

Application No. 26-01-022

Exhibit No. _____

Date: August 24, 2026

Witness: Dylan W.

D'Ascendis,

Gladys Farrow

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

**BEAR VALLEY ELECTRIC SERVICE, INC.
REBUTTAL TESTIMONY
VOLUME 912
ERRATA**

COST OF CAPITAL

**Prepared by:
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August 2026

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1
2 **CHAPTER 1**

3 **RETURN ON EQUITY**

4 By Dylan W. D'Ascendis

5 **I. INTRODUCTION AND PURPOSE**

6 **Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND POSITION.**

7 A. My name is Dylan W. D'Ascendis. My business address is 1820 Chapel Avenue W, Suite
8 300, Cherry Hill, NJ 08003. I am a Partner at ScottMadden, Inc.

9 **Q. ON WHOSE BEHALF ARE YOU TESTIFYING IN THIS PROCEEDING?**

10 A. I am testifying on behalf of Bear Valley Electric Service, Inc. ("BVES", "Bear Valley", or
11 the "Company"), before the California Public Utilities Commission ("CPUC" or
12 "Commission").

13 **Q. DID YOU FILE DIRECT TESTIMONY IN THIS PROCEEDING?**

14 A. Yes, I did.

15 **Q. WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY IN THIS**
16 **PROCEEDING?**

17 A. The purpose of my Rebuttal Testimony is two-fold. First, I update my return on common
18 equity ("ROE") analyses to reflect current market data. Second, I respond to the direct
19 testimonies of Dr. J. Randall Woolridge, witness for the Public Advocates' Office ("Cal
20 Advocates") of the California Public Utilities Commission and Mr. William A. Monsen,
21 witness for Snow Summit LLC ("Snow Summit"), collectively the ("Opposing
22 Witnesses"), regarding their ROE recommendations.
23

1 **II. SUMMARY**

2
3 **Q. PLEASE SUMMARIZE THE KEY ISSUES THAT YOU ADDRESS IN YOUR**
4 **REBUTTAL TESTIMONY.**

5 A. I have updated my ROE analyses as of August 3, 2026. Based on these updated analyses,
6 my range of reasonable ROEs attributable to Bear Valley is between 9.83% and 11.18%
7 (unadjusted) and 10.40% to 11.75% (adjusted). Given my updated analysis, I have
8 maintained my specific ROE recommendation of 11.30%. In view of current markets and
9 the updated results of my ROE models, recommended ROEs of 9.50% (Dr. Woolridge)¹
10 and 9.75% (Mr. Monsen)² are inadequate at this time.

11 My Rebuttal Testimony also supports the Company's requested capital structure,
12 which contains 40.00% long-term debt and 60.00% common equity. Finally, my Rebuttal
13 Testimony addresses the critiques of my Direct Testimony by the Opposing Witnesses.

14 **Q. HAVE YOU PREPARED EXHIBITS IN SUPPORT OF YOUR**
15 **RECOMMENDATION?**

16 A. Yes. I have prepared Attachment 1, Exhibit No.__(DWD-1R) through Exhibit
17 No.__(DWD-9R) were prepared by me or under my direction.

18 **Q. HOW IS THE REMAINDER OF YOUR REBUTTAL TESTIMONY**
19 **ORGANIZED?**

20 A. The remainder of my Rebuttal Testimony is organized as follows:

¹ Dr. Woolridge recommends an ROE of 9.00% if the Commission accepts the Company's proposed common equity ratio of 60.00%.

² While Mr. Monsen recommends an ROE of 9.75%, he does not conduct an independent, market-based analysis of the Company's required return. Testimony of W. Monsen Regarding Results of Operations on Behalf of Snow Summit LLC in Bear Valley Electric Service's General Rate Case Application 26-01-022 (Errata, Aug. 17, 2026)

- Section III – Summarizes my updated analytical models;
- Section IV – Responds to Cal Advocates Witness Dr. Woolridge;
- Section V – Responds to Snow Summit Witness Monsen; and
- Section VI – Presents my conclusions.

III. UPDATED ANALYSIS

Q. HAVE YOU UPDATED YOUR COST OF COMMON EQUITY ANALYSES FOR YOUR REBUTTAL TESTIMONY?

A. Yes, I have. Due to the passage of time since my Direct Testimony analysis (data as of September 12, 2025), I have updated my analysis using data as of August 3, 2026.

Q. HAVE YOU UPDATED YOUR UTILITY PROXY GROUP IN YOUR REBUTTAL TESTIMONY?

A. Yes, I have. I have added Duke Energy Corporation (“DUK”) as they no longer are involved in any major merger or acquisition activity (i.e., one publicly-traded utility merging with or acquiring another). Duke Energy Corporation completed its sale of Piedmont Gas on March 31, 2026.

Q. HAVE YOU APPLIED ANY OF YOUR ROE MODELS DIFFERENTLY IN YOUR REBUTTAL TESTIMONY?

A. I have applied my ROE models in the same manner as I applied them in my initial analysis with one exception. In my updated analysis, I do not consider the projected return on the S&P 500 Index using the weighted DCF model.

1 **Q. PLEASE SUMMARIZE YOUR UPDATED COST OF COMMON EQUITY**
2 **RESULTS BASED ON YOUR UPDATED ANALYSIS.**

3 A. Using data as of August 3, 2026, my updated results are presented on page 2 of Exhibit
4 No. ___(DWD-1R), and in Table 1, below.

5 **Table 1: Summary of Common Equity Cost Rates**

Discounted Cash Flow Model (DCF)	10.60%
Risk Premium Model (“RPM”)	10.55% - 10.94%
Capital Asset Pricing Model (CAPM)	9.83% - 10.84%
Cost of Equity Models Applied to Comparable Risk, Non-Price Regulated Companies	<u>10.33% - 11.18%</u>
Indicated Range of Common Equity Cost Rates Before Adjustments for Company- Specific Risk	9.83% - 11.18%
Business Risk Adjustment	1.30%
Financial Risk Adjustment	-0.81%
Flotation Cost Adjustment	<u>0.08%</u>
Indicated Range of Common Equity Cost Rates after Adjustment	<u>10.40% - 11.75%</u>
Recommended Cost of Equity	<u>11.30%</u>

6
7 Given the unadjusted and adjusted ranges of ROEs, I maintain my recommended
8 ROE of 11.30% for Bear Valley.

9 **IV. RESPONSE TO CAL ADVOCATES WITNESS DR. WOOLRIDGE**
10

1 **Q. PLEASE BRIEFLY SUMMARIZE DR. WOOLRIDGE'S ANALYSES AND**
2 **RECOMMENDATIONS.**

3 A. Dr. Woolridge recommends a hypothetical capital structure consisting of 50.00% long-
4 term debt at Bear Valley's requested embedded debt cost rate of 5.92% and 50.00%
5 common equity at his recommended ROEs of 9.50%.³ Regarding his ROE
6 recommendation, Dr. Woolridge's models indicate Bear Valley's ROE is within a range of
7 8.45% (CAPM) to 9.90% (DCF), which he narrows to 9.00% to 9.75%, and within those
8 ranges he provides a specific recommendation of 9.50%, which is based primarily on the
9 results of his constant growth DCF model.⁴ Dr. Woolridge recommends reducing the ROE
10 to 9.00% if the Commission approves Bear Valley's requested capital structure in this
11 proceeding.⁵

12 **Q. WHAT ARE THE SPECIFIC AREAS IN WHICH YOU DISAGREE WITH DR.**
13 **WOOLRIDGE' S ANALYSES AND RECOMMENDATIONS AS THEY**
14 **RELATE TO BEAR VALLEY'S ROE?**

15 A. There are several areas in which I disagree with Dr. Woolridge, including: (1) his
16 recommended hypothetical capital structure; (2) his assessment of capital market
17 conditions; (3) his interpretation of authorized ROEs on investor required returns; (4) his
18 proxy group selection criteria; (4) his application of the DCF model; (5) his application of
19 the CAPM; and (6) his failure to reflect the Company's increased business risk as compared
20 to his proxy group.

³ Woolridge Direct Testimony, at 4.

⁴ Woolridge Direct Testimony, at 4.

⁵ Woolridge Direct Testimony, at 5.

1 **A. Capital Structure**

2 **Q. PLEASE SUMMARIZE DR. WOOLRIDGE'S RECOMMENDED CAPITAL**
3 **STRUCTURE.**

4 A. Dr. Woolridge proposes a hypothetical capital structure, which consists of 50.00% long-
5 term debt and 50.00% common equity based on the average authorized common equity
6 ratios for electric utilities in recent years.⁶

7 **Q. DR. WOOLRIDGE GENERALLY POINTS TO MEASURES OF CENTRAL**
8 **TENDENCY (E.G., MEAN, MEDIAN) OF THE EQUITY RATIOS OF HIS PROXY**
9 **GROUPS OR AUTHORIZED EQUITY RATIOS TO SUPPORT HIS**
10 **RECOMMENDED CAPITAL STRUCTURE.⁷ WHY DOES THE APPROXIMATE**
11 **HIGH-END OF THE RANGE OF PROXY GROUP EQUITY RATIOS MORE**
12 **ACCURATELY REFLECT THE COMPANY'S FINANCIAL SITUATION THAN**
13 **THE AVERAGE?**

14 A. As noted in Company Witness Gladys Farrow's rebuttal testimony,⁸ the Company's
15 requested ratemaking capital structure approximates the average capital structure expected
16 during the period 2027-2030. As discussed in my Direct Testimony, since BVES would
17 be perceived to have less financial risk than the Utility Proxy Group due to its higher equity
18 ratio, I made a downward adjustment to the Utility Proxy Group's indicated ROE.⁹ If the
19 Commission approves Dr. Woolridge's hypothetical capital structure for Bear Valley, it
20 would be a significant departure from the Company's observed and proposed capital
21 structure, which may present challenges for the Company in attracting capital with

⁶ Woolridge Direct Testimony, at 4.

⁷ Woolridge Direct Testimony, at 27-28.

⁸ Farrow Rebuttal Testimony, at 2.

⁹ D'Ascendis Direct Testimony, at 7.

reasonable terms and maintaining compliance with restrictive debt covenants contained in BVES's credit facility and long-term note agreements as discussed by Ms. Farrow. In addition, it would warrant the removal of any downward ROE adjustment.

Q. DR. WOOLRIDGE CLAIMS YOUR FINANCIAL RISK ADJUSTMENT USES MARKET VALUE CAPITAL STRUCTURES.¹⁰ IS THAT CLAIM ACCURATE?

A. No, it is not. As shown on Exhibit No. __ (DWD-12), I compare the high-end book capital structure maintained by Utility Proxy Group with the Company's proposed book capital structure. In view of this, Dr. Woolridge's claim should be dismissed.

B. Capital Market Observations and Authorized ROEs

Q. PLEASE SUMMARIZE DR. WOOLRIDGE'S TESTIMONY REGARDING THE CAPITAL MARKET ENVIRONMENT.

A. Dr. Woolridge describes movements in interest rates, utility dividend yields, utility market-to-book ("M/B") ratios, and inflation over the last several years, and reviews Federal Reserve ("Fed") activities since 2022. He observes that authorized ROEs by regulatory commissions do not move in lock-step with interest rates.¹¹

Q. IN HIS TESTIMONY, DR. WOOLRIDGE NOTES THAT AUTHORIZED ROES DO NOT MOVE TO THE SAME EXTENT AS INTEREST RATES. IS THIS TO BE EXPECTED?

A. Yes. There is an inverse relationship between interest rates and equity risk premiums. This means that as interest rates rise, equity risk premiums fall, but not to the same extent. This results in authorized ROEs increasing or decreasing slower than movements in interest

¹⁰ Woolridge Direct Testimony, at 7-8.

¹¹ Woolridge Direct Testimony, at 15-17.

1 rates which is consistent with the work of Harris and Marston (2001) and Brigham, Dilip,
2 Shome, and Vinson (1985), as discussed in my Direct Testimony.¹²

3 **Q. PLEASE SUMMARIZE DR. WOOLRIDGE' S REVIEW OF AUTHORIZED**
4 **ROES.**

5 A. Dr. Woolridge observes national historical authorized ROEs for electric and gas utilities
6 since 2000, noting that authorized ROEs tend to move in the same direction as interest
7 rates, albeit at a slower pace.¹³ Dr. Woolridge also observes recent authorized ROEs as
8 approved by the Commission since 2010.¹⁴

9 Dr. Woolridge uses these observations in conjunction with a working paper by
10 Werner and Jarvis to justify his recommended ROE, which is far below recent average
11 authorized ROEs for gas utilities in California.

12 **Q. PLEASE DISCUSS THE APPLICABILITY OF HISTORICALLY AUTHORIZED**
13 **ROES FOR COST OF CAPITAL PURPOSES.**

14 A. While authorized ROEs may be reasonable benchmarks of acceptable ROEs, they do not
15 reflect the current cost of common equity. The reason why historical authorized returns do
16 not reflect the investor-required return is because authorized ROEs are a lagging indicator
17 of investor-required returns, i.e., authorized ROEs are based on market data presented in
18 an evidentiary record, which spans a period before the decision, sometimes lasting over a
19 year in some cases. Simply put, historical authorized returns do not completely reflect
20 current levels of investor-required return because the economic conditions in the past are
21 not necessarily representative of economic conditions now.

¹² D'Ascendis Direct Testimony, at 30, citing the work of Harris and Marston (2001) and Brigham, Dilip, Shome, and Vinson (1985).

¹³ Woolridge Direct Testimony, at 14-15.

¹⁴ Woolridge Direct Testimony, at 19.

1 A useful way to use historical authorized ROEs for cost of capital purposes would
2 be to determine whether a relationship between authorized ROEs (or equity risk premiums)
3 and interest rates exists so that one can determine an expectational ROE or equity risk
4 premium given a specific interest rate. Dr. Woolridge notes that in the period he studied,
5 authorized ROEs did not move in lock-step with interest rates,¹⁵ which indicates an inverse
6 relationship between equity risk premiums and interest rates (i.e., as interest rates move,
7 equity risk premiums move in the opposite direction, but not to the extent of the interest
8 rate move).

9 As shown on page 30 of Exhibit No. ___ (DWD-1R), using historical authorized
10 ROEs and interest rate data in regression analyses produces statistically significant inverse
11 relationships between interest rates and equity risk premiums, which can be used to
12 determine expectational investor-required returns. Given an expectational A2-rated Public
13 Utility bond yield of 5.75%, an equity risk premium of 4.74% is calculated using electric
14 utility historical ROE data. Adding the expectational A2-rated public utility bond yields
15 to that equity risk premium results in an indicated ROE of 10.49%.

16 **Q. IS THERE ANY DATA PROVIDED BY DR. WOOLRIDGE REGARDING**
17 **AUTHORIZED ROES THAT WOULD BE APPLICABLE TO THIS**
18 **PROCEEDING?**

19 **A.** Yes. Dr. Woolridge uses a current 30-year Treasury bond yield of 5.00% in his CAPM
20 analysis.¹⁶ The last time 30-year Treasury bond yields were around this level was during
21 2010 (as shown in Dr. Woolridge's Figure 1). As shown on Dr. Woolridge's Table 3,

¹⁵ Woolridge Direct Testimony, at 14-16.

¹⁶ Woolridge Direct Testimony, at 56.

1 authorized electric ROEs in 2010 were 10.29%.¹⁷ While I do not recommend that the
2 Commission directly use this historical authorized ROE data in its determination of the
3 ROE for Bear Valley in this proceeding, it is a directional indicator that the ROE should
4 be set at a higher level than what was recently approved and that Dr. Woolridge's
5 recommendations are severely understated.

6 **Q. PLEASE COMMENT ON DR. WOOLRIDGE' S REFERENCE TO A RECENT**
7 **ARTICLE TITLED "RATE OF RETURN REGULATION REVISITED" IN**
8 **SUPPORT OF HIS RECOMMENDED ROE THAT HE ADMITS IS "BELOW**
9 **OTHER AUTHORIZED ROES" .¹⁸**

10 A. Dr. Woolridge notes that one of the key questions the paper seeks to address is "to what
11 extent are utilities being allowed to earn excess returns on equity by their regulators"?¹⁹
12 Despite attempting to answer this question, the only measure of ROE considered by the
13 paper was authorized ROE. The authors do not try to distinguish between the ROE
14 authorized by regulators and the ROEs earned by utilities, instead basing the premise of
15 their paper on the notion that every utility earns exactly their authorized ROE, which is not
16 the case.

17 Dr. Woolridge notes the paper states that authorized ROEs have been "0.50% -
18 5.50%" above the cost of equity estimates selected (ROE spreads to Corporate bonds, ROE
19 spreads to US Treasurys, CAPM low/high results, and ROEs authorized by the Office of
20 Gas and Electricity Markets ("Ofgem") in the U.K.).²⁰ While I appreciate that the authors

¹⁷ Woolridge Direct Testimony, at 15.

¹⁸ Woolridge Direct Testimony, at 17-19.

¹⁹ Woolridge Direct Testimony, at 18.

²⁰ Woolridge Direct Testimony, at 18.

1 attempted to compare past ROEs to multiple measures of the cost of equity, only the CAPM
2 is an actual cost of equity model used and recognized by regulatory commissions. As
3 discussed in my Direct Testimony,²¹ the use of multiple models adds reliability to the
4 estimated cost of equity. Looking specifically at the inputs to the CAPM models used, the
5 authors provided little to no support for their low and high Beta coefficients (“beta”) of 0.6
6 and 0.9 or their MRP of 6% and 8%. Nor, despite recognizing the forward-looking nature
7 of the cost of equity, do the authors consider projected Treasury rates.

8 I disagree with the other benchmarks used as cost of equity estimates. By
9 comparing the spread of authorized ROEs to US Treasury bonds and corporate bonds in
10 1995, the authors acknowledge that an equity risk premium exists, which I support.
11 However, as discussed previously, the equity risk premium is not constant over time, and
12 movements reflect changes in risk of both debt and equity.

13 Turning to the published authorized electric and gas ROEs by Ofgem, the authors
14 of the paper do not produce any comparison of macroeconomic factors, regulatory
15 environments, or operational risks that may affect utilities operating in the U.S. compared
16 to the U.K. Without a thorough comparison, it is difficult to make a true apples-to-apples
17 comparison of returns between the two countries.

18 I also note that in the article’s Table 2, which supports the claimed “0.50% - 5.50%”
19 ROE gap, the table notes that the “gap percentage figures are a weighted average across
20 utilities, weighted by rate base.” As the authors do not provide the same table without
21 weighting by rate base, it is difficult to determine the extent to which larger utilities skew
22 the data. Lastly, while the 2020 values in the table may approximate the 0.50% - 5.50%

²¹ D’Ascendis Direct Testimony, at 18.

1 range, the long-term average (i.e., 1985-2020) variance range approximates -1.25% to
2 3.30%, with the 3.30% value being based on the “low” CAPM results. This variance is
3 close to the long-term standard deviation of approved ROEs of 2.40% (Electric) and 2.24%
4 (Natural Gas) as presented in the paper’s Table 1. Due to the shortcomings of their study
5 discussed above, the Commission should disregard this study and its purported findings.

6 **C. Proxy Group**

7 **Q. PLEASE DISCUSS THE PROXY GROUPS DR. WOOLRIDGE SELECTED FOR**
8 **HIS COST OF COMMON EQUITY ANALYSIS.**

9 A. Dr. Woolridge used two proxy groups in his analysis: (1) my Utility Proxy Group from my
10 Direct Testimony; and (2) a proxy group of 25 electric utility companies.²²

11 **Q. DO YOU HAVE ANY CONCERNS WITH DR. WOOLRIDGE’S SECOND PROXY**
12 **GROUP?**

13 A. Yes, I do. His use of revenues instead of earnings attributable to regulated electric
14 operations unnecessarily increases the number of companies in his proxy group without
15 increasing the comparability of his proxy group to that of the Company.

16 **Q. WHAT ARE YOUR CONCERNS WITH DR. WOOLRIDGE’S USE OF REVENUE,**
17 **RATHER THAN INCOME, AS A SCREENING CRITERION?**

18 A. Measures of income are far more likely to be considered by the financial community in
19 making credit assessments and investment decisions than are measures of revenue. From
20 the perspective of credit markets, measures of financial strength and liquidity are focused
21 on cash from operations, which is directly derivative of earnings, as opposed to revenue.
22 As part of its rating methodology, for example, Moody’s Investor Service (“Moody’s”)

²² Woolridge Direct Testimony, at 21.

1 assigns a 40.00% weight to measures of financial strength and liquidity, of which 22.50%
2 specifically relates to the ability to cover debt obligations with cash from operations.²³

3 Just as rating agencies focus on measures of cash from operations, equity analysts
4 rely on measures of income in assessing equity valuation levels; common measures of
5 relative value include the price-to-earnings ratio, and the ratio of Enterprise Value to
6 earnings before interest, taxes, depreciation, and amortization (“EBITDA”). Revenue,
7 however, may be several steps removed from the earnings and cash flows that form the
8 basis of equity valuations. Focusing on revenue may mislead the analyst into assuming a
9 given operating unit is the primary driver of expected growth, when the majority of
10 earnings and cash flows are derived from other business segments. Here, we are
11 considering whether the underlying utility is the principal source of long-term growth, and
12 as such, focusing on revenue may obscure important elements of the analysis.

13 **Q. HAVE YOU ASSESSED THE PERCENTAGE ASSETS AND NET OPERATING**
14 **INCOME (“NOI”) ATTRIBUTABLE TO Electric OPERATIONS FOR DR.**
15 **WOOLRIDGE’S Electric PROXY GROUP?**

16 A. Yes, I have. Table 2 below presents the percentages of assets and NOI attributable to
17 electric operations for Dr. Woolridge’s Electric Proxy Group. As shown, not all of the
18 companies derive at least 70% of either measure from electric operations. Given that all
19 of the consolidated Bear Valley assets are devoted to electric service and their NOI is solely
20 derived by regulated electric operations, the full list of companies in Table 2 below are not
21 representative of the risks Bear Valley faces and should not be considered comparable risk
22 companies.

²³ See, Moody’s Investors Service, Rating Methodology, Regulated Electric and Gas Utilities, June 23, 2017, at 4.

Table 2: Percentage of NOI and Assets Attributable to Electric Operations for 2025 for Dr. Woolridge's Electric Proxy Group²⁴

Company	Net Operating Income (%)	Assets (%)
Alliant Energy Corporation	84.75%	86.67%
Ameren Corporation	86.53%	82.86%
American Electric Power Co.	89.51%	92.69%
Avista Corporation	62.86%	68.92%
CMS Energy Corporation	64.08%	56.98%
Consolidated Edison, Inc.	73.61%	68.94%
Dominion Resources, Inc.	77.24%	80.68%
DTE Energy Company	70.56%	68.78%
Duke Energy Corporation	77.24%	80.68%
Edison International	101.63%	99.81%
Entergy, Inc.	95.95%	90.67%
Eversource Energy	60.24%	54.43%
Exelon Corporation	89.00%	87.81%
FirstEnergy Corp.	73.04%	71.73%
IDACORP, Inc.	97.77%	97.46%
NextEra Energy, Inc.	64.23%	49.43%
OGE Energy Corp.	96.84%	99.07%
Pinnacle West Capital Corp.	100.00%	100.00%
Portland General Electric Company	100.00%	100.00%
PPL Corporation	83.27%	79.79%
Public Service Enterprise Group Inc.	55.88%	60.12%
The Southern Company	78.08%	72.72%
WEC Energy Group	51.85%	39.55%
Xcel Energy Inc.	90.99%	73.93%

Q. DOES DR. WOOLRIDGE' S USE OF A PROXY GROUP OF 25 ELECTRIC UTILITY COMPANIES ADD TO THE RELIABILITY OF HIS ANALYSIS.

A. No, it does not. As discussed in my Direct Testimony,²⁵ no group of companies will have equivalent risk to a target company, but one must be careful not to include additional

²⁴ Source: Company 10-K Data.

²⁵ D'Ascendis Direct Testimony, at 14.

1 companies solely to increase the size of the proxy group at the risk of reducing its
2 comparability.

3 **D. Application of the DCF Model**

4 **Q. PLEASE SUMMARIZE DR. WOOLRIDGE’S APPLICATION OF THE**
5 **CONSTANT GROWTH DCF MODEL.**

6 A. For the dividend yield, Dr. Woolridge uses a current annual dividend and then divides that
7 by the 30-, 90-, and 180-trading day average stock prices to derive a range of dividend
8 yields of 3.40 % and 3.30% using his electric proxy group and his D’Ascendis proxy
9 group, respectively.²⁶ Dr. Woolridge reviewed a number of growth rates, including
10 historical and projected dividends per share (“DPS”), book value per share (“BVPS”), and
11 EPS growth rates as reported by *Value Line*; analysts’ consensus EPS growth rate
12 projections from Zacks and S&P Capital IQ; and an estimate of “sustainable growth”
13 derived from data provided by *Value Line*.²⁷ Dr. Woolridge states that in arriving at his
14 DCF estimates of 9.60% and 9.90% for both his electric proxy group and his D’Ascendis
15 proxy group, respectively, he gave more weight to projected EPS growth rates²⁸ despite
16 stating that analysts’ projected growth rates in EPS are biased.²⁹

17 **Q. DO YOU AGREE WITH DR. WOOLRIDGE’ S POSITION THAT ANALYSTS’**
18 **EARNINGS GROWTH PROJECTIONS ARE CONSISTENTLY BIASED?**

19 A. No, I do not. Dr. Woolridge argues analysts’ earnings growth estimates are “overly

²⁶ Woolridge Direct Testimony, at 41-42.

²⁷ Woolridge Direct Testimony, at 43-44. Dr. Woolridge calculated his recommended growth rate by averaging the projected EPS, DPS, and BVPS growth rates with his sustainable growth rate, and then averaging that growth rate with his average analyst EPS growth rate.

²⁸ Woolridge Direct Testimony, at 52.

²⁹ Woolridge Direct Testimony, at 52.

1 optimistic and upwardly biased”³⁰ and asserts that “the DCF growth rate needs to be
2 adjusted downward from the projected EPS growth rate”³¹ as a result of that bias. Notably,
3 despite his view that analysts’ projected growth rates are biased, Dr. Woolridge arrived at
4 his assumed growth rates by giving “more weight to the projected growth rates of Wall
5 Street analysts.”³²

6 As a practical matter, the October 2003 Global Research Analyst Settlement
7 required financial institutions to insulate investment banking from analysis, prohibited
8 analysts from participating in “road shows,” and required the settling financial institutions
9 to fund independent third-party research.³³ I have reviewed the Letters of Acceptance,
10 Waiver, and Consent signed by financial institutions that were party to the Global
11 Settlement, and found no reference to misconduct by analysts following the utility sector.

12 Moreover, pursuant to Regulation AC, which became effective in April 2003,
13 analysts must certify that “. . . the views expressed in the report accurately reflect his or
14 her personal views, and disclose whether or not the analyst received compensation or other
15 payments in connection with his or her specific recommendations or views.”³⁴ I further
16 understand industry practice is to avoid conflicts of interest by ensuring that compensation
17 is not directly or indirectly linked to the opinions contained in those reports. Dr. Woolridge
18 has not explained why any of the analysts covering our respective proxy companies, or the
19 S&P 500 companies used in my market DCF, would bias their projections despite those

³⁰ Woolridge Direct Testimony, at 48.

³¹ Woolridge Direct Testimony, at 50.

³² Woolridge Direct Testimony, at 52.

³³ The 2002 Global Financial Settlement resolved an investigation by the U.S. Securities and Exchange Commission and the New York Attorney General’s Office of a number of investment banks related to concerns about conflicts of interest that might influence the independence of investment research provided by equity analysts.

³⁴ Securities and Exchange Commission, 17 CFR PART 242 [Release Nos. 33-8193; 34-47384; File No. S7-30-02], RIN 3235-AI60 Regulation Analyst Certification.

1 certification requirements. Considering that The Regulation Fair Disclosure and Global
2 Analysts Research Settlements were more than 20 years ago, investors have been fully
3 aware since then of the steps that have been taken to eliminate and prevent analysts' bias.

4 In addition, there is no empirical evidence that investors would disregard analysts'
5 estimates of growth in EPS. *Do Analyst Conflicts Matter? Evidence from Stock*
6 *Recommendations* examines whether conflicts of interest with investment banking "IB"
7 and brokerage businesses induced sell-side analysts to issue optimistic stock
8 recommendations and whether investors were misled by such biases. They conclude:

9 *Overall, our findings do not support the view that conflicted analysts are able to*
10 *systematically mislead investors with optimistic stock recommendations.*

11 Agrawal and Anup state:

12 *Overall, our empirical findings suggest that while analysts do respond to IB and*
13 *brokerage conflicts by inflating their stock recommendations, the market discounts*
14 *these recommendations after taking analysts' conflicts into account. These findings*
15 *are reminiscent of the story of the nail soup told by Brealey and Myers (1991),*
16 *except that here analysts (rather than accountants) are the ones who put the nail in*
17 *the soup and investors (rather than analysts) are the ones to take it out. Our finding*
18 *that the market is not fooled by biases stemming from conflicts of interest echoes*
19 *similar findings in the literature on conflicts of interest in universal banking (for*
20 *example, Kroszner and Rajan, 1994, 1997; Gompers and Lerner 1999) and on bias*
21 *in the financial media (for examples, Bhattacharya et al. forthcoming; Reuter and*
22 *Zitzewitz 2006). Finally, while we cannot rule out the possibility that some*
23 *investors may have been naïve, our findings do not support the notion that the*
24 *marginal investor was systematically misled over the last decade by analysts'*
25 *recommendations.*³⁵

26 Finally, while Easton and Sommers' article, *Effect of Analysts' Optimism on*
27 *Estimates of the Expected Rate of Return Implied by Earnings Forecasts*, does state that,
28 on average, the difference between the estimate of the expected rate of return based on

³⁵ Anup Agrawal and Mark A. Chen, *Do Analysts' Conflicts Matter? Evidence from Stock Recommendations*, *Journal of Law and Economics*, August 2008, Vol. 51.

analysts' earnings forecasts and the estimates based on current earnings realizations is 2.84%, they also state that analysts' accuracy³⁶ and optimism³⁷ in the implied estimates of the expected rate of return differs with firm size:

...the mean scaled absolute forecast error, a measure of the accuracy of the forecasts, declines monotonically from 0.102 for the decile of smallest firms to 0.012 for the decile of largest firms. Similarly, the median absolute scaled forecast error declines monotonically from 0.042 to 0.006.

*Analysts' optimism, measured as the mean (median) scaled forecast error, declines monotonically from -0.075 (-0.023) for the decile of the smallest firms to -0.005 (-0.002) for the decile of the largest firms.*³⁸

In plain language, as firm size increases, analyst accuracy increases and analyst optimism (i.e., bias) diminishes.

Q. HAVE YOU DETERMINED THE LEVELS OF FORECAST ERROR AND BIAS IN ANALYST-PROJECTED EPS GROWTH RATES FOR COMPANIES COMPARABLE IN SIZE TO THE UTILITY PROXY GROUP?

A. Yes, I have. Using market capitalizations as of August 3, 2026, both Dr. Woolridge's electric proxy group and D'Ascendis proxy group fall into the ninth deciles of market capitalizations, respectively, as shown on Table 3, Panel A of the Easton and Sommers article. Mean and median measures of forecast error (i.e., accuracy) of 0.015 and 0.007 for the ninth decile indicate a high level of analyst accuracy. The bias of analyst-projected EPS growth rates for companies comparable in size to the average company in both groups are -0.007 (mean) and -0.002 (median), indicating a low level of bias in analyst-projected EPS growth rates.

³⁶ As measured by the mean (median) absolute forecast error.

³⁷ As measured by the mean (median) forecast error.

³⁸ Peter D. Easton and Gregory A. Sommers, *Effect of Analysts' Optimism on Estimates of the Expected Rate of Return Implied by Earnings Forecasts*, Journal of Accounting Research, Vol. 45 No. 5 (December 2007), at 1007.

Furthermore, one of my MRPs used in my CAPM use projected market returns which are derived by calculating a weighted DCF for the component companies of the S&P 500. The component companies of the S&P also have an average market capitalization that corresponds with the ninth decile as provided by Table 3 Panel A of the Easton and Sommers article, which would indicate high levels of accuracy and low levels of bias.³⁹

The analyst-projected EPS growth rates I used to derive my DCF results for my proxy group and my projected return on the market are confirmed to have high accuracy and limited bias.

In view of the foregoing, the use of analysts' forecasts of EPS growth should be used exclusively when estimating the cost rate of common equity capital, whether it be for my Utility Proxy Group or the market as a whole. Note that notwithstanding Dr. Woolridge's lengthy discussion about the bias and inaccuracy of security analysts' forecasts of EPS growth, he himself gave "more weight" to them in arriving at his conclusion of a DCF-derived cost rate.⁴⁰

Q. IS THE USE OF ANALYSTS' EARNINGS GROWTH PROJECTIONS IN THE DCF MODEL SUPPORTED BY FINANCIAL LITERATURE?

A. Yes, it is. Myron Gordon, the "father" of the standard regulatory version of the DCF model widely utilized throughout the United States in rate base/rate of return regulation, recognized the significance of analysts' forecasts of growth in EPS in a speech he gave in

³⁹ Peter D. Easton and Gregory A. Sommers, *Effect of Analysts' Optimism on Estimates of the Expected Rate of Return Implied by Earnings Forecasts*, Journal of Accounting Research, Vol. 45 No. 5 (December 2007), at 1004. Table 3, Panel A: Descriptive statistics. Market capitalization deciles are assumed to be equivalent to the Kroll Cost of Capital Navigator.

⁴⁰ Woolridge Direct Testimony, at 50.

1 March 1990 before the Institute for Quantitative Research and Finance,⁴¹ stating on page
2 12:

3 *We have seen that earnings and growth estimates by security analysts were found*
4 *by Malkiel and Cragg to be superior to data obtained from financial statements for*
5 *the explanation of variation in price among common stocks... estimates by security*
6 *analysts available from sources such as IBES are far superior to the data available*
7 *to Malkiel and Cragg.*

8 * * *

9 *Eq (7) is not as elegant as Eq (4), but it has a good deal more intuitive appeal. It*
10 *says that investors buy earnings, but what they will pay for a dollar of earnings*
11 *increases with the extent to which the earnings are reflected in the dividend or in*
12 *appreciation through growth.*

13 Professor Gordon recognized that the total return is largely affected by the terminal price,
14 which is mostly affected by earnings (hence price-to-earnings (“P/E”) multiples).

15 Studies performed by Cragg and Malkiel⁴² demonstrate that analysts’ forecasts are
16 superior to historical growth rate extrapolations. While some question the accuracy of
17 analysts’ forecasts of EPS growth, the level of accuracy of those analysts’ forecasts well
18 after the fact does not really matter. What is important is the forecasts reflect widely held
19 expectations influencing investors at the time they make their pricing decisions, and hence,
20 the market prices they pay.

21 In addition, Jeremy J. Siegel also supports the use of security analysts’ EPS growth
22 forecasts when he states:

23 *For the equity holder, the source of future cash flows is the earnings of firms.*

24 * * *

⁴¹ Myron J. Gordon, *The Pricing of Common Stock*, Presented before the Spring 1990 Seminar, March 27, 1990 of the Institute for Quantitative Research in Finance, Palm Beach, FL.

⁴² John G. Cragg and Burton G. Malkiel, Expectations and the Structure of Share Prices (University of Chicago Press, 1982) Chapter 4.

1 *Some people argue that shareholders most value stocks' cash dividends. But this*
2 *is not necessarily true.*

3 * * *

4 *Since the price of a stock depends primarily on the present discounted value of all*
5 *expected future dividends, it appears that dividend policy is crucial to determining*
6 *the value of the stock. However, this is not generally true.*

7 * * *

8 Since stock prices are the present value of future dividends, it would seem
9 natural to assume that economic growth would be an important factor
10 influencing future dividends and hence stock prices. However, this is not
11 necessarily so. The determinants of stock prices are earnings and dividends
12 on a *per-share* basis. Although economic growth may influence *aggregate*
13 earnings and dividends favorably, economic growth does not necessarily
14 increase the growth of per-share earnings or dividends. It is EPS that is
15 important to Wall Street because per-share data, not aggregate earnings or
16 dividends, are the basis of investor returns. (*italics in original*)⁴³

17 Furthermore, over the long run, there can be no growth in DPS without growth in
18 EPS. Earnings expectations have a more significant, but not sole, influence on market
19 prices than dividend expectations. Thus, the use of earnings growth rates in a DCF analysis
20 provides a better match between investors' market appreciation expectations implicit in
21 market prices and the growth rate component of the DCF. Consequently, earnings
22 expectations have a significant influence on market prices which affect market price
23 appreciation, and hence, the "growth" experienced by investors. This should be evident
24 even to relatively unsophisticated investors just by listening to financial news reports on
25 radio, TV, or reading newspapers. In fact, Morin states:

26 *Because of the dominance of institutional investors and their influence on*
27 *individual investors, analysts' forecasts of long-run growth rates provide a sound*
28 *basis for estimating required returns. Financial analysts exert a strong influence*
29 *on the expectations of many investors who do not possess the resources to make*
30 *their own forecasts, that is, they are a cause of g. The accuracy of these forecasts*
31 *in the sense of whether they turn out to be correct is not at issue here, as long as*

⁴³ Jeremy J. Siegel, Stocks for the Long Run – The Definitive Guide to Financial Market Returns and Long-Term Investment Strategies, McGraw-Hill 2002, pp. 90-94.

they reflect widely held expectations. As long as the forecasts are typical and/or influential in that they are consistent with current stock price levels, they are relevant. The use of analysts' forecasts in the DCF model is sometimes denounced on the grounds that it is difficult to forecast earnings and dividends for only one year, let alone for longer time periods. This objection is unfounded, however, because it is present investor expectations that are being priced; it is the consensus forecast that is embedded in price and therefore in required return, and not the future as it will turn out to be.

* * *

Published studies in the academic literature demonstrate that growth forecasts made by security analysts represent an appropriate source of DCF growth rates, are reasonable indicators of investor expectations and are more accurate than forecasts based on historical growth. These studies show that investors rely on analysts' forecasts to a greater extent than on historic data.⁴⁴

However, while EPS is a significant factor influencing market prices, it is by no means the only factor that affects market prices, a fact recognized by Bonbright.⁴⁵

In addition, studies performed by Cragg and Malkiel demonstrate that analysts' forecasts are superior to historical growth rate extrapolations. They state:

Efficient market hypotheses suggest that valuation should reflect the information available to investors. Insofar as analysts' forecasts are more precise than other types we should therefore expect their differences from other measures to be reflected in the market. It is therefore noteworthy that our regression results do support the hypothesis that analysts' forecasts are needed even when calculated growth rates are available. As we noted when we described the data, security analysts do not use simple mechanical methods to obtain their evaluations of companies. The growth-rate figures we obtained were distilled from careful examination of all aspects of the companies' records, evaluation of contingencies to which they might be subject, and whatever information about their prospects the analysts could glean from the companies themselves or from other sources. It is therefore notable that the results of their efforts are found to be so much more relevant to the valuation than the various simpler and more "objective" alternatives that we tried.⁴⁶

⁴⁴ Roger A. Morin, *Modern Regulatory Finance*, (Public Utilities Report, Inc. 2021), at 371-373.

⁴⁵ James C. Bonbright, Albert L. Danielsen and David R. Kamerschen, *Principles of Public Utility Rates* (Public Utilities Reports, Inc., 1988), at 334.

⁴⁶ John G. Cragg and Burton G. Malkiel, Expectations and the Structure of Share Prices (University of Chicago Press, 1982) Chapter 4.

1 In addition, Vander Weide and Carleton conclude:

2 . . . our studies affirm the superiority of analyst's forecasts over simple historical
3 growth extrapolations in the stock price formation process. Indirectly, this finding
4 lends support to the use of valuation models whose input includes expected growth
5 rates.⁴⁷

6 Additionally, the level of accuracy of those analysts' forecasts does not matter.
7 What matters is that they influence investors and hence the market prices they pay.
8 Moreover, there is no empirical evidence that investors, consistent with the EMH, would
9 discount or disregard analysts' estimates of growth in EPS. Since investors are aware of
10 the accuracy of such projections, as well as the literature supporting the superiority of such
11 projections, security analysts' earnings growth projections should be used exclusively in a
12 cost of common equity analysis.

13 In addition to the empirical and academic support discussed previously in this
14 Rebuttal Testimony regarding the superiority of analysts' EPS growth forecasts, there
15 should be no concern about the use of analysts' forecasts in 2023. Burton G. Malkiel, the
16 Chemical Bank Chairman's Professor of Economics at Princeton University, is the author
17 of the widely read national bestseller book on investing entitled, A Random Walk Down
18 Wall Street (2011). In testimony before the Public Service Commission of South Carolina
19 ("PSC SC"), in November 2002, Malkiel affirmed his belief in the superiority of analysts'
20 earnings forecasts when he testified:

21 *With all the publicity given to tainted analysts' forecasts and investigations*
22 *instituted by the New York Attorney General, the National Association of Securities*
23 *Dealers, and the Securities & Exchange Commission, I believe the upward bias*
24 *that existed in the late 1990s has indeed diminished. In summary, I believe that*
25 *current analysts' forecasts are more reliable than they were during the late 1990s.*

⁴⁷ James H. Vander Weide and Willard T. Carleton, *Investor Growth Expectations: Analysts vs. History* (The Journal of Portfolio Management, Spring 1988) 78-82.

1 *Therefore, analysts' forecasts remain the proper tool to use in performing a Gordon*
2 *Model DCF analysis. (Rebuttal testimony, South Carolina Electric and Gas Co.,*
3 *pp. 16-17, Docket No. 2002-223-E) (italics added)*

4 **Q. ARE DIVIDEND AND BOOK VALUE GROWTH RATES APPROPRIATE**
5 **INPUTS TO THE DCF MODEL?**

6 A. No, they are not. First, earnings growth enables both dividend and book value growth.
7 Under the strict assumptions of the constant growth DCF model, earnings, dividends, book
8 value, and stock prices all grow at the same, constant rate in perpetuity.

9 Put simply, earnings are the fundamental driver of both book value and dividend
10 growth. As noted earlier, book value increases with the amount of earnings not distributed
11 as dividends (that is, retained earnings), and the price at which new equity is issued is a
12 function of the EPS and the then-current P/E ratio. Similarly, the ability to pay dividends
13 depends fundamentally on expected earnings.⁴⁸ Because dividend policy contemplates
14 additional factors, including the disproportionately negative effect on prices resulting from
15 dividend cuts, as opposed to dividend increases, in the short-run dividend growth may be
16 disconnected from earnings growth.⁴⁹ In the long run, however, dividends cannot be
17 increased without earnings growth.

18 Because investors often assess stock values on the basis of P/E ratios, it is important
19 to consider whether the growth rates used in the DCF model are related to those valuations.
20 Therefore, relying on DPS and BVPS as Dr. Woolridge has done is wholly inappropriate.

21 **Q. IN REVIEWING THE FINANCIAL LITERATURE, DID YOU DISCOVER ANY**
22 **PUBLICATIONS THAT SUPPORTED THE USE OF PROJECTED DPS OR**

⁴⁸Jing Liu, Doron Nissim, and Jacob Thomas, *Is Cash Flow King in Valuations?*, Financial Analysts Journal, Volume 63, Number 2, 2007.

⁴⁹Servaes and Tufano, *Corporate Dividend Policy: The Theory and Practice of Corporate Dividend and Share Repurchase Policy*, Deutsche Bank, February 2006.

