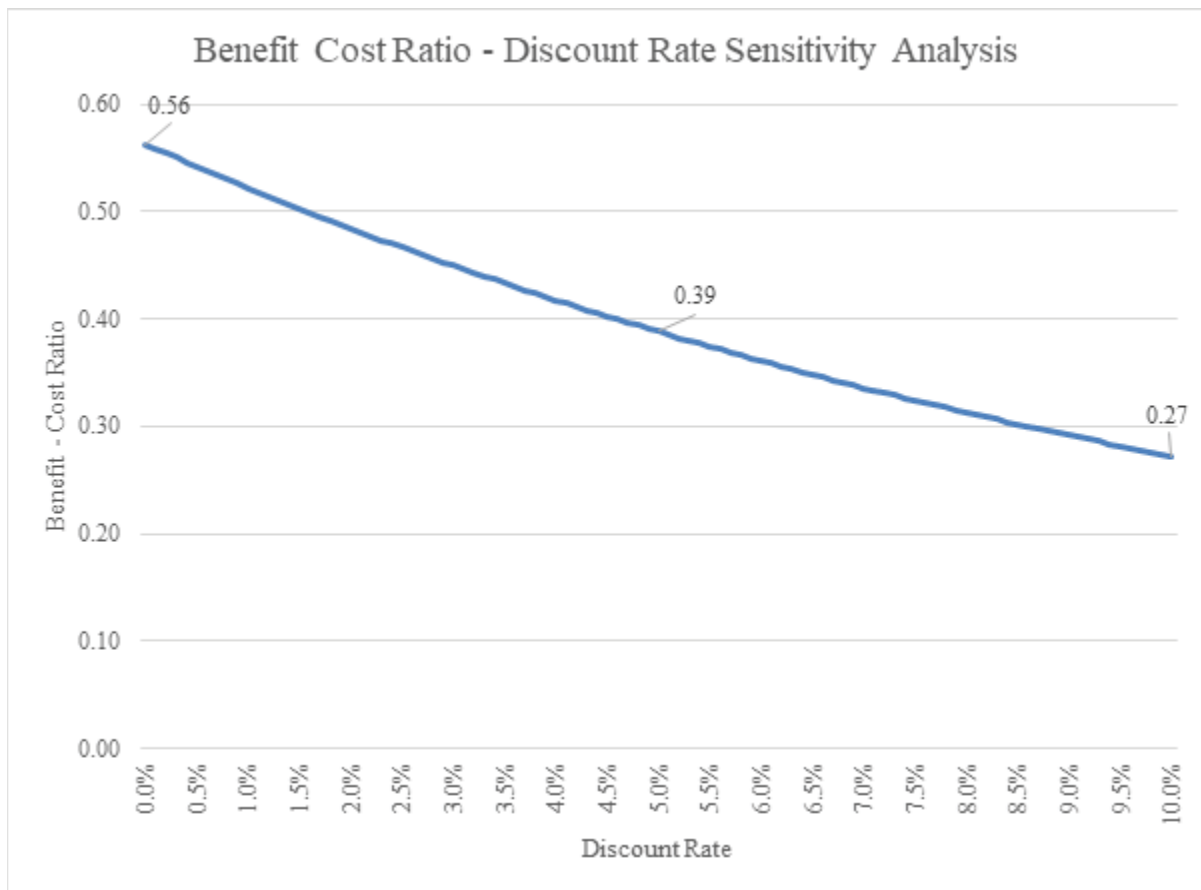
<sup>19</sup> OMB, Circular No. A-4, Current and Historical Estimates of the Social Rate of Time Preference (Nov. 9, 2023), available at: <https://www.whitehouse.gov/wp-content/uploads/2023/11/CircularA-4DiscountHistory.pdf> (accessed Oct. 16, 2024).

<sup>20</sup> A.24-05-008, p. 2-39, line 21 to p. 2-40, line 2.

investments under varying economic conditions, interest rate environments, and project-specific factors.

The sensitivity analysis conducted shows a range of benefit-cost ratios, ranging from a high of 0.56 when cash flows are not discounted, down to 0.27 when discounted at 10 percent, a rate well in excess of PG&E's current weighted average cost of capital of 7.8 percent.

**FIGURE 6-6**  
**BENEFIT COST RATIO – DISCOUNT RATE SENSITIVITY**



## **G. Conclusion**

This chapter includes an evaluation of the benefits and costs of all three projects of the Billing Modernization Initiative. The benefits quantified here total \$596.4 million and represent a subset of all benefits of the initiative. The benefit profile of the first two stages of the Billing Modernization Initiative, in particular, is weighted towards benefits from the reduction of catastrophic risk. The final stage—the implementation of C2M—is projected to lead to the majority quantified financial

1    benefits. The analysis discussed in this chapter supports the conclusion that the  
2    wholistic benefits—including those quantified in the CBA and those not quantified,  
3    like risk reduction—of the Billing Modernization Initiative outweigh the costs.

**PACIFIC GAS AND ELECTRIC COMPANY**

**CHAPTER 7**

**RESULTS OF OPERATIONS**

PACIFIC GAS AND ELECTRIC COMPANY  
CHAPTER 7  
RESULTS OF OPERATIONS

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# PACIFIC GAS AND ELECTRIC COMPANY

## CHAPTER 7

### RESULTS OF OPERATIONS

This chapter presents Pacific Gas and Electric Company's (PG&E) 2023-2030 revenue requirements for its Billing Modernization Initiative. The revenue requirements for the Billing Modernization Initiative are calculated using methods approved by the California Public Utilities Commission (CPUC or Commission) and should be adopted.

#### A. Summary of Request

PG&E calculated the revenue requirements for 2023 through 2030 using the mini-Results of Operations (RO) model. The mini-RO model compiles all capital costs and expenses as presented in Chapter 5 to calculate the revenue requirements that PG&E needs to recover for work presented in this Billing Modernization Application (Application), the elements of which are further described in Section C of this chapter.

The total revenue requirement for the Billing Modernization Initiative requested in this filing for the period 2023-2030 is \$393.1 million, excluding Revenue Fees and Uncollectibles (RF&U). It was calculated based on PG&E's cost forecast of \$669.2 million in capital expenditures and \$96.5 million in operating expenses presented in Chapter 5, while excluding expense costs prior to January 1, 2023. These estimates are based on recorded costs through July 2024 and forecasted costs through 2030.

Table 7-1 presents the revenue requirements for 2023-2030 associated with the Billing Modernization Initiative using the methodology and assumptions described in this section.