**PROJECTED BOOK VALUE PER SHARE (BVPS) GROWTH RATES FOR USE
IN A DCF MODEL?**

A. No, I did not.

**Q. LIKEWISE, ARE YOU AWARE OF ANY ADDITIONAL SOURCES OF DATA
WHICH PROVIDE PROJECTED DPS OR BVPS GROWTH RATES TO
INVESTORS OTHER THAN *VALUE LINE*?**

A. No, I am not. *Value Line* is the only source of which I am aware that publishes projected DPS and BVPS growth rates. If investors indeed valued projected DPS and BVPS growth rates there would be a market for that data. As they are not relied on by investors to determine their required returns on investments, there is no such market. Conversely, projected EPS growth rates are widely available to investors through many sources.⁵⁰

**Q. HAVE YOU PERFORMED ANY ANALYSES TO DETERMINE WHICH
MEASURES OF GROWTH ARE STATISTICALLY RELATED TO THE PROXY
COMPANIES' STOCK VALUATION LEVELS?**

A. Yes, I have. My analysis is based on the methodological approach used by Professors Carleton and Vander Weide, who compared the predictive capability of historical growth estimates and analysts' forecasts on the valuation levels of 55 utility companies.⁵¹ I structured the analysis to understand whether projected earnings or dividend growth rates best explain utility stock valuations. In particular, my analysis examined the statistical relationship the price-to-earnings ("P/E") ratios of water, electric and gas utilities as classified by *Value Line*, and the projected EPS and DPS growth rates as reported by *Value*

⁵⁰ For example, I use projected EPS growth rates from *Value Line*, S&P Capital IQ, and Zacks.

⁵¹ Vander Weide and Carleton, *Investor Growth Expectations: Analysts vs. History*, The Journal of Portfolio Management (Spring 1988).

1 *Line.* To determine which, if any, of those growth rates are statistically related to utility
2 stock valuations, I performed a series of regression analyses in which the projected growth
3 rates were explanatory variables and the trailing P/E ratio was the dependent variable. The
4 results of those analyses are presented in Exhibit No. ____ (DWD-2R).

5 **Q. WHAT DID THOSE ANALYSES REVEAL?**

6 A. As shown in Exhibit No. ____ (DWD-2R), the only growth rate that was statistically
7 significant and positively related to the trailing P/E ratio was the projected EPS growth
8 rate.

9 **Q. ARE HISTORICAL GROWTH RATES APPROPRIATE MEASURES OF**
10 **EXPECTED GROWTH FOR THE DCF MODEL?**

11 A. No, they are not. As to the applicability of historical growth rates, Dr. Woolridge himself
12 points out that “to best estimate the cost of common-equity capital using the conventional
13 DCF model, one must look to long-term growth rate expectations”,⁵² and I agree. The
14 growth component of the constant growth DCF model is a forward-looking measure. To
15 the extent historical growth influences investors’ expectations of future growth, it already
16 will be reflected in analysts’ consensus earnings estimates. Professors Carleton and Vander
17 Weide found “overwhelming evidence that consensus analysts’ forecast of future growth
18 is superior to historically oriented growth measures in predicting the firm’s stock price.”⁵³
19 Consequently, historical growth rates are not appropriate for the constant growth DCF
20 model.

⁵² Woolridge Direct Testimony, at 44.

⁵³ Vander Weide and Carleton, *Investor Growth Expectations: Analysts vs. History*, The Journal of Portfolio Management (Spring 1988).

1 **Q. DO YOU AGREE WITH DR. WOOLRIDGE' S USE OF A RETENTION**
2 **GROWTH RATE?**

3 A. No, I do not. Morin discusses the sustainable growth model and shows that it relies on
4 knowledge of several factors, including:

- 5 • “b”: the fraction of earnings per share retained;
- 6 • “r”: the rate of return on equity (ROE);
- 7 • “s”: the growth rate in common equity due to the sale of stock; and
- 8 • “v”: the fraction of a stock sale that increases existing book value.

9 Specifically, Morin states the following:

10 *There are three problems in the practical application of the sustainable growth*
11 *method:*

- 12 (1) *It may be even more difficult to estimate what b, r, s and v investors*
13 *have in mind than it is to estimate what g they envisage. It would*
14 *appear far more economical and expeditious to use available*
15 *growth forecasts and obtain g directly instead of relying on four*
16 *individual forecasts of the determinants of such growth. It seems*
17 *only logical that the measurement and forecasting errors inherent*
18 *in using four different variables to predict growth far exceed the*
19 *forecasting error inherent in a direct forecast of growth itself.*
- 20 (2) *There is an element of circularity in estimating g by a forecast of b*
21 *and ROE for the utility being regulated, since ROE is determined in*
22 *large part by regulation. To estimate what ROE resides in the minds*
23 *of investors is equivalent to estimating the market's assessment of*
24 *the outcome of regulatory hearings. Expected ROE is exactly what*
25 *regulatory commissions set in determining an allowed rate of*
26 *return. In other words, the method requires an estimate of ROE*
27 *before it can even be implemented. Common sense would dictate*
28 *the inconsistency of a return on equity recommendation that is*
29 *different than the expected ROE that the method assumes the utility*
30 *will earn forever.*

31 *For example, using an expected return on equity of 11% to*
32 *determine the growth rate and using that same growth rate to*
33 *recommend a return on equity of 9% is inconsistent. It is not*

reasonable to assume that this regulated utility company is expected to earn 11% forever, but estimate a 9% return on equity. The only way this utility can earn 11% is that rates be set by the regulator so that the utility will in fact earn 11%....

- (3) *The empirical finance literature discussed earlier demonstrates that the sustainable growth method of determining growth is not as significantly correlated to measures of value, such as stock price and price/earnings ratios, as other historical growth measures or analysts' growth forecasts. Other proxies for growth, such as historical growth rates and analysts' growth forecasts, outperform retention growth estimates. (emphasis added)*⁵⁴

The circular nature of the sustainable growth DCF is illustrated in the following steps:

1. The sustainable growth rate relies on an expected ROE on book common equity;
2. That expected ROE on book common equity is then used in a DCF analysis to establish an ROE cost rate related to the market value of the common stock; and
3. That market-related ROE, if authorized as the allowed ROE in a regulatory proceeding, becomes the expected ROE on book common equity.

Put simply, the estimated ROEs Dr. Woolridge used to derive his sustainable growth rate become the regulatory outcome of this proceeding, even as those ROEs are themselves based on regulatory outcomes.

Q. DO YOU HAVE ANY OTHER CONCERNS WITH THE USE OF THE SUSTAINABLE GROWTH RATE AS A MEASURE OF LONG-TERM GROWTH?

A. Yes. The sustainable growth rate assumes increasing retention ratios necessarily are associated with increasing future growth. The underlying premise is that future earnings will increase as the retention ratio increases. That is, if future growth is modeled as “b x

⁵⁴ Morin, at 383-384.

1 r” (where “b” is the retention ratio and “r” is the earned return on book equity), growth will
2 increase as “b” increases. There are several reasons, however, why that may not be the
3 case. Consequently, it is appropriate to determine whether the data supports the assumption
4 that higher earnings retention ratios necessarily are associated with higher future earnings
5 growth rates.

6 **Q. DOES INDEPENDENT RESEARCH SUPPORT THE FINDING THAT FUTURE**
7 **EARNINGS AND THE RETENTION RATIO ARE NOT POSITIVELY**
8 **RELATED?**

9 A. Yes. In 2006, for example, two articles in Financial Analysts Journal addressed the theory
10 that high dividend payouts (i.e., low retention ratios) are associated with low future
11 earnings growth.⁵⁵ Both articles cite a 2003 study by Arnott and Asness,⁵⁶ who found that
12 over the course of 130 years of data, future earnings growth is associated with high, rather
13 than low, payout ratios.⁵⁷ In essence, the findings of all three studies found that there is a
14 negative, not a positive, relationship between the two.

15 **Q. DID YOU PERFORM ANY ANALYSES TO TEST THAT ASSUMPTION?**

16 A. Yes, I did. Using EPS and DPS data from *Value Line*, I calculated the historical dividend
17 payout ratio, retention ratio, and subsequent five-year average earnings growth rate for the
18 companies included in the *Value Line* electric and natural gas utility industry. I then
19 performed a regression analysis in which the dependent variable was the five-year earnings
20 growth rate, and the explanatory variable was the earnings retention ratio. The purpose of

⁵⁵ See, Ping Zhou, William Ruland, *Dividend Payout and Future Earnings Growth*, Financial Analysts Journal, Vol. 62, No. 3, 2006. See also, Owain ap Gwilym, James Seaton, Karina Suddason, Stephen Thomas, *International Evidence on the Payout Ratio, Earnings, Dividends and Returns*, Financial Analysts Journal, Vol. 62, No. 7, 2006.

⁵⁶ See, Robert Arnott, Clifford Asness, *Surprise: Higher Dividends = Higher Earnings Growth*, Financial Analysts Journal, Vol. 59, No. 1, January/February 2003.

⁵⁷ Because the payout ratio is the inverse of the retention ratio, the authors found that future earnings growth is negatively related to the retention ratio.

that analysis was to determine whether the data empirically supports the assumption that higher retention ratios necessarily produce higher earnings growth rates.

Q. WHAT DID THAT ANALYSIS REVEAL?

A. As shown on Exhibit No.__(DWD-3R) and Table 3, below, there was a statistically significant negative relationship between the five-year average earnings growth rate and the earnings retention ratio. That is, based on *Value Line* data, earnings growth actually decreased as the retention ratio increased. Those findings clearly call into question Dr. Woolridge’s use of the sustainable growth rate as a proxy for the long-term growth rate in his analysis.

Table 3: Retention Ratio / Earnings Growth⁵⁸

	Coefficient	Standard Error	t-Statistic
Intercept	0.143	0.010	14.064
Retention Ratio	-0.242	0.020	-12.305

Q. DO THOSE RESULTS MAKE PRACTICAL SENSE?

A. Yes, they do. As a practical matter, dividend-paying companies (such as utilities) are reluctant to reduce dividends, given the often-disproportionate stock price reaction. Consequently, a higher-than-expected dividend increase may signal management’s confidence in higher future earnings and cash flow. That is, a near-term reduction in the retention ratio supporting a higher dividend increase may provide information or “signaling” content regarding future growth prospects.⁵⁹ In view of the foregoing, Dr. Woolridge’s use of a sustainable growth rate DCF analysis is an exercise in circularity which ignores the basic principle of rate base/rate of return regulation.

⁵⁸ Exhibit No.__(DWD-3R)

⁵⁹ See, Eugene F. Brigham, Louis C. Gapenski, Financial Management, Theory and Practice, Seventh Ed., 1994, at 618.

1 **Q. WHAT IS YOUR CONCLUSION OF THE APPROPRIATE GROWTH RATE FOR**
2 **USE IN THE DCF MODEL?**

3 A. In view of the above, I recommend the Commission rely solely on projected EPS growth
4 rates when determining the indicated ROE for Bear Valley using the DCF model.

5 **Q. DO YOU HAVE ANY CORRECTIONS TO DR. WOOLRIDGE'S DCF**
6 **ANALYSIS?**

7 A. Yes, I do. In his DCF analysis Dr. Woolridge used an approximate average dividend yield
8 based on the 30-, 90-, and 180-day averages and projected growth rates of 6.10%, and
9 6.50% based on what he believes to be an acceptable range of 4.30% to 7.40% and 4.60%
10 to 8.00% for his electric proxy group and his D'Ascendis proxy group, respectively.⁶⁰
11 Focusing solely on the average estimate of each of Dr. Woolridge's inputs ignores the range
12 of individual DCF results. That is, Dr. Woolridge's approach does not consider the
13 variability in the DCF results of the proxy companies. A more appropriate approach, which
14 I have used in my DCF analysis, is to calculate the individual proxy company DCF results.
15 Doing so shows that the individual proxy company DCF results are not necessarily
16 clustered around a central point. Relying on the average of each input, as Dr. Woolridge
17 does, obscures that finding. As such, I calculated the company-specific DCF results for
18 Dr. Woolridge's and my proxy groups based on the 30-, 90-, and 180-day dividend yields
19 and analysts' growth rates. The corrected DCF results for Dr. Woolridge's electric and
20 D'Ascendis proxy groups range from 10.81% to 10.90% and 11.13% to 11.38%,
21 respectively (see Exhibit No. ____ (DWD-4R)).

⁶⁰ Woolridge Direct Testimony, at 52-53.

1 **E. Capital Asset Pricing Model**

2 **Q. PLEASE DESCRIBE DR. WOOLRIDGE’S CAPM ANALYSIS AND RESULTS.**

3 A. Dr. Woolridge combines a risk-free rate of 5.00% and an MRP of 5.00% to the average
4 *Value Line* and S&P Capital IQ beta of his electric proxy group (0.69) and his D’Ascendis
5 proxy group (0.72).⁶¹ In estimating his MRP of 5.00%, Dr. Woolridge reviews a series of
6 studies that calculate the MRP using different methodologies; from which he places
7 significant weight on the Kroll MRP (5.00%), KPMG MRP (5.50%), JP Morgan MRP
8 (3.90%), Damodaran MRP (4.18%), Fernandez survey (5.30%), and Duke CFO Survey
9 (4.80%).⁶² His indicated ROE using these inputs is 8.45% for his electric proxy group and
10 8.60% for D’Ascendis proxy group.⁶³ Dr. Woolridge gives his CAPM results less weight
11 in the determination of his ROE recommendation.⁶⁴

12 **Q. PLEASE DISCUSS YOUR CONCERNS WITH DR. WOOLRIDGE’S**
13 **APPLICATION OF THE CAPM.**

14 A. My concerns are (1) his use of a current risk-free rate; (2) his MRP based on academic and
15 professional studies; and (3) his failure to employ the ECAPM.

16 **Q. PLEASE SUMMARIZE DR. WOOLRIDGE’ S RECOMMENDED MRP FOR USE**
17 **IN HIS APPLICATION OF THE CAPM IN HIS DIRECT TESTIMONY.**

18 A. In his direct testimony, Dr. Woolridge reviews a number of MRPs for his analysis, and
19 places the most weight on the Kroll recommended MRP (5.00%), KPMG MRP (5.50%),
20 JP Morgan MRP (3.90%), Damodaran MRP (4.18%), Fernandez survey (5.30%), and

⁶¹ Woolridge Direct Testimony, at 69.

⁶² Woolridge Direct Testimony, at 68; Exhibit JRW-6.

⁶³ Woolridge Direct Testimony, at 69.

⁶⁴ Woolridge Direct Testimony, at 37.

1 Duke CFO Survey (4.80%).⁶⁵ As discussed below, I do not believe any of the above are
2 valid measures of the MRP and therefore they should be rejected by the Commission.

3 **Q. WHAT IS YOUR POSITION ON THE 5.00% MRP QUOTED BY KROLL?**

4 A. The determination of the MRP as calculated by Kroll is not transparent, especially in view
5 of the historical MRP and supply side MRP presented in Kroll's 2023 SBBI® Yearbook:
6 Stocks, Bonds, Bills, and Inflation ("SBBI-2023"), which is already well known by
7 investors. Because of the transparency of the historical data and how to gather and use the
8 components of the supply side model, both the historical MRP (using the long-term
9 arithmetic mean return on large company stocks less the long-term arithmetic income
10 returns on long-term Government bonds) and the supply side model are superior measures
11 of the MRP, when compared to Kroll's simplistic and opaque MRP forecast.

12 **Q. WHY IS THE KROLL MRP MORE OPAQUE THAN OTHER MEASURES OF**
13 **THE MRP?**

14 A. The MRP is calculated by subtracting a risk-free rate from the investor-required return on
15 the market. Typically, the return on the market uses observable market measures (e.g.,
16 historical average returns), but the Kroll MRP does not define how they calculate their
17 expected return on the market. Similarly, the risk-free rate is typically also based on market
18 measures (e.g., historical interest rates, forecasted interest rates), but Kroll does not explain
19 how they derive their 3.5% normalized risk-free rate. Because Kroll does not reveal how
20 they derive their estimates, we do not know if they are indeed based on market measures.

⁶⁵ Woolridge Direct Testimony, at 68-69; Exhibit JRW-6.

1 **Q. WHAT CONCERNS DO YOU HAVE REGARDING THE KPMG MRP?**

2 A. Similar to the Kroll MRP, the KPMG MRP calculation is not transparent. Also, KPMG
3 Corporate Finance & Valuations Netherlands's Equity Market Risk Premium site clearly
4 states limiting conditions to its calculation:

5 Note: Other KPMG country practices may have a deviating view on the
6 MRP, as it is dependent on other parameters of the cost of capital
7 determination, which may differ from country to country. In addition,
8 commonly applied local market practice or regulatory requirements may
9 also lead to different conclusions on individual parameters such as the
10 MRP.⁶⁶

11 A further review of KPMG's report reveals that the MRP calculated by KPMG is a global
12 MRP, not a U.S.-specific MRP. As noted in the summary of the report, KPMG gives more
13 weight to "the S&P 500, FTSE and STOXX 600".⁶⁷ Dr. Woolridge has not provided any
14 support for why a global MRP would be considered by U.S. investors. As a result of the
15 lack of clarity of the MRP coupled with its limiting conditions and inapplicability to the
16 U.S. market, the KPMG MRP should be rejected by the Commission.

17 **Q. WHAT ARE YOUR CONCERNS WITH THE JP MORGAN MRP?**

18 A. I have three concerns with the JP Morgan MRP: (1) the "long-term" capital market
19 assumptions in the JP Morgan document are not consistent with a going concern; (2) the
20 market return recommended by JP Morgan is an expected return, not a required return,
21 which is the goal of cost of capital proceedings; and (3) the JP Morgan document is subject
22 to similar limiting conditions and disclaimers as the KPMG MRP.

⁶⁶ <https://indialogue.io/clients/reports/public/5d9da61986db2894649a7ef2/5d9da63386db2894649a7ef5>
KPMG Corporate Finance & Valuations Netherlands, Equity Market Risk Premium – Research Summary,
30 June 2026, at 7.

1 **Q. HOW LONG IS THE INVESTMENT TIME FRAME CONTEMPLATED IN JP**
2 **MORGAN’ S “LONG-TERM” CAPITAL MARKET ASSUMPTIONS?**

3 A. In the forward, JP Morgan states its “long-term” expectations for risks and returns cover a
4 period of 10 to 15 years.

5 **Q. IS THAT PERIOD CONSISTENT WITH A GOING CONCERN INVESTMENT**
6 **SUCH AS BEAR VALLEY?**

7 A. No. An investment horizon of 10 to 15 years is not consistent with a going concern such
8 as Bear Valley, whose equity is assumed to be outstanding in perpetuity.

9 **Q. ARE EXPECTED RETURNS ON THE MARKET BY “FINANCIAL**
10 **PROFESSIONALS” VALID FOR COST OF CAPITAL (LE., REQUIRED**
11 **RETURNS) PURPOSES?**

12 A. No, they are not. Expected market returns from pension funds or investment houses try to
13 predict what the market’s earned return will be, not the return that investors require in order
14 to invest, which is the subject of this proceeding. For example, a benefit plan asset manager
15 will match the **expected returns** available from various asset classes to the expected
16 liabilities that must be funded. An investor seeking to maximize their risk-adjusted return
17 will only invest in a security if the expected return is equal to or greater than the **required**
18 **return**. Because expected returns may or may not equal required returns, one cannot
19 assume pension funding assumptions or expected returns from investment houses (that is,
20 expected returns) may be viewed as a measure of investors’ required returns.

21 Benefit plan managers develop asset allocation and investment decisions based on
22 expected risks and returns for various asset classes subject to the investment objective or
23 expected timing and nature of the liabilities being funded by those investments. In the

1 U.S., they must consider: (1) the diversification of the portfolio; (2) the liquidity and
2 current return of the portfolio relative to the expected cash flow requirements under the
3 plan; (3) the portfolio's projected return relative to the plan's funding objective; and (4)
4 the return expected on alternative investments with similar risks.⁶⁸ Pension asset managers,
5 therefore, are concerned with investing funds at an expected return to meet expected
6 liabilities. As to the documents cited by Dr. Woolridge in his Exhibit JRW-8, several
7 contain clearly stated limiting assumptions and disclaimers, which call into question their
8 use for the purpose of setting the ROE in this proceeding. For example, J.P. Morgan notes:

9 *Assumptions, opinions and estimates are provided for illustrative purposes*
10 *only. They should not be relied upon as recommendations to buy or sell*
11 *securities. Forecasts of financial market trends that are based on current*
12 *market conditions constitute our judgment and are subject to change*
13 *without notice. We believe the information provided here is reliable, but*
14 *do not warrant its accuracy or completeness.*⁶⁹

15 Similarly, BlackRock notes:

16 *References to future returns are not promises or even estimates of actual returns a*
17 *client portfolio may achieve. Assumptions, opinions and estimates are provided for*
18 *illustrative purposes only. They should not be relied upon as recommendations to*
19 *buy or sell securities. Forecasts of financial market trends that are based on current*
20 *market conditions constitute our judgment and are subject to change without*
21 *notice. We believe the information provided here is reliable, but do not warrant its*
22 *accuracy or completeness.*⁷⁰

23 Lastly, BNY Mellon notes:

24 *This material should not be considered as investment advice or a recommendation*
25 *of any investment manager or account arrangement, and should not serve as a*
26 *primary basis for investment decisions... This is not investment research or a*

⁶⁸ 29 CFR 2509.908-1, Interpretive Bulletin Relating to Investing in Economically Targeted Investments, October 17, 2008.

⁶⁹ J.P. Morgan Asset Management 2026 Long-Term Capital Market Assumptions, at 38.

⁷⁰ BlackRock Investment Directions for Institutions 2026 at 13.

1 *research recommendation for regulatory purposes as it does not constitute*
2 *substantive research or analysis.*⁷¹

3 Those limitations aside, the salient issue is whether investors rely on the sorts of
4 broad market projections cited by Dr. Woolridge in establishing their return requirements,
5 rather than those provided by the analysts that cover the individual stocks contained in the
6 market indices.

7 Widely used finance texts recommend the use of multiple models in estimating the
8 ROE, in particular the DCF, CAPM, and the RPM. To determine whether the use of broad
9 market expected returns for the purposes of pension asset management also is an approach
10 recommended by finance texts, I reviewed articles published in financial journals, as well
11 as additional texts that speak to the methods used by analysts to estimate the ROE. An
12 article published in Financial Analysts Journal surveyed financial analysts to determine the
13 analytical techniques that are used in practice.⁷² Regarding stock price valuation and cost
14 of capital estimation, the author asked respondents to comment only on the DCF, CAPM,
15 and Economic Value-Added models. Nowhere in that article did the author consider asking
16 whether surveys of expected returns or pension fund assumptions are relevant to the
17 determination of the cost of common equity.

18 **Q. DOES THE JP MORGAN MRP HAVE LIMITING CONDITIONS?**

19 A. Yes, like the KPMG MRP, the JP Morgan MRP document contains clearly stated limiting
20 assumptions and disclaimers as noted above, which call into question their use for the
21 purpose of setting the ROE in this proceeding.

⁷¹ BNY Mellon – Global Economics and Markets Outlook Vantage Point, at 11.

⁷² Stanley B. Block, *A Study of Financial Analysts: Practice and Theory*, Financial Analysts Journal, July/August, 1999.

1 **Q. IS THERE ACADEMIC LITERATURE THAT SUPPORTS THE CONCLUSION**
2 **THAT MRPS USING SURVEYS (SUCH AS THE FERNANDEZ SURVEY AND**
3 **DUKE-CFO SURVEY)⁷³ ARE NOT WIDELY USED BY PRACTITIONERS?**

4 A. Yes. Damodaran, who was cited by Dr. Woolridge throughout his direct testimony, states
5 the following about the applicability of survey MRPs:

6 While survey premiums have become more accessible, very few
7 practitioners seem to be inclined to use the numbers from these surveys in
8 computations and there are several reasons for this reluctance:

- 9 1. Survey risk premiums are responsive to recent stock prices
10 movements, with survey numbers generally increasing after bullish
11 periods and decreasing after market decline. Thus, the peaks in the
12 SIA survey premium of individual investors occurred in the bull
13 market of 1999, and the more moderate premiums of 2003 and 2004
14 occurred after the market collapse in 2000 and 2001.
- 15 2. Survey premiums are sensitive not only to whom the question is
16 directed at but how the question is asked. For instance, individual
17 investors seem to have higher (and more volatile) expected returns
18 on equity than institutional investors and the survey numbers vary
19 depending upon the framing of the question.^[footnote omitted]
- 20 3. In keeping with other surveys that show differences across sub-
21 groups, the premium seems to vary depending on who gets
22 surveyed. Kaustia, Lehtoranta and Puttonen (2011) surveyed 1,465
23 Finnish investment advisors and note that not only are male advisors
24 more likely to provide an estimate but that their estimated premiums
25 are roughly 2% lower than those obtained from female advisors,
26 after controlling for experience, education and other factors.<sup>[footnote
27 omitted]</sup>
- 28 4. Studies that have looked at the efficacy of survey premiums indicate
29 that if they have any predictive power, it is in the wrong direction.
30 Fisher and Statman (2000) document the negative relationship
31 between investor sentiment (individual and institutional) and stock
32 returns.^[footnote omitted] In other words, investors becoming more
33 optimistic (and demanding a larger premium) is more likely to be a
34 precursor to poor (rather than good) market returns.

35 As technology aids the process, the number and sophistication of surveys of
36 both individual and institutional investors will also increase. However, it is

⁷³ Exhibit JRW-6, Page 5. Confirmed.

1 also likely that these survey premiums will be more reflective of the recent
2 past rather than good forecasts of the future.⁷⁴

3 As a result, Dr. Woolridge should not be relying on the IESE Business School Survey or
4 Duke-CFO Survey in his MRP.

5 **Q. PLEASE NOW RESPOND TO DR. WOOLRIDGE' S CONSIDERATION OF THE**
6 **AVERAGE DAMODARAN 4.18% MRP.**

7 A. Damodaran's method, which is a two-stage form of the DCF model, calculates the present
8 value of cash flows over the five-year initial period, together with the terminal price (based
9 on the Gordon Model), to be received in the last (i.e., fifth) year. The model's principal
10 inputs include the following assumptions:

- 11 • Over the coming five years, the S&P 500 Index (the "Index") will appreciate at
12 a rate equal to the compound growth rate in "Operating Earnings";
- 13 • Cash flows associated with owning the Index will be equal to the historical
14 average Earnings, Dividends, and Buyback yields, applied to the projected
15 Index value each year; and
- 16 • Beginning in the terminal year, the Index will appreciate, in perpetuity, at a rate
17 equal to the 30-day average yield on 30-year Treasury securities.

18 In terms of historical experience, over the long-term the broad economy has grown
19 at a long-term compound average growth rate of 6.10%.⁷⁵ Considered from another
20 perspective, Kroll reports the long-term rate of capital appreciation on Large Company

⁷⁴ Aswath Damodaran, Stern School of Business, *Equity Risk Determinants, Estimation and Implications – The 2026 Edition*, Updated March 5, 2026, at 30-31.

⁷⁵ Source: Bureau of Economic Analysis for the years 1929 to 2025. *See also*, www.bea.gov/data/gdp/gross-domestic-product.

1 stocks to be 7.90%.⁷⁶ Using current data as of July 2026,⁷⁷ Damodaran’s model assumes,
2 however, that the market index will grow by just 4.47% over the coming five years.⁷⁸

3 Dr. Woolridge has not explained why growth beginning five years in the future,
4 and extending in perpetuity, will only be approximately 57% of long-term historical
5 growth. Nowhere in his testimony has Dr. Woolridge explained the fundamental, systemic
6 changes that would reduce long-term economic growth, or why they are best measured by
7 the 30-day average long-term Treasury yield.

8 Further, research by the Federal Reserve Bank of San Francisco calls into question
9 the relationship between interest rates and macroeconomic growth. As the authors noted,
10 “[o]ver the past three decades, it appears that private forecasters have incorporated
11 essentially no link between potential growth and the natural rate of interest: The two data
12 series have a zero correlation.”⁷⁹ In view of this, the Commission should reject Dr.
13 Woolridge’s Damodaran MRP.

14 **Q. DID YOU CONDUCT A STUDY TO DETERMINE THE FORECAST ACCURACY**
15 **OF THE RECOMMENDED RETURNS FROM KROLL, DAMODARAN,**
16 **FERNANDEZ, AND THE DUKE CFO STUDY RELATIVE TO THE HISTORICAL**
17 **MARKET RETURN?**

18 A. Yes, I did. I have calculated the forecast bias⁸⁰ of the long-term historical average return
19 and the implied market returns from Kroll from 2008-2025 to determine the most accurate

⁷⁶ SBBI-2023, at 137.

⁷⁷ From Damodaran Online, ERPJuly26 Spreadsheet.

⁷⁸ From Damodaran Online, ERPJuly26 Spreadsheet. Five-year growth rate = (Expected Terminal Value / Intrinsic Value) ^ (1/5) – 1 = (9,331.21 / 7499.36) ^ (1/5) - 1 = 4.47%.

⁷⁹ FRBSF Economic Letter, *Does Slower Growth Imply Lower Interest Rates?*, November 10, 2014, at 3.

⁸⁰ Forecast bias can be described as a tendency to either over-forecast or under-forecast a given variable.

measure of the following years' market return.⁸¹ For example, the long-term average market return from 1926-2008 was used to determine the forecasted return for 2009. The result of this analysis is shown in Exhibit No. ___ (DWD-5R) and Table 4, below:

Table 4: Comparison of Forecast Bias for Various Measures 2009-2025

Year	Observed Market Return	Long-Term Average Return	Kroll Forecasted Market Return	Damodaran Forecasted Market Return	Fernandez Forecasted Market Return	Duke CFO Study Forecasted Market Return
2009	26.46%	11.67%	10.50%	8.64%	10.75%	NA
2010	15.06%	11.85%	10.08%	8.20%	10.25%	NA
2011	2.11%	11.88%	9.63%	8.49%	9.32%	NA
2012	16.00%	11.77%	10.00%	7.89%	7.96%	6.30%
2013	32.39%	11.82%	9.50%	7.54%	8.10%	5.70%
2014	13.69%	12.05%	9.00%	8.00%	8.81%	6.30%
2015	1.38%	12.07%	9.00%	7.95%	7.90%	7.20%
2016	11.96%	11.95%	9.50%	8.39%	7.60%	6.10%
2017	21.83%	11.95%	9.00%	8.14%	8.20%	5.70%
2018	-4.38%	12.06%	8.50%	7.49%	8.20%	7.16%
2019	31.49%	11.88%	9.00%	8.64%	8.30%	6.21%
2020	18.40%	12.09%	8.50%	7.12%	7.50%	6.81%
2021	28.71%	12.16%	8.00%	5.65%	7.30%	8.38%
2022	-18.11%	12.33%	8.00%	5.75%	8.30%	8.69%
2023	26.61%	12.02%	10.14%	9.82%	9.50%	8.40%
2024	25.62%	12.16%	10.03%	8.48%	9.60%	8.99%
2025	18.06%	12.30%	10.06%	8.91%	9.60%	9.59%
Sum	267.28%	204.01%	158.44%	135.10%	147.19%	101.53%
Forecast Bias ⁸²		76.33%	59.28%	50.55%	55.07%	45.40%

As shown in Table 4, the long-term arithmetic mean return is the most accurate predictor of the next year's return, as compared to the projected market returns put forth by Dr. Woolridge. While all measures understate the actual return (forecast bias values are under 100%), the forecasted market returns put forth by Dr. Woolridge significantly and consistently understate the actual return. This result is consistent with Campbell, who

⁸¹ 2008 was selected as the starting year as it is the first year Kroll published its recommended MRP and risk-free rate.

⁸² Calculated by dividing the sum of the forecast returns by the sum of the actual returns. The Duke CFO Study's forecast bias is calculated from 2012 to 2025.

states that when returns are serially uncorrelated, the arithmetic average represents the best forecast of future returns in any randomly selected future year.⁸³

Q. DOES DR. WOOLRIDGE INCLUDE AN ECAPM ANALYSIS?

A. No, he does not.

Q. WHY DOESN'T DR. WOOLRIDGE EMPLOY THE ECAPM?

A. Dr. Woolridge does not employ the ECAPM for two reasons: (1) he claims that the ECAPM lacks theoretical or empirical validation; and (2) he believes that adjusted betas address any empirical issues within the CAPM, and thus the ECAPM is not necessary.⁸⁴

Q. HAVE YOU PROVIDED ANY THEORETICAL OR EMPIRICAL VALIDATION OF THE ECAPM?

A. Yes, I have provided validation of the ECAPM on pages 32-34 of my Direct Testimony.

Q. IS THERE ADDITIONAL EVIDENCE THAT SUPPORTS THE VALIDITY OF THE ECAPM?

A. Yes, there is. The empirical issues with the CAPM have been present since the presentation of the model, as noted by Dianna R. Harrington in her text Modern Portfolio Theory & the Capital Asset Pricing Model:

So far we have learned some very interesting things about the CAPM and reality. Some of the earliest work tested realized data (history) against data generated by simulated portfolios. Early studies by Douglas (1969) and Lintner (Douglas [1969]) showed discrepancies between what was expected on the basis of the CAPM and the actual relationships that were apparent in the capital markets. Theoretically, the minimal rate of return from the portfolios (the intercept) and the actual risk-free rate for the period should have been equal. They were not.

* * *

⁸³ John Y. Campbell, "Forecasting US Equity Returns in the 21st Century," Social Security Administration, July 2001.

⁸⁴ Woolridge Direct Testimony, at 104.

Another study, now more famous than Lintner's was done by Black, Jensen, and Scholes (1972). Lintner had used what is called a cross-sectional method (looking at a number of stock returns during one time period), whereas Black, Jensen, and Scholes used a time-series method (using returns for a number of stocks over several time periods). To make their test, Black, Jensen, and Scholes assumed that what had happened in the past was a good proxy for the investor expectations (a frequent assumption in CAPM tests). Using historical data, they generated estimates using what we call the market model:

$$R_{jt} = \alpha_j + \beta_j (R_{mt}) + \varepsilon_j$$

Where:

R = total returns

β = the slope of the line (the incremental return for risk)

α = the intercept or a constant (expected to be 0 over time and across all firms)

ε = an error term (expected to be random, without information)

m = the market proxy

j = the firm or portfolio

t = the time period

Instead of using single stocks, they formed portfolios in an effort to wash out one source of error; because betas of single firms are quite unstable.

On the basis of the CAPM, they expected to find

1. That the intercept was equal to the risk-free rate (their proxy was the Treasury bill rate)
2. That the capital market line had a positive slope and that riskier (higher beta) securities provided higher return

Instead they found

1. That the intercept was different from the risk-free rate
2. That high-risk securities earned less and low-risk securities earned more than predicted by the model
3. That the intercept seemed to depend on the beta of any asset: high-beta stocks had a different intercept than low-beta stocks

* * *

Fama and MacBeth (1974) criticized the Black, Jensen, and Scholes study (hereafter called BJS). In a reformulation of the study, they supported the first of the BJS findings. They found that the intercept exceeded the risk-free proxy, but did not find the evidence to support the other BJS conclusions.⁸⁵

Harrington discusses Black's potential solution to this phenomenon:

⁸⁵ Dianna R. Harrington, *Modern Portfolio Theory & the Capital Asset Pricing Model – A User's Guide*, Prentice-Hall, Inc. 1983, at 43-45.

Black's replacement for the risk-free asset was a portfolio that had no covariability with the market portfolio. Because the relevant risk in the CAPM is systematic risk, a risk-free asset would be the one with no volatility relative to the market – that is, a portfolio with a beta of zero. All investor-perceived levels of risk could be obtained from various linear combinations of Black's zero-beta portfolio and the market portfolio... Since R_z (the rate of return of the zero-beta asset) and R_m are uncorrelated (as R_f and R_m were assumed to be in the simple CAPM), the investor can choose from various combinations of R_z and R_m . On segment R_mY , R_z is sold short and proceeds are invested in R_m . On segment R_zR_m , portions of the zero-beta portfolio are purchased. At R_m , the investor is fully invested in the market portfolio. The equilibrium CAPM was rewritten by Black as follows:

$$E(R_i) = (1 - \beta_i) E(R_z) + \beta_i E(R_m)$$

Where:

E indicates expected,
 $E(R_z)$ is less than $E(R_m)$, and
 R_z holdings over the whole market must be in equilibrium.
That is, the number of short sellers and lenders of securities must be equal.

Black's adaptation is intriguing. The result of using this model is a capital market line that has a less steep slope and a higher intercept than those of the simple CAPM. If Black's model is more correct in its description of investor behavior in the marketplace, then the use of the simple model would produce equity return predictions that would be too low for stocks with betas greater than one and too high for stocks with betas of less than one.⁸⁶

As such, while I still find the CAPM to be appropriate, if Dr. Woolridge is of the opinion that the CAPM is not reliable,⁸⁷ he should have applied an ECAPM analysis. Further, as discussed below, the ECAPM is not simply a second adjustment to a company's beta.

Q. DOES THE USE OF ADJUSTED BETAS IN A CAPM ANALYSIS ADDRESS THE EMPIRICAL ISSUES WITH THE CAPM?

A. No, they do not. By increasing the expected returns for low beta stocks and decreasing the expected returns for high beta stocks, Dr. Woolridge concludes there is no need to use the

⁸⁶ Dianna R. Harrington, *Modern Portfolio Theory & the Capital Asset Pricing Model – A User's Guide*, Prentice-Hall, Inc. 1983, at 30-31.

⁸⁷ Woolridge Direct Testimony, at 37.

1 ECAPM.⁸⁸ To the contrary, using adjusted betas in a CAPM analysis is not equivalent to
2 using the ECAPM nor is it a duplicative adjustment.

3 Betas are adjusted because of their general regression tendency to converge toward
4 1.0 over time, i.e., over successive calculations of beta. As also noted above, numerous
5 studies have determined that the Security Market Line (“SML”) described by the CAPM
6 formula at any given moment in time is not as steeply sloped as the predicted SML. Morin
7 states:

8 *...some critics of the ECAPM argue that the use of Value Line adjusted betas in the*
9 *traditional CAPM amounts to using an ECAPM. This is incorrect. The use of*
10 *adjusted betas in a CAPM analysis is not equivalent to the ECAPM. Betas are*
11 *adjusted because of the regression tendency of betas to converge toward 1.0 over*
12 *time.*

13 * * *

14 *The use of an adjusted beta by Value Line is correcting for a different problem than*
15 *the ECAPM. The adjusted beta captures the fact that betas regress toward one over*
16 *time. The ECAPM corrects for the fact that the CAPM under-predicts observed*
17 *returns when beta is less than one and over-predicts observed returns when beta is*
18 *greater than one.*

19 * * *

20 *Another way of looking at it is that the Empirical CAPM and the use of adjusted*
21 *betas comprise two separate features of asset pricing. Assuming arguendo a*
22 *company's beta is estimated accurately, the CAPM will still understate the return*
23 *for low-beta stocks. Furthermore, if a company's beta is understated, the Empirical*
24 *CAPM will also understate the return for low-beta stocks. Both adjustments are*
25 *necessary.*⁸⁹

26 Moreover, the slope of the SML should not be confused with beta. As Brigham and
27 Gapenski state:

⁸⁸ Woolridge Direct Testimony, at 103-104.

⁸⁹ Morin, at 223-224.

1 *The slope of the SML reflects the degree of risk aversion in the economy – the*
2 *greater the average investor’s aversion to risk, then (1) the steeper is the slope of*
3 *the line, (2) the greater is the risk premium for any risky asset, and (3) the higher*
4 *is the required rate of return on risky assets.¹²*

5 *¹²Students sometimes confuse beta with the slope of the SML. This is a mistake. As*
6 *we saw earlier in connection with Figure 6-8, and as is developed further in*
7 *Appendix 6A, beta does represent the slope of a line, but not the Security Market*
8 *Line. This confusion arises partly because the SML equation is generally written,*
9 *in this book and throughout the finance literature, as $k_i = RF + b_i(k_M - RF)$, and*
10 *in this form b_i looks like the slope coefficient and $(k_M - RF)$ the variable. It would*
11 *perhaps be less confusing if the second term were written $(k_M - RF)b_i$, but this is*
12 *not generally done.⁹⁰*

13 As noted in Appendix 6A of Brigham and Gapenski’s textbook, beta, which
14 accounts for regression bias, is not a return adjustment but rather is based on the slope of a
15 different line.

16 A 1980 study by Litzenberger, et al. found the CAPM underestimates the ROE for
17 companies, such as public utilities, with betas less than 1.00. In that study, the authors
18 applied adjusted betas and still found the CAPM to underestimate the ROE for low-beta
19 companies. Similarly, The Brattle Group’s (“Brattle”) Risk and Return for Regulated
20 Industries supports the use of adjusted betas in the ECAPM:

21 *Note that the ECAPM and the Blume adjustment are attempting to correct for*
22 *different empirical phenomena and therefore both may be applicable. It is not*
23 *inconsistent to use both, as illustrated by the fact that the Litzenberger et.al (1980)*
24 *study relied on Blume adjusted betas and estimated an alpha of 2% points in a*
25 *short-term version of the ECAPM. This issue sometimes arises in regulatory*
26 *proceedings.⁹¹*

27 Hence, using adjusted betas does not address the previously discussed empirical
28 issues with the CAPM. In view of the foregoing, my use of adjusted betas in both the

⁹⁰ Eugene F. Brigham and Louis C. Gapenski, Financial Management: Theory and Practice, The Dryden Press, 1985, at 201-204.

⁹¹ Bente Villadsen, et. al, Risk and Return for Regulated Industries (2017) at 95, endnote 147 of Chapter 4.

1 traditional and empirical applications of the CAPM is neither incorrect or inconsistent with
2 the financial literature, nor is it a duplicative adjustment.

3 **Q. HAVE OTHER JURISDICTIONS CONSIDERED THE ECAPM?**

4 A. Yes, it has been accepted in Alaska, Minnesota, Mississippi, Nevada, New York, and
5 Virginia.⁹²

6 **Q. PLEASE SUMMARIZE THIS SUBSECTION.**

7 A. Dr. Woolridge's application of the CAPM is fatally flawed due to his use of MRPs that are
8 not applicable for cost of capital purposes. The use of these MRPs, which understate the
9 required return on the market, serve to artificially reduce the indicated ROE using the
10 CAPM for Dr. Woolridge's proxy groups. Given all of the above, I recommend the
11 Commission reject Dr. Woolridge's CAPM.

⁹² The Regulatory Commission of Alaska, Docket P-97-7, Order Rejecting 1997, 1998, 1999 and 2000 Filed TAPS Rates; Setting Just and Reasonable Rates; Requiring Refunds and Filings; and Outlining Phase II Issues, November 27, 2002, at 146; Minnesota Public Utilities Commission, MPUC Docket No. G011/GR-15-736, In the Matter of the Application of Minnesota Energy Resources Corporation for Authority to Increase Rates for Natural Gas Service in Minnesota, Findings of Fact, Conclusions of Law, and Recommendation, August 19, 2016, at 29; Mississippi Public Service Commission, Docket No. 01-UN-0548, Notice of Intent of Mississippi Power Company to Change Rates for Electric Service in its Certificated Areas in the Twenty-Three Counties of Southeast Mississippi, Final Order, December 3, 2001, at 19; Public Utilities Commission of Nevada, Docket No. 20-02023, Application of Southwest Gas Corporation for authority to increase its retail natural gas utility service rates for Southern and Northern Nevada, Order, September 23, 2020, at 35; New York Public Service Commission, Case 16-G-0058, Proceeding on Motion of the Commission as to the Rates, Charges, Rules and Regulations of KeySpan Gas East Corporation d/b/a National Grid for Gas Service, Order Adopting Terms of Joint Proposal and Establishing Gas Rate Plans, December 16, 2016, at 32; In the Matter of Application of Virginia Electric and Power Company, d/b/a Dominion Energy North Carolina for Adjustment of Rates and Charges Applicable to Electric Service in North Carolina, Docket No. E-22, Sub 562 Order Accepting Public Staff Stipulation in Part, Accepting CIGFUR Stipulation, Deciding Contested Issues, and Granting Partial Rate Increase, February 24, 2020, at 40.