**TABLE 7-1**  
**REVENUE REQUIREMENTS EXCLUDING RF&U**  
**(MILLIONS OF DOLLARS)**

Line No.	Description	2023	2024	2025	2026	2027	2028	2029	2030	Total
1	Capital Revenue Requirement	—	1.7	10.0	36.8	59.2	53.7	29.8	120.1	311.2
2	Expense Revenue Requirement	0.8	3.9	7.0	12.0	7.1	8.2	23.3	19.6	81.9
3	Total Revenue Requirement	0.8	5.7	17.0	48.8	66.3	61.9	53.1	139.7	393.1

At the end of this chapter, Table 7-4 presents the revenue requirement by functional area.

## **B. Elements of the RO Calculation**

### **1. Expenses**

In this Application, PG&E seeks to recover a total expense revenue requirement of \$81.9 million excluding RF&U, for the Billing Modernization Initiative costs presented in Chapter 5. This amount is associated with project activities including third-party support for system integration, PG&E labor, temporary staffing increases, licensing costs, and contract costs. Please refer to Chapter 5 for a description of project costs.

### **2. Capital Related Inputs**

#### **a. Capital Expenditures**

Capital expenditures are incurred when PG&E spends funds on capital projects that are necessary to install new utility plant or replace its existing utility plant. This Application includes \$669.2 million of capital expenditures from 2023-2030 for the Billing Modernization Initiative.

#### **b. Capital Additions**

As capital work is performed, the capital expenditures, net of removal costs, are accumulated and recorded to Construction Work in Progress (CWIP) until the project is operational and providing utility service. While in CWIP, projects that last over 30 days accrue an Allowance for Funds Used During Construction (AFUDC). Projects that last less than 30 days do not accrue AFUDC and are treated as “operative as installed.” When a specific capital project becomes operational, the CWIP balance is transferred to plant-in-service, and the capital expenditures and associated AFUDC become part of capital additions. Once a project is transferred to plant-in-service, the associated capital additions are included in rate base and a revenue requirement is calculated.

The Billing Modernization Initiative has multiple associated operative dates for when a project’s capital expenditures will transfer to plant-in-service for rate base recovery. Table 7-2 below provides the

forecast operative dates for each of the three distinct systems, specifically Billing Cloud Service (BCS), Customer Care and Billing (CC&B) 25.1, and Customer-to-Meter (C2M).

**TABLE 7-2  
BILLING MODERNIZATION INITIATIVE  
FORECAST OPERATIVE DATES**

Line No.	System	Forecast Operative Date <sup>(a)</sup>	
		Software	Hardware
1	BCS	7/1/2025	n/a (no hardware)
2	CC&B 25.1	10/1/2026	12/1/2024; 9/1/2026
3	C2M	6/1/2024; 12/1/2029	6/1/2024

(a) Multiple operative dates for a program indicate separate discrete scopes of work with unique schedules.

#### **c. Cost of Removal and Gross Salvage**

The portion of capital expenditures associated with the retirement of existing assets, known as removal cost, is recorded in Accumulated Depreciation (AD), which decreases the amount of AD in rate base. Gross salvage generally refers to any value received for retired plant and increases the amount of AD in rate base. In this application, there are no forecast retirements, cost of removal, or gross salvage as the forecast capital expenditures in this filing are capital additions only.

#### **C. Capital Revenue Requirement Components**

CPUC Resolution E-3238 provides that “[i]n addition to direct expenses, utilities could also book capital-related costs such as depreciation and return on capitalized additions.”<sup>1</sup> Consistent with this resolution, PG&E’s capital-related revenue requirement includes depreciation expense, a return on rate base, related federal and state income taxes, and property taxes. The various capital-related components of the RO calculation are discussed below.

In this Application, PG&E seeks recovery of a total capital-related revenue requirement of \$311.2 million excluding RF&U, which is associated with the forecast capital expenditures of \$669.2 million.

<sup>1</sup> [Resolution E-3238](#), p. 2.



## 1. Depreciation

Depreciation is included in the revenue requirement calculation, as both depreciation expense and through AD, a component of rate base.

Depreciation expense forecast is calculated per the straight-line, remaining life method (in accordance with the Commission's Standard Practice U-4, Determination of Straight-Line Remaining Life Depreciation Accruals<sup>2</sup>) using Commission approved rates from depreciation accrual rate schedules effective during the period for which the revenue requirement calculations are made. Depreciation expense forecast is calculated by multiplying the forecasted end of month plant in service balance by the corresponding book depreciation rates.

In this Application, PG&E used the depreciation rates adopted in PG&E's General Rate Case (GRC) for each asset type. See below table for each type of asset associated with its corresponding 2023 GRC Decision (D.) 23-11-069 adopted depreciation rate.<sup>3</sup>

**TABLE 7-3  
DEPRECIATION RATE BY ASSET TYPE**

Line No.	Asset	Asset Class	Asset Life (Years)	Depreciation Rate
1	Software	CMP30302	5	17.19%
2	Software Computer Information System	CMP30304	13	10.05%
3	Other Machines and Computer Equipment	CMP39101	5	24.87%

## 2. Rate of Return on Rate Base

The forecasted rate base is calculated using utility plant less adjustments for deferred taxes, depreciation reserve, and other rate base components. Utility plant consists of the forecast cost of investment in plant and equipment for rendering utility services. In developing the forecasted rate base associated with utility plant for purposes of this filing, certain

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<sup>2</sup> Commission Standard Practice U-4: Determination of Straight-Line Remaining Life Depreciation Accruals, Revised January 3, 1961, p. 11.

<sup>3</sup> Depreciation rates will be updated with those adopted by the Commission in the 2027 GRC.

1 deductions are made. A deduction is made for the accumulated deferred  
2 income taxes associated with these assets. These deferred income taxes  
3 primarily result from the Modified Accelerated Cost Recovery System  
4 (MACRS) tax depreciation method.

5 Rate base is also reduced by the amount of depreciation reserve  
6 (i.e., the AD already taken in prior years). PG&E multiplied the currently  
7 adopted composite Rate of Return (ROR) by the weighted average rate  
8 base forecast for each year to calculate the Net for Return. This calculation  
9 uses the ROR of 7.28 percent and capital structure adopted in PG&E's 2023  
10 authorized Cost of Capital (COC) decision<sup>4</sup> for years 2023, and 2026  
11 through 2030.