1 **F. Adjustments to the Cost of Common Equity**

2 **Q. DOES DR. WOOLRIDGE MAKE A SPECIFIC ADJUSTMENT TO REFLECT**
3 **THE BUSINESS RISK OF THE COMPANY RELATIVE TO HIS PROXY**
4 **GROUP?**

5 A. No, he did not. In his relative risk analysis, Dr. Woolridge compares the Company's
6 corporate parent, American States Water Company's ("AWR") issuer credit rating with
7 that of his proxy groups, concluding that BVES' investment risk is in line with other
8 electric utility companies.⁹³

9 **Q. IS DR. WOOLRIDGE' S COMPARISON OF AWR' S ISSUER CREDIT**
10 **RATING WITH HIS PROXY GROUPS' CREDIT RATING MEANINGFUL IN**
11 **THIS PROCEEDING?**

12 A. No, it isn't. As described in detail in Ms. Farrow's rebuttal testimony, the Commission
13 correctly treats each utility it regulates on a stand-alone basis, meaning that its capital
14 structure and capital cost rates reflect that utility's specific risk, and not the risks of any
15 affiliate companies or their corporate parent. For example, in the Southern California
16 Edison Holding Company Decision, D.88-01-063, the Commission held that it must:

17 [d]etermine the utility's capital structure and return on common equity on a
18 stand-alone basis, independent of the operations of the nonutility affiliates.
19 Because of the stand-alone approach, the capital ratios and return on equity
20 will reflect only the risks and costs of the utility operation.⁹⁴

21 Ms. Farrow discusses several other provisions the Commission makes regarding
22 the separation between a utility and its corporate parent in her rebuttal testimony. Given

⁹³ Woolridge Direct Testimony, at 7.

⁹⁴ Southern Calif. Edison Co., D.88-01-063, 22 CPUC 2d 347, 356 (1988) ("Edison Holding Company Decision"); see generally, In re Pacific Gas & Elec. Co., D.99-04-068, 86 CPUC 2d 76 (Apr. 22, 1999); In re Pacific Gas & Elec. Co., D.96-11-017, 69 CPUC 2d 167 (Nov. 6, 1996) Re San Diego Gas and Elec. Co., D.86-03-090, 20 CPUC 2d 660 (1986).

the above guidance from the Commission, AWR's risks, including its issuer credit rating, would have no bearing on the risk on BVES, which should be evaluated on its own merits.

Q. DOES S&P COMMENT ON BVES' BUSINESS RISK IN ITS CREDIT RATINGS REPORT FOR AWR?

A. Yes, it does. At several places in its ratings report, S&P comments on BVES' unique risks due to its geographical isolation, wildfire risk, and its increased capital expenditures to attempt to mitigate its exposure to its wildfire risk. S&P states:

That said, the company's electric utility, BVES, operates in a high-fire-threat district as determined by the CPUC and could potentially face litigation risk stemming from California courts' interpretation of inverse condemnation. Slightly offsetting this risk is that BVES holds a CPUC-approved safety certification, which aids in supporting its credibility if the utility experiences a wildfire event; also, the company has proactively invested in wildfire mitigation through system hardening and vegetation management. Overall, we view ASWC's wildfire risk exposure as unique and higher risk than its water utility peers without electric utility operations.

While BVES only comprised about 7% of ASWC's EBITDA in 2025, we believe its operations currently pressure the company's credit quality compared with investor-owned water utility peers. BVES operates in the Big Bear Lake region, a high-fire-threat district as determined by the CPUC. In California, a utility can be held liable for the entirety of a wildfire's property damage and other associated costs without the utility being found negligent. In our view, this raises the risk for California's electric utilities by potentially exposing them to significant contingent liabilities. Slightly offsetting this risk is the CPUC-approved wildfire mitigation plan and safety certification, where if a utility holds a valid certification, it aids in supporting its credibility during legal proceedings related to a wildfire event. We assess these risks as pressuring ASWC's credit quality, despite BVES proactively investing in wildfire mitigation through system hardening and maintaining a valid CPUC-approved safety certification.

Environmental factors are a negative consideration in our credit rating analysis of ASWC. This reflects its above-average physical risks due to the company's exposure to wildfires through its electric utility, BVES, which comprises about 7% of the consolidated company's total EBITDA. This risk

1 is only partially mitigated by the company's CPUC-approved wildfire
2 mitigation plan and valid safety certification.⁹⁵

3 The statements from S&P in its ratings report are generally consistent with my
4 discussion of the Company's business risks in my Direct Testimony.⁹⁶

5 **Q. DR. WOOLRIDGE CLAIMS YOU DID NOT PROVIDE ANY ANALYSIS TO**
6 **SUPPORT YOUR BUSINESS RISK ADJUSTMENT.⁹⁷ PLEASE RESPOND.**

7 A. Dr. Woolridge is mistaken. Regarding wildfire risk, I compared BVES' National Risk
8 Index rankings with that of the Utility Proxy Group in Exhibit No.__(DWD-10). That
9 showed that BVES' ranking of 99.9 substantially exceeded the average and median ranks
10 of my Utility Proxy Group, whether it was measured as a proxy group average (60.47
11 average, 52.24 median) or weighted average by area served (62.13 average, 57.51 median).
12 Likewise, regarding BVES' risk exposure due to increased capital expenditures, I
13 compared the ratio of expected capital expenditures to current net plant for BVES and the
14 Utility Proxy Group on Exhibit No.__(DWD-9). That Exhibit showed that BVES'
15 accelerated capital expenditures outpace those of the Utility Proxy Group, exposing it to
16 further risks. Finally, I compared the size of BVES with the size of the Utility Proxy Group
17 in Exhibit No.__(DWD-11), showing that BVES is significantly smaller than the average
18 company in the Utility Proxy Group. Notably, Dr. Woolridge does not challenge the
19 relative National Risk Index Rankings or the relative capital expenditure ratios, nor does
20 he disagree that wildfires or increased capital expenditures increase a utility's business risk.

⁹⁵ S&P Global Ratings, Ratings Score Snapshot, American States Water Co., July 27, 2026. Emphasis in original.

⁹⁶ D'Ascendis Direct Testimony, at 50-59.

⁹⁷ Woolridge Direct Testimony, at 7.

1 **Q. DR. WOOLRIDGE CLAIMS YOUR 1.30% BUSINESS RISK ADJUSTMENT IS**
2 **BASED SOLELY ON THE COMPANY’ S SMALL RELATIVE SIZE.⁹⁸ PLEASE**
3 **RESPOND.**

4 Dr. Woolridge’s claim is misplaced. My 1.30% business risk adjustment is based on my
5 analysis of the Company’s various unique business risks as compared to my Utility Proxy
6 Group as discussed in my Direct Testimony,⁹⁹ which includes the Company’s small size.
7 My recommended business risk adjustment of 1.30% is a conservative adjustment for the
8 Company, given the indicated size adjustment of 4.14% as shown on Exhibit No. __ (DWD-
9 11).

10 **Q. PLEASE RESPOND TO THE SUPPORT DR. WOOLRIDGE PROVIDES FOR HIS**
11 **CLAIM THAT A SMALL SIZE ADJUSTMENT IS NOT APPROPRIATE FOR**
12 **PUBLIC UTILITIES.¹⁰⁰**

13 A. Turning first to the academic study conducted by Professor Wong, in 2003 *The Quarterly*
14 *Review of Economics and Finance* published an article authored by Thomas M. Zepp,
15 which commented on the Wong article cited by Dr. Woolridge. Relative to Dr. Wong’s
16 results, Dr. Zepp concluded in the Abstract on page 1 of his article: “Her weak results,
17 however, do not rule out the possibility of a small firm effect for utilities.”¹⁰¹ Dr. Zepp also
18 noted on page 582 that: “Two other studies discussed here support a conclusion that smaller
19 water utility stocks are more risky than larger ones. To the extent that water utilities are

⁹⁸ Woolridge Direct Testimony, at 7.

⁹⁹ D’Ascendis Direct Testimony, at 50-59.

¹⁰⁰ Woolridge Direct Testimony, at 106-107.

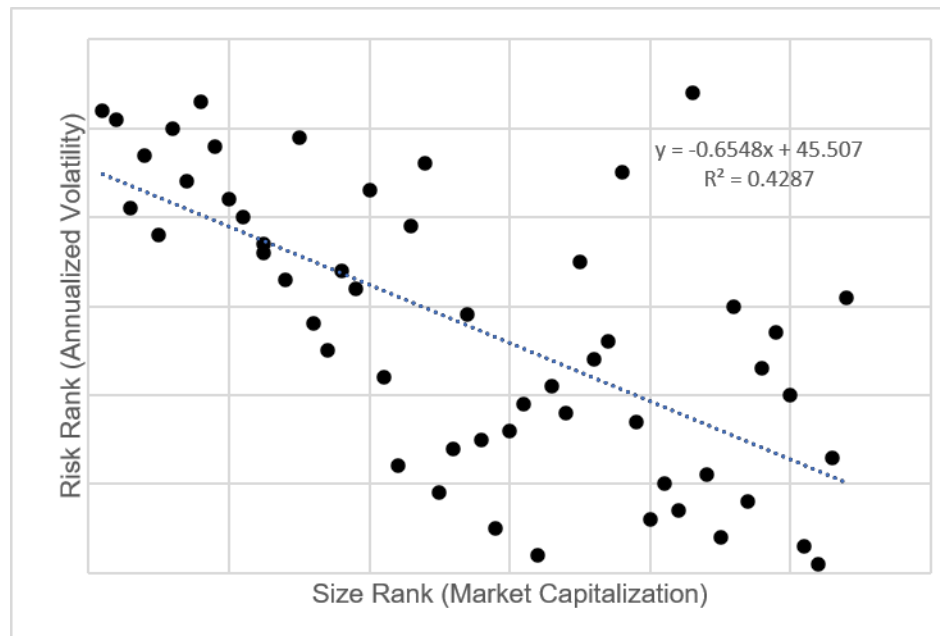
¹⁰¹ Thomas M. Zepp, “Utility Stocks and the Size Effect --- Revisited”, *The Quarterly Review of Economics and Finance*, 43 (2003), at 578-582.

representative of all utilities, there is support for smaller utilities being more risky than larger ones.”¹⁰²

Q. HAVE YOU CONDUCTED STUDIES THAT SHOW SIZE AND RISK ARE LINKED FOR UTILITY COMPANIES?

A. Yes. I have performed two studies which link size and risk for utilities and show that utility companies become riskier as their size decreases. The first study included the universe of electric, gas, and water companies included in *Value Line* Standard Edition. From each of the utilities’ *Value Line* Ratings & Reports, I calculated the annualized volatility (a measure of risk) and current market capitalization (a measure of size) for each company. After ranking the companies by size (largest to smallest) and risk (least risky to most risky), I made a scatter plot of the data, as shown on Chart 1, below:

Chart 1: Relationship Between Size and Risk for the Value Line Universe of Utility Companies¹⁰³



¹⁰² Thomas M. Zepp, “Utility Stocks and the Size Effect --- Revisited”, *The Quarterly Review of Economics and Finance*, 43 (2003), at 578-583.

¹⁰³ Source: *Value Line*.

As shown in Chart 1 above, as company size decreases (increasing size rank), the annualized volatility increases, linking size and risk for utilities, which is significant at 95.0% confidence level.

The second study used the same universe of companies, but instead of using annualized volatility, I used the *Value Line* Safety Ranking, which is another measure of total risk.¹⁰⁴ After ranking the companies by size and Safety Ranking, I made a scatterplot of those data, as shown on Chart 2, below.

Chart 2: Relationship Between Size and Safety Ranking for the Value Line Universe of Utility Companies



¹⁰⁴ *Value Line* also ranks stocks for Safety by analyzing the total risk of a stock compared to the approximately 1,700 stocks in the *Value Line* universe. Each of the stocks tracked in the *Value Line Investment Survey* is ranked in relationship to each other, from 1 (the highest rank) to 5 (the lowest rank). Safety is a quality rank, not a performance rank, and stocks ranked 1 and 2 are most suitable for conservative investors; those ranked 4 and 5 will be more volatile. Volatility means prices can move dramatically and often unpredictably, either down or up. The major influences on a stock's Safety rank are the company's financial strength, as measured by balance sheet and financial ratios, and the stability of its price over the past five years.

Similar to the first study, as company size decreases, Safety Ranking degrades, indicating a link between size and risk for utilities. This study is also significant at the 95% confidence level.

Q. WOOLRIDGE CITES DAMODARAN WHO OBSERVES THAT THE SIZE PREMIUM HAS LARGELY DISAPPEARED SHORTLY AFTER ITS DISCOVERY AND THAT THE PREMIUM TENDS TO COME AND GO OVER TIME. PLEASE RESPOND.

A. While Damodaran's observations may be correct, risk is not measured by the level of returns but the variance of those returns. A study by Clifford Ang detailed the returns and volatility of returns of companies by size, showing while larger companies out-performed smaller companies, smaller companies exhibited more risk.¹⁰⁵ Reviewing data from the same source as the Ang study, I replicated the study through December 2024. Table 5 presents the largest monthly gain and loss for each value-weighted decile for the period 1981 through December 2024. As shown in Table 5, small capitalization stocks exhibit more volatility (i.e., risk) in their returns than larger capitalization stocks.

Table 5: Size and Volatility of Returns¹⁰⁶

Decile:	1	2	3	4	5	6	7	8	9	10
Largest Gain:	29.4%	25.3%	21.1%	20.0%	19.8%	16.9%	17.1%	14.5%	14.1%	13.4%
Largest Loss:	-28.8%	-30.2%	-28.8%	-29.7%	-27.8%	-26.3%	-26.0%	-23.9%	-22.5%	-19.8%

¹⁰⁵ Clifford S. Ang, "The Absence of a Size Effect Relevant to the cost of Equity", Business Valuation Review, Volume 37, No. 3, 2018.

¹⁰⁶ Deciles in ascending order with one (1) representing the smallest stocks by market capitalization. Source: http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/data_library.html.

Further, SBBI-2023 shows that the total return of large-cap stocks over the 1926-2022 period had a standard deviation of 19.8%, compared to 31.2% for small-cap stocks, echoing the findings of Table 5.¹⁰⁷ The higher level of risk indicates a higher level of required return.

Q. DAMODARAN ALSO OPINES THAT THE SIZE PREMIUM MAY BE RELATED TO FACTORS STATISTICALLY RELATED TO SIZE (E.G., THE JANUARY EFFECT).¹⁰⁸ PLEASE RESPOND.

A. Simply, Dr. Woolridge is trying to cast doubt on the observable fact that smaller utilities tend to have higher returns than larger companies but does not have adequate support for his position. For example, regarding the January effect, simply demonstrating that the premium is largely produced in January does not negate the fact that the premium exists.

Q. DOES DR. WOOLRIDGE CONSIDER A FLOTATION COST ADJUSTMENT?

A. No, he does not. Denying recovery of issuance costs penalizes the investors that fund the utility operations. As shown on page 1 of Schedule DWD-13 of my Direct Testimony, because of flotation costs, an authorized return of 10.57% would be required to realize an ROE of 10.51% (i.e., a 6-basis point flotation cost adjustment). If flotation costs are not recovered, the growth rate falls and the ROE decreases to 11.24% (i.e., below the required return).¹⁰⁹

¹⁰⁷ SBBI-2023, at 137. Note: Utility companies are included in this data set.

¹⁰⁸ Woolridge at 108.

¹⁰⁹ Direct Schedule DWD-10 is provided for illustrative purposes only. Please note that I have not relied on the results of the analysis in determining my recommended ROE or range.

1 **Q. HAVE OTHER REGULATORY COMMISSIONS ALLOWED FLOTATION**
2 **COSTS IN THE ALLOWED ROE?**

3 A. Yes, they have. For example, in Peoples Gas System, Inc.’s (“PGS”) 2023 rate proceeding,
4 the Florida Public Service Commission stated the following regarding my proposed
5 flotation cost adjustment:

6 In PGS’s last rate case in 2008, we did not make a specific adjustment for
7 flotation costs, but in our order we stated that we have traditionally recognized a
8 reasonable adjustment for flotation costs in the determination of the investor
9 required return...We find witness D’Ascendis’s method to determine the
10 flotation cost is credible and provided persuasive evidence for his
11 recommendation to include a flotation cost of 9 basis points.¹¹⁰

12 Given the above, I recommend this Commission also correctly include flotation
13 costs in the allowed ROE.

14 **G. Response to Dr. Woolridge’s Critiques of the Company’s Cost of Capital**
15 **Testimony**

16 **Q. DID DR. WOOLRIDGE HAVE ANY CRITIQUES OF YOUR ANALYSES?**

17 A. Yes, he did. Dr. Woolridge’s critiques of my analyses are: (1) my exclusive use of
18 projected EPS growth rates in my DCF analysis; (2) the use of historical MRPs and ERPs
19 in my CAPM and RPM analyses; (3) my employment of the Predictive Risk Premium
20 Model (“PRPM”); (4) the use of an ERP derived from authorized ROEs; (5) the level of
21 required returns on the market used in my analyses; (6) my use of the ECAPM; (7) my use
22 of Non-Price Regulated Proxy Groups in my analyses; and (8) my inclusion of a business
23 risk adjustment and flotation cost adjustment.

¹¹⁰ *In re: Petition for rate increase by Peoples Gas System, Inc.*, Docket No. 20230023-GU, Order Granting in Part and Denying in Part Peoples Gas System, Inc.’s Petition for a Rate Increase, at 68 (December 27, 2023).

I have already addressed critiques (1), (6), and (8) previously in my Rebuttal Testimony and will not address them again here. I will address the remaining critiques in turn below.

Q. DR. WOOLRIDGE CITES HIS DISCUSSION OF THE “PESO PROBLEM” OR U.S. STOCK MARKET SURVIVORSHIP BIAS, AS WELL AS WHAT HE TERMS “UNATTAINABLE RETURN BIAS,” AS REASON TO REJECT THE USE OF HISTORICAL DATA TO CALCULATE PROSPECTIVE RISK PREMIUMS.¹¹¹ PLEASE RESPOND.

A. Ibbotson® SBBI® 2013 Valuation Yearbook, Market Results for Stocks, Bonds, Bills, and Inflation 1926-2012 notes:

One common problem in working with financial data is properly accounting for survivorship. In working with company-specific historical data, it is important for researchers to include data from companies that failed as well as companies that succeeded before drawing conclusions from elements of that data.

The same argument can be made regarding markets as a whole. The equity risk premium data outlined in this book represent data on the United States stock market. The United States has arguably been the most successful stock market of the twentieth century. That being the case, might equity risk premium statistics based only on U.S. data overstate the returns of equities as a whole because they only focus on one successful market?

In a recent paper, Goetzmann and Jorion study this question by looking at returns from a number of world equity markets over the past century.⁶ (footnote omitted) The Goetzmann-Jorion paper looks at the survivorship bias from several different perspectives. They conclude that once survivorship is taken into consideration the U.S. equity risk premium is overstated by approximately 60 basis points.⁷ (footnote omitted) The non-U.S. equity risk premium was found to contain significantly more survivorship bias.

While the survivorship bias evidence may be compelling on a worldwide basis, one can question its relevance to a purely U.S. analysis. If the entity being valued is a

¹¹¹ Woolridge Direct Testimony, at 79.

1 *U.S. company, then the relevant data set should be the performance of equities in*
2 *the U.S. market. (italics added)*¹¹²

3 Thus, given that the “entity being valued” is Bear Valley, a U.S. company, the
4 relevant data should be the performance of the U.S. equity market.

5 **Q. IN ADDITION TO SURVIVORSHIP BIAS, DR. WOOLRIDGE ALSO PROVIDES**
6 **A LISTING OF “A MYRIAD OF EMPIRICAL PROBLEMS” WHICH**
7 **PRODUCE “INFLATED ESTIMATES OF EXPECTED RISK PREMIUMS” .¹¹³**
8 **PLEASE COMMENT.**

9 A. In addition to survivorship bias, which was addressed above, Dr. Woolridge mentions that
10 the measure of central tendency; the historical time horizon; the change in risk and required
11 return over time; the downward bias in bond historical returns; and unattainable return bias
12 as his “myriad factors” that inflate the historical market return, and the risk premiums
13 calculated from those returns. While he mentions them, he does not explain anything as to
14 why these phenomena happen or how they affect the overall returns.

15 Regarding Dr. Woolridge’s concern of the measure of central tendency (i.e.,
16 arithmetic versus geometric means) used in my MRP, I note that financial literature
17 endorses the use of the arithmetic mean in several instances. John Y. Campbell of Harvard
18 University states: “When returns are serially uncorrelated, the arithmetic average
19 represents the best forecast of future return in any randomly selected future year.”¹¹⁴ As
20 shown on pages 136 and 137 of SBBI-2023, returns on large stocks and equity risk

¹¹² Morningstar, Inc., 2013 Ibbotson Stocks, Bonds, Bills and Inflation Valuation Yearbook, at 62.

¹¹³ Woolridge Direct Testimony, at 79.

¹¹⁴ John Y. Campbell, Forecasting US Equity Returns in the 21st Century, July 2001.

1 premiums have serial correlations of 0.00 and 0.01, respectively, showing serial
2 uncorrelatedness.

3 Only arithmetic mean return rates, equity risk premium, and yields are appropriate
4 for cost of capital purposes because *ex-post* (historical) total returns and equity risk
5 premiums differ in size and direction over time, indicating volatility, i.e., variance or risk.
6 The arithmetic mean captures the prospect for variance in returns and equity risk premiums,
7 providing the valuable insight needed by investors in estimating risk in the *future* when
8 making a *current* investment. Absent such valuable insight into the potential variance of
9 returns, investors cannot meaningfully evaluate prospective risk. The geometric mean of
10 *ex-post* equity risk premiums provide no insight into the potential variance of future returns
11 because the geometric mean relates the change over many time periods to a constant rate
12 of change, rather than the year-to-year fluctuations, or variance, *critical to risk analysis*.
13 Therefore, the geometric mean is of little to no value to investors seeking to measure risk.
14 Moreover, from a statistical perspective, since stock returns and equity risk premiums are
15 randomly generated, the arithmetic mean is expectational and consistent with the
16 prospective nature of the cost of capital and ratemaking noted above.

17 The financial literature is quite clear that risk is measured by the variability of
18 expected returns, i.e., the probability distribution of returns.¹¹⁵ SBBI-2023¹¹⁶ explains in
19 detail why the arithmetic mean is the correct mean to use when estimating the cost of
20 capital:

21 *The equity risk premium data presented in this book are arithmetic average risk*
22 *premiums as opposed to geometric average risk premiums. The arithmetic average*
23 *equity risk premium can be demonstrated to be most appropriate when discounting*

¹¹⁵ Eugene F. Brigham, Fundamentals of Financial Management, (The Dryden Press, 1989), at 639.

¹¹⁶ SBBI-2023, at 193.

1 *future cash flows. For use as the expected equity risk premium in either the CAPM*
2 *or the building-block approach, the arithmetic mean or the simple difference of the*
3 *arithmetic means of stock market returns and riskless rates is the relevant number.*

4 *This is because both the CAPM and the building-block approach are additive*
5 *models, in which the cost of capital is the sum of its parts. The geometric average*
6 *is more appropriate for reporting past performance because it represents the*
7 *compound average return.*¹¹⁷

8 In addition, Weston and Brigham provide the standard financial textbook definition
9 of the riskiness of an asset when they state:

10 *The riskiness of an asset is defined in terms of the likely variability of future returns*
11 *from the asset. (emphasis added)*¹¹⁸

12 Furthermore, Morin states:

13 *The geometric mean answers the question of what constant return you would have*
14 *had to achieve in each year to have your investment growth match the return*
15 *achieved by the stock market. The arithmetic mean answers the question of what*
16 *growth rate is the best estimate of the future amount of money that will be produced*
17 *by continually reinvesting in the stock market. It is the rate of return which,*
18 *compounded over multiple periods, gives the mean of the probability distribution*
19 *of ending wealth. (emphasis added)*¹¹⁹

20 In addition, Brealey and Myers note:

21 *The proper uses of arithmetic and compound rates of return from past investments*
22 *are often misunderstood... Thus the arithmetic average of the returns correctly*
23 *measures the opportunity cost of capital for investments... Moral: If the cost of*
24 *capital is estimated from historical returns or risk premiums, use arithmetic*
25 *averages, not compound annual rates of return. (italics in original)*¹²⁰

26 As previously discussed, investors gain insight into relative riskiness by analyzing
27 expected *future* variability. This is accomplished using the arithmetic mean of a random

¹¹⁷ SBBI-2023, at 193.

¹¹⁸ J. Fred Weston and Eugene F. Brigham, Essentials of Managerial Finance, 3rd Edition (The Dryden Press, 1974), at 272.

¹¹⁹ Morin, at 151.

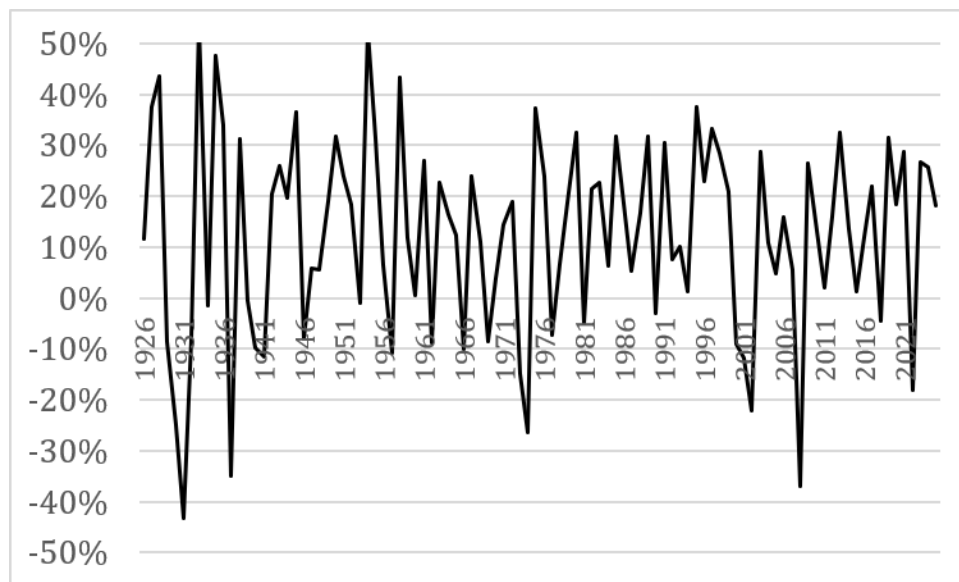
¹²⁰ Richard A. Brealey and Stewart C. Myers, Principles of Corporate Finance (McGraw-Hill Book, 1996), at 146-147.

distribution of returns/premiums. Only the arithmetic mean considers all the returns/premiums over a period of time, hence, providing meaningful insight into the variance and standard deviation of those returns/premiums.

Q. CAN IT BE DEMONSTRATED THAT THE ARITHMETIC MEAN TAKES INTO ACCOUNT ALL OF THE RETURNS AND, THEREFORE, IS THE ONLY APPROPRIATE MEAN TO USE WHEN ESTIMATING THE COST OF CAPITAL?

A. Yes. Exhibit No.__(DWD-6R) graphically demonstrates this. Page 1 charts the returns on large company stocks for every year from 1926 through 2025 from the Kroll Cost of Capital Navigator and Kroll. It is clear from looking at the year-to-year variation of these returns that stock market returns and, hence, MRPs vary (see Chart 3, below).

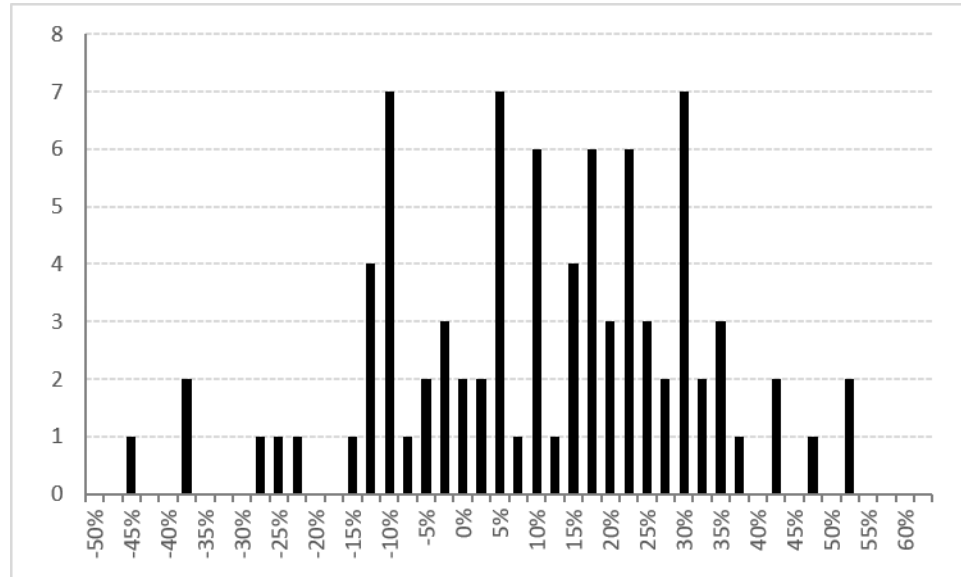
Chart 3: U.S. Large Company Stock Returns 1926-2025¹²¹



¹²¹ SBBI-2023 at Appendix A-1 (248-250); Kroll.

The distribution of each of those returns for the period from 1926 through 2025 is shown on page 1 of Exhibit No.____(DWD-6R) and Chart 4, below.

Chart 4: Frequency Distribution of Observed Market Returns, 1926 - 2025¹²²



There is a bell-shaped pattern to the probability distribution of returns, an indication that they are randomly generated and not serially correlated. The arithmetic mean of this distribution of returns considers each and every return in the distribution. In doing so, the arithmetic mean takes into account the standard deviation or likely variance which may be experienced in the future when estimating the rate of return based on such historical returns.

In contrast, the geometric mean considers only two of the returns, the initial and terminal years, which, in this case, are 1926 and 2025. Based on only those two years, a constant rate of return is calculated by the geometric average. That constant return is graphically represented by a flat line showing no year-to-year variation for the entire 1926 to 2025 time period. This is obviously unrealistic, based on the histogram shown in Chart 4 above.

¹²² Exhibit No.____(DWD-6R).

1 **Q. DO ANY OF DR. WOOLRIDGE' S OTHER CONCERNS REGARDING THE**
2 **USE OF HISTORICAL DATA HAVE ANY MERIT?**

3 A. No, they do not. Turning to the change in risk and required return over time, the downward
4 bias in bond historical returns, and unattainable return bias, those are all a function of the
5 historical time horizon. As to the appropriate time horizon to use in a historical MRP or
6 ERP calculation, it is appropriate to use the entire historical period as discussed by SBBI-
7 2023, cited previously.

8 Dr. Woolridge cites the downward bias in bond historical returns, which references
9 the 1940s and the immediate post-war period, when the Federal Reserve artificially held
10 down government bond yields, increasing historical MRPs for that period. It could be
11 argued that in the period between 2008 and 2015, and from onset of the COVID-19
12 pandemic until 2022, the Fed did the same (artificially held down lending rates) to spur
13 growth. As Kroll stated above, without a view of the prior period, it would be improbable
14 for an analyst to predict future events during similar circumstances. As far as unattainable
15 return bias (that market returns cannot achieve the average return), such comments are
16 meaningless given that the large company common stocks have consistently earned over
17 the 12.30% long-term average market return recently. Specifically, out of the last ten years,
18 large company stocks have earned over 12.30% in seven of those years and averages
19 16.02%, as shown in Table 6, below.

Table 6: Large Capitalization Stocks Total Return from 2016-2025¹²³

Year	Return
2016	11.96%
2017	21.83%
2018	-4.38%
2019	31.49%
2020	18.40%
2021	28.71%
2022	-18.11%
2023	26.61%
2024	25.62%
2025	18.06%
Average	16.02%

In view of all of the foregoing, it is indeed appropriate to use long-term historical equity risk premiums derived from the arithmetic mean long-term historical return on large company common stocks, and the arithmetic mean long-term historical income return on long-term U.S. government securities, for cost of capital purposes.

Q. PLEASE SUMMARIZE DR. WOOLRIDGE’ S CONCERNS WITH YOUR PRPM ANALYSIS.

A. Dr. Woolridge has the following concerns with my PRPM, specifically that: (1) the PRPM uses historical risk premiums to calculate prospective risk premiums; (2) he believes the PRPM has not been accepted by a regulatory commission; and (3) it is a “black box” method that cannot be calculated without proprietary software. I addressed critique (1) above and will not repeat that discussion here. I will address Dr. Woolridge’s additional concerns below.

¹²³ SBBI-2023, at 248-250; Kroll Cost of Capital Navigator.

1 **Q. DR. WOOLRIDGE HAS STATED THAT THE PRPM HAS NOT BEEN**
2 **ACCEPTED BY THE REGULATORY COMMUNITY.¹²⁴ HAS THE PRPM BEEN**
3 **IMPLICITLY ACCEPTED BY OTHER REGULATORY COMMISSIONS?**

4 **A.** Yes. In Docket No. 2017-292-WS, the PSC SC accepted Blue Granite Water Company's
5 entire requested ROE, which included the PRPM. The relevant portion states:

6 *The Commission finds Mr. D'Ascendis' arguments persuasive. He provided more*
7 *indicia of market returns, by using more analytical methods and proxy group*
8 *calculations. Mr. D'Ascendis' use of analysts' estimates for his DCF analysis is*
9 *supported by consensus, as is his use of the arithmetic mean. The Commission also*
10 *finds that Mr. D'Ascendis' non-price regulated proxy group more accurately*
11 *reflects the total risk faced [by] price regulated utilities and CWS. Furthermore,*
12 *there is no dispute that CWS is significantly smaller than its proxy group*
13 *counterparts, and, therefore, it may present a higher risk. An appropriate ROE for*
14 *CWS is 10.45% to 10.95%. The Company used an ROE of 10.5% in computing its*
15 *Application, a return on the low end of Mr. D'Ascendis' range, and the Commission*
16 *finds that ROE is supported by the evidence.¹²⁵*

17 In addition, in Docket No. W-354, Subs 363, 364 and 365, the State of North
18 Carolina Utilities Commission ("NCUC") approved my RPM and CAPM analyses, which
19 used PRPM analyses as presented in this proceeding. The relevant portion of the order
20 states:

21 *In doing so the Commission finds that the DCF (8.81%), Risk Premium (10.00%)*
22 *and CAPM (9.29%) model results provided by witness D'Ascendis, as updated to*
23 *use current rates in D'Ascendis Late-Filed Exhibit No. 1, as well as the risk*
24 *premium (9.57%) analysis of witness Hinton, are credible, probative, and are*
25 *entitled to substantial weight as set forth below.¹²⁶*

¹²⁴ Woolridge Direct Testimony, at 83.

¹²⁵ PSC SC Docket No. 2017-292-WS - Order No. 2018-345, at 14. (May 17, 2018).

¹²⁶ NCUC Docket No. W-354, Sub 363, 364, 365, *Order Granting Partial Rate Increase and Requiring Customer Notice*, at PDF 72 (March 31, 2020).

1 **Q. IS THE PRPM IN LIMITED USE?**

2 A. No, it is not. As discussed in my Direct Testimony, the PRPM is based on the research of
3 Dr. Robert F. Engle, dating back to the early 1980s, and is well represented in the academic
4 literature and textbooks specializing in utility cost of capital.¹²⁷

5 **Q. WHAT DO TEXTBOOKS THAT SPECIALIZE IN THE COST OF CAPITAL FOR**
6 **UTILITIES SAY ABOUT THE PRPM?**

7 A. On the subject of the PRPM, Pratt and Grabowski state:

8 Empirical testing of this new model has yielded data allowing a comparison
9 of results with other techniques including the DCF and CAPM. The results-
10 combined with the stability of PRPM estimates- suggests that the model is
11 robust when applied to electric, natural gas, combination electric and gas,
12 and water utility companies.¹²⁸

13 In addition, Morin states:

14 PRPM cost of capital estimates then began to proliferate based on extensive
15 work published in the Journal of Regulatory Economics, The Electricity
16 Journal, and Energy Policy Journal. It is only a matter of time before the
17 technique becomes even more mainstream in regulatory proceedings.

18 ***

19 It is well known that security markets exhibit periods of relative calm and
20 periods of high volatility for a variety of reasons. The GARCH technique
21 does not explain the volatility but *models* its clustering. Investment analysts
22 and financial institutions typically use models such as GARCH to estimate
23 the volatility of returns for stocks, bonds, and market indices. They use the
24 resulting information to help determine pricing decisions and judge which
25 assets will potentially provide higher returns, as well as to forecast the
26 returns. At its core, GARCH is a statistical modeling technique used in
27 analyzing time-series data where the variance error is believed to be serially
28 autocorrelated, and is used to help predict the volatility of returns on
29 financial assets.¹²⁹

¹²⁷ D'Ascendis Direct Testimony, at 27-28.

¹²⁸ Shannon Pratt, Roger Grabowski, *The Lawyer's Guide to The Cost of Capital: Understanding Risk and Return for Valuing Businesses and Other Investments*, American Bar Association, 2015, at 421.

¹²⁹ Morin, at 139-142.

1 **Q. DR. WOOLRIDGE CLAIMS THE PRPM IS A “BLACK BOX” METHOD,**
2 **WHICH CAN ONLY BE PERFORMED USING YOUR PROPRIETARY**
3 **SOFTWARE. IS THAT TRUE?**¹³⁰

4 A. No, it is not. The GARCH methodology is available in various statistical packages such
5 as EViews®, SAS, RATS, S-Plus and JMulti, which are not cost-prohibitive and provide
6 instructions for using the various statistical methodologies in their software. I provided all
7 parties in this proceeding the backup data to run their own GARCH models. While the
8 software I used in this proceeding costs approximately \$2,450 for a single user commercial
9 license,¹³¹ JMulti is a free downloadable software with GARCH estimation applications.

10 **Q. DR. WOOLRIDGE DISAGREES WITH YOUR USE OF AUTHORIZED ROES IN**
11 **DEVELOPING AN EQUITY RISK PREMIUM ESTIMATE. PLEASE RESPOND.**

12 A. Dr. Woolridge notes four issues with the use of authorized ROEs in determining an equity
13 risk premium: (1) authorized ROEs measure commission behavior but not investor
14 behavior; (2) corporate bond yields are never forecasted to decline, resulting in an inflated
15 estimate; (3) gas utility stocks are selling above book value, which indicates that authorized
16 ROEs are above required ROEs; and (4) authorized ROEs overstate the cost of capital as
17 evidenced by Werner and Jarvis.¹³² I have already addressed (4) previously and will not
18 repeat that discussion. I will address the remaining items below.

¹³⁰ Woolridge Direct Testimony, at 82.

¹³¹ <http://www.eviews.com/general/prices/prices.html>

¹³² Woolridge Direct Testimony, at 101-103.

1 **Q. DO YOU AGREE THAT AUTHORIZED ROES ARE NOT REPRESENTATIVE**
2 **OF INVESTOR BEHAVIOR?**

3 A. No, I do not. It is widely accepted that the concept of utility regulation as a substitute for
4 competition, i.e., the authorized ROE, is intended to be equivalent to the investor required
5 return. The CRRA Guide, which is the training manual for SURFA states:

6 In a sense, the “visible hand of public regulation was (created) to replace
7 the invisible hand of Adam Smith in order to protect consumers against
8 exorbitant charges, restriction of output, deterioration of service, and unfair
9 discrimination.”^[footnote omitted]

10 ***

11 As indicated above, regulation of public utilities reflects a belief that the
12 competitive mechanism alone cannot be relied upon to protect the public
13 interest. Essentially, it is theorized that a truly competitive market involving
14 utilities cannot survive and, thereby, will fail to promote the general
15 economic welfare. But this does not mean that regulation should alter the
16 norm of competitive behavior for utilities. On the contrary, the primary
17 objective of regulation is to produce market results (*i.e.*, price and quantity
18 supplied) in the utility sectors of the economy closely approximating those
19 conditions which would be obtained if utility rates and services were
20 determined competitively.¹³³

21 Additionally, in Principles of Public Utility Rates, Bonbright states:

22 Lest the reader of this chapter gain the impression that it is intended to deny
23 the relevance of any tests of reasonable rates derived from the theory or the
24 behavior of competitive prices, let me state my conviction that no such
25 conclusion would be warranted. On the contrary, a study of price behavior
26 both under assumed conditions of pure competition and under actual
27 conditions of mixed competition is essential to the development of sound
28 principles of utility rate control. Not only that: any good program of public
29 utility rate making must go a certain distance in accepting competitive-price
30 principles as guides to monopoly pricing. For rate regulation must
31 necessarily try to accomplish the major objectives that unregulated
32 competition is designed to accomplish; and the similarity of purpose calls
33 for a considerable degree of similarity of price behavior.

34 Regulation, then, as I conceive it, is indeed a substitute for competition; and
35 it is even a partly imitative substitute. But so is a Diesel locomotive a partly
36 imitative substitute for a steam locomotive, and so is a telephone message a
37 partly imitative substitute for a telegraph message. What I am trying to
38 emphasize by these crude analogies is that the very nature of a monopolistic
39 public utility is such as to preclude an attempt to make the emulation of

¹³³ David C. Parcell, Cost of Capital Manual, Society of Utility and Regulatory Financial Analysts, 2020 Edition, at 3-4.

1 competition very close. The fact, for example, that theories of pure
2 competition leave no room for rate discrimination, while suggesting a
3 reason for viewing the practice with skepticism, does not prove that
4 discrimination should be outlawed. And a similar statement would apply
5 alike to the use of an original-cost or a fair value rate base, neither of which
6 is defensible under the theory or practice of competitive pricing.¹³⁴

7 Finally, Phillips states in *The Regulation of Public Utilities*:

8 Public utilities are no longer, if they were ever, isolated from the rest of the
9 economy. It is possible that the expanding utility sector has been taking too
10 large a share of the nation's resources, especially of investment.^[footnote omitted]
11 At a minimum, regulation must be viewed in the context of the entire
12 economy – and evaluated in a similar context. Public utilities have always
13 operated within the framework of a competitive system. They must obtain
14 capital, labor and materials in competition with unregulated industries.
15 Adequate profits are not guaranteed to them. Regulation then, should
16 provide incentives to adopt new methods, improve quality, increase
17 efficiency, cut costs, develop new markets and expand output in line with
18 customer demand. In short, regulation is a substitute for competition and
19 should attempt to put the utility sector under the same restraints competition
20 places on the industrial sector.¹³⁵

21 In view of the above, regulation is indeed a substitute for competition and ROEs
22 determined by regulatory commissions would be perceived by investors as the required
23 cost of capital.

24 **Q. ARE PROJECTED BOND YIELDS ALWAYS HIGHER THAN CURRENT BOND**
25 **YIELDS?**

26 A. No, they are not. In this proceeding, Dr. Woolridge uses a current 30-year Treasury bond
27 yield of 5.00% in his CAPM analysis. In my updated CAPM analysis, the projected 30-
28 year Treasury bond yield I use is 4.84%. Dr. Woolridge's concern should be dismissed.

¹³⁴ James C. Bonbright, *Principles of Public Utility Rates*, Columbia University Press, 1961, at 106-107.

¹³⁵ Charles F. Phillips, *The Regulation of Public Utilities*, Public Utility Reports, Inc., 1993, at 173.

1 **Q. DO MARKET-TO-BOOK (“M/B”) RATIOS GREATER THAN ONE INDICATE**
2 **THAT AUTHORIZED ROES ARE GREATER THAN REQUIRED ROES?**

3 A. No. Market values can diverge from book values for a myriad of reasons including, but
4 not limited to, EPS and dividends per share expectations, merger / acquisition expectations,
5 interest rates, etc. As noted by Phillips:

6 Many question the assumption that market price should equal book value,
7 believing that ‘the earnings of utilities should be sufficiently high to achieve
8 market-to-book ratios which are consistent with those prevailing for stocks
9 of unregulated companies.¹³⁶

10 As discussed by Bonbright, it is very clear that the market prices of public utility common
11 stocks are influenced by factors which are beyond the direct influences of the regulatory
12 process:

13 In the first place, commissions cannot forecast, except within wide limits,
14 the effect their rate orders will have on the market prices of the stocks of
15 the companies they regulate. In the second place, *whatever the initial*
16 *market prices may be, they are sure to change not only with the changing*
17 *prospects for earnings, but with the changing outlook of an inherently*
18 *volatile stock market.* In short, market prices are beyond the control, though
19 not beyond the influence of rate regulation. Moreover, even if a
20 commission did possess the power of control, any attempt to exercise it ...
21 would result in harmful, uneconomic shifts in public utility rate levels
22 (emphasis added).¹³⁷

23 **Q. DR. WOOLRIDGE BELIEVES THAT YOUR MRP ESTIMATES DERIVED**
24 **FROM *VALUE LINE*, BLOOMBERG AND S&P CAPITAL IQ DATA USE**
25 **EXCESSIVE GROWTH RATES. PLEASE RESPOND.**

26 A. I disagree with Dr. Woolridge’s statement. The implied expected market returns using
27 *Value Line*, Bloomberg and S&P Capital IQ data are only two out of five measures. The
28 average implied market return for my Direct (13.15%) and Rebuttal Testimonies (12.71%)

¹³⁶ Charles F. Phillips, The Regulation of Public Utilities, Public Utility Reports, Inc., 1993, at 395.

¹³⁷ James C. Bonbright, Albert L. Danielsen and David R. Kamerschen, Principles of Public Utility Rates (Public Utilities Reports, Inc., 1988), at 334.

both represent approximately the 47th percentile, of actual returns observed from 1926 to 2025, as shown on page 1 of Exhibit No. ____ (DWD-6R) and are comparable to the average historical market return of 12.36%. Moreover, because market returns historically have been volatile, my market return estimates are statistically indistinguishable from the long-term arithmetic average market return data.¹³⁸

Q. DR. WOOLRIDGE CRITIQUES YOUR MARKET DCF BY COMPARING YOUR IMPLIED GROWTH RATE WITH GDP GROWTH, IMPLYING THAT THEY ARE EQUIVALENT MEASURES.¹³⁹ DO YOU AGREE?

A. No, I do not. The goal of the market DCF is to calculate an investor-required return on the market, and market returns are not correlated with GDP growth (0.13).¹⁴⁰ Because GDP growth and market returns are not related, Dr. Woolridge's concerns should be dismissed.

Q. PLEASE SUMMARIZE YOUR IMPLIED MARKET RETURNS, ERPS, AND MRPS AS COMPARED WITH OBSERVED VALUES.

A. As shown on Table 7 below, my implied market returns, ERPs and MRPs in my initial and updated analyses compare favorable to historical experience.

Table 7: Percentile Rank of Implied Market Returns, ERPs, and MRPs¹⁴¹

Measure	Indicated Value	Percentile Rank
Market Return – Initial	13.15%	47.00%
Market Return – Updated	12.71%	46.70%
Equity Risk Premium – Initial	5.01%	48.20%
Equity Risk Premium Updated	4.88%	48.00%
Market Risk Premium – Initial	8.54%	48.70%
Market Risk Premium - Updated	7.87%	44.40%

¹³⁸ SBBI-2023, at 248-250.

¹³⁹ Woolridge Direct Testimony, 91-101.

¹⁴⁰ Correlations range from negative one to positive one. The closer the correlation is to zero, the weaker the relationship. Positive values indicate a positive correlation, where the values of both variables tend to move in the same direction.

¹⁴¹ Exhibit No. ____ (DWD-6R)

1 As shown above, all of my market returns and associated premiums are consistent
2 with historical experience. As such, the Commission should ignore Dr. Woolridge's
3 concerns about the level of my prospective market returns and associated risk premiums.

4 **Q. DO YOU AGREE WITH DR. WOOLRIDGE' S SUGGESTION THAT**
5 **COMPETITIVE FIRMS COMPARABLE TO UTILITIES DO NOT EXIST?**

6 A. No, I do not. As I discussed in my Direct Testimony, competitive firms of comparable risk
7 to utilities do exist. The selection criteria for my Non-Utility Proxy Group was based on
8 ranges of two measures of risk, the unadjusted beta of the Utility Proxy Group, which
9 measures systematic, or market risk, and the standard error of the regression which gave
10 rise to those betas, which measures non-systematic, or diversifiable risk. Systematic plus
11 non-systematic risk is one definition of total risk. Each company I selected for my Non-
12 Utility Proxy Group was required to have an unadjusted beta and a standard error of the
13 regression within the ranges generated by the Utility Proxy Group, as explained in pages
14 46 and 47 of my Prepared Direct Testimony and in Direct Exhibit DWD-7. Business and
15 financial risks may vary between companies and proxy groups, but if the collective average
16 betas and standard errors of the regression of the group are similar, then the total, or
17 aggregate, non-diversifiable market risks and diversifiable risks are similar, as noted in
18 "Comparable Earnings: New Life for an Old Precept" provided in Exhibit No.__(DWD-
19 7R). Thus, because the non-price regulated companies are selected based on analyses of
20 market data, they are comparable in total risk (even though individual risks may vary) to
21 my Utility Proxy Group. This is demonstrated clearly on page 273 of Jack C. Francis'
22 Investments: Analysis and Management (page 3 of Exhibit No.__(DWD-8R)), which
23 shows that total risk can be "partitioned into its systematic and unsystematic components."

Essentially, companies that have similar betas and standard errors of regression have similar total investment risk. Therefore, it is entirely appropriate to rely on the results of the application of the DCF, RPM and CAPM analyses to the Non-Price Regulated Proxy Group.

Q. IS THERE A SPECIFIC ADVANTAGE TO USING YOUR SELECTION CRITERIA, WHICH USES MEASURES OF SYSTEMATIC AND UNSYSTEMATIC RISK, INSTEAD OF USING THE COMBINATION OF BUSINESS AND FINANCIAL RISK?

A. Yes. Value Line unadjusted betas and the standard error of the regressions giving rise to those betas are measurable objective values, whereas total business risk and financial risk measures are more subjective.

Q. HAVE YOU USED OTHER MEASURES OF TOTAL RISK TO COMPARE YOUR UTILITY PROXY GROUP AND YOUR NON-PRICE REGULATED PROXY GROUP?

A. Yes. I compared the average and median Value Line Safety Ranking, the annualized volatility of stock returns, and the Coefficient of Variation (“CoV”) of net profit Utility Proxy Group and Non-Price Regulated Proxy Group, as shown on Table 8 below:

Table -8: Risk Assessment of Non-Price Regulated Proxy Group and Utility Proxy Groups Using Value Line Safety Ranking

Group	Average Safety Rank	Median Safety Rank	Average CoV Net Profit	Median CoV Net Profit	Average Annualized Volatility	Median Annualized Volatility
Utility Proxy Group	1.54	1.00	0.11	0.11	20.20%	19.53%
Non-Price Reg. Proxy Group	1.60	2.00	0.14	0.10	21.90%	22.25%

As shown, the Safety Rankings, annualized volatility of their stock returns, and CoV of net profit of the Utility Proxy and the Non-Price Regulated Proxy Group are

comparable, indicating comparable total risk. This, in addition to all of the above, should lead the Commission to consider that competitive companies comparable in risk to utilities exist, and that the results of my Non-Price Regulated Proxy Group should be considered in determining Bear Valley's ROE in this proceeding.

V. RESPONSE TO SNOW SUMMIT WITNESS MR. MONSEN

Q. PLEASE BRIEFLY SUMMARIZE MR. MONSEN'S ANALYSES AND RECOMMENDATIONS.

A. Mr. Monsen recommends that the Commission adopt a lower ROE than BVES' proposed 11.30% ROE. Mr. Monsen does not present an independent cost of equity analysis but instead his recommendation relies on the Commission's recent authorization of a 9.75% ROE for Liberty Utilities (CalPeco) ("CalPeco").¹⁴² He characterizes CalPeco as an excellent benchmark for BVES and concludes that the Commission's cost of capital decision for CalPeco is indicative of a reasonable ROE for BVES.

Q. MR. MONSEN CRITICIZES BVES'S ROE ANALYSIS BECAUSE CALPECO' S PUBLICLY-TRADED PARENT COMPANY, ALGONQUIN POWER & UTILITIES CORP. ("AQN") WAS NOT INCLUDED IN YOUR UTILITY PROXY GROUP. PLEASE RESPOND.

A. AQN was not included in my Utility Proxy Group because it does not pass my selection criteria, specifically, it is not covered by *Value Line*. Notably, the other cost of capital expert, Dr. Woolridge, also did not consider AQN in his proxy group. Mr. Monsen's criticism is misplaced.

¹⁴² Monsen Direct Testimony, at 18-19.

1 **Q. MR. MONSEN CHARACTERIZES BEAR VALLEY' S PARENT COMPANY,**
2 **AWR, A MUCH LARGER COMPANY THAN BEAR VALLEY.¹⁴³ DOES THE**
3 **COMMISSION GENERALLY LOOK TO THE CORPORATE PARENT FOR**
4 **GUIDANCE REAGRDNIG THE CAPITAL STRUCTURE OR COST OF**
5 **COMMON EQUITY?**

6 A. No, it does not. As discussed previously, the Commission evaluates the utilities it regulates
7 on a stand-alone basis. As such, AWR's size would have no bearing on the risk on BVES,
8 which should be evaluated on its own merits.

9 **Q. DO YOU AGREE WITH MR. MONSEN' S CONCLUSION THAT THE**
10 **AUTHORIZED RETURN FOR CALPECO PROVIDES AN APPROPRIATE**
11 **BENCHMARK FOR DETERMINING BEAR VALLEY'S ROE?**

12 A. No. As discussed previously, reliance on historical authorized ROEs to determine forward-
13 looking ROEs is not appropriate and should be avoided.

14 **Q. MR. MONSEN REVIEWS APPARENT SIMILARITIES BETWEEN BVES AND**
15 **CALPECO FOR SUPPORT OF HIS RECOMMENDED ROE.¹⁴⁴ PLEASE**
16 **RESPOND.**

17 A. The characteristics observed by Mr. Monsen may establish certain similarities in the
18 utilities' operations and customer bases, but they do not establish comparable investor risk.

19 For example, BVES is significantly smaller than CalPeco. Based on Mr. Monsen's
20 Table 7 in his direct testimony, CalPeco's customer base is more than twice as large, its
21 maximum coincident demand is approximately 2.6x the volume of BVES, has

¹⁴³ Monsen Direct Testimony, at 17.

¹⁴⁴ Monsen Direct Testimony, at 17.

1 approximately 3.4x the sales of BVES, and owns 8.6x more generation than BVES.¹⁴⁵ As
2 discussed previously, size and risk are linked for utilities and should be reflected in the
3 Company's ROE.

4 **Q. MR. MONSEN STATES THAT BVES' REGULATORY MECHANISMS**
5 **MITIGATE CERTAIN BUSINESS RISKS.¹⁴⁶ PLEASE RESPOND.**

6 A. I do agree with Mr. Monsen's opinion that regulatory mechanisms available to Bear Valley
7 would necessarily reduce the Company's risk relative to its peers because of the prevalence
8 of similar mechanisms across jurisdictions. As shown in Exhibit No.__(DWD-9R),
9 regulators in other jurisdictions have largely adopted various regulatory mechanisms for
10 the operating subsidiaries of the Utility Proxy Group that are similar to that of Bear Valley.
11 It is important to keep in mind that risk, as it relates to investor-required returns, is
12 comparative. Because returns are based on the economic principle of opportunity costs,
13 risk and return should be viewed in the context of alternative investments. That economic
14 principle is consistent with the *Hope* and *Bluefield* "comparable risk" standard, under
15 which the authorized return should be comparable to those available to firms of similar
16 risk.

17 Consistent with those economic and regulatory principles, risk and return should
18 not be viewed in isolation. Rather, the analytical issue is whether a regulatory mechanism
19 would reduce a utility's risk relative to its peers such that investors would specifically and
20 measurably reduce their required return for that utility. As discussed below, there is no
21 reason to conclude equity investors would see the Company's regulatory mechanisms as

¹⁴⁵ Monsen Direct Testimony, at 17.

¹⁴⁶ Monsen Direct Testimony, at 17-18.

1 so risk-reducing relative to other utilities that they would accept a lower return in exchange
2 for it.

3 **VI. CONCLUSION**

4
5 **Q. WHAT IS YOUR RECOMMENDED ROE FOR BEAR VALLEY?**

6 A. Given the indicated ROE ranges applicable to the Utility Proxy Group and Bear Valley, I
7 conclude that an ROE of 11.30% is appropriate and conservative.

8 **Q. IN YOUR OPINION, IS YOUR PROPOSED ROE OF 11.30% FAIR AND**
9 **REASONABLE TO BEAR VALLEY AND ITS CUSTOMERS?**

10 A. Yes, it is.

11 **Q. IN YOUR OPINION, IS BEAR VALLEY'S REQUESTED CAPITAL**
12 **STRUCTURE, WHICH CONTAINS 40.00% LONG-TERM DEBT AND 60.00%**
13 **COMMON EQUITY, APPROPRIATE FOR RATEMAKING PURPOSES?**

14 A. Yes, it is.

15 **Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?**

16 A. Yes, it does.

CHAPTER 2

CAPITAL STRUCTURE RATIOS AND DEBT COST RATES

By Gladys Farrow

I. Overview

My direct testimony on the cost of capital issues is found in BVES Volume 4, pages 68-86. In that testimony, I addressed components used in the cost of capital calculation and BVES's request for an adjustment mechanism to be applied to the cost of capital components when market conditions change.

The cost of capital used to determine the authorized rate of return is comprised of three components. First is the cost of long-term debt; second is the cost of equity; and third is the amount of debt and equity that makes up the utility's capitalization (i.e., the cap structure). My testimony addressed the first and third components--the cost of long-term debt and the cap structure.¹⁴⁷

In addition to the cost of debt and cap structure, my direct testimony also requests that the Commission authorize the cost of capital mechanism (CCM) that would allow for interim adjustments in the adopted rate of return during the four-year GRC cycle.

My direct testimony recommends that the Commission adopt a cost of long-term debt for BVES of 5.92%, and a cap structure comprised of 60% equity and 40% debt.¹⁴⁸ Lastly, my testimony requested the Commission authorize a CCM for BVES similar to the CCMs that have been authorized by the Commission for the larger investor-owned electric utilities in California (SCE, SDG&E, PG&E).¹⁴⁹

¹⁴⁷ The third component of the cost of capital—the cost of equity—is addressed in the direct and rebuttal testimony of BVES witness Mr. D'Ascendis.

¹⁴⁸ BVES Exhibit Volume 4 Direct Testimony- Cost of Capital, Chapter 2.

¹⁴⁹ BVES Exhibit Volume 4 Direct Testimony- Cost of Capital, Chapter 2, Section V.

1 This rebuttal testimony addresses the same three issues as in my direct testimony, namely
2 cost of debt, cap structure, and the CCM mechanism. As discussed below, Cal Advocates did not
3 offer an alternative recommendation regarding the long-term cost of debt, opting to use the rate
4 proposed by BVES in their recommendation. In addition, Cal Advocates did not oppose BVES's
5 request for the CCM. The only disputed issue from my direct testimony is therefore the cap
6 structure.

7 **II. Cost of Long-Term Debt**

8 The cost of long-term debt includes three components: the cost of existing debt, the
9 anticipated retirement of any outstanding debt, and the projected cost of new debt to be issued.
10 Pages 70-77 of my direct testimony describe my calculations for each of the three components of
11 the long-term debt cost. The results of those calculations are summarized on page 77:

12 Based on the cost of BVES's current outstanding long-term debt combined with
13 the expected future debt issuances and the expected cost of those issues, BVES requests
14 the Commission adopt 5.92% as the weighted average cost of long-term debt for the period 2027-
15 2030.

16 Cal Advocates did not address BVES's calculation of long-term debt costs at all. Although
17 Cal Advocates proposed three different recommendations regarding the cost of equity based on
18 different cap structures, there is no difference in their recommendation for the long-term cost of
19 debt. As stated in their testimony: "Regardless of the capital structure choice, I am using BVES's
20 proposed long term debt cost rate of 5.92%."¹⁵⁰

21 The Commission should adopt BVES's recommendation of 5.92% for the long-term cost
22 of debt.

¹⁵⁰ Exhibit CA-06, lines 8-9, pp. 29; lines 7-9, p. 112.

1 **III. Cap Structure**

2 BVES's currently authorized cap structure is 43% debt and 57% equity. For the 2027-
3 2030 GRC cycle, BVES proposes a cap structure of 40% debt and 60% equity. As described in
4 my direct testimony,¹⁵¹ BVES's cap structure recommendation is based on its recorded
5 capitalization as of year-end 2024, plus known debt issuances in 2025, forecasted debt issuances,
6 equity infusions from BVES's parent, dividends paid to BVES's parent, and retained earnings for
7 the period 2027-2030. The recommended 40% debt and 60% equity ratio represents the average
8 cap structure for the four-year GRC cycle.

9 Cal Advocates has recommended multiple alternative cap structures for BVES.

10 Cal Advocates assert that BVES's proposed cap ratio at 40% debt and 60% equity has a
11 much higher equity component than the proxy group of other electric utilities. This assertion is
12 the basis for Cal Advocates' claim that BVES has less financial risk than the proxy group.

13 Cal Advocates' assertion is baseless and should be rejected. As shown below, Cal
14 Advocates' finding that BVES has a much higher equity ratio than the proxy group is based on
15 calculations that have been repeatedly rejected by the Commission in prior cost of capital
16 proceedings.

17 **IV. Cal Advocates' Recommendation**

18 Cal Advocates testimony recommends three different capitalization ratios for BVES:

19 Recommendation I: 50% debt and 50% equity

20 Recommendation II: 43% debt and 57% equity

21 Recommendation III: 40% debt and 60% equity.¹⁵²

¹⁵¹ BVES Exhibit Volume 4 Direct Testimony- Cost of Capital, p.78.

¹⁵² Exhibit CA-06, Table 2, p. 5.

1 Cal Advocates identified the first recommendation as their “primary recommendation”.
2 The second and third recommendations are equal to BVES’s currently adopted cap structure
3 reached in a settlement agreement in the last general rate case and BVES’s recommended cap
4 structure in this application, respectively.

5 As noted above, all three of Cal Advocates’ cap structure recommendations incorporate
6 BVES’s recommended cost of long-term debt of 5.92%. With regards to the cost of equity, Cal
7 Advocates proposes a different cost of equity for each of the three proposed cap structure
8 recommendations. Cal Advocates’ cost of equity recommendations are addressed in the Rebuttal
9 Testimony of BVES witness Mr. Dylan D’Ascendis.

10 As discussed below, what undermines Cal Advocates’ three recommendations is that none
11 of them are remotely in line with Cal Advocates’ own analysis and findings regarding the equity
12 ratios for the proxy group.

13 **V. Cal Advocates Analysis**

14 Cal Advocates claim that the common equity component in the cap structure for the utilities
15 in their electric proxy group is 38.1%. Cal Advocates imply that the 38.1% equity ratio is
16 comparable to BVES’s 60% equity recommendation: “As such, the average common equity ratio
17 for the proxy group companies includes a much lower common equity ratio and much higher
18 financial risk than BVES’s proposed structure.”¹⁵³

19 Cal Advocates’ equity ratio calculation--and therefore its comparison to BVES-- is flawed.
20 Cal Advocates’ calculation includes two critical errors. First, Cal Advocates use the equity ratio
21 at the holding company level for companies in the proxy group; and second, Cal Advocates include

¹⁵³ Exhibit CA-06, lines 3-5, p. 24.

1 short-term debt in the debt component. Both aspects of Cal Advocates' calculation have been
2 rejected by the Commission as discussed below.

3 With regards to the issue of calculating the equity ratio at the holding company level, Cal
4 Advocates state:

5 It is appropriate to use the common equity ratios of the utility holding companies because
6 the *holding companies* are publicly traded, and their stocks are used in the cost-of-equity capital
7 studies. The equities of the *operating utilities* are not publicly traded, and hence their stocks cannot
8 be used to compute the cost of equity capital for BVES.¹⁵⁴

9 Commission decisions approving the creation of utility holding companies have clearly
10 established the principle that the capital structure of the parent holding company is irrelevant to
11 the question of the appropriate capital structure of the regulated utility. For example, in the
12 Southern California Edison Holding Company Decision, D.88-01-063, the Commission held that
13 it must:

14 [d]etermine the utility's capital structure and return on common equity on a stand-alone
15 basis, independent of the operations of the nonutility affiliates. Because of the stand-alone
16 approach, the capital ratios and return on equity will reflect only the risks and costs of the utility
17 operation.¹⁵⁵

18 The decision to form the AWR Holding Company (the parent company for BVES) has
19 similar provisions,¹⁵⁶ including stipulations that the utility capital requirements shall be given
20 priority by the Board¹⁵⁷, that the utility maintain the cap structure consistent with the Commission-

¹⁵⁴ Exhibit CA-06, lines 12-16, p. 24 (emphasis supplied).

¹⁵⁵ Southern Calif. Edison Co., D.88-01-063, 22 CPUC 2d 347, 356 (1988) ("Edison Holding Company Decision"); see generally, In re Pacific Gas & Elec. Co., D.99-04-068, 86 CPUC 2d 76 (Apr. 22, 1999); In re Pacific Gas & Elec. Co., D.96-11-017, 69 CPUC 2d 167 (Nov. 6, 1996) Re San Diego Gas and Elec. Co., D.86-03-090, 20 CPUC 2d 660 (1986).

¹⁵⁶ D.98-06-068.

¹⁵⁷ D.98-06-068, Attachment 1, Rule 11.

1 adopted levels¹⁵⁸, that the utility continue to issue its own debt¹⁵⁹, and that the utility not guarantee
2 debt of the holding company without Commission approval¹⁶⁰. In addition to the Holding
3 Company decisions, the Commission has adopted Affiliate Transactions Rules prohibiting utilities
4 like BVES from guaranteeing or securing debt of the parent or other affiliate.¹⁶¹

5 In conclusion, Cal Advocates' assertion that it is appropriate to use equity ratios of the
6 holding companies ignores, and is in conflict with, well established Commission policy on this
7 issue.

8 Regarding the inclusion of short-term debt in the cap structure, Cal Advocates states:

9 Short-term debt, like long-term debt, has a higher claim on the assets and earnings of the
10 company and requires timely payment of interest and repayment of principal. Thus, in comparing
11 the common equity ratios of the holding companies with BVES's recommendation, it is
12 appropriate to include short-term debt when computing the holding company common equity
13 ratios.¹⁶²

14 The Commission has repeatedly denied the notion that short-term debt should be included
15 in the utility cap structure. In every cost of capital application for the electric utility industry since
16 at least 2002, the Commission has stated explicitly that the cap structure excludes short-term debt
17 as noted below.¹⁶³

18 D.02-11-027: "Capital structure consists of long-term debt, preferred stock, and common
19 equity." FN "Excludes short-term debt" page 4

¹⁵⁸ D.98-06-068, Attachment 1, Rule 12.

¹⁵⁹ D.98-06-068, Attachment 1, Rule 13.

¹⁶⁰ D.98-06-068, Attachment 1, Rule 14.

¹⁶¹ D.10-10-019, modified by D11-10-034 and D.12-01-042, Rule VII.

¹⁶² Exhibit CA-06, lines 22-23, p. 24 and lines 1-3, p. 25.

¹⁶³ See D.02-11-027, page 4; D.04-12-047, page 15; D.05-12-043, page 4; D.12-12-034, page 5; D.19-12-056, page 6; and D.25-12-043, page 5.

1 D.04-12-047: “Capital structure consists of long-term debt, preferred stock, and common
2 equity.” FN: “Excludes short-term debt, debt due within one year.” Page 15

3 D.05-12-043: “Capital structure consists of long-term debt, preferred stock, and common
4 equity.” FN: “Debt due within one year, short-term debt, is excluded” page 4

5 D12-12-034: “Capital structure consists of long-term debt, preferred stock, and common
6 equity.” FN: “Debt due within one year, short-term debt, is excluded” page 5

7 D.12-12-056: “The capital structure of an investor owned utility (IOU) is the proportional
8 authorization of shareholders’ equity and debt that comprise a company’s long-range financing or
9 its capitalization. For the purposes of this proceeding, the capital structures of the applicants are
10 comprised of distributions of long-term debt, preferred equity, and common equity.” FN: “Debt
11 due within one year, short-term debt, is excluded” Debt due within one year, short-term debt, is
12 excluded.” page 6

13 D.25-12-043: “The capital structure of an investor-owned utility (IOU) is the proportional
14 authorization of shareholders’ equity and debt that comprise a company’s long range financing.
15 For the purposes of this proceeding, the capital structures of the Applicants are comprised of
16 distributions of long-term debt, preferred equity, and common equity.” FN: “Debt due within one
17 year (i.e., short-term debt) is excluded.” Page 5

18 Data associated with Southern California Edison (SCE), which is one of the 25 companies
19 in Cal Advocates’ utility proxy group, illustrates the potential flaws in Cal Advocates’ analysis.
20 Table 5 in Cal Advocates’ testimony presents authorized ROEs and common equity ratios for
21 electric IOUs in California for the period 2020-2026¹⁶⁴. The third line from the bottom on that
22 table shows data for SCE. That data on that line shows that SCE currently has an adopted common

¹⁶⁴ Although Cal Advocates Table 5 indicates that the data on the Table is for the years 2010 – 2026, BVES did not find any results for years prior to 2020 on the Table. BVES believes that the title on Table 5 may contain a typo.

1 equity ratio of 52% based on their latest cost of capital decision. Despite the adopted common
2 equity ratio of 52% shown on Table 5, Cal Advocates' calculation of the peer group common
3 equity ratio uses a common equity ratio of 29% for EIX, SCE's *holding company*, rather than the
4 adopted level of common equity for SCE, *the utility*. For the reasons already stated above, Cal
5 Advocates' use of equity ratios of the holding company is contrary to well-established Commission
6 precedent.

7 Unfortunately, SCE/EIX is the only California based entity in Cal Advocates' utility peer
8 group so BVES was unable to discover other anomalies in Cal Advocates' analysis. But the
9 example of SCE demonstrates that the combination of these two flaws in Cal Advocates' analysis
10 is significant and, therefore, fundamentally undermines the results and the use of those results in
11 comparison to BVES.

12 One final observation about Cal Advocates' analysis is that Cal Advocates doesn't appear
13 to rely on their analytical results as the basis of their cap structure recommendations. As noted
14 earlier in this testimony, Cal Advocates recommended three alternative cap structures, with three
15 different equity ratios. The smallest equity ratio recommended by Cal Advocates is 50%, and the
16 largest is 60%. None of their recommendations is close to the 38.1% equity ratio Cal Advocates
17 asserted to be the average for the utility proxy group. By ignoring their own 38.1% figure in their
18 final recommendations, Cal Advocates appear to be aware of the shortfalls of their analysis,
19 suggesting they knew that number did not reflect a realistic capital structure for operating utilities.
20 As previously noted, an equity ratio of 50% is Cal Advocates' "primary recommendation".
21 Ultimately, an analysis that ignores its own data cannot produce reliable recommendations and
22 should be dismissed altogether.

1 Lastly, Cal Advocates argue that utilities should maximize debt and lower equity ratios to
2 minimize customer rates, emphasizing that equity is more expensive than debt. This argument
3 oversimplifies the capital structure decision. Cal Advocates' analysis, which focuses solely on the
4 impact of interest rates, completely ignores the critical balance of a multitude of factors that a
5 utility must maintain to manage financing risks, protect investment-grade credit ratings, and ensure
6 strict compliance with debt covenants.

7 While debt has a lower nominal pre-tax cost than equity, pushing an equity ratio below a
8 reasonable threshold increases financial risk. Credit rating agencies, like Standard & Poor's (S&P),
9 monitor cash flow-to-debt metrics closely. Although BVES is not separately rated by S&P, its
10 capital structure is evaluated as part of AWR's consolidated capital structure, along with all of
11 AWR's other subsidiaries. Consequently, Cal Advocates' proposal to reduce BVES's equity ratio
12 and inject more debt would negatively impact AWR's consolidated credit ratings and harm
13 BVES's customers. As discussed in my direct testimony, the Funds From Operations (FFO)-to-
14 debt ratio is the core indicator used by credit rating agencies to evaluate a utility's leverage and
15 long-term financial health.¹⁶⁵ Crucially for California utilities, S&P typically mandates higher
16 FFO-to-debt thresholds to maintain investment-grade ratings due to heightened regional business
17 risk. Forcing too much debt into the capital structure triggers credit downgrades, which directly
18 increases the interest rates the utility must pay on future debt issuances. This erases any theoretical
19 short-term savings for customers and threatens access to capital markets with reasonable terms
20 during volatile times.

21 Furthermore, maintaining an equity ratio as requested by BVES in this proceeding is
22 critical to ensuring BVES remains in strict compliance with its debt covenant requirements as

¹⁶⁵ Volume 4 Direct Testimony- Cost of Capital, p.83.

1 discussed in my direct testimony.¹⁶⁶ BVES's credit facility and long-term note agreements contain
2 stringent affirmative and negative covenants, including the mandatory maintenance of a minimum
3 interest coverage ratio of 3.0 times its interest expense. BVES cannot permit this interest coverage
4 ratio to drop below 3.0-to-1.0 at the end of any fiscal quarter without triggering an immediate event
5 of default under the agreements. Because BVES's operations are highly capital-intensive, the
6 utility must continuously secure future financing for its required infrastructure capital projects.
7 Future long-term financing must consist of a balanced mix of long-term debt and equity.
8 Artificially inflating debt levels, as Cal Advocates proposes, would place a severe, unsustainable
9 strain on this interest coverage covenant. Conversely, authorizing a 60% equity ratio provides
10 BVES the necessary flexibility to raise equity capital, mitigate overall interest expenses, and
11 safeguard continuous compliance with its vital financing agreements.

12 In summary, as a small electric utility operating in California, BVES faces unique
13 constraints and limited flexibility when raising capital. BVES requires a robust equity ratio to
14 offset the heightened business and financial risks associated with its smaller scale, catastrophic
15 wildfire exposures, and significant capital expenditure requirements driven by state mandates.
16 Reducing the equity ratio simply to take advantage of lower cost of debt, as recommended by Cal
17 Advocates, escalates financial risk, threatens AWR's consolidated investment-grade credit ratings,
18 jeopardizes compliance with restrictive debt covenants, and will ultimately drive up long-term
19 borrowing costs for BVES's customers.

20 **VI. Cal Advocates' Recommended Cap Structure**

21 As noted above, Cal Advocates recommended three alternative cap structures for the
22 Commission's consideration. Their "primary recommendation" is a cap structure of 50% debt and

¹⁶⁶ Volume 4 Direct Testimony- Cost of Capital, pp.81-82.

1 50% equity. The only justification for this recommendation offered by Cal Advocates is a graph¹⁶⁷
2 and their finding based on the graph that “while it has declined in recent years, the average
3 authorized common equity ratio by state utility regulatory commissions has been in the 50% range
4 for the past two decades.”¹⁶⁸

5 Cal Advocates’ finding is hardly conclusive. Moreover, Cal Advocates’ own testimony
6 arguably undermines the applicability of their graph as a basis for establishing BVES’s cap
7 structure in this proceeding.

8 As discussed above, Table 5 on page 19 of Cal Advocates’ testimony summarizes
9 Commission adopted ROE and common equity ratios for all of the state’s electric IOUs since 2020.
10 The results for twenty-four decisions are shown on Cal Advocates Table 5.¹⁶⁹ Of the 24 results
11 depicted there, the Commission adopted a common equity ratio below 52% *only one time*. In the
12 most recent decisions, the Commission adopted a 52% common equity ratio for SCE, PG&E,
13 SDG&E, and SoCalGas in December 2025, and a 52.5% ratio for Liberty Utilities in March 2026.

14 The Commission should disregard Cal Advocates’ “primary recommendation” to adopt a
15 cap structure for BVES that includes a smaller equity component than any of larger energy IOUs
16 in the state. The next section will further explain why BVES’s capital structure requires a higher
17 equity layer than the utilities noted above. Cal Advocates’ recommendation lacks foundation and
18 is irrelevant as a valid benchmark for BVES’s cap structure.

19 **VII. BVES’s Actual Cap Structure**

20 BVES’s recommendation is for the Commission to adopt a cap structure of 40% debt and
21 60% equity. BVES’s current adopted cap structure is 43% debt and 57% equity reached in a

¹⁶⁷ Exhibit CA-06, Figure 5, p. 28.

¹⁶⁸ Exhibit CA-06, lines 5-7, p. 28.

¹⁶⁹ There are actually 25 results on Table 5. BVES excluded the one result for BVES’s prior GRC.

settlement agreement in BVES's last general rate case. Settlement agreements are not precedential and do not set rules and guidance for future rate cases. This is largely due to the fact that parties typically must compromise many of their core positions in order to reach an overall settlement. BVES's current recorded cap structure (as of June 30, 2026) is 41% debt and 59% equity.

Because of BVES's relatively small size, BVES's opportunities to issue debt and/or equity are more limited than the state's larger energy IOUs. As a result, BVES has less flexibility to manage exactly to its adopted cap structure. Timing can affect the percentage of debt and/or equity in the recorded/actual cap structure at any point in time.

BVES has only been a stand-alone utility for six years. In 2020, when BVES was divested from GSWC as a stand-alone subsidiary of AWR, BVES's cap structure was 100% equity. In the six years since then, BVES has issued long-term debt twice and received equity from its parent company two times resulting in its current cap structure shown on the Table below.

	As of July 1, 2020 ⁽¹⁾	As of December 31,					
		2020	2021	2022	2023	2024	2025
Capital Structure:							
Long-Term Debt	0%	0%	0%	35%	33%	26%	42%
Equity	100%	100%	100%	65%	67%	74%	58%
Total	100%	100%	100%	100%	100%	100%	100%

⁽¹⁾ Effective date of when BVES became a stand-alone subsidiary of AWR.

BVES's current cap structure includes slightly more equity than the currently adopted ratio, but slightly less than the recommended ratio. However, the recorded level is much closer to either of those two ratios than to Cal Advocates' recommended 50% debt and 50% equity. The Commission should reject Cal Advocates' unreasonable cap structure and adopt BVES's well-reasoned recommendation.

1 **VIII. Cost of Capital Adjustment Mechanism**

2 BVES has requested a Cost of Capital Adjustment Mechanism (CCM). As explained in
3 my direct testimony,

4 The purpose of the CCM is to allow for automatic annual adjustments to BVES's
5 authorized Rate of Return on Rate Base for changes in interest rates during the 4-year rate cycle.
6 If triggered, the CCM would adjust BVES's Return on Equity, embedded cost of debt and the Rate
7 of Return on Rate Base, upward or downward, by 20% of the difference if there is a change of
8 more than 100 basis points in the average of the Moody's utility bond rate as measured over the
9 period October 1 through September 30.¹⁷⁰

10 As noted in my direct testimony, the Commission recently authorized similar mechanisms
11 to BVES's requested CCM for the larger investor-owned electric utilities.

12 Cal Advocates did not oppose BVES's CCM request. Cal Advocates did not provide any
13 response to the request in their Report.

14 Given the lack of any testimony opposing the request, combined with the fact that the
15 Commission has already authorized similar mechanisms for other utilities in the state, BVES
16 requests that the Commission grant its request to authorize the CCM.

17 **IX. Summary**

18 In summary, BVES requests that the Commission:

19 Adopt the long-term debt rate of 5.92%.

20 Adopt a capital structure of 40% long term debt and 60% equity.

21 Authorize the proposed CCM.

¹⁷⁰ BVES Exhibit Volume 4 Direct Testimony- Cost of Capital, Chapter 2, Section V, p. 85.

APPENDIX A
EXHIBITS NO. DWD-1R THROUGH DWD-9R

Bear Valley Electric Service, Inc.
Table of Contents
Supporting Exhibits Accompanying the Rebuttal Testimony
of Dylan W. D'Ascendis, CRRA, CVA

	<u>Exhibit No.</u>
Updated Cost of Capital Results	DWD-1R
Growth Rate Regression Analysis	DWD-2R
Retention Ratio Regression Analysis	DWD-3R
Dr. Woolridge's Corrected DCF Results	DWD-4R
Comparison of Market Return Measures	DWD-5R
Frequency Distribution of Market Returns, Market Risk Premiums and Equity Risk Premiums	DWD-6R
Comparable Earnings: New Life for an Old Precept	DWD-7R
Investments: Analysis and Management	DWD-8R
Summary of Rate Mechanisms for the Utility Proxy Group	DWD-9R

Bear Valley Electric Service, Inc.
Recommended Capital Structure and Cost Rates
for Ratemaking Purposes

<u>Type of Capital</u>	<u>Ratios(1)</u>	<u>Cost Rate</u>		<u>Weighted Cost Rate</u>
Long-Term Debt	40.00%	5.92%	(1)	2.37%
Common Equity	<u>60.00%</u>	11.30%	(2)	<u>6.78%</u>
Total	<u>100.00%</u>			<u>9.15%</u>

Notes:

(1) Company-provided

(2) From page 2 of this Exhibit.

Bear Valley Electric Service, Inc.
Brief Summary of Common Equity Cost Rate

<u>Line No.</u>	<u>Principal Methods</u>	
1.	Discounted Cash Flow Model (DCF) (1)	10.60%
2.	Risk Premium Model (RPM) (2)	10.55% - 10.94%
3.	Capital Asset Pricing Model (CAPM) (3)	9.83% - 10.84%
4.	Market Models Applied to Comparable Risk, Non-Price Regulated Companies (4)	<u>10.33% - 11.18%</u>
5.	Indicated Common Equity Cost Rate before Adjustment for Unique Risk	9.83% - 11.18%
6.	Business Risk Adjustment (5)	1.30%
7.	Financial Risk Adjustment (6)	-0.81%
8.	Flotation Cost Adjustment (7)	<u>0.08%</u>
9.	Indicated Common Equity Cost Rate after Adjustment	<u>10.40% - 11.75%</u>
10.	Recommended Common Equity Cost Rate	<u>11.30%</u>

- Notes:
- (1) From page 7 of this Exhibit.
 - (2) From page 21 of this Exhibit.
 - (3) From pages 31 and 32 of this Exhibit.
 - (4) From page 37 of this Exhibit.
 - (5) Company-specific risk adjustments to reflect BVES' greater business risk relative to the proxy group as detailed in Mr. D'Ascendis' direct testimony.
 - (6) From page 46 and 47 of this Exhibit.
 - (7) From page 48 of this Exhibit.

Proxy Group of Thirteen Electric Companies
Capitalization and Financial Statistics (1)
2021 - 2025, Inclusive

	2025	2024	2023	2022	2021	
	(MILLIONS OF DOLLARS)					
<u>Capitalization Statistics</u>						
<u>Amount of Capital Employed</u>						
Total Permanent Capital	\$48,841.006	\$44,508.251	\$41,818.327	\$39,291.181	\$37,087.129	
Short-Term Debt	\$1,141.368	\$1,120.188	\$1,252.221	\$1,370.295	\$1,147.414	
Total Capital Employed	<u>\$49,982.374</u>	<u>\$45,628.439</u>	<u>\$43,070.548</u>	<u>\$40,661.476</u>	<u>\$38,234.543</u>	
<u>Indicated Average Capital Cost Rates (2)</u>						
Total Debt	4.62 %	4.55 %	4.38 %	3.82 %	3.75 %	
Preferred Stock	3.91 %	3.79 %	3.44 %	4.72 %	7.12 %	
						5 YEAR AVERAGE
<u>Capital Structure Ratios</u>						
Based on Total Permanent Capital:						
Long-Term Debt	60.16 %	59.57 %	59.25 %	58.11 %	58.00 %	59.02 %
Preferred Stock	0.43	0.70	0.84	0.86	0.94	0.75
Common Equity	39.41	39.73	39.91	41.03	41.06	40.23
Total	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
Based on Total Capital:						
Total Debt, Including Short-Term Debt	61.08 %	60.66 %	60.43 %	59.32 %	59.30 %	60.16 %
Preferred Stock	0.41	0.68	0.82	0.83	0.90	0.73
Common Equity	38.51	38.66	38.75	39.85	39.80	39.11
Total	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>Financial Statistics</u>						
<u>Financial Ratios - Market Based</u>						
Earnings / Price Ratio	6.08 %	5.32 %	5.74 %	4.77 %	5.65 %	5.51 %
Market / Average Book Ratio	199.03	183.34	180.89	200.43	195.94	191.92
Dividend Yield	3.58	4.17	4.02	3.65	3.76	3.84
Dividend Payout Ratio	64.26	73.49	74.70	91.61	71.32	75.07
<u>Rate of Return on Average Book Common Equity</u>	11.64 %	9.76 %	10.01 %	9.14 %	10.85 %	10.28 %
<u>Total Debt / EBITDA (3)</u>	5.18 x	5.37 x	5.50 x	5.52 x	5.36 x	5.39 x
<u>Funds from Operations / Total Debt (4)</u>	13.43 %	14.14 %	12.48 %	9.96 %	5.45 %	11.10 %
<u>Total Debt / Total Capital</u>	61.08 %	60.66 %	60.43 %	59.32 %	59.30 %	60.16 %

Notes:

- (1) All capitalization and financial statistics for the group are the arithmetic average of the achieved results for each individual company in the group, and are based upon financial statements as originally reported in each year.
- (2) Computed by relating actual total debt interest or preferred stock dividends booked to average of beginning and ending total debt or preferred stock reported to be outstanding.
- (3) Total debt relative to EBITDA (Earnings before Interest, Income Taxes, Depreciation and Amortization).
- (4) Funds from operations (sum of net income, depreciation, amortization, net deferred income tax and investment tax credits, less total AFUDC) plus interest charges as a percentage of total debt.

Source of Information: Company Annual Forms 10-K.