12 For the years 2024 and 2025, PG&E uses the increased ROR of  
13 7.80 percent which was approved in Advice Letter (AL) 4813-G/7046-E<sup>5</sup>  
14 (COC Formula Adjustment Mechanism), increasing the ROR for the  
15 remaining 2023 Test Year COC cycle (2024-2025) pursuant to  
16 D.08-05-035.<sup>6</sup> PG&E will update the return on rate base to the authorized  
17 ROR if the Commission adopts a new ROR in Track 2 of the 2023 COC  
18 proceeding, future COC proceeding, or other CPUC docket. PG&E will  
19 update the return on rate base to the authorized ROR either through this  
20 proceeding or via a Tier 1 advice letter filing.

### 21 **3. Income Taxes**

22 This section describes the assumptions and calculations used in the  
23 revenue requirement calculation for forecasted Federal Income Tax (FIT),  
24 the associated deferred FIT, and California Corporation Franchise Taxes  
25 (CCFT or state income tax) expenses.

26 PG&E estimates current FIT and CCFT on net operating income before  
27 income taxes. Current FIT expense forecast is the product of the currently  
28 effective corporate income tax rate (21 percent) and forecasted federal  
29 taxable income. Likewise, current state income tax expense is the product  
30 of the statutory rate (8.84 percent) and the forecasted state taxable income.

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4 D.23-01-002, p. 1.

5 PG&E AL 4813-G/7046-E (Dec. 22, 2023), p. 4.

6 D.08-05-035, pp. 21-22, Ordering Paragraph 2.

1 Additionally, for FIT, a deduction for prior year CCFT<sup>7</sup> is also factored into  
2 the FIT calculation and given flow-through treatment.

3 **a. FIT and CCFT Depreciation Adjustments**

4 PG&E follows MACRS and Asset Depreciation Range (ADR)<sup>8</sup>  
5 guidelines for classifying capital additions and calculating federal and  
6 state tax depreciation, respectively. Federal MACRS tax deductions are  
7 computed on a normalized basis. This allows PG&E to recognize the  
8 timing differences between book tax and these federal tax deductions.  
9 This difference multiplied by the federal tax rate is called deferred FITs  
10 and is included as an adjustment to current federal tax expense and a  
11 credit to rate base. State income taxes are generally calculated using  
12 flow-through treatment, whereby customers receive an immediate  
13 benefit from the use of accelerated state tax deductions, such as state  
14 depreciation calculated under ADR. For flow-through treatment, there is  
15 no deferred state taxes and therefore no associated deduction to rate  
16 base.

17 **b. FIT and CCFT Capitalized Software Adjustments**

18 For federal tax purposes, under the 2017 Tax Cuts and Jobs Act  
19 (TCJA),<sup>9</sup> beginning in 2022, self-developed software under Internal  
20 Revenue Code (IRC) Section 174 must be capitalized and amortized  
21 over 5 years generally<sup>10</sup> for federal purposes. For state tax purposes,  
22 California did not conform to the Section 174 changes from the 2017  
23 TCJA and therefore, such self-developed costs continue to be  
24 deductible for state tax purposes. To the extent this self-developed  
25 software is capitalized differently for book purposes, a timing difference

---

7 Section 801 of the Tax Reform Act (TRA) of 1986 requires taxpayers such as PG&E to deduct CCFT on a privilege year basis—i.e., prior year CCFT becomes deductible on the first day of each new year, when PG&E exercises its franchise privilege to do business in California. For example, CCFT estimated for 2022 (income year) would be deductible for FIT purposes on January 1, 2023 (privilege year).

8 Uses Sum of Years Digits method.

9 IRC Section 174 as modified by Section 13206 of the TCJA.

10 Foreign self-developed software is capitalized and amortized over 15 years.

1 is created in the year software is ready for service. This book/tax timing  
2 difference is reversed with book depreciation of the capitalized software.

3 For Federal (pre-2022) and California tax purposes, for  
4 self-developed software costs that are deducted, PG&E uses  
5 flow-through treatment for these costs. For federal (post-2021) tax  
6 purposes, self-developed software costs that are required to be  
7 capitalized and amortized are given normalization treatment.

8 Also, IRC Section 167(f) requires taxpayers to capitalize and  
9 depreciate certain software acquired in the open market. To the extent  
10 this software is expensed for book purposes, a timing difference is  
11 created in the year the software is ready for service. The timing  
12 difference reverses with tax depreciation of the capitalized software.

13 The tax effects of Section 167(f) timing differences follow the normalized  
14 tax accounting treatment.

#### 15 **4. Property Taxes**

16 Property tax calculations are determined by multiplying the forecasted  
17 taxable Plant Less Depreciation (Net Plant) by the composite property tax  
18 factor. The composite property tax factor is based on PG&E's 2023 GRC  
19 levelized average property tax factor for attrition years 2024 through 2026.  
20 The property tax factor is comprised of the adjusted base year market to  
21 cost ratio multiplied by the composite tax rate. The adjusted market-to-cost  
22 ratio is the relationship between the most current assessment (adjusted) and  
23 the taxable Net Plant.

#### 24 **D. Common Cost Allocation**

25 D.23-11-069 adopted a methodology of allocating certain Common,  
26 General, and Intangible (CGI) costs among other functional areas within PG&E.  
27 In this Application, the Billing Modernization Initiative capital costs are  
28 considered CGI costs and subject to common cost allocation. Similar to PG&E's  
29 practice adopted in its 2023 GRC, these costs are allocated to different  
30 functional areas (Electric Distribution, Gas Distribution, Electric Generation, Gas  
31 Transmission and Storage, and Electric Transmission) using the authorized  
32 Operations and Maintenance labor allocation factors adopted in D.23-11-069.  
33 The revenue requirement presented in this chapter for years 2023 through 2030

incorporates the allocation of the CGI portion of the revenue requirement into the separate functional areas under the CPUC jurisdiction (all functional areas, excluding Federal Energy Regulatory Commission jurisdictional Electric Transmission).

## **E. Cost Recovery**

PG&E proposes to recover a total revenue requirement of \$393.1 million (excluding RF&U) for the Billing Modernization Initiative costs presented in Chapter 5. In this proceeding, the total revenue requirement covers 2023 through 2030. PG&E proposes to recover ongoing revenue requirements past 2030, including the forecast capital additions and the associated plant that remains undepreciated, in its future GRCs beginning with the 2031 GRC Application.

The revenue requirement calculation in this filing excludes RF&U and Interest. PG&E proposes to recover the forecast revenue requirement described herein upon receipt of a final decision from the CPUC, and prior to that record actuals to the proposed new Billing Modernization Memorandum Account (i.e., actual expenses plus the capital revenue requirement based on actual capital costs).

PG&E's final cost recovery will include interest expense based on the applicable interest rates, timing of the final decision and the approved cost recovery. PG&E will accrue interest associated with the authorized revenue requirement based on the latest available interest rates.<sup>11</sup>

Additional details on cost recovery are provided in Chapter 8, "Cost Recovery."