Capital Structure Based upon Total Permanent Capital for the
Proxy Group of Thirteen Electric Companies
2021 - 2025, Inclusive

	2025	2024	2023	2022	2021	5 YEAR AVERAGE
<u>Alliant Energy Corporation</u>						
Long-Term Debt	62.12 %	58.44 %	57.14 %	56.27 %	55.16 %	57.83 %
Preferred Stock	0.00	0.00	0.00	0.00	0.00	0.00
Common Equity	37.88	41.56	42.86	43.73	44.84	42.17
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>Ameren Corporation</u>						
Long-Term Debt	58.65 %	58.95 %	58.18 %	56.87 %	57.07 %	57.94 %
Preferred Stock	0.39	0.43	0.47	0.52	0.56	0.48
Common Equity	40.96	40.62	41.35	42.61	42.37	41.58
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>Duke Energy Corporation</u>						
Long-Term Debt	62.72 %	61.68 %	60.51 %	59.08 %	56.43 %	60.08 %
Preferred Stock	0.70	0.74	1.58	1.63	1.73	1.28
Common Equity	36.58	37.58	37.91	39.29	41.84	38.64
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>American Electric Power Company, Inc.</u>						
Long-Term Debt	60.31 %	61.28 %	61.39 %	59.85 %	59.86 %	60.54 %
Preferred Stock	0.00	0.00	0.00	0.00	0.00	0.00
Common Equity	39.69	38.72	38.61	40.15	40.14	39.46
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>Edison International</u>						
Long-Term Debt	66.36 %	66.73 %	64.78 %	62.85 %	58.66 %	63.87 %
Preferred Stock	3.80	7.16	8.08	8.23	9.01	7.26
Common Equity	29.84	26.11	27.14	28.92	32.33	28.87
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>Entergy Corporation</u>						
Long-Term Debt	63.73 %	64.50 %	62.66 %	66.13 %	68.58 %	65.12 %
Preferred Stock	0.65	0.74	0.85	0.81	0.58	0.73
Common Equity	35.62	34.76	36.49	33.06	30.84	34.15
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>Eversource Energy</u>						
Long-Term Debt	56.74 %	55.59 %	55.09 %	52.17 %	51.17 %	54.15 %
Preferred Stock	0.00	0.00	0.00	0.00	0.00	0.00
Common Equity	43.26	44.41	44.91	47.83	48.83	45.85
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>FirstEnergy Corp.</u>						
Long-Term Debt	67.84 %	65.45 %	69.91 %	67.95 %	73.33 %	68.90 %
Preferred Stock	0.00	0.00	0.00	0.00	0.00	0.00
Common Equity	32.16	34.55	30.09	32.05	26.67	31.10
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>

Capital Structure Based upon Total Permanent Capital for the
Proxy Group of Thirteen Electric Companies
2021 - 2025, Inclusive

	<u>2025</u>	<u>2024</u>	<u>2023</u>	<u>2022</u>	<u>2021</u>	<u>5 YEAR AVERAGE</u>
<u>IDACORP, Inc.</u>						
Long-Term Debt	49.11 %	47.99 %	49.29 %	43.87 %	42.85 %	46.62 %
Preferred Stock	0.00	0.00	0.00	0.00	0.00	0.00
Common Equity	50.89	52.01	50.71	56.13	57.15	53.38
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>OGE Energy Corp.</u>						
Long-Term Debt	51.89 %	52.13 %	49.03 %	50.75 %	52.57 %	51.27 %
Preferred Stock	0.00	0.00	0.00	0.00	0.00	0.00
Common Equity	48.11	47.87	50.97	49.25	47.43	48.73
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>Pinnacle West Capital Corporation</u>						
Long-Term Debt	58.19 %	56.74 %	57.67 %	56.30 %	54.46 %	56.67 %
Preferred Stock	0.00	0.00	0.00	0.00	0.00	0.00
Common Equity	41.81	43.26	42.33	43.70	45.54	43.33
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>The Southern Company</u>						
Long-Term Debt	66.62 %	65.66 %	65.50 %	64.37 %	64.99 %	65.43 %
Preferred Stock	0.00	0.00	0.00	0.00	0.36	0.07
Common Equity	33.38	34.34	34.50	35.63	34.65	34.50
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>Xcel Energy Inc.</u>						
Long-Term Debt	57.80 %	59.28 %	59.11 %	58.97 %	58.91 %	58.81 %
Preferred Stock	0.00	0.00	0.00	0.00	0.00	0.00
Common Equity	42.20	40.72	40.89	41.03	41.09	41.19
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>Proxy Group of Thirteen Electric Companies</u>						
Long-Term Debt	60.16 %	59.57 %	59.25 %	58.11 %	58.00 %	59.02 %
Preferred Stock	0.43	0.70	0.84	0.86	0.94	0.75
Common Equity	39.41	39.73	39.91	41.03	41.06	40.23
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>

Source of Information
Annual Forms 10-K

Bear Valley Electric Service, Inc.
Operating Subsidiary Company Capital Structures of the
Proxy Group of Thirteen Electric Companies

Company Name	Parent Company Ticker	2025		
		Common Equity	Long-Term Debt	Total Capital
Union Electric Company	AEE	50.59%	49.41%	100.00%
Ameren Illinois Company	AEE	55.46%	44.54%	100.00%
Appalachian Power Company	AEP	49.25%	50.75%	100.00%
AEP Texas Inc.	AEP	45.09%	54.91%	100.00%
Southwestern Electric Power Company	AEP	48.54%	51.46%	100.00%
Ohio Power Company	AEP	52.34%	47.66%	100.00%
Indiana Michigan Power Company	AEP	51.02%	48.98%	100.00%
Public Service Company of Oklahoma	AEP	49.61%	50.39%	100.00%
Kentucky Power Company	AEP	40.22%	59.78%	100.00%
Duke Energy Carolinas, LLC	DUK	51.12%	48.88%	100.00%
Duke Energy Florida, LLC	DUK	51.25%	48.75%	100.00%
Duke Energy Indiana, LLC	DUK	53.47%	46.53%	100.00%
Duke Energy Kentucky, Inc.	DUK	53.68%	46.32%	100.00%
Duke Energy Ohio, Inc.	DUK	57.13%	42.87%	100.00%
Duke Energy Progress, LLC	DUK	48.72%	51.28%	100.00%
Piedmont Natural Gas Company, Inc.	DUK	52.77%	47.23%	100.00%
Progress Energy, Inc.	DUK	50.24%	49.76%	100.00%
Southern California Edison Company	EIX	39.28%	60.72%	100.00%
Entergy Arkansas, LLC	ETR	45.91%	54.09%	100.00%
Entergy Louisiana, LLC	ETR	53.20%	46.80%	100.00%
Entergy Texas, Inc.	ETR	48.79%	51.21%	100.00%
Entergy Mississippi, LLC	ETR	49.17%	50.83%	100.00%
Entergy New Orleans, LLC	ETR	47.64%	52.36%	100.00%
Evergy Kansas Central, Inc.	EVRG	52.09%	47.91%	100.00%
Evergy Metro, Inc.	EVRG	50.90%	49.10%	100.00%
Evergy Missouri West, Inc.	EVRG	48.30%	51.70%	100.00%
Jersey Central Power & Light Company	FE	62.53%	37.47%	100.00%
The Cleveland Electric Illuminating Company	FE	63.08%	36.92%	100.00%
Monongahela Power Company	FE	52.95%	47.05%	100.00%
Ohio Edison Company	FE	44.23%	55.77%	100.00%
The Potomac Edison Company	FE	50.57%	49.43%	100.00%
The Toledo Edison Company	FE	45.20%	54.80%	100.00%
Idaho Power Company	IDA	48.18%	51.82%	100.00%
Interstate Power and Light Company	LNT	50.53%	49.47%	100.00%
Wisconsin Power and Light Company	LNT	52.70%	47.30%	100.00%
Oklahoma Gas and Electric Company	OGE	53.49%	46.51%	100.00%
Arizona Public Service Company	PNW	42.79%	57.21%	100.00%
Georgia Power Company	SO	54.44%	45.56%	100.00%
Alabama Power Company	SO	53.62%	46.38%	100.00%
Mississippi Power Company	SO	54.93%	45.07%	100.00%
Public Service Company of Colorado	XEL	54.83%	45.17%	100.00%
Northern States Power Company	XEL	50.48%	49.52%	100.00%
Southwestern Public Service Company	XEL	52.49%	47.51%	100.00%
Northern States Power Company	XEL	53.12%	46.88%	100.00%
Average		50.82%	49.18%	
Minimum		39.28%	36.92%	
Maximum		63.08%	60.72%	

Source: S&P Capital IQ.

Bear Valley Electric Service, Inc.
Indicated Common Equity Cost Rate Using the Discounted Cash Flow Model for the
Proxy Group of Thirteen Electric Companies

	[1]	[2]	[3]	[4]	[5]	[6]	[7]
Proxy Group of Thirteen Electric Companies	Average Dividend Yield (1)	Value Line Projected Five Year Growth in EPS (2)	Zack's Five Year Projected Growth Rate in EPS (3)	S&P Capital IQ Projected Five Year Growth in EPS (4)	Average Projected Five Year Growth in EPS (5)	Adjusted Dividend Yield (4)	Indicated Common Equity Cost Rate (5)
Alliant Energy Corporation	2.91	6.00	7.90	8.39	7.43	3.02	10.45
Ameren Corporation	2.71	7.50	7.70	7.88	7.69	2.81	10.50
American Electric Power Company, Inc.	2.90	5.50	8.80	8.72	7.67	3.01	10.68
Duke Energy Corporation	3.46	6.50	6.80	6.69	6.66	3.58	10.24
Edison International	4.78	6.00	2.10	4.78	4.29	4.88	9.17
Entergy Corporation	2.28	11.50	13.30	12.66	12.49	2.42	14.91 (6)
Evergy, Inc.	3.30	6.50	9.10	9.24	8.28	3.44	11.72
FirstEnergy Corp.	3.95	5.50	7.60	7.57	6.89	4.09	10.98
IDACORP, Inc.	2.43	5.50	9.10	9.10	7.90	2.53	10.43
OGE Energy Corp.	3.54	6.00	5.60	7.05	6.22	3.65	9.87
Pinnacle West Capital Corporation	3.51	6.00	5.80	8.92	6.91	3.63	10.54
The Southern Company	3.22	5.00	11.40	8.12	8.17	3.35	11.52
Xcel Energy Inc.	2.98	8.00	9.40	9.11	8.84	3.11	11.95
						Average	10.67
						Median	10.52
						Average of Mean and Median	10.60

Notes:

- (1) Indicated dividend at 8/3/2026 divided by the average closing price of the last 60 trading days ending 8/3/2026 for each company.
- (2) From pages 8 through 20 of this Exhibit.
- (3) Average of columns 2 through 4 excluding negative growth rates.
- (4) This reflects a growth rate component equal to one-half the conclusion of growth rate (from column 5) x column 1 to reflect the periodic payment of dividends (Gordon Model) as opposed to the continuous payment. Thus, for Alliant Energy Corporation, $2.91\% \times (1 + (1/2 \times 7.43\%)) = 3.02\%$.
- (5) Column 5 + Column 6.
- (6) Results were excluded from the final average and median as they were more than two standard deviations from the proxy group's mean.

Source of Information:

Value Line Investment Survey
www.zacks.com Downloaded on 8/3/2026
S&P Capital IQ

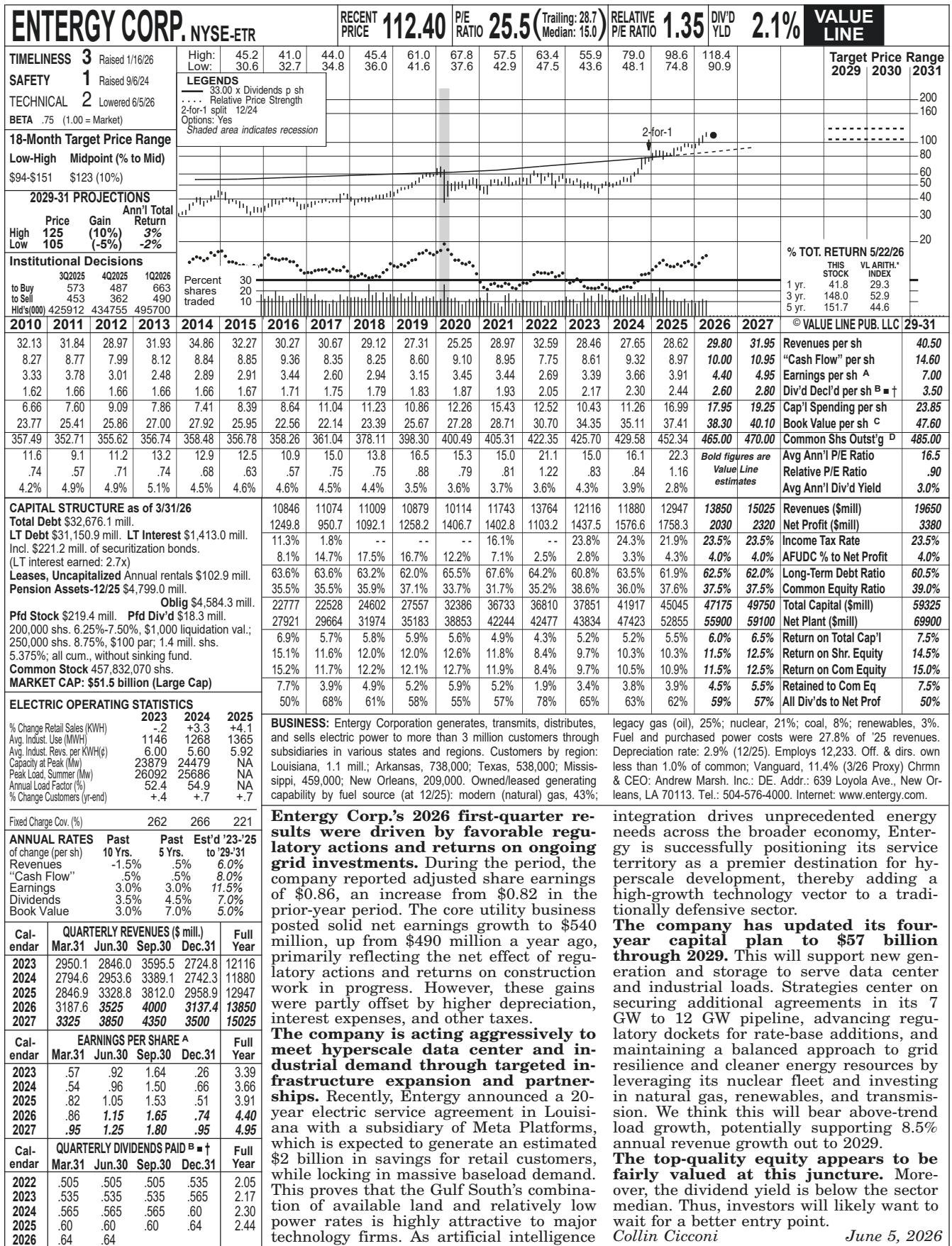
(A) Diluted EPS. Excl. nonrecurring losses: '11, 1¢; '12, 8¢. '20 & '21 EPS don't sum due to rounding. Next earnings report due early Aug.	May, Aug., and Nov. ■ Dividend reinvestment plan avail. † Shareholder investment plan avail.	base: Orig. cost. Rates all'd on com. eq. in IA in '20: various; in WI in '22: 10%; earned on avg. com. eq., '21: 11.3%. Regulatory Climate:	Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability	A 100 55 95
(B) Dividends historically paid in mid-Feb.	(C) Incl. deferred charges. In '21: \$1,980 mill., \$7.91/sh. (D) In millions, adj. for split. (E) Rate	Wisconsin, Above Average; Iowa, Average.		
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(A) Diluted EPS. Excl. nonrec. (losses): '10, (\$2.19); '11, (32¢); '12, (\$6.42); '17, (63¢); gain (loss) from discontinued ops: '13, (92¢); '15, 21¢. Next earnings report due early Aug.	(B) Div'ds paid late Mar., June, Sept., & Dec. ■ Div'd reinvest. plan avail. (C) Incl. intang. In '25: \$1.94 (92¢), or \$7.01/sh. (D) In mill.	(E) Rate base: Orig. cost depr. Rate allowed on com. eq. in MO in '25: elec. & gas, none specified; in IL: electric, varies; in '25: gas, 9.60%; earned on avg. com. eq., '25: 10.48%.	Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability	A 100 65 100
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AMERICAN ELEC. PWR. NDQ-AEP										RECENT PRICE	131.59	P/E RATIO	20.7 (Trailing: 21.7 Median: 18.0)	RELATIVE P/E RATIO	1.17	DIV'D YLD	2.9%	VALUE LINE																		
TIMELINESS	4	Lowered 5/22/26	High: 65.4	71.3	78.1	81.1	96.2	105.0	91.5	105.6	98.3	105.2	124.8	139.4				Target Price Range																		
SAFETY	1	Raised 3/17/17	Low: 52.3	56.8	61.8	62.7	72.3	65.1	74.8	80.3	69.4	75.2	89.9	112.5				2029 2030 2031																		
TECHNICAL	2	Lowered 6/5/26	LEGENDS																200																	
BETA	.70	(1.00 = Market)	29.40 x Dividends p.sh. divided by Interest Rate																160																	
			 Relative Price Strength																																	
			Options: Yes																																	
			Shaded area indicates recession																																	
18-Month Target Price Range																			100																	
Low-High Midpoint (% to Mid)																			80																	
\$92-\$151 \$122 (-10%)																			60																	
2029-31 PROJECTIONS																			50																	
Ann'l Total																			40																	
Price Gain																			30																	
High Low 150 120 (+15%) (-10%) 3% 1%																			20																	
Institutional Decisions																																				
3Q2025 4Q2025 1Q2026																																				
to Buy 894 809 960																																				
to Sell 545 497 738																																				
Hld's(000) 447994 446858 499973																																				
Percent shares traded																																				
24 16 8																																				
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29-31																																				
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	Revenues per sh	48.65																	
30.01	31.27	30.77	31.48	34.78	33.51	33.31	31.35	32.84	31.49	30.04	33.30	38.20	36.08	37.01	40.45	43.80	44.95	"Cash Flow" per sh	15.90																	
6.29	6.83	6.92	7.02	7.57	7.98	8.47	7.95	8.77	9.35	10.28	10.98	10.72	10.92	11.71	12.20	12.80	13.50	Earnings per sh A	7.50																	
2.60	3.13	2.98	3.18	3.34	3.59	4.23	3.62	3.90	4.08	4.42	4.96	5.09	5.24	5.61	5.96	6.35	6.80	Div'd Decl'd per sh B = †	4.31																	
1.71	1.85	1.88	1.95	2.03	2.15	2.27	2.39	2.53	2.71	2.84	3.00	3.17	3.37	3.57	3.74	3.98	4.08	Cap'l Spending per sh	4.40																	
5.07	5.74	6.45	7.75	8.68	9.37	9.98	11.79	12.89	12.43	12.72	11.43	13.18	13.89	14.02	14.10	14.10	14.00	Book Value per sh C	60.90																	
28.33	30.33	31.37	32.98	34.37	36.44	35.38	37.17	38.58	39.73	41.38	44.49	46.60	48.46	50.63	52.35	55.55	57.00	Common Shs Outst'g D	550.00																	
480.81	483.42	485.67	487.78	489.40	491.05	491.71	492.01	493.25	494.17	496.60	504.21	513.87	526.18	532.91	540.86	540.00	545.00	Avg Ann'l P/E Ratio	18.0																	
13.4	11.9	13.8	14.5	15.9	15.8	15.2	19.3	18.0	21.4	19.6	17.1	21.1	16.2	16.2	18.0	Bold figures are Value Line estimates		Avg Ann'l P/E Ratio	1.00																	
.85	.75	.88	.81	.84	.80	.80	.97	.97	1.14	1.01	.92	1.23	.93	.90	1.00			Avg Ann'l Div'd Yield	3.3%																	
4.9%	5.0%	4.6%	4.2%	3.8%	3.8%	3.5%	3.4%	3.6%	3.1%	3.3%	3.5%	3.3%	4.5%	3.6%	3.5%																					
CAPITAL STRUCTURE as of 3/31/26																																				
Total Debt \$51109 mill.																			16380	15425	16196	15561	14919	16792	19640	18982	19721	21876	23650	24500	Revenues (\$mill)	26750				
LT Debt \$46850 mill. LT Interest \$1616 mill.																			2073.6	1783.2	1923.8	2019.0	2200.1	2448.1	2307.2	2208.1	2967.1	3188.6	3430	3705	Net Profit (\$mill)	4125				
Leases, Uncapitalized Annual rentals \$119.6 mill.																			26.8%	33.7%	5.8%	.7%	1.9%	4.6%	NMF	NMF	NMF	21.0%	21.0%	21.0%	Income Tax Rate	21.0%				
Pfd Stock None																			8.0%	8.0%	10.7%	12.7%	9.7%	7.8%	7.0%	7.0%	7.0%	6.5%	6.0%	6.0%	AFUDC % to Net Profit	5.0%				
Common Stock 544,104,955 shs.																			50.0%	51.5%	53.2%	56.1%	58.5%	58.3%	58.5%	58.2%	58.1%	58.0%	58.0%	58.0%	Long-Term Debt Ratio	57.5%				
MARKET CAP: \$71.6 billion (Large Cap)																			50.0%	48.5%	46.8%	43.9%	41.5%	41.7%	42.0%	42.0%	42.4%	42.0%	42.0%	42.0%	Common Equity Ratio	42.5%				
ELECTRIC OPERATING STATISTICS																			34775	37707	40677	44759	49537	53734	57520	62837	67528	70730	72500	73500	Total Capital (\$mill)	75900				
2022 2023 2024																			45639	50262	55099	60138	63902	66001	71283	76693	82416	81250	84250	85000	Net Plant (\$mill)	87300				
% Change Retail Sales (KWH)																			7.2%	5.9%	5.9%	5.6%	5.6%	4.0%	3.6%	4.1%	4.5%	4.5%	4.5%	4.5%	Return on Total Cap'l	5.0%				
Avg. Indust. Use (MWH)																			11.9%	9.8%	10.1%	10.3%	10.7%	11.1%	9.7%	8.7%	11.0%	10.2%	10.0%	10.5%	Return on Shr. Equity	11.0%				
Avg. Indust. Revs. per KWH (¢)																			11.9%	9.8%	10.1%	10.3%	10.7%	11.1%	9.7%	8.7%	11.0%	10.2%	10.0%	10.5%	Return on Com Equity	11.0%				
Capacity at Peak (Mw)																			5.5%	3.2%	3.5%	3.4%	3.8%	4.3%	2.9%	2.4%	3.2%	3.9%	4.0%	4.0%	Retained to Com Eq	4.5%				
Peak Load (Mw)																			54%	67%	65%	67%	65%	61%	70%	63%	63%	63%	63%	62%	All Div'ds to Net Prof	61%				
Annual Load Factor (%)																																				
% Change Customers (yr-end)																																				
Fixed Charge Cov. (%)																			243	272	285															
ANNUAL RATES																			Past 10 Yrs.	Past 5 Yrs.	Est'd '22-'24 to '29-'31															
of change (per sh)																			5.5%	5.5%	5.0%															
Revenues																			5.0%	5.0%	5.5%															
"Cash Flow"																			5.0%	5.0%	5.5%															
Earnings																			5.0%	5.0%	5.5%															
Dividends																			5.0%	5.0%	5.5%															
Book Value																			3.5%	3.5%	3.5%															
Cal-endar																			Quarterly Revenues (\$ mill.) E	Full Year																
Mar.31 Jun.30 Sep.30 Dec.31																			2023	4690	4373	5342	4577	18982												
																			2024	5026	4579	5420	4696	19721												
																			2025	5464	5087	6010	5315	21876												
																			2026	6020	5580	6550	5500	23650												
																			2027	6300	6150	6500	5550	24500												
Cal-endar																			Earnings per Share A	Full Year																
Mar.31 Jun.30 Sep.30 Dec.31																			2023	1.11	1.13	1.77	1.23	5.24												
																			2024	1.27	1.25	1.85	1.24	5.61												
																			2025	1.54	1.43	1.80	1.19	5.96												
																			2026	1.64	1.48	1.95	1.28	6.35												
																			2027	1.74	1.60	2.10	1.36	6.80												
Cal-endar																			Quarterly Dividends Paid B = †	Full Year																
Mar.31 Jun.30 Sep.30 Dec.31																			2022	.78	.78	.78	.83	3.17												
																			2023	.83	.83	.83	.88	3.37												
																			2024	.88	.88	.88	.93	3.57												
																			2025	.93	.93	.93	.95	3.74												
																			2026	.95	.95															
(A) Diluted EPS. Excl. nonrec. gains (losses): (10, .7¢); '11, .89¢; '12, (.38¢); '13, (.14¢); '16, (\$2.99); '17, .26¢; '19, .20¢; gain (losses) from disc. ops.: '15, .58¢; '16, (1¢); '22, (.58¢); '23, (.34¢). Next earnings report due early Aug.																			(C) Incl. intang. In '25: \$4.9 million, or \$0.90/per share.	Company's Financial Strength	A															
(B) Div'ds paid early Mar., June, Sept., & Dec. Div'd reinvestment plan avail. † Shareholder invest. plan avail.																			(D) In mill.	Stock's Price Stability	100															
																			(E) Rev. may not sum due to rounding.	Price Growth Persistence	45															
																				Earnings Predictability	90															

(A) Dil. EPS. Excl. net nonrec. losses: '12, 64¢; '13, 22¢; '14, 59¢; '15, 5¢; '16, 60¢; '18, 9¢; '20, \$3.40; '21, 30¢; '22, \$2.10; '23, \$2.02; '24, 19¢; net nonrec. gain: '17, 14¢. Qlty. EPS may not sum to year due to rnd'g. Next egs. report due Aug. 4th, then early Nov. (B) Div'ds paid mid-Mar., Jun., Sept., Dec. ■ Div'd reinv. plan avail. (C) Incl. intang. In '25: \$42.92/sh. (D) In	mill., (E) Rate base: Net orig. cost. Rate all'd on com. eq. in '24 in NC: 10.1%; in '24 in FL: 9.3%-11.3%; in '24 in IN: 9.75%; in '24 in SC: 9.99%; Regula'y climate is avg. to above avg.	Company's Financial Strength A Stock's Price Stability 100 Price Growth Persistence 60 Earnings Predictability 100
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(A) Adj. (non-GAAP) EPS from 2019 on. Excl. gains/(losses): nonrecur.; '10, \$46; '11, (\$3.33); '13, (\$1.12); '15, (\$1.18); '17, (\$1.37); '18, (146); '19, (92¢); '20, (\$2.54); '21, (\$2.59). Fact2		(\$3.02); '23, (\$1.34); '24, (\$1.60); '25, \$5.02; disc. ops.: '13, 11¢; '14, 57¢; '15, 11¢; '18, 10¢. Qty. EPS may not sum due to rounding. Next eps. report due late July. (B) Div'ds paid	Jan., Apr., Jul., & Oct. ■ Div'd reinv. plan avl. (C) Incl. def'd gts. and intng. In '25: \$37/sh. (D) In mill. (E) Rt. base: net org. cost. Rate aff'd on com. eq. in '25: 10.03%. Rev. Climate: Avg.	Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability	B++ 75 13 25
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(A) Adj. dil. egs. GAAP was used in 2022. Excl. nonrec. gain (losses): '12, (.66¢); '13, (.49¢); '14, (.28¢); '15, (.34¢); '16, (.50¢); '17, (.14¢); '18, (.63¢); '21, (.66¢); '23, \$2.16; '24, (\$1.21); '26 Q1, (.3¢). Quarterly figures may not sum to total due to rounding. Next egs. report due early August. (B) Div'ds historically paid in early Mar., June, Sept., & Dec. (C) Div'd reinvestment plan avail. (D) In mill.

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BUSINESS: Entergy Corporation generates, transmits, distributes, and sells electric power to more than 3 million customers through subsidiaries in various states and regions. Customers by region: Louisiana, 1.1 mill.; Arkansas, 738,000; Texas, 538,000; Mississippi, 459,000; New Orleans, 209,000. Owned/leased generating capability by fuel source (at 12/25): modern (natural) gas, 43%; legacy gas (oil), 25%; nuclear, 21%; coal, 8%; renewables, 3%. Fuel and purchased power costs were 27.8% of '25 revenues. Depreciation rate: 2.9% (12/25). Employs 12,233. Off. & dirs. own less than 1.0% of common; Vanguard, 11.4% (3/26 Proxy) Chrmn & CEO: Andrew Marsh. Inc.: DE. Addr.: 639 Loyola Ave., New Orleans, LA 70113. Tel.: 504-576-4000. Internet: www.entergy.com.

Entergy Corp.'s 2026 first-quarter results were driven by favorable regulatory actions and returns on ongoing grid investments. During the period, the company reported adjusted share earnings of \$0.86, an increase from \$0.82 in the prior-year period. The core utility business posted solid net earnings growth to \$540 million, up from \$490 million a year ago, primarily reflecting the net effect of regulatory actions and returns on construction work in progress. However, these gains were partly offset by higher depreciation, interest expenses, and other taxes.

The company is acting aggressively to meet hyperscale data center and industrial demand through targeted infrastructure expansion and partnerships. Recently, Entergy announced a 20-year electric service agreement in Louisiana with a subsidiary of Meta Platforms, which is expected to generate an estimated \$2 billion in savings for retail customers, while locking in massive baseload demand. This proves that the Gulf South's combination of available land and relatively low power rates is highly attractive to major technology firms. As artificial intelligence integration drives unprecedented energy needs across the broader economy, Entergy is successfully positioning its service territory as a premier destination for hyperscale development, thereby adding a high-growth technology vector to a traditionally defensive sector.

The company has updated its four-year capital plan to \$57 billion through 2029. This will support new generation and storage to serve data center and industrial loads. Strategies center on securing additional agreements in its 7 GW to 12 GW pipeline, advancing regulatory dockets for rate-base additions, and maintaining a balanced approach to grid resilience and cleaner energy resources by leveraging its nuclear fleet and investing in natural gas, renewables, and transmission. We think this will bear above-trend load growth, potentially supporting 8.5% annual revenue growth out to 2029.

The top-quality equity appears to be fairly valued at this juncture. Moreover, the dividend yield is below the sector median. Thus, investors will likely want to wait for a better entry point.

Collin Cicconi

June 5, 2026

Company's Financial Strength A
Stock's Price Stability 95
Price Growth Persistence 55
Earnings Predictability 60

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(A) Adjusted diluted earnings from 2025; prior egs. on GAAP. Excludes (loss)/gain: '25, (\$0.17). Next earnings report due early Aug. (B) Dividends paid in mid-March, June, September, and December. ■ Dividend reinvestment plan available. (C) Incl. intangibles. (D) In millions. (E) Rate base: Original cost depreciated. Rate allowed on common equity	in Missouri in '25: none specified; in Kansas in '25: 9.4%; earned on average common equity, '25: 9.7%. Regulatory Climate: Average.	Company's Financial Strength B++ Stock's Price Stability 100 Price Growth Persistence 30 Earnings Predictability 85
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(A) Dil. egs. excl. nonrc. losses: '14, \$2.05; '15, \$1.34; '16, '17:12, '17, \$6.61; '18, \$1.26; '19, 89¢; '20, '54; '21, '33¢; '22, \$1.70; '23, 60¢; '24, 93¢; '25, 75¢; '26 1H, '26; gains/(losses)	from disc. ops.: '18, 66¢; '20, 14¢; '21, 8¢; '23, (4¢). May not sum due to rnd'g. Next egs. rpt. due late Oct. (B) Div. pd. Mar., Jun., Sept., Dec. ■ Div'd reinv. avail. (C) Incl. intang. in '25:	\$11.16/sh. (D) In mill. (E) High ROE from large writeoffs. Rate base: Depr. orig. cost. Rates all'd on com. egs.: 9.5-10.45%; Reg. Climate: NJ/OH/PA/VA; MD/WV Below Avg.	Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability	B++ 100 45 100
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IDACORP, INC. NYSE-IDA						RECENT PRICE	151.09	P/E RATIO	23.6 (Trailing: 25.1 Median: 20.0)	RELATIVE P/E RATIO	1.28	DIV'D YLD	2.3%	VALUE LINE						
TIMELINESS	4	Lowered 4/25/25	High: 70.5	83.4	100.0	102.4	114.0	113.6	113.8	118.9	113.0	120.4	138.0	154.9		Target Price Range				
SAFETY	1	Raised 4/19/24	Low: 55.4	65.0	77.5	79.6	89.3	69.1	85.3	93.5	88.1	86.4	104.7	124.8		2029 2030 2031				
TECHNICAL	3	Lowered 7/17/26	LEGENDS 32.00 x Dividends p sh ... Relative Price Strength Options: Yes Shaded area indicates recession																	
BETA	.70	(1.00 = Market)																		
18-Month Target Price Range																				
Low-High Midpoint (% to Mid)																				
\$131-\$191 \$161 (5%)																				
2029-31 PROJECTIONS																				
High	Price	Gain	Ann'l Total																	
Low	165	(+10%)	Return																	
	135	(-10%)	5%																	
Institutional Decisions																				
3Q2025			4Q2025	1Q2026																
to Buy			244	178	268															
to Sell			191	150	208															
Hld's(000)			54574	56077	64119															
Percent shares traded																				
15 10 5																				
THIS STOCK VL ARITH' INDEX																				
1 yr. 33.7 23.1																				
3 yr. 59.6 52.8																				
5 yr. 79.5 47.8																				
% TOT. RETURN 7/6/26																				
© VALUE LINE PUB. LLC 29-31																				
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	Revenues per sh	44.75	
20.97	20.55	21.55	24.81	25.51	25.23	25.04	26.76	27.19	26.70	26.77	28.86	32.51	34.90	33.85	33.05	35.50	39.75	"Cash Flow" per sh	14.00	
5.35	5.84	5.93	6.29	6.58	6.70	6.86	7.50	7.85	8.07	8.19	8.41	8.55	9.11	9.59	10.61	11.25	12.25	Earnings per sh ^A	7.50	
2.95	3.36	3.37	3.64	3.85	3.87	3.94	4.21	4.49	4.61	4.69	4.85	5.11	5.14	5.50	5.90	6.40	6.95	Div'd Def'd per sh ^B + †	4.35	
1.20	1.20	1.37	1.57	1.76	1.92	2.08	2.24	2.40	2.56	2.72	2.88	3.04	3.20	3.35	3.46	3.65	4.00	Cap'l Spending per sh	25.00	
6.85	6.76	4.78	4.68	5.45	5.84	5.89	5.66	5.51	5.53	6.16	5.94	8.56	12.07	18.70	21.80	25.50	25.50	Book Value per sh ^C	77.75	
31.01	33.19	35.07	36.84	38.85	40.88	42.74	44.65	47.01	48.88	50.73	52.82	55.52	57.44	61.73	65.11	69.25	72.25	Common Shs Outst'g ^D	56.00	
49.41	49.95	50.16	50.23	50.27	50.34	50.40	50.42	50.42	50.42	50.46	50.52	50.56	50.62	53.96	54.86	55.50	55.50	Avg Ann'l P/E Ratio	20.0	
11.8	11.5	12.4	13.4	14.7	16.2	19.1	20.6	20.5	22.3	19.9	20.8	21.0	19.9	18.0	20.4			Relative P/E Ratio	1.10	
.75	.72	.79	.75	.77	.82	1.00	1.04	1.11	1.19	1.02	1.12	1.21	1.11	.94	1.06			Avg Ann'l Div'd Yield	2.9%	
3.4%	3.1%	3.3%	3.2%	3.1%	3.1%	2.8%	2.6%	2.6%	2.5%	2.9%	2.9%	2.8%	3.1%	3.4%	2.9%					
CAPITAL STRUCTURE as of 3/31/26						1262.0	1349.5	1370.8	1346.4	1350.7	1458.1	1644.0	1766.4	1826.6	1813.0	1970	2200	Revenues (\$mill)	2500	
Total Debt \$3641.8 mill.						198.3	212.4	226.8	232.9	237.4	245.6	259.0	261.2	289.2	323.5	350	385	Net Profit (\$mill)	420	
LT Debt \$3641.8 mill. LT Interest \$190.0 mill.						15.5%	18.6%	7.1%	9.5%	10.8%	13.1%	12.7%	9.4%	4.9%	13.0%	13.0%	13.0%	Income Tax Rate	13.0%	
Pension Assets-12/25 \$1023.4 mill.						16.3%	13.9%	15.2%	16.2%	17.3%	17.7%	19.8%	8.8%	8.8%	8.0%	8.0%	7.0%	AFUDC % to Net Profit	7.0%	
Oblig \$1039.0 mill.						44.8%	43.7%	43.6%	41.3%	43.9%	42.8%	43.9%	48.8%	47.8%	49.8%	48.0%	46.5%	Long-Term Debt Ratio	44.0%	
Pfd Stock None						55.2%	56.3%	56.4%	58.7%	56.1%	57.2%	56.1%	51.2%	52.2%	50.2%	52.0%	53.5%	Common Equity Ratio	56.0%	
Common Stock 55,408,235 shs. as of 4/24/26						3898.5	3997.5	4205.1	4201.3	4560.4	4669.1	5001.4	5683.4	6384.7	7119.6	7350	7500	Total Capital (\$mill)	7750	
MARKET CAP: \$8.4 billion (Mid Cap)						4172.0	4283.9	4395.7	4531.5	4709.5	4901.8	5173.0	5745.2	6517.3	7647.9	8775	9875	Net Plant (\$mill)	11950	
ELECTRIC OPERATING STATISTICS						6.1%	6.3%	6.4%	6.5%	6.1%	6.2%	6.1%	5.4%	5.6%	5.8%	5.0%	5.0%	Return on Total Cap'l	5.5%	
% Change Retail Sales (KWH)						9.2%	9.4%	9.6%	9.4%	9.3%	9.2%	9.2%	9.0%	8.7%	9.1%	9.5%	9.5%	Return on Shr. Equity	9.5%	
Avg. Indust. Use (MWH)						9.2%	9.4%	9.6%	9.4%	9.3%	9.2%	9.0%	8.7%	9.1%	9.5%	9.5%	9.5%	Return on Com Eq	9.5%	
Avg. Indust. Revs. per KWH (¢)						4.3%	4.4%	4.4%	4.2%	3.9%	3.7%	3.7%	3.4%	3.4%	3.8%	4.0%	4.0%	Retained to Com Eq	4.0%	
Capacity at Peak (MW)						53%	53%	54%	56%	58%	60%	60%	63%	61%	58%	57%	58%	All Div'ds to Net Prof	58%	
Peak Load, Summer (MW)																				
Annual Load Factor (%)																				
% Change Customers (yr-end)																				
Fixed Charge Cov. (%)						315	328	337												
ANNUAL RATES						Past 10 Yrs.	Past 5 Yrs.	Est'd '23-'25 to '29-'31												
of change (per sh)						3.0%	5.0%	4.5%												
Revenues						4.0%	4.0%	6.0%												
"Cash Flow"						4.0%	3.5%	5.5%												
Earnings						6.5%	5.5%	4.5%												
Dividends						4.5%	4.5%	4.0%												
Book Value																				
Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year															
	Mar.31	Jun.30	Sep.30	Dec.31																
2023	429.7	413.8	510.9	412.0	1766.4															
2024	448.9	451.1	528.5	398.1	1826.6															
2025	432.5	450.9	524.2	405.4	1813.0															
2026	402.5	545	615	407.5	1970															
2027	450	550	620	580	2200															
Cal-endar	EARNINGS PER SHARE ^A				Full Year															
	Mar.31	Jun.30	Sep.30	Dec.31																
2023	1.11	1.35	2.07	.61	5.14															
2024	.95	1.71	2.12	.70	5.50															
2025	1.10	1.76	2.26	.78	5.90															
2026	1.21	1.80	2.45	.94	6.40															
2027	1.30	1.90	2.70	1.05	6.95															
Cal-endar	QUARTERLY DIVIDENDS PAID ^B + †				Full Year															
	Mar.31	Jun.30	Sep.30	Dec.31																
2022	.75	.75	.75	.79	3.04															
2023	.79	.79	.79	.83	3.20															
2024	.83	.83	.83	.86	3.35															
2025	.86	.86	.88	.88	3.48															
2026	.88	.88																		

BUSINESS: IDACORP, Inc. is a holding company for Idaho Power Company, a regulated electric utility that serves 664,000 customers throughout a 24,000-square-mile area in southern Idaho and eastern Oregon (population: 1.4 million). Most of the company's revenues are derived from the Idaho portion of its service area. Revenue breakdown: residential, 38%; commercial, 22%; industrial, 15%; irrigation, 11%; other, 14%. Generating sources: hydro, 52%; steam fired, 21%; gas, 27%; purchased,33%. Fuel costs: 14% of revenues. 25 depreciation rate: 13.9%. Has 2,174 employees. Chairman: Dennis L. Johnson. President & CEO: Lisa A. Grow. Incorporated: Idaho. Address: 1221 W. Idaho St., Boise, Idaho 83702. Telephone: 208-388-2200. Internet: www.idacorpinc.com.

IDACORP posted a mixed first-quarter performance. Share earnings rose 10% from the year-ago period, to \$1.21, despite a 7% decline in revenue, owing to lower electric utility sales. The bottom line benefited from recently approved general rate increases, continued customer growth, and other favorable regulatory factors.

The utility is also taking steps to streamline its operations. Idaho Power recently reached an agreement to sell its Oregon retail electric distribution business to Oregon Trail Electric Cooperative (OTEC) for \$154 million. The transaction, which remains subject to regulatory approval and is expected to close in early 2027, will transfer about 20,000 customers in eastern Oregon to OTEC. Idaho Power will continue to own and operate its regional generation and transmission assets, allowing the company to maintain its core infrastructure while simplifying its retail service footprint.

IDACORP remains well positioned to capitalize on rising electricity demand across its service territory in the long run. Population growth and ex-

panding operations from large-load industrial customers, including data centers and semiconductor manufacturing facilities, continue to support sizable increases in power demand. To accommodate this growth, the company is investing in major transmission projects, most notably the Boardman-to-Hemingway (B2H) transmission line, which is expected to enter service in late 2027. Management has also structured long-term customer agreements with large industrial users to help ensure that new infrastructure investments generate predictable returns while limiting risk to existing ratepayers.

Near-term share-profit growth prospects appear favorable. Management reaffirmed its 2026 earnings guidance of \$6.25 to \$6.45 per share, assuming normal weather conditions, realization of approved rate increases, and stable power supply costs. Supported by continued customer growth and regulatory relief, we estimate share earnings of \$6.40 in 2026, followed by an advance to \$6.95 in 2027.

Untimely shares of IDACORP have a subpar dividend yield for a utility.

Emma Jalees
July 17, 2026

OGE ENERGY CORP. NYSE-OGE										RECENT PRICE	48.54	P/E RATIO	19.8 (Trailing: 21.6 Median: 17.0)	RELATIVE P/E RATIO	1.05	DIV'D YLD	3.5%	VALUE LINE																									
TIMELINESS	3	Raised 3/6/26	High: 36.5	34.2	37.4	41.8	45.8	46.4	38.6	42.9	40.4	44.4	47.3	50.1				Target Price Range	2029	2030	2031																						
SAFETY	2	Raised 6/6/25	Low: 24.2	23.4	32.6	29.6	38.0	23.0	29.2	33.3	31.3	32.1	39.4	41.7																													
TECHNICAL	2	Lowered 6/5/26	LEGENDS 30.00 x Dividends p sh Relative Price Strength Options: Yes Shaded area indicates recession																																								
BETA	.85	(1.00 = Market)																																									
18-Month Target Price Range																																											
Low-High																																											
Midpoint (% to Mid)																																											
\$42-\$60																																											
\$51 (5%)																																											
2029-31 PROJECTIONS																																											
High	Price	Gain	Ann'l Total																																								
Low	65	(+35%)	Return																																								
	45	(-5%)	10%																																								
			2%																																								
Institutional Decisions																																											
to Buy	3Q2025	4Q2025	1Q2026	Percent																																							
to Sell	250	191	325	shares																																							
Hld's(000)	236	186	214	traded																																							
	152263	160583	185547																																								
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	© VALUE LINE PUB. LLC 29-31																									
19.04	19.96	18.58	14.45	12.30	11.00	11.31	11.32	11.37	11.15	10.61	18.26	16.86	13.35	14.85	15.82	16.45	17.05	Revenues per sh	19.20																								
3.01	3.31	3.69	3.46	3.40	3.23	3.31	3.34	3.74	4.02	4.03	4.44	5.63	4.61	4.88	5.00	5.25	5.50	"Cash Flow" per sh	6.35																								
1.50	1.73	1.79	1.94	1.98	1.69	1.69	1.92	2.12	2.24	2.08	2.36	3.32	2.07	2.19	2.32	2.45	2.60	Earnings per sh ^A	3.15																								
.73	.76	.80	.85	.95	1.05	1.16	1.27	1.40	1.51	1.58	1.63	1.65	1.66	1.68	1.69	1.70	1.70	Div'd Decl'd per sh ^B	1.85																								
4.36	6.48	5.85	4.99	2.86	2.75	3.11	4.13	2.87	3.18	3.25	3.89	5.25	5.88	5.43	5.12	6.70	7.35	Cap'l Spending per sh	6.75																								
11.73	13.06	14.00	15.30	16.27	16.66	17.24	19.28	20.06	20.69	18.15	20.27	22.05	22.52	23.09	24.15	24.50	25.85	Book Value per sh ^C	29.95																								
195.20	196.20	197.60	198.50	199.40	199.70	199.70	199.70	199.70	200.10	200.10	200.10	200.20	200.30	201.00	206.10	207.00	207.00	Common Shs Outst'g ^D	207.00																								
13.3	14.4	15.2	17.7	18.3	17.7	18.3	16.5	19.0	16.2	14.3	11.7	17.4	17.0	19.1	19.1	Bold figures are value line estimates		Avg Ann'l P/E Ratio	17.5																								
.85	.90	.97	.99	.96	.89	.93	.92	.89	1.01	.83	.77	.68	.97	.89	1.00			Relative P/E Ratio	.95																								
3.7%	3.1%	2.9%	2.5%	2.6%	3.5%	3.9%	3.6%	4.0%	3.5%	4.7%	4.8%	4.2%	4.6%	4.5%	3.7%			Avg Ann'l Div'd Yield	3.4%																								
CAPITAL STRUCTURE as of 3/31/26					2259.2													2261.1		2270.3		2231.6		2122.3		3653.7		3375.7		2674.3		2985.3		3260.1		3400		3525		Revenues (\$mill)		3975	
Total Debt \$5862.0 mill.					338.2													384.3		449.6		415.9		472.5		665.7		416.8		441.5		470.7		510		545		Net Profit (\$mill)		655			
LT Debt \$5369.6 mill. LT Interest \$261 mill.					30.5%													32.5%		14.5%		7.4%		13.2%		11.5%		15.7%		11.9%		15.2%		16.0%		15.0%		15.0%		Income Tax Rate		15.0%	
(LT interest earned: 2.9x)					6.4%													15.0%		8.3%		1.6%		1.6%		2.2%		1.6%		6.4%		9.1%		8.9%		8.5%		8.0%		AFUDC % to Net Profit		7.5%	
Leases, Uncapitalized Annual rentals \$4.3 mill.					41.1%													41.7%		42.0%		43.6%		49.0%		52.6%		44.6%		49.0%		52.0%		51.9%		52.5%		52.0%		Long-Term Debt Ratio		51.0%	
Pension Assets-12/25 \$488.4 mill.					58.9%													58.3%		58.0%		56.4%		51.0%		47.4%		55.4%		51.0%		48.0%		48.1%		47.5%		48.0%		Common Equity Ratio		49.0%	
Oblig \$569.9 mill.					5849.6													6600.7		6902.0		7334.7		7126.2		8552.7		7962.1		8852.1		9661.8		10347		10650		11125		Total Capital (\$mill)		12650	
Pfd Stock None					7696.2													8339.9		8643.8		9044.6		9374.6		9832.9		10547		11301		12211		12860		13450		13900		Net Plant (\$mill)		15425	
Common Stock 206,374,321 shs. as of 3/31/26					7.0%													7.0%		7.3%		7.1%		6.9%		6.4%		9.4%		5.9%		6.0%		5.9%		6.0%		6.5%		Return on Total Cap'l		6.5%	
MARKET CAP: \$10.0 billion (Mid-Cap)					9.8%													10.0%		10.8%		10.9%		11.5%		11.6%		15.1%		9.2%		9.5%		10.0%		10.0%		Return on Shr. Equity		10.5%			
ELECTRIC OPERATING STATISTICS					9.8%													10.0%		10.6%		10.9%		11.5%		11.6%		15.1%		9.2%		9.6%		9.8%		10.0%		10.5%		Return on Com Equity		11.0%	
2023					3.3%													3.5%		3.8%		3.6%		2.8%		3.6%		7.6%		1.9%		2.2%		2.7%		3.0%		3.5%		Retained to Com Eq		4.5%	
2024					67%													64%		67%		76%		69%		49%		80%		77%		71%		69%		65%		All Div'ds to Net Prof		59%			
% Change Retail Sales (KWH)					-1.0													+7.7		+5.0																							
Avg. Indust. Use (MWH)					1767													1848		1908																							
Avg. Indust. Revs. per KWH (%)					5.73													6.05		6.47																							
Capacity at Peak (MW)					7116													6921		6921																							
Peak Load, Summer (MW)					7384													7435		7412																							
Annual Load Factor (%)					45.9													49.0		51.7																							
% Change Customers (yr-end)					+8													+1.2		+7																							
Fixed Charge Cov. (%)					285													277		279																							
ANNUAL RATES					Past													Past		Est'd		23-'25																					
of change (per sh)					10 Yrs.													5 Yrs.		to '29-'31																							
Revenues					1.0%													5.0%		4.5%																							
"Cash Flow"					3.5%													4.0%		4.5%																							
Earnings					1.5%													--		6.0%																							
Dividends					6.0%													2.0%		1.5%																							
Book Value					3.5%													3.0%		4.5%																							
Cal-endar					QUARTERLY REVENUES (\$ mill.)													Full																									
Mar.31					Jun.30													Sep.30		Dec.31																							
2023					557.2													605.0		945.4		566.7		2674.3																			
2024					598.8													662.6		965.4		760.5		2985.3																			
2025					747.7													741.6		1045.0		725.8		3260.1																			
2026					752.6													775		1100		772.4		3400																			
2027					775													800		1150		822		3525																			
Cal-endar					EARNINGS PER SHARE ^A													Full																									
Mar.31					Jun.30													Sep.30		Dec.31																							
2023					.19													.44		1.20		.24		2.07																			
2024					.09													.51		1.09		.50		2.19																			
2025					.31													.53		1.14		.34		2.32																			
2026					.24													.55		1.25		.41		2.45																			
2027					.30													.55		1.35		.40		2.60																			
Cal-endar					QUARTERLY DIVIDENDS PAID ^B													Full																									
Mar.31					Jun.30													Sep.30		Dec.31																							
2022					.41													.41		.41		.4141		1.64																			
2023					.4141													.4141		.4141		.4182		1.66																			
2024					.4182													.4182		.4182		.4213		1.68																			
2025					.4213													.4213		.4213		.425		1.69																			
2026					.425													.425																									
(A) Diluted eggs. Excludes nonrecurring gain (loss): '15, (\$36c); '17, \$1.18; '19, (8c); '20, (\$2.95); '21, \$1.32; '22, \$1.06; Next earnings report due late July.					(B) Div'ds historically paid in late Jan., Apr., July, & Oct. ■ Div'd reinvestment plan avail.					(C) Includes deferred charges. In '25: \$557.2 million, or \$2.70/sh.					(D) In mill., adjusted for split.					Company's Financial Strength					B++																		
																				Stock's Price Stability					100																		
																				Price Growth Persistence					30																		
																				Earnings Predictability					70																		

PINNACLE WEST NYSE-PNW				RECENT PRICE	106.91	P/E RATIO	21.4	(Trailing: 19.9 Median: 18.0)	RELATIVE P/E RATIO	1.16	DIV'D YLD	3.5%	VALUE LINE						
TIMELINESS	4	Lowered 6/6/25	High: 73.3 82.8 92.5 92.6 99.8 105.5 88.5 80.6 86.0 95.4 96.5 109.5	Low: 56.0 62.5 75.8 73.4 81.6 60.1 62.8 59.0 68.6 65.2 81.5 86.3												Target Price Range 2029 2030 2031			
SAFETY	2	Raised 10/18/24	LEGENDS — 28.6 x Dividends p sh ... Relative Price Strength Options: Yes Shaded area indicates recession																
TECHNICAL	3	Lowered 6/26/26																	200 160
BETA	.75	(1.00 = Market)																	100 80 60 50 40 30 20
18-Month Target Price Range																			
Low-High Midpoint (% to Mid)																			
\$79-\$121 \$100 (-5%)																			
2029-31 PROJECTIONS																			
	Price	Gain	Ann'l Total																
High	145	(+35%)	11%																
Low	105	(Nil)	3%																
Institutional Decisions																			
	3Q2025	4Q2025	1Q2026																
to Buy	285	243	358																
to Sell	270	178	236																
Hld's(000)	117332	115069	139441																
				Percent shares traded	30 20 10														
				</															

SOUTHERN COMPANY				NYSE:SO		RECENT PRICE	96.48				P/E RATIO 21.0 (Trailing: 22.0 Median: 18.0)				RELATIVE P/E RATIO 1.17		DIV'D YLD 3.2%		VALUE LINE		
TIMELINESS 4		Lowered 5/23/25		High: 53.2 54.6 53.5 49.4 64.3 71.1 68.9 80.6 75.8 94.4 100.8 99.6		Low: 41.4 46.0 46.7 42.4 43.3 42.0 56.7 60.7 58.8 65.8 80.5 85.2												Target Price Range 2029 2030 2031			
SAFETY 1		Raised 8/8/25		LEGENDS 28.00 x Dividends p.sh. divided by Interest Rate Relative Price Strength Options: Yes Shaded area indicates recession																	
TECHNICAL 3		Lowered 7/10/26																			
BETA .65		(1.00 = Market)																			
18-Month Target Price Range																					
Low-High Midpoint (% to Mid)																					
\$85-\$119 \$102 (5%)																					
2029-31 PROJECTIONS																					
Price		Ann'l Total																			
High 110		Gain (+15%)																			
Low 90		(-5%)																			
Institutional Decisions																					
3Q2025 4Q2025 1Q2026																					
to Buy 1071 861 1191																					
to Sell 805 802 875																					
Hld's(000) 794663 797746 899698																					

(A) Diluted EPS. Excl. nonrec. gain/(losses): '10, '16; '15, (16¢); '17, (5¢); '23, (14¢); '24, (6¢); '25, (18¢); gain on discontin'd ops.: '10, 1¢. Qlty. EPS may not sum to full year due to rounding. Next egs. report due late July. (B) Div'ds paid mid-Jan., Apr., July, and Oct. ■ Div'd reinvestment plan available. † Shareholder investment plan available. (C) Incl. in	tangibles. In '25: \$3891 mill., \$6.24/sh. (D) In mill. (E) Rate base: Varies. Rate allowed on common equity (blended): 9.6%. Regulatory Climate: Average.	Company's Financial Strength A Stock's Price Stability 95 Price Growth Persistence 55 Earnings Predictability 100
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Bear Valley Electric Service, Inc.
Indicated Common Equity Cost Rate
Through Use of a Risk Premium Model
Using an Adjusted Total Market Approach

<u>Line No.</u>		<u>Proxy Group of Thirteen Electric Companies</u>
1.	Prospective Yield on Aaa Rated Corporate Bonds (1)	5.48%
2.	Adjustment to Reflect Yield Spread Between Aaa Rated Corporate Bonds and A2 Rated Public Utility Bonds (2)	<u>0.27%</u>
3.	Adjusted Prospective Yield on A2 Rated Public Utility Bonds	5.75%
4.	Adjustment to Reflect Bond Rating Difference of Proxy Group (3)	<u>0.11%</u>
5.	Adjusted Bond Yield	5.86%
6.	Equity Risk Premium (4)	<u>4.69% - 5.08%</u>
7.	Risk Premium Derived Common Equity Cost Rate	<u><u>10.55% - 10.94%</u></u>

- Notes: (1) Consensus forecast of Moody's Aaa Rated Corporate bonds from Blue Chip Financial Forecasts (see pages 27 and 28 of this Exhibit).
 (2) The average yield spread of A2 rated public utility bonds over Aaa rated corporate bonds of 0.27% from page 22 of this Exhibit.
 (3) Adjustment to reflect the Baa1 Moody's LT issuer rating of the Utility Proxy Group as shown on page 23 of this Exhibit. The 0.11% upward adjustment is derived by taking 2/3 of the spread between A2 and Baa2 Public Utility Bonds ($2/3 * 0.17\% = 0.11\%$) as derived from page 22 of this Exhibit.
 (4) From page 25 of this Exhibit.

Bear Valley Electric Service, Inc.
Interest Rates and Bond Spreads for
Moody's Corporate and Public Utility Bonds

Selected Bond Yields

	[1]	[2]	[3]
	Aaa Rated Corporate Bond	A2 Rated Public Utility Bond	Baa2 Rated Public Utility Bond
Jul-2026	5.76 %	5.97 %	6.13 %
Jun-2026	5.52	5.79	5.96
May-2026	5.56	5.88	6.06
Average	5.61 %	5.88 %	6.05 %

Selected Bond Spreads

A2 Rated Public Utility Bonds Over Aaa Rated Corporate Bonds:

0.27 % (1)

Baa2 Rated Public Utility Bonds Over A2 Rated Public Utility Bonds:

0.17 % (2)

Notes:

(1) Column [2] - Column [1].

(2) Column [3] - Column [2].

Source of Information:

Bloomberg Professional Services

Bear Valley Electric Service, Inc.
Comparison of Long-Term Issuer Ratings for the
Proxy Group of Thirteen Electric Companies

Proxy Group of Thirteen Electric Companies	Moody's		Standard & Poor's	
	Long-Term Issuer Rating		Long-Term Issuer Rating	
	August 2026		August 2026	
	Long-Term Issuer Rating (1)	Numerical Weighting (2)	Long-Term Issuer Rating (1)	Numerical Weighting (2)
Alliant Energy Corporation	Baa1	8.0	A-	7.0
Ameren Corporation	A3	7.0	BBB+	8.0
American Electric Power Company, Inc.	Baa2	9.0	BBB+	8.0
Duke Energy Corporation	A3	7.0	BBB+	8.0
Edison International	Baa1	8.0	BBB-	10.0
Entergy Corporation	Baa1	8.0	BBB+	8.0
Evergy, Inc.	Baa1/Baa2	8.5	BBB+	8.0
FirstEnergy Corp.	Baa1	8.0	BBB+	8.0
IDACORP, Inc.	Baa2	9.0	BBB	9.0
OGE Energy Corp.	A3	7.0	A-	7.0
Pinnacle West Capital Corporation	Baa1	8.0	BBB+	8.0
The Southern Company	A2	6.0	A-	7.0
Xcel Energy Inc.	A3	7.0	BBB+	8.0
Average	Baa1	7.7	BBB+	8.0

Notes:

- (1) Ratings are that of the average of each company's utility operating subsidiaries.
(2) From page 24 of this Exhibit.

Source Information: Moody's Investors Service
Standard & Poor's Global Utilities Rating Service

Numerical Assignment for
Moody's and Standard & Poor's Bond Ratings

<u>Moody's Bond Rating</u>	<u>Numerical Bond Weighting</u>	<u>Standard & Poor's Bond Rating</u>
Aaa	1	AAA
Aa1	2	AA+
Aa2	3	AA
Aa3	4	AA-
A1	5	A+
A2	6	A
A3	7	A-
Baa1	8	BBB+
Baa2	9	BBB
Baa3	10	BBB-
Ba1	11	BB+
Ba2	12	BB
Ba3	13	BB-
B1	14	B+
B2	15	B
B3	16	B-

Bear Valley Electric Service, Inc.
Judgment of Equity Risk Premium for the
Proxy Group of Thirteen Electric Companies

<u>Line No.</u>		<u>Proxy Group of Thirteen Electric Companies</u>
1.	Calculated equity risk premium based on the total market using the beta approach (1)	4.01% - 5.19%
2.	Mean equity risk premium based on a study using the holding period returns of public utilities with A2 rated bonds (2)	5.31%
3.	Predicted Equity Risk Premium Based on Regression Analysis of 1,281 Fully-Litigated Electric Cases (3)	<u>4.74%</u>
4.	Average equity risk premium	<u><u>4.69% - 5.08%</u></u>

Notes: (1) From page 26 of this Exhibit.
(2) From page 29 of this Exhibit.
(3) From page 30 of this Exhibit.

Bear Valley Electric Service, Inc.
Derivation of Equity Risk Premium Based on the Total Market Approach
Using the Beta for the
Proxy Group of Thirteen Electric Companies

<u>Line No.</u>	<u>Equity Risk Premium Measure</u>	<u>Proxy Group of Thirteen Electric Companies</u>
1.	Kroll Equity Risk Premium (1)	6.17%
2.	Regression on Kroll Risk Premium Data (2)	6.70%
3.	Kroll Equity Risk Premium based on PRPM (3)	8.90%
4.	Equity Risk Premium Based on Value Line Summary and Index (4)	5.89%
5.	Equity Risk Premium Based on Bloomberg, Value Line, and S&P Global Market Intelligence S&P 500 Companies (5)	<u>18.16%</u>
6.	Conclusion of Equity Risk Premium (6)	6.92%
7.	Adjusted Beta (7)	<u>0.58 - 0.75</u>
8.	Forecasted Equity Risk Premium	<u><u>4.01% - 5.19%</u></u>

Notes:

- (1) Based on the arithmetic mean historical monthly returns on large company common stocks from Kroll 2023 SBBI® Yearbook and Bloomberg Professional Services minus the arithmetic mean monthly yield of Moody's average Aaa and Aa2 corporate bonds from 1928-2025.
- (2) This equity risk premium is based on a regression of the monthly equity risk premiums of large company common stocks relative to Moody's average Aaa and Aa2 rated corporate bond yields from 1928-2025 referenced in Note 1 above. Using the equation generated from the regression, an expected equity risk premium is calculated using the average consensus forecast of Aaa corporate bonds of 5.48% (from page 21 of this Exhibit).
- (3) The Predictive Risk Premium Model (PRPM) is discussed in Mr. D'Ascendis' direct testimony. The Ibbotson equity risk premium based on the PRPM is derived by applying the PRPM to the monthly risk premiums between Ibbotson large company common stock monthly returns and average Aaa and Aa corporate monthly bond yields, from January 1928 through July 2026.
- (4) The equity risk premium based on the Value Line Summary and Index is derived by subtracting the average consensus forecast of Aaa corporate bonds of 5.48% (from page 21 of this Exhibit) from the projected 3-5 year total annual market return of 11.37% (described fully in note 1 on page 33 of this Exhibit).
- (5) Using data from Bloomberg Professional Services, Value Line, and S&P Global Market Intelligence for the S&P 500, an expected total return of 23.64% was derived based upon expected dividend yields as a proxy for income returns and long-term earnings growth estimates as a proxy for capital appreciation. Subtracting the average consensus forecast of Aaa corporate bonds of 5.48% results in an expected equity risk premium of 18.16%.
- (6) Average of Line Nos. 1 through 4.
- (7) Average of mean and median betas from pages 31 and 32 of this Exhibit.

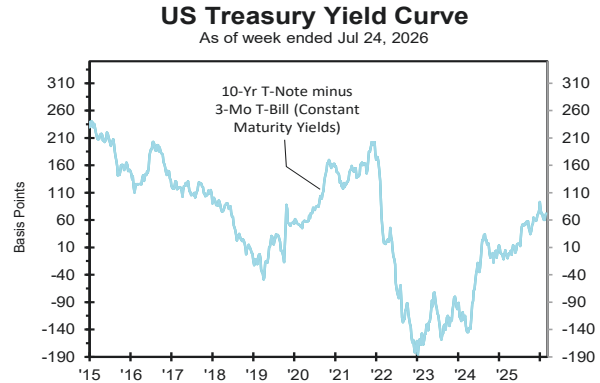
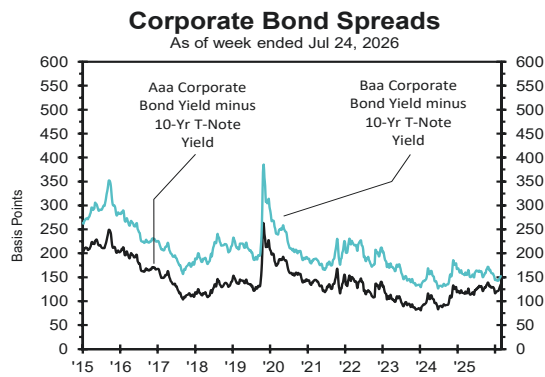
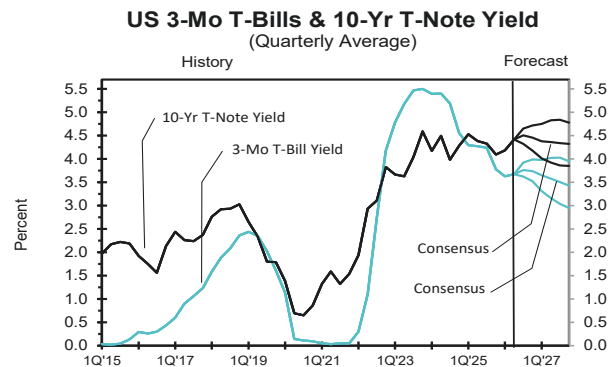
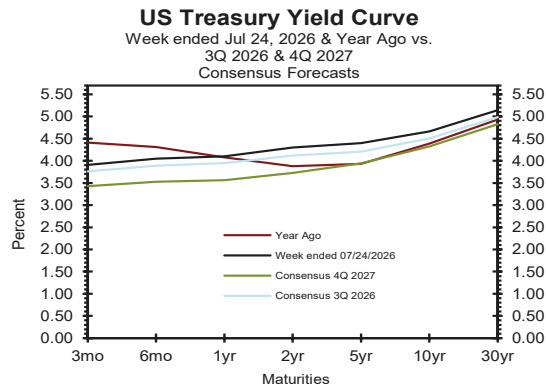
Sources of Information:

Kroll 2023 SBBI® Yearbook
Industrial Manual and Mergent Bond Record Monthly Update.
Value Line Summary and Index
Blue Chip Financial Forecasts, June 1, 2026, July 31, 2026
S&P Capital IQ
Bloomberg Professional Services

Blue Chip Financial Forecasts® – July 31, 2026

US Interest Rates and Key Assumptions														
Interest Rates	History								Consensus Forecasts					
	Average for Week Ending				Average for the Month			Latest Qtr	3Q	4Q	1Q	2Q	3Q	4Q
	Jul 24	Jul 17	Jul 10	Jul 3	June	May	April	2Q 2026	2026	2026	2027	2027	2027	2027
Federal Funds Rate	3.63	3.62	3.63	3.63	3.63	3.63	3.64	3.63	3.6	3.7	3.7	3.6	3.5	3.5
Prime Rate	6.75	6.75	6.75	6.75	6.75	6.75	6.75	6.75	6.8	6.8	6.7	6.7	6.6	6.5
SOFR	3.62	3.62	3.58	3.65	3.63	3.58	3.64	3.62	3.6	3.7	3.7	3.6	3.5	3.5
Commercial Paper, 1-mo	3.68	3.68	3.64	3.68	3.68	3.67	3.70	3.68	3.7	3.7	3.7	3.7	3.6	3.5
Treasury Bill, 3-mo	3.91	3.85	3.86	3.85	3.81	3.69	3.70	3.73	3.8	3.7	3.7	3.6	3.5	3.4
Treasury Bill, 6-mo	4.05	3.96	3.98	4.00	3.87	3.77	3.72	3.79	3.9	3.8	3.7	3.7	3.6	3.5
Treasury Bill, 1 yr	4.10	4.02	4.03	3.98	3.91	3.79	3.69	3.80	3.9	3.9	3.8	3.7	3.6	3.6
Treasury Note, 2 yr	4.30	4.18	4.18	4.14	4.11	4.00	3.80	3.97	4.1	4.0	3.9	3.9	3.8	3.7
Treasury Note, 5 yr	4.40	4.30	4.27	4.20	4.21	4.15	3.94	4.10	4.2	4.1	4.1	4.0	4.0	3.9
Treasury Note, 10 yr	4.66	4.57	4.54	4.45	4.47	4.48	4.32	4.42	4.5	4.5	4.4	4.4	4.3	4.3
Treasury Bond, 30 yr	5.14	5.08	5.04	4.93	4.95	5.03	4.91	4.96	5.0	4.9	4.9	4.9	4.9	4.8
Corporate Aaa Bond	6.01	5.92	5.85	5.72	5.69	5.71	5.61	5.67	5.6	5.6	5.5	5.5	5.5	5.5
Corporate Baa Bond	6.18	6.09	6.03	5.92	5.90	5.98	5.91	5.93	6.2	6.2	6.2	6.0	6.2	6.2
State & Local Bonds	4.27	4.17	4.12	4.09	4.11	4.19	4.14	4.15	4.4	4.4	4.4	4.4	4.4	4.4
Home Mortgage Rate	6.58	6.55	6.49	6.43	6.49	6.44	6.33	6.42	6.5	6.4	6.4	6.3	6.3	6.3
Key Assumptions	3Q	4Q	1Q	2Q	3Q	4Q ^a	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
	2024	2024	2025	2025	2025	2025	2026	2026	2026	2026	2027	2027	2027	2027
	2024	2024	2025	2025	2025	2025	2026	2026	2026	2026	2027	2027	2027	2027
Fed AFE Index	114.7	117.7	119.6	112.7	110.9	112.2	111.0	111.9	114.8	114.3	114.1	114.2	114.4	113.9
Real GDP	3.3	1.9	-0.6	3.8	4.4	0.5	2.1	1.5	2.0	1.9	2.1	2.1	2.2	2.1
GDP Price Index	1.8	2.4	3.6	2.1	3.8	3.7	3.6	6.2	2.4	2.7	2.5	2.3	2.3	2.4
Consumer Price Index	1.3	3.2	3.7	1.7	3.1	2.4	3.7	6.1	1.9	2.6	2.4	2.2	2.3	2.4
PCE Price Index	1.7	2.5	3.4	2.1	2.8	2.9	4.6	5.1	2.4	2.6	2.5	2.2	2.3	2.3

(a) 4Q 2025 CPI uses an interpolated value for October 2025 calculated by Haver Analytics.



14 ■ BLUE CHIP FINANCIAL FORECASTS ■ JUNE 1, 2026

Long-Range Survey:

The table below contains results of our semi-annual long-range CONSENSUS survey. There are also Top 5 and Bottom 5 averages for each variable. Shown are estimates for the years 2027 through 2032 and averages for the five-year periods 2028-2032 and 2033-2037. Apply these projections cautiously. Few economic, demographic and political forces can be evaluated accurately over such long time spans.

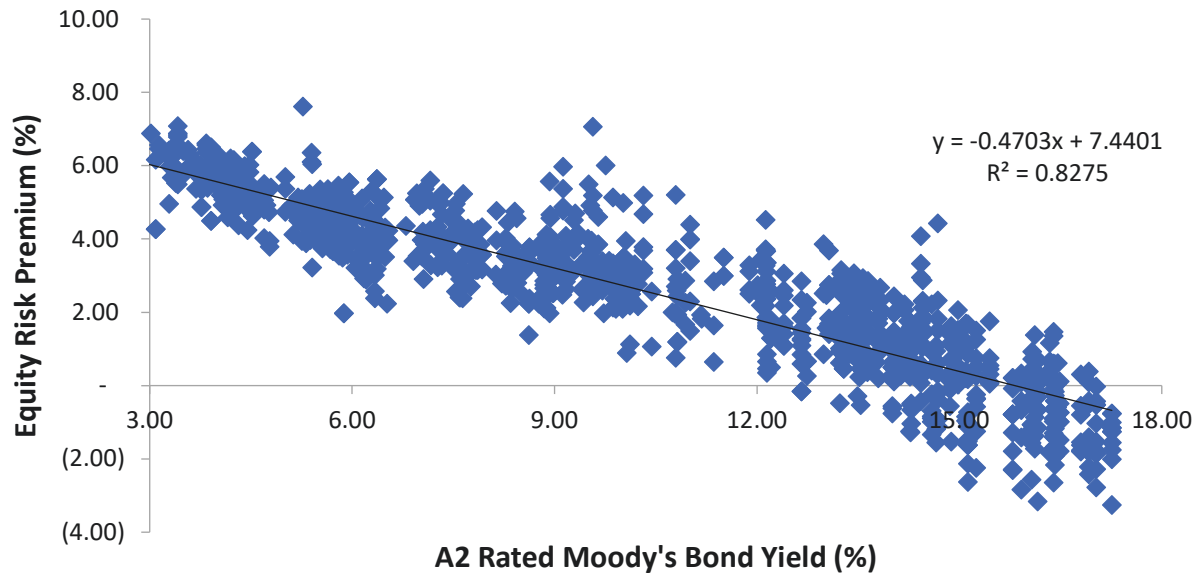
		----- Average For The Year -----						Five-Year Averages	
		2027	2028	2029	2030	2031	2032	2028-2032	2033-2037
1. Federal Funds Rate	CONSENSUS	3.2	3.1	3.2	3.2	3.2	3.2	3.2	3.1
	Top 5 Average	3.6	3.6	3.7	3.7	3.6	3.6	3.6	3.6
	Bottom 5 Average	2.9	2.7	2.8	2.8	2.9	2.9	2.8	2.7
2. Prime Rate	CONSENSUS	6.3	6.3	6.3	6.3	6.3	6.3	6.3	6.3
	Top 5 Average	6.8	6.7	6.7	6.7	6.7	6.7	6.7	6.7
	Bottom 5 Average	6.0	5.9	5.9	5.9	6.0	6.0	5.9	5.9
3. SOFR	CONSENSUS	3.2	3.1	3.1	3.1	3.1	3.1	3.1	3.1
	Top 5 Average	3.5	3.4	3.4	3.4	3.4	3.4	3.4	3.4
	Bottom 5 Average	3.0	2.8	2.8	2.8	2.8	2.8	2.8	2.8
4. Commercial Paper, 1-Mo	CONSENSUS	3.3	3.2	3.1	3.1	3.2	3.2	3.2	3.1
	Top 5 Average	3.5	3.4	3.4	3.3	3.4	3.4	3.4	3.3
	Bottom 5 Average	3.1	3.0	2.9	2.9	2.9	2.9	2.9	2.9
5. Treasury Bill Yield, 3-Mo	CONSENSUS	3.2	3.1	3.1	3.2	3.2	3.2	3.2	3.2
	Top 5 Average	3.6	3.5	3.4	3.5	3.5	3.5	3.5	3.4
	Bottom 5 Average	2.9	2.8	2.9	2.9	2.9	2.9	2.9	2.9
6. Treasury Bill Yield, 6-Mo	CONSENSUS	3.3	3.2	3.2	3.2	3.3	3.3	3.2	3.2
	Top 5 Average	3.6	3.5	3.5	3.5	3.5	3.5	3.5	3.5
	Bottom 5 Average	3.0	2.9	3.0	3.0	3.0	3.0	3.0	3.0
7. Treasury Bill Yield, 1-Yr	CONSENSUS	3.3	3.3	3.4	3.4	3.4	3.4	3.4	3.3
	Top 5 Average	3.7	3.6	3.6	3.6	3.6	3.7	3.6	3.6
	Bottom 5 Average	3.0	3.0	3.1	3.1	3.1	3.1	3.1	3.1
8. Treasury Note Yield, 2-Yr	CONSENSUS	3.6	3.5	3.5	3.5	3.5	3.5	3.5	3.5
	Top 5 Average	3.9	3.9	3.9	3.8	3.8	3.8	3.9	3.8
	Bottom 5 Average	3.2	3.2	3.2	3.2	3.2	3.2	3.2	3.2
9. Treasury Note Yield, 5-Yr	CONSENSUS	3.8	3.8	3.8	3.8	3.8	3.8	3.8	3.8
	Top 5 Average	4.1	4.2	4.2	4.1	4.1	4.1	4.1	4.1
	Bottom 5 Average	3.5	3.4	3.4	3.4	3.4	3.5	3.4	3.4
10. Treasury Note Yield, 10-Yr	CONSENSUS	4.2	4.2	4.1	4.1	4.1	4.1	4.1	4.2
	Top 5 Average	4.5	4.5	4.5	4.4	4.4	4.4	4.5	4.4
	Bottom 5 Average	3.9	3.7	3.7	3.7	3.7	3.8	3.7	3.8
11. Treasury Bond Yield, 30-Yr	CONSENSUS	4.8	4.7	4.7	4.6	4.6	4.6	4.7	4.6
	Top 5 Average	5.2	5.1	5.0	4.9	4.9	4.9	5.0	4.9
	Bottom 5 Average	4.4	4.3	4.4	4.3	4.3	4.3	4.3	4.3
12. Corporate Aaa Bond Yield	CONSENSUS	5.3	5.3	5.4	5.3	5.3	5.3	5.3	5.3
	Top 5 Average	5.8	5.9	6.0	5.8	5.8	5.8	5.9	5.8
	Bottom 5 Average	4.9	4.7	4.7	4.7	4.7	4.7	4.7	4.7
13. Corporate Baa Bond Yield	CONSENSUS	6.0	6.1	6.1	6.1	6.1	6.1	6.1	6.1
	Top 5 Average	6.5	6.6	6.7	6.6	6.7	6.7	6.6	6.7
	Bottom 5 Average	5.5	5.6	5.6	5.5	5.5	5.6	5.5	5.4
14. State & Local Bonds Yield	CONSENSUS	4.2	4.3	4.3	4.3	4.3	4.3	4.3	4.2
	Top 5 Average	4.5	4.7	4.7	4.7	4.7	4.7	4.7	4.7
	Bottom 5 Average	3.8	3.9	3.8	3.9	3.9	3.9	3.9	3.8
15. Home Mortgage Rate	CONSENSUS	6.2	6.1	6.1	6.0	6.0	6.0	6.0	6.0
	Top 5 Average	6.5	6.4	6.4	6.3	6.3	6.3	6.3	6.3
	Bottom 5 Average	5.8	5.7	5.7	5.7	5.7	5.7	5.7	5.7
A. Fed's AFE Nominal \$ Index	CONSENSUS	110.8	110.6	110.2	109.5	109.2	108.8	109.7	108.6
	Top 5 Average	111.7	112.1	112.2	111.8	111.8	111.3	111.8	111.4
	Bottom 5 Average	110.0	109.1	108.1	107.1	106.7	106.3	107.5	105.7
		----- Year-Over-Year, % Change -----						Five-Year Averages	
		2027	2028	2029	2030	2031	2032	2028-2032	2033-2037
B. Real GDP	CONSENSUS	2.0	2.0	2.1	2.0	2.0	2.0	2.0	1.9
	Top 5 Average	2.5	2.3	2.4	2.4	2.4	2.3	2.4	2.2
	Bottom 5 Average	1.6	1.8	1.8	1.7	1.7	1.7	1.7	1.6
C. GDP Chained Price Index	CONSENSUS	2.4	2.2	2.1	2.0	2.0	2.0	2.0	2.0
	Top 5 Average	2.7	2.4	2.3	2.2	2.2	2.2	2.2	2.2
	Bottom 5 Average	2.0	2.0	1.8	1.8	1.7	1.7	1.8	1.8
D. Consumer Price Index	CONSENSUS	2.5	2.2	2.2	2.2	2.2	2.2	2.2	2.2
	Top 5 Average	3.0	2.5	2.5	2.5	2.4	2.5	2.5	2.5
	Bottom 5 Average	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
E. PCE Price Index	CONSENSUS	2.4	2.2	2.1	2.1	2.0	2.0	2.1	2.0
	Top 5 Average	3.0	2.5	2.3	2.3	2.3	2.3	2.3	2.3
	Bottom 5 Average	2.0	1.9	1.9	1.9	1.8	1.7	1.8	1.8

Projected Market Appreciation of the S&P Utility Index
Derivation of Mean Equity Risk Premium Based Studies
Using Holding Period Returns and
Projected Market Appreciation of the S&P Utility Index

<u>Line No.</u>		<u>Implied Equity Risk Premium</u>
1.	Historical Equity Risk Premium (1)	4.23%
2.	Regression of Historical Equity Risk Premium (2)	4.88%
3.	Forecasted Equity Risk Premium Based on PRPM (3)	4.60%
4.	Forecasted Equity Risk Premium based on Projected Total Return on the S&P Utilities Index (Bloomberg, Value Line, and S&P Capital IQ Data) (4)	<u>7.54%</u>
5.	Average Equity Risk Premium (5)	<u><u>5.31%</u></u>

- Notes: (1) Based on S&P Public Utility Index monthly total returns and Moody's Public Utility Bond average monthly yields from 1928-2025. Holding period returns are calculated based upon income received (dividends and interest) plus the relative change in the market value of a security over a one-year holding period.
- (2) This equity risk premium is based on a regression of the monthly equity risk premiums of the S&P Utility Index relative to Moody's A2 rated public utility bond yields from 1928 - 2025 referenced in note 1 above. Using the equation generated from the regression, an expected equity risk premium is calculated using the prospective A2 rated public utility bond yield of 5.75% (from line 3, page 21 of this Exhibit).
- (3) The Predictive Risk Premium Model (PRPM) is applied to the risk premium of the monthly total returns of the S&P Utility Index and the monthly yields on Moody's A2 rated public utility bonds from January 1928 - July 2026.
- (4) Using data from Bloomberg, Value Line, and S&P Capital IQ for the S&P Utilities Index, an expected return of 13.29% was derived based on expected dividend yields as a proxy for income returns and long-term growth estimates as a proxy for market appreciation. Subtracting the expected A2 rated public utility bond yield of 5.75%, calculated on line 3 of page 21 of this Exhibit results in an equity risk premium of 7.54%. ($13.29\% - 5.75\% = 7.54\%$).
- (5) Average of lines 1 through 4.

Bear Valley Electric Service, Inc.
Prediction of Equity Risk Premiums Relative to
Moody's A2 Rated Utility Bond Yields - Electric Utilities



		Prospective A2 Rated Utility Bond (1)	Prospective Equity Risk Premium
Constant	Slope		
7.4401 %	-0.4703	5.75 %	4.74 %

Notes:
(1) From line 3 of page 21 of this Exhibit.

Source of Information: Regulatory Research Associates.

Bear Valley Electric Service, Inc.
Indicated Common Equity Cost Rate Through Use
of the Traditional Capital Asset Pricing Model (CAPM) and Empirical Capital Asset Pricing Model (ECAPM)

Proxy Group of Thirteen Electric Companies

	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]
Proxy Group of Thirteen Electric Companies	Value Line Adjusted Beta	Bloomberg Adjusted Beta	Average Beta	Market Risk Premium (1)	Risk-Free Rate (2)	Traditional CAPM Cost Rate	ECAPM Cost Rate	Indicated Common Equity Cost Rate (3)
Alliant Energy Corporation	0.80	0.41	0.60	7.87 %	4.84 %	9.56 %	10.35 %	9.96 %
Ameren Corporation	0.75	0.45	0.60	7.87	4.84	9.56	10.35	9.96
American Electric Power Company, Inc.	0.70	0.29	0.50	7.87	4.84	8.78	9.76	9.27
Duke Energy Corporation	0.65	0.24	0.45	7.87	4.84	8.38	9.46	8.92
Edison International	0.90	0.50	0.70	7.87	4.84	10.35	10.94	10.65
Entergy Corporation	0.75	0.49	0.62	7.87	4.84	9.72	10.47	10.09
Evergy, Inc.	0.75	0.42	0.59	7.87	4.84	9.48	10.29	9.89
FirstEnergy Corp.	0.70	0.32	0.51	7.87	4.84	8.85	9.34	9.34
IDACORP, Inc.	0.70	0.39	0.54	7.87	4.84	9.09	10.00	9.54
OGE Energy Corp.	0.85	0.49	0.67	7.87	4.84	10.11	10.76	10.44
Pinnacle West Capital Corporation	0.75	0.44	0.59	7.87	4.84	9.48	10.29	9.89
The Southern Company	0.65	0.30	0.48	7.87	4.84	8.62	9.64	9.13
Xcel Energy Inc.	0.70	0.47	0.58	7.87	4.84	9.41	10.23	9.82
Mean			0.57			9.34 %	10.18 %	9.76 %
Median			0.59			9.48 %	10.29 %	9.89 %
Average of Mean and Median			0.58			9.41 %	10.24 %	9.83 %

Notes on page 33 of this Exhibit.

Bear Valley Electric Service, Inc.
Indicated Common Equity Cost Rate Through Use
of the Traditional Capital Asset Pricing Model (CAPM) and Empirical Capital Asset Pricing Model (ECAPM) Excluding Bloomberg Betas

Proxy Group of Thirteen Electric Companies

	[1]	[2]	[3]	[4]	[5]	[6]
Proxy Group of Thirteen Electric Companies	Value Line Adjusted Beta	Market Risk Premium (1)	Risk-Free Rate (2)	Traditional CAPM Cost Rate	ECAPM Cost Rate	Indicated Common Equity Cost Rate (3)
Alliant Energy Corporation	0.80	7.87 %	4.84 %	11.14 %	11.53 %	11.33 %
Ameren Corporation	0.75	7.87	4.84	10.74	11.24	10.99
American Electric Power Company, Inc.	0.70	7.87	4.84	10.35	10.94	10.65
Duke Energy Corporation	0.65	7.87	4.84	9.96	10.65	10.30
Edison International	0.90	7.87	4.84	11.93	12.12	12.02 (4)
Entergy Corporation	0.75	7.87	4.84	10.74	11.24	10.99
Evergy, Inc.	0.75	7.87	4.84	10.74	11.24	10.99
FirstEnergy Corp.	0.70	7.87	4.84	10.35	10.94	10.65
IDACORP, Inc.	0.70	7.87	4.84	10.35	10.94	10.65
OGE Energy Corp.	0.85	7.87	4.84	11.53	11.83	11.68
Pinnacle West Capital Corporation	0.75	7.87	4.84	10.74	11.24	10.99
The Southern Company	0.65	7.87	4.84	9.96	10.65	10.30
Xcel Energy Inc.	0.70	7.87	4.84	10.35	10.94	10.65
Mean	0.74			10.68 %	11.19 %	10.85 %
Median	0.75			10.74 %	11.24 %	10.82 %
Average of Mean and Median	0.75			10.71 %	11.22 %	10.84 %

Notes on page 33 of this Exhibit.

Bear Valley Electric Service, Inc.
Notes to Accompany the Application of the CAPM and ECAPM

Notes:

- (1) The market risk premium (MRP) is derived by using five different measures from four sources: Kroll, Value Line, Bloomberg, and S&P Capital IQ as illustrated below:

Measure 1: Kroll Arithmetic Mean MRP (1926-2025)

Arithmetic Mean Monthly Returns for Large Stocks 1926-2025:	12.35 %
Arithmetic Mean Income Returns on Long-Term Government Bonds:	4.99
MRP based on Kroll Historical Data:	<u>7.37 %</u>

Measure 2: Application of a Regression Analysis to Kroll Historical Data (1926-2025)

7.67 %

Measure 3: Application of the PRPM to Kroll Historical Data (January 1926 - July 2026)

9.92 %

Measure 4: Value Line Projected MRP (Thirteen weeks ending August 7, 2026)

Total projected return on the market 3-5 years hence*:	11.37 %
Risk-Free Rate (see note 2):	4.84
MRP based on Value Line Summary & Index:	<u>6.53 %</u>
*Forecasted 3-5 year capital appreciation plus expected dividend yield	

Measure 5: Bloomberg, Value Line, and S&P Capital IQ Projected Return on the Market based on the S&P 500

Total return on the Market based on the S&P 500:	23.64 %
Risk-Free Rate (see note 2):	4.84
MRP based on Bloomberg, Value Line, and S&P Capital IQ data:	<u>18.80 %</u>

Average of Measures 1 through 4: 7.87 %

- (2) For reasons explained in the Direct Testimony, the appropriate risk-free rate for cost of capital purposes is the average forecast of 30 year Treasury Bonds per the consensus of nearly 50 economists reported in Blue Chip Financial Forecasts. (See pages 27 and 28 of this Exhibit) The projection of the risk-free rate is illustrated below:

Third Quarter 2026	5.00 %
Fourth Quarter 2026	4.90
First Quarter 2027	4.90
Second Quarter 2027	4.90
Third Quarter 2027	4.90
Fourth Quarter 2027	4.80
2028-2032	4.70
2033-2037	4.60
	<u>4.84 %</u>

- (3) Average of CAPM and ECAPM cost rates.