## **F. Conclusion**

PG&E respectfully requests that the Commission adopt a total revenue requirement of \$393.1 million (excluding RF&U) for the Billing Modernization

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<sup>11</sup> PG&E proposes to use the "interest rate on 11 three-month Commercial Paper for the previous month, as reported in the 12 Federal Reserve Statistical Release, G.13, or its successor", consistent with the methodology used for recent Wildfire Mitigation and Catastrophic Event filings (see for example Electric Preliminary Statement Part G, CEMA, [https://www.pge.com/tariffs/assets/pdf/tariffbook/ELEC\\_PRELIM\\_G.pdf](https://www.pge.com/tariffs/assets/pdf/tariffbook/ELEC_PRELIM_G.pdf); Gas Preliminary Statement Part AC, CEMA, [https://www.pge.com/tariffs/assets/pdf/tariffbook/GAS\\_PRELIM\\_AC.pdf](https://www.pge.com/tariffs/assets/pdf/tariffbook/GAS_PRELIM_AC.pdf) (as of Nov. 21, 2022)).

1 Initiative costs presented in Chapter 5. The revenue requirement set forth in this  
2 Application was calculated using the RO Model for separately funded rate  
3 applications and was based on the forecast costs presented in Chapter 5. The  
4 detailed revenue requirement calculation is provided in the workpapers  
5 supporting this chapter.

**TABLE 7-4**  
**REVENUE REQUIREMENT BY FUNCTIONAL AREA – SUMMATION OF ALL YEARS (2023-2030)**  
**(MILLIONS OF DOLLARS)**

Line No.	Description	Electric Generation	Electric Distribution	Gas Distribution	Gas Transmission and Gas Storage	Total Functional Areas
1	Capital Revenue Requirement	\$31.3	\$157.2	\$83.1	\$39.6	\$311.2
2	Expense Revenue Requirement	9.2	40.9	21.6	10.3	81.9
3	Total Revenue Requirement (Excluding RF&U)	\$40.5	\$198.1	\$104.7	\$49.9	\$393.1

**PACIFIC GAS AND ELECTRIC COMPANY**

**CHAPTER 8**

**COST RECOVERY**

PACIFIC GAS AND ELECTRIC COMPANY  
CHAPTER 8  
COST RECOVERY

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1                   **PACIFIC GAS AND ELECTRIC COMPANY**  
2                               **CHAPTER 8**  
3                               **COST RECOVERY**

4   **A. Introduction**

5           This chapter presents Pacific Gas and Electric Company's (PG&E) proposal  
6   for tracking, recording, and recovering the costs of PG&E's Billing Modernization  
7   Initiative.

8           PG&E's total revenue requirement forecast for the Billing Modernization  
9   Initiative is included in Chapter 7. Adoption of PG&E's cost recovery proposal  
10   presented in this chapter will assure timely recovery of the reasonable costs of  
11   the Billing Modernization Initiative.

12          In summary, PG&E requests that the California Public Utilities Commission  
13   (Commission):

- 14          • Approve PG&E's motion, which PG&E plans to file promptly after  
15           assignment of an application number, to establish Billing Modernization  
16           Memorandum Accounts (BMMAs)<sup>1</sup> and authorize PG&E to track and record  
17           its actual revenue requirements for its costs from January 1, 2023 through  
18           the effective date of the final decision on this application;
- 19          • Authorize PG&E to recover all amounts recorded to the BMMA through the  
20           next available rate change or the next Annual Electric True-Up (AET) and  
21           Annual Gas True-Up (AGT) following the Commission's decision on this  
22           Application; and
- 23          • Authorize PG&E to recover through rates on a forecast basis the adopted  
24           revenue requirements from the effective date of the final decision on this  
25           Application through 2030.

---

1   PG&E proposes to establish two accounts, BMMA-G for gas and BMMA-E for electric, together referred to as the BMMAs.

## B. Cost Recovery

### 1. Summary of Costs

As discussed in Chapter 7, PG&E requests authorization to recover \$393.1 million in total 2023--2030 revenue requirements,<sup>2</sup> of which \$81.9 million is expense revenue requirement and \$311.2 million is capital revenue requirement. These amounts are incremental and not included in costs recorded in any other balancing accounts, or in revenue requirements adopted by the 2023 General Rate Case (GRC) Decision, Decision (D.) 23-11-069.

### 2. Memorandum Account

In its 2023 GRC Application (A.) 21-06-021, PG&E requested rate recovery for its Billing System Upgrade project. On November 17, 2023, the Commission issued D.23-11-069, which adopted a forecast of \$0 for the BillingSystem Upgrade, but allowed PG&E to file a separate application seeking cost recovery for the upgrade project.<sup>3</sup> Contemporaneously with this application, PG&E is filing a *Motion to Establish Billing Modernization Memorandum Accounts* (gas and electric), to request that the Commission authorize PG&E to track and record its actual revenue requirements for its Billing Modernization Initiative costs beginning on January 1, 2023 (the GRC effective date) through the effective date of the final decision on this application. Upon approval of the motion, PG&E will file a Tier 1 advice letter to establish the BMMAs, effective as of January 1, 2023, and track Billing Modernization Initiative project costs in these accounts through the effective date of a final decision on this application.

PG&E proposes, upon a final decision on this application, to transfer the balance of the BMMAs to the applicable revenue adjustment mechanisms for recovery from customers in rates<sup>4</sup> through the next available rate change

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<sup>2</sup> As discussed in more detail below and upon approval by the Commission, PG&E would record and recover its actual revenue requirement from January 1, 2023 through the final decision effective date in the BMMAs and then recover its forecast revenue requirement from the final decision effective date through 2030.

<sup>3</sup> Decision (D.) 23-11-069, p. 548-549.

<sup>4</sup> The related revenue adjustment mechanisms and rate components are identified and discussed in Section 3 below.

1 or the next AET and AGT. Actual costs recorded to the BMMAs up to the  
2 adopted forecast amounts in this Application shall be deemed reasonable  
3 since the Commission has approved the adopted amounts.<sup>5</sup> Therefore,  
4 PG&E seeks cost recovery of the balances recorded in the BMMAs through  
5 this Application. All costs recorded to the BMMAs and recovered through  
6 rates would be subject to the Commission's final decision on this Application  
7 authorizing revenue requirements to be recovered in rates. PG&E proposes  
8 that the total of the actual costs recorded to the BMMAs and the amounts  
9 recovered on a forecast basis from the final decision date through 2030 may  
10 not exceed the total adopted amounts.