- (4) Results were excluded from the final average and median as they were more than two standard deviations from the proxy group's mean.

Sources of Information:

Value Line Summary and Index
Blue Chip Financial Forecasts, June 1, 2026, July 31, 2026
Kroll 2023 SBBI® Yearbook
S&P Capital IQ
Bloomberg Professional Services

Bear Valley Electric Service, Inc.
Basis of Selection of the Group of Non-Price Regulated Companies
Comparable in Total Risk to the Proxy Group of Thirteen Electric Companies

The criteria for selection of the Proxy Group of Non-Price Regulated Companies comparable in total risk to the Proxy Group of Thirteen Electric Companies was that the Non-Price Regulated Companies be domestic and reported in Value Line Investment Survey (Standard Edition).

The Proxy Group of Non-Price Regulated Companies was selected based on the unadjusted beta range of 0.41 - 0.71 and residual standard error of the regression range of 2.3603 - 2.8151 of the Proxy Group of Thirteen Electric Companies.

These ranges are based upon plus or minus two standard deviations of the unadjusted beta and standard error of the regression. Plus or minus two standard deviations captures 95.50% of the distribution of unadjusted betas and residual standard errors of the regression.

The standard deviation of the Utility Proxy Group's residual standard error of the regression is 0.1137. The standard deviation of the standard error of the regression is calculated as follows:

$$\text{Standard Deviation of the Std. Err. of the Regr.} = \frac{\text{Standard Error of the Regression}}{\sqrt{2N}}$$

where: N = number of observations. Since Value Line betas are derived from weekly price change observations over a period of five years, N = 259

$$\text{Thus, } 0.1137 = \frac{2.5877}{\sqrt{518}} = \frac{2.5877}{22.7596}$$

Source of Information: Value Line Proprietary Database, June 2026.
Value Line Investment Survey (Standard Edition).

Bear Valley Electric Service, Inc.
Basis of Selection of Comparable Risk
Domestic Non-Price Regulated Companies

	[1]	[2]	[3]	[4]
Proxy Group of Thirteen Electric Companies	Value Line Adjusted Beta	Unadjusted Beta	Residual Standard Error of the Regression	Standard Deviation of Beta
Alliant Energy Corporation	0.80	0.63	2.4552	0.0725
Ameren Corporation	0.75	0.61	2.4725	0.0730
American Electric Power Company, Inc.	0.70	0.49	2.6152	0.0773
Duke Energy Corporation	0.65	0.42	2.3112	0.0683
Edison International	0.90	0.79	3.5806	0.1058
Entergy Corporation	0.75	0.61	2.6995	0.0798
Evergy, Inc.	0.75	0.60	2.4426	0.0722
FirstEnergy Corp.	0.70	0.53	2.5711	0.0760
IDACORP, Inc.	0.65	0.45	2.4397	0.0721
OGE Energy Corp.	0.85	0.70	2.3247	0.0687
Pinnacle West Capital Corporation	0.70	0.54	2.6250	0.0775
The Southern Company	0.65	0.41	2.4134	0.0713
Xcel Energy Inc.	0.70	0.52	2.6899	0.0795
Average	0.73	0.56	2.5877	0.0765
Beta Range (+/- 2 std. Devs. of Beta)	0.41	0.71		
2 std. Devs. of Beta	0.15			
Residual Std. Err. Range (+/- 2 std. Devs. of the Residual Std. Err.)	2.3603	2.8151		
Std. dev. of the Res. Std. Err.	0.1137			
2 std. devs. of the Res. Std. Err.	0.2274			

Source of Information: Value Line Proprietary Database, June 2026.

Bear Valley Electric Service, Inc.
Proxy Group of Non-Price Regulated Companies
Comparable in Total Risk to the
Proxy Group of Thirteen Electric Companies

	[1]	[2]	[3]	[4]
Proxy Group of Five Non-Price Regulated Companies	Value Line Adjusted Beta	Unadjusted Beta	Residual Standard Error of the Regression	Standard Deviation of Beta
Abbott Laboratories	0.75	0.58	2.7216	0.0804
General Dynamics Corporation	0.85	0.71	2.4416	0.0721
Ingredion Incorporated	0.80	0.69	2.3841	0.0704
Quest Diagnostics Incorporated	0.65	0.47	2.8052	0.0829
Reynolds Consumer Products Inc.	0.65	0.42	2.5456	0.0752
Proxy Group of Five Non-Price Regulated Companies Average	0.74	0.57	2.5796	0.0762
Proxy Group of Thirteen Electric Companies	0.73	0.56	2.5877	0.0765

Source of Information: Value Line Proprietary Database, June 2026.

Bear Valley Electric Service, Inc.
Summary of Cost of Equity Models Applied to
Proxy Group of Non-Price Regulated Companies
Comparable in Total Risk to the
Proxy Group of Thirteen Electric Companies

<u>Principal Methods</u>	<u>Proxy Group of Five Non-Price Regulated Companies</u>
Discounted Cash Flow Model (DCF) (1)	11.75%
Risk Premium Model (RPM) (2)	10.06% - 11.10%
Capital Asset Pricing Model (CAPM) (3)	<u>9.97% - 10.96%</u>
	Mean <u>10.59% - 11.27%</u>
	Median <u>10.06% - 11.10%</u>
	Average of Mean and Median <u>10.33% - 11.18%</u>

Notes:

- (1) From page 38 of this Exhibit.
- (2) From page 39 of this Exhibit.
- (3) From pages 42 and 43 of this Exhibit.

Bear Valley Electric Service, Inc.
DCF Results for the Proxy Group of Non-Price-Regulated Companies Comparable in Total Risk to the
Proxy Group of Thirteen Electric Companies

	[1]	[2]	[3]	[4]	[5]	[6]	[7]
Proxy Group of Five Non-Price Regulated Companies	Average Dividend Yield	Value Line Projected Five Year Growth in EPS	Zack's Five Year Projected Growth Rate in EPS	S&P Capital IQ Projected Five Year Growth in EPS	Average Projected Five Year Growth Rate in EPS (1)	Adjusted Dividend Yield	Indicated Common Equity Cost Rate (2)
Abbott Laboratories	2.73 %	8.00 %	9.40 %	8.62 %	8.67 %	2.85 %	11.52 %
General Dynamics Corporation	1.78	10.00	10.20	9.43	9.88	1.87	11.75
Ingredion Incorporated	3.26	5.00	11.00	NA	8.00	3.39	11.39
Quest Diagnostics Incorporated	1.68	9.00	9.70	9.49	9.40	1.76	11.16
Reynolds Consumer Products Inc.	3.82	10.00	NA	NA	10.00	4.01	14.01
	NA = Not Available						11.97 %
						Median	11.52 %
						Average of Mean and Median	11.75 %

Notes:

- (1) Average of columns 2 through 4 excluding negative growth rates.
- (2) The application of the DCF model to the domestic, non-price regulated comparable risk companies is identical to the application of the DCF to the Utility Proxy Groups. The dividend yield is derived by using the 60 day average price and the spot indicated dividend as of 8/3/2026. The dividend yield is then adjusted by 1/2 the average projected growth rate in EPS, which is calculated by averaging the 5 year projected growth in EPS provided by Value Line, www.zacks.com, and S&P Capital IQ (excluding any negative growth rates) and then adding that growth rate to the adjusted dividend yield.

Source of Information:

Value Line Investment Survey.
www.zacks.com, Downloaded on 8/3/2026
S&P Capital IQ

Bear Valley Electric Service, Inc.
Indicated Common Equity Cost Rate
Through Use of a Risk Premium Model
Using an Adjusted Total Market Approach

<u>Line No.</u>		<u>Proxy Group of Five Non-Price Regulated Companies</u>
1.	Prospective Yield on Baa2 Rated Corporate Bonds (1)	6.15%
2.	Adjustment to Reflect Bond Rating Difference of Non-Price Regulated Companies (2)	<u>-0.24%</u>
3.	Adjusted Bond Yield	5.91%
4.	Equity Risk Premium (3)	<u>4.15% - 5.19%</u>
5.	Risk Premium Derived Common Equity Cost Rate	<u>10.06% - 11.10%</u>

Notes: (1) Average forecast of Baa corporate bonds based upon the consensus of nearly 50 economists reported in Blue Chip Financial Forecasts dated June 1, 2026, July 31, 2026 (see pages 27 and 28 of this Exhibit). The estimates are detailed

Third Quarter 2026	6.20 %
Fourth Quarter 2026	6.20
First Quarter 2027	6.20
Second Quarter 2027	6.00
Third Quarter 2027	6.20
Fourth Quarter 2027	6.20
2028-2032	6.10
2033-2037	<u>6.10</u>
Average	<u>6.15 %</u>

(2) The average yield spread of Baa2 rated corporate bonds over A2 corporate bonds for the three months ending July 2026. To reflect the A2 average rating of the Non-Price Regulated Proxy Group, the yield on the Baa corporate bond must be adjusted by the full spread between A2 and Baa2 corporate bond yields as shown below:

	<u>A2 Corp. Bond Yield</u>	<u>Baa2 Corp. Bond Yield</u>	<u>Spread</u>
Jul-26	5.95 %	6.19 %	0.24 %
Jun-26	5.76	6.00	0.24
May-26	5.85	6.10	<u>0.25</u>
		Average yield spread	<u>0.24</u>

(3) From page 41 of this Exhibit.

Bear Valley Electric Service, Inc.
Comparison of Long-Term Issuer Ratings for the
and Proxy Group of Five Non-Price Regulated Companies

Proxy Group of Five Non-Price Regulated Companies	Moody's Long-Term Issuer Rating August 2026		Standard & Poor's Long-Term Issuer Rating August 2026	
	Long-Term Issuer Rating	Numerical Weighting (1)	Long-Term Issuer Rating	Numerical Weighting (1)
Abbott Laboratories	Aa3	4.0	A+	5.0
General Dynamics Corporation	A1	5.0	A	6.0
Ingredion Incorporated	Baa1	8.0	BBB	9.0
Quest Diagnostics Incorporated	Baa1	8.0	BBB+	8.0
Reynolds Consumer Products Inc.	NA	--	BB+	11.0
Proxy Group of Five Non-Price Regulated Companies Average	A2	6.3	BBB+	7.8

Notes:

(1) From page 24 of this Exhibit.

Source of Information:

Bloomberg Professional Services.

Bear Valley Electric Service, Inc.
Derivation of Equity Risk Premium Based on the Total Market Approach
Using the Beta for Non-Price Regulated Companies of Comparable risk to the
Proxy Group of Thirteen Electric Companies

<u>Line No.</u>	<u>Equity Risk Premium Measure</u>	<u>Proxy Group of Five Non-Price Regulated Companies</u>
1.	Kroll Equity Risk Premium (1)	6.17%
2.	Regression on Kroll Risk Premium Data (2)	6.70%
3.	Kroll Equity Risk Premium based on PRPM (3)	8.90%
4.	Equity Risk Premium Based on Value Line Summary and Index (4)	5.89%
5.	Equity Risk Premium Based on Bloomberg, Value Line, and S&P Global Market Intelligence S&P 500 Companies (5)	<u>18.16%</u>
6.	Conclusion of Equity Risk Premium (6)	6.92%
7.	Adjusted Beta (7)	<u>0.60 - 0.75</u>
8.	Forecasted Equity Risk Premium	<u><u>4.15% - 5.19%</u></u>

Notes:

- (1) From note 1 of page 26 of this Exhibit.
- (2) From note 2 of page 26 of this Exhibit.
- (3) From note 3 of page 26 of this Exhibit.
- (4) From note 4 of page 26 of this Exhibit.
- (5) From note 5 of page 26 of this Exhibit.
- (6) From note 6 of page 26 of this Exhibit.
- (7) Average of the mean and median betas from pages 42 and 43 of this Exhibit.

Sources of Information:

Stocks, Bonds, Bills, and Inflation - 2023 SBBI Yearbook, Kroll.
Value Line Summary and Index.
Blue Chip Financial Forecasts, June 1, 2026, July 31, 2026
Bloomberg Professional Services.

Bear Valley Electric Service, Inc.
Traditional CAPM and ECAPM Results for the Proxy Groups of Non-Price-Regulated Companies Comparable in Total Risk to the
Proxy Group of Thirteen Electric Companies

	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]
Proxy Group of Five Non-Price Regulated Companies	Value Line Adjusted Beta	Bloomberg Beta	Average Beta	Market Risk Premium (1)	Risk-Free Rate (2)	Traditional CAPM Cost Rate	ECAPM Cost Rate	Indicated Common Equity Cost Rate (3)
Abbott Laboratories	0.75	0.42	0.58	7.87 %	4.84 %	9.41 %	10.23 %	9.82 %
General Dynamics Corporation	0.85	0.71	0.78	7.87	4.84	10.98	11.41	11.20
Ingredion Incorporated	0.80	0.58	0.69	7.87	4.84	10.27	10.88	10.58
Quest Diagnostics Incorporated	0.65	0.37	0.51	7.87	4.84	8.85	9.82	9.34
Reynolds Consumer Products Inc.	0.65	0.48	0.56	7.87	4.84	9.25	10.11	9.68
		Mean	0.62			9.75 %	10.49 %	10.12 %
		Median	0.58			9.41 %	10.23 %	9.82 %
	Average of Mean and Median		0.60			9.58 %	10.36 %	9.97 %

Notes:

- (1) From note 1 of page 33 of this Exhibit.
- (2) From note 2 of page 33 of this Exhibit.
- (3) Average of CAPM and ECAPM cost rates.

Bear Valley Electric Service, Inc.
Traditional CAPM and ECAPM Results Excluding Bloomberg Betas for the Proxy Groups of Non-Price-Regulated Companies
Comparable in Total Risk to the Proxy Group of Thirteen Electric Companies

	[1]	[2]	[3]	[4]	[5]	[6]
Proxy Group of Five Non-Price Regulated Companies	Value Line Adjusted Beta	Market Risk Premium (1)	Risk-Free Rate (2)	Traditional CAPM Cost Rate	ECAPM Cost Rate	Indicated Common Equity Cost Rate (3)
Abbott Laboratories	0.75	7.87 %	4.84 %	10.74 %	11.24 %	10.99 %
General Dynamics Corporation	0.85	7.87	4.84	11.53	11.83	11.68
Ingredion Incorporated	0.80	7.87	4.84	11.14	11.53	11.33
Quest Diagnostics Incorporated	0.65	7.87	4.84	9.96	10.65	10.30
Reynolds Consumer Products Inc.	0.65	7.87	4.84	9.96	10.65	10.30
Mean	0.74			10.67 %	11.18 %	10.92 %
Median	0.75			10.74 %	11.24 %	10.99 %
Average of Mean and Median	0.75			10.71 %	11.21 %	10.96 %

Notes:

- (1) From note 1 of page 33 of this Exhibit.
- (2) From note 2 of page 33 of this Exhibit.
- (3) Average of CAPM and ECAPM cost rates.

Bear Valley Electric Service, Inc.
Derivation of Investment Risk Adjustment Based upon
Kroll Associates' Size Premia for the Decile Portfolios of the NYSE/AMEX/NASDAQ

Line No.	[1]	[2]	[3]	[4]
	Market Capitalization on August 03, 2026 (1) (millions)	Applicable Decile of the NYSE/AMEX/NASDAQ (3) (times larger)	Applicable Size Premium (4)	Spread from Applicable Size Premium (5)
1.	Bear Valley Electric Service, Inc. \$ 289,209	10	4.37%	
2.	Proxy Group of Thirteen Electric Companies \$ 40,028.638 (2)	138.41 x 2	0.27%	4.10%
		[A]	[C]	[D]
		Market Capitalization of Smallest Company (millions)	Market Capitalization of Largest Company (millions)	Size Premium (Return in Excess of CAPM)*
	Largest	1 \$ 53,677.496	\$ 4,542,663.305	0.01%
		2 20,547.627	53,647.975	0.27%
		3 10,784.341	20,493.885	0.40%
		4 6,449.090	10,707.825	0.37%
		5 4,237.161	6,442.608	0.65%
		6 2,522.120	4,232.272	0.88%
		7 1,472.350	2,518.431	1.05%
		8 782.513	1,472.329	0.77%
		9 351.125	782.173	1.68%
	Smallest	10 3.747	351.051	4.37%
		*From 2026 Kroll Cost of Capital Navigator		

Bear Valley Electric Service, Inc.
Market Capitalization of Bear Valley Electric Service, Inc. and the
Proxy Group of Thirteen Electric Companies

Company	[1] Exchange	[2] Common Stock Shares Outstanding at Fiscal Year End 2025 (millions)	[3] Book Value per Share at Fiscal Year End 2025 (1)	[4] Total Common Equity at Fiscal Year End 2025 (millions)	[5] Closing Stock Market Price on 8/3/2026	[6] Market-to-Book Ratio on 8/3/2026 (2)	[6] Market Capitalization on 8/3/2026 (3) (millions)
Bear Valley Electric Service, Inc.		NA	NA	132.843 (4)	NA		
Proxy Group of Thirteen Electric Companies					217.71 (5)	\$	289,209 (6)
Proxy Group of Thirteen Electric Companies							
Alliant Energy Corporation	NASDAQ	\$ 257.14	\$ 28.521	\$ 7,334.00	\$ 71.27	249.90 %	\$ 18,326.43
Ameren Corporation	NYSE	276.42	48.48	13,401.00	109.50	225.90	30,268.48
American Electric Power Company, Inc.	NASDAQ	540.86	57.57	31,138.00	128.32	222.90	69,403.34
Duke Energy Corporation	NYSE	778.00	65.38	50,869.00	124.28	190.10	96,689.84
Edison International	NYSE	384.79	44.39	17,082.00	71.46	161.00	27,497.16
Entergy Corporation	NYSE	452.34	37.41	16,923.08	108.06	288.80	48,879.79
Eversource Energy, Inc.	NASDAQ	230.28	44.39	10,221.30	83.23	187.50	19,166.34
FirstEnergy Corp.	NYSE	577.93	21.65	12,510.00	48.43	223.70	27,989.29
IDACORP, Inc.	NYSE	54.90	65.06	3,571.87	143.79	221.00	7,893.93
OGE Energy Corp.	NYSE	201.90	24.65	4,977.30	47.37	192.20	9,564.00
Pinnacle West Capital Corporation	NYSE	120.91	58.28	7,046.46	100.81	173.00	12,188.47
The Southern Company	NYSE	1,119.39	32.18	36,016.00	92.94	288.90	104,036.23
Xcel Energy Inc.	NASDAQ	623.88	37.84	23,609.00	77.69	205.30	48,468.99
Average		\$ 432.21	\$ 43.52	\$ 18,053.77	\$ 92.86	217.71 %	\$ 40,028.64

NA= Not Available

- Notes: (1) Column 3 / Column 1.
(2) Column 4 / Column 2.
(3) Column 1 * Column 4.

(4) Requested rate base multiplied by the requested common equity ratio.

(5) The market-to-book ratio of Bear Valley Electric Service on August 3, 2026 is assumed to be equal to the market-to-book ratio of the Proxy Group of Thirteen Electric Companies on August 3, 2026 as appropriate.

(6) Column [3] multiplied by Column [5].

Source of Information: 2025 Annual Forms 10K
Bloomberg Professional

Bear Valley Electric Service, Inc.
Return on Common Equity Implied Based on
Capital Structure of Proxy Group of Thirteen Electric Companies
and Weighted Average Cost of Capital

[1]		[2]		[3]		[4]		[5]
<u>Description</u>		<u>Weight (%)</u>		<u>Cost</u>		<u>Weighted Cost</u>		<u>Pre-Tax Weighted Cost</u>
High End of Proxy Group of Thirteen Electric Companies								
Debt		49.11%	(1)	5.92%	(2)	2.91%		2.91%
Common Equity		50.89%		10.61%	(3)	5.40%		7.50% (4)
Weighted Average Cost of Capital						<u>8.31%</u>		<u>10.41%</u>
Capital Structure of BVES								
Debt		40.00%	(2)	5.92%	(2)	2.37%		2.37%
Common Equity		60.00%		9.65%		5.79%		8.04% (5)
Weighted Average Cost of Capital						<u>8.16%</u>		<u>10.41%</u> (6)
Indicated ROE Adjustment				-0.96%				

Notes:

- (1) High End of capital structures from Proxy Group of Thirteen Electric Companies, as shown on pages 4 and 5 of this Exhibit.
- (2) Company provided.
- (3) Average model result from page 2 of this Exhibit.
- (4) Assuming an effective composite Federal and State income tax rate of 27.98%, the pre-tax weighted cost of common equity based on the Proxy Group of Electric Companies, 10.61% common equity cost rate before adjustment and actual capital structure is 7.50%. $7.50\% = 5.40\% / (1 - 27.98\%)$.
- (5) Pre-tax weighted cost rate of common equity equals the pre-tax overall weighted cost rate (10.41%) minus the weighted cost rate of debt based on BVES's proposed actual capital structure, 2.37%. $10.41\% - 2.37\% = 8.04\%$.
- (6) Pre-tax weighted overall cost of capital based on Mr. D'Ascendis' proposed overall rate of return.

Bear Valley Electric Service, Inc.
Calculation of Indicated Financial Risk Adjustment Based upon Proxy Group of Thirteen Electric
Using the Hamada Equation

Line No.	Type of Capital	Capital Structure of BVES (1)	High End of Proxy Group of Thirteen Electric Companies (2)			
1.	Long-Term Debt	40.00%	49.11%			
2.	Common Equity	60.00%	50.89%			
3.	Total	100.00%	100.00%			
4.	Beta (3)		0.57	-	0.75	
5.	Un-levered beta		0.34	(4)	0.44	(5)
6.	Re-Levered beta		0.50	(6)	0.65	(7)
7.	Market Risk Premium (8)		7.87%			
8.	Risk-Free Rate (9)		4.84%			
9.	Indicated CAPM based on High End of Equity Range (10)		9.33%	-	10.74%	
10.	Indicated CAPM based on BVES's Capital Structure (11)		8.78%	-	9.96%	
11.	Indicated Financial Risk Adjustment (12)		-0.55%		-0.78%	

Notes:

- (1) From page 1 of this Exhibit.
- (2) High End of capital structures from Proxy Group of Thirteen Electric Companies, as shown on pages 4 and 5 of this Exhibit.
- (3) Utility Proxy Group Beta from pages 31 and 32 of this Exhibit.
- (4) The un-levered beta is calculated as follows:

$$b_u = \frac{b_l}{[1 + \frac{D}{E}(1 - T)]}$$

$$.34 = \frac{.57}{[1 + \frac{49.11\%}{50.89\%}(1 - 27.98\%)]}$$

Where:

b_l = levered beta
D = Debt Ratio
E = Equity Ratio
T = Corporate Tax Rate

- (5) The un-levered beta is calculated as follows:

$$b_u = \frac{b_l}{[1 + \frac{D}{E}(1 - T)]}$$

$$.44 = \frac{.75}{[1 + \frac{49.11\%}{50.89\%}(1 - 27.98\%)]}$$

Where:

b_l = levered beta
D = Debt Ratio
E = Equity Ratio
T = Corporate Tax Rate

- (6) The beta is then re-levered using BVES' requested Capital Structure:

$$b_l = b_u[1 + \frac{D}{E}(1 - T)]$$

$$.50 = .34[1 + \frac{40.00\%}{60.00\%}(1 - 27.98\%)]$$

- (7) The beta is then re-levered using BVES' requested Capital Structure:

$$b_l = b_u[1 + \frac{D}{E}(1 - T)]$$

$$.65 = .44[1 + \frac{40.00\%}{60.00\%}(1 - 27.98\%)]$$

- (8) Market Risk Premium from page 33 of this Exhibit.
- (9) Risk-Free Rate from page 33 of this Exhibit.
- (10) Line 4 * Line 7 + Line 8.
- (11) Line 6 * Line 7 + Line 8.
- (12) Line 10 - Line 9.

Bear Valley Electric Service, Inc.
Derivation of the Flotation Cost Adjustment to the Cost of Common Equity

Equity Issuances and Flotation Costs of Parent

	[Column 1]	[Column 2]	[Column 3]	[Column 4]	[Column 5]
Date	Transaction	Shares Issued	Gross Equity Issue before Costs	Total Flotation Costs	Total Net Proceeds (1)
2025	At-the-Market Offering	903,769	\$ 68,700,000	\$ 1,400,000	\$ 67,300,000
2024	At-the-Market Offering	1,145,219	\$ 91,700,000	\$ 2,200,000	\$ 89,500,000
			\$ 160,400,000	\$ 3,600,000	\$ 156,800,000
					2.24%

Flotation Cost Adjustment

	[Column 6]	[Column 7]	[Column 8]	[Column 9]	[Column 10]	[Column 11]
	Average Dividend Yield (3)	Average Projected EPS Growth Rate (3)	Adjusted Dividend Yield (4)	Average DCF Cost Rate Unadjusted for Flotation (5)	DCF Cost Rate Adjusted for Flotation (6)	Flotation Cost Adjustment (7)
Proxy Group of Thirteen Electric Companies	3.23 %	7.65 %	3.35 %	11.00 %	11.08 %	0.08 %

Notes:

- (1) Column 2 - Column 3.
- (2) (Column 2 - Column 4) / Column 2.
- (3) From page 7 of this Exhibit.
- (4) This reflects a growth rate component equal to one-half the conclusion of growth rate (from column 7) x column 6 to reflect the periodic payment of dividends (Gordon Model) as opposed to the continuous payment.
- (5) Column 7 + Column 8.
- (6) Adjustment for flotation costs based on adjusting the average constant growth DCF cost rate in accordance with the following:

$$K = \frac{D(1 + 0.5g)}{P(1 - F)} + g$$

Where g is the growth factor and F is the percentage of flotation costs.

- (7) Column 10 - Column 9.

Bear Valley Electric Service, Inc.
Regression of Measures of Price to Earnings Ratio on Growth Measures

Company	Ticker	Trailing P/E Ratio	Proj. Earnings Growth Rate	Proj. Dividend Growth Rate
Ameren Corporation	AEE	21.2	7.50%	5.00%
American Electric Power Company, Inc.	AEP	21.7	5.50%	3.50%
Artesian Resources Corporation	ARTNA	14.2	NA	NA
Atmos Energy Corporation	ATO	22.4	8.50%	8.00%
Avista Corporation	AVA	15.2	4.50%	4.00%
American Water Works Company	AWK	22.1	7.00%	8.50%
American States Water Company	AWR	22.6	7.00%	8.00%
Black Hills Corporation	BKH	18.2	3.50%	3.50%
CMS Energy Corporation	CMS	20.4	8.50%	7.00%
CenterPoint Energy, Inc.	CNP	25.0	8.50%	7.50%
Chesapeake Utilities	CPK	20.0	10.00%	7.00%
California Water Service Group	CWT	22.6	9.50%	5.50%
Dominion Energy Inc.	D	20.4	9.00%	1.00%
DTE Energy Company	DTE	20.2	6.00%	5.50%
Duke Energy Corporation	DUK	19.9	6.50%	4.00%
Consolidated Edison, Inc.	ED	19.9	6.50%	5.50%
Edison International	EIX	11.4	6.00%	6.00%
Eversource Energy	ES	15.3	4.50%	4.50%
Entergy Corporation	ETR	28.7	11.50%	7.00%
Evergy, Inc.	EVRG	21.2	6.50%	3.00%
Exelon Corporation	EXC	17.1	11.00%	5.00%
FirstEnergy Corp.	FE	19.0	5.50%	5.00%
Global Water Resources	GWRS	86.3	NA	NA
Hawaiian Electric Industries, Inc.	HE	16.6	NMF	NMF
H2O America	HTO	19.0	5.00%	3.50%
IDACORP, Inc.	IDA	25.1	5.50%	4.50%
Alliant Energy Corporation	LNT	23.2	6.00%	6.00%
MGE Energy, Inc.	MGEE	19.5	5.50%	6.00%
Middlesex Water Company	MSEX	21.6	8.00%	4.00%
NextEra Energy, Inc.	NEE	20.9	8.50%	8.00%
NiSource Inc.	NI	23.5	9.00%	6.00%
New Jersey Resources	NJR	16.6	6.00%	6.00%
NorthWestern Corporation	NWE	21.2	5.50%	2.00%
Northwest Natural Gas Holding	NWN	17.3	6.50%	0.50%
OGE Energy Corp.	OGE	21.6	6.00%	1.50%
One Gas, Inc.	OGS	18.5	7.00%	2.00%
Otter Tail Corporation	OTTR	13.1	-1.00%	8.50%
PG&E Corporation	PCG	10.2	9.00%	NMF
Public Service Enterprise Group Incorporated	PEG	19.0	7.50%	6.00%
Pinnacle West Capital Corporation	PNW	19.9	6.00%	3.50%
Portland General Electric Company	POR	19.2	6.00%	5.50%
PPL Corporation	PPL	19.6	8.00%	6.00%
RGC Resources	RGCO	17.2	NA	NA
Southern Company	SO	22.0	5.00%	3.50%
Spire Inc.	SR	16.9	8.50%	5.00%
Sempra Energy	SRE	19.4	7.00%	6.00%
Southwest Gas Holdings	SWX	23.1	NMF	NMF
TXNM Energy	TXNM	24.2	4.50%	5.00%
UGI Corporation	UGI	7.8	6.00%	4.00%
Unitil Corp.	UTL	15.5	NA	NA
WEC Energy Group, Inc.	WEC	20.8	7.00%	7.00%
Essential Utilities	WTRG	18.2	5.50%	5.50%
Xcel Energy Inc.	XEL	20.8	8.00%	6.00%
York Water Company	YORW	20.1	NA	NA

Source: Value Line as of August 3, 2026

SUMMARY OUTPUT

<i>Regression Statistics</i>	
Multiple R	0.316198277
R Square	0.09998135
Adjusted R Square	0.079980936
Standard Error	3.647495664
Observations	47

ANOVA

	<i>df</i>	<i>SS</i>	<i>MS</i>	<i>F</i>	<i>Significance F</i>
Regression	1	66.50733905	66.50733905	4.998963936	0.030367286
Residual	45	598.6901078	13.30422462		
Total	46	665.1974468			

	<i>Coefficients</i>	<i>Standard Error</i>	<i>t Stat</i>	<i>P-value</i>	<i>Lower 95%</i>	<i>Upper 95%</i>
Intercept	15.7569195	1.821145024	8.65220468	3.95181E-11	12.08894514	19.42489387
Proj. Earnings Growth Rate	57.46461018	25.70161792	2.235836295	0.030367286	5.698894422	109.2303259

<i>Regression Statistics</i>	
Multiple R	0.142920724
R Square	0.020426333
Adjusted R Square	-0.0018367
Standard Error	3.574561944
Observations	46

ANOVA

	<i>df</i>	<i>SS</i>	<i>MS</i>	<i>F</i>	<i>Significance F</i>
Regression	1	11.7233476	11.7233476	0.917499819	0.343366146
Residual	44	562.2096959	12.77749309		
Total	45	573.9330435			

	<i>Coefficients</i>	<i>Standard Error</i>	<i>t Stat</i>	<i>P-value</i>	<i>Lower 95%</i>	<i>Upper 95%</i>
Intercept	18.5104887	1.500830187	12.33349973	7.09471E-16	15.48576421	21.5352132
Proj. Dividend Growth Rate	26.29194039	27.44856505	0.957862109	0.343366146	-29.02700757	81.61088836

Bear Valley Electric Service, Inc.
Retention Ratio Regression Analysis

SUMMARY OUTPUT

<i>Regression Statistics</i>	
Multiple R	0.348
R Square	0.121
Adjusted R Square	0.120
Standard Error	0.265
Observations	1099

ANOVA

	<i>df</i>	<i>SS</i>	<i>MS</i>	<i>F</i>	<i>Significance F</i>
Regression	1	10.670	10.670	151.422	0.000
Residual	1097	77.299	0.070		
Total	1098	87.969			

	<i>Coefficients</i>	<i>Standard Error</i>	<i>t Stat</i>	<i>P-value</i>	<i>Lower 95%</i>	<i>Upper 95%</i>
Intercept	0.143	0.010	14.064	0.000	0.123	0.163
Retention Ratio	-0.242	0.020	-12.305	0.000	-0.281	-0.204

Bear Valley Electric Service, Inc.
Dr. Woolridge Corrected DCF Results
Woolridge Panel A Electric Proxy Group

Company	Ticker	30-Day Dividend Yield [1]	90-Day Dividend Yield [1]	180-Day Dividend Yield [1]	Value Line Growth Rate [2]	Zacks Growth Rate [3]	S&P Growth Rate [3]	Average Growth Rate [4]	Dividend Adjustment Factor [5]	Expected 30-Day Dividend Yield [6]	Expected 90-Day Dividend Yield [6]	Expected 180-Day Dividend Yield [6]	30-Day DCF Result [7]	90-Day DCF Result [7]	180-Day DCF Result [7]
Alliant Energy Corporation (NYSE-LNT)	LNT	2.90%	2.95%	3.06%	6.00%	7.15%	8.17%	7.11%	1.0355	3.01%	3.05%	3.17%	10.12%	10.16%	10.28%
Ameren Corporation (NYSE-AEE)	AEE	2.72%	2.71%	2.81%	7.50%	9.27%	7.90%	8.22%	1.0411	2.83%	2.85%	2.92%	11.05%	11.05%	11.14%
American Electric Power Co. (NYSE-AEP)	AEP	2.90%	2.88%	3.03%	5.50%	8.60%	8.59%	7.56%	1.0378	3.01%	2.99%	3.14%	10.58%	10.56%	10.70%
Avista Corporation (NYSE-AVA)	AVA	4.78%	4.84%	4.89%	5.00%	4.14%	5.78%	4.97%	1.0249	4.90%	4.96%	5.01%	9.88%	9.93%	9.98%
CMS Energy Corporation (NYSE-CMS)	CMS	3.08%	3.02%	3.08%	8.50%	7.14%	7.55%	7.73%	1.0386	3.20%	3.13%	3.20%	10.93%	10.86%	10.93%
Consolidated Edison, Inc. (NYSE-ED)	ED	3.29%	3.23%	3.36%	6.50%	6.47%	6.29%	6.42%	1.0321	3.40%	3.34%	3.46%	9.82%	9.76%	9.89%
Dominion Resources, Inc. (NYSE-D)	D	3.95%	4.15%	4.27%	9.00%	NA	6.78%	7.89%	1.0394	4.10%	4.31%	4.44%	11.99%	12.20%	12.33%
DTE Energy Company (NYSE-DTE)	DTE	3.18%	3.19%	3.32%	6.00%	5.94%	7.59%	6.51%	1.0325	3.28%	3.30%	3.43%	9.79%	9.81%	9.94%
Duke Energy Corporation (NYSE-DUK)	DUK	3.42%	3.34%	3.42%	6.50%	NA	6.58%	6.54%	1.0327	3.53%	3.45%	3.54%	10.07%	9.99%	10.08%
Edison International (NYSE-EIX)	EIX	4.85%	4.90%	5.31%	6.00%	9.43%	6.31%	7.25%	1.0362	5.03%	5.07%	5.51%	12.27%	12.32%	12.75%
Energy Corporation (NYSE-ETR)	ETR	2.29%	2.31%	2.48%	11.50%	13.32%	13.39%	12.74%	1.0637	2.44%	2.46%	2.64%	15.18%	15.20%	15.37%
Evergy, Inc. (NYSE-EVRG)	EVRG	3.31%	3.36%	3.50%	6.50%	9.07%	9.04%	8.20%	1.0410	3.45%	3.50%	3.64%	11.65%	11.70%	11.85%
Eversource Energy (NYSE-ES)	ES	4.49%	4.49%	4.50%	4.50%	3.25%	4.77%	4.17%	1.0209	4.58%	4.59%	4.60%	8.75%	8.76%	8.77%
Exelon Corporation (NYSE-EXC)	EXC	3.65%	3.58%	3.64%	7.00%	6.03%	6.39%	6.47%	1.0324	3.77%	3.69%	3.76%	10.24%	10.16%	10.23%
FirstEnergy Corp. (NYSE-FE)	FE	3.98%	3.85%	3.93%	5.50%	7.00%	7.81%	6.77%	1.0339	4.11%	3.98%	4.06%	10.88%	10.75%	10.83%
IDACORP, Inc. (NYSE-IDA)	IDA	2.45%	2.45%	2.56%	5.00%	7.64%	8.38%	7.01%	1.0350	2.54%	2.54%	2.65%	9.54%	9.55%	9.66%
NextEra Energy, Inc. (NYSE-NEE)	NEE	2.88%	2.75%	2.84%	8.50%	8.51%	7.57%	8.19%	1.0410	3.00%	2.86%	2.96%	11.19%	11.05%	11.15%
OGE Energy Corp. (NYSE-OGI)	OGI	3.55%	3.55%	3.69%	6.00%	5.57%	6.79%	6.12%	1.0306	3.66%	3.66%	3.80%	9.78%	9.78%	9.92%
Pinnacle West Capital Corp. (NYSE-PNW)	PNW	3.52%	3.57%	3.77%	6.00%	5.81%	7.94%	6.58%	1.0329	3.64%	3.69%	3.90%	10.22%	10.27%	10.48%
Portland General Electric Company (NYSE-POR)	POR	4.36%	4.30%	4.40%	6.50%	7.03%	6.49%	6.67%	1.0334	4.50%	4.44%	4.55%	11.17%	11.11%	11.22%
PPL Corporation (NYSE-PPL)	PPL	3.18%	3.06%	3.12%	8.00%	7.52%	7.89%	7.80%	1.0390	3.30%	3.18%	3.24%	11.11%	10.99%	11.04%
Public Service Enterprise Gp. Inc. (NYSE-PEG)	PEG	3.36%	3.32%	3.30%	7.50%	6.09%	6.73%	6.77%	1.0339	3.47%	3.43%	3.42%	10.24%	10.21%	10.19%
Southern Company (NYSE-SO)	SO	3.24%	3.20%	3.29%	7.00%	7.23%	8.08%	7.44%	1.0372	3.36%	3.32%	3.41%	10.80%	10.76%	10.85%
WEC Energy Group (NYSE-WEC)	WEC	3.35%	3.33%	3.39%	7.00%	7.44%	8.14%	7.53%	1.0376	3.48%	3.45%	3.52%	11.00%	10.98%	11.04%
Xcel Energy Inc. (NYSE-XEL)	XEL	2.98%	2.96%	3.00%	8.00%	9.36%	8.96%	8.77%	1.0439	3.11%	3.09%	3.13%	11.89%	11.86%	11.91%
Average													10.81%	10.79%	10.90%

Notes:

- [1] Source: Exhibit IRW-5, Page 2
[2] Source: Exhibit IRW-5, Page 4
[3] Source: Exhibit IRW-5, Page 5
[4] Average growth rate excluding negative growth rates
[5] 1 + 0.5 x average growth rate
[6] Dividend yield x dividend yield adjustment factor
[7] Expected dividend yield + average growth rate

Bear Valley Electric Service, Inc.
Dr. Woolridge Corrected DCF Results

Woolridge Panel B D'Ascendis Proxy Group

Company	Ticker	30-Day Dividend Yield [1]	90-Day Dividend Yield [1]	180-Day Dividend Yield [1]	Value Line Growth Rate [2]	Zacks Growth Rate [3]	S&P Growth Rate [3]	Average Growth Rate [4]	Dividend Yield Adjustment Factor [5]	Expected 30-Day Dividend Yield [6]	Expected 90-Day Dividend Yield [6]	Expected 180-Day Dividend Yield [6]	30-Day DCF Result [7]	90-Day DCF Result [7]	180-Day DCF Result [7]
Alliant Energy Corporation (NYSE-LNT)	LNT	3.00%	3.14%	3.18%	6.00%	7.15%	8.17%	7.11%	1.0355	3.10%	3.25%	3.30%	10.21%	10.36%	10.40%
Ameren Corporation (NYSE-AEE)	AEE	2.57%	2.70%	2.74%	7.50%	9.27%	7.90%	8.22%	1.0411	2.67%	2.81%	2.85%	10.90%	11.03%	11.07%
American Electric Power Co. (NYSE-AEP)	AEP	2.89%	3.09%	3.21%	5.50%	8.60%	8.59%	7.56%	1.0378	3.00%	3.21%	3.33%	10.56%	10.77%	10.89%
Edison International (NYSE-EIX)	EIX	4.85%	4.90%	5.31%	6.00%	9.43%	6.31%	7.25%	1.0362	5.03%	5.07%	5.51%	12.27%	12.32%	12.75%
Energy Corporation (NYSE-ETR)	ETR	2.41%	2.59%	2.68%	11.50%	13.32%	13.39%	12.74%	1.0637	2.56%	2.75%	2.85%	15.30%	15.49%	15.59%
Energy, Inc. (NYSE-EVRG)	EVRG	3.39%	3.58%	3.66%	6.50%	9.07%	9.04%	8.20%	1.0410	3.53%	3.73%	3.81%	11.73%	11.93%	12.02%
FirstEnergy Corp. (NYSE-FE)	FE	3.98%	3.85%	3.93%	5.50%	7.00%	7.81%	6.77%	1.0339	4.11%	3.98%	4.06%	10.88%	10.75%	10.83%
IDACORP, Inc. (NYSE-IDA)	IDA	2.48%	2.62%	2.68%	5.00%	7.64%	8.38%	7.01%	1.0350	2.57%	2.71%	2.77%	9.58%	9.72%	9.78%
OGE Energy Corp. (NYSE-OGE)	OGE	3.54%	3.76%	3.77%	6.00%	5.57%	6.79%	6.12%	1.0306	3.65%	3.88%	3.88%	9.77%	10.00%	10.00%
Pinnacle West Capital Corp. (NYSE-PNWL)	PNWL	3.62%	3.86%	3.95%	6.00%	5.81%	7.94%	6.58%	1.0329	3.74%	3.99%	4.08%	10.32%	10.57%	10.66%
Portland General Electric Company (NYSE-POR)	POR	3.97%	4.14%	4.44%	6.50%	7.03%	6.49%	6.67%	1.0334	4.11%	4.28%	4.59%	10.78%	10.96%	11.26%
Southern Company (NYSE-SO)	SO	3.07%	3.25%	3.20%	7.00%	7.23%	8.08%	7.44%	1.0372	3.18%	3.37%	3.32%	10.62%	10.81%	10.76%
Xcel Energy Inc. (NYSE-XEL)	XEL	2.82%	2.93%	2.96%	8.00%	9.36%	8.96%	8.77%	1.0439	2.94%	3.06%	3.09%	11.72%	11.83%	11.86%
Average													11.13%	11.27%	11.38%

Notes:

- [1] Source: Exhibit JRW-5, Page 2
- [2] Source: Exhibit JRW-5, Page 4
- [3] Source: Exhibit JRW-5, Page 5
- [4] Average growth rate excluding negative growth rates
- [5] 1 + 0.5 x average growth rate
- [6] Dividend yield x dividend yield adjustment factor
- [7] Expected dividend yield + average growth rate

Bear Valley Electric Service, Inc.
Comparison of Market Return Measures

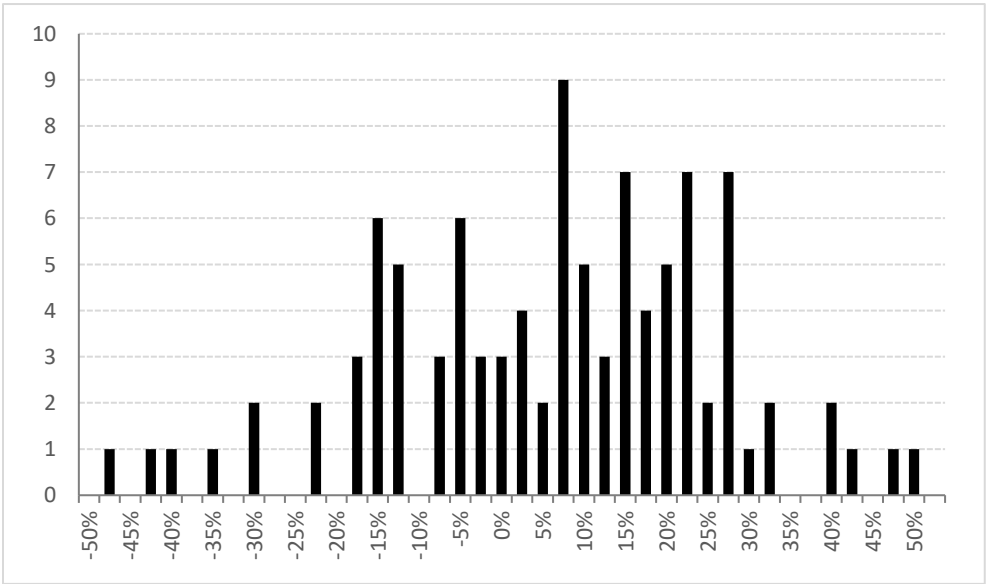
	[1]	[2]	[3]	[4]	[5]	[6]
	Actual Market Return (1)	LT average Market Return (2)	Kroll (3)	Damodaran (4)	Fernandez Survey (5)	Duke CFO Study Forecasted Market Return (6)
2009	26.46%	11.67%	10.50%	8.64%	10.75%	NA
2010	15.06%	11.85%	10.08%	8.20%	10.25%	NA
2011	2.11%	11.88%	9.63%	8.49%	9.32%	NA
2012	16.00%	11.77%	10.00%	7.89%	7.96%	6.30%
2013	32.39%	11.82%	9.50%	7.54%	8.10%	5.70%
2014	13.69%	12.05%	9.00%	8.00%	8.81%	6.30%
2015	1.38%	12.07%	9.00%	7.95%	7.90%	7.20%
2016	11.96%	11.95%	9.50%	8.39%	7.60%	6.10%
2017	21.83%	11.95%	9.00%	8.14%	8.20%	5.70%
2018	-4.38%	12.06%	8.50%	7.49%	8.20%	7.16%
2019	31.49%	11.88%	9.00%	8.64%	8.30%	6.21%
2020	18.40%	12.09%	8.50%	7.12%	7.50%	6.81%
2021	28.71%	12.16%	8.00%	5.65%	7.30%	8.38%
2022	-18.11%	12.33%	8.00%	5.75%	8.30%	8.69%
2023	26.61%	12.02%	10.14%	9.82%	9.50%	8.40%
2024	25.62%	12.16%	10.03%	8.48%	9.60%	8.99%
2025	18.06%	12.30%	10.06%	8.91%	9.60%	9.59%
Sum	267.28%	204.01%	158.44%	135.10%	147.19%	101.53%
Forecast Bias (7)		76.33%	59.28%	50.55%	55.07%	45.40%

Notes:

- (1) Source: Kroll, 2023 SBBI, Appendix A-1, A-7; Cost of Capital Navigator; Bloomberg Professional Services.
(2) Rolling historic long-term average of data in Column 1 since 1926
(3) Source: Kroll Recommended ERP + Corresponding Risk-Free Rate
(4) Source: Damodaran: Implied Equity Risk Premiums - United States plus corresponding risk-free rate.
(5) Source: Pablo Fernandez, IESE Business School MRP and RFR Survey
(6) Source: Duke/Richmond Fed CFO Survey Market Return Estimate
(7) Sum of forecasts divided by sum of actual observations. Duke CFO Study Forecast bias calculated for the period 2012 through 2025.