### 11 **3. Recovery of Functional Revenue Requirements**

#### 12 **a. Existing Revenue Adjustment Mechanisms To Be Used to Recover** 13 **Billing Modernization Initiative Project Adopted Revenue** 14 **Requirements**

15 PG&E proposes to recover through rates the following: (1) the  
16 balance in the BMMAs for the period from January 1, 2023 through the  
17 date of a final decision; and (2) the forecast revenue requirement for the  
18 period from the date of a final decision through 2030. As described in  
19 Chapter 7, the Billing Modernization Initiative project costs are common  
20 costs, the recovery of which is allocated to all functional areas.<sup>6</sup>

21 Chapter 7 also describes PG&E's proposal to allocate these  
22 common costs across PG&E's base GRC revenue requirements as  
23 approved in its 2023 GRC decision. Specifically, PG&E proposes to use  
24 its existing revenue adjustment mechanisms to recover the Billing  
25 Modernization Initiative project adopted revenue requirements through  
26 the related rate components/revenue adjustment mechanisms over  
27 which common costs are allocated. PG&E will utilize the existing  
28 accounting procedures used to record and recover the adopted GRC  
29 revenue requirements to similarly record and recover the adopted Billing

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5 Actual costs beyond January 1, 2023 recorded to the BMMAs, up to the adopted forecast amounts, through the date of the final decision in this Application will be recovered from customers, rather than the adopted amounts.

6 As described in Chapter 7, the Federal Energy Regulatory Commission jurisdictional portion of the allocated revenue requirements is not included in this Application.

1 Modernization Initiative revenue requirements. The tables below  
 2 indicate the accounts where the adopted functional revenue  
 3 requirements will be recorded.

**TABLE 8-1**  
**ELECTRIC REVENUE ADJUSTMENT MECHANISMS FOR RECOVERY BY COMPONENT**

Line No.	Component	Revenue Adjustment Mechanisms for Recovery	Preliminary Statement
1	Electric Distribution	Distribution Revenue Adjustment Mechanism	<a href="#">ELEC PRELIM CZ</a>
2	Electric Generation	Energy Resource Recovery Account	<a href="#">ELEC PRELIM CP</a>
3		New System Generation Balancing Account	<a href="#">ELEC PRELIM FS</a>
4		Portfolio Allocation Balancing Account	<a href="#">ELEC PRELIM HS</a>

**TABLE 8-2**  
**GAS REVENUE ADJUSTMENT MECHANISMS FOR RECOVERY BY COMPONENT AND CUSTOMER CLASS**

Line No.	Component	Revenue Adjustment Mechanisms for Recovery	Preliminary Statement
1	Gas Distribution	Core Fixed Cost Account (CFCA), Distribution Subaccount	<a href="#">GAS PRELIM F</a>
2		Noncore Customer Class Charge Account (NCA), Distribution Subaccount	<a href="#">GAS PRELIM J</a>
3	Gas Transmission and Storage	CFCA, Core Cost Subaccount	<a href="#">GAS PRELIM F</a>
4		NCA, Noncore Subaccount	<a href="#">GAS PRELIM J</a>
5	Gas Local Transmission	CFCA, Core Cost Subaccount	<a href="#">GAS PRELIM F</a>
6		NCA, Local Transmission Subaccount	<a href="#">GAS PRELIM J</a>

#### 4 **C. Conclusion**

5 PG&E requests that the Commission approve the cost recovery described in  
 6 this chapter for the reasons described above. Specifically, PG&E requests that  
 7 the Commission:

- 8 • Approve PG&E's motion, which will be filed following the assignment of an  
 9 application number, to establish the BMMAs and authorize PG&E to track  
 10 and record its actual revenue requirements for its costs from January 1,  
 11 2023 through the effective date of the final decision on this application;
- 12 • Authorize PG&E to recover all costs recorded to the BMMAs through the  
 13 next available rate change or the next AET and AGT following the  
 14 Commission's decision on this Application; and

- 1       • Authorize PG&E to recover through rates on a forecast basis the adopted
- 2       revenue requirements from the date of a final decision through 2030.

**PACIFIC GAS AND ELECTRIC COMPANY**  
**APPENDIX A**  
**STATEMENT OF QUALIFICATIONS**

**PACIFIC GAS AND ELECTRIC COMPANY**  
**STATEMENT OF QUALIFICATIONS OF MATT BRIEL**

Q 1 Please state your name and business address.

A 1 My name is Matt Briel, and my business address is Pacific Gas and Electric Company (PG&E), 2740 Gateway Oaks Dr. Sacramento, CA 95833.

Q 2 Briefly describe your responsibilities at PG&E.

A 2 I have been leading major customer service improvements for the past six years including the implementation of the Contact Center Service Platform and governance of the PGE.com upgrade and billing modernization. For the past ten years I have provided business leadership to PG&E's customer care technology implementations and operations. My current title is Director of Performance Improvement and I have held this role for 6 years.

Q 3 Please summarize your educational and professional background.

A 3 After graduating with a bachelor's degree in Managerial Economics from the University of California at Davis I spent 11 years working in Contact Centers and managing contact center technology for AT&T. I next spent 6 years with Intel Corporation leading global telecom and network services procurement before joining PG&E. While at PG&E I have lead contact center Workforce Management and Customer Care Technology. I was the General Rate Case witness to the 2023 Customer Service technology chapter.

Q 4 What is the purpose of your testimony?

A 4 I am sponsoring the following testimony in PG&E's Billing Modernization Initiative Application:

- Chapter 1, "Executive Summary and Background";
- Chapter 3, "Billing Systems and Risk Management":
  - All sections except Section C.3; and
- Chapter 6, "Description of Cost Benefit Analysis."

Q 5 Does this conclude your statement of qualifications?

A 5 Yes, it does.

**PACIFIC GAS AND ELECTRIC COMPANY**  
**STATEMENT OF QUALIFICATIONS OF MATTHEW HEDGES**

Q 1 Please state your name and business address.

A 1 My name is Matthew Hedges, and my business address is Pacific Gas and Electric Company (PG&E), 300 Lakeside Drive, Oakland, California.

Q 2 Briefly describe your responsibilities at PG&E.

A 2 I am a Senior Manager of Billing Technology in the Customer Systems and Solutions organization. As such, I oversee technical team members of the Billing Modernization Initiative who review and deliver solutions for the Initiative projects.

Q 3 Please summarize your educational and professional background.

A 3 I received a Bachelor of Science degree in Industrial Engineering and Operations Research from the University of California, Berkeley in 2003. I joined PG&E in 2003 as a Programmer Analyst/Developer on the Advanced Billing Solutions team, where I spent approximately nine years.

I transitioned to the position of Application Development Supervisor in the Meter to Cash Systems department in 2012, at which time I was in charge of supervising development teams responsible for bill printing, payments, revenue reporting, and complex billing.

I transitioned to the position of Manager of Planning and Project Management in the Meter to Cash Systems department in 2016, at which time I was responsible for the oversight of department projects and enhancements, as well as the department representative for PG&E's annual planning process.

In 2020, I transitioned to the position of Manager of the Customer team in the Meter to Cash Systems department, at which time I was responsible for the operations, development, and delivery of solutions for PG&E's customer information and billing systems.

In 2023, I assumed my current role.



1 Q 4 What is the purpose of your testimony?  
2 A 4 I am sponsoring the following testimony in PG&E's Billing Modernization  
3 Initiative Application:  
4 • Chapter 4, "Target State Billing System"; and  
5 • Chapter 5, "Billing Modernization Initiative Implementation."  
6 Q 5 Does this conclude your statement of qualifications?  
7 A 5 Yes, it does.

**PACIFIC GAS AND ELECTRIC COMPANY**  
**STATEMENT OF QUALIFICATIONS OF DAVID LO**

Q 1 Please state your name and business address.

A 1 My name is David Lo, and my business address is Pacific Gas and Electric Company (PG&E), 5555 Florin Perkins Road, Sacramento, California.

Q 2 Briefly describe your responsibilities at PG&E.

A 2 I am the Director of the Cybersecurity Risk Management department for PG&E's Enterprise Protection organization. This includes overseeing the core functions of Cybersecurity Risk Management, which entails working with business stakeholders to identify the company's cybersecurity risks and developing enterprise strategies to appropriately manage those risks.

Q 3 Please summarize your educational and professional background.

A 3 I have over 17 years of experience working in the fields of technology, risk management, compliance, and cybersecurity within the utility industry. I have spent the last 16 years in various leadership roles, including 10 years within PG&E's Cybersecurity organization. I hold a Bachelor of Arts degree in History from California State University, Fresno, and a Master of Business Administration degree from University of Phoenix. In addition, I hold a Certified Information Security Manager and Certified Risk and Information System Control certifications.

Q 4 What is the purpose of your testimony?

A 3 I am sponsoring the following testimony in PG&E's Billing Modernization Initiative Application:

- Chapter 3, "Billing Systems and Risk Management":
  - Section C.3.

Q 5 Does this conclude your statement of qualifications?

A 4 Yes, it does.

**PACIFIC GAS AND ELECTRIC COMPANY**  
**STATEMENT OF QUALIFICATIONS OF KELLIE REEM**

Q 1 Please state your name and business address.

A 1 My name is Kellie Reem, and my business address is Pacific Gas and Electric Company (PG&E), 300 Lakeside Drive, Oakland, California.

Q 2 Briefly describe your responsibilities at PG&E.

A 2 I have been a Director in the Meter to Cash team in the Customer Systems and Solutions organization since March 2020. I was previously the Information Technology (IT) Director for the Billing Modernization Initiative. I have worked in the Meter to Cash organization since 2011. As a leader in IT, I am responsible for the overall Customer Information System (CIS) operations and delivering the best customer technology solutions for our customers.

Q 3 Please summarize your educational and professional background.

A 3 I earned my Bachelor of Science degree in Finance from Cal State East Bay, a Master Business Administration degree in Operations Management, and a Project and Systems Management Graduate Certificate from Golden Gate University. For over 25 years at PG&E, I have held various technical and key leadership roles. In 2001, I was part of the CIS Replacement Project, leading a team in implementing new PG&E Rates and Energy Statements in our new billing system. From 2002 to 2011, I was a Product Owner and a Manager in the SmartMeter initiative and Interval Billing programs.

Q 4 What is the purpose of your testimony?

A 4 I am sponsoring the following testimony in PG&E's Billing Modernization Initiative Application:

- Chapter 2, "Legacy Billing Systems Overview."

Q 5 Does this conclude your statement of qualifications?

A 5 Yes, it does.

**PACIFIC GAS AND ELECTRIC COMPANY**  
**STATEMENT OF QUALIFICATIONS OF SHANNON L. SIMS**

Q 1 Please state your name and business address.

A 1 My name is Shannon L. Sims, and my business address is Pacific Gas and Electric Company (PG&E), 300 Lakeside Drive, Oakland, California.

Q 2 I am a Cost Recovery and Regulatory Analysis Expert in the Energy Accounting Department at PG&E. My responsibilities include developing testimony in support of proceedings filed at the California Public Utilities Commission on matters related to cost recovery.

Q 3 Please summarize your educational and professional background.

A 2 I received a Bachelor of Science degree in business administration from the University of California at Berkeley. I received my certified public accountant license in the state of California while working for Deloitte & Touche LLP. I began my career with PG&E in 2001 as a Senior Accounting Analyst within the Technical Accounting section of the Controllers' Department. I joined the Regulatory Affairs Department in 2004. In this department, my responsibilities included project managing and drafting PG&E's Annual Electric True-Up and Annual Gas True-Up advice letters. I rejoined the Controllers' Department in 2017 and assumed my current position in 2019.

Q 4 What is the purpose of your testimony?

A 3 I am sponsoring the following testimony in PG&E's Billing Modernization Initiative Application:

- Chapter 8, "Cost Recovery."

Q 5 Does this conclude your statement of qualifications?

A 4 Yes, it does.

**PACIFIC GAS AND ELECTRIC COMPANY**  
**STATEMENT OF QUALIFICATIONS OF LEO YANG**

Q 1 Please state your name and business address.

A 1 My name is Leo Yang, and my business address is Pacific Gas and Electric Company (PG&E), 300 Lakeside Drive, Oakland, California.

Q 2 Briefly describe your responsibilities at PG&E.

A 2 I am a Principal Financial Analyst in the Revenue Requirements and Cost Analysis section of the Finance and Risk Department, where I am responsible for the analysis and preparation of electric and gas operations and maintenance and administrative and general expenses, as well as estimates and studies required for PG&E's various rate cases.

Q 3 Please summarize your educational and professional background.