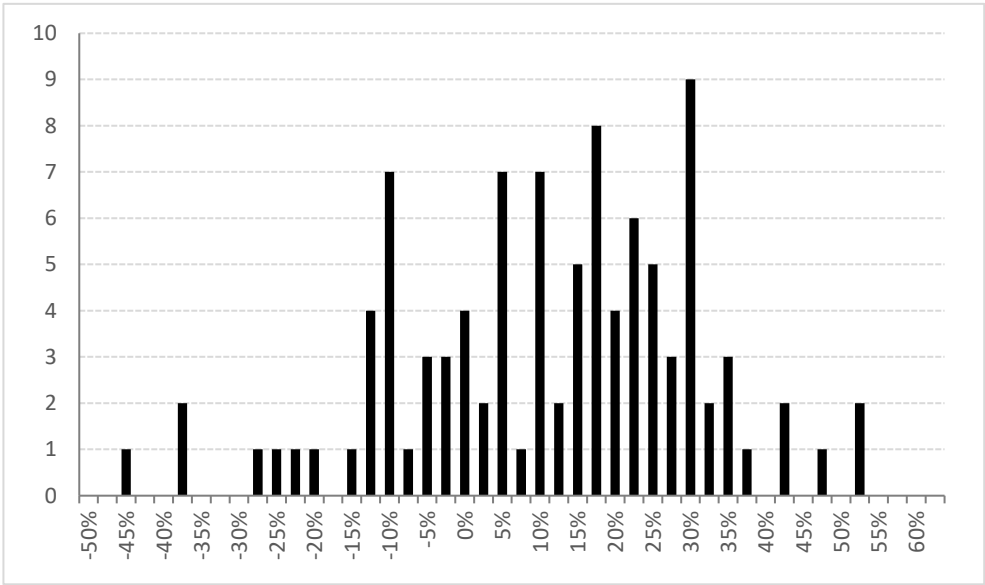
Bear Valley Electric Service, Inc.

Frequency Distribution of Market Returns and Market Risk Premiums



Average MRP from Direct	Percentile Rank
8.54%	48.70%

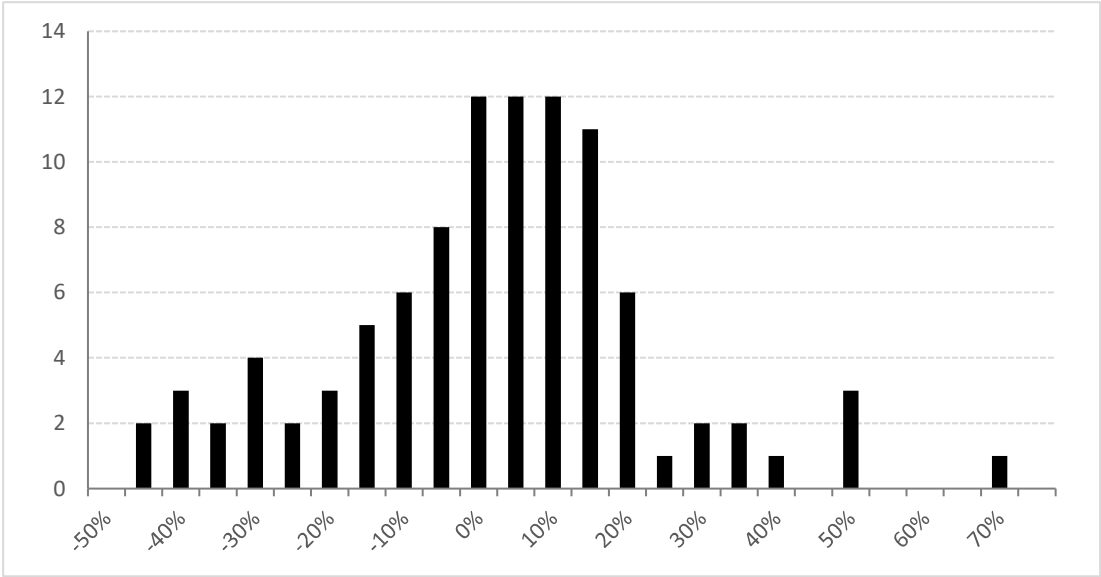
Average MRP from Rebuttal	Percentile Rank
7.87%	44.40%



Average Return from Direct	Percentile Rank
13.15%	47.00%

Average Return from Rebuttal	Percentile Rank
12.71%	46.70%

Bear Valley Electric Service, Inc.
Frequency Distribution of Equity Risk Premiums, 1928 - 2025



Average ERP from Direct		Percentile Rank
5.01%		48.20%
Average ERP from Rebuttal		Percentile Rank
4.88%		48.00%

Source of Information: Bloomberg Professional Services; Mergent Bond Record

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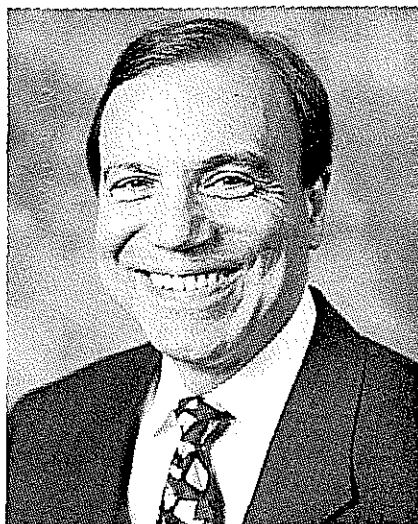
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Comparable Earnings: New Life for an Old Precept

by
Frank J. Hanley
Pauline M. Ahern

Comparable Earnings: New Life for an Old Precept

Accelerating deregulation has greatly increased the investment risk of natural gas utilities. As a result, the authors believe it more appropriate than ever to employ the comparable earnings model. We believe our application of the model overcomes the greatest traditional objection to it — lack of comparability of the selected non-utility proxy firms. Our illustration focuses on a target gas pipeline company with a beta of 0.96 — almost equal to the market's beta of 1.00.



Introduction

The comparable earnings model used to determine a common equity cost rate is deeply rooted in the standard of “corresponding risk” enunciated in the landmark *Bluefield* and *Hope* decisions of the U.S. Supreme Court.¹ With such solid grounding in the foundations of rate of return regulation, comparable earnings should be accepted as a principal model, along with the currently popular market-based models, provided that its most common criticism, non-comparability of the proxy companies, is overcome.

Our comparable earnings model overcomes the non-comparability issue of the non-utility firms selected as a proxy for the target utility, in this example, a gas pipeline company. We should note that in the absence of common stock prices for the target utility (as with a wholly-owned subsidiary), it is appropriate to use the average of a proxy group of similar risk gas pipeline companies whose common stocks are actively traded. As we will demonstrate, our selection process results in a group of domestic, non-utility firms that is comparable in total risk, the sum of business and financial risk, which reflects both non-diversifiable systematic, or market, risk as well as diversifiable unsystematic, or firm-specific, risk.

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Pauline M. Ahern is a senior financial analyst with AUS Consultants — Utility Services Group. She has participated in many cost-of-capital studies. A former employee of the U.S. Department of the Treasury and the Federal Reserve Bank of Boston, she holds an MBA degree from Rutgers University and is a Certified Rate of Return Analyst.

Embedded in the Landmark Decisions

As stated in *Bluefield* in 1922: “A public utility is entitled to such rates as will permit it to earn a return ... on investments in other business undertakings which are attended by corresponding risks and uncertainties ...”

In addition, the court stated in *Hope* in 1944: “By that standard the return to the equity owner should be commensurate with returns on investments in other enterprises having corresponding risks.”

Thus, the “corresponding risk” pre-

cept of *Bluefield* and *Hope* predates the use of such market-based cost-of-equity models as the Discounted Cash Flow (DCF) and Capital Asset Pricing (CAPM), which were developed later and are currently popular in rate-base/rate-of-return regulation. Consequently, the comparable earnings model has a longer regulatory and judicial history. However, it has far greater relevance now than ever before in its history because significant deregulation has substantially increased natural gas utilities’ investment risk to a level similar to that of non-utility firms. As a result, it is

Comparable Earnings *from page 4*

more important than ever to look to similar-risk non-utility firms for insight into common equity cost rate, especially in view of the deficiencies inherent in the currently popular market-based cost of common equity models, particularly the DCF model.

Despite the fact that the landmark decisions are still regarded as having set the standards for determining a fair rate of return, the comparable earnings model has experienced decreased usage by expert witnesses, as well as less regulatory acceptance over the years. We believe the decline in the popularity of the comparable earnings model, in large measure, is attributable to the difficulty of selecting non-utility proxy firms that regulators will accept as comparable to the target utility. Regulatory acceptance is difficult to gain when the selection process is arbitrary. Our application of the model is objective and consistent with fundamental financial tenets.

Principles of Comparable Earnings

Regulation is a substitute for the competition of the marketplace. Moreover, regulated public utilities compete in the capital markets with all firms, including unregulated non-utilities. The comparable earnings model is based upon the opportunity cost principle; i.e., that the true cost of an investment is the return that could have been earned on the next best available alternative investment of similar risk. Consequently, the comparable earnings model is consistent with regulatory and financial principles, as it is a surrogate for the competition of the marketplace, and investors seek the greatest available rate of return for bearing similar risk.

The selection of comparable firms is the most difficult step in applying the comparable earnings model, as noted by Phillips² as well as by Bonbright, Danielsen and Kamerschen.³ The selection of non-utility proxy firms should result in a sufficiently broad-based group in order to minimize the effect of company-specific aberrations. How-

ever, if the selection process is arbitrary, it likely would result in a proxy group that is too broad-based, such as the Standard & Poor's 500 Composite Index or the Value Line Industrial Composite. The use of such groups would require subjective adjustments to the comparable earnings results to reflect risk differences between the group(s) and the target utility, a gas pipeline company in this example.

Authors' Selection Criteria

We base the selection of comparable non-utility firms on market-based, objective, quantitative measures of risk resulting from market prices that subsume investors' assessments of all elements of risk. Thus, our approach is based upon the principle of risk and return; namely, that firms of comparable risk should be expected to earn comparable returns. It is also consistent with the "corresponding risk" standard established in *Bluefield* and *Hope*. We measure total investment risk as the sum of non-diversifiable systematic and diversifiable unsystematic risk. We use the unadjusted beta as a measure of systematic risk and the standard error of the estimate (residual standard error) as a measure of unsystematic risk. Both the unadjusted beta and the residual standard error are derived from a regression of the target utility's security returns relative to the market's returns, which takes the general form:

$$r_{it} = a_i + b_i r_{mt} + e_{it}$$

where:

r_{it} = t th observation of the i th utility's rate of return

r_{mt} = t th observation of the market's rate of return

e_{it} = t th random error term

a_i = constant least-squares regression coefficient

b_i = least-squares regression slope coefficient, the unadjusted beta.

As shown by Francis,⁴ the total variation or risk of a firm's return, $\text{Var}(r_i)$, comes from two sources:

$\text{Var}(r_i)$ = total risk of i th asset

$$\begin{aligned} &= \text{var}(a_i + b_i r_m + e) \\ &\quad \text{substituting } (a_i + b_i r_m + e) \\ &\quad \text{for } r_i \\ &= \text{var}(b_i r_m) + \text{var}(e) \text{ since} \\ &\quad \text{var}(a_i) = 0 \\ &= b_i^2 \text{var}(r_m) + \text{var}(e) \\ &\quad \text{since } \text{var}(b_i r_m) = b_i^2 \\ &\quad \text{var}(r_m) \\ &= \text{systematic} + \\ &\quad \text{unsystematic risk} \end{aligned}$$

Francis⁵ also notes: "The term $\sigma^2(r_i|r_m)$ is called the *residual variance around the regression line* in statistical terms or *unsystematic risk* in capital market theory language. $\sigma^2(r_i|r_m) = \dots = \text{var}(e)$. The residual variance is the squared standard error in regression language, a measure of unsystematic risk." Application of these criteria results in a group of non-utility firms whose average total investment risk is indeed comparable to that of the target gas pipeline.

As a measure of systematic risk, we use the Value Line unadjusted beta. Beta measures the extent to which market-wide or macro-economic events affect a firm's stock price. We use the unadjusted beta of the target utility as a starting point because it results from the regression of the target utility's security returns relative to the market's returns. Thus, the resulting standard deviation of beta relates to the unadjusted beta. We use the standard deviation of the unadjusted beta to determine the range around it as the selection criterion based on systematic risk.

We use the residual standard error of the regression as a measure of unsystematic risk. The residual standard error reflects the extent to which events specific to the firm's operations affect a firm's stock price. Thus, it is a measure of diversifiable, unsystematic, firm-specific risk.

An Illustration of Authors' Approach

Step One: We begin our approach by establishing the selection criteria as a range of both unadjusted beta and residual standard error of the target gas
continued on page 6

Comparable Earnings *from page 5*

pipeline company.

As shown in table 1, our target gas pipeline company has a Value Line unadjusted beta of 0.90, whose standard deviation is 0.1250. The selection criterion range of unadjusted beta is the unadjusted beta plus (+) and minus (-) three of its standard deviations. By using three standard deviations, 99.73 percent of the comparable unadjusted betas is captured.

Three standard deviations of the target utility's unadjusted beta equals 0.38 ($0.1250 \times 3 = 0.3750$, rounded to 0.38). Consequently, the range of unadjusted betas to be used as a selection criteria is $0.52 - 1.28$ ($0.52 = 0.90 - 0.38$) and $1.28 = 0.90 + 0.38$.

Likewise, the selection criterion range of residual standard error equals the residual standard error plus (+) and

minus (-) three of its standard deviations. The standard deviation of the residual standard error is defined as: $\sigma/\sqrt{2N}$.

As also shown in table 1, the target gas pipeline company has a residual standard error of 3.7867. According to the above formula, the standard deviation of the residual standard error would be 0.1664 ($0.1664 = 3.7867/\sqrt{2(259)} = 3.7867/22.7596$, where $259 = N$, the number of weekly price change observations over a period of five years). Three standard deviations of the target utility's residual standard error would be 0.4992 ($0.1664 \times 3 = .4992$). Consequently, the range of residual standard errors to be used as a selection criterion is $3.2875 - 4.2859$ ($3.2875 = 3.7867 - 0.4992$) and $4.2859 = 3.7867 + 0.4992$.

Step Two: The step one criteria are applied to Value Line's data base of nearly 4,000 firms for which Value Line derives unadjusted betas and residual standard errors on a weekly basis. All firms with unadjusted betas and residual standard errors within the criteria ranges are then selected.

Step Three: In the regulatory ratemaking environment, authorized common equity return rates are applied to a book-value rate base. Thus, the earnings rates on book common equity, or net worth, of competitive, non-utility firms are highly relevant provided those firms are indeed comparable in total risk to the target gas pipeline. The use of the return rates of other utilities has no relevance because their allowed, and hence subsequently achieved, earnings rates are dependent upon the regulatory

table 1

Summary of the Comparable Earnings Analysis for the Proxy Group of 248 Non-Utility Companies Comparable in Total Risk to the Target Gas Pipeline Company¹

	1	2	3	4	5	6	7	8
	adj. beta	unadj. beta	residual standard error	3-year average ²	4-year average ²	5-year average ²	5-year projected ³	
average for the proxy group of 248 non-utility companies comparable in total risk to the target gas pipeline company	0.97	0.92	3.7705					
target gas pipeline company	0.96	0.90 ⁴	3.7867					
median				11.7%	12.0%	12.6%	15.5%	
average of the median historical returns					12.1%			
conclusion ⁵								13.8%

¹ The criteria for selection of the non-utility group was that the non-utility companies be domestic and included in Value Line Investment Survey. The non-utility group was selected based on an unadjusted beta range of 0.52 to 1.28 and a residual standard error range of 3.2875 to 4.2859.

² Ending 1992.

³ 1996-1998/1997-1999.

⁴ The average standard deviation of the target gas pipeline company's unadjusted beta is 0.1250.

⁵ Equal weight given to both the average of the 3-, 4- and 5-year historical medians (12.1%) and 5-year projected median rate of return on net worth (15.5%). Thus, $13.8\% = (12.1\% + 15.5\% / 2)$.

Source: Value Line Inc., March 15, 1994

Value Line Investment Survey

Comparable Earnings *from page 6*

process. Consequently, we believe all utilities must be eliminated to avoid circularity. Moreover, we believe non-domestic firms must be eliminated because their reporting methods differ significantly from U.S. firms.

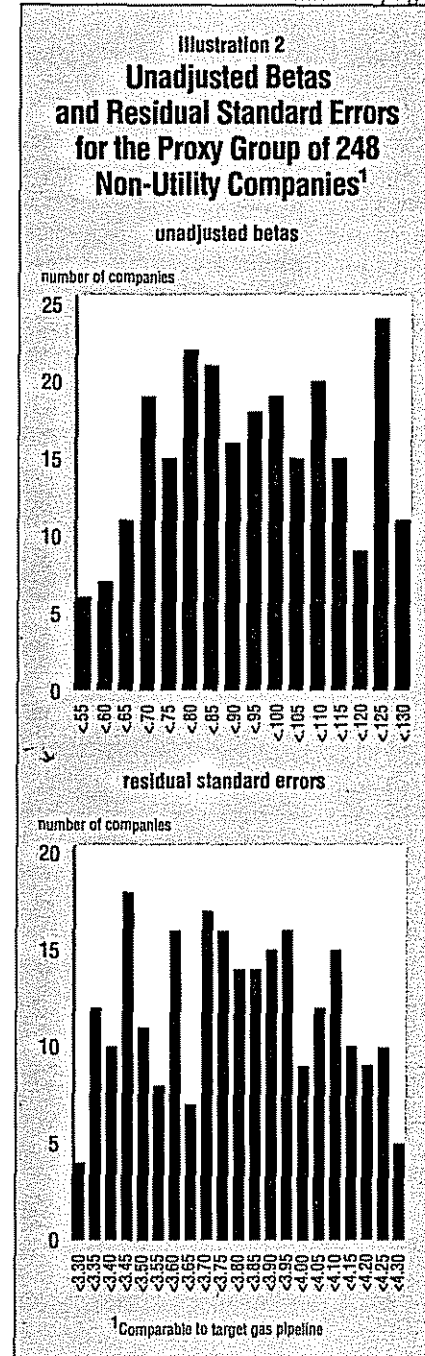
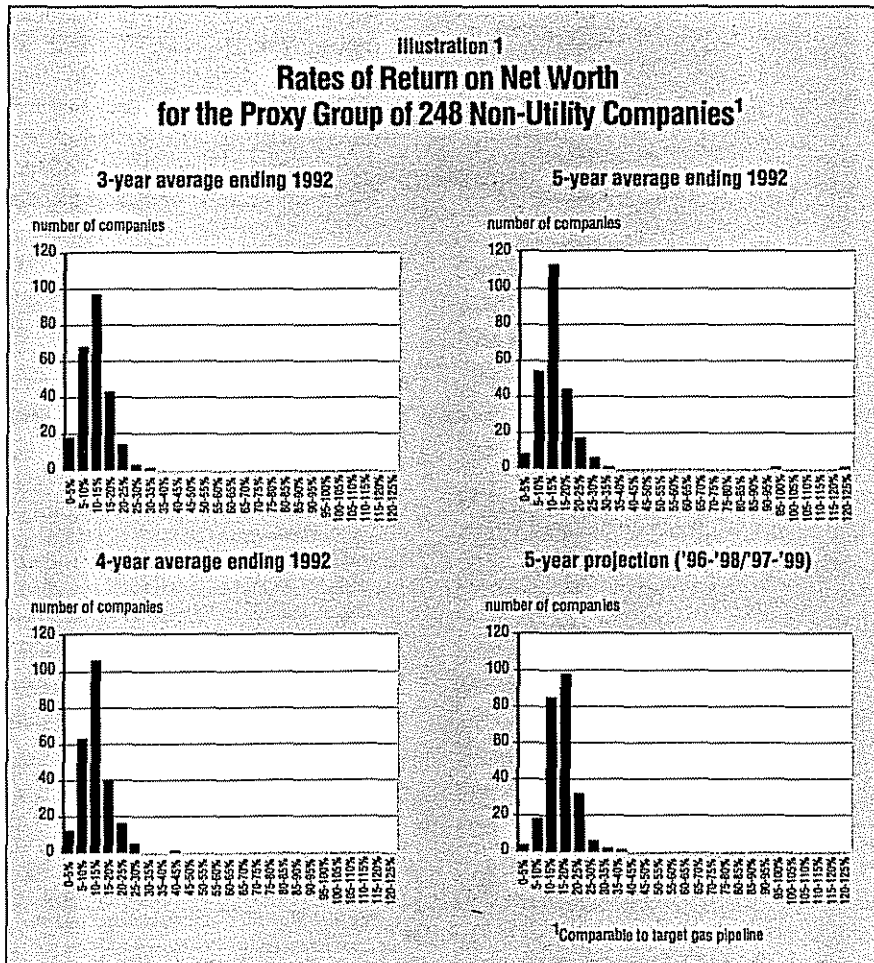
Step Four: We then eliminated those firms for which Value Line does not publish a "Ratings & Report" in *Value Line Investment Survey* so that the historical and projected returns on net worth⁶ are from a consistent source. We use historical returns on net worth for the most recent five years, as well as those projected three to five years into the future. We believe it is logical to evaluate both historical and projected return rates because it is reasonable to assume that investors avail themselves of both when they are available from widely disseminated information ser-

vices, such as Value Line Inc. The use of Value Line's return rates on net worth understates the common equity return rates for two reasons. First, preferred stock is included in net worth. Second, the net worth return rates are as of the end of each period. Thus, the use of average common equity return rates would yield higher results.

Step Five: Median returns based on the historical average three, four and five years ending 1992 and projected 1996-1998 or 1997-1999 rates of return on net worth are then determined as shown in columns 4 through 7 of table 1. The median is used due to the wide variations and skewness in rates of return on net worth for the non-utility firms as evidenced by the frequency distributions of those returns as shown in illustration 1.

However, we show the average unadjusted beta, 0.92, and residual standard error, 3.7705, for the proxy group in columns 2 and 3 of table 1 because their frequency distributions are not significantly skewed, as shown in illustration 2.

Step Six: Our conclusion of a com-
continued on page 8



Comparable Earnings *from page 7*

comparable earnings cost rate is based upon the mid-point of the average of the median three-, four- and five-year historical rates of return on net worth of 12.1 percent as shown in column 5 and the median projected 1996-1998/1997-1999 rate of return on net worth of 15.5 percent as shown in column 7 of table 1. As shown in column 8, it is 13.8 percent.

Summary

Our comparable earnings approach demonstrates that it is possible to select a proxy group of non-utility firms that is comparable in total risk to a target utility. In our example, the 13.8 percent comparable earnings cost rate is very conservative as it is an expected achieved rate on book common equity (a regulatory allowed rate should be

greater) and because it is based on end-of-period net worth. A similar rate on average net worth would be about 20 to 40 basis points higher (i.e., 14.0 to 14.2 percent) and still understate the appropriate regulatory allowed rate of return on book common equity.

Our selection criteria are based upon measures of systematic and unsystematic risk, specifically unadjusted beta and residual standard error. They provide the basis for the objective selection of comparable non-utility firms. Our selection criteria rely on changes in market prices over approximately five years. We compare the aggregate total risk, or the sum of systematic and unsystematic risk, which reflects investors' aggregate assessment of both business and financial risk. Thus, no adjustments are necessary to the proxy group results to

compensate for the differences in business risk and financial risk, such as accounting practices and debt/equity ratios. Moreover, it is inappropriate to attempt a comparison of the target utility with any individual firm, or subset of firms, in the proxy group because only the average firm of the group is relevant.

Because the comparable earnings model is firmly anchored in the "corresponding risk" precept established in the landmark court decisions, it is worthy of consideration as a principal model for use in estimating the cost rate of common equity capital of a regulated utility. Our approach to the comparable earnings model produces a proxy group that is indeed comparable in total risk because the selection process is objective and quantitative. It therefore overcomes criticism linked to arbitrary selection processes.

All cost-of-common-equity models, including the DCF and CAPM, are fraught with deficiencies, usually stemming from the many necessary but unrealistic assumptions that underlie them. The effects of the deficiencies of individual models can be mitigated by using more than one model when estimating a utility's common equity cost rate. Therefore, when the non-comparability issue is overcome, the comparable earnings model deserves to receive the same consideration as a primary model, as do the currently popular market-based models. ■

Report Lists Pipeline, Storage Projects

More than \$9 billion worth of projects to expand the nation's natural gas pipeline network are in various stages of development, according to an A.G.A. report. These projects involve nearly 8,000 miles of new pipelines and capacity additions to existing lines and represent 15.3 billion cubic feet (Bcf) per day of new pipeline capacity.

During 1993 and early 1994, construction on 3,100 miles of pipeline was completed or under way, at a cost of nearly \$4 billion, says A.G.A. These projects are adding 5.4 Bcf in daily delivery capacity nationwide.

Among the projects completed in 1993 were Pacific Gas Transmission Co.'s 805 miles of looping that allows increased deliveries of Canadian gas to the West Coast; Northwest Pipeline Corp.'s addition of 433 million cubic feet of daily capacity for customers in the Pacific Northwest and Rocky Mountain areas; and the 156-mile Empire State Pipeline in New York.

In addition, major construction projects were started on the systems of Texas Eastern Transmission Corp. and Algonquin Gas Transmission Co. — both subsidiaries of Panhandle Eastern Corp. — and along Florida Gas Transmission Co.'s pipeline.

The report goes on to discuss another \$5 billion in proposed projects, which, if completed, will add nearly 5,000 miles of pipeline and 9.8 Bcf per day in capacity, much of it serving Florida and West Coast markets.

A.G.A. also identifies 47 storage projects and says that if all of them are built, existing storage capacity will increase by more than 500 Bcf, or 15 percent.

For a copy of *New Pipeline Construction: Status Report 1993-94* (#F00103), call A.G.A. at (703) 841-8490. Price per copy is \$6 for employees of member companies and associates and \$12 for other customers.

¹Bluefield Water Works Improvement Co. v. Public Service Commission. 262 U.S. 679 (1922) and Federal Power Commission v. Hope Natural Gas Co. 320 U.S. 519 (1944).

²Charles F. Phillips Jr., *The Regulation of Public Utilities: Theory and Practice*, Public Utilities Reports Inc. 1988, p. 379

³James C. Bonbright, Albert L. Danielsen and David R. Kamerschen, *Principles of Public Utilities Rates*, 2nd edition, Public Utilities Reports Inc. 1988, p. 329

⁴Jack Clark Francis, *Investments: Analysis and Management*, 3rd edition, McGraw-Hill Book Co., 1980, p. 363

⁵Id., p. 548.

⁶Returns on net worth must be used when relying on Value Line data because returns on book common equity for non-utility firms are not available from Value Line

Investments:
Analysis and
Management

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Jack Clark Francis

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Beta Measurements The beta coefficient is an *index of systematic risk*. Beta coefficients may be used for ranking the systematic risk of different assets. If the beta is larger than 1, $b > 1.0$, then the asset is more volatile than the market and is called an **aggressive asset**. If the beta is less than 1, $b < 1.0$, the asset is a **defensive asset**; its price fluctuations are less volatile than the market's. Figure 10-1 illustrates the characteristic lines for three different assets that have low, medium, and high levels of beta (or undiversifiable risk).

Figure 10-2 shows that IBM is a stock with an average amount of systematic risk. IBM's beta of 1.02 indicates that its return tends to increase 2 percent more than the return on the market average when the market is rising. When the market falls, IBM's return tends to fall 2 percent more than the market's. The characteristic line for IBM has an above average correlation coefficient of $\rho = .7495$, indicating that the returns on this security follow its particular characteristic line slightly more closely than those of the average stock.

Partitioning Risk

Total risk can be measured by the variance of returns, denoted $\text{Var}(r)$. This measure of *total risk is partitioned into its systematic and unsystematic components in Equation (10-8).*⁷

$$\begin{aligned}\text{Var}(r_i) &= \text{total risk of } i\text{th asset} \\ &= \text{Var}(a_i + b_i r_{m,t} + e_{i,t}) \\ &\quad \text{by substituting } (a_i + b_i r_{m,t} + e_{i,t}) \text{ for } r_{i,t} \\ &= 0 + \text{Var}(b_i r_{m,t}) + \text{Var}(e_{i,t}) \\ &\quad \text{since } \text{Var}(a_i) = 0\end{aligned}\tag{10-8}$$

$$\begin{aligned}\text{Var}(r_i) &= b_i^2 \text{Var}(r_m) + \text{Var}(e) \quad \text{since } \text{Var}(b_i r_m) = b_i^2 \text{Var}(r_m) \\ &= \text{systematic} + \text{unsystematic risk}\end{aligned}\tag{10-8a}$$

$$.01389 = .00780 + .00609 \quad \text{for IBM}$$

The unsystematic risk measure $\text{Var}(e)$ is called in regression language the *residual variance* or, synonymously, the *standard error squared*.

Undiversifiable Proportion The percentage of total risk that is systematic can be measured by the coefficient of determination ρ^2 (that is, the characteristic line's squared correlation coefficient).

⁷In this context, **partition** is a technical statistical term that means to divide the total variance into *mutually exclusive* and *exhaustive* pieces. This partition is only possible if the returns from the market are statistically independent from the residual error terms that occur simultaneously, $\text{Cov}(r_{m,t}, e_{i,t}) = 0$. The mathematics of regression analysis will orthogonalize the residuals and thus ensure that the needed statistical independence exists.

$$\frac{\text{Systematic risk}}{\text{Total risk}} = \frac{b_i^2 \text{Var}(r_m)}{\text{Var}(r_i)} = \rho^2 \quad (10-9)$$

$$\frac{.007802}{.01389} = \frac{(1.021)^2 (.00749)}{.00749} = .5617 \times 100 = 56.17\% \quad \text{for IBM}$$

Diversifiable Proportion The percentage of unsystematic risk equals $(1.0 - \rho^2)$.

$$\frac{\text{Unsystematic risk}}{\text{Total risk}} = \frac{\text{Var}(e)}{\text{Var}(r_i)} = (1.0 - \rho^2)$$

$$\frac{.00609}{.01389} = (1.0 - .5617) = .438 \times 100 \quad (10-10)$$

$$= 43.8\% \text{ unsystematic} \quad \text{for IBM}$$

Studies of the characteristic lines of hundreds of stocks listed on the NYSE indicate that the average correlation coefficient is approximately $\rho = .5$.⁸ This means that about $\rho^2 = 25$ percent of the total variability of return in most NYSE securities is explained by movements in the market.

	NYSE average	IBM
Systematic risk: ρ^2	.25	.5617
Unsystematic risk: $(1.0 - \rho^2)$	.75	.4383
Total risk: 100%	1.00	1.0000

As explained above, systematic changes are common to all stocks and are therefore undiversifiable.

A primary use of the characteristic line (or *market model*, or the *single-index model*, as it is also called) is to assess the risk characteristics of one asset.⁹ The statistics in Table 10-2, for instance, indicate that IBM's common stock is slightly more risky than the average common stock in terms of total risk and

⁸The average ρ was found to be about .5, as reported in Marshall Blume, "On the Assessment of Risk," *Journal of Finance*, March 1971, p. 4. For similar estimates, see J. C. Francis, "Statistical Analysis of Risk Surrogates for NYSE Stocks," *Journal of Financial and Quantitative Analysis*, Dec. 1979.

⁹Professor Jensen reformulated the characteristic line in a risk-premium form. See M. C. Jensen, "The Performance of Mutual Funds in the Period 1945 through 1964," *Journal of Finance*, May 1968, pp. 389-416. See also M. C. Jensen, "Risk, the Pricing of Capital Assets, and the Evaluation of Investment Portfolios," *Journal of Business*, vol. XLII, 1969. Jensen interprets the alpha intercept term of the characteristic line, as he formulates it, as an investment performance measure. It has been suggested that Jensen's performance measure is biased. See Keith V. Smith and Dennis A. Tito, "Risk-Return Measures of Ex-Post Portfolio Performance," *Journal of Financial and Quantitative Analysis*, Dec. 1969, vol. IV, no. 4, p. 466.

systematic risk.¹⁰ New risk measurements must be made periodically, however, because the risk and return of an asset may change with the passage of time.¹¹

10-3

CAPITAL ASSET PRICING MODEL (CAPM)

An old axiom states “there is no such thing as a free lunch.” This means that you cannot expect to get something for nothing—a rule that certainly applies to investment returns. Investors who want to earn high average rates of return must take high risks and endure the associated loss of sleep, the possibility of ulcers, and the chance of bankruptcy. The question to which we now turn is: Should investors worry about total risk, undiversifiable risk, diversifiable risk, or all three?

In Chapter 1 it was suggested that *investors should seek investments that have the maximum expected return in their risk class*. Their happiness from investing is presumed to be derived as indicated in the expected utility $E(U)$ function below.

$$E(U) = f[E(r), \sigma]$$

The investment preferences of wealth-seeking risk-averse investors represented by the function above cause them to maximize their expected utility (or, equivalently, happiness) by (1) maximizing their expected return in any given risk class, $\partial E(U)/\partial E(r) > 0$, or, conversely, (2) minimizing their total risk at any given rate of expected return, $\partial E(U)/\partial \sigma < 0$. However, in selecting individual assets, investors will not be particularly concerned with the asset's total risk σ . Figure 9-1 showed that the unsystematic portion of total risk can be easily diversified by holding a portfolio of different securities. But, systematic risk affects all stocks in the market because it is undiversifiable. Portfolio theory therefore suggests that only the undiversifiable (or systematic) risk is worth avoiding.¹²

¹⁰Statements about the relative degree of total risk are made in the context of a long-run horizon—that is, over at least one *complete business cycle*. Obviously, an accurate short-run forecast which says that some particular company will go bankrupt next quarter makes it more risky than IBM, although IBM may have had more historical variability of return.

¹¹Empirical studies documenting the intertemporal instability of betas have been published. Marshall Blume, “Betas and Their Regression Tendencies,” *Journal of Finance*, June 1975, pp. 785–795. See also J. C. Francis, “Statistical Analysis of Risk Coefficients for NYSE Stocks,” *Journal of Financial and Quantitative Analysis*, Dec. 1979, vol. XIV, no. 5, pp. 981–997. An appendix at the end of this chapter reviews some evidence about shifting betas, standard deviations, and correlations.

¹²Both the systematic and unsystematic portions of total risk must be considered by **undiversified investors**. Entrepreneurs who have their entire net worth invested in one business, for example, can be bankrupted by a piece of bad luck that could be easily averaged away to zero in a diversified portfolio. Poorly diversified investors should not treat diversifiable risk lightly. Only well-diversified investors can afford to ignore diversifiable risk.

Bear Valley Electric Service, Inc.
Summary of Decoupling and Capital Investment Rate Mechanisms for the
Utility Proxy Group

Company	Utility Type	Parent	State	Decoupling [1]	Capital Investment [2]
American States Water Co.					
Bear Valley Electric Service, Inc.	Electric	AWR	California	F	✓
Alliant Energy Corporation					
Interstate Power and Light Company	Electric	LNT	Iowa		
Wisconsin Power and Light Company	Electric	LNT	Wisconsin		
Ameren Corporation					
Ameren Illinois Company	Electric	AEE	Illinois	F	✓
Union Electric Company	Electric	AEE	Missouri	P	✓
American Electric Power Company, Inc.					
AEP Texas Inc.	Electric	AEP	Texas		✓
Appalachian Power (Wheeling Power)	Electric	AEP	West Virginia		
Appalachian Power Company	Electric	AEP	Virginia		✓
Indiana Michigan Power Company	Electric	AEP	Indiana	P	
Indiana Michigan Power Company	Electric	AEP	Michigan	P	✓
Kentucky Power Company	Electric	AEP	Kentucky	P	
Kingsport Power Company	Electric	AEP	Tennessee		
Ohio Power Company	Electric	AEP	Ohio		✓
Public Service Company of Oklahoma	Electric	AEP	Oklahoma	P	✓
Southwestern Electric Power Company	Electric	AEP	Arkansas	P	
Southwestern Electric Power Company	Electric	AEP	Louisiana	P	✓
Southwestern Electric Power Company	Electric	AEP	Texas		✓
Duke Energy Corporation					
Duke Energy Carolinas, LLC	Electric	DUK	North Carolina	P	
Duke Energy Carolinas, LLC	Electric	DUK	South Carolina		
Duke Energy Florida, LLC	Electric	DUK	Florida		✓
Duke Energy Indiana, LLC	Electric	DUK	Indiana		✓
Duke Energy Kentucky, Inc.	Electric	DUK	Kentucky	P	✓
Duke Energy Ohio, Inc.	Electric	DUK	Ohio	P	✓
Duke Energy Progress, LLC	Electric	DUK	North Carolina	P	✓
Duke Energy Progress, LLC	Electric	DUK	South Carolina		
Edison International					
Southern California Edison Company	Electric	EIX	California	F	✓
Entergy Corporation					
Entergy Arkansas LLC	Electric	ETR	Arkansas		
Entergy Louisiana LLC	Electric	ETR	Louisiana	P	✓
Entergy Mississippi LLC	Electric	ETR	Mississippi		✓
Entergy New Orleans LLC	Electric	ETR	New Orleans	P	
Entergy Texas Inc.	Electric	ETR	Texas		✓
Evergy, Inc.					
Evergy Kansas Central	Electric	EVRG	Kansas		✓
Evergy Kansas Metro	Electric	EVRG	Kansas		
Evergy Missouri Metro	Electric	EVRG	Missouri	P	✓
Evergy Missouri West	Electric	EVRG	Missouri	P	✓
FirstEnergy Corp.					
Jersey Central Power & Light Co.	Electric	FE	New Jersey	P	✓
Metropolitan Edison Co.	Electric	FE	Pennsylvania		✓
Monongahela Power Co.	Electric	FE	West Virginia		✓
Ohio Edison Co.	Electric	FE	Ohio		✓
Pennsylvania Electric Co.	Electric	FE	Pennsylvania	P	✓
Pennsylvania Power Co.	Electric	FE	Pennsylvania		✓
The Cleveland Electric Illuminating Co.	Electric	FE	Ohio		✓
The Potomac Edison Co.	Electric	FE	Maryland/West Virginia		✓
The Toledo Edison Co.	Electric	FE	Ohio		✓
West Penn Power Co.	Electric	FE	Pennsylvania		✓

Bear Valley Electric Service, Inc.
Summary of Decoupling and Capital Investment Rate Mechanisms for the
Utility Proxy Group

<u>Company</u>	<u>Utility Type</u>	<u>Parent</u>	<u>State</u>	<u>Decoupling [1]</u>	<u>Capital Investment [2]</u>
IDACORP, Inc.					
Idaho Power Co.	Electric	IDA	Idaho	F	
Idaho Power Co.	Electric	IDA	Oregon		
OGE Energy Corp.					
Oklahoma Gas and Electric Company	Electric	OGE	Arkansas	P	✓
Oklahoma Gas and Electric Company	Electric	OGE	Oklahoma	P	✓
Pinnacle West Capital Corporation					
Arizona Public Service Co.	Electric	PNW	Arizona	P	
The Southern Company					
Alabama Power Company	Electric	SO	Alabama		
Georgia Power Company	Electric	SO	Georgia		
Mississippi Power Company	Electric	SO	Mississippi		✓
Xcel Energy Inc.					
Northern States Power Company - MN	Electric	XEL	Minnesota	F	
Northern States Power Company - MN (North Dakota)	Electric	XEL	North Dakota		
Northern States Power Company - MN (South Dakota)	Electric	XEL	South Dakota	P	✓
Northern States Power Company - WI	Electric	XEL	Wisconsin		
Northern States Power Company - WI (Michigan)	Electric	XEL	Michigan		
Public Service Company of Colorado	Electric	XEL	Colorado		✓
Southwestern Public Service Company	Electric	XEL	New Mexico		✓
Southwestern Public Service Company	Electric	XEL	Texas		✓

Notes:

Note: A mechanism may cover one or more cost categories; therefore, designations may not indicate separate mechanisms for each category.

[1] Full or partial decoupling (such as Fixed Variable rate design, weather normalization clauses, and recovery of lost revenues as a result of Energy Efficiency programs). All full or partial decoupling mechanisms include weather normalization adjustments.

[2] Includes recovery of costs related to infrastructure replacement, system integrity/hardening, and other capital expenditures.

Sources: Company SEC Form 10-Ks; Operating company tariffs; Company Investor Presentations; Regulatory Research