A 3 I earned a Bachelor of Science in Accounting from San Jose State University in 2011 and a Master of Business Administration from San Francisco State University in 2016. From 2011-2013, I worked at Sony Interactive Entertainment (formerly Sony Computer Entertainment) in the Accounting Department. I started as an Accounting Intern and progressed to a Senior Accounting Analyst. From 2016-present, I have been working at PG&E. In 2016, I started as a Business Finance Analyst supporting Electric Operations in Budgeting and Forecasting. In 2018, I worked as a Senior Business Finance Analyst supporting Corporate Services in Budgeting, Forecasting and the 2020 GRC. In 2020, I worked as an Expert Financial Analyst for the Revenue Requirements team. I supported the Administrative and General expense recovery as a Witness Assistant for the 2023 General Rate Case (GRC), supported Electric Distribution expense recovery for the 2023 GRC, and 2022 Wildfire Mitigations and Catastrophic Events (WMCE) filing as a Witness Assistant/Co-Witness, as well as the 2023 WMCE. Since 2023, I have been working as a Principal Financial Analyst for the Revenue Requirements team.

Q 4 What is the purpose of your testimony?

A 4 I am sponsoring the following testimony PG&E's Billing Modernization Initiative Application:

- Chapter 7, "Results of Operations."

- 1 Q 5 Does this conclude your statement of qualifications?
- 2 A 5 Yes, it does.

**PACIFIC GAS AND ELECTRIC COMPANY**  
**APPENDIX B**  
**GLOSSARY OF KEY TERMS**

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# PACIFIC GAS AND ELECTRIC COMPANY

## APPENDIX B

### GLOSSARY OF KEY TERMS

Acronym/Term	Definition
ABS	Advanced Billing System is the complex customer billing system customized internally by Pacific Gas and Electric Company (PG&E).
AI	Artificial Intelligence
AIS	AIS is an application to generate and manage a six-digit AIS number based on division code and associate it with all Powerspring Gas meters
AIX	Advanced Interactive eXecutive, is a series of proprietary Unix operating systems developed and sold by IBM
AMI	Advanced Metering Infrastructure
AMP	Asset Management Program is an application that stores asset and application information
API	Application Program Interface, a software protocol that allows different applications to communicate
Batch Billing	The system process that selects accounts ready to bill based on the current bill cycle, then processes multiple batches of bill calculations
BCS	Billing Cloud System (BCS) is a modern cloud-based complex customer billing system developed by Oracle
BIA	Business Impact Analysis, used to determine the criticality of a system or process within PG&E
BMI	Billing Modernization Initiative
C2M	Customer to Meter, an Oracle Customer Information System
CARE	California Alternate Rates for Energy: Low-income customers that are enrolled in the CARE program receive a 30-35 percent discount on their electric bill and a 20 percent discount on their natural gas bill.
CC&B	Customer Care & Billing (a legacy Oracle Customer Information System)
CCA	Community Choice Aggregation (CCA) is a program that allows cities, counties and other qualifying governmental entities available within the service areas of investor-owned utilities (IOU), to purchase and/or generate electricity for their residents and businesses.
CCPA	California Consumer Privacy Act
CEC	California Energy Commission
CIS	Customer Information System
COBOL	Common Business Oriented Language
Compatibility Testing	A testing method to ensure application versions can perform operations with each other, thus ensuring compatibility. Additional testing is performed to ensure the applications are functioning as intended.
Contrived Data	Data that has been generated or made up to execute a test case.
CPRA	California Privacy Rights Act
CPUC	The California Public Utilities Commission (CPUC) regulates public utilities in California to ensure safe, reliable, affordable utility services.



Acronym/Term	Definition
	They are responsible for approving recovery of expenditures that will impact customer rates.
CRCR	Customer Revenue Critical Reporting is a customized Oracle Utilities Analytics (OUA) solution that provides certain types of reporting while also providing business users analytic capabilities using CC&B as the primary data source
CTA	Core Transport Agents (CTA) are alternative natural gas suppliers to Local Distribution Companies (LDC) such as PG&E, SoCalGas, SDG&E, and Southwest Gas. CTAs are non-utility suppliers who purchase gas on behalf of customers for their homes or businesses, directly.
DA	Direct Access is a retail electric service option where customers can purchase electricity from a competitive non-utility entity called an Energy Service Provider (ESP). The investor-owned utility is still responsible for the transmission and distribution for Direct Access customers.
DAR	Design Authority Review, a process used to review complex project designs by engaging technical experts from the vendor product team to analyze alternatives
Data Warehouse	A system that collects, stores, and organizes data from multiple sources.
DBA	Database Administrator
DDOS	Distributed Denial of Service – a type of cyber attack
DER	Distributed Energy Resource
DR Testing	Disaster recovery testing, generally performed by executing the steps of a disaster recovery plan by transitioning the production system to the back-up systems in place.
EBIP	Electric Base Interruptible Program
EDI	Electronic Data Interchange, a system by which businesses can exchange information (like bill charges, usage, etc) electronically
EMR	Electric Meter Read. The term is used to define non-interval metering, where meter dial reads are performed monthly for bill calculation.
End to End Testing	A test method where a process is executed from beginning to end. This test method validates that all parts of the process (and system) are working as intended.
ESP	Energy Service Provider – an energy service provider is a non-utility entity that offers electric service to customers within the service territory of an investor-owned utility.
ESXi	VMware ESXi is a software tool that allows multiple virtual machines (server instances) to be created on a server.
EV	Electric Vehicle
EVEE	An application that performs validation, estimation, and editing on interval usage for large commercial and industrial meters (non- SmartMeter).
FAS	Field Automation Service – Used to dispatch field personnel

<b>Acronym/Term</b>	<b>Definition</b>
FERA	Family Electric Rate Assistance Program: Families whose household income slightly exceeds the CARE allowances will qualify to receive FERA discounts, which bills applies an 18% discount on their electricity bill.
Framing	The process to calculate data into buckets by time of use, season, tier, or other usage delimiters.
FSDs	Functional Specification Designs, documents that detail the business and regulatory requirements, desired functionality, data requirements, batch jobs, security and controls requirements (IT controls, SOX, segregation of duties, and business process framework), and the test requirements for each development object
FSTE	Full Scale Test Environment, a production-like environment used to perform tests using full scale data and processing loads.
FTEs	Full Time Equivalents
Functional Testing	A test method to verify that software performs as expected by testing individual functions of the software.
GHG	Green House Gas
GRC	A General Rate Case (GRC) is regulatory process in which a utility requests approval from a public utility commission (such as the CPUC) to adjust its rates to cover operating expenses and infrastructure investments.
HES	A head-end system (HES) is a critical component of advanced metering infrastructure (AMI) systems that collects, stores, processes, and analyzes data from smart meters. HESs are hardware and software that act as a hub for incoming data, verifying it and forwarding it to the meter data management system (MDMS) for further processing.
IBC	Individual Bill Compare
ILM	Information Lifecycle Management is designed to address data management issues, with a combination of processes and policies so that the appropriate solution can be applied to each phase of the data's lifecycle.
Informatica	A vendor that provides integration technologies, enabling systems to communicate with each other.
IorC	Installation or Change Database (I or C database) creates the meter Channel ID that is the identifier in the MV90 system.
IVR	Interactive Voice Response is an automated phone system for customers to obtain information and process transactions through voice and/or keypad input.
IWS	Inbound Web Service, an API technology that is replacing XAIs in the recent Oracle products. The web service stores the configuration that enables access to information by the calling system.
J2EE	Jave 2 Platform, Enterprise Edition (J2EE), a platform for developing enterprise-level solutions.
JAVA	An object-oriented programming language that is designed to enable complied programs to be executed on many different platforms.
L&G	Landis+Gyr is a publicly listed company which makes meters and related software for electricity and gas utilities. PG&E uses a MDM from L&G.

<b>Acronym/Term</b>	<b>Definition</b>
MDM	Meter Data Management, a term for the processes that meter data and usage, including validation, estimation, and other data quality processes.
MDMS	Meter Data Management System, a system that performs the MDM processes and stores meter data.
MIB	Meter Info Base is a home-grown application used to generate meter information reports.
Middleware	A software that connects systems. When discussing integrations between systems, middleware technologies are often used to enable simpler integrations.
Mission Critical	Mission Critical refers to processes that are essential to PG&E's ability to operate in a safe, reliable and affordable manner. If the process fails there is an immediate catastrophic impact on PG&E's ability to fulfill their mission. Mission Critical systems directly support these processes and must meet a variety of reliability criteria.
MoSCoW List	A document used during configuration workshops to itemize business requirements and group them into Must have, Should have, Could have, and Won't have categories.
MTM	Market Transaction Management is a module within Oracle's C2M.
MuleSoft	An integration and API middleware technology that also enables process automation.
MV-90	Head end system for specialized meters, generally installed at large commercial and industrial customers or complex metering scenarios.
NBT	Net Billing Tariff
NEM	Net Energy Metering
O&M	Operations and Maintenance
OBIEE	Oracle Business Intelligence Enterprise Edition, a platform that stores data and enables the visualization of data on an enterprise level.
OCI	Oracle Cloud Infrastructure (OCI)
OCS	Oracle Consulting Services, engaged to provide project delivery for the BCS project.
ODM	Operational Device Management is a module within Oracle's C2M.
OIR	Order Instituting Rulemaking
Oracle Fusion Middleware	A set of integration technology products that includes developer tools, business intelligence, collaboration, and content management.
Oracle Golden Gate (OGG)	Oracle Golden Gate provides data synchronization across systems.
ORT	Operational Readiness Testing, a test method that ensures the application or system is ready to operate at production parameters. The testing may include backup and restore, disaster recovery, maintenance activities, and other production-type activities.
OUA	Oracle Utilities Analytics is an analytics application for on-premise solutions of CC&B/C2M; OUA is the underlying framework for CRCR
OAV	Oracle Utilities Analytics Visualization is an analytics application for cloud-based solutions of CC&B/C2M.

<b>Acronym/Term</b>	<b>Definition</b>
Parallel Bill Testing	A test method where large batches of bills are calculated in the test system and compared against the same bills that have been produced in the production system.
PCIA	Power Charge Indifference Adjustment.
Performance Testing	A test method to where normal system loads (or higher than normal loads) are executed on the system to validate that the system can perform as intended against performance metrics.
PG&E	Pacific Gas and Electric Company
PIPP	Percentage of Income Payment Plan
PMO	Project Management Office
PossibleNow	A customer consent and preferences management software solution
Pre-Release Testing	Pre-release testing is generally defined as a test method to validate that a specific product version fulfills the specified requirements. As it relates to Chapter 5, pre-release testing was more akin to unit testing by the vendor before the code version was released into the PG&E environments.
PSPS	Public Safety Power Shutoff
PURPA	Public Utility Regulatory Policies Act
RAMP	Risk Assessment and Mitigation Phase
Regression Testing	A test method that executes processes for existing functionality to ensure that newly developed functionality and processes does not adversely affect existing processes.
Report Testing	A test method to ensure systems and operational reports are gathering and displaying the correct data in the correct formats.
RFP	Request for Proposal
RICEFW	Reports, Interfaces, Conversions, Enhancements, Forms, and Workflows
RTM	Requirements Traceability Matrix
RTP	Real-time Pricing
Scripting	A script is a computing term to describe a short and simple of instructions, normally used to automate process.
Security Testing	A test method that ensures that a system meets or exceeds security requirements. Security testing usually includes various forms of penetration testing, simulated cyber-attacks on the system to identify flaws or weaknesses.
SGG	Smart Grid Gateway is a module within Oracle's C2M.
SME	Subject Matter Expert
Smoke Testing	A test method that validates the critical components of a system are in working order. Smoke testing is used to validate that a system is ready for intensive test methods like functional testing.
SOA	Service Oriented Architecture, a software architecture style that focuses on individual, discrete service processes instead of large, multi-process systems. SOA designs are normally leveraged in system integration designs.

<b>Acronym/Term</b>	<b>Definition</b>
SOD Testing	Segregation of Duties, a test method to validate that system user profiles correctly allow users to perform processes that they have access to and do not allow users where they do not have access.
SOM	Service Order Management is a module within Oracle's C2M.
String Testing	A test method that focuses on the input and output strings for processes.
SIT	System Integration Testing, a test method that ensures all systems, interfaces, and integrated applications are performing as intended.
System Testing	A test method to ensure that all of the functional components of the system are built per the requirements.
TCO	Total Cost of Ownership
TCOE	PG&E's internal Testing Center of Excellence organization.
Technical Debt	Implied cost of additional work caused by choosing a quicker or easier solution today, instead of a more comprehensive and cleaner one that would last longer. This "debt" must eventually be "paid off" through refactoring or additional development to avoid future issues, such as bugs, inefficiencies, or difficulties in scaling.
Technical Testing	A test method or strategy that focuses on the technical aspects of a system. Performance testing, security testing, disaster recovery testing, and ORT are generally components of technical testing.
Teradata	A data warehouse system.
TOU	Time of Use
UAT	User Acceptance Testing, a test method whereby users of the system perform normal business processes in the test environment. This test method validates a variety of aspects of the system, including process functionality, user access and security, system usability, and others.
Unit Testing	A test method performed by developers to identify defects prior to independent testing phases. Unit testing is generally performed on subsets of the system.
VEE	Validated, Edited, and Estimated
WebLogic	Short for Oracle WebLogic Server, a platform for developing, deploying and running enterprise applications.
XAI	eXtended Application Interface, a type of API technology